#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT

#### Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

#### Date of Report (Date of earliest event reported): July 15, 2019



Prologis, L.P. (Exact name of registrant as specified in charter)

Maryland (Prologis, Inc.) Delaware (Prologis, L.P.) (State or other jurisdiction of Incorporation) 001-13545 (Prologis, Inc.) 001-14245 (Prologis, L.P.) (Commission File Number) 94-3281941 (Prologis, Inc.) 94-3285362 (Prologis, L.P.) (I.R.S. Employer Identification No.)

Pier 1, Bay 1, San Francisco, California

94111 (Zip Code)

(Address of Principal Executive Offices)

Registrants' Telephone Number, including Area Code: (415) 394-9000

N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

	Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Prologis, Inc.	Common Stock, \$0.01 par value	PLD	New York Stock Exchange
Prologis, L.P.	1.375% Notes due 2020	PLD/20A	New York Stock Exchange
Prologis, L.P.	1.375% Notes due 2021	PLD/21	New York Stock Exchange
Prologis, L.P.	3.000% Notes due 2022	PLD/22	New York Stock Exchange
Prologis, L.P.	3.375% Notes due 2024	PLD/24	New York Stock Exchange
Prologis, L.P.	3.000% Notes due 2026	PLD/26	New York Stock Exchange
Prologis, L.P.	2.250% Notes due 2029	PLD/29	New York Stock Exchange
Prologis, L.P.	1.875% Notes due 2029	PLD/29A	New York Stock Exchange
Prologis, L.P.	Floating Rate Notes due 2020	PLD/20B	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02. Results of Operations and Financial Condition (Prologis, Inc.) and

#### Item 7.01. Regulation FD Disclosure (Prologis, Inc. and Prologis, L.P.).

On July 15, 2019, Prologis, Inc., the general partner of Prologis, L.P., issued a press release announcing second quarter 2019 financial results. A copy of the supplemental information as well as the press release is furnished with this report as Exhibit 99.1 and Exhibit 99.2, respectively, and incorporated herein by reference.

The information in this report and the exhibits attached hereto is being furnished, not filed, for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and pursuant to Items 2.02 and 7.01 of Form 8-K will not be incorporated by reference into any filing under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

Item 9.01.	Financial Statements and Exhibits.
(d)	Exhibits
<u>Exhibit No.</u>	Description
99.1	Supplemental information, dated July 15, 2019.
99.2	Press release, dated July 15, 2019.

#### Exhibit Index

### <u>Exhibit No.</u>

Description

99.1 Supplemental information, dated July 15, 2019.

99.2 Press release, dated July 15, 2019.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrants have duly caused this report to be signed on their behalf by the undersigned hereunto duly authorized.

	PROLOGIS, INC.
July 15, 2019	By: /s/ Thomas S. Olinger Name:Thomas S. Olinger Title:Chief Financial Officer
July 15, 2019	PROLOGIS, L.P., By: Prologis, Inc., its general partner
	By: <u>/s/ Thomas S. Olinger</u> Name:Thomas S. Olinger Title:Chief Financial Officer
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SECOND QUARTER 2019

# Prologis Supplemental Information

Unaudited

PROLOGIS'

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A. Terms used throughout document are defined in the Notes and Definitions

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### Highlights Company Profile

Prologis, Inc., is the global leader in logistics real estate with a focus on high-barrier, high-growth markets. As of June 30, 2019, the company owned or had investments in, on a wholly owned basis or through co-investment ventures, properties and development projects expected to total approximately 786 million square feet (73 million square meters) in 19 countries. Prologis leases modern logistics facilities to a diverse base of approximately 5,100 customers principally across two major categories: business-to-business and retail/online fulfillment.



### Highlights Company Profile



### Highlights

#### Company Performance

dollars in millions, except per share/unit data		Three Months ended June 30,							
		2019		2018 <sup>(A)</sup>		2019		2018	
Rental and other revenues	S	701	5	545	\$	1,399	\$	1,106	
Strategic capital revenues <sup>(B)</sup>		89		76		163		209	
Total revenues		790		621		1,562		1,315	
Net earnings attributable to common stockholders		384		335		731		701	
Core FFO attributable to common stockholders/unitholders*		506		391		980		834	
AFFO attributable to common stockholders/unitholders*		620		399		1,087		962	
Adjusted EBITDA attributable to common stockholders*		823		581		1,478		1,295	
Estimated value creation from development stabilizations - Prologis Share		223		241		432		371	
Common stock dividends and common limited partnership unit distributions		347		267		695		534	
Per common s hare - dil uted:									
Net earnings attributable to common stockholders	s	0.60	S	0.62	S	1.15	5	1.30	
Core FFO attributable to common stockholders/unitholders*		0.77		0.71		1.50		1.51	
Business line reporting:									
Real estate operations*		0.70		0.65		1.38		1.29	
Strategic capital*		0.07		0.06		0.12		0.22	
Core FFO attributable to common stockholders/unitholders*		0.77		0.71		1.50		1.51	
Realized development gains, net of taxes*		0.29		0.11		0.35		0.39	
Dividends and distributions per common share/unit		0.53		0.48		1.05		0.96	











Amount attributable to realized development gains



 <sup>6</sup> This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.
 A. In the third quarter 2018, Prologis completed the acquisition of DCT Industrial Trust (DCT). The first and second quarter of 2018 excludes all amounts related to DCT.
 B. Strategic capital revenues in 2018 includes \$62.5 million of promote revenue, from first quarter. 3

### Highlights Company Performance





ESTIMATED VALUE CREATION



ASSET MANAGEMENT FEES AND NET PROMOTES





PROLOGIS'

\* This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

# Highlights

#### Guidance (A)

dollars in millions, except per share								
2019 Guldance					Low		High	
Net earnings (s)(Q					s	2.38	\$	2.46
Core FFO* (\$(C)					S	3.26	\$	3.3
Operations								
Year-end occupancy						96.5%		97.5%
Same store NOI - Cash - Prologis share*						4.50%		5.00%
Same store NOI - Net effective - Prologis share*						3.75%		4.25%
Other Assum ptions								
Strategic capital revenue, excluding promote revenue					S	310	\$	320
Net promote Income (0)					S	105	5	10
General & administrative expenses					S	250	\$	26
Realized development gains					S	350	\$	45
Capital Deployment	PROLOGIS	SHARE			OWNED A	ND MANAGED		
	Low		High					
Development stabilizations	S	2,000	5	2,300	S	2,500	\$	2,800
Development starts	S	1,900	5	2,300	s	2,400	\$	2,800
Building acquisitions	S	500	5	700	S	1,700	\$	2,00
Building and land dispositions	5	500	5	800	S	600	\$	90
Building contributions (*)	s	1,200	5	1,500	5	1,600	5	2,00

#### Exchange Rates

We have hedged the rates for the majority of our estimated 2019 Euro, Sterling and Yen Core FFD, effectively insulating 2019 results from FX movements in these currencies. For purposes of capital deployment and other metrics, we assumed effective rates for EUR, GBP and JPY of 1.14 (S/€), 1.27 (S/£) and 107.73 (¥/S), respectively.

- \* This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.
   A. Guidance for 2019 does not include any impact from the proposed acquisition of Industrial Property Trust Inc.
   B. The difference between Core FPO and Net Earnings predominately relates to real estate depreciation and gains or losses on real estate transactions. See the Notes and Definitions for more information.
   C. Our guidance reflects the adoption of the new lesse accounting standard. For a year-over-year comparison, our 2018 earnings results would have been reduced by approximately \$0.04 per share.
   D. Net promote guidance is \$0.16 per share.
   E. Excludes \$313 million of proceeds from the redemption of a portion of our ownership in Prologis European Logistics Fund.
   F. Includes the first quarter contribution of properties to Prologis Brazil Logistics Venture.
- D. E. F.



### Financial Information

2Q 2019 Supplemental

Consolidated Balance She	ets
--------------------------	-----

n thousands		June 30, 2019		March 31, 2019		December 31, 2018
assets:						
Investments In real estate properties:						
Operating properties	s	31,005,284	S	30,667,227	s	30,632,155
Development portfoli o		1,959,234		1,939,637		2,142,801
Land		1,155,846		1,143,294		1,192,220
Other real estate investments		773,687		645,540		619,811
		34,895,051		34,395,698		34,586,987
Less accumulated depreciation		5,085,219		4,858,611		4,656,680
Net investments in real estate properties		29,809,832		29,527,087		29,930,307
Investments In and advances to unconsolidated entities		5,813,582		5,613,060		5,745,294
Assets held for sale or contribution		609,121		899,976		622,288
Net Investments In real estate		36,232,535		36,040,123		36,297,889
Cash and cash equivalents		401,190		251,030		343,856
Other assets (A)		2.073.025		2.100.959		1,775,919
Total assets	\$	38,706,750	\$	38,392,112	\$	38,417,664
labilities and Equity:						
Liabilities:						
Debt	S	10,968,320	s	10,706,139	S	11,089,815
Accounts payable, accrued expenses and other liabilities (A)		1,960,997		1,861,912		1,526,961
Total liabilities		12,929,317		12,568,051		12,616,776
Equity:						
Stockholders' equity		22,330,808		22.334.483		22,298,093
Noncontrol ling interests		2,786,183		2,799,521		2,836,469
Noncontrolling interests -limited partnership unitholders		660,442		690,057		666,326
Total equity		25,777,433		25,824,061		25,800,888
Total liabilities and equity	5	38,706,750	5	38.392.112	5	38,417,664



A. In connection with the adoption of the new lease accounting standard, we recognized right of use assets of \$393 million and lease liabilities of \$400 million as of January 1, 2019.

### **Financial Information**

#### 2Q 2019 Supplemental

Consolidated Statements of Income								
			Three M	Months Ended			51	k Months Ended
Marada La Marada Mar				June 30,				June 30,
In thousands, except per share amounts		2019		2018		2019		2018
Revenues:								
Rental	S	700,689	S	544,679	S	1,397,496	S	1,100,622
Strategic capital		89,144		75,697		162,949		208,658
Development management and other		539		900		1,979		5,652
Total revenues		790,372		621,276		1,562,424		1,314,932
Expenses:								
Rental		181,138		133,329		369,205		276,270
Strategic capital		37,206		34,850		75,264		78,710
General and administrative		66,276		57,615		135,977		120,043
Depreciation and amortization		284,376		203,673		568,385		407,754
Other		3,515		4,515		7,349		7,754
Total expenses		572,511		433,982		1,156,181		890,531
Operating Income before gains		217,861		187,294		406,243		424,401
Gains on dispositions of development properties and land, net		196,941		63,669		239,382		221,237
Gains on real estate transactions, net (excluding development properties and land)		27,254		30,592		173,021		68,135
Operating Income		442,056		281,555		818,646		713,773
Other Income (expense):								
Earnings from unconsolidated co-investment ventures, net		45,876		53,346		98,963		108,641
Earnings from other unconsolidated ventures, net		2,680		9,203		6,259		16,564
Interest expense		(59,122)		(56,314)		(119,629)		(102,575)
Foreign currency and derivative gains and interest and other income, net		6,353		91,023		22,997		51,905
Gains (losses) on early extinguis hment of debt, net		(385)		282		(2,501)		(702)
Total other income (expense)		(4,598)		97,540		6,089		73,833
Earnings before income taxes		437,458		379,095		824,735		787,606
Current income tax expense		(18,190)		(13,234)		(30,909)		(31,850)
Deferred Income tax benefit (expense)		(8,442)		(870)		(9,235)		1,194
Consolidated net earnings		410,826		364,991		784,591		756,950
Net earnings attributable to noncontrolling interests		(13,864)		(18,882)		(28,509)		(32,940)
Net earnings attributable to noncontrolling interests - limited partnership units		(11,686)		(10,022)		(22,260)		(20,545)
Net earnings attributable to controlling interests		385,276		336,087		733,822		703,465
Preferred stock dividends		(1,492)		(1,476)		(2,991)		(2,952)
Net earnings attributable to common stockholders (A)	5	383,784	\$	334,611	\$	730,831	\$	700,513
Weighted average common shares outstanding - Diluted		655,447		554,515		654,766		554,066
Net earnings per share attributable to common stockholders - Diluted	s	0.60	s	0.62	s	1.15	s	1.30



A. In connection with the adoption of the new lease accounting standard, beginning in 2019, we expense internal leasing costs that were previously capitalized. Had we adopted in 2018, we would have expensed an additional \$5.1 million and \$10.5 million of such costs in the three and six months ended June 30, 2018.

### Financial Information

#### 2Q 2019 Supplemental

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### Reconciliations of Net Earnings to FFO\*

	Three Months Ended					5lx Months Ended				
				June 30,				June 30		
In thousands		2019		2018	2	2019		2018		
Net earnings attributable to common stockholders	5	383,784	\$	334,611		730,831		700,513		
Add (deduct) NAREIT defined adjustments:										
Real estate related depreciation and amortization		275,743		194,426		550,630		390,329		
Gains on real estate transactions, net (excluding development properties and land)		(27,254)		(30,592)		(173,021)		(68,135		
Reconciling items related to noncontrolling interests		(11,920)		(12,956)		(25, 390)		(23,427		
Our share of reconciling items related to unconsolidated co-investment ventures		58,354		50,425		112,054		101,910		
Our share of reconciling items related to other unconsolidated ventures		2,581		1,514		5,593		3,274		
NAREIT defined FFO attributable to common stockholders/unitholders*	\$	681,288	\$	537,428	\$	1,200,697	\$	1,104,464		
Add (deduct) our defined adjustments:										
Unrealized foreign currency and derivative losses (gains), net		3,451		(86,490)		(4,037)		(52,526)		
Deferred Income tax expense (benefit)		8,442		870		9,235		(1,194		
Current income tax expense on dispositions related to acquired tax assets		-		-		-		878		
Reconciling items related to noncontrolling interests		15		(56)		35		44		
Our share of reconciling items related to unconsolidated co-investment ventures		(1,745)		3,098		(2,889)		1,190		
FFO, as modified by Prologis attributable to common stockholders/unitholders*	\$	691,451	5	454,850	\$	1,203,041	\$	1,052,856		
Adjustments to arrive at Core FFO attributable to common stockholders/unitholders*:										
Gains on dispositions of development properties and land, net		(196,941)		(63,669)		(239,382)		(221,237)		
Current income tax expense on dispositions		7,645		3,808		10,044		10,419		
Losses (gains) on early extinguishment of debt, net		385		(282)		2,501		702		
Reconciling items related to noncontrolling interests		(2)		6,020		(2)		5,420		
Our share of reconciling items related to unconsolidated co-investment ventures		3,654		(1,373)		4,238		728		
Our share of reconciling items related to other unconsolidated ventures		4		(8,130)		7		(14,544)		
Core FFO attributable to common stockholders/unitholders*	\$	506,196	\$	391,224	\$	980,447	\$	834,344		
Adjustments to arrive at Adjusted FFO ("AFFO") attributable to common stockholders/unitholders*,										
including ours hare of unconsolidated ventures less noncontrolling interest:										
Gains on dispositions of development properties and land, net		195,941		63,669		239,382		221,237		
Current income tax expense on dispositions		(7,645)		(3,808)		(10,044)		(10,419		
Straight-lined rents and amortization of lease intangibles		(25,402)		(11,309)		(54,951)		(26,369		
Property Improvements		(25,634)		(21,976)		(34,332)		(30,974		
Turnover costs		(40,631)		(31,315)		(80,969)		(59,342		
Amortization of debt discount, financing costs and management contracts, net		4,575		3,275		9,055		6,80		
Stock compensation expense		20,185		19,086		51,944		39,08		
Reconciling items related to noncontrolling interests		5,604		(311)		10,958		7,132		
Our share of reconciling items related to unconsolidated ventures		(14,032)		(9,975)		(24,508)		(19,000		
AFFO attributable to common stockholders/unitholders*	s	620,158	\$	398,560	s	1,085,992	s	962,49		

