OF .

PROPOSED MAXIMUM

PROPOSED MAXIMUM

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- (1) Includes 450,000 shares of Series B Preferred Stock which the Underwriters have options to purchase to cover over-allotments, if any.
- (2) Estimated solely for purposes of calculating the registration fee.

THE REGISTRANT HEREBY AMENDS THIS REGISTRATION STATEMENT ON SUCH DATE OR DATES AS MAY BE NECESSARY TO DELAY ITS EFFECTIVE DATE UNTIL THE REGISTRANT SHALL FILE A FURTHER AMENDMENT WHICH SPECIFICALLY STATES THAT THIS REGISTRATION STATEMENT SHALL THEREAFTER BECOME EFFECTIVE IN ACCORDANCE WITH SECTION 8 (a) OF THE SECURITIES ACT OF 1933 OR UNTIL THIS REGISTRATION STATEMENT SHALL BECOME EFFECTIVE ON SUCH DATE AS THE COMMISSION, ACTING PURSUANT TO SAID SECTION 8 (a), MAY DETERMINE.

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#### CROSS REFERENCE SHEET

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	FORM S-11 ITEM NO. AND HEADING	LOCATION OR HEADING IN PROSPECTUS
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1.	Forepart of Registration Statement and	
_	Outside Front Cover Page of Prospectus	Outside Front Cover Page
2.	Inside Front and Outside Back Cover Pages	
	of Prospectus	Inside Front Cover Page; Outside Back Cover
		Page
3.		
	of Earnings to Fixed Charges	Prospectus Summary; Risk Factors
4.	Determination of Offering Price	Not Applicable
5.	Dilution	Not Applicable
6.	Selling Security Holders	Not Applicable
7.		Underwriters
8.		Use of Proceeds
9.	Selected Financial Data	Selected Financial and Other Data
10.		
	Financial Condition and Results of	
	Operations	Management's Discussion and Analysis of
		Financial Condition and Results of
		Operations
11.	General Information as to Registrant	Prospectus Summary; Business and
		Properties; Management; Principal
		Stockholders; Certain Provisions of
		Maryland Law and of the Company's Charter
1.0	Dell's della December de Contralia	and Bylaws
12.	Policy with Respect to Certain	Delining With December to Contain Activities
1.0	Activities  Investment Policies of Registrant	Policies With Respect to Certain Activities Policies With Respect to Certain Activities
13. 14.		±
14.	Description of Real Estate	Management's Discussion and Analysis of Financial Condition and Results of
		Operations; Business and Properties
15.	Operating Data	<u> </u>
16.	1 3	Business and Floperties
10.	Security Holders	Material Federal Income Tax Consequences
17.	2	Material rederal income lax consequences
17.	Registrant's Common Equity and Related	
	Stockholder Matters	Risk Factors; Price Range of Common Stock
	Stockholder matters	and Distribution History; Principal
		Stockholders
18.	Description of Registrant's Securities	Description of Capital Stock; Series B
10.	Description of Registrant's Securities	Preferred Stock
19.	I amal Draggedings	
20.	Legal Proceedings	Business and Properties
20.	Security Ownership of Certain Beneficial Owners and Management	Dringing Ctookholdon
21	Directors and Executive Officers	Principal Stockholders
		Management Management
23.	Executive Compensation	management
∠3.	Certain Relationships and Related Transactions	Dick Factors, Pusiness and Dranartica
	TEANSaCCEONS	Risk Factors; Business and Properties;
		Management; Certain Relationships and
		Related Transactions; Principal Stockholders
		PLOCUMOTAGES

<TABLE> <CAPTION>

> FORM S-11 ITEM NO. AND HEADING LOCATION OR HEADING IN PROSPECTUS

> > <C>

<C> <S> 24. Selection, Management and Custody of

Registrant's Investments...... Risk Factors; Business and Properties;

Policies With Respect to Certain Activities

25. Policies with Respect to Certain

Transactions...... Risk Factors; Business and Properties;

Policies With Respect to Certain Activities; Management; Certain Relationships and Related Transactions; Principal Stockholders

26. Limitations of Liability.....

Management; Certain Provisions of Maryland Law and of the Company's Charter and Bylaws; Description of Certain Provisions of the Partnership Agreement of the

Operating Partnership

27. Financial Statements and Information...... Index to Financial Statements Interests of Named Experts and Counsel.... Not Applicable

29. Disclosure of Commission Position on

Indemnification for Securities Act

Liabilities..... Not Applicable Quantitative and Qualitative Disclosures

About Market Risk..... Risk Factors

</TABLE>

PROSPECTUS (SUBJECT TO COMPLETION)

(ISSUED

, 1998)

3,000,000 SHARES

AMB PROPERTY CORPORATION % SERIES B CUMULATIVE REDEEMABLE PREFERRED STOCK (\$.01 PAR VALUE PER SHARE) (LIQUIDATION PREFERENCE \$25.00 PER SHARE)

\_\_\_\_\_\_

% SERIES B CUMULATIVE REDEEMABLE PREFERRED STOCK, \$.01 PAR DIVIDENDS ON THE VALUE PER SHARE (THE "SERIES B PREFERRED STOCK"), OFFERED HEREBY (THE "OFFERING") OF AMB PROPERTY CORPORATION (THE "COMPANY"), A MARYLAND CORPORATION, ARE CUMULATIVE FROM THE DATE OF ORIGINAL ISSUE AND ARE PAYABLE QUARTERLY IN AND OF EACH Y ARREARS ON THE 15TH DAY OF , 1998, AT THE RATE OF COMMENCING ON PREFERENCE PER ANNUM (EQUIVALENT TO \$ PER ANNUM PER SHARE OF SERIES B PREFERRED STOCK). SEE "SERIES B PREFERRED STOCK -- DIVIDENDS."

\_\_\_\_\_

THE SERIES B PREFERRED STOCK WILL NOT BE REDEEMABLE PRIOR TO ON AND AFTER , 2003, THE SERIES B PREFERRED STOCK WILL BE REDEEMABLE BY THE COMPANY, IN WHOLE OR FROM TIME TO TIME IN PART, AT THE OPTION OF THE COMPANY, FOR CASH, AT A REDEMPTION PRICE OF \$25.00 PER SHARE, PLUS ACCUMULATED AND UNPAID DIVIDENDS THEREON, IF ANY, TO THE REDEMPTION DATE. THE REDEMPTION PRICE OF THE SERIES B PREFERRED STOCK (OTHER THAN THE PORTION THEREOF CONSISTING OF ACCUMULATED AND UNPAID DIVIDENDS) WILL BE PAYABLE SOLELY OUT OF THE SALE PROCEEDS OF OTHER EQUITY SECURITIES OF THE COMPANY, WHICH MAY INCLUDE OTHER CLASSES AND SERIES OF PREFERRED SHARES, AND FROM NO OTHER SOURCE. THE SERIES B PREFERRED STOCK HAS NO STATED MATURITY, WILL NOT BE SUBJECT TO MANDATORY REDEMPTION OR ANY SINKING FUND AND WILL NOT BE CONVERTIBLE INTO ANY OTHER SECURITIES OF THE COMPANY. HOWEVER, THE COMPANY MAY PURCHASE SERIES B PREFERRED STOCK AT ANY TIME IN CERTAIN CIRCUMSTANCES RELATING TO THE MAINTENANCE OF ITS ABILITY TO QUALIFY AS A REIT FOR FEDERAL INCOME TAX PURPOSES. SEE "SERIES B PREFERRED STOCK -- REDEMPTION."

APPLICATION HAS BEEN MADE TO LIST THE SERIES B PREFERRED STOCK ON THE NEW YORK STOCK EXCHANGE (THE "NYSE"), SUBJECT TO OFFICIAL NOTICE OF ISSUANCE, UNDER THE SYMBOL "AMB PR B." IF SO APPROVED, TRADING ON THE NYSE IS EXPECTED TO COMMENCE WITHIN A 30-DAY PERIOD AFTER THE DATE OF INITIAL DELIVERY OF THE SERIES B

PREFERRED STOCK.

See "Risk Factors" beginning on page 15 herein for certain factors relevant to an investment in the shares of Series B Preferred Stock, including:

- - The Company may be unable to pay dividends on the Series B Preferred Stock if the Company is unable to renew leases at favorable rental rates upon expiration or pay tenant improvement costs in connection therewith, if the Properties do not generate revenue sufficient to meet operating expenses and fixed charges, or if the Company is unable to sell Properties when necessary.
- - The Company may not have sufficient cash flow to pay dividends on the Series B Preferred Stock if the Company incurs additional indebtedness, or is unable to repay, extend or refinance existing indebtedness.
- - The Company's cash flow and ability to pay dividends on the Series B Preferred

Stock would be adversely affected if principal payments on the Company's debt due at maturity cannot be refinanced, extended or paid with proceeds of other capital transactions.

- Increased interest expense on the Company's variable-rate indebtedness would adversely affect cash flow and the Company's ability to pay dividends on the Series B Preferred Stock if prevailing interest rates increase or other factors result in higher interest rates.
- - REIT distribution requirements may limit the Company's ability to finance future acquisitions, expansions and developments without additional debt or equity financing necessary to achieve the Company's business plan, which in turn may adversely affect the price of the Series B Preferred Stock.
- The Company may not complete the development of properties on schedule or within budget and may be unable to obtain, or encounter delays in obtaining, required permits and authorizations, and completed development projects may perform below anticipated levels, any of which could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on the Series B Preferred Stock.
- - The involvement of certain officers and directors in other real estate activities could divert management's attention from the day-to-day operations of the Company.
- Contingent or undisclosed liabilities acquired in mergers, property acquisitions or other similar transactions could adversely affect the Company's results of operations, financial condition, cash flow and ability to pay dividends on the Series B Preferred Stock.
- - The influence of Executive Officers, directors and significant stockholders on the Company's operations could result in management taking action which is not in the best interests of all of the Company's stockholders.
- Taxation of the Company as a corporation if it fails to qualify as a REIT for Federal income tax purposes could result in a decrease in cash available to pay dividends on the Series B Preferred Stock.

THESE SECURITIES HAVE NOT BEEN APPROVED OR DISAPPROVED BY THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES COMMISSION NOR HAS THE COMMISSION OR ANY STATE SECURITIES COMMISSION PASSED UPON THE ACCURACY OR ADEQUACY OF THIS PROSPECTUS. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

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PRICE \$25 A SHARE

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Contribution of the contri		UNDERWRITING	
	PRICE TO PUBLIC(1)	DISCOUNTS AND COMMISSIONS(2)	PROCEEDS TO COMPANY(1)(3)
<\$>	<c></c>	<c></c>	<c></c>
Per Share	\$	\$	\$
Total(4)			

 \$ | \$ | \$ |

- (1) Plus accumulated dividends, if any, from the date of original issuance.
- (2) The Company has agreed to indemnify the several Underwriters against certain liabilities, including liabilities under the Securities Act of 1933, as amended. See "Underwriters."
- (3) Before deducting expenses payable by the Company estimated at \$1,000,000.
- (4) The Company has granted to the Underwriters an option, exercisable within 30 days of the date hereof, to purchase up to an additional 450,000 shares of Series B Preferred Stock solely to cover over-allotments, if any. If this option is exercised in full, the total Price to Public, Underwriting Discounts and Commissions and Proceeds to Company will be \$ , \$ and \$ , respectively. See "Underwriters."

The shares of Series B Preferred Stock are offered, subject to prior sale, when, as, and if accepted by the Underwriters, and subject to approval of certain legal matters by Gibson, Dunn & Crutcher LLP, counsel for the Underwriters. It is expected that delivery of the Series B Preferred Stock will be made on or about 1998, at the offices of Morgan Stanley & Co. Incorporated, New York, New York, against payment therefor in immediately available funds.

-----

#### MERRILL LYNCH & CO.

, 1998

#### LEHMAN BROTHERS

THIS PROSPECTUS AND THE INFORMATION CONTAINED HEREIN ARE SUBJECT TO CHANGE, COMPLETION OR AMENDMENT WITHOUT NOTICE. THESE SECURITIES MAY NOT BE SOLD NOR MAY AN OFFER TO BUY BE ACCEPTED PRIOR TO THE TIME THE PROSPECTUS IS DELIVERED IN FINAL FORM. UNDER NO CIRCUMSTANCES SHALL THIS PROSPECTUS CONSTITUTE AN OFFER TO SELL OR THE SOLICITATION OF AN OFFER TO BUY, NOR SHALL THERE BE ANY SALE OF THESE SECURITIES IN ANY JURISDICTION IN WHICH SUCH OFFER, SOLICITATION OR SALE WOULD BE UNLAWFUL PRIOR TO REGISTRATION OR QUALIFICATION UNDER THE SECURITIES LAWS OF ANY SUCH JURISDICTIONS.

CERTAIN PERSONS PARTICIPATING IN THIS OFFERING MAY ENGAGE IN TRANSACTIONS THAT STABILIZE, MAINTAIN OR OTHERWISE AFFECT THE PRICE OF THE SERIES B PREFERRED STOCK. SUCH TRANSACTIONS MAY INCLUDE STABILIZING AND THE PURCHASE OF SERIES B PREFERRED STOCK TO COVER SYNDICATE SHORT POSITIONS. FOR A DESCRIPTION OF THESE ACTIVITIES, SEE "UNDERWRITERS."

NO DEALER, SALESPERSON OR OTHER PERSON HAS BEEN AUTHORIZED TO GIVE ANY INFORMATION OR TO MAKE ANY REPRESENTATIONS OTHER THAN THOSE CONTAINED IN THIS PROSPECTUS IN CONNECTION WITH THE OFFER MADE BY THIS PROSPECTUS AND, IF GIVEN OR MADE, SUCH INFORMATION OR REPRESENTATIONS MUST NOT BE RELIED UPON AS HAVING BEEN AUTHORIZED BY THE COMPANY OR THE UNDERWRITERS. THIS PROSPECTUS DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY SECURITY OTHER THAN THE SERIES B PREFERRED STOCK OFFERED HEREBY, NOR DOES IT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF ANY OFFER TO BUY THE SERIES B PREFERRED STOCK BY ANYONE IN ANY JURISDICTION IN WHICH SUCH OFFER OR SOLICITATION IS NOT AUTHORIZED, OR IN WHICH THE PERSON MAKING SUCH OFFER OR SOLICITATION IS NOT QUALIFIED TO DO SO, OR TO ANY PERSON TO WHOM IT IS UNLAWFUL TO MAKE SUCH OFFER OR SOLICITATION. NEITHER THE DELIVERY OF THIS PROSPECTUS NOR ANY SALE MADE HEREUNDER SHALL, UNDER ANY CIRCUMSTANCES, CREATE ANY IMPLICATION THAT THERE HAS BEEN NO CHANGE IN THE AFFAIRS OF THE COMPANY SINCE THE DATE HEREOF.

#### TABLE OF CONTENTS

# <TABLE>

	PAGE
<\$>	<c></c>
PROSPECTUS SUMMARY	1
The Company	1
Recent Developments	3
Risk Factors	3
Business and Operating Strategies	5
1 3	6
Strategies For Growth	8
The Offering	-
Organization	10
Tax Status of the Company	11
Summary Financial and Other Data	11
RISK FACTORS	15
General Real Estate Risks	15
Uncontrollable Factors Affecting Performance and	
Value	15
Renewal of Leases and Reletting of Space	15
Illiquidity of Real Estate Investments	15
Concentration of Properties in California	16
Concentration of Properties in Industrial and Retail	
Sectors	16
Uninsured Loss	16
Uninsured Losses from Seismic Activity	16
Impact on Control Over and Liabilities With Respect to	
Properties Owned Through Partnerships and Joint	
Ventures	17
Possible Inability to Consummate Acquisitions on	
Advantageous Terms	17
Possible Inability to Complete Renovation and	_ ,
Development on Advantageous Terms	17
Limited Restrictions on Total Indebtedness	18
Debt Financing	18
	18
Debt Financing and Existing Debt Maturities	18
Impact of Rising Interest Rates and Variable Rate	1.0
Debt	19

  |

Conflicts Relating to the Operating Partnership	21
Influence of Directors, Executive Officers and	21
Significant Stockholders	22
Government Regulations	22
Costs of Compliance with Americans with Disabilities	
Act	22
Environmental Matters	22
Other Regulations	23
Federal Income Tax Risks	23
Adverse Consequences of the Company's Failure to	
Qualify as a REIT	23
Other Tax Liabilities	24
Dependence on Key Personnel	24
Absence of Prior Public Market for Shares; Market	
Conditions	25
Need to Manage Rapid Growth	25
The Preferred Stock Subsidiaries	25
Adverse Consequences of Lack of Control Over the	25
Business of the Preferred Stock Subsidiaries  Uncertainty of AMB Investment Management Operations	25
THE COMPANY	26
General	26
Recent Developments	26
BUSINESS AND OPERATING STRATEGIES	27
Strategic Alliance Programs (TM)	27
National Property Company	27
Two Complementary Property Types	27
Research-Driven, Select Market Focus	28
Disciplined Investment Process	28
Property Development	29
Financing Strategy	29
The Preferred Stock Subsidiaries	29
STRATEGIES FOR GROWTH	30
Growth Through Operations	30
Growth Through Acquisitions	30
Growth Through Property Development	31
HIGE OF DROCEEDS	2.1
USE OF PROCEEDS	31
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY	31
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY	
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY	31
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY	31
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	

 31 || PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION | 31 |
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	31
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	31 32 PAGE
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	31 32 PAGE
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	31 32 PAGE
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	31 32 PAGE   33
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	31 32 PAGE   33 33
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	31 32 PAGE   33
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	31 32 PAGE   33 33 36
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	31 32 PAGE   33 36 38
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	31 32 PAGE   33 36 38 38
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY	31 32 PAGE   33 36 38
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	31 32 PAGE   33 36 38 38
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	31 32 PAGE  C> 33 33 36 38 38 38
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY	31 32 PAGE  C> 33 33 36 38 38 38
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY	PAGE  33 33 36 38 38 38 38
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY	PAGE  33 33 36 38 38 38 38
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY.  CAPITALIZATION.    ii	PAGE  33 33 36 38 38 38 38 39
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY.  CAPITALIZATION.    ii	31 32 PAGE   33 36 38 38 38 38 39
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY.  CAPITALIZATION.    ii	PAGE  C>   33   36   38   38   38   38   39   39   39
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY.  CAPITALIZATION.    ii	31 32 PAGE   33 36 38 38 38 38 39
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY.  CAPITALIZATION.    ii	PAGE  C>   33   36   38   38   38   38   39   39   39
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY	PAGE 33 33 36 38 38 38 39 39 39
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY.  CAPITALIZATION.    ii	PAGE  C>   33   36   38   38   38   38   39   39   39
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY  CAPITALIZATION	PAGE  33 33 36 38 38 39 39 39 39 39
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY	PAGE  33 33 36 38 38 39 39 39 39 40 41
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY	31 32 PAGE   33 33 36 38 38 38 39 39 39 39
PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY	PAGE  33 33 36 38 38 39 39 39 39 40 41
Dependence on External Sources of Capital.....

Conflicts of Interest......

Continued Involvement of Executive Officers in Other
Real Estate Activities and Investments..........

Conflicts of Interest in Connection with Properties Owned or Controlled by Executive Officers and

Directors....

19

19

20

20

<S>

Capital Commitments. Inflation. Year 2000 Compliance. Funds From Operations. BUSINESS AND PROPERTIES. Industrial Properties. Industrial Property Summary. Industrial Property Tenant Information. Industrial Property Lease Expirations. Retail Property Summary. Retail Property Tenant Information Retail Property Tenant Information Retail Property Lease Expirations. Historical Tenant Retention Rates and Rent Increases. Recurring Tenant Improvements and Leasing Commissions per Square Foot Leased. Occupancy and Average Base Rent. Development Projects in Progress. Properties Held Through Joint Ventures, Limited Liability Companies and Partnerships. Debt Financing. Insurance. Government Regulations. Management and Employees Legal Proceedings. POLICIES WITH RESPECT TO CERTAIN ACTIVITIES. Investment Policies. Financing Policies.	44 44 44 45 46 46 49 54 55 58 62 63 64 65 65 66 68 70 70 72 72 72 73
iii	
<table> <caption></caption></table>	
VOIL LION	PAGE
<\$>	
Lending Policies	74
Conflict Of Interest Policies	74
Policies with Respect to Other Activities  Policies with Respect to Investment Advisory Services	74 75
Other Policies	75
MANAGEMENT	76
Committees of the Board of Directors	79 80
Executive Compensation	80
Option Grants in Last Fiscal Year	81
Aggregated Option Exercises in Last Fiscal Year and Fiscal	0.0
Year-End Option ValuesEmployment Agreements	82 82
Stock Incentive Plan	83
401(k) Plan	85
Limitation of Directors' and Officers' Liability  Indemnification Agreements	86 86
CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS	86
Formation Transactions	86
Other Related Transactions	87 87
PRINCIPAL STOCKHOLDERS	88
SERIES B PREFERRED STOCK	89
Preferred Stock GenerallySeries B Preferred Stock Generally	89 89
Ranking	90
Dividends	90
Liquidation Preference Optional Redemption	91 92
Voting Rights	93
Conversion Rights	94
Power to Issue Additional Common Shares and Preferred Shares	95
Restrictions on Ownership and Transfer	95
Transfer Agent, Registrar, Conversion Agent and Dividend	
Disbursing Agent  DESCRIPTION OF CAPITAL STOCK	95 95
Common Stock	95
Preferred Stock	96
Restrictions on Ownership and Transfer	99
CHARTER AND BYLAWS	102
Board of Directors	102
Removal of Directors  Opt Out of Business Combinations and Control Share	102
Acquisition Statutes	102
Amendment to the Charter and Bylaws	102
MOOFINGS OF STOCKHOLDONG	103

# <TABLE>

	PAGE
<pre><s>    Advance Notice of Director Nominations and New Business</s></pre>	<c></c>
Dissolution of the Company	103
Limitation of Directors' and Officers' Liability	103
DESCRIPTION OF CERTAIN PROVISIONS OF THE PARTNERSHIP	100
AGREEMENT OF THE OPERATING PARTNERSHIP	105
General	105
Purpose, Business and Management	105
Engaging in Other Businesses; Conflicts of Interest	106
	106
Reimbursement of the Company; Transactions with the	100
Company and its Affiliates	106
Exculpation and Indemnification of the Company	107 107
Sales of Assets; Liquidation	107
Capital Contribution	108
	108
Removal of the General Partner; Transferability of the	
Company's Interests; Treatment of Units in Significant	100
Transactions	108
Redemption/Exchange Rights	109
Performance Units	110
Registration Rights	110
Duties and Conflicts	
Meetings; Voting	111
Amendment of the Partnership Agreement	111
Books and Reports	112
Term	112
MATERIAL FEDERAL INCOME TAX CONSEQUENCES	112
Taxation of the Company	113
Failure of the Company to Qualify as a REIT	119
Tax Aspects of the Operating Partnership and the Joint	100
Ventures	120 122
Taxation of Taxable U.S. Stockholders Generally	
Taxation of Non-U.S. Stockholders	125
Tax Liabilities and Attributes Inherited From	100
Predecessors	128 129
Other Tax Consequences	129
ERISA CONSIDERATIONS	129
Employee Benefit Plans, Tax-Qualified Retirement Plans and	1 2 0
IRAs	130
Status of the Company Under ERISA	130
UNDERWRITERS	132
LEGAL MATTERS	133
EXPERTS	133
AVAILABLE INFORMATION	133
GLOSSARY	135

  |AMB and its logo are registered service marks of the Company. Strategic Alliance Programs(TM), Development Alliance Program(TM), UPREIT Alliance Program(TM), Institutional Alliance Program(TM), Customer Alliance Program(TM), Management Alliance Program(TM) and Institutional Alliance Partners(TM) are registered trademarks of the Company. All other trademarks and service marks appearing in this Prospectus are the property of their respective holders.

V

In addition to historical information, the information included in this Prospectus contains forward-looking statements, such as those pertaining to the Company's (including for purposes of this paragraph, certain of its subsidiaries') capital resources, portfolio performance and results of operations. Likewise, the pro forma financial statements and other pro forma information included in this Prospectus also contain forward-looking statements. In addition, all statements regarding anticipated growth in the Company's funds from operations and anticipated market conditions, demographics and results of operations are forward-looking statements. Forward-looking statements involve numerous risks and uncertainties and should not be relied upon as predictions of future events, and there can be no assurance that the events or circumstances reflected in such forward-looking statements will be achieved or will occur. Certain such forward-looking statements can be identified by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative thereof or other variations thereof or comparable terminology, or by discussions of strategy, plans or intentions. Such forward-looking statements are necessarily dependent on assumptions, data or methods that may be incorrect or imprecise and they may be incapable of being realized. The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the

forward-looking statements: defaults on or non-renewal of leases, increased interest rates and operating costs, failure to obtain necessary outside financing, difficulties in identifying properties to acquire and in effecting acquisitions, failure to successfully integrate acquired properties and operations, risks and uncertainties affecting property development and construction (including, without limitation, construction delays, cost overruns, inability to obtain necessary permits and public opposition to such activities), the Company's failure to qualify and maintain its status as a real estate investment trust (a "REIT") under the Internal Revenue Code of 1986, as amended (the "Code"), environmental uncertainties, risks related to natural disasters, financial market fluctuations, changes in real estate and zoning laws and increases in real property tax rates. The Company's success also depends upon economic trends generally, including interest rates, income tax laws, governmental regulation, legislation, population changes and certain other matters discussed in the section entitled "Risk Factors." Readers are cautioned not to place undue reliance on forward-looking statements, which reflect management's analysis only.

vi

#### PROSPECTUS SUMMARY

The following summary is qualified in its entirety by the more detailed information and financial data, including the financial statements and notes thereto, set forth elsewhere in this Prospectus. Unless otherwise indicated or required by the context, (i) all calculations and information contained in this Prospectus assume the Underwriters' over-allotment option will not be exercised, (ii) all rental and square footage data are approximate and/or on a weighted average basis, (iii) unless otherwise indicated, all property information is presented as of June 30, 1998 and (iv) the "Company" shall include AMB Property Corporation and its subsidiaries, including AMB Property, L.P. (the "Operating Partnership") and its subsidiaries and, with respect to the period prior to the Company's initial public offering, the AMB Predecessors (as defined). Capitalized terms shall have the meanings set forth herein and in the Glossary beginning on page 135.

#### THE COMPANY

The Company is one of the largest publicly-traded real estate companies in the United States. As of September 25, 1998, the Company owned 546 industrial buildings (the "Industrial Properties") located in 26 markets throughout the United States, including 83 industrial buildings acquired since June 30, 1998, and 37 retail centers (the "Retail Properties") located in 16 markets throughout the United States. The Industrial Properties, principally warehouse distribution properties, encompass approximately 52.8 million rentable square feet and, as of June 30, 1998, were 95.1% leased to over 1,300 tenants. The Retail Properties, principally grocer-anchored community shopping centers, encompass approximately 6.8 million rentable square feet and, as of the same date, were 95.0% leased to over 900 tenants. The Industrial Properties and the Retail Properties are collectively referred to as the "Properties." The Company owns substantially all of its assets, and conducts substantially all of its business, through the Operating Partnership and its subsidiaries.

The Company is engaged in the business of acquiring and operating industrial properties and community shopping centers in target markets nationwide. The Company is led by Hamid R. Moghadam, its Chief Executive Officer and one of three founders of the Company. Douglas D. Abbey and T. Robert Burke, the other two founders, also play active roles in the Company's operations as the Chairman of its Investment Committee and the Chairman of its Board of Directors, respectively. The Company's 10 executive officers have an average of 23 years of experience in the real estate industry and have worked together for an average of nine years building the AMB real estate business.

AMB Property Corporation was organized in November 1997 and commenced operations upon the completion of its initial public offering on November 26, 1997 (the "IPO"). The Company operates as a self-administered and self-managed real estate company and believes that it has qualified and that it will continue to qualify as a REIT for Federal income tax purposes beginning with the year ended December 31, 1997.

The following tables set forth certain summary information with respect to the Properties owned as of June 30, 1998 and excludes 83 industrial buildings aggregating 5.1 million rentable square feet, which were acquired subsequent to June 30, 1998.

INDUSTRIAL PROPERTIES

<TABLE> <CAPTION>

REGION	BUILDINGS	FEET	FEET	LEASED	(000S)(1)	BASE RENT
	OF	SQUARE	SQUARE	PERCENTAGE	BASE RENT	ANNUALIZED
	NUMBER	RENTABLE	INDUSTRIAL		ANNUALIZED	OF
			OF TOTAL			PERCENTAGE
			PERCENTAGE			

DEDCEMBACE

<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Eastern	77	9,864,840	20.7%	91.5%	\$ 37 <b>,</b> 849	19.1%
Midwestern	103	11,868,394	24.9	93.8	42 <b>,</b> 935	21.6
Southern	142	13,169,885	27.6	96.6	54 <b>,</b> 142	27.3
Western	141	12,772,141	26.8	97.5	63 <b>,</b> 568	32.0
Total/Weighted						
Average	463	47,675,260	100.0%	95.1%	\$198,494	100.0%
	===	========	=====	====	=======	=====

  |  |  |  |  |  |1

RETAIL PROPERTIES

<TABLE>

			PERCENTAGE			
			OF TOTAL			PERCENTAGE
	NUMBER	RENTABLE	RETAIL		ANNUALIZED	OF
	OF	SQUARE	SQUARE	PERCENTAGE	BASE RENT	ANNUALIZED
REGION	CENTERS	FEET	FEET	LEASED	(000S)(1)	BASE RENT
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Eastern	4	1,272,968	18.6%	98.1%	\$ 14,399	18.7%
Midwestern	4	710,833	10.4	98.9	7,098	9.2
Southern	12	1,957,051	28.6	90.3	19,596	25.4
Western	17	2,907,986	42.4	95.8	35 <b>,</b> 967	46.7
Total/Weighted						
Average	37	6,848,838	100.0%	95.0%	\$ 77,060	100.0%
	===	========	=====	====	=======	=====

</TABLE>

TOTAL PROPERTIES

<TABLE> <CAPTION>

	NUMBER					
	OF		PERCENTAGE			PERCENTAGE
	BUILDINGS	RENTABLE	OF TOTAL		ANNUALIZED	OF
	AND	SQUARE	SQUARE	PERCENTAGE	BASE RENT	ANNUALIZED
REGION	CENTERS	FEET	FEET	LEASED	(000S)(1)	BASE RENT
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Eastern	81	11,137,808	20.4%	92.3%	\$ 52,248	19.0%
Midwestern	107	12,579,227	23.1	94.1	50,033	18.2
Southern	154	15,126,936	27.7	95.8	73,738	26.8
Western	158	15,680,127	28.8	97.2	99 <b>,</b> 535	36.0
Total/Weighted						
Average	500	54,524,098	100.0%	95.1%	\$275,554	100.0%
	===	========	=====	====	=======	=====

</TABLE>

2

## RECENT DEVELOPMENTS

Sale of Senior Debt Securities. On June 30, 1998, the Operating Partnership sold \$400 million aggregate principal amount of senior debt securities (the "Senior Debt Securities") in an underwritten public offering. The net proceeds were used to repay borrowings under the Company's \$500 million unsecured credit facility (the "Credit Facility") incurred in connection with property acquisitions.

Sale of Series A Preferred Stock. On July 27, 1998, the Company sold 4,000,000 shares (the "Series A Preferred Shares") of 8 1/2% Series A Cumulative Redeemable Preferred Stock (the "Series A Preferred Stock") at a price of \$25.00 per share in an underwritten public offering. The net proceeds were used to repay borrowings under the Credit Facility incurred in connection with property acquisitions.

Acquisition and Development Activity. From July 1, 1998 to September 25, 1998, the Company invested approximately \$258.9 million in 83 industrial buildings aggregating 5.1 million rentable square feet and committed to invest approximately \$23.3 million in two new development projects aggregating 0.5 million rentable square feet.

Distributions and Dividends. On September 3, 1998, the Board of Directors

<sup>(1)</sup> Annualized Base Rent means the monthly contractual amount under existing leases at June 30, 1998, multiplied by 12. This amount excludes expense reimbursements and rental abatements.

declared a distribution on the Common Stock of \$0.3425 per share, payable on October 2, 1998 to stockholders of record as of September 16, 1998, and, in its capacity as general partner of the Operating Partnership, declared a distribution on the Operating Partnership's common partnership units of \$0.3425 per common partnership unit, payable on October 2, 1998 to partners of record as of September 16, 1998. On September 3, 1998, the Board of Directors also declared a dividend on the Series A Preferred Stock of \$0.4604 per share for the period commencing on July 27, 1998 and ending on October 14, 1998, payable on October 15, 1998 to stockholders of record as of September 16, 1998, and, in its capacity as general partner of the Operating Partnership, declared a distribution for such period on the Operating Partnership's Series A Preferred Units (as defined) of \$0.4604 per Series A Preferred Unit, payable on October 15, 1998 to partners of record as of September 16, 1998.

Investment-Grade Credit Ratings. The Company received credit ratings on its senior unsecured debt of Baal from Moody's Investors Service, BBB from Standard & Poor's Corporation and BBB+ from Duff & Phelps Credit Rating Co. As a result of receiving these investment-grade credit ratings, the interest rate on the Company's Credit Facility was reduced by 20 basis points to LIBOR plus 90 basis points. In addition, the Company received ratings on the Series A Preferred Stock of Baa2 from Moody's Investors Service, BBB- from Standard & Poor's Corporation and BBB from Duff & Phelps Credit Rating Co.

#### RISK FACTORS

An investment in shares of Series B Preferred Stock involves various material risks. Prospective investors should carefully consider the following risk factors, in addition to the other information set forth in this Prospectus, before making an investment decision regarding the shares of Series B Preferred Stock offered hereby. Each of these matters could have adverse consequences to the Company. Such risks include, among others:

- the possible failure of investments to perform in accordance with the Company's expectations, inaccuracy of estimates of costs of improvements to bring an acquired property up to standards, competition for attractive investment opportunities and other general risks associated with any real estate investment, which could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock;
- the need to renew leases or re-lease space upon lease expirations and to pay renovation and re-leasing costs in connection therewith, the effect of economic and other conditions on property cash flows and values, the ability of tenants to make lease payments, the ability of a property to generate revenue sufficient to meet operating expenses (including future debt service), and the illiquidity of real estate investments which could have an adverse effect on the Company's financial condition, results of

3

operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock;

- the inability to refinance outstanding indebtedness upon maturity or refinance such indebtedness on favorable terms, the risks of rising interest rates in connection with the Credit Facility and other variable-rate borrowings and the Company's ability to incur more debt without stockholder approval, any of which could adversely affect the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock:
- the distribution requirements of REITs which may limit the Company's ability to finance future acquisitions, expansions and development without additional debt or equity financing necessary to achieve the Company's business plan, and risks associated with the Company's reliance on external sources of capital which, in turn, may adversely affect its ability to pay dividends on, and the market price of, the Series B Preferred Stock;
- conflicts of interest in connection with the Company's operations, including (i) the continued involvement of certain of the Executive Officers and directors in other real estate activities and investments which could divert management's attention from the Company's day-to-day operations; (ii) the influence of certain directors, officers and significant stockholders on the management and operation of the Company, and as stockholders, on the outcome of matters submitted to a vote of the stockholders and (iii) the potential failure to enforce the terms of agreements, including the indemnification by certain of the Executive Officers and other participants in the Formation Transactions (as defined) for breaches of representations and warranties relating to the Formation Transactions, each of which could result in the Company taking action which is not in the interest of all stockholders;
- taxation of the Company as a corporation if it fails to qualify as a REIT

for Federal income tax purposes, the Company's liability for certain Federal, state and local income taxes in such event, and the resulting decrease in cash available for the payment of dividends to holders of the Series B Preferred Stock;

- if the Company does not effectively manage its rapid growth, it may be unable to pay dividends to holders of the Series B Preferred Stock;
- the possible unavailability of acquisition and development financing on favorable terms;
- in connection with the Company's development of properties, the possibility that (i) the Company may incur increased debt service expense, construction costs or delays in leasing properties if construction is not completed on schedule or within budget, (ii) the Company may be unable to obtain, or encounter delays in obtaining, required governmental permits and authorizations or (iii) once completed, such properties may perform below anticipated levels, any of which could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock;
- possible uninsured losses or losses in excess of insured limits relating to certain activities, including fire, rental loss and seismic activity, which could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock;
- potential liability of the Company for contingent or unknown liabilities assumed by the Company as the surviving entity in the Formation Transactions and as an acquiror of properties, entities and interests therein which could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock;
- potential liability of the Company for environmental matters and the costs of compliance with certain government regulations which could have an adverse effect on the Company's financial condition,

4

results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock;

- in connection with the Company's property ownership through partnerships and joint ventures, the possibility that (i) a joint venturer or another partner in a partnership may (a) become bankrupt while the Company and any other remaining partners or joint venturers remain liable for the liabilities of such partnerships or joint ventures or (b) have economic interests inconsistent with those of the Company, or (ii) the Company could be required to sell its interest or acquire its joint venturers' interest or another partner's interest at a disadvantageous time or on disadvantageous terms, which could adversely affect the return realized by the Company on such investments and therefore could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock;
- possible conflicts of interest imposed by the fiduciary obligations of the Company to the limited partners of the Operating Partnership, in its capacity as the general partner of the Operating Partnership, the requirement for the limited partners to approve certain amendments affecting their rights and the ability of the limited partners to approve certain transactions that affect all stockholders of the Company, which could result in the Company taking action which is not in the interest of all stockholders, including holders of the Series B Preferred Stock;
- the dependence on the efforts of the Executive Officers, particularly Messrs. Abbey, Moghadam and Burke, the Chairman of the Company's Investment Committee, its Chief Executive Officer and the Chairman of the Board of Directors, respectively. The inability to find suitable replacements for these key personnel, the loss of their services or the limitation of their availability could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.
- absence of a prior public market for the shares of Series B Preferred Stock and no assurance that a public market will develop or be sustained, and potential adverse effects on the value of the shares of Series B Preferred Stock from fluctuations in equity markets or rising market interest rates, which may negatively impact the price at which shares of Series B Preferred Stock may be resold.

The Company focuses its investment activities in industrial hub distribution markets and "in-fill" retail trade areas throughout the U.S. where opportunities exist to acquire and develop additional properties on an advantageous basis ("in-fill" trade areas or locations are those typified by significant population densities and low availability of land resulting in limited opportunities for new construction of competitive properties). The Company seeks to implement the following business and operating strategies:

- Strategic Alliance Programs(TM). The Company believes that its strategy of forming strategic alliances with local and regional real estate experts and institutional investors provides it with growth opportunities, access to private capital and the ability to remain flexible in the markets in which it operates. The Company has been a leader in systematically forming these alliances through its Strategic Alliance Programs(TM) which include the Development Alliance Program(TM), the UPREIT Alliance Program(TM), the Institutional Alliance Program(TM), the Customer Alliance Program(TM) and the Management Alliance Program(TM). See "Business and Operating Strategies."
- National Property Company. The Company believes that its national strategy enables it to increase or decrease investments in certain regions to take advantage of the relative strengths and attractive investment opportunities in different real estate markets. Through its presence in markets throughout the U.S., the Company has developed expertise in leasing, expense management, tenant retention strategies and property design and configuration.

5

- Two Complementary Property Types. Management believes that its dual property strategy provides significant opportunities to allocate capital and organizational resources and offers the Company an optimal combination of growth, strong current income and stability through market cycles.
- Research-Driven, Select Market Focus. The Company focuses on acquiring, developing, redeveloping and operating properties in in-fill locations. The Company's decisions regarding the deployment of capital are experience- and research-driven, and are based on thorough qualitative and quantitative research and analysis of local markets. The Company employs a dedicated research department using proprietary analyses, databases and systems.
- Disciplined Investment Process. The Company has established a disciplined approach to the investment decision-making process through operating divisions that are subject to the overall policy direction of its Investment Committee. The Company has also established efficient and effective proprietary systems and procedures to manage and track a high volume of acquisition and development proposals and transactions.
- Property Development. Management believes that value-added renovation and expansion of properties and development of well-located, high-quality industrial properties and community shopping centers through the Company's Development Alliance Program(TM) should continue to provide the Company with attractive opportunities for increased cash flow and a higher risk-adjusted rate of return than may be obtained from the purchase of stabilized properties.
- Financing Strategy. The Company intends to operate with a conservative Debt-to-Total Market Capitalization Ratio and to continue to structure its balance sheet in order to maintain investment-grade ratings. Upon consummation of the Offering, the Company's Debt-to-Total Market Capitalization Ratio as of June 30, 1998 on a pro forma basis (giving effect to the acquisition-related debt incurred subsequent to June 30, 1998, the sale of the Series A Preferred Shares and the Offering and the application of the net proceeds therefrom as if the debt had been incurred and those transactions had occurred as of that date) would have been approximately 33.6% (approximately 34.2% on an historical basis).

## STRATEGIES FOR GROWTH

The Company intends to achieve its growth objectives of long-term sustainable growth in funds from operations ("FFO") and maximization of long-term stockholder value principally through the following:

Growth Through Operations. The Company seeks to improve operating margins by maintaining high occupancy rates at its Properties and by capitalizing on the economies of owning, operating and growing a large national portfolio. During the quarter and 12 months ended June 30, 1998, the Company increased average base rental rates (on a cash basis) by 21.0% and 12.1%, respectively, from the expiring rent for such space on leases entered into or renewed during such periods, representing 1.6 million and 7.0 million rentable square feet, respectively. As of June 30, 1998, the Properties were 95.1% leased.

During the 12 months ending June 30, 1999, leases encompassing an aggregate of 13.4 million rentable square feet (representing 24.6% of the Company's aggregate rentable square footage as of June 30, 1998) are subject to contractual rent increases resulting in an average increase in the Annualized Base Rent on such leases of approximately 5.9%. Based on recent experience and market trends, management believes it will have an opportunity to increase the average base rental rate on Property leases expiring during the six months ending December 31, 1998 covering an aggregate of 4.1 million rentable square

Growth Through Acquisitions. The Company believes its significant acquisition experience, its alliance-based operating strategy and its extensive network of property acquisition sources will continue to provide opportunities for external growth. Management believes there is a growing trend among large private institutional holders of real estate assets to shift a portion of their direct investment in real estate assets to more liquid securities such as common stock and units in publicly-traded REITs. The Company has relationships through its Institutional Alliance Program(TM) with a number of the nation's leading pension funds

6

and other institutional investors, many of whom have large portfolios of industrial properties and community shopping centers. Management believes the Company's relationship with third party local property managers through its Management Alliance Program(TM) also will create acquisition opportunities as such managers market properties on behalf of unaffiliated sellers. The Company's operating structure also enables it to acquire properties through its UPREIT Alliance Program(TM) in exchange for Operating Partnership Units, thereby enhancing the Company's attractiveness to owners and developers seeking to transfer properties on a tax-deferred basis. See "Strategies for Growth -- Growth Through Acquisitions."

Between January 1, 1998 and September 25, 1998, the Company invested approximately \$674.4 million (including the Company's share of co-investments) in (i) 187 industrial buildings aggregating 15.3 million square feet, (ii) two retail centers aggregating 0.4 million square feet and (iii) an unconsolidated limited partnership interest in an existing real estate joint venture which owns 36 industrial buildings aggregating 4.0 million square feet. Of the total investment during such period, the Company invested approximately \$215.8 million through its UPREIT Alliance Program(TM) and approximately \$128.7 million through its Institutional Alliance Program(TM), including \$66.7 million of co-investments with Institutional Alliance Partners(TM).

The Company is generally in various stages of negotiations for a number of acquisitions, which may include acquisitions of individual properties, large multi-property portfolios and other real estate companies and interests therein. There can be no assurance that any of such acquisitions will be consummated. Such acquisitions, if consummated, may be material individually or in the aggregate. Sources of capital for acquisitions may include undistributed cash flow, borrowings under the Credit Facility, other forms of secured or unsecured financing, issuances of debt or equity securities by the Company or the Operating Partnership (including issuances of Units in the Operating Partnership) and assumption of debt related to the assets being acquired.

Growth Through Property Development. Management believes that it has the market expertise and access to identify and acquire value-added properties and develop new properties. The Company has developed the in-house expertise to create value through acquiring and managing value-added properties and believes its national market presence and expertise will enable it to continue to generate and capitalize on such opportunities. Through its Development Alliance Program(TM), the Company has established certain strategic alliances with national and regional developers to enhance the Company's development capabilities. As of September 25, 1998, the Company had committed to invest approximately \$331.9 million to develop approximately 6.3 million rentable square feet. Of the total commitment, approximately \$196.0 million is through its Development Alliance Program(TM).

7

## THE OFFERING

Securities Offered..... 3,000,000 shares of % Series B Cumulative Redeemable Preferred Stock (or 3,450,000 shares % Series B Cumulative Redeemable Preferred Stock if the Underwriters' over-allotment option is exercised in full). Dividends on the Series B Preferred Stock are Dividends..... cumulative from the date of original issue and are payable quarterly in arrears on the 15th day of and year, commencing on . 1998 (or, if any such date is not a Business Day, on the next succeeding Business Day), at the rate

% of the liquidation preference per annum (equivalent to \$ per annum per share of Series B Preferred Stock). Dividends on the Series B Preferred Stock will accumulate whether or not there are funds legally available for the payment of such dividends and whether or not such dividends are declared. If the Company designates any portion of a dividend as "capital gain dividend," a holder's share of such capital gain dividend will be an amount that bears the same ratio to the total amount of dividends (as determined for Federal income tax purposes) paid to such holder for the year as the aggregate amount designated as a capital gain dividend bears to the aggregate amount of all dividends (as determined for Federal income tax purposes) paid on all classes of stock for the year. See "Series B Preferred Stock -- Dividends."

Ranking.....

The Series B Preferred Stock will rank, with respect to the payment of dividends and the distribution of assets upon liquidation, dissolution or winding up of the Company, on a parity with the Series A Preferred Stock and senior to the Common Stock. See "Series B Preferred Stock -- Ranking."

Liquidation Preference.....

The Series B Preferred Stock will have a liquidation preference of \$25.00 per share, plus an amount equal to accumulated and unpaid dividends thereon, if any. See "Series B Preferred Stock -- Liquidation Rights."

Maturity.....

The Series B Preferred Stock has no stated maturity and will not be subject to mandatory redemption or any sinking fund.

Optional Redemption.....

The Series B Preferred Stock will not be redeemable prior to , 2003, the On and after Series B Preferred Stock will be redeemable for cash at the Company's option, in whole or from time to time in part, at a redemption price of \$25.00 per share, plus accumulated and unpaid dividends thereon, if any, to the redemption date. The redemption price (other than the portion thereof consisting of accumulated and unpaid dividends) will be payable solely out of the sale proceeds of other equity securities of the Company, which may include other classes or series of Preferred Stock, and from no other source. In certain circumstances related to the Company's maintenance of its ability to qualify as a REIT for Federal income tax purposes, the Company may redeem shares of Series B Preferred Stock. See "Series B Preferred Stock -- Redemption."

8

Voting Rights.....

If dividends on the Series B Preferred Stock remain unpaid for six or more quarterly periods (whether or not consecutive), holders of the Series B Preferred Stock (voting separately as a class with all other classes or series of equity securities of the Company upon which like voting rights have been conferred and are exercisable) will be entitled to vote for the election of two additional directors to serve on the Board of Directors until all dividend arrearages with respect to the Series B Preferred Stock are eliminated. The Series  $\ensuremath{\mathtt{B}}$ Preferred Stock will also be entitled to certain additional voting rights described herein. See "Series B Preferred Stock -- Voting Rights."

Conversion.....

The Series B Preferred Stock will not be convertible into or exchangeable for any other property or securities of the Company.

NYSE Listing.....

Application has been made to list the Series B Preferred Stock on the NYSE, subject to official notice of issuance, under the symbol

"AMB Pr B." Trading on the NYSE is expected to commence within a 30-day period after the date of initial delivery of the Series B Preferred Stock. While the Underwriters have advised the Company that they intend to make a market in the Series B Preferred Stock prior to commencement of trading on the NYSE, they are under no obligation to do so and no assurance can be given that a market for the Series B Preferred Stock will exist prior to or upon commencement of trading. See "Underwriters."

Use of Proceeds.....

The net proceeds from the Offering will be used for the repayment of indebtedness. See "Use of Proceeds."

Ownership Limit.....

In order to assist the Company in maintaining its qualification as a REIT for Federal income tax purposes, ownership, actually or constructively, by any person of more than 9.8% in value or number (whichever is more restrictive) of shares of Series B Preferred Stock is restricted by the Company's Articles Supplementary for the Series B Preferred Stock. See "Series B Preferred Stock."

9

#### ORGANIZATION

The Company conducts substantially all of its operations through the Operating Partnership. The following diagram illustrates the structure of the Company, the Operating Partnership and certain of their subsidiaries:

#### AMP Property Flow Chart

- (1) AMB Investment Management, Inc. ("AMB Investment Management") conducts its business through AMB Investment Management Limited Partnership (the "Investment Management Partnership"), of which it is the sole general partner and owns the entire capital interest. Certain Executive Officers own a profits interest in the Investment Management Partnership relating to the allocation of a portion of the incentive fees with respect to assets managed by the Company's predecessor prior to the IPO.
- (2) Includes properties owned on a joint venture basis through certain limited partnerships and limited liability companies in which the Operating Partnership owns at least a 50% interest. See "Business and Properties -- Properties Held Through Joint Ventures, Limited Liability Companies and Partnerships" for a list of such entities.
- (3) AMB Property II, L.P. and Long Gate LLC hold title to Properties in certain states for local law purposes. The ownership of such Properties through such entities does not materially affect the Operating Partnership's and the Company's overall ownership of the interests in the Properties.

The principal executive offices of the Company are located at 505 Montgomery Street, San Francisco, California 94111, and its telephone number is (415) 394-9000. The Company also maintains a regional office in Boston, Massachusetts.

10

## TAX STATUS OF THE COMPANY

The Company elected to be taxed as a REIT under Sections 856 through 860 of the Code, commencing with its taxable year ended December 31, 1997, and believes its current organization and method of operation will enable it to maintain status as a REIT. To maintain REIT status, an entity must meet a number of organizational and operational requirements, including a requirement that it distribute at least 95% of its REIT taxable income (determined without regard to the dividends-paid deduction and by excluding net capital gains) to its stockholders. As a REIT, the Company generally is not subject to Federal income tax on net income it distributes to its stockholders. If the Company fails to qualify as a REIT in any taxable year, it will be subject to Federal income tax at regular corporate rates and may not be able to qualify as a REIT for the four subsequent taxable years. See "Risk Factors -- Federal Income Tax Risks -- Adverse Consequences of Failure to Qualify as a REIT" and "Material Federal Income Tax Consequences -- Failure of the Company to Qualify as a REIT." In the opinion of Latham & Watkins, tax counsel to the Company, commencing with the Company's taxable year ended December 31, 1997, the Company has been organized and has operated in conformity with the requirements for qualification and taxation as a REIT, and its method of operation will enable it to continue to meet the requirements for qualification and taxation as a REIT under the Code. See "Material Federal Income Tax Consequences -- Taxation of the Company."

Such legal opinion, however, is based on various assumptions and factual representations by the Company regarding the Company's ability to maintain the various requirements for qualification as a REIT, and no assurance can be given that actual operating results have met or will continue to meet these requirements. Such legal opinion is not binding on the Internal Revenue Service ("IRS") or any court. Moreover, the Company's continued qualification and taxation as a REIT depends upon its ability to meet (through actual annual operating results, asset composition, distribution levels and diversity of stock ownership) the various qualification tests imposed under the Code, the results of which have not been and will not be reviewed by Latham & Watkins. Even if the Company qualifies for taxation and maintains its status as a REIT, the Company may be subject to certain Federal, state and local taxes on its income and property.

#### SUMMARY FINANCIAL AND OTHER DATA

The following table sets forth summary financial and other data on (i) an historical basis for the Company and its predecessor, AMB Institutional Realty Advisors, Inc. ("AMB" or the "Predecessor"), for the five years ended December 31, 1997 and the six months ended June 30, 1997 and 1998 and (ii) an as adjusted basis for the Company for the year ended December 31, 1997 (giving effect to the Formation Transactions, the IPO and certain property acquisitions and dispositions in 1997). Additionally, the table sets forth summary financial and other data for the Company for the year ended December 31, 1997 and for the  $\sin x$ months ended June 30, 1998 on a pro forma basis (giving effect to the Formation Transactions, the IPO, certain property acquisitions and dispositions in 1997, the property acquisitions in 1998, the sale of the Senior Debt Securities and the application of the net proceeds therefrom, the sale of the Series A Preferred Shares and the application of the net proceeds therefrom and the Offering and the application of the net proceeds therefrom, as if all such transactions had occurred on January 1, 1997). The historical financial information contained in the tables should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the Consolidated Financial Statements and accompanying Notes thereto included elsewhere in this Prospectus.

For the four-year period ended December 31, 1996 and the period from January 1, 1997 through November 25, 1997, the Predecessor operated as an investment manager with revenues that consisted primarily of fees earned in connection with real estate management services. The historical results of the Company for 1997 include the results of operations of the Company, including property operations for the period from November 26, 1997 to December 31, 1997, and the results of the Predecessor for the period from January 1, 1997 to November 25, 1997.

In the opinion of management, the historical financial information as of and for the six months ended June 30, 1997 and 1998 reflects all adjustments, which are of a normal recurring nature, necessary for a fair presentation of the financial information, and the as adjusted and pro forma condensed financial information provides for all adjustments necessary to reflect the adjustments and transactions described above. The information for the six months ended June 30, 1997 and 1998 is unaudited and the operating data for that period are not necessarily indicative of the results for the entire year. The as adjusted and pro forma information is unaudited and is not necessarily indicative of the results that would have occurred if the transactions and adjustments reflected therein had been consummated in the period or on the date presented, nor does it purport to represent the financial position, results of operations or changes in cash flows for future periods.

11

COMPANY AND PREDECESSOR SUMMARY FINANCIAL AND OTHER DATA (SQUARE FEET AND DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

<TABLE> <CAPTION>

# AS OF AND FOR THE YEARS ENDED DECEMBER 31,

								OMPANY		
	PREDECESSOR (1)				HIS	STORICAL (2)	AS A	DJUSTED	PF	RO FORMA
	1993	1994	1995	1996	1996 1997		1997		1997	
<\$>	<c> <c> <c> <c> <c> <c> <c> <c> <c> <c></c></c></c></c></c></c></c></c></c></c>		<c></c>	<c></c>		(UNAUDITED)		(UNAUDITED) <c></c>		
OPERATING DATA:	<b>10</b> 2	<b>\C</b> /	(0)	(0)	νο.		102		102	
Total revenues	\$7 <b>,</b> 155	\$12,865	\$16 <b>,</b> 865	\$23 <b>,</b> 991	\$	56,062	\$ 2	84,674	\$	369,610
minority interests  Net income available to common	798	2,925	3,296	7,140		18,885	1	03,903		118,539
stockholders	798	2 <b>,</b> 925	3,262	7,003		18,228		99,508		94,117
Net income per common share(5): Basic	\$ 0.17	\$ 0.59	\$ 0.64	\$ 1.38	\$	1.39	\$	1.16	\$	1.10

Diluted Distributions per common	0.17	0.59	0.64	1.38	1.38	1.16	1.09
shareOTHER DATA:					0.13	1.37	1.37
EBITDA(6) Funds from Operations(7) Cash flows provided by (used in):						\$ 195,218 147,409	\$ 259,231 153,770
Operating activities Investing activities Financing activities Ratio of earnings to fixed						131,621 (607,768) 553,199	195,633 (1,024,862) 1,218,545
charges and preferred stock dividends(8) Ratio of EBITDA to interest expense and preferred stock						3.1x	2.0x
dividends(9) BALANCE SHEET DATA:						4.3x	2.6x
Investments in real estate at							
cost	\$	\$	\$	\$	\$2,442,999		
Total assets	2,739	4,092	4,948	7 <b>,</b> 085	2,506,255		
Secured debt(10)					535 <b>,</b> 652		
Senior Debt Securities							
Unsecured credit facilities					150,000		
Stockholders' equity	2,480	3,848	4,241	6,300	1,668,030		
PROPERTY DATA:	,	, .	,	,	, ,		
INDUSTRIAL PROPERTIES  Total rentable square footage							
of buildings at end of							
period	5,638	13,364	21,598	29,609	37,329		
Number of buildings at end of							
period	45	115	166	270	356		
Occupancy rate at end of							
period RETAIL PROPERTIES	97.4%	96.9%	97.3%	97.2%	95.7%		
Total rentable square footage of centers at end of							
period	1,074	2,422	3,299	5,282	6,216		
Number of centers at end of period	9	14	19	30	33		
Occupancy rate at end of				- 0	30		
period	96.5%	93.7%	92.4%	92.4%	96.1%		

<CAPTION>

# AS OF AND FOR THE SIX MONTHS ENDED JUNE 30,

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COMPANY \_\_\_\_\_ PREDECESSOR PRO FORMA HISTORICAL (1) (4) -----\_\_\_\_\_ 1997 1998 1998 -----\_\_\_\_\_ \_\_\_\_\_ (UNAUDITED) (UNAUDITED) (UNAUDITED) <S> <C> <C> <C> OPERATING DATA: Total revenues..... \$11,083 \$ 160,799 \$ 193,260 Income from operations before minority interests..... 2,764 59,570 67,501 Net income available to common stockholders..... 2,764 55,884 54,628 Net income per common share(5): Basic..... \$ 0.54 \$ 0.65 0.64 \$ Diluted..... 0.54 0.65 0.63 Distributions per common share..... 0.69 0.69 OTHER DATA: \$ 112,433 \$ 137,227 EBITDA(6)..... Funds from Operations (7) ..... 82,569 85**,**739 Cash flows provided by (used in): 75,720 100,514 Operating activities..... (152,426) Investing activities..... (398,639) Financing activities..... 312,118 (69,272) Ratio of earnings to fixed charges and preferred stock 2.1x dividends(8)..... 2.8x Ratio of EBITDA to interest expense and preferred stock dividends(9)..... 4.1x 2.9x BALANCE SHEET DATA: Investments in real estate at \$3,255,732 \$2,996,873 cost..... 3,033,106 3,284,934 Total assets.....

Secured debt(10)Senior Debt Securities	592,430 400,000	663,936 400,000
Unsecured credit facilities	137,000	•
Stockholders' equity	1,669,417	
PROPERTY DATA:	1,009,417	1,037,007
INDUSTRIAL PROPERTIES		
Total rentable square footage		
of buildings at end of	43 635	FO 700
period	47,675	52 <b>,</b> 780
Number of buildings at end of	1.60	5.4.6
period	463	546
Occupancy rate at end of	0.5.4.0	05.40
period	95.1%	95.1%
RETAIL PROPERTIES		
Total rentable square footage		
of centers at end of		
period	6,849	6 <b>,</b> 849
Number of centers at end of		
period	37	37
Occupancy rate at end of		
period	95.0%	95.0%

  |  |- -----

- (1) Represents the Predecessor's historical financial and other data for the years ended December 31, 1993, 1994, 1995, 1996 and the six months ended June 30, 1997. The Predecessor operated as an investment manager prior to November 26, 1997.
- (2) Represents the Predecessor's historical financial and other data for the period January 1, 1997 through November 25, 1997 and the Company's historical and other data for the period from November 26, 1997 to December 31, 1997.
- (3) As adjusted financial and other data have been prepared as if the Formation Transactions, the IPO and certain property acquisitions and dispositions in 1997 had occurred on January 1, 1997.
- (4) Pro forma financial and other data have been prepared as if the Formation Transactions, the IPO, certain property acquisitions and dispositions in 1997, the property acquisitions in 1998, the sale of the Senior Debt Securities and the application of and the net proceeds therefrom, the sale of Series A Preferred Shares and the application of the net proceeds therefrom and the Offering and the application of the net proceeds therefrom had occurred on January 1, 1997. See "Pro Forma Financial Information."

12

- (5) Historical, as adjusted and pro forma net income per basic share for the year ended December 31, 1997 equals the historical, as adjusted and pro forma net income divided by 13,140,218, 85,874,513 and 85,874,513 shares, respectively. Historical and pro forma net income per basic share for the six months ended June 30, 1998 equals the historical and pro forma net income divided by 85,874,513 and 85,874,513 shares, respectively. Historical, as adjusted and pro forma diluted net income per share for the year ended December 31, 1997 equals the historical, as adjusted and pro forma net income divided by 13,168,036, 86,156,556 and 86,156,556 shares, respectively. Historical and pro forma diluted net income per share for the six months ended June 30, 1998 equals the historical and pro forma net income divided by 86,222,175 and 86,284,736 respectively.
- (6) EBITDA is computed as income from operations before disposal of properties and minority interests plus interest expense, income taxes, depreciation and amortization. Management believes that in addition to cash flows and net income, EBITDA is a useful financial performance measure for assessing operating performance because, together with net income and cash flows, EBITDA provides investors with an additional basis to evaluate the ability to incur and service debt and to fund acquisitions and other capital expenditures.
- (7) FFO represents net income (loss) before minority interests and extraordinary items, plus depreciation on real property and amortization of tenant improvement costs and lease commissions, gains (losses) from the disposal of properties and the Company's share of the FFO of unconsolidated joint ventures less FFO attributable to minority interests in consolidated joint ventures whose interests are not convertible into shares of Common Stock and dividends on preferred stock that is not convertible into shares of Common Stock. Management considers FFO an appropriate measure of performance of an equity REIT because it is predicated on cash flow analyses. The Company computes FFO in accordance with standards established by the White Paper on Funds from Operations approved by the Board of Governors of NAREIT in March 1995 (the "White Paper"), which may differ from the methodology for calculating FFO utilized by other REITs and, accordingly, may not be comparable to such other REITs. FFO should not be considered as an alternative to net income (determined in accordance with GAAP) as an

indicator of the Company's financial performance or to cash flow from operating activities (determined in accordance with GAAP) as a measure of the Company's liquidity, nor is it indicative of funds available to fund the Company's cash needs, including its ability to make distributions. The following table sets forth the Company's calculation of FFO for the periods presented.

13

<TABLE> <CAPTION>

	FOR THE YEAR ENDED DECEMBER 31, 1997			FOR THE SIX MONTHS ENDED JUNE 30, 1998				
	AS	ADJUSTED			HIST	ORICAL		
<s></s>		>	<c:< th=""><th>&gt;</th><th></th><th></th><th><c></c></th><th></th></c:<>	>			<c></c>	
Income from operations before minority interests	\$	103,903	\$	118,539	\$	59 <b>,</b> 570	\$	67,501
Depreciation and amortization		45 <b>,</b> 886		57 <b>,</b> 630		25,302		29,515
depreciation		(173)		(173)		(215)		(215)
FFO attributable to minority interests Adjustment to derive FFO of unconsolidated joint venture:		(2,207)		(8,609)		(2,088)		(4,256)
Company's share of net income				(5,086)				(2,543)
Company's share of FFO				6,344				3 <b>,</b> 175
Series A Preferred Stock dividends				(8 <b>,</b> 500)				(4,250)
Series B Preferred Stock dividends				(6 <b>,</b> 375)				(3,188)
FFO		147,409	\$	153 <b>,</b> 770	\$		\$	
Weighted average shares and units outstanding (diluted)	8	8,698,719 ======	9(	0,604,395 ======			90 <b>,</b>	670 <b>,</b> 014
. /mapa								

</TABLE>

- (8) The ratio of earnings to fixed charges and preferred stock dividends is computed as income from operations before minority interests plus fixed charges (excluding capitalized interest) divided by fixed charges and preferred stock dividends. Fixed charges consist of interest costs (including amortization of debt premiums and financing costs), whether capitalized or expensed, and the interest component of rental expense.
- (9) The ratio of EBITDA to interest expense and preferred stock dividends is calculated as EBITDA divided by the sum of book interest expense (including amortization of debt premiums and discounts and financing costs) and preferred stock dividends.
- (10) Secured debt as of December 31, 1997 and June 30, 1998 is comprised of mortgage loans and other secured debt and includes net unamortized debt premiums of approximately \$18,286 and \$16,799, respectively.

## RISK FACTORS

An investment in the shares of Series B Preferred Stock involves various material risks. Prospective investors should carefully consider the following risk factors in connection with an investment in the shares of Series B Preferred Stock offered hereby.

GENERAL REAL ESTATE RISKS

Uncontrollable Factors Affecting Performance and Value

Real property investments are subject to varying degrees of risk. The yields available from equity investments in real estate depend on the amount of income earned and capital appreciation generated by the related properties as well as the expenses incurred in connection therewith. If the Properties do not generate income sufficient to meet operating expenses, including debt service and capital expenditures, the Company's ability to pay dividends to holders of the Series B Preferred Stock could be adversely affected. Income from, and the value of, the Properties may be adversely affected by the general economic climate, local conditions such as oversupply of industrial or retail space or a reduction in demand for industrial or retail space in the area, the attractiveness of the Properties to potential tenants, competition from other industrial and retail properties, the Company's ability to provide adequate maintenance and insurance and an increase in operating costs (including insurance premiums, utilities and real estate taxes). In addition, revenues from properties and real estate values are also affected by such factors as the cost of compliance with regulations and the potential for liability under applicable

laws, including changes in tax laws, and are also affected by interest rate levels and the availability of financing. The Company's income would be adversely affected if a significant number of tenants were unable to pay rent or if its industrial or retail and other space could not be rented on favorable terms. Certain significant expenditures associated with an investment in real estate (such as mortgage payments, real estate taxes and maintenance costs) generally do not decline when circumstances cause a reduction in income from the property.

#### Renewal of Leases and Reletting of Space

The Company is subject to the risks that leases may not be renewed, space may not be relet or the terms of renewal or reletting (including the cost of required renovations) may be less favorable than current lease terms. Leases on a total of approximately 40.0% of the Properties' leased square footage as of June 30, 1998 will expire on or prior to December 31, 2000, with leases on 15.0% of such leased square footage expiring during the 12 months ending June 30, 1999. In addition, numerous properties compete with the Company's Properties in attracting tenants to lease space, particularly with respect to retail properties. The number of competitive commercial properties in a particular area could have a material adverse effect on the Company's ability to lease space in its Properties or newly acquired properties and on the rents charged. If the Company were unable to promptly relet or renew the leases for all or a substantial portion of this space, if the rental rates upon such renewal or reletting were significantly lower than expected or if its reserves for these purposes proved inadequate, the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock could be adversely affected. See "Business and Properties -- Industrial Property Lease Expirations -- Portfolio Total" and "-- Retail Properties -- Retail Property Lease Expirations -- Portfolio Total."

## Illiquidity of Real Estate Investments

Because real estate investments are relatively illiquid, the Company's ability to vary its portfolio promptly in response to economic or other conditions is limited. The limitations in the Code and related regulations on a REIT holding property for sale may affect the Company's ability to sell properties without adversely affecting distributions to the Company's stockholders, including holders of the Series B Preferred Stock. The relative illiquidity of its holdings, Code prohibitions and related regulations could impede the Company's ability to respond to adverse changes in the performance of its investments and could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.

15

## Concentration of Properties in California

As of June 30, 1998, the Properties in California represented approximately 22.4% of aggregate square footage and approximately 29.3% of Annualized Base Rent. The Company's revenue from, and the value of its Properties located in, California may be affected by a number of factors, including the local economic climate (which may be adversely impacted by business layoffs or downsizing, industry slowdowns, changing demographics and other factors) and local real estate conditions (such as oversupply of or reduced demand for commercial properties). A downturn in either the California economy or in California real estate conditions could adversely affect the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock. Certain Properties are also subject to possible loss from seismic activity. See "-- Uninsured Losses from Seismic Activity."

# Concentration of Properties in Industrial and Retail Sectors

The Properties are and are likely to continue to be concentrated predominantly in the industrial and retail commercial real estate sectors, which as of June 30, 1998, represented 87.4% and 12.6%, respectively, of the Properties' aggregate rentable square footage. Such concentration may expose the Company to the risk of economic downturns in these sectors to a greater extent than if its portfolio also included other property types. As a result, economic downturns in these sectors could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.

# Uninsured Loss

The Company carries comprehensive liability, fire, extended coverage and rental loss insurance covering all of its Properties, with policy specifications and insured limits which the Company believes are adequate and appropriate under the circumstances given relative risk of loss, the cost of such coverage and industry practice. There are, however, certain types and magnitudes of losses that are not generally insured because it is not economically feasible to insure against such losses, such as losses due to riots or acts of war, or may be

insured subject to certain limitations including large deductibles or co-payments, such as losses due to floods or seismic activity. See "-- Uninsured Losses From Seismic Activity." Should an uninsured loss or a loss in excess of insured limits occur with respect to one or more of its properties, the Company could lose its capital invested in such properties, as well as the anticipated future revenue from such properties and, in the case of debt which is with recourse to the Company, the Company would remain obligated for any mortgage debt or other financial obligations related to such properties. Moreover, as the general partner of the Operating Partnership, the Company will generally be liable for all of the Operating Partnership's unsatisfied obligations other than non-recourse obligations. Any such liability could adversely affect the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.

#### Uninsured Losses from Seismic Activity

A number of the Industrial and Retail Properties are located in areas that are known to be subject to earthquake activity, including in California where, as of June 30, 1998, Industrial Properties aggregating 10.5 million rentable square feet (representing 19.3% of the Properties based on aggregate square footage) and Retail Properties aggregating 1.9 million rentable square feet (representing 3.5% of the Properties based on aggregate square footage) are located. The Company carries replacement cost earthquake insurance on all of its Properties located in areas historically subject to seismic activity, subject to coverage limitations and deductibles which the Company believes are commercially reasonable. Such insurance coverage also applies to the properties managed by AMB Investment Management, with a single aggregate policy limit and deductible applicable to such properties and the Company's properties. Through an annual analysis prepared by outside consultants, the Company evaluates its earthquake insurance coverage in light of current industry practice and determines the appropriate amount of earthquake insurance to carry. No assurance can be given, however, that material losses in excess of insurance proceeds will not occur or that such insurance will continue to be available at commercially reasonable rates.

16

Impact on Control Over and Liabilities With Respect to Properties Owned Through Partnerships and Joint Ventures

The Company has ownership interests in 18 joint ventures, limited liability companies or partnerships, including an interest in one unconsolidated entity and two entities formed subsequent to June 30, 1998. The Company may make additional investments through such ventures in the future and presently plans to do so with clients of AMB Investment Management, with respect to certain investment opportunities, who share certain approval rights over major decisions. Partnership, limited liability company or joint venture investments may, under certain circumstances, involve risks such as the possibility that the Company's partners, members or joint venturers might become bankrupt (in which event the Company and any other remaining general partners, members or joint venturers would generally remain liable for the liabilities of such partnership, limited liability company or joint venture), that such partners, members or co-venturers might at any time have economic or other business interests or goals which are inconsistent with the business interests or goals of the Company, or that such partners, members or co-venturers may be in a position to take action contrary to the Company's instructions or requests or contrary to the Company's policies or objectives, including the Company's policy with respect to maintaining its qualification as a REIT. In addition, agreements governing joint ventures, limited liability companies and partnerships often contain restrictions on the transfer of a joint venturer's, member's or partner's interest or "buy-sell" or similar provisions which may result in a purchase or sale of such an interest at a disadvantageous time or on disadvantageous terms. The Company will, however, seek to maintain sufficient control of such partnerships, limited liability companies or joint ventures to permit the Company's business objectives to be achieved. There is no limitation under the Company's organizational documents as to the amount of available funds that may be invested in partnerships, limited liability companies or joint ventures. The occurrence of one or more of the events described above could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.

## Possible Inability to Consummate Acquisitions on Advantageous Terms

The Company intends to continue to acquire industrial and retail properties. Acquisitions of industrial and retail properties entail risks that investments will fail to perform in accordance with expectations. Estimates of the costs of improvements to bring an acquired property up to standards established for the market position intended for that property may prove inaccurate. In addition, there are general investment risks associated with any new real estate investment. Further, the Company expects that there will be significant competition for attractive investment opportunities from other major real estate investors with significant capital including both publicly traded REITs and private institutional investment funds. The Company anticipates that future acquisitions will be financed through a combination of borrowings under the Credit Facility, and proceeds from equity or debt offerings by the Company

or the Operating Partnership (including issuances of Units in the Operating Partnership), which could have an adverse effect on the Company's cash flow. No assurance can be given that the Company will be able to acquire additional properties. In addition, no assurance can be given that any such acquisitions will be financed on terms favorable to the Company, or that such additional properties, if any, will conform with management's expectations or investment criteria. Any one of the foregoing events could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.

Possible Inability to Complete Renovation and Development on Advantageous  $\ensuremath{\mathsf{Terms}}$ 

The real estate development business, including the renovation and rehabilitation of existing properties, involves significant risks in addition to those involved in the ownership and operation of established industrial buildings and community shopping centers, including the risks that financing may not be available on favorable terms for development projects and construction may not be completed on schedule or within budget, resulting in increased debt service expense and construction costs and delays in leasing such properties and generating cash flow. Substantial renovation and new development activities are also subject to risks relating to the inability to obtain, or delays in obtaining, all necessary zoning, land-use, building, occupancy

17

and other required governmental permits and authorizations. Once completed, such new or renovated properties may perform below anticipated levels, producing cash flow below budgeted amounts. The occurrence of one or more of the foregoing in connection with the Company's renovation and development activities could have an adverse effect on its financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock. In addition, substantial renovation as well as new development activities, regardless of whether or not they are ultimately successful, typically require a substantial portion of management's time and attention which could divert management's time from the Company's day-to-day operations. The Company anticipates that future activities will be financed through a combination of additional equity offerings, and public or private debt financing, including commercial lines of credit, and other forms of secured or unsecured financing. If such activities are financed through construction loans, there is a risk that, upon completion of construction, permanent financing may not be available or may be available only on disadvantageous terms which could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.

## LIMITED RESTRICTIONS ON TOTAL INDEBTEDNESS

The Company operates with a policy of incurring debt, either directly or through its subsidiaries, only if upon such incurrence the Company's Debt-to-Total Market Capitalization Ratio would be approximately 45% or less. The aggregate amount of indebtedness the Company may incur under such policy varies directly with the valuation of the Company's capital stock and the number of shares of capital stock outstanding. Accordingly, the Company would be able to incur additional indebtedness under such policy as a result of increases in the market price per share of its common stock or other outstanding classes of capital stock, and future issuance of shares of capital stock. Notwithstanding the foregoing policy, the organizational documents of the Company do not contain any limitation on the amount of indebtedness that may be incurred. Accordingly, the Board of Directors could alter or eliminate this policy and would do so, for example, if it were necessary for the Company to continue to qualify as a REIT. If this policy were changed, the Company could become more highly leveraged, resulting in an increase in debt service that could adversely affect the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.

## DEBT FINANCING

# Debt Financing and Existing Debt Maturities

The Company is subject to risks normally associated with debt financing, including the risk that its cash flow will be insufficient to make distributions to its stockholders, the risk that existing indebtedness on the Properties (which in all cases will not have been fully amortized at maturity) will not be able to be refinanced or that the terms of refinancing will not be as favorable as the terms of existing indebtedness. See "Business and Properties -- Debt Financing." As of June 30, 1998, the Company had total debt outstanding of approximately \$1.1 billion including (i) approximately \$592.4 million of secured indebtedness (including unamortized debt premiums of approximately \$16.8 million) with an average maturity of seven years and a weighted average interest rate of 7.91%, (ii) approximately \$137.0 million outstanding under its unsecured credit facilities with maturity dates of July 1998 and November 2000 and weighted average interest rates of 6.59% and (iii) \$400 million aggregate principal amount of Senior Debt Securities with maturities in June 2008, 2015 and 2018 and a weighted average interest rate of 7.18%. See "Management's

Discussion and Analysis of Financial Condition and Results of Operations -- Liquidity and Capital Resources" and "Business and Properties -- Debt Financing." The Company is a guarantor of the Operating Partnership's obligations with respect to the Senior Debt Securities. See "Capitalization." If principal payments due at maturity cannot be refinanced, extended or paid with proceeds of other capital transactions, such as new equity capital, the Company expects that its cash flow will not be sufficient in all years to pay dividends to holders of the Series B Preferred Stock and to repay all such maturing debt. Furthermore, if prevailing interest rates or other factors at the time of refinancing (such as the reluctance of lenders to make commercial real estate loans) resulted in higher interest rates upon refinancing, the interest expense relating to such refinanced indebtedness would

1 2

increase, which would adversely affect the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock. If a Property or Properties are mortgaged to secure payment of indebtedness and the Company is unable to meet mortgage payments, the Property could be foreclosed upon or otherwise transferred to the mortgagee with a consequent loss of income and asset value to the Company which could have an adverse affect on the its financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.

