## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 23, 2014



(Exact name of registrant as specified in charter)

Maryland (Prologis, Inc.) Delaware (Prologis, L.P.) (State or other jurisdiction of Incorporation)

> Pier 1, Bay 1, San Francisco, California (Address of Principal Executive Offices)

001-13545 (Prologis, Inc.) 001-14245 (Prologis, L.P.) (Commission File Number)

94-3281941 (Prologis, Inc.) 94-3285362 (Prologis, L.P.) (I.R.S. Employer Identification No.)

94111 (Zip Code)

Registrants' Telephone Number, including Area Code: (415) 394-9000

N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition (Prologis, Inc.) and

#### Item 7.01. Regulation FD Disclosure (Prologis, Inc. and Prologis, L.P.).

On October 23, 2014, Prologis, Inc., the general partner of Prologis, L.P., issued a press release announcing third quarter 2014 financial results. A copy of the press release as well as supplemental information is furnished with this report as Exhibit 99.1, and is incorporated herein by reference.

The information in this report and the exhibits attached hereto is being furnished, not filed, for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and pursuant to Items 2.02 and 7.01 of Form 8-K will not be incorporated by reference into any filing under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

#### Item 9.01. Financial Statements and Exhibits.

#### (c) Exhibits

Exhibit No.	Description
INO.	Description
99.1	Press release, dated October 23, 2014, and supplemental information.

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrants have duly caused this report to be signed on their behalf by the undersigned hereunto duly authorized.

October 23, 2014

October 23, 2014

PROLOGIS, INC.

	/s/ Thomas S. Olinger Thomas S. Olinger Chief Financial Officer
	OGIS, L.P., logis, Inc., its general partner
D	/s/Thomas S. Olingon

By:/s/ Thomas S. OlingerName:Thomas S. OlingerTitle:Chief Financial Officer

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Prologis Isle D'abeau, Lyon, France

Cover: Prologis Park Jirny, Prague, Czech Republic



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Terms used throughout document are defined in the Notes and Definitions	Copyright © 2014 Prologis

#### Prologis, Inc. Announces Third Quarter 2014 Earnings Results

- Core Funds From Operations Increased 18 Percent Year-ver-Year -- Rent Change on Rollovers Increased 9.7 Percent -

SAN FRANCISCO (Oct. 23, 2014) – Prologis, Inc. (NYSE: PLD), the global leader in industrial real estate, today reported results for third quarter 2014. Core funds from operations (Core FFO) per fully diluted share was \$0.48 for the third quarter compared with \$0.41 for the same period in 2013, a year-over-year increase of 18 percent.

"I am very pleased with our quarterly performance," said Hamid R. Moghadam, chairman and CEO, Prologis. "Our results were led by operations with global occupancy ending at 95 percent and rent change reaching the highest level in many years. We are raising the midpoint for our full-year 2014 Core FFO guidance due to our performance to date and expectations for continued growth."

#### **OPERATING RESULTS STRENGTHEN ACROSS THE GLOBE**

Prologis ended the quarter with 95.0 percent occupancy in its operating portfolio, an increase of 110 basis points over the same period in 2013 and 40 basis points over the prior quarter. The quarterly increase was driven by a 110 basis point increase in spaces under 100,000 square feet and a 90 basis point increase in the company's European portfolio.

In the third quarter, the company leased 40.8 million square feet (3.8 million square meters) in its combined operating and development portfolios. Tenant retention was 83.9 percent.

GAAP rental rates on signed leases during the quarter increased 9.7 percent from prior rents, led by the U.S. at 15.5 percent and followed by Asia at 10.2 percent and Europe at 0.2 percent.

During the third quarter, same store NOI increased 3.7 percent on a GAAP basis and 4.0 percent on an adjusted cash basis.

#### CAPITAL DEPLOYMENT ACTIVITY CAPTURES DEMAND FOR CLASS-A PRODUCT

New investments totaled \$1.9 billion (\$1.3 billion Prologis share) in the third quarter, as the company continued to deploy capital at attractive yields.

#### **Development Starts & Stabilizations**

During the quarter, Prologis started \$697.5 million (\$615.6 million Prologis' share) of new developments, with an estimated weighted average yield upon stabilization of 7.1 percent and an estimated development margin of 19.1 percent.

The company stabilized \$222.7 million (\$219.4 million Prologis' share) in development projects, principally in the U.S. and Mexico, with an estimated development margin of 25.7 percent, generating \$56.9 million (Prologis' share) of estimated value creation.

"Margins remain above average and we are poised to create value for years to come," said Mike Curless, chief investment officer, Prologis. "Our land bank is well-positioned for the next generation of development activity. Approximately 90 percent is located in major metropolitan areas where we see accelerating demand."

At quarter end, the book value of the company's land bank totaled \$1.8 billion with an estimated build-out potential of \$10.8 billion.

#### Acquisitions

Prologis acquired \$883.8 million (\$367.4 million Prologis' share) of buildings, principally in Europe through its co-investment ventures. The stabilized capitalization rate on Prologis' share of building acquisitions was 6.1 percent.

The company invested \$357.5 million in its North American Industrial Fund, increasing Prologis' ownership interest to 63.3 percent.

#### **Contributions & Dispositions**

Prologis completed \$442.6 million (\$376.2 million Prologis' share) of contributions to Nippon Prologis REIT and third-party dispositions of non-strategic assets of \$398.0 million (\$390.3 million Prologis' share). Prologis' share of contributions and building dispositions had a stabilized capitalization rate of 6.0 percent.

#### STRONG FINANCIAL POSITION

Prologis completed \$478 million of capital markets activity and increased its U.S. dollar net equity exposure to 89 percent.

As previously announced and subsequent to quarter end, the company completed a €600 million bond offering at an annual coupon rate of 1.375 percent with a 2020 maturity. Prologis has limited debt maturities until 2017.

"We continue to seek opportunities to secure long-term capital at today's cost to enhance the composition of our debt portfolio and liquidity," said Tom Olinger, chief financial officer, Prologis. "We are very pleased with our progress toward significantly minimizing the impact of foreign currency movements on our earnings and net asset value."

#### NET EARNINGS

Net earnings per fully diluted share was \$0.23 for the third quarter compared with a net loss per share of \$0.02 for the same period in 2013.

#### **GUIDANCE MIDPOINT INCREASED FOR 2014**

Prologis increased the midpoint of its full-year 2014 Core FFO guidance, narrowing the range to \$1.85 to \$1.86 per diluted share from \$1.82 to \$1.86 per diluted share. The company expects to recognize net earnings, for GAAP purposes, of \$0.49 to \$0.50 per share.

The Core FFO and earnings guidance reflected above excludes any potential future gains (losses) recognized from real estate transactions. In reconciling from net earnings to Core FFO, Prologis makes certain adjustments, including but not limited to real estate depreciation and amortization expense, gains (losses) recognized from real estate transactions and early extinguishment of debt or redemption of preferred stock, impairment charges, deferred taxes and unrealized gains or losses on foreign currency or derivative activity.

The difference between the company's Core FFO and net earnings guidance for 2014 predominantly relates to real estate depreciation and recognized gains or losses on real estate transactions and early extinguishment of debt.

#### WEBCAST & CONFERENCE CALL INFORMATION

Prologis will host a live webcast/conference call to discuss quarterly results, current market conditions and future outlook today, Oct. 23, at 12 p.m. U.S. Eastern Time. Interested parties are encouraged to access the webcast by clicking the microphone icon located near the top of the opening page of the Prologis Investor Relations website (http://ir.prologis.com). Interested parties also can participate via conference call by dialing +1 877-256-7020 (toll-free from the U.S. and Canada) or +1 973-409-9692 (from all other countries) and entering conference code 48765485.

A telephonic replay will be available Oct. 23-Nov. 23 at +1 855-859-2056 (from the U.S. and Canada) or +1 404-537-3406 (from all other countries); please use conference code 48765485. The webcast replay will be posted when available in the "Events & Presentations" section of Investor Relations on the Prologis website.

#### ABOUT PROLOGIS

Prologis, Inc., is the global leader in industrial real estate. As of September 30, 2014, Prologis owned or had investments in, on a wholly owned basis or through coinvestment ventures, properties and development projects expected to total approximately S85 million square feet (54 million square meters) in 21 countries. The company leases modern distribution facilities to more than 4,700 customers, including manufacturers, retailers, transportation companies, and third-party logistics providers.

The statements in this document that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are based on current expectations, estimates and projections about the industry and markets in which Prologis operates, management's beliefs and assumptions made by management. Such statements involve uncertainties that could significantly impact Prologis' financial results. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates, variations of such words and similar expressions are intended to identify such forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future - including statements relating to rent and occupancy growth, development activity and changes in sales or contribution volume of properties, disposition activity, general conditions in the geographic areas where we operate, our debt and financial position, our ability to form new coinvestment ventures and the availability of capital in existing or new co-investment ventures - are forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Although we believe the expectations reflected in any forwardlooking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained and therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Some of the factors that may affect outcomes and results include, but are not limited to: (i) national, international, regional and local economic climates, (ii) changes in financial markets, interest rates and foreign currency exchange rates, (iii) increased or unanticipated competition for our properties, (iv) risks associated with

acquisitions, dispositions and development of properties, (v) maintenance of real estate investment trust ("REIT") status and tax structuring, (vi) availability of financing and capital, the levels of debt that we maintain and our credit ratings, (vii) risks related to our investments in our co-investment ventures and funds, (viii) risks of doing business internationally, including currency risks, (ix) environmental uncertainties, including risks of natural disasters, and (x) those additional factors discussed in reports filed with the Securities and Exchange Commission by Prologis under the heading "Risk Factors." Prologis undertakes no duty to update any forward-looking statements appearing in this document.

#### MEDIA CONTACTS

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(A)

#### Supplemental 3Q 2014

Prologis, Inc. is the global leader in industrial real estate. As of September 30, 2014, Prologis owned or had investments in, on a wholly owned basis or through coinvestment ventures, properties and development projects totaling 585 million square feet (54 million square meters) in 21 countries. The company leases modern distribution facilities to more than 4,700 customers, including manufacturers, retailers, transportation companies and third-party logistics providers.

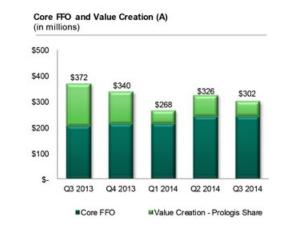


	AMERICAS (4 countries)	EUROPE (14 countries)	ASIA (3 countries)	TOTAL
Number of operating portfolio buildings	2,152	653	67	2,872
Operating Portfolio (msf)	354	152	30	536
Development Portfolio (msf)	18	5	12	35
Other (msf) (A)	7	6	1	14
Total (msf)	379	163	43	585
Development portfolio TE (millions)	\$1,197	\$514	\$1,115	\$2,826
Land (acres)	6,839	2,965	231	10,035
Land book value (millions)	\$981	\$667	\$126	\$1,774

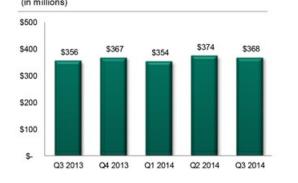
Generally represents properties in which Prologis has an ownership interest but does not manage (6 msf) and other properties owned by Prologis (8 msf), which includes value added properties (7 msf).

Company Performance

							Supple	mental 3Q 2
	Thr	ee months en	ded Septe	mber 30,	Nine	months en	ded Sept	tember 30,
Iollars in thousands, except per share data)		2014		2013	2	2014		2013
Revenues	\$	415,151	S	423,058	\$ 1,3	309,922	\$	1,313,722
Net earnings (loss) attributable to common stockholders		136,245		(7,534)		213,626		256,365
Core FFO		244,896		206,895	1	706,726		598,169
Core AFFO		192,475		145,000	1	563,490		433,290
Adjusted EBITDA		368,011		356,072	1,0	096,143		1,038,398
Value creation - Prologis share		56,921		164,888		189,646		247,194
Common stock dividends paid		166,697		141,279		500,025		413,115
Per common share - diluted:								
Net earnings (loss) attributable to common stockholders	s	0.23	s	(0.02)	s	0.43	\$	0.53
Core FFO		0.48		0.41		1.39		1.22
Dividends per share		0.33		0.28		0.99		0.84



Adjusted EBITDA (in millions)

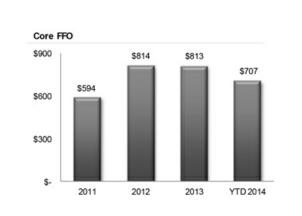


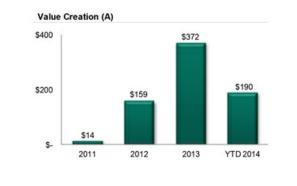
(A) Includes value creation from stabilized buildings and value-added conversions.

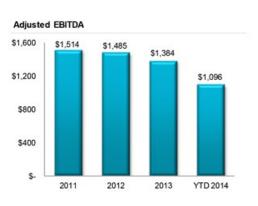
(in millions)

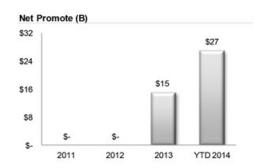
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Company Performance









Prologis share. Includes value creation from stabilized buildings and value-added conversions.
 Net promote includes actual promote earned from third party investors during the period, net of related cash expenses

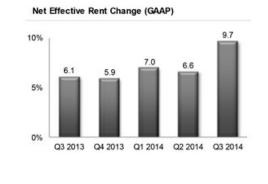
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Operating Performance - Owned and Managed

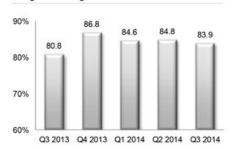
Supplemental 3Q 2014



Period End Average



Weighted Average Customer Retention



Same Store NOI Change Over Prior Year



(dollars in millions, except per share)

Supplemental 3Q 2014

	Low	High
Net earnings (A)	\$0.49	\$0.50
Core FFO (A)	\$1.85	\$1.86
Operations		
Year-end occupancy	95.5%	96.0%
Same store NOI - GAAP increase	3.50%	3.70%
Capital Deployment		
Development starts (85% Prologis share)	\$2,000	\$2,200
Building acquisitions (50% Prologis share)	\$1,500	\$1,700
Building and land dispositions (85% Prologis share)	\$1,400	\$1,600
Building contributions (55% Prologis share)	\$1,600	\$1,800
Strategic Capital		
Strategic capital income	\$215	\$220
Strategic capital expenses	\$95	\$100
Other Assumptions		
General & administrative expenses	\$240	\$244
Annualized third quarter 2014 dividend		\$1.32
Euro exchange rate (\$/€)		1.28
Yen exchange rate (¥/\$)		110

(A) The difference between Core FFO and Net Earnings predominately relates to real estate depreciation and gains or losses on real estate transactions and early extinguishment of debt. See the Notes and Definitions for more information.

Consolidated Balance Sheets

(in thousands)

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	September 30, 2014	June 30, 2014	December 31, 2013
Assets:			
Investments in real estate assets:			
Operating properties	\$ 16,155,668	\$ 16,629,000	\$ 17,801,064
Development portfolio	1,316,470	1,119,075	1,021,017
Land	1,533,590	1,579,737	1,516,166
Other real estate investments	460,854	454,111	486,230
	19,466,582	19,781,923	20,824,477
Less accumulated depreciation	2,695,745	2,648,866	2,568,998
Net investments in properties	16,770,837	17,133,057	18,255,479
Investments in and advances to unconsolidated entities	5,814,056	5,575,423	4,430,239
Notes receivable backed by real estate and other assets	-	-	192,042
Net investments in real estate	22,584,893	22,708,480	22,877,760
Cash and cash equivalents	311,879	267,427	491,129
Accounts receivable	132,464	123,961	128,196
Other assets	1,042,867	1,031,694	1,075,222
Total assets	\$ 24,072,103	\$ 24,131,562	\$ 24,572,307
iabilities and Equity:			
Liabilities:			
Debt	\$ 8.822.952	\$ 8,529,453	\$ 9.011.216
Accounts payable, accrued expenses, and other liabilities	1,112,402	1.325,259	1.384.638
Total liabilities	9,935,354	9.854,712	10,395,854
Total habilities	0,000,004	0,004,712	10,000,004
Equity:			
Stockholders' equity:			
Preferred stock	78,235	78,235	100,000
Common stock	5,000	4,998	4,988
Additional paid-in capital	18,081,751	18,062,370	17,974,509
Accumulated other comprehensive loss	(510,661)	(385,248)	(435,675
Distributions in excess of net earnings	(4,214,224)	(4,188,611)	(3,932,664
Total stockholders' equity	13,440,101	13,571,744	13,711,158
Noncontrolling interests	646,404	657,411	417,086
Noncontrolling interests - limited partnership unitholders	50,244	47,695	48,209
Total equity	14,136,749	14,276,850	14,176,453
Total liabilities and equity	\$ 24,072,103	\$ 24,131,562	\$ 24,572,307

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Pro-rata Balance Sheet Information