PROLOGIS'

\* This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

#### 2Q 2019 Supplemental

### Reconciliations of Net Earnings to Adjusted EBITDA\*

			Three I	Months Ended			5 bx	Months Ended
				June 30,				June 30,
Gains on real estate transactions, net (excluding development properties and land) Depreciation and amortization expenses Interest expense Losses (gains) on early extinguishment of debt, net Current and deferred income tax expense, net Net earnings attributable to noncontrolling interests - limited partnership unitholders Pro forma adjustments Preferred stock dividends Unrealized foreign currency and derivative losses (gains), net Stock compensation expense		2019		2018		2019		2018
Net earnings attributable to common stockholders	S	383,784	\$	334,611	\$	730,831	\$	700,513
Gains on real estate transactions, net (excluding development properties and land)		(27,254)		(30,592)		(173,021)		(68,135)
Depreciation and amortization expenses		284,376		203,673		568,385		407,754
Interest expense		59,122		56,314		119,629		102,575
Losses (gains) on early extinguishment of debt, net		385		(282)		2,501		702
Current and deferred Income tax expense, net		26,632		14,104		40,144		30,656
Net earnings attributable to noncontrolling interests - limited partnership unitholders		11,686		10,022		22,260		20,545
Pro forma adjustments		(240)		5,110		2,307		4,143
Preferred stock dividends		1,492		1,476		2,991		2,952
Unrealized foreign currency and derivative losses (gains), net		3,451		(85,490)		(4,037)		(52,526)
Stock compensation expense		20,186		19,086		51,944		39,082
Adjusted EBITDA, consolidate d*	\$	763,620	\$	527,032	\$	1,363,934	\$	1,188,261
Reconciling items related to noncontrolling interests		(24,005)		(23,636)		(48,176)		(45,428)
Our share of reconciling items related to unconsolidated ventures		83,814		77,244		162,081		152,626
Adjusted EBITDA attributable to common stockholders/unitholders*	5	823,429	5	580,640	5	1,477,839	s	1,295,459



\* This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

### Strategic Capital

Strategic Capital	
Summary and Financial Highlight	S

Co-Investment Ventures	Reg lon	Туре	Establis hed	Accounting Method	Ownership	Structure	Next Pro Opportu	
Prologis U.S. Logistics Venture	U.S.	Core	2014	Consolidated	55.0%	Open end	Q4 2019	
Prologis Targeted U.S. Logistics Fund	U.S.	Core	2004	Unconsolidated	25.8%	Open end	Q2 2020	
FIBRA Prologis	Mexico	Core	2014	UnconsolIdated	46.7%	Public, Mexican Exchange	Q2 2020	
Prologis Brazil Logistics Venture	Brazil	Core/Development	2019	Unconsolidated	20.0%	Closed end	Q4 2019	
Prologis European Logistics Fund	Europe	Core	2007	Unconsolidated	23.6%	Open end	Q3 2019	
Prologis European Logistics Partners	Europe	Core	2013	Unconsolidated	50.0%	Open end	Q4 2019	
Prologis UK Logistics Venture	Europe	Core/Development	2017	Unconsolidated	15.0%	Closed end	Q4 2019	
Nippon Prologis REIT	Japan	Core	2013	Unconsolidated	15.1%	Public, Tokyo Exchange	n/a	
Prologis China Logistics Venture	China	Core/Development	2011	Unconsolidated	15.0%	Closed end	Q4 2020	
						Venture (at 100%)	(A)	
In thousands					Square Fee			Debt
Unconsolidated Co-Investment Ventures								
Prologis Targeted U.S. Logistics Fund					92.78	7 S 8.173.44	54 S	2,109,202
FIBRA Prologis (9)					34,76			768,259
Prologis Brazil Logistics Venture and other joi	Intventures				9,743	657,93	17	
Prologis European Logistics Fund					112,924	10,141,83	13	2,320,595
Prologis European Logistics Partners					51,459	3,844,39	97	
Prologis UK Logistics Venture					3,366	5 522,30	06	391,499
Nippon Prologis REIT <sup>(6)</sup>					31,625	5,967,98	84	2,170,395
Prologis China Logistics Venture					26,033	1,356,79	91	1,011,094
Unconsolidated Co-Investment Ventures Total					362,70	32,745,7	99	8,771,044
Consolidated Co-Investment Ventures								
Prologis U.S. Logistics Venture					67,70	6,259,02	20	5,693
Consolidated Co-Investment Ventures Total					67,70			5,693
Total					430,40	\$ \$ 39,004,8	19 \$	8,776,737



 A. Values represent the entire venture at 100% not Prologis proportionate share. Values are presented at Prologis' adjusted basis derived from the ventures' U.S. GAAP information and may not be comparable to values reflected in the ventures' stand alone financial statements calculated on a different basis.
 B. Throughout this document we use the most recent public information for these co-investment ventures.

### Strategic Capital

### Operating and Balance Sheet Information of the Unconsolidated Co-Investment Ventures (at 100%) <sup>(A)</sup>

dollars in thousands		U.S.		Other Americas		E urope		Asla		Total
Operating Information				For the Th	nree M	onths Ended June	30, 20	19		
Rental revenues	s	179,946	s	66,585	\$	267,893	s	124,529	\$	638,953
Rental expenses		(47,831)		(10,952)		(47,915)		(29,258)		(135,956)
General and administrative expenses		(9,785)		(6,130)		(13,590)		(13,054)		(42,559)
Depreciation and amortization expenses		(67,651)		(19,374)		(96,675)		(35,272)		(218,972)
Other operating revenues (expenses)		(25)		34		(231)		(121)		(343)
Operating Income before gains		54,654		30,163		109,482		46,824		241,123
Gains (losses) on real estate transactions, net		(48)		1,456		360		-		1,768
Operating Income		54,606		31,619		109,842		46,824		242,891
Interest expense		(33,502)		(10,178)		(18,813)		(15,259)		(77,752)
Current and deferred income tax benefit (expense)		41		(18)		(5,536)		(2,386)		(7,899)
Other Income (expense)		1,657		120		(1,323)		(4,586)		(4,132)
Net earnings		22,802		21,543		84,170		24,593		153,108
Real estate related depreciation and amortization expenses		66,510		18,852		92,951		33,456		211,769
Losses (gains) on dispositions of real estate transactions, net (excluding land)		48		(1,456)		(360)		-		(1,768)
Unrealized foreign currency and derivative losses, net		-		565		1,254		6,223		8,042
Deferred Income tax benefit		-		-		(6,680)		(150)		(6,830)
FFO, as modified by Prologis*		89,360		39,504		171,335		64,122		364,321
Reconciling Items to Core FFO		11,858		152		1,675		1		13,696
Core FFO*	5	101,228	\$	39,656	\$	173,010	\$	64,123	\$	378,017
Balance Sheet Information					As o	f June 30, 2019				
Operating properties, before depreciation	S	8,173,484	s	2,739,024	s	14,508,516	s	7,324,775	s	32,745,799
Accumulated depreciation		(1,145,608)		(259,659)		(1,778,094)		(507,600)		(3,691,961)
Properties under development and land		-		77,924		376,120		536,908		990,952
Otherassets		437,238		193,524		841,599		586,773		2,059,134
Total assets	5	7,464,114	\$	2,750,813	\$	13,948,141	\$	7,940,856	\$	32,103,924
Third party debt	s	2,109,202	s	768.259	s	2,712,094	s	3.181.489	5	8,771,044
Other liabilities	1.0	311.236	-	52,539	1	1.321.797		368,632		2.054.204
Total liabilities	5	2,420,438	\$	820,798	\$	4,033,891	\$	3,550,121	\$	10,825,248
Weighted average ownership		26.8%		38.7%		30.2%		15.1%		26.5%



\* This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.
A. Values represent the entire venture at 100%, not Prologis proportionate share. Values are presented at Prologis' adjusted basis derived from the ventures' U.S. GAAP information and may not be comparable to values reflected in the ventures' stand alone financial statements calculated on a different basis.

### Strategic Capital

#### 2Q 2019 Supplemental

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Non-GAAP Pro-Rata Financial Information (A)

dollars in thousands	Non Controlling Interests included in Consolidated Amounts*	Prologis Share of Unconsolidated Co-Investment Ventures*
Operating Information for the	Three Months Ended June 30, 2019	
Rental revenues	\$ 59,587	\$ 176,827
Rental expenses	(15,427)	(36,177)
General and administrative expenses	(6,689)	(12,698)
Depreciation and amortization expenses	(23,855)	(60,851)
Other operating income (expense)	453	(70)
Operating income before gains	14,069	67,031
Gains (losses) on real estate transactions, net	(14)	683
Operating Income	14,055	67,714
Interest expense	(292)	(20,149)
Current and deferred income tax expense	(122)	(1,007)
Other Income (expense)	182	(682)
Earnings from unconsolidated co-investment ventures, net	41	-
Net earnings	13,864	45,876
Real estate related depreciation and amortization expenses	23,592	59,037
Losses (gains) on real estate transactions, net (excluding land)	14	(683)
Unrealized foreign currency and derivative losses (gains), net	(15)	1,732
Deferred Income taxbenefit	-	(3,477)
FFO, as modified by Prologis*	37,455	102,485
Current income tax expense on dispositions	-	1
Losses on early extinguishment of debt, net	2	3,653
Core FFO*	\$ 37,457	\$ 106,139
Balance Sheet Inform	ation as of June 30, 2019	
Operating properties, before depreciation	\$ 2,917,680	\$ 8,775,984
Accumulated depreciation	(313,500)	(1,087,220)
Properties under development, land and other real estate	77,690	171,368
Other assets	161,130	631,349
Total assets	\$ 2,843,000	\$ 8,491,481
Third party debt	\$ 12,824	\$ 2,010,184
Otherliabilities	43,993	494,399
Total liabilities	\$ 56,817	\$ 2,504,583
Weighted average ownership	40.3%	26.5%
Noncontrolling interests investment	2,786,183	
investment in and advances to unconsolidated co-investment ventures (B)		\$ 5,459,973
Investment In and advances to other unconsolidated ventures		353,609
Investment In and advances to unconsolidated entities		\$ 5,813,582



\* This is a non-GAAP financial measure, please see our Notes and Definitions for further explanation.
 A. See our Notes and Definitions for further explanation of how these amounts are calculated.
 B. This balance includes the deferred portion of gains on the contribution of our properties to the ventures prior to 2018, net of any additional costs, included in our investment in the venture.

### Operations Overview

#### OCCUPANCY



CUSTOMER RETENTION



SAME STORE CHANGE OVER PRIOR YEAR - PROLOGIS SHARE\*



RENT CHANGE - PROLOGIS SHARE



PROLOGIS'

\* This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

### Operating Metrics - Owned and Managed



square feet in thousands Leasing Activity

Leasing Acuvicy					
	Q2 2018	Q3 2018	Q4 2018	Q1 2019	Q2 2019
Square feet of leases commenced:					
Operating portfolio:					
Renewals	17,887	21,128	18,899	25,589	21,669
New leases	11,361	10,534	10,566	10,656	10,617
Total Operating Portfolio	29,248	31,662	29,465	36,245	32,286
Properties under development	9,633	5,305	5,408	6,477	4,892
Total Square Feet of Leases Commenced	38,881	36,967	34,873	42,722	37,178
Weighted average term of leases started (in months)	61	62	83	64	65
Operating Portfolio:					
Trailing four quarters - square feet of leases commenced	116,810	117,282	118,687	126,620	129,658
Trailing four quarters - average % of portfolio	18.6%	18.5%	18.3%	19.1%	19.0%
Rent change (net effective)	15.3%	18.8%	20,4%	19.8%	20.0%
Rent change (net effective) - Prologis share	20.6%	22.6%	25.6%	25.1%	25.6%
Rent change (cash)	5.9%	9.5%	7.7%	7.5%	8.2%
Rent change (cash) - Prologis share	9.7%	11.6%	10.8%	10.8%	12.3%
Total square feet of Operating Portfolio leases commenced <sup>(A)</sup>	30,320	34,320	32,162	38,706	35,621



A. Amount includes leases less than one year, exclusive of month-to-month leases and holdovers.

### Operating Metrics - Owned and Managed

#### CAPITAL EXPENDITURES

Thousands, except for percentages and per square foot

Q2 2018	Q3 2018	Q4 2018	Q1 2019	Q2 2019
\$ 50,230	\$ 55,381	\$ 65,676	\$ 16,785	\$ 48,128
29,990	26,151	31,131	32,289	31,561
27,794	32,448	37,651	26,909	33,653
57,784	58,599	68,782	59,198	65,214
\$108,014	\$113,980	\$134,458	\$ 75,983	\$113,342
13.3%	13.0%	12.3%	11.8%	11.5%
59.8%	62.7%	64.3%	70.8%	66.0%
\$ 64,598	\$ 71,420	\$ 86,390	\$ 53,823	\$ 74,831
	\$ 50,230 29,990 27,794 57,784 \$108,014 13.3% 59.8%	\$ 50,230         \$ 55,381           29,990         26,151           27,794         32,448           57,784         58,599           \$108,014         \$113,980           13.3%         13.0%           59.8%         62.7%	\$ 50,230         \$ 55,381         \$ 65,676           29,990         26,151         31,131           27,794         32,448         37,651           57,784         56,599         68,782 <b>5108,014 5113,980 5134,458</b> 13.3%         13.0%         12.3%           59,8%         62.7%         64.3%	\$ 50,230         \$ 55,381         \$ 65,676         \$ 16,785           29,990         26,151         31,131         32,289           27,794         32,448         37,651         26,909           57,784         58,599         68,782         59,198 <b>5108,014 5113,960 5134,458 5 75,983</b> 13.3%         13.0%         12.3%         11.8%           59.8%         62,7%         64,3%         70.8%

#### SAME STORE INFORMATION Thousands, except for percentages

	Q2 2018	Q3 2018	Q4 2018	01 2019	02 2019
	UZ 2010	Q2 2010	Q4 2018	Q1 2019	Q2 2019
Square feet	565,141	562,123	560,294	591,675	591,212
Average occupancy	97.0%	97.4%	97.4%	96.7%	96.8%
Period end occupancy	97.4%	97.6%	97.5%	96.8%	96.9%
Average occupancy- percentage change	0.2%	0.8%	0.2%	0.0%	(0.1%)
Percentage change- Prologis share*:					
NOI - cash	7.0%	5.9%	4.5%	5.5%	4.6%
NOI - net effective	5.4%	4.5%	4.5%	4.3%	4.2%



TURNOVER COSTS ON LEASES COMMENCED



COMPOSITION OF PORTFOLIO (by Unit Size)



PROLOGIS'

\* This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

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### Operating Portfolio - Square Feet, Occupied and Leased