Impact of Rising Interest Rates and Variable Rate Debt

As of June 30, 1998, the Company had \$137.0 million outstanding under its unsecured credit facilities. In addition, the Company may incur other variable rate indebtedness in the future. Increases in interest rates on such indebtedness could increase the Company's interest expense, which would adversely affect the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock. Accordingly, the Company may in the future engage in transactions to limit its exposure to rising interest rates to the extent that it believes such to be appropriate and cost effective. See "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Liquidity and Capital Resources."

Dependence on External Sources of Capital

In order to qualify as a REIT under the Code, the Company generally is required each year to distribute currently to its stockholders at least 95% of its REIT taxable income (determined without regard to the dividends-paid deduction and by excluding any net capital gain). See "Material Federal Income Tax Consequences -- Taxation of the Company -- Annual Distribution Requirements." Because of this distribution requirement, the Company may not be able to fund all future capital needs, including capital needs in connection with acquisitions, from cash retained from operations. As a result, to fund capital needs, the Company relies on third-party sources of capital, which may or may not be available on favorable terms or at all. The Company's access to third-party sources of capital depends upon a number of factors, including the market's perception of the Company's growth potential and its current and potential future earnings and cash distributions and the market price of the shares of its capital stock. Additional debt financing may substantially increase the Company's leverage. See "Policies with Respect to Certain Activities -- Financing Policies."

Possible Impact of Defaults on Cross-Collateralized and Cross-Defaulted Debt

As of June 30, 1998, the Company had 12 non-recourse secured loans which are cross-collateralized by five pools consisting of 19 Properties. As of June 30, 1998, there was \$211.2 million outstanding on such loans. If an event of default were to occur on any such loan, the Company would be required to repay the aggregate of all indebtedness, together with applicable prepayment charges, in order to avoid foreclosure on all such Properties within the applicable pool. Foreclosure on such Properties, or the Company's inability to refinance any such loan on terms as favorable as existing terms, could adversely impact its financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock. In addition, the Credit Facility and the Senior Debt Securities contain certain cross-default provisions which are triggered in the event that other material indebtedness of the Company (including its non-recourse secured and joint venture debt) is in default. Such cross-default provisions may require the Company to repay or restructure the Credit Facility and the Senior Debt Securities in addition to any mortgage or other debt which is in default, which could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.

## CONTINGENT OR UNKNOWN LIABILITIES

The AMB Predecessors have been in existence for varying lengths of time up to 15 years. In the Formation Transactions, the Company acquired the assets of CIF, VAF, AMB and WPF, and certain assets of the Individual Account Investors

(each as defined in the Glossary), subject to all of the potential existing liabilities of such predecessor entities. There can be no assurances that there are no current liabilities and will not be any future liabilities arising from prior activities that are unknown and therefore not disclosed in this

Prospectus. Such liabilities have been assumed by the Company as the surviving entity in the various merger and contribution transactions that comprise the Formation Transactions. Existing liabilities for indebtedness generally were taken into account (directly or indirectly) in connection with the allocation of the shares of Common Stock and/or Units in the Formation Transactions, but no other liabilities were taken into account for such purposes. The Company does not have recourse against CIF, VAF, AMB or WPF or any of their respective stockholders or partners or against the Individual Account Investors, with respect to any unknown liabilities except to the extent provided by the indemnity escrow agreement entered into in connection with the Formation Transactions (the "Indemnity Escrow"). Unknown liabilities might include liabilities for clean-up or remediation of undisclosed environmental conditions, claims of tenants, vendors or other persons dealing with the entities prior to the Formation Transactions (that had not been asserted prior to the Formation Transactions), accrued but unpaid liabilities incurred in the ordinary course of business, tax liabilities and claims for indemnification by the officers and directors of CIF, VAF and AMB and others indemnified by such entities, including clients of AMB. Certain tenants may claim that the Formation Transactions gave rise to a right to purchase the premises occupied by such tenants. The Company does not believe any such claims would be material. See "-- Government Regulations -- Environmental Matters" below as to the possibility of undisclosed environmental conditions potentially affecting the value of the Properties. The existence of undisclosed material liabilities which are not covered by the Indemnity Escrow or undisclosed material liabilities in connection with the acquisition of properties, entities and interests therein could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.

#### CONFLICTS OF INTEREST

Continued Involvement of Executive Officers in Other Real Estate Activities and Investments

Certain Executive Officers own interests in real estate-related businesses and investments. Such interests include minority ownership of Institutional Housing Partners, a residential housing finance company (through AMB Institutional Housing Partners); and ownership of AMB Development, Inc. and AMB Development L.P., developers which own property that management believes is not suitable for ownership by the Company. AMB Development, Inc. and AMB Development L.P. have agreed not to initiate any new development projects following the IPO, nor will they make any further investments in industrial or retail properties other than those currently under development at the time of the IPO. AMB Institutional Housing Partners, AMB Development, Inc. and AMB Development, L.P. continue to use the name "AMB" pursuant to royalty-free license arrangements with the Company. The continued involvement in other real estate-related activities by certain of the Executive Officers and directors could divert management's attention from the Company's day-to-day operations. Most of the Executive Officers have entered into non-competition agreements with the Company pursuant to which, among other things, they have agreed not to engage in any activities, directly or indirectly, in respect of commercial real estate, and not make any investment in respect of industrial or retail real estate, other than through ownership of not more than 5% of the outstanding shares of a public company engaged in such activities or through the existing investments referred to herein.

The Company could also, in the future, subject to the unanimous approval of the disinterested members of the Board of Directors with respect to such transaction, acquire property from such Executive Officers, enter into leases between such Executive Officers and the Company, and/or engage in other related activities in which the interests pursued by such Executive Officers may not be in the best interests of the holders of the Series B Preferred Stock.

Conflicts of Interest in Connection with Properties Owned or Controlled by Executive Officers and Directors

AMB Development L.P. owns interests in 11 retail development projects in the U.S., each of which consists of a single free-standing Walgreens drugstore, and, together with other entities controlled by nine of the Executive Officers, a low income housing apartment building located in the San Francisco Bay Area. In addition, Messrs. Abbey, Moghadam and Burke, each a founder and director of the Company, own less than 1% interests in two partnerships which own office buildings in various markets; these interests have negligible

Officer, owns an approximate 1% interest in a limited partnership that owns an apartment complex in Orange County, California.

In addition, several of the Executive Officers individually own: (i) less than 1% interests in the stocks of certain publicly-traded REITs and residential developers; (ii) certain interests in and rights to developed and undeveloped real property located outside the United States; (iii) interests in single-family homes and residential apartments in the San Francisco Bay Area; (iv) certain passive interests, not believed to be material, in real estate businesses in which such persons were previously employed; and (v) certain other de minimis holdings in equity securities of real estate companies. Thomas W. Tusher, a member of the Board of Directors, is a limited partner in a partnership in which Messrs. Abbey, Moghadam and Burke are general partners and which owns a 75% interest in an office building. Mr. Tusher owns a 20% interest in the partnership, valued as of June 30, 1998 at approximately \$1.2 million. Messrs. Abbey, Moghadam and Burke each have an approximately \$1.6 million.

The Company believes that the properties and activities set forth above generally do not directly compete with any of the Properties; however, it is possible that a property in which an Executive Officer or director of the Company, or an affiliate of such person, has an interest may compete with the Company in the future if the Company were to invest in a property similar in type and in close proximity to such property. However, the continued involvement by the Executive Officers and directors in such properties could divert management's attention from the Company's day-to-day operations. The Company is prohibited from acquiring any properties from the Executive Officers or their affiliates without the approval of the disinterested members of the Board of Directors with respect to such transaction. See "Policies With Respect to Certain Activities -- Conflict of Interest Policies."

#### Conflicts Relating to the Operating Partnership

The Company, as the general partner of the Operating Partnership, has fiduciary obligations to the limited partners in the Operating Partnership, the discharge of which may conflict with the interests of the Company's stockholders. In addition, those persons holding Units, as limited partners, will have the right to vote as a class on certain amendments to the Partnership Agreement of the Operating Partnership and individually to approve certain amendments that would adversely affect their rights, which voting rights may be exercised in a manner that conflicts with the interests of those investors who acquire shares of Series B Preferred Stock in the Offering. In addition, under the terms of the Partnership Agreement, the holders of Units will have certain approval rights with respect to certain transactions that affect all stockholders but which may not be exercised in a manner which reflects the interests of all stockholders, including holders of the Series B Preferred Stock. See "Description of Certain Provisions of the Partnership Agreement of the Operating Partnership -- Removal of General Partner; Transferability of the Company's Interests; Treatment of Units in Significant Transactions."

## Influence of Directors, Executive Officers and Significant Stockholders

As of August 31, 1998, the Company's three largest stockholders, Ameritech Pension Trust, the City and County of San Francisco Employees' Retirement System and Southern Company System Master Retirement Trust, beneficially owned approximately 27.9% of the outstanding Common Stock (assuming the exchange of all Units into shares of Common Stock). In addition, the Executive Officers and directors beneficially owned 5.6% of the Common Stock as of such date (assuming the exchange of all Units into shares of Common Stock, before issuance of any Performance Units), and will have influence on the management and operation of the Company and, as stockholders, will have influence on the outcome of any matters submitted to a vote of the stockholders. Such influence might be exercised in a manner that is inconsistent with the interests of other stockholders, including the holders of the Series B Preferred Stock. Although there is no understanding or arrangement for these directors, officers and stockholders and their affiliates to act in concert, such parties

2.1

would be in a position to exercise significant influence over the Company's affairs should they choose to do so. See "Principal Stockholders."

## Failure to Enforce Terms of Certain Agreements

As holders of shares of Common Stock and, potentially, Performance Units, certain of the Company's directors and Executive Officers could have a conflict of interest with respect to their obligations as directors and Executive Officers to vigorously enforce the terms of certain of the agreements relating to the Formation Transactions. The potential failure to enforce the material terms of those agreements could result in a monetary loss to the Company, which loss could have a material adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay distributions on, and the market price of, the Series B Preferred Stock.

Many laws and governmental regulations are applicable to the Properties and changes in these laws and regulations, or their interpretation by agencies and the courts, occur frequently.

Costs of Compliance with Americans with Disabilities Act

Under the Americans with Disabilities Act of 1990 (the "ADA"), all places of public accommodation are required to meet certain Federal requirements related to access and use by disabled persons. Compliance with the ADA might require removal of structural barriers to handicapped access in certain public areas where such removal is "readily achievable." Noncompliance with the ADA could result in the imposition of fines or an award of damages to private litigants. The impact of application of the ADA to the Properties, including the extent and timing of required renovations, is uncertain. If required changes involve a greater amount of expenditures than the Company currently anticipates or if the changes must be made on a more accelerated schedule than the Company currently anticipates, its ability to pay dividends on, and the market price of, Series B Preferred Stock could be adversely affected.

#### Environmental Matters

Under Federal, state and local laws and regulations relating to the protection of the environment ("Environmental Laws"), a current or previous owner or operator of real estate may be liable for contamination resulting from the presence or discharge of hazardous or toxic substances or petroleum products at such property, and may be required to investigate and clean up such contamination at such property or such contamination which has migrated from such property. Such laws typically impose liability and clean-up responsibility without regard to whether the owner or operator knew of or caused the presence of the contaminants, and the liability under such laws has been interpreted to be joint and several unless the harm is divisible and there is a reasonable basis for allocation of responsibility. In addition, the owner or operator of a site may be subject to claims by third parties based on personal injury, property damage and/or other costs, including investigation and clean-up costs, resulting from environmental contamination present at or emanating from a site.

Environmental Laws also govern the presence, maintenance and removal of asbestos-containing building materials ("ACBM"). Such laws require that ACBM be properly managed and maintained, that those who may come into contact with ACBM be adequately apprised or trained and that special precautions, including removal or other abatement, be undertaken in the event ACBM is disturbed during renovation or demolition of a building. Such laws may impose fines and penalties on building owners or operators for failure to comply with these requirements and may allow third parties to seek recovery from owners or operators for personal injury associated with exposure to asbestos fibers. Some of the Properties may contain ACBM.

Some of the Properties are leased or have been leased, in part, to owners and operators of dry cleaners that operate on-site dry cleaning plants, to owners and operators of gas stations or to owners or operators of other businesses that use, store or otherwise handle petroleum products or other hazardous or toxic substances. Some of these Properties contain, or may have contained, underground storage tanks for the storage of

22

petroleum products and other hazardous or toxic substances. These operations create a potential for the release of petroleum products or other hazardous or toxic substances. Some of the Properties are adjacent to or near other properties that have contained or currently contain underground storage tanks used to store petroleum products or other hazardous or toxic substances. In addition, certain of the Properties are on, or are adjacent to or near other properties upon which others, including former owners or tenants of the Properties, have engaged or may in the future engage in activities that may release petroleum products or other hazardous or toxic substances.

All of the Properties were subject to a Phase I or similar environmental assessments by independent environmental consultants at the time of acquisition or shortly after acquisition. Phase I assessments are intended to discover and evaluate information regarding the environmental condition of the surveyed property and surrounding properties. Phase I assessments generally include an historical review, a public records review, an investigation of the surveyed site and surrounding properties, and preparation and issuance of a written report, but do not include soil sampling or subsurface investigations and typically do not include an asbestos survey. The Company may perform additional Phase II testing if recommended by the independent environmental consultant. Phase II testing may include the collection and laboratory analysis of soil and groundwater samples, completion of surveys for ACBM, and any other testing that the consultant considers prudent in order to test for the presence of hazardous materials. Some of the Company's environmental assessments of the Properties do not contain a comprehensive review of the past uses of the Properties and/or the surrounding properties.

None of the environmental assessments of the Properties has revealed any environmental liability that the Company believes would have a material adverse

effect on its financial condition or results of operations taken as a whole, nor is it aware of any such material environmental liability. Nonetheless, it is possible that the assessments do not reveal all environmental liabilities and that there are material environmental liabilities of which the Company is unaware. Moreover, there can be no assurance that (i) future laws, ordinances or regulations will not impose any material environmental liability or (ii) the current environmental condition of the Properties will not be affected by tenants, by the condition of land or operations in the vicinity of the Properties (such as releases from underground storage tanks), or by third parties unrelated to the Company. If the costs of compliance with the various environmental laws and regulations, now existing or hereafter adopted, exceed the Company's budgets for such items, the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock could be adversely affected.

#### Other Regulations

The Properties are also subject to various Federal, state and local regulatory requirements such as state and local fire and life safety requirements. Failure to comply with these requirements could result in the imposition of fines by governmental authorities or awards of damages to private litigants. The Company believes that the Properties are currently in substantial compliance with all such regulatory requirements. However, there can be no assurance that these requirements will not be changed or that new requirements will not be imposed which would require significant unanticipated expenditures by the Company, which expenditures could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.

#### FEDERAL INCOME TAX RISKS

Adverse Consequences of the Company's Failure to Qualify as a REIT

The Company intends to operate so as to qualify as a REIT under the Code. Although management believes that the Company has been organized and has operated in a manner which would allow it to qualify as a REIT under the Code, no assurance can be given that the Company has been so organized and operated, or that the Company will continue to be so organized and operated in the future. Qualification as a REIT involves the satisfaction of numerous requirements (some on an annual and quarterly basis) established under highly technical and complex Code provisions for which there are only limited judicial and administrative

23

interpretations, and involves the determination of various factual matters and circumstances not entirely within the Company's control. For example, in order to qualify as a REIT, at least 95% of the Company's gross income in any year must be derived from qualifying sources, and the Company must pay dividends to stockholders aggregating annually at least 95% of its REIT taxable income (determined without regard to the dividends-paid deduction and by excluding capital gains). The complexity of these provisions and of the applicable Treasury Regulations that have been promulgated under the Code is greater in the case of a REIT, such as the Company, that holds its assets in partnership form. No assurance can be given that legislation, new regulations, administrative interpretations or court decisions will not significantly change the tax laws with respect to qualification as a REIT or the Federal income tax consequences of such qualification. The Company, however, is not aware of any pending tax legislation that would adversely affect its ability to operate as a REIT.

In the opinion of Latham & Watkins, tax counsel to the Company, commencing with the Company's taxable year ended December 31, 1997, the Company has been organized and has operated in conformity with the requirements for qualification as a REIT and its method of operation will enable it to continue to meet the requirements for qualification and taxation as a REIT under the Code. See "Material Federal Income Tax Consequences -- Taxation of the Company." Such legal opinion, however, is based on various assumptions and factual representations by the Company regarding its ability to satisfy the various requirements for qualification as a REIT, and no assurance can be given that actual operating results have met or will continue to meet these requirements. Such legal opinion is not binding on the IRS or any court. Moreover, the Company's qualification and taxation as a REIT depends upon its ability to meet (through actual annual operating results, asset composition, distribution levels and diversity of stock ownership) the various qualification tests imposed under the Code, the results of which have not been and will not be reviewed by Latham & Watkins.

If the Company were to fail to qualify as a REIT in any taxable year, it would be subject to Federal income tax (including any applicable alternative minimum tax) on its taxable income at regular corporate rates. Moreover, unless entitled to relief under certain statutory provisions, the Company also would be disqualified from treatment as a REIT for the four taxable years following the year during which qualification was lost. In addition, a Federal budget proposal contains a provision which, if enacted in its present form, would result in the immediate taxation of all gain inherent in a C corporation's (i.e., a corporation which is neither an S Corporation nor a REIT) assets upon an

election by the corporation to become a REIT in taxable years beginning after January 1, 1999, and thus could effectively preclude the Company from re-electing to be taxed as a REIT following a loss of its REIT status. This treatment would significantly reduce the net earnings of the Company available for investment or distribution to stockholders because of the additional tax liability to the Company for the year or years involved. In addition, distributions to stockholders would no longer be required to be made. See "Material Federal Income Tax Consequences -- Taxation of the Company -- Failure of the Company to Qualify as a REIT."

#### Other Tax Liabilities

Even if the Company qualifies as a REIT, it will be subject to certain Federal, state and local taxes on its income and property. In addition, the net taxable income, if any, from the activities conducted through the Preferred Stock Subsidiaries (as defined below) will be subject to Federal and state income tax. See "Federal Income Tax Consequences -- Other Tax Consequences."

#### DEPENDENCE ON KEY PERSONNEL

The Company is dependent on the efforts of its Executive Officers, particularly Messrs. Abbey, Moghadam and Burke, the Chairman of the Company's Investment Committee, its Chief Executive Officer and the Chairman of its Board of Directors, respectively. While the Company believes that it could find suitable replacements for these key personnel, the loss of their services or the limitation of their availability could have an adverse effect on the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock. While certain Executive Officers have entered into employment agreements with the Company, there may be limitations under applicable state

law in the enforceability of such agreements, particularly as respects the non-competition agreements contained therein. See "Management - Employment Agreements."

## ABSENCE OF PRIOR PUBLIC MARKET FOR SHARES; MARKET CONDITIONS

Prior to the completion of the Offering, there will have been no public market for the Series B Preferred Stock and there can be no assurance that an active trading market will develop or be sustained or that shares of Series B Preferred Stock will be resold at or above the price to the public in the Offering. The initial offering price of the shares of Series B Preferred Stock will be determined by agreement among the Company and the Underwriters and may not be indicative of the market price for the shares after the completion of the Offering. The market price of the Series B Preferred Stock could be adversely affected by general market conditions, including fluctuations in equity markets or rising interest rates.

## NEED TO MANAGE RAPID GROWTH

The Company's business has grown rapidly and continues to grow rapidly through property acquisitions. There can be no assurance that the Company will be able to manage effectively rapid growth in the future, and any failure to do so could adversely affect the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock.

# THE PREFERRED STOCK SUBSIDIARIES

Adverse Consequences of Lack of Control Over the Business of the Preferred Stock Subsidiaries

To comply with the REIT asset tests that restrict ownership of shares of other corporations, the Operating Partnership owns 100% of the non-voting preferred stock of AMB Investment Management and Headlands Realty Corporation (together, the "Preferred Stock Subsidiaries") (representing approximately 95% of the economic interest in each entity) and certain Executive Officers and an officer of AMB Investment Management and certain Executive Officers and a director of Headlands Realty Corporation own all of the outstanding voting common stock of AMB Investment Management and Headlands Realty Corporation, respectively (representing approximately 5% of the economic interest in each entity). This ownership structure is necessary to permit the Company to share in the income of the Preferred Stock Subsidiaries while maintaining its status as a REIT. Although the Company receives substantially all of the economic benefit of the businesses carried on by the Preferred Stock Subsidiaries through the Company's right to receive dividends through the Operating Partnership, the Company is not able to elect directors or officers of the Preferred Stock Subsidiaries and, therefore, the Company does not have the ability to influence the operation of the Preferred Stock Subsidiaries or require that the Preferred Stock Subsidiaries' boards of directors declare and pay cash dividends on the non-voting stock of the Preferred Stock Subsidiaries held by the Operating Partnership. As a result, the boards of directors and management of the Preferred Stock Subsidiaries might implement business policies or decisions that would not have been implemented by persons controlled by the Company and that

may be adverse to the interests of the Company's stockholders or that lead to adverse financial results, which could adversely impact the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Series B Preferred Stock. In addition, the Preferred Stock Subsidiaries are subject to tax on their income, reducing their cash available for distribution.

Uncertainty of AMB Investment Management Operations

Fees earned by AMB Investment Management are dependent upon various factors, including factors beyond the control of the Company and the Operating Partnership, affecting the ability to attract and retain investment management clients and the overall returns achieved on managed assets. Failure of AMB Investment Management to attract investment management clients or achieve sufficient overall returns on managed assets could reduce its ability to make distributions on the non-voting preferred stock owned by the Operating Partnership. Such failure could also limit co-investment opportunities to the Operating Partnership and, as a result, the Operating Partnership's ability to generate rental revenues from such co-investments and use the co-investment program as a source to finance property acquisitions and leverage acquisition opportunities.

2.5

#### THE COMPANY

#### GENERAL.

The Company is one of the largest publicly-traded real estate companies in the United States. As of September 25, 1998, the Company owned 583 industrial buildings and retail centers, comprised of 546 industrial buildings (including 83 industrial buildings acquired since June 30, 1998) located in 26 markets throughout the United States and 37 retail centers located in 16 markets throughout the United States. The Industrial Properties encompass approximately 52.8 million rentable square feet and, as of June 30, 1998, were 95.1% leased to over 1,200 tenants. The Retail Properties, principally grocer-anchored community shopping centers, encompass approximately 6.8 million rentable square feet and, as of the same date, were 95.0% leased to over 900 tenants. See "Business and Properties." The Company owns substantially all of its assets, and conducts substantially all of its business, through the Operating Partnership and its subsidiaries.

The Company is engaged in the business of acquiring and operating industrial properties and community shopping centers in target markets nationwide. The Company is led by Hamid R. Moghadam, its Chief Executive Officer and one of three founders of the Company. Douglas D. Abbey and T. Robert Burke, the other two founders, also play active roles in the Company's operations as the Chairman of its Investment Committee and the Chairman of its Board of Directors, respectively. The Company's 10 executive officers have an average of 23 years of experience in the real estate industry and have worked together for an average of nine years building the AMB real estate business.

AMB Property Corporation was organized in November 1997 and commenced operations upon the completion of the IPO. The Company operates as a self-administered and self-managed real estate company and believes that it has qualified and that it will continue to qualify as a REIT for Federal income tax purposes beginning with the year ended December 31, 1997.

## RECENT DEVELOPMENTS

Sale of Senior Debt Securities. On June 30, 1998, the Operating Partnership sold \$400 million aggregate principal amount of Senior Debt Securities in an underwritten public offering. The net proceeds were used to repay borrowings under the Credit Facility incurred in connection with property acquisitions.

Sale of Series A Preferred Stock. On July 27, 1998, the Company sold 4,000,000 Series A Preferred Shares at a price of \$25.00 per share in an underwritten public offering. The net proceeds were used to repay borrowings under the Credit Facility incurred in connection with property acquisitions.

Acquisition and Development Activity. From July 1, 1998 to September 25, 1998, the Company invested approximately \$258.9 million in 83 industrial buildings aggregating 5.1 million rentable square feet and committed to invest approximately \$23.3 million in two new development projects aggregating 0.5 million rentable square feet.

Distributions and Dividends. On September 3, 1998, the Board of Directors declared a distribution on the Common Stock of \$0.3425 per share, payable on October 2, 1998 to stockholders of record as of September 16, 1998, and, in its capacity as general partner of the Operating Partnership, declared a distribution on the Operating Partnership's common partnership units of \$0.3425 per common partnership unit, payable on October 2, 1998 to partners of record as of September 16, 1998. On September 3, 1998, the Board of Directors also declared a dividend on the Series A Preferred Stock of \$0.4604 per share for the period commencing on July 27, 1998 and ending on October 14, 1998, payable on

October 15, 1998 to stockholders of record as of September 16, 1998, and, in its capacity as general partner of the Operating Partnership, declared a distribution for such period on the Operating Partnership's Series A Preferred Units of \$0.4604 per Series A Preferred Unit, payable on October 15, 1998 to partners of record as of September 16, 1998.

Investment-Grade Credit Rating. The Company received credit ratings on its senior unsecured debt of Baal from Moody's Investors Service, BBB from Standard & Poor's Corporation and BBB+ from Duff & Phelps Credit Rating Co. As a result of receiving these investment-grade credit ratings, the interest rate on the Credit Facility was reduced by 20 basis points to LIBOR plus 90 basis points. In addition, the Company received ratings on the Series A Preferred Stock of Baa2 from Moody's Investors Service, BBB- from Standard & Poor's Corporation and BBB from Duff & Phelps Credit Rating Co.

26

#### BUSINESS AND OPERATING STRATEGIES

The Company focuses its investment activities in industrial hub distribution markets and retail trade areas throughout the U.S. where management believes opportunities exist to acquire and develop additional properties on an advantageous basis. The Company is a full-service real estate company with in-house expertise in acquisitions, development and redevelopment, asset management and leasing, finance and accounting and market research. The Company has long-standing relationships with many real estate management firms across the country which provide local property management and leasing services to the Company on a fee basis.

#### STRATEGIC ALLIANCE PROGRAMS (TM)

The Company believes that its strategy of forming strategic alliances with local and regional real estate experts and institutional investors provides it with growth opportunities, access to private capital and the ability to remain flexible in the markets in which it operates. The Company has been a leader in systematically forming such alliances through its following Strategic Alliance Programs (TM).

DEVELOPMENT ALLIANCE PROGRAM(TM): The Company's strategy for its Development Alliance Program(TM) is to enhance its development capability by forming alliances with development firms with a strong local presence and expertise.

UPREIT ALLIANCE PROGRAM(TM): Through its UPREIT Alliance Program(TM), the Company issues operating partnership units in exchange for properties, thus providing additional growth for the portfolio.

INSTITUTIONAL ALLIANCE PROGRAM(TM): The Company's strategy for its Institutional Alliance Program(TM) is to form alliances with institutional investors through the co-investment program of AMB Investment Management to provide access to private capital, including during those times when the public markets are less attractive.

CUSTOMER ALLIANCE PROGRAM(TM): Through its Customer Alliance Program(TM), the Company seeks to build long-term working relationships with major tenants with the assistance of leading local and national leasing firms.

MANAGEMENT ALLIANCE PROGRAM(TM): The Company's strategy for its Management Alliance Program(TM) is to develop close relationships with and outsource property management to local property managers that the Company believes to be among the best in their respective markets and that provide local market information related to tenant activity and acquisition opportunities, while at the same time achieving economies of scale.

# NATIONAL PROPERTY COMPANY

As of September 25, 1998, the Company owned 546 industrial buildings located in 26 markets throughout the U.S. and 37 retail centers located in 16 markets throughout the U.S. The Company believes that its national strategy enables it to (i) increase or decrease investments in certain regions to take advantage of the relative strengths in different real estate markets; (ii) retain and accommodate tenants as they consolidate or expand, particularly in its Industrial Properties; and (iii) build brand awareness as well as customer loyalty through the delivery of consistent service and quality product. Through its presence in markets throughout the U.S., the Company has also developed operating expertise in leasing, expense management, tenant retention strategies and property design and configuration.

# TWO COMPLEMENTARY PROPERTY TYPES

Management believes its strategy of owning and operating both industrial properties and community shopping centers offers the Company an optimal combination of growth opportunities, strong current income and increased stability through market cycles. The Company has developed the expertise, infrastructure and management information systems to acquire, reposition,

2

organizational resources between property types according to changing market conditions and its investment strategy.

#### RESEARCH-DRIVEN, SELECT MARKET FOCUS

The Company intends to continue its strategy of investing in industrial hub distribution markets and retail trade areas across the country to capitalize on changes in the relative economic strength of these regions. The Company focuses on acquiring, redeveloping and operating properties in "in-fill" locations, which are characterized by limited new construction opportunities. As the strength of these markets continues to grow and the demand for well-located properties increases, the Company believes that it will benefit from an upward pressure on rents resulting from the increased demand combined with the relative lack of new available space. The Company's decisions regarding the deployment of capital are experience- and research-driven, and are based on thorough qualitative and quantitative research and analysis of local markets. The Company employs a dedicated research department using proprietary analyses, databases and systems.

The Company intends to continue to focus its industrial property investment activities in six hub markets which dominate national warehouse distribution activities: Atlanta, Chicago, Dallas/Fort Worth, Los Angeles, Northern New Jersey and the San Francisco Bay Area. Among the nation's 53 major industrial markets tracked by CB Commercial/Torto Wheaton Research, the six markets listed above accounted for approximately (i) 36% of the warehouse property inventory as of December 31, 1997 and (ii) for the three-year period ended December 31, 1997, an average of 36% of industrial property net absorption. As of June 30, 1998, such hub markets contained approximately 56% of the Industrial Properties' aggregate square footage. The Company also invests in selected regional distribution markets including Boston, Denver, Houston, Miami, Minneapolis, San Diego, Seattle and Baltimore/Washington, D.C. The Company focuses on these established industrial markets because management believes they offer large and broadly diversified tenant bases which provide greater demand for properties over market cycles than secondary markets. In-fill locations within these markets also typically have significant barriers to new construction, including geographic or regulatory supply constraints, and these markets typically benefit from access to large labor supplies and well-developed transportation networks. See "Business and Properties -- Industrial Properties -- Overview of Major Target Markets."

## DISCIPLINED INVESTMENT PROCESS

During its 14-year history prior to the consummation of the IPO, AMB established a disciplined approach to the investment process through operating divisions that are subject to the overall policy direction of management's investment committee (the "Investment Committee"). The stages in the investment process are highly integrated, with Investment Committee review at critical points in the process.

Approval of each investment is the responsibility of the Investment Committee with sponsorship from both an acquisitions officer and the regional manager who will be responsible for managing the property. The initial investment recommendation is thoroughly evaluated, with approval required in order to proceed to contract and full due diligence. The terms of the acquisition and its structure are determined as part of the initial approval and are the responsibility of the acquisitions officer. The regional manager is involved in providing and verifying underwriting assumptions and developing the operating strategy. After the due diligence review and before removing conditions to the contract, a final Investment Committee recommendation is prepared by the acquisition and asset management team. The Investment Committee conducts a complete review of the information developed during the due diligence process and either rejects or gives final approval.

AMB also established proprietary systems and procedures to manage and track a high volume of acquisition proposals, transactions and important market data. This includes an on-line open issues database that provides the Company with current information on the status of each transaction, highlighting the issues that must be addressed prior to closing, and a database that includes and compiles data on all transaction proposals and markets reviewed by the Company.

28

## PROPERTY DEVELOPMENT

The multidisciplinary backgrounds of the Company's employees provide the Company with the skills and experience to capitalize on strategic renovation, expansion and development opportunities. Several of the Company's officers have extensive experience in real estate development, both at AMB and with national development firms. The Company generally pursues development projects in joint ventures with local developers. In this way, the Company leverages the

development skill, access to opportunities and capital of such developers, transferring a significant amount of the development risk to them and eliminating the need and expense of an in-house development staff. See "Strategies for Growth -- Growth Through Renovation, Expansion and Development."

#### FINANCING STRATEGY

In order to maintain financial flexibility and facilitate the rapid deployment of capital over market cycles, the Company intends to operate with a Debt-to-Total Market Capitalization Ratio of approximately 45% or less, though the Company's organizational documents do not limit the amount of indebtedness the Company may incur. Additionally, the Company intends to continue to structure its balance sheet in order to maintain investment-grade ratings. The Company also intends to keep the majority of its assets unencumbered to help facilitate such ratings. Upon consummation of the Offering, the Company's Debt-to-Total Market Capitalization Ratio as of June 30, 1998 on a pro forma basis (giving effect to the acquisition-related debt incurred subsequent to June 30, 1998, the sale of the Series A Preferred Shares and the Offering and the application of the net proceeds therefrom as if the debt had been incurred and those transactions had occurred as of that date) would have been approximately 33.6% (approximately 34.2% on an historical basis). See "Policies with Respect to Certain Activities -- Financing Policies."

The Company anticipates that future acquisitions will be financed through a combination of borrowings under the Credit Facility, other forms of secured or unsecured financing, proceeds from equity or debt offerings by the Company or the Operating Partnership and with shares of Preferred Stock or Units in the Operating Partnership. See "Business and Properties -- Debt Financing." Additionally, the Company's co-investment program will also serve as a source of capital, particularly when more traditional sources of capital may not be available on attractive terms. See "-- The Preferred Stock Subsidiaries," "Management's Discussion of Financial Condition and Results of Operations -- Liquidity and Capital Resources" and "Business and Properties -- Debt Financing."

#### THE PREFERRED STOCK SUBSIDIARIES

AMB Investment Management provides real estate investment management services on a fee basis to certain clients of AMB, the Company's predecessor, which did not participate in the Formation Transactions. The Company presently intends to co-invest with clients of AMB Investment Management, to the extent such clients newly commit investment capital, through partnerships, limited liability companies and joint ventures. The Company uses a co-investment formula with each client whereby the Company will own at least a 20% interest in all ventures. As of June 30, 1998, the Company had consummated four co-investments through one partnership. See "Business and Properties -- Properties Held Through Joint Ventures, Limited Liability Companies and Partnerships." Headlands Realty Corporation invests in properties and may in the future engage in or acquire interests in entities that engage in the management, leasing and development of properties and similar activities. The Operating Partnership owns 100% of the non-voting preferred stock of AMB Investment Management and Headlands Realty Corporation (representing approximately 95% of the economic interest in each entity) and certain Executive Officers and an officer of AMB Investment Management and certain Executive Officers and a director of Headlands Realty Corporation own all of the outstanding voting common stock of AMB Investment Management and Headlands Realty Corporation, respectively (representing approximately 5% of the economic interest in each entity).

29

## STRATEGIES FOR GROWTH

The Company intends to achieve its objectives of long-term sustainable growth in FFO and maximization of long-term stockholder value, principally by growth through (i) operations, resulting from improved operating margins within the portfolio while maintaining above-average occupancy, (ii) continued property acquisitions, including through the Company's Strategic Alliance Programs(TM) and (iii) renovation, expansion and development of selected properties, including through the Company's Development Alliance Program(TM).

## GROWTH THROUGH OPERATIONS

The Company seeks to improve operating margins by increasing the occupancy rate of its Properties and by capitalizing on the economies of owning, operating and growing a large national portfolio. As of June 30, 1998, the Industrial Properties and Retail Properties owned as of such date were each 95.1% and 95.0% leased, respectively. During the quarter and 12 months ended June 30, 1998, the Company increased average base rental rates (on a cash basis) by 21.0% and 12.1%, respectively, from the expiring rent for such space, on leases entered into or renewed during such periods, representing 1.6 million and 7.0 million rentable square feet, respectively.

During the 12 months ending June 30, 1999, leases encompassing an aggregate of 13.4 million rentable square feet (representing 24.6% of the Company's aggregate rentable square footage as of June 30, 1998) are subject to

contractual rent increases resulting in an average increase in the Annualized Base Rent on such leases of approximately 5.9%. Based on recent experience and current market trends, management believes it will have an opportunity to increase the average base rental rate on Property leases expiring during the six months ending December 31, 1998 covering an aggregate of 4.1 million rentable square feet. The Company seeks to reduce the potential volatility of the portfolio's FFO by managing lease expirations so that they occur within individual properties and across the entire portfolio in a staggered fashion, and by monitoring the credit and mix of tenants, particularly those in the Retail Properties.

#### GROWTH THROUGH ACQUISITIONS

The Company believes its significant acquisition experience, its alliance-based operating strategy and its extensive network of property acquisition sources will continue to provide opportunities for external growth. Management believes there is a growing trend among large private institutional holders of real estate assets to shift a portion of their direct investment in real estate assets to more liquid securities such as common stock and units in publicly-traded REITs. The Company has relationships through its Institutional Alliance Program (TM) with a number of the nation's leading pension funds and other institutional investors, many of whom have large portfolios of industrial properties and community shopping centers. Management believes that the Company's relationship with third party local property managers through its Management Alliance Program (TM) also will create acquisition opportunities as such managers market properties on behalf of unaffiliated sellers. The Company's operating structure also enables it to acquire properties through its UPREIT Alliance Program (TM) in exchange for Operating Partnership Units, thereby enhancing the Company's attractiveness to owners and developers seeking to transfer properties on a tax-deferred basis.

Between January 1, 1998 and September 25, 1998, the Company invested approximately \$674.4 million (including the Company's share of co-investments) in (i) 187 industrial buildings aggregating 15.3 million square feet, (ii) two retail centers aggregating 0.4 million square feet and (iii) an unconsolidated limited partnership interest in an existing real estate joint venture which owns 36 industrial buildings aggregating 4.0 million square feet. Of the total investment during such period, the Company invested approximately \$215.8 million through its UPREIT Alliance Program(TM) and approximately \$128.7 million through its Institutional Alliance Program(TM), including \$66.7 million of co-investments with Institutional Alliance Partners(TM).

The Company is generally in various stages of negotiations for a number of acquisitions, which may include acquisitions of individual properties, large multi-property portfolios and other real estate companies. There can be no assurance that any of such acquisitions will be consummated. Such acquisitions, if consummated, may be material individually or in the aggregate. Sources of capital for acquisitions may include undistributed cash flow, borrowings under the Credit Facility, other forms of secured or unsecured

30

financing, issuances of debt or equity securities by the Company or the Operating Partnership (including issuances of Units in the Operating Partnership) and assumption of debt related to the assets being acquired.

## GROWTH THROUGH PROPERTY DEVELOPMENT

Management believes that renovation and expansion of value-added properties and development of well-located, high-quality industrial properties and community shopping centers should continue to provide the Company with attractive opportunities for increased cash flow and a higher rate of return than may be obtained from the purchase of fully leased, renovated properties. Value-added properties are typically characterized as properties with available space or near-term leasing exposure, properties which are well-located but require redevelopment or renovation, and occasionally undeveloped land acquired in connection with another property that provides an opportunity for development. Such properties require significant management attention and/or capital investment to maximize their return. The Company has developed the in-house expertise to create value through acquiring and managing value-added properties and believes its national market presence and expertise will enable it to continue to generate and capitalize on such opportunities. Through its Development Alliance Program (TM), the Company has established certain strategic alliances with national and regional developers to enhance the Company's development capabilities.

As of September 25, 1998, the Company had committed to invest approximately \$331.9 million to develop approximately 6.3 million rentable square feet. Approximately \$196.0 million of this investment is through its Development Alliance Program (TM).

## USE OF PROCEEDS

The net proceeds from the Offering are expected to be approximately \$71.6 million, after deducting Underwriters' discounts and commissions and estimated offering expenses aggregating approximately \$3.4 million. The Company intends to

use the net proceeds to repay approximately \$71.6 million of borrowings outstanding under the Credit Facility. Pending application of the net proceeds, the Company may invest such portion of the net proceeds in interest-bearing accounts and short-term, interest-bearing securities which are consistent with the Company's qualification for taxation as a REIT. As of June 30, 1998, the weighted average interest rate on such borrowings expected to be repaid with the net proceeds of the Offering was approximately 6.59% and the maturity was approximately 1.5 years. All of such indebtedness was incurred within the 12-month period ended September 30, 1998.

#### PRICE RANGE OF COMMON STOCK AND DISTRIBUTION HISTORY

The Common Stock began trading on the New York Stock Exchange (the "NYSE") on November 21, 1997 under the symbol "AMB." On September 29, 1998, the last reported sales price per share of the Common Stock on the NYSE was \$24 1/4. As of September 29, 1998, there were approximately 160 holders of record of the Common Stock (excluding beneficial owners whose shares are held in the name of Cede & Co.). The following table sets forth the high and low closing sales prices per share of the Common Stock reported on the NYSE for the period from November 21, 1997 to September 29, 1998 and the distributions paid by the Company with respect to such periods.

<TABLE>

	YEAR	HIGH	LOW	DIS	STRIBUTION
<s></s>		<c></c>	<c></c>	<c:< td=""><td>&gt;</td></c:<>	>
1997					
Fourth Quarter (from	November 21, 1997)	\$25 1/8	\$22	L/4	\$0.1340
1998					
First Quarter		\$24 15/16	\$23 3	3/8	\$0.3425
Second Quarter		\$25	\$22 3	3/8	\$0.3425
Third Quarter (through	gh September 29, 1998)	\$25 1/4	\$22	11/16	

  |  |  |  |  |On September 3, 1998, the Board of Directors declared a distribution on the Common Stock of \$0.3425 per share, payable on October 2, 1998 to stockholders of record as of September 16, 1998, and in its capacity as general partner of the Operating Partnership, declared a distribution on the Operating Partnership's common partnership units of \$0.3425 per common partnership unit, payable on October 2, 1998 to partners of record as of September 16, 1998.

31

# CAPITALIZATION

The following table sets forth the Company's capitalization as of June 30, 1998 on an historical, a pre-Offering pro forma and a pro forma basis. The pre-Offering pro forma information gives effect to the property acquisitions occurring after June 30, 1998 and the sale of the Series A Preferred Shares and the application of the net offering proceeds therefrom. The pro forma information gives effect to such acquisitions, the sale of the Series A Preferred Shares and the application of the net offering proceeds therefrom and the Offering and the application of the net proceeds therefrom. See "Use of Proceeds." The information set forth in the following table should be read in conjunction with the historical Consolidated Financial Statements and Notes thereto, the condensed consolidated pro forma financial information and "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Liquidity and Capital Resources" included elsewhere in this Prospectus.

<TABLE> <CAPTION>

	HISTORICAL	PRE-OFFERING PRO FORMA	PRO FORMA	
	(DO	LLARS IN THOUSA	NDS)	
<\$>	<c></c>	<c></c>	<c></c>	
Debt:				
Unsecured credit facilities	400,000	\$ 204,000 400,000 663,936	\$ 132,400 400,000 663,936	
Total debt	1,129,430	1,267,936	1,196,336	
Minority interests	149,751	166,223	166,223	
Series A Preferred Stock issued and outstanding, pro forma; 3,000,000 shares of Series B Preferred Stock issued and outstanding, pro forma		96,850	168,450	

and outstanding(2)	859	859	859
Additional paid-in capital, Common Stock	1,668,558	1,668,558	1,668,558
Retained earnings			
Total stockholders' equity	1,669,417	1,766,267	1,837,867
Total capitalization	\$2,948,598	\$3,200,426	\$3,200,426
	========	========	========

</TABLE>

- (1) Secured debt is comprised of mortgage loans and other secured debt and includes net unamortized debt premiums of approximately \$16,799.
- (2) Does not include (i) 4,447,839 shares of Common Stock that may be issued upon the exchange of Units and (ii) approximately 3,133,750 shares of Common Stock issuable upon the exercise of outstanding options granted under the Company's Stock Option and Incentive Plan.

32

#### SELECTED FINANCIAL AND OTHER DATA

#### COMPANY AND PREDECESSOR

The following table sets forth selected financial and other data on (i) an historical basis for the Company and its Predecessor, AMB Institutional Realty Advisors, Inc., for the five years ended December 31, 1997 and the six months ended June 30, 1997 and 1998 and (ii) an as adjusted basis for the Company for the year ended December 31, 1997 (giving effect to the Formation Transactions, the IPO and certain property acquisitions and dispositions in 1997). Additionally, the table sets forth selected financial and other data for the Company for the year ended December 31, 1997 and for the six months ended June 30, 1998 on a pro forma basis (giving effect to the Formation Transactions, the IPO, certain property acquisitions and dispositions in 1997, the property acquisitions in 1998, the sale of the Senior Debt Securities and the application of the net offering proceeds therefrom, the sale of the Series A Preferred Shares and the application of the net proceeds therefrom and the Offering and the application of the net proceeds therefrom, as if such transactions had occurred on January 1, 1997). The historical financial information contained in the tables should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations," the Consolidated Financial Statements and accompanying Notes thereto included elsewhere in this Prospectus.

For the four-year period ended December 31, 1996 and the period from January 1, 1997 through November 25, 1997, the Predecessor operated as an investment manager with revenues that consisted primarily of fees earned in connection with real estate management services. The historical results of the Company for 1997 include the results of operations of the Company, including property operations for the period from November 26, 1997 to December 31, 1997, and the results of the Company's Predecessor for the period from January 1, 1997 to November 25, 1997.

In the opinion of management, the historical financial information as of and for the six months ended June 30, 1997 and 1998 reflects all adjustments, which are of a normal recurring nature, necessary for a fair presentation of the financial information, and the as adjusted and pro forma condensed financial information provides for all adjustments necessary to reflect the adjustments and transactions described above. The information for the six months ended June 30, 1997 and 1998 is unaudited and the operating data for that period are not necessarily indicative of the results for the entire year. The as adjusted and pro forma information is unaudited and is not necessarily indicative of the results that would have occurred if the transactions and adjustments reflected therein had been consummated in the period or on the date presented, nor does it purport to represent the financial position, results of operations or changes in cash flows for future periods.

33

COMPANY AND PREDECESSOR SELECTED FINANCIAL AND OTHER DATA (SQUARE FEET AND DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

<TABLE> <CAPTION>

## AS OF AND FOR THE YEARS ENDED DECEMBER 31.

ne of the for the filme English Blombia of,							
	PRFNF	CESSOR		COMPANY			
(1)				HISTORICAL (2)	AS ADJUSTED (3)	PRO FORMA	
1993	1994	1995	1996	1997	1997	1997	
					(UNAUDITED)	(UNAUDITED)	
<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	

ODDDAMING DAMA.							
OPERATING DATA:	67 155	610 OCE	Ċ1.C 0.CE	602 001	¢	¢ 204 674	ć 2C0 C10
Total revenues	\$7 <b>,</b> 155	\$12 <b>,</b> 865	\$16 <b>,</b> 865	\$23 <b>,</b> 991	\$ 56,062	\$ 284,674	\$ 369,610
Income from operations before	700	0 005	2 206	7 140	10 005	102 002	110 520
minority interests	798	2,925	3,296	7,140	18,885	103,903	118,539
Net income available to common	700	0 005	2 0 60		10.000	00 500	04 110
stockholders	798	2,925	3,262	7,003	18,228	99,508	94,117
Net income per common share(5):							
Basic	\$ 0.17	\$ 0.59	\$ 0.64	\$ 1.38	\$ 1.39	\$ 1.16	\$ 1.10
Diluted	0.17	0.59	0.64	1.38	1.38	1.16	1.09
Distributions per common							
share					0.13	1.37	1.37
OTHER DATA:							
EBITDA(6)						\$ 195 <b>,</b> 218	259 <b>,</b> 231
Funds from Operations (7)						147,409	153,770
Cash flows provided by (used							
in):							
Operating activities						131,621	195,633
Investing activities						(607,768)	(1,024,862)
Financing activities						553,199	1,218,545
Ratio of earnings to fixed							
charges and preferred stock							
dividends(8)						3.1x	2.0x
Ratio of EBITDA to interest							
expense and preferred stock							
dividends(9)						4.3x	2.6x
BALANCE SHEET DATA:							
Investments in real estate at							
cost	\$	\$	\$	\$	\$2,442,999		
Total assets	2,739	4,092	4,948	7,085	2,506,255		
Secured debt(10)					535,652		
Senior Debt Securities					333,032		
Unsecured credit facility					150,000		
Stockholders' equity	2,480	3,848	4,241	6,300	1,668,030		
PROPERTY DATA:	2,400	3,040	4,241	0,300	1,000,030		
INDUSTRIAL PROPERTIES							
Total rentable square footage of							
± = =	5,638	12 261	21 500	20 600	37,329		
buildings at end of period	3,030	13,364	21,598	29,609	31,329		
Number of buildings at end of	4.5	115	1.00	270	25.0		
period	45	115	166	270	356		
Occupancy rate at end of	0.7.40	0.5.00			0.5. 50		
period	97.4%	96.9%	97.3%	97.2%	95.7%		
RETAIL PROPERTIES							
Total rentable square footage of							
centers at end of period	1,074	2,422	3 <b>,</b> 299	5,282	6,216		
Number of centers at end of							
period	9	14	19	30	33		
Occupancy rate at end of							
period	96.5%	93.7%	92.4%	92.4%	96.1%		

<CAPTION>

# AS OF AND FOR THE SIX MONTHS ENDED JUNE 30,

COMPANY PREDECESSOR PRO FORMA (4) 1998 (1) HISTORICAL 1997 1998 \_\_\_\_\_ \_\_\_\_\_ -----(UNAUDITED) (UNAUDITED) (UNAUDITED) <S> <C> <C> <C> OPERATING DATA: Total revenues..... \$11,083 \$ 160,799 \$ 193,260 Income from operations before minority interests..... 2,764 59,570 67,501 Net income available to common stockholders..... 2,764 55,884 54,628 Net income per common share(5): 0.65 Basic.... \$ 0.54 \$ \$ 0.64 Diluted..... 0.54 0.65 0.63 Distributions per common share..... 0.69 0.69 OTHER DATA: \$ 137,227 EBITDA(6)..... \$ 112,433 Funds from Operations (7) ..... 82,569 85,739 Cash flows provided by (used in): 75,720 100,514 Operating activities..... Investing activities..... (398,639) (152, 426)Financing activities..... 312,118 (69,272) Ratio of earnings to fixed charges and preferred stock 2.8x dividends(8)..... 2.1x Ratio of EBITDA to interest expense and preferred stock

dividends(9)	4.1x	2.9x
BALANCE SHEET DATA:		
Investments in real estate at		
cost	\$2 <b>,</b> 996 <b>,</b> 873	\$3,255,732
Total assets	3,033,106	3,284,934
Secured debt(10)	592,430	663 <b>,</b> 936
Senior Debt Securities	400,000	400,000
Unsecured credit facility	137,000	132,400
Stockholders' equity	1,669,417	1,837,867
PROPERTY DATA:		
INDUSTRIAL PROPERTIES		
Total rentable square footage of		
buildings at end of period	47,675	52 <b>,</b> 780
Number of buildings at end of		
period	463	546
Occupancy rate at end of		
period	95.1%	95.1%
RETAIL PROPERTIES		
Total rentable square footage of		
centers at end of period	6,849	6,849
Number of centers at end of		
period	37	37
Occupancy rate at end of		
period	95.0%	95.0%

  |  |- -----

- (1) Represents the Predecessor's historical financial and other data for the years ended December 31, 1993, 1994, 1995, 1996 and the six months ended June 30, 1997. The Predecessor operated as an investment manager prior to November 26, 1997.
- (2) Represents the Predecessor's historical financial and other data for the period January 1, 1997 through November 25, 1997 and the Company's historical and other data for the period from November 26, 1997 to December 31, 1997.
- (3) As adjusted financial and other data have been prepared as if the Formation Transactions, the IPO and certain property acquisitions and dispositions in 1997 had occurred on January 1, 1997.
- (4) Pro forma financial and other data have been prepared as if the Formation Transactions, the IPO, certain property acquisitions and dispositions in 1997, the property acquisitions in 1998, the sale of the Senior Debt Securities and the application of the proceeds therefrom, the sale of the Series A Preferred Shares and the application of the net proceeds therefrom and the Offering and the application of the net proceeds therefrom had occurred on January 1, 1997. See "Pro Forma Financial Information."

34

- (5) Historical, as adjusted and pro forma net income per basic share for the year ended December 31, 1997 equals the historical, as adjusted and pro forma net income divided by 13,140,218, 85,874,513 and 85,874,513 shares, respectively. Historical and pro forma net income per basic share for the six months ended June 30, 1998 equals the historical and pro forma net income divided by 85,874,513 and 85,874,513 shares, respectively. Historical, as adjusted and pro forma diluted net income per share for the year ended December 31, 1997 equals the historical, as adjusted and pro forma net income divided by 13,168,036, 86,156,556 and 86,156,556 shares, respectively. Historical and pro forma diluted net income per share for the six months ended June 30, 1998 equals the historical and pro forma net income divided by 86,222,175 and 86,284,736 shares, respectively.
- (6) EBITDA is computed as income from operations before disposal of properties and minority interests plus interest expense, income taxes, depreciation and amortization. Management believes that in addition to cash flows and net income, EBITDA is a useful financial performance measure for assessing operating performance because, together with net income and cash flows, EBITDA provides investors with an additional basis to evaluate the ability to incur and service debt and to fund acquisitions and other capital expenditures.
- (7) FFO represents net income (loss) before minority interests and extraordinary items, plus depreciation on real property and amortization of tenant improvement costs and lease commissions, gains (losses) from the disposal of properties and the Company's share of the FFO of unconsolidated joint ventures, less FFO attributable to minority interests in consolidated joint ventures whose interests are not convertible into shares of Common Stock and dividends on preferred stock that is not convertible into shares of Common Stock and dividends considers FFO an appropriate measure of performance of an equity REIT because it is predicated on cash flow analyses. The Company computes FFO in accordance with standards established by the White Paper, which may differ from the methodology for calculating FFO utilized by other REITs and, accordingly, may not be comparable to such

other REITs. FFO should not be considered as an alternative to net income (determined in accordance with GAAP) as an indicator of the Company's financial performance or to cash flow from operating activities (determined in accordance with GAAP) as a measure of the Company's liquidity, nor is it indicative of funds available to fund the Company's cash needs, including its ability to make distributions. The following table sets forth the Company's calculation of FFO for the periods presented.

<TABLE> <CAPTION>

	YEAR DECEMBER	THE ENDED 31, 1997	FOR SIX MONT JUNE 30	THS ENDED ), 1998
	AS	PRO FORMA	HISTORICAL	
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
<pre>Income from operations before   minority interests Real estate related depreciation and   amortization:</pre>	\$ 103,903	\$ 118,539	\$ 59,570	\$ 67,501
Depreciation and amortization  Furniture, fixtures and equipment	45,886	57 <b>,</b> 630	25,302	29,515
depreciation	(173)	(173)	(215)	(215)
interestsAdjustment to derive FFO of unconsolidated joint venture:	(2,207)	(8,609)	(2,088)	(4,256)
Company's share of net income		(5,086)		(2,543)
Company's share of FFO Series A Preferred Stock		6,344		3,175
DividendsSeries B Preferred Stock		(8,500)		(4,250)
Dividends		(6,375)		(3,188)
FFO	\$ 147,409 ======	\$ 153,770 ======	\$ 82,569	\$ 85,739
Weighted average shares and units outstanding (diluted)	88,698,719 ======	90,604,395	89,362,932 ======	90,670,014

# </TABLE>

- (8) The ratio of earnings to fixed charges and preferred stock dividends is computed as income from operations before minority interests plus fixed charges (excluding capitalized interest) divided by fixed charges and preferred stock dividends. Fixed charges consist of interest costs (including amortization of debt premiums and financing costs), whether capitalized or expensed, and the interest component of rental expense.
- (9) The ratio of EBITDA to interest expense and preferred stock dividends is calculated as EBITDA divided by the sum of book interest expense (including amortization of debt premiums and discounts and financing costs) and preferred stock dividends.
- (10) Secured debt as of December 31, 1997 and June 30, 1998 is comprised of mortgage loans and other secured debt and includes net unamortized debt premiums of approximately \$18,286 and \$16,799, respectively.

### OPERATING PARTNERSHIP AND AMB CONTRIBUTED PROPERTIES

The following table sets forth selected financial and other data on an historical basis for the Operating Partnership for the period from November 26, 1997 to December 31, 1997 and for the six months ended June 30, 1998 and for the properties contributed to the Company in the Formation Transactions ("the AMB Contributed Properties"), for the four years ended December 31, 1996, the period from January 1, 1997 to November 25, 1997 and the six months ended June 30, 1997, and an as adjusted basis for the Operating Partnership for the year ended December 31, 1997 (giving effect to the Formation Transactions, the sale of the Senior Debt Securities, the sale of the Series A Preferred Shares, the IPO and certain property acquisitions and dispositions in 1997). Additionally, the table sets forth selected financial and other data for the Operating Partnership for the year ended December 31, 1997 and for the six months ended June 30, 1998 on a pro forma basis (giving effect to the Formation Transactions, the IPO, certain property acquisitions and dispositions in 1997, the 1998 property acquisitions, the sale of the Senior Debt Securities, the sale of the Series A Preferred Shares and the Offering and the application of the net proceeds therefrom, as if such transactions had occurred on January 1, 1997). The historical financial information contained in the tables should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations," the Consolidated Financial Statements and accompanying Notes thereto included elsewhere in this Prospectus.

In the opinion of management, the historical financial information as of and for the six months ended June 30, 1998 reflects all adjustments, which are of a normal recurring nature, necessary for a fair presentation of the financial information, and the as adjusted and pro forma condensed financial information provides for all adjustments necessary to reflect the adjustments and transactions described above. The information for the six months ended June 30, 1998 is unaudited and the operating data for that period are not necessarily indicative of the results for the entire year. The as adjusted and pro forma information is unaudited and is not necessarily indicative of the results that would have occurred if the transactions and adjustments reflected therein had been consummated in the period or on the date presented, nor does it purport to represent the financial position, results of operations or changes in cash flows for future periods.

36

# OPERATING PARTNERSHIP AND AMB CONTRIBUTED PROPERTIES SELECTED FINANCIAL AND OTHER DATA (SQUARE FEET AND DOLLARS IN THOUSANDS)

<TABLE> <CAPTION>

AS OF AND FOR THE YEARS ENDED DECEMBER 31,

						OPEF	RATING
PARTNERSHIP							
		AMB CONT	RIBUTED PROPE	RTTES(1)		HISTORICAL	AS ADJUSTED
PRO FORMA							
(4)						(2)	(3)
	1993	1994	1995	1996	1997	1997	1997
1997							
							(UNAUDITED)
(UNAUDITED)							(OMMODITED)
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
<pre><c> OPERATING DATA:</c></pre>							
Total revenues\$369,610	\$ 24,398	\$ 51,682	\$ 108,249	\$ 167,953	\$208,608	\$ 27,110	\$ 284,674
Income from operations							
before minority interests	6.871	13.753	32,519	54.865	58,068	9,291	103,903
118,539	0,011	10,700	02,013	01,000	00,000	3,231	100,300
BALANCE SHEET DATA: Investments in real estate							
at cost	\$323,230	\$666,672	\$1,018,681	\$1,616,091		\$2,442,999	
Total assets	326,586		1,117,181			2,506,255	
Secured debt(5)	100,496	201,959	254 <b>,</b> 067	522,634		535 <b>,</b> 652	
PROPERTY DATA: INDUSTRIAL PROPERTIES							
Total rentable square							
footage of buildings at							
end of period	5,638	13,364	21,598	29,609		37,329	
Number of buildings at end of period	45	115	166	270		356	
Occupancy rate at end of							
period RETAIL PROPERTIES	97.4%	96.9%	97.3%	97.2%		95.7%	
Total rentable square							
footage of centers at end							
of period	1,074	2,422	3,299	5,282		6,216	
period	9	14	19	30		33	
Occupancy rate at end of	0.5.50	00.50	00.10	00.10		0.6.10	
period	96.5%	93.7%	92.4%	92.4%		96.1%	

<CAPTION>

AS OF AND FOR THE SIX MONTHS ENDED JUNE 30,

AMB CONTRIBUTED OPERATING PARTNERSHIP PROPERTIES \_\_\_\_\_ HISTORICAL PRO FORMA(4) (1) 1998 ----------(UNAUDITED) (UNAUDITED) (UNAUDITED) <C> <C> <C>

OPERATING DATA:			
Total revenues	\$54,749	\$ 160 <b>,</b> 799	\$ 193 <b>,</b> 260
Income from operations			
before minority			
interests	14,217	59 <b>,</b> 570	67 <b>,</b> 501
BALANCE SHEET DATA:			
Investments in real estate			
at cost		\$2 <b>,</b> 996 <b>,</b> 873	
Total assets		3,033,106	3,284,934
Secured debt(5)		592 <b>,</b> 430	663 <b>,</b> 936
PROPERTY DATA:			
INDUSTRIAL PROPERTIES			
Total rentable square			
footage of buildings at			
end of period		47,675	52,780
Number of buildings at end			
of period		463	546
Occupancy rate at end of		05.10	05.10
period		95.1%	95.1%
RETAIL PROPERTIES			
Total rentable square			
footage of centers at end of period		6,849	6 010
Number of centers at end of		0,049	6,849
period		37	37
Occupancy rate at end of		57	37
period		95.0%	95.0%

  | 99.00 | 99.00 || ·/ 1110000 |  |  |  |
- -----

- (1) Represents the AMB Contributed Properties' historical combined financial and other data for the years ended December 31, 1993, 1994, 1995 and 1996, the period from January 1, 1997 through November 25, 1997 and for the six months ended June 30, 1997.
- (2) For the period from November 26, 1997 to December 31, 1997.
- (3) As adjusted financial and other data have been prepared as if the Formation Transactions, the IPO and certain property acquisitions and dispositions in 1997 had occurred on January 1, 1997.
- (4) Pro forma financial and other data have been prepared as if the Formation Transactions, the IPO, certain property acquisitions and dispositions in 1997, the property acquisitions in 1998, the sale of the Senior Debt Securities, the sale of the Series A Preferred Shares and the Offering had occurred on January 1, 1997. See "Pro Forma Financial Information."
- (5) Secured debt as of December 31, 1997 and June 30, 1998 includes net unamortized debt premiums of approximately \$18,286 and \$16,799, respectively.

37

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of the consolidated financial condition and results of operations should be read in conjunction with the "Notes to Consolidated Financial Statements" and "Selected Financial and Other Data" of the Company. Statements contained herein which are not historical facts may be forward-looking statements. Such statements are subject to certain risks and uncertainties which could cause actual results to differ materially from those projected. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof.

# GENERAL

Because of the significant impact of the Formation Transactions and the IPO on the Company's results of operations, the discussion below is presented as follows: (i) results of the Company and its Predecessor for the years ended December 31, 1995, 1996 and 1997 and for the six months ended June 30, 1997 and 1998, and (ii) results of the AMB Contributed Properties for the years ended December 31, 1995, 1996 and 1997 and for the six months ended June 30, 1997 and 1998. Because the Company commenced operations as a REIT upon consummation of the IPO on November 26, 1997, a separate discussion of the historical operations for the comparative periods prior to the IPO is presented below.

The Company's historical results for the year ended December 31, 1997 include its results, including property operations, for the period from November 26, 1997 to December 31, 1997 and the results of the Company's Predecessor, an investment manager, for the period from January 1, 1997 to November 25, 1997. As an investment manager, the Predecessor's revenues consisted primarily of fees earned in connection with real estate management services. Management's discussion and analysis of the Company and Predecessor for the years ended December 31, 1995, 1996 and 1997 and for the six months ended June 30, 1997 and

1998 is limited to investment management and other income and general and administrative expenses, and excludes a discussion of rental revenues, operating expenses, interest expense and depreciation and amortization because such analysis is not comparable or meaningful given the differences in lines of business between the Company's and the Predecessor's.

#### COMPANY AND PREDECESSOR RESULTS OF OPERATIONS

COMPANY AND PREDECESSOR -- SIX MONTHS ENDED JUNE 30, 1998 AND 1997

Rental revenues. Rental revenues, including straight-line rents, tenant reimbursements and other property related income, totaled \$160.8 million for the six months ended June 30, 1998. The Predecessor's revenues consisted primarily of fees earned in connection with real estate management services. As such, no such rental revenues existed for the Predecessor for the six months ended June 30, 1997.

Property operating expenses and real estate taxes. Property operating expenses, including asset management costs and real estate taxes, totaled \$42.5 million for the six months ended June 30, 1998. The Predecessor's expenses consisted primarily of salaries and other general and administrative costs. As such, no such property operating expenses existed during the six months ended June 30, 1997.

General and administrative expenses. The Company's general and administrative expenses were \$5.9 million for the six months ended June 30, 1998, as compared to the Predecessor's investment management expenses of \$8.3 million for the six months ended June 30, 1997. Investment management expenses of the Predecessor consisted primarily of salaries and other general and administrative expenses. The \$2.4 million, or 29%, decrease in general and administrative expenses is attributable to the change in the operations of the Company from an investment manager to a fully integrated real estate company, and the formation of AMB Investment Management. In connection with the Formation Transactions, AMB Investment Management assumed employment and other related costs of certain employees who transferred from the Predecessor to AMB Investment Management for the purpose of carrying on the investment management business.

38

### COMPANY AND PREDECESSOR -- YEARS ENDED DECEMBER 31, 1997 AND 1996

Investment management and other income. Investment management and other income for the period from January 1, 1997 to November 25, 1997 was \$29.0 million, which on an annualized basis represents a 34.1% increase over the year ended December 31, 1996. The increase reflects the growth in the portfolio under management. Investment management and other income for the period from November 26, 1997 to December 31, 1997 was \$0.6 million.

General and administrative expenses. General and administrative expenses for the period from January 1, 1997 to November 25, 1997 were \$19.4 million, which represents a 27.7% increase on an annualized basis over the year ended December 31, 1996. The increase was attributable to an increase in staffing that resulted from the growth in the portfolio under management.

# PREDECESSOR -- YEARS ENDED DECEMBER 31, 1996 AND 1995

Investment management and other income. Investment management and other income for the years ended December 31, 1996 and 1995 was \$24.0 million and \$16.9 million, respectively, an increase of 42.0%. The increase from 1995 to 1996 was primarily due to management fees associated with a growing portfolio and increased economies of scale from managing this larger portfolio.

General and administrative expenses. General and administrative expenses for the years ended December 31, 1996 and 1995 were \$16.9 million and \$13.6 million, respectively, reflecting the increase in size of the portfolio under management.

### OPERATING PARTNERSHIP RESULTS OF OPERATIONS

The Operating Partnership's historical results of operations for periods prior to November 26, 1997 include Properties that were managed by the Predecessor and exclude the results of four properties that were contributed to the Company in the Formation Transactions that were not previously managed by the Predecessor. In addition, the historical results of operations include the results of Properties acquired after November 26, 1997, from the date of acquisition of such Properties to December 31, 1997.

The historical property financial data presented herein show significant increases in revenues and expenses principally attributable to the substantial portfolio growth. As a result, the Company does not believe the year-to-year financial data are comparable. Therefore, the analysis below shows (i) changes resulting from Properties that were held during the entire period for both years being compared (the "Same Store Properties") and (ii) changes attributable to acquisition and development activity. For the comparison between the six months

ended June 30, 1997 and 1998, the Same Store Properties consist of Properties aggregating 30.4 million square feet that were acquired prior to January 1, 1997, for the comparison between the years ended December 31, 1997 and 1996, the Same Store Properties consist of Properties aggregating 23.4 million square feet that were acquired prior to January 1, 1996, and for the comparison between the years ended December 31, 1996 and 1995, the Same Store Properties consist of Properties aggregating 15.6 million square feet that were acquired prior to January 1, 1995. The Company's future financial condition and results of operations, including rental revenues, may be impacted by the acquisition of additional properties. No assurance can be given that the past trends of revenues, expenses or income of the Company will continue in the future at their historical rates, and any variation therefrom may be material.

The historical results of the Operating Partnership for 1997 include the results achieved by the Operating Partnership for the period from November 26, 1997 (acquisition date) to December 31, 1997 and the results achieved by the prior owners of the Properties for the period from January 1, 1997 to November 25, 1997.

OPERATING PARTNERSHIP AND AMB CONTRIBUTED PROPERTIES -- SIX MONTHS ENDED JUNE 30, 1998 AND 1997

Rental revenues. Rental revenues, including straight-line rents, tenant reimbursements and other property related income, increased by \$49.5 million, or 44%, for the six months ended June 30, 1998, to \$160.8 million as compared to \$111.3 million for the six months ended June 30, 1997. Approximately \$7.0 million, or 14% of this increase, was attributable to the Same Store Properties, with the remaining

39

\$42.5 million attributable to Properties acquired in 1997 and 1998. The growth in rental revenues in the Same Store Properties resulted primarily from the incremental effect of rental rate increases, changes in occupancy and reimbursement of expenses. During the trailing 12 months ended June 30, 1998, such increase in average base rents (cash basis) was 12.1% on 7.0 million square feet leased.

Property operating expenses and real estate taxes. Property operating expenses, including asset management costs and real estate taxes, increased by \$8.2 million, or 24%, for the six months ended June 30, 1998, to \$42.5 million, as compared to \$34.3 million for six months ended June 30, 1997. Same Store Properties operating expenses decreased by approximately \$0.6 and \$0.2 million, while operating expenses attributable to Properties acquired in 1998 and 1997 increased by \$8.8 and \$4.8 million, respectively. The change in Same Store Properties operating expenses and real estate taxes relates to increases in Same Store Properties real estate taxes and insurance expense of approximately \$0.2 and \$0.1 million from 1997 to 1998, offset by increases in Same Store Properties other property operating expenses (excluding real estate taxes and insurance) of approximately \$0.8 and \$0.3 million from 1997 to 1998. This decrease in other property operating expenses is attributable to lower asset management costs in 1998 as compared to 1997 resulting from the change in ownership structure.

Interest expense. Interest expense increased by \$4.3 million, or 18%, for the six months ended June 30, 1998, to \$27.6 million as compared to \$23.3 million for the six months ended June 30, 1997. This was the result of an increase in interest expense resulting from debt incurred to fund property acquisitions, partially offset by a decrease in interest expense resulting from the amortization of debt premiums of \$1.8 million in the six months ended June 30, 1998 and an increase in capitalized interest related to developments in process.

Depreciation and amortization expense. Depreciation and amortization expense increased by \$7.5 million, or 42\$, for the six months ended June 30, 1998, to \$25.3 million as compared to \$17.8 million for the six months ended June 30, 1997. This increase was attributable to substantial growth in the number of properties owned by the Operating Partnership.

General, administrative and other expenses. General, administrative and other expenses increased by \$5.5 million for the six months ended June 30, 1998, to \$5.9 million as compared to \$0.4 million for the six months ended June 30, 1997. This increase was attributable to the changes in operations resulting primarily from the change in the character of the Operating Partnership's business.

OPERATING PARTNERSHIP AND AMB CONTRIBUTED PROPERTIES -- YEARS ENDED DECEMBER 31, 1997 AND 1996

Rental revenues. Rental revenues, including tenant reimbursements and other property related income, increased by \$67.5 million, or 40.6%, for the year ended December 31, 1997, to \$233.9 million as compared to \$166.4 million for the year ended December 31, 1996. Approximately \$8.8 million, or 13.0%, of this increase, was attributable to the Same Store Properties, with the remaining \$58.7 million attributable to Properties acquired in 1996 and 1997. The 6.3% growth in rental revenues in the Same Store Properties resulted primarily from the incremental effect of rental rate increases and reimbursement of expenses.

In 1997, the Company increased average contractual or base rental rates on the Properties by 12% on 393 new and renewing leases totaling 7.5 million rentable square feet (representing 17.2% of the Properties' aggregate rentable square footage).

Property operating expenses and real estate taxes. Property operating expenses and real estate taxes increased by \$25.6 million, or 46.3%, for the year ended December 31, 1997, to \$80.9 million as compared to \$55.3 million for the year ended December 31, 1996. Approximately \$3.4 million of this increase was attributable to the Same Store Properties, with the remaining \$22.2 million attributable to Properties acquired in 1997 and 1996. Same Store Properties real estate taxes and insurance expense increased by approximately \$1.4 million from 1996 to 1997. Same Store Properties other property operating expenses (excluding real estate taxes and insurance) increased by \$2.0 million from 1996 to 1997. The increases in expenses are primarily due to increases in property tax assessment values and incentive management fees expense.

Interest expense. Interest expense increased by \$21.6 million, or 80.3%, for the year ended December 31, 1997, to \$48.5 million as compared to \$26.9 million for the year ended December 31, 1996. Interest expense

40

related to the Same Store Properties increased by \$11.6 million due to the placement of debt on certain properties, while financing related to properties acquired in 1997 and 1996 added \$10.0 million to interest expense.

Depreciation and amortization expense. Depreciation and amortization expense increased by \$8.2 million, or 28.7%, for the year ended December 31, 1997, to \$36.8 million as compared to \$28.6 million for the year ended December 31, 1996. The increase was attributable to substantial growth in the number of properties owned by the Company. Depreciation and amortization includes depreciation of capital and tenant improvements and amortization of leasing commissions.

General, administrative and other expenses. General, administrative and other expenses increased by \$1.2 million or 150%, for the year ended December 31, 1997, to \$2.0 million as compared to \$0.8 million for the year ended December 31, 1996. The increase was attributable to the changes in operations resulting primarily from the change in the character of the Company's business from that of an investment manager prior to the IPO to a self-administered and self-managed REIT thereafter.

Interest and other income. Interest and other income decreased by \$0.1 million, or 7%, for the year ended December 31, 1997, to \$1.4 million as compared to \$1.5 million for the year ended December 31, 1996. This decrease was primarily due to lower average cash balances.

AMB CONTRIBUTED PROPERTIES -- YEARS ENDED DECEMBER 31, 1996 AND 1995

Rental revenues. Rental revenues, including tenant reimbursements and other property related income, increased by \$60.2 million, or 56.7%, for the year ended December 31, 1996, to \$166.4 million as compared to \$106.2 million for the year ended December 31, 1995. Approximately \$7.5 million, or 12.5% of this increase, was attributable to the Same Store Properties, with the remaining \$52.7 million attributable to Properties acquired in 1996 and 1995. The 8.6% growth in rental income in the Same Store Properties resulted primarily from rental rate increases.

Property operating expenses and real estate taxes. Property operating expenses and real estate taxes increased by \$18.4 million, or 49.9%, for the year ended December 31, 1996, to \$55.3 million as compared to \$36.9 million for the year ended December 31, 1995. Approximately \$1.6 million of this increase was attributable to the Same Store Properties, with the remaining \$16.8 million attributable to Properties acquired in 1996 and 1995. The Same Store Properties had an increase of approximately \$1.0 million in real estate tax and insurance expense. The other property operating expenses (excluding real estate taxes and insurance) for the Same Store Properties increased by \$0.6 million from 1995 to 1996. The increases in expenses are primarily due to increases in property tax assessment values and miscellaneous expenses.

Interest expense. Interest expense increased by 6.4 million, or 31.2%, for the year ended December 31, 1996, to 26.9 million as compared to 20.5 million for the year ended December 31, 1995. Interest expense related to the Same Store Properties increased by 3.2 million, while financing related to Properties acquired in 1996 and 1995 added 3.2 million to interest expense.

Depreciation and amortization expense. Depreciation and amortization expense increased by \$11.1 million, or 63.4%, for the year ended December 31, 1996, to \$28.6 million as compared to \$17.5 million for the year ended December 31, 1995. The increase was attributable to substantial growth in the number of properties owned by the Company. Depreciation and amortization includes depreciation of capital and tenant improvements and amortization of leasing commissions.

General, administrative and other expenses. General, administrative and other expenses remained unchanged at \$0.8 million for the years ended December 31, 1996 and December 31, 1995. General, administrative and other expenses as a percentage of total revenues was 0.5% for the year ended December 31, 1996 and 0.7% for the year ended December 31, 1995.