(in thousands)

			ess Non		is Prologis Share of			Investors' Share of					
Pro-rata Balance Sheet Information as of September 30, 2014	Prologis Controlling Consolidated Interest		Unconsolidated Co-Investment Ventures		Prologis Total Share		Unconsolidated Ventures		Consolidated Ventures		Total Owned and Managed		
Assets:													
Investments in real estate assets:													
Operating properties	\$ 16,155,668	\$	(510,060)	\$	9,004,033	\$	24,649,641	\$	16,490,609	\$	510,060	\$	41,650,310
Other real estate	3,310,914		(17,848)		154,019		3,447,085		398,586		17,848		3,863,519
Accumulated depreciation	(2,695,745)		12,615		(810,152)		(3,493,282)		(1,195,604)		(12,615)		(4,701,501
Net investments in properties	16,770,837	_	(515,293)		8,347,900		24,603,444		15,693,591	7.77	515,293	_	40,812,328
Investments in unconsolidated co-investment ventures	5,640,525		(74,456)		(5,566,069)		-		-		74,456		74,456
Investments in other unconsolidated ventures	173,531		(4,259)		-		169,272		-		4,259		173,531
Other assets	1,487,210		(114,281)		348,778		1,721,707		1,137,207		114,281		2,973,195
Total assets	\$ 24,072,103	\$	(708,289)	\$	3,130,609	\$	26,494,423	\$	16,830,798	\$	708,289	\$	44,033,510
iabilities and Equity:													
Liabilities:													
Debt	\$ 8,822,952	\$	(8,575)	\$	2,604,014	s	11,418,391	s	5,261,066	s	8,575	\$	16,688,033
Other liabilities	1,112,402		(3,066)		526,595		1,635,931		899,540		3,066		2,538,537
Total liabilities	9,935,354		(11,641)		3,130,609	_	13,054,322		6,160,606		11,641		19,226,565
Equity:													
Stockholders' / partners' equity	13,440,101		-		12		13,440,101		10,670,192		696,648		24,806,941
Noncontrolling interests	696,648		(696,648)		-		-		-		-		
Total equity	14,136,749		(696,648)			_	13,440,101	_	10,670,192	_	696,648	_	24,806,94
Total liabilities and equity	\$ 24,072,103	\$	(708,289)	\$	3,130,609	\$	26,494,423	\$	16,830,798	s	708,289	\$	44,033,51

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Consolidated Statements of Operations

in thousands, except per share amounts)						Supplem	nental 3Q 2014
		Three Mont	hs Ende	đ	Nine Month	ns Ende	d
		Septemb			Septemb		
	2	014	2	2013	2014		2013
Revenues:							
Rental income	\$	355,822	\$	372,185	\$ 1,125,335	\$	1,180,285
Strategic capital income Development management and other income		54,070 5,259		48,322 2,551	175,714 8,873		125,565 7,872
Total revenues		415,151		423,058	1,309,922		1,313,722
Expenses:					 		
Rental expenses		102,324		106,811	322,417		347.002
Strategic capital expenses		22,442		22.023	74,442		66,938
General and administrative expenses		58,203		55,034	181,781		166,140
Depreciation and amortization		149,202		155,439	471,059		483,215
Other expenses		4,868		6,370	15,371		17,494
Total expenses		337,039		345,677	1,065,070		1,080,789
Operating income		78,112		77,381	244,852		232,933
Other income (expense):							
Earnings from unconsolidated entities, net		28,514		26,365	79,411		59,554
Interest expense		(69,086)		(84,642)	(234,793)		(291,496)
Gains on acquisitions and dispositions of investments in real estate, net Foreign currency and derivative gains (losses), related amortization and interest		151,057		46,074	337,695		445,954
and other income (expense), net		21,342		12,528	22,454		21,787
Losses on early extinguishment of debt, net		(86,076)		(114,196)	(163,361)		(164,155)
Total other income (expense)		45,751		(113,871)	41,406		71,644
Earnings (loss) before income taxes		123,863		(36,490)	286,258		304,577
Income tax expense (benefit) - current and deferred		(23,264)		12,180	(25,302)		84,534
Earnings (loss) from continuing operations Discontinued operations:		147,127		(48,670)	311,560		220,043
Income attributable to disposed properties and assets held for sale				1,206			5,139
Net gains on dispositions, including taxes				40,297			59,598
Total discontinued operations				41,503			64,737
Consolidated net earnings (loss)		147,127		(7,167)	311,560		284,780
Net loss (earnings) attributable to noncontrolling interests		(9,212)		1,768	(85,664)		(3.051)
Net earnings (loss) attributable to controlling interests		137,915		(5,399)	225,896		281,729
Preferred stock dividends		(1,670)		(2,135)	(5,753)		(16,256)
Loss on preferred stock redemption	102	-			(6,517)		(9,108)
Net earnings (loss) attributable to common stockholders	\$	136,245	\$	(7,534)	\$ 213,626	\$	256,365
Weighted average common shares outstanding - Diluted		516,088		499,848	504,211		488,409
Net earnings (loss) per share attributable to common stockholders - Diluted	\$	0.23	\$	(0.02)	\$ 0.43	\$	0.53

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Reconciliations of Net Earnings (Loss) to FFO

(in thousands)

Supplemental 3Q 2014

		Three Mon Septem				Nine Mont Septem	
		2014		2013		2014	2013
Reconciliation of net earnings (loss) to FFO							
Net earnings (loss) attributable to common stockholders	\$	136,245	\$	(7,534)	\$	213,626	\$ 256,365
Add (deduct) NAREIT defined adjustments:							
Real estate related depreciation and amortization		143,370		149,293		453,707	465,084
Net gains on non-FFO acquisitions and dispositions		(61,787)		(92,552)		(211,374)	(194,564
Reconciling items related to noncontrolling interests		(4,821)		(4.023)		48,923	(7,683
Our share of reconciling items included in earnings from unconsolidated co-investment ventures		57,130		51,155		148,583	111,603
Our share of reconciling items included in earnings from other unconsolidated ventures		1,452		1,378		4,536	4,344
Subtotal-NARET defined FFO		271,589		97,717		658,001	635,149
Add (deduct) our defined adjustments: Unrealized foreign currency and derivative losses (gains) and related amortization, net		(18,978)		(8,082)		(903)	(587
		(33,658)		(0,002)		(903)	
Deferred income tax expense (benefit) Our share of reconciling items included in earnings from unconsolidated co-investment ventures		4,147		(8,267)		(34,073)	(1,048 9.060
FFO, as defined by Prologis		223,100		82,536		603,312	 642,574
		223,100		02,000		000,012	042,014
Adjustments to arrive at Core FFO:		(70.000)		7.294		(400.000)	1010.000
Net losses (gains) on acquisitions and dispositions of investments in real estate, net of expenses		(79,989) 86.076		114,196		(108,892) 169,878	(218,928
Losses on early extinguishment of debt and redemption of preferred stock, net		15,709		2,869		42,428	
Our share of reconciling items from unconsolidated entities less third party share of consolidated entities	-						1,260
Core FFO	\$	244,896	\$	206,895	\$	706,726	\$ 598,169
Adjustments to arrive at Core Adjusted FFO ("Core AFFO"), including our share of unconsolidated entities less third party share of consolidated entities:							
Straight-lined rents and amortization of lease intangibles		(5,538)		(5,167)		(20,597)	(17,957
Property improvements		(34,131)		(28,790)		(61,172)	(62,396
Tenant improvements		(22,750)		(26,321)		(63,529)	(74,062
Leasing commissions		(15,584)		(12,838)		(43,520)	(45,462
Amortization of management contracts		1,445		1,386		3,842	4,394
Amortization of debt discounts (premiums) and financing costs		2,359		(4,018)		(1,169)	(14,859
Cash received (paid) on net investment hedges		7,722		1,733		(133)	6,044
Stock compensation expense		14,056		12,120		43,042	 39,419
Core AFFO	\$	192,475	\$	145,000	\$	563,490	\$ 433,290
Common stock dividends	s	166,697	s	141,279	s	500,025	\$ 413,115

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Pro-rata Operating Information and Reconciliation to FFO

#### (in thousands)

	Prologis	Concolidated Controlling U		Prologis Total Share	Investors	Total Owned and	
Pro-rata Operating Information for Three Months Ended September 30, 2014	Consolidated	Interest	Co-Investment Ventures	Total Share	Unconsolidated Ventures	Consolidated Ventures	Managed
Revenues:	the lossestering	and in the second second	101 automaticate	080510876876	tran Guinnes	10 1990 P	de districto
Rental income	\$ 355,822	\$ (10,344)	\$ 179,888	\$ 525,366	\$ 345,783	\$ 10,344	\$ 881,49
Strategic capital income	54,070	-	434	54,504	434		54,93
Development management and other income	5,259	(99)	226	5,386	472	99	5,95
Total revenues	415,151	(10,443)	180,548	585,256	346,689	10,443	942,38
openses:							
Rental expenses	102,324	(2,508)	39,930	139,746	77,714	2,508	219,96
Strategic capital expenses	22,442	-		22,442		-	22.44
General and administrative expenses	58,203	(1.364)	10,701	67,540	21,800	1.364	90,70
Depreciation and amortization	149.202	(4,666)	57,931	202,467	112,585	4.666	319,71
Other expenses	4,868	874	12,891	18,633	16,264	(874)	34,02
Total expenses	337,039	(7,664)	121,453	450,828	228,363	7,664	686,85
Operating income	78.112	(2,779)	59.095	134,428	118,326	2.779	255.5
Earnings from unconsolidated co-investment ventures, net	27,194	(961)	(26,233)			961	9
Earnings from other unconsolidated joint ventures, net	1.320		(20),200)	1,320			1.3
Interest expense	(69,086)	254	(24,492)	(93.324)	(48,542)	(254)	(142.12
Gains on acquisitions and dispositions of investments in real estate, net	151.057	(6,730)	1.061	145.388	1,339	6.730	153.45
Foreign currency and derivative gains (losses), related amortization	101,001	(0,100)	1,001	140,000	1,000	0,100	100,40
and other income (expense), net	21,342	357	(4,615)	17.084	(5,338)	(357)	11.3
Losses on early extinguishment of debt, net	(86,076)	307	(4,010)	(86.076)	(0,000)	(357)	(86,07
Income tax benefit (expense)	23,264	647	(4,816)	19,095	(6,568)	(647)	11,88
Consolidated net earnings	147.127	(9,212)	(4,010)	137,915	59,217	9,212	206.34
Net earnings attributable to noncontrolling interests	(9,212)	9,212		101,010			
Preferred stock dividends	(1,670)	0,2.12		(1,670)			(1.67
Net earnings attributable to common stockholders	136,245			136,245	59.217	9,212	204.67
Add (deduct) adjustments to arrive at FFO, as defined by Prologis:							
Real estate related depreciation and amortization	143.370	(4,666)	57,931	196.635	112,585	4.666	313.88
Net gains on non-FFO acquisitions and dispositions	(61,787)	(129)	(801)	(62,717)	(1.078)	129	(63.6
Unrealized foreign currency and derivative losses (gains) and related amortization, net	(18,978)	(26)	4,147	(14,857)	4,377	26	(10,45
Deferred income tax benefit	(33,658)	(2.0)		(33,658)			(33,65
Reconciling items related to noncontrolling interests Our share of reconciling items included in earnings from	(4,821)	4,821	-				-
unconsolidated co-investment ventures	61,277	-	(61,277)	-	-		
Our share of reconciling items included in earnings from other unconsolidated ventures	1,452			1,452			1,45
FFO, as defined by Prologis	223,100			223,100	175,101	14,033	412,23
Adjustments to arrive at Core FFO:							
Net gains on acquisitions and dispositions of							
investments in real estate, net of expenses	(79,989)	6,903	8,806	(64,280)	11,930	(6,903)	(59,25
Losses on early extinguishment of debt and redemption of preferred stock, net	86,076			86,076			86,07
Our share of reconciling items from unconsolidated entities							
less third party share of consolidated entities	15,709	(6,903)	(8,806)				
Core FFO	\$ 244,896	\$ .	\$ ·	\$ 244,896	\$ 187.031	\$ 7,130	\$ 439.05

EBITDA Reconciliation

(in thousands)

### Supplemental 3Q 2014

		Three Month Septemb		1		Nine Month Septemb	đ
	:	2014	2	013		2014	2013
Reconciliation of net earnings (loss) to Adjusted EBITDA							
Net earnings (loss) attributable to common stockholders	s	136,245	s	(7,534)	\$	213,626	\$ 256,365
Net gains on acquisitions and dispositions of investments in real estate, net		(151,057)		(86,371)		(337,695)	(505,552)
Depreciation and amortization		149,202		155,439		471,059	483,215
Interest expense		69,086		84,642		234,793	291,496
Losses on early extinguishment of debt		86,076		114,196		163,361	164,155
Current and deferred income tax expense (benefit), net		(23,264)		12,180		(25,302)	84,534
Pro forma adjustments		1,967		5,251		(2,008)	(10,551)
Net earnings (loss) attributable to noncontrolling interest		-		(1,768)			3,051
Preferred stock dividends and loss on preferred stock redemption		1,670		2,135		12,270	25,364
Unrealized foreign currency and derivative losses (gains) and related amortization, net		(18,978)		(8,082)		(903)	(587)
Stock compensation expense		14,056		12,120		43,042	42,419
Acquisition expenses		413		-		2,616	-
Adjusted EBITDA, consolidated	-	265,416		282,208	2.0	774,859	833,909
Our share of reconciling items from unconsolidated entities less third party share of consolidated entities:							
Net losses (gains) on dispositions of investments in real estate, net		5,669		(675)		47,775	(8,959)
Depreciation and amortization		54,717		53,122		148,495	122,682
Interest expense		24,668		24,878		63,159	70,083
Losses on early extinguishment of debt		-		607		221	1,136
Current income tax expense		4,403		4,199		14,298	10,487
Unrealized losses (gains), derivative losses (gains) and deferred income tax expense (benefit), net		4,121		(8,267)		11,794	9,060
Acquisition expenses		9,017		-		35,542	
Adjusted EBITDA	\$	368,011	\$	356,072	\$	1,096,143	\$ 1,038,398

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## Strategic Capital

Summary and Financial Highlights

			Accounting				Next Promote
Co-Investment Ventures (A)	Type	Established	Method	Region	Ownership	Structure	Opportunity
Americas:							
Prologis U.S. Logistics Venture	Core	2014	Consolidated	US	55.0%	Open end	Q4 2016 (B)
Prologis Targeted U.S. Logistics Fund	Core	2004	Unconsolidated	US	24.8%	Open end	Q2 2017 (B)
Prologis North American Industrial Fund	Core	2006	Unconsolidated	US	63.3%	Open end	Q1 2015 (B)
FIBRA Prologis	Core	2014	Unconsolidated	Mexico	45.0%	Public, Mexican Exchange	Q2 2015 (C)
Brazil Fund and joint ventures (D)	Development	2010	Unconsolidated	Brazil	various	Closed end	Q4 2017 (E)
Europe:							
Prologis Targeted Europe Logistics Fund	Core	2007	Unconsolidated	Europe	43.3%	Open end	Q3 2016 (B)
Prologis European Properties Fund II	Core	2007	Unconsolidated	Europe	31.1%	Open end	Q3 2016 (B)
Europe Logistics Venture 1	Core	2011	Unconsolidated	Europe	15.0%	Open end	Q4 2015 (B)
Prologis European Logistics Partners	Core	2013	Unconsolidated	Europe	50.0%	Open end	Q4 2015 (B)
Asia:							
Nippon Prologis REIT	Core	2013	Unconsolidated	Japan	15.2%	Public, Tokyo Exchange	n/a
Prologis China Logistics Venture	Core/Development	2011	Unconsolidated	China	15.0%	Closed end	Q1 2018

Unconsolidated Co-Investment Venture	es (F):				Prolog	is Share			
		of Operating	0.11				Tangible		Prologis
(in tho usands)	Sq Ft	Bldgs	Debt	6	Debt	Othe	er Assets	In	vestment
Prologis Targeted U.S. Logistics Fund	50,318	\$ 4,616,303	\$ 1,611,230	\$	399,585	s	3,369	s	714,110
Prologis North American Industrial Fund	45,663	2,823,058	1,110,654		703,266		43,306		819,729
FIBRA Prologis (G)	29,806	1,585,551	587,499		264,257		79,250		589,736
Brazil Fund and joint ventures	4,689	398,342	-		-		15,769		247,798
Americas	130,476	9,423,254	3,309,383		1,367,108		141,694		2,371,373
Prologis Targeted Europe Logistics Fund	15,167	1,845,415	486,064		210,223		24,115		484,151
Prologis European Properties Fund II	67,678	5,640,568	2,095,208		652,238		6,911		503,638
Europe Logistics Venture I	5,257	419,700	-		-		1,271		58,264
Prologis European Logistics Partners	57,230	4,178,205	216,461		108,231		33,494		1,847,522
Europe	145,332	12,083,888	2,797,733		970,692		65,791		2,893,575
Nippon Prologis REIT (G)	20,898	3,691,574	1,481,859		224,798		6,193		326,992
Prologis China Logistics Venture	5,045	295,926	276,105		41,416		11,440		48,585
Asia	25,943	3,987,500	1,757,964		266,214		17,633		375,577
Total	301,751	\$ 25,494,642	\$ 7,865,080	\$	2,604,014	\$	225,118	\$	5,640,525

The information presented excludes the co-investment ventures Prologis DFS Fund I and Prologis Mexico Fondo Logistico, due to the investment size of these ventures. Promote opportunity is every three years. Promote opportunity is every three years. We have a SON somership interest in Prologis Brazil Logistics Partners Fund I ("Brazil Fund"), a consolidated co-investment venture. The Brazil Fund in turn has an ownership interest in various joint ventures that are accounted for on the equity method. We also have other Brazil joint ventures that we account for using the equity method. Prologis share in these Brazil entities is reflected at our effective economic ownership. We have a nopportunity or earn a promote based on the performance of the Brazil Turd only. We don't have a promote opportunity on any of the Brazil joint ventures. Values represent Prologial adjusted basin ad may not be comparable to usings reflected in the entities' standaution functional statements calculated on a different basis. Throughout this document, we use the most ment public information for these co-investment ventures. (A) (B) (C) (D)

(E) (F) (G)

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# Strategic Capital Operating and Balance Sheet Information

(dollars in thousands)