	# of Bulldings			Square Feet		Occupied %		Leased %
square feet in thousands and ordered by Prologis	Owned and	Owned and	Prologis	% of	Owned and	Prologis	Owned and	Prologis
share of NOI (%)	Managed	Managed	Share	Total	Managed	Share	Managed	Share
Southern California	410	84,475	65,771	15.5	98.2	98.1	99.1	99.2
New Jersey/New York City	138	34,675	25,815	6.1	99.1	98.9	99.1	98.9
San Francisco Bay Area	244	23,246	19,173	4.5	96.7	96.6	95.8	96.8
Chicago	237	43,969	33,044	7.8	97.2	97.4	98.1	98.3
Dallas/Ft. Worth	175	30,651	24,571	5.8	95.9	95.8	96.0	95.8
Seattle	129	18,690	12,863	3.0	96.3	96.1	96.3	96.1
Atlanta	134	25,540	21,629	5.1	95.7	95.8	95.9	96.0
South Florida	135	16,175	11,304	2.7	93.9	93.6	93.9	93.6
Central Valley	32	15,332	14,101	3.3	97.2	97.9	97.2	97.9
Houston	141	18,474	13,304	3.1	94.4	94.3	95.4	94.9
Central & Eastern PA	46	20,358	14,161	3.4	94.3	93.7	94.8	94.4
Baltimore/Washington	80	9,695	7,070	1.7	97.3	97.3	97.5	97.6
Las Vegas	62	9,361	6,024	1.4	97.3	98.0	98.7	99.2
Denver	39	6,623	5,954	1.4	97.9	99.1	98.2	99.5
Orlando	56	6,878	5,600	1.3	96.6	98.6	98.1	99.1
Nashville	32	9,066	6,903	1.6	97.3	99.0	97.3	99.0
Cincinnati	32	7,974	6,128	1.5	95.7	94.3	96.8	95.8
Remaining U.S. markets (12 markets)	237	41,661	31,530	7.4	97.4	97.0	97.7	97.2
Total U.S.	2,359	422,844	324,945	76.6	96.9	96.9	97.4	97.4
Mexi co	200	38,533	20,015	4.7	96.5	96.4	96.5	96.4
Canada	31	9,166	9,166	2.2	100.0	100.0	100.0	100.0
Bra zil	23	9,741	1,668	0.4	93.1	92.8	93.1	92.8
Total Other Americas	254	57,440	30,849	7.3	96.5	97.Z	96.5	97.2
United Kingdom	108	24,087	7,824	1.8	97.5	96.3	97.5	96.3
France	113	30,240	10,511	2.5	95.4	96.4	95.4	96.4
Germany	92	23,568	7,677	1.8	99.2	98.4	99.2	98.4
Netherlands	72	21,589	6,697	1.6	98.6	98.9	99.5	99.6
Remaining European countries (8 countries)	329	72,530	24,970	5.8	96.1	95.4	96.7	95.8
Total Europe	714	172,014	57,679	13.5	96.9	96.5	97.3	96.8
Japan	46	32,775	5,932	1.4	99.2	99.3	99.7	99.7
China	95	26,238	4,105	1.0	90.7	91.1	91.6	92.0
Singapore	5	951	951	0.2	97.4	97.4	97.4	97.4
Total Asla	146	59,964	10,989	2.6	95.4	96.0	96.1	96.6
Total Outside the U.S.	1,114	289,418	99,517	23.4	96.5	96.7	96.9	96.9
Total Operating Portfolio	3,473	712,262	424,462	100.0	96.8	96.9	97.2	97.3
Total Global markets	2,838	599,347	350,222	82.5	96.6	96.7	97.0	97.2
Total Regional markets	635	112,915	74,240	17.5	97.5	97.5	97.9	97.9



### Operating Portfolio – NOI\* and Gross Book Value

			5 econd Quarter NOI*	Gross Book Value				
	Owned and	Prologis	% of	Owned and	Prologis	% 0		
dollars in thousands and ordered by Prologis share of NOI (%)	Managed	Share	Total	Managed	Share	Tota		
Southern California	\$ 133,964	\$ 103,521	17.5	\$ 9,059,254	\$ 6,957,054	19.1		
New Jersey/New York City	63,101	46,793	7.9	3,722,230	2,642,072	7.2		
San Francisco Bay Area	56,793	47,105	7.9	3,000,652	2,508,426	6.9		
Chicago	49.171	36.374	6.1	3.352.460	2.517.913	6.9		
Dallas/Ft. Worth	34,401	27,417	4.6	1,982,676	1,536,983	4.2		
Seattle	32,380	21,870	3.7	2,252,219	1,634,926	4.5		
Atlanta	23,332	19,455	3.3	1,517,785	1,296,530	3.6		
South Florida	26.769	19.181	3.2	1.857.019	1.354.631	3.7		
Central Valley	18,867	17,616	3.0	1,053,354	970,508	2.7		
Houston	22,318	16,189	2.7	1,496,998	1,086,852	3.0		
Central & Eastern PA	22,969	16,021	2.7	1,469,392	1,039,310	2.5		
Bal ti more / Was hington	17,052	12,920	2.2	1,041,075	780,307	2.1		
Las Vegas	14,183	9,162	1.5	721,227	445,402	1.2		
Denver	8,948	8,076	1.4	506,615	457,648	1.3		
Orlando	8,989	7,394	1.2	543,677	444,756	1.2		
Nashville	8,945	6,980	1.2	476,274	371,497	1.0		
Cincinnati	7,581	5,743	1.0	419,872	330,978	0.9		
Remaining U.S. markets (12 markets)	45,752	34,344	5.8	2,419,777	1,755,185	4.8		
Total U.S.	595,525	456,161	76.9	36,892,557	28,130,978	77.2		
Mexi co	46,904	24,378	4.1	2,305,957	1,197,559	3.3		
Canada	11,125	11,125	1.9	752,584	752,584	2.1		
Brazil	13,020	2,224	0.4	657,917	114,131	0.3		
Total Other Americas	71,049	37,727	6.4	3,716,458	2,064,274	5.7		
United Kingdom	51,931	17,309	2.9	3,334,670	1,078,245	3.0		
France	35,569	12,277	2.1	2,462,186	799,032	2.2		
Germany	31,796	10,037	1.7	1,938,588	608,187	1.6		
Netherlands	29.129	9,446	1.6	1.928.611	575.553	1.6		
Remaining European countries (8 countries)	78,637	26,663	4.5	5,190,752	1,734,072	4.8		
Total Europe	227,062	75,732	12.8	14,854,807	4,795,089	13.2		
Japan	79,415	17,677	3.0	6,148,567	1,082,942	2.9		
China	22.688	3.487	0.6	1.366.744	213.472	0.6		
Singapore	2,062	2,052	0.3	139,979	139,979	0.4		
Total Asla	104,165	23,226	3.9	7,655,290	1,436,393	3.9		
Total Outside the U.S.	402.276	136.685	23.1	26.226.555	8.295.756	22.8		
Total Operating Portfolio	\$ 997,801	\$ 592,846	100.0	\$ 63,119,112	\$ 36,426,734	100.0		
Total Global markets	865.725	506.956	85.5	55.854.362	31.849.168	87.4		
Total Regional markets	132,076	85,890	14.5	7,264,750	4,577,566	12.6		



\* This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

Operating Portfolio - Summary by D	IVISION											
		of Bulldings		5	Square Feet				Occupied 9	6	Leased %	
square feet and dollars in thousands		Owned and Managed		Owned and Managed	Prologis Share		% of Total		Owned and Managed	Prologis 5 hare	Owned and Managed	Prologis Share
Consolldated												
Total U.S.		1,782		330,650	300,274		70.8		96.9	96.9	97.4	97.4
Total Outside the U.S.		74		20,193	20,193		4.7		96.2	96.2	96.2	96.2
Total Operating Portfolio - Consolidated		1,856		350,843	320,467		75.5		96.9	96.9	97.4	97.4
Unc onsolidated												
Total U.S.		577		92,194	24,671		5.8		96.9	96.9	97.2	97.2
Total Outside the U.S.		1,040		269,225	79,324		18.7		96.5	96.8	96.9	97.1
Total Operating Portfolio - Unconsolidated	-	1,617		361,419	103,995		24.5	-	96.6	96.8	97.0	97.1
Total												
Total U.S.		2,359		422,844	324,945		76.6		96.9	96.9	97.4	97.4
Total Outside the U.S.		1,114		289,418	99,517		23.4		96.5	96.7	96.9	96.9
Total Operating Portfolio		3,473		712,262	424,462		100.0		95.8	95.9	97.2	97.3
Value added properties - consolidated		31		7,005	6,151				17.3	19.8	30.0	29.1
Value added properties - unconsolidated		17		1,288	347				34.8	38.7	49.3	52.5
Total Operating Properties		3,521		720,555	430,960				95.9	95.7	96.4	96.3
		S	ec ond C	Quarter NOI*			Gross Book Value					
		Owned and		Prologis	% of		Owned and		Prologis	% of		
		Managed		Share	Total	-	Managed		Share	Total		
Consolidated												
Total U.S.	\$	465,760	\$	421,222	71.0	\$	28,771,161	\$	25,957,692	71.2		
Total Outside the U.S.		26,190		26,190	4.5		1,726,152	_	1,726,152	4.8		
Total Operating Portfolio - Consolidated	\$	491,950	\$	447,412	75.5	\$	30,497,313	\$	27,683,844	76.0		
Unconsolidated												
Total U.S.	5	129,765	\$	34,939	5.9	S	8,121,396	\$	2,173,286	6.0		
Total Outside the U.S.	1.00	376,086		110,495	18.6		24,500,403		6,569,604	18.0		
Total Operating Portfolio - Unconsolidated	\$	505,851	5	145,434	24.5	\$	32,621,799	\$	8,742,890	24.0		
Value added properties - consolidated	s	(1,230)	s	(612)		s	762,907	s	658,696			
Value added properties - unconsolidated	s		s	114		s	124,000	S	33.094			



\* This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

#### Customer Information

Top Customers - Owned and Managed square feet in thousands

	% of Net Effective	
	Rent	Total Square Feet
1 Amazon	3.5	21,066
2 DHL	1.4	10,170
3 Geodis	1.2	10,329
4 XPO Logistics	1.1	8,291
5 FedEx	1.0	4,392
6 Home Depot	1.0	7,051
7 UP5	0.9	5,879
8 Kuehne + Nagel	0.9	5,974
9 DSV Air and Sea	0.8	5,149
10 BMW	0.6	4,592
Top 10 Customers	12.4	82,893
11 Wal-Mart	0.6	4,429
12 CEVA Logistics	0.6	4,625
13 Nippon Express	0.6	2,687
14 Hitachi	0.5	2,235
15 Ingram Micro	0.5	3,885
16 DB Schenker	0.4	3,549
17 U.S. Government	0.4	1,057
18 Panalpina	0.4	2,652
19 Cainiao (Alibaba)	0.4	2,816
20 Yusen Logistics	0.3	2,105
21 Jaguar Land Rover	0.3	1,912
22 PepsiCo	0.3	2,755
23 Performance Team	0.3	2,421
24 Office Depot	0.3	2,265
25 LG	0.3	2,304
Top 25 Customers	18.6	124,591

2Q 2019 Supplemental

Lease Expirations - Operating Portfolio - Owned and Managed square feet and dollars in thousands

		Net Effective Rent								
Year	Occupied Sq Ft	5	% of Total	\$ Per Sq Ft						
2019	39,697	212,607	5.2	5.36						
2020	105,358	586,803	14.4	5.57						
2021	113,154	631,533	15.6	5.58						
2022	109,971	635,253	15.6	5.78						
2023	86,264	513,382	12.6	5.95						
Thereafter	234,675	1,485,438	36.6	6.33						
	689,119	4,065,016	100.0	5.90						
Weighted average terr	m of leases remaining (based	on net effective ren	nt)	4.27 years						

Lease Expirations - Operating Portfolio - Prologis Share square feet and doll ars in thousands

		Net Effective Rent							
Year	Occupied Sq Ft	5	% of Total	\$ Per Sq Ft					
2019	24,509	127,614	5.3	5.21					
2020	55,992	308,838	12.8	5.52					
2021	68,591	377,585	15.7	5.50					
2022	64,422	365,034	15.2	5.67					
2023	54,129	317,488	13.2	5.87					
Thereafter	143,513	907,968	37.8	6.33					
	411,156	2,404,527	100.0	5.85					
Weighted average terr	m of leases remaining (based	on net effective ren	nt)	4.33 years					



Overview - Prologis Share

**DEVELOPMENT STARTS (TEI)** in millions \$2,471 \$2,332 \$2,400 \$1,815 \$1,809 \$1,800 \$1,200 \$563 \$600 \$0 2015 2018 YTD 2019 2016 2017 Est Value \$365 \$482 \$380 \$446 \$112 Creation

DEVELOPMENT STABILIZATIONS (TEI)







LAND PORTFOLIO

OutsidetheU.S.



PROLOGIS'

A. Excludes the acquisition of DCT.

Development Stabilizations

		Q2 2019		FY 2019			
		TE	T		TE	1	
square feet and dollars in thousands	Square Feet	Owned and Managed	Prologis Share	Squa re Feet	Owned and Managed		Share
Central	-	s -	s -	398	\$ 34,634	s	34,634
East	837	94,365	68,968	1,340	162,516		137,119
West	1,989	178,672	178,672	2,597	245,410		245,410
Total U.S.	2,826	273,037	247,640	4,335	442,560		417,16
Canada	-		-		-		11
Mexi co	559	38,960	38,960	1,177	79,079		79,079
Brazil		-	-	-	-		
Total Other Americas	559	38,960	38,960	1,177	79,079		79,079
Northern Europe	1,787	133,662	133,662	2,948	237,203		231,547
Southern Europe	591	45,530	45,530	934	67,491		67,491
Central Europe	102	6,404	6,404	483	27,566		27,566
United Kingdom	414	52,134	7,820	583	82,823		12,423
Total Europe	2,894	237,730	193,416	4,948	415,083		339,027
Japan	-	and the second sec	-	2,095	319,777		319,777
China	1,721	89,638	13,446	3,733	194,034		29,106
Singapore	-	-	-	-	-		1.
Total Asia	1,721	89,638	13,446	5,828	513,811	2	348,883
Total Outside the U.S.	5,174	366,328	245,822	11,953	1,007,973		766,98
Total Development Stabilizations	8,000	\$ 639,365	\$ 493,462	16,288	\$ 1,450,533	\$	1,184,157
Percent build to suit			33.7%				28.59
Estimated weighted average stabilized yield			6.8%				6.59
Annualized estimated NOI			\$ 33,691			5	76,80
Estimated weighted average stabilized cap rate			4.6%				4.79
Estimated weighted average margin			45.1%				36.59
Estimated value creation			\$ 222,618			\$	431,85