Interest and other income. Interest income decreased by \$0.6 million, or 28.6%, for the year ended December 31, 1996, to \$1.5 million as compared to \$2.1 million for the year ended December 31, 1995. This decrease was primarily due to lower average cash balances.

41

#### LIOUIDITY AND CAPITAL RESOURCES

The Company expects that its principal sources of working capital and funding for acquisitions, development, expansion and renovation of Properties will include borrowings under the Credit Facility, other forms of secured or unsecured financing, proceeds from equity or debt offerings by the Company or the Operating Partnership (including issuances of Units in the Operating Partnership) and cash flows provided by operations. Management believes that its sources of working capital and its ability to access private and public debt and equity capital are adequate to continue to meet liquidity requirements for the foreseeable future.

### Capital Resources

The Company, through the Operating Partnership, has a \$500.0 million unsecured revolving credit agreement with Morgan Guaranty Trust Company of New York acting as agent for a syndicate of 12 other banks. The Credit Facility, which matures in November 2000, is subject to a fee that accrues on the daily average undrawn funds, which varies between 15 and 25 basis points (currently 15 basis points) of the undrawn funds based on the Company's credit rating. The Company uses the Credit Facility principally for acquisitions and for general working capital requirements. Borrowings under the Credit Facility bear interest at LIBOR plus 90 to 120 basis points (currently LIBOR plus 90 basis points), depending on the Company's debt rating at the time of such borrowings. As of June 30, 1998, the outstanding balance under the Credit Facility was \$87.0 million and bore interest at LIBOR plus 90 basis points (6.59% as of such date). Monthly debt service payments on the Credit Facility are interest only. The total amount available under the Credit Facility fluctuates based upon the borrowing base, as defined in the agreement governing the Credit Facility. At June 30, 1998, the maximum amount available under the Credit Facility was approximately \$413.0 million. In addition, in April 1998, the Company obtained a \$50.0 million unsecured acquisition facility from NationsBank, N.A., bearing interest at LIBOR plus 90 basis points (6.59% at June 30, 1998). This \$50.0 million facility was repaid in July 1998.

In April 1998, the Company received credit ratings on its senior unsecured debt of Baal from Moody's Investors Service, BBB from Standard & Poor's Corporation and BBB+ from Duff & Phelps Credit Rating Co. As a result of the receipt of these investment-grade credit ratings, the interest rate on the Credit Facility was reduced by 20 basis points to LIBOR plus 90 basis points.

On June 30, 1998 the Operating Partnership sold the Senior Debt Securities in an aggregate principal amount of \$400 million in an underwritten public offering, the net proceeds of which were used to repay amounts outstanding under the Credit Facility. The Senior Debt Securities are comprised of \$175 million aggregate principal amount of 7.10% notes due June 30, 2008, \$125 million aggregate principal amount of 7.50% notes due June 30, 2018 and \$100 million aggregate principal amount of 6.90% Reset Put Securities due June 30, 2015 -- Putable/Callable June 30, 2005. Interest on the Senior Debt Securities is payable semi-annually on June 30 and December 30, commencing December 30, 1998, and repayments of principal are not due prior to maturity. Each tranche of the Senior Debt Securities may be redeemed at the option of the Operating Partnership at any time, in whole or in part, at 100% of the outstanding principal amount of such securities being redeemed, plus accrued and unpaid interest to the date of redemption, plus the sum of the present values of the remaining scheduled payments of principal and interest thereon (exclusive of interest accrued to such redemption date) discounted to such redemption date on a semiannual basis (assuming a 360-day year consisting of twelve 30-day months) at the Treasury Rate plus 25 basis points. The Senior Debt Securities are guaranteed on an unsecured basis by the Company.

In connection with the Formation Transactions and property acquisitions consummated subsequent thereto, the Company has assumed various mortgages and other secured debt. As of June 30, 1998, the aggregate principal amount of all such mortgage and other secured debt was \$575.6 million, excluding unamortized debt premiums of \$16.8 million. The secured debt bears interest at rates varying from 4.00% to 10.38% per annum (with a weighted average of 7.91%) with final maturity dates ranging from November 1998 to January 2014.

On June 30, 1998, the Company's total outstanding debt was approximately \$1.1 billion, including (i) \$592.4 million of secured indebtedness (including unamortized debt premiums of approximately

\$16.8 million) with an average maturity of seven years and a weighted average interest rate of 7.91%, (ii) \$137.0 million outstanding under its unsecured credit facilities, comprised of the Credit Facility and the \$50.0 million unsecured acquisition facility, with maturity dates of July 1998 and November 2000 and weighted average interest rates of 6.59% and (iii) \$400 million principal amount of Senior Debt Securities, with maturities in June 2008, 2015 and 2018 and a weighted average interest rate of 7.18%. The total amount of debt to be repaid during the remainder of 1998 is approximately \$16.9 million, including scheduled principal amortization of approximately \$3.3 million.

On July 20, 1998, the Company sold \$100 million of 8 1/2% Series A Preferred Stock in an underwritten public offering, the net proceeds of which were used to repay outstanding borrowings under the Credit Facility.

In order to maintain financial flexibility and facilitate the rapid deployment of capital through market cycles, the Company presently intends to operate with a Debt-to-Total Market Capitalization Ratio of approximately 45% or less. Additionally, the Company presently intends to structure its balance sheet to enable it to maintain investment-grade ratings on its senior unsecured debt. Upon consummation of the Offering, the Company's Debt-to-Total Market Capitalization Ratio as of June 30, 1998 on a pro forma basis (giving effect to the acquisition-related debt incurred subsequent to June 30, 1998, the sale of the Series A Preferred Shares and the Offering and the application of the proceeds therefrom as if the debt had been incurred and those transactions had occurred as of that date) would have been approximately 33.6% (approximately 34.2% on an historical basis).

### Liquidity

As of June 30, 1998, the Company had approximately \$29.2 million in cash and cash equivalents and \$413.0 million of available borrowings under the Credit Facility.

The Company intends to use cash from operations, available borrowings under the Credit Facility as well as net proceeds from the anticipated issuance of the shares of Series B Preferred Stock and from future debt or equity offerings, if any, to fund acquisitions, development activities and capital expenditures and to provide for general working capital requirements.

On June 19, 1998, the Board of Directors declared a distribution on the Common Stock of \$0.3425 per share, paid on July 9, 1998 to stockholders of record as of June 30, 1998 and in its capacity as general partner of the Operating Partnership, declared a distribution on the Operating Partnership's common partnership units of 0.3425 per common partnership unit, paid on July 9, 1998 to partners of record as of June 30, 1998. On September 3, 1998, the Board of Directors declared a distribution on the Common Stock of \$0.3425 per share, payable on October 2, 1998 to stockholders of record as of September 16, 1998, and, in its capacity as general partner of the Operating Partnership, declared a distribution on the Operating Partnership's common partnership units of \$0.3425 per common partnership unit, payable on October 2, 1998 to partners of record as of September 16, 1998. On September 3, 1998, the Board of Directors also declared a dividend on the Series A Preferred Stock of \$0.4604 per share for the period commencing on July 27, 1998 and ending on October 14, 1998, payable on October 15, 1998 to stockholders of record as of September 16, 1998, and, in its capacity as general partner of the Operating Partnership, declared a distribution for such period on the Operating Partnership's Series A Preferred Units (as defined) of \$0.4604 per Series A Preferred Unit, payable on October 15, 1998 to partners of record as of September 16, 1998.

The anticipated size of the Company and the Operating Partnership's distributions, using only cash from operations, will not allow them to retire all of their debt as it comes due. Therefore, the Company and the Operating Partnership intend to repay maturing debt with net proceeds from future debt and/or equity financings. No assurance can be given, however, that future financings will be available to the Company and the Operating Partnership or that the terms of any such financings will be favorable from the Company's perspective.

### 43

### Capital Commitments

In addition to recurring capital expenditures and costs to renew or re-tenant space, as of September 25, 1998 the Company was in the process of renovating, expanding or developing 18 projects at a total estimated cost of \$331.9 million, including two projects commenced subsequent to June 30, 1998 at a total estimated cost at completion of \$23.3 million. The Company presently expects to fund these expenditures with cash from operations, borrowings under the Credit Facility or debt or equity issuances. Other than these capital items, the Company has no material capital commitments. During the period from January 1, 1998 to September 25, 1998, the Company invested \$674.4 million of which \$258.9 million was invested subsequent to June 30, 1998 in (i) 187 industrial buildings, aggregating 15.3 million rentable square feet, (ii) two retail

centers, aggregating 0.4 million square feet, and (iii) an unconsolidated limited partnership interest in an existing real estate joint venture which owns 36 industrial buildings aggregating 4.0 million square feet. The acquisitions were funded through borrowings under the Credit Facility, cash, debt assumption of approximately \$171.1 million, an investment from a co-investment partner of approximately \$60.3 million and the issuance of Units with a value of approximately \$44.7 million at the date of issuance. The Company expects that its funds from operations and availability under its Credit Facility will be sufficient to meet expected capital commitments for the next 12 months.

#### INFLATION

Substantially all of the industrial and retail leases require the tenant to pay, as additional rent, a portion of any increases in real estate taxes and operating expenses over a base amount. Leases representing approximately 5.9% of the Company's total rentable square feet provide for rent increases based upon changes in the Consumer Price Index. The remainder of the Company's leases provide for fixed rental payments, of which a majority include predetermined rent increases at various points in time during the lease term. Management believes that inflationary increases in operating expenses will be offset, in part, by the expense reimbursements and contractual rent increases described above.

#### YEAR 2000 COMPLIANCE

Many computer programs have been written using two digits rather than four to define the applicable year. Computer programs that have time-sensitive software may recognize a date using "00" as the year 1900 rather than the year 2000. This "year 2000 issue" could result in a system failure or miscalculations causing disruptions of operations, including, among other things, a temporary inability to process transactions, send invoices or engage in similar normal business activities.

The Company is currently conducting a company-wide test of its financial and non-financial systems to ensure that its systems will adequately handle the year 2000 issue. The Company's current financial system generally provides for a four-digit year; however, the current system is not fully year 2000 compliant. The Company expects that its financial system will be fully year 2000 compliant once it completes a software upgrade in late 1998 or early 1999. The cost of such upgrade is expected to be less than \$100,000.

The Company is currently surveying its property managers to determine if its non-financial systems (HVAC, security, lighting and other building systems) at its Properties are year 2000 compliant. The Company does not expect the cost to bring property systems into compliance to be material. Although there can be no assurance, the Company currently does not expect that the year 2000 issue will materially affect its operations due to problems encountered by its suppliers, customers and lenders.

44

## FUNDS FROM OPERATIONS

The following table reflects the calculation of the Company's FFO on an historical basis for the six months ended June 30, 1998, on an as adjusted basis (giving effect to the completion of the Formation Transactions, the IPO and certain 1997 property acquisitions and dispositions) for the year ended December 31, 1997 and on a pro forma basis (giving effect to the Formation Transactions, the IPO, certain 1997 property acquisitions and dispositions, the property acquisitions in 1998, the sale of the Senior Debt Securities and the application of the net proceeds therefrom, the sale of the Series A Preferred Shares and the application of the net proceeds therefrom and the Offering and the application of the net proceeds therefrom, as if all such transactions had occurred on January 1, 1997) for the year ended December 31, 1997 and the six months ended June 30, 1998. See "Pro Forma Financial Information."

# <TABLE>

		FOR THE YE			SIX M	OR THE MONTHS ENDED 30, 1998		
	AS	ADJUSTED	PI	RO FORMA	HI	STORICAL	PR	O FORMA
<\$>	<c:< th=""><th>&gt;</th><th><c:< th=""><th>&gt;</th><th><c></c></th><th></th><th><c></c></th><th></th></c:<></th></c:<>	>	<c:< th=""><th>&gt;</th><th><c></c></th><th></th><th><c></c></th><th></th></c:<>	>	<c></c>		<c></c>	
<pre>Income from operations before minority   interests</pre>	\$	103,903	\$	118,539	\$	59 <b>,</b> 570	\$	67,501
Depreciation and amortization Furniture, fixtures and equipment		45 <b>,</b> 886		57,630		25,302		29,515
depreciation		(173)		(173)		(215)		(215)
interests(1)(2)		(2,207)		(8,609)		(2,088)		(4,256)

unconsolidated joint venture: Company's share of net income Company's share of FFO Series A Preferred Stock dividends Series B Preferred Stock dividends		(5,086)		(2,543)
		6,344		3,175
		(8,500)		(4,250)
		(6,375)		(3,188)
FFO(1)	\$ 147,409	\$ 153 <b>,</b> 770	\$ 82,569 	\$ 85 <b>,</b> 739
Weighted average shares and units outstanding (diluted)	88,698,719 =======	90,604,395	89,362,932 =======	90,670,014
Cash flows provided by (used in): Operating activities Investing activities Financing activities				

 \$ 131,621 | \$ 195,633 | \$ 75,720 | \$ 100,514 ||  | (607,768) | (1,024,862) | (398,639) | (152,426) |
|  | 553,199 | 1,218,545 | 312,118 | (69,272) |
- -----

- (1) The White Paper defines Funds from Operations as net income (loss) (computed in accordance with GAAP), excluding gains (or losses) from debt restructuring and sales of properties, plus real estate related depreciation and amortization. Management considers FFO an appropriate measure of an equity REIT's performance because it is predicated on cash flow analyses. The Company computes FFO in accordance with standards established by the White Paper, which may differ from the methodology for calculating FFO utilized by other REITs and, accordingly, may not be comparable to such other REITs. FFO should not be considered as an alternative to net income (determined in accordance with GAAP) as an indicator of the Company's financial performance or to cash flow from operating activities (determined in accordance with GAAP) as an indicator of the Company's liquidity, nor is it indicative of funds available to fund the Company's cash needs, including the Company's ability to make distributions.
- (2) Represents FFO attributable to minority interests in consolidated joint ventures for the period presented, which has been computed as minority interests' share of net income before disposal of properties plus minority interests' share of real estate-related depreciation and amortization of the consolidated joint ventures for such period. Such minority interests are not convertible into shares of Common Stock.

45

# BUSINESS AND PROPERTIES

The following table summarizes the diversification by region of the Industrial and Retail Properties owned as of June 30, 1998:

<TABLE> <CAPTION>

CALITON		INDUSTRIAL PROPERTIES		RETAIL PROPERTIES		NUMBER OF		
TOTAL	NUMBER	RENTABLE		NUMBER	RENTABLE		BUILDINGS	
RENTABLE								
SOUARE % OF	OF	SQUARE	% OF	OF	SQUARE	% OF	AND	
REGION	BUILDINGS	FEET	TOTAL	CENTERS	FEET	TOTAL	CENTERS	
FEET TOTAL								
<s> <c></c></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Eastern	77	9,864,840	20.7%	4	1,272,968	18.6%	81	
Midwestern	103	11,868,394	24.9	4	710,833	10.4	107	
Southern	142	13,169,885	27.6	12	1,957,051	28.6	154	
15,126,936 27.7 Western	141	12,772,141	26.8	17	2,907,986	42.4	158	
13,000,127 20.0								
Total54,524,098 100.0%	463	47,675,260	100.0%	37	6,848,838	100.0%	500	
1,021,000	===	=======	=====	==	=======	=====	===	

</TABLE>

INDUSTRIAL PROPERTIES

At June 30, 1998, the Company owned 463 industrial buildings aggregating approximately 47.7 million rentable square feet, located in 23 markets nationwide. The Industrial Properties accounted for \$198.5 million, or 72%, of Annualized Base Rent derived from the Properties as of June 30, 1998. The

Industrial Properties were 95.1% leased to over 1,200 tenants as of the same date, the largest of which accounted for no more than 1.2% of Annualized Base Rent from the Industrial Properties.

Property Characteristics. The Industrial Properties, which consist primarily of warehouse distribution facilities suitable for single or multiple tenants, are typically comprised of multiple buildings (an average of five) and generally range between 300,000 and 600,000 rentable square feet, averaging 475,000 rentable square feet per Property. The following table identifies characteristics of the typical industrial buildings:

<TABLE> <CAPTION>

	TYPICAL BUILDING	RANGE
<\$>	<c></c>	<c></c>
Rentable square feet	100,000	70,000 - 150,000
Clear height	24 ft	18 - 32 ft.
Building depth	200 ft	150 - 300 ft.
Truck court depth	110 ft	90 - 130 ft.
Loading Dock & Grade	Dock or Dock & Grade	
Parking spaces per 1,000 square feet	1.0	0.5 - 2.0
Square footage per tenant	35,000	5,000 - 100,000
Office finish	8%	3% - 15%
Site coverage	40%	35% - 55%

  |  |Lease Terms. The Industrial Properties are typically subject to lease on a "triple net basis," defined as leases in which tenants pay their proportionate share of real estate taxes, insurance and operating costs, or subject to leases on a "modified gross basis," defined as leases in which tenants pay expenses over certain threshold levels. Lease terms typically range from three to ten years, with an average of seven years, excluding renewal options. The majority of the industrial leases do not include renewal options.

Overview of Major Target Markets. The Industrial Properties are concentrated in national hub distribution markets such as Atlanta, Chicago, Dallas/Fort Worth, Los Angeles, Northern New Jersey and the San Francisco Bay Area because management believes their strategic location, transportation network and infrastructure, and large consumer and manufacturing bases support strong demand for industrial space. The six national hub markets listed above are the nation's largest warehouse markets and, as of December 31, 1997, comprised 36% of the warehouse inventory of the 53 industrial markets tracked by CB Commercial/ Torto Wheaton Research. As of December 31, 1997, the combined population of these markets was approximately 37.2 million, and the amount of per capita warehouse space was 19% above the average for such 53 industrial markets. As set forth in the tables below, these six markets contained five of the ten busiest cargo airports and three of the ten busiest container ports in the periods noted.

46

# 10 LARGEST WAREHOUSE MARKETS

<TABLE>

MARKET	SQ. FT. (000'S)(1)
<\$>	<c></c>
*Northern New Jersey	371,087
*Los Angeles	360,561
*Chicago	344,968
*Atlanta	286,006
*Dallas/Fort Worth	265,769
*San Francisco Bay Area	258 <b>,</b> 578
Philadelphia	191,625
Greater Miami	188,824
Orange County	186,793
St. Louis	156,666

  |

# 10 BUSIEST AIR CARGO MARKETS IN THE CONTINENTAL U.S.

<TABLE> <CAPTION>

MARKET	ANNUAL TONNAGE (2)
<\$>	<c></c>
Memphis	2,233,490
*Los Angeles	1,872,528
Miami	1,765,827
New York	1,661,400

*Chicago	1,407,589
Louisville	1,345,318
*Newark	1,048,954
*Atlanta*	864,474
Dayton	812,440
*Dallas/Fort Worth	810,621

#### 10 BUSIEST PORTS BY CONTAINERIZED CARGO

ד עווועוע ע

<TABLE>

	ANNUAL
MARKET	TONNAGE (3)
<\$>	<c></c>
*Long Beach/Los Angeles	31,411,023
*New York/New Jersey	13,407,276
Seattle/Tacoma	11,941,371
Charleston	6,858,062
*Oakland	6,767,463
Houston	6,458,136
Hampton Roads	6,189,183
Savannah	5,505,551
Miami/Port Everglades	5,356,102
New Orleans	5,009,960

  |Markets in which the Company owns Industrial Properties are in bold. "\*" denotes each of the six national hub markets as characterized by the Company.

- (1) Table derived from data, as of December 31, 1997, obtained from CB Commercial/Torto Wheaton Research.
- (2) Table derived from preliminary data, as of December 1997, published by the Airports Council International.
- (3) Table derived from data, as of December 31, 1996, obtained from the U.S. Bureau of the Census -- United States Foreign Trade.

47

Within these metropolitan areas, the Industrial Properties are concentrated in in-fill locations (areas which are typified by high population densities and low levels of available land that could be developed into competitive industrial or retail properties) within established, relatively large submarkets (markets within a metropolitan area in which the competitive environment for one or more property types is largely dependent upon the supply of such property type in such market rather than the supply of such property type in other portions of such metropolitan area) which the Company believes should provide a higher rate of occupancy and rent growth than properties located elsewhere. These in-fill locations are typically near major ports or airports, have good access to freeways and rail lines, are proximate to a diverse labor pool, and have limited land available for new construction. There is typically broad demand for industrial space in these centrally located submarkets due to a diverse mix of industries and types of industrial uses, including warehouse distribution, light assembly and manufacturing. The Company generally avoids locations at the periphery of metropolitan areas where there are fewer supply constraints. Small metropolitan areas or cities without a heavy concentration of warehouse activity typically have few, if any, supply-constrained locations.

4 8

# INDUSTRIAL PROPERTY SUMMARY

As of June 30, 1998, the 463 industrial buildings were diversified across 23 markets nationwide. The average age of the Industrial Properties is 12 years (since the time the property was built or substantially renovated), which the Company believes should result in lower operating costs over the long term. Ownership of each Property is in fee simple unless otherwise noted. <TABLE> <CAPTION>

						PERCENTAGE	
				YEAR		OF TOTAL	
			NUMBER	BUILT/		RENTABLE	
			OF	RENOVATED	RENTABLE	SQUARE	
PERCEN'	TAGE						
	REGION/MARKET/PROPERTY	LOCATION	BUILDINGS	(1)	SQUARE FEET	FEET	
LEASED							
	_						
<s></s>		<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
EASTER	N						

Greenwood Industrial. 89.2     Meadowridge						
Greenwood Industrial. 89.2  Meadowridge	ANNUALIZED BASE RENT(2) (000S)	PERCENTAGE OF ANNUALIZED BASE RENT	NUMBER OF LEASES	BASE RENT PER LEASED SQUARE FOOT(3)		
Meadowridge				ANNUALIZED	)	
Meadowridge.  Meadowridge.  100.0 Patuxent.  100.0 Pennsy Drive.  23.1 Preston Court.  100.0 Santa Barbara Court.  100.0 Boston Arsenal Street.  100.0 Braintree Industrial.  100.0 Bradlee Circle Office  100.0 Brockton Industrial.  100.0 Cabot Business Park.  79.6 Collins Street.  100.0 Hammden Road.  100.0 Locke Building.  100.0 Stoughton Industrial.  100.0 Stoughton Industrial.  100.0 Locke Building.  100.0 Empire Drive.  100.0 Cincinnati(5) Dixie Highway.  100.0 Empire Drive.  100.0 Northern New Jersey Dock's Corner(6).  84.1 Dock's Corner II.  100.0 Jamesburg.  95.7 South River Park(7).  n/a Two South Middlesex.  100.0 Philadelphia Mid-Atlantic Business Center.  97.4	. Wilmington		3	1986	266,141	0.6
Meadowridge.  100.0 Patuxent.  100.0 Pennsy Drive.  23.1 Preston Court.  100.0 Santa Barbara Court.  100.0 Boston Arsenal Street.  100.0 Bradlee Circle Office.  100.0 Bradlee Circle Office.  100.0 Brockton Industrial.  100.0 Cabot Business Park.  79.6 Collins Street.  100.0 Hampden Road.  100.0 Locke Building.  100.0 Stoughton Industrial.  100.0 Cincinnati(5) Dixie Highway.  100.0 Empire Drive.  100.0 Northern New Jersey Dock's Corner II.  100.0 Jamesburg.  95.7 South River Park(7) n/a Two South Middlesex.  100.0	. West Deptfo	rd	13	1979R	779,594	1.6
Meadowridge.  100.0 Patuxent.  100.0 Pennsy Drive.  23.1 Preston Court.  100.0 Santa Barbara Court.  100.0 Boston Arsenal Street.  100.0 Braintree Industrial.  100.0 Bradlee Circle Office.  100.0 Brockton Industrial.  100.0 Cabot Business Park.  79.6 Collins Street.  100.0 Hampden Road.  100.0 Hartwell Avenue.  100.0 Stoughton Industrial.  100.0 Cincinnati(5) Dixie Highway.  100.0 Empire Drive.  100.0 Production Drive.  100.0 Northern New Jersey Dock's Corner(6).  84.1 Dock's Corner II.  100.0 Jamesburg.  95.7 South River Park(7).	. Monroe		1	1995	218,088	0.5
Greenwood Industrial.  89.2  Meadowridge.  100.0  Patuxent.  100.0  Pennsy Drive.  23.1  Preston Court.  100.0  Santa Barbara Court.  100.0  Boston  Arsenal Street.  100.0  Bedford Street.  100.0  Braintree Industrial.  100.0  Bradlee Circle Office.  100.0  Cabot Business Park.  79.6  Collins Street.  100.0  Hampden Road.  100.0  Locke Building.  100.0  Stoughton Industrial.  100.0  Cincinnati(5)  Dixie Highway.  100.0  Empire Drive.  100.0  Root's Corner (6).  84.1  Dock's Corner II.  100.0  Jamesburg.	. Cranbury		n/a	n/a	n/a	n/a
Meadowridge.  Meadowridge.  100.0 Patuxent. 100.0 Pennsy Drive. 23.1 Preston Court. 100.0 Santa Barbara Court. 100.0 Boston Arsenal Street. 100.0 Braintree Industrial. 100.0 Bradlee Circle Office. 100.0 Brockton Industrial. 100.0 Cabot Business Park. 79.6 Collins Street. 100.0 Hampden Road. 100.0 Hartwell Avenue. 100.0 Stoughton Industrial. 100.0 Cincinnati(5) Dixie Highway. 100.0 Empire Drive. 100.0 Production Drive. 100.0 Northern New Jersey Dock's Corner II.	. Dayton		3	1989	821,712	1.7
Meadowridge.  Meadowridge.  100.0 Patuxent.  100.0 Pennsy Drive.  23.1 Preston Court.  100.0 Santa Barbara Court.  100.0 Boston Arsenal Street.  100.0 Braintree Industrial.  100.0 Bradlee Circle Office.  100.0 Bradlee Circle Office.  100.0 Cabot Business Park.  79.6 Collins Street.  100.0 Hampden Road.  100.0 Hartwell Avenue.  100.0 Stoughton Industrial.  100.0 Cincinnati(5) Dixie Highway.  100.0 Empire Drive.  100.0 Production Drive.  0.0 Northern New Jersey Dock's Corner(6).	. South Bruns	wick	1	1981	212,335	0.4
Meadowridge	. South Bruns	wick	1	1996	554,521	1.2
Meadowridge	. Florence		1	1975	50,729	0.1
Greenwood Industrial.  89.2  Meadowridge	. Florence		1	1994	268,525	0.6
Greenwood Industrial.  89.2  Meadowridge			1	1989	199,440	0.4
Greenwood Industrial.  89.2  Meadowridge.  100.0  Patuxent.  100.0  Pennsy Drive.  23.1  Preston Court.  100.0  Santa Barbara Court.  100.0  Boston  Arsenal Street.  100.0  Bedford Street.  100.0  Braintree Industrial.  100.0  Bradlee Circle Office.  100.0  Brockton Industrial.  100.0  Cabot Business Park.  79.6  Collins Street.  100.0  Hampden Road.  100.0  Locke Building.  100.0  Stoughton Industrial.  100.0  Stoughton Industrial.	. Florence		2	1990	209,680	0.4
Greenwood Industrial.  89.2  Meadowridge	. West Bridge	water	1	1986	315,000	0.7
Greenwood Industrial.  89.2  Meadowridge.  100.0  Patuxent.  100.0  Pennsy Drive.  23.1  Preston Court.  100.0  Santa Barbara Court.  100.0  Boston  Arsenal Street.  100.0  Bedford Street.  100.0  Braintree Industrial.  100.0  Bradlee Circle Office.  100.0  Brockton Industrial.  100.0  Cabot Business Park.  79.6  Collins Street.  100.0  Hampden Road.  100.0  Hartwell Avenue.	. Stoughton		5	1984	632,675	1.3
Greenwood Industrial.  89.2  Meadowridge.  100.0  Patuxent.  100.0  Pennsy Drive.  23.1  Preston Court.  100.0  Santa Barbara Court.  100.0  Boston  Arsenal Street.  100.0  Bedford Street.  100.0  Braintree Industrial.  100.0  Bradlee Circle Office.  100.0  Brockton Industrial.  100.0  Cabot Business Park.  79.6  Collins Street.  100.0  Hampden Road.	. Marlborough		1	1982	97 <b>,</b> 870	0.2
Greenwood Industrial.  89.2  Meadowridge.  100.0  Patuxent.  100.0  Pennsy Drive.  23.1  Preston Court.  100.0  Santa Barbara Court.  100.0  Boston  Arsenal Street.  100.0  Bedford Street.  100.0  Braintree Industrial.  100.0  Bradlee Circle Office.  100.0  Brockton Industrial.  100.0  Cabot Business Park.  79.6  Collins Street.			1	1970	40,800	0.1
Greenwood Industrial.  89.2  Meadowridge			1	1977	204,117	0.4
Greenwood Industrial.  89.2  Meadowridge.  100.0  Patuxent.  100.0  Pennsy Drive.  23.1  Preston Court.  100.0  Santa Barbara Court.  100.0  Boston  Arsenal Street.  100.0  Bedford Street.  100.0  Braintree Industrial.  100.0  Bradlee Circle Office.  100.0  Brockton Industrial.			1	1979	152,730	0.3
Greenwood Industrial.  89.2  Meadowridge.  100.0  Patuxent.  100.0  Pennsy Drive.  23.1  Preston Court.  100.0  Santa Barbara Court.  100.0  Boston  Arsenal Street.  100.0  Bedford Street.  100.0  Braintree Industrial.  100.0  Bradlee Circle Office.			15	1970	1,274,800	2.7
Greenwood Industrial.  89.2 Meadowridge.  100.0 Patuxent.  100.0 Pennsy Drive.  23.1 Preston Court.  100.0 Santa Barbara Court.  100.0 Boston Arsenal Street.  100.0 Bedford Street.  100.0 Braintree Industrial.			1	1967	300,114	0.6
Greenwood Industrial.  89.2 Meadowridge			1	1987	120,000	0.3
Greenwood Industrial.  89.2  Meadowridge.  100.0  Patuxent.  100.0  Pennsy Drive.  23.1  Preston Court.  100.0  Santa Barbara Court.  100.0  Boston  Arsenal Street.		911	8	1969	976,634	2.0
Greenwood Industrial.  89.2  Meadowridge		αh	1	1978	191,850 40,018	0.4
Greenwood Industrial.  89.2 Meadowridge.  100.0 Patuxent.  100.0 Pennsy Drive.  23.1 Preston Court.  100.0 Santa Barbara Court.	Matasta		1	1978	101 050	0.4
Greenwood Industrial.  89.2 Meadowridge.  100.0 Patuxent.  100.0 Pennsy Drive.  23.1 Preston Court.	. Elkridge		1	1978	166,820	0.3
Greenwood Industrial	. Jessup		1	1988	178,880	0.4
Greenwood Industrial	. Landover		1	1998R	359,477	0.8
Greenwood Industrial89.2  Meadowridge	. Jessup		2	1981	147,383	0.3
Greenwood Industrial	. Elkridge		3	1990	332,512	0.7
	. Savage		3	1982	480,610	1.0
100.0% Crysen Industrial	. Savage		1	1986	150,000	0.3
Baltimore/Washington, D.C. Brightseat Road	. Landover		1	1990	121,785	0.3%

586

423

1,700

1,396

0.3%

0.2

0.9

0.7

\$4.77 4.27 3.97 4.20

EASTERN

ASTERN

Baltimore/Washington, D.C.

Brightseat Road.

Crysen Industrial.

Greenwood Industrial.

Meadowridge.

Patuxent	677	0.3	8	4.59
Pennsy Drive	353	0.2	1	4.25
Preston Court	763	0.4	3	4.27
Santa Barbara Court	616	0.3	2	3.69
Boston	010	0.5	2	3.03
Arsenal Street	1,439	0.7	1	7.50
Bedford Street	593	0.3	1	14.82
Braintree Industrial	2,028	1.0	10	2.08
Bradlee Circle Office	1,148	0.6	1	9.57
Brockton Industrial	1,123	0.6	2	3.74
Cabot Business Park	5,655	2.8	21	5.58
Collins Street	479	0.2	2.1	3.14
	816	0.2	1	4.00
Hampden Road			_	
Hartwell Avenue	204	0.1	1	5.00
Locke Building	333	0.2	1	3.40
Stoughton Industrial	1,888	1.0	7	2.98
United Drive	1,229	0.6	1	3.90
Cincinnati(5)				
Dixie Highway	640	0.3	3	3.05
Empire Drive	622	0.3	3	3.12
Holton Drive	1,034	0.5	1	3.85
Production Drive	0.0	0.0	0	0.0
Northern New Jersey				
Dock's Corner(6)	1,819	0.9	2	3.90
Dock's Corner II	839	0.4	1	3.95
Jamesburg	4,809	2.4	4	6.11
South River Park(7)	n/a	n/a	n/a	n/a
Two South Middlesex	856	0.4	2	3.93
Philadelphia				
Mid-Atlantic Business Center	2,718	1.4	25	3.58
Wilmington	,			
Boulden	1,062	0.5	5	3.99

</TABLE>

49

<TABLE> <CAPTION>

PERCENTAGE		NUMBER OF	YEAR BUILT/ RENOVATED	RENTABLE	PERCENTAGE OF TOTAL RENTABLE SQUARE	
REGION/MARKET/PROPERTY	LOCATION	BUILDINGS	(1)	SQUARE FEET	FEET	
LEASED	LOCATION	DOIDDINGS	( ± )	SQUARE FEET	FEET	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Eastern Region Total/						
Weighted Average		77		9,864,840	20.7%	
91.5%						
MIDWESTERN						
Chicago						
Alsip Industrial	Alsip	1	1975	153,582	0.3	
100.0		_		,		
Belden Avenue	Addison	3	1991	346,233	0.7	
100.0						
Bensenville	Bensenville	13	1994R	2,137,370	4.5	
97.2						
Chicago Industrial	Bensenville	2	1974	184,360	0.4	
48.4 Crossroads Industrial	Pollingbrook	1	1990	260,890	0.5	
100.0	BOITINGDIOOK	1	1990	200,090	0.5	
Elk Grove Village Industrial	Elk Grove Village	10	1980	693,459	1.5	
87.7				, , , , , , , , , , , , , , , , , , , ,		
Executive Drive	Addison	1	1987	75 <b>,</b> 020	0.2	
100.0						
Greenleaf	Elk Grove Village	1	1973	50 <b>,</b> 695	0.1	
100.0		ć	10065	760 070	1 6	
Itasca Industrial Portfolio 89.7	Itasca, Wood Dale	6	1996R	769 <b>,</b> 070	1.6	
Lake Michigan Industrial						
Portfolio(4)	Itasca, Bridgeview	2	1994	310,681	0.7	
100.0				,		
Linder Skokie	Skokie	1	1991R	484,370	1.0	
60.3						
Lisle Industrial	Lisle	1	1985R	360,000	0.8	
100.0			4000	0.4.5. 5.0.0		
Melrose Park	Melrose Park	1	1982	346,538	0.7	
100.0 O'Hare Industrial Portfolio	Itagaa Naparyilla	15	1975	699,512	1.5	
92.9	icasca, Naperville	ΤJ	1313	033,312	Τ	
Windsor Court	Addison	1	1990	56,640	0.1	
				,		

100.0 Columbus						
Industrial Drive	Columbus		1	1991	228,433	0.5
Janitrol	Columbus	Columbus		1989	240,000	0.5
Minneapolis Braemar Business Center 93.7	Minneapolis		2	1982	108,091	0.2
Corporate Square	Eagan	Eagan		1992R	526,490	1.1
92.4 Edenvale Business Center	Eden Prairie	е	1	1982	85,818	0.2
96.9 Mendota Heights(6)	Mendota Heig	ghts	1	1998D	149,740	0.3
Minneapolis Distribution Portfolio	Minneapolis	,	5	1997R	1,032,994	2.2
99.7	Edina					
Minneapolis Industrial Portfolio	Plymouth		4	1985R	514,546	1.1
100.0  Minneapolis Industrial Portfolio  V	Brooklyn Cer	nter	6	1997	499,673	1.0
95.2 Parkway Business Center	New Hope		1	1982	43,660	0.1
100.0 Penn James Office/Warehouse	Bloomington		2	1974	215,606	0.5
100.0 Round Lake Business Center	Arden Hills		1	1982	74,265	0.2
94.8 Shady Oak	Eden Prairie	e	1	1980R	104,243	0.2
93.4 Twin Cities	New Hope, Me	endota	2	1980	600,464	1.3
100.0 Minnetonka Industrial	Heights Minnetonka		10	1978	515 <b>,</b> 951	1.1
100.0						
Midwestern Region Total/ Weighted Average			103		11,868,394	24.9
93.8						
<caption></caption>						
CAL ITON				ANNUALIZE	D	
	ANNUALIZED	PERCENTAGE		BASE RENT PER	l.	
	BASE	OF	NUMBER	RENT PER LEASED	S.	
REGION/MARKET/PROPERTY			OF LEASES	RENT PER	t.	
	BASE RENT (2)	OF ANNUALIZED	OF	RENT PER LEASED SQUARE	-	
	BASE RENT(2) (000S) < <c></c>	OF ANNUALIZED BASE RENT <c> 19.1%</c>	OF LEASES  <c></c>	RENT PER LEASED SQUARE FOOT(3)		
<pre><s> Eastern Region Total/   Weighted Average</s></pre>	BASE RENT(2) (000S) 	OF ANNUALIZED BASE RENT <c></c>	OF LEASES  <c></c>	RENT PER LEASED SQUARE FOOT (3)	-	
<pre><s> Eastern Region Total/   Weighted Average</s></pre>	BASE RENT(2) (000S) < <c></c>	OF ANNUALIZED BASE RENT <c> 19.1%</c>	OF LEASES  <c></c>	RENT PER LEASED SQUARE FOOT (3)	-	
<pre><s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago    Alsip Industrial    Belden Avenue.</s></pre>	BASE RENT(2) (000S) 	OF ANNUALIZED BASE RENT <c> 19.1% 1.2 1.0</c>	OF LEASES  <c> 126 </c>	RENT PER LEASED SQUARE FOOT(3)	-	
<pre><s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago    Alsip Industrial   Belden Avenue   Bensenville.</s></pre>	BASE RENT(2) (000S) 	OF ANNUALIZED BASE RENT  <c> 19.1%  1.2 1.0 4.0</c>	OF LEASES  <c> 126  11 7 30</c>	RENT PER LEASED SQUARE FOOT(3) <c> \$4.19  3.38 5.50 3.82</c>	-	
<pre><s> Eastern Region Total/   Weighted Average  MIDWESTERN   Chicago     Alsip Industrial.     Belden Avenue.     Bensenville.     Chicago Industrial.</s></pre>	BASE RENT(2) (000S) 	OF ANNUALIZED BASE RENT  <c> 19.1%  1.2 1.0 4.0 0.2</c>	OF LEASES  <c> 126  11 7 30 2</c>	RENT PER LEASED SQUARE FOOT(3) 		
<pre><s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago    Alsip Industrial   Belden Avenue   Bensenville.</s></pre>	BASE RENT(2) (000S) 	OF ANNUALIZED BASE RENT  <c> 19.1%  1.2 1.0 4.0</c>	OF LEASES  <c> 126  11 7 30</c>	RENT PER LEASED SQUARE FOOT(3) <c> \$4.19  3.38 5.50 3.82</c>		
<pre> <s> Eastern Region Total/   Weighted Average  MIDWESTERN   Chicago     Alsip Industrial.     Belden Avenue.     Bensenville.     Chicago Industrial.     Crossroads Industrial     Elk Grove Village Industrial     Executive Drive.</s></pre>	BASE RENT(2) (000S) 	OF ANNUALIZED BASE RENT 19.1% 1.2 1.0 4.0 0.2 0.5	OF LEASES  <c> 126  11 7 30 2 4</c>	RENT PER LEASED SQUARE FOOT(3) < <c> \$4.19 3.38 5.50 3.82 4.20 4.00</c>	-	
<pre><s> Eastern Region Total/ Weighted Average  MIDWESTERN Chicago    Alsip Industrial.    Belden Avenue.    Bensenville.    Chicago Industrial.    Crossroads Industrial.    Elk Grove Village Industrial    Executive Drive.    Greenleaf.</s></pre>	BASE RENT(2) (000S) <c> \$ 37,848  557 1,904 7,932 375 1,043 2,577 600 266</c>	OF ANNUALIZED BASE RENT 	OF LEASES  <c> 126  11 7 30 2 4 14 6 1</c>	RENT PER LEASED SQUARE FOOT(3) <c> \$4.19  3.38 5.50 3.82 4.20 4.00 4.24 8.00 5.25</c>	-	
<pre> <s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago    Alsip Industrial.    Belden Avenue.    Bensenville.    Chicago Industrial.    Crossroads Industrial.    Elk Grove Village Industrial    Executive Drive.    Greenleaf.   Itasca Industrial Portfolio.   Lake Michigan Industrial</s></pre>	BASE RENT(2) (000S) <c> \$ 37,848  557 1,904 7,932 375 1,043 2,577 600 266 2,329</c>	OF ANNUALIZED BASE RENT  <c> 19.1% 1.2 1.0 4.0 0.2 0.5 1.3 0.3 0.1 1.2</c>	OF LEASES  <c> 126  11 7 30 2 4 14 6 1</c>	RENT PER LEASED SQUARE FOOT(3) 	-	
<pre> <s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago    Alsip Industrial.    Belden Avenue.    Bensenville.    Chicago Industrial.    Crossroads Industrial.    Elk Grove Village Industrial    Executive Drive.    Greenleaf.    Itasca Industrial Portfolio.    Lake Michigan Industrial    Portfolio(4).</s></pre>	BASE RENT(2) (000S) <c> \$ 37,848  557 1,904 7,932 375 1,043 2,577 600 266 2,329 1,090</c>	OF ANNUALIZED BASE RENT  <c> 19.1% 1.2 1.0 4.0 0.2 0.5 1.3 0.3 0.1 1.2 0.5</c>	OF LEASES  <c> 126  11 7 30 2 4 14 6 1 11</c>	RENT PER LEASED SQUARE FOOT(3) <c> \$4.19  3.38 5.50 3.82 4.20 4.00 4.24 8.00 5.25 3.38 3.51</c>		
<pre> <s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago    Alsip Industrial.    Belden Avenue.    Bensenville.    Chicago Industrial.    Crossroads Industrial.    Elk Grove Village Industrial.    Executive Drive.    Greenleaf.   Itasca Industrial Portfolio.   Lake Michigan Industrial</s></pre>	BASE RENT(2) (000S) <c> \$ 37,848  557 1,904 7,932 375 1,043 2,577 600 266 2,329</c>	OF ANNUALIZED BASE RENT  <c> 19.1% 1.2 1.0 4.0 0.2 0.5 1.3 0.3 0.1 1.2</c>	OF LEASES  <c> 126  11 7 30 2 4 14 6 1</c>	RENT PER LEASED SQUARE FOOT(3) 		
<pre> <s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago    Alsip Industrial.    Belden Avenue.    Bensenville.    Chicago Industrial.    Crossroads Industrial.    Crossroads Industrial.    Elk Grove Village Industrial    Executive Drive.    Greenleaf.    Itasca Industrial Portfolio.    Lake Michigan Industrial    Portfolio(4)    Linder Skokie.</s></pre>	BASE RENT(2) (000S) <c> \$ 37,848  557 1,904 7,932 375 1,043 2,577 600 266 2,329 1,090 830</c>	OF ANNUALIZED BASE RENT  <c> 19.1%  1.2 1.0 4.0 0.2 0.5 1.3 0.3 0.1 1.2 0.5 0.4</c>	OF LEASES  <c> 126  11 7 30 2 4 14 6 1 11</c>	RENT PER LEASED SQUARE FOOT(3) <c> \$4.19  3.38 5.50 3.82 4.20 4.00 4.24 8.00 5.25 3.38 3.51 2.84</c>		
<pre> <s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago     Alsip Industrial.     Belden Avenue.     Bensenville.     Chicago Industrial.     Crossroads Industrial.     Elk Grove Village Industrial.     Executive Drive.     Greenleaf.     Itasca Industrial Portfolio.     Lake Michigan Industrial     Portfolio(4).     Linder Skokie.     Lisle Industrial     Melrose Park.     O'Hare Industrial Portfolio. </s></pre>	BASE RENT(2) (000S) <c> \$ 37,848  557 1,904 7,932 375 1,043 2,577 600 266 2,329  1,090 830 756 1,057 3,008</c>	OF ANNUALIZED BASE RENT	OF LEASES  <c> 126  11 7 30 2 4 14 6 1 11 3 6 1 1 1 1</c>	RENT PER LEASED SQUARE FOOT(3) <c> \$4.19  3.38 5.50 3.82 4.20 4.00 4.24 8.00 5.25 3.38  3.51 2.84 2.10 3.05 4.63</c>		
<pre> <s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago     Alsip Industrial.     Belden Avenue.     Bensenville.     Chicago Industrial.     Crossroads Industrial.     Crossroads Industrial.     Elk Grove Village Industrial     Executive Drive.     Greenleaf.     Itasca Industrial Portfolio.     Lake Michigan Industrial         Portfolio(4).     Linder Skokie.     Lisle Industrial.     Melrose Park.     O'Hare Industrial Portfolio.     Windsor Court. Columbus</s></pre>	BASE RENT(2) (000S)	OF ANNUALIZED BASE RENT 	OF LEASES  <c> 126  11 7 30 2 4 14 6 1 11 3 6 1 1 15 1</c>	RENT PER LEASED SQUARE FOOT(3) <c> \$4.19  3.38 5.50 3.82 4.20 4.00 4.24 8.00 5.25 3.38  3.51 2.84 2.10 3.05 4.63 4.87</c>	-	
<pre> <s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago    Alsip Industrial.    Belden Avenue.    Bensenville.    Chicago Industrial.    Crossroads Industrial.    Elk Grove Village Industrial    Executive Drive.    Greenleaf.    Itasca Industrial Portfolio.    Lake Michigan Industrial         Portfolio(4).    Linder Skokie.    Lisle Industrial    Melrose Park.    O'Hare Industrial Portfolio.    Windsor Court. Columbus    Industrial Drive. </s></pre>	BASE RENT(2) (000S)	OF ANNUALIZED BASE RENT 	OF LEASES  <c> 126  11 7 30 2 4 14 6 1 11 3 6 1 1 1 15 1</c>	RENT PER LEASED SQUARE FOOT(3) <c> \$4.19  3.38 5.50 3.82 4.20 4.00 4.24 8.00 5.25 3.38  3.51 2.84 2.10 3.05 4.63 4.87</c>		
<pre> <s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago     Alsip Industrial.     Belden Avenue.     Bensenville.     Chicago Industrial.     Crossroads Industrial.     Crossroads Industrial.     Elk Grove Village Industrial     Executive Drive.     Greenleaf.     Itasca Industrial Portfolio.     Lake Michigan Industrial         Portfolio(4).     Linder Skokie.     Lisle Industrial.     Melrose Park.     O'Hare Industrial Portfolio.     Windsor Court. Columbus</s></pre>	BASE RENT(2) (000S)	OF ANNUALIZED BASE RENT 	OF LEASES  <c> 126  11 7 30 2 4 14 6 1 11 3 6 1 1 15 1</c>	RENT PER LEASED SQUARE FOOT(3) <c> \$4.19  3.38 5.50 3.82 4.20 4.00 4.24 8.00 5.25 3.38  3.51 2.84 2.10 3.05 4.63 4.87</c>		
<pre> <s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago     Alsip Industrial.     Belden Avenue.     Bensenville.     Chicago Industrial.     Crossroads Industrial.     Elk Grove Village Industrial     Executive Drive.     Greenleaf.     Itasca Industrial Portfolio.     Lake Michigan Industrial     Portfolio(4).     Linder Skokie.     Lisle Industrial     Melrose Park.     O'Hare Industrial Portfolio.     Windsor Court. Columbus     Industrial Drive.     Janitrol.</s></pre>	BASE RENT(2) (000S) <c> \$ 37,848  557 1,904 7,932 375 1,043 2,577 600 266 2,329  1,090 830 756 1,057 3,008 276 678 684</c>	OF ANNUALIZED BASE RENT 	OF LEASES  <c> 126  11 7 30 2 4 14 6 1 11 3 6 1 1 15 1</c>	RENT PER LEASED SQUARE FOOT(3) <c> \$4.19  3.38 5.50 3.82 4.20 4.00 4.24 8.00 5.25 3.38  3.51 2.84 2.10 3.05 4.63 4.87 2.97 3.29 5.99</c>		
<pre> <s> Eastern Region Total/   Weighted Average.  MIDWESTERN   Chicago     Alsip Industrial.     Belden Avenue.     Bensenville.     Chicago Industrial.     Crossroads Industrial.     Elk Grove Village Industrial     Executive Drive.     Greenleaf.     Itasca Industrial Portfolio.     Lake Michigan Industrial     Portfolio(4)     Linder Skokie.     Lisle Industrial     Melrose Park.     O'Hare Industrial Portfolio     Windsor Court. Columbus     Industrial Drive     Janitrol.     Minneapolis</s></pre>	BASE RENT(2) (000s)	OF ANNUALIZED BASE RENT 	OF LEASES  <c> 126  11 7 30 2 4 14 6 1 11 3 6 1 1 1 1 5 1</c>	RENT PER LEASED SQUARE FOOT(3) <c> \$4.19  3.38 5.50 3.82 4.20 4.00 4.24 8.00 5.25 3.38  3.51 2.84 2.10 3.05 4.63 4.87 2.97 3.29</c>		

455

3,847

0.2

1.9

7

28

4.51

3.73

Portfolio.....

Minneapolis Industrial Portfolio				
IV	1,882	0.9	15	3.66
Minneapolis Industrial Portfolio				
V	1,518	0.8	15	3.19
Parkway Business Center	219	0.1	7	5.02
Penn James Office/Warehouse	834	0.4	23	3.87
Round Lake Business Center	405	0.2	10	5.75
Shady Oak	341	0.2	2	3.50
Twin Cities	1,931	1.0	8	3.22
Minnetonka Industrial	2,858	1.4	42	5.54
Midwestern Region Total/				
Weighted Average	42,933	21.6	309	3.85

  |  |  |  |</TABLE>

50

<TABLE> <CAPTION>

		NUMBER OF	YEAR BUILT/ RENOVATED	RENTABLE	PERCENTAGE OF TOTAL RENTABLE SQUARE	
PERCENTAGE						
REGION/MARKET/PROPERTY LEASED	LOCATION	BUILDINGS	(1)	SQUARE FEET	FEET	
 <\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
SOUTHERN Atlanta		νο,		(0)	107	(0)
Amwiler-Gwinnett Industrial Portfolio	Gwinnett County	9	1996	792 <b>,</b> 686	1.7%	
Atlanta South	Clayton County	9	1994	624,135	1.3	
Marietta Industrial	Marietta	3	1979	199,300	0.4	
97.9 Norcross/Brookhollow Portfolio 100.0	Gwinnett County	4	1996	322,399	0.7	
Southfield/KDRC Industrial Portfolio	Gwinnett County	10	1990	1,050,383	2.2	
Suwanee Creek Distribution Center(7)	Atlanta	n/a	1998D	n/a	n/a	
Austin Metric Center(4)	Austin	6	1996	735,240	1.5	
Dallas/Fort Worth DFW Air Cargo Facility(7)	Dallas	n/a	1998D	n/a	n/a	
n/a Dallas Industrial Portfolio	Dallas, Arlington	18	1986	1,066,098	2.2	
100.0 Garland Industrial	Dallas	20	1984	1,019,200	2.1	
Lincoln Industrial Center	Carrollton	1	1980	93 <b>,</b> 718	0.2	
Lonestar	Dallas, Irving,	7	1993	911,375	1.9	
McDaniel Drive	Grand Prairie Carrollton	1	1981	157,500	0.3	
N. Glenville Avenue	Richardson	1	1981	109,000	0.2	
Pagemill & Dillworth	Dallas	2	1981	217,782	0.5	
Shiloh Road	Garland	1	1979	192,720	0.4	
Valwood	Carrollton	2	1984	275 <b>,</b> 994	0.6	
Valwood Parkway II		2	1984	254,219	0.5	
West Kiest		1	1981	248,698	0.5	
West North Carrier	Grand Prairie	1	1993R	248,736	0.5	
Houston Industrial Portfolio 97.2	Houston	5	1986	464,696	1.0	
Houston Service Center90.9	Houston	3	1982	418,650	0.9	

Memphis					
Corporate Park	Memphis	6	1987	658,322	1.4
100.0					
Hickory Hill	Memphis	1	1979	200,000	0.4
100.0					
Miami					
Beacon Industrial Park	Miami	8	1995	785 <b>,</b> 251	1.6
99.2					
Blue Lagoon	Miami	2	1994	325,611	0.7
100.0					
Brittania Business Park	Riviera Beach	2	1988	258 <b>,</b> 578	0.5
96.1					
Orlando					
Chancellor(4)	Orlando	1	1996R	201,600	0.4
100.0					
Chancellor Square	Orlando	3	1982	141,778	0.3
67.3					
Orlando Central Park					
Development(7)	Orlando	n/a	n/a	n/a	n/a
n/a					
Presidents Drive	Orlando	3	1979	378 <b>,</b> 379	0.8
74.1					
Presidents Drive II	Orlando	3	1984	302,400	0.6
100.0					

<CAPTION>

<caption></caption>				ANNUALIZED BASE
REGION/MARKET/PROPERTY	ANNUALIZED BASE RENT(2) (000S)	PERCENTAGE OF ANNUALIZED BASE RENT	NUMBER OF LEASES	RENT PER LEASED SQUARE FOOT(3)
<s></s>	<c></c>	<c></c>	 <c></c>	<c></c>
SOUTHERN		101	101	
Atlanta				
Amwiler-Gwinnett Industrial				
Portfolio	\$ 3,000	1.5%	26	\$3.75
Atlanta South	3,166	1.6	26	5.06
Marietta Industrial	817	0.4	11	4.19
Norcross/Brookhollow Portfolio	1,747	0.9	21	5.42
Southfield/KDRC Industrial	_,			
Portfolio	3,931	2.0	34	4.01
Suwanee Creek Distribution	0,001	2.0	0 1	1.01
Center (7)	n/a	n/a	n/a	n/a
Austin	11/ 0	11/ 0	117 G	11/ 4
Metric Center(4)	4,809	2.4	22	6.54
Dallas/Fort Worth	1,003	2.1	22	0.01
DFW Air Cargo Facility(7)	n/a	n/a	n/a	n/a
Dallas Industrial Portfolio	3,305	1.7	69	3.10
Garland Industrial	4,041	2.0	69	4.28
Lincoln Industrial Center	340	0.2	3	3.63
Lonestar	2,977	1.5	11	3.38
Lonestat	2,311	1.5	11	3.30
McDaniel Drive	601	0.3	1	3.82
N. Glenville Avenue	414	0.2	1	3.80
Pagemill & Dillworth	817	0.4	3	4.29
Shiloh Road	530	0.3	1	2.75
Valwood	862	0.4	7	3.12
Valwood Parkway II	960	0.5	5	3.78
West Kiest	601	0.3	1	2.42
	567	0.3	2	2.42
West North Carrier	367	0.3	2	2.28
Houston	1 410	0.7	1.0	2 14
Houston Industrial Portfolio	1,419	0.7	18	3.14
Houston Service Center	1,966	1.0	49	5.17
Memphis	0 240	1 0	1.0	2 57
Corporate Park	2,348	1.2	10	3.57
Hickory Hill	561	0.3	1	2.81
Miami			0.4	6.80
Beacon Industrial Park	5,245	2.6	21	6.73
Blue Lagoon	2,357	1.2	14	7.24
Brittania Business Park	1,294	0.7	8	5.21
Orlando	5.0			
Chancellor(4)	579	0.3	1	2.87
Chancellor Square	567	0.3	7	5.94
Orlando Central Park				
Development(7)	n/a	n/a	n/a	n/a
Presidents Drive	1,076	0.5	10	3.84
Presidents Drive II	958	0.5	7	3.17

  |  |  |  |

		NUMBER OF	YEAR BUILT/ RENOVATED	RENTABLE	PERCENTAGE OF TOTAL RENTABLE SQUARE	
PERCENTAGE REGION/MARKET/PROPERTY LEASED	LOCATION	BUILDINGS	(1)	SQUARE FEET	FEET	
<pre><s>     Sand Lake Service Center</s></pre>	<c> Orlando</c>	<c></c>	<c> 1972</c>	<c> 400,591</c>	<c></c>	<c></c>
99.4% Viscount		1	1972		0.2	
100.0	Orlando		1972	114,846		
Southern Region Total/						
Weighted Average96.6		142		13,169,885	27.6	
WESTERN						
Los Angeles Anaheim Industrial	Anaheim	1	1980	161,500	0.3	
100.0		27	1984	•	5.2	
Artesia Industrial Portfolio	-			2,496,465		
Commerce	Fontana	1	1990	254,414	0.5	
East Walnut Drive	City of Industry	1	1990	85 <b>,</b> 871	0.2	
International Multifoods	La Mirada	1	1995R	144,000	0.3	
Jasmine Avenue	Fontana	1	1990	410,428	0.9	
L.A. County Industrial	Carrage Name 11	6	1000	010 101	1 7	
Portfolio	Carson, Norwalk	6	1980	818,191	1.7	
Systematics  100.0  Orange County	Walnut	1	1981	66,387	0.1	
Northpointe Commerce	Fullerton	2	1992	119,445	0.3	
Stadium Business Park	Anaheim	9	1995R	282,492	0.6	
Portland Cascade Business Park	Tigard	4	1995	159,411	0.3	
89.4 Wilsonville	Portland	1	1979	516,693	1.1	
100.0 Sacramento						
Hewlett Packard Distribution 100.0	Roseville	1	1994	182,437	0.4	
San Diego Activity Distribution Center 100.0	San Diego	4	1991	252,318	0.5	
San Francisco Bay Area Acer Distribution Center	San Jose	1	1974	196,643	0.4	
100.0 Alvarado Business Center		10	1986	695,070	1.5	
98.3						
Ardenwood Corporate Park		4	1986	295,657	0.6	
Dowe Industrial	-	2	1985R	326,080	0.7	
Fairway Drive Industrial(4)(6)	San Leandro	2	1997D	175,324	0.4	
Laurelwood	Santa Clara	2	1981	155 <b>,</b> 500	0.3	
Milmont Page	Fremont	3	1982	199,862	0.4	
Moffett Business Center	Sunnyvale	4	1994R	285,480	0.6	
Moffett Park R&D Portfolio	Sunnyvale	14	1994R	462,245	1.0	
100.0 Pacific Business Center 100.0	Fremont	2	1991	375 <b>,</b> 912	0.8	
Silicon Valley R&D Portfolio	San Jose, Sunnyvale,	5	1978	287,228	0.6	
	Milpitas	0	1000	1 011 701	0 1	
South Bay Industrial		8	1990	1,011,781	2.1	
Weigman Road	-	1	1990	148,559	0.3	
Yosemite Drive	Milpitas	1	1983	169,195	0.4	

Zanker/Charcot Industrial  100.0 Seattle	San Jose		5	1993R	301,064
Harvest Business Park	Kent		3	1986	191,841
Kent Centre99.8	Kent		4	1993	267 <b>,</b> 967
<caption></caption>					
REGION/MARKET/PROPERTY	ANNUALIZED BASE RENT(2) (000S)	PERCENTAGE OF ANNUALIZED BASE RENT	NUMBER OF LEASES	ANNUALIZED BASE RENT PER LEASED SQUARE FOOT (3)	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	
Sand Lake Service Center	\$ 1,920	1.0%	40	\$4.82	
Viscount	367	0.2	8	3.20	
Southern Region Total/	E4 142	27.3	E 0.0	4 25	
Weighted Average	54,142	27.3	508	4.25	
WESTERN					
Los Angeles					
Anaheim Industrial	925	0.5	2	5.73	
Artesia Industrial Portfolio	9,747	4.9	30	3.90	
Commerce	0	0.0	0	0.00	
East Walnut Drive	343	0.2	1	3.99	
International Multifoods	755	0.4	1	5.24	
Jasmine Avenue	1,231	0.6	1	3.00	
L.A. County Industrial					
Portfolio	3,797	1.9	11	4.64	
Systematics	489	0.2	1	7.37	
Orange County	0.01	0 4	2	6 71	
Northpointe Commerce  Stadium Business Park	801 1 <b>,</b> 596	0.4	2 30	6.71 5.69	
Portland	1,390	0.0	30	3.09	
Cascade Business Park	1,069	0.5	8	7.50	
Wilsonville	1,550	0.8	1	3.00	
Sacramento	_,				
Hewlett Packard Distribution	630	0.3	1	3.45	
San Diego					
Activity Distribution Center	1,466	0.7	15	5.81	
San Francisco Bay Area					
Acer Distribution Center	1,038	0.5	2	5.28	
Alvarado Business Center	3,678	1.9	33	5.38	
Ardenwood Corporate Park	2,592	1.3	6	8.77	
Dowe Industrial	1,137	0.6	4	3.49	
Fairway Drive Industrial(4)(6) Laurelwood	742	0.4	2 2	4.23	
	861	0.4	10	5.54 5.79	
Milmont Page  Moffett Business Center	1,157 2,187	1.1	5	7.66	
Moffett Park R&D Portfolio	5,818	2.9	33	12.59	
Pacific Business Center	2,144	1.1	11	5.70	
- addition baddingso democi	-,	±•±		0.70	
Silicon Valley R&D Portfolio	2,405	1.2	9	8.37	

0.6

0.4 0.6

52

5,760

748

2,009

857

1,173

<TABLE> <CAPTION>

</TABLE>

Seattle

South Bay Industrial..... Weigman Road.....
Yosemite Drive.....

Zanker/Charcot Industrial.....

Harvest Business Park.....

Kent Centre....

		NUMBER OF	YEAR BUILT/ RENOVATED	RENTABLE	PERCENTAGE OF TOTAL RENTABLE SQUARE	
PERCENTAGE						
REGION/MARKET/PROPERTY	LOCATION	BUILDINGS	(1)	SQUARE FEET	FEET	
LEASED						
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Kingsport Industrial Park	Kent	7	1994R	951,056	2.0%	
99.9%				•		
Northwest Distribution Center 88.5	Kent	3	1980	325 <b>,</b> 625	0.7	

2.9

0.3

0.4

0.4

0.6

1.0

31 2 1

11 15 11

18

5.69

6.67

4.47

4.39

3.91 4.42

		===	========	=====
95.1%				
	TOTAL/WEIGHTED AVERAGE	463	47,675,260	100.0%
97.5				
	n Region Total/ hted Average	141	12,772,141	26.8

ANNIIAT.TZFD

<CAPTION>

	ANNUALIZED BASE RENT(2)	PERCENTAGE OF ANNUALIZED	NUMBER OF	BASE RENT PER LEASED SQUARE
REGION/MARKET/PROPERTY	(000S)	BASE RENT	LEASES	FOOT(3)
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
Kingsport Industrial Park	\$ 3,201	1.6%	18	\$3.37
Northwest Distribution Center	1,085	0.5	3	3.77
Western Region Total/				
Weighted Average	63,572	32.0	320	5.11
TOTAL/WEIGHTED AVERAGE	\$198,495	100.0%	1,263	\$4.38
	=======	=====	=====	

</TABLE>

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- (1) Industrial Properties denoted with an "R," "E" or "D" indicate the date of most recent renovation, expansion or development, respectively. All other dates reference the year such Property was developed.
- (2) Annualized Base Rent means the monthly contractual amount under existing leases at June 30, 1998, multiplied by 12. This amount excludes expense reimbursements and rental abatements.
- (3) Calculated as total Annualized Base Rent divided by rentable square feet leased as of June 30, 1998.
- (4) The Company holds interests in these Properties through a joint venture interest in a limited partnership or limited liability company. See "-- Properties Held Through Joint Ventures, Limited Liability Companies and Partnerships."
- (5) The Properties included in the Cincinnati Consolidated Metropolitan Statistical Area are located in Florence, Kentucky, and, accordingly, are reflected in the Eastern region.
- (6) This Property is being redeveloped. All calculations are based on rentable square feet existing as of June 30, 1998.
- (7) This Property consists of land held for future development.

53

# INDUSTRIAL PROPERTY TENANT INFORMATION

Largest Industrial Property Tenants. The following table lists tenants with Annualized Base Rent representing at least 0.5% of total Annualized Base Rent as of June 30, 1998 of the Industrial Properties owned as of such date. Eleven of such tenants lease space in more than one of the Industrial Properties.

<TABLE> <CAPTION>

			PERCENTAGE		PERCENTAGE
			OF		OF AGGREGATE
	NUMBER	AGGREGATE	AGGREGATE	ANNUALIZED	ANNUALIZED
	OF	RENTABLE	LEASED	BASE RENT	BASE
TENANT NAME(1)	PROPERTIES	SQUARE FEET	SQUARE FEET (2)	(000S)	RENT(3)
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Wakefern Food Corporation	1	419,900	0.9%	\$ 2,356	1.2%
Air Express International, Inc	3	291,495	0.6	2,117	1.1
United States Postal Service	2	433,359	1.0	1,969	1.0
Dell USA	1	290,400	0.6	1,724	0.9
Sanmina Corporation	2	134,989	0.3	1,652	0.8
Sage Enterprises Inc	3	245,289	0.5	1,641	0.8
Rite Aid	1	516,693	1.1	1,550	0.8
Bradlees Stores, Inc	2	600,000	1.3	1,453	0.7
Boston Edison Company	1	191,850	0.4	1,439	0.7
Home Depot USA Inc	2	374,813	0.8	1,367	0.7
Boise Cascade Corporation	2	400,655	0.9	1,349	0.7
Acer America	2	241,643	0.5	1,318	0.7
General Electric Company	4	318,055	0.7	1,311	0.7
Cosmair Inc	1	303,843	0.7	1,291	0.7
Schmelbach-Lubeca AG	2	339,104	0.7	1,265	0.6

Total		9,544,381	21.0%	\$42,961	21.6%
Advo Systems, Inc	1	173,660	0.4	905	0.5
Superior Tea & Coffee	1	201,011	0.4	926	0.5
Autozone	1	249 <b>,</b> 851	0.6	927	0.5
Hit or Miss	1	328,540	0.7	939	0.5
Emery Air Freight Corporation	2	152 <b>,</b> 126	0.3	959	0.5
Mitsubishi Warehouse Corporation	1	253,584	0.6	1,004	0.5
Nature Company	1	268,525	0.6	1,034	0.5
Dry Storage Corporation	1	346 <b>,</b> 538	0.8	1,057	0.5
Ciba Vision Corporation	1	245,616	0.5	1,072	0.5
Hexcel Corporation	1	285,634	0.6	1,086	0.5
C & S Wholesale Grocers, Inc	1	113,680	0.3	1,108	0.6
Unisource Worldwide, Inc	4	279 <b>,</b> 167	0.6	1,123	0.6
Harmonic Lightwaves	1	110,160	0.2	1,124	0.6
Holman Distribution	1	371,440	0.8	1,129	0.6
Rolf C. Hagen (USA) Corp	1	204,151	0.5	1,133	0.6
Mylex Corporation	1	133,182	0.3	1,173	0.6
United Liquors Ltd	1	315,000	0.7	1,229	0.6
Avery Dennison Corporation		410,428		1,231	

#### </TABLE>

- (1) Tenant(s) may be a subsidiary of or an entity affiliated with the named tenant.
- (2) Computed as Aggregate Rentable Square Feet divided by the Aggregate Leased Square Feet of the Industrial Properties.
- (3) Computed as Annualized Base Rent divided by the Aggregate Annualized Base Rent of the Industrial Properties.

54

The 33 largest industrial tenants represent 21.6% of the Industrial Properties' Annualized Base Rent as of June 30, 1998. Other companies that are tenants in the Industrial Properties include International Business Machines, Inc., Hewlett Packard Company, Federal Express Corporation, Lucent Technologies, Inc. and a wide variety of other national, regional and local industrial tenants. Leases of less than 25,000 rentable square feet represent 59.5% of the Industrial Properties' total number of leases and 20.4% of the Industrial Properties' Annualized Base Rent. Following is a list of certain tenants which lease less than 25,000 rentable square feet of industrial space:

# <TABLE>

<S> Alabama Metal Industries, Inc. Type A Snowboard, Inc. The Sportsman's Guide Argosy Industries, Inc. Buckeye International, Inc. W.R. Grace & Co. City of San Leandro Creative Education Supplies Creative Solutions Custom Walls & Windows Inc. Farmer's Insurance Genuine Parts Company Golden West Games Le Gourmet Kitchens Litho Technical Service Company Could Make Colf Malding Co. Plummer's, Inc. Supergraphics Inc. </TABLE>

New Golf Holding Co. Quality Video

Litho Technical Services Santa Cruz Motors Zebra Express Inc.

# INDUSTRIAL PROPERTY LEASE EXPIRATIONS

The following table summarizes the lease expirations for the Industrial Properties for leases in place as of June 30, 1998, without giving effect to the exercise of renewal options or termination rights, if any, at or prior to the scheduled expirations.

#### <TABLE> <CAPTION>

				ANNUALIZED		ANNUALIZED
		RENTABLE	PERCENTAGE	BASE RENT	PERCENTAGE OF	BASE RENT
	NUMBER	SQUARE	OF TOTAL	OF EXPIRING	ANNUALIZED	OF EXPIRING
	OF LEASES	FOOTAGE OF	RENTABLE	LEASES	BASE RENT	LEASES PER
	EXPIRING	EXPIRING	SQUARE	(000S)	OF EXPIRING	SQUARE
YEAR OF LEASE EXPIRATION	(1)	LEASES(1)	FOOTAGE	(1)(2)	LEASES	FOOT(3)
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
1998 (4)	164	3,724,535	8.2%	\$ 16,436	7.7%	\$4.41
1999	248	7,428,298	16.3	32,300	15.2	4.35
2000	283	8,448,309	18.5	37 <b>,</b> 977	17.8	4.50
2001	213	6,296,231	13.8	31,815	14.9	5.05
2002	171	7,247,266	15.9	32,447	15.2	4.48
2003	94	4,506,837	9.9	21,732	10.2	4.82
2004	32	2,242,598	4.9	11,865	5.6	5.29
2005	27	2,408,756	5.3	9,765	4.6	4.05
2006	15	1,046,243	2.3	6 <b>,</b> 557	3.1	6.27
2007	7	578,141	1.3	3,145	1.5	5.44
2008 and beyond	18	1,653,911	3.6	8,928	4.2	5.40

Total/Weighted

Average...... 1,272 45,581,125 100.0% \$212,967 100.0% \$4.67

</TABLE>

- -----

- (1) Schedule includes executed leases that commence after June 30, 1998. Schedule excludes leases expiring prior to July 1, 1998.
- (2) Calculated as monthly rent at expiration multiplied by 12.
- (3) Rent per square foot is calculated by dividing the Annualized Base Rent of expiring leases by the square footage expiring in any given year.
- (4) Includes leases encompassing 308,246 square feet which are on a month-to-month basis.

#### RETAIL PROPERTIES

At June 30, 1998, the Company owned 37 retail centers aggregating approximately 6.8 million rentable square feet, 34 of which are grocer-anchored. At June 30, 1998, the Retail Properties were 95.0% leased to over 900 tenants, the largest of which accounted for approximately 3.8% of Annualized Base Rent from the

5 -

Retail Properties as of such date. The Retail Properties have an average age of six years since built, expanded or renovated.

The Retail Properties generally are located in supply-constrained trade areas (those trade areas typified by significant population densities, a limited number of existing retailers, such as grocers, and a low availability of land which could be developed into competitive space for additional competitive retailers) of 16 major metropolitan areas. The Company's national operating strategy for the community shopping center business is based on detailed research regarding target trade areas which typically have high population densities and above-average income levels. The two graphs below compare the population density and income levels surrounding the Company's Retail Properties to the national averages.

1997 MEDIAN HOUSEHOLD INCOME AMB RETAIL PROPERTIES VS. U.S.(1)

<TABLE>

Median Household Income

<S> <C> <C>

Within 3 miles of AMB

Retail Center(2) \$50,000
All MSAs(3) \$42,000
Total U.S.(3) \$37,000
</TABLE>

1997 AVERAGE POPULATION WITHIN THREE-MILE RADIUS OF RETAIL PROPERTIES(1)

<TABLE>

Population

<\$> <C>

AMB Retail Centers 108,000 U.S. Shopping Centers(2) 71,000 </Table>

- (1) Weighted by number of households.
- (2) Derived from information compiled by Claritas Inc. The Company has been advised that the information comes from various government and industry sources, but the Company has not independently verified the information.
- (3) Derived from forecasted data obtained from Regional Financial Associates.
- (1) Derived from information compiled by Claritas Inc. The Company has been advised that the information comes from various government and industry sources, but the Company has not independently verified the information.
- (2) For all shopping centers greater than or equal to 50,000 square feet and less than or equal to 400,000 square feet.

Management believes that the characteristics of its trade areas tend to result in Retail Properties with above-average retail sales. The graph below compares the average sales of the Retail Properties' grocer anchors to the national average for grocers.

# AVERAGE 1997 GROCER ANCHOR SALES FOR RETAIL PROPERTIES

<TABLE>

#### - -----

- (1) Includes sales per square foot for grocer anchors reporting a full year of sales. Thirty-one of 37 Retail Properties are represented above. Of the six Retail Properties not represented, (i) four do not have grocer anchors, (ii) one Property is currently under construction and (iii) the grocer-anchor store at one Property is not owned by the Company and does not report sales.
- (2) All but nine of the  $\overline{3}1$  Retail Properties included report sales on a calendar year basis.
- (3) Derived from data published in the Progressive Grocer Annual Report, April 1998.

Property Characteristics. The Retail Properties generally contain between 80,000 and 350,000 rentable square feet. On average, approximately 67% of the rentable square feet for each of the Retail Properties is leased to one or more Anchor Tenants (defined as all grocery stores, drugstores and any other retail tenant occupying more than 10,000 rentable square feet). The following table identifies characteristics of a typical Retail Property.

# <TABLE>

	TYPICAL PROPERTY	TYPICAL RANGE
<\$>	<c></c>	<c></c>
Rentable square feet	190,000	80,000 - 350,000
Percentage leased by Anchor Tenants	67%	60% - 85%
Number of tenants	25	10 - 50
Parking spaces per 1,000 square feet	5.0	4.0 - 6.0
Square footage per Anchor Tenant	25,000	10,000 - 100,000
Average square footage per Non-Anchor Tenant	1,500	750 - 5,000

  |  |Lease Terms. The Retail Properties are typically leased on a triple net basis, defined as leases in which tenants pay their proportionate share of real estate taxes, insurance and operating costs. In addition, some leases, including some Anchor Tenant leases, require tenants to pay percentage rents based on gross retail sales above predetermined thresholds. Typical Anchor Tenant leases also provide for payment of a percentage administrative fee in lieu of a management fee (calculated as a percentage of common area maintenance) which ranges between 5% and 15%. Lease terms typical for Anchor Tenants range from 10 to 20 years, with an average of 19 years, with renewal options for an additional 10 to 20 years at fixed rents. Tenant improvement allowances are standard and the amounts vary by submarket. Typical Non-Anchor Tenants have lease terms ranging between three and 10 years with an average of eight years and they typically receive options for an additional five-year term at market rents.

57

# RETAIL PROPERTY SUMMARY

Anchor Tenants accounted for 67.5% of the aggregate square footage of the Retail Properties as of June 30, 1998. Annualized Base Rent as of such date for the Company's 25 largest tenants was approximately \$31.1 million, representing approximately 40.4% of Annualized Base Rent for all Retail Properties.

Annualized Base Rent for the remaining retail tenants was approximately \$45.9 million as of the same date, representing approximately 59.6% of the Annualized Base Rent for all Retail Properties. The following table sets forth, on a property-by-property basis, the rentable square footage leased to Anchor Tenants and Non-Anchor Tenants as of June 30, 1998. Ownership of each Property is in fee simple unless otherwise noted.