Supplemental 3Q 2014

	A	mericas		Europe		Asia		Total
FO and Net Earnings (Loss) of the Unconsolidated Co-Investment Ventures, Aggregated (A)(B)		For the	Thre	e Months En	ded	September	30, 2	014
Rental income	\$	204,225	\$	250,477	s	70,969	\$	525,671
Rental expenses	121001	(49,810)		(52,466)		(15,368)		(117,644)
Net operating income from properties	-	154,415		198,011		55,601		408,027
Other income (expense), net		(1,438)		(4,645)		(1,678)		(7,761)
eneral and administrative expenses		(10,564)		(13,982)		(7,955)		(32,501)
nterest expense		(39,334)		(27,102)		(6,598)		(73,034)
Durrent income tax expense		(1,774)		(9,106)		(504)		(11,384)
Core FFO		101,305		143,176		38,866		283,347
cquisition expenses, gains(losses) on dispositions of investments in real estate and early extinguishment of debt, net		(440)		(20,283)		(13)		(20,736)
FFO, as defined by Prologis		100,865		122,893		38,853		262,611
teal estate related depreciation and amortization		(70,840)		(83,113)		(16,563)		(170,516)
oreign currency exchange and derivative gains (losses), net		(7,542)		(1,072)		90		(8,524)
Sains (losses) on dispositions of investments in real estate, net		1,879				-		1,879
Net earnings (loss)	\$	24,362	\$	38,708	\$	22,380	\$	85,450
ees earned by Prologis	\$	35,343 18,449 53 792	\$	56,187 24,713	\$	5,747 10,603	\$	53,765
ees earned by Prologis Total Core FFO recognized by Prologis, net rologis' share of the unconsolidated co-investment ventures' net earnings (loss) ees earned by Prologis	<b>\$</b> \$	18,449 53,792 8,863 18,449	<b>\$</b>	24,713 80,900 14,653 24,713	<b>\$</b>	10,603 16,350 3,678 10,603	\$ \$	151,042 27,194 53,765
Core FFO, from unconsolidated co-investment ventures, net         Fees earned by Prologis         Total Core FFO recognized by Prologis, net         Prologis' share of the unconsolidated co-investment ventures' net earnings (loss)         Fees earned by Prologis         Total earnings recognized by Prologis, net	\$	18,449 53,792 8,863	\$	24,713 80,900 14,653	\$	10,603 16,350 3,678	\$	151,042 27,194
ees earned by Prologis Total Core FFO recognized by Prologis, net tologis' share of the unconsolidated co-investment ventures' net earnings (loss) ees earned by Prologis	<b>\$</b> \$	18,449 53,792 8,863 18,449	\$ \$ \$	24,713 80,900 14,653 24,713	\$ \$ \$	10,603 16,350 3,678 10,603 14,281	\$ \$	151,042 27,194 53,765
ees earned by Prologis Total Core FFO recognized by Prologis, net tologis' share of the unconsolidated co-investment ventures' net earnings (loss) ees earned by Prologis Total earnings recognized by Prologis, net Condensed Balance Sheet of the Unconsolidated Co-Investment Ventures, Aggregated (A)(B)	\$	18,449 53,792 8,863 18,449	\$ \$ \$	24,713 80,900 14,653 24,713 39,366	\$ S \$ ber	10,603 16,350 3,678 10,603 14,281	\$ \$ \$	151,042 27,194 53,765
ees earned by Prologis Total Core FFO recognized by Prologis, net rologis' share of the unconsolidated co-investment ventures' net earnings (loss) ees earned by Prologis Total earnings recognized by Prologis, net ondensed Balance Sheet of the Unconsolidated Co-Investment Ventures, Aggregated (A)(6) perating industrial properties, before depreciation	\$	18,449 53,792 8,863 18,449 27,312	\$ \$ \$	24,713 80,900 14,653 24,713 39,366 As of Septem	\$ S \$ ber	10,603 16,350 3,678 10,603 14,281 30, 2014	\$ \$ \$	151,042 27,194 53,765 80,959
ees earned by Prologis Total Core FFO recognized by Prologis, net rologis' share of the unconsolidated co-investment ventures' net earnings (loss) ees earned by Prologis Total earnings recognized by Prologis, net condensed Balance Sheet of the Unconsolidated Co-Investment Ventures, Aggregated (A)(B) operating industrial properties, before depreciation accumulated depreciation	\$	18,449 53,792 8,863 18,449 27,312 9,423,254	\$ \$ \$	24,713 80,900 14,653 24,713 39,366 As of Septem 12,083,888	\$ S \$ ber	10,603 16,350 3,678 10,603 14,281 30, 2014 3,987,500	\$ \$ \$	151,042 27,194 53,765 80,959 25,494,642
ees earned by Prologis Total Core FFO recognized by Prologis, net tologis' share of the unconsolidated co-investment ventures' net earnings (loss) ees earned by Prologis Total earnings recognized by Prologis, net condensed Balance Sheet of the Unconsolidated Co-Investment Ventures, Aggregated (A)(B) operating industrial properties, before depreciation cccumulated depreciation toperties under receiption toperties under development and land ther assets	\$ \$ \$	18,449 53,792 8,863 18,449 27,312 9,423,254 (977,860) 281,738 668,768	\$ \$ \$	24,713 80,900 14,653 24,713 39,366 As of Septem 12,083,888 (932,990) 29,493 771,358	\$ S \$ ber S	10,603 16,350 3,678 10,603 14,281 30,2014 3,987,500 (94,906) 241,374 232,318	\$ \$ \$	151,042 27,194 53,765 80,959 25,494,642 (2,005,756) 552,605 1,672,444
ees earned by Prologis Total Core FFO recognized by Prologis, net tologis' share of the unconsolidated co-investment ventures' net earnings (loss) ees earned by Prologis Total earnings recognized by Prologis, net condensed Balance Sheet of the Unconsolidated Co-Investment Ventures, Aggregated (A)(B) perating industrial properties, before depreciation counulated depreciation counted development and land	\$ \$ \$	18,449 53,792 8,863 18,449 27,312 9,423,254 (977,860) 281,738	\$ \$ \$	24,713 80,900 14,653 24,713 39,366 As of Septem 12,083,888 (932,990) 29,493	\$ S \$ ber S	10,603 16,350 3,678 10,603 14,281 30,2014 3,987,500 (94,906) 241,374	\$ \$ \$	151,042 27,194 53,765 80,959 25,494,642 (2,005,756) 552,605
ees earned by Prologis Total Core FFO recognized by Prologis, net tologis' share of the unconsolidated co-investment ventures' net earnings (loss) ees earned by Prologis Total earnings recognized by Prologis, net condensed Balance Sheet of the Unconsolidated Co-Investment Ventures, Aggregated (A)(B) experating industrial properties, before depreciation ccumulated depreciation toperties under development and land ther assets Total assets hird party debt	\$ \$ \$ \$	18,449 53,792 8,863 18,449 27,312 9,423,254 (977,860) 281,738 668,768 9,395,900 3,309,383	\$ \$ \$	24,713 80,900 14,653 24,713 39,366 As of Septem 12,083,888 (932,990) 29,493 771,358 11,951,749 2,797,733	\$ S S ber S	10,603 16,350 3,678 10,603 14,281 30,2014 3,987,500 (94,906) 241,374 232,318 4,366,286 1,757,964	\$ \$ \$ \$	151,042 27,194 53,765 80,959 25,494,642 (2,005,756) 552,605 1,672,444 25,713,935 7,865,080
tees earned by Prologis  Total Core FFO recognized by Prologis, net  tologis' share of the unconsolidated co-investment ventures' net earnings (loss) tees earned by Prologis Total earnings recognized by Prologis, net  total earnings tot	\$ \$ \$ \$ \$	18,449 53,792 8,863 18,449 27,312 9,423,254 (977,860) 281,738 668,768 9,395,900 3,309,383 203,901	\$ \$ \$ \$ \$ \$	24,713 80,900 14,653 24,713 39,366 As of Septem 12,083,888 (932,990) 29,493 771,358 11,951,749 2,797,733 1,024,824	\$ S S S S S S	10,603 16,350 3,678 10,603 14,281 30,2014 3,987,500 (94,906) 241,374 232,318 4,366,286 1,757,964 197,410	\$ \$ \$ \$ \$ \$	151,042 27,194 53,765 80,959 25,494,642 (2,005,756) 552,605 1,672,444 25,713,935 7,865,080 1,426,135
ees earned by Prologis Total Core FFO recognized by Prologis, net tologis' share of the unconsolidated co-investment ventures' net earnings (loss) ees earned by Prologis Total earnings recognized by Prologis, net condensed Balance Sheet of the Unconsolidated Co-Investment Ventures, Aggregated (A)(B) experating industrial properties, before depreciation ccumulated depreciation toperties under development and land ther assets Total assets hird party debt	\$ \$ \$ \$ \$	18,449 53,792 8,863 18,449 27,312 9,423,254 (977,860) 281,738 668,768 9,395,900 3,309,383	\$ \$ \$ \$	24,713 80,900 14,653 24,713 39,366 As of Septem 12,083,888 (932,990) 29,493 771,358 11,951,749 2,797,733 1,024,824	\$ S S S S S S	10,603 16,350 3,678 10,603 14,281 30,2014 3,987,500 (94,906) 241,374 232,318 4,366,286 1,757,964	\$ \$ \$ \$ \$ \$	151,042 27,194 53,765 80,959 25,494,642 (2,005,756) 552,605 1,672,444 25,713,935 7,865,080

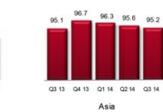
(A) Includes the unconsolidated co-investment ventures listed on the previous page.
 (B) Represents the entire entity, not our proportionate share.

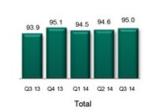
## **Operations Overview**

Operating Metrics - Owned and Managed

#### Period Ending Occupancy by Division (%)







Supplemental 3Q 2014

	Q3 2013	Q4 2013	Q1 2014	Q2 2014	Q3 2014
Square feet of leases signed:					
Operating portfolio:					
Renew als	23,355	27,422	23,307	20,108	24,596
New leases	7,483	11,551	8,292	8,908	12,254
Total operating portfolio	30,838	38,973	31,599	29,016	36,850
Properties under development	5,253	4,763	2,130	2,352	3,938
Total square feet of leases signed	36,091	43,736	33,729	31,368	40,788
Average term of leases signed (months)	59	44	40	45	45
Operating Portfolio:					
Trailing four quarters - leases signed	133,450	135,734	135,271	130,426	136,438
Trailing four quarters - % of average portfolio	25.4%	25.9%	25.7%	24.6%	25.79
Net effective rent change (GAAP)	6.1%	5.9%	7.0%	6.6%	9.7

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## **Operations Overview**

Operating Metrics - Owned and Managed

(in thousands, except for percentages and per square foot)

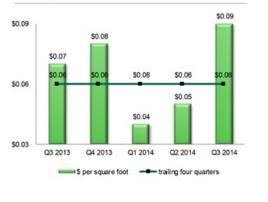
Capital Expenditures Incurred										
	C	3 2013	c	4 2013	C	1 2014	C	2 2014	C	3 2014
Property improvements	\$	35,668	\$	44,020	\$	19,347	\$	25,690	\$	45,615
Tenant improvements		32,213		36,116		27,208		28,570		30,589
Leasing commissions		17,992		26,450		20,378		19,143		22,162
Total turnover costs		50,205		62,566		47,586		47,713		52,751
Total capital expenditures	\$	85,873	\$	106,586	\$	66,933	\$	73,403	\$	98,366
Trailing four quarters - % of gross NOI		14.9%		14.5%		14.4%		13.5%		13.7%
Weighted average ow nership percent		79.1%		73.3%		69.9%		66.7%		73.7%
Prologis share	\$	67,949	\$	78,153	\$	46,774	\$	48,982	\$	72,465

	Q3 2013	Q4 2013	Q1 2014	Q2 2014	Q3 2014
Square feet of population	494,941	489,808	505,644	496,858	490,614
Average occupancy	93.5%	94.3%	94.1%	94.2%	94.7%
Percentage change:					
Rental income	1.9%	0.8%	1.5%	3.1%	2.9%
Rental expenses	3.2%	(4.2%)	(2.1%)	1.3%	0.9%
NOI - GAAP	1.4%	2.7%	3.0%	3.8%	3.7%
NOI - Adjusted Cash	1.8%	3.0%	4.1%	5.3%	4.0%
Average occupancy	0.9%	0.7%	1.3%	1.1%	1.2%

Turnover Costs: per Square Foot (\$) and per Value of Lease (%)



Property Improvements per Square Foot



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Operations Overview Operating Portfolio – Square Feet, Occupied and Leased

(square feet in thousands)

	# of Buildings		Square Fee			Occupi	ed %	Lease	d %
	Owned and	Owned and	Prologis Sg Ft	Share (%)	% of	Owned and	Prologis Share	Owned and	
Slobal Markets	Managed	Managed	oyrt	(76)	Total	Managed	Share	Managed	Share
U.S.									
Atlanta	108	14.343	11,785	82.2	3.4	92.0	93.3	94.9	96.5
Baltimore/Washington	70	8.322	6.128	73.6	18	97.8	97.2	97.8	97.2
Central Valley	25	10,197	9,241	90.6	2.7	98.3	98.8	98.3	98.8
Central & Eastern PA	30	14,925	11,180	74.9	3.2	95,4	93.9		93.9
Chicago	210	35,453	28,973	817	8.3	96.6	96.7		97.4
Dallas/Ft. Worth	154	24,405	20,711	84.9	6.0	93.8	93.3		93.3
Houston	98	12,373	8.875	717	2.6	97.8	98.	98.7	98.6
New Jersey/New York City	139	21926	16,878	77.0	4.9	95.8	95.6		95.9
San Francisco Bay Area	232	19,021	15,770	82.9	4.5	96.1	95.7		96.0
Seattle	81	10,892	5,381	49.4	15	94.5	95.4		95.4
South Florida	91	10,679	7,659	717	22	95.9	94.8		95.3
Southern California	304	58.069	47,784	82.3	13.7	95.1	95.		95.6
Canada	19	6,384	5,762	90.3	17	99.0	98.9		98.9
Mexico	5	0,004	0,102	50.0		44.4	0.0.0		
Guadalajara	27	5,872	2.826	48.1	0.8	98.8	98.9	98.8	98.9
Mexico City	46	10,762	5.252	48.8	15	96.6	96.9		96.9
Monterrey	22	3,413	1535	45.0	0.4	92.7	92.7		92.7
Brazil	13	4,689	644	13.7	0.2	97.8	96.0		96.0
Americas total	1,669	271,725	206,384	76.0	59.4	95.7	95.6	96.3	96.1
Belgium	12	2,497	1251	50.1	0.4	96.6	93.2		93.2
Czech Republic	38	7,737	3,452	44.6	10	93.1	94.4		96.3
France	131	32,006	14,193	44.3	4.1	93.5	92.0		92.2
Germany	95	20,320	7,797	38.4	22	97.3	96.8		96.9
Italy	28	8.813	4,762	54.0	14	87.7	79.7		79.7
Netherlands	64	13,748	5.327	38.7	15	95.9	96.0		96.9
Poland	101	22.341	9.643	43.2	2.8	910	90.3		92.5
Spain	29	7,993	3.912	48.9	11	85.3	86.9		86.9
United Kingdom	89	20,943	8.919	42.6	2.5	97.6	95.4		95.4
Europe total	587	136,398	59,256	43.4	17.0	93.7	92.1		92.7
China	31	7,239	2.951	40.8	0.8	93.9	89.8		90.4
Japan	31	22.13	4,385	19.8	13	95.5	86.9		
Singapore	5	959	959	100.0	0.3	100.0	100.0		100.0
Asia total	67	30,311	8,295	27.4	2.4	95.2	89.4	96.0	90.1
rotal global markets	2,323	438,434	273,935	62.5	78.8	95.1	94.7	95.7	95.2
Regional markets (A)									
Columbus	27	8,545	7,608	89.0	2.2	97.6	97.3	99.1	99.0
Denver	27	4,491	4,156	92.5	12	100.0	100.0		100.0
Orlando	33	3,895	3,291	84.5	0.9	95.7	94.9		95.5
San Antonio	50	5,606	4,929	87.9	14	97.9	98.2		99,1
Cincinnati	23	5,899	4.692	79.5	13	99.4	99.3		99.3
Remaining other regional (15 markets)	323	57,637	39,144	67.9	11.3	94.1	94.0		94.7
Regional markets total	483	86,073	63,820	74.1	18.3	95.4	95.5	96.2	96.3
Other markets (11 markets)	66	11,435	10,004	87.5	2.9	88.4	89.4	89.6	90.5
									95.2
Total operating portfolio - owned and managed	2.872	535,942	347,759	64.9	100.0	95.0	94.7	95.6	95.2

# Operations Overview Operating Portfolio – NOI and Gross Book Value

(dollars in thousands)