Development Starts

				QZ 2019				FY 201
				TEI				TE
	Square	Leased % at	Owned and	Prologis	5 quare	Leased % at	Owned and	Prologi
square feet and dollars in thousands	Feet	Start	Managed	Share	Feet	Start	Managed	Share
Central	168	0.0	\$ 13,314	\$ 13,314	575	29.0	\$ 48,246	\$ 48,246
East	-	-	-	-	334	0.0	40,642	40,642
West	1,337	0.0	164,084	164,084	1,501	0.0	191,920	191,920
Total U.S.	1,505	0.0	177,398	177,398	2,410	6.9	280,808	280,80
Canada	-	-	-	-	-	-	-	
Mexico	594	83.3	42,384	39,118	941	63.7	62,945	56,479
Brazil	533	0.0	30,990	6,198	533	0.0	30,990	6,198
Total Other Americas	1,127	43.9	73,374	45,316	1,474	40.6	93,935	62,677
Northern Europe	109	0.0	14,997	14,997	471	76.9	52,605	52,603
Southern Europe	-	-	-	-	785	91.9	56,518	56,518
Central Europe	219	100.0	13,772	13,772	641	100.0	37,978	37,978
United Kingdom	261	100.0	37,611	37,611	261	100.0	37,611	37,611
Total Europe	589	81.5	66,380	66,380	2,158	92.0	184,712	184,712
Japan	-	-	-	-	-	-	-	
China	4,343	0.0	229,693	34,454	4,343	0.0	229,693	34,454
Singapore	-	-		-	-	-	-	
Total Asla	4,343	0.0	229,693	34,454	4,343	0.0	229,693	34,454
Total Outside the U.S.	6,059	16.1	369,447	146,150	7,975	32.4	508,340	281,84
Total Development Starts	7,564	12.9	\$ 546,845	\$ 323,548	10,385	26.5	\$ 789,148	\$ 562,653
Percent build to suit				27.1%				33.19
Estimated weighted average stabilized yield				6.5%				6.39
Annualized estimated NOI				20.939				\$ 35.60
Estimated weighted average stabilized cap rate				5.2%				5.29
Estimated weighted average margin				22.0%				19.99
Estimated value creation				71,154				\$ 112,121



#### 2Q 2019 Supplemental

# Capital Deployment

Development Portfolio

							Under Dev	elopment						
		P	re-Stabilized D	evelopments		2019 Expecte	d Completion	20	20 and Therea	fter Expected Completion		т	otal Developm	nent Portfolk
				TEI			TEI			TEI				TE
square feet and dollars in thousands	Sq Ft	Le ased %	Owned and Managed	Prologis Share	Sq Ft	Owned and Managed	Prologis Share	Sq Ft	Owned and Managed	Prologis Share	Sq Ft	Leased %	Owned and Managed	Prologis Share
Central	1,600	30.6	\$ 119,083	\$ 119,083	2,931	\$ 179,086	\$ 179,086	408	\$ 37,052	\$ 37,052	4,939	60.6	\$ 335,221	\$ 335,221
East	1,160	9.8	75,427	75,427	1,236	136,681	136,681	-	-	-	2,395	4.7	212,108	212,108
West	3,139	25.2	444,008	444,008	3,831	367,826	367,826	3,616	396,965	371,928	10,586	33.6	1,208,799	1,183,762
Total U.S.	5,899	23.6	638,518	638,518	7,998	683,593	683,593	4,024	434,017	408,980	17,921	37.2	1,756,128	1,731,091
Canada	-	-	-	-	847	106,107	105,107	-	-	-	847	100.0	105,107	105,107
Mexico	-	15	-		935	53,859	50,599	594	42,384	39,118	1,529	77.6	96,243	89,717
Brazil	-		-		-	-	-	533	30,990	6,198	533	0.0	30,990	6,198
Total Other Americas	-		-	-	1,782	159,966	156,706	1,127	73,374	45,316	2,909	69.9	233,340	202,022
Northern Europe	321	27.4	21,080	21,080	1,199	114,281	114,281	471	53,091	53,091	1,991	38.9	188,452	188,452
Southern Europe	-		-	-	2,029	164,904	164,904		-	-	2,029	61.8	164,904	164,904
Central Europe	2,011	50.2	134,205	118,575	1,048	60,596	60,596	-	-	1.0	3,059	54.0	194,802	179,171
United Kingdom	642	6.1	89,158	32,491	641	91,919	13,788	261	37,611	37,611	1,544	19.5	218,688	83,890
Total Europe	2,974	38.2	244,444	172,146	4,917	431,700	353,569	732	90,702	90,702	8,623	46.2	766,846	616,417
Japan	260	100.0	34,726	34,726	2,031	326,901	326,901	625	112,017	112,017	2,915	65.3	473,644	473,644
China	4,038	9.4	219,047	32,857	2,563	130,044	19,505	11,527	637,956	95,693	18,128	4.0	987,047	148,056
Singapore	-	-	-	-	-	-	-	-	-	-		-	-	
Total Asla	4,298	14.9	253,773	67,583	4,594	456,945	346,407	12,152	749,973	207,710	21,044	12.5	1,460,691	621,700
Total Outside the U.S.	7,272	24.4	498,217	239,729	11,293	1,048,611	856,682	14,011	914,049	343,728	32,576	26.5	2,460,877	1,440,139

Total Development Portfollo	13,171	24.1	\$ 1,136,735	\$	878,247	19,291	\$1,732,204	\$ 1,540,275	18,035	\$ 1,348,066	\$	752,708	50,497	30.3	\$4,217,005	\$ 3,171,230
Costto complete			\$ 127,848	s	113,014		\$ 480,174	\$ 428,083		\$ 884,900	\$	502,257			\$ 1,492,922	\$ 1,043,354
Percent build to suit					4.2%			45.0%				18.9%				27.5%
Estimated weighted average stabilized																
reld																
U.S.					6.0%			6.0%				6.3%				6.0%
Other Americas					-			6.6%				9.2%				7.2%
Europe					6.7%			6.2%				5.8%				6.3%
Asia					6.6%			5.7%				5.9%				5.9%
Total					6.1%			6.0%				6.3%				6.1%
									Annuali	zed estimate	d NO	DI				\$194,178
									Estimate	ed weighted a	aver	age stabil	Ized cap r	ate		4.9%
									Estimate	ed weighted a	aver	age margi	n			23.2%

Estimated weighted average stabilized cap rate Estimated weighted average margin Estimated value creation



23

\$735,294

Third Party Acquisitions

Grand Total Third Party Acquisitions

		Q2 2	2019			YTD 2	2019		
Prologis Wholly Owned Prologis U.S. Logistics Venture Prologis Targeted U.S. Logistics Fund tal U.S. Prologis Europe Wholly Owned Prologis European Logistics Fund Prologis European Logistics Partners	Squa re	Feet	Acquisitio	on Price	Square Fee	et	Acquisition Price		
square feet and dollars in thousands	Owned and Managed	Prologis Share	Owned and Managed	Prologis Share	Owned and Managed	Prologis Share	Owned and Managed	Prologi Shan	
Prologis Wholly Owned	36	36	\$ 14,567	\$ 14,567	186	186	\$ 39,133	\$ 39,13	
Prologis U.S. Logistics Venture	-	-	-	-	663	365	128,382	70,66	
Prologis Targeted U.S. Logistics Fund	1,427	381	170,872	45,718	1,548	414	181,820	48,69	
Total U.S.	1,463	417	185,439	60,285	2,397	965	349,335	158,48	
Prologis Europe Wholly Owned	-		-	-	154	154	54,444	54,44	
Prologis European Logistics Fund	3,782	893	463,097	109,374	4,447	1,054	529,362	125,45	
Prologis European Logistics Partners	890	445	88,270	44,135	965	483	109,178	54,58	
Total Outside the U.S.	4,672	1,338	551,367	153,509	5,566	1,691	692,984	234,48	
Total Third Party Building Acquisitions	6,135	1,755	\$ 736,806	\$ 213,794	7,963	2,656	\$ 1,042,319	\$ 392,97	
Weighted average stabilized cap rate				4.5%				4.49	
Land acquisitions			79,078	55,111			353,654	196,10	
Acquisitions of other investments in real estate			140,167	140,167			151,313	143,19	

\$

956,051 \$

409,072



732,265

1,547,286 \$

\$

#### 2Q 2019 Supplemental

Dispositions and Contributions

				Q2 2019				FY 2019
		Square Feet		Sales Price		Square Feet		Sales Price
	Owned and	Prologis	Owned and	Prolog Is	Owned and	Prologis	Owned and	Prologi
guare feet and dollars in thousands	Manage d	Share	Managed	Share	Managed	Share	Managed	Share
hird-Party Building Dispositions								
Total U.S.	-	-	5 -	\$ -	-	-	5 -	\$
FIBRA Prologis	192	90	9,960	4,655	1,265	592	73,060	34,14
Total Other Americas	192	90	9,960	4,655	1,266	592	73,060	34,14
Prologis Wholly Owned					670	670	51,817	51,81
Total Europe	-		-	-	670	670	51,817	51,81
Total Asla	-		-	-	-	-	-	
Total Outside the U.S.	192	90	9,960	4,655	1,936	1,262	124,877	85,96
Total Third Party Building Dispositions	192	90 \$	9,960 \$	4,655	1,936	1,262	124,877	\$ 85,96
uliding Contributions to Co-Investment Ventures								
Prologis Targeted U.S. Logistics Fund	450	450	57,300	41,967	450	450	57,300	41,95
Total U.S.	450	450 \$	57,300 \$	41,957	450	450 \$	57,300	\$ 41,95
Total Other Americas (A)	-	-	-	-	-		-	
Prologis European Logistics Fund	1,235	1,235	140,470	107,291	1,637	1,637	191,632	146,03
Prologis European Logistics Partners	-	-	-	-	810	810	73,159	36,58
Total Europe	1,235	1,235	140,470	107,291	2,447	2,447	264,791	182,61
Nippon Prologis REIT	2,488	2,488	533,151	452,539	2,488	2,488	533,151	452,53
Total Asla	2,488	2,488	533,151	452,539	2,488	2,488	533,151	452,53
Total Outside the U.S.	3,723	3,723	673,621	559,830	4,935	4,935	797,942	635,15
Total Building Contributions to Co-Investment Ventures	4,173	4,173	730,921	601,797	5,385	5,385	855,242	677,12
Total Building Dispositions and Contributions	4,365	4,263 \$	740,881 \$	606,452	7,321 \$	6,647	980,119	\$ 763,08
Weighted average stabilized cap rate				4.4%				4.7
Land dispositions			-	-			460	46
Dispositions of other investments in real estate			814	814			814	81
Grand Total Dispositions and Contributions		s	741,695 \$	607,266		5	981,393	\$ 764,36



A. During the first quarter, we contributed a portfolio of assets to PBLV for \$496 million in cash and equity units. This transaction is not reflected in the table above.

# Land Portfolio – Owned and Managed

			Acres			Current Book Value
square feet and dollars In thousands. ordered by	Owned and	Prologis	Estimated Build Out	Owned and	Prolog Is	% 0
Prologis share of NOI (%) of the operating portfolio	Managed	Share	(sqft)	Managed	Share	Tota
Southern California	89	85	1,429	\$ 77,467	\$ 75,579	6.3
New Jersey/New York City	20	20	205	10,428	10,428	0.9
San Francisco Bay Area	5	5	101	7,631	7,631	0.6
Chicago	133	133	2,053	20,751	20,751	1.7
Dallas/Ft. Worth	8	8	607	2,299	2,299	0.3
Seattle	9	9	382	13,878	13,878	1.
Atlanta	218	218	2,438	21,492	21,492	1.8
South Florida	130	127	2,212	86,331	84,486	7.0
Central Valley	1,011	1,011	20,208	148,618	148,618	12.4
Houston	162	150	2,801	23,009	21,365	1.2
Central & Eastern PA	29	16	399	7,964	4,384	0.4
Baltimore/Washington	4	4	58	2,815	2,815	0.2
Las Vegas	67	67	1,314	15,044	15,044	13
Denver	2	2	40	1,223	1,223	0.1
Orlando	60	60	867	18,580	18,580	1.
Nashville		-	-		-	
Cincinnati	-		-	-	-	
Remaining U.S. markets (12 markets)	275	268	5,183	43,947	42,503	3.5
otal U.S.	2,222	2,183	40,298	501,477	491,076	40.9
Mexico	501	477	8,743	93,850	87,421	
Canada	71	71	1,410	18,747	18,747	1.6
Brazil	509	242	11,488	162,426	47,970	4.0
Total Other Americas	1,081	790	21,641	275,023	154,138	12.9
United Kingdom	308	191	5,652	251,588	149,123	12.4
France	259	203	5,055	38,136	26,054	2.2
Germany	46	42	1,149	17,960	17,142	1.4
Netherlands	25	25	721	9,525	9,525	0.0
Remaining European countries (8 countries)	1,293	1,221	25,148	215,302	198,538	15.5
Total Europe	1,931	1,682	37,725	532,511	400,382	33.3
Japan	101	101	5,812	148,829	148,829	12.4
China	133	20	4,817	43,187	6,478	0.5
Singapore	-	-	-	-	-	
fotal Asla	234	121	10,629	192,016	155,307	12.5
Fotal Outside the U.S.	3,246	2,593	69,995	999,550	709,827	59.1
Fotal Land Portfolio	5,468	4,776	110,293	\$ 1,501,027	\$ 1,200,903	100.0



Land Portfolio – Summary and Roll Forward

		Acres			Current Book Value	
dollars in thousands	Owned and Managed	Prologis Share	% of Total	Owned and Managed	Prologis Share	% of Tota
Central	369	357	7.5	\$ 49,683	\$ 48,039	4.0
East	466	450	9.4	147,996	142,571	11.
West	1,387	1,376	28.8	303,798	300,466	25.0
Total U.S.	2,222	2,183	45.7	501,477	491,076	40.9
Mexico	501	477	10.0	93,850	87,421	7.3
Canada	71	71	1.5	18,747	18,747	1.6
Brazil	509	242	5.1	162,426	47,970	4.0
Total Other Americas	1,081	790	16.6	275,023	154,138	12.9
Central Europe	882	831	17.4	109,328	98,248	8.2
Northern Europe	119	113	2.4	42,362	40,917	3.4
Southern Europe	622	547	11.4	129,233	112,094	9.3
United Kingdom	308	191	4.0	251,588	149,123	12.4
Total Europe	1,931	1,682	35.2	532,511	400,382	33.3
Japan	101	101	2.1	148,829	148,829	12.4
China	133	20	0.4	43,187	6,478	0.5
Total Asla	234	121	2.5	192,016	155,307	12.9
Total Outside the U.S.	3,246	2,593	54.3	999,550	709,827	59.
Total Land Portfollo	5,468	4,776	100.0	\$ 1,501,027	\$ 1,200,903	100.0

5	491,076	\$	154,138	5	400,382	5	155,307	5	1,200,903
	(1,254)		(3,013)		(1,506)		3,710		(2,073)
	16,117		586		10,310		6,168		33,181
	(30,671)		(18,129)		(22,880)		(4,511)		(76,191)
	-		-		-		-		-
	23,933		-		31,178		-		55,111
5	482,951	\$	174,694	\$	383,280	\$	149,940	\$	1,190,875
	U.S.		Other Americas		Europe		Asla		Tota
				5	11,600,000	5	10,500,000		
					2,800,000		2,700,000		
					8,800,000		7,800,000		
	s	\$ 482,961 23,933 - (30,671) 16,117 (1,264)	\$ 482,961 \$ 23,933 - (30,671) 16,117 (1,264)	\$ 482,961 \$ 174,694 23,933 - (30,671) (18,129) 16,117 586 (1,264) (3,013)	\$         482,961         \$         174,694         \$           23,933         -         -         -           (30,671)         (18,129)         16,117         586           (1,264)         (3,013)         -         -	U.S.         Other Americas         Europe           \$         482,951         \$         174,694         \$         383,280           23,933         -         31,178         -         -         -           (30,671)         (18,129)         (22,880)         16,117         586         10,310           (12,64)         (3,013)         (1,506)         -         -         -	U.S.         Other Americas         Europe           \$         482,951         \$         174,694         \$         383,280         \$           \$         482,951         \$         174,694         \$         383,280         \$           \$         31,178         -         -         31,178         - <td< td=""><td>U.S.         Other Americas         Europe         Asia           \$ 482,951         \$ 174,694         \$ 383,280         \$ 149,940           23,933         -         31,178         -           (30,671)         (18,129)         (22,2800)         6 (4,511)           16,117         586         10,310         6,168           (1,264)         (3,013)         (1,506)         3,710</td><td>U.S.         Other Americas         Europe         Asia           \$ 482,951         \$ 174,694         \$ 383,280         \$ 145,940         \$ 23,933           23,933         -         31,178         -         -           (30,671)         (18,129)         (22,2800)         64,511)         -           16,117         586         10,310         66,168         -           (1,264)         (3,013)         (1,506)         3,710</td></td<>	U.S.         Other Americas         Europe         Asia           \$ 482,951         \$ 174,694         \$ 383,280         \$ 149,940           23,933         -         31,178         -           (30,671)         (18,129)         (22,2800)         6 (4,511)           16,117         586         10,310         6,168           (1,264)         (3,013)         (1,506)         3,710	U.S.         Other Americas         Europe         Asia           \$ 482,951         \$ 174,694         \$ 383,280         \$ 145,940         \$ 23,933           23,933         -         31,178         -         -           (30,671)         (18,129)         (22,2800)         64,511)         -           16,117         586         10,310         66,168         -           (1,264)         (3,013)         (1,506)         3,710



A. Amounts include approximately 2,500 acres that we could develop through options, ground leases, unconsolidated joint ventures and other contractual arrangements.