<CAPTION>

				LEASED		
			LEASED	NON-		
			ANCHOR	ANCHOR		
			RENTABLE	RENTABLE	AVAILABLE	TOTAL
		YEAR BUILT/	SQUARE	SQUARE	RENTABLE	RENTABLE
PERCENTAGE						
REGION/MARKET/PROPERTY	LOCATION	RENOVATED (1)	FEET	FEET	SQUARE FEET	SQUARE FEET

LEASED							
<s> EASTERN</s>	<c></c>	<c></c>		<c></c>	<c></c>	<c></c>	<c></c>
Albany Latham Farms	Albany		1993	502,444	77,733	22,300	602 <b>,</b> 477
96.3% Baltimore			1330	002,111	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	22,000	002,177
Long Gate Shopping Center	Ellicott City	7	1996	390,288	14,467		404,755
00.0 Boston Mazzeo Drive	Randolph		1993	88 <b>,</b> 420			88 <b>,</b> 420
00.0 Hartford	Randolph		1993	00,420			00,420
Corbins Corner Shopping Center	Hartford		1988R	116,960	58 <b>,</b> 067	2,289	177,316
98.7							
Eastern Total/Weighted Average				1,098,112	150,267	24,589	1,272,968
98.1							
4IDWESTERN Chicago							
Brentwood Commons	Bensenville		1990R	61,621	39,637	871	102,129
Civic Center Plaza 97.5	Niles		1989	238,655	18,354	6,506	263 <b>,</b> 515
Riverview Plaza Shopping Center	Chicago		1981	113,607	25 <b>,</b> 665		139,272
.00.0 Minneapolis							
Rockford Road Plaza	Plymouth		1991	151,757	54,160		205,917
Midwestern Total/Weighted Average				565,640	137,816	7,377	710,833
99.0							
CCAPTION>							
			AVERAGE				
	ANNUALIZED BASE RENT	NUMBER OF	BASE RENT PER SQUARE	1	PRIMARY		
REGION/MARKET/PROPERTY	(000S)(2)	LEASES	FOOT (3)		TENANTS (4)		
S> ASTERN Albany		<c></c>	<c></c>	<c></c>			
Latham Farms	\$ 5,941	27	\$10.24	Sam's C.	lub t Stores		
Baltimore Long Gate Shopping				war nar	0 00100		

REGION/MARKET/PROPERTY	ANNUALIZED BASE RENT (000S)(2)	NUMBER OF LEASES	BASE RENT PER SQUARE FOOT(3)	PRIMARY TENANTS(4)
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
EASTERN				
Albany	ć F 041	0.7	610 04	G I G1 - h
Latham Farms	\$ 5,941	27	\$10.24	Sam's Club Wal-Mart Stores
Baltimore				wai Mait Stoles
Long Gate Shopping				
Center	4,639	12	11.46	Kohl's
				Target
Boston				
Mazzeo Drive	690	1	7.80	Bob's Inc.
Hartford				
Corbins Corner Shopping Center	3,129	23	17.88	Filene's Basement
Shopping Center	3,129	23	17.00	Toys 'R Us
				1040 1000
Eastern Total/Weighted				
Average	14,399	63	11.53	
MIDWESTERN				
Chicago Brentwood Commons	\$ 1,031	20	\$10.18	Dominick's
Brentwood Commons	\$ 1,031	20	\$10.10	Super Trak
Civic Center Plaza	2,483	1.4	9.66	Dominick's
	_,			Home Depot
Riverview Plaza				-
Shopping Center	1,379	14	9.90	Dominick's
				Toys 'R Us
Minneapolis	0.005	2.0	10 71	5
Rockford Road Plaza	2,205	30	10.71	PetsMart Rainbow Foods
				Railibow Foods
Midwestern Total/Weighted				
Average	7,098	78	10.09	
-				

  |  |  |  ||  |  |  |  |  |
<TABLE> <CAPTION>

<caption></caption>					IEACED			
PERCENTAGE REGION/MARKET/PROPERTY LEASED	LOCATION			LEASED ANCHOR RENTABLE SQUARE FEET	LEASED NON- ANCHOR RENTABLE SQUARE  FEET	AVAILABLE RENTABLE SQUARE FEET	TOTAL RENTABLE SQUARE FEET	
 <\$>	<c></c>	<c< td=""><td>&gt;</td><td><c></c></td><td><c></c></td><td><c></c></td><td><c></c></td><td><c></c></td></c<>	>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
SOUTHERN Atlanta Woodlawn Point Shopping Center 100.0%	Cobb County		1993	68 <b>,</b> 499	29,400		97 <b>,</b> 899	
Houston Randall's Austin Parkway 100.0	Sugarland		1993	90,650	21,025		111,675	
Randall's Commons Memorial 96.8	Houston		1993	75 <b>,</b> 689	31,002	3,504	110,195	
Randall's Dairy Ashford 98.5	Houston		1993	115,360	18 <b>,</b> 575	2,000	135,935	
Randall's Woodway Collection	Houston		1993	65,108	27 <b>,</b> 507	18,074	110,689	
83.7 Wesleyan Plaza 94.2	Houston		1986R	216,870	118,546	20,834	356 <b>,</b> 250	
Miami Kendall Mall(6)	Miami		1995R	194,550	98 <b>,</b> 975	6,057	299,582	
98.0 Northridge Plaza(6)(7)	Ft. Lauderda	ale	1998R	124,650	54,883	11,674	191,207	
93.9 Palm Aire(6)(7)	Pompano Bead	ch	1997R	33,100	32,848	93,954	159,902	
41.2 Shoppes at Lago Mar	Miami		1995	42,323	35,893	4,892	83,108	
94.1 Springs Gate(8)	Coral Spring	gs	n/a	n/a	n/a	n/a	n/a	
n/a The Plaza at Delray(6) 90.5	Delray Beach	ı	1996R	216,883	55 <b>,</b> 058	28,668	300,609	
Southern Total/Weighted Average 90.3				1,243,682	523,712	189,657	1,957,051	
WESTERN Denver Applewood Village								
Shopping Center 98.9%	Wheat Ridge		1994R	265 <b>,</b> 663	83,668	3 <b>,</b> 892	353 <b>,</b> 223	
Arapahoe Village Shopping Center 100.0	Boulder		1989R	85 <b>,</b> 530	73,707		159,237	
<caption></caption>								
REGION/MARKET/PROPERTY	ANNUALIZED BASE RENT (000S)(2)	NUMBER OF LEASES	PER SQUARI FOOT(3)		PRIMARY TENANTS(4)			
<s> SOUTHERN Atlanta</s>	<c></c>	<c></c>	<c></c>	<c></c>				
Woodlawn Point Shopping Center	\$ 1,204	18	\$12.30	Publix Zany Br	rainy			
Houston Randall's Austin Parkway	1,093	12	9.79	Randall				
Randall's Commons Memorial	922	15	8.64	Randall Walgree				
Randall's Dairy Ashford	1,248	11	9.32	Randall PetsMar	.'s			

Randall's Woodway				
Collection	1,153	12	12.45	Randall's Eckerd
Wesleyan Plaza	3,809	46	11.36	Randall's Bering's Home Center
Miami				
Kendall Mall(6)	3 <b>,</b> 950	48	13.46	J.C. Penney Home Store Upton's
Northridge Plaza(6)(7)	1,419	25	7.90	Target Publix
Palm Aire(6)(7)	516	19	7.82	Eckerd Winn-Dixie
Shoppes at Lago Mar	930	18	11.89	Publix
Springs Gate(8)	n/a	n/a	n/a	n/a
The Plaza at Delray(6)	3,352	36	12.33	Home Place Regal Cinema
Southern Total/Weighted				
Average	19 <b>,</b> 596	260	11.09	
WESTERN Denver				
Applewood Village				_
Shopping Center	2 <b>,</b> 850	40	8.16	Wal-Mart Stores King Soopers
Arapahoe Village				
Shopping Center	1,846	25	11.59	Safeway So-Fro Fabrics

</TABLE>

59

<TABLE> <CAPTION>

CAI I ION		YEAR BUILT/	LEASED ANCHOR RENTABLE SQUARE	LEASED NON- ANCHOR RENTABLE SQUARE	AVAILABLE RENTABLE	TOTAL RENTABLE	
PERCENTAGE REGION/MARKET/PROPERTY LEASED	LOCATION	RENOVATED(1)	FEET	FEET	SQUARE FEET	SQUARE FEET	
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Los Angeles							
Granada Village	Granada Hills	1996R	124,638	85,946	14,199	224,783	
93.7							
Manhattan Village Shopping Center	Manhattan Beach	1992R	225,791	190,137	8,022	423,950	
98.1%	Mailliattail Beach	1992K	223, 191	190,137	0,022	423,930	
Twin Oaks Shopping							
Center	Agoura Hills	1996R	58,475	42,724	1,200	102,399	
98.8	-						
Reno							
Southwest Pavilion(7)	Reno	1997E	47,140	27 <b>,</b> 456	2,161	76,757	
97.2							
San Diego La Jolla Village							
S.C.(5)	La Jolla	1989R	67,238	97,714		164,952	
100.0	24 00114	130311	0,7200	3,7,722		101,302	
Rancho San Diego							
Village S.C.	La Mesa	1994R	39 <b>,</b> 777	53,400	18,275	111,452	
83.6							
Santa Barbara							
Five Points Shopping	G. I. D. L.	1006	07 100	47 005		144 404	
Center 100.0	Santa Barbara	1996	97 <b>,</b> 189	47 <b>,</b> 295		144,484	
San Francisco Bay Area							
Bayhill Shopping							
Center	San Bruno	1997R	59,221	57 <b>,</b> 775	5,045	122,041	
95.9							
Lakeshore Plaza							
Shopping Center	San Francisco	1993	38,836	81 <b>,</b> 975	2,050	122,861	
98.3							
Pleasant Hill Shopping Center	Pleasant Hill	1990R	210,614	23,063		233,677	
100.0	rieasant niii	19901	210,014	23,003		255,011	
Silverado Plaza							
Shopping Center	Napa	1994R	58,328	23,953	2,742	85,023	
96.8							
Ygnacio Plaza	Walnut Creek	1990R	52,118	50,118	7,193	109,429	
93.4							
Seattle	T 1 1.	1001	74 440	20 025		106 050	
Aurora Marketplace 100.0	Edmonds	1991	74,113	32,837		106,950	
±00.0							

Eastgate Plaza	Bellevue	1995R	49,575	26,989		76,564
Totem Lake Malls	Kirkland	1989R	163,723	68 <b>,</b> 881	57 <b>,</b> 600	290,204
80.2						

<CAPTION>

REGION/MARKET/PROPERTY	ANNUALIZED BASE RENT (000S)(2)	NUMBER OF LEASES	AVERAGE BASE RENT PER SQUARE FOOT(3)	PRIMARY TENANTS(4)
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
Los Angeles Granada Village	2 <b>,</b> 837	37	13.47	Hughes Market TJ Maxx
Manhattan Village Shopping Center	\$ 6,531	91	\$15.70	Macy's Fry's Electronics
Twin Oaks Shopping Center	1,043	23	10.31	Ralph's Rite Aid
Reno Southwest Pavilion(7) San Diego	762	15	10.22	Scolari's Market
La Jolla Village S.C.(5)	3,085	40	18.70	Whole Foods Market Sav-on Drugs
Rancho San Diego Village S.C. Santa Barbara	1,227	39	13.17	Safeway
Five Points Shopping Center	2,427	25	16.80	Lucky Ross Stores
San Francisco Bay Area Bayhill Shopping Center	1,222	27	10.44	Longs Drugs Mollie Stone's Markets
Lakeshore Plaza Shopping Center	3,262	33	27.00	Ross Stores UCSF
Pleasant Hill Shopping Center	2,371	12	10.15	Toys 'R Us Target
Silverado Plaza Shopping Center	797	16	9.69	Nob Hill Foods Rite Aid
Ygnacio Plaza	1,379	24	13.49	Lucky
Seattle				Rite Aid
Aurora Marketplace	1,499	18	14.02	Drug Emporium Safeway
Eastgate Plaza	947	15	12.37	Rite Aid
Totem Lake Malls	1,882	39	8.09	Albertson's Lamonts Apparel Computer City

  |  |  | computer city |</TABLE>

60

<TABLE> <CAPTION>

PERCENTAGE		YEAR BUILT/	LEASED ANCHOR RENTABLE SQUARE	LEASED NON- ANCHOR RENTABLE SQUARE	AVAILABLE RENTABLE	TOTAL RENTABLE	
REGION/MARKET/PROPERTY LEASED	LOCATION	RENOVATED (1)	FEET	FEET	SQUARE FEET	SQUARE FEET	
<s> Western Region Total/</s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Weighted Average 95.8			1,717,969	1,067,638	122,379	2,907,986	
Total/Weighted Average			4,625,403	1,879,433	344,002	6,848,838	
95.0%					-====	=======	

<CAPTION>

AVERAGE ANNUALIZED NUMBER BASE RENT BASE RENT OF PER SQUARE

PRIMARY

REGION/MARKET/PROPERTY	(000S)(2)	LEASES	FOOT(3)	TENANTS (4)
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
Western Region Total/				
Weighted Average	35,967	519	12.91	
Total/Weighted Average	\$77,060	920	\$11.85	

#### </TABLE>

- -----

- (1) Retail Properties denoted with an "R," "E" or "D" indicate the date of most recent renovation, expansion or development, respectively. All other dates reference the year such Property was developed.
- (2) Annualized Base Rent means the monthly contractual amount under existing leases at June 30, 1998, multiplied by 12. This amount excludes expense reimbursements, rental abatements and percentage rents.
- (3) Calculated as total Annualized Base Rent divided by rentable square feet actually leased as of June 30, 1998.
- (4) Primary tenants are defined as the two largest Anchor Tenants as measured by rentable square footage.
- (5) This Property includes 33 apartment units which were acquired as part of the acquisition of the Property.
- (6) The Company holds interests in these Properties through a joint venture interest in a limited partnership. See "-- Properties Held Though Joint Ventures, Limited Liability Companies and Partnerships."
- (7) This Property is being redeveloped. All calculations are based on rentable square feet existing as of June 30, 1998.
- (8) This Property consists of land held for future development.

61

### RETAIL PROPERTY TENANT INFORMATION

Largest Retail Property Tenants. The Company's 25 largest Retail Property tenants by Annualized Base Rent are set forth in the table below.

# <TABLE>

TENANT NAME(1)	NUMBER OF PROPERTIES	AGGREGATE RENTABLE SQUARE FEET	PERCENTAGE OF AGGREGATE LEASED SQUARE FEET (3)	ANNUALIZED BASE RENT (000S)	PERCENTAGE OF AGGREGATE ANNUALIZED BASE RENT(4)
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Wal-Mart Stores, Inc. and Sam's					
Club	2	388,866	6.0%	\$ 2,891	3.8%
Yucapia(2)	6	299,480	4.6	2,561	3.3
Inc.(2)	5	298,549	4.6	2,369	3.1
Safeway Stores, Inc.(2)	4	187,334	2.9	1,860	2.4
Dayton Hudson	3	320,670	4.9	1,784	2.3
Home Place	2	109,323	1.7	1,450	1.9
Viacom	10	58,785	0.9	1,247	1.6
Toys 'R Us, Inc	3	135,332	2.1	1,247	1.6
Publix(2)	5	199,764	3.1	1,180	1.5
Home Quarters	1	101,783	1.6	1,167	1.5
J.C. Penney	4	74,612	1.1	1,082	1.4
Tandy Corporation	15	81,910	1.3	1,044	1.4
Richfood Holdings, Inc	6	64,390	1.0	1,030	1.3
Gap, Inc	4	57 <b>,</b> 591	0.9	1,016	1.3
Home Depot  Barnes & Noble Super Stores,	1	116,095	1.8	1,015	1.3
Inc	3	50,600	0.8	1,004	1.3
Great Atlantic	1	86,889	1.3	949	1.2
PetsMart, Inc	4	102,100	1.6	875	1.1
Ross Stores, Inc	2	61,120	0.9	861	1.1
Hallmark	12	47,643	0.7	831	1.1
Hannaford Bros. Co.(2)	1	63,664	1.0	828	1.1
TJX, Inc	4	117,200	1.8	769	1.0
Randolph Bob's, Inc	1	88,420	1.4	690	0.9
American Stores(2)	4	116,873	1.8	689	0.9
Fry's Electronics	1	46,200	0.7	677	0.9
Total		3,275,193	50.4%	\$31,116	40.4%

- -----
- (1) Tenant(s) may be a subsidiary of or an entity affiliated with the named tenant
- (2) Of the top 25 Retail Property tenants, six are grocers. Of the 37 Retail Properties, 34 are grocer-anchored.
- (3) Computed as Aggregate Rentable Square Feet divided by the Aggregate Leased Square Feet of the Retail Properties.
- (4) Computed as Annual Base Rent divided by the Aggregate Annualized Base Rent of the Retail Properties.

62

With over 900 tenants, the Retail Properties include other national retailers as well as regional and local tenants, many of which are privately held. Leases of less than 2,500 rentable square feet represent 54.2% of the Retail Property leases and 19.0% of the Retail Properties' Annualized Base Rent. Following is a list of certain tenants which lease less than 2,500 rentable square feet of retail space:

#### <TABLE>

</TABLE>

Agoura Beauty Supply
Flower Basket
Islands Restaurants
Star of India
TCBY
Baskin Robbins, Inc.
Great Escapes Travel

<C>
Let Us Mail
Santa Barbara Travel
State Farm Insurance
The Bowling Store
Domino's Pizza
Pavilion Cleaners

<C>
Imagination Toys
Nail Xpress
Prestige Jewelers
Sears Driving School
Subway
Yum-Yum Donuts

RETAIL PROPERTY LEASE EXPIRATIONS

The following table sets forth a summary schedule of the Retail Property lease expirations for leases in place as of June 30, 1998 without giving effect to the exercise of renewal options or termination rights, if any, at or prior to the scheduled expirations.

# <TABLE> <CAPTION>

				ANNUALIZED	PERCENTAGE	
			PERCENTAGE	BASE	OF	ANNUALIZED
		RENTABLE	OF	RENT OF	ANNUALIZED	RENT OF
		SQUARE	TOTAL	EXPIRING	BASE	EXPIRING
	NUMBER OF	FOOTAGE	RENTABLE	LEASES	RENT OF	LEASES PER
YEAR OF LEASE	LEASES	OF LEASES	SQUARE	(1)(2)	EXPIRING	SQUARE
EXPIRATION	EXPIRING(1)	EXPIRING(1)	FOOTAGE	(000S)	LEASES	FOOT(3)
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
1998 (4)	101	377 <b>,</b> 457	5.8%	\$ 4,068	4.8%	\$10.78
1999	126	400,642	6.1	5,616	6.6	14.02
2000	124	467,272	7.1	5 <b>,</b> 938	7.0	12.71
2001	112	506,384	7.7	6 <b>,</b> 585	7.7	13.00
2002	129	423,247	6.4	7,708	9.1	18.21
2003	78	378,125	5.8	5,400	6.3	14.28
2004	32	180,245	2.7	3,006	3.5	16.68
2005	37	135,828	2.1	3 <b>,</b> 189	3.7	23.48
2006	46	270,000	4.1	5,407	6.4	20.03
2007	36	441,543	6.7	4,644	5.5	10.52
2008 and beyond	105	2,986,026	45.5	33,517	39.4	11.22
Total/Weighted						
Average	926	6,566,769	100.0%	\$85 <b>,</b> 078	100.0%	\$12.96
	===		=====	======	=====	======

# </TABLE>

- (1) Schedule includes executed leases that commence after June 30, 1998. Schedule excludes leases expiring prior to July 1, 1998.
- (2) Calculated as monthly rent at expiration multiplied by 12.
- (3) Rent per square foot is calculated by dividing the Annualized Base Rent of expiring leases by the square footage expiring in any given year.
- (4) Includes leases encompassing 48,731 square feet which are on a month-to-month basis.

The following table sets forth information relating to tenant retention rates and average rent increases (cash basis) on renewal and re-tenanted space for the Industrial Properties and the Retail Properties for the periods presented.

<TABLE>

	YEARS E	NDED DECEM	BER 31,	SIX MONTHS ENDED	NDT QUEED
	1995	1996	1997	JUNE 30, 1998	WEIGHTED AVERAGE
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Industrial Properties:					
Retention rate	67.9%	79.2%	69.5%	82.5%	74.7%
Rental rate increases	4.8	4.7	13.0	13.6	
Retail Properties:					
Retention rate	63.5	88.4	87.8	84.7	83.3
Rental rate increases	3.2	5.4	10.1	23.2	
Total Properties:					
Retention rate	67.7	79.8	70.3	82.6	75.2
Rental rate increases	4.3	5.0	12.0	18.4	

  |  |  |  |  |RECURRING TENANT IMPROVEMENTS AND LEASING COMMISSIONS PER SQUARE FOOT LEASED

The table below summarizes for the Industrial Properties and the Retail Properties, separately, the recurring tenant improvements and leasing commissions per square foot leased for the periods presented. The recurring tenant improvements and leasing commissions represent costs incurred to lease space after the initial lease term of the initial tenant, excluding costs incurred to relocate tenants as part of a re-tenanting strategy. The tenant improvements and leasing commissions set forth below are not necessarily indicative of future tenant improvements and leasing commissions. See "Risk Factors -- General Real Estate Risks -- Possible Inability to Complete Renovation and Development on Advantageous Terms."

<TABLE> <CAPTION>

		ENDED DECE	•	SIX MONTHS ENDED JUNE 30.	WEIGHTED	
	1995	1996	1997	1998	AVERAGE	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
Industrial Properties:						
Expenditures per renewed square foot						
leased	\$0.91	\$0.93	\$1.05	\$0.72	\$0.89	
Expenditures per re-tenanted square foot						
leased	1.75	1.97	1.62	2.32	1.82	
Weighted average	1.32	1.29	1.30	0.99	1.23	
Retail Properties:						
Expenditures per renewed square foot						
leased	5.53	4.72	4.25	1.55	3.52	
Expenditures per re-tenanted square foot						
leased	5.37	6.53	7.92	2.00	7.10	
Weighted average	5.46	5.61	6.41	1.78	5.04	

  |  |  |  |  |64

### OCCUPANCY AND AVERAGE BASE RENT

The table below sets forth weighted average occupancy rates and average base rent based on square feet leased of the Industrial Properties and the Retail Properties as of and for the periods presented.

<TABLE> <CAPTION>

	YEARS E	SIX MONTHS ENDED JUNE 30,		
	1995	1996	1997	1998
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Industrial Properties:				
Occupancy rate at period end	97.3%	97.2%	95.7%	95.1%
Average base rent per square foot(1)	\$ 3.43	\$ 3.81	\$ 4.26	\$ 4.38
Retail Properties:				
Occupancy rate at period end	92.4%	92.4%	96.1%	95.0%
Average base rent per square foot(1)	\$10.46	\$11.32	\$11.98	\$11.85

(1) Average base rent per square foot represents the total annualized

contractual base rental revenue for the period divided by the average occupied square feet leased for the period.

#### DEVELOPMENT PROJECTS IN PROGRESS

The following table sets forth the Properties owned by the Company as of June 30, 1998 which were undergoing renovation, expansion or new development. No assurance can be given that any of such Properties will be completed on schedule or within budgeted amounts. See "Risk Factors -- General Real Estate Risks -- Possible Inability to Complete Renovation and Development on Advantageous Terms."

<TABLE>

			=======	=======
Total			\$308,600(4)	5,804,600(5)
Subtotal			81,500	654,400
Northridge Plaza	Renovation	Sept-00	35,400	261,200
Springs Gate	Development	May-99	34,600	248,900
Palm Aire	Renovation	Feb-99	11,500	144,300
Retail Properties:			:,_::(:,	-,,(-,
Subtotal			227,100(4)	5,150,200(5)
Wilsonville	Development	Jan-02	8,400	155,000
Suwanee Creek Distribution Center	Development	Dec-01	34,600	1,095,300
Cabot Business Park Land	Development	May-01	30,900	415,000
South River Park Development	Development	Mar-01	29,000	626 <b>,</b> 500
Orlando Central Park Development	Development	Jan-01	17,300	443,200
Richardson Tech Center	Development	Sept-99	1,900	25 <b>,</b> 600
Fairway Drive Phase III	Development	Sept-99	5,100	115,000
Pennsy Drive	Renovation	June-99	14,000	359 <b>,</b> 500
Dock's Corner	Expansion	Mar-99	46,900	1,210,000
South Dallas Industrial	Expansion	Dec-98	2,300	95 <b>,</b> 000
Mendota Heights	Development	Dec-98	7,200	149,700
DFW Air Cargo Facility	Development	Oct-98	18,300	205,000
Industrial Properties: Fairway Drive Phase II	Development	Jul-98	\$ 11,200	255,400
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
PROPERTY NAME	TYPE(1)	STABILIZATION DATE(2)	INVESTMENT (000S) (3)	FEET AT COMPLETION
		ESTIMATED	TOTAL	SQUARE
			ESTIMATED	ESTIMATED

# </TABLE>

(1) Renovation with respect to a Property means capital improvements which have totaled 20% or more of the total cost of such Property within a 24-month period or which have resulted in material improvement

of physical condition. Expansion with respect to a Property means construction resulting in an increase in the rentable square footage of an existing structure or the development of additional buildings on a property on which existing buildings are located. Development with respect to a Property means new construction on a previously undeveloped location.

- (2) Estimated stabilization date means management's estimate of when capital improvements for repositioning, development and redevelopment programs will have been completed and in effect for a sufficient period of time (but in no case more than 12 months after shell completion) to achieve market occupancy of at least 95%.
- (3) Represents total estimated cost of renovation, expansion or development, including initial acquisition costs. The estimates are based on the Company's current planning estimates and forecasts and therefore subject to change.
- (4) As of June 30, 1998, approximately \$82.6 million and \$40.9 million for industrial and retail developments, respectively, had been funded.
- (5) Approximately 31% and 60% of the industrial and retail space, respectively, has been preleased.

PROPERTIES HELD THROUGH JOINT VENTURES, LIMITED LIABILITY COMPANIES AND PARTNERSHIPS

As of June 30, 1998, the Company held interests in 15 joint ventures, limited liability companies and partnerships (collectively, the "Joint Ventures") with certain unaffiliated third parties (the "Joint Venture Participants") that are consolidated in the Company's consolidated financial statements. Pursuant to the existing agreements with respect to each Joint Venture, the Company holds a greater than 50% interest in 11 of the Joint

Ventures and a 50% interest in the remaining 4 Joint Ventures, but in certain cases such agreements provide that the Company is a limited partner or that the Joint Venture Participant is principally responsible for day-to-day management control of the Property (though in all such cases, the Company has approval rights with respect to significant decisions involving the underlying properties). Under the agreements governing the Joint Ventures, the Company and the Joint Venture Participant may be required to make additional capital contributions, and subject to certain limitations, the Joint Ventures may incur additional debt. Such agreements also impose certain restrictions on the transfer of Joint Venture interests by the Company or the Joint Venture Participant, and provide certain rights to the Company and/or the Joint Venture Participant to sell its interest to the Joint Venture or to the other venturer on terms specified in the agreement. All of the Joint Ventures terminate in the year 2024 or later, but may end earlier if a Joint Venture ceases to hold any interest in or have any obligations relating to the property held by such Joint Venture. See "Risk Factors -- Impact on Control Over and Liabilities with Respect to Properties Owned Through Partnerships and Joint Ventures."

66

The following table sets forth certain information regarding the Properties owned through consolidated Joint Ventures as of June 30, 1998:

# <TABLE>

<pre><caption> PROPERTY(1)</caption></pre>	GROSS BOOK VALUE	MORTGAGE DEBT	BOOK VALUE OF CO-VENTURER'S INVESTMENT(2)	COMPANY'S INTEREST	PERCENTAGE AND FORM OF COMPANY'S OWNERSHIP
<s></s>	<c></c>			<c></c>	<c></c>
Industrial Properties: Chancellor	\$ 6,431	\$ (2,956)	\$ (575)	\$ 2,900	90% general partnership interest
Nippon Express(3)	6,296		(377)	5 <b>,</b> 919	70% limited liability co. interest
Metric Center(5)(6)	44,022		(5,426)	38,596	87.15% limited partnership interest
Jamesburg(4)	47,210		(23,911)	23 <b>,</b> 299	50.0005% general partnership interest
Corporate Park Hickory Hill(4)	27,414		(13,863)	13,551	50.0005% general partnership interest
Garland Industrial(4)	32 <b>,</b> 958		(16,195)	16,763	50.0005% general partnership interest
Minnetonka Industrial(4)	27,323	(13,191)	(7,062)	7,070	50.0005% general partnership interest
DFW Air Cargo(5)	44			44	100% limited liability co. interest
Orlando Central Park Development(5)	2,769			2 <b>,</b> 769	95% limited liability co. interest
South River Park Development(5)	2,934			2,934	95% limited liability co. interest
Cabot Business Park Land(5)	3,642		(325)	3,317	90% limited liability co. interest
Subtotal		(16,147)	(67,734)	117,162	
Kendall Mall(5)	36,011	(24,962)	301	11,350	50.0001% general partnership interest
Manhattan Village Palm Aire(5)	83,397 14,363	 (5,272)	(7,900) (1,107)	75,497 7,984	90% LLC interest 50% general partnership interest
The Plaza at Delray(5)	35 <b>,</b> 325	(23,301)	(356)	11,668	50% general
Springs Gate(5)	12,178			12,178	partnership interest 50% limited partnership interest
Northridge Plaza(5)	14,384			14,384	50% general partnership interest
Subtotal	195,658	(53,535)	(9,062)	133,061	
Total		\$(69,682)	\$ (76 <b>,</b> 796)	\$250,223 ======	
/ / m x D t E \					

</TABLE>

<sup>- -----</sup>

<sup>(1)</sup> Represents the book value of the Property (before accumulated depreciation) owned by the Joint Venture and excludes net other assets.

(2) Represents the partner's aggregate investment on a book value basis.

67

- (3) Represents a building which is part of the Lake Michigan Industrial
- (4) These properties are owned with a Joint Venture Participant that is a client of AMB Investment Management.
- (5) Represents a development, renovation or expansion project with a Development Alliance Partner(TM).
- (6) Represents multiple buildings owned by two joint ventures on identical economic terms.

The Company accounts for all of the above investments on a consolidated basis for financial reporting purposes because of its ability to exercise control over significant aspects of the investment as well as its significant economic interest in such investments. See Notes to the Consolidated Financial Statements of the Company. The Company also has a noncontrolling limited partnership interest in one unconsolidated real estate joint venture.

#### DEBT FINANCING

The Company's financing policies and objectives are determined by the Board of Directors and may be altered without the consent of the Company's stockholders. The Company's organizational documents do not limit the amount of indebtedness that it may incur. The Company presently intends to limit its Debt-to-Total Market Capitalization Ratio to approximately 45% or less. As of June 30, 1998, on a pro forma basis after giving effect to the Offering and the application of the net proceeds therefrom as described in "Use of Proceeds," the Company's consolidated Debt-to-Total Market Capitalization Ratio as of June 30, 1998 on a pro forma basis (giving effect to the acquisition-related debt incurred subsequent to June 30, 1998, the sale of Series A Preferred Shares and the Offering and the application of the proceeds therefrom as if the debt had been incurred and those transactions had occurred as of that date) would have been approximately 33.6% (approximately 34.2% on an historical basis). The Company believes that the Debt-to-Total Market Capitalization Ratio is a useful indicator of a company's ability to incur indebtedness and has gained acceptance as an indicator of leverage for real estate companies. The Company intends to utilize one or more sources of capital for future acquisitions, development and capital improvements, which may include undistributed cash flow, borrowings under the Credit Facility, issuance of debt or equity securities of either the Operating Partnership or the Company, funds from its co-investment partners and other bank and/or institutional borrowings. There can be no assurance, however, that the Company will be able to obtain capital for any such acquisitions, developments or improvements on terms favorable to the Company. See "Strategies for Growth -- Growth Through Acquisition."

Credit Facility. The Company, through the Operating Partnership, is party to the Credit Facility with aggregate availability of \$500 million (subject to borrowing base limitations). The Company intends to use the Credit Facility principally for acquisitions and for working capital purposes. Borrowings under the Credit Facility bear interest at a floating rate equal to LIBOR plus 90 to 120 basis points (currently LIBOR plus 90 basis points), depending upon the Company's debt rating at the time of such borrowings. As of June 30, 1998, the outstanding balance under the Credit Facility was \$87.0 million and bore interest at LIBOR plus 90 basis points (6.59% as of such date). Of the \$87.0 million outstanding as of June 30, 1998, substantially all of such borrowings were used to finance property acquisitions. The Company's ability to borrow under the Credit Facility is subject to its ongoing compliance with a number of financial and other covenants. The Credit Facility requires, among other things, that: (i) the Company maintain a ratio of unencumbered property value to unsecured indebtedness of at least 2 to 1; (ii) the unencumbered properties generate sufficient net operating income to maintain a debt service coverage ratio of at least 2 to 1; (iii) the Company maintain a total indebtedness to total asset value ratio of not more than 0.5 to 1; (iv) the ratio of net operating cash flow to debt service plus estimated capital expenditures and preferred dividends be at least 2 to 1; and (v) certain other customary covenants and performance requirements. The Credit Facility, except under certain circumstances, limits the Company's ability to make distributions to no more than 95% of its annual FFO.

Senior Debt Securities. On June 30, 1998 the Operating Partnership sold the Senior Debt Securities in an aggregate principal amount of \$400 million in an underwritten public offering. The Senior Debt Securities are comprised of \$175 million aggregate principal amount of 7.10% notes due June 30, 2008, \$125 million aggregate principal amount of 7.50% notes due June 30, 2018 and \$100 million aggregate principal amount of

Interest on the Senior Debt Securities is payable semi-annually on June 30 and December 30, commencing December 30, 1998, and repayments of principal are due prior to maturity. Each tranche of the Senior Debt Securities may be redeemed at the option of the Operating Partnership at any time, in whole or in part, at 100% of the outstanding principal amount of such securities being redeemed, plus accrued and unpaid interest to the date of redemption, plus the sum of the present values of the remaining scheduled payments of principal and interest thereon (exclusive of interest accrued to such redemption date) discounted to such redemption date on a semiannual basis (assuming a 360-day year consisting of twelve 30-day months) at the Treasury Rate plus 25 basis points. The Senior Debt Securities are quaranteed on an unsecured basis by the Company.

Secured Debt. As of June 30, 1998, \$73 million was outstanding under a credit facility which is secured by six Properties (the "Secured Facility"). Payments of interest only are due monthly at a fixed annual interest rate of 7.53% with the principal due on December 12, 2008. The Secured Facility became an obligation of the Company upon consummation of the Formation Transactions. Under the Secured Facility, the Company may substitute collateral, subject to certain requirements with respect to the property offered as replacement collateral. In addition to the Secured Facility, certain Properties secure mortgage indebtedness and construction loans. As of June 30, 1998, Properties representing approximately \$1.2 billion of the Company's total investments in real estate are secured by mortgage loans, the Secured Facility and construction loans. At June 30, 1998, the aggregate principal amount of such secured debt was \$575.6 million, excluding unamortized debt premiums of \$16.8 million. All secured indebtedness bears interest at rates varying from 4.0% to 10.38% per annum (with a weighted average of 7.91%) with final maturity dates ranging from 1998 to 2014

The following table sets forth for each of the years from 1998 through 2014, scheduled principal payments on indebtedness secured by Properties which the Company owned on June 30, 1998 (excluding construction debt of \$5.6 million as of June 30, 1998). All of the Company's mortgage debt is fixed-rate.

# <TABLE>

YEAR	SCHEDULED PRINCIPAL AMORTIZATION	PRINCIPAL DUE AT MATURITY	TOTAL PRINCIPAL PAYMENTS
			(IN THOUSANDS)
<\$>	<c></c>	<c></c>	<c></c>
1998	\$ 3,934	\$ 13,076	\$ 17,010
1999	7,772	3,567	11,339
2000	8,997	8,520	17,517
2001	9,566	29,190	38,756
2002	9,381	46,762	56,143
2003	8,634	114,982	123,616
2004	6,876	36,085	42,961
2005	6,305	33,416	39,721
2006	7,716	103,922	111,638
2007	2,475	14,335	16,810
2008	1,679	91,166	92,845
2009	426		426
2010	345		345
2011	375		375
2012	407		407
2013	442		442
2014	39		39
Total	\$75 <b>,</b> 369	\$495,021	\$570 <b>,</b> 390
	======		=======

## </TABLE>

Construction Debt. The Company also has an \$8 million construction loan to fund building improvements which matures in July 2000. Borrowings under the construction loan bear interest at LIBOR plus 275

69

basis points, or the greater of the prime rate or the federal funds rate plus 50 basis points, at the borrower's option. The balance of the construction loan outstanding at June 30, 1998 was \$5.6 million.

# INSURANCE

The Company and AMB Investment Management carry joint blanket coverage for Properties owned by the Company and Properties managed by AMB Investment Management, with a single aggregate policy limit and deductible. Management believes that its Properties are covered adequately by commercial general liability insurance, including excess liability coverage, and commercial "all risks" property insurance, including loss of rents coverage, with commercially reasonable deductibles, limits and policy terms and conditions customarily carried for similar properties. There are, however, certain types of losses which may be uninsurable or not economically insurable, such as losses due to

loss of rents caused by strikes, nuclear events or acts of war. Should an uninsured loss occur, the Company could lose both its invested capital in and anticipated profits from the property.

The Company insures its properties for earthquake or earth movement. A number of both the Industrial and Retail Properties are located in areas that are known to be subject to earthquake activity. This is focused in California where as of June 30, 1998, there are 26 Industrial Properties aggregating 10.5 million rentable square feet and 11 Retail Properties aggregating 1.9 million square feet. Through an annual analysis prepared by outside consultants, the Company determines appropriate limits of earthquake coverage to secure. Coverage is on a replacement cost basis, subject to the maximum limit purchased which the Company believes is adequate and appropriate given both exposure and cost considerations. Therefore, no assurance can be given that material losses in excess of insurance proceeds will not occur in the future. See "Risk Factors -- General Real Estate Risks -- Uninsured Losses from Seismic Activity."

The Company has insurance for loss in the event of damage to its properties for earthquake activity, which consists of a sublimit of \$10,000,000 per occurrence for earthquake coverage provided as part of the "All Risk Property Policy" with a primary insurer, with \$90,000,000 per occurrence for losses in excess of the \$10,000,000 sublimit. The per occurrence deductible for this coverage in California is 5% of the values applied separately to each building subject to a minimum deductible of \$100,000 (to the extent that such amount is greater than 5% of the values at each location), and the deductible for Properties outside of California is \$25,000.

#### GOVERNMENT REGULATIONS

Many laws and governmental regulations are applicable to the Properties and changes in these laws and regulations, or their interpretation by agencies and the courts, occur frequently.

Costs of Compliance with Americans with Disabilities Act. Under the ADA, all places of public accommodation are required to meet certain federal requirements related to access and use by disabled persons. Compliance with the ADA might require removal of structural barriers to handicapped access in certain public areas where such removal is "readily achievable." Noncompliance with the ADA could result in the imposition of fines or an award of damages to private litigants.

Environmental Matters. Under Environmental Laws, a current or previous owner or operator of real estate may be liable for contamination resulting from the presence or discharge of hazardous or toxic substances or petroleum products at such property, and may be required to investigate and clean-up such contamination at such property or such contamination which has migrated from such property. Such laws typically impose liability and clean-up responsibility without regard to whether the owner or operator knew of or caused the presence of the contaminants, and the liability under such laws has been interpreted to be joint and several unless the harm is divisible and there is a reasonable basis for allocation of responsibility. In addition, the owner or operator of a site may be subject to claims by third parties based on personal injury, property damage and/or other costs, including investigation and clean-up costs, resulting from environmental contamination present at or emanating from a site.

70

Environmental Laws also govern the presence, maintenance and removal of ACBM. Such laws require that ACBM be properly managed and maintained, that those who may come into contact with ACBM be adequately apprised or trained and that special precautions, including removal or other abatement, be undertaken in the event ACBM is disturbed during renovation or demolition of a building. Such laws may impose fines and penalties on building owners or operators for failure to comply with these requirements and may allow third parties to seek recovery from owners or operators for personal injury associated with exposure to asbestos fibers. Some of the Properties may contain ACBM.

Some of the Properties are leased or have been leased, in part, to owners and operators of dry cleaners that operate on-site dry cleaning plants, to owners and operators of gas stations or to owners or operators of other businesses that use, store or otherwise handle petroleum products or other hazardous or toxic substances. Some of these Properties contain, or may have contained, underground storage tanks for the storage of petroleum products and other hazardous or toxic substances. These operations create a potential for the release of petroleum products or other hazardous or toxic substances. Some of the Properties are adjacent to or near other properties that have contained or currently contain underground storage tanks used to store petroleum products or other hazardous or toxic substances. In addition, certain of the Properties are on or are adjacent to or near other properties upon which others, including former owners or tenants of the Properties, have engaged or may in the future engage in activities that may release petroleum products or other hazardous or toxic substances.

All of the Properties were subject to a Phase I or similar environmental assessments by independent environmental consultants at the time of acquisition  $\frac{1}{2}$ 

or shortly after acquisition. Phase I assessments are intended to discover and evaluate information regarding the environmental condition of, the surveyed property and surrounding properties. Phase I assessments generally include an historical review, a public records review, an investigation of the surveyed site and surrounding properties, and preparation and issuance of a written report, but do not include soil sampling or subsurface investigations and typically do not include an asbestos survey. The Company may perform additional Phase II testing if recommended by the independent environmental consultant. Phase II testing may include the collection and laboratory analysis of soil and groundwater samples, completion of surveys for ACBM, and any other testing that the consultant considers prudent in order to test for the presence of hazardous materials. Some of the Company's environmental assessments of the Properties do not contain a comprehensive review of the past uses of the Properties and/or the surrounding properties.

None of the environmental assessments of the Properties has revealed any environmental liability that the Company believes would have a material adverse effect on the Company's financial condition or results of operations taken as a whole, nor is the Company aware of any such material environmental liability. Nonetheless, it is possible that the Company's assessments do not reveal all environmental liabilities and that there are material environmental liabilities of which the Company is unaware. Moreover, there can be no assurance that (i) future laws, ordinances or regulations will not impose any material environmental liability or (ii) the current environmental condition of the Properties will not be affected by tenants, by the condition of land or operations in the vicinity of the Properties (such as releases from underground storage tanks), or by third parties unrelated to the Company. If the costs of compliance with the various environmental laws and regulations, now existing or hereafter adopted, exceed the Company's budgets for such items, the Company's ability to pay dividends to holders of the Series B Preferred Stock could be adversely affected.

Other Regulations. The Properties are also subject to various Federal, state and local regulatory requirements such as state and local fire and life safety requirements. Failure to comply with these requirements could result in the imposition of fines by governmental authorities or awards of damages to private litigants. The Company believes that the Properties are currently in substantial compliance with all such regulatory requirements. However, there can be no assurance that these requirements will not be changed or that new requirements will not be imposed which would require significant unanticipated expenditures by the Company, which expenditure could have an adverse effect on the Company's results of operations and financial condition.

71

Risk of Property Tax Reassessment. Certain local real property tax assessors may seek to reassess certain of the Properties as a result of the Formation Transactions and the transfer of interests that occurred in connection therewith. In jurisdictions such as California, where Proposition 13 limits the assessor's ability to reassess real property so long as there is no change in ownership, the assessed value could increase by as much as the full value of any appreciation that has occurred during the AMB Predecessors' period of ownership. Where appropriate, the Company would contest vigorously any such reassessment. Subject to market conditions, current leases may permit the Company to pass through to tenants a portion of the effect of any increases in real estate taxes resulting from any such reassessment.

## MANAGEMENT AND EMPLOYEES

The Company conducts substantially all of its operations through the Operating Partnership. AMB Investment Management independently conducts third party portfolio management activities and related operations and Headlands Realty Corporation invests in properties and may in the future acquire interests in entities that engage in the management, leasing and development of properties and similar activities. The Company generally has full, exclusive and complete responsibility and discretion in the management and control of the Operating Partnership.

As of August 31, 1998, the Company employed 133 persons, 102 of whom were located at the Company's headquarters in San Francisco and 31 of whom were located in the Company's Boston office.

## LEGAL PROCEEDINGS

Neither the Company nor any of the Properties is subject to any material litigation nor, to the Company's knowledge, is any material litigation threatened against any of them, other than routine litigation arising in the ordinary course of business, which is generally expected to be covered by liability insurance, or to have an immaterial effect on financial results.

# POLICIES WITH RESPECT TO CERTAIN ACTIVITIES

The following is a discussion of the policies with respect to investments, financing and certain other activities of the Company. These policies and those set forth under "Certain Relationships and Related Transactions -- Conflicts of

Interest" have been determined by the Board of Directors of the Company and may be amended or revised from time to time at the discretion of the Board of Directors without notice to or a vote of the stockholders of the Company or the limited partners of the Operating Partnership, except that changes in certain policies with respect to conflicts of interest must be consistent with legal requirements. Such legal requirements include those arising from fiduciary principles under the Maryland General Corporation Law ("MGCL"), including Section 2-419 thereof (which provides procedures for approval of interested director transactions), and the Delaware Revised Uniform Limited Partnership Act, and the judicial decisions under each of such statutes. All references in the following discussion to the "Company" include the Operating Partnership unless otherwise indicated.

#### INVESTMENT POLICIES

Investments in Real Estate or Interests in Real Estate. The Company currently plans to continue to conduct substantially all of its investment activities through the Operating Partnership. The Company's investment objectives are to increase FFO and the value of the Properties, and to acquire established income-producing industrial properties and community shopping centers with FFO growth potential. Additionally, where prudent and possible, the Company may develop new properties and seek to renovate or reposition the existing Properties and any newly-acquired properties. The Company's business is focused on industrial properties and community shopping centers, but the Company may invest in other types of properties which represent investment opportunities at the discretion of management. In addition, the Company may invest in other property types in connection with industrial and retail acquisition and development opportunities. Where appropriate, and subject to REIT qualification rules, the Operating Partnership may sell or otherwise dispose of certain of the Properties.

72

The Company expects to pursue its investment objectives through the direct and indirect ownership of properties and ownership interests in other entities. The Company also may participate with other entities in property ownership through joint ventures or other types of coownership. The Company focuses on properties in those markets where the Company currently has operations and in new markets selectively targeted by management. However, future investments, including the activities described below, will not be limited to any geographic area or to a specified percentage of the Company's assets.

Equity investments may be subject to existing mortgage financing and other indebtedness or such financing or indebtedness may be incurred in connection with acquiring investments. Any such financing or indebtedness will have priority over the Company's equity interest in such property. See "Business and Operating Strategies -- AMB Investment Management."

Investments in Real Estate Mortgages. While the Company emphasizes equity real estate investments, it may, in its discretion, invest in mortgages, deeds of trust and other similar interests. The Company does not presently intend to invest significantly in mortgages or deeds of trust, but may acquire such interests as a strategy for acquiring ownership of a property or the economic equivalent thereof, subject to the investment restrictions applicable to REITs. In addition, the Company may invest in mortgage-related securities and/or may seek to issue securities representing interests in such mortgage-related securities as a method of raising additional funds.

Securities of or Interests in Persons Primarily Engaged in Real Estate Activities and Other Issuers. Subject to the gross income and asset tests necessary for REIT qualification, the Company also may invest in securities of entities engaged in real estate activities or securities of other issuers, including for the purpose of exercising control over such entities. To date, the Company has not invested in any such securities. In selecting such investments in the future, if any, the Company expects to consider the same factors used to identify individual properties for investment -- companies with properties located in in-fill locations -- as well as other factors which the Company may consider to be relevant, including, among others, historical performance, financial condition and management. The Company may acquire all or substantially all of the securities or assets of other REITs or similar entities where such investments would be consistent with the Company's investment policies. In any event, the Company does not intend that its investments in securities will require it to register as an "investment company" under the Investment Company Act of 1940, as amended.

# FINANCING POLICIES

In addition to the limitations on indebtedness under the Credit Facility, since the IPO, the Company has maintained and presently intends to continue to maintain a Debt-to-Total Market Capitalization Ratio of approximately 45% or less. This policy differs from conventional mortgage debt-to-equity ratios which are asset-based ratios. The Company, however, may from time to time re-evaluate this policy and decrease or increase such ratio in light of then current economic conditions, relative costs to the Company of debt and equity capital, market values of its properties, growth and acquisition opportunities and other factors. There is no limit on the Debt-to-Total Market Capitalization Ratio

imposed by either the Charter or Bylaws or the Partnership Agreement. To the extent the Board of Directors determines to obtain additional capital, the Company may issue equity securities, or cause the Operating Partnership to issue additional Units or debt securities, or retain earnings (subject to provisions in the Code requiring distributions of taxable income to maintain REIT status), or a combination of these methods. Pursuant to the Partnership Agreement the net proceeds of all equity capital raised by the Company will be contributed to the Operating Partnership in exchange for additional general partner interests therein.

To the extent the Board of Directors determines to obtain debt financing in addition to the existing mortgage indebtedness and the Senior Debt Securities, the Company intends to do so generally through mortgages on its properties and the Credit Facility; however, the Company may also issue or cause the Operating Partnership to issue additional debt securities in the future. Such indebtedness may be recourse, non-recourse or cross-collateralized and may contain cross-default provisions. The net proceeds of any debt securities issued by the Company will be lent to the Operating Partnership on substantially the same terms

73

and conditions as are incurred by the Company. The Company does not have a policy limiting the number or amount of mortgages that may be placed on any particular property, but mortgage financing instruments usually limit additional indebtedness on such properties. In the future, the Company may seek to extend, expand, reduce or renew the Credit Facility, or obtain new credit facilities or lines of credit, subject to its general policy on debt capitalization, for the purpose of making acquisitions or capital improvements or providing working capital or meeting the taxable income distribution requirements for REITs under the Code.

#### LENDING POLICIES

The Company may consider offering purchase money financing in connection with the sale of Properties where the provision of such financing will increase the value received by the Company for the property sold. The Company may also make loans to the Operating Partnership, the Preferred Stock Subsidiaries and joint ventures and other entities in which it or the Operating Partnership has an equity interest.

#### CONFLICT OF INTEREST POLICIES

Officers and Directors of the Company. Without the unanimous approval of the disinterested directors, the Company and its subsidiaries will not (i) acquire from or sell to any director, officer or employee of the Company, or any entity in which a director, officer or employee of the Company owns more than a 1% interest, or acquire from or sell to any affiliate of any of the foregoing, any assets or other property, (ii) make any loan to or borrow from any of the foregoing persons or (iii) engage in any other material transaction with any of the foregoing persons. Each transaction of the type described above will be in all respects on such terms as are, at the time of the transaction and under the circumstances then prevailing, fair and reasonable to the Company and its subsidiaries in the opinion of the disinterested directors. For purposes of this paragraph, "disinterested directors" means those Independent Directors who do not have an interest in the transaction in question.

Policies Applicable to All Directors. Under Maryland law, each director is obligated to offer to the Company any opportunity (with certain limited exceptions) which comes to such director and which the Company could reasonably be expected to have an interest in developing or acquiring. The Company has adopted certain policies relating to such matters applicable to Independent Directors (as defined) actively engaged in industrial and retail real estate which generally limit directly competitive activities by such directors. In addition, under the MGCL, any contract or other transaction between a corporation and any director or any other corporation, firm or other entity in which the director is a director or has a material financial interest may be void or voidable. However, the MGCL provides that any such contract or transaction will not be void or voidable if (i) it is authorized, approved or ratified, after disclosure of, or with knowledge of, the common directorship or interest, by the affirmative vote of a majority of disinterested directors (even if the disinterested directors constitute less than a quorum) or by the affirmative vote of a majority of the votes cast by disinterested stockholders or (ii) it is fair and reasonable to the corporation.

# POLICIES WITH RESPECT TO OTHER ACTIVITIES

The Company may, but does not presently intend to, make investments other than as previously described. The Company makes real property investments only through the Company and the Operating Partnership, except to the extent necessary to establish financing partnerships or similar vehicles established substantially for the benefit of the Company or the Operating Partnership. The Company has authority to offer its shares of Common Stock or other equity or debt securities of the Operating Partnership in exchange for property and to repurchase or otherwise reacquire its shares of Common Stock or any other

securities and may engage in such activities in the future. Similarly, the Operating Partnership may offer additional Units or other equity interests in the Operating Partnership that are exchangeable for shares of Common Stock or Preferred Stock in exchange for property. The Operating Partnership also may make loans to joint ventures in which it may participate in the future. Neither the Company nor the Operating Partnership will engage in trading, underwriting or the agency distribution or sale of securities of other issuers.

7

#### POLICIES WITH RESPECT TO INVESTMENT ADVISORY SERVICES

Uninvested commitments of clients of AMB Investment Management which existed upon consummation of the IPO, any additional amounts committed by these clients and any amounts committed by investors which become clients of AMB Investment Management will generally be invested only in properties in which the Company also invests, on a co-investment basis. See "Business and Operating Strategies -- AMB Investment Management." AMB Investment Management may also assume management of assets already owned by existing or new clients and manage such assets on a separate account basis. To the extent that transactions arise between the Company and a client of AMB Investment Management, it is anticipated that AMB Investment Management generally will not exercise decision-making authority on behalf of the client, and the client will act through its own representatives. Similarly, it is expected that the terms of co-investment arrangements between the Company and clients of AMB Investment Management will be negotiated on an arm's-length basis at the time the applicable investment management agreement is entered into, with any subsequent modifications thereto to be likewise entered into on the basis of arm's-length negotiations with the client or another representative designated thereby at the time of such negotiation.

#### OTHER POLICIES

The Company operates in a manner that does not subject it to regulation under the Investment Company Act of 1940. The Board of Directors has the authority, without stockholder approval, to issue additional shares of Common Stock or other securities and to repurchase or otherwise reacquire shares of Common Stock or any other securities in the open market or otherwise and may engage in such activities in the future. The Company may, under certain circumstances, purchase shares of Common Stock, Series A Preferred Stock or Series B Preferred Stock in the open market, if such purchases are approved by the Board of Directors. The Board of Directors has no present intention of causing the Company to repurchase any of the shares of Common Stock, Series A Preferred Stock or Series B Preferred Stock, and any such action would be taken only in conformity with applicable Federal and state laws and the requirements for qualifying as a REIT under the Code and the Treasury Regulations. The Company expects to issue shares of Common Stock to holders of Units upon exercise of their exchange rights set forth in the Partnership Agreement. The Company may in the future make loans to joint ventures in which it participates in order to meet working capital or other capital needs. The Company has not engaged in trading, underwriting or agency distribution or sale of securities of other issuers other than the Operating Partnership, nor has the Company invested in the securities of other issuers other than the Operating Partnership, the Preferred Stock Subsidiaries, the Joint Ventures and certain other entities formed to hold properties for local law purposes. The Company from time to time evaluates investment opportunities in other real estate related entities and may in the future invest in one or more of these entities.

At all times, the Company intends to make investments in such a manner as to be consistent with the requirements of the Code for the Company to qualify as a REIT unless, because of changing circumstances or changes in the Code (or in Treasury Regulations), the Board of Directors determines that it is no longer in the best interests of the Company to qualify as a REIT and such determination is approved by the affirmative vote of holders owning at least two-thirds of the shares of the Company's capital stock outstanding and entitled to vote thereon.

7.5

## MANAGEMENT

The Company's Board of Directors is comprised currently of the nine directors included in the table below. Directors are elected on an annual basis. The collective background and experience of the directors provide the Company with advice and guidance in a number of areas, including corporate governance, strategic planning, capital markets and property acquisition and management.

The Company believes that an independent Board of Directors, whose interests are aligned with those of the stockholders, is essential to the creation of long-term stockholder value. Six of the Company's nine directors are not employed by, or otherwise affiliated with, the Company ("Independent Directors"). To demonstrate the alignment of their interests with those of stockholders, the Independent Directors who became directors upon consummation of the IPO waived cash retainers and instead received options to purchase shares of Common Stock at the initial public offering price.

The following table lists the Executive Officers and directors of the Company, with their biographies following the table:

# <TABLE>

NAME	AGE	POSITION
<\$>	<c></c>	<c></c>
T. Robert Burke	56	Chairman of the Board of Directors
Hamid R. Moghadam	42	President, Chief Executive Officer and Director
Douglas D. Abbey	48	Chairman of the Investment Committee and Director
Luis A. Belmonte	57	Managing Director, Industrial Division
S. Davis Carniglia	47	Managing Director and Chief Financial Officer
John H. Diserens	44	Managing Director, Retail Division
Bruce H. Freedman	49	Managing Director, Industrial Division
David S. Fries	34	Managing Director and General Counsel
Jean Collier Hurley	58	Managing Director, Investor Relations and Corporate Communications
Craig A. Severance	46	Managing Director, Acquisitions
Daniel H. Case, III	40	Director
Robert H. Edelstein, Ph.D	54	Director
Lynn M. Sedway	56	Director
Jeffrey L. Skelton, Ph.D	48	Director
Thomas W. Tusher	57	Director
Caryl B. Welborn		

 47 | Director |T. Robert Burke, one of the founders of AMB, is a Director of the Company and has been the Chairman of the Board of AMB since 1994. He has 29 years of experience in real estate and is a member of the Investment Committee. Mr. Burke was on the board of directors of CIF and of VAF. He was formerly a senior real estate partner with Morrison & Foerster LLP and, for two years, served as that firm's Managing Partner for Operations. Mr. Burke graduated from Stanford University and holds a J.D. degree from Stanford Law School. He is a member of the Board of Directors of NAREIT, is on the Board of the Stanford Management Company and is a Trustee of Stanford University. He is also a member of the Urban Land Institute and is the former Chairman of the Board of Directors of the Pension Real Estate Association.

Hamid R. Moghadam, one of the founders of AMB, is a Director of the Company and is the President and Chief Executive Officer of the Company. Mr. Moghadam has 16 years of experience in real estate acquisitions, dispositions, investment analysis, finance and development, and is a member of the Investment Committee. He was on the board of directors of CIF and of VAF. Mr. Moghadam holds bachelor's and master's degrees in civil engineering and construction management, respectively, from the Massachusetts Institute of Technology and an M.B.A. degree from the Graduate School of Business at Stanford University. He is Vice Chairman of the board of directors of the National Realty Committee, a member of the Young Presidents' Organization, has served on the Advisory Committee of the Massachusetts Institute of Technology Center for Real Estate and is a Trustee of the Bay Area Discovery Museum.

76

Douglas D. Abbey, one of the founders of AMB, is a Director of the Company and is Chairman of the Investment Committee and is responsible for directing the economic research used to determine the Company's investment strategy, as well as the market research for property acquisitions. Mr. Abbey has 23 years of experience in asset management, acquisitions and real estate research. He is a graduate of Amherst College and has a master's degree in city planning from the University of California at Berkeley. He is a trustee of the Urban Land Institute, is the chair of the Urban Land Institute's Commercial Retail Council and Research Committee, serves on the Policy Advisory Board for the Center for Real Estate and Urban Economics at the University of California at Berkeley, is on the Editorial Board for the Journal of Real Estate Investment Trusts and is a Trustee of Golden Gate University.

Luis A. Belmonte is a Managing Director of the Company and co-head of the Industrial Division. He specializes in industrial property development and redevelopment, and is a member of the Investment Committee. He joined AMB in 1990 and has over 30 years of experience in development, redevelopment, finance, construction, and management of commercial and industrial projects. He was a partner with Lincoln Property Company, where he built a portfolio of 18 million square feet of buildings. Mr. Belmonte received his bachelor's degree from the University of Santa Clara. He is a member of the Urban Land Institute, an associate member of the Society of Industrial Realtors, former President of the San Francisco chapter of NAIOP, The Association for Commercial Real Estate, and serves as Chairman of the California Commercial Council.

S. Davis Carniglia is a Managing Director and Chief Financial Officer of the Company and is a member of the Investment Committee. He joined AMB in 1992 and has 23 years of experience in real estate accounting, taxation, forecasting and financing. Mr. Carniglia was formerly a tax and real estate consulting partner with KPMG/Peat Marwick, where he was responsible for that firm's San Francisco Bay Area real estate practice, and was an appraisal/valuation partner. Mr. Carniglia has a bachelor's degree in economics from Pomona College and a J.D. degree from Hastings College of Law. He is a Certified Public Accountant, and a member of the State Bar of California, Financial Executives Institute, Urban Land Institute, NAREIT and Bay Area Mortgage Association.

John H. Diserens is a Managing Director and head of the Retail Division of the Company and is a member of the Investment Committee. He has over 21 years of experience in asset and property management for institutional investors. In his eight years at AMB, he has been responsible for the asset management of all properties, including over 40 community shopping centers. Prior to joining AMB, Mr. Diserens was a Vice President and a divisional manager with Property Management Systems, one of the nation's largest asset and property management firms, responsible for a diversified portfolio in excess of 10 million square feet. Mr. Diserens holds a bachelor's degree in economics and accounting from Macquarie University of Sydney, Australia, and has completed the Executive Program at the Graduate School of Business of Stanford University. He is a member of the International Council of Shopping Centers, Association of Foreign Investors in U.S. Real Estate, National Association of Real Estate Investment Managers ("NAREIM"), Institute of Real Estate Management, and is on the board of NAREIM.

Bruce H. Freedman is a Managing Director and co-head of the Industrial Division of the Company and is a member of the Investment Committee. He joined AMB in 1995 and has over 28 years of experience in real estate finance and investment. Before joining the Company, he served as a Principal and President of Allmerica Realty Advisors from 1993 to 1995 and as Principal for Aldrich, Eastman & Waltch (AEW) from 1986 to 1992. At Allmerica, he was responsible for business operation and management of a \$250 million equity real estate portfolio, and at AEW he managed a team of 20 people which invested, managed and accounted for over \$1 billion of institutional client assets. Mr. Freedman is a cum laude graduate of Babson College. He is a member of the Urban Land Institute, Real Estate Finance Association and NAREIM, and holds the CRE designation from the American Society of Real Estate Counselors.

David S. Fries is a Managing Director and General Counsel of the Company and is the Vice Chairman of the Investment Committee. Prior to joining AMB in 1998, he was a real estate partner with the international law firms of Orrick, Herrington & Sutcliffe LLP and Morrison & Foerster LLP, where he focused on the real estate, securities and financing issues affecting REITs, the acquisition of large real estate portfolios and the

77

negotiation of complex joint venture arrangements. Mr. Fries holds a bachelor's degree in political science from the University of Pennsylvania and a J.D. degree from Stanford Law School. He is a member of the State Bar of California and NAREIT and a past President of The Belden Club.

Jean Collier Hurley is a Managing Director responsible for Investor Relations and Corporate Communications. Prior to joining AMB in 1990, Ms. Hurley was a Vice President with Crocker National Bank where she provided financing for major national and international corporations. Ms. Hurley holds a bachelor's degree in business management and a master of science in marketing and design from San Diego State University, and holds an M.B.A. degree in Finance from the University of California at Berkeley, Graduate School of Business. Ms. Hurley is a member of NAREIT and the National Investor Relations Institute.

Craig A. Severance is a Managing Director and a member of the Investment Committee, and is responsible for property acquisitions and information technology. He has managed the screening of all property submissions and has developed the Company's proprietary property submissions database. Before joining AMB in 1986, he was a Vice President with the investment real estate group at Bank of America, where he represented domestic and foreign institutional investors in major commercial property acquisitions. Mr. Severance has a bachelor's degree in economics from Middlebury College, and holds an M.B.A. degree from the Graduate School of Business at Stanford University. He is a member of the International Council of Shopping Centers.

Daniel H. Case, III is a Director of the Company and is President and Chief Executive Officer of the Hambrecht & Quist Group. After joining Hambrecht & Quist in 1981, he co-founded the business which became Hambrecht & Quist Guaranty Finance in 1983. Mr. Case was named co-director of mergers and acquisitions of Corporate Finance in 1986, and became a managing director and head of Investment Banking in December 1987. In October 1991, he was elected to the board of directors of Hambrecht & Quist. In April 1992, he was elected President and Co-Chief Executive Officer. He became Chief Executive Officer in October 1994. Mr. Case also serves as a director of Rational Software Corporation, Electronic Arts, the Securities Industry Association, and the Bay Area Council. Mr. Case was named as one of the "100 Global Leaders for Tomorrow" by the World Economics Forum and one of the "Top 50 Innovators in Technology" by Time Magazine. He has a bachelor's degree in economics and public policy from Princeton University and studied management at the University of Oxford as a

Robert H. Edelstein, Ph.D. is a Director of the Company and was an independent director of CIF. He has been a director of TIS Mortgage Investment Company, a NYSE-listed mortgage REIT, since 1988, and has been the Chairholder of Professorship of Real Estate Development and Co-Chairman of the Fisher Center for Real Estate and Urban Economics at the Haas School of Business, University of California at Berkeley since 1985. Prior to joining the faculty at Berkeley in 1985, Dr. Edelstein was a Professor of Finance at The Wharton School and Director of the Real Estate Center for 15 years. He is active in research and consulting in urban real estate economics, real estate finance, real estate property taxation, environmental economics, energy economics, public finance and urban financial problems. Dr. Edelstein received his bachelor's, master's and Ph.D. degrees in economics, with specialization fields in statistics and econometrics, from Harvard University. He is President of The American Real Estate and Urban Economics Association, an ex officio member of Lambda Alpha (honorary real estate association), the Urban Land Institute and The Society for Real Estate Finance.

Lynn M. Sedway is a Director of the Company and was an independent director of CIF. She is principal and founder of the Sedway Group, a 20-year old real estate economics firm headquartered in San Francisco. Ms. Sedway is recognized throughout the real estate investment industry as an expert in urban and real estate economics. She currently directs and has ultimate responsibility for the activities of her firm, including market analysis, property valuation, development and redevelopment analysis, acquisition and disposition strategies, and public policy issues. Ms. Sedway received her bachelor's degree in economics at the University of Michigan and an M.B.A. degree from the University of California at Berkeley, Graduate School of Business, where she is also a guest lecturer. She is a trustee of the Urban Land Institute, the Policy Advisory Board of the Fisher Center for Real Estate and Urban Economics, and the San Francisco Chamber of Commerce.

78

 ${\tt Ms.}$  Sedway is a member of The International Council of Shopping Centers and the American Society of Real Estate Counselors.

Jeffrey L. Skelton, Ph.D. is a Director of the Company and was an independent director of VAF. He is President and Chief Executive Officer of Symphony Asset Management, the asset management subsidiary of BARRA, Inc., a financial software company. Prior to joining BARRA, Inc. in 1994, he was with Wells Fargo Nikko Investment Advisors from January 1991 to December 1993, where he served in a variety of capacities, including Chief Research Officer, Vice Chairman, Co-Chief Investment Officer and Chief Executive of Wells Fargo Nikko Investment Advisors Limited in London. Dr. Skelton has a Ph.D. in Mathematical Economics and Finance and an M.B.A. degree from the University of Chicago, and was an Assistant Professor of Finance at the University of California at Berkeley, Graduate School of Business. He is a frequent speaker in professional forums and is the author of a number of works published in academic and professional journals.

Thomas W. Tusher is a Director of the Company and was an independent director of VAF. He was President and Chief Operating Officer of Levi Strauss & Co. from 1984 through 1996. Previously, he was President of Levi Strauss International from 1976 to 1984. Mr. Tusher began his career at Levi Strauss in 1969. He was a director of the publicly-held Levi Strauss & Co. from 1978 to 1985, and was named a director of the privately-controlled Levi Strauss & Co. in 1989. Prior to joining Levi Strauss & Co., Mr. Tusher was with Colgate Palmolive from 1965 to 1969. Mr. Tusher has a bachelor's degree from the University of California at Berkeley and an M.B.A. degree from the Graduate School of Business at Stanford University. He is a director of Cakebread Cellars and Dash America (Pearl Izumi). He is a former director of Great Western Financial Corporation and the San Francisco Chamber of Commerce. He is also Chairman Emeritus and a member of the advisory board of the Walter A. Haas School of Business at the University of California at Berkeley. Mr. Tusher is also a director of the World Wildlife Fund and a member of the Advisory Council of the Graduate School of Business at Stanford University.

Caryl B. Welborn is a Director of the Company and was an independent director of VAF. She is a commercial real estate attorney in San Francisco, and prior to starting her own firm in 1995, she was a partner with Morrison & Foerster LLP for 13 years. Ms. Welborn has a bachelor's degree from Stanford University and a J.D. degree from the Law School at the University of California at Los Angeles. She is a program chair and frequent lecturer on real estate issues nationally, and has published numerous articles in professional publications. Ms. Welborn is an officer and board member of the American College of Real Estate Lawyers. She has held leadership positions in the American Bar Association's Real Property, Probate and Trust Section. In addition, Ms. Welborn has acted as an American Bar Association advisor regarding revision of the Uniform Partnership Act.

COMMITTEES OF THE BOARD OF DIRECTORS

Directors, Ms. Welborn, the Chairman, and Messrs. Edelstein and Skelton. The Audit Committee makes recommendations concerning the engagement of independent public accountants, reviews with the independent public accountants the plans and results of the audit engagement, approves professional services provided by the independent public accountants, reviews the independence of the independent public accountants, considers the range of audit and non-audit fees and reviews the adequacy of the Company's internal accounting controls.

Executive Committee. The Executive Committee consists of Mr. Case, the Chairman, Messrs. Skelton, Moghadam and Burke and Ms. Sedway. The Executive Committee has the authority within certain parameters to acquire, dispose of and finance investments for the Company (including the issuance by the Operating Partnership of additional Units or other equity interests) and approve the execution of contracts and agreements, including those related to the borrowing of money by the Company, and generally exercises all other powers of the Board of Directors except as prohibited by law.

Compensation Committee. The Compensation Committee consists of three Independent Directors, Mr. Tusher, the Chairman, Mr. Skelton and Ms. Sedway. The Compensation Committee determines compensation for the Company's executive officers, and reviews and makes recommendations concerning

79

proposals by management with respect to compensation, bonus, employment agreements and other benefits and policies respecting such matters for the executive officers of the Company.

The Board of Directors does not have a nominating committee; rather, the entire Board of Directors performs the function of such a committee.

#### COMPENSATION OF THE BOARD OF DIRECTORS

In lieu of cash compensation, each Independent Director receives, upon initial election to the Board of Directors and upon each election thereafter, options to purchase Common Stock, at an exercise price equal to the fair market value at the date of grant (in the case of options granted upon consummation of the IPO, at the price to the public in the IPO). All of such options vest immediately upon grant. The initial grant of such options upon initial election covers 20,000 shares of Common Stock, and each subsequent grant covers 15,000 shares of Common Stock for each Independent Director. The initial grant for each Independent Director appointed to serve immediately following the consummation of the IPO covered 26,250 shares of Common Stock representing the grant to each Independent Director with respect to their initial election to the Board of Directors plus an additional grant of options to purchase 6,250 shares of Common Stock with respect to the period from the date of the IPO through the date of their initial election, but such Independent Directors will not be granted options upon re-election in 1998. In addition, Independent Directors are paid \$1,250 for each meeting in excess of six meetings of the Board of Directors attended during each annual term and are reimbursed for reasonable expenses incurred to attend director and committee meetings. Officers of the Company who are directors are not paid any compensation in respect of their service as directors.

# EXECUTIVE COMPENSATION

The following table sets forth the estimated annual base salaries and other compensation paid for the period of November 26, 1997 through December 31, 1997 to the Chief Executive Officer and certain of the Company's other executive officers who, on an annualized basis, have a total annual salary and bonus in excess of \$100,000 (collectively, the "Named Executive Officers"). The Company has entered into employment agreements with certain of its Executive Officers as described below. See "-- Employment Agreements."

<TABLE>

LONG-TERM COMPENSATION

	CONTINUATION						
	ANNUAL COMPENSATION			SECURITIES UNDERLYING OPTIONS			
NAME AND PRINCIPAL POSITION	1997 SALARY (\$)(1)	1997 BONUS(\$)(2)	OTHER ANNUAL COMPENSATION (\$)	RESTRICTED STOCK AWARD(\$)(2)	GRANTED IN 1997 (#)(4)	STOCK BONUS (#)(2)	
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
T. Robert Burke Chairman of the Board Hamid R. Moghadam	16,645		2,800		225,000		
President and Chief Executive Officer Douglas D. Abbey	40,362		(3)		500,000		
Chairman of Investment Committee	21,389		2,800		250,000		

S. Davis Carniglia				
Chief Financial Officer	21,389	 2,800	 130,000	
Craig A. Severance				
Managing Director, Acquisitions	21,389	 2,800	 130,000	
John H. Diserens				
Managing Director, Retail				
Division	21,389	 2,800	 130,000	

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- (1) Represents the actual amount of compensation paid from November 26, 1997 through December 31, 1997. Annual base compensation paid in 1997 was \$150,000 for Mr. Burke, \$400,000 for Mr. Moghadam and \$200,000 for each of Messrs. Abbey, Carniglia, Severance and Diserens.
- (2) The amount of any such bonus has been determined by the Compensation Committee of the Board of Directors. Pursuant to the executive's employment agreement, at the executive's option such executive may receive restricted shares of common stock, or options to purchase common stock, in lieu of any cash

80

- bonus, the number of such shares or options to be determined as set forth in such employee's employment agreement. See "-- Employment Agreements."
- (3) The aggregate amount of the perquisites and other personal benefits, securities or property for Mr. Moghadam is less than the lesser of either \$50,000 or 10% of his total salary and bonus paid in 1997.
- (4) Options to purchase an aggregate of 3,111,250 shares of Common Stock (net of forfeitures) have been granted to directors, executive officers and other employees of the Company as of December 31, 1997. Such options vest pro rata in annual installments over a four-year period. An additional 2,638,750 shares of Common Stock are reserved for issuance under the Stock Incentive Plan.

#### OPTION GRANTS IN LAST FISCAL YEAR

The following table shows certain information relating to options to purchase shares of Common Stock granted to the Named Executive Officers during 1997.

<TABLE>

</TABLE>

<caption></caption>						
REALIZABLE					POTENTIAL	
1.2.2.2.2.2.2					VALUE AT	ľ
ASSUMED		THE	TUTDUAL ODANIEC (1)		7 2121177 7	DAMEG
OF		IND	IVIDUAL GRANTS(1)		ANNUAL	RATES
					COMMON	1
STOCK						
APPRECIATION		PERCENT OF			PRICE	
THE THEORY IN THE THE THEORY IN THE THE THEORY IN THE THE THEORY IN THE THE THE THEORY IN THE THE THE THE THE THE THE THE THE TH	NUMBER OF SHARES OF	TOTAL OPTIONS				OPTION
(000S)	COMMON STOCK	GRANTED TO			TERM (2	2)
(0005)	UNDERLYING OPTIONS	EMPLOYEES IN	EXERCISE	EXPIRATION		
NAME	GRANTED(#)	FISCAL YEAR(3)	PRICE PER SHARE	DATE	5%	
10%						
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
T. Robert Burke	225,000	7.2%	\$21.00	11/25/07	\$2 <b>,</b> 972	\$
Hamid R. Moghadam	500,000	16.0%	21.00	11/25/07	6,605	
16,735 Douglas D. Abbey	250,000	8.0%	21.00	11/25/07	3,303	
8,368						
S. Davis Carniglia	130,000	4.2%	21.00	11/25/07	1,717	
Craig A. Severance	130,000	4.2%	21.00	11/25/07	1,717	
4,351	400.000	4.00	04 00	44 (05 (05		
John H. Diserens	130,000	4.2%	21.00	11/25/07	1,717	

<sup>(1)</sup> All options granted in 1997 become exercisable in four equal installments (rounded to the nearest whole share of Common Stock) beginning on the first anniversary of the date of grant and have a term of ten years. The option exercise price is equal to the fair market value of the Common Stock on the date of grant.

- (2) In accordance with the rules of the SEC, these amounts are the hypothetical gains or "option spreads" that would exist for the respective options based on assumed rates or annual compound share price appreciation of 5% and 10% from the date the options were granted over the full option term. No gain to the optionee is possible without an increase in the price of Common Stock, which would benefit all stockholders.
- (3) The total number of shares of Common Stock underlying such options used in such calculation are net of forfeitures.

8

AGGREGATED OPTION EXERCISES IN LAST FISCAL YEAR AND FISCAL YEAR-END OPTION VALUES

The following table sets forth certain information concerning exercised and unexercised options held by the Named Executive Officers at December 31, 1997. No options were exercised by the Named Executive Officers in 1997.