	Owned and	Prologis Share	(A)	% of	Owned and	Prologis Share		% of
	Managed	(\$)	(%)	Total	Managed	(\$)	(%)	Total
Global Markets U.S.								
Atlanta	\$ 9,939	\$ 7,970	80.2	2.1	\$ 664,161	\$ 518,679	78.1	2.1
Baltimore/Washington	12,906	9,664	74.9	2.6	709,757	514,970	72.6	2.1
Central Valley	9,335	8,618	92.3	2.3	572,825	518,852	90.6	2.1
Central & Eastern PA	15.354	11,14.4	72.6	3.0	911,954	667,655	73.2	2.7
Chicago	27,170	21,225	78.1	5.7	2,166,831	1,693,690	78.2	6.9
Dallas/Ft. Worth	18.322	\$4,740	80.4	3.9	1,232,244	980,824	79.6	4.0
Houston	12,414	8,808	710	2.4	769,458	481,977	62.6	2.0
New Jersey/New York City	29,537	21033	712	5.6	1967,463	1,373,592	69.8	5.6
San Francisco Bay Area	29,419	23,660	80.4	6.3	1950,905	1.6 10,256	82.5	6.6
Seattle	12,986	6.308	48.6	17	1038,287	510,847	49.2	2.1
South Florida	14,961	10.712	716	2.9	1065,547	797,897	74.9	3.3
Southern California	64,392	51857	80.5	13.9	5,2 14,474	4,229,984	811	17.3
Canada	8,254	7,426	90.0	2.0	578,395	520,749	90.0	2.1
Mexico	0,2,04	1,12,0	4.4.0		0.0,000		00.0	
Guadalajara	6,984	3.368	48.2	0.9	302.000	147,060	48.7	0.6
Mexico City	2.337	5.774	46.8	1.5	680.627	332,308	48.8	14
Monterrey	3,980	1,790	45.0	0.5	190,889	85,862	45.0	0.3
Brazil	12,168	1633	13.4	0.4	398,342	47,376	11.9	0.2
Americas total	300,458	2 15,730	71.8	57.7	20,414,159	15,032,578	73.6	61.4
Belgium	3,834	1947	50.8	0.5	185,244	93,145	50.3	0.4
Czech Republic	8.530	3.827	44.9	10	533,254	227,642	42.7	0.9
France	40.221	16,936	42.1	4.5	2,427,569	1,039,868	42.8	4.3
Germany	30,839	11.611	37.7	3.1	1712.004	645.564	37.7	2.6
italy	8,543	4,263	49.9	1.1	518,007	278,613	53.8	11
Netherlands	21,161	8,190	38.7	2.2	1,187,233	466.025	39.3	19
Poland	21393	9,059	42.3	2.4	1,430,197	578,551	40.5	2.4
Spain	8,624	4,380	50.8	12	592,627	296,731	50.1	12
United Kingdom	45.312	18.599	410	5.0	2.850.529	1201751	42.2	4.9
Europe total	188,457	78,812	41.8	21.0	11,436,664	4,827,890	42.2	19.7
China	6.449	1,743	27.0	0.5	369.467	117,930	319	0.5
Japan	54,999	12,545	22.8	3.3	3,887,768	756,206	19.5	3.1
Singapore	2,487	2,487	100.0	0.7	145,307	145,307	100.0	0.6
Asia total	63,935	16,775	26.2	4.5	4,402,542	1,0 19,443	23.2	4.2
		000000					- 1	
Total global markets	552,850	3 11,3 17	56.3	83.2	36,253,365	20,879,911	57.6	85.3
Regional markets (B) Columbus	4.526	3,900	86.2	10	325.195	284,146	87.4	12
Deriver	4,310	4,003	92.9	1.1	269,217	250,674	93.1	10
Orlando	3,623	2,946	813	0.8	273,894	229,299	83.7	10
San Antonio	5,375	4,814	89.6	1.3	262,222	226,247	86.3	0.9
Cincinnati Remaining other sectored (15 methods)	4,790	3,735	78.0	10	252,339	195,150	77.3 63.7	0.8
Remaining other regional (15 markets) Regional markets total	54,542	34,706	63.6	9.3	2,998,975	1,911,832		7.8
	77,166	54,104	70.1	2.3	4,381,842	3,097,348	70.7	12.7
Other markets (11 markets)	10,318	8,567	83.0	2.3	616,992	496,784	80.5	
Total operating portfolio - owned and managed	\$ 640,334	\$ 373,988	58.4	100.0	\$ 41,252,199	\$ 24,474,043	59.3	100.0

## **Operations Overview**

Operating Portfolio - Summary by Division

(square feet and dollars in thousands)

Consolidated

Americas

Unconsolidated

Americas Europe

Asia

Europe Asia

Total Americas

Europe

Asia

# of Build Leased % Square Feet Occup ied % Owned and Owned and Managed Managed Prologis Share Sq Ft % Owned and Managed Prologis Share Owned and Prologis Managed Share % of Total 95.9 79.9 82.9 1,344 224,013 217,420 97.1 62.5 95.5 95.5 96.0 51 16 77.1 82.3 79.9 11,658 4,368 11.658 4,368 100.0 3.3 1.3 77.1 82.3 100.0 Total operating portfolio - consolidated 1,411 240,039 233,446 97.3 67.1 94.4 94.3 95.0 94.9 95.9 94.6 97.4 96.4 95.6 98.2 96.5 95.3 98.2 808 129,489 55.187 42.6 15.9 95.7 602 140,471 25,943 55,199 39.3 15.9 94.9 97.4 51 3,927 15.1 1.1 Total operating portfolio - unconsolidated 1,461 295,903 114,313 38.6 32.9 95.4 95.3 96.2 95.9 2,152 353,502 272,607 77.1 78.4 95.6 95.6 96.1 96.1 19.2 2.4 152,129 30,311 66,857 8,295 43.9 27.4 93.5 95.2 91.6 89.4 94.4 92.6 90.1 653 67 96.0 Total operating portfolio - owned and managed 2,872 535,942 347,759 64.9 100.0 95.0 94.7 95.6 95.2 Value added properties - consolidated 100.0 21.9 21.9 50.4 50.4 1,065 1,065

value added properties - consolidated		1,005	1,005	100.0		21.8	21.8	30.4	
Value added properties - unconsolidated	33	5,848	2.096	35.8		46.2	46.6	51.8	5
Total owned and managed	2,909	542,855	350,920	64.6		94.3	94.2	95.1	9
	_	Third Quarter	NOI	141		Gross Book	Value		
	Owned and	Prologis Sh	are (A)	% of	Owned and	Prologis S	hare	% of	
	Managed -	\$	%	Total	Managed -	\$	%	Total	
Consolidated									
Americas	\$219,479	\$211,539	96.4	56.6	\$14,971,566	\$14,461,506	96.6	59.1	
Europe	10,520	10,520	100.0	2.8	715,216	715,216	100.0	2.9	
Asia	4,277	4,277	100.0	1.1	415,042	415,042	100.0	1.7	
Total operating portfolio - consolidated	\$234,276	\$226,336	96.6	60.5	\$16,101,824	\$15,591,764	96.8	63.7	
Unconsolidated									
Americas	\$150,391	\$58,776	39.1	15.7	\$9,367,638	\$3,678,601	39.3	15.0	
Europe	196,009	76,378	39.0	20.4	11,795,237	4,599,277	39.0	18.8	
Asia	59,658	12,498	20.9	3.4	3,987,500	604,401	15.2	2.5	
Total operating portfolio - unconsolidated	\$406,058	\$147,652	36.4	39.5	\$25,150,375	\$8,882,279	35.3	36.3	
Total									
Americas	\$369,870	\$270,315	73.1	72.3	\$24,339,204	\$18,140,107	74.5	74.1	
Europe	206,529	86,898	42.1	23.2	12,510,453	5,314,493	42.5	21.7	
Asia	63,935	16,775	26.2	4.5	4,402,542	1,019,443	23.2	4.2	
Total operating portfolio - owned and managed	\$640,334	\$373,988	58.4	100.0	\$41,252,199	\$24,474,043	59.3	100.0	
Value added properties - consolidated	192	192	100.0		53,844	53,844	100.0		
Value added properties - unconsolidated	1,586	583	36.8		344,267	121,754	35.4		
Total owned and managed	\$642,112	\$374,763	58.4		\$41,650,310	\$24,649,641	59.2		

(A) Prologis share of NOI for the pro erties that were o ent ventures includes 100% of the NOI until the contribution date and then Prologis share subsequent to the contribution

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## **Operations Overview**

Customer Information - Owned and Managed

(square feet and dollars in thousands)

### Supplemental 3Q 2014

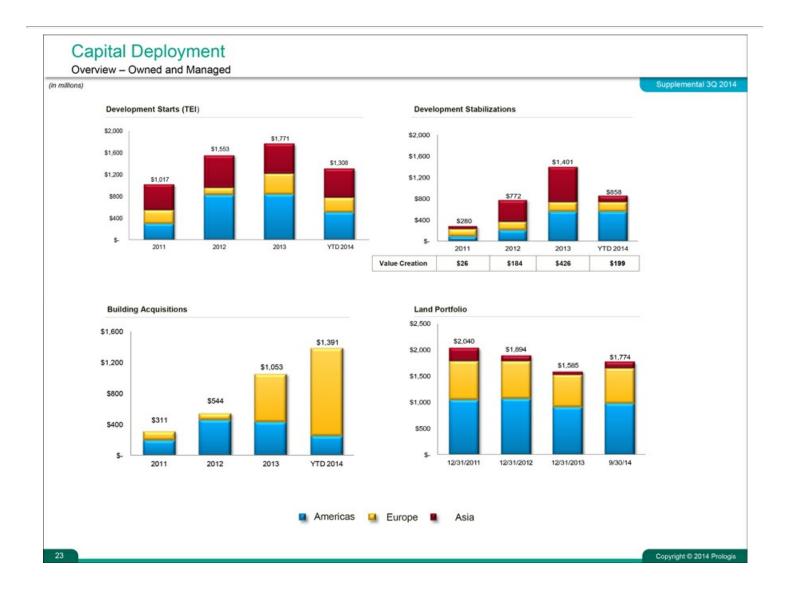
		% of Annual Base Rent	Total Square Feet
1	DHL	1.9	10,272
2	CEVA Logistics	1.3	6,814
3	Kuehne + Nagel	1.2	5,951
4	Geodis	1.2	5,974
5	Wal-Mart Stores	0.9	4,852
6	Amazon.com	0.9	4,440
7	Nippon Express Group	0.9	2,869
8	Home Depot	0.8	4,177
9	FedEx Corporation	0.8	2,461
10	United States Government	0.7	1,417
To	p 10 Customers	10.6	49,227
11	Tesco	0.7	3,172
12	Hitachi	0.7	2,062
13	PepsiCo	0.6	4,076
14	DB Schenker	0.6	3,213
15	ND Logistics	0.5	2,900
16	Panalpina	0.5	2,075
17	Ingram Micro	0.5	2,840
18	Bayerische Motoren Werke AG (BMW)	0.5	2,273
19	UPS	0.4	2,314
20	LG	0.4	2,540
21	La Poste	0.4	1,619
22	Con-Way (Menlo Worldwide Logistics)	0.4	2,651
23	Schneider Electric	0.4	1,487
24	UTi	0.4	2,048
25	Rhenus AG & CO KG	0.4	1,869
To	p 25 Customers	18.0	86,366

Year	Occupied	Net Effective Rent		
real	Sq Ft	\$	% of Total	\$ Per Sq Ft
2014 remaining	8,793	\$ 45,415	1.8	5.16
2015	89,000	433,185	16.8	4.87
2016	101,175	487,760	18.8	4.82
2017	90,258	461,730	17.9	5.12
2018	63,566	334,750	12.9	5.27
Thereafter	146,797	822,826	31.8	5.61
	499,589	\$ 2,585,666	100.0	5.18
Month to month	9,466			
Total	509,055			

## Lease Expirations - Operating Portfolio - Prologis Share

Year	Occupied						
rear	Sq Ft		\$	% of Total	\$ Per Sq Ft		
2014 remaining	5,057	\$	24,004	1.5	4.75		
2015	57,993		262,631	17.1	4.53		
2016	65,645		288,570	18.8	4.40		
2017	58,420		273,788	17.8	4.69		
2018	41,022		202,140	13.2	4.93		
Thereafter	94,279		485,340	31.6	5.15		
	322,416	\$	1,536,473	100.0	4.77		
Month to month	6,826						
Total	329,242						

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# Capital Deployment Value Creation from Development Stabilization

(square feet and dollars in thousands)

Supplemental 3Q 2014

			Q3 2014					YTD 2014		
				TB					тв	
	Square Feet	Leased % at Start	Owned and Managed	Prologis Share (\$)	Prologis Share (%)	Square Feet	Leased % at Start	Owned and Managed	Prologis Share (\$)	Prologis Share (%)
Americas										
U.S.										
Central	767	100.0	\$ 28,161	\$ 28,161	100.0	3,643	74.3	\$ 150,211	\$ 150,211	100.0
East	1,036	86.5	120,626	117,398	97.3	1,326	89.5	150,762	147,534	97.9
Northw est	348	30.7	29,985	29,985	100.0	348	30.7	29,985	29,985	100.0
Southwest		-	-		-	1,613	20.2	100,523	100,523	100.0
Canada					-	-	-	-		-
Mexico	387	0.0	26,688	26,688	100.0	1.141	0.0	71.844	63,374	88.2
Brazil		-	-			665	0.0	61,431	22,806	37.1
Americas total	2,538	69.7	205,460	202,232	98.4	8,736	49.5	564,756	514,433	91.1
Europe										
Northern			-		-	120	100.0	9,590	3,048	31.8
Southern					-	1,192	81.6	70,750	54,804	77.5
Central	271	100.0	15,151	15,151	100.0	885	73.1	54,617	54.617	100.0
United Kingdom	-	-	-	-	-	336	100.0	39,787	39,787	100.0
Europe total	271	100.0	15,151	15,151	100.0	2,533	81.9	174,744	152,256	87.1
Asia										
Japan						619	27.0	79,145	79,145	100.0
China						660	68.4	37,321	5.598	15.0
Singapore	17	100.0	2,048	2,048	100.0	17	100.0	2,048	2,048	100.0
Asia total	17	100.0	2,048	2,048	100.0	1,296	49.1	118,514	86,791	73.2
Total	2,826	72.8	\$ 222,659	\$ 219,431	98.6	12,565	56.0	\$ 858,014	\$ 753,480	87.8
Weighted average estimated stabilized yield			7.0%					7.6%		
Pro forma NOI			\$15,620					\$64,830		
Weighted average estimated cap rate at stabilization			5.7%					6.1%		
Estimated value creation			\$57,128					\$199,110		
Estimated development margin			25.7%					23.2%		
Prologis share of estimated value creation (\$)			\$56,921					\$189,646		
Prologis share of estimated value creation (%)			99.6%					95.2%		

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## **Capital Deployment**

Development Starts

(square feet and dollars in thousands)

### Supplemental 3Q 2014

			Q3 2014			5		YTD 2014		
		Leased % at	Owned and	TEI Prologis	Prologis		Leased % at	Owned and	TE Prologis	Prologis
	Square Feet	Start	Managed	Share (\$)	Share (%)	Square Feet	Start	Managed	Share (\$)	Share (%)
Americas										
J.S.										
Central	596	47.0	\$ 36,741		100.0	1,783	19.2	\$ 99,567	\$ 99,567	100.0
East	2,110	100.0	97,369	97,369	100.0	3,429	61.5	183,193	183,193	100.0
Northwest		-		-	-	707	15.1	50,333	50,333	100.0
Southwest	1,141	0.0	75,134	75,134	100.0	1,141	0.0	75,134	75,134	100.0
Canada	154	0.0	13,291	13,291	100.0	154	0.0	13,291	13,291	100.0
Nexico	925	0.0	62,060	62,060	100.0	1,426	35.1	93,360	93,360	100.0
Irazil	-	-	-	-	-	-	-	-	-	-
Americas total	4,926	48.5	284,595	284,595	100.0	8,640	35.4	514,878	514,878	100.0
urope										
Northern	657	40.5	47,810	47,810	100.0	735	36.2	55,038	50,084	91.0
Southern	139	100.0	16,734	16,734	100.0	139	100.0	16,734	16,734	100.0
Central		-	-	-	-	1,265	23.6	83,580	83,580	100.0
United Kingdom	341	0.0	42,883	42,883	100.0	704	31.8	113,799	113,799	100.0
Europe total	1,137	35.6	107,427	107,427	100.0	2,843	32.6	269,151	264,197	98.2
Asia										
Japan	1,425	19.7	209.072	209.072	100.0	2,476	11.3	362,518	362,518	100.0
China	1,425	0.0	96,454	14,468	15.0	2,476	15.1	161,825	24,274	15.0
Singapore	1,009	0.0	30,404	14,400	15.0	2,765	15.1	101,025	29,214	13.4
Asia total	2,994	9.4	305,526	223,540	73.2	5,241	13.3	524,343	386,792	73.8
fotal	9,057	34.0	\$ 697,548	\$ 615,562	88.2	16,724	28.0	\$ 1,308,372	\$ 1,165,867	89.1
Veighted average estimated stabilized yield			7.1%					7.2%		
to forma NOI			\$49,518					\$94,036		
Veighted average estimated cap rate at stabilization			5.9%					6.0%		
stimated value creation			\$133,424					\$254,067		
stimated development margin			19.1%					19.4%		
Prologis share of estimated value creation (\$)			\$116,902					\$225,756		
			87.6%					88.9%		
Prologis share of estimated value creation (%)										

25

## **Capital Deployment**

Development Portfolio

(square feet and dollars in thousands)