### Capitalization

2Q 2019 Supplemental

#### Overview



### Capitalization

#### Debt Components- Consolidated

dollars in thousands		Unsecured					
Maturity	Senior	Credit Facilities <sup>(A)</sup>		Secured Mortgage	Total	Wtd. Avg. Interest Rate	% Fixed
2019	s -	s -	\$ 11,209	\$ 4,418	\$ 15,627	6.0%	100%
2020	1,138,000		-	34,370	1,172,370	1.0%	98%
2021	796,600	24	-	96,330	892,930	1.6%	93%
2022	796,600		441,040	12,216	1,249,856	3.1%	65%
2023	850,000		130,287	39,377	1,019,664	4.2%	87%
2024	796,600	112,905	-	263,327	1,172,833	3.5%	79%
2025	796,411		-	138,544	934,955	3.7%	100%
2026	569,000	1.500	788,989	1,213	1,359,202	1.6%	42%
2027	-	122	66,831	1,255	68,086	1.0%	100%
2028	771,289	1.00	137,377	-	908,666	2.3%	90%
2029	1,431,255		-	-	1,431,255	2.1%	100%
Thereafter	486,572	828	324,878		811,450	2.3%	83%
Subtotal	8,432,327	112,906	1,900,611	591,050	11,036,894	2.5%	83%
Unamortized net premiums (discounts)	(24,166)			72.0	(23,446)		
Unamortized finance costs	(32,445)	112-0	(9,579)	(3,104)	(45,128)		
Total consolidated debt, net of premium							
(dis count)	\$ 8,375,716	\$ 112,905	\$1,891,032	\$ 588,666	\$10,968,320		
Weighted average interest rate	2.7%	1.8%	1.4%	3.7%	2.5%		
Weighted average remaining maturity							
in years	6.4	4.5	6.8	4.6	6.4		

Prologis debt by local currency	,								Liquidity	
	Senior	Credit Facilities	Other	Secured Mortgage	Total	Hedges (5)	Total	% of Total	Aggregate lender commitments-	
Dollars	\$ 2,277,558	\$ 42,000	\$ 360,585	\$ 237,639	\$ 2,917,782	\$ (1,133,468)	\$ 1,784,314	1696	GLOC and revolver	\$ 3,963,466
Euro	4,866,833	45,520	91,040	-	5,003,393	338,248	5,341,641	49%	Less:	
GBP	630,822	25,386	-		656,208	436,957	1,093,165	1096	Borrowings outstanding	112,906
Yen	600,503		1,310,014	202,856	2,113,373	176,547	2,289,920	2196	Outstanding letters of credit	30,356
CAD	-		129,393	148,171	277,564	181,716	459,280	496	Current availability-credit facilities	3,820,204
Other	-		-		-	<u></u>	-	096	Cash and cash equivalents	401,190
Total Debt	\$ 8,375,716	\$ 112,906	\$ 1,891,032	\$ 588,666	\$ 10,968,320	s -	\$ 10,968,320	100%	Total liquidity	\$ 4,221,394



A. The maturity for the global senior credit facility (\$113 million) and a certain term loan (\$441 million) are reflected at the extended maturity date as the extension is at our option.
 B. We manage our exposure to changes in foreign currency exchange rates using foreign currency forward contracts, including those that are accounted for as net investment hedges, to economically reduce our exposure to fluctuations in foreign currency rates. The effect is reflected in the table under investment Hedges. See also page 28 for our market equity exposure by currency.

### Capitalization

#### Debt Components- Noncontrolling Interests and Unconsolidated <sup>(A)</sup>

dollars in thousands			None	ont	rolling inte	rests		Prolog is Share of Unconsolidated Co-Investment Ventures							
Maturity	Unsecure	4	Secured		Total	Wtd. Avg. Interest Rate	% Flxed	Unsecured <sup>(5)</sup>		Secured	Total	Wtd. Avg. Interest Rate	% Flxed		
2019	s -	s	603	s	603	4.2%	1.00%	\$ 13,340	ş	1,078	\$ 14,418	3.0%	26%		
2020	-		4,785		4,785	4.2%	76%	14		70,755	70,769	3.8%	99%		
2021	-		1,245		1,245	4.3%	100%	93,068		144,523	237,591	3.5%	99%		
2022	-		1,207		1,207	4.3%	100%	333,391		104,262	437,653	3.8%	81%		
2023	-		3,095		3,095	4.7%	100%	178,109		97,260	275,369	3.6%	94%		
2024	-		412		412	3.5%	100%	262,435		74,621	337,056	3.0%	83%		
2025	-		427		427	3.5%	100%	113,342		1,780	115,122	1.6%	99%		
2026	-		441		441	3.5%	100%	41,686		53,563	95,249	2.9%	100%		
2027	-		457		457	3.5%	100%	62,970		-	62,970	2.0%	100%		
2028	-		-		-	-	-	195,163		-	195,163	2.6%	100%		
2029	-		-		-	-	-	83,742		-	83,742	3.0%	100%		
Thereafter	-		-		-			95,422		-	95,422	2.7%	100%		
Subtotal	ş -	\$	12,672	\$	12,672	4.2%	91%	\$ 1,472,682	\$	547,842	\$ 2,020,524	3.2%	92%		
Unamortized net premiums (discounts)	-		226		226			(1,455)		950	(505)				
Unamortized finance costs			(74)		(74)			(7,834)		(2,001)	(9,835)				
Noncontrolling interests share and Prologis Share of															
unconsolidated debt	\$	- \$	12,824	\$	12,824	«		\$ 1,463,393	\$	546,791	\$ 2,010,184				
Weighted average interest rate	2		4.2%		4.2%			2.9%		3.9%	3.2%				

4.1

4.1

Noncontrolling Interests share of Consolidated debt by local currency

Weighted average remaining maturity in years

	Unsecured	Secured		Total	% of Total
Dollars	s -	\$ 12,824	S	12,824	100%
Euro	-	1		14	-
GBP	-	-			-
Yen	-	-		-	-
Other	-	-		-	
Total Debt		\$ 12,824		12,824	100%

	5.6	3.2	4.9	
Prolog	ls Share	of unconsolldate	ed debt by local	currency

% of Total	Total		Investment Hedges <sup>(C)</sup>		Total	Secured		Unsecured	
48%	973,831	S	(27,960)	\$	\$ 1,001,791	312,742	\$	689,049	S
23%	455,825		- 1		455,825	70,500		385,325	
7%	141,625		-		141,625	141,625		-	
16%	328,164		-		328,164	-		328,164	
6%	110,739		27,960		82,779	21,924		60,855	
100.00%	2,010,184	\$	-		\$ 2,010,184	546,791	\$	1,46 3,393	\$



Refer to Notes and Definitions under Non-GAAP Pro-Rata Financial Information for further explanation on how these amounts are calculated. The maturity of certain unsecured debt (Prologis Share \$473 million) is reflected at the extended maturity dates as the extensions are at the entity's option. We manage our exposure to changes in foreign currency exchange rates using foreign currency forward contracts, including those that are accounted for as net investment hedges, to economically reduce our exposure to fluctuations in foreign currency rates. The effect is reflected in the table under Investment Hedges. See also page 28 for our market equity exposure by currency. А. В. С.
# Components - Prologis Share

In thousands, except for percentages and persouare foot

Operating

	Square Feet	Gross Book Value	GBV per 5g Ft	Adjusted Cash	Adjusted Cash NOI	Annualized Adjusted Cash NOI*	Percent
Consolidated Operating Portfolio					(		
U.S.	300,274	\$25,957,692	86	\$ 415,951	\$ 415,951	\$ 1,663,804	96.9%
Other Americas	12,931	977,433	76	16,222	16,222	64,888	98.6%
Europe	4,959	418,042	84	5,636	5,636	22,544	88.6%
Asia	2,303	330,677	144	5,002	5,002	20,008	98.7%
Pro forma adjustments for mid-quarter acquisitions/development completions					3,200	12,800	
Total consolidated operating portfolio	320,467	27,683,844	86	442,811	446,011	1,784,044	96.9%
Unconsolldated Operating Portfolio							
U.5.	24,671	2,173,285	88	34,410	34,410	137,640	96.9%
Other Americas	17,918	1,085,841	61	22,593	22,593	90,372	95.2%
Europe	52,720	4,377,047	83	69,415	69,415	277,660	97.2%
Asia	8,686	1,105,716	127	14,675	14,675	58,700	95.3%
Pro forma adjustments for mid-quarter acquisitions/development completions					2,649	10,596	
Total unconsolidated operating portfolio	103,995	8,742,890	84	141,093	143,742	574,968	96.8%
Total Operating Portfolio	424,462	\$ 36,426,734	\$ 85	\$ 583,904	\$ 589,753	\$ 2.359.012	95.9%

		Investment		and the second second second	Annualized	Percent
	Square Feet	Balance	TEI	TEI per Sq Ft	Estimated NOI	Occupied
Consolldated						
Prestabilized						
U.S.	5,899	\$ 537,767	\$ 638,518	\$ 108	\$ 38,009	7.8%
Other Americas	-	-	-	-	-	-
Europe	2,153	125,710	150,741	70	10,136	29.4%
Asia	260	33,365	34,726	-	2,274	0.0%
Properties under development						
U.S.	11,801	626,668	1,092,573	93	66,325	
Other Americas	2,172	122,334	190,097	88	13,380	
Europe	5,009	235,772	430,483	85	26,488	
Asia	2,655	269,613	438,917	165	24,038	
Total consolidated development portfolio	29,949	1,951,229	2,976,055	99	180,650	
Unconsoll dated						
U.S.	-	-	-	-		
Other Americas	202	4,435	11,925	· · · · · · · · · · · · · · · · · · ·	1,127	
Europe	327	26,305	35,193	108	2,195	
Asia	2,719	74,058	148,057	54	10,115	
Total unconsolidated development portfolio	3,248	104,799	195,175	60	13,437	
Total Development Portfolio	33,197	\$ 2,056,028	\$ 3,171,230	\$ 96	\$ 194,087	
Prologis share of est. value creation (see Capital Deployment - Development Portfolio)		735,294				
Total development portfolio, including est, value creation		\$ 2,791,322				



\* This is a non-GAAP financial measure. Please see our Notes and Definitions for further explanation.

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Balance Sheet and Other Items				
Consol I da te d				
Other assets				
Cash and cash equivalents			\$	401,19
Restricted cash				13,98
Accounts receivable, prepaid assets and other tangible assets				892,12
Other real estate investments and gross book value of assets held for sale				1,119,23
Prologis share of value added operating properties				691,79
Prologis receivable from unconsolidated co-investment ventures				268,29
Investments In and advances to other unconsolidated joint ventures				353,60
Less: noncontrolling interests share of other assets			_	(59,41
Total other assets			5	3,680,82
Other IIabilities				
Accounts payable and other current liabilities			\$	740,94
Deferred Income taxes				61,61
Value added tax and other tax liabilities				34,82
Tenant security deposits				260,28
Other I la bill ti es				376,48
Less: noncontrolling interests share of other liabilities Total liabilities			5	(39,47)
rodi i ladinues Juconsoli (dated			>	1,434,07
Prologis share of net tangible other assets			s	125.22
Prologis share of nettangible other assets Land			2	125,22
Land Current book value of land			s	1.155.84
Less: noncontrolling interests share of the current book value of land			2	(22,512
Prologis share of book value of land in unconsolidated co-investment ventures				66,56
rations state of book value of and monosonoace convestment ventores			5	1,200,90
Strategic Capital / Development Management				
Strategic Capital / Development Wangement				
Third party share of asset management fees from consolidated and unconsolidated co-investment ventures (annualized)	s	47,420	s	189.68
Third party share of other transactional fees from consolidated and unconsolidated co-investment ventures (trailing 12 months)	-	10,557	2	38.31
Strategic capital expenses for asset management and other transactional fees (annualized based on actuals plus remaining forecast for the year)		(14,675)		(59,833
total strategic capital	5	43.302	5	168,16
			s	
Promotes, net of expenses (trailing 12 months) (A)	s	436	s	26,98
Development management income (trailing 12 months) Debt (at par) and Preferred Stock	>	539	2	5,68
Debt				
Consol (dated debt			s	11,036,89
Consolidated debt Noncontrolling interests share of consolidated debt			Ş	(12,67)
Noncontrolling interests share of consolidated debt Prologis share of unconsolidated co-investment ventures debt				2,020,52
Prologis share of unconsolidated co-investment ventures debt Total debt		_		13,044,74
Preferred stock				68,94
reterie 0 stock			s	13.113.69

PROLOGIS'

A. For the quarter, promote revenue was \$7.3 million, less promote cash expense of \$1.8 million, promote amortization expense of \$4.3 million and income tax expense related to the promote of \$0.8 million.

Components - continued

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Notes and Definitions



# Notes and Definitions

Please refer to our annual and quarterly financial statements filed with the Securities and Exchange Commission on Forms 10-K and 10-Q and other public reports for further information about us and our business. Certain amounts from previous periods presented in the Supplemental information have been reclassified to conform to the current presentation.