<TABLE> <CAPTION>

IN-THE-MONEY UNDEKELLING
UNEXERCISED OPTIONS AT UNDERLYING OPTIONS AT DECEMBER 31, 1997 DECEMBER 31, 1997 \_\_\_\_\_ \_\_\_\_\_ NAME EXERCISABLE UNEXERCISABLE (1) \_\_\_\_ \_\_\_\_\_ ---------------<S> <C> <C> 225,000 \$ 928,125 T. Robert Burke..... 500,000 250,000 130,000 130,000 130,000 --------Hamid R. Moghadam.... 2,062,125 Douglas D. Abbey..... 1,031,250 S. Davis Carniglia..... 536,250 --536,250 Craig A. Severance..... 536,250 John H. Diserens..... </TABLE>

NUMBER OF SECURITIES

VALUE OF UNEXERCISED

# EMPLOYMENT AGREEMENTS

Each of the persons who served as an Executive Officer at the time of the IPO entered into an employment agreement with the Company. The employment agreements have an initial term of one year (three years in the case of Mr. Moghadam) and are subject to automatic one-year extensions following the expiration of the initial term. On July 14, 1998, the Compensation Committee decided not to extend the employment agreement for each such Executive Officer at the expiration of the initial term and to enter into agreements which will provide such Executive Officers with certain benefits in the event of a change of control of the Company. Upon the termination of the employment agreements, all such Executive Officers will be employed on an at-will basis on terms to be determined by the Compensation Committee. Prior to termination of the employment agreements, such agreements will continue to provide for annual base compensation with the amount of any bonus to be determined by the Compensation Committee, based on certain performance targets, up to 150% of the applicable annual base compensation in the case of Messrs. Burke, Abbey and Moghadam, and 100% of the applicable annual base compensation in the case of Messrs. Carniglia, Diserens and Severance. The performance targets to be used to determine executive bonuses for the calendar year ending December 31, 1998 have not been finalized by the Compensation Committee. However, such performance targets are expected to include operating results and acquisition activity. The employment agreements provide that the executive has the right to elect to receive restricted stock or stock options in lieu of such executive's bonus. The number of shares of restricted stock to be so issued will equal 125% of the amount of the bonus, divided by the then current market price of the stock. The number of options to purchase shares of Common Stock so granted will be determined based on 150% of the amount of the bonus and the current market price of the Common Stock, using the "Black-Scholes" option-pricing methodology. Such restricted stock and options to purchase Common Stock will vest ratably over a three-year period. The employment agreements also provide that the executive will receive certain insurance benefits and be able to participate in the Company's employee benefit plans, including the Stock Incentive Plan (as defined below), and that, in the event of the executive's death, the executive's estate will receive certain compensation payments. The executive also is entitled to receive severance during the term of the employment agreement and for one year thereafter in the event of a termination of the executive's employment resulting from a disability, by the Company without "cause" or by the executive for "good reason." "Cause" means (i) gross negligence or willful misconduct, (ii) an uncured breach of any of the employee's material duties under the employment agreement, (iii) fraud or other conduct against the material best interests of the Company or (iv) a conviction of a felony if such conviction has a material

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<sup>(1)</sup> Based on a price per share of Common Stock of \$25.125, the last reported sales price per share on the New York Stock Exchange on December 31, 1997, less the exercise price of in-the-money options.

adverse effect on the Company. "Good reason" means (a) a substantial adverse change in the nature or scope of the employee's responsibilities and authority under the employment agreement or (b) an uncured breach by the Company of any of its material obligations

82

under the employment agreement. Severance benefits include base compensation at the amounts provided in the employment agreement and bonus based on the most recent amount paid, as well as certain continuing insurance and other benefits.

Such employment agreements also contain a non-competition agreement pursuant to which each executive agrees that he or she will not engage in any activities, directly or indirectly, in respect of commercial real estate, and will not make any investment in respect of industrial or retail real estate, other than through ownership of not more than 5% of the outstanding shares of a public company engaged in such activities and through existing investments as described under the caption "Certain Relationships and Related Transactions." Such restrictions apply during the term of the employment agreements and for a one-year period thereafter. Upon termination of the employment agreements due to their non-renewal (as discussed above), the Executive Officers subject to such employment agreements will enter into non-competition agreements on the same terms as the non-competition provisions contained in the employment agreements.

#### STOCK INCENTIVE PLAN

The Company adopted the Stock Option and Incentive Plan (the "Stock Incentive Plan") to (i) enable executive officers, employees and directors of the Company, the Operating Partnership and AMB Investment Management to participate in the ownership of the Company, (ii) attract and retain executive officers, other key employees (those employees which from time-to-time are recognized for exceptional contributions to the Company and its subsidiaries, including the Operating Partnership) and directors of the Company, the Operating Partnership and AMB Investment Management and (iii) provide incentives to such persons to maximize the Company's performance and its cash flow available for distribution. The Stock Incentive Plan provides for the award to such officers and key employees (subject to the Ownership Limit, or such other limit as provided in the Company's Charter or as otherwise permitted by the Board of Directors) of a broad variety of stock-based compensation alternatives such as non-qualified stock options, incentive stock options, restricted stock and stock appreciation rights, and provides for the grant to Independent Directors and directors of AMB Investment Management of non-qualified stock options.

The Compensation Committee, which is comprised solely of Independent Directors, has the authority to determine the terms of options and restricted shares of common stock granted under the Stock Incentive Plan, including, among other things, the individuals who shall receive such grants, the times when they shall receive them, whether an incentive stock option or non-qualified option shall be granted and the number of shares to be subject to each grant.

The Company has reserved 5,750,000 shares of Common Stock for issuance under the Stock Incentive Plan and, as of August 31, 1998, had granted to certain directors, officers and employees options to purchase 3,133,750 shares of Common Stock (net of forfeitures). Such options have a ten-year term and vest pro rata in annual installments over a four-year period with respect to initial grants. There is no limit on the number of awards that may be granted to any one individual so long as the (i) aggregate fair market value (determined at the time of grant) of shares with respect to which an incentive stock option is first exercisable by an optionee during any calendar year cannot exceed \$100,000, (ii) grant does not violate the Ownership Limit or cause the Company to fail to qualify as a REIT for Federal income tax purposes and (iii) maximum number of shares of Common Stock for which stock options and stock appreciation rights may be issued during any fiscal year to any participant in the Stock Incentive Plan shall not exceed 1,000,000. See "Description of Capital Stock --Restrictions on Ownership and Transfer." The Company plans to limit future grants under the Stock Incentive Plan to the Company's directors and officers and a limited number of other employees.

Restricted Stock. Restricted stock may be sold to participants at various prices (but not below par value) and is subject to such restrictions as may be determined by the Compensation Committee. Restricted stock typically may be repurchased by the Company at the original price if certain conditions or restrictions are removed or expire. Purchasers of restricted stock will have voting rights and receive distributions prior to the time when the restrictions lapse. To date the Company has granted 5,712 restricted shares of Common Stock. The Company has no present plans to grant restricted shares of Common Stock other than with respect

8.3

to additional shares which may be issued to, and at the option of, certain employees in lieu of annual cash bonus compensation.

Administration of the Stock Incentive Plan. The Stock Incentive Plan is administered by the Board of Directors and/or the Compensation Committee. No

person is eligible to serve on the Compensation Committee unless such person is an Independent Director. The Committee has complete discretion to determine (subject to (i) the Ownership Limit contained in the Charter and (ii) a limit against granting options or stock appreciation rights for more than 1,000,000 shares to any person in any year) which eligible individuals are to receive option or other stock grants, the number of shares subject to each such grant, the status of any granted option as either an incentive option or a non-qualified stock option under the Federal tax laws, the exercise schedule to be in effect for the grant, the maximum term for which any granted option is to remain outstanding and, subject to the specific terms of the Stock Incentive Plan, any other terms of the grant.

Eligibility. All employees of the Company may, at the discretion of the Compensation Committee, be granted incentive and non-qualified stock options to purchase shares of Common Stock at an exercise price not less than 100% of the fair market value of such shares on the grant date. Directors of the Company, employees of the Operating Partnership, employees and directors of AMB Investment Management, consultants and other persons who are not regular salaried employees of the Company are not eligible to receive incentive stock options, but are eligible to receive non-qualified stock options. In addition, all employees and consultants of the Company, the Operating Partnership and AMB Investment Management are eligible for awards of restricted stock and grants of stock appreciation rights.

Purchase Price of Shares Subject to Options. The exercise price of the shares of Common Stock subject to each option shall be set by the Compensation Committee; provided, however, that the exercise price per share of an option shall be not less than 100% of the fair market value of such shares on the date such option is granted; provided, further, that, in the case of an incentive stock option, the exercise price per share shall not be less than 110% of the fair market value of such shares on the date such option is granted to an individual then owning (within the meaning of Section 424(d) of the Code) more than 10% of the total combined voting power of all classes of stock of the Company, any subsidiary or any parent corporation ("greater than 10% stockholders").

Non-Assignability. Options may be transferred only by will or by the laws of descent and distribution. During a participant's lifetime, options are exercisable only by the participant.

Terms and Exercisability of Options. Unless otherwise determined by the Board of Directors or the Compensation Committee, all options granted under the Stock Incentive Plan are subject to the following conditions: (i) options will be exercisable in installments, on a cumulative basis, at the rate of thirty-three and one-third percent (33 1/3%) each year beginning on the first anniversary of the date of the grant of the option, until the options expire or are terminated (other than options granted at the time of the IPO, which vest ratably over four years) and (ii) following an optionee's termination of employment, the optionee shall have the right to exercise any outstanding vested options for a specified period.

To the extent the aggregate fair market value of stock with respect to which "incentive stock options" (within the meaning of Section 422 of the Code, but without regard to Section 422(d) of the Code) are exercisable for the first time by an optionee during any calendar year exceeds \$100,000, such options shall be taxed as non-qualified stock options. The rule set forth in the preceding sentence shall be applied by taking options into account in the order in which they were granted. For this purpose, the fair market value of stock shall be determined as of the time that the option with respect to such stock is granted.

Options are exercisable in whole or in part by written notice to the Company, specifying the number of shares being purchased and accompanied by payment of the purchase price for such shares. The option price may be paid: (i) in cash or by certified or cashier's check payable to the order of the Company, (ii) by delivery of shares of Common Stock already owned by, and in the possession of, the optionee or (iii) if authorized by the Board of Directors or the Compensation Committee or if specified in the option agreement for the option being exercised, by a recourse promissory note made by the optionee in favor of the Company or through installment payments to the Company.

84

On the date the option price is to be paid, the optionee must make full payment to the Company of all amounts that must be withheld by the Company for Federal, state or local tax purposes.

Termination of Employment; Death or Permanent Disability. If an option holder ceases to be employed by the Company for any reason other than the optionee's death or permanent disability, such optionee's stock option shall expire three months after the date of such cessation of employment unless by its terms it expires sooner; provided, however, that during such period after cessation of employment, such stock option may be exercised only to the extent it was exercisable according to such option's terms on the date of cessation of employment. If an optionee dies or becomes permanently disabled while the

optionee is employed by the Company, such optionee's option shall expire twelve months after the date of such optionee's death or permanent disability unless by its terms it expires sooner. During such period after death, such stock option may, to the extent it remain unexercised upon the date of such death, be exercised by the person or persons to whom the optionee's rights under such stock option are transferred under the laws of descent and distribution.

Acceleration of Exercisability. In the event the Company is acquired by merger, consolidation or asset sale, each outstanding option which is not to be assumed by the successor corporation or replaced with a comparable option to purchase shares of the capital stock of the successor corporation will, at the election of the Board of Directors (or if so provided in an option or other agreement with an optionee), automatically accelerate in full.

Adjustments. In the event any change is made to the Common Stock issuable under the Stock Incentive Plan by reason of any recapitalization, stock dividend, stock split, combination of shares, exchange of shares or other change in corporate structure effected without the Company's receipt of consideration, appropriate adjustment will be made to (i) the maximum number and class of shares issuable under the Stock Incentive Plan and (ii) the number and/or class of shares and price per share in effect under each outstanding option.

Amendments to the Stock Incentive Plan. The Board of Directors may at any time suspend or terminate the Stock Incentive Plan. The Board of Directors or Compensation Committee may also at any time amend or revise the terms of the Stock Incentive Plan; provided that no such amendment or revision shall, unless appropriate stockholder approval of such amendment or revision is obtained, (i) increase the maximum number of shares which may be acquired pursuant to options granted under the Stock Incentive Plan (except for adjustments as described in the foregoing paragraph) or (ii) change the minimum purchase price required under the Stock Incentive Plan.

Termination. The Stock Incentive Plan will terminate on December 31, 2007, unless sooner terminated by the Board of Directors.

Registration Statement on Form S-8. The shares of Common Stock underlying options granted under the Stock Incentive Plan and restricted shares of Common Stock are subject to an effective Registration Statement on Form S-8.

## 401(K) PLAN

Effective November 26, 1997, the Company established its Section 401(k) Savings/Retirement Plan (the "401(k) Plan") to cover eligible employees of the Company, the Operating Partnership and any designated affiliate. The 401(k) Plan permits eligible employees of the Company to defer up to 10% of their annual compensation, subject to certain limitations imposed by the Code. The employees' elective deferrals are immediately vested and non-forfeitable upon contributions to the 401(k) Plan. The Company currently makes matching contributions to the 401(k) Plan in an amount equal to 50% of the first 3.5% of annual compensation deferred by each employee; however, it has reserved the right to make greater matching contributions or discretionary profit sharing contributions in the future. Participants vest immediately in the matching contributions by the Company. Discretionary contributions are subject to three-year vesting whereby 100% vests after the third year. Employees of the Company are eligible to participate in the 401(k) Plan if they meet certain requirements concerning minimum period of credited service. The Company's contribution to the 401(k)Plan for the period ended December 31, 1997 was \$144,971. The 401(k) Plan qualifies under

85

Section 401 of the Code so that contributions by employees to the 401(k) Plan, and income earned on plan contributions, are not taxable to employees until withdrawn from the 401(k) Plan.

# LIMITATION OF DIRECTORS' AND OFFICERS' LIABILITY

The Operating Partnership's officers and the Company's officers and directors are indemnified under Maryland law, the Charter and the Partnership Agreement against certain liabilities. The Charter and Bylaws require the Company to indemnify its directors and officers to the fullest extent permitted from time to time by the MGCL. See "Certain Provisions of Maryland Law and of the Company's Charter and Bylaws -- Limitation of Directors' and Officers' Liability".

## INDEMNIFICATION AGREEMENTS

The Company enters into indemnification agreements with each of its Executive Officers and directors. The indemnification agreements require, among other matters, that the Company indemnify its Executive Officers and directors to the fullest extent permitted by law and reimburse the Executive Officers and directors for all related expenses as incurred, subject to return if it is subsequently determined that indemnification is not permitted. Under the agreements, the Company must also indemnify and reimburse all expenses as incurred by Executive Officers and directors seeking to enforce their rights

under the indemnification agreements and may cover executive officers and directors under the Company's directors' and officers' liability insurance. Although the form of indemnification agreement offers substantially the same scope of coverage afforded by law, it provides greater assurance to directors and Executive Officers that indemnification will be available, because, as a contract, it cannot be modified unilaterally in the future by the Board of Directors or the stockholders to eliminate the rights it provides.

#### CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The Company has engaged in the following transactions and relationships with certain of the Executive Officers, directors and persons who hold more than 5% of the outstanding shares of Common Stock.

#### FORMATION TRANSACTIONS

In connection with the Formation Transactions, CIF, VAF and the Company's predecessor, AMB, effected a series of mergers pursuant to which such entities merged into the Company with the institutional stockholders of CIF and VAF and the Company's executive officers (the former stockholders of AMB), receiving an aggregate of 4,746,624 shares of Common Stock, with a total value at the time of the IPO of \$99.7 million, and the right to receive in the Company's second year of operation up to 4,241,803 limited partnership Units (the "Performance Units"). The issuance of such Units is dependent upon the future trading price of and dividends on the shares of Common Stock. See "Description of Certain Provisions of the Partnership Agreement of the Operating Partnership -- Performance Units." In addition, such executive officers received the right to receive certain limitations. Through September 25, 1998, payments in the amount of \$4.7 million have been made to the Company's executive officers in respect of the right to receive such investment management fees.

In addition, certain Individual Account Investors, former investment management clients of AMB including Ameritech Pension Trust ("Ameritech"), City and County of San Francisco Employees' Retirement System ("CCSFERS") and Southern Company System Master Retirement Trust ("Southern Company"), contributed certain real property interests to the Company. In exchange for such contribution of properties, Ameritech, CCSFERS and Southern Company received 12,441,580, 6,772,640 and 8,032,415 shares of Common Stock, respectively, with a total value at the time of the IPO of \$626.7 million. See "Principal Stockholders."

In connection with consummation of the Formation Transactions, the Company assumed the \$4.0 million revolving credit facility of AMB, of which approximately \$1.1 million was outstanding upon completion of the

86

Formation Transactions, relieving three of the Company's Executive Officers, Messrs. Abbey, Moghadam and Burke, of their respective obligations with respect to the partial guaranty of such indebtedness. The proceeds of such indebtedness were used by AMB to acquire certain assets historically used in AMB's operations from AMB Investments, Inc. ("AMBI"), an entity owned equally by Messrs. Abbey, Moghadam and Burke. The Company also assumed a \$791,925 note payable of AMBI to WPF as consideration for the transfer to the Company of AMBI's general partner interest in WPF (which the Company believed had a value equal to or greater than the face amount of such note at the time such note payable was assumed).

# OTHER RELATED TRANSACTIONS

During 1990, 1991, 1994, 1995 and 1996, Craig A. Severance, John H. Diserens, S. Davis Carniglia, Jean C. Hurley and Bruce H. Freedman issued notes to AMB in consideration of the acquisition of shares of AMB common stock in the principal amounts of \$189,472, \$243,866, \$132,237, \$342,806 and \$307,071, respectively. The notes bore interest at an annual rate of prime plus 1.0%. The principal amount of the notes and accrued interest thereon were repaid in full by all stockholders prior to the IPO.

In January 1993, AMBI, AMB, AMB Corporate Real Estate Advisors, Inc. ("AMBCREA"), AMB Development L.P., AMB Development, Inc. and AMB Institutional Housing Partners entered into an agreement for the purpose of the parties thereto to work together to accomplish separate business purposes while sharing certain support and other resources. Under the Intercompany Agreement, each party to the agreement (each, an "AMB Intercompany Party") is permitted to use the term "AMB" as a part of its name. Each AMB Intercompany Party also agreed, among other things, to do business in a specified aspect of real estate and finance; to use its best efforts to refer business opportunities outside of its own line of business to other AMB Intercompany Parties; to provide intercompany loans; and to utilize personnel of another AMB Intercompany Party for a fee. In addition, under the Intercompany Agreement, AMBI agreed to: (i) provide common business services, resources and support, including employees, benefits, services contracts and financial management and reporting to each AMB Intercompany Party; (ii) purchase all fixed assets and rent them to the AMB Intercompany Parties for a fee; (iii) act as lessee for office space for each AMB Intercompany Party; (iv) employ all employees of each AMB Intercompany

Party, fix such employees' salaries, bonuses and benefits, and charge such costs to the appropriate AMB Intercompany Party; and (v) pay for the direct and indirect costs of operation of each AMB Intercompany Party and charge each AMB Intercompany Party its allocated share. The total amount paid to AMBI by AMB during the years ended December 31, 1994, 1995, 1996 and 1997 was \$9,940,762, \$13,564,178, \$16,842,615 and \$19,358,000, respectively, which equaled the expenses incurred by AMBI allocable to AMB for each such year.

As part of the Formation Transactions, the Company acquired AMBI's assets (other than its leasehold interest for office space and certain office equipment) and employed the employees utilized in its business, and all other AMBI employees were transferred to AMBCREA. Accordingly, upon consummation of the IPO, the Intercompany Agreement was modified so that it applies only to the office space and certain office equipment leased by AMBI, which is used by the Company, the Operating Partnership and AMB Investment Management, respectively, for fees equal to an allocation of AMBI's cost thereof. AMB Institutional Housing Partners, AMB Development, Inc. and AMB Development L.P. are continuing to use the name "AMB" pursuant to royalty-free license arrangements with the Company. See "-- Conflicts of Interest."

#### CONFLICTS OF INTEREST

The Executive Officers and directors of the Company may be subject to a number of conflicts of interest. See "Risk Factors -- Conflicts of Interest" and "Policies with Respect to Certain Activities -- Conflict of Interest Policies."

87

#### PRINCIPAL STOCKHOLDERS

The following table sets forth certain information regarding the beneficial ownership of shares of Common Stock as of August 31, 1998 by (i) each director, (ii) each Executive Officer, (iii) all directors and Executive Officers of the Company as a group and (iv) each person or entity which is the beneficial owner of 5% or more of the outstanding shares of Common Stock. Except as indicated below, all of such shares of Common Stock are owned directly, and the indicated person or entity has sole voting and investment power. As of August 31, 1998, none of the Company's executive officers and directors or its 5% stockholders owned any Units of the Operating Partnership.

<TABLE>

NAME AND ADDRESS OF BENEFICIAL OWNER(1)	NUMBER OF SHARES OF BENEFICIALLY OWNED(2)(3)	PERCENTAGE OF OUTSTANDING SHARES OF COMMON STOCK(2)(3)
<\$>	<c></c>	<c></c>
T. Robert Burke	933,539	1.1%
Hamid R. Moghadam	1,523,483	1.8
Douglas D. Abbey	1,187,745	1.4
S. Davis Carniglia	256 <b>,</b> 877	*
Craig A. Severance	363,864	*
John H. Diserens	316,682	*
Daniel H. Case, III		*
Robert H. Edelstein, Ph.D	952	*
Lynn M. Sedway	· · · · · · · · · · · · · · · · · · ·	*
Jeffrey L. Skelton, Ph.D		*
Thomas W. Tusher	•	*
Caryl B. Welborn	· · · · · · · · · · · · · · · · · · ·	*
Ameritech Pension Trust(4) City and County of San Francisco Employees'	12,441,580	14.5
Retirement System(5)Southern Company System Master Retirement	6,722,640	7.8
Trust(6)	6,032,415	7.0
persons)	5,091,311	5.9%

DEDCEMPACE OF

- \* Represents less than 1.0% of outstanding shares of Common Stock.
- (1) Unless otherwise indicated, the address for each of the persons listed is c/o AMB Property Corporation, 505 Montgomery Street, San Francisco, California 94111.
- (2) For purposes of this table, a person or a group of persons is deemed to have "beneficial ownership" as of a given date of any shares which such person has the right to acquire within 60 days after such date. For purposes of computing the percentage of outstanding shares held by each person or group of persons named above on a given date, any shares which such person or persons has the right to acquire within 60 days after such date are deemed to be outstanding, but are not assumed to be outstanding for the purpose of computing the percentage ownership of any other person.
- (3) Includes shares issuable upon exercise of stock options as follows: Mr.

Burke, 56,250; Mr. Moghadam, 125,000; Mr. Abbey, 62,500; Mr. Carniglia, 32,500; Mr. Severance, 32,500; and Mr. Diserens, 32,500. Excludes (i) options to purchase 1,246,250 shares of Common Stock granted to Executive Officers and directors which are not exercisable within 60 days and (ii) 3,781,459 Performance Units which are not exercisable or were not earned within 60 days of the date of this filing. See "Description of Certain Provisions of the Partnership Agreement of the Operating Partnership -- Performance Units."

- (4) Reflects shares held by State Street Bank and Trust Company, as trustee, the voting and investment power with respect to which are held by Ameritech Pension Trust. The address of Ameritech Pension Trust for this purpose is 225 W. Randolph, HQ13A, Chicago, Illinois 60606, Attn.: Director -- Real Estate.
- (5) The address of the City and County of San Francisco Employees' Retirement System is 1155 Market Street, San Francisco, California 94103.
- (6) The address of Southern Company System Master Retirement Trust is 270 Peachtree Street N.W., Suite 1900 BIN 924, Atlanta, Georgia 30303.

88

#### SERIES B PREFERRED STOCK

The summary of the terms of the Company's Preferred Stock and Series B Preferred Stock set forth below does not purport to be complete and is subject to and qualified in its entirety by reference to the Charter of the Company (the "Charter"), including the Articles Supplementary establishing the terms of the Series A Preferred Stock (the "Series A Articles Supplementary") and the Articles Supplementary establishing the terms of the Series B Preferred Stock (the "Series B Articles of Supplementary"), the Bylaws of the Company and the MGCL. Copies of the Charter, inclusive of the Series A Articles Supplementary and the Series B Articles Supplementary, and the Bylaws have been included or incorporated by reference as exhibits to the Registration Statement of which this Prospectus is a part and may be obtained as described under "Available Information."

#### PREFERRED STOCK GENERALLY

The Charter provides that the Company is authorized to issue 100,000,000 shares of Preferred Stock, of which 4,600,000 shares are designated as Series A Preferred Stock and 3,450,000 shares are designated as Series B Preferred Stock. As of August 31, 1998, 4,000,000 shares of Series A Preferred Stock and no shares of Series B Preferred Stock were issued and outstanding.

The Charter authorizes the Board of Directors to issue 100,000,000 shares of Preferred Stock, to classify any unissued shares of Preferred Stock and to reclassify any previously classified but unissued shares of Preferred Stock of any class from time to time, in one or more classes, as authorized by the Board of Directors. Prior to issuance of shares of Preferred Stock of each class the Board of Directors is required by Maryland law and the Charter to set the terms, preferences, conversion or other rights, voting powers, restrictions, limitations as to dividends or other distributions, qualifications and terms or conditions of redemption for each such class. Thus, the Board, without stockholder approval, could authorize the issuance of shares of Preferred Stock with terms and conditions which could have the effect of delaying, deferring or preventing a transaction or a change in control of the Company that might involve a premium price for holders of shares of Preferred Stock or shares of Common Stock or otherwise be in the stockholders' best interest, or that could adversely affect the rights and powers of the Series B Preferred Stock. See "-- Power to Issue Additional Common Stock and Preferred Stock" below.

On July 23, 1998, the Company filed Articles Supplementary establishing a class of Preferred Stock designated as the "8 1/2% Series A Cumulative Redeemable Preferred Stock," designating 4,600,000 shares of Series A Preferred Stock and setting forth the rights, preference and privileges of the Series A Preferred Stock. Presently, 4,000,000 shares of Series A Preferred Stock are outstanding. Such shares are validly issued, fully paid and nonassessable. The Series A Preferred Stock is not convertible into or exchangeable for any other property or securities of the Company. The Series A Preferred Stock is listed on the NYSE under the symbol "AMB Pr A."

## SERIES B PREFERRED STOCK GENERALLY

The Board of Directors of the Company has adopted Articles Supplementary establishing the terms of the Series B Preferred Stock as a class of Preferred Stock, designated as the % Series B Cumulative Redeemable Preferred Stock. When issued, the Series B Preferred Stock will be validly issued, fully paid and nonassessable.

In connection with the Offering, the Company, in accordance with the terms of the Partnership Agreement, will contribute or otherwise transfer the net proceeds of the sale of the Series B Preferred Stock to the Operating Partnership and the Operating Partnership will issue to the Company %

Series B Cumulative Redeemable Preferred Units (the "Series B Preferred Units") that mirror the rights, preferences and other terms of the Series B Preferred Stock. The Operating Partnership will be required to make all required distributions on such Series B Preferred Units prior to any distribution of cash or assets to the holders of any other Units or any other equity interests in the Operating Partnership, except for any other series of Preference Units ranking on a parity with such Series B Preferred Units as to dividends or voluntary or involuntary liquidation, dissolution or winding up of the Operating Partnership (including the Series A

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Preferred Units). Upon consummation of the Offering, the Operating Partnership will have no Preference Units, other than the Series A Preferred Units and the Series B Preferred Units, outstanding or any other equity interests ranking prior to any other Units or any other equity interests in the Operating Partnership.

Application has been made to list the Series B Preferred Stock on the NYSE, subject to official notice of issuance. If so approved, trading of the Series B Preferred Stock on the NYSE is expected to commence within a 30-day period after the date of initial delivery of the Series B Preferred Stock. See "Underwriters."

#### RANKING

The Series B Preferred Stock will rank, with respect to dividends and upon voluntary or involuntary liquidation, dissolution or winding up of the Company, (a) senior to all classes or series of Common Stock and to all equity securities of the Company the terms of which provide that such equity securities shall rank junior to such Series B Preferred Stock; (b) on a parity with all equity securities issued by the Company other than those referred to in clauses (a) and (c) (including the Series A Preferred Stock); and (c) junior to all equity securities issued by the Company which rank senior to the Series B Preferred Stock. The term "equity securities" does not include convertible debt securities.

#### DIVIDENDS

Holders of the Series B Preferred Stock shall be entitled to receive, when and as authorized by the Board of Directors out of funds legally available therefor, cumulative preferential cash dividends at the rate of  $\,$ % of the liquidation preference per annum (equivalent to  $\,$ 5 per annum per share). Dividends on the Series B Preferred Stock offered hereby shall accumulate on a daily basis, computed on the basis of a 360-day year consisting of twelve 30-day months, and be cumulative from the date of original issuance and shall be payable quarterly in equal amounts in arrears on the 15th day of each

Business Day, the next succeeding Business Day (each, a "Dividend Payment Date"), commencing on , 1998. Dividends will be payable to holders of record as they appear in the share records of the Company at the close of business on the applicable record date (each a "Dividend Record Date"), which shall be a date designated by the Board of Directors of the Company for the payment of dividends that is not more than 30 nor less than 10 days prior to the applicable payment date. Any dividend payable on the Series B Preferred Stock for any portion of a dividend period shall be prorated and computed on the basis of a 360-day year of twelve 30-day months.

No dividends on the Series B Preferred Stock shall be authorized by the Board of Directors of the Company or be paid or set apart for payment by the Company at such time as the terms and provisions of any agreement of the Company, including any agreement relating to its indebtedness, prohibits such authorization, payment or setting apart for payment or provides that such authorization, payment or setting apart for payment would constitute a breach thereof or a default thereunder, or if such authorization or payment shall be restricted or prohibited by law. Covenants in the Company's Credit Facility provide generally that it may not pay distributions in excess of 95% of FFO in any year, but such covenants permit the Company, upon certain circumstances, to pay distributions in an amount necessary to maintain its qualification as a REIT. The Company does not believe that these covenants will have any adverse impact on the Company's ability to pay dividends in respect of the Series B Preferred Stock or in the normal course of business to its stockholders in amounts necessary to maintain its qualification as a REIT. In addition, the Charter contains provisions which would prohibit or limit dividends on the Common Stock in the event that full cumulative dividends are not paid on the Series B Preferred Stock.

Except as provided below, unless full cumulative dividends on the Series B Preferred Stock have been or contemporaneously are declared and paid or declared and a sum sufficient for the payment thereof set apart for payment for all past dividend periods and the then current dividend period, no dividends (other than in Common Stock or other equity securities of the Company ranking junior to the Series B Preferred Stock as to dividends and upon voluntary or involuntary liquidation, dissolution and winding up of the Company) shall be declared or paid or set aside for payment or other dividend be declared or made upon the Common Stock or any other equity securities of the Company ranking as to

liquidation, dissolution or winding up of the Company junior to or on a parity with the Series B Preferred Stock (including the Series A Preferred Stock), nor shall any Common Stock or any other equity securities of the Company ranking junior to or on a parity with the Series B Preferred Stock as to dividends or upon voluntary or involuntary liquidation, dissolution or winding up of the Company (including the Series A Preferred Stock) be redeemed, purchased or otherwise acquired for any consideration (or any monies be paid to or made available for a sinking fund for the redemption of any such securities) by the Company (except by conversion into or exchange for other equity securities of the Company ranking junior to the Series B Preferred Stock as to dividends and upon voluntary or involuntary liquidation, dissolution and winding up of the Company and pursuant to the provisions of the Charter providing for limitations on ownership and transfer in order to ensure that the Company remains qualified as a REIT). When dividends are not paid in full (or a sum sufficient for such full payment is not so set apart) upon Series B Preferred Stock and any other equity securities ranking as to dividends on a parity with the Series B Preferred Stock (including the Series A Preferred Stock), all dividends declared upon Series B Preferred Stock and any other equity securities of the Company ranking on a parity with the Series B Preferred Stock as to dividends and upon voluntary or involuntary liquidation, dissolution or winding up of the Company (including the Series A Preferred Stock) will be declared pro rata so that the amount of dividends declared per share of Series B Preferred Stock and each such other equity securities shall in all cases bear to each other the same ratio that accumulated dividends per share of Series B Preferred Stock and such other equity securities (which shall not include any accumulation in respect of unpaid dividends for prior dividend periods if such other equity securities do not have a cumulative dividend) bear to each other. No interest, or sum of money in lieu of interest, shall be payable in respect of any dividend payment or payments on Series B Preferred Stock which may be in arrears.

Notwithstanding the foregoing, dividends on the Series B Preferred Stock will accumulate whether or not restrictions exist in respect thereof, whether or not there are funds legally available for the payment thereof and whether or not such dividends are declared. Accumulated but unpaid dividends on the Series B Preferred Stock will not bear interest and holders of the Series B Preferred Stock will not be entitled to any dividends in excess of full cumulative dividends as described above. Any dividend payment made on the Series B Preferred Stock shall first be credited against the earliest accumulated but unpaid dividend due with respect to such shares which remains payable.

If the Company properly designates any portion of a dividend as a "capital gain dividend," a holder's share of such capital gain dividend would be an amount which bears the same ratio to the total amount of dividends (as determined for Federal income tax purposes) paid to such holder for the year as the aggregate amount designated as a capital gain dividend bears to the aggregate amount of all dividends (as determined for Federal income tax purposes) paid on all classes of shares of the Company's capital stock for the year.

# LIQUIDATION PREFERENCE

In the event of any voluntary or involuntary liquidation, dissolution or winding up of the Company, the holders of the Series B Preferred Stock will be entitled to receive out of the assets of the Company legally available for distribution to its stockholders remaining after payment or provision for payment of all debts and liabilities of the Company, a liquidation preference, in cash, of \$25.00 per share, plus an amount equal to any accumulated and unpaid dividends to the date of such payment, before any distribution of assets is made to holders of Common Stock or any other equity securities that rank junior to the Series B Preferred Stock as to voluntary or involuntary liquidation. After payment of the full amount of the liquidating distributions to which they are entitled, the holders of the Series B Preferred Stock will have no right or claim to any of the remaining assets of the Company. The consolidation or merger of the Company with or into any other entity, a merger of another entity with or into the Company, a statutory share exchange by the Company or the sale, lease, transfer or conveyance of all or substantially all of the property or business of the Company shall not be deemed to constitute a liquidation, dissolution or winding up of the Company.

If, upon any such voluntary or involuntary liquidation, dissolution or winding up, the assets of the Company are insufficient to make full payment to holders of the Series B Preferred Stock and the corresponding amounts payable on all shares of other classes or series of equity securities of the Company ranking on a parity with the Series B Preferred Stock as to liquidation rights (including the Series A Preferred

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Stock), then the holders of the Series B Preferred Stock and all other such classes or series of equity securities will share ratably in any such distribution of assets in proportion to the full liquidating distributions to which they would otherwise be respectively entitled. In determining whether a

distribution (other than upon voluntary or involuntary liquidation, dissolution or winding up of the Company) by dividend, redemption or other acquisition of shares of stock of the Company or otherwise is permitted under the MGCL, no effect shall be given to amounts that would be needed, if the Company were to be dissolved at the time of the distribution, to satisfy the preferential rights upon dissolution of holders of shares of the Series B Preferred Stock, whose preferential rights upon dissolution are superior to those receiving the distribution.

#### OPTIONAL REDEMPTION

The Series B Preferred Stock will not be redeemable prior to , 2003. On and after Company, at its option upon not less than 30 or more than 60 days' written notice, may redeem the Series B Preferred Stock, in whole or from time to time in part, for cash, at a redemption price of \$25.00 per share, plus all accumulated and unpaid dividends thereon to the date fixed for redemption. The redemption price of the Series B Preferred Stock (other than any portion thereof consisting of accumulated and unpaid dividends) will be payable solely from the sale proceeds of other equity securities of the Company and not from any other source. For purposes of the preceding sentence, "equity securities" means any equity securities (including Common Stock and Preferred Stock), depositary shares in respect of any of the foregoing, interests, participations, or other ownership interests (however designated) and any rights (other than debt securities convertible into or exchangeable for equity securities) or options to purchase any of the foregoing. Holders of shares of Series B Preferred Stock to be redeemed shall surrender such shares of Series B Preferred Stock at the place designated in the notice of redemption and shall be entitled to the redemption price and any accumulated and unpaid dividends payable upon such redemption upon such surrender. If notice of redemption of any shares of Series B Preferred Stock has been given and if the funds necessary for such redemption have been set aside by the Company in trust for the benefit of the holders thereof, then from and after the redemption date dividends on such shares of Series B Preferred Stock will cease to accumulate and any such shares of Series B Preferred Stock will no longer be deemed outstanding and all rights of the holders thereof will terminate, except the right to receive the redemption price (including accumulated and unpaid dividends up to the redemption date). If fewer than all of the outstanding shares of Series B Preferred Stock are to be redeemed, the shares of Series B Preferred Stock to be redeemed shall be selected pro rata (as nearly as may be practicable without creating fractional shares), by lot or by any other equitable method determined by the Company. If such redemption is to be by lot and, as a result of such redemption, any holder of shares of Series B Preferred Stock would become a holder of a number of shares of Series B Preferred Stock in excess of the Ownership Limit because such holder's shares of Series B Preferred Stock were not redeemed, or were only redeemed in part, then, except as otherwise provided in the Charter, the Company will redeem the requisite number of shares of Series B Preferred Stock of such holder such that no holder will hold in excess of the Ownership Limit subsequent to such redemption. See "-- Restrictions on Ownership and Transfer."

Notwithstanding the foregoing, unless full cumulative dividends on all outstanding shares of Series B Preferred Stock shall have been or contemporaneously are declared and paid or declared and a sum sufficient for the payment thereof set apart for payment for all past dividend periods and the then current dividend period, no shares of Series B Preferred Stock shall be redeemed unless all outstanding shares of Series B Preferred Stock are simultaneously redeemed; provided, however, that the foregoing shall not prevent the purchase or acquisition of shares of Series B Preferred Stock pursuant to a purchase or exchange offer made on the same terms to holders of all outstanding shares of Series B Preferred Stock. In addition, unless full cumulative dividends on all outstanding shares of Series B Preferred Stock have been or contemporaneously are declared and paid or declared and a sum sufficient for the payment thereof set apart for payment for all past dividend periods and the then current dividend period, the Company shall not purchase or otherwise acquire directly or indirectly any shares of Series B Preferred Stock or any equity securities of the Company ranking junior to or on a parity with the Series B Preferred Stock as to dividends or upon voluntary or involuntary liquidation, dissolution or winding up of the Company (including the Series A Preferred Stock) (except by conversion into or exchange for equity securities of the Company ranking junior to the Series B

92

Preferred Stock as to dividends and upon voluntary or involuntary liquidation, dissolution or winding up of the Company).

The foregoing provisions shall not prevent the acquisition by the Company of shares of Series B Preferred Stock pursuant to the provisions of the Series B Articles Supplementary providing for limitations on ownership and transfer in order to ensure that the Company remains qualified as a REIT for federal income tax purposes. See "-- Restrictions on Ownership and Transfer."

Notice of redemption will be given by publication in a newspaper of general circulation in The City of New York, such publication to be made once a week for two successive weeks commencing not less than 30 nor more than 60 days' prior to the redemption date. A similar notice will be mailed by the Company, postage

prepaid, not less than 30 nor more than 60 days' prior to the redemption date, addressed to the respective holders of record of the Series B Preferred Stock to be redeemed at their respective addresses as they appear on the share transfer records of the Company. No failure to give such notice or any defect therein or in the mailing thereof shall affect the validity of the proceedings for the redemption of any shares of Series B Preferred Stock except as to the holder to whom notice was defective or not given. Each notice shall state: (i) the redemption date; (ii) the redemption price; (iii) the number of shares of Series B Preferred Stock to be redeemed; (iv) the place or places where the certificates evidencing shares of Series B Preferred Stock are to be surrendered for payment of the redemption price; and (v) that dividends on the Series B Preferred Stock to be redeemed will cease to accumulate on such redemption date. If fewer than all the shares of Series B Preferred Stock held by any holder are to be redeemed, the notice mailed to such holder shall also specify the number of shares of Series B Preferred Stock to be redeemed from such holder.

The holders of shares of Series B Preferred Stock at the close of business on a Dividend Record Date will be entitled to receive the dividend payable with respect to the shares of Series B Preferred Stock held on the corresponding Dividend Payment Date notwithstanding the redemption thereof between such Dividend Record Date and the corresponding Dividend Payment Date or the Company's default in the payment of the dividend due. Except as provided above, the Company will make no payment or allowance for unpaid dividends, whether or not in arrears, on the shares of Series B Preferred Stock to be redeemed.

The Series B Preferred Stock will not have a stated maturity and will not be subject to any sinking fund or mandatory redemption provisions.

#### VOTING RIGHTS

Holders of the Series B Preferred Stock will not have any voting rights, except as described below.

In any matter in which the holders of Series B Preferred Stock are entitled to vote (as expressly provided herein), including any action by written consent, each share of Series B Preferred Stock shall be entitled to one vote, which may be directed by the holder thereof (or by any proxy or proxies of such holder).

Whenever dividends on any shares of the Series B Preferred Stock remain unpaid for six or more quarterly periods (whether or not consecutive) (a "Preferred Dividend Default"), the holders of the Series B Preferred Stock (voting as a single class with all other equity securities of the Company ranking on a parity with the Series B Preferred Stock as to dividends and upon voluntary or involuntary liquidation, dissolution or winding up of the Company upon which like voting rights have been conferred and are exercisable, including the Series A Preferred Stock ("Parity Preferred Shares")) will be entitled to vote for the election of two additional directors of the Company who will be elected to serve for a one-year term (or until such director's term of office terminates as set forth below). Such elections shall be held at a special meeting called by the holders of record of at least 20% of the outstanding Series B Preferred Stock or the holders of shares of any other series or class of Parity Preferred Shares with respect to which dividends are so unpaid (unless such request is received less than 90 days before the date fixed for the next annual or special meeting of stockholders) or, if the request for a special meeting is received by the Company less than 90 days before the date fixed for the next annual or special meeting of stockholders, at the next annual or special meeting of stockholders, and at each subsequent annual meeting of stockholders until all dividends accumulated on the Series B Preferred Stock for all past dividend periods and the dividend for the then current dividend period

93

shall have been fully paid or declared and a sum sufficient for the payment thereof set aside for payment in full.

If and when all accumulated dividends and the dividend for the then current dividend period on the Series B Preferred Stock shall have been paid in full or declared by the Company and set aside for payment in full, the holders of Series B Preferred Stock shall be divested of the voting rights set forth in the immediately preceding paragraph (subject to revesting in the event of each and every Preferred Dividend Default) and, if all accumulated dividends and the dividend for the then current dividend period have been paid in full or declared by the Company and set aside for payment in full on all other series or classes of Parity Preferred Shares upon which like voting rights have been conferred and are exercisable, the term of office of each director so elected shall terminate. So long as a Preferred Dividend Default shall continue, any vacancy in the office of a director so elected may be filled by written consent of the director so elected remaining in office or, if there is no such remaining director, by vote of holders of a majority of the outstanding Series B Preferred Stock and any series of Parity Preferred Shares upon which like voting rights have been conferred and are exercisable (voting as a single class). Any director elected by the holders of Series B Preferred Stock and any other such Parity Preferred Shares may be removed at any time with or without cause by the vote of, and shall not be removed otherwise than by the vote of, the holders of a majority of the outstanding Series B Preferred Stock when they only have the voting rights

set forth in the immediately preceding paragraph and, when Parity Preferred Shares are issued and outstanding, by a majority vote of the Series B Preferred Stock and all Series B and classes of Parity Preferred Shares upon which like voting rights have been conferred and are exercisable (voting as a single class).

So long as any Series B Preferred Stock remain outstanding, the Company will not, without the affirmative vote or consent of the holders of at least two-thirds of the Series B Preferred Stock outstanding at the time, given in person or by proxy, either in writing or at a meeting (the Series B Preferred Stock voting separately as a class), (i) authorize or create, or increase the authorized or issued amount of, any class or series of stock ranking senior to the Series B Preferred Stock with respect to payment of dividends or the distribution of assets upon voluntary or involuntary liquidation, dissolution or winding up or reclassify any authorized stock of the Company into such shares, or create, authorize or issue any obligation or security convertible into, exchangeable or exercisable for, or evidencing the right to purchase, any such stock; or (ii) amend, alter or repeal the provisions of the Charter, whether an Event or otherwise, so as to materially and adversely affect any right, preference, privilege or voting power of the Series B Preferred Stock or the holders thereof; provided, however, with respect to the occurrence of any of the Events set forth in (ii) above, so long as shares of Series B Preferred Stock remain outstanding with the terms thereof materially unchanged, taking into account that upon the occurrence of such an Event, the Company may not be the surviving entity, the occurrence of any such Event shall not be deemed to materially and adversely affect such rights, preferences, privileges or voting powers of holders of Series B Preferred Stock; and, provided further, that (x) any increase in the amount of the authorized Preferred Stock or the creation or issuance of any other class or series of Preferred Stock, or (y) any increase in the amount of authorized Series B Preferred Stock or any other class or series of Preferred Stock, in each case ranking on a parity with or junior to the Series B Preferred Stock with respect to payment of dividends and the distribution of assets upon voluntary or involuntary liquidation, dissolution or winding up, shall not be deemed to materially and adversely affect such rights, preferences, privileges or voting powers.

The foregoing voting provisions will not apply if, at or prior to the time when the act with respect to which such vote would otherwise be required shall be effected, all outstanding shares of Series B Preferred Stock shall have been redeemed or called for redemption upon proper notice and sufficient funds shall have been deposited in trust to effect such redemption.

# CONVERSION RIGHTS

The Series B Preferred Stock will not be convertible into or exchangeable for any other property or securities of the Company.

94

## POWER TO ISSUE ADDITIONAL COMMON SHARES AND PREFERRED SHARES

The Company believes that the power of the Board of Directors to issue additional authorized but unissued Common Stock or Preferred Stock and to classify or reclassify unissued Common Stock or Preferred Stock and thereafter to cause the Company to issue such classified or reclassified Common Stock or Preferred Stock provides the Company with increased flexibility in structuring possible future financings and acquisitions and in meeting other needs which might arise. The additional classes or series of Preferred Stock, as well as the Common Stock, are available for issuance without further action by the Company's stockholders, unless such action is required by applicable law or the rules of any stock exchange or automated quotation system on which the Company's securities may be listed or traded. Although the Board of Directors has no intention at the present time of doing so, it could authorize the Company to issue a class or series that could, depending upon the terms of such class or series, delay, defer or prevent a transaction or a change in control of the Company that might involve a premium price for holders of Common Stock or otherwise be in their best interest, or that could adversely affect the rights and voting power of the Series B Preferred Stock.

## RESTRICTIONS ON OWNERSHIP AND TRANSFER

In order for the Company to qualify as a REIT under the Code, the Company's capital stock is subject to certain restrictions on ownership and transfer. See "Description of Capital Stock -- Restrictions on Ownership and Transfer."

TRANSFER AGENT, REGISTRAR, CONVERSION AGENT AND DIVIDEND DISBURSING AGENT

The transfer agent, registrar and dividend disbursing agent for the Common Stock, Series A Preferred Stock and Series B Preferred Stock is BankBoston, N.A., an affiliate of First National Bank of Boston.

## DESCRIPTION OF CAPITAL STOCK

The following summary of the terms of the Company's capital stock does not purport to be complete and is subject to and qualified in its entirety by

reference to the MGCL and the Charter, including the Series A Articles Supplementary and the Series B Articles Supplementary, and the Bylaws, copies of which are filed as exhibits to the Registration Statement of which this Prospectus is a part. See "Additional Information."

#### COMMON STOCK

The Charter provides that the Company is authorized to issue 500,000,000 shares of Common Stock. As of August 31, 1998, 85,874,513 shares of Common Stock were issued and outstanding. Each outstanding share of Common Stock entitles the holder to one vote on all matters presented to stockholders for a vote, including the election of directors, and, except as otherwise required by law and except as provided in any resolution adopted by the Board of Directors with respect to any other class or series of stock establishing the designation, powers, preferences and relative, participating, optional or other special rights and powers of such series, the holders of such shares possess the exclusive voting power, subject to the provisions of the Charter regarding the ownership of shares of Common Stock in excess of the Ownership Limit or such other limit as provided therein or as otherwise permitted by the Board of Directors. Holders of shares of Common Stock do not have any conversion, exchange, sinking fund, redemption or appraisal rights or any preemptive rights to subscribe for any securities of the Company or cumulative voting rights in the election of directors. All shares of Common Stock that are issued and outstanding are duly authorized, fully paid and nonassessable. Subject to the preferential rights of any other shares or series or classes of stock, including the Series A Preferred Stock and the Series B Preferred Stock (see "-- Preferred Stock"), and to the provisions of the Charter regarding ownership of shares of Common Stock in excess of the Ownership Limit, or such other limit as provided therein or as otherwise permitted by the Board of Directors, distributions may be paid to the holders of shares of Common Stock if and when authorized and declared by the Board of Directors of the Company out of funds legally available therefor. The Company intends to continue to make quarterly distributions on outstanding shares of Common Stock.

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Under the MGCL, stockholders are generally not liable for the Company's debts or obligations. If the Company is liquidated, subject to the right of any holders of Preferred Stock, including the Series A Preferred Stock and the Series B Preferred Stock (see "-- Preferred Stock") to receive preferential distributions, each outstanding share of Common Stock will be entitled to participate pro rata in the assets remaining after payment of, or adequate provision for, all known debts and liabilities of the Company, including debts and liabilities arising out of its status as general partner of the Operating Partnership.

Subject to the provisions of the Charter regarding the ownership of shares of Common Stock in excess of the Ownership Limit, or such other limit as provided therein or as otherwise permitted by the Board of Directors described below, all shares of Common Stock have equal distribution, liquidation and voting rights, and have no preference or exchange rights.

Under the MGCL, a Maryland corporation generally cannot dissolve, amend its charter, merge, sell all or substantially all of its assets, engage in a share exchange or engage in similar transactions outside the ordinary course of business unless approved by the affirmative vote of stockholders holding at least two-thirds of the shares entitled to vote on the matter unless a lesser percentage (but not less than a majority of all of the votes entitled to be cast on the matter) is set forth in the corporation's charter. Under the MGCL, the term "substantially all of the Company's assets" is not defined and is, therefore, subject to Maryland common law and to judicial interpretation and review in the context of the unique facts and circumstances of any particular transaction. The Charter does not provide for a lesser percentage in any such situation.

The Charter authorizes the Board of Directors to reclassify any unissued shares of Common Stock into other classes or series of classes of stock and to establish the number of shares in each class or series and to set the preferences, conversion and other rights, voting powers, restrictions, limitations and restrictions on ownership, limitations as to dividends or other distributions, qualifications and terms or conditions of redemption for each such class or series.

## PREFERRED STOCK

Preferred Stock may be issued from time to time, in one or more classes or series, as authorized by the Board of Directors. Upon consummation of the Offering, no Preferred Stock other than the Series A Preferred Stock and the Series B Preferred Stock will be issued or outstanding. Prior to the issuance of shares of each class or series of Preferred Stock, the Board of Directors is required by the MGCL and the Charter to fix for each class or series the terms, preferences, conversion or other rights, voting powers, restrictions, limitations as to distributions, qualifications and terms or conditions of redemption, as permitted by Maryland law. Because the Board of Directors has the power to establish the preferences, powers and rights of each class or series of

Preferred Stock, it may afford the holders of any class or series of Preferred Stock preferences, powers and rights, voting or otherwise, senior to the rights of holders of shares of Common Stock. The issuance of Preferred Stock, including the Series B Preferred Stock offered hereby, could have the effect of delaying or preventing a change of control of the Company that might involve a premium price for holders of shares of Common Stock or otherwise be in their best interest. See "Series B Preferred Stock."

The Series A Preferred Stock ranks, with respect to dividends and upon voluntary or involuntary liquidation, dissolution or winding up of the Company, (a) senior to all classes or series of Common Stock and to all equity securities of the Company the terms of which provide that such equity securities shall rank junior to such Series A Preferred Stock; (b) on a parity with all equity securities issued by the Company other than those referred to in clauses (a) and (c) (including the Series B Preferred Stock); and (c) junior to all equity securities issued by the Company which rank senior to the Series A Preferred Stock. The term "equity securities" does not include convertible debt securities.

Holders of the Series A Preferred Stock are entitled to receive, when and as authorized by the Board of Directors out of funds legally available therefor, cumulative preferential cash dividends at the rate of 8 1/2% of the liquidation preference per annum (equivalent to \$2.125 per annum per share of Series A Preferred Stock). Dividends on the Series A Preferred Stock accumulate on a daily basis and are payable quarterly in arrears commencing on October 15, 1998. Except as provided below, unless full cumulative dividends on the Series A Preferred Stock have been or contemporaneously are declared and paid or declared and a sum sufficient for

96

the payment thereof set apart for payment for all past dividend periods and the then current dividend period, no dividends (other than in Common Stock or other equity securities of the Company ranking junior to the Series A Preferred Stock as to dividends and upon voluntary or involuntary liquidation, dissolution and winding up of the Company) may be declared or paid or set aside for payment or other dividend be declared or made upon the Common Stock or any other equity securities of the Company ranking as to distributions or upon voluntary or involuntary liquidation, dissolution or winding up of the Company junior to or on a parity with the Series A Preferred Stock (including the Series B Preferred Stock), nor may any Common Stock or any other equity securities of the Company ranking junior to or on a parity with the Series A Preferred Stock as to dividends or upon voluntary or involuntary liquidation, dissolution or winding up of the Company (including the Series B Preferred Stock) be redeemed, purchased or otherwise acquired for any consideration (or any monies be paid to or made available for a sinking fund for the redemption of any such securities) by the Company (except by conversion into or exchange for other equity securities of the Company ranking junior to the Series A Preferred Stock as to dividends and upon voluntary or involuntary liquidation, dissolution and winding up of the Company and pursuant to the provisions of the Charter providing for limitations on ownership and transfer in order to ensure that the Company remains qualified as a REIT). When dividends are not paid in full (or a sum sufficient for such full payment is not so set apart) upon Series A Preferred Stock and any other equity securities ranking as to dividends on a parity with the Series A Preferred Stock (including the Series B Preferred Stock), all dividends declared upon Series A Preferred Stock and any other equity securities of the Company ranking on a parity with the Series A Preferred Stock as to dividends and upon voluntary or involuntary liquidation, dissolution or winding up of the Company (including the Series B Preferred Stock) will be declared pro rata so that the amount of dividends declared per share of Series A Preferred Stock and each such other equity securities shall in all cases bear to each other the same ratio that accumulated dividends per share of Series A Preferred Stock and such other equity securities (which shall not include any accumulation in respect of unpaid dividends for prior dividend periods if such other equity securities do not have a cumulative dividend) bear to each other. Dividends on the Series A Preferred Stock will accumulate whether or not there are funds legally available for the payment of such dividends and whether or not such dividends are declared. If the Company designates any portion of a dividend as a "capital gain dividend," a holder's share of such capital gain dividend will be an amount that bears the same ratio to the total amount of dividends (as determined for Federal income tax purposes) paid to such holder for the year as the aggregate amount designated as a capital gain dividend bears to the aggregate amount of all dividends (as determined for Federal income tax purposes) paid on all classes of shares for the year.

In the event of any voluntary or involuntary liquidation, dissolution or winding up of the Company, the holders of the Series A Preferred Stock are entitled to receive out of the assets of the Company legally available for distribution to its stockholders remaining after payment or provision for payment of all debts and liabilities of the Company, a liquidation preference, in cash, of \$25.00 per share, plus an amount equal to any accumulated and unpaid dividends to the date of such payment, before any distribution of assets is made to holders of Common Stock or any other equity securities that rank junior to the Series A Preferred Stock as to voluntary or involuntary liquidation. After payment of the full amount of the liquidating distributions to which they are entitled, the holders of the Series A Preferred Stock will have no right or

claim to any of the remaining assets of the Company. The consolidation or merger of the Company with or into any other entity, a merger of another entity with or into the Company, a statutory share exchange by the Company or the sale, lease, transfer or conveyance of all or substantially all of the property or business of the Company do not constitute a liquidation, dissolution or winding up of the Company for purposes of triggering the liquidation preference.

If, upon any such voluntary or involuntary liquidation, dissolution or winding up, the assets of the Company are insufficient to make full payment to holders of the Series A Preferred Stock and the corresponding amounts payable on all shares of other classes or series of equity securities of the Company ranking on a parity with the Series A Preferred Stock as to liquidation rights (including the Series B Preferred Stock), then the holders of the Series A Preferred Stock and all other such classes or series of equity securities will share ratably in any such distribution of assets in proportion to the full liquidating distributions to which they would otherwise be respectively entitled.

97

The Series A Preferred Stock has no stated maturity and is not subject to mandatory redemption or any sinking fund. The Series A Preferred Stock will not be redeemable prior to July 27, 2003. On and after July 27, 2003, the Series A Preferred Stock will be redeemable for cash at the option of the Company, in whole or from time to time in part, at a redemption price of \$25.00 per share, plus accumulated and unpaid dividends thereon, if any, to the redemption date. The redemption price (other than the portion thereof consisting of accumulated and unpaid dividends) will be payable solely out of the sale proceeds of other equity securities of the Company, which may include other classes or series of Preferred Stock, and from no other source. In certain circumstances related to the Company's maintenance of its ability to qualify as a REIT for Federal income tax purposes, the Company may redeem shares of Series A Preferred Stock. See "-- Restrictions on Ownership and Transfer."

Holders of Series A Preferred Stock have no voting rights, except as described below. If dividends on the Series A Preferred Stock remain unpaid for six or more quarterly periods (whether or not consecutive), holders of the Series A Preferred Stock (voting separately as a class with all other classes or series of equity securities of the Company upon which like voting rights have been conferred and are exercisable, including the Series B Preferred Stock) will be entitled to vote for the election of two additional directors to serve on the Board of Directors until all dividend arrearages with respect to the Series A Preferred Stock are eliminated. So long as any shares of Series A Preferred Stock remain outstanding, the Company may not, without the affirmative vote or consent of the holders of at least two-thirds of the shares of Series A Preferred Stock outstanding at the time, given in person or by proxy, either in writing or at a meeting (the Series A Preferred Stock voting separately as a class), (i) authorize or create, or increase the authorized or issued amount of, any class or series of stock ranking senior to the Series A Preferred Stock with respect to payment of dividends or the distribution of assets upon voluntary or involuntary liquidation, dissolution or winding up or reclassify any authorized stock of the Company into such shares, or create, authorize or issue any obligation or security convertible into, exchangeable or exercisable for, or evidencing the right to purchase, any such stock; or (ii) amend, alter or repeal the provisions of the Charter, whether by merger or consolidation (each, an "Event") or otherwise, so as to materially and adversely affect any right, preference, privilege or voting power of the Series A Preferred Stock or the holders thereof; provided, however, with respect to the occurrence of any of the Events set forth in (ii) above, so long as shares of Series A Preferred Stock remain outstanding with the terms thereof materially unchanged, taking into account that upon the occurrence of such an Event, the Company may not be the surviving entity, the occurrence of any such Event shall not be deemed to materially and adversely affect such rights, preferences, privileges or voting powers of holders of Series A Preferred Stock; and, provided further, that (x) any increase in the amount of the authorized Preferred Stock or the creation or issuance of any other class or series of Preferred Stock, or (y) any increase in the amount of authorized Series A Preferred Stock or any other class or series of Preferred Stock, in each case ranking on a parity with or junior to the Series A Preferred Stock with respect to payment of dividends and the distribution of assets upon voluntary or involuntary liquidation, dissolution or winding up, shall not be deemed to materially and adversely affect such rights, preferences, privileges or voting powers.

In connection with the sale of Series A Preferred Shares, the Company, in accordance with the terms of the Partnership Agreement, contributed the net proceeds of the sale of the Series A Preferred Shares to the Operating Partnership and the Operating Partnership issued to the Company 8 1/2% Series A Cumulative Redeemable Preferred Units (the "Series A Preferred Units") that mirror the rights, preferences and other terms of the Series A Preferred Stock. The Operating Partnership is required to make all required distributions on such Series A Preferred Units prior to any distribution of cash or assets to the holders of any other Units or any other equity interests in the Operating Partnership, except for any other series of Preference Units ranking on a parity with such Series A Preferred Units as to dividends or voluntary or involuntary liquidation, dissolution or winding up of the Operating Partnership (including the Series B Preferred Units, as defined below). The Operating Partnership has

no Preference Units, other than the Series A Preferred Units and the Series B Preferred Units, outstanding or any other equity interests ranking prior to any other Units or any other equity interests in the Operating Partnership.

9

#### RESTRICTIONS ON OWNERSHIP AND TRANSFER

For the Company to qualify as a REIT under the Code, no more than 50% in value of all classes of its outstanding shares of capital stock, including shares of the Company's Common Stock, Series A Preferred Stock and Series B Preferred Stock, may be owned, actually or constructively, by five or fewer individuals (as defined in the Code to include certain entities) during the last half of a taxable year (other than the first year for which an election to be treated as a REIT has been made) or during a proportionate part of a shorter taxable year. In addition, if the Company, or an owner of 10% or more of the Company, actually or constructively owns 10% or more of a tenant of the Company (or a tenant of any partnership or limited liability company in which the Company is a partner or member, respectively), the rent received by the Company (either directly or through any such partnership or limited liability company) from such tenant will not be qualifying income for purposes of the gross income tests for REITs contained in the Code. A REIT's stock also must be beneficially owned by 100 or more persons during at least 335 days of a taxable year of 12 months or during a proportionate part of a shorter taxable year (other than the first year for which an election to be treated as a REIT has been made).

Because the Board of Directors believes it is desirable for the Company to qualify as a REIT, the Charter, subject to certain exceptions as discussed below, provides that no person may own, or be deemed to own by virtue of the attribution provisions of the Code, more than 9.8% (by value or number of shares, whichever is more restrictive) of each of the Common Stock, the Series A Preferred Stock and the Series B Preferred Stock . The constructive ownership rules under the Code are complex and may cause Common Stock, Series A Preferred Stock or Series B Preferred Stock owned actually or constructively by a group of related individuals and/or entities to be owned constructively by one individual or entity. As a result, the acquisition of less than 9.8% of the Common Stock, Series A Preferred Stock or Series B Preferred Stock (or the acquisition of an interest in an entity that owns, actually or constructively, Common Stock, Series A Preferred Stock or Series B Preferred Stock) by an individual or entity, could, nevertheless cause that individual or entity, or another individual or entity, to own constructively in excess of 9.8% of the outstanding Common Stock, Series A Preferred Stock or Series B Preferred Stock, as the case may be, and thus subject such Common Stock, Series A Preferred Stock or Series B Preferred Stock to the applicable Ownership Limit. The Board of Directors may, but in no event will be required to, waive the applicable Ownership Limit with respect to a particular stockholder if it determines that such ownership will not jeopardize the Company's status as a REIT and the Board of Directors otherwise decides such action would be in the best interest of the Company. As a condition of such waiver, the Board of Directors may require an opinion of counsel satisfactory to it and/or undertakings or representations from the applicant with respect to preserving the REIT status of the Company The Board of Directors has waived the Ownership Limit applicable to the Common Stock with respect to Ameritech Pension Trust, allowing it to own up to 14.9% of the Common Stock. However, such waiver was conditioned upon the receipt of undertakings and representations from Ameritech Pension Trust requested by the Board of Directors which are reasonably necessary to conclude that such ownership would not cause the Company to fail to qualify as a REIT.

The Charter further prohibits (a) any person from actually or constructively owning Common Stock, Series A Preferred Stock or Series B Preferred Stock that would result in the Company being "closely held" under Section 856(h) of the Code or otherwise cause the Company to fail to qualify as a REIT and (b) any person from transferring Common Stock, Series A Preferred Stock or Series B Preferred Stock if such transfer would result in shares of Common Stock, Series A Preferred Stock or Series B Preferred Stock being owned by fewer than 100 persons. The Charter also provides that any person who acquires or attempts or intends to acquire actual or constructive ownership of Common Stock, Series A Preferred Stock or Series B Preferred Stock that will or may violate any of the foregoing restrictions on transferability and ownership is required to give notice immediately to the Company and provide the Company with such other information as it may request in order to determine the effect of such transfer on the Company's status as a REIT. The foregoing restrictions on transferability and ownership will not apply if the Board of Directors determines that it is no longer in the best interest of the Company to attempt to qualify, or to continue to qualify, as a REIT. Except as otherwise described above, any change in the applicable Ownership Limit would require an amendment

99

the Charter, which requires the affirmative vote of holders owning at least two-thirds of the shares of the Company's capital stock outstanding and entitled to vote thereon.

the Company or any other event would otherwise result in any person violating an Ownership Limit, such other limit as permitted by the Board of Directors or the other restrictions in the Charter, then any such purported transfer will be void and of no force or effect with respect to the purported transferee (the "Prohibited Transferee") as to that number of shares that exceeds the applicable Ownership Limit or such other limit (referred to as "excess shares") and the Prohibited Transferee will acquire no right or interest (or, in the case of any event other than a purported transfer, the person or entity holding record title to any such shares in excess of the applicable Ownership Limit (the "Prohibited Owner") will cease to own any right or interest) in such excess shares. Any such excess shares described above will be transferred automatically, by operation of law, to a trust, the beneficiary of which will be a qualified charitable organization selected by the Company (the "Beneficiary"). Such automatic transfer will be deemed to be effective as of the close of business on the Business Day (as defined in the Charter) prior to the date of such violating transfer or event. Within 20 days of receiving notice from the Company of the transfer of shares to the trust, the trustee of the trust (who will be designated by the Company and be unaffiliated with the Company and any Prohibited Transferee or Prohibited Owner) will be required to sell such excess shares to a person or entity who could own such shares without violating the applicable Ownership Limit, or such other limit as permitted by the Board of Directors, and distribute to the Prohibited Transferee an amount equal to the lesser of the price paid by the Prohibited Transferee for such excess shares or the sales proceeds received by the trust for such excess shares. In the case of any excess shares resulting from any event other than a transfer, or from a transfer for no consideration (such as a gift), the trustee will be required to sell such excess shares to a qualified person or entity and distribute to the Prohibited Owner an amount equal to the lesser of the applicable Market Price (as defined in the Charter) of such excess shares as of the date of such event or the sales proceeds received by the trust for such excess shares. In either case, any proceeds in excess of the amount distributable to the Prohibited Transferee or Prohibited Owner, as applicable, will be distributed to the Beneficiary. Prior to a sale of any such excess shares by the trust, the trustee will be entitled to receive, in trust for the Beneficiary, all dividends and other distributions paid by the Company with respect to such excess shares, and also will be entitled to exercise all voting rights with respect to such excess shares. Subject to Maryland law, effective as of the date that such shares have been transferred to the trust, the trustee will have the authority (at the trustee's sole discretion) (i) to rescind as void any vote cast by a Prohibited Transferee or Prohibited Owner, as applicable, prior to the discovery by the Company that such shares have been automatically transferred to the trust and (ii) to recast such vote in accordance with the desires of the trustee acting for the benefit of the Beneficiary. However, if the Company has already taken irreversible corporate action, then the trustee shall not have the authority to rescind and recast such vote. Any dividend or other distribution paid to the Prohibited Transferee or Prohibited Owner (prior to the discovery by the Company that such shares had been automatically transferred to a trust as described above) will be required to be repaid to the trustee upon demand for distribution to the Beneficiary. If the transfer to the trust as described above is not automatically effective (for any reason) to prevent violation of the applicable Ownership Limit or such other limit as provided in the Charter or as otherwise permitted by the Board of Directors, then the Charter provides that the transfer of the excess shares will be void ab initio.

In addition, shares of stock held in the trust shall be deemed to have been offered for sale to the Company, or its designee, at a price per share equal to the lesser of (i) the price per share in the transaction that resulted in such transfer to the trust (or, in the case of a devise or gift, the applicable Market Price at the time of such devise or gift) and (ii) the applicable Market Price on the date the Company, or its designee, accepts such offer. The Company shall have the right to accept such offer until the trustee has sold the shares held in the trust. Upon such a sale to the Company, the interest of the Beneficiary in the shares sold shall terminate and the trustee shall distribute the net proceeds of the sale to the Prohibited Transferee or Prohibited Owner.

If any purported transfer of shares would cause the Company to be beneficially owned by fewer than 100 persons, the Charter provides that such transfer will be null and void in its entirety and the intended transferee will acquire no rights to the stock.

100

All certificates representing shares will bear a legend referring to the restrictions described above. The foregoing ownership limitations could delay, defer or prevent a transaction or a change in control of the Company that might involve a premium price for the shares or otherwise be in the best interest of stockholders.

Under the Charter, owners of outstanding shares must, upon demand of the Company, provide a completed questionnaire to the Company containing information regarding ownership of such shares, as set forth in the Treasury Regulations. In addition, each stockholder shall upon demand be required to disclose to the Company in writing such information as the Company may request in order to determine the effect, if any, of such stockholder's actual and constructive ownership of shares of Common Stock and/or Series A Preferred Stock on the

Company's status as a REIT and to ensure compliance with each Ownership Limit, or such other limit as provided in the Charter or as otherwise permitted by the Board of Directors.

1 0 1

#### CERTAIN PROVISIONS OF MARYLAND LAW AND OF THE COMPANY'S CHARTER AND BYLAWS

The following paragraphs summarize certain provisions of the MGCL and the Company's Charter and Bylaws. Such paragraphs do not, however, purport to be complete and are subject to and qualified in their entirety by reference to the MGCL and the Charter and Bylaws.

#### BOARD OF DIRECTORS

The Charter provides that the number of directors of the Company shall be established by the Bylaws but shall not be less than the minimum number required by the MGCL, which in the case of the Company is three. The Bylaws currently provide that the Board of Directors consist of not fewer than five nor more than 13 members which are elected to a one-year term at each annual meeting of the Company's stockholders. Any vacancy (except for a vacancy caused by removal) will be filled by a majority of the entire Board of Directors. The Bylaws provide that a majority of the Board must be "Independent Directors." An "Independent Director" is a director who is not an employee, officer or affiliate of the Company or a subsidiary or division thereof, or a relative of a principal executive officer, or who is not an individual member of an organization acting as advisor, consultant or legal counsel, receiving compensation on a continuing basis from the Company in addition to director's fees.

#### REMOVAL OF DIRECTORS

While the Charter and the MGCL empower the stockholders to fill vacancies in the Board of Directors that are caused by the removal of a director, the Charter precludes stockholders from removing incumbent directors except upon a substantial affirmative vote. Specifically, the Charter provides that a director may be removed only for cause and only by the affirmative vote of at least two-thirds of the votes entitled to be cast in the election of directors, subject to the rights of the holders of shares of Series A Preferred Stock to elect and remove directors elected by such holders under certain circumstances. See "Series A Preferred Stock -- Voting Rights." Under the MGCL, the term "cause" is not defined and is, therefore, subject to Maryland common law and to judicial interpretation and review in the context of the unique facts and circumstances of any particular situation. This provision, when coupled with the provision in the Bylaws authorizing the Board of Directors to fill vacant directorships, precludes stockholders from removing incumbent directors except upon a substantial affirmative vote and filling the vacancies created by such removal with their own nominees.

## OPT OUT OF BUSINESS COMBINATIONS AND CONTROL SHARE ACQUISITION STATUTES

The Company has elected in its Bylaws not to be governed by the "control share acquisition" provisions of the MGCL (Sections 3-701 through 3-709), and the Board of Directors has adopted, by irrevocable resolution of the Board of Directors, not to be governed by the "business combination" provision of the MGCL (Section 3-602), each of which could have the effect of delaying or preventing a change of control of the Company. The Bylaws provide that the Company cannot at a future date determine to be governed by either such provision without the approval of a majority of the outstanding shares entitled to vote. In addition, such irrevocable resolution adopted by the Board of Directors may only be changed by the approval of a majority of the outstanding shares entitled to vote.

# AMENDMENT TO THE CHARTER AND BYLAWS

The Charter may not be amended without the affirmative vote of at least two-thirds of the shares of capital stock outstanding and entitled to vote thereon voting together as a single class. Other than provisions of the Bylaws (i) opting out of the control share acquisition statute, (ii) requiring approval by the Independent Directors of transactions involving executive officers, directors or any limited partners of the Operating Partnership and their affiliates and (iii) those governing amendment of the Bylaws, each of which may be amended only with the approval of a majority of the shares of capital stock entitled to vote, the Bylaws may be amended by the vote of a majority of the Board of Directors or the shares of the Company's capital stock entitled to vote thereon.

102

# MEETINGS OF STOCKHOLDERS

The Bylaws provide for annual meetings of stockholders to elect the Board of Directors and transact such other business as may properly be brought before the meeting. Special meetings of stockholders may be called by the President,

the Board of Directors, the Chairman of the Board and/or at the request in writing of the holders of 50% or more of the outstanding stock of the Company entitled to vote.

The MGCL provides that any action required or permitted to be taken at a meeting of stockholders may be taken without a meeting by unanimous written consent, if such consent sets forth such action and is signed by each stockholder entitled to vote on the matter and a written waiver of any right to dissent is signed by each stockholder entitled to notice of the meeting but not entitled to vote at it.

#### ADVANCE NOTICE OF DIRECTOR NOMINATIONS AND NEW BUSINESS

The Bylaws provide that (i) with respect to an annual meeting of stockholders, nominations of persons for election to the Board of Directors and the proposal of business to be considered by stockholders may be made only (a) pursuant to the Company's notice of the meeting, (b) by or at the direction of the Board of Directors or (c) by a stockholder who is entitled to vote at the meeting and has complied with the advance notice procedures set forth in the Bylaws, and (ii) with respect to special meetings of stockholders, only the business specified in the Company's notice of meeting may be brought before the meeting of stockholders.

The provisions in the Charter on amendments thereto and the advance notice provisions of the Bylaws could have the effect of discouraging a takeover or other transaction in which holders of some, or a majority, of the shares of Common Stock might receive a premium for their shares of Common Stock over the then prevailing market price or which such holders might believe to be otherwise in their best interests.

#### DISSOLUTION OF THE COMPANY

Under the MGCL, the Company may be dissolved by (i) the affirmative vote of a majority of the entire Board of Directors declaring such dissolution to be advisable and directing that the proposed dissolution be submitted for consideration at any annual or special meeting of stockholders and (ii) upon proper notice, stockholder approval by the affirmative vote of the holders of two-thirds of the total number of shares of capital stock outstanding and entitled to vote thereon voting as a single class.

## LIMITATION OF DIRECTORS' AND OFFICERS' LIABILITY

The Company's officers and directors are indemnified under the MGCL, the Charter and the Partnership Agreement against certain liabilities. The Charter and Bylaws require the Company to indemnify its directors and officers to the fullest extent permitted from time to time by the MGCL.

The MGCL permits a corporation to indemnify its directors and officers and certain other parties against judgments, penalties, fines, settlements and reasonable expenses actually incurred by them in connection with any proceeding to which they may be made a party by reason of their service in those or other capacities unless it is established that (i) the act or omission of the director or officer was material to the matter giving rise to the proceeding and was committed in bad faith or was the result of active and deliberate dishonesty, (ii) the director or officer actually received an improper personal benefit in money, property or services or (iii) in the case of any criminal proceeding, the director or officer had reasonable cause to believe that the act or omission was unlawful. Indemnification may be made against judgments, penalties, fines, settlements and reasonable expenses actually incurred by the director or officer in connection with the proceeding; provided, however, that if the proceeding is one by or in the right of the corporation, indemnification may not be made with respect to any proceeding in which the director or officer has been adjudged to be liable to the corporation. In addition, a director or officer may not be indemnified with respect to any proceeding charging improper personal benefit to the director or officer in which the director or officer was adjudged to be liable on the basis that personal benefit was received. The termination of any proceeding by conviction, or upon a plea of nolo contendere or its equivalent, or an entry of any order of probation prior to judgment, creates a rebuttable presumption that the director or officer did not meet the requisite standard of conduct required for indemnification to be permitted.