						Under Dev	eloomen		10.000 million						
Pre	Stabiliz	ed Developm	ents	Ern	2014 ected Compl		20	015 and There pected Comp		Total Development Portfolio					
	Constanting S	TE		- CAP	TE			TI		ç		arbereiopiner	TEI		
		Owned and	Prologis		Owned and	Prologis		Owned and	Prologis		Leased	Owned and	Prologis	Prologis Share (%)	
qri	70	manageu	onare	oyrı	manageu	onare	ayrı	manageu	onare	ogri	70	manageu	onare (a)	onare (%)	
144	26.4	\$9.070	\$9.070	2.648	\$117,983	\$117,983	927	\$56,620	\$56.620	3.719	63.6	\$183.673	\$183.673	100.0	
1,817										5.497					
														100	
				010	00,001	00,007	1,421	00,012	00,012					29.	
				5.049	309.061	309.061		454 949	454 949						
4,940	33.5	432,440	331,029	0,040	305,061	309,001	7,000	404,040	404,040	17,075	36.0	1,190,449	1,090,030	91.	
										2.22					
-															
-															
826	54.3	79,124	79,124	1,176	110,968	97,453	3,026	324,025	324,025	5,028	59.0	514,117	500,602	97.	
747	20.3	84,025	84,025	396	44,901	44,901	4,267	591,794	591,794	5,410	23.0	720,720	720,720	100.	
560	10.7	28,110	9,003		-	-	6,146	366,278	54,942	6,706	7.1	394,388	63,945	16.	
		-			-			-							
1,307	16.2	112,135	93,028	396	44,901	44,901	10,413	958,072	646,736	12,116	14.2	1,115,108	784,665	70.4	
7,073	32.7	\$623,699	\$503,781	6,620	\$464,930	\$451,415	21,024	\$1,737,045	\$1,425,709	34,717	33.0	\$2,825,674	\$2,380,905	84.3	
		\$ 68,742	\$ 53,150 0.0%		\$ 93,469	\$ 90,310 23.3%		\$ 964,548	\$ 790,033 32.0%			\$ 1,126,759	\$ 933,493 23.6%		
		7.00			0.001			7 0.04				7.401			
	÷	7.8%			7.1%			7.0%				7.2%			
							Pro forma	NOL				\$ 202,908			
									ated cap rate a	t stabilizat	ion				
								value creation		in a contractor		\$ 586,113			
								development				20.7%			
									imated value	creation		\$ 515,139			
							Froidgis	share or est	mateu value	creation					
1 4	144 ,817 402 427 378 232 ,540 289 537 826 747 560	144         26.4           ,817         24.7           402         64.1           427         0.0           378         100.0           232         0.0           ,540         34.6           ,940         33.5           289         76.2           537         42.2           826         54.3           747         20.3           560         10.7	Pt         %         Managed           144         26.4         \$9,070           ,817         24.7         176,004           402         64.1         22,715           378         100.0         39,831           232         0.0         13,779           ,540         33.5         432,440           -         -         -           289         76.6         14,827           537         42.2         64,272           826         54.3         79,124           747         20.3         84,025           560         10.7         28,110           -         -         -           -         -         -           ,307         16.2         112,135           1673         32.7         \$623,699	IP         %         Managed         Share           144         26.4         \$9,070         \$9,070           ,817         24.7         176,004         176,004           402         64.1         22,715         22,715           427         0.0         27,163         37,163           376         100.0         39,831         39,831           232         0.0         13,779         13,779           ,540         33,5         432,440         331,629           289         76.6         144,872         14,852           289         76.6         14,852         14,852           537         42.2         64,272         64,272           560         10.7         28,110         9,003           307         16.2         112,135         93,028           307         16.2         112,135         93,028           307         16.2         112,135         93,028           307         16.2         112,135         93,028           307         16.2         152,135         93,028           307         16.2         152,135         93,028           3073         32.7	IF         %         Managed         Share         Sq Pt           144         26.4         \$9,070         \$9,070         2,648           ,817         24.7         176,004         176,004         136           402         64.1         22,715         22,715         208           427         0.0         27,163         27,163         39,831           376         100.0         39,831         39,831         532           232         0.0         13,779         13,779         570           ,540         33.5         432,440         331,629         5,048           -         -         -         242         264           ,940         33.5         43,2,440         331,629         5,048           -         -         -         242         264         262           289         76.6         14,852         14,852         133         533           537         42.2         64,272         64,272         139         366           747         20.3         84,025         84,025         396         560         10.7         28,110         9,003         -           -         -	IP         %         Managed         Share         Sq Pt         Managed           144         26.4         \$9,070         \$9,070         2,648         \$117,963           187         24.7         176,004         176,004         136         115,012           402         64.1         22,715         22,715         208         14,087           427         0         27,163         27,163         954         69,053           376         100         39,831         532         566,829         322         0.0         13,779         13,779         570         36,097           540         33.5         432,440         331,629         5,048         309,061         -<	1 Pt         %         Managed         Share         Sq Pt         Managed         Share           144         26.4         \$90,070         \$90,070         2,648         \$117,983         \$14,087         \$40,007         \$36,097         \$36,097         \$36,097         \$36,097         \$36,097         \$36,097         \$36,097         \$36,097         \$36,097         <	if Pi         %         Managed         Share         Sq Pt         Managed         Share         Sq Pt           144         26.4         \$9,070         \$9,070         2,648         \$117,983         \$117,983         927           1817         24.7         176,004         176,004         136         15.012         15,012         3,544           402         64.1         22,715         22,715         208         14,067         14,087         392           378         100.0         39,831         39,831         532         66,829         56,829         14,147           232         0.0         13,779         13,779         570         36,097         36,097         1,427           540         33.5         432,440         331,629         5,048         309,061         309,061         7,885           -         -         -         242         25,156         20,016         657           -         -         -         242         17,951         8,976         488           2537         42.2         64,272         64,272         139         33,840         33,040         1,559           826         54.3         79,124	1P         %         Managed         Share         Sq Pt         Managed           144         26.4         \$9,070         \$9,070         \$9,070         2,648         \$117,983         \$117,983         927         \$56,620           402         64.1         22,715         22,715         208         14,067         14,087         392         23,648           427         0.0         27,163         27,163         954         69,053         69,053         1,141         75,134           78         100.0         39,831         39,841         532         65,829         154         13,279           370         33.5         432,440         331,629         5,048         309,061         309,061         7,685         464,948           -         -         -         242         25,156         20,616         657         47,810           -         -         -         242         25,156         20,616         657         47,810           -         -         -         242	17         %         Managed         Stare         Stq Pt         Managed         Stare         Stq Pt         Managed         Stare         Stq Pt         Managed         Stare           144         26.4         \$90,070         \$90,070         \$90,070         \$2,648         \$117,963         \$117,963         927         \$56,620         \$56,620           402         64.1         22,715         22,715         208         15,012         15,612         3,644         192,663         192,663           427         0.0         27,163         27,163         954         69,053         60,053         1,141         75,134         75,134         75,134           787         100.0         39,831         39,845         532         66,829         56,829         154         13,279         13,779           33.5         432,440         331,629         5,048         309,061         309,061         7,585         454,948         454,948           -         -         -         242         25,156         20,616         657         47,810         47,810           -         -         242         25,156         20,616         657         47,810         43,199           <	17         %         Managed         Share         Sq Pt           144         26.4         \$90,070         \$90,070         \$2,648         \$117,963         \$117,963         927         \$56,620         \$56,620         3.719           402         64.1         22,715         22,715         208         14,087         14,087         392         23,648         23,648         1,002           427         0.0         27,163         27,163         954         69,053         60,053         1,141         75,134         75,134         2,522           278         100.0         39,831         39,831         532         66,829         56,829         154         13,972         93,672         2,229           546         143,878         43,067         -         -         -         -         1,540         14,973         1,7673           547         42,2440         331,629         5,048         309,061         309,061         7,685         454,948         454,948         17,573           57         <	if Pi         %         Managed         Share         Sq Pi         Managed         Share         Stapica         Stapica </td <td>i Ft         %         Managed         Share         Sq Ft         Managed         Share         Sq Ft         %         Managed           144         26.4         59,070         59,070         2,648         \$117,963         \$117,963         927         \$56,620         \$56,620         3,719         63.6         \$183,673           187         24.7         176,004         176,004         136         15,012         3,544         192,683         54,87         40.0         333,689           402         64.1         22,715         22,715         208         14,087         14,087         392         23,648         23,648         1,002         25.2         1.8         171,350           378         100.0         39,831         39,831         532         56,829         14.4         13,291         1,044         35.6         109,991           232         0.0         13,379         33,52         50,48         309,061         309,061         7,585         454,948         454,948         17,573         38.5         1,196,448           -         -         -         -         242         25,156         20,616         657         47,810         47,810         47,810         <td< td=""><td>i Ft         %         Managed         Share         Sq Ft         Managed         Share         Sq Ft         Managed         Share         Sq Pt         %         Managed         Share         Stall         Stall</td></td<></td>	i Ft         %         Managed         Share         Sq Ft         Managed         Share         Sq Ft         %         Managed           144         26.4         59,070         59,070         2,648         \$117,963         \$117,963         927         \$56,620         \$56,620         3,719         63.6         \$183,673           187         24.7         176,004         176,004         136         15,012         3,544         192,683         54,87         40.0         333,689           402         64.1         22,715         22,715         208         14,087         14,087         392         23,648         23,648         1,002         25.2         1.8         171,350           378         100.0         39,831         39,831         532         56,829         14.4         13,291         1,044         35.6         109,991           232         0.0         13,379         33,52         50,48         309,061         309,061         7,585         454,948         454,948         17,573         38.5         1,196,448           -         -         -         -         242         25,156         20,616         657         47,810         47,810         47,810 <td< td=""><td>i Ft         %         Managed         Share         Sq Ft         Managed         Share         Sq Ft         Managed         Share         Sq Pt         %         Managed         Share         Stall         Stall</td></td<>	i Ft         %         Managed         Share         Sq Ft         Managed         Share         Sq Ft         Managed         Share         Sq Pt         %         Managed         Share         Stall         Stall	

Capital Deployment Third Party Building Acquisitions and Equity Invested in Co-Investment Ventures

(square feet and dollars in thousands)

			Q3 2014							TD 2014			
	Square Feet	Prologis Share of Square Feet	Owned and Managed Acquisition Cost	A	gis Share of cquisition Cost (\$)	Prologis Share of Acquisition Cost (%)	Square Feet	Prologis Share of Square Feet	Owne Man Acquisit	aged	Acc	is Share of quisition ost (\$)	Prologis Share Acquisition Cost (%)
Third Party Building Acquisitions													
Americas													
Prologis wholly owned	448	448	\$ 39,774	\$	39,774	100.0	1,004	1,004	\$	84,595	\$	84,595	100
Prologis Targeted U.S. Logistics Fund	1,659	411	107,100		26,560	24.8	2,492	627		164,466		41,350	25
FIBRA Prologis	57	26	2,805		1,262	45.0	57	26		2,805		1,262	45
Total Americas	2,164	885	149,679		67,596	45.2	3,553	1,657		251,866		127,207	50
Burope													
Prologis Targeted Europe Logistics Fund	964	417	124,900		54,020	43.3	1,166	505		171,320		74,148	4
Prologis European Properties Fund II	4,046	1,260	292,634		91,126	31.1	5,197	1,626		377,144		117,983	3
Prologis Europe Logistics Venture 1	180	27	10,305		1,546	15.0	180	27		10,305		1,546	10
Prologis European Logistics Partners	2,341	1,171	306,259		153,130	50.0	6,029	3,015		580,671		290,336	50
Total Europe	7,531	2,875	734,098	_	299,822	40.8	12,572	5,173		1,139,440		484,013	43
Asia	<u> </u>	<u> </u>				<u> </u>							
fotal Third Party Building Acquisitions	9,695	3,760	\$ 883,777	\$	367,418	41.6	16,125	6,830	\$	1,391,306	\$	611,220	43
												6.4%	

Equity Invested in Co-Investment Ventures						
Prologis North American Industrial Fund	41.9%	63.3%	\$ 357,470	23.1%	63.3%	\$ 632,136
Total Equity Invested in Co-Investment Ventures			\$ 357,470			\$ 632,135

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## **Capital Deployment**

**Dispositions and Contributions** 

(square feet and dollars in thousands)

			Q3 2014				-	-	YTD 2014		
	Square Feet	Prologis Share of Square Feet	Owned and Managed Total Proceeds	Prologis Share of Proceeds (\$)	Prologis Share of Proceeds (%) (A)	Square Feet	Prologis Share of Square Feet	Mana	ned and aged Total occeeds	Prologis Shar of Proceeds ()	
Third Party Building Dispositions											
Americas											
Prologis wholly owned	4,960	4,960	\$ 213,580	\$ 213,580	100.0	12,637	12,637	\$	577,057	\$ 577.0	
Prologis AMS (B)		-				748	288		64,501	24,84	
Prologis Targeted U.S. Logistics Fund		-				708	182		52,316	13,4	
Prologis North American Industrial Fund	239	100	13,300	5,571	41.9	838	325		42,720	16,7	9 3
Total Americas	5,199	5,060	226,880	219,151	96.6	14,931	13,432		736,594	632,1	2 8
hirope											
Prologis Targeted Europe Logistics Fund						33	14		4,155	1,80	2 4
Prologis European Logistics Partners						594	297		56,925	28,46	2 5
Total Burope						627	311		61,080	30,2	4 4
Asia											
Prologis wholly owned	895	895	133,047	133,047	100.0	1,278	1,278		183,310	183,3	0 10
Total Asia	895	895	133,047	133,047	100.0	1,278	1,278		183,310	183,3	0 10
fotal Third Party Building Dispositions	6.094	5.955	\$ 359,927	\$ 352,198	97.9	16.836	15.021	\$	980,984	\$ 845.6	6 8
Protocia (C)						10 707	10 202		1 000 310	e 463.3	
Prologis U.S. Logistics Venture (B)			\$ -	s -		12,797	12,797	\$	1,008,310		
Total Americas		-				12,797	12,797		1,008,310	453,34	6 4
Burope							1000			1000	3 2
Prologis Targeted Europe Logistics Fund						167	167		26,257	14,8	<u> </u>
Total Europe					· · ·	167	167		26,257	14,8	2 5
Asia Nepon Prologis REIT	2,390	2.390	442,554	376.171	85.0	2,390	2,390		442,554	376.1	1 8
Total Asia	2,390	2,390	442,554	376,171	85.0	2,390	2,390		442,554	376.1	
Total Contributions to Co-Investment Ventures	2,390		\$ 442,554	\$ 376,171	85.0	15,354	15,354	\$		\$ 844,4	
Fotal Building Dispositions and Contributions	8,484	8,345	\$ 802,481	\$ 728,369	90.8	32,190	30,375	\$	2,458,105	\$ 1,690,01	5 6
Salas as dirat en sa Santa nativa de la archatetta de la d	0,404	6,343				32,190	30,373				
and dispositions Other real estate dispositions			38,084	38,084	100.0				98,458 46,513	97.7 46.5	
arand Total Dispositions and Contributions			\$ 840,565	\$ 766,453	91.2			\$	2,603,076	\$ 1,834,3	6 7
Weighted average stabilized cap rate on building disp	ositions and cont	ributions		6.0%						6.	196

For contributions, this amount reflects cash proceeds to Prologis, net of units received for partial consideration. This is a consolidated co-investment venture. In June 2014, we completed the initial public offering for FIBRA Prologis, a Mexican real estate investment trust, on the Mexican Stock Exchange. We received equity units of FIBRA Prologis in exchange for our investment in 177 properties aggregating 29.7 million square feet. The portobio of properties was purchased by FIBRA Prologis from us and two of our co-investment ventures (Mexico Fondo Logistico, a consolidated venture, and Prologis Mexico Industrial Fund, an unconsidiated venture). Our ownership in FIBRA Prologis from proximetely 45%. (A) (B) (C)

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# Capital Deployment Land Portfolio – Owned and Managed

#### (square feet and dollars in thousands)

Supplemental 3Q 2014

Land by Market		Ac	res				Curr	lue		
	Owned and	Prologis	Share	Estimated Build		Owned and		Prologis St	hare	% of
	Managed	Acres	(%)	Out (sq ft)		Managed	(	\$)	(%)	Total
Global markets										
U.S.										
Atlanta	567	567	100.0	7.910	\$	26.644 S		26,644	100.0	16
Baltimore/Washington	39	39	100.0	400		1581		1581	100.0	0.
Central Valley	1144	1544	100.0	20.560		49,752		49,752	100.0	3.
Central & Eastern PA	222	222	100.0	2.958		28.305		28,305	100.0	18
Chicago	510	510	100.0	9,479		37,179		37,179	100.0	2.3
Dallas/Ft. Worth	591	591	100.0	10.058		49,366		49,366	100.0	3.
Houston	70	70	100.0	1112		8,471		8,471	100.0	0.5
New Jersey/New York City	148	148	100.0	2.356		65,213		65.213	100.0	4.0
South Florida	316	316	100.0	5.629		156.732		156,732	100.0	9.1
Southern California	670	670	100.0	13,232		121170		121.170	100.0	7.5
Canada	196	196	100.0	3.764		60,151		60,151	100.0	3.1
Mexico	690	80	00.0	3,704		00,01		00,01	60.0	9.1
Guadalajara	50	50	100.0	1066		12,818		12.818	100.0	0.8
Mexico City	97	97	100.0	1816		44,892		44,892	100.0	2.8
Monterrey	156	156	100.0	2,869		32,982		32,982	100.0	2.0
Brazil	573	217	37.9	9,452		162.885		68,667	42.2	43
Americas total	5,349	4,993	93.3	92,661	-	858,141		763,923	89.0	47.2
Belgium	27	27	100.0	526		9,818		9.818	100.0	0.
Czech Republic	258	258	100.0	4.303		53,923		53,923	100.0	3.3
France	258	258								
Germany			100.0	8,012		73,808		73,808	100.0	4.
Italy	70	70	100.0	1443		17.251		17,251	100.0	1
	107	107	100.0	2,451		31122		31,122	100.0	19
Netherlands	56	56	100.0	1538		49,315		49,315	100.0	3.0
Poland	665	665	100.0	12,922		77,419		77,419	100.0	4.8
Spain	137	119	86.9	2,871		26,758		21,666	810	14
United Kingdom	645	645	100.0	10,101		254,372		254,372	100.0	15.7
lurope total	2,414	2,396	99.3	44,167		593,786		588,694	99.1	36.4
China	198	45	22.7	5,419		73,757		18,516	25.1	1
Japan	33	33	100.0	1307		52,461		52,461	100.0	3.
Asia total	231	78	33.8	6,726		126,218		70,977	56.2	4.4
otal global markets	7,994	7,467	93.4	143,554		1,578,145	1,	423,594	90.2	88.0
Regional markets (A)										
Hungary	335	335	100.0	5.604		36,491		36,491	100.0	2.
Central Florida	122	122	100.0	1768		25,959		25,959	100.0	16
Juarez	148	148	100.0	2,759		15.214		15,214	100.0	0.9
Slovakia	97	84	86.6	2.121		16,241		14,480	89.2	0.9
Reynosa	196	196	100.0	3,460		12.220		12,220	100.0	0.8
Remaining other regional (10 markets)	468	468	100.0	8,011		32,627		32,627	100.0	2.0
otal regional markets	1,366	1,353	99.0	23,723		138,752		136,991	98.7	8.5
otal other markets (7 markets)	675	675	100.0	11,205	_	57,310		57,310	100.0	3.5
	10,035		94.6	178,482	\$	1,774,207 \$			91.2	100.0
Total land portfolio - owned and managed	10,035	9,495	34.6	1/0,482				,617,895	91.2	100.0
Original Cost Basis					\$	2,581,537	\$ 2.	438,209		