Acquisition Price, as presented for building acquisitions, represent economic cost. This amount includes the building purchase price plus 1) transaction closing costs, 2) due diligence costs, 3) immediate capital expenditures (including two years of property improvements and all leasing commissions and tenant improvements required to stabilize the property), 4) the effects of marking assumed debt to market and 5) the net present value of free rent and discounts, If a pplicable

Adjusted Cash NOI (Actual) is a non-Generally Accepted Accounting Principles ("GAAP") financial measure and a component of Net Asset Value ("NAV"). It is used to assess the operating performance of our properties and enables both management and investors to estimate the fair value of our operating portfolio. A reconciliation for the most recent quarter ended of our rental income and rental expenses included in our Consolidated Statement of income to Adjusted Cash NOI for the consolidated Dperating Portfolio is as follows (in thousands):

Rental revenues	s	700,689
Rental expenses		(181,138)
NOI		519,551
Net termination fees and adjustments (a)		(1,430)
Less: actual NOI for development port folio and other		(21,372)
Property management fees		(30)
Less: properties contributed or sold (b)		(5,147)
Less: noncontrolling interests share of NOI	_	(44,160)
Prologis share of adjusted NOI for consolidated Operating Portfolio at June 30, 2019		447,412
Straight-line rents (c)		(14,788)
Free rent (c)		13,229
Amortization of lease intangibles (c)		(3,581)
Effect of foreign currency exchange (d)		383
Less: noncontrolling interests and other		156
Second guarter Adjusted Cash NOI (Actual)	s	442,811

- (a) Net termination fees generally represent the gross fee negotiated at the time a customer is allowed to terminate its lease agreement offset by that customer's rent leveling asset or liability, if any, that has been previously recognized. Removing the net termination fees from rental income allows for the calculation of Adjusted Cash NO1(Actual) to indude only rental income that is indicative of the property's recurring operating perform
- (b) Actual NOIf or properties that were contributed or sold during the three-month period is removed.
  (c) Straight-line rents, free rent and amortization of lease intangibles (above and below market leases) are removed from the rental income of our Operating Portfolio to allow for the calculation of a cash yield. (d) Actual NOI and related adjustments are calculated in local currency and translated at the period end rate to allow for consistency with other assets and liabilities as of the reporting date.

Adjusted Cash NOI (Pro forma) is a non-GAAP financial measure and consists of Adjusted Cash NOI (Actual) for the properties in our Operating Portfolio adjusted to reflect NOI for a full guarter for operating properties that were acquired or stabilized during the quarter.

Adjusted EBITDA. We use Adjusted EBITDA attributable to common stockholders/unitholders ("Adjusted EBITDA"), a non-GAAP financial measure, as a measure of our operating performance. The most directly comparable GAAP measure to Adjusted EBIT DA is net earnings.



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We calculate Adjusted EBITDA beginning with consolidated net earnings attributable to common stockholders and removing the effect of: interest expense, income taxes, depreciation and amortization, impairment charges, gains or losses from the disposition of investments in real estate (excluding development properties and land), gains from the revaluation of equity investments upon acquisition of a controlling interest, gains or losses on early extinguishment of debt and derivative contracts (including cash charges), similar adjustments we make to our FFO measures (see definition below), and other items, such as, stock based compensation and unrealized gains or losses on foreign currency and derivatives. We also include a pro forma adjustment to reflect a full period of NOI on the operating properties we acquire or stabilize during the quarter and to remove NOI on properties we dispose of during the quarter, assuming all transactions occurred at the beginning of the quarter. The pro forma adjustment also includes economic ownership changes in our ventures to reflect the full quarter at the new ownership percentage.

We believe Adjusted EBITDA provides investors relevant and useful information because it permits investors to view our operating performance, analyze our ability to meet interest payment obligations and make guarterly preferred stock dividends on an unleveraged basis before the effects of income tax, depreciation and amortization expense, gains and losses on the disposition of non-development properties and other items (outlined above), that affect comparability. While all items are not infrequent or unusual in nature, these items may result from market fluctuations that can have Inconsistent effects on our results of operations. The economics underlying these items reflect market and financing conditions in the short-term but can obscure our performance and the value of our longterm investment decisions and strategies.

We calculate our Adjusted EBITDA, based on our proportionate ownership share of both our unconsolidated and consolidated ventures. We reflect our share of our Adjusted EBITDA measures for unconsolidated ventures by applying our average ownership percentage for the period to the applicable reconciling items on an entity by entity basis. We reflect our share for consolidated ventures In which we do not own 100% of the equity by adjusting our Adjusted EBITDA measures to remove the noncontrolling interests share of the applicable reconciling items based on our average ownership percentage for the applicable periods.

While we believe Adjusted EBITDA is an Important measure. It should not be used alone because it excludes significant components of net earnings, such as our historical cash expenditures or future cash requirements for working capital, capital expenditures, distribution requirements, contractual commitments or interest and principal payments on our outstanding debt and is therefore limited as an analytical tool.

Our computation of Adjusted EBITDA may not be comparable to EBITDA reported by other companies In both the real estate industry and other industries. We compensate for the limitations of Adjusted EBITDA by providing investors with financial statements prepared according to GAAP, along with this detailed discussion of Adjusted EBITDA and a reconciliation to Adjusted EBITDA from consolidated net earnings attributable to common stockholders.

Annualized Estimated NOI for the properties in our Development Portfolio is based on current TEI multiplied by the Estimated Weighted Average Stabilized Yield.

Assets Under Management ("AUM") represents the estimated fair value of the real estate we own or manage through both our consolidated and unconsolidated entities. We calculate AUM by adding Investment Capacity and the third-party investors' share of the estimated fair value of the assets in the co-Investment ventures to Enterprise Value.

Business Line Reporting is a non-GAAP financial measure. Core FFO and development gains are generated by our three lines of business: (i) real estate operations; (ii) strategic capital; and (iii) development. The real estate operations line of business represents total Prologis Core FFO, less the amount allocated to the Strategic Capital line of business. The amount of Core FFO allocated to the Strategic Capital line of business. The amount of Core FFO allocated to the Strategic Capital line of business represents the third party share of asset management, Net Promotes and transactional fees that we earn from our consolidated and unconsolidated co-Investment vertures less costs directly associated to our strategic capital group. Realized development gains include our share of gains on dispositions of development properties and land, net of taxes. To calculate the per share amount, the amount generated by each line of business is divided by the weighted average diluted common shares outstanding used in our Core FFO per share calculation. Management believes evaluating our results by line of business is a useful supplemental measure of our operating performance because it helps the Investing public compare the operating performance of Prologis' respective businesses to other companies' comparable businesses. Prologis' computation of FFO by line of busines in computing such measures.

# Calculation of Per Share Amounts

	Т	hree Mon				ths Ender
				lun. 30,		Jun. 30
in thousands, except per share amount		2019		2018	2019	201
Net earnings						
Net earnings at tributable to common stockholders	\$	383,784	\$3	334,611	\$730,831	\$700,513
Noncontrolling interest attributable to exchangeable limited partnership units		11,759		10,216	22,416	20,90
Adjusted net earnings attributable to common stockholders - Diluted	\$	395,543	\$3	344,827	\$753,247	\$721,42
Weighted average common shares outstanding - Basic		630,271	-	532,639	629,990	532,42
Incremental weighted average effect on exchange of						
limited partnership units		19,556		16,847	19,637	16,56
Incremental weighted average effect of equity awards		5,620		5,029	5,139	5,075
Weighted average common shares out standing - Diluted		655,447	1	\$54,515	654,766	554,06
Net earnings per share - Basic	\$	0.61	\$	0.63	\$ 1.16	\$ 1.3
Net earnings per share - Diluted	\$	0.60	\$	0.62	\$ 1.15	\$ 1.3
Core FFO						
Core FFO attributable to common stockholders/unitholders	ŝ	506, 196	\$3	391,224	\$980,447	\$834,34
Noncontrolling interest attributable to exchangeable limited partnership units		159		412	353	78
Core FFO attributable to common stockholders/unitholders- Diluted	\$	506,355	\$3	391,636	\$980,800	\$835,12
Weighted average common shares outstanding - Basic Incremental weighted average effect on exchange of		630,271	-	532,639	629,990	532,42
limited partnership units		19,556		16,847	19,637	16,56
Incremental weighted average effect of equity awards		5,620		5,029	5,139	5,07
Weighted average common shares outstanding - Diluted		655,447	5	554,515	654,766	554,06
Core FFO per share - Diluted	\$	0.77	\$	0.71	\$ 1.50	\$ 1.5



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Debt Covenants are calculated in accordance with the respective debt agreements and may be different than other covenants or metrics presented. They are not calculated in accordance with the applicable Securities Exchange Commission rules. Please refer to the respective agreements for full financial covenant descriptions. Debt covenants as of the period end were as follows:

	Indenture	(	Global Line
Covenant	Actual	Covenant	Actual
<60%	25.5%	<60%	22.5%
>1.5x	11.13x	>1.5x	14.82×
<40%	1.4%	<40%	1.2.%
>150%	345.2%	N/A	N/A
N/A	N/A	>150%	1910.3%
	Covenant <60% >1.5x <40% >150%	<60% 25.5% >1.5× 11.13× <40% 1.4% >150% 345.2%	Covenant         Actual         Covenant           <60%

Debt Metrics. We evaluate the following debt metrics to monitor the strength and flexibility of our capital structure and evaluate the performance of our management. Investors can utilize these metrics to make a determination about our ability to service or refinance our debt. See below for the calculations.

		T	hre	Months Ende
		Jun. 30,		Mar. 31,
dollars in thousands		2019		2019
Debt as a % of grass real estate assets:				
Consolidated debt (at par)	\$	11,036,894	\$	10,777,280
Noncontrolling interests share of consolidated debt (at par)		(12,672)		(12,880)
Prologis share of unconsolidated debt (at par)		2,020,524		2,058,866
Total Prologisshare of debt (at par)		13,044,746		12,823,266
Prologis share of outstanding foreign currency derivatives		(6,817)		(826)
Consolidated cash and cash equivalents		(401,190)		(251,030)
Noncontrolling interests share of consolidated cash and cash equivalents		19,028		16,316
Prologis share of unconsolidated cash and cash equivalents		(161,410)		(268,625)
Total Prologisshare of debt, net of adjustments	S	12,494,357	\$	12,319,101
Consolidated gross real estate assets		36,242,667		36,022,090
Noncontrolling interests share of consolidated gross real estate assets		(3,062,462)		(3.056.890)
Prologis share of unconsolidated gross real estate assets		8,947,352		8,641,725
Total Prologis share of gross real estate assets	Ś	42,127,557	s	41,606,925
Debt as a % of gross real estate assets		29.7%		29.6%
Debt as a % of grass Market Capitalization:				
Total Prologisshare of debt, net of adjustments	\$	12,494,357	\$	12,319,101
Total outstanding common stock and limited partnership units		649,775		650,291
Share price at quarter end	\$	80.10	s	71.95
Total equity capitalization	Ś	52,046,978	s	46,788,437
Total Prologisshare of debt, net of adjustments		12,494,357		12,319,101
Gross Market Capitalization	s	64,541,335	s	59,107,538
Debt as a % of gross Market Capitalization	2	19.4%		20.8%
Secured debt as a % of gross real estate assets:				
Consolidated secured debt (at par)	S	591,050	s	956,565
Noncontrolling interests share of consolidated secured debt (at par)		(12,672)		(12,880)
Prologis share of unconsolidated secured debt (at par)		547,842		637,026
Total Prologisshare of secured debt (at par)	\$	1,126,220	\$	1,580,711
Total Prologis share of gross real estate assets	S	42,127,557	\$	41,606,925
Secured debt as a % of gross real estate assets		2.7%		3.8%
Unencumbered grass real estate assets to unsecured debt:				
Consolidated unencumbered gross real estate assets	\$	34,778,637	\$	33,613,448
Noncontrolling interests share of consolidated unencumbered gross real				
estate assets		(2,978,120)		(2,972,766)
Prologis share of unconsolidated unencumbered gross real estate assets		7,619,157		7,050,610
Total Prologis share of unencumbered gross real estate assets	\$	39,419,674	\$	37,691,292
Consolidated unsecured debt (at par)		10,445,844		9,820,715
Noncontrolling interests share of consolidated unsecured debt (at par)		-		-
Prologis share of unconsolidated unsecured debt (at par)		1,472,682		1,421,840
Total Prologisshare of unsecured debt (at par)	\$	11,918,526	\$	11,242,555
Unencumbered gross real estate assets to unsecured debt		330.7%		335.3%





		20,20.	13.2	upprementa
dollars in thousands		T Jun. 30 2019	hree	Months Ended Mar. 31, 2019
Fixed Charge Coverage ratio:				
Adjusted EBITDA	\$	823,426	\$	654,410
Adjusted EBITDA-annualized including development gains and excluding net promotes (a)	\$	2,990,880	s	2,826,308
Net promotes for the trailing 12 months		26,987		26,926
Adjusted EBITDA-annualized	s	3,017,867	s	2,853,234
Pro forma adjustment annualized		960		(10,188)
Adjusted EBITDA, including NOI from disposed properties, annualized	\$	3,018,827	s	2,843,046
Interest expense	\$	59,122	s	60,507
Amortization and write-off of deferred loan costs		(3,422)		(3, 323)
Amortization of debt premiums, net		(835)		(839)
Capitalized interest		12,555		13,722
Preferred stock dividends		1,492		1,499
Noncontrolling interests share of consolidated fixed charges		(166)		(35)
Prologis share of unconsolidated fixed charges		16,091		16,789
Total Prologis share of fixed charges	\$	84,837	s	88,320
Total Prologis share of fixed charges, annualized	\$	339,348	s	353,280
Fixed charge coverage ratio		8.90		8.05
Debt to Adjusted EBITDA:				
Total Prologis share of debt, net of adjustments	s	12,494,357	s	12,319,101
Adjusted EBITDA-annualized	\$	3,017,867	S	2,853,234
Debt to Adjusted EBITDA ratio		4.14		4.32

(a) Prologis share of gains on dispositions of development properties for the trailing 12 months was \$486.6 million and \$358.1 million for the current quarter and the previous quarter, respectively.

Development Portfolio includes industrial properties that are under development and properties that are developed but have not met Stabilization.

Enterprise Value equals our Market Equity plus our share of total debt.

Estimated Build Out (TEI and sq ft) represents the estimated TEI and finished square feet available for lease upon completion of an industrial building on existing parcels of land.

Estimated Value Creation represents the value that we expect to create through our development and leasing activities. We calculate Estimated Value Creation by estimating the Stabilized NOI that the property will generate and applying a stabilized capitalization rate applicable to that property. Estimated Value Creation is calculated as the amount by which the value exceeds our TEI and does not Include any fees or promotes we may earn. Estimated Value Creation for our Value-Added Properties that are sold includes the realized economic gain.

Estimated Weighted Average Margin is calculated on development properties as Estimated Value Creation, less estimated closing costs and taxes, if any, on properties expected to be sold or contributed, divided by TEI.

Estimated Weighted Average Stabilized Yield is calculated on development properties as Stabilized NOI divided by TEI.

FFO, as modified by Prologis attributable to common stockholders/unitholders ("FFO, as modified by Prologis"); Core FFO attributable to common stockholders/unitholders ("Core FFO"); AFFO attributable to common stockholders/unitholders ("AFFO"); (collectively referred to as "FFO"). FFO is a non-GAAP financial measure that is commonly used in the real estate industry. The most directly comparable GAAP measure to FFO is net earnings.

The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as earnings computed under GAAP to exclude historical cost depreclation and gains and losses from the sales, along with impairment charges, of previously depreciated properties. We also exclude the gains on revaluation of equity investments upon acquisition of a controlling interest and the gain recognized from a partial sale of our investment, as these are similar to gains from the sales of previously depreciated properties. We exclude similar adjustments from our unconsolidated entities and the third parties' share of our consolidated co-investment ventures.

### Our FFO Measures

Dur FFO measures begin with NAREIT's definition and we make certain adjustments to reflect our business and the way that management plans and executes our business strategy. While not infrequent or unusual, the additional items we adjust for in calculating *FFO*, as modified by Prologis, Core FFO and AFFO, as defined below, are subject to significant fluctuations from period to period. Although these items may have a material impact on our operations and are reflected in our financial statements, the removal of the effects of these items allows us to better understand the core operating performance of our properties over the long term. These items have both positive and negative shortterm effects on our results of operations in inconsistent and unpredictable directions that are not relevant to our long-term outlook.