103

The MGCL permits the charter of a Maryland corporation to include a provision limiting the liability of its directors and officers to the corporation and its stockholders for money damages, subject to specified restrictions, and the Company's Charter contains this provision. The MGCL does not, however, permit the liability of directors and officers to the corporation or its stockholders to be limited to the extent that (i) it is proved that the person actually received an improper personal benefit in money, property or services, (ii) a judgment or other final adjudication is entered in a proceeding based on a finding that the person's action, or failure to act, was committed in bad faith or was the result of active and deliberate dishonesty and was material to the cause of action adjudicated in the proceeding or (iii) in the case of any criminal proceeding, the director had reasonable cause to believe that the act

or failure to act was unlawful. This provision does not limit the ability of the Company or its stockholders to obtain other relief, such as an injunction or rescission.

The Partnership Agreement also provides for indemnification of the Company, as general partner, and its officers and directors to the same extent indemnification is provided to officers and directors of the Company in its Charter, and limits the liability of the Company and its officers and directors to the Operating Partnership and the partners of the Operating Partnership to the same extent liability of officers and directors of the Company to the Company and its stockholders is limited under the Charter. See "Description of Certain Provisions of the Partnership Agreement of the Operating Partnership -- Exculpation and Indemnification of the Company."

Insofar as indemnification for liability arising under the Securities Act may be permitted to directors, officers or persons controlling the Company pursuant to the foregoing provisions, the Company has been informed that in the opinion of the SEC, such indemnification is against public policy as expressed in the Securities Act and is therefore unenforceable.

104

# DESCRIPTION OF CERTAIN PROVISIONS OF THE PARTNERSHIP AGREEMENT OF THE OPERATING PARTNERSHIP

Substantially all of the Company's assets are held, and all of its operations are conducted, by or through the Operating Partnership. The Company is the sole general partner of the Operating Partnership and owned, as of June 30, 1998, a 95.8% interest therein. The right and power to manage the Operating Partnership is vested exclusively in the Company, as sole general partner. The interest in the Operating Partnership allocated to the Company is designated as a general partner interest. Except with respect to distributions of cash and allocations of income and loss, and except as otherwise noted herein and elsewhere in this Prospectus, the description herein of Units is also applicable to Performance Units, and holders of Performance Units are treated as limited partners. The following summary of the Second Amended and Restated Agreement of Limited Partnership of the Operating Partnership (the "Partnership Agreement") and the descriptions of certain provisions set forth elsewhere in this Prospectus are qualified in their entirety by reference to the Partnership Agreement, which is filed as an exhibit to the Registration Statement of which this Prospectus is a part.

# GENERAL

Holders of Units hold limited partnership interests in the Operating Partnership, and all holders of partnership interests (including the Company in its capacity as general partner) are entitled to share in cash distributions from, and in the profits and losses of, the Operating Partnership. The number of units of the general partnership (the "GP Units") held by the Company is approximately equal to the total number of shares of Common Stock, Series A Preferred Stock and Series B Preferred Stock outstanding. Accordingly, the distributions paid by the Company per share outstanding are expected to be equal to the distributions per Unit paid on the outstanding Units. The Units have not been registered pursuant to Federal or state securities laws, and they will not be listed on the NYSE or any other exchange or quoted on any national market system. However, the shares of Common Stock that may be issued by the Company upon redemption of the Units may be sold in registered transactions, or transactions exempt from registration under the Securities Act. The limited partners of the Operating Partnership have the rights to which limited partners are entitled under the Partnership Agreement and the Partnership Act. The Partnership Agreement imposes certain restrictions on the transfer of Units, as described below.

## PURPOSE, BUSINESS AND MANAGEMENT

The Operating Partnership is organized as a Delaware limited partnership pursuant to the terms of the Partnership Agreement. The Company is the sole general partner of the Operating Partnership and conducts substantially all of its business through the Operating Partnership, except for investment advisory services (which are conducted through AMB Investment Management) and certain other activities conducted through Headlands Realty Corporation. The Operating Partnership owns 100% of the non-voting preferred stock of AMB Investment Management and Headlands Realty Corporation (representing approximately 95% of the economic interest in each entity) and certain Executive Officers and an officer of AMB Investment Management and certain Executive Officers and a director of Headlands Realty Corporation own all of the outstanding voting common stock of AMB Investment Management and Headlands Realty Corporation, respectively (representing approximately 5% of the economic interest in each entity).

The primary purpose of the Operating Partnership is, in general, to acquire, purchase, own, operate, manage, develop, redevelop, invest in, finance, refinance, sell, lease and otherwise deal with industrial and retail properties and assets related thereto, and interests therein. The Operating Partnership is authorized to conduct any business that may be lawfully conducted by a limited

partnership formed under the Partnership Act, except that the Partnership Agreement requires the business of the Operating Partnership to be conducted in such a manner that will permit the Company to be classified as a REIT under Section 856 of the Code, unless the Company ceases to qualify as a REIT for reasons other than the conduct of the business of the Operating Partnership. Subject to the foregoing limitation, the Operating Partnership may enter into partnerships, joint ventures or similar arrangements and may own interests directly or indirectly in any other entity.

105

The Company, as the general partner of the Operating Partnership, has the exclusive power and authority to conduct the business of the Operating Partnership, subject to the consent of the limited partners in certain limited circumstances (as discussed below) and except as expressly limited in the Partnership Agreement.

The Company has the right to make all decisions and take all actions with respect to the Operating Partnership's acquisition and operation of the Properties and all other assets and businesses of or related to the Partnership. No limited partner may take part in the conduct or control of the business or affairs of the Operating Partnership by virtue of being a holder of Units. In particular, each limited partner expressly acknowledged in the Partnership Agreement that the Company, as general partner, is acting on behalf of the Operating Partnership's limited partners and the Company's stockholders collectively, and is under no obligation to consider the tax consequences to limited partners when making decisions for the benefit of the Operating Partnership. The Company intends to make decisions in its capacity as general partner of the Operating Partnership so as to maximize the profitability of the Company and the Operating Partnership as a whole, independent of the tax effects on the limited partners. The Company and the Operating Partnership have no liability to a limited partner as a result of any liabilities or damages incurred or suffered by, or benefits not derived by, a limited partner as a result of an action or inaction of the Company as general partner of the Operating Partnership as long as the Company acted in good faith. Limited partners have no right or authority to act for or to bind the Operating Partnership.

Limited partners of the Operating Partnership have no authority to transact business for, or participate in the management activities or decisions of, the Operating Partnership, except as provided in the Partnership Agreement or as required by applicable law.

# ENGAGING IN OTHER BUSINESSES; CONFLICTS OF INTEREST

The Company may not conduct any business other than in connection with the ownership, acquisition and disposition of Operating Partnership interests as a general partner and the management of the business of the Operating Partnership, its operation as a public reporting company with a class (or classes) of securities registered under the Exchange Act, its operation as a REIT and such activities as are incidental to such activities (including, without limitation, ownership of any interest in AMB Property Holding Corporation, AMB Property Holding II Corporation, the Preferred Stock Subsidiaries or a title holding, management or finance subsidiary organized as a partnership, limited liability company or corporation) without the consent of the holders of a majority of the limited partnership interests. Except as may otherwise be agreed to in writing, each limited partner, and its affiliates, is free to engage in any business or activity, even if such business or activity competes with or is enhanced by the business of the Operating Partnership. The Partnership Agreement does not prevent another person or entity that acquires control of the Company in the future from conducting other businesses or owning other assets, even though such businesses or assets may be ones that it would be in the best interests of the limited partners for the Operating Partnership to own. The Company, in the exercise of its power and authority under the Partnership Agreement, may contract and otherwise deal with or otherwise obligate the Operating Partnership to entities in which the Company or any one or more of the officers, directors or stockholders of the Company may have an ownership or other financial interest, whether direct or indirect.

# REIMBURSEMENT OF THE COMPANY; TRANSACTIONS WITH THE COMPANY AND ITS AFFILIATES

The Company does not receive any compensation for its services as general partner of the Operating Partnership. The Company, however, as a partner in the Operating Partnership, has the same right to allocations and distributions as other partners of the Operating Partnership. In addition, the Operating Partnership reimburses the Company for all expenses it incurs relating to its activities as general partner, its continued existence and qualification as a REIT and all other liabilities incurred by the Company in connection with the pursuit of its business and affairs. The Company may retain such persons or entities as it shall determine (including itself, any entity in which the Company has an interest, or any entity with which it is affiliated) to provide services to or on behalf of the Operating Partnership. The Company is entitled to reimbursement from the Operating Partnership for its out of pocket expenses (other than amounts paid or payable to the Company or any entity in which the Company has an interest or with which it is affiliated)

incurred in connection with Operating Partnership business. Such expenses include those incurred in connection with the administration and activities of the Operating Partnership, such as the maintenance of the Operating Partnership books and records, management of the Operating Partnership property and assets, and preparation of information regarding the Operating Partnership provided to the partners in the preparation of their individual tax returns. Except as expressly permitted by the Partnership Agreement, however, affiliates of the Company will not engage in any transactions with the Operating Partnership except on terms that are fair and reasonable and no less favorable to the Operating Partnership than would be obtained from an unaffiliated third party.

#### EXCULPATION AND INDEMNIFICATION OF THE COMPANY

The Partnership Agreement generally provides that the Company, as general partner of the Operating Partnership, will incur no liability to the Operating Partnership or any limited partner for losses sustained, liabilities incurred, or benefits not derived as a result of errors in judgment or for any mistakes of fact or law or for anything which it may do or refrain from doing in connection with the business and affairs of the Operating Partnership if the Company carried out its duties in good faith. The Company's liability in any event is limited to its interest in the Operating Partnership. Without limiting the foregoing, the Company has no liability for the loss of any limited partner's capital. In addition, the Company is not responsible for any misconduct, negligent act or omission of any consultant, contractor or agent of the Operating Partnership or of the Company and has no obligation other than to use good faith in the selection of all such contractors, consultants and agents. The Company may consult with counsel, accountants, appraisers, management consultants, investment bankers, and other consultants and advisors selected by it. An opinion by any such consultant on a matter which the Company believes to be within such consultant's professional or expert competence is deemed to be complete protection as to any action taken or omitted to be taken by the Company based on such opinion and in good faith.

The Partnership Agreement also requires the Operating Partnership to indemnify the Company, the directors and officers of the Company, and such other persons as the Company may from time to time designate against any loss or damage, including reasonable legal fees and court costs incurred by such person by reason of anything it may do or refrain from doing for or on behalf of the Operating Partnership or in connection with its business or affairs unless it is established that: (i) the act or omission of the indemnified person was material to the matter giving rise to the proceeding and either was committed in bad faith or was the result of active and deliberate dishonesty; (ii) the indemnified person actually received an improper personal benefit in money, property or services; or (iii) in the case of any criminal proceeding, the indemnified person had reasonable cause to believe that the act or omission was unlawful. Any such indemnification claims must be satisfied solely out of the assets of the Operating Partnership.

## SALES OF ASSETS; LIQUIDATION

Under the Partnership Agreement, the Company, as general partner, generally has the exclusive authority to determine whether, when and on what terms the assets of the Operating Partnership (including the Properties) will be sold. However, the Company has agreed, in connection with the contribution of Properties from taxable Investors in the Formation Transactions and certain property acquisitions for Units (with an estimated aggregate value of approximately \$253.7 million), not to dispose of certain assets in a taxable sale or exchange for a mutually agreed upon period and, thereafter, to use commercially reasonable or best efforts to minimize the adverse tax consequences of any such sale. The Company may enter into similar or other agreements in connection with other acquisitions of properties for Units.

A merger of the Operating Partnership with another entity generally requires an affirmative vote of the holders of a majority of the outstanding percentage interest (including that held directly or indirectly by the Company), subject to certain consent rights of holders of Units as described below under "Amendment of the Partnership Agreement." A dissolution or liquidation of the Operating Partnership, including a sale or disposition of all or substantially all of the Operating Partnership's assets and properties, also requires the consent of a majority of all Units held by limited partners, including Performance Units.

107

## CAPITAL CONTRIBUTION

The Partnership Agreement provides that if the Operating Partnership requires additional funds at any time or from time to time in excess of funds available to the Operating Partnership from borrowings or capital contributions, the Company may borrow such funds from a financial institution or other lender or through public or private debt offerings and lend such funds to the Operating Partnership on the same terms and conditions as are applicable to the Company's borrowing of such funds. As an alternative to borrowing funds required by the Operating Partnership, the Company may contribute the amount of such required

funds as an additional capital contribution to the Operating Partnership. If the Company so contributes additional capital to the Operating Partnership, the Company's partnership interest in the Operating Partnership will be increased on a proportionate basis. Conversely, the partnership interests of the limited partners will be decreased on a proportionate basis in the event of additional capital contributions by the Company. See "Policies With Respect to Certain Activities -- Financing Policies."

#### DISTRIBUTIONS; ALLOCATIONS OF INCOME AND LOSS

The Partnership Agreement generally provides for the quarterly distribution of Available Cash (as defined below), as determined in the manner provided in the Partnership Agreement, to the partners of the Operating Partnership in proportion to their percentage interests in the Operating Partnership (which for any partner is determined by the number of Units it owns relative to the total number of Units outstanding). If any Preference Units are outstanding, distributions shall be paid to holders of such Preference Units in accordance with the rights of each class of Preference Units (and, within each such class, pro rata in proportion to the respective percentage interest of each holder), with any remaining Available Cash distributed in accordance with the previous sentence. "Available Cash" is generally defined as net cash flow from operations, plus any reduction in reserves, and minus interest and principal payments on debt, capital expenditures, any additions to reserves and other adjustments. Other than as described below, neither the Company nor the limited partners are currently entitled to any preferential or disproportionate distributions of Available Cash with respect to the Units.

In connection with the sale of the Series A Preferred Shares, the Partnership Agreement was amended to provide for preferred distributions of cash and preferred allocations of income to the Company in an amount equal to the dividends payable by the Company on the Series A Preferred Stock and in connection with the Offering, the Partnership Agreement will be further amended to provide for preferred distributions of cash and preferred allocations of income to the Company in an amount equal to the dividends payable by the Company on the Series B Preferred Stock. As a consequence, the Company will receive distributions from the Operating Partnership sufficient to pay dividends on the Series A Preferred Stock and the Series B Preferred Stock before any other partner in the Operating Partnership receives a distribution. In addition, if necessary, income will be specially allocated to the Company and losses will be allocated to the other partners of the Operating Partnership in amounts necessary to ensure that, to the extent possible, the balance in the Company's capital account will at all times be equal to or in excess of the amount payable by the Company on the Series A Preferred Stock and the Series B Preferred Stock upon liquidation or redemption. See "Material Federal Income Tax Consequences -- Tax Aspects of the Operating Partnership and the Joint Ventures -- Allocations of Operating Partnership Income, Gain, Loss and Deduction."

REMOVAL OF THE GENERAL PARTNER; TRANSFERABILITY OF THE COMPANY'S INTERESTS; TREATMENT OF UNITS IN SIGNIFICANT TRANSACTIONS

The general partner may not be removed by the limited partners, with or without cause, other than with the consent of the general partner. The Partnership Agreement provides that the Company may not voluntarily withdraw from the Operating Partnership, without the consent of the limited partners. However, except as set forth below, the Company may transfer or assign its general partner interest in connection with a merger, consolidation or sale of substantially all the assets of the Company without limited partner consent.

Neither the Company nor the Operating Partnership may engage in any merger, consolidation or other combination with or into another person, or effect any reclassification, recapitalization or change of its

108

outstanding equity interests, and the Company may not sell all or substantially all of its assets (each a "Termination Transaction") unless in connection with the Termination Transaction all holders of Units either will receive, or will have the right to elect to receive, for each Unit an amount of cash, securities or other property equal to the product of the number of shares of Common Stock into which each Unit is then exchangeable and the greatest amount of cash, securities or other property paid to the holder of one Share in consideration of one Share pursuant to the Termination Transaction. If, in connection with the Termination Transaction, a purchase, tender or exchange offer shall have been made to and accepted by the holders of the outstanding shares of Common Stock, each holder of Units will receive, or will have the right to elect to receive, the greatest amount of cash, securities or other property which such holder would have received had it exercised its right to redemption and received shares of Common Stock in exchange for its Units immediately prior to the expiration of such purchase, tender or exchange offer and had thereupon accepted such purchase, tender or exchange offer. Performance Units issued or to be issued will also have the benefit of such provisions, irrespective of the capital account then applicable thereto.

A Termination Transaction may also occur if the following conditions are

met: (i) substantially all of the assets directly or indirectly owned by the surviving entity are held directly or indirectly by the Operating Partnership or another limited partnership or limited liability company which is the survivor of a merger, consolidation or combination of assets with the Operating Partnership (in each case, the "Surviving Partnership"); (ii) the holders of Units, including the holders of Performance Units issued or to be issued, own a percentage interest of the Surviving Partnership based on the relative fair market value of the net assets of the Operating Partnership and the other net assets of the Surviving Partnership immediately prior to the consummation of such transaction; (iii) the rights, preferences and privileges of such holders in the Surviving Partnership, including the holders of Performance Units issued or to be issued, are at least as favorable as those in effect immediately prior to the consummation of such transaction and as those applicable to any other limited partners or non-managing members of the Surviving Partnership (except, as to Performance Units, for such differences with Units regarding liquidation, redemption or exchange as are described herein); and (iv) such rights of the limited partners, including the holders of Performance Units issued or to be issued, include at least one of the following: (a) the right to redeem their interests in the Surviving Partnership for the consideration available to such persons pursuant to the preceding paragraph; or (b) the right to redeem their Units for cash on terms equivalent to those in effect immediately prior to the consummation of such transaction, or, if the ultimate controlling person of the Surviving Partnership has publicly traded common equity securities, such common equity securities, with an exchange ratio based on the relative fair market value of such securities and the Common Stock. For purposes of this paragraph, the determination of relative fair market values and rights, preferences and privileges of the limited partners shall be reasonably determined by the Board of Directors as of the time of the Termination Transaction and, to the extent applicable, the values shall be no less favorable to the holders of Units than the relative values reflected in the terms of the Termination Transaction.

In addition, in the event of a Termination Transaction, the arrangements with respect to Performance Units and Performance Shares will be equitably adjusted to reflect the terms of the transaction, including, to the extent that the shares are exchanged for consideration other than publicly traded common equity, the transfer or release of remaining Performance Shares, and resulting issuance of any Performance Units, as of the consummation of the Termination Transaction or set forth in the applicable Supplement.

## REDEMPTION/EXCHANGE RIGHTS

Holders of Units have the right, commencing generally on or before the first anniversary of such holder becoming a limited partner of the Operating Partnership (or such other date agreed to by the Operating Partnership and the Unit holders), to require the Operating Partnership to redeem part or all of their Units for cash (based upon the fair market value of an equivalent number of shares of Common Stock at the time of such redemption) or the Company may elect to exchange such Units for shares of Common Stock (on a one-for-one basis, subject to adjustment in the event of stock splits, stock dividends, issuance of certain rights, certain extraordinary distributions and similar events). The Company presently anticipates that it will elect to issue shares of Common Stock in exchange for Units in connection with each such redemption request, rather

100

than having the Operating Partnership pay cash. With each such redemption or exchange, the Company's percentage ownership interest in the Operating Partnership will increase. This redemption/exchange right may be exercised by limited partners from time to time, in whole or in part, subject to the limitations that such right may not be exercised at any time to the extent such exercise would result in any person actually or constructively owning shares of Common Stock in excess of the Ownership Limit or such other amount as permitted by the Board of Directors, as applicable, assuming common stock was issued in such exchange. Holders of Performance Units also have limited redemption/exchange rights, as discussed under the caption "-- Performance Units" below.

# PERFORMANCE UNITS

Notwithstanding the foregoing discussion of distributions and allocations of income or loss of the Operating Partnership, depending on the trading price of the Common Stock after November 26, 1998 (the first anniversary of the IPO), certain of the officers, in their capacity as limited partners of the Operating Partnership, may receive Performance Units as of each of February 26, May 26, August 26 and November 26, 1999. The Performance Units are similar to Units in many respects, including (i) the right to share in operating distributions, and allocations of operating income and loss, of the Operating Partnership on a pro rata basis with Units; and (ii) certain redemption and exchange rights, including limited rights to cause the Operating Partnership to redeem such Performance Units for cash or, at the Company's option, to exchange such units for shares of Common Stock. Any such redemption rights, however, will be dependent upon an increase in the value of the assets of the Operating Partnership (in some cases measured by reference to the trading price of the shares of Common Stock) subsequent to the issuance of such Performance Units. Without such an increase, the holders of Performance Units will not be entitled

to receive any proceeds upon the liquidation of the Operating Partnership or the redemption of their Performance Units.

If any Performance Units are issued to such officers, in their capacity as limited partners of the Operating Partnership, an equal number of GP Units allocable to the Company and Units allocable to Performance Investors who are limited partners in the Operating Partnership will be transferred to the Operating Partnership. In addition, if any of the Company's GP Units are transferred to the Operating Partnership as a result of the issuance of Performance Units, an equal number of shares of Common Stock (the "Performance Shares") will be transferred by Company stockholders to the Company from the applicable Performance Investors. Accordingly, no Company stockholder or limited partner in the Operating Partnership (other than Performance Investors, to the extent of their obligations to transfer Performance Shares to the Company or the Operating Partnership, as applicable) will be diluted as a result of the issuance of Performance Units to such officers.

#### REGISTRATION RIGHTS

The Company has granted to limited partners certain registration rights (collectively, the "Registration Rights") with respect to the shares of Common Stock issuable upon exchange of Units or otherwise (the "Registrable Shares"). The Company has agreed to file and generally keep continuously effective beginning on or before one year after issuance of Units a registration statement covering the issuance of shares of Common Stock upon exchange of such Units and the resale thereof. Pursuant to the terms and conditions of such Registration Rights, prior to the date upon which such Units would be eligible for resale under Rule 144(k) under the Securities Act, as such rule may be amended from time to time (or any similar rule or regulation hereafter adopted by the SEC), each limited partner generally is limited to resales of Registrable Shares to the number of Registrable Shares which otherwise would be eliqible for resale by such Investor pursuant to Rule 144, assuming such Registrable Shares were issued on the same date as the respective Units were issued. The shelf registration statement will also cover Shares issuable upon exchange of Performance Units. The Company may also agree to provide the Registration Rights or other registration rights to any other person who may become an owner of Units, provided such person provides the Company with satisfactory undertakings. The Company will bear expenses incident to its registration obligations upon exercise of the Registration Rights, including the payment of Federal securities law and state Blue Sky registration fees, except that it will not bear any underwriting discounts or commissions or transfer taxes relating to registration

110

of Registrable Shares. The Company may agree, from time to time, to grant additional registration rights in connection with other transactions.

## DUTIES AND CONFLICTS

Except as otherwise set forth in "Policies with Respect to Certain Activities -- Conflicts of Interest Policies" and "Management -- Employment Agreements," any limited partner of the Operating Partnership may engage in other business activities outside the Operating Partnership, including business activities that directly compete with the Operating Partnership.

## MEETINGS: VOTING

Meetings of the limited partners may be called by the Company, on its own motion, or upon written request of limited partners owning at least 25% of the then outstanding Units. Limited partners may vote either in person or by proxy at meetings. Any action that is required or permitted to be taken by the limited partners may be taken either at a meeting of the limited partners or without a meeting if consents in writing setting forth the action so taken are signed by limited partners owning not less than the minimum number of Units that would be necessary to authorize or take such action at a meeting of the limited partners at which all limited partners entitled to vote on such action were present. On matters for which limited partners are entitled to vote, each limited partner has a vote equal to the number of Units the limited partner holds. A transferee of Units who has not been admitted as a substituted limited partner with respect to such Units will have no voting rights with respect to such Units, even if such transferee holds other Units as to which it has been admitted as a limited partner. The Partnership Agreement does not provide for annual meetings of the limited partners, and the Company does not anticipate calling such meetings.

# AMENDMENT OF THE PARTNERSHIP AGREEMENT

Amendments to the Partnership Agreement may be proposed by the Company or by limited partners owning at least 25% of the then outstanding Units entitled to vote. Generally, the Partnership Agreement may be amended with the approval of the Company, as general partner, and partners (including the Company) holding a majority of the percentage interest of the partnership. Certain provisions regarding, among other things, the rights and duties of the Company as general partner (e.g., restrictions on the Company's power to conduct businesses other than as denoted herein) or the dissolution of the Operating Partnership, may not be amended without the approval of a majority of the percentage interests of the

partnership. Notwithstanding the foregoing, the Company, as general partner, has the power, without the consent of the limited partners, to amend the Partnership Agreement as may be required to, among other things, (i) add to the obligations of the Company as general partner or surrender any right or power granted to the Company as general partner, (ii) reflect the admission, substitution, termination or withdrawal of partners in accordance with the terms of the Partnership Agreement, (iii) establish the rights, powers, duties and preferences of any additional partnership interests issued in accordance with the terms of the Partnership Agreement, (iv) reflect a change of an inconsequential nature that does not materially adversely affect any limited partner, or cure any ambiguity, correct or supplement any provisions of the Partnership Agreement not inconsistent with law or with other provisions of the Partnership Agreement, or make other changes concerning matters under the Partnership Agreement that are not otherwise inconsistent with the Partnership Agreement or applicable law or (v) satisfy any requirements of Federal, state or local law.

Certain amendments, including amendments effected directly or indirectly through a merger or sale of assets of the Operating Partnership or otherwise, that would, among other things, (i) convert a limited partner's interest into a general partner's interest, (ii) modify the limited liability of a limited partner, (iii) alter the interest of a partner in profits or losses, or the rights to receive any distributions (except as permitted under the Partnership Agreement with respect to the admission of new partners or the issuance of additional Units, either of which actions will have the effect of changing the percentage interests of the partners and thus altering their interests in profits, losses and distributions) or (iv) alter the limited partner's redemption right, must be approved by the Company and each limited partner that would be adversely affected by such amendment. Such protections apply to both holders of Units and holders of Performance

111

Units. In addition, no amendment may be effected, directly or indirectly, through a merger or sale of assets of the Operating Partnership or otherwise, which would adversely affect the rights of former stockholders of the Predecessor to receive Performance Units as described herein.

#### BOOKS AND REPORTS

The Operating Partnership's books and records are maintained at the principal office of the Operating Partnership, which is located at 505 Montgomery Street, San Francisco, California 94111. All elections and options available to the Operating Partnership for Federal or state income tax purposes may be taken or rejected by the Operating Partnership in the sole discretion of the Company. The limited partners have the right, subject to certain limitations, to receive copies of the most recent SEC filings by the Company, the Operating Partnership's Federal, state and local income tax returns, a list of limited partners, the Partnership Agreement, the partnership certificate and all amendments thereto and certain information about the capital contributions of the partners. The Company may keep confidential from the limited partners any information that the Company believes to be in the nature of trade secrets or other information the disclosure of which the Company in good faith believes is not in the best interests of the Operating Partnership or which the Operating Partnership is required by law or by agreements with unaffiliated third parties to keep confidential.

The Company will use reasonable efforts to furnish to each limited partner, within 90 days after the close of each taxable year, the tax information reasonably required by the limited partners for Federal and state income tax reporting purposes.

## TERM

The Operating Partnership will continue in full force and effect for approximately 99 years or until sooner dissolved pursuant to the terms of the Partnership Agreement.

# MATERIAL FEDERAL INCOME TAX CONSEQUENCES

The following summary of material Federal income tax consequences regarding the Company and the Offering is based on current law, is for general information only and is not tax advice. The information set forth below, to the extent that it constitutes matters of law, summaries of legal matters or legal conclusions, is the opinion of Latham & Watkins, tax counsel to the Company. This discussion does not purport to deal with all aspects of taxation that may be relevant to particular stockholders in light of their personal investment or tax circumstances, or to certain types of stockholders subject to special treatment under the Federal income tax laws, including, without limitation, certain financial institutions, life insurance companies, dealers in securities or currencies, stockholders holding Series B Preferred Stock as part of a conversion transaction, as part of a hedge or hedging transaction, or as a position in a straddle for tax purposes, tax-exempt organizations (except to the extent discussed under the heading "-- Taxation of Tax-Exempt Stockholders") or foreign corporations, foreign partnerships and persons who are not citizens or residents of the United States (except to the extent discussed under the heading

"-- Taxation of Non-U.S. Stockholders"). In addition, the summary below does not consider the effect of any foreign, state, local or other tax laws that may be applicable to prospective stockholders.

The information in this section is based on the Code, current, temporary and proposed Treasury Regulations promulgated thereunder, the legislative history of the Code, current administrative interpretations and practices of the IRS (including its practices and policies as expressed in certain private letter rulings which are not binding on the IRS except with respect to the particular taxpayers who requested and received such rulings), and court decisions, all as of the date hereof. No assurance can be given that future legislation, Treasury Regulations, administrative interpretations and practices and/or court decisions will not alter the Code or existing interpretations thereof, and any such change could apply retroactively to transactions preceding the date of the change. The Company has not requested, and does not plan to request, any ruling from the IRS concerning the tax treatment of the Company or the Operating Partnership. Thus, no assurance can be provided that the statements set forth herein (which are, in any event, not binding on the IRS or courts) will not be challenged by the IRS or will be sustained by a court if so challenged.

110

EACH PROSPECTIVE PURCHASER IS ADVISED TO CONSULT HIS OR HER TAX ADVISOR REGARDING THE TAX CONSEQUENCES TO HIM OR HER OF THE ACQUISITION, OWNERSHIP AND SALE OF THE SERIES B PREFERRED STOCK, INCLUDING THE FEDERAL, STATE, LOCAL, FOREIGN AND OTHER TAX CONSEQUENCES OF SUCH ACQUISITION, OWNERSHIP AND SALE AND OF POTENTIAL CHANGES IN APPLICABLE TAX LAWS.

### TAXATION OF THE COMPANY

General. The Company elected to be taxed as a REIT under Sections 856 through 860 of the Code, commencing with its taxable year ended December 31, 1997. The Company believes that, commencing with its taxable year ended December 31, 1997, it has been organized and has operated in such a manner as to qualify for taxation as a REIT under the Code commencing with such taxable year, and the Company intends to continue to operate in such a manner, but no assurance can be given that it has operated or will continue to operate in such a manner so as to qualify or remain qualified.

These sections of the Code and the corresponding Treasury Regulations are highly technical and complex. The following sets forth the material aspects of the sections that govern the Federal income tax treatment of a REIT and its stockholders. This summary is qualified in its entirety by the applicable Code provisions, rules and regulations promulgated thereunder, and administrative and judicial interpretations thereof.

Latham & Watkins has acted as tax counsel to the Company in connection with the Offering, and the Company's election to be taxed as a REIT. In the opinion of Latham & Watkins, commencing with the Company's taxable year ended December 31, 1997, the Company has been organized and has operated in conformity with the requirements for qualification as a REIT, and its method of operation will enable it to continue to meet the requirements for qualification and taxation as a REIT under the Code. It must be emphasized that this opinion is based on various factual assumptions relating to the organization and operation of the Company, the Operating Partnership, and their subsidiaries, and is conditioned upon certain representations made by such parties and certain other persons as to factual matters. In addition, this opinion is based upon the factual representations of the Company concerning its business and properties as set forth in this Prospectus. Moreover, such qualification and taxation as a REIT depends upon the Company's ability to meet (through actual annual operating results, asset composition, distribution levels and diversity of stock ownership) the various qualification tests imposed under the Code and discussed below, the results of which have not been and will not be reviewed by Latham & Watkins. Accordingly, no assurance can be given that the actual results of the Company's operations for any particular taxable year will satisfy such requirements. Further, the anticipated income tax treatment described in this Prospectus may be changed, perhaps retroactively, by legislative, administrative or judicial action at any time. See "-- Failure of the Company to Qualify as a REIT." With respect to certain legal matters relating to Maryland law, Latham & Watkins has relied upon the opinion of Ballard Spahr Andrews & Ingersoll, counsel for the Company.

If the Company qualifies for taxation as a REIT, it generally will not be subject to Federal corporate income taxes on its net income that is currently distributed to stockholders. This treatment substantially eliminates the "double taxation" (at the corporate and stockholder levels) that generally results from investment in a regular corporation. However, the Company will be subject to Federal income tax as follows. First, the Company will be required to pay tax at regular corporate rates on any undistributed "REIT taxable income," including undistributed net capital gains. Second, under certain circumstances, the Company may be subject to the "alternative minimum tax" on its items of tax preference. Third, if the Company has (i) net income from the sale or other disposition of "foreclosure property" (defined generally as property acquired by the Company through foreclosure or otherwise after a default on a loan secured by the property or a lease of the property) which is held primarily for sale to customers in the ordinary course of business or (ii) other nonqualifying income

from foreclosure property, it will be subject to tax at the highest corporate rate on such income. Fourth, if the Company has net income from prohibited transactions (which are, in general, certain sales or other dispositions of property held primarily for sale to customers in the ordinary course of business other than foreclosure property), such income will be subject to a 100% tax. Fifth, if the Company should fail to satisfy the 75% gross income test or the 95% gross income test (as discussed below), but has nonetheless

maintained its qualification as a REIT because certain other requirements have been met, it will be subject to a 100% tax on an amount equal to (a) the gross income attributable to the greater of the amount by which the Company fails the 75% or 95% test multiplied by (b) a fraction intended to reflect the Company's profitability. Sixth, if the Company should fail to distribute during each calendar year at least the sum of (i) 85% of its REIT ordinary income for such year, (ii) 95% of its REIT capital gain net income for such year and (iii) any undistributed taxable income from prior periods, the Company would be subject to a 4% excise tax on the excess of such required distribution over the amounts actually distributed. Seventh, with respect to any asset (a "Built-In Gain Asset") acquired by the Company from a corporation which is or has been a C corporation (i.e., generally a corporation subject to full corporate-level tax) in a transaction in which the basis of the Built-In Gain Asset in the hands of the Company is determined by reference to the basis of the asset in the hands of the C corporation, if the Company recognizes gain on the disposition of such asset during the ten-year period (the "Recognition Period") beginning on the date on which such asset was acquired by the Company, then, to the extent of the Built-In Gain (i.e., the excess of (a) the fair market value of such asset over (b) the Company's adjusted basis in such asset, determined as of the beginning of the Recognition Period), such gain will be subject to tax at the highest regular corporate rate pursuant to Treasury Regulations that have not yet been promulgated. The results described above with respect to the recognition of Built-In Gain assume that the Company will make an election pursuant to IRS Notice 88-19 and that the availability or nature of such election is not modified as proposed in President Clinton's 1999 Federal Budget Proposal.

Requirements for Qualification. The Code defines a REIT as a corporation, trust or association (i) which is managed by one or more trustees or directors; (ii) the beneficial ownership of which is evidenced by transferable shares, or by transferable certificates of beneficial interest; (iii) which would be taxable as a domestic corporation but for Sections 856 through 859 of the Code; (iv) which is neither a financial institution nor an insurance company subject to certain provisions of the Code; (v) the beneficial ownership of which is held by 100 or more persons; (vi) during the last half of each taxable year not more than 50% in value of the outstanding stock of which is owned, actually or constructively, by five or fewer individuals (as defined in the Code to include certain entities); and (vii) which meets certain other tests, described below, regarding the nature of its income and assets and the amount of its distributions. The Code provides that conditions (i) to (iv), inclusive, must be met during the entire taxable year and that condition (v) must be met during at least 335 days of a taxable year of twelve months, or during a proportionate part of a taxable year of less than twelve months. Conditions (v) and (vi) will not apply until after the first taxable year for which an election is made to be taxed as a REIT. For purposes of conditions (v) and (vi), pension funds and certain other tax-exempt entities are treated as individuals, subject to a "look-through" exception for pension funds in the case of condition (vi).

The Company believes that the conditions set forth above have been satisfied. The Company believes that it has issued sufficient shares of Common Stock with sufficient diversity of ownership pursuant to the Formation Transactions and the IPO to allow it to satisfy conditions (v) and (vi). In addition, the Charter provides for restrictions regarding the transfer and ownership of shares, which restrictions are intended to assist the Company in continuing to satisfy the share ownership requirements described in (v) and (vi) above. Such ownership and transfer restrictions are described under the caption "Description of Capital Stock -- Restrictions on Ownership and Transfer." These restrictions, however, may not ensure that the Company will, in all cases, be able to satisfy the share ownership requirements described above. If the Company fails to satisfy such share ownership requirements, the Company's status as a REIT will terminate; provided, however, if the Company complies with the rules contained in the applicable Treasury Regulations requiring the Company to attempt to ascertain the actual ownership of its shares, and the Company does not know, and would not have known through the exercise of reasonable diligence, whether it failed to meet the requirement set forth in condition (vi) above, the Company will be treated as having met such requirement. See "-- Failure of the Company to Qualify as a REIT." In addition, a corporation may not elect to become a REIT unless its taxable year is the calendar year. The Company has a calendar taxable year.

Termination of S Status. Prior to its merger into the Company, AMB believed that it validly elected to be taxed as an S corporation and that such election had not been revoked or otherwise terminated (except as provided below). In order to allow the Company to become a REIT, AMB revoked its S election shortly

before its merger into the Company. If AMB was not an S corporation in 1997 (the calendar year in which the Formation Transactions occurred), the Company likely would not qualify as a REIT for its taxable year ended December 31, 1997 and perhaps subsequent years. See "Failure of the Company to Qualify as a REIT." In connection with the IPO, Latham & Watkins rendered an opinion regarding AMB's Federal income tax status as an S corporation, which opinion was based upon certain representations made by AMB as to factual matters and upon the opinion of counsel for certain shareholders of AMB, with respect to matters relating to the tax status of such shareholders.

Ownership of Interests in Partnerships and Qualified REIT Subsidiaries. In the case of a REIT which is a partner in a partnership, Treasury Regulations provide that the REIT will be deemed to own its proportionate share of the assets of the partnership and will be deemed to be entitled to the income of the partnership attributable to such share. In addition, the character of the assets and gross income of the partnership shall retain the same character in the hands of the REIT for purposes of Section 856 of the Code, including satisfying the gross income tests and the asset tests. Thus, the Company's proportionate share of the assets and items of income of the Operating Partnership (including the Operating Partnership's share of such items of any subsidiary partnerships, including the Joint Ventures) will be treated as assets and items of income of the Company for purposes of applying the requirements described herein. The rules described above will also apply to a REIT's membership interest in a limited liability company which is taxable as a partnership for income tax purposes. Accordingly, references to partnerships and their partners in this discussion of material Federal income tax consequences shall include limited liability companies and their members, respectively. A summary of the rules governing the Federal income taxation of partnerships and their partners is provided below in " -- Tax Aspects of the Operating Partnership and the Joint Ventures." The Company has direct control of the Operating Partnership and operates it consistently with the requirements for qualification as a REIT. The Company, however, is a limited partner or non-managing member in certain of the Joint Ventures. If a Joint Venture takes or expects to take actions which could jeopardize the Company's status as a REIT or subject the Company to tax, the Company may be forced to dispose of its interest in such Joint Venture. In addition, it is possible that a Joint Venture could take an action which could cause the Company to fail a REIT income or asset test, and that the Company would not become aware of such action in a time frame which would allow it to dispose of its interest in the Joint Venture or take other corrective action on a timely basis. In such a case, the Company could fail to qualify as a REIT. The Company owns 100% of the stock of two subsidiaries that are qualified REIT subsidiaries (each, a "QRS") and may acquire stock of one or more new subsidiaries. A corporation will qualify as a QRS if 100% of its stock is held by the Company. A QRS will not be treated as a separate corporation, and all assets, liabilities and items of income, deduction and credit of a QRS will be treated as assets, liabilities and such items (as the case may be) of the Company for all purposes of the Code, including the REIT qualification tests. For this reason, references under "Material Federal Income Tax Consequences" to the income and assets of the Company shall include the income and assets of any QRS. A QRS will not be subject to Federal income tax and the Company's ownership of the voting stock of a QRS will not violate the restrictions against ownership of securities of any one issuer which constitute more than 10% of such issuer's voting securities or more than 5% of the value of the Company's total assets, as described below under "-- Asset Tests."

Income Tests. In order to maintain its qualification as a REIT, the Company annually must satisfy two gross income requirements. First, at least 75% of the Company's gross income (excluding gross income from prohibited transactions) for each taxable year must be derived directly or indirectly from investments relating to real property or mortgages on real property (including "rents from real property" and, in certain circumstances, interest) or from certain types of temporary investments. Second, at least 95% of the Company's gross income (excluding gross income from prohibited transactions) for each taxable year must be derived from such real property investments, dividends, interest and gain from the sale or disposition of stock or securities (or from any combination of the foregoing).

Rents received by the Company will qualify as "rents from real property" in satisfying the gross income requirements for a REIT described above only if several conditions are met. First, the amount of rent must not be based in whole or in part on the income or profits of any person. However, an amount received or accrued generally will not be excluded from the term "rents from real property" solely by reason of it being based on a

115

fixed percentage or percentages of receipts or sales. Second, the Code provides that rents received from a tenant will not qualify as "rents from real property" in satisfying the gross income tests if the REIT, or an actual or constructive owner of 10% or more of the REIT, actually or constructively owns 10% or more of such tenant (a "Related Party Tenant"). Third, if rent attributable to personal property leased in connection with a lease of real property is greater than 15% of the total rent received under the lease, then the portion of rent attributable to such personal property will not qualify as "rents from real

property." Finally, for rents received to qualify as "rents from real property," the REIT generally must not operate or manage the property or furnish or render services to the tenants of such property (subject to a 1% de minimis exception), other than through an independent contractor from whom the REIT derives no revenue; provided, however, the REIT may directly perform certain services that are "usually or customarily rendered" in connection with the rental of space for occupancy only and are not otherwise considered "rendered to the occupant" of the property. The Company does not and will not, and as general partner of the Operating Partnership, has not and will not permit the Operating Partnership to (i) charge rent for any property that is based in whole or in part on the income or profits of any person (except by reason of rent being based on a percentage of receipts or sales, as described above), (ii) rent any property to a Related Party Tenant, (iii) derive rental income attributable to personal property (other than personal property leased in connection with the lease of real property, the amount of which is less than 15% of the total rent received under the lease) or (iv) perform services considered to be rendered to the occupant of the property, other than through an independent contractor from whom the Company derives no revenue. Notwithstanding the foregoing, the Company may have taken and may continue to take certain of the actions set forth in (i) through (iv) above to the extent such actions will not, based on the advice of tax counsel to the Company, jeopardize the Company's status as a REIT.

The term "interest" generally does not include any amount received or accrued (directly or indirectly) if the determination of such amount depends in whole or in part on the income or profits of any person. However, an amount received or accrued generally will not be excluded from the term "interest" solely by reason of it being based on a fixed percentage or percentages of receipts or sales. The Company has not derived and does not expect to derive significant amounts of interest that fail to qualify under the 75% or 95% gross income tests.

The Investment Management Partnership conducts the asset management business and receives fees (including incentive fees) in exchange for the provision of certain services to asset management clients. In addition, Headlands Realty Corporation may provide certain services in exchange for a fee or derive other income which would not qualify under the REIT gross income tests. Such fees and other income do not accrue to the Company, but the Company derives its allocable share of dividend income from the Preferred Stock Subsidiaries through its interest in the Operating Partnership. Such dividend income qualifies under the 95%, but not the 75%, REIT gross income test. The Operating Partnership may provide certain management or administrative services to the Investment Management Partnership and Headlands Realty Corporation. The fees derived by the Operating Partnership as a result of the provision of such services will be nonqualifying income to the Company under both the 95% and 75% REIT income tests. The amount of such dividend and fee income will depend on a number of factors which cannot be determined with certainty, including the level of services provided by the Investment Management Partnership, Headlands Realty Corporation and the Operating Partnership. The Company will monitor the amount of the dividend income from the Preferred Stock Subsidiaries and the fee income described above, and will take actions intended to keep this income (and any other nonqualifying income) within the limitations of the REIT income tests. However, there can be no assurance that such actions will in all cases prevent the Company from violating a REIT income test.

If the Company fails to satisfy one or both of the 75% or 95% gross income tests for any taxable year, it may nevertheless qualify as a REIT for such year if it is entitled to relief under certain provisions of the Code. These relief provisions will be generally available if the Company's failure to meet such tests was due to reasonable cause and not due to willful neglect, the Company attaches a schedule of the sources of its income to its Federal income tax return, and any incorrect information on the schedule was not due to fraud with intent to evade tax. It is not possible, however, to state whether in all circumstances the Company would be entitled to the benefit of these relief provisions. For example, if the Company fails to satisfy the gross income tests because nonqualifying income that the Company intentionally incurs exceeds the limits on such income.

116

the IRS could conclude that the Company's failure to satisfy the tests was not due to reasonable cause. If these relief provisions are inapplicable to a particular set of circumstances involving the Company, the Company would not qualify as a REIT. As discussed above in "Material Federal Income Tax Consequences -- Taxation of the Company -- General," even if these relief provisions apply, a 100% tax would be imposed on an amount equal to (a) the gross income attributable to the greater of the amount by which the Company failed the 75% or 95% test multiplied by (b) a fraction intended to reflect the Company's profitability.

Any gain realized by the Company on the sale of any property held as inventory or other property held primarily for sale to customers in the ordinary course of business (including the Company's share of any such gain realized by the Operating Partnership) will be treated as income from a prohibited transaction that is subject to a 100% penalty tax. Such prohibited transaction income may also have an adverse effect upon the Company's ability to satisfy the

income tests for qualification as a REIT. Under existing law, whether property is held as inventory or primarily for sale to customers in the ordinary course of a trade or business is a question of fact that depends on all the facts and circumstances with respect to the particular transaction. The Company holds the Properties for investment with a view to long-term appreciation, engages in the business of acquiring, developing, owning and operating the Properties (and other properties) and makes such occasional sales of the Properties as are consistent with the Company's investment objectives. There can be no assurance, however, that the IRS might not contend that one or more of such sales is subject to the 100% penalty tax.

Asset Tests. The Company, at the close of each quarter of its taxable year, must also satisfy three tests relating to the nature of its assets. First, at least 75% of the value of the Company's total assets must be represented by real estate assets (including (i) its allocable share of assets held by partnerships in which the Company owns a direct or indirect interest, including the Operating Partnership and the Joint Ventures and (ii) stock or debt instruments held for not more than one year purchased with the proceeds of a stock offering or long-term (at least five years) public debt offering of the Company), cash, cash items and government securities. Second, not more than 25% of the Company's total assets may be represented by securities other than those in the 75% asset class. Third, of the investments included in the 25% asset class, the value of any one issuer's securities owned by the Company may not exceed 5% of the value of the Company's total assets and the Company may not own more than 10% of any one issuer's outstanding voting securities.

As described above, the Operating Partnership owns 100% of the non-voting preferred stock of each of the Preferred Stock Subsidiaries, and by virtue of its ownership of interests in the Operating Partnership, the Company is considered to own its pro rata share of such stock. See "Structure of the Company." The stock of each of the Preferred Stock Subsidiaries held by the Company (through the Operating Partnership) is not a qualifying real estate asset. The Operating Partnership does not and will not own any of the voting securities of either of the Preferred Stock Subsidiaries, and therefore the Company (through the Operating Partnership) will not be considered to own more than 10% of the voting securities of either of the Preferred Stock Subsidiaries. In addition, the Company believes (and has represented to tax counsel to the Company for purposes of its opinion, as described above) that the value of its pro rata share of the securities of each of the Preferred Stock Subsidiaries held by the Operating Partnership does not, in either case, exceed 5% of the total value of the Company's assets, and will not exceed such amount in the future. Tax counsel, in rendering its opinion as to the qualification of the Company as a REIT, has relied on the representation of the Company to such effect. No independent appraisals have been obtained to support this conclusion. There can be no assurance that the IRS will not contend that the value of the securities of one or both of the Preferred Stock Subsidiaries held by the Company (through the Operating Partnership) exceeds the 5% value limitation. The 5% value test must be satisfied not only on the date that the Company (directly or through the Operating Partnership) acquires securities in the applicable Preferred Stock Subsidiary, but also each time the Company increases its ownership of securities of such Preferred Stock Subsidiary, including as a result of increasing its interest in the Operating Partnership. For example, the Company's indirect ownership of securities of each Preferred Stock Subsidiary will increase as a result of the Company's capital contributions to the Operating Partnership (such as the contribution of the net proceeds of the Offering) or as limited partners exercise their redemption/exchange rights. Although the Company believes that it presently satisfies the 5% value test and plans to take steps to ensure that it satisfies such test for any quarter with respect to which retesting is to occur,

117

there can be no assurance that such steps will always be successful, or will not require a reduction in the Operating Partnership's overall interest in either or both of the Preferred Stock Subsidiaries.

In addition, President Clinton's 1999 Federal budget proposal contains a provision which would amend the REIT asset tests so as to prohibit REITs from owning stock of a corporation possessing more than 10% of the vote or value of all classes of stock of the corporation (other than a QRS or another REIT). This proposal would be effective with respect to stock acquired on or after the date of the first Congressional committee action with respect to the proposal (the "Action Date"). In addition, to the extent that a REIT's stock ownership is grandfathered by virtue of this effective date, such grandfathered status would terminate if the subsidiary corporation engages in a trade or business that it is not engaged in on the Action Date or acquires substantial new assets on or after such date. Accordingly, if this provision of the budget proposal is enacted in its present form, the Company's stock ownership in each of the Preferred Stock Subsidiaries would be grandfathered, but such grandfathered status would terminate as to a Preferred Stock Subsidiary if it engages in a trade or business that it is not engaged in on the Action Date or acquires substantial new assets on or after such date, even if such activities are undertaken prior to the adoption of the proposal. It is presently uncertain whether any proposal regarding REIT subsidiaries, such as the Preferred Stock Subsidiaries, will be enacted, or if enacted, what the terms of such proposal

After initially meeting the asset tests at the close of any quarter, the Company will not lose its status as a REIT for failure to satisfy the asset tests at the end of a later quarter solely by reason of changes in asset values. If the failure to satisfy the asset tests results from an acquisition of securities or other property during a quarter (including as a result of the Company increasing its interest in the Operating Partnership), the failure can be cured by the disposition of sufficient nonqualifying assets within 30 days after the close of that quarter. The Company intends to maintain adequate records of the value of its assets to ensure compliance with the asset tests and to take such other actions within 30 days after the close of any quarter as may be required to cure any noncompliance. If the Company fails to cure noncompliance with the asset tests within such time period, the Company would cease to qualify as a REIT.

Annual Distribution Requirements. The Company, in order to qualify as a REIT, is required to distribute dividends (other than capital gain dividends) to its stockholders in an amount at least equal to (i) the sum of (a) 95% of the Company's "REIT taxable income" (computed without regard to the dividends paid deduction and by excluding the Company's net capital gain) and (b) 95% of the excess of the net income, if any, from foreclosure property over the tax imposed on such income, minus (ii) the excess of the sum of certain items of noncash income (i.e., income attributable to leveled stepped rents, original issue discount or purchase money debt, or a like-kind exchange that is later determined to be taxable) over 5% of "REIT taxable income" as described in clause (i)(a) above. In addition, if the Company disposes of any Built-In Gain Asset during its Recognition Period, the Company will be required, pursuant to Treasury Regulations which have not yet been promulgated, to distribute at least 95% of the Built-In Gain (after tax), if any, recognized on the disposition of such asset. Such distributions must be paid in the taxable year to which they relate, or in the following taxable year if declared before the Company timely files its tax return for such year and if paid on or before the first regular dividend payment after such declaration. Such distributions are taxable to holders of the Company's capital stock (other than tax-exempt entities, as discussed below) in the year in which paid, even though such distributions relate to the prior year for purposes of the Company's 95% distribution requirement. The amount distributed must not be preferential -- i.e., each holder of shares of Common Stock must receive the same distribution per share, and each holder of shares of Series B Preferred Stock must receive the same distribution per share. To the extent that the Company does not distribute all of its net capital gain or distributes at least 95%, but less than 100%, of its "REIT taxable income," as adjusted, it will be subject to tax thereon at regular ordinary and capital gain corporate tax rates. The Company currently makes timely distributions sufficient to satisfy these annual distribution requirements. In this regard, the Partnership Agreement authorizes the Company, as general partner, to take such steps as may be necessary to cause the Operating Partnership to distribute to its partners an amount sufficient to permit the Company to meet these distribution requirements.

It is expected that the Company's REIT taxable income will be less than its cash flow due to the allowance of depreciation and other non-cash charges in computing REIT taxable income. Accordingly, the

Company anticipates that it will generally have sufficient cash or liquid assets to enable it to satisfy the distribution requirements described above. It is possible, however, that the Company, from time to time, may not have sufficient cash or other liquid assets to meet these distribution requirements due to timing differences between (i) the actual receipt of income and actual payment of deductible expenses and (ii) the inclusion of such income and deduction of such expenses in arriving at taxable income of the Company. In the event that such timing differences occur, in order to meet the distribution requirements, the Company may find it necessary to arrange for short-term, or possibly long-term, borrowings or to pay dividends in the form of taxable stock dividends.

If the Company fails to meet the 95% distribution test due to certain adjustments (e.g., an increase in the Company's income or a decrease in its deduction for dividends paid) by reason of a judicial decision or by agreement with the IRS, the Company may be able to pay a "deficiency dividend" to its stockholders in the taxable year of the adjustment, which dividend would relate back to the year being adjusted. In such case, the Company would also be required to pay interest to the IRS and would be subject to any applicable penalty provisions.

Furthermore, if the Company should fail to distribute during each calendar year (or in the case of distributions with declaration and record dates falling in the last three months of the calendar year, by the end of the following January) at least the sum of (i) 85% of its REIT ordinary income for such year, (ii) 95% of its REIT capital gain income for such year and (iii) any undistributed taxable income from prior periods, the Company would be subject to a 4% excise tax on the excess of such required distribution over the amounts actually distributed. Any REIT taxable income and net capital gain on which this excise tax is imposed for any year is treated as an amount distributed during

that year for purposes of calculating such tax.

Earnings and Profits Distribution Requirement. In order to qualify as a REIT, the Company cannot have at the end of any taxable year any undistributed "earnings and profits" that are attributable to a "C corporation" taxable year (i.e., a year in which a corporation is neither a REIT nor an S corporation). In connection with the Formation Transactions, the Company succeeded to various tax attributes of AMB, CIF and VAF (if the mergers of CIF and VAF into AMB (the "Private REIT Mergers") were treated as tax-free reorganizations under the Code), including any undistributed C corporation earnings and profits of such corporations. If AMB qualified as an S corporation for each year in which its activities would have created earnings and profits, and each of CIF and VAF qualified as a REIT during its existence and its Merger into the Company was treated as a tax-free reorganization under the Code, then such corporations would not have any undistributed C corporation earnings and profits. If, however, (i) either CIF or VAF failed to qualify as a REIT throughout the duration of its existence, or (ii) AMB failed to qualify as an S corporation for any year in which its activities would have created earnings and profits, then the Company would have acquired undistributed C corporation earnings and profits that, if not distributed by the Company prior to the end of its first taxable year, would prevent the Company from qualifying as a REIT.

The Company believes that each of CIF and VAF qualified as a REIT throughout the duration of its existence and that, in any event, neither CIF nor VAF had any undistributed C corporation earnings and profits at the time of the applicable Private REIT Merger. The Company believes that AMB qualified as an S corporation since its 1989 taxable year and that its activities prior to such year did not create any earnings and profits. In addition, in connection with the IPO, counsel to CIF and VAF rendered opinions with respect to each such corporation's qualification as a REIT for Federal income tax purposes, and Latham & Watkins rendered an opinion with respect to AMB's status as an S corporation for Federal income tax purposes. Such opinions were based on certain representations and assumptions. There can be no assurance, however, that the IRS would not contend otherwise on a subsequent audit of one or more of AMB, CIF or VAF.

### FAILURE OF THE COMPANY TO QUALIFY AS A REIT

If the Company fails to qualify for taxation as a REIT in any taxable year, and the relief provisions do not apply, the Company will be subject to tax (including any applicable alternative minimum tax) on its taxable income at regular corporate rates. Distributions to stockholders in any year in which the Company fails to qualify will not be deductible by the Company nor will they be required to be made. As a result, the

119

Company's failure to qualify as a REIT would substantially reduce the cash available for distribution by the Company to its stockholders. In addition, if the Company fails to qualify as a REIT, all distributions to stockholders will be taxable as ordinary income to the extent of the Company's current and accumulated earnings and profits and, subject to certain limitations of the Code, corporate distributees may be eligible for the dividends-received deduction. Unless entitled to relief under specific statutory provisions, the Company would also be disqualified from taxation as a REIT for the four taxable years following the year during which qualification was lost. It is not possible to state whether in all circumstances the Company would be entitled to such statutory relief. In addition, a Federal budget proposal contains a provision which, if enacted in its present form, would result in the immediate taxation of all gain inherent in a C corporation's assets upon an election by the corporation to become a REIT in taxable years beginning after January 1, 1999, and thus could effectively preclude the Company from re-electing to be taxed as a REIT following a loss of its REIT status.

### TAX ASPECTS OF THE OPERATING PARTNERSHIP AND THE JOINT VENTURES

General. Substantially all of the Company's investments are held indirectly through the Operating Partnership. In addition, the Operating Partnership holds certain of its investments indirectly through the Joint Ventures. In general, partnerships are "pass-through" entities which are not subject to Federal income tax. Rather, partners are allocated their proportionate shares of the items of income, gain, loss, deduction and credit of a partnership, and are potentially subject to tax thereon, without regard to whether the partners receive a distribution from the partnership. The Company includes in its income its proportionate share of the foregoing partnership items for purposes of the various REIT income tests and in the computation of its REIT taxable income. Moreover, for purposes of the REIT asset tests, the Company includes its proportionate share of assets held by the Operating Partnership and the Joint Ventures. See "-- Taxation of the Company -- Ownership of Partnership Interests by a REIT."

Entity Classification. The Company's interests in the Operating Partnership and the Joint Ventures involve special tax considerations, including the possibility of a challenge by the IRS of the status of any of such partnerships as a partnership (as opposed to an association taxable as a

corporation) for Federal income tax purposes. If the Operating Partnership or any of the Joint Ventures were treated as an association, it would be taxable as a corporation and therefore be subject to an entity-level tax on its income. In such a situation, the character of the Company's assets and items of gross income would change and preclude the Company from satisfying the asset tests and possibly the income tests (see "Taxation of the Company -- Requirements for Qualification" and "-- Asset Tests" and "-- Income Tests"), and, in turn, would prevent the Company from qualifying as a REIT. See "-- Taxation of the Company -- Failure of the Company to Qualify as a REIT" above for a discussion of the effect of the Company's failure to meet such tests for a taxable year. In addition, a change in the status of the Operating Partnership or any of the Joint Ventures for tax purposes might be treated as a taxable event, in which case the Company might incur a tax liability without any related cash distributions.

The IRS has issued certain Treasury Regulations (the "Final Regulations") which provide that a domestic business entity not otherwise classified as a corporation and which has at least two members (an "Eligible Entity") may elect to be taxed as a partnership for Federal income tax purposes. The Final Regulations apply for tax periods beginning on or after January 1, 1997 (the "Effective Date"). The Company has not requested, and does not intend to request, a ruling from the IRS that the Operating Partnership or any of the Joint Ventures will be treated as a partnership for Federal income tax purposes. However, the Company believes that the Operating Partnership and each of the Joint Ventures will be so treated.

Allocations of Operating Partnership Income, Gain, Loss and Deduction. The Partnership Agreement provides for preferred distributions of cash and preferred allocations of income to the Company in an amount equal to the dividends payable by the Company on the Series A Preferred Stock and will be amended to provide for preferred distributions of cash and preferred allocations of income to the Company in an amount equal to the dividends payable by the Company on the Series B Preferred Stock. As a consequence, the Company will receive distributions from the Operating Partnership sufficient to pay dividends on Series A Preferred Stock and the Series B Preferred Stock before any other partner in the Operating Partnership receives a distribution. In addition, if necessary, income will be specially allocated to the Company and losses

120

will be allocated to the other partners of the Operating Partnership in amounts necessary to ensure that the balance in the Company's capital account will at all times be equal to or in excess of the amount payable by the Company on the Series A Preferred Stock and the Series B Preferred Stock upon liquidation or redemption. All remaining items of operating income and loss will be allocated to the holders of Common Units in proportion to the number of Units or Performance Units held by each such Unitholder. All remaining items of gain or loss relating to the disposition of the Operating Partnership's assets upon liquidation will be allocated first to the partners in the amounts necessary, in general, to equalize the Company's and the limited partners' per unit capital accounts, with any special allocation of gain to the holders of Performance Units being offset by a reduction in the gain allocation to the Company and Unitholders which were Performance Investors. Certain limited partners have agreed to quarantee debt of the Operating Partnership, either directly through a guarantee or indirectly through an agreement to make capital contributions to the Operating Partnership under limited circumstances. As a result of these guarantees or contribution agreements, and notwithstanding the foregoing discussion of allocations of income and loss of the Operating Partnership to holders of Common Units, such limited partners could under limited circumstances be allocated a disproportionate amount of net loss upon a liquidation of the Operating Partnership, which net loss would have otherwise been allocable to the Company.

Although a partnership agreement will generally determine the allocation of income and loss among partners, such allocations will be disregarded for tax purposes if they do not comply with the provisions of Section 704(b) of the Code and the Treasury Regulations promulgated thereunder. Generally, Section 704(b) and the Treasury Regulations promulgated thereunder require that partnership allocations respect the economic arrangement of the partners. Accordingly, as required by Section 704(b) of the Code, the Partnership Agreement provides for certain "regulatory" allocations which, among other things, may defer the allocation of losses to the limited partners of the Operating Partnership. If an allocation is not respected under Section 704(b) of the Code for Federal income tax purposes, the item subject to the allocation will be reallocated in accordance with the partners' interests in the partnership, which will be determined by taking into account all of the facts and circumstances relating to the economic arrangement of the partners with respect to such item. The allocations of taxable income and loss provided for in the Partnership Agreement are intended to comply with the requirements of Section 704(b) of the Code and the Treasury Regulations promulgated thereunder.

Pursuant to Section 704(c) of the Code, income, gain, loss and deduction attributable to appreciated or depreciated property that is contributed to a partnership in exchange for an interest in the partnership must be allocated in a manner such that the contributing partner is charged with, or benefits from, respectively, the unrealized gain or unrealized loss associated with the

property at the time of the contribution. The amount of such unrealized gain or unrealized loss is generally equal to the difference between the fair market value of contributed property at the time of contribution and the adjusted tax basis of such property at such time (a "Book-Tax Difference"). Such allocations are solely for Federal income tax purposes and do not affect the book capital accounts or other economic or legal arrangements among the partners. The Operating Partnership was formed by way of contributions of property (such as the property contributed by certain Individual Account Investors, property contributed by the Company, which the Company acquired as successor to CIF and VAF, if the Private REIT Mergers qualified as tax-free reorganizations, and property contributed by certain other parties subsequent to the Formation Transactions), and subsequent to its formation has received additional contributions of property, which had a fair market value which differed from its adjusted tax basis at the time of contribution. Consequently, the Partnership Agreement requires that allocations relating to such properties be made in a manner consistent with Section 704(c) of the Code.

In general, the partners of the Operating Partnership who contributed assets having an adjusted tax basis less than their fair market value at the time of contribution will be allocated depreciation deductions for tax purposes which are lower than such deductions would have been if determined on a pro rata basis. In addition, in the event of the disposition of any of the contributed assets which have such a Book-Tax Difference, all income attributable to such Book-Tax Difference generally will be allocated to such contributing partners. These allocations will tend to eliminate the Book-Tax Difference over the life of the Operating Partnership. However, the special allocation rules of Section 704(c) do not always entirely eliminate the Book-Tax

121

Difference on an annual basis or with respect to a specific taxable transaction such as a sale. Thus, the carryover basis of the contributed assets in the hands of the Operating Partnership may cause the Company or other partners to be allocated lower depreciation and other deductions, and possibly an amount of taxable income in the event of a sale of such contributed assets in excess of the economic or book income allocated to it as a result of such sale. Such an allocation might cause the Company or other partners to recognize taxable income in excess of cash proceeds, which might adversely affect the Company's ability to comply with the REIT distribution requirements. See "-- Taxation of the Company -- Requirements for Qualification" and "-- Annual Distribution Requirements."

Treasury Regulations under Section 704(c) of the Code provide a partnership with a choice of several methods of accounting for Book-Tax Differences, including retention of the "traditional method" or the election of certain methods which would permit any distortions caused by a Book-Tax Difference to be entirely rectified on an annual basis or on a specific taxable transaction such as a sale. The Operating Partnership and the Company intend to use the "traditional method" to account for Book-Tax Differences with respect to the Properties which have previously been contributed to the Operating Partnership, but they have not yet determined which method they will use to account for Book-Tax Differences with respect to properties to be contributed to the Operating Partnership in the future.

With respect to any property purchased for cash by the Operating Partnership, such property will initially have a tax basis equal to its fair market value, and Section 704(c) of the Code will not apply.

### TAXATION OF TAXABLE U.S. STOCKHOLDERS GENERALLY

As used herein, the term "U.S. Stockholder" means a holder of shares of Series B Preferred Stock who (for United States Federal income tax purposes) (i) is a citizen or resident of the United States, (ii) is a corporation, partnership or other entity created or organized in or under the laws of the United States or of any state thereof or the District of Columbia (unless, in the case of a partnership, Treasury Regulations provide otherwise), (iii) is an estate the income of which is subject to United States Federal income taxation regardless of its source or (iv) is a trust the administration of which is subject to the primary supervision of a United States court and which has one or more United States persons who have the authority to control all substantial decisions of the trust. Notwithstanding the preceding sentence, to the extent provided in regulations, certain trusts in existence on August 20, 1996, and treated as United States persons prior to such date that elect to continue to be treated as United States persons, shall also be considered U.S. Stockholders.

Dividends and Other Distributions. As long as the Company qualifies as a REIT, distributions made by the Company out of its current or accumulated earnings and profits (and not designated as capital gain dividends) will constitute dividends taxable to taxable U.S. Stockholders as ordinary income. Such distributions will not be eligible for the dividends-received deduction otherwise available with respect to dividends received by U.S. Stockholders that are corporations. For purposes of determining whether distributions are out of current or accumulated earnings and profits, the earnings and profits of the Company will be allocated first to the Series A Preferred Stock and Series B Preferred Stock and then to the Company's Common Stock.

If the Company properly designates any portion of a dividend as a "capital gain dividend," a holder's share of such capital gain dividend would be an amount which bears the same ratio to the total amount of dividends paid to such holder for the year as the aggregate amount designated as a capital gain dividend bears to the aggregate amount of all dividends paid on all classes of shares of the Company's capital stock for the year. Distributions made by the Company that are treated as capital gain dividends will be taxable to taxable U.S. Stockholders as gains (to the extent that they do not exceed the Company's actual net capital gain for the taxable year) from the sale or disposition of a capital asset. Depending upon the period of time that the Company held the assets to which such gains were attributable, and upon certain designations, if any, which may be made by the Company, such gains may be taxable to non-corporate U.S. Stockholders at a rate of either 20%, 25% or, with respect to certain gains from sales of assets prior to January 1, 1998 (if any), 28%. U.S. Stockholders that are corporations may, however, be required to treat up to 20% of certain capital gain dividends as ordinary income.

122

To the extent that the Company makes distributions (not designated as capital gain dividends) in excess of its current and accumulated earnings and profits, such distributions will be treated first as a tax-free return of capital to each U.S. Stockholder, reducing the adjusted basis which such U.S. Stockholder has in his or her shares of Series B Preferred Stock for tax purposes by the amount of such distribution (but not below zero), with distributions in excess of a U.S. Stockholder's adjusted basis in his shares taxable as capital gains (provided that the shares have been held as a capital asset). With respect to non-corporate U.S. Stockholders, amounts described as being treated as capital gains in the preceding sentence will be taxable as long-term capital gains if the shares to which such gains are attributable have been held for more than one year, or short-term capital gains if such shares have been held for one year or less. Dividends declared by the Company in October, November or December of any year and payable to a stockholder of record on a specified date in any such month shall be treated as both paid by the Company and received by the stockholder on December 31 of such year; provided that the dividend is actually paid by the Company on or before January 31 of the following calendar year. Stockholders may not include in their own income tax returns any net operating losses or capital losses of the Company.

Distributions made by the Company and gain arising from the sale or exchange by a U.S. Stockholder of shares of Series B Preferred Stock will not be treated as passive activity income, and, as a result, U.S. Stockholders generally will not be able to apply any "passive losses" against such income or gain. Distributions made by the Company (to the extent they do not constitute a return of capital) generally will be treated as investment income for purposes of computing the investment interest limitation. Gain arising from the sale or other disposition of Series B Preferred Stock (or distributions treated as such), however, will not be treated as investment income under certain circumstances.

The Company may elect to retain, rather than distribute as a capital gain dividend, its net long-term capital gains. In such event, the Company would pay tax on such retained net long-term capital gains. In addition, to the extent designated by the Company, a U.S. Stockholder generally would (i) include its proportionate share of such undistributed long-term capital gains in computing its long-term capital gains in its return for its taxable year in which the last day of the Company's taxable year falls (subject to certain limitations as to the amount so includable), (ii) be deemed to have paid the capital gains tax imposed on the Company on the designated amounts included in such U.S. Stockholder's long-term capital gains, (iii) receive a credit or refund for such amount of tax deemed paid by it, (iv) increase the adjusted basis of its shares of Series B Preferred Stock by the difference between the amount of such includable gains and the tax deemed to have been paid by it and (v) in the case of a U.S. Stockholder that is a corporation, appropriately adjust its earnings and profits for the retained capital gains in accordance with Treasury Regulations to be prescribed by the IRS.

Upon any sale, exchange or other disposition of Series B Preferred Stock to or with a person other than the Company, a U.S. Stockholder will generally recognize gain or loss for federal income tax purposes in an amount equal to the difference between (i) the amount of cash and the fair market value of any other property received on such sale or other disposition and (ii) the holder's adjusted tax basis in such shares of Series B Preferred Stock for tax purposes. Such gain or loss will be capital gain or loss if the shares have been held by the U.S. Stockholder as a capital asset, and, in the case of a non-corporate U.S. Stockholder, will be long-term gain or loss if such shares have been held for more than one year. In general, any loss recognized by a U.S. Stockholder upon the sale or other disposition of shares of Series B Preferred Stock that have been held for six months or less (after applying certain holding period rules) will be treated as a long-term capital loss, to the extent of distributions received by such U.S. Stockholder from the Company which were required to be treated as long-term capital gains.

Redemption of Series B Preferred Stock. A redemption of shares of the

Series B Preferred Stock will be treated under Section 302 of the Code as a distribution taxable as a dividend (to the extent of the Company's current and accumulated earnings and profits) at ordinary income rates unless the redemption satisfies one of the tests set forth in Section 302(b) of the Code and is therefore treated as a sale or exchange of the redeemed shares. The redemption will be treated as a sale or exchange if it (i) is "substantially disproportionate" with respect to the holder, (ii) results in a "complete termination" of the holder's stock interest in the Company or (iii) is "not essentially equivalent to a dividend" with respect to the holder, all within the meaning of

121

Section 302(b) of the Code. In determining whether any of these tests have been met, shares of capital stock (including Common Stock, Series A Preferred Stock and Series B Preferred Stock and other equity interests in the Company) considered to be owned by the holder by reason of certain constructive ownership rules set forth in the Code, as well as shares of capital stock actually owned by the holder, must generally be taken into account. Because the determination as to whether any of the alternative tests of Section 302(b) of the Code will be satisfied with respect to any particular holder of the Series B Preferred Stock depends upon the facts and circumstances at the time that the determination must be made, prospective holders of the Series B Preferred Stock are advised to consult their own tax advisors to determine such tax treatment.

If a redemption of shares of the Series B Preferred Stock is not treated as a distribution taxable as a dividend to a particular holder, it will be treated, as to that holder, as a taxable sale or exchange. As a result, such holder will recognize gain or loss for federal income tax purposes in an amount equal to the difference between (i) the amount of cash and the fair market value of any property received (less any portion thereof attributable to accumulated and declared but unpaid dividends, which will be taxable as a dividend to the extent of the Company's current and accumulated earnings and profits) and (ii) the holder's adjusted basis in the shares of the Series B Preferred Stock for tax purposes. Such gain or loss will be capital gain or loss if the shares have been held as a capital asset, and, in the case of a non-corporate U.S. Stockholder, will be mid-term or long-term capital gain or loss if such shares have been held for more than one year or more than eighteen months, respectively. In general, any loss recognized by a U.S. Stockholder upon a redemption treated as a sale or exchange of shares of Series B Preferred Stock that have been held for six months or less (after applying certain holding period rules) will be treated as long-term capital loss, to the extent of distributions received by such U.S. Stockholder from the Company which were required to be treated as long-term capital gains.

If a redemption of shares of the Series B Preferred Stock is treated as a distribution taxable as a dividend, the amount of the distribution will be measured by the amount of cash and the fair market value of any property received by the holder. The holder's adjusted basis in the redeemed shares of the Series B Preferred Stock for tax purposes will be transferred to the holder's remaining shares of capital stock in the Company, if any. If the holder owns no other shares of capital stock in the Company, such basis may, under certain circumstances, be transferred to a related person or it may be lost entirely.

Backup Withholding. The Company reports to its U.S. Stockholders and the IRS the amount of dividends paid during each calendar year, and the amount of tax withheld, if any. Under the backup withholding rules, a stockholder may be subject to backup withholding at the rate of 31% with respect to dividends paid unless such holder (i) is a corporation or comes within certain other exempt categories and, when required, demonstrates this fact, or (ii) provides a taxpayer identification number, certifies as to no loss of exemption from backup withholding, and otherwise complies with applicable requirements of the backup withholding rules. A U.S. Stockholder that does not provide the Company with his correct taxpayer identification number may also be subject to penalties imposed by the IRS. Backup withholding is not an additional tax. Any amount paid as backup withholding will be creditable against the stockholder's income tax liability. In addition, the Company may be required to withhold a portion of capital gain distributions to any stockholders who fail to certify their non-foreign status to the Company. See "-- Taxation of Non-U.S. Stockholders."

Taxation of Tax-Exempt Stockholders. The IRS has ruled that amounts distributed as dividends by a qualified REIT do not constitute unrelated business taxable income ("UBTI") when received by a tax-exempt entity. Based on that ruling, provided that a tax-exempt stockholder (except certain tax-exempt stockholders described below) has not held its shares of Series B Preferred Stock as "debt financed property" within the meaning of the Code and such shares are not otherwise used in a trade or business, the dividend income from the Company will not be UBTI to a tax-exempt stockholder. Similarly, income from the sale of Series B Preferred Stock will not constitute UBTI unless such tax-exempt stockholder has held such shares as "debt financed property" within the meaning of the Code or has used the shares in a trade or business.

For tax-exempt stockholders which are social clubs, voluntary employee benefit associations, supplemental unemployment benefit trusts or qualified group legal services plans exempt from Federal income taxation

under Code Sections 501(c)(7), (c)(9), (c)(17) or (c)(20), respectively, income from an investment in the Company will constitute UBTI unless the organization is able to properly deduct amounts set aside or placed in reserve for certain purposes so as to offset the income generated by its investment in the Company. Such prospective investors should consult their own tax advisors concerning these "set aside" and reserve requirements.

Notwithstanding the above, however, a portion of the dividends paid by a "pension held REIT" shall be treated as UBTI as to any trust which (i) is described in Section 401(a) of the Code, (ii) is tax-exempt under Section 501(a) of the Code and (iii) holds more than 10% (by value) of the interests in the REIT. Tax-exempt pension funds that are described in Section 401(a) of the Code are referred to below as "qualified trusts."