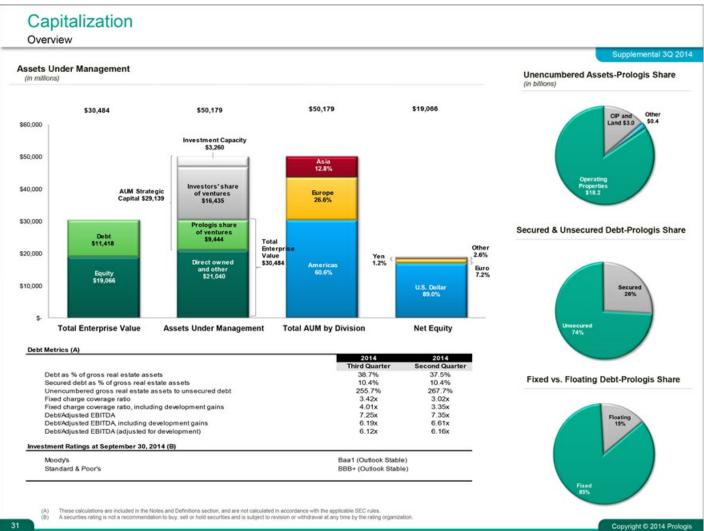
# Capital Deployment Land Portfolio – Summary and Roll Forward

(dollars in thousands)

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### Supplemental 3Q 2014

		Acres		Cur	rent Book Va	lue
	Owned and	Prologis	% of	Owned and	Prologis	% of
Land Portfolio Summary	Managed	Share	Total	Managed	Share	Total
Americas						
U.S.			032569	81 199334243	10 00030000	2.54
Central	1,462	1,462	15.4	\$ 106,706		6.6
East Northwest	1,829	1,829	19.2	336,061	336,061	20.8
Southwest	1,336 762	1,336 762	14.1 8.0	61,637 129,833		3.8
Canada	196	196	2.1	60,151		3.7
Mexico	681	681	7.2	123,849		7.7
Brazil	573	217	2.3	162,885		4.2
Total Americas	6,839	6,483	68.3	981,122	886,904	54.8
Europe						
Central	1,445	1,432	15.1	190,792	189,031	11.7
Northern	182	182	1.9	90,015	90,015	5.6
Southern	693	675	7.1	131,688		7.8
United Kingdom	645	645	6.8	254,372	254,372	15.7
Total Europe	2,965	2,934	30.9	666,867	660,014	40.8
Asia						
China	198	45	0.5	73,757		1.1
Japan	33	33	0.3	52,461	52,461	3.3
Total Asia	231	78	0.8	126,218	70,977	4.4
Total land portfolio - owned and managed	10,035	9,495	100.0	\$ 1,774,207	\$ 1,617,895	100.0
Estimated Build Out (in TEI)				\$ 10,800,000		
Land Roll Forward - Owned and Managed			Americas	Europe	Asia	Total
As of June 30, 2014			\$ 980,162	\$ 620,104	\$ 152,792	\$ 1,753,058
Acquisitions			93,951	120,455	32,087	246,493
Dispositions			(34,586)	-	-	(34,586)
Development starts			(65,743)	(37,029)	(52,874)	(155,646)
Infrastructure costs			29,990	7,281	1,616	38,887
Effect of changes in foreign exchange rates and other			(22,652)	(43,944)	(7,403)	(73,999)
As of September 30, 2014		200	\$ 981,122	\$ 666,867		\$ 1,774,207



## Capitalization

Debt Summary

(dollars in millions)

Prologis Prologis Sha Wtd. Avg. Interest Rate (B) Credit Other (A) Secured Mortgage Consolidated Entities Total Consolidated Unconsolidated Entities % of Debt Maturing Facilitie (A) Total Senior Exchangeable Total (\$) Maturity 2014 2015 \$s s. \$1 \$16 10 \$17 \$2 \$19 \$47 \$66 \$33 721 0.3 2.8% 460 471 475 861 6.3 4 1,336 3.7% 2016 311 312 3 315 1,483 1,798 950 8.3 5.1% 377 1.234 7.8 2017 227 605 606 628 893 5.0% 1 1 262 742 111 1,116 1,117 1,428 2,545 1,563 13.7 2.7% 2018 2019 693 629 285 1607 2 1,609 744 2,353 1833 16.2 3.3% 6.0 375 384 924 1,308 682 5.4% 2020 6 382 2 2021 500 373 11 884 2 886 1,007 1,893 1,137 10.0 2.9% 881 571 3.1% 2022 1 7 889 3 892 1.463 1.050 9.2 850 858 859 127 986 878 7.7 4.2% 2023 2024 881 128 1.010 1,011 1,011 1,011 8.9 3.9% 3.0% Thereafter 629 5,448 640 640 640 5.6 460 742 1.119 8.787 7.820 100.0 Subtotal 1.018 26 8 8 13 16.633 11.391 Unamortized net premiums (discounts) 27 (5) (8) 23 10 10 45 55 Subtotal 5,443 452 742 1,018 1,142 8,797 26 8,823 7,865 16,688 \$ 11,418 3.7% Third party share of debt (9) (9) (5,261) (5,270)\$742 \$1,142 Prologis share of debt \$5,443 \$452 \$1,018 \$8,797 \$17 \$8.814 \$2,604 \$11,418 Prologis share of debt by local currency (C) Dollars \$2,979 \$452 \$480 \$16 \$1,128 \$5,055 \$13 \$5,068 \$1,496 \$6,564 Euro GBP 2,372 157 105 629 14 3,172 105 4 3,176 588 283 3,764 388 Yen 92 373 465 465 225 690 12 Other 12 Prologis share of debt \$5,443 \$452 \$742 \$1,018 \$1,142 \$8,797 \$17 \$8,814 \$2,604 \$11,418 Weighted average GAAP interest rate (D) 3.9% 3.3% 1.1% 13% 5.9% 3.6% 4.0% 3.6% 4.2% 3.7% 7.4 0.5 3.8 5.6 4.1 6.1 9.3 6.1 3.8 5.6 Weighted average remaining maturity in years Prologis Share of Debt Wtd Avg Interest Rate Near Term Maturities Q4 2014 Liquidity Aggregate lender commitments- credit facilities \$2,840 \$33 2.8% 3.2% 474 75 Q1 2015 Less: Q2 2015 4.6% Borrowings outstanding 742 Outstanding letters of credit Current availability- credit facilities Q3 2015 5.3% 97 45 Total next 12 months \$2,053 \$679 3.7% Multi-currency term loan net availability Unrestricted cash 312 Total liquidity \$2.365 ed at the extended maturity date. maturity date for the global senior credit fi rest rate is based on the effective rate (wh (A) (B) and muse an rrency term loan is rene ortization of related pre ective debt were included in the maturities by ants) as

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Supplemental 3Q 2014

# Capitalization

Debt Covenants and Other Metrics

(dollars in thousands)

		Indent	ure (B)			Global L	ine
		Covenant		Actual	)	Covenant	Actual
Leverage ratio		<60%		32.9%		<60%	33.0%
Fixed charge coverage ratio		>1.5x		4.55x		>1.5x	4.14x
Secured debt leverage ratio		<40%		4.3%		< 40%	4.3%
Unencumbered asset to unsecured debt ratio		>150%		237.0%		N/A	N/A
Unencumbered debt service coverage ratio		N/A		N/A		>150%	523.0%
umbrances as of September 30, 2014							
	Une	encumbered	End	cumbered		Total	
Consolidated operating properties	\$	13,315,262		\$2,840,406	\$	16,155,668	
Consolidated development portfolio and land		2,834,491		15,569		2,850,060	
Consolidated other investments in real estate		445,888		14,966	20	460,854	
Total consolidated		16,595,641		2,870,941		19,466,582	
Less: third party share of investments in real estate		492,457		35,451		527,908	
Total consolidated - Prologis share		16,103,184		2,835,490		18,938,674	
Unconsolidated operating properties - Prologis share		5,384,525		3,619,508		9,004,033	
Unconsolidated development portfolio and land - Prologis share		147,511	100	6,508		154,019	
Gross real estate assets - Prologis share	\$	21,635,220	\$	6,461,506	\$	28,096,726	
ured and Unsecured Debt as of September 30, 2014							
	L	Unsecured Debt		Secured tgage Debt		Total	
Prologis debt	s	7,668,037	S	1,118,989	s	8,787,026	
Consolidated entities debt	•	-	•	26,059		26,059	
Our share of unconsolidated entities debt		791,852		1,794,948		2,586,800	
Total debt - at par		8,459,889		2,939,996		11,399,885	
Less: third party share of consolidated debt		-		(8,575)		(8,575)	
Total Prologis share of debt - at par		8,459,889		2,931,421		11,391,310	
Premium (discount) - consolidated		(12,921)		22,788		9,867	
Less: third party share of consolidated debt discount (premium)		-				-	
Our share of premium (discount) - unconsolidated		-		17,214		17,214	
Total Prologis share of debt, net of premium (discount)	\$	8,446,968	S	2,971,423	\$	11,418,391	

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(A) These calculations are made in accordance with the respective debt agreements, may be different than other covenants or metrics presented and are not calculated in accordance with the applicable SEC rules. Please refer to the respective agreements for full financial covenant descriptions and calculation methods. (B) These covenants are calculated in accordance with the indemtine dated June (3, 2011 and its subjermental indentures, including the Fifth Supplemental Indemture dated August 15, 2013.

## Net Asset Value

### Components

(in thousands, except for percentages and per square foot)

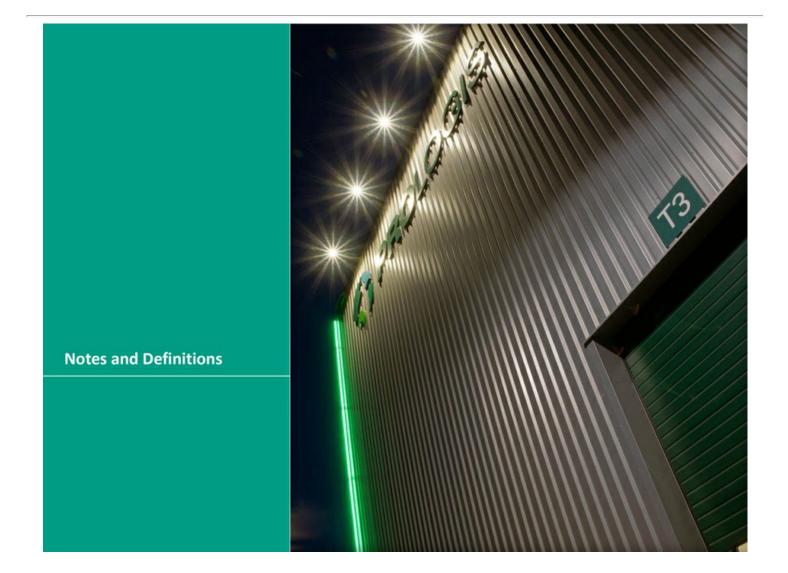
		2014

	Third Quart Gross Book GBV per Adjusted Ca Square Feet Value Sq.Ft NOI (Actua		sted Cash	Third Quarter Adjusted Cash NOI (Pro Forma)		Annualized Adjusted Cash NOI		Percent Occupied				
CONSOLIDATED OPERATING PORTFOLIO (Prologis Share)												
Prologis interest in consolidated operating portfolio Americas	217,420	s	14,461,506	s	67	s	220.051	s	220.051	s	880.204	95.5
Europe	11.658		7 15.2 16		61		11,639	*	11.639		46.556	77.1
Asia	4,368		415.042		95		3,883		3,883		15.532	82.3
Pro forma adjustment for mid-quarter acquisitions/development completions					1996				1,232		4,928	
rologis share of consolidated operating portfolio	233,446	\$ 1	5,591,764	\$	67	\$	235,573	\$	236,805	\$	947,220	94.35
INCONSOLIDATED OPERATING PORTFOLIO (Prologis Share)												
rologis interest in unconsolidated operating portfolio												
Americas	55,187	\$	3,678,601	\$	67	s	59,246	\$	59,246	\$	236,984	95.9
Europe	55,199		4,599,277		83		79,101		79,101		316,404	94.6
Asia	3,927		604,401		154		8,339		8,339 987		33,356 3,948	97.4
Pro forma adjustment for mid-quarter acquisitions/development completions												
rologis share of unconsolidated operating portfolio	114,313	_	8,882,279	\$	78	\$	146,686	\$	147,673	\$	590,692	95.3
otal operating portfolio	347,759	\$ 24	4,474,043	\$	70	\$	382,259	\$	384,478	-	1,537,912	94.7
Development	_											
	Square Feet		estment alance		TEI	TEI	per Sq Ft				rma NOI	Percent Occupied
CONSOLIDATED (Prologis Share)					100 m C	1000				1000		
restabilized	304557	121	2012/2012/2012			2.58				12	633635	1.510
Americas	3,401	\$	241,227	\$	288,562	s	85			\$	19,259	18.2
Europe	826 878		64,305		79,124		96				6,669	26.8
Asia	878		85,523		89,656		102				5,987	17.3
roperties under development												
Americas	12,633 3,862		392,092 258,197		764,008 410,449		60 106				54,062	
Europe Asia	4,663		275.126		636,695		137				29,659 40,125	
rologis share of consolidated development portfolio	26,263	\$	1,316,470	\$ 2	2.268.494	\$	86			\$	155,761	
		-								-		
INCONSOLIDATED (Prologis Share)												
rologis interest in unconsolidated development portfolio												
Americas	463 155	\$	36,050	\$	43,068	s	93 71			\$	4,380	
Europe Asia	986		7,290 26.374		11,029		59				892	
rologis share of unconsolidated development portfolio	1,604	\$	69,714	\$	112,411	\$	70			\$	9,846	
otal development portfolio	27,867	\$	1,386,184	\$ 2	,380,905	5	85			5	165,607	
rologis share of estimated value creation (see Capital Deployment - Development Portfolio)			515,139		No. of Concession, Name					-		

## Net Asset Value

Components - Continued

(in thousar	ids)			Supplemental 3Q 2014
	Balance Sheet and Other Items			
			As of September 2014	30,
	CONSOLIDATED		2010	
	Other assets			
	Cash and cash equivalents			1,879
	Restricted cash			4,306
	Deposits, prepaid assets and other tangible assets			0,005 0,854
	Other real estate investments Phologis share of value added operating properties			5,598
	Accounts receivable			2,464
	Prologis receivable from unconsolidated co-investment ventures			2.364
	Investments in and advances to other unconsolidated joint ventures			3,531
	Less: third party share of other assets		(11	8,540)
	Total other assets - Prologis share		\$ 1,92	2,461
	Other liabilities			
	Accounts payable and other current liabilities		\$ 55	6,965
	Deferred income taxes		7	7,696
	Value added tax and other tax liabilities		3	2,607
	Tenant security deposits			6,822
	Other liabilities			8,312
	Less: third party share of other liabilities			3,066)
	Total liabilities and noncontrolling interests - Prologis share		\$ 1,10	9,336
	UNCONSOLIDATED			
	Prologis share of net assets (liabilities)		\$ 22	5,118
	Land			
	Prologis share of original land basis Current book value of land Less: third party share of the current book value of land Prologis share of book value of land in unconsolidated entities Total		\$ 1,55 (1) 8-	8,209 1,438 7,848) 4,305 <b>7,895</b>
	Strategic Capital / Development Management			
	Strategic Capital 7 Development management	Third Quarter	Annualized	
	Strategic Capital			
	Strategic capital income - property and asset management fees	\$ 41,450	D \$ 16	5,800
	Strategic capital income - leasing commissions, administrative and other transactional fees (trailing 12 months)	12,62	3	9,184
	Strategic capital expenses (A)	(24,46)		7,840)
	Strategic capital income, net of expenses, from consolidated co-investment ventures	1,33		5,324
	Strategic capital NOI	\$ 30,94	1 5 11	2,468
	Promotes earned in last 12 months, net of cash expenses		\$ 3	3,478
	Development management income	\$ 5,25	\$ 2	1,036
	Debt (at par) and Preferred Stock			
			As of September	30,
			2014	
	Prologis debt			7,026
	Consolidated entities debt			6,059
	Less: third party share of consolidated debt			8,575)
	Prologis share of unconsolidated debt Subtotal debt		2,50	6,800
	Preferred stock			8,235
	Total debt and preferred stock		\$ 11,48	
	Outstanding shares of common stock		49	9,953
35	(A) Excludes adjustment related to the promote earned during the second quarter of 2014.			Convisione (C. 2014 Destantion
35				Copyright © 2014 Prologis



Please refer to our annual and quarterly financial statements filed with the Securities and Exchange Commission on Forms 10-K and 10-Q and other public reports for further information about us and our business. Certain amounts from previous periods presented in the Supplemental Information have been reclassified to conform to the current presentation.

Acquisition cost, as presented for building acquisitions, represents the economic cost and not necessarily what is capitalized. It includes the initial purchase price; the effects of marking assumed debt to market; if applicable, all due diligence and lease intangibles; and estimated acquisition capital expenditures including leasing costs to achieve stabilization.

Adjusted EBITDA. We use Adjusted EBITDA to measure both our operating performance and liquidity. We calculate Adjusted EBITDA beginning with consolidated net earnings (loss) attributable to common stockholders and removing the effect of interest, income taxes, depreciation and amortization, impairment charges, third party acquisition expenses related to the acquisition of real estate, gains or losses from the acquisition or disposition of investments in real estate, gains or losses on early extinguishment of debt and derivative contracts (including cash charges), similar adjustments we make to our FFO measures (see definition below), and other non-cash charges or gains (such as stock based compensation amortization and unrealized gains or losses on foreign currency and derivative activity and related amortization). We make adjustments to reflect our economic ownership in each entity, whether consolidated or unconsolidated.

We consider Adjusted EBITDA to provide investors relevant and useful information because it permits investors to view income from operations on an unleveraged basis before the effects of income tax, non-cash depreciation and amortization expense and other items (including stockbased compensation amortization and certain unrealized gains and losses), gains or losses from the acquisition or disposition of investments in real estate, items that affect comparability, and other significant non-cash items. We also include a pro forma adjustment in Adjusted EBITDA to reflect a full period of NOI on the operating properties we acquire, stabilize or dispose of during the quarter assuming the transaction occurred at the beginning of the quarter. By excluding interest expense, Adjusted EBITDA allows investors to measure our operating performance independent of our capital structure and indebtedness and, therefore, allows for a more meaningful comparison of our operating performance to that of other companies, both in the real estate industry and in other industries. Gains and losses on the early extinguishment of debt generally include the costs of repurchasing debt securities. While not infrequent or unusual in nature, these items result from market fluctuations that can have inconsistent effects on our results of operations. The economics underlying these items reflect market and financing conditions in the short-term but can obscure our performance and the value of our long-term investment decisions and strategies.