We calculate our FFO measures, as defined below, based on our proportionate ownership share of both our unconsolidated and consolidated ventures. We reflect our share of our FFO measures for unconsolidated ventures by applying our average ownership percentage for the period to the applicable reconciling items on an entity by entity basis. We reflect our share for consolidated ventures in which we do not own 100% of the equity by adjusting our FFO measures to remove the noncontrolling interests share of the applicable reconciling items based on our average ownership percentage for the applicable periods.

These FFO measures are used by management as supplemental financial measures of operating performance and we believe that it is important that stockholders, potential investors and financial analysts understand the measures management uses. We do not use our FFO measures as, nor should they be considered to be, alternatives to net earnings computed under GAAP, as indicators of our operating performance, as alternatives to cash from operating activities computed under GAAP or as indicators of our ability to fund our cash needs.

We analyze our operating performance principally by the rental revenues of our real estate and the revenues from our strategic capital business, net of operating, administrative and financing expenses. This income stream is not directly impacted by fluctuations in the market value of our investments in real estate or debt securities.

#### FFD, as modified by Prologis

To arrive at FFO, as modified by Prologis, we adjust the NAREIT defined FFO measure to exclude the impact of foreign currency related items and deferred tax, specifically:



- ) deferred income tax benefits and deferred income tax expenses recognized by our subsidiaries;
- (ii) current income tax expense related to acquired tax liabilities that were recorded as deferred tax liabilities in an acquisition, to the extent the expense is offset with a deferred income tax benefit in earnings that is excluded from our defined FFO measure;
   (iii) unhedged foreign currency exchange gains and losses resulting from debt transactions between
- II) unhedged foreign currency exchange gains and losses resulting from debt transactions between us and our foreign consolidated subsidiaries and our foreign unconsolidated entities;
- (iv) foreign currency exchange gains and losses from the remeasurement (based on current foreign currency exchange rates) of certain third party debt of our foreign consolidated and unconsolidated entities; and
- (v) mark-to-market adjustments associated with derivative financial instruments.

We use FFO, as modified by Prologis, so that management, analysts and investors are able to evaluate our performance against other REITs that do not have similar operations or operations in jurisdictions outside the U.S.

#### Core FFO

In addition to FFO, as modified by Prologis, we also use Core FFO. To arrive at Core FFO, we adjust FFO, as modified by Prologis, to exclude the following recurring and nonrecurring items that we recognized directly in FFO, as modified by Prologis:

- gains or losses from the disposition of land and development properties that were developed with the intent to contribute or sell;
- (ii) Income tax expense related to the sale of investments in real estate;
- (iii) Impairment charges recognized related to our investments in real estate generally as a result of our change in intent to contribute or sell these properties;
- gains or losses from the early extinguishment of debt and redemption and repurchase of preferred stock; and
- (v) expenses related to natural disasters.

We use Core FFO, including by segment and region, to: (i) assess our operating performance as compared to other real estate companies; (ii) evaluate our performance and the performance of our properties in comparison with expected results and results of previous periods; (iii) evaluate the performance of our management; (iv) budget and forecast future results to assist in the allocation of resources; (v) provide guidance to the financial markets to understand our expected operating performance; and (vi) evaluate how a specific potential investment will impact our future results.

#### AFFO

To arrive at AFFO, we adjust Core FFO to include realized gains from the disposition of land and development properties and recurring capital expenditures and exclude the following items that we recognize directly in Core FFO:

straight-line rents;

- (II) amortization of above- and below-market lease intangibles;
- (III) amortization of management contracts;
- (iv) amortization of debt premiums and discounts and financing costs, net of amounts capitalized, and
- (v) stock compensation expense.

We use AFFO to (I) assess our operating performance as compared to other real estate companies, (II) evaluate our performance and the performance of our properties in comparison with expected results and results of previous periods, (III) evaluate the performance of our management, (IV) budget and forecast future results to assist in the allocation of resources, and (v) evaluate how a specific potential investment will impact our future results.

Limitations on the use of our FFO measures

While we believe our modified FFO measures are important supplemental measures, neither NAREIT's nor our measures of FFO should be used alone because they exclude significant economic components of net earnings computed under GAAP and are, therefore, limited as an analytical tool. Accordingly, these are only a few of the many measures we use when analyzing our business. Some of the limitations are:

- The current income tax expenses that are excluded from our modified FFO measures represent the taxes and transaction costs that are payable.
- Depreciation and amortization of real estate assets are economic costs that are excluded from . FFO. FFO is limited, as it does not reflect the cash requirements that may be necessary for future replacements of the real estate assets. Furthermore, the amortization of capital expenditures and leasing costs necessary to maintain the operating performance of logistics facilities are not reflected in FFO.
- Gains or losses from non-development property dispositions and impairment charges related to expected dispositions represent changes in value of the properties. By excluding these gains and losses, FFO does not capture realized changes in the value of disposed properties arising from changes in market conditions.
- The deferred income tax benefits and expenses that are excluded from our modified FFO measures result from the creation of a deferred income tax asset or liability that may have to be settled at some future point. Our modified FFO measures do not currently reflect any income or expense that may result from such settlement.
- The foreign currency exchange gains and losses that are excluded from our modified FFO measures are generally recognized based on movements in foreign currency exchange rates through a specific point in time. The ultimate settlement of our foreign currency-denominated net assets is indefinite as to timing and amount. Our FFO measures are limited in that they do not reflect the current period changes in these net assets that result from periodic foreign currency exchange rate movements.
- The gains and losses on extinguishment of debt or preferred stock that we exclude from our Core FFO, may provide a benefit or cost to us as we may be settling our obligation at less or more than our future obligation.
- The natural disaster expenses that we exclude from Core FFO are costs that we have incurred.

We compensate for these limitations by using our FFO measures only in conjunction with net earnings computed under GAAP when making our decisions. This information should be read with our complete Consolidated Financial Statements prepared under GAAP. To assist investors in compensating for these limitations, we reconcile our modified FFO measures to our net earnings computed under GAAP

General and Administrative Expenses ("G&A"). Generally our property management personnel perform the property-level management of the properties in our owned and managed portfolio, which include properties we consolidate and those we manage that are owned by the unconsolidated coinvestment ventures. We allocate the costs of our property management function to the properties we consolidate (included in Rental Expenses) and the properties owned by the unconsolidated co-



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investment ventures (included in Strategic Capital Expenses) by using the square feet owned by the respective portfolios. Strategic Capital Expenses also include the direct expenses associated with the asset management of the unconsolidated co-investment ventures provided by our employees who are assigned to our Strategic Capital segment. We do not allocate indirect costs to Strategic Capital Expenses.

We capitalize certain costs directly related to our development. We also capitalized certain costs directly related to our leasing activities through 2018. Capitalized G&A expenses include salaries and related costs as well as other G&A costs. The capitalized costs were as follows:

		Three	Mor	Jun. 30,		Six	Jun. 30,	
in thousands		2019		2018		2019		2018
Building and land development activities Leasing activities	s	15,759	s	15,017 5,100	s	35,029	s	31,108 10,488
Operating building improvements and other Total capitalized G&A	s	4,698 20,457		4,080 24,197	s	9,803 44,832	s	8,324 49,920
G&A as a Percent of Assets Under Manage	ement (In	thousand	(s):					

Net G&A - midpoint of 2019 guidance	\$	255,000
Add: estimated 2019 strategic capital expenses (excluding promote expense)		130,000
Less: estimated 2019 strategic capital property management expenses		(70,000)
Adjusted G&A, using 2019 guidance amounts	\$	315,000
Gross book value at period end (a):		
Operating properties	\$	64,006,019
Development portfolio - TEI		4,217,005
Land portfolio		1,501,027
Other real estate investments and gross book value of assets held for sale		1,119,234
Total value of assets under management	s	70,843,285
G&A as % of assets under management		0.44%

(a) This does not represent enterprise value

Guidance. The following is a reconciliation of our annual guided Net Earnings per share to our guided Core FFO per share:

	Low	High
\$	2.38 \$	2.46
	1.92	1.96
	(1.05)	(1.13)
	0.01	0.01
s	3.26 \$	3.30
	s	\$ 2.38 \$ 1.92 (1.05) 0.01

Earnings guidance includes potential future gains recognized from real estate transactions, but excludes future foreign currency or derivative gains or losses as these items are difficult to predict.

Income Taxes.

	1	Three Mo	nti	Jun. 30,	Six Mon	uths Ended Jun. 30,
in thousands		2019	2018		2019	2018
Current income tax expense	5	10,545	S	9,426	\$ 20,865	\$ 20,553
Current income tax expense (benefit) on dispositions		7,645		3,808	10,044	10,419
Current income tax expense (benefit) on dispositions related to acquired tax liabilities				-	-	878
Total current income tax expense		18,190		13,234	30,909	31,850
Deferred income tax (benefit) expense		8,442		870	9,235	(316)
Deferred income tax (benefit) expense on dispositions related to acquired tax liabilities						(878)
Total income tax expense	\$	26,632	\$	14,104	\$ 40,144	\$ 30,656
Interest Expense.						
	100	Three Mo	nti	hs Ended	Six Mor	nths Ended
				Jun. 30,		Jun. 30,
in thousands		2019		2018	2019	2018
Gross interest expense	\$	67,420	\$	65,702	\$ 137,487	\$120,068
Amortization of debt premiums, net		835		(158)	1,674	(502)
Amortization of finance costs		3,422		3,115	6,745	6,473
Interest expense before capitalization		71,677		68,659	145,906	126,039

investment Capacity is our estimate of the gross real estate that could be acquired by our coinvestment ventures through the use of existing equity commitments from us and our partners assuming the maximum leverage limits of the ventures are used.

59,122 \$

(12,555) (12,345) (26,277) (23,464)

56,314 \$ 119,629 \$ 102,575

Market Capitalization equals Market Equity, less liquidation preference of the preferred shares/units, plus our share of total debt.

Market Classification

Capitalized amounts

Interest expense

- Global Markets feature large population centers with high per-capita consumption and are located near major seaports, airports, and ground transportation systems.
- Regional Markets benefit from large population centers but typically are not as tied to the global supply chain, but rather serve local consumption and are often less supply constrained. Markets included as regional markets include: Austin, Charlotte, Cincinnati, Columbus, Denver, Hungary, Indianapolis, Juarez, Las Vegas, Louisville, Memphis, Nashville, Orlando, Phoenix, Portland, Reno, Reynosa, San Antonio, Slovakia, Sweden and Tijuana.

Market Equity equals outstanding shares of common stock and units multiplied by the closing stock price plus the liquidation preference of the preferred shares/units.

Net Asset Value ("NAV"). We consider NAV to be a useful supplemental measure of our operating performance because it enables both management and investors to estimate the fair value of ou business. The assessment of the fair value of a particular line of our business is subjective in that it involves estimates and can be calculated using various methods. Therefore, we have presented the financial results and investments related to our business components that we believe are important in calculating our NAV but we have not presented any specific methodology nor provided any guidance on the assumptions or estimates that should be used in the calculation.



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The components of NAV do not consider the potential changes in rental and fee income streams or the franchise value associated with our global operating platform, strategic capital platform or development platform.

Net Effective Rent is calculated at the beginning of the lease using estimated total cash rent to be received over the term and annualized. Amounts derived in a currency other than the U.S. dollar have been translated using the average rate from the previous twelve months. The per square foot number is calculated by dividing the Net Effective Rent by the occupied square feet of the lease.

Net Operating income ("NOI") is a non-GAAP financial measure used to evaluate our operating performance and represents Rental Revenue less rental expenses.

Net Promote includes actual promote revenue earned from third party investors during the period. net of related cash and stock compensation expenses.

Non-GAAP Pro-Rata Financial Information. This information includes non-GAAP financial measures. The Prologis share of unconsolidated co-investment ventures are derived on an entity-by-entity basis by applying our ownership percentage to each line item in the GAAP financial statements of these ventures to calculate our share of that line item. For purposes of balance sheet data, we use our ownership percentage at the end of the period and for operating information we use our average ownership percentage during the period consistent with how we calculate our share of net earnings (loss) during the period for our consolidated financial statements. We use a similar calculation to derive the noncontrolling interests' share of each line item in our consolidated financial statements.

We believe this form of presentation offers insights into the financial performance and condition of our company as a whole, given the significance of our co-investment ventures that are accounted for either under the equity method or consolidated with the third parties' share included in noncontrolling interests, although the presentation of such information may not accurately depict the legal and economic implications of holding a non-controlling interest in the co-investment venture. Other companies may calculate their proportionate interest differently than we do, limiting the usefulness as a comparative measure

We do not control the unconsolidated co-investment ventures for purposes of GAAP and the presentation of the assets and liabilities and revenues and expenses do not represent a legal claim to such items. The operating agreements of the unconsolidated co-investment ventures generally provide that investors, including Prologis, may receive cash distributions (1) to the extent there is available cash from operations, (2) upon a capital event, such as a refinancing or sale, or (3) upon liquidation of the venture. The amount of cash each Investor receives is based upon specific provisions of each operating agreement and varies depending on factors including the amount of capital contributed by each investor and whether any contributions are entitled to priority distributions. Upon liquidation of the co-investment venture and after all liabilities, priority distributions and initial equity contributions have been repaid, the investors generally would be entitled to any residual cash remaining based on their respective legal ownership percentages.

Because of these limitations, the Non-GAAP Pro-Rata Financial information should not be considered In Isolation or as a substitute for our consolidated financial statements as reported under GAAP.

Operating Portfolio represents industrial properties in our owned and managed portfolio that have reached Stabilization. Prologis share of NOI excludes termination fees and adjustments and includes NOI for the properties contributed to or acquired from co-investment ventures at our actual share

prior to and subsequent to change in ownership. The markets presented represent markets that are generally greater than 1% of Prologis share of NOI. Assets held for sale are excluded from the portfolio.

Prologis Share represents our proportionate economic ownership of each entity included in our total owned and managed portfolio whether consolidated or unconsolidated.

#### Rental Revenue

	Three Mo	Jun. 30,	Six Mo	Jun. 30,
in thousands	2019	2018	2019	2018
Rental revenues	\$ 516,423	\$ 415,240	\$1,018,328	\$ 828,081
Rental recoveries	158,864	118,130	324,217	246,172
Amortization of lease intangibles	4,292	(734)	8,526	(1,362)
Straight-lined rents	21,110	12,043	46,425	27,731
Rental Revenue	\$ 700,689	\$ 544,679	\$1.397,496	\$1,100,622

Rent Change (Cash) represents the percentage change in starting rental rates per the lease agreement, on new and renewed leases, commenced during the period compared with the previous ending rental rates in that same space. This measure excludes any short-term leases of less than one-year, holdover payments, free rent periods and introductory (teaser rates) defined as 50% or less of the stabilized rate.

Rent Change (Net Effective) represents the percentage change in net effective rental rates (average rate over the lease term), on new and renewed leases, commenced during the period compared with the previous net effective rental rates in that same space. This measure excludes any short-term leases of less than one year and holdover payments.

Retention is the square footage of all leases commenced during the period that are rented by existing tenants divided by the square footage of all expiring and in-place leases during the reporting period. The square footage of tenants that default or buy-out prior to expiration of their lease and short-term leases of less than one year, are not included in the calculation.