A REIT is a "pension held REIT" if (i) it would not have qualified as a REIT but for the fact that Section 856(h)(3) of the Code provides that stock owned by qualified trusts shall be treated, for purposes of the "not closely held" requirement, as owned by the beneficiaries of the trust (rather than by the trust itself), and (ii) either (a) at least one such qualified trust holds more than 25% (by value) of the interests in the REIT, or (b) one or more such qualified trusts, each of which owns more than 10% (by value) of the interests in the REIT, hold in the aggregate more than 50% (by value) of the interests in the REIT. The percentage of any REIT dividend treated as UBTI is equal to the ratio of (i) the UBTI earned by the REIT (treating the REIT as if it were a qualified trust and therefore subject to tax on UBTI) to (ii) the total gross income of the REIT. A de minimis exception applies where the percentage is less than 5% for any year. The provisions requiring qualified trusts to treat a portion of REIT distributions as UBTI will not apply if the REIT is able to satisfy the "not closely held" requirement without relying upon the "look-through" exception with respect to qualified trusts. As a result of certain limitations on transfer and ownership of Common Stock, Series A Preferred Stock and Series B Preferred Stock contained in the Charter and the Series A Articles Supplementary and the Series B Articles Supplementary, the Company does not expect to be classified as a "pension held REIT."

### TAXATION OF NON-U.S. STOCKHOLDERS

The rules governing United States Federal income taxation of the ownership and disposition of stock by persons that are, for purposes of such taxation, nonresident alien individuals, foreign corporations, foreign partnerships or foreign estates or trusts (collectively, "Non-U.S. Stockholders") are complex, and no attempt is made herein to provide more than a brief summary of such rules. Accordingly, the discussion does not address all aspects of United States Federal income tax and does not address state, local or foreign tax consequences that may be relevant to a Non-U.S. Stockholder in light of its particular circumstances, including, for example, if the investment in the Company is connected to the conduct by a Non-U.S. Stockholder of a U.S. trade or business. In addition, this discussion is based on current law, which is subject to change, and assumes that the Company qualifies for taxation as a REIT. Prospective Non-U.S. Stockholders should consult with their own tax advisors to determine the impact of Federal, state, local and foreign income tax laws with regard to an investment in the Series B Preferred Stock, including any reporting requirements.

Distributions. Distributions by the Company to a Non-U.S. Stockholder that are neither attributable to gain from sales or exchanges by the Company of United States real property interests nor designated by the Company as capital gains dividends will be treated as dividends of ordinary income to the extent that they are made out of current or accumulated earnings and profits of the Company. Such distributions ordinarily will be subject to withholding of United States Federal income tax on a gross basis (that is, without allowance of deductions) at a 30% rate or such lower rate as may be specified by an applicable income tax treaty, unless the dividends are treated as effectively connected with the conduct by the Non-U.S. Stockholder of a United States trade or business or, if an income tax treaty applies, as attributable to a United States permanent establishment of the Non-U.S. Stockholder. Dividends that are effectively connected with such a United States trade or business (or, if an income tax treaty applies, that are attributable to a United States permanent establishment of the Non-U.S. Stockholder) will be subject to tax on a net basis (that is, after allowance of deductions) at graduated rates, in the same manner as U.S. Stockholders are taxed with respect to such dividends and are generally not subject to withholding. Any such dividends received by a Non-U.S.

Stockholder that is a corporation may also be subject to an additional branch profits tax at a 30% rate or such lower rate as may be specified by an applicable income tax treaty.

Pursuant to current Treasury Regulations, dividends paid to an address in a country outside the United States are generally presumed to be paid to a resident of such country for purposes of determining the applicability of withholding discussed above and the applicability of a tax treaty rate. Under

certain treaties, lower withholding rates generally applicable to dividends do not apply to dividends from a REIT, such as the Company. Certain certification and disclosure requirements must be satisfied to be exempt from withholding under the effectively connected income and permanent establishment exemptions discussed above.

Distributions in excess of current and accumulated earnings and profits of the Company will not be taxable to a Non-U.S. Stockholder to the extent that such excess distributions do not exceed the adjusted basis of the stockholder's Series B Preferred Stock, but rather will reduce the adjusted basis of such stock. If, at the time of the distribution, the Company is not a "domestically-controlled REIT," then the Series B Preferred Stock will constitute a "United States real property interest" and the distribution will therefore be subject to the Foreign Investment in Real Property Tax Act of 1980 ("FIRPTA"). See "-- Sale of Series B Preferred Stock" below. For FIRPTA withholding purposes (discussed below), such distributions (i.e., distributions that are not made out of earnings and profits) will be treated as consideration for the sale or exchange of shares of Series B Preferred Stock. To the extent that such distributions exceed the adjusted basis of a Non-U.S. Stockholder's Series B Preferred Stock, they will give rise to gain from the sale or exchange of his or her stock, the tax treatment of which is described below. If it cannot be determined at the time a distribution is made whether or not such distribution will be in excess of current and accumulated earnings and profits, the distribution will generally be treated as a dividend for withholding purposes. However, amounts thus withheld are generally refundable if it is subsequently determined that such distribution was, in fact, in excess of current and accumulated earnings and profits of the Company. A Non-U.S. Stockholder may obtain such a refund by filing the appropriate claim for refund with the IRS.

Distributions to a Non-U.S. Stockholder that are designated by the Company at the time of distribution as capital gains dividends (other than those arising from the disposition of a United States real property interest) generally will not be subject to United States Federal income taxation, unless (i) investment in the Series B Preferred Stock is effectively connected with the Non-U.S. Stockholder's United States trade or business (or, if an income tax treaty applies, is attributable to a United States permanent establishment of the Non-U.S. Stockholder), in which case the Non-U.S. Stockholder will be subject to the same treatment as domestic stockholders with respect to such gain (except that a stockholder that is a foreign corporation may also be subject to the 30% branch profits tax, as discussed above) or (ii) the Non-U.S. Stockholder is a nonresident alien individual who is present in the United States for 183 days or more during the taxable year and has a "tax home" in the United States, in which case the nonresident alien individual will be subject to a 30% tax on the individual's capital gains.

Distributions to a Non-U.S. Stockholder that are attributable to gain from sales or exchanges by the Company of United States real property interests will cause the Non-U.S. Stockholder to be treated as recognizing such gain as income effectively connected with a United States trade or business. A Non-U.S. Stockholder would thus generally be entitled to offset its gross income by allowable deductions and would pay tax on the resulting taxable income at the same rates applicable to domestic stockholders (subject to a special alternative minimum tax in the case of nonresident alien individuals). Also, such gain may be subject to a 30% branch profits tax in the hands of a Non-U.S. Stockholder that is a corporation and is not entitled to treaty relief or exemption, as discussed above. The Company is required to withhold tax equal to 35% of the amount of any such distribution. That amount is creditable against the Non-U.S. Stockholder's United States Federal income tax liability. To the extent that such withholding exceeds the actual tax owed by the Non-U.S. Stockholder, the Non-U.S. Stockholder may claim a refund from the IRS.

The Company or any nominee (e.g., a broker holding shares in street name) may rely on a certificate of non-foreign status on Form W-8 or Form W-9 to determine whether withholding is required on gains realized from the disposition of United States real property interests. A domestic person who holds shares of Series B

126

Preferred Stock on behalf of a Non-U.S. Stockholder will generally bear the burden of withholding, provided that the Company has properly provided a required notice and certain other requirements are met.

Sale of Series B Preferred Stock. Gain recognized by a Non-U.S. Stockholder upon the sale or exchange of shares of Series B Preferred Stock generally will not be subject to United States taxation unless such shares constitute a "United States real property interest" within the meaning of FIRPTA. The Series B Preferred Stock will not constitute a "United States real property interest" so long as the Company is a "domestically-controlled REIT." A "domestically-controlled REIT" is a REIT in which at all times during a specified testing period less than 50% in value of its stock is held directly or indirectly by Non-U.S. Stockholders. The Company believes that it will be a "domestically-controlled REIT," and therefore that the sale of shares of Series B Preferred Stock will not be subject to taxation under FIRPTA. However, because

the shares of Common Stock, Series A Preferred Stock and Series B Preferred Stock will be publicly traded, no assurance can be given that the Company will continue to be a "domestically-controlled REIT." Notwithstanding the foregoing, gain from the sale or exchange of shares of Series B Preferred Stock not otherwise subject to FIRPTA will be taxable to a Non-U.S. Stockholder if (i) the Non-U.S. Stockholder is a nonresident alien individual who is present in the United States for 183 days or more during the taxable year and has a "tax home" in the United States, in which case the nonresident alien individual will be subject to a 30% United States withholding tax on the amount of such individual's gain, or (ii) the investment in Series B Preferred Stock is effectively connected with the non-U.S. Stockholder's United States trade or business, in which case the Non-U.S. Stockholder will be subject to tax in the same manner as U.S. Stockholders with respect to such gain (except that a 30% branch profits tax may also apply as discussed above).

If the Company does not qualify as, or ceases to be, a "domestically-controlled REIT," gain arising from the sale or exchange by a Non-U.S. Stockholder of shares of Series B Preferred Stock would be subject to United States taxation under FIRPTA as a sale of a "United States real property interest" unless the shares are "regularly traded" (as defined by applicable Treasury Regulations) on an established securities market (e.g., the New York Stock Exchange) and the selling Non-U.S. Stockholder held no more than 5% (after applying certain constructive ownership rules) of the shares of Series B Preferred Stock during the shorter of (i) the period during which the taxpayer held such shares or (ii) the five-year period ending on the date of the disposition of such shares. If gain on the sale or exchange of shares of Series B Preferred Stock were subject to taxation under FIRPTA, the Non-U.S. Stockholder may be subject to regular United States income tax with respect to such gain in the same manner as a U.S. Stockholder (subject to any applicable alternative minimum tax, a special alternative minimum tax in the case of nonresident alien individuals and the possible application of the 30% branch profits tax in the case of foreign corporations), and the purchaser of the stock would be required to withhold and remit to the IRS 10% of the purchase price. The 10% withholding tax will not apply if the shares are "regularly traded" on an established securities market.

Backup Withholding Tax and Information Reporting. Backup withholding tax (which generally is a withholding tax imposed at the rate of 31% on certain payments to persons that fail to furnish certain information under the United States information reporting requirements) and information reporting will generally not apply to distributions paid to Non-U.S. Stockholders outside the United States that are treated as (i) dividends subject to the 30% (or lower treaty rate) withholding tax discussed above, (ii) capital gains dividends or (iii) distributions attributable to gain from the sale or exchange by the Company of United States real property interests. As a general matter, backup withholding and information reporting will not apply to a payment of the proceeds of a sale of Series B Preferred Stock by or through a foreign office of a foreign broker. Information reporting (but not backup withholding) will apply, however, to a payment of the proceeds of a sale of Series B Preferred Stock by a foreign office of a broker that (a) is a United States person, (b) derives 50% or more of its gross income for certain periods from the conduct of a trade or business in the United States or (c) is a "controlled foreign corporation" (generally, a foreign corporation controlled by United States stockholders) for United States tax purposes, unless the broker has documentary evidence in its records that the holder is a Non-U.S. Stockholder and certain other conditions are met, or the stockholder otherwise establishes an exemption. Payment to or through a United States office of a broker of the proceeds of a sale of Series B Preferred Stock is subject to both backup withholding and information reporting unless the stockholder certifies under penalty of perjury that the stockholder is a Non-U.S. Stockholder, or otherwise

127

establishes an exemption. Backup withholding is not an additional tax. A Non-U.S. Stockholder may obtain a refund of any amounts withheld under the backup withholding rules by filing the appropriate claim for refund with the IRS.

New Withholding Regulations. Final regulations dealing with withholding tax on income paid to foreign persons and related matters (the "New Withholding Regulations") were recently promulgated. In general, the New Withholding Regulations do not significantly alter the substantive withholding and information reporting requirements, but unify current certification procedures and forms and clarify reliance standards. For example, the New Withholding Regulations provide a certification rule under which a foreign stockholder who wishes to claim the benefit of an applicable treaty rate with respect to dividends received from a United States corporation will be required to satisfy certain certification and other requirements. In addition, the New Withholding Regulations require a corporation that is a REIT to treat as a dividend the portion of a distribution that is not designated as a capital gain dividend or return of basis and apply the 30% withholding tax (subject to any applicable deduction or exemption) to such portion, and to apply the FIRPTA withholding rules (discussed above) with respect to the portion of the distribution designated by the REIT as capital gain dividend. The New Withholding Regulations will generally be effective for payments made after December 31, 1999, subject

to certain transition rules. THE DISCUSSION SET FORTH ABOVE IN "TAXATION OF NON-U.S. STOCKHOLDERS" DOES NOT TAKE THE NEW WITHHOLDING REGULATIONS INTO ACCOUNT. PROSPECTIVE NON-U.S. STOCKHOLDERS ARE STRONGLY URGED TO CONSULT THEIR OWN TAX ADVISORS WITH RESPECT TO THE NEW WITHHOLDING REGULATIONS.

### TAX LIABILITIES AND ATTRIBUTES INHERITED FROM PREDECESSORS

Pursuant to the Formation Transactions, the Company succeeded to certain of the assets and liabilities of the entities which participated in the Formation Transactions, including potential tax liabilities of such entities. For instance, as a result of the Private REIT Mergers and the merger of AMB into the Company, the Company acquired all of the assets and liabilities of CIF, VAF and AMB, including any tax liabilities of such corporations. The tax treatment of the Private REIT Mergers is not certain. However, the Company intends to take the position that such mergers qualified as tax-free reorganizations under the Code. If either of the Private REIT Mergers did not qualify as a tax-free reorganization under the Code, such Private REIT Merger would be treated as a taxable sale by CIF or VAF (each a "Private REIT") of its assets to the Company in exchange for shares of Common Stock of the Company, followed by the Private REIT's distribution to its stockholders of such shares in a taxable liquidation. In this case, such Private REIT would recognize gain on this deemed taxable sale. However, assuming each Private REIT at all times qualified for taxation as a REIT, in calculating its taxable income, it should be entitled to a deduction in an amount equal to the lesser of (i) its earnings and profits for its taxable year ending with the Private REIT Merger (including the earnings and profits arising from the deemed sale of the assets to the Company) or (ii) the fair market value of the Private REIT Merger consideration it was deemed to distribute to its stockholders as a result of the Private REIT Merger. As a result of such deduction, it is expected that neither CIF nor VAF would be taxable on a material amount of gain for Federal income tax purposes as a result of such transactions. If either or both of CIF and VAF recognized any such gain or failed to qualify as a REIT, or if AMB failed to qualify as an S corporation, for any year prior to the Formation Transactions, the Company could have assumed a material Federal income tax liability. In addition, because many of the properties owned by CIF and VAF had fair market values in excess of their bases, if the Private REIT Mergers were treated as tax-free reorganizations under Section 368(a) of the Code, the Company's basis in the assets received pursuant to the applicable Private REIT Merger was lower than it would have been had such Private REIT Merger not been so treated. This lower basis would cause the Company to have lower depreciation deductions and higher gain on sale with respect to such properties than would be the case if such properties had been acquired in a taxable transaction.

The Built-in Gain rules described under the caption "-- Taxation of the Company -- General" above would apply (i) with respect to any assets acquired by the Company from a Private REIT in connection with the Private REIT Mergers if such Private REIT Mergers qualified as tax-free reorganizations under the Code and if a Private REIT failed to qualify, for any reason, as a REIT at any time during its existence, and/or

### 128

(ii) with respect to AMB's assets on the Company's election to be taxed as a REIT, if AMB failed to qualify, for any reason, as an S corporation at any time after AMB's acquisition of any of its assets and prior to its revocation of such election in connection with the Formation Transactions. In such case, if the Company failed to make a valid election pursuant to Notice 88-19, a Private REIT would recognize taxable gain on the Private REIT Merger under the Built-in Gain rules, notwithstanding that the Private REIT Merger otherwise qualified as a tax-free reorganization under the Code, and the Company would be required to recognize taxable gain with respect to AMB's assets on its election to be taxed as a REIT under the Built-in Gain rules, notwithstanding that the Company otherwise qualified as a REIT. The liability for any tax due with respect to the gain described above would be assumed by the Company as a result of the Mergers. The Company believes that (i) each of the Private REITs qualified as a REIT throughout its existence and (ii) AMB qualified as an S corporation since its 1989 taxable year and that it did not own any assets prior to such date. However, the Company has made a protective election under Notice 88-19 with respect to each of the Private REIT Mergers, and its election to be taxed as a REIT, in order to avoid the adverse consequences that otherwise could result from such events.

### OTHER TAX CONSEQUENCES

The Company and its stockholders may be subject to state or local taxation in various state or local jurisdictions, including those in which it or they transact business or reside. The state and local tax treatment of the Company and its stockholders may not conform to the Federal income tax consequences discussed above. Consequently, prospective stockholders should consult their own tax advisors regarding the effect of state and local tax laws on an investment in the Company. In addition, the Preferred Stock Subsidiaries will not qualify as REITs or as partnerships and, accordingly, will be subject to Federal, state and local income taxes on its taxable income at regular corporate rates. As a result, the Preferred Stock Subsidiaries will only be able to distribute out their net after-tax earnings to their stockholders, including the Operating

Partnership, thereby reducing the cash available for distribution by the Company to its stockholders.

### ERISA CONSIDERATIONS

The following is a summary of material considerations arising under ERISA and the prohibited transaction provisions of Section 4975 of the Code that may be relevant to a prospective purchaser (including, with respect to the discussion contained in "-- Status of the Company under ERISA," a prospective purchaser that is not an employee benefit plan, another tax-qualified retirement plan or an individual retirement account, individual retirement annuity, medical savings account or education individual retirement account (collectively, an "IRA")). This discussion does not purport to deal with all aspects of ERISA or Section 4975 of the Code or, to the extent not preempted, state law that may be relevant to particular employee benefit plan stockholders (including plans subject to Title I of ERISA, other employee benefit plans and IRAs subject to the prohibited transaction provisions of Section 4975 of the Code, and governmental plans and church plans that are exempt from ERISA and Section 4975 of the Code but that may be subject to state law requirements) in light of their particular circumstances.

A FIDUCIARY MAKING THE DECISION TO INVEST IN SHARES OF SERIES B PREFERRED STOCK ON BEHALF OF A PROSPECTIVE PURCHASER WHICH IS AN ERISA PLAN, A TAX QUALIFIED RETIREMENT PLAN, AN IRA OR OTHER EMPLOYEE BENEFIT PLAN IS ADVISED TO CONSULT ITS OWN LEGAL ADVISOR REGARDING THE SPECIFIC CONSIDERATIONS ARISING UNDER ERISA, SECTION 4975 OF THE CODE, AND (TO THE EXTENT NOT PRE-EMPTED) STATE LAW WITH RESPECT TO THE PURCHASE, OWNERSHIP OR SALE OF SHARES OF SERIES B PREFERRED STOCK BY SUCH PLAN OR IRA. Plans should also consider the entire discussion under the heading "Material Federal Income Tax Consequences," as material contained therein is relevant to any decision by an employee benefit plan, tax-qualified retirement plan or IRA to purchase the Series B Preferred Stock.

129

### EMPLOYEE BENEFIT PLANS, TAX-QUALIFIED RETIREMENT PLANS AND IRAS

Each fiduciary of an employee benefit plan subject to Title I of ERISA (an "ERISA Plan") should carefully consider whether an investment in shares of Series B Preferred Stock is consistent with its fiduciary responsibilities under ERISA. In particular, the fiduciary requirements of Part 4 of Title I of ERISA require (i) an ERISA Plan's investments to be prudent and in the best interests of the ERISA Plan, its participants and beneficiaries, (ii) an ERISA Plan's investments to be diversified in order to reduce the risk of large losses, unless it is clearly prudent not to do so, (iii) an ERISA Plan's investments to be authorized under ERISA and the terms of the governing documents of the ERISA Plan and (iv) that the fiduciary not cause the ERISA Plan to enter into transactions prohibited under Section 406 of ERISA. In determining whether an investment in shares of Series B Preferred Stock is prudent for purposes of ERISA, the appropriate fiduciary of an ERISA Plan should consider all of the facts and circumstances, including whether the investment is reasonably designed, as a part of the ERISA Plan's portfolio for which the fiduciary has investment responsibility, to meet the objectives of the ERISA Plan, taking into consideration the risk of loss and opportunity for gain (or other return) from the investment, the diversification, cash flow and funding requirements of the ERISA Plan, and the liquidity and current return of the ERISA Plan's portfolio. A fiduciary should also take into account the nature of the Company's business, the length of the Company's operating history and other matters described under "Risk Factors."

The fiduciary of an IRA or of an employee benefit plan not subject to Title I of ERISA because it is a governmental or church plan (if no election has been made under Section 410(d) of the Code) or because it does not cover common law employees (a "Non-ERISA Plan") should consider that such an IRA or Non-ERISA Plan may only make investments that are either authorized or not prohibited by the appropriate governing documents, not prohibited under Section 4975 of the Code and permitted under applicable state law.

### STATUS OF THE COMPANY UNDER ERISA

A prohibited transaction may occur if the assets of the Company are deemed to be assets of the investing ERISA Plans and disqualified persons deal with such assets. In certain circumstances where an ERISA Plan holds an interest in an entity, the assets of the entity are deemed to be ERISA Plan assets (the "look-through rule"). Under such circumstances, any person that exercises authority or control with respect to the management or disposition of such assets is an ERISA Plan fiduciary. ERISA Plan assets are not defined in ERISA or the Code, but the United States Department of Labor has issued regulations, effective March 13, 1987 (the "Regulations"), that outline the circumstances under which an ERISA Plan's interest in an entity will be subject to the look-through rule.

The Regulations apply only to the purchase by an ERISA Plan of an "equity interest" in an entity, such as stock of a REIT. However, the Regulations provide an exception to the look-through rule for equity interests that are

"publicly-offered securities." The Regulations also provide exceptions to the look-through rule for equity interests in certain types of entities, including any entity which qualifies as either a "real estate operating company" (a "REOC") or a "venture capital operating company" (a "VCOC").

Under the Regulations, a "publicly-offered security" is a security that is (i) freely transferable, (ii) part of a class of securities that is widely-held and (iii) either (a) part of a class of securities that is registered under section 12(b) or 12(q) of the Exchange Act or (b) sold to an ERISA Plan as part of an offering of securities to the public pursuant to an effective registration statement under the Securities Act and the class of securities of which such security is a part is registered under the Exchange Act within 120 days (or such longer period allowed by the SEC) after the end of the fiscal year of the issuer during which the offering of such securities to the public occurred. Whether a security is considered "freely transferable" depends on the facts and circumstances of each case. Under the Regulations, if the security is part of an offering in which the minimum investment is \$10,000 or less, then, (i) any restriction on or prohibition against any transfer or assignment of such security for the purposes of preventing a termination or reclassification of the entity for Federal or state tax purposes will not ordinarily prevent the security from being considered freely transferable and (ii) limitations or restrictions on the transfer or assignment of a security which are created or

130

persons other than the issuer of the security or persons acting for or on behalf of the issuer will ordinarily not prevent the security from being considered freely transferable. A class of securities is considered "widely-held" if it is a class of securities that is owned by 100 or more investors independent of the issuer and of one another.

Under the Regulations, a REOC is defined as an entity (i) which on certain testing dates has at least 50% of its assets (other than short-term investments pending long-term commitment or distribution to investors), valued at cost, invested in real estate which is managed or developed and with respect to which the entity has the right to substantially participate directly in the management or development activities and (ii) which, in the ordinary course of its business, is engaged directly in real estate management or development activities. A VCOC is defined as an entity (i) which on certain testing dates has at least 50% of its assets (other than short-term investments pending long-term commitment or distribution to investors), valued at cost, invested in one or more operating companies with respect to which the entity has management rights and (ii) which, in the ordinary course of its business, actually exercises its management rights with respect to one or more of the operating companies in which it invests.

The Series B Preferred Stock of the Company is expected to meet the criteria of the publicly-offered securities exception to the look-through rule. First, the Series B Preferred Stock should be considered to be freely transferable, as the minimum investment will be less than \$10,000 and the only restrictions upon its transfer are those required under Federal tax laws to maintain the Company's status as a REIT, resale restrictions under applicable Federal securities laws with respect to securities not purchased in the Offering and those owned by the Company's officers, directors and other affiliates, and voluntary restrictions agreed to by the Company and Morgan Stanley & Co. Incorporated, on behalf of the Underwriters, in connection with the Offering. Second, the Series B Preferred Stock is expected to be held by 100 or more investors and it is expected that at least 100 or more of these investors will be independent of the Company and of one another. Third, the Series B Preferred Stock will be part of an offering of securities to the public pursuant to an effective registration statement under the Securities Act and will be registered under the Exchange Act within 120 days after the end of the fiscal year of the Company during which the offering of such securities to the public occurs. In addition, the Company has obtained management rights with respect to the Operating Partnership and conducts its affairs in such a manner that it will qualify as either a REOC or VCOC under the Regulations. Accordingly, the Company believes that if an ERISA Plan purchases the Series B Preferred Stock, the Company's assets should not be deemed to be ERISA Plan assets and, therefore, that any person who exercises authority or control with respect to the Company's assets should not be an ERISA Plan fiduciary.

131

### UNDERWRITERS

Under the terms and subject to the conditions in the Underwriting Agreement dated the date hereof (the "Underwriting Agreement"), the Underwriters named below, for whom Morgan Stanley & Co. Incorporated, Smith Barney Inc., Goldman, Sachs & Co., Merrill Lynch, Pierce, Fenner & Smith Incorporated and Lehman Brothers Inc. are acting as representatives (the "Representatives"), have severally agreed to purchase, and the Company has agreed to sell to them, severally, the respective number of shares of Series B Preferred Stock set forth opposite the names of such Underwriters below:

<TABLE>

NUMBER

</TABLE>

The Underwriting Agreement provides that the obligations of the several Underwriters to pay for and accept delivery of the Series B Preferred Stock offered hereby are subject to the approval of certain legal matters by their counsel and to certain other conditions. The Underwriters are obligated to take and pay for all of the shares of Series B Preferred Stock offered hereby if any such shares are taken.

The Underwriters propose to offer part of the Series B Preferred Stock directly to the public at the public offering price set forth on the cover page of this Prospectus and part to certain dealers at a price that represents a concession not in excess of \$ a share. Any Underwriter may allow, and any such dealer may reallow, a concession to certain other dealers not in excess of \$ a share. After the initial offering of the Series B Preferred Stock, the offering price and other selling terms may from time to time be varied by the Underwriters.

The Company has granted to the Underwriters an option, exercisable for 30 days after the date hereof, to purchase up to 450,000 additional shares of Series B Preferred Stock to cover over-allotments, if any, at the public offering price less the underwriting discount set forth on the cover page of this Prospectus. If the Underwriters exercise this option, each Underwriter will have a firm commitment, subject to certain conditions, to purchase approximately the same percentage thereof which the number of shares of Series B Preferred Stock to be purchased by such Underwriter bears to the total number of shares of Series B Preferred Stock, as shown in the foregoing table.

The Company has agreed to indemnify the several Underwriters against certain liabilities, including liabilities under the Securities Act, or to contribute to payments the Underwriters may be required to make in respect of such liabilities.

Application has been made to list the Series B Preferred Stock on the NYSE. If so approved, trading of the Series B Preferred Stock on the NYSE is expected to commence within the 30-day period after initial delivery thereof. The Underwriters have advised the Company that they intend to make a market in the Series B Preferred Stock prior to the commencement of trading on the NYSE. The Underwriters will have no obligation to make a market in the Series B Preferred Stock, however, and may cease market-making activities, if commenced, at any time.

The Company has agreed that, without the prior written consent of Morgan Stanley & Co. Incorporated on behalf of the Underwriters, it will not, during the period ending 30 days after the date of this Prospectus, (i) offer, pledge, sell, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant any option, right or warrant to purchase, lend or otherwise transfer or dispose of, directly or indirectly, any shares of Series B Preferred Stock, any other equity securities of the Company which are

132

substantially similar to the Series B Preferred Stock (other than any securities of the Company which are convertible into Common Stock) or any securities convertible into or exercisable or exchangeable for shares of Series B Preferred Stock or any other equity securities of the Company which are substantially similar to the Series B Preferred Stock (other than any securities of the Company which are convertible into Common Stock) or (ii) enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of any shares of Series B Preferred Stock, any other equity securities of the Company which are substantially similar to the Series B Preferred Stock (other than any securities of the Company which are convertible into Common Stock) or any securities convertible into or exercisable or exchangeable for shares of Series B Preferred Stock or any other equity securities of the Company which are substantially similar to the Series B Preferred Stock (other than any securities of the Company which are convertible into Common Stock), whether any such transaction described in clause (i) or (ii) above is to be settled by delivery of Series B Preferred Stock, other securities, in cash or otherwise. The restrictions described in this paragraph

do not apply to the sale of Series B Preferred Stock to the Underwriters.

In order to facilitate the Offering, the Underwriters may engage in transactions that stabilize, maintain or otherwise affect the price of the Series B Preferred Stock. Specifically, the Underwriters may stabilize the price of the Series B Preferred Stock and the Underwriters may bid for, and purchase, the Series B Preferred Stock in the open market. Finally, the underwriting syndicate may reclaim selling concessions allowed to an Underwriter or a dealer for distributing the Series B Preferred Stock in the Offering, if the syndicate repurchases previously distributed Series B Preferred Stock in transactions to cover syndicate short positions, in stabilization transactions or otherwise. Any of these activities may stabilize or maintain the market price of the Series B Preferred Stock above independent market levels. The Underwriters are not required to engage in these activities, and may end any of these activities at any time.

### LEGAL MATTERS

Certain legal matters in connection with the Offering will be passed upon for the Company by Latham & Watkins, San Francisco, California. Certain legal matters will be passed upon for the Underwriters by Gibson, Dunn & Crutcher LLP, Los Angeles, California. Certain legal matters relating to Maryland law, including the validity of the issuance of the shares of Series B Preferred Stock offered hereby, will be passed upon for the Company by Ballard Spahr Andrews & Ingersoll, Baltimore, Maryland. In addition, the description of Federal income tax consequences contained in this Prospectus under the caption "Material Federal Income Tax Consequences" is, to the extent that it constitutes matters of law, summaries of legal matters or legal conclusions, the opinion of Latham & Watkins, tax counsel to the Company.

### EXPERTS

The audited financial statements and schedule included in this Prospectus and elsewhere in the Registration Statement, to the extent and for the periods indicated in their reports have been audited by Arthur Andersen LLP, independent public accountants, and are included herein in reliance upon the authority of said firm as experts in accounting and auditing in giving said reports.

### AVAILABLE INFORMATION

The Company is subject to the informational requirements of the Exchange Act and, in accordance therewith, files reports, proxy statements and other information with the Securities and Exchange Commission (the "Commission"). Such reports, proxy statements and other information can be inspected and copied at the public reference facilities maintained by the Commission at Judiciary Plaza, 450 Fifth Street, N.W., Washington, D.C. 20549, and at the following regional offices of the Commission: Seven World Trade Center, Suite 1300, New York, New York 10048 and Citicorp Center, 500 West Madison Street, Suite 1400, Chicago, Illinois 60661-2511. Copies of such materials can be obtained by mail from the Public Reference Section of the Commission, at Judiciary Plaza, 450 Fifth Street, N.W., Washington, D.C. 20549, at prescribed rates. The Commission maintains a World Wide Web site on the Internet at http://www.sec.gov that contains reports,

133

proxy statements and other information regarding registrants that file electronically with the Commission. In addition, reports, proxy statements and other information concerning the Company can be inspected at the New York Stock Exchange, Inc., 20 Broad Street, New York, New York 10005.

This Prospectus constitutes a part of a Registration Statement on Form S-11 (together with amendments and exhibits thereto, the "Registration Statement") filed by the Registrants with the Commission under the Securities Act. The Prospectus omits certain of the information contained in the Registration Statement, and reference is hereby made to the Registration Statement for further information with respect to the Registrants and the securities offered hereby. Any statements contained herein concerning the provisions of any document filed as an exhibit to the Registration Statement or otherwise filed with the Commission are not necessarily complete, and in each instance reference is made to the copy of such document so filed. Each such statement is qualified in its entirety by such reference.

134

### GLOSSARY

"ACBM" means asbestos-containing building materials.

"ADA" means the Americans with Disabilities Act of 1990.

"affiliate" has the meaning given to it in the Securities Act.

"AMB" means AMB Institutional Realty Advisors, Inc., a California corporation.

"AMB Intercompany Party" means a party to the Intercompany Agreement.

"AMB Predecessors" means collectively, AMB and certain real estate investment funds, trusts, corporations and partnerships that prior to the IPO owned the Properties, including CIF, VAF, WPF and the Individual Account Investors.

"AMB Property Corporation" means AMB Property Corporation, a Maryland corporation with its principal office at 505 Montgomery Street, San Francisco, California 94111.

"AMBCREA" means AMB Corporate Real Estate Advisors, Inc., a California corporation.

"AMBI" means AMB Investments, Inc., a California corporation.

"AMB Investment Management" means AMB Investment Management Corporation, a Maryland corporation, of which the Company owns 100% of the non-voting preferred stock (representing 95% of its economic value) and certain of the Executive Officers own 100% of the outstanding voting common stock (representing 5% of its economic value) with its operations conducted through the Investment Management Partnership and which, through the Investment Management Partnership, provides the real estate advisory services to the Company and to certain of AMB's clients which did not participate in the Formation Transactions.

"Anchor Tenants" means retail tenants occupying more than 10,000 rentable square feet and all grocery stores and drugstores.

"Annualized Base Rent" means the monthly contractual rent under existing leases at June 30, 1998, multiplied by 12. This amount excludes expense reimbursements and rental abatements for industrial and retail properties as well as percentage rents for retail properties.

"Built-in Gain Asset" means an asset acquired by the Company from a corporation which is or has been a C Corporation.

"Bylaws" means the bylaws of the Company.

"Charter" means the Articles of Incorporation of the Company, as supplemented by the Articles Supplementary filed with the State Department of Assessments and Taxation of Maryland establishing the terms of the Series A Preferred Stock and the Articles Supplementary filed with the State Department of Assessments and Taxation of Maryland establishing the terms of the Series B Preferred Stock, and as further supplemented, and as amended or restated, from time to time.

"CIF" means AMB Current Income Fund, Inc., a Maryland corporation.

"Code" means the Internal Revenue Code of 1986.

"Common Stock" means shares of common stock, par value \$.01 per share, of the Company.

"Common Units" means units of the Operating Partnership designated as common units pursuant to the Partnership Agreement.

"Company" means AMB Property Corporation and its subsidiaries, including AMB Property, L.P. and its subsidiaries and, with respect to the period prior to the IPO, unless the context requires otherwise, the AMB Predecessors.

135

"Credit Facility" means the Operating Partnership's unsecured \$500 million credit facility among the Operating Partnership, MGT and a syndicate of 12 other banks.

"Debt-to-Total Market Capitalization Ratio" means the ratio calculated based on the Company's total consolidated debt and its pro rata share of unconsolidated debt as a percentage of the market value of outstanding shares of Common Stock plus the value of the liquidation preference of outstanding shares of Preferred Stock and Units (not owned by the Company) plus the Company's total consolidated debt and its pro rata share of unconsolidated debt.

"Eastern region" means the Eastern region of the United States as defined by the National Council of Real Estate Investment Fiduciaries which includes the states of Connecticut, Delaware, Kentucky, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, West Virginia and the District of Columbia.

"Environmental Laws" means the Federal, state and local laws and regulations relating to the protection of the environment.

"Exchange Act" means the Securities Exchange Act of 1934, as amended.

"Executive Officer" means an officer of the Operating Partnership and the Company named in the table under the caption "Management."

"expense reimbursements" means each tenant's share of taxes, insurance and operating expenses to be reimbursed to the Company.

"FASB" means the Financial Accounting Standards Board.

"Final Regulations" means certain finalized and published Treasury Regulations which provide that an Eligible Entity may elect to be taxed as a partnership for Federal income tax purposes.

"FIRPTA" means the Foreign Investment in Real Property Tax Act of 1980.

"Formation Transactions" means certain transactions in which the Company, the Operating Partnership and AMB Investment Management engaged in to enable the Company to continue and grow the real estate operations of the AMB Predecessors and to enable the Company to qualify as a REIT for Federal income tax purposes commencing with its taxable year ended December 31, 1997.

"forward-looking statements" means statements relating to, without limitation, future economic performance, plans and objectives of management for future operations and projections of revenue and other financial items, which can be identified by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates," or "anticipates" or the negative thereof or other variations thereon or comparable terminology.

"Funds from Operations" or "FFO" means income (loss) from operations before disposal of real estate properties, minority interests and extraordinary items plus depreciation and amortization, excluding depreciation of furniture, fixtures and equipment and the Company's share of the FFO of unconsolidated joint ventures less FFO attributable to minority interests in consolidated joint ventures which are not convertible into shares of Common Stock, Series A Preferred Stock and Series B Preferred Stock dividends.

"GAAP" means generally accepted accounting principles.

"GP Units" means units of the Operating Partnership representing the general partnership interest therein, with generally identical rights to distributions as the Units.

"greater than 10% stockholder" means an individual owning (within the meaning of Section  $424\,(d)$  of the Code) more than ten percent of the total combined voting power of all classes of stock of the Company, any subsidiary or any parent corporation.

"Indemnity Consideration" means the shares of Common Stock or Units issued or cash paid pursuant to any indemnification obligation.

136

"Indemnity Escrow" means an escrow available to provide for an indemnification commitment into which the Indemnity Consideration was deposited.

"Independent Director" means a director who is not an employee, officer or affiliate of the Company or a subsidiary or division thereof, or a relative of an Executive Officer, or who is not an individual member of an organization acting as advisor, consultant or legal counsel, receiving compensation on a continuing basis from the Company in addition to director's fees.

"Individual Account Investors" means certain individual account investors, each of which has assets under management with AMB pursuant to an investment advisory agreement.

"Industrial Properties" means the industrial buildings comprised principally of warehouse distribution facilities which are owned by the Company.

"in-fill" means those markets which are typified by significant population densities and low availability of land which could be developed into competitive industrial or retail properties, as applicable. Such properties allow for a more precise analysis of their trade areas and competition than properties located in areas which are undergoing substantial real estate development.

"Intercompany Agreement" means that certain agreement dated January 1, 1993, as amended, entered into by and among AMBI, AMB, AMBCREA, AMB Properties, AMB Development, Inc., AMB Institutional Housing Partners and other related or commonly controlled business entities as may become parties thereto from to

"Investment Committee" means that certain management committee which reviews and approves each investment of the Company and the Operating Partnership.

"Investment Management Partnership" means AMB Investment Management Limited

Partnership, a Maryland limited partnership, of which AMB Investment Management is the sole general partner and owns the entire capital interests, and through which the operations of AMB Investment Management are conducted.

"Investors" means the CIF Stockholders, VAF Stockholders, WPF Investors and the Individual Account Investors.

"IPO" means the initial public offering of the Company's common stock.

"IRA" means an individual retirement account.

"IRS" means the United States Internal Revenue Service.

"Joint Ventures" means the joint ventures, limited liability companies and partnerships in which the Operating Partnership (or a subsidiary thereof) is a venturer or partner, respectively, with certain third parties.

"look-through rule" means under certain circumstances, where an investing plan holds an interest in an entity and the assets of the entity are deemed to be Plan assets.

"MGCL" means Maryland General Corporation Law.

"MGT" means Morgan Guaranty Trust Company of New York.

"Midwestern region," means the Midwestern region of the United States as defined by the National Council of Real Estate Investment Fiduciaries which includes the states of Illinois, Iowa, Indiana, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota and Wisconsin.

"Named Executive Officers" means the Company's Chief Executive Officer and the four other most highly compensated executive officers.

"NAIOP" means the National Association of Industrial and Office Parks.

"NAREIM" means the National Association of Real Estate Investment Managers.

"NAREIT" means the National Association of Real Estate Investment Trusts.

"New Withholding Regulations" means final regulations which were recently promulgated which deal with withholding tax on income paid to foreign persons and related matters.

"Non-Anchor Tenant" refers to all tenants which are not Anchor Tenants.

"Non-ERISA Plan" means the fiduciary of an IRA or of an employee benefit plan not subject to Title I of ERISA because it is a governmental or church plan or because it does not cover common law employees.

"NYSE" means the New York Stock Exchange.

"Offering" means the offering of the Series B Preferred Stock made hereby.

"Operating Partnership" means AMB Property, L.P., a Delaware limited partnership of which the Company is the general partner.

"Ownership Limit" means, with respect to the Common Stock, actual or constructive ownership by any person of more than 9.8% of the issued and outstanding shares of Common Stock (subject to certain exceptions), with respect to the Series A Preferred Stock, actual or constructive ownership by any person of more than 9.8% of the issued and outstanding shares of the Series A Preferred Stock and, with respect to the Series B Preferred Stock, actual or constructive ownership by any person of more than 9.8% of the issued and outstanding shares of the Series B Preferred Stock, in each case, by value or number of shares, whichever is more restrictive.

"Partnership Act" means the Delaware Uniform Limited Partnership Act.  $\,$ 

"Partnership Agreement" means the partnership agreement of the Operating Partnership.

"percentage rents" means the rents calculated as a percentage of a tenant's gross sales above predetermined thresholds.

"Performance Investors" means those investors which, immediately prior to the IPO, owned assets (either directly or through CIF, VAF or WPF) which were subject to advisory agreements with AMB and included an incentive fee provision or, in the case of WPF, a "catch up adjustment."

"Performance Shares" means the specified portion of the Shares issuable in the Formation Transactions to Performance Investors.

"Performance Units" means units of the Operating Partnership issued to certain officers and employees of the Operating Partnership.

"Plan" means an ERISA Plan, a tax-qualified retirement plan or other employee benefit plan.

"Preference Units" means the preferred units and other partnership interests of different classes and series of the Operating Partnership having such rights, preferences and other privileges, variations and designations as may be determined by the Company in its capacity as general partner of the Operating Partnership.

"Preferred Stock" means preferred stock, \$0.01 par value per share, which the Charter of the Company authorize the Board of Directors to cause the Company to issue, in series, and to establish the preferences, rights and other terms of any series so issued.

"Preferred Stock Subsidiaries" means  ${\tt AMB}$  Investment Management and Headlands Realty Corporation.

"Prohibited Owner" means the person or entity holding shares in excess of the Ownership Limit or such other limit.

"Prohibited Transferee" means, with respect to any purported sale, transfer, gift, assignment, devise or other disposition of shares of capital stock of the Company (or other event) which results in a transfer to a trust, as provided in the Charter, the record holder of such shares if such sale, transfer, gift, assignment, devise or other disposition had been valid under the Charter, unless such record holder would have acquired or owned shares of capital stock of the Company for another person who is the beneficial transferee or owner of such shares, in which case the Prohibited Transferee shall be such person.

138

"Properties" means the Industrial Properties and the Retail Properties.

"property operating expenses" means real estate taxes and insurance, repairs and maintenance and property operating expenses.

"Prospectus" means the prospectus to be used in connection with the Offering of the Series B Preferred Stock.

"QRS" means a qualified REIT subsidiary.

"Recognition Period" means, with respect to a Built-in Gain Asset, a 10-year period beginning on the date on which the Company acquired such asset.

"Registrable Shares" means the Shares issuable upon exchange of Units or otherwise, the holder of which has certain registration rights with respect to those Shares.

"Registration Rights" means certain registration rights with respect to the Shares issuable upon exchange of Units or otherwise granted to investors who received Units in connection with the Formation Transactions.

"Regulations" means regulations issued by the United States Department of Labor, effective as of March 13, 1987.

"REIT" means a real estate investment trust under the Code.

"Related Party Tenant" means a tenant in which a REIT, or an actual or constructive owner of 10% or more of the REIT actually or constructively owns 10% or more of such tenant.

"REOC" means an entity (i) which on certain testing dates has at least 50% of its assets (other than short-term investments pending long-term commitment or distribution to investors), valued at cost, invested in real estate which is managed or developed and with respect to which the entity has the right to substantially participate directly in the management or development activities and (ii) which, in the ordinary course of its business, is engaged directly in real estate management or development activities.

"restricted securities" has the meaning given to it in Rule 144 under the Securities  $\mbox{Act.}$ 

"Restricted Shares" means the "restricted securities" under the meaning of Rule 144 of the Securities Act consisting of the Shares held or to be held by Investors and the Shares reserved for issuance upon redemption of Units by Investors who elect to receive Units in exchange for their respective real property interests.

"Retail Properties" means the retail properties comprised principally of community shopping centers which are owned by the Company.

"Rule 144" means the rule adopted by the SEC that permits holders of restricted securities as well as affiliates of an issuer of the securities, pursuant to certain conditions and subject to certain restrictions, to sell

their securities publicly without registration under the Securities Act.

"San Francisco Bay Area" means the area comprised of the nine counties in immediate proximity to the San Francisco Bay.

"SEC" or "Commission" means the Securities and Exchange Commission.

"Section 401(k) Plan" means the Company's Section 401(k) savings/retirement plan.

"Secured Facility" means a 12-year non-recourse secured financing facility due December 12, 2008 which is secured by six Properties.

"Securities Act" means the Securities Act of 1933, as amended.

"Senior Debt Securities" means \$400 million aggregate principal amount of senior debt securities sold by the Operating Partnership in an underwritten offering on June 30, 1998.

139

"Series A Preferred Stock" means the Company's 8 1/2% Series A Cumulative Redeemable Preferred Stock, par value \$.01 per share.

"Series B Preferred Stock" means the Company's  $\,\,$  % Series B Cumulative Redeemable Preferred Stock, par value \$.01 per share.

"Series A Preferred Unit" means the  $8\ 1/2\%$  Series A Cumulative Redeemable Preferred Units issued by the Operating Partnership to the Company in exchange for the net proceeds of the sale of the Series A Preferred Stock.

"Series B Preferred Unit" means the % Series B Cumulative Redeemable Preferred Units issued by the Operating Partnership to the Company in exchange for the net proceeds of the sale of the Series B Preferred Stock.

"Southern region" means the Southern region of the United States as defined by the National Council of Real Estate Investment Fiduciaries which includes the states of Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, Oklahoma, Tennessee and Texas.

"stabilization" means when capital improvements for repositioning, development and redevelopment programs have been completed and in effect for a sufficient period of time (but in no case more than 12 months after shell completion) to achieve market occupancy of at least 95%.

"Stock Incentive Plan" means the Stock Option and Incentive Plan established by the Company.

"Subsidiaries" means the subsidiaries of AMB Property Corporation and AMB Property, L.P.  $\,$ 

"Surviving Partnership" means a limited partnership or limited liability company which is the surviving entity of a merger, consolidation or combination of assets with the Operating Partnership.

"Tax-Exempt Stockholder" means a stockholder exempt from taxation under the Code.

"Termination Transaction" means, with respect to the Company, any merger, consolidation or other combination with or into another person, a sale of all or substantially all of its assets or any reclassification, recapitalization or change of its outstanding equity interests, unless in connection with such transaction, all holders of Units either will receive, or will have the right to elect to receive, for each Unit an amount of cash, securities or other property equal to the product of the number of Shares into which each Unit is then exchangeable and the greatest amount of cash, securities or other property paid to the holder of one Share in consideration of one Share pursuant to such transaction.

"Transferee" means an assignee, legatee, distributee or other transferee of all or any portion of a partner's interest in the Operating Partnership.

"Treasury Regulations" means the IRS regulations.

"UBTI" or "unrelated business taxable income" means unrelated business taxable income as defined in Section 512 of the Code.

"Underwriters" means those underwriters named herein for whom Morgan Stanley & Co. Incorporated, Smith Barney Inc., Goldman, Sachs & Co., Merrill Lynch, Pierce, Fenner & Smith Incorporated and Lehman Brothers Inc. are acting as representatives.

"Underwriting Agreement" means that certain underwriting agreement pursuant to which the Underwriters have severally agreed to purchase, and the Company has agreed to sell to them, severally, the number of shares of the Series B

Preferred Stock as set forth on the table under the caption "Underwriters" herein.

"Unitholder" means a holder of Units or Performance Units.

"Units" means Common Units and Preference Units of the Operating Partnership.

"U.S. Stockholder" means a holder of shares of Series B Preferred Stock who (for United States Federal income tax purposes) (i) is a citizen or resident of the United States, (ii) is a corporation, partnership, or other entity created or organized in or under the laws of the United States or of any state thereof, (iii) is an

140

estate, the income of which is subject to United States Federal income taxation regardless of its source or (iv) is a trust the administration of which is subject to the primary supervision of a United States court and which has one or more United States persons who have the authority to control all substantial decisions of the trust. Notwithstanding the preceding sentence, to the extent provided in regulations, certain trusts in existence on August 20, 1996, and treated as United States persons prior to such date that elect to continue to be treated as United States persons, shall also be considered U.S. Stockholders.

"VAF" means AMB Value Added Fund, Inc., a Maryland corporation.

"VCOC" means an entity (i) which on certain testing dates has at least 50% of its assets (other than short-term investments pending long-term commitment or distribution to investors), valued at cost invested in one or more operating companies with respect to which the entity has management rights and (ii) which, in the ordinary course of its business, actually exercises its management rights with respect to one or more of the operating companies in which it invests.

"Western region" means the Western region of the United States as defined by the National Council of Real Estate Investment Fiduciaries which includes the states of Alaska, Arizona, California, Colorado, Hawaii, Montana, Nevada, New Mexico, Oregon, Utah, Washington and Wyoming.

"White Paper" means the White Paper on Funds from Operations approved by the Board of Governors of the NAREIT in March 1995.

"WPF" means AMB Western Properties Fund-I, a California limited partnership.

141

### INDEX TO FINANCIAL INFORMATION

PAGE

<TABLE>

<\$>	<c></c>
PRO FORMA FINANCIAL INFORMATION (UNAUDITED)	
AMB PROPERTY CORPORATION	
Background	F-4
Pro forma condensed consolidated balance sheet as of	
June 30, 1998	F-5
Notes to pro forma condensed consolidated balance	
sheet	F-6
Pro forma condensed consolidated statement of	
operations for the six months ended June 30, 1998	F-7
Notes to pro forma condensed consolidated statement of	
operations	F-8
Pro forma condensed consolidated statement of	
operations for the year ended December 31, 1997	F-11
Notes to pro forma condensed consolidated statement of	
operations	F-12
HISTORICAL FINANCIAL INFORMATION	
AMB PROPERTY CORPORATION June 30, 1998	
Consolidated balance sheets as of December 31, 1997 and	E 10
June 30, 1998 (unaudited)	F-18
Consolidated statements of operations for the six and three months ended June 30, 1997 and 1998	
(unaudited)	F-19
Consolidated statements of cash flows for the six	F-19
months ended June 30, 1997 and 1998 (unaudited)	F-20
Consolidated statements of stockholders' equity for the	F 20
six months ended June 30, 1998 (unaudited)	F-21
Notes to consolidated financial statements	1 21
(unaudited)	F-22
AMB PROPERTY CORPORATION December 31, 1996 and 1997	1 22
Report of independent public accountants	F-27
Consolidated balance sheets as of December 31, 1996 and	
1997	F-28

Consolidated statements of operations for the years	T 00
ended December 31, 1995, 1996 and 1997 Consolidated statements of cash flows for the years	
ended December 31, 1995, 1996 and 1997 Consolidated statements of stockholders' equity for	the
years ended December 31, 1995, 1996 and 1997  Notes to consolidated financial statements	
Schedule III Consolidated Real Estate and Accumulated Depreciation as of December 31, 1997	F-41
AMB CONTRIBUTED PROPERTIES December 31, 1995, 1996 a	
Report of independent public accountants	F-46
Combined balance sheets as of December 31, 1995 and 1996 and September 30, 1997 (unaudited)	F-47
Combined statements of operations for the years ender December 31, 1994, 1995 and 1996, the nine months er	
September 30, 1996 (unaudited) and the period from January 1, 1997 to November 25, 1997 (unaudited)	F-48
Combined statements of owners' equity for the years ended December 31, 1994, 1995 and 1996 and the nine	
months ended September 30, 1997 (unaudited)	F-49
F-1	
<table> <caption></caption></table>	
	PAGE 
<pre><s>    Combined statements of cash flows for the years ende</s></pre>	<c></c>
December 31, 1994, 1995 and 1996, the nine months er September 30, 1996 (unaudited) and the period from	
January 1, 1997 to November 25, 1997 (unaudited)  Notes to combined financial statements	
	1-31
Boston Industrial Portfolio Report of independent public accountants	
Combined statements of revenues and certain expenses for the year ended December 31, 1997 and for the per	
from January 1, 1998 to March 27, 1998 (unaudited)	
expenses	
The Jamesburg Property Report of independent public accountants	F-61
Statements of revenues and certain expenses for the	
year ended December 31, 1997 and for the period from January 1, 1998 to March 20, 1998 (unaudited)	F-62
Notes to statements of revenues and certain expenses	F-63
Orlando Central Park Report of independent public accountants	F-64
Statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from	n
January 1, 1998 to March 24, 1998 (unaudited)  Notes to statements of revenues and certain expenses	F-65
Totem Lake Malls	,,,,,
Report of independent public accountants	F-67
Statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from	
January 1, 1998 to March 6, 1998 (unaudited) Notes to statements of revenues and certain expenses	
Garland Industrial Portfolio	
Report of independent public accountants Combined statements of revenues and certain expenses	
for the year ended December 31, 1997 and for the per from January 1, 1998 to June 18, 1998	riod
Notes to statements of revenues and certain expenses	
Minnetonka Industrial Portfolio	_ ==
Report of independent public accountants Combined statements of revenues and certain expenses	5
for the year ended December 31, 1997 and for the per from January 1, 1998 to June 18, 1998 (unaudited)	F-74
Notes to combined statements of revenues and certain expenses	
Crysen Corridor Warehouse	
Report of independent public accountants Statements of revenues and certain expenses for the	F-77
year ended December 31, 1997 and for the period from January 1, 1998 to June 30, 1998 (unaudited)	
candary i, issue to dulie so, isso (ullaudited)	

F-2

<TABLE> <CAPTION>

		PAGE
S		<c></c>
	Amberjack Portfolio  Report of independent public accountants  Combined statements of revenues and certain expenses for the year ended December 31, 1997 and the period	F-81
	from January 1, 1998 to June 30, 1998 (unaudited)	F-82
-	Notes to statements of revenues and certain expenses	F-83
	Willow Lake Portfolio Report of independent public accountants	F-84
	Combined statements of revenues and certain expenses for the year ended December 31, 1997 and the period	
	from January 1, 1998 to June 30, 1998 (unaudited)	F-85
	Notes to statements of revenues and certain expenses	F-86
	Villow Park Portfolio	
	Report of independent public accountants  Combined statements of revenues and certain expenses for the year ended December 31, 1997 and the period	F-88
	from January 1, 1998 to June 30, 1998 (unaudited)	F-89
-	Notes to statements of revenues and certain expenses	F-90
(	Cabot Industrial Portfolio	
	Report of independent public accountants Combined statements of revenues and certain expenses for the year ended December 31, 1996 and the period from January 1, 1997 to December 30, 1997	F-92
	(unaudited)	F-93
	Notes to combined statements of revenue and certain expenses	F-94
	Cabot Business Park	
	Report of independent public accountants Statements of revenues and certain expenses for the year ended December 31, 1996 and the period from	F-96
	January 1, 1997 to September 15, 1997 (unaudited)	F-97
	Notes to statements of revenues and certain expenses	F-98
	Manhattan Village Shopping Center	
	Report of independent public accountants Statements of revenues and certain expenses for the	F-99
	year ended December 31, 1996 and for the period from January 1, 1997 to August 19, 1997 (unaudited)	F-100
-	- Notes to statements of revenues and certain expenses	F-101
	Weslayan Plaza	
	Report of independent public accountants Statements of revenues and certain expenses for the	F-102
	year ended December 31, 1996 and for the period from	E 102
	January 1, 1997 to September 30, 1997 (unaudited) Notes to statements of revenues and certain expenses	F-103 F-104
	Silicon Valley R&D Portfolio	
	Statements of revenues and certain expenses for the	F-105
	year ended December 31, 1996 and for the period from January 1, 1997 to September 30, 1997 (unaudited)	F-106
	Notes to statements of revenues and certain expenses	
-/-	TADUEY	

F-3

### AMB PROPERTY CORPORATION

### PRO FORMA FINANCIAL INFORMATION (UNAUDITED)

### BACKGROUND

The accompanying unaudited pro forma condensed consolidated balance sheet as of June 30, 1998 has been prepared to reflect: (i) the acquisition of properties subsequent to June 30, 1998, (ii) the sale of Series A Preferred Shares and the application of the net proceeds therefrom, (iii) the Offering and the application of the net proceeds therefrom and (iv) certain other adjustments as if such transactions and adjustments had occurred on June 30, 1998. The accompanying unaudited pro forma condensed consolidated statements of operations for the year ended December 31, 1997 and the six months ended June 30, 1998 have

been prepared to reflect: (i) the incremental effect of the acquisition of properties during 1998 and 1997, (ii) the incremental effect of the disposition or partial disposition of properties during 1997, (iii) the IPO and Formation Transactions, (iv) pro forma debt and other adjustments resulting from the sale of Senior Debt Securities, the sale of Series A Preferred Shares and the Offering and the application of the resulting net proceeds and (v) certain other adjustments as if such transactions and adjustments had occurred on January 1, 1997.

These unaudited pro forma condensed consolidated statements should be read in connection with the historical combined financial statements and notes thereto of the AMB Contributed Properties and the consolidated financial statements and notes thereto of AMB Property Corporation included elsewhere in this Prospectus. In the opinion of management, the pro forma condensed consolidated financial information provides for all adjustments necessary to reflect the effects of the IPO and Formation Transactions, the sale of Senior Debt Securities, the sale of Series A Preferred Shares and the Offering and the application of the resulting net proceeds, property acquisitions and dispositions and certain other transactions.

The pro forma information is unaudited and is not necessarily indicative of the consolidated results that would have occurred if the transactions and adjustments reflected therein had been consummated in the period or on the date presented, or on any particular date in the future, nor does it purport to represent the financial position, results of operations or changes in cash flows for future periods.

F-

### AMB PROPERTY CORPORATION

## PRO FORMA CONDENSED CONSOLIDATED BALANCE SHEET AS OF JUNE 30, 1998 (UNAUDITED, IN THOUSANDS)

<TABLE>

<caption></caption>			SALE OF SERIES A			
FORMA	COMPANY(1)	PROPERTY ACQUISITIONS (2)	PREFERRED SHARES	PRE-OFFERING PRO FORMA	OFFERING(4)	PRO
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
ASSETS Investments in real estate, net \$3,226,480	\$2,967,621	\$258,859	\$	\$3,226,480	\$	
Cash and cash equivalents	29,167	(7,031)		22,136		
Other assets	36 <b>,</b> 318			36,318		
Total assets\$3,284,934	\$3,033,106	\$251 <b>,</b> 828	\$	\$3,284,934	\$	
======	=======	======	=======	=======	========	
LIABILITIES AND STOCKHOLDERS' EQUITY						
Secured debt	\$ 592,430	\$ 71,506	\$	\$ 663,936	\$	\$
Unsecured credit facilities 132,400	137,000	163,850	(96 <b>,</b> 850)	204,000	(71,600)	
Senior debt securities	400,000			400,000		
Other liabilities84,508	84,508			84,508		
Total liabilities	1,213,938	235 <b>,</b> 356	(96 <b>,</b> 850)	1,352,444	(71,600)	
Minority interests	149,751	16,472		166,223		
Stockholders' Equity Series A Preferred Stock			96 <b>,</b> 850	96 <b>,</b> 850		
96,850 Series B Preferred Stock					71,600	
71,600 Common Shares859	859			859		

Additional paid-in capital 1,668,558	1,668,558			1,668,558		
Retained earnings						
Total equity	1,669,417		96,850	1,766,267	71,600	
Total liabilities and stockholder's equity \$3,284,934	\$3,033,106	\$251,828	\$	\$3,284,934	\$	
	=======	=======	=======	=======	=======	
========						

F-5

### AMB PROPERTY CORPORATION

# NOTES TO PRO FORMA CONDENSED CONSOLIDATED BALANCE SHEET AS OF JUNE 30, 1998 (UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

- 1. Reflects the historical consolidated balance sheet of AMB Property Corporation as of June 30, 1998. See the historical consolidated financial statements and notes thereto of AMB Property Corporation included elsewhere in this Prospectus.
- 2. Reflects property acquisitions subsequent to June 30, 1998 for an estimated total purchase price of approximately \$258,859, including estimated acquisition costs. The Company has funded these acquisitions through (i) borrowings under its Credit Facility of approximately \$163,850, (ii) cash on hand of approximately \$7,031 (iii) the issuance of Operating Partnership Units in the amount of approximately \$16,472, and (iv) the assumption of approximately \$71,506 in secured debt. Property acquisitions include the following properties:

## <TABLE>

</TABLE>

PROPERTY NAME	ACQUISITION PRICE
<\$>	<c></c>
Suffolk Industrial	\$ 7,746
Chemway Industrial	11,733
Amberjack Portfolio	78,468
Willow Lake Portfolio	60,489
Willow Park Portfolio	100,423
	\$258 <b>,</b> 859
	=======

### </TABLE>

- 3. Reflects the effect of (i) the sale of Series A Preferred Shares in the amount of \$100,000, resulting in net proceeds of approximately \$96,850 after payment of approximately \$3,150 of offering costs and underwriting fees and (ii) the repayment of borrowings under the Credit Facility of approximately \$96,850 using the net proceeds of the sale of Series A Preferred Shares.
- 4. Reflects the effect of the Offering, including (i) the issuance of Series B Preferred Stock in the amount of \$75,000, resulting in assumed net proceeds of approximately \$71,600 after payment of approximately \$3,400 of offering costs and underwriting fees and (ii) the repayment of borrowings under the Credit Facility of approximately \$71,600.

F-6

### AMB PROPERTY CORPORATION

PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 1998 (UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

<TABLE> <CAPTION>

	C	OMPANY(1)	1998 PROPERTY ACQUISITIONS(2)	DEB'	r AD	JUSTMENTS ERINGS (3)	Pl	RO FORMA
<s> REVENUES</s>	<c></c>		<c></c>	<c></c>			<c:< th=""><th>&gt;</th></c:<>	>
Rental revenue  Interest and other income		159,003 1,796	\$29,918 2,543		\$		\$	188,921 4,339

DDO FODMA

Total revenues	160,799	32,461		193,260
OPERATING EXPENSES Real estate taxes and property operating expenses	42,504 27,561 25,302 5,862	7,667  4,213	12,650  	50,171 40,211 29,515 5,862
Total operating expenses	101,229	11,880	12,650	125,759
Income from operations before minority interests	59,570	20,581	(12,650)	67,501
income	(3,686)	(1,749)		(5,435)
Net income Preferred stock dividends	55 <b>,</b> 884 	18,832 	(12,650) (7,438)	62,066(4) (7,438)
Net income available to common stockholders	\$ 55,884 ======	\$18,832 ======	\$(20,088) ======	\$ 54,628 ======
Net income per share				
Basic	\$ 0.65 ======			\$ 0.64
Diluted	\$ 0.65			\$ 0.63
Weighted average shares outstanding Basic	85,874,513			85,874,513
Diluted	86,222,175 ======			86,284,736 ======

</TABLE>

F-7

### AMB PROPERTY CORPORATION

NOTES TO PRO FORMA
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
FOR THE SIX MONTHS ENDED JUNE 30, 1998
(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

- 1. Reflects the historical consolidated operations of AMB Property Corporation for the six months ended June 30, 1998. See the historical consolidated financial statements and notes thereto of AMB Property Corporation included elsewhere in this Prospectus.
- 2. Reflects the incremental effects of properties acquired subsequent to December 31, 1997 based on the operations of such properties for periods prior to acquisition by the Company. Below is a summary of the incremental effect of such properties:

<TABLE> <CAPTION>

	RENTAL AND OTHER REVENUES	REAL ESTATE TAXES AND PROPERTY OPERATING EXPENSES	REVENUES IN EXCESS OF CERTAIN EXPENSES
<\$>	<c></c>	<c></c>	<c></c>
Boston Industrial Portfolio	\$ 2,853	\$ (108)	\$ 2,745
Jamesburg Property	1,466	(543)	923
Orlando Central Park	804	(260)	544
Totem Lake Malls	758	(277)	481
Garland Industrial Portfolio	1,966	(412)	1,554
Minnetonka Industrial Portfolio	2,022	(768)	1,254
Crysen Corridor Warehouse	248	(62)	186
Amberjack Portfolio	5,078	(1,844)	3,234
Willow Lake Portfolio	2,712	(629)	2,083
Willow Park Portfolio	6,514	(1,338)	5,176
Other properties	5,497	(1,426)	4,071
	\$29 <b>,</b> 918	\$(7,667)	\$22,251
	======	======	======

</TABLE>

Four of the property acquisitions, Jamesburg Property, Corporate Park Industrial, Garland Industrial Portfolio and Minnetonka Industrial Portfolio, represent a joint venture with a client of AMB Investment Management in which the Company owns a controlling 50.0005% interest. The joint venture acquisitions are accounted for on a consolidated basis and, accordingly, minority interest of \$1,749 has been reflected relative to these acquisitions.

See the statements of revenues and certain expenses of Boston Industrial

Portfolio, Jamesburg Property, Orlando Central Park, Totem Lake Malls, Garland Industrial Portfolio, Minnetonka Industrial Portfolio, Crysen Corridor Warehouse, Amberjack Portfolio, Willow Lake Portfolio and Willow Park Portfolio included elsewhere in this Prospectus.

## F-8 AMB PROPERTY CORPORATION

### NOTES TO PRO FORMA

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (CONTINUED)
FOR THE SIX MONTHS ENDED JUNE 30, 1998
(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

The following table sets forth the incremental revenues and certain expenses for periods prior to acquisition for other properties acquired in 1998, but not included in the statements of revenues and certain expenses of the Boston Industrial Portfolio, Jamesburg Property, Orlando Central Park, Totem Lake Malls, Garland Industrial Portfolio, Minnetonka Industries Portfolio, Crysen Corridor Warehouse, Amberjack Portfolio, Willow Lake Portfolio and Willow Park Portfolio included elsewhere in this Prospectus.

<TABLE> <CAPTION>

PROPERTY ACQUIRED	RENTAL REVENUES	REAL ESTATE TAXES AND PROPERTY OPERATING EXPENSES	REVENUES IN EXCESS OF CERTAIN EXPENSES
<s></s>	<c></c>	<c></c>	<c></c>
Wilsonville	\$ 167	\$ (41)	\$ 126
Atlanta South Phase III	116	(30)	86
Mansfield Industrial Portfolio	71	(2)	69
Corporate Park Industrial	757	(130)	627
Cascade	44	(11)	33
Northridge	108	(43)	65
Minneapolis Industrial			
Portfolio	592	(230)	362
Houston Service Center	706	(249)	457
Meadowridge Business Park	1,058	(238)	820
Northwest Business Center	323	(75)	248
Forbes			
Southfield			
Suffolk	165	(42)	123
Alsip Industrial	374	(106)	268
Suffolk Industrial	427	(108)	319
Chemway Industrial	589	(121)	468
	\$ 5,497	\$ (1,426)	\$4,071
		======	

### </TABLE>

Two of the acquisitions above, Forbes and Southfield, represent the purchase of vacant buildings which are in the process of being leased. As such, no property operations have been reflected in the accompanying pro forma statement of operations relative to these acquisitions.

Also reflects the acquisition of a non-controlling unconsolidated limited partnership interest in an existing real estate joint venture which owns the DuPage Elk Grove Property. As such, the Company's share of equity in earnings of this joint venture of \$2,543 is included in interest and other income in the accompanying pro forma statement of operations.

Also reflects the estimated incremental depreciation and amortization of the 1998 property acquisitions based on estimated useful lives of 40 years.

## F-9 AMB PROPERTY CORPORATION

### NOTES TO PRO FORMA

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (CONTINUED)
FOR THE SIX MONTHS ENDED JUNE 30, 1998
(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

3. Reflects an adjustment to derive pro forma interest expense, which is based upon the pro forma debt balances as of June 30, 1998. The calculation of pro forma interest expense is as follows:

weighted average interest rate of 7.175%	14,350
during the period	(1,769)
to 17 year terms	495
\$367,600, fee of 0.15%	276
period	(3,098)
Pro forma interest expense	\$40,211 ======

  |The net change in interest expense is the result of the repayment of borrowings on the Credit Facility of approximately \$168,450 with the net proceeds from the sale of the Senior Debt Securities, the sale of Series A Preferred Shares and the Offering.

Also reflects the payment of pro forma Series A Preferred Stock dividends at a dividend rate of 8.5% and Series B Preferred Stock dividends at an assumed dividend rate.

4. The pro forma taxable income of the Company for the twelve months ended June 30, 1998 is approximately \$110,797, which is based upon pro forma income from operations before minority interest of approximately \$117,230, plus book depreciation and amortization of approximately \$53,651 less other book/tax differences of approximately \$7,092 and less tax depreciation and amortization of approximately \$52,992.

F-10

### AMB PROPERTY CORPORATION

PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
FOR THE YEAR ENDED DECEMBER 31, 1997
(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

<TABLE>

		AMB CONTRIBUTED	1997 PROPERTY	1997 PROPERTY	IPO AND FORMATION	
1997 AS	COMPANY(1)	PROPERTIES (2)	ACQUISITIONS(3)	DISPOSITIONS(4)	TRANSACTIONS (5)	
ADJUSTED	COMPANI(I)	PROPERTIES (2)	ACQUISITIONS (3)	D15P051110N5(4)	TRANSACTIONS (3)	
<s> <c> REVENUES</c></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
Rental revenue	\$ 26,465	\$207 <b>,</b> 391	\$47,554	(\$1,200)	\$ 2,455	\$
Interest and other income 2,009	29 <b>,</b> 597	1,217	176		(28,981)	
Total revenues	56,062	208,608	47,730	(1,200)	(26,526)	
,						
OPERATING EXPENSES Real estate taxes and property operating						
expenses	8,899	72,452	10,815	(363)	(10,325)	
Interest expense	3 <b>,</b> 528	45,009		(75)	(3,033)	
Depreciation and amortization45,886	4,195	32,616		(157)	9,232	
General, administrative and other	•	823			(13,400)	
Total operating expenses	37,177	150 <b>,</b> 900	10,815	(595)	(17,526)	
Income from operations before disposal of real estate and minority interests		57 <b>,</b> 708	36 <b>,</b> 915	(605)	(9,000)	

estate		360		(360)		
Income from operations before minority interests	18,885	58,068	36,915	(965)	(9,000)	
Minority interests' share of net income(4,395)	(657)	(884)	(296)		(2,558)	
Net income99,508	18,228	57,184	36,619	(965)	(11,558)	
Preferred Stock Dividends						
Net income available to common stockholders99,508		\$ 57,184	\$36,619	\$ (965)	\$(11,558)	\$
=======	=======================================	======	======	======	======	
Net income per share  Basic	\$ 1.39					\$
=======	=======					
Diluted	\$ 1.38					\$
=======						
Weighted average shares outstanding						
Basic	13,140,218					
85,874,513	=======					
Diluted	13,168,036					
=======						
<caption></caption>						
<caption></caption>		PRO FORMA				
<caption></caption>		PRO FORMA DEBT ADJUSTMENTS				
<caption></caption>	1998 PROPERTY	DEBT ADJUSTMENTS AND	PRO FORMA			
	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS (7)	PRO FORMA			
<\$>	ACQUISITIONS(6)	DEBT ADJUSTMENTS AND OFFERINGS (7)				
	ACQUISITIONS(6) 	DEBT ADJUSTMENTS AND OFFERINGS (7)	<c> \$ 362,515 7,095</c>			
<s> REVENUES Rental revenue</s>	ACQUISITIONS(6) 	DEBT ADJUSTMENTS AND OFFERINGS(7) <c></c>	<pre><c> \$ 362,515     7,095 369,610</c></pre>			
<pre> <s> REVENUES Rental revenue Interest and other income  Total revenues  OPERATING EXPENSES Real estate taxes and</s></pre>	ACQUISITIONS(6)	DEBT ADJUSTMENTS AND OFFERINGS(7) <c></c>	<pre><c> \$ 362,515 7,095</c></pre>			
<pre><s> REVENUES Rental revenue Interest and other income  Total revenues  OPERATING EXPENSES</s></pre>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS (7)	\$ 362,515 7,095 369,610			
<s> REVENUES Rental revenue Interest and other income  Total revenues  OPERATING EXPENSES Real estate taxes and property operating expenses Interest expense</s>	ACQUISITIONS(6)	DEBT ADJUSTMENTS AND OFFERINGS (7)	<pre>\$ 362,515 7,095 369,610</pre>			
<pre> <s> REVENUES Rental revenue</s></pre>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS (7)	\$ 362,515 7,095 369,610			
<pre> <s> REVENUES Rental revenue</s></pre>	ACQUISITIONS(6)	DEBT ADJUSTMENTS AND OFFERINGS (7) <c> \$ 37,633</c>	\$ 362,515 7,095  369,610  102,401 83,062 57,630			
<pre> REVENUES Rental revenue</pre>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS (7)	\$ 362,515 7,095 369,610 102,401 83,062			
<pre> <s> REVENUES Rental revenue</s></pre>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS(7)	\$ 362,515 7,095  369,610 			
<s> REVENUES Rental revenue Interest and other income  Total revenues  OPERATING EXPENSES Real estate taxes and property operating expenses Interest expense Depreciation and amortization General, administrative and other  Total operating expenses</s>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS(7)	\$ 362,515 7,095  369,610  102,401 83,062 57,630 7,978			
<pre> <s> REVENUES Rental revenue</s></pre>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS(7)	\$ 362,515 7,095  369,610  102,401 83,062 57,630 7,978  251,071			
<pre> <s> REVENUES Rental revenue</s></pre>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS(7)	\$ 362,515 7,095  369,610 			
<pre> REVENUES Rental revenue</pre>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS(7)	\$ 362,515 7,095  369,610  102,401 83,062 57,630 7,978  251,071			
<pre> <s> REVENUES Rental revenue</s></pre>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS (7)	\$ 362,515 7,095 			
<pre> REVENUES Rental revenue</pre>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS(7)	\$ 362,515 7,095  369,610  102,401 83,062 57,630 7,978  251,071  118,539			
<pre> <s> REVENUES Rental revenue</s></pre>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS(7)	\$ 362,515 7,095 			
<pre> REVENUES Rental revenue</pre>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS(7)	\$ 362,515 7,095 			
<pre> REVENUES Rental revenue</pre>	ACQUISITIONS (6)	DEBT ADJUSTMENTS AND OFFERINGS(7)	\$ 362,515 7,095 			

common stockholders	\$47,117	\$ (52,508)	\$	94,117
Net income per share Basic			\$	1.10
Diluted			\$ ===	1.09
Weighted average shares outstanding				
Basic			85 <b>,</b> ===	874,513
Diluted			86 <b>,</b> ===	156 <b>,</b> 556

  |  |  |  |F-11

### AMB PROPERTY CORPORATION

NOTES TO PRO FORMA
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
FOR THE YEAR ENDED DECEMBER 31, 1997
(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

- 1. Reflects the historical consolidated operations of AMB Property Corporation for the period from November 26, 1997 to December 31, 1997. See the historical consolidated financial statements and notes thereto of AMB Property Corporation included elsewhere in this Prospectus.
- 2. Reflects the historical combined operations of the AMB Contributed Properties for the period from January 1, 1997 to November 25, 1997. See the historical combined financial statements and notes thereto of the AMB Contributed Properties included elsewhere in this Prospectus.
- 3. Reflects the incremental effects of properties acquired during the year ended December 31, 1997 based on the historical operations of such properties for periods prior to acquisition by the Company or the owners of the AMB Contributed Properties. Below is a summary of the incremental effect of such properties:

<TABLE> <CAPTION>

	CABOT INDUSTRIAL	CABOT	MANHATTAN	WESLAYAN	SILICON VALLEY R&D	OTHER	
TOTAL	PORTFOLIO	BUSINESS PARK	VILLAGE	PLAZA	PORTFOLIO	PROPERTIES	
<\$> <c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
Rental revenues	\$22,995	\$4,734	\$ 5,467	\$3 <b>,</b> 259	\$2,958	\$ 8,141	\$
expenses(10,815)	(4,775)	(895)	(1,928)	(990)	(311)	(1,916)	
Pro forma effect	\$18,220	\$3,839	\$ 3 <b>,</b> 539	\$2,269	\$2,647	\$ 6,225	\$
	======	=====	======	=====	=====	======	
=======							

</TABLE>

One of the acquisitions above, Manhattan Village, represents the acquisition of a property and the formation of several joint ventures that own the property, in which the Company owns a 90% interest. The joint venture is accounted for on a consolidated basis, and accordingly, a 10% minority interest has been reflected relative to this acquisition.