We believe that Adjusted EBITDA helps investors to analyze our ability to meet interest payment obligations and to make quarterly preferred share dividends. We believe that investors should consider Adjusted EBITDA in conjunction with net earnings (the primary measure of our performance) and the other required Generally Accepted Accounting Principles ("GAAP") measures of our performance and liquidity, to improve their understanding of our operating results and liquidity, and to make more meaningful comparisons of our performance against other companies. By using Adjusted EBITDA, an investor is assessing the earnings generated by our operations but not taking into account the eliminated expenses or gains incurred in connection with such operations. As a result, Adjusted EBITDA has limitations as an analytical tool and should be used in conjunction with our required GAAP presentations. Adjusted EBITDA does not reflect our historical cash expenditures or future cash requirements for working capital, capital expenditures, distribution required to make interest and principal payments on our outstanding debt.

While EBITDA is a relevant and widely used measure of operating performance, it does not represent net income or cash flow from operations as defined by GAAP and it should not be considered as an alternative to those indicators in evaluating operating performance or liquidity. Further, our computation of Adjusted EBITDA may not be comparable to EBITDA reported by other companies. We compensate for the limitations of Adjusted EBITDA by providing investors with financial statements prepared according to GAAP, along with this detailed discussion of Adjusted EBITDA and a reconciliation of Adjusted EBITDA to consolidated net earnings (loss), a GAAP measurement.

Adjusted Cash NOI (Actual). A reconciliation of our rental income and rental expenses included in our Statement of Operations to adjusted cash NOI for the consolidated operating portfolio for purposes of the Net Asset Value calculation is as follows (in thousands):

Rental income	s	355,822
Rental expenses		(102,324)
NOI	_	253,498
Net termination fees and adjustments (a)		(1,755)
Less: actual NOI for development portfolio and other		(10,608)
Less: properties contributed or sold (b)		(6,963)
Less: third party share of NOI		(7,836)
Adjusted NOI for consolidated operating portfolio owned at September 30, 2014		226,336
Straight-lined rents (c)		(8,412)
Free rent (c)		11,565
Amortization of lease intangibles (c)		6,620
Less: third party share	_	(536)
Third Quarter Adjusted Cash NOI (Actual)	s	235,573

a) Net termination fees generally represent the gross fee negotiated at the time a customer is allowed to terminate its lease agreement offset by that customer's rent leveling asset or ilability. if any, that has been previously recognized. Removing the net termination fees from rental income allows for the calculation of Adjusted Cash NOI (Pro forma) to include only rental income that is indicative of the property's recurring operating performance.

- (b) The actual NOI for properties that were contributed or sold during the three-month period is removed.
- (c) Straight-lined rents, free rent amount, and amortization of lease intangibles (above and below market leases) are removed from rental income for the Operating Portfolio to allow for the calculation of a cash yield.

Adjusted Cash NOI (Pro forma) consists of Adjusted Cash NOI (Actual) for the properties in our Operating Portfolio adjusted to reflect NOI for a full quarter for operating properties that were acquired or stabilized during the quarter. Adjusted Cash NOI (Pro forma) for the properties in our Development Portfolio is based on current Total Expected Investment and an estimated stabilized yield.

Assets Under Management ("AUM") represents the estimated value of the real estate we own or manage through both our consolidated and unconsolidated entities. We calculate AUM by adding the third party investors' share of the estimated fair value of the assets in the co-investment ventures to our share of total market capitalization (calculated using the market price of our equity plus our share of total debt).

(continued)

Calculation of Per Share Amounts is as follows (in thousands, except per share amounts):

	Three Mon Septem		Nine Months Ended September 30,			
	2014	2013	2014	2013		
Net earnings (loss)						
Net earnings (loss). Noncontrolling interest attributable to exchangeable partnership units Gains, net of expenses, associated with exchangeable debt assumed		\$ (7,534) (47)	\$ 213,626 767	\$ 256,365 1,446		
exchanged	(18.658)					
Adjusted net earnings (loss) - Diluted	\$ 118,080	\$ (7,581)	\$ 214,393	\$ 257,811		
Weighted average common shares outstanding - Basic Incremental weighted average effect on exchange of limited partnership		497,989	499,045	482,007		
units Incremental weighted average effect of stock awards Incremental weighted average effect on exchangeable debt assumed	1,843 3,074	1,859	1,792 3,374	3,099 3,303		
exchanged	11,879					
Weighted average common shares outstanding - Diluted	516,088	499,848	504,211	488,409		
Net earnings (loss) per share - Basic	\$ 0.27	(\$0.02)	\$ 0.43	\$ 0.53		
Net earnings (loss) per share - Diluted	\$ 0.23	(\$0.02)	\$ 0.43	\$ 0.53		
Core FFO						
Core FFO	\$ 244,896	\$ 206,895	\$ 706,726	\$ 598,169		
Noncontrolling interest attributable to exchangeable limited partnership						
units	92	-	149	1,598		
Interest expense on exchangeable debt assumed exchanged	4,246	4,235	12,738	12,705		
Core FFO - Diluted	\$ 249,234	\$ 211,130	\$ 719,613	\$ 612,472		
Weighted average common shares outstanding - Basic Incremental weighted average effect on exchange of limited partnership	499,292	497,989	499,045	482,007		
units	2.040	3.809	1,990	3,299		
Incremental weighted average effect of stock awards Incremental weighted average effect on exchangeable debt assumed		3,285	3,374	3,303		
exchanged	11,879	11,879	11,879	11,879		
Weighted average common shares outstanding - Diluted	516,285	516,962	516,288	500,488		
Core FFO per share - Diluted	\$ 0.48	\$ 0.41	\$ 1.39	\$ 1.22		

Debt Metrics. See below for the detailed calculations for the respective period (dollars in thousands):

	Three Mon Sept. 30	ths	ths Ended June 30		
	2014		2014		
Debt as a % of gross real estate assets:					
Total Prologis share of debt - at par	11,391,310	\$	10,869,428		
Less: consolidated cash and cash equivalents - Prologis share	(310,416)		(225,598)		
Less: unconsolidated entities cash - Prologis share	(219,864)	_	(192,006)		
Total Prologis share of debt, net of adjustments	10,861,030	\$	10,451,824		
Gross real estate assets - Prologis share	28,096,726	\$	27,864,671		
Debt as a % of gross real estate assets	38.7%	_	37.5%		
Secured debt as a % of gross real estate assets:					
Prologis share of secured debt - at par	2,931,421	\$	2,895,152		
Gross real estate assets - Prologis share	28,096,726	\$	27,864,671		
Secured debt as a % of gross real estate assets	10.4%		10.4%		

Debt to Adjusted EBITDA (adjusted for development) ratio		6.12		6.16
	_	1,662,957	_	1,565,671
Add: annualized proforma NOI development portfolio - Prologis share		165,507	-	143,523
Adjusted EBITDA-annualized (a)	-	1,497,450	5	1,422,148
	s	10,176,628	s	9,636,850
Less: current book value of land - Prologis share		(1,617,895)		(1,636,861)
Add: costs to complete - Prologis share		933,493	÷.	821.887
Total Prologis share of debt, net of adjustments	s	10,861,030	s	10,451,824
Debt to Adjusted EBITDA (adjusted for development):	-		-	5.01
Debt to Adjusted EBITDA ratio		6,19	-	6.61
Debt to Adjusted EBITDA ratio	_	7.25	_	7.35
Adjusted EBITDA-annualized (a), including gains on dispositions		1,754,565	5	1,581,146
Add: Prologis share of gains on dispositions of development properties for the twelve months ended.		257,115		158,998
Adjusted EBITDA-annualized (a)		1,497,450		1,422,148
Debt to Adjusted EBITDA: Total Prologis share of debt, net of adjustments	e	10,861,030	•	10.451.824
Fixed charge coverage ratio, including development gains	_	4.01	٢	3.35
Fixed charge coverage ratio		3.42		3.02
Total fixed charges, annualized	2	435,332	\$	477,496
Total fixed charges		108,833	5	119,374
Our share of fixed charges from unconsolidated entities		24,492	-	22,000
Third party share of fixed charges from consolidated entities		(199)		(1,450)
Preferred stock dividends		1,670		1,948
Capitalized interest		15,021		15,731
Amortization of debt premium (discount), net		2,590		4,113
Amortization and write-off of deferred loan costs		(3,827)		(3,152)
Interest expense		69,086	ş	80,184
and gains on dispositions, annualized	_	1,746,697	\$	1,599,014
for the twelve months ended. Adjusted EBITDA, including adjustment for NOI from disposed properties	_	257,115	_	158,998
properties, annualized (a) Add: Prologis share of gains on dispositions of development properties		1,489,582	s	1,440,016
Adjusted EBITDA, including adjustment for NOI from disposed				10000000000
Adjusted EBITDA, including adjustment for NOI from disposed properties	\$	366,044	\$	378,506
Pro forma adjustment for mid-quarter activity and NOI from disposed properties		(1,967)	-	4,467
Fixed Charge Coverage ratio: Adjusted EBITDA	s	368.011	s	374.039
Unencumbered gross real estate assets to unsecured debt		255.7%		267.7%
Prologis share of unsecured debt - at par	\$	8,459,889	\$	7,974,276
Unencumbered gross real estate assets - Prologis share	\$	21,635,220	\$	21,347,053
Unencumbered gross real estate assets to unsecured debt:				

Unencumbered gross real estate assets to unsecured debt:

(a) Actual promote revenue and related cash expenses for the quarter, if any, are removed from the EBITDA amount for the quarter before annualizing, then the actual promote revenue and related expenses for the previous twelve months are added to the annualized number. For the three months ended September 30, 2014 and June 30, 2014, actual promote revenue, net of related cash expenses, for the previous twelve months was \$33.5 million and \$31.5 million, respectively.

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### Supplemental 3Q 2014

(continued)

Development Margin is calculated on developed properties as the estimated value at Stabilization minus estimated total investment, before closing costs, the impact of any deferred rents, taxes or third party promotes net of deferred amounts on contributions, divided by the estimated total investment.

Development Portfolio includes industrial properties that are under development and properties that are developed but have not met Stabilization

Discontinued Operations. In April 2014, the FASB issued a standard updating the accounting Discontinued operations, in April 2014, the PASE issued a standard uppating the accounting and disclosure regarding discontinued operations. Early adoption on a prospective basis is allowed, therefore, we have adopted this standard as of January 1, 2014. As a result, none of our property dispositions in 2014 met the criteria to be classified as discontinued operations. The operations of the properties that were disposed of to third parties during 2013 that met the criteria for disposition, are presented as discontinued operations in our Consol/dated Statements of Operations. The income attributable to these properties was as follows (in thousands):

	Three Months Ended June 30, 2013	Nine Months Ended June 30, 2013
Rental income	\$ 7,928	\$ 28,620
Rental expenses	(2,677)	(9.638)
Depreciation and amortization	(3,802)	(12,868)
Interest expense	(243)	(975)
Income attributable to disposed properties and assets held for sale	6 1 208	6.5.130

Estimated Build Out (TEI and sq ft)- represents the estimated TEI and finished square feet available for rent upon completion of an industrial building on existing parcels of land.

FFO, as defined by Prologis; Core FFO; Core AFFO (collectively referred to as "FFO"). FFO is a non-GAAP measure that is commonly used in the real estate industry. The most identity comparable GAAP measure to FFO is net earnings. Although the National Association of Real Estate Investment Trusts ("NAREIT") has published a definition of FFO, modifications to the NAREIT calculation of FFO are common among REITs, as companies seek to provide financial asures that meaningfully reflect their business

FFO is not meant to represent a comprehensive system of financial reporting and does not present, nor do we intend it to present, a complete picture of our financial condition and operating performance. We believe net earnings computed under GAAP remains the primary measure of nor do we mend a to present, a compare picture of our mancar containor and operating performance. We believe net earnings computed under GAAP remains the primary measure of performance and that FFO is only meaningful when it is used in conjunction with net earnings computed under GAAP. Further, we believe our consolidated financial statements, prepared in accordance with GAAP, provide the most meaningful picture of our financial condition and our operating performance.

NAREIT'S FFO measure adjusts net earnings computed under GAAP to exclude historical cost depreciation and gains and losses from the sales, along with impairment charges, of previously depreciated properties. We agree that these NAREIT adjustments are useful to investors for the following reasons

historical cost accounting for real estate assets in accordance with GAAP assumes, through depreciation charges, that the value of real estate assets diminishes predictably over time. NAREIT stated in its White Paper on FFO \*ince real estate asset values have historically risen or fallen with market conditions, many industry investors have considered presentations (i) of operating results for real estate companies that use historical cost accounting to be insufficient by themselves." Consequently, NAREIT's definition of FFO reflects the fact that real estate, as an asset class, generally appreciates over time and depreciation charges required by GAAP do not reflect the underlying economic realities.

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REITs were created as a legal form of organization in order to encourage public ownership of real estate as an asset class through investment in firms that were in the business of long-term ownership and management of real estate. The exclusion, in NAREIT's definition of FFO, of gains and losses from the sales, along with impairment charges, of previously depreciated operating real estate assets allows investors and analysts to readily identify the operating results of the long-term assets that form the core of a REIT's activity and assists in comparing those operating results between periods. We include the gains and losses (including impairment charges) from dispositions of land and development properties, as well as our proportionate share of the gains and losses (including impairment charges) from dispositions of development properties recognized by our unconsolidated entities, in our definition of FFO. (ii)

#### Our FFO Measures

At the same time that NAREIT created and defined its FFO measure for the REIT industry, it also At the same time warker to related and defined its PFO measure for the RET industry, it also recognized that "management of each of its member companies has the responsibility and authority to publish financial information that it regards as useful to the financial community." We believe stockholders, potential investors and financial analysts who review our operating results are best served by a defined FFO measure that includes other adjustments to net earnings computed under GAAP in addition to those included in the NAREIT defined measure of FFO. Our FFO measures are used by management in analyzing our business and the performance of our properties and we believe that it is important that stockholders, potential investors and financial analysts understand the measures management uses.

We use these FFO measures, including by segment and region, to: (i) evaluate our performance We use these FFO measures, including by segment and region, to: (i) evaluate our performance and the performance of our properties in comparison to expected results and results of previous periods, relative to resource allocation decisions; (ii) evaluate the performance of our management; (iii) budget and forecast future results to assist in the allocation of resources; (iv) assess our performance as compared to similar real estate companies and the industry in general; and (v) evaluate how a specific potential investment will impact our future results. Because we make decisions with regard to our performance with a long-term puttok, we believe it is appropriate to remove the effects of short-term items that we do not expect to affect the underlying long-term performance of the properties. The long-term performance of our properties is principally driven by rental income. While not infrequent or unusual, these additional items we exclude in calculating *EEO* as *defined by Properties*. The long-term performance of the ropoint a negative to a subject to similar to ause FPO, as defined by Prologis, are subject to significant fluctuations from period to period that cause both positive and negative short-term effects on our results of operations in inconsistent and unpredictable directions that are not relevant to our long-term outlook.

We use our FFO measures as supplemental financial measures of operating performance. We do not use our FFO measures as, nor should they be considered to be, alternatives to net earnings computed under GAAP, as indicators of our operating performance, as alternatives to cash from operating activities computed under GAAP or as indicators of our ability to fund our cash needs.

#### FFO, as defined by Prologis

- To arrive at FFO, as defined by Prologis, we adjust the NAREIT defined FFO measure to exclude: (i) deferred income tax benefits and deferred income tax expenses recognized by our deferred inc subsidiaries;
- current income tax expense related to acquired tax liabilities that were recorded as deferred (ii)
- (iii)
- current income tax expense related to acquired tax liabilities that were recorded as deferred tax liabilities in an acquisition, to the extent the expense is offset with a deferred income tax benefit in GAAP earnings that is excluded from our defined FFO measure; foreign currency exchange gains and losses resulting from debt transactions between us and our foreign currency exchange rates) of certain third party debt of our foreign consolidated subsidiaries and our foreign unconsolidated entities; and unrency exchange rates) of certain third party debt of our foreign consolidated subsidiaries and our foreign unconsolidated entities; and mark-to-market adjustments and related entities; and mark-to-market adjustments and related amortization of debt discounts associated with derivative financial instruments. (iv)
- (v)

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We calculate FFO, as defined by Prologis for our unconsolidated entities on the same basis as we calculate our FFO, as defined by Prologis.

We believe investors are best served if the information that is made available to them allows them To align their analysis and evaluation of our operating results along the same lines that our management uses in planning and executing our business strategy.