Same Store. Our same store metrics are non-GAAP financial measures, which are commonly used in the real estate industry and expected from the financial community, on both a net effective and cash basis. We evaluate the performance of the operating properties we own and manage using a "same store" analysis because the population of properties in this analysis is consistent from period to period, which allows us and investors to analyze our ongoing business operations. We determine our same store metrics on property NOI, which is calculated as rental revenue less rental expense for the applicable properties in the same store population for both consolidated and unconsolidated properties based on our ownership interest, as further defined below.

We define our same store population for the three months ended June 30, 2019 as the properties in our Owned and Managed operating portfolio, including the property NOI for both consolidated properties and properties owned by the unconsolidated co-investment ventures at January 1, 2018 and owned throughout the same three-month period in both 2018 and 2019. We believe the drivers of property NOI for the consolidated portfolio are generally the same for the properties owned by the ventures in which we invest and therefore we evaluate the same store metrics of the Owned and Managed portfolio based on Prologis' ownership in the properties ("Prologis Share"). The same store population excludes properties held for sale to third parties, along with development properties that were not stabilized at the beginning of the period (January 1, 2018) and properties acquired or disposed



of to third parties during the period. To derive an appropriate measure of period-to-period operating performance, we remove the effects of foreign currency exchange rate movements by using the reported period-end exchange rate to translate from local currency into the U.S. dollar, for both periods.

As non-GAAP financial measures, the same store metrics have certain limitations as an analytical tool and may vary among real estate companies. As a result, we provide a reconciliation of Rentai Revenues less Rentai Expenses ("Property NOI") (from our Consolidated Financial Statements prepared in accordance with U.S. GAAP) to our Same Store Property NOI measures, as follows:

			Three Mo	Jun. 30.
dollars in thousands	2019		2018	Change (%)
Reconciliation of Consolidated Property NOI to Same Store Property NOI				
measures:				
Rental revenues	\$ 700,689	\$	544,679	
Rental expenses	(181,138	)	(133,329)	1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -
Consolidated Property NOI	\$ 519,551	\$	411,350	
Adjustments to derive same store results:				
Property NOI from consolidated properties not included in same store portfolio and other adjustments (a)	(141,732	)	(39,949)	
Property NOI from unconsolidated co-investment ventures included in same store portfolio (a)(b)	454,433		434,230	
Third parties' share of Property NOI from properties included in same store portfolio (a)(b)	(365,783	)	(357,797)	
Prologis Share of Same Store Property NOI - Net Effective (b)	\$ 466,469	\$	447,834	4.2%
Consolidated properties straight-line rent and fair value lease adjustments included in the same store portfolio (c)	(4,351	)	(3,659)	
Unconsolidated co-investment ventures straight-line rent and fair value lease adjustments included in the same store portfolio (c)	(2,750	)	(8,768)	
Third parties' share of straight-line rent and fair value lease adjustments included in the same store portfolio (b)(c)	2,965		6,706	
Prologis Share of Same Store Property NOI - Cash (b)(c)	\$ 462,333	\$	442,113	4.6%

- (a) We exclude properties held for sale to third parties, along with development properties that were not stabilized at the beginning of the period and properties acquired or dispased of to third parties during the period. We also exclude net termination and renegatizian fees to allow us to evaluate the growth or decline in each property's rental revenues without regard to one-time items that are not indicative of the property's reauring operating performance. Net termination and renegatiation fees represent the grous fee negatized to allow a customer to terminate or renegatize their lease, offset by the write-off of the asset recorded due to the adjustment to straight-line rents over the lease term. Some Store Property is adjusted to include an allocation of property management services provided to each property (generally, based on a percentage of revenues). On consolidation, these amounts are eliminated and the out al casts of providing property management services are recognized as part of aur consolidated ental expense.
- (b) We include the Property NDI for the same store portfolio for both cansolidated properties and properties awned by the co-investment ventures based on our investment in the underlying properties. In order to calculate our share of Same Store Property NDI from the co-investment ventures in which we own less than 100%, we use the co-investment ventures' underlying Property NDI for the same store portfolio and apply aur ownership percentage at Une 30, 2019 to the Property NDI for both periods, including the properties contributed during the period. We adjust the total Property NDI from the same store portfolio of the co-investment ventures. by subtracting the third parties' share of both consolidated and unconsolidated co-investment ventures.

During the periods presented, certain wholly owned properties were contributed to a co-investment venture and are included in the same store portfolio. Neither our consolidated results nor those of the coinvestment ventures, when viewed individually, would be comparable on a same store basis because of the changes in compasition of the respective portfolios from period to period (e.g. the results of a contributed property are included in our consolidated results through the contribution date and in the results of the venture subsequent to the contribution date based an our ownership interest at the end of the period). As a result, only line items labeled "Prologis Share of Same Store Property NOI" are comparable period over period.

(c) We purchase the primous of the product of the properties included in our same store portfolio.

Same Store Average Occupancy represents the average occupied percentage of the Same Store portfolio for the period.

Stabilization is defined as the earlier of when a property that was developed has been completed for one year or is 90% occupied. Upon Stabilization, a property is moved into our Operating Portfolio.

Stabilized NOI is equal to the estimated twelve months of potential gross rental revenue (base rent, including above or below market rents plus operating expense reimbursements) multiplied by 95% to adjust income to a stabilized vacancy factor of 5%, minus estimated operating expenses.

Total Expected Investment ("TEI") represents total estimated cost of development or expansion, including land, development and leasing costs. TEI is based on current projections and is subject to change.

Turnover Costs represent the estimated obligations incurred in connection with the signing of a lease; including leasing commissions and tenant improvements and are presented for leases that commenced during the period. Tenant improvements include costs to prepare a space for a new tenant or a lease renewal with the current tenant. It excludes costs for a first generation lease (i.e. a new development property) and short-term leases of less than one year.

Value-Added Properties are properties we have either acquired at a discount and believe we could provide greater returns post-stabilization or properties we expect to repurpose to a higher and better use.

Weighted Average Interest Rate is based on the effective rate, which includes the amortization of related premiums and discounts and finance costs.

Weighted Average Stabilized Capitalization ("Cap") Rate is calculated as Stabilized NOI divided by the Acquisition Price.





# FOR IMMEDIATE RELEASE

# Prologis Reports Second Quarter 2019 Earnings Results and Announces the Signing of a Definitive Agreement to Acquire IPT

SAN FRANCISCO (July 15, 2019) – Prologis, Inc. (NYSE: PLD), the global leader in logistics real estate, reported results for the second quarter of 2019 and announced that, subsequent to quarter end, it has signed a definitive merger agreement to acquire Industrial Property Trust Inc. (IPT).

Net earnings per diluted share was \$0.60 for the quarter compared with \$0.62 for the second quarter of 2018. Core funds from operations (Core FFO)\* per diluted share was \$0.77 for the quarter compared with \$0.71 for the same period in 2018.

"We had a terrific quarter—our results reflect strong execution and the quality of our global portfolio, " said Hamid R. Moghadam, chairman and CEO, Prologis. "We are off to an excellent start to the second half of the year as we've just entered into an agreement to acquire IPT. The acquisition of this high-quality portfolio will deliver additional shareholder value immediately upon close."

# OPERATING PERFORMANCE

Owned & Managed	2Q19	2Q18	Notes
Period End Occupancy	96.8%	97.4%	Flat versus first quarter 2019
Leases Commenced	37MSF	39MSF	
Prologis Share	2Q19	2Q18	Notes
Prologis Share Net Effective Rent Change	<b>2Q19</b> 25.6%	<b>2Q18</b> 20.6%	Notes Led by U.S. at 30.1%

# DEPLOYMENT ACTIVITY

Prologis Share	2Q19
Building Acquisitions	\$214M
Weighted avg stabilized cap rate	4.5%
Development Stabilizations	\$493M
Estimated weighted avg yield	6.8%
Estimated weighted avg margin	45.1%
Estimated value creation	\$223M
Development Starts	\$324M
Estimated weighted avg margin	22.0%
Estimated value creation	\$71M
% Build-to-suit	27.1%
Total Dispositions and Contributions	\$607M
Weighted avg stabilized cap rate (excluding land and other real estate)	4.4%

## ACQUISITION OF INDUSTRIAL PROPERTY TRUST INC.

Prologis will acquire IPT's wholly owned real estate assets for approximately \$3.99 billion in a cash transaction, including the assumption and repayment of debt. The transaction, currently expected to close in the fourth quarter of 2019/first quarter of 2020, is subject to the approval of IPT stockholders and other customary closing conditions.

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"This is a compelling opportunity to acquire a portfolio of excellent asset quality and submarket composition consistent with our U.S. investment strategy and footprint," said Eugene F. Reilly, chief investment officer, Prologis. "We expect to capture significant cost and revenue synergies, in addition to enhancing customer relationships and insights."

The 37.5 million square foot operating portfolio comprises 236 properties, 96 percent of which are in existing Prologis markets. Specifically, the transaction expands the company's position in Southern California, the San Francisco Bay Area, Chicago, Atlanta, Dallas, Seattle and New Jersey.

Following the closing, the company intends to hold the portfolio through either one or both of its U.S. co-investment ventures. The transaction is expected to be accretive to annual Core FFO\* by approximately \$0.05-0.06<sup>1</sup> per share, on a stabilized basis. The transaction is not expected to have a meaningful impact on the company's leverage. Further, Prologis does not expect to add any corporate overhead and, as a result, the transaction is expected to lower general and administrative expenses as a percentage of assets under management by approximately 4 percent.

"We have worked diligently to create a balance sheet that allows us to take advantage of opportunities such as this, and we remain committed to maintaining our financial strength," said Thomas S. Olinger, chief financial officer, Prologis. "This accretive transaction advances our strategy of using our scale to grow earnings with no incremental overhead."

## **BALANCE SHEET STRENGTH**

The company ended the second quarter with leverage of 19.4 percent on a market capitalization basis, debt-to-adjusted EBITDA\* of 4.1x and \$4.2 billion of liquidity.

## **GUIDANCE MIDPOINT RAISED AND RANGE NARROWED FOR 20192**

"We continue to see healthy market conditions, robust customer demand and rent growth that has exceeded our expectations," said Olinger. "As a result, we are increasing our Core FFO\* guidance and now anticipate year-over-year growth without promotes of 9.5 percent."

# 2019 GUIDANCE (Does not include any impact from the proposed acquisition of

IPT)

# Earnings (per diluted

share)	Previous	
Net Earnings	\$2.08 to \$2.18	\$2.38 to \$2.46
Core FFO*	\$3.20 to \$3.26	\$3.26 to \$3.30

Our guidance reflects the adoption of the new lease accounting standard. For a year-over-year comparison, our 2018 earnings results would have been reduced by approximately \$[0.04] per share.

Operations	Previous	
Year-end occupancy	96.5% to 97.5%	96.5% to 97.5%
Cash Same Store NOI* Growth - Prologis share	4.3% to 5.0%	4.5% to 5.0%

## Capital Deployment - Prologis Share (in

millions)	Previous	
Development stabilizations	\$2,000 to \$2,300	\$2,000 to \$2,300
Development starts	\$1,800 to \$2,200	\$1,900 to \$2,300
Building acquisitions	\$500 to \$700	\$500 to \$700
Building contributions	\$1,100 to \$1,400	\$1,200 to \$1,500
Building and land dispositions	\$500 to \$800	\$500 to \$800
Realized development gains	\$300 to \$400	\$350 to \$450
Net proceeds (uses)	\$(400)	\$(400)

Revised

## Strategic Capital (in

millions)	Previous	
Strategic capital revenue, excl promote revenue	\$300 to \$310	\$310 to \$320
Net promote income, incl in Core FFO* range	\$90	\$105
G&A (in		
millions)	Previous	
General & administrative expenses	\$245 to \$255	\$250 to \$260

	General & administrative expenses	\$245 to \$255	\$250 to \$260	
*	This is a non-GAAP financial measure. See the Notes a	nd Definitions in our supplementa	al information for further explana	tion and a reconciliation to the most directly comparable GAAP

measure.

<sup>1</sup> Due to the impact of non-cash depreciation, Prologis expects the acquisition to be dilutive to net earnings.

<sup>2</sup> Guidance for 2019 does not include any impact from the proposed acquisition of IPT.

The earnings guidance described above includes potential gains recognized from real estate transactions but excludes any foreign currency or derivative gains or losses as our guidance assumes constant foreign currency rates. In reconciling from net earnings to Core FFO\*, Prologis makes certain adjustments, including but not limited to real estate depreciation and amortization expense, gains (losses) recognized from real estate transactions and early extinguishment of debt, impairment charges, deferred taxes and unrealized gains or losses on foreign currency or derivative activity. The difference between the company's Core FFO\* and net earnings guidance for 2019 relates predominantly to these items. Please refer to our second quarter Supplemental Information, which is available on our Investor Relations website at <a href="http://ir.prologis.com">http://ir.prologis.com</a> and on the SEC's website at www.sec.gov for a definition of Core FFO\* and other non-GAAP measures used by Prologis, along with reconciliations of these items to the closest GAAP measure for our results and guidance.

# WEBCAST & CONFERENCE CALL INFORMATION

Prologis will host a live webcast and conference call to discuss quarterly results, current market conditions, recent transaction activity and its outlook. Here are the event details:

- Tuesday, July 16, 2019, at 12 p.m. U.S. Eastern time.
- Live webcast at <u>http://ir.prologis.com</u> by clicking Events and Presentations.
- Dial in: +1 (877) 209-4258 (toll-free from the United States and Canada) or +1 (647) 689-5198 (from all other countries) and enter Passcode 9797336.

A telephonic replay will be available July 16-23 at +1 (800) 585-8367 (from the United States and Canada) or +1 (416) 621-4642 (from all other countries) using conference code 9797336. The webcast replay will be posted when available in the Investor Relations "Events & Presentations" section.

## ABOUT PROLOGIS

Prologis, Inc. is the global leader in logistics real estate with a focus on high-barrier, high-growth markets. As of June 30, 2019, the company owned or had investments in, on a wholly owned basis or through co-investment ventures, properties and development projects expected to total approximately 786 million square feet (73 million square meters) in 19 countries. Prologis leases modern logistics facilities to a diverse base of approximately 5,100 customers principally across two major categories: business-to-business and retail/online fulfillment.

## FORWARD-LOOKING STATEMENTS

The statements in this document that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are based on current expectations, estimates and projections about the industry and markets in which we operate as well as management's beliefs and assumptions. Such statements involve uncertainties that could significantly impact our financial results. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," and "estimates," including variations of such words and similar expressions, are intended to identify such forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future — including statements relating to rent and occupancy growth, development activity, contribution and

disposition activity, general conditions in the geographic areas where we operate, our debt, capital structure and financial position, our ability to form new co-investment ventures and the availability of capital in existing or new co-investment ventures — are forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained and, therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Some of the factors that may affect outcomes and results include, but are not limited to: (i) national, international, regional and local economic and political climates; (ii) changes in global financial markets, interest rates and foreign currency exchange rates; (iii) increased or unanticipated competition for our properties; (v) maintenance of real estate investment trust status, tax structuring and changes in income tax laws and rates; (vi) availability of financing and capital, the levels of debt that we maintain and our credit ratings; (vii) risks related to our investments in our co- investment ventures; including our ability to establish new co-investment ventures; (viii) risks of doing business internationally, including currency risks; (ix) environmental uncertainties, including risks of natural disasters; and (x) those additional factors filed with the Securities and Exchange Commission by us under the heading "Risk Factors." We undertake no duty to update any forward-looking statements appearing in this document except as may be required by law.

# CONTACTS

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