Core FFO

In addition to FFO, as defined by Prologis, we also use Core FFO. To arrive at Core FFO, we adjust FFO, as defined by Prologis, to exclude the following recurring and non-recurring items that we recognized directly or our share of these items recognized by our unconsolidated entities to the extent they are included in FFO, as defined by Prologis:

- gains or losses from acquisition, contribution or sale of land or development properties; income tax expense related to the sale of investments in real estate and third-party acquisition costs related to the acquisition of real estate; impairment charges recognized related to our investments in real estate generally as a result
- (111) of our change in intent to contribute or sell these properties; gains or losses from the early extinguishment of debt;
- (iv) merger, acquisition and other integration expenses; and
- ivi nses related to natural disast

We believe it is appropriate to further adjust our FFO, as defined by Prologis for certain recurring items as they were driven by transactional activity and factors relating to the financial and real estate markets, rather than factors specific to the on-going operating performance of our properties estate markets, rather than factors specific to the on-going operating performance of our properties or investments. The impairment charges we have recognized were primarily based on valuations of real estate, which had declined due to market conditions, that we no longer expected to hold for long-term investment. Over the last few years, we made it a priority to strengthen our financial position by reducing our debt, our investment in certain low yielding assets and our exposure to foreign currency exchange fluctuations. As a result, we changed our intent to sell or contribute certain of our real estate properties and recorded impairment charges when we did not expect to recover the costs of our investment. Also, we have purchased portions of our debt securities when we believed it was advantageous to do so, which was based on market conditions, and in an effort to lower our borrowing costs and extend our debt maturities. As a result, we have recognized net gains or losses on the early extinguishment of certain debt due to the financial market conditions at that time. In addition, we and our co-investment ventures make acquisitions of real estate and we believe the costs as advantage transment centures make acquisitions of real estate and we believe the costs associated with these transactions are transaction based and not part of our core operations

We analyze our operating performance primarily by the rental income of our real estate and the revenue driven by our strategic capital business, net of operating, administrative and financing expenses. This income stream is not directly impacted by fluctuations in the market value of our investments in real estate or debt securities. As a result, although these items have had a material impact on our operations and are reflected in our financial statements, the removal of the effects of ms allows us to better understand the core operating performance of our properties over the long-term

We use *Core FFO*, including by segment and region, to: (i) evaluate our performance and the performance of our properties in comparison to expected results and results of previous periods, relative to resource allocation decisions; (ii) evaluate the performance of our management; (iii) budget and forecast future results to assist in the allocation of resources; (iv) provide guidance to the financial markets to understand our expected operating performance; (v) assess our operating performance as compared to similar real estate companies and the industry in general; and (vi) evaluate how a specific potential investment will impact our future results. Because we make decisions with persect to our enformance util to a long hom outlook, win believe it is appreciate to decisions with regard to our performance with a long-term outlook, we believe it is appropriate to remove the effects of items that we do not expect to affect the underlying long-term performance of

the properties we own. As noted above, we believe the long-term performance of our properties is principally driven by rental income. We believe investors are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in planning and executing our business strategy.

#### Core AFFO

To arrive at Core AFFO, we adjust Core FFO to further exclude our share of; (i) straight-line rents; (ii) amortization of above- and below-market lease intangibles; (iii) recurrin; (c)patial expenditures; (iv) amortization of management contracts; (v) amortization of debt premiums and discounts, net of amounts capitalized, and; (v) stock compensation expense.

We believe Core AFFO provides a meaningful indicator of our ability to fund cash needs, including cash distributions to our stockholders.

Limitations on Use of our FFO Measures

While we believe our defined FFO measures are important supplemental measures, neither NAREIT's nor our measures of FFO should be used alone because they exclude significant economic components of net earnings computed under GAAP and are, therefore, limited as an analytical tool. Accordingly, these are only a few of the many measures we use when analyzing our business. Some of these limitations are: • The current income tax expenses and acquisition costs that are excluded from our defined FFO measures represent the taxes and transaction costs that are payable.

- Depreciation and amortization of real estate assets are economic costs that are excluded from FPO. FFO is limited, as it does not reflect the cash requirements that may be necessary for future replacements of the real estate assets. Further, the amortization of capital expenditures and leasing costs necessary to maintain the operating performance of industrial properties are not reflected in FFO.
- Gains or losses from property acquisitions and dispositions or impairment charges related to expected dispositions represent changes in value of the properties. By excluding these gains and losses, FFO does not capture realized changes in the value of acquired or disposed properties arising from changes in market conditions. The deferred income tax benefits and expenses that are excluded from our defined FFO
- measures result from the creation of a deferred income tax asset or liability that may have to be settled at some future point. Our defined FFO measures do not currently reflect any
- be settled at some future point. Our defined FFO measures do not currently reflect any income or expense that may result from such settlement. The foreign currency exchange gains and losses that are excluded from our defined FFO measures are generally recognized based on movements in foreign currency exchange rates through a specific point in time. The ultimate settlement of our foreign currency-denominated net assets is indefinite as to timing and amount. Our FFO measures are limited in that they do not reflect the current period changes in these net assets that result from periodic foreign currency exchange rate movements. The gains and losses on extinguishment of debt that we exclude from our Core FFO, may provide a benefit or cost to us as we may be settling our debt at less or more than our future obligation.
- obligation
- The merger, acquisition and other integration expenses and the natural disaster expenses that we exclude from Core FFO are costs that we have incurred

We compensate for these limitations by using our FFO measures only in conjunction with net earnings computed under GAAP when making our decisions. This information should be read with our complete consolidated financial statements prepared under GAAP. To assist investors in compensating for these limitations, we reconcile our defined FFO measures to our net earnings computed under GAAP.

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Fixed Charge Coverage is defined as Adjusted EBITDA divided by total fixed charges. Fixed charges consist of net interest expense adjusted for amortization of finance costs and debt discount (premium), capitalized interest, and preferred stock dividends. We use fixed charge coverage to measure our liquidity. We believe that fixed charge coverage is relevant and useful to investors because it allows fixed income investors to measure our ability to make interest payments on outstanding debt and make distributions/dividends to preferred unitholders/stockholders. Our computation of fixed charge coverage is not calculated in accordance with applicable SEC rules and may not be comparable to fixed charge coverage reported by other companies.

General and Administrative Expenses ("G&A") were as follows (in thousands):

	Three Months Ended September 30,			Nine Months Septembe		
	2014	2013		2014	2013	
Gross overhead	109,485 \$	105,893	s	344,669 \$	322,360	
Less: rental expenses	(7,141)	(7,982)		(22,761)	(24,679)	
Less: strategic capital expenses	(22,442)	(22,023)		(74,442)	(66,938)	
Capitalized amounts	(21,699)	(20,854)		(65,685)	(64,603)	
G&A \$	58,203 \$	55,034	\$	181,781 \$	166,140	

We capitalize certain costs directly related to our development and leasing activities. Capitalized G&A expenses include salaries and related costs as well as other G&A costs. The capitalized costs were as follows (in thousands):

		Three Months Ended September 30,			Nine Months Septembe		
	2	014	2013		2014	2013	
Development activities	\$	17,058 \$	16,602	\$	51,322 \$	49,454	
Leasing activities		4,296	4,104		13,418	14,179	
Costs related to internally developed software		345	148		945	970	
Total capitalized G&A \$	s	21,699 \$	20,854	\$	65,685 \$	64,603	

G&A as a percent of Assets Under Management (in thousands):

G&A as % of Assets Under Management		0.73%
Total Assets Under Management	\$	46,711,045
Other real estate investments	_	460,854
Land portfolio		1,774,207
Development portfolio - TEI		2,825,674
Operating properties	s	41,650,310
Carrying value at period end:		
Adjusted G&A, using 2014 guidance (a)	\$	339,500
Add: Strategic capital expenses- midpoint of 2014 guidance range (a)	_	97,500
Net G&A - midpoint of 2014 guidance range (a)	\$	242,000

G&A as a percent of Assets Under Management - Prologis Share (in thousands):

Net G&A - midpoint of 2014 guidance range (a) \$	242,000
Less: strategic capital income-midpoint of 2014 guidance range (a)	(217,500)
Add: strategic capital expenses- midpoint of 2014 guidance range (a)	97,500
Adjusted G&A, using 2014 guidance (a)	122,000
Carrying value at period end:	
Operating properties - Prologis share	24,649,641
Development portfolio - Prologis share of TEI	2,380,905
Land portfolio - Prologis share	1,617,895
Other real estate investments	460,854
Total Assets Under Management - Prologis share	29,109,295

#### G&A as % of Assets Under Management - Prologis share 0.42%

(a) These amounts represent the midpoint of the 2014 guidance provided in this Supplemental Package.

Interest Expense consisted of the following (in thousands):

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2014		2013		2014		2013
Gross interest expense	\$	82,870	s	110,005	\$	282,209	\$	361,650
Amortization of discount (premium), net		(2,590)		(9,123)		(12,538)		(30,514)
Amortization of deferred loan costs		3,827		2,887		10,447		10,466
Interest expense before capitalization		84,107		103,769		280,118		341,602
Capitalized amounts		(15,021)		(19,127)		(45,325)		(50,106)
Interest expense	\$	69,086	\$	84,642	\$	234,793	\$	291,496

Investment Capacity is our estimate of the gross real estate, which could be acquired by our co-investment ventures through the use of existing equity commitments from us and our partners up to the ventures maximum leverage limits.

#### Market Classification

- .
- classification Global Markets feature large population centers with high per-capita consumption and are located near major seaports, airports, and ground transportation systems. Regional Markets benefit from large population centers but typically are not as tied to the global supply chain, but rather serve local consumption and are often less supply constrained. Markets included as regional markets include: Austin, Charlotte, Cincinnati, Columbus, Denver, Hungary, Indinapolis, Juarez, Las Vegas, Louisville, Memphis, Nashville, Orlando, Phoenix, Portland, Reynosa, San Antonio, Slovakia, Sweden and Tiluana. . Tijuana
- Other Markets represent a small portion of our portfolio that is located outside global and regional markets. These markets include: Austria, Boston, El Paso, Jacksonville, Kansas City, Norfolk, Reno, Romania, Salt Lake City, Savannah and St Louis. .

Net Asset Value ("NAV"). We consider NAV to be a useful supplemental measure of our operating performance because it enables both management and investors to estimate the fair value of our business. The assessment of the fair value of a particular segment of our business is subjective in that it involves estimates and can be calculated using various methods. Therefore, we have presented the financial results and investments related to our business segments that we

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believe are important in calculating our NAV but have not presented any specific methodology nor provided any guidance on the assumptions or estimates that should be used in the calculation.

The components of NAV do not consider the potential changes in rental and fee income streams or the franchise value associated with our global operating platform, strategic capital platform, or development platform.

Net Effective Rent is calculated at the beginning of the lease using the estimated total cash to be received over the term of the lease (including base rent and expense reimbursements) and annualized. The per square foot number is calculated by dividing the annualized net effective rent by the occupied square feet of the lease.

Net Effective Rent Change (GAAP) represents the change on operating portfolio properties in net effective rental rates (average rate over the lease term) on new and renewed leases signed during the period as compared with the previous effective rental rates in that same space.

Net Operating Income ("NOI") represents rental income less rental expenses

Noncontrolling Interest. The following table includes information for each entity we consolidate and in which we own less than 100% (dollars in thousands):

	Ownership Percentage	Noncontrolling Interest	Real Estate	Debt
Brazil Fund	50.0%	72,908	-	
Prologis U.S. Logistics Venture	55.0%	431,929	1,004,753	-
Other consolidated entities	various	141,567	1.048,312	26,064
Limited partners in the Operating Partnership		50,244	-	-
Noncontrolling interests		\$ 696,648	\$ 2,053,065	\$ 26,064

Operating Portfolio includes stabilized industrial properties in our owned and managed portfolio. A developed property moves into the Operating Portfolio when it meets Stabilization.

Pro-Rata Balance Sheet and Operating Information. The consolidated amounts shown are derived from and prepared on a consistent basis with our consolidated financial statements and are adjusted to remove the amounts attributable to non-controlling interests. The Prologis share of unconsolidated co-investment ventures column was derived on an entity-by-entity basis by applying our ownership percentage to each line item to calculate our share of that line item. For purposes of balance sheet data, we used our ownership percentage at the end of the period and for operating information, we used our average ownership percentage at the end of the period with how we calculate our share of net earnings (loss) during the period. We used a similar calculation to derive the noncontrolling interests' share of each line item. In order to present the total owned and managed portfolio, we added our investors' share of each line item in the unconsolidated co-investment ventures and the noncontrolling interests share of each line item to the Prologis Total Share.

Prologis Share represents our proportionate economic ownership of each entity included in our total owned and managed portfolio.

Rental Income included the following (in thousands):

	Three Months Ended September 30,			Nine Mor Septer		
	2014		2013	2014		2013
Rental income	273,503	\$	289,728	\$ 859,812	\$	915,842
Amortization of lease intangibles	(6,803)		(8,366)	(21,777)		(26,315)
Rental expense recoveries	80,136		80,564	254,310		253,937
Straight-lined rents	8,986		10,259	32,990		36,821
5	355,822	\$	372,185	\$ 1,125,335	\$	1,180,285

Same Store. We evaluate the operating performance of the operating properties we own and manage using a "Same Store" analysis because the population of properties in this analysis is consistent from period to period, thereby eliminating the effects of changes in the composition of the portfolio on performance measures. We include the properties included in our owned and managed portfolio that were in operation at January 1, 2013 and throughout the full periods in both 2013 and 2014. We have removed all properties that were disposed of to a third party from the population for both periods. We believe the factors that impact rental income, rental expenses and NOI in the Same Store portfolio are generally the same as for the total operating portfolio. In order to derive an appropriate measure of period-to-period operating performance, we remove the effects of foreign currency exchange rate movements by using the current exchange rate to translate from local currency into U.S. dollars, for both periods.

Our same store measures are non-GAAP measures that are commonly used in the real estate industry and are calculated beginning with rental income and rental expenses from the financial statements prepared in accordance with GAAP. It is also common in the real estate industry and expected from the analyst and investor community that these numbers be further adjusted to remove certain non-cash items included in the financial statements prepared in accordance with GAAP to reflect a cash same store number. In order to clearly label these metrics, we call one Same Store NOI- GAAP and one Same Store NOI-Adjusted Cash. As these are non-GAAP measures they have cortain limitations as an analytical tool and may vary among real estate companies. As a result, we provide a reconciliation from our financial statements prepared in accordance with GAAP to Same Store NOI-GAAP and then to Same Store NOI-Adjusted Cash with explanations of how these metrics are calculated and adjusted.

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The following is a reconciliation of our consolidated rental income, rental expenses and NOI, as included in the Consolidated Statements of Operations, to the respective amounts in our Same Store portfolio analysis (*dollars in thousands*):

	Three Months Ended September 30,					
	2014	2013	Change (%)			
Rental Income: Per the Consolidated Statements of Operations	\$ 355,822	\$ 372,185				
Properties not included and other adjustments (a)	(42,485)	(34,474)				
Unconsolidated Co-Investment Ventures	471,618	424,793				
Same Store - Rental Income	\$ 784,955	\$ 762,504	2.9%			
Rental Expense:						
Per the Consolidated Statements of Operations	\$ 102,324	\$ 106,811				
Properties not included and other adjustments (b)	(7,865)	(5,534)				
Unconsolidated Co-Investment Ventures	108,584	99,957				
Same Store - Rental Expense	\$ 203,043	\$ 201,234	0.9%			
NOI-GAAP:						
Per the Consolidated Statements of Operations	\$ 253,498	\$ 265,374				
Properties not included and other adjustments	(34,620)	(28,940)				
Unconsolidated Co-Investment Ventures	363,034	324,836				
Same Store - NOI - GAAP	\$ 581,912	\$ 561,270	3.7%			
NOI-Adjusted Cash:						
Same store- NOI - GAAP	\$ 581,912	\$ 561,270				
Adjustments (c)	(3,799)	(5,543)				
Same Store - NOI- Adjusted Cash	\$ 578,113	\$ 555,727	4.0%			

(a) To calculate Same Store rental income, we exclude the net termination and renegotiation fees

- To calculate same store rental income, we exclude the net termination and renegotiation fees to allow us to evaluate the growth or decline in each property's rental income without regard to items that are not indicative of the property's recurring operating performance. To calculate Same Store rental expense, we include an allocation of the property management expenses for our consolidated properties based on the property management fee that is provided for in the individual management agreements under which our wholly owned management expenses of revenue). On consolidation, the management fee income and based on a percentage of revenue). On consolidation, the management fee income and expenses are eliminated and the actual cost of providing property management services is
- expenses are eliminated and the actual cost of proming property and the property of the proper

Same Store Average Occupancy represents the average occupied percentage of the Same Store portfolio for the period

Stabilization is defined when a property that was developed has been completed for one year or is 90% occupied. Upon stabilization, a property is moved into our Operating Portfolio.

Strategic Capital NOI represents strategic capital income less strategic capital expenses

Tenant Retention is the square footage of all leases rented by existing tenants divided by the square footage of all expiring and rented leases during the reporting period, excluding the square

footage of tenants that default or buy-out prior to expiration of their lease, short-term tenants and the square footage of month-to-month leases.

Total Expected Investment ("TEI") represents total estimated cost of development or expansion, including land, development and leasing costs. TEI is based on current projections and is subject to change. Non-U.S. dollar investments are translated to U.S. dollars using the exchange rate at period end or the date of development start for purposes of calculating development starts in any period

Turnover Costs represent the costs incurred in connection with the signing of a lease, including leasing commissions and tenant improvements. Tenant improvements include costs to prepare a space for a new tenant and for a lease renewal with the same tenant. It excludes costs to prepare a space that is being leased for the first time (i.e. in a new development property).

Value-Added Acquisitions are properties we acquire for which we believe the discount in pricing attributed to the operating challenges could provide greater returns post-stabilization than the returns of stabilized properties that are not Value-Added Acquisitions. Value Added Acquisitions must have one or more of the following characteristics: (i) existing vacancy in excess of 20%; (ii) short term lease roll-over, typically during the first two years of ownership; (iii) significant capital improvement requirements in excess of 10% of the purchase price and must be invested within the first two years of ownership.

Value-Added Conversions represent the repurposing of industrial properties to a higher and better use, including office, residential, retail, research and development, data center, self storage or manufacturing with the intent to ultimately sell the property once repositioned. Activities required to prepare the property for conversion to a higher and better use may include such activities as re-zoning, re-designing, re-constructing, and re-tenanting. The economic gain on sales of value added conversions represents the amount by which the sales proceeds exceeds the amount included in Additional activities and re-tenanting. NAV for the disposed property.

Value Creation represents the value that we will create through our development and leasing activities. We calculate value creation by estimating the NOI that the property will generate at Stabilization and applying an estimated stabilized capitalization rate applicable to that property. The value creation is calculated as the amount by which the estimated value exceeds our total expected investment and does not include any fees or promotes we may earn. This can also include realized economic gains from value-added conversion properties.

Weighted Average Estimated Stabilized Yield is calculated as NOI assuming stabilized occupancy divided by Acquisition Cost or TEI, as applicable.