See the statements of revenues and certain expenses of Cabot Industrial Portfolio, Cabot Business Park, Manhattan Village, Weslayan Plaza and Silicon Valley R&D Portfolio included elsewhere in this Prospectus.

## F-12 AMB PROPERTY CORPORATION

NOTES TO PRO FORMA

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (CONTINUED)

FOR THE YEAR ENDED DECEMBER 31, 1997

(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

The following table sets forth the incremental revenues and certain expenses for periods prior to acquisition for other properties acquired in 1997 but not included in the statements of revenues and certain expenses for Cabot

Industrial Portfolio, Cabot Business Park, Manhattan Village, Weslayar Plaza and Silicon Valley R & D Portfolio. See "Business and Properties."

<TABLE>

PROPERTY ACQUIRED	RENTAL REVENUES	REAL ESTATE TAXES AND PROPERTY OPERATING EXPENSES	REVENUES IN EXCESS OF CERTAIN EXPENSES	
<s></s>	<c></c>	<c></c>	<c></c>	
Shady Oak	\$ 326	\$ (70)	\$ 256	
Metric Center	635	(50)	585	
Southfield	171	(40)	131	
Atlanta South Phase II	109	(57)	52	
O'Hare Industrial Portfolio				
(Ardmore)	265	(74)	191	
Windsor Court	151	(53)	98	
Beacon Building 8	765	(180)	585	
Greenleaf	177	(74)	103	
Boulden	1,070	(269)	801	
Mid-Atlantic Business Center	1,537	(414)	1,123	
Brittania Business Park	1,058	(212)	846	
Rockford Road	64	(6)	58	
Patuxent	509	(113)	396	
Executive	588	(175)	413	
Acer Distribution	716	(129)	587	
	\$ 8,141	\$(1,916)	\$ 6,225	
	======	======	======	

#### </TABLE>

- 4. Reflects the incremental effects of the disposition or partial disposition of properties during 1997, based upon the historical operations of such properties. See Note 7 to the historical combined financial statements of the AMB Contributed Properties included elsewhere in this Prospectus.
- 5. Reflects the effects of the application of purchase accounting as a result of the IPO and Formation Transactions, resulting in pro forma expense adjustments as follows: (i) an increase in depreciation expense of \$9,232, (ii) the reclassification of certain property-related expenses from general and administrative expense to property operating expense (due to the internalization of management) of approximately \$5,196 and (iii) a net increase in general, administrative and other expenses of \$5,958, after reclassification of property-related expenses. Such changes are based upon actual expenses incurred during 1997 adjusted for (a) the estimated changes in costs due to operating as a public entity including investor relations, accounting and legal fees and other costs related to the internalization of management and (b) certain reclassifications to reflect the Company's new organizational structure as a result of the IPO. Estimated depreciation and amortization has been based upon asset lives of 5 to 40 years.

Also reflects the elimination of advisory fees charged by the Company's predecessor, AMB, to the owners of the AMB Contributed Properties of \$15,521 (excluding approximately \$2,027 in real estate acquisition fees paid to AMB which have been accounted for as acquisition costs by the owners of the AMB Contributed Properties and accordingly capitalized as investments in real estate). Also reflects the elimination of investment management and advisory fees earned by AMB of \$28,756 and related expenses of \$19,358

## F-13 AMB PROPERTY CORPORATION

### NOTES TO PRO FORMA

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (CONTINUED)
FOR THE YEAR ENDED DECEMBER 31, 1997
(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

resulting from the change in the Company's operations from an investment manager to a real estate operating company.

Also reflects an adjustment to historical interest expense to derive 1997 as adjusted interest expense, which is based upon the Company's debt balances as of December 31, 1997. The calculation of 1997 as adjusted interest expense is as follows:

term Amortization of financing costs, \$900 balance, 3 year	(2,924)
term	300
Unused Credit Facility fees, unused balance of \$350,000, fee	
of 0.20%	700
Capitalized interest, average historical construction in process of \$48,303, overall weighted average interest rate	
of 7.5%	(3,455)
01 7.3%	(3,433)
1997 as adjusted interest expense	\$45,429

</TABLE>

Also reflects an adjustment to record rental revenues on a straight-line basis for the Properties from January 1, 1997, the assumed date of acquisition by the Company. Rental income has not been included for any properties for periods prior to completion of their construction and availability for occupancy. The pro forma straight-line rent adjustment for the year ended December 31, 1997 is calculated as the difference between (i) pro forma straight-line rental revenues of \$5,447 and (ii) historical straight-line rental revenues of \$2,992.

Also reflects an adjustment to reflect the incremental effect of establishing the Company's investment in AMB Investment Management, the income from which is included in interest and other income. The pro forma operations of AMB Investment Management and the Company's share of AMB Investment Management's net income based upon its 95% economic interest are as follows:

### <TABLE>

Advisory revenues	<c> \$ 5,487 (4,465) (72)</c>
Income before income taxes Income taxes (at assumed effective tax rate of 40%)	950 (380)
Income before minority interest	
Net income	\$ 553
Company's share of net income	\$ 525 ======

</TABLE>

Advisory revenues consist of actual fees earned by AMB for the period from January 1, 1997 to November 25, 1997 from the assets that are managed by AMB Investment Management and the actual results of AMB Investment Management for the period from November 26, 1997 to December 31, 1997.

General and administrative expenses consist of direct costs and indirect costs allocated to AMB Investment Management by the Company. Such indirect costs have been allocated based upon the percentage of total assets managed by AMB Investment Management.

## F-14 AMB PROPERTY CORPORATION

### NOTES TO PRO FORMA

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (CONTINUED)
FOR THE YEAR ENDED DECEMBER 31, 1997
(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

In addition to its share of AMB Investment Management's net income, the Company received an acquisition fee for acquisition services provided to AMB Investment Management in 1997. The pro forma fee for 1997 amounts to \$750.

6. Reflects the incremental effects of properties acquired subsequent to December 31, 1997 based on the operations of such properties for periods prior to acquisition by the Company. Below is a summary of the incremental effect of such properties:

## <TABLE>

	RENTAL REVENUES	REAL ESTATE TAXES AND PROPERTY OPERATING EXPENSES	REVENUES IN EXCESS OF CERTAIN EXPENSES
<\$>	<c></c>	<c></c>	<c></c>
Boston Industrial Portfolio	\$10,403	\$ (802)	\$ 9,601
Jamesburg Property	6,774	(2,510)	4,264
Orlando Central Park	3,249	(1,069)	2,180
Totem Lake Malls	2,822	(1,293)	1 <b>,</b> 529
Garland Industrial Portfolio	4,159	(961)	3,198

Minnetonka Industrial Portfolio	4,294	(1,622)	2,672
Crysen Corridor Warehouse	536	(113)	423
Amberjack Portfolio	9,527	(3,142)	6,385
Willow Lake Portfolio	5,214	(1,231)	3,983
Willow Park Portfolio	10,119	(2,213)	7,906
Other properties	22,753	(5 <b>,</b> 967)	16,786
	\$79 <b>,</b> 850	\$(20,923)	\$58 <b>,</b> 927
		=======	======

</TABLE>

Four of the property acquisitions, Jamesburg Property, Corporate Park Industrial, Garland Industrial Portfolio and Minnetonka Industrial Portfolio, represent joint ventures with a client of AMB Investment Management in which the Company owns a controlling 50.0005% interest. The joint venture acquisitions are accounted for on a consolidated basis and, accordingly, a minority interest of \$5,152 has been reflected relative to these acquisitions.

See the statements of revenues and certain expenses of Boston Industrial Portfolio, Jamesburg Property, Orlando Central Park, Totem Lake Malls, Garland Industrial Portfolio, Minnetonka Industrial Portfolio, Crysen Corridor Warehouse, Amberjack Portfolio, Willow Lake Portfolio and Willow Park Portfolio included elsewhere in this Prospectus.

# F-15 AMB PROPERTY CORPORATION

# NOTES TO PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 1997

RFAT.

(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

The following table sets forth the incremental revenues and certain expenses for periods prior to acquisition for other properties acquired in 1998 but not included in the statements of revenues and certain expenses for Boston Industrial Portfolio, Jamesburg Property, Orlando Central Park, Totem Lake Malls, Garland Industrial Portfolio, Minnetonka Industrial Portfolio, Crysen Corridor Warehouse, Amberjack Portfolio, Willow Lake Portfolio and Willow Park Portfolio.

<TABLE>

PROPERTY ACQUIRED	RENTAL REVENUES	REAL ESTATE TAXES AND PROPERTY OPERATING EXPENSES	REVENUES IN EXCESS OF CERTAIN EXPENSES
<\$>	<c></c>	<c></c>	<c></c>
Wilsonville	\$ 2,026	\$ (500)	\$ 1,526
Atlanta South Phase III	773	(200)	573
Mansfield Industrial Portfolio	343	(12)	331
Corporate Park Industrial	3,241	(572)	2,669
Cascade	1,065	(259)	806
Northridge	1,332	(534)	798
Minneapolis Industrial Portfolio	2,468	(881)	1,587
Houston Service Center	2,740	(965)	1,775
Meadowridge Business Park	4,104	(923)	3,181
Northwest Business Center	1,252	(292)	960
Forbes			
Southfield			
Suffolk	655	(221)	434
Alsip Industrial	725	(204)	521
Suffolk Industrial	853	(214)	639
Chemway Industrial	1,176	(190)	986
	400 750		216.706
	\$22 <b>,</b> 753	\$(5 <b>,</b> 967)	\$16 <b>,</b> 786
	======		======

</TABLE>

Also reflects the acquisition of a non-controlling limited partnership interest in an existing unconsolidated real estate joint venture which owns the DuPage Elk Grove Property. As such, the Company's share of equity in earnings of this joint venture of \$5,086 is included in interest and other income in the accompanying pro forma statement of operations.

Also reflects estimated depreciation and amortization of the 1998 property acquisitions based on estimated useful lives of  $40~{\rm years}$ .

# F-16 AMB PROPERTY CORPORATION

NOTES TO PRO FORMA

# FOR THE YEAR ENDED DECEMBER 31, 1997 (UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

7. Reflects an adjustment to derive pro forma interest expense, which is based upon the pro forma debt balances as of June 30, 1998. The calculation of pro forma interest expense is as follows:

(IADLE)	
<\$>	<c></c>
Secured debt, pro forma balance of \$647,137 (before premium of \$16,799), assumed interest rate of 7.91%	\$51,190
interest rate	
of 6.59%	8,725
Senior Debt Securities, pro forma balance of \$400,000,	
weighted average interest rate of 7.175%	28,700
Amortization of deferred financing costs, \$6,434 balance, 3	
to 17 year terms	990
Amortization of debt premium, \$16,799 balance, 8 year	
term	(2 <b>,</b> 976)
Unused Credit Facility fees, unused pro forma balance of	F F 1
\$367,600, fee of 0.15%	551
\$48,303, overall weighted average assumed interest rate of	
7.5%	(4,118)
Due farme interest comme	603.060
Pro forma interest expense	\$83,062

  ||  |  |
<TABLE>

The net change in interest expense is the result of the repayment of borrowings on the Credit Facility of approximately \$168,450 with the net proceeds from the sale of Series A Preferred Shares and the Offering.

Also reflects the payment of pro forma Series A Preferred Stock dividends at a dividend rate of 8.5% and Series B Preferred Stock dividends at an assumed dividend rate.

F-17

### AMB PROPERTY CORPORATION

CONSOLIDATED BALANCE SHEETS
AS OF DECEMBER 31, 1997 AND JUNE 30, 1998
(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

### ASSETS

ASSETS		
<table> <caption></caption></table>	DECEMBER 31, 1997	JUNE 30, 1998
<s></s>	<c></c>	<c></c>
Investments in real estate: Land Buildings and improvements. Construction in progress.	\$ 550,635 1,822,516 69,848	\$ 654,926 2,163,452 111,346
Total investments in properties	2,442,999 (4,153)	2,929,724 (29,252)
Net investments in properties  Investment in unconsolidated joint venture	2,438,846	2,900,472 67,149
Net investments in real estate	2,438,846 39,968 27,441	2,967,621 29,167 36,318
Total assets	\$2,506,255 ======	\$3,033,106 ======
LIABILITIES AND STOCKHOLDERS' E	QUITY	
Debt: Unsecured credit facilities. Senior debt securities. Secured debt.	\$ 150,000  535,652	\$ 137,000 400,000 592,430
Total debt Other liabilities Payable to affiliates	685,652 49,350 38,071	1,129,430 84,508
Total liabilities	773,073	1,213,938

65,152

149,751

#### 

</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.  $\ensuremath{\text{R}}$ 

F-18

#### AMB PROPERTY CORPORATION

CONSOLIDATED STATEMENTS OF OPERATIONS
FOR THE SIX AND THREE MONTHS ENDED JUNE 30, 1997 AND 1998
(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

<TABLE> <CAPTION>

	FOR THE SIX MONTHS ENDED JUNE 30,		FOR THE THREE MONTHS ENDE					
		1997	1998		1998 1997		1998	
<s> REVENUES</s>				>				
Rental revenues	\$		\$	159,003	\$		\$	84,401
income		11,083		1,796		5,971		613
Total revenues						5,971		85,014
OPERATING EXPENSES								
Property operating expenses				21,231				11,227
Real estate taxes				21,273				11,025
General and administrative				5,862				3,144
Interest, including amortization				27,561				15,720
Depreciation and amortization		0 210		25 <b>,</b> 302				13,516
Investment management expenses		8,319 				4,446		
Total operating expenses		8,319		101,229		4,446		54,632
Income from operations before minority interests Minority interests' share of net		2,764		59 <b>,</b> 570		1,525		30,382
income				(3,686)				(2,404)
Net income available to common stockholders		2,764 ======		55 <b>,</b> 884		1,525		27 <b>,</b> 978 ======
INCOME PER SHARE OF COMMON STOCK								
Basic				0.65		0.30		0.33
Diluted	\$		\$	0.65	\$	0.30	\$	0.32
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING Basic	5,	079 <b>,</b> 855	8.5	5,874,513	5,	079 <b>,</b> 855	85	,874,513
Diluted		===== 079 <b>,</b> 855		====== 5,222,175		====== 079 <b>,</b> 855		 ,253,456

 ===: | ===== | === |  | === | ====== | === | ====== || · / |  |  |  |  |  |  |  |  |
The accompanying notes are an integral part of these consolidated financial statements.

F-19

# AMB PROPERTY CORPORATION

CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE SIX MONTHS ENDED JUNE 30, 1997 AND 1998
(UNAUDITED, DOLLARS IN THOUSANDS)

<TABLE> <CAPTION>

FOR THE SIX MONTHS ENDED JUNE 30,

	1997	1998
<\$>	<c></c>	<c></c>
CASH FLOWS FROM OPERATING ACTIVITIES	107	
Net income	\$ 2,764	\$ 55,884
Depreciation and amortization		25,302
Straight-line rents		(5,489)
Amortization of debt premiums and financing costs		(1,274)
Minority interests' share of net income		3,686
Equity in income of AMB Investment Management		95
Other assets	236	(6 <b>,</b> 958)
Other liabilities	2,816	4,474
Net cash provided by operating activities	5,816	75 <b>,</b> 720
Cash paid for property acquisitions		(246,213)
Additions to land and building improvements		(16,922)
Additions to tenant improvements and leasing costs		(4,965)
Additions to construction in progress		(25,319)
Acquisition of interest in unconsolidated joint venture Reduction of payable to affiliates in connection with		(67,149)
Formation Transactions		(38,071)
Net cash used in investing activitiesCASH FLOWS FROM FINANCING ACTIVITIES		(398,639)
Borrowings on unsecured credit facilities		382,000
Borrowings on secured debt		16,914
Payments on unsecured credit facilities		(395 <b>,</b> 000)
Payments on secured debt		(59 <b>,</b> 545)
Proceeds from issuance of senior debt securities		399,166
Dividends paid to shareholders		(29,413)
Distributions to minority interests	(2.201)	(2,004)
Deferred offering costs	(2,291) (5,754)	
Principal payment of notes receivable from stockholders of	(5,754)	
Predecessor	363	
Net cash provided by (used in) financing activities	(7,682)	312,118
Net decrease in cash and cash equivalents	(1,866)	(10,801)
Cash and cash equivalents at beginning of period	2,783	39,968
Cash and cash equivalents at end of period	\$ 917 ======	\$ 29 <b>,</b> 167
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION Cash paid during the period for:		
Interest	\$ ======	\$ 26,583 ======
Property acquisitions:		
Acquisitions of properties	\$	\$ 434,353
Assumption of secured debt		(99,623)
Minority interests' contribution		(88,517)
Cash paid for property acquisitions	\$	\$ 246,213
	======	=======

</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.

F-20

# AMB PROPERTY CORPORATION

CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY FOR THE SIX MONTHS ENDED JUNE 30, 1998 (UNAUDITED, DOLLARS IN THOUSANDS)

<TABLE>

	COMMON ST	TOCK				
			ADDITIONAL	ADDITIONAL		
	NUMBER		PAID-IN	RETAINED		
	OF SHARES	AMOUNT	CAPITAL	EARNINGS	TOTAL	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
BALANCE AT DECEMBER 31, 1997	85,874,513	\$859	\$1,667,171	\$	\$1,668,030	
Net income				55 <b>,</b> 884	55,884	
Reallocation of Limited Partners' interests in Operating Partnership			4,328		4,328	
Distributions declared to AMB Property						
Corporation stockholders			(2,941)	(55,884)	(58,825)	

BALANCE AT JUNE 30, 1998...... 85,874,513 \$859 \$1,668,558 \$ -- \$1,669,417

</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.

F-21

### AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT PER SHARE AND UNIT AMOUNTS)

#### 1. ORGANIZATION AND FORMATION

AMB Property Corporation, a Maryland corporation (the "Company"), commenced operations as a fully integrated real estate company effective with the completion of its initial public offering (the "IPO") on November 26, 1997. The Company expects to be taxed as a real estate investment trust ("REIT") under Sections 856 through 860 of the Internal Revenue Code of 1986 (the "Code"), as amended. The Company, through its controlling interest in its subsidiary AMB Property, L.P., a Delaware limited partnership (the "Operating Partnership"), is engaged in the acquisition, ownership, operation, management, renovation, expansion and development of industrial buildings and community shopping centers in target markets nationwide. Unless the context otherwise requires, the "Company" means AMB Property Corporation, the Operating Partnership and its other controlled subsidiaries.

The Company and the Operating Partnership were formed shortly before consummation of the IPO. AMB Institutional Realty Advisors, Inc., a California corporation and registered investment advisor (the "Predecessor") formed AMB Property Corporation, a wholly owned subsidiary, and merged with and into the Company (the "Merger") in exchange for 4,746,616 shares of the Company's Common Stock. In addition, the Company and the Operating Partnership acquired, through a series of mergers and other transactions, 31.8 million rentable square feet of industrial property and 6.3 million rentable square feet of retail property in exchange for 65,022,185 shares of the Company's Common Stock, 2,542,163 limited partner interests ("LP Units") in the Operating Partnership, the assumption of debt and, to a limited extent, cash. The net assets of the Predecessor and the properties acquired with Common Stock were contributed to the Operating Partnership in exchange for 69,768,801 units. The purchase method of accounting was applied to the acquisition of the properties. Collectively, the Merger and the other formation transactions described above are referred to as the "Formation Transactions."

On November 26, 1997, the Company completed its IPO of 16,100,000 shares of Common Stock, \$0.01 par value per share (the "Common Stock") for \$21.00 per share, resulting in gross offering proceeds of approximately \$338,100. Net of underwriters' commission and offering costs aggregating \$38,068, the Company received approximately \$300,032 in proceeds from the IPO. The net proceeds of the IPO were used to repay indebtedness, to purchase interests from certain investors who elected not to receive shares or units in connection with the Formation Transactions, to fund property acquisitions, and for general corporate working capital requirements.

As of June 30, 1998, the Company owned an approximate 95.8% general partner interest in the Operating Partnership. The remaining 4.2% limited partner interest is owned by nonaffiliated investors. For local law purposes, properties in certain states are owned through limited partnerships and limited liability companies owned 99% by the Operating Partnership and 1% by a wholly owned subsidiary of the Company. The ownership of such properties through such entities does not materially affect the Company's overall ownership of the interests in the properties. As the sole general partner of the Operating Partnership, the Company has the full, exclusive and complete responsibility and discretion in the day-to-day management and control of the Operating Partnership.

In connection with the Formation Transactions, the Operating Partnership formed AMB Investment Management, Inc., a Maryland corporation ("AMB Investment Management"). The Operating Partnership purchased 100% of AMB Investment Management's non-voting preferred stock (representing a 95% economic interest therein). Certain executive officers of the Company collectively purchased 100% of the Investment Management Subsidiary's voting common stock (representing a 5% economic interest therein). The Operating Partnership accounts for its investment in AMB Investment Management using the equity method of accounting. AMB Investment Management was formed to succeed to the Predecessor's investment management business of providing real estate investment management services on a fee basis to clients.

F-22 AMB PROPERTY CORPORATION As of June 30, 1998, the Company owned 500 industrial buildings and retail centers, consisting of 463 industrial buildings (the "Industrial Properties") and 37 retail centers (the "Retail Properties") located in 28 markets throughout the United States. The Industrial Properties, principally warehouse distribution buildings, encompass approximately 47.7 million rentable square feet and, as of June 30, 1998, were 95.1% leased to over 1,200 tenants. The Retail Properties, principally grocer-anchored community shopping centers, encompass approximately 6.8 million rentable square feet and, as of the same date, were 95.0% leased to over 900 tenants. The Industrial Properties and the Retail Properties collectively are referred to as the "Properties."

### 2. INTERIM FINANCIAL STATEMENTS

The consolidated financial statements included herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, certain information and note disclosures normally included in the annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. The consolidated financial statements for prior periods have been reclassified to conform to current classifications with no effect on results of operations. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments, of a normal recurring nature, necessary for a fair presentation of the Company's consolidated financial position and results of operations for the interim periods.

The interim financial information for the six months and for the three months ended June 30, 1997, represents the results of the Predecessor, an investment manager. The Predecessor's revenues consisted primarily of fees earned in connection with real estate investment management services. As such, information presented for the six months and for the three months ended June 30, 1997 and 1998 is not comparable given the differences in lines of business between the Company and the Predecessor.

The interim results of the six and three months ended June 30, 1997 and 1998 are not necessarily indicative of the results expected for the entire year. These financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 1997.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# F-23 AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT PER SHARE AND UNIT AMOUNTS)

# 3. DEBT

In connection with the Formation Transactions, the Company assumed certain secured debt with an aggregate principal value of \$517,031 and a fair value of \$535,613. The difference between the principal value and the fair value was recorded as a debt premium. The debt premium is being amortized into interest expense over the term of the related debt instruments using the effective interest method. As of June 30, 1998, the unamortized debt premium was \$16,799. As of June 30, 1998, debt, excluding unamortized debt premiums, consists of the following:

<table></table>	
<\$>	<c></c>
Unsecured credit facilities, variable interest at LIBOR plus 90 basis points (6.59% at June 30, 1998), \$50,000 due July	
1998, remainder due November 2000	\$ 137,000
Senior debt securities, weighted average interest rate of	
7.18%, due June 2008, June 2015 and June 2018	400,000
Secured debt, varying interest rates from 4.00% to 10.38%	
due November 1998 to January 2014	575 <b>,</b> 631
Total Debt	\$1,112,631

# </TABLE>

Secured debt generally requires monthly principal and interest payments. The secured debt is secured by deeds of trust on certain Properties. All of the secured debt bears interest at fixed rates, except for two loans totaling \$9,173 which bear interest at variable rates. The secured debt has various financial and non-financial covenants. Additionally, certain of the secured debt is cross-collateralized. The weighted-average fixed interest rate on secured debt at June 30, 1998, was 7.91%.

The Company has a \$500,000 unsecured revolving credit agreement (the "Credit Facility") with Morgan Guaranty Trust Company of New York as agent, and a syndicate of twelve other banks. The Credit Facility has a term of three years, and is subject to a fee that accrues on the daily average undrawn funds, which varies between 15 and 25 basis points of the undrawn funds based on the Company's credit rating (15 basis points at June 30, 1998). The Credit Facility has various financial and non-financial covenants. In addition, in April 1998, the Company obtained a \$50,000 unsecured acquisition facility from NationsBank, bearing interest at LIBOR plus 90 basis points (6.59% at June 30, 1998). The \$50,000 unsecured acquisition facility was repaid in July 1998.

Capitalized interest related to construction projects for the six and three months ended June 30, 1998, was \$3,098 and \$1,845, respectively. There was no capitalized interest for periods prior to the Formation Transactions.

The scheduled maturities of the secured debt as of June 30, 1998 are as follows:

<table></table>	
<\$>	<c></c>
1998	\$ 16,939
1999	11,188
2000	13,192
2001	38,698
2002	54,364
Thereafter	, -
	\$575,633

</TABLE>

F-24 AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT PER SHARE AND UNIT AMOUNTS)

In June 1998, the Company issued \$400,000 aggregate principal amount of unsecured notes ("Senior Debt Securities") in an underwritten public offering, the net proceeds of which were used to repay amounts outstanding under the unsecured credit facilities. As of June 30, 1998, the Senior Debt Securities consisted of the following:

<TABLE> <CAPTION>

	AMOUNT	RATE	MATURITY
<\$>	<c></c>	<c></c>	<c></c>
2008 Notes	\$175,000	7.10%	June 2008
2015 Notes Putable/Callable 2005	100,000	6.90	June 2015
2018 Notes	125,000	7.50	June 2018
Total/Weighted Average	\$400,000	7.18%	
	=======	====	

DDINGIDAI INMEDECM

</TABLE>

Interest on the Senior Debt Securities is payable semiannually in each June and December commencing December 1998. The 2015 notes are putable and callable in June 2005.

## 4. MINORITY INTERESTS

Minority interests in the Company represent the limited partnership interests in the Operating Partnership and interests held by certain third parties (some of which are Institutional Alliance Partners(TM)) in 14 real estate joint ventures that are consolidated for financial reporting purposes. Such investments are consolidated because (i) the Company owns a majority interest, or (ii) the Company holds significant control over the entity through a 50% or greater ownership interest combined with the ability to control major operating decisions such as approval of budgets, selection of property managers and changes in financing.

The following table sets forth the minority interest ownership held by certain joint ventures, Institutional Alliance Partners(TM) and the limited partners' interests in the Operating Partnership as of June 30, 1998.

<table></table>	
<\$>	<c></c>
Minority Interest Joint Ventures	\$ 15,649
Minority Interest Institutional Alliance Partners(TM)	61,031
Minority Interest Limited Partners	73,071
	\$149,751

#### 5. STOCKHOLDERS' EQUITY

On June 19, 1998, the Company and the Operating Partnership declared a quarterly cash distribution of \$0.3425 per share of common stock and operating partnership unit, payable on July 9, 1998, to stockholders and unitholders of record as of June 30, 1998.

#### 6. EARNINGS PER SHARE

The Company's only dilutive securities outstanding for the six and three months ended June 30, 1998 were stock options issued under its stock incentive plan. The effect of the stock options was to increase weighted average shares outstanding by 347,662 and 378,943 shares for the six and three months ended June 30, 1998, respectively. Such dilution was computed using the treasury stock method. The Predecessor had no dilutive securities outstanding during the six months ended June 30, 1997.

# F-25 AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT PER SHARE AND UNIT AMOUNTS)

### 7. PRO FORMA INFORMATION

The following summary unaudited pro forma financial information for the six and three months ended June 30, 1997 has been prepared as if the Formation Transactions, the IPO (as described in Note 1) and property acquisitions and dispositions during the year ended December 31, 1997 had occurred on January 1, 1997. The pro forma financial information does not purport to present the consolidated results that would have occurred if the aforementioned transactions had been consummated on January 1, 1997, nor does it purport to be indicative of the consolidated results of operations for future periods.

# <TABLE>

	FOR THE SIX MONTHS ENDED JUNE 30, 1997		MONT JUNE	THE THREE HS ENDED 30, 1997
<\$>	<c></c>		<c></c>	
Total revenues Income from operations before minority	\$	139,232	\$	70,610
interests		49,809		25,482
Net income available to common stockholders  Income Per Share of Common Stock		47,109		23,767
Basic	\$	0.55	\$	0.28
Diluted	\$	0.55	\$ ===	0.28
Weighted Average Common Shares Outstanding				
Basic		5,874,513		,874,513
Diluted	85	5,874,513	85	,874,513
	===		===	=======

### </TABLE>

### 8. SUBSEQUENT EVENTS

On July 27, 1998, the Company sold 4,000,000 shares of 8.5% Series A cumulative redeemable preferred stock for \$100,000 in an underwritten public offering. The net proceeds of \$96,850 from the offering were used to repay borrowings under the Credit Facility, for property acquisitions and for other general corporate purposes.

F-26

### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors of AMB Property Corporation:

We have audited the accompanying consolidated balance sheets of AMB Property Corporation and subsidiaries as of December 31, 1996 and 1997, and the related consolidated statements of income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 1997. These financial statements and the schedule referred to below are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and the schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material

misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of AMB Property Corporation and subsidiaries as of December 31, 1996 and 1997, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 1997, in conformity with generally accepted accounting principles.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule listed in the index to the financial statements is presented for purposes of complying with the Securities and Exchange Commission rules and is not a required part of the basic financial statements. This schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, fairly states in all material respects the financial data required to be set forth therein in relation to the basic financial statements taken as a whole.

#### ARTHUR ANDERSEN LLP

San Francisco, California January 27, 1998

F-27

#### AMB PROPERTY CORPORATION

CONSOLIDATED BALANCE SHEETS
AS OF DECEMBER 31, 1996 AND 1997
(IN THOUSANDS, EXCEPT SHARE AMOUNTS)

<table></table>
CADETONS

<caption></caption>		
	1996	1997
<\$>	<c></c>	<c></c>
ASSETS		
Investments in real estate:		
Land and improvements	\$	\$ 550,635
Buildings and improvements		1,822,516
Construction in progress		69 <b>,</b> 848
Total investments in real estate		2,442,999
Accumulated depreciation and amortization		(4,153)
Net investments in real estate		2,438,846
Cash and cash equivalents	3,093	39 <b>,</b> 968
Other assets	3,992 	27,441
Total assets	\$7 <b>,</b> 085	\$2,506,255
	=====	========
LIABILITIES AND STOCKHOLDERS' EQUITY Debt:		
Secured debt	\$	\$ 535,652
Unsecured credit facility		150,000
Total debt		685,652
Other liabilities	648	49,350
Payable to affiliates		38,071
Total liabilities	648	773,073
rocar raprireres		
Commitments and contingencies		
Minority interests	137	65 <b>,</b> 152
Stockholders' equity:		
Preferred stock of AMB Property Corporation, \$.01 par value, 100,000,000 shares authorized, none issued or		
outstanding		
Common stock of AMB Property Corporation, \$.01 par value,		
500,000,000 shares authorized, 85,874,513 issued and		
outstanding		859
Additional paid-in capital of AMB Property Corporation		1,667,171
Common stock of Predecessor, no par value, 500,000,000	1 240	
shares authorized, 5,181,450 issued and outstanding	1,349	
Additional paid-in capital of Predecessor  Notes receivable from stockholders of Predecessor	1,298	
Retained earnings	(869) 4 <b>,</b> 522	
Recarned Carmings		
Total stockholders' equity	6,300	1,668,030
		+0.505.055
Total liabilities and stockholders' equity	\$7 <b>,</b> 085	\$2,506,255

</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.  $F\mbox{--}28$ 

# AMB PROPERTY CORPORATION

# CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 1995, 1996 AND 1997 (IN THOUSANDS, EXCEPT SHARE AMOUNTS)

<TABLE> <CAPTION>

<caption></caption>	1995		1996		1997	
<s></s>	<c></c>					
REVENUES Rental revenues Investment management and other income	·	 16,865		 23 <b>,</b> 991		26,465 29,597
Total revenues  OPERATING EXPENSES		16,865		23,991		56,062
Property operating expenses		 		  		5,312 3,587 3,528
Depreciation and amortizationGeneral and administrativeInvestment management expenses		 13,569		  16,851		4,195 1,197 19,358
Total operating expenses		13,569		16,851		37,177
Income from operations before minority interests		3,296				18,885
Net income available to common stockholders	\$		\$	7,003	\$	18,228
INCOME PER SHARE OF COMMON STOCK Basic	\$	0.64	\$	1.38	\$	1.39
Diluted	\$	0.64	\$	1.38	\$	1.38
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING Basic	5,	079,855	5,	079,855	13	
Diluted	5,	079,855	5,	079,855	13	,168,036

  |  |  |  |  |  |</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.  $F\mbox{-29}$ 

# AMB PROPERTY CORPORATION

# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 1995, 1996 AND 1997 (IN THOUSANDS)

<table></table>
CADETONS

1012 2 2 0 11	1995	1996	1997
<s></s>	<c></c>	<c></c>	<c></c>
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income	\$ 3,262	\$ 7,003	\$ 18,228
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization			4,195
Straight-line rents			(901)
Amortization of debt premiums and financing costs			(266)
Minority interests' share of net income	34	137	657
Equity in income of AMB Investment Management			(61)
Changes in assets and liabilities:	(1 [20)	(0.40)	(11 072)
Other assets		(249)	(11,873)
Other liabilities	429	(25)	2,301
Net cash provided by operating activities  CASH FLOWS FROM INVESTING ACTIVITIES	2,187	6,866	12,280
Additions to properties			(222,497)
Additions to buildings improvements and leasing costs			(1,769)
Additions to construction in progress			(2,606)

Cash paid for property in Formation Transactions, net of cash acquired			(5,935)
Net cash used for investing activities  CASH FLOWS FROM FINANCING ACTIVITIES			(232,807)
Issuance of common stock (net of \$21,091 commission)			317,009
Borrowings on Credit Facility	750		150,000
Borrowings on secured debt			850
Repayment of Credit Facility	(750)		(182,000)
Payments on secured debt			(516)
Payment of financing fees			(900)
Dividends paid to Predecessor stockholders  Distributions paid to AMB Property Corporation	(2,925)	(5,262)	(16,404)
stockholders			(11,506)
Distributions to minority interests of Predecessor  Principal payment of notes receivable from stockholders of		(34)	
Predecessor	56	318	869
Net cash provided by (used in) financing activities	(2,869)	(4,978)	257,402
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period	(682) 1,887	1,888 1,205	36,875 3,093
Cash and cash equivalents at end of period	\$ 1,205 =====	\$ 3,093 =====	\$ 39,968 ======

</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.

F-30

# AMB PROPERTY CORPORATION

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 1995, 1996 AND 1997
(IN THOUSANDS, EXCEPT SHARES)

<TABLE> <CAPTION>

	COMMON ST	TOCK	ADDITIONAL		NOTES RECEIVABLE	
	NUMBER OF SHARES	AMOUNT	PAID-IN CAPITAL	RETAINED EARNINGS	FROM STOCKHOLDERS	TOTAL
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
PREDECESSOR  Balance at December 31, 1994  Net income  Dividends declared and paid  Principal payment of notes receivable from stockholders	4,978,260	\$ 699  	\$ 1,298  	\$ 2,444 3,262 (2,925)	\$ (593)   56	\$ 3,848 3,262 (2,925)
Issuance of common stock for notes	101,595	343			(343)	
Balance at December 31, 1995  Net income  Dividends declared and paid  Principal payment of notes receivable	5,079,855  	1,042  	1,298  	2,781 7,003 (5,262)	(880)  	4,241 7,003 (5,262)
from stockholders Issuance of common stock for notes	101,595	307	 	 	318 (307)	318
Balance at December 31, 1996 AMB PROPERTY CORPORATION	5,181,450	1,349	1,298	4,522	(869)	6,300
Net income Dividends declared and paid to				18,228		18,228
Predecessor stockholders  Principal payment of notes receivable		(990)	(1,298)	(14,116)		(16,404)
from stockholders Exchange of Predecessor shares for shares of AMB Property Corporation,					869	869
net Issuance of common stock for	(434,834)	(312)	312			
Properties  Issuance of common stock, net of	65,022,185	651	1,369,740			1,370,391
offering costs of \$38,068 Issuance of restricted stock	16,100,000 5,712	161 	299,871 120		 	300,032 120
Distributions paid to AMB Property Corporation stockholders			(2,872)	(8,634)		(11,506)
Balance at December 31, 1997		\$ 859 =====	\$1,667,171	\$ ======	\$ =====	\$1,668,030 ======

  |  |  |  |  |  |The accompanying notes are an integral part of these consolidated financial

### AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (IN THOUSANDS, EXCEPT SHARE AND SQUARE FEET DATA)

### 1. ORGANIZATION AND FORMATION OF COMPANY

AMB Property Corporation, a Maryland corporation (the "Company"), commenced operations as a fully integrated real estate company effective with the completion of its initial public offering (the "Offering") on November 26, 1997. The Company will elect to be taxed as a real estate investment trust ("REIT") under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the "Code"). The Company, through its controlling interest in its subsidiary AMB Property, L.P., a Delaware limited partnership (the "Operating Partnership"), is engaged in the ownership, operation, management, acquisition, renovation, expansion, and development of industrial properties and community shopping centers in target markets nationwide. Unless the context otherwise requires, the "Company" shall include AMB Property Corporation, the Operating Partnership and their controlled subsidiaries.

The Company and the Operating Partnership were formed shortly before consummation of the Offering. AMB Institutional Realty Advisors, Inc., a California corporation and registered investment advisor (the "Predecessor"), formed AMB Property Corporation, a wholly owned subsidiary, and merged with and into the Company (the "Merger") in exchange for 4,746,616 shares of the Company's Common Stock being issued to the former stockholders of the Predecessor. In addition, the Company and the Operating Partnership acquired, through a series of mergers and other transactions, 31.8 million rentable square feet of industrial property and 6.3 million rentable square feet of retail property in exchange for 65,022,185 shares of the Company's Common Stock, 2,542,163 units representing limited partnership interests in the Operating Partnership, the assumption of debt, and to a limited extent, cash. The net assets of the Predecessor and the properties acquired with Common Stock were contributed to the Operating Partnership for 69,768,801 units. The purchase method of accounting was applied to the acquisition of the properties. Collectively, the Merger and the other formation transactions described above are referred to as the "Formation Transactions."

On November 26, 1997, the Company completed its Offering of 16,100,000 shares of Common Stock, \$0.01 par value per share (the "Common Stock") for \$21.00 per share, resulting in gross offering proceeds of approximately \$338,100. Net of underwriters' commission and offering costs aggregating \$38,068, the Company received approximately \$300,032 in proceeds from the Offering. The net proceeds of the Offering were used to repay indebtedness, to purchase interests from certain investors who elected not to receive shares or units in connection with the Formation Transactions, to fund property acquisitions, and for general corporate purposes, including working capital.

As of December 31, 1997, the Company owned an approximate 97.1% general partner interest in the Operating Partnership. The remaining 2.9% limited partner interest was owned by unaffiliated investors. For local law purposes, properties in certain states are owned through limited partnerships and limited liability companies owned 99% by the Operating Partnership and 1% by a wholly owned subsidiary of the Company. The ownership of such Properties through such entities does not materially affect the Company's overall ownership of the interests in the Properties. As the sole general partner of the Operating Partnership, the Company has the full, exclusive and complete responsibility and discretion in the management and control of the Operating Partnership.

In connection with the Formation Transactions, the Operating Partnership formed AMB Investment Management Corporation, a Maryland corporation ("AMB Investment Management"). The Operating Partnership purchased 100% of AMB Investment Management's non-voting preferred stock (representing a 95% economic interest). Certain Executive Officers and an officer of AMB Investment Management collectively purchased 100% of AMB Investment Management's voting common stock (representing a 5% economic interest therein). The Operating Partnership accounts for its investment in AMB Investment Management using the equity method of accounting. AMB Investment Management was formed to succeed to the Predecessor's investment management business of providing real estate investment management services on a fee basis to clients.

F-32
AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (IN THOUSANDS, EXCEPT SHARE AND SQUARE FEET DATA)

As of December 31, 1997, the Company owned 37.3 million rentable square feet of industrial properties (the "Industrial Properties"), principally warehouse distribution properties, that were 95.7% leased and 6.2 million rentable square feet of retail properties (the "Retail Properties"), principally grocer-anchored community shopping centers, that were 96.1% leased. The Industrial Properties and the Retail Properties collectively are referred to as

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### GENERALLY ACCEPTED ACCOUNTING PRINCIPLES

These financial statements have been prepared in accordance with generally accepted accounting principles using the accrual method of accounting. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### PRINCIPLES OF CONSOLIDATION

The accompanying consolidated financial statements include the financial position, results of operations and cash flows of the Company, its wholly owned qualified REIT subsidiaries, the Operating Partnership, and eight joint ventures (the "Joint Ventures") in which the Company has a controlling interest. Third-party equity interests in the Operating Partnership and the Joint Ventures are reflected as minority interests in the consolidated financial statements. All significant intercompany amounts have been eliminated.

### BASIS OF PRESENTATION

The consolidated financial statements of the Company for 1997 include the results of operations of the Company, including property operations for the period from November 26, 1997 (the commencement of operations as a fully integrated real estate company) to December 31, 1997 and the results of the Company's Predecessor, an investment manager, for the period from January 1, 1997 to November 25, 1997.

### INVESTMENTS IN REAL ESTATE

Investments in real estate are stated at depreciated cost and are reviewed for impairment on a property-by-property basis whenever events or changes in circumstances indicate that the carrying amount of a property may not be recoverable. Impairment is recognized when estimated expected future cash flows (undiscounted and without interest charges) are less than the carrying amount of the property. To the extent an impairment has occurred, the excess of the carrying amount of the property over its estimated fair value will be charged to income. As of December 31, 1997, there were no impairments of the carrying values of the Properties.

Depreciation and amortization are calculated using the straight-line method over the estimated useful lives of the investments. The estimated lives are as follows:

### <TABLE>

<\$>	<c></c>
Land improvements	5 to 40 years
Buildings and improvements	5 to 40 years
Tenant improvements and leasing costs	Term of the related lease

  |The cost of buildings and improvements includes the purchase price of the property or interest in property, legal fees and acquisition costs and interest, property taxes, and other costs incurred during the period of construction.

# F-33 AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (IN THOUSANDS, EXCEPT SHARE AND SQUARE FEET DATA)

Expenditures for maintenance and repairs are charged to operations as incurred. Significant renovations or betterments that extend the economic useful life of assets are capitalized.

Project costs directly associated with the development and construction of a real estate project are capitalized as construction in progress. In addition, interest, real estate taxes and other costs are capitalized during the construction period.

# CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash held in financial institutions and other highly liquid short-term investments with original maturities of three months or less. Cash and cash equivalents as of December 31, 1997 include restricted cash of \$8,074, which represents amounts held in escrow in connection with property purchases and capital improvements.

# DEFERRED FINANCING

Costs incurred in connection with financing are capitalized and amortized to interest expense on a straight-line basis (which approximates the effective interest method) over the term of the related loan. As of December 31, 1997, deferred financing fees were \$871, net of accumulated amortization of \$29. Such amounts are included in Other Assets on the consolidated balance sheet.

### FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company's financial instruments include short-term investments, accounts receivable, accounts payable, accrued expenses, construction loans payable, mortgage debt, secured debt, unsecured notes payable and an unsecured credit facility. The fair value of these instruments approximates its carrying or contract values.

#### DEBT PREMIUMS

In connection with the Formation Transactions, the Company assumed certain secured debt with an aggregate principal value of \$517,031 and a fair value of \$535,613. The difference between the principal value and the fair value was recorded as a debt premium. The debt premium is being amortized into interest expense over the term of the related debt instrument using the effective interest method. As of December 31, 1997, the unamortized debt premium was \$518.286.

### MINORITY INTERESTS

Minority interests in the Company represent the limited partnership interests in the Operating Partnership and interests held by certain third parties in eight real estate joint ventures that are consolidated for financial reporting purposes. Such investments are consolidated because (i) the Company owns a majority owner interest, or (ii) the Company has significant control over the entity through a 50% or greater ownership interest combined with the ability to control major operating decisions such as approval of budgets, selection of property managers and change in financing.

The following table sets forth the minority interest ownership held by certain joint ventures ("Minority Interest -- Joint Ventures") and the limited partnership interests in the Operating Partnership ("Minority Interest -- Limited Partners") as of December 31, 1997.

### <TABLE>

-		Joint Ventures	
MINOTICY	Incerest	 Limited Partners	\$65,152

</TABLE>

# F-34 AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (IN THOUSANDS, EXCEPT SHARE AND SQUARE FEET DATA)

# REVENUES

The Company, as a lessor, retains substantially all of the benefits and risks of ownership of the Properties and accounts for its leases as operating leases. Rental revenues are recognized on a straight-line basis over the term of the leases.

Reimbursements from tenants for real estate taxes and other recoverable operating expenses are recognized as revenue in the period the applicable expenses are incurred.

# INVESTMENT MANAGEMENT AND OTHER INCOME

Investment management income consists primarily of professional fees generated from the Predecessors' real estate investment management services for periods prior to the Formation Transactions and the Company's equity in the earnings of AMB Investment Management for periods subsequent to the Formation Transactions. Other income consists primarily of interest income on cash and cash equivalents.

# INVESTMENT MANAGEMENT EXPENSE

Investment management expense represents the operating expenses of the Predecessor for periods prior to November 26, 1997 and consists of salaries and benefits and other management related expenses.

### EARNINGS PER SHARE

For purposes of calculating diluted earnings per share for the year ended

December 31, 1997, no adjustment to net income available to common stockholders was necessary, as the Company's only dilutive securities outstanding for such period were stock options issued under its stock incentive plan. The effect of the stock options was to increase weighted average shares outstanding by 27,818 shares for the year ended December 31, 1997. Such dilution was computed using the treasury stock method. The Predecessor had no dilutive securities outstanding during the years ended December 31, 1995 and 1996.

### RECLASSIFICATIONS

The consolidated financial statements for prior periods have been reclassified to conform with current classifications with no effect on results of operations.

#### FUTURE ACCOUNTING PRONOUNCEMENTS

In June of 1997, the FASB issued SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information." This statement, effective for financial statements for periods beginning after December 15, 1997, requires that a public business enterprise report financial and descriptive information about its reportable operating segments. Generally, information is required to be reported on the basis that it is used internally for evaluating segment performance and deciding how to allocate resources to segments. The Company expects to adopt this SFAS in 1998 to the extent applicable.

### 3. TRANSACTIONS WITH AFFILIATES

As discussed in "Organization and Formation of the Company," the Operating Partnership formed AMB Investment Management (which conducts its operations through the Investment Management Partnership) for the purpose of carrying on the operations of the Predecessor. The Company and the Investment Management Partnership have an agreement that allows for the sharing of certain costs and employees. Additionally, the Company provides the Investment Management Partnership with certain acquisition-related services.

# F-35 AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (IN THOUSANDS, EXCEPT SHARE AND SQUARE FEET DATA)

As part of the Formation Transactions, the Operating Partnership was required to pay an amount equal to the net working capital balances at November 25, 1997 of the Predecessor and the acquired properties to the owners of said entities. As of December 31, 1997, the Company owed approximately \$37,808 to owners related to these working capital distributions. Such amount is included in Payable to affiliates on the consolidated balance sheet and was paid subsequent to year-end.

The Company and the Investment Management Partnership share common office space under lease obligations of an affiliate of the Predecessor. Such lease obligations are charged to the Company and the Investment Management Partnership at cost. For the period ended December 31, 1995, 1996 and 1997, the Company paid approximately \$435, \$510 and \$700, respectively for occupancy costs related to the lease obligations of the affiliate.

# 4. DEBT

As of December 31, 1997, debt, excluding unamortized debt premiums, consists of the following:

<table> <s></s></table>	<c< th=""><th>&gt;</th></c<>	>
Secured debt, varying coupon interest		
rates from 7.01% to 10.38%, due		
November 1998 to December 2008	\$	517,366
Unsecured credit facility, variable		
interest at LIBOR plus 110 basis points (7.10% at		
December 31, 1997) due November 2000		150,000
Total Debt	\$	667,366
	==	

### </TABLE>

Secured debt generally requires monthly principal and interest payments. The secured debt is secured by deeds of trust and mortgages on 48 Properties. The carrying value of real estate investments pledged as collateral under deeds of trust and mortgages for the secured debt is \$1,049,003 as of December 31, 1997. All of the secured debt bears interest at fixed rates, except for one loan which bears interest at either LIBOR plus 275 basis points (8.75% at December 31, 1997) or prime plus 50 basis points, at the borrower's option. The secured debt has various financial and non-financial covenants. Additionally, certain of the secured debt is cross-collateralized.

The Company has a \$500,000 unsecured revolving credit agreement (the

"Credit Facility") with Morgan Guaranty Trust Company of New York as agent, and a syndicate of 12 other banks. The Credit Facility has a term of three years, and is subject to a fee that accrues on the daily average undrawn funds, which varies between 15 and 25 basis points of the undrawn funds based on the Company's credit rating. The Credit Facility has various financial and non-financial covenants.

The weighted-average fixed interest rate on secured debt at December 31, 1997 was 7.82%. Interest capitalized related to construction projects for the period from November 26, 1997 to December 31, 1997 was \$448. There was no capitalized interest for periods prior to the Formation Transactions.

The scheduled maturities of the secured debt as of December 31, 1997 are as follows:

<table></table>	
<\$>	<c></c>
1998	\$ 19 <b>,</b> 390
1999	9,666
2000	11,862
2001	35,654
2002	43,967
Thereafter	396 <b>,</b> 827
	\$517,366

</TABLE>

# F-36 AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (IN THOUSANDS, EXCEPT SHARE AND SQUARE FEET DATA)

### 5. LEASING ACTIVITY

Future minimum rental income due under noncancelable leases in effect at December 31, 1997 with tenants is as follows:

<table></table>	
<\$>	<c></c>
1998	\$ 214,400
1999	188,926
2000	160,592
2001	128,241
2002	101,733
Thereafter	459,070
	\$1,252,962

### </TABLE>

In addition to minimum rental payments, certain tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$5,267 for the period from November 26, 1997 to December 31, 1997. These amounts are included as rental income and operating expenses in the accompanying consolidated statements of operations. Certain of the leases also provide for the payment of additional rent based on a percentage of the tenant's revenues. Some leases contain options to renew. No individual tenant accounts for greater than 2% of rental revenues.

## 6. INCOME TAXES

The Company intends to be taxed as a REIT under the Code for the fiscal year ended December 31, 1997. To qualify as a REIT, the Company must meet a number of organizational and operational requirements, including a requirement that it currently distribute at least 95% of its taxable income. It is management's intention to adhere to these requirements and maintain the Company's REIT status. As a REIT, the Company generally will not be subject to corporate level federal income tax on net income it distributes currently to its stockholders. As such, no provision for federal income taxes has been included in the accompanying consolidated financial statements. If the Company fails to qualify as a REIT in any taxable year, it will be subject to federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and may not be able to qualify as a REIT for four subsequent taxable years. Even if the Company qualifies for taxation as a REIT, the Company may be subject to certain state and local taxes on its income and property and to federal income and excise taxes on its undistributed taxable income.

For federal income tax purposes, cash distributions paid to stockholders may be characterized as ordinary income, return of capital (generally non-taxable) or capital gains. On December 8, 1997, the Company declared a distribution of \$0.134 per common share, payable on December 29, 1997 to stockholders of record on December 18, 1997. The distribution covered the period from November 26, 1997 through December 31, 1997. For Federal income tax

purposes, 100% of the distribution was ordinary income.

Prior to the Merger, the Predecessor conducted its business as an S corporation, and therefore was exempt from federal income taxes under Subchapter S of the Code. Under this election federal income taxes were paid by the stockholders of the Predecessor.

### 7. STOCK INCENTIVE PLAN AND 401(k) PLAN

#### STOCK INCENTIVE PLAN

In November 1997, the Company established a Stock Option and Incentive Plan (the "Stock Incentive Plan") for the purpose of attracting and retaining eligible officers, directors and employees. The Company has reserved for issuance 5,750,000 shares of Common Stock under the Stock Incentive Plan. In November 1997, the Company granted 3,153,750 non-qualified options to certain directors, officers and employees. Each option

# F-37 AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (IN THOUSANDS, EXCEPT SHARE AND SQUARE FEET DATA)

is exchangeable for one share of the Common Stock and has an exercise price equal to \$21.00, the market price at the date of grant. The options have a 10-year term and vest pro rata in annual installments over a four-year period from the date of grant.

The Company applies APB Opinion No. 25, "Accounting for Stock Issued to Employees" and related interpretations in accounting for its Stock Incentive Plan. Opinion 25 measures compensation cost using the intrinsic value based method of accounting. Under this method, compensation cost is the excess, if any, of the quoted market price of the stock at the date of grant over the amount an employee must pay to acquire the stock. Accordingly, no compensation cost has been recognized for the Stock Incentive Plan, as the option price for all option grants in 1997 was equal to the market price as of the date of grant. However, if the Company had measured compensation cost using the fair value based method prescribed in SFAS 123, "Accounting for Stock-Based Compensation," the impact on pro forma net income and earnings per share would not have been material.

The fair value of each option grant was estimated at the date of grant using the Black-Scholes option-pricing model with the following assumptions used for grants in 1997: dividend yield of 6.52%, expected volatility of 18.75%, risk-free interest rate of 5.86%, and expected lives of 10 years.

Following is a summary of the option activity for the year ended December 31, 1997:

# <TABLE> <CAPTION>

	SHARES UNDER OPTION (000)	EXERCISE PRICE	REMAINING CONTRACTUAL LIFE
<\$>	<c></c>	<c></c>	<c></c>
Outstanding, 11/25/97			
Granted	3 <b>,</b> 154	\$21.0	10 years
Exercised			
Forfeited	(10)		
0.1.11'	2 1 4 4	001 0	1.0
Outstanding, 12/31/97	3,144	\$21.0	10 years
Options exercisable at year-end	184	\$21.0	=======
	=====	=====	
Fair value of options granted during the year	\$ 2.28		

### </TABLE>

### RESTRICTED STOCK

In 1997, the Company sold 5,712 restricted shares of its Common Stock to certain independent directors for \$0.01 per share in cash.

# 401(k) PLAN

In November 1997, the Company established a Section 401(k) Savings/Retirement Plan (the "Section 401(k) Plan"), which is a continuation of the Section 401(k) plan of the Predecessor, to cover eligible employees of the Company and any designated affiliate. The Section 401(k) Plan permits eligible employees of the Company to defer up to 10% of their annual compensation, subject to certain limitations imposed by the Code. The employees' elective deferrals are immediately vested and non-forfeitable upon contribution to the

Section 401(k) Plan. The Company matches the employee contributions to the Section 401(k) Plan in an amount equal to 50% of the first 3.5% of annual compensation deferred by each employee and may also make discretionary contributions to the plan. As of December 31, 1997, the Company's accrual for 401(k) match was \$140. Such amount was included in Other liabilities on the consolidated balance sheet.

Except for the Section 401(k) Plan, the Company offers no other post-retirement or post-employment benefits to its employees.

# F-38 AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (IN THOUSANDS, EXCEPT SHARE AND SQUARE FEET DATA)

#### 8. SUPPLEMENTAL INFORMATION TO STATEMENT OF CASH FLOWS

<TABLE>

	YEARS	ENDED D	ECEMBER 31,
	1995	1996	1997
<\$>	<c></c>	<c></c>	<c></c>
Cash paid for interest	\$	\$	\$ 2,509
	===	===	
Non-cash transactions:			
Acquisitions of properties in Formation Transactions	\$	\$	\$2,216,137
Assumption of debt			(717,613)
Cash acquired			(43,978)
Other assumed assets and liabilities			(13,862)
Minority interest			(64,358)
Shares issued			(1,370,391)
Net cash paid, net of cash acquired	\$	\$	\$ 5,935
	===	===	========

  |  |  |

# 9. PRO FORMA INFORMATION (UNAUDITED)

The following unaudited pro forma condensed consolidated statement of operations has been prepared as if the Formation Transactions, the Offering (as described in Note 1) and certain property acquisitions and dispositions in 1997 had occurred on January 1, 1996. In the opinion of management, the pro forma condensed consolidated statement of operations does not purport to present the consolidated results that would have occurred if the aforementioned transactions had been consummated on January 1, 1996, nor does it purport to present the consolidated results of operations for future periods.

# <TABLE>

CAPITON		EAR ENDED CEMBER 31, 1996		EAR ENDED CEMBER 31, 1997
<\$>	<c:< td=""><td>&gt;</td><td><c:< td=""><td>&gt;</td></c:<></td></c:<>	>	<c:< td=""><td>&gt;</td></c:<>	>
Total revenues	\$	265,550 90,694 87,313	\$	284,674 103,903 99,508
Basic	\$	1.02		1.16
Diluted	\$	1.01	\$	1.15
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING				
Basic	8	5,874,513		5,874,513
Diluted	8	6,156,556 ======		6,156,556

### </TABLE>

## 10. COMMITMENTS AND CONTINGENCIES

# LITIGATION

In the normal course of business, from time to time, the Company is involved in legal actions relating to the ownership and operations of its Properties. In management's opinion, the liabilities, if any, that may ultimately result from such legal actions are not expected to have a materially adverse effect on the consolidated financial position, results of operations, or cash flows of the Company.

The Company follows the policy of monitoring its Properties for the presence of hazardous or toxic substances. The Company is not aware of any environmental liability with respect to the Properties that would

# F-39 AMB PROPERTY CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (IN THOUSANDS, EXCEPT SHARE AND SQUARE FEET DATA)

have a material adverse effect on the Company's business, assets or results of operations. There can be no assurance that such a material environmental liability does not exist. The existence of any such material environmental liability could have a material adverse effect on the Company's results of operations and cash flow.

#### GENERAL UNINSURED LOSSES

The Company carries comprehensive liability, fire, flood, environmental, extended coverage and rental loss insurance with policy specifications, limits and deductibles customarily carried for similar properties. There are, however, certain types of extraordinary losses that may be either uninsurable or not economically insurable. Should an uninsured loss occur, the Company could lose its investment in, and anticipated profits and cash flows from, a property.

Certain of the Properties are located in areas that are subject to earthquake activity; the Company has therefore obtained limited earthquake insurance.

### 11. OPERATING PARTNERSHIP

As of December 31, 1997 the Company owned a 97.1% general partner interest in the Operating Partnership. Therefore, the Company consolidates the Operating Partnership and records the remaining 2.9% limited partner interests as minority interest in the consolidated financial statements.

The Operating Partnership commenced operations as a fully integrated real estate company on November 26, 1997 upon completion of the Formation Transactions. For financial reporting purposes, AMB Institutional Realty Advisors, Inc. is not considered to be the predecessor of the Operating Partnership. The following table sets forth summary financial information of the Operating Partnership as of and for the period from November 26, 1997 to December 31, 1997 (in thousands, except unit data):

# <TABLE>

<\$>	<c></c>
Investments in real estate, net	\$2,438,846
Total assets	2,506,255
Debt	685 <b>,</b> 652
Partners' capital	1,717,398
Revenues	27,110
<pre>Income from operations before minority interest</pre>	9,291
Net income	9,174
Total units	88,416,676
Net income per unit	\$0.10

  |Following is a statement of partners' capital of the Operating Partnership from November 26, 1997 (inception) to December 31, 1997 (in thousands, except unit data):

# <TABLE>

<CAPTION>

	GENERAL	PARTNER	LIMITED PA	ARTNERS		
	UNITS	AMOUNT	UNITS	AMOUNT	TOTAL	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
November 25, 1997		\$		\$	\$	
Contributions	85,874,513	1,670,902	2,542,163	49,169	1,720,071	
Net income		8,634		540	9,174	
Distributions		(11,506)		(341)	(11,847)	
December 31, 1997	85,874,513	\$1,668,030	2,542,163	\$49,368	\$1,717,398	
		=======	=======			

</TABLE>

F-40

### AMB PROPERTY CORPORATION

SCHEDULE III

COSTS
CAPITALIZED
SUBSEQUENT TO
ACQUISITION

					ST TO COMPANY	ACQU	EQUENT TO JISITION
PROPERTY	LOCATION	TYPE	ENCUMBRANCES (1)	LAND	BUILDING	LAND	BUILDING
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
72nd Avenue	WA	IND	\$	\$ 1,298	\$ 4,008	\$	\$
Acer Distribution Center Activity Distribution	CA	IND		3,146	9,479		
Center	CA	IND	5,400	3,736	11,248		
Alvarado Business Center Amwiler-Gwinnett Industrial	CA	IND		7,906	23 <b>,</b> 757		75
Portfolio	GA	IND	14,360	6,641	19,964		4
Ardenwood Corporate Park Artesia Industrial	CA	IND	10,339	7,321	22,002		
Portfolio	CA	IND	54,742	23,860	71,620		907
Atlanta South	GA	IND		6 <b>,</b> 550	19,691		
Beacon Industrial Park	FL	IND		10,466	31,437		
Belden Avenue	IL	IND		5,019	15,186		
Bensenville	IL	IND	44,593	20,799	62,438		19
Blue Lagoon	FL	IND	11,916	4,945	14,875		23
Boulden	DE	IND		2,807	8,462		36
Brightseat Road	MD	IND		1,557	4,841		
Britannia Business Park	FL	IND		3,199	9,637		37
Cabot Business Park	MA	IND		16,017	48,091		7
Chancellor	FL	IND	2,987	1,587	4,802		
Chicago Industrial	IL	IND	3,522	1,574	4,761		
Commerce	CA	IND		2,197	6,653		
Corporate Square	MN	IND		4,024	12,113		16
Crossroads Industrial	IL	IND		2,583	7,789		
Dixie Highway	KY	IND		1,700	5,149		
Dock's Corner	NJ	IND		2,050	6,190		
Dock's Corner II	NJ	IND		2,272	6,917		
Dowe Industrial	CA	IND		2,665	8,034		
East Walnut Drive Elk Grove Village	CA	IND		964	2,918		
Industrial	IL	IND		7,713	23,179		8
Empire Drive	KY	IND		1,590	4,815		
Executive Drive	IL	IND		1,399	4,236		
Fairway Drive Industrial	CA	IND		1,954	5,479		

<CAPTION>

GROSS AMOUNT CARRIED AT 12/31/97

PROPERTY	LAND	BUILDING	TOTAL COSTS(2)	ACCUMULATED DEPRECIATION	YEAR OF CONSTRUCTION OR ACQUISITION	DEPRECIABLE LIFE (YEARS)
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
72nd Avenue	\$ 1,298	\$ 4,008	\$ 5,306	\$ 9	1997	5-40
Acer Distribution Center Activity Distribution	3,146	9,479	12,625	22	1997	5-40
Center	3 <b>,</b> 736	11,248	14,984	26	1997	5-40
Alvarado Business Center Amwiler-Gwinnett Industrial	7,906	23,832	31,738	54	1997	5-40
Portfolio	6,641	19,968	26,609	46	1997	5-40
Ardenwood Corporate Park Artesia Industrial	7,321	22,002	29,323	50	1997	5-40
Portfolio	23,860	72,527	96,387	165	1997	5-40
Atlanta South	6,550	19,691	26,241	45	1997	5-40
Beacon Industrial Park	10,466	31,437	41,903	72	1997	5-40
Belden Avenue	5,019	15,186	20,205	35	1997	5-40
Bensenville	20,799	62,457	83 <b>,</b> 256	143	1997	5-40
Blue Lagoon	4,945	14,898	19,843	34	1997	5-40
Boulden	2,807	8,498	11,305	19	1997	5-40
Brightseat Road	1,557	4,841	6,398	11	1997	5-40
Britannia Business Park	3,199	9,674	12,873	22	1997	5-40
Cabot Business Park	16,017	48,098	64,115	110	1997	5-40
Chancellor	1,587	4,802	6,389	11	1997	5-40
Chicago Industrial	1,574	4,761	6 <b>,</b> 335	11	1997	5-40
Commerce	2,197	6,653	8,850	15	1997	5-40
Corporate Square	4,024	12,129	16,153	28	1997	5-40
Crossroads Industrial	2,583	7,789	10,372	18	1997	5-40
Dixie Highway	1,700	5,149	6,849	12	1997	5-40
Dock's Corner	2,050	6,190	8,240	14	1997	5-40
Dock's Corner II	2,272	6,917	9,189	16	1997	5-40
Dowe Industrial	2,665	8,034	10,699	18	1997	5-40
East Walnut Drive Elk Grove Village	964	2,918	3,882	7	1997	5-40
Industrial	7,713	23,187	30,900	53	1997	5-40

Empire Drive	1,590	4,815	6,405	11	1997	5-40
Executive Drive	1,399	4,236	5,635	10	1997	5-40
Fairway Drive Industrial	1,954	5 <b>,</b> 479	7,433	13	1997	5-40

  |  |  |  |  |  |COSTS

F-41

<TABLE> <CAPTION>

CAPITALIZED SUBSEQUENT TO INITIAL COST TO COMPANY ACOUISITION \_\_\_\_\_ \_\_\_\_\_ LAND BUILDING PROPERTY LOCATION TYPE ENCUMBRANCES (1) LAND BUILDING -----------------------\_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ <C> \_\_\_ <C> <S> <C> <C> <C> <C> <C> 2,200 6,678 --Hampden Road..... MΑ TND 2,371 3,826 51 Harvest Business Park..... IND 7,153 Hewlett Packard Distribution..... CA IND 3,437 1,668 5,043 ----Holton Drive..... KY IND 2,633 7,972 --1,743 5,410 Industrial Drive..... OH TND ------IND 4,879 --International Multifoods... CA 1,613 Itasca Industrial Portfolio..... IL IND --6,416 19,289 --213 Janitrol..... ОН IND --1,797 5,576 ----Jasmine Avenue..... CA TND --3,157 9,562 ------Kent Centre..... WA IND 3,042 9,165 23 Kingsport Industrial IND 18,161 7,919 23,798 --96 Park..... L.A. County Industrial Portfolio (3)..... CA IND --11,128 33,423 --17 Lake Michigan Industrial IND 2,886 Portfolio..... TT. 8,699 ----2,750 8,538 \_\_\_ \_\_ Laurelwood..... CA IND Lincoln Industrial Center..... TΧ IND --671 2,052 --\_\_ --Linder Skokie..... IND 2,938 8,854 IL 2,290 --6,911 Lisle Industrial..... TT. TND ----IND 17,773 7,129 21,428 --Lonestar..... TΧ 1,537 4,659 McDaniel Drive..... IND --ТX --Melrose Park..... IND --2,936 9,190 ----IL Metric Center.... TXIND 10,968 32,944 45 Mid-Atlantic Business IND 6,581 19,783 --36 Center.... 3,201 --9,642 Milmont Page..... CA TND --94 Minneapolis Distribution IND 7,018 21,093 \_\_\_ 95 Portfolio..... MN Minneapolis Industrial IND 8,346 4,938 14,854 IV..... MN 42 7,952 13,317 MN TND 4,426 --Minneapolis Industrial V... 46 Moffett Business Center.... CA IND 12,883 5,892 17,716 --Moffett Park R&D IND IND 14,807 Portfolio..... CA 44,462 --598 N. Glenville Avenue..... TX 1,094 3,316 --Norcross/ Brookhollow Portfolio..... IND --3,721 11,180 --Northpointe Commerce..... CA TND --1,773 5,358 ----Northwest Distribution Center.... IND 2,234 6,743 7 WA O'Hare Industrial IND Portfolio..... --7,357 22,112 --156 5,417 TND 10,679 16,291 Pacific Business Center.... CA 16

<CAPTION>

GROSS AMOUNT CARRIED AT 12/31/97

PROPERTY	LAND	BUILDING	TOTAL COSTS(2)	ACCUMULATED DEPRECIATION	YEAR OF CONSTRUCTION OR ACQUISITION	DEPRECIABLE LIFE (YEARS)
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Hampden Road	2,200	6 <b>,</b> 678	8 <b>,</b> 878	15	1997	5-40
Harvest Business Park	2,371	7,204	9 <b>,</b> 575	16	1997	5-40
Hewlett Packard						
Distribution	1,668	5,043	6 <b>,</b> 711	12	1997	5-40
Holton Drive	2,633	7 <b>,</b> 972	10,605	18	1997	5-40
Industrial Drive	1,743	5,410	7 <b>,</b> 153	12	1997	5-40
International Multifoods	1,613	4,879	6,492	11	1997	5-40
Itasca Industrial						
Portfolio	6,416	19,502	25 <b>,</b> 918	44	1997	5-40
Janitrol	1,797	5 <b>,</b> 576	7,373	13	1997	5-40
Jasmine Avenue	3 <b>,</b> 157	9,562	12,719	22	1997	5-40
Kent Centre	3,042	9,188	12,230	21	1997	5-40

Kingsport Industrial						
Park	7,919	23,894	31,813	54	1997	5-40
L.A. County Industrial	11 100	22 440	44 560	76	1997	5-40
Portfolio (3)	11,128	33,440	44,568	76	1997	5-40
Lake Michigan Industrial Portfolio	2,886	8,699	11,585	20	1997	5-40
Laurelwood	2,750	8,538	11,288	19	1997	5-40
Lincoln Industrial	2,730	0,330	11,200	19	1997	3-40
Center	671	2,052	2,723	5	1997	5-40
Linder Skokie	2,938	2,052 8,854	11,792	20	1997	5-40
Lisle Industrial	•	6,911	9,201	16	1997	5-40
	2,290	•	28,557	49	1997	5-40
Lonestar McDaniel Drive	7,129	21,428	•	4 <i>9</i> 11	1997	5-40
	1,537	4,659	6,196			
Melrose Park	2,936	9,190	12,126	21	1997	5-40
Metric Center	10,968	32,989	43,957	75	1997	5-40
Mid-Atlantic Business	6 501	10 010	0.6.400	4.5	1000	F 40
Center	6,581	19,819	26,400	45	1997	5-40
Milmont Page	3,201	9,736	12,937	22	1997	5-40
Minneapolis Distribution						
Portfolio	7,018	21,188	28,206	48	1997	5-40
Minneapolis Industrial						
IV	4,938	14,896	19,834	34	1997	5-40
Minneapolis Industrial V	4,426	13,363	17 <b>,</b> 789	30	1997	5-40
Moffett Business Center	5 <b>,</b> 892	17,716	23,608	40	1997	5-40
Moffett Park R&D						
Portfolio	14,807	45 <b>,</b> 060	59 <b>,</b> 867	101	1997	5-40
N. Glenville Avenue	1,094	3,316	4,410	8	1997	5-40
Norcross/ Brookhollow						
Portfolio	3 <b>,</b> 721	11,180	14,901	26	1997	5-40
Northpointe Commerce	1,773	5 <b>,</b> 358	7,131	12	1997	5-40
Northwest Distribution						
Center	2,234	6 <b>,</b> 750	8,984	15	1997	5-40
O'Hare Industrial						
Portfolio	7,357	22,268	29,625	51	1997	5-40
Pacific Business Center	5,417	16,307	21,724	37	1997	5-40

  |  |  |  |  |  ||  |  |  |  |  |  |  |
F-42

<TABLE> <CAPTION>

	INITIAL COST TO COM					SUBSE ACQU	CAPITALIZED SUBSEQUENT TO ACQUISITION		
PROPERTY	LOCATION	TYPE	ENCUMBRANCES(1)	LAND	BUILDING	LAND	BUILDING		
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>		
Pagemill & Dillworth	TX	IND		1,877	5,690				
Patuxent	MD	IND		1,696	5,127				
Penn James									
Office/Warehouse	MN	IND		1,991	6,013		103		
Pennsy Drive	MD	IND		657	2,011		203		
Presidents Drive	FL	IND		1,124	3,446				
Presidents Drive II	FL	IND		2,563	7,861				
Preston Court	MD	IND		2,313	7,192				
Production Drive	KY	IND		425	1,286				
Santa Barbara Court	MD	IND		1,617	5 <b>,</b> 029				
Shiloh Road	TX	IND		1,813	5,495				
Silicon Valley R&D									
Portfolio	CA	IND		8,024	24,205				
South Bay Industrial	CA	IND	20,791	14,992	45,016		465		
Southfield	GA	IND		7,073	21,259		106		
Stadium Business Park	CA	IND	4,909	3,768	11,345		48		
Systematics	CA	IND		911	2,773				
Texas Industrial Portfolio									
(4)	TX	IND		10,806	32,499		218		
Twin Cities	MN	IND		4,873	14,638				
Two South Middlesex	NJ	IND		2,247	6,781				
Valwood	TX	IND	4,351	1,983	5 <b>,</b> 989		12		
Valwood Parkway II	TX	IND		2,219	6 <b>,</b> 729				
Viscount	FL	IND		984	3,016				
Weigman Road	CA	IND		1,563	4,852				
West Kiest	TX	IND		1,395	4,231				
West North Carrier	TX	IND	3,522	1,375	4,165		85		
Windsor Court	IL	IND		766	2,338				
Yosemite Drive	CA	IND		2,350	7,297				
Zanker/Charcot									
Industrial	CA	IND		5 <b>,</b> 282	15 <b>,</b> 887		202		
Applewood Village Shopping									
Center	CO	RET		6,716	26 <b>,</b> 903				
Arapahoe Village Shopping									
Center	CO	RET	11,083	3 <b>,</b> 795	15,220				
Aurora Marketplace	WA	RET		3,243	13,013		4		
BayHill Shopping Center	CA	RET		2,844	11,417		64		

COSTS

Brentwood Commons Civic Center Plaza	IL IL	RET RET	5,460 13,689	1,810 5,113	7,280 20,492	 1 42
Corbins Corner Shopping						
Center	CT	RET		6,438	25 <b>,</b> 791	 3

<CAPTION>

# GROSS AMOUNT CARRIED AT 12/31/97

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PROPERTY	LAND	BUILDING	TOTAL COSTS(2)	ACCUMULATED DEPRECIATION	YEAR OF CONSTRUCTION OR ACQUISITION	DEPRECIABLE LIFE (YEARS)
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Pagemill & Dillworth	1,877	5 <b>,</b> 690	7 <b>,</b> 567	13	1997	5-40
Patuxent Penn James	1,696	5 <b>,</b> 127	6,823	12	1997	5-40
Office/Warehouse	1,991	6,116	8,107	14	1997	5-40
Pennsy Drive	657	2,214	2,871	5	1997	5-40
Presidents Drive	1,124	3,446	4,570	8	1997	5-40
Presidents Drive II	2 <b>,</b> 563	7,861	10,424	18	1997	5-40
Preston Court	2,313	7,192	9,505	16	1997	5-40
Production Drive	425	1,286	1,711	3	1997	5-40
Santa Barbara Court	1,617	5,029	6,646	11	1997	5-40
Shiloh Road Silicon Valley R&D	1,813	5 <b>,</b> 495	7 <b>,</b> 308	13	1997	5-40
Portfolio	8,024	24,205	32 <b>,</b> 229	55	1997	5-40
South Bay Industrial	14,992	45,481	60,473	103	1997	5-40
Southfield	7,073	21,365	28,438	49	1997	5-40
Stadium Business Park	3,768	11,393	15,161	26	1997	5-40
Systematics Texas Industrial Portfolio	911	2,773	3,684	6	1997	5-40
(4)	10,806	32 <b>,</b> 717	43,523	74	1997	5-40
Twin Cities	4,873	14,638	19,511	33	1997	5-40
Two South Middlesex	2,247	6,781	9,028	15	1997	5-40
Valwood	1,983	6,001	7,984	14	1997	5-40
Valwood Parkway II	2,219	6,729	8,948	15	1997	5-40
Viscount	984	3,016	4,000	7	1997	5-40
Weigman Road	1,563	4,852	6,415	11	1997	5-40
West Kiest	1,395	4,231	5,626	10	1997	5-40
West North Carrier	1,375	4,250	5,625	10	1997	5-40
Windsor Court	766	2,338	3,104	5	1997	5-40
Yosemite Drive Zanker/Charcot	2,350	7,297	9,647	17	1997	5-40
IndustrialApplewood Village Shopping	5 <b>,</b> 282	16,089	21,371	36	1997	5-40
Center Arapahoe Village Shopping	6,716	26 <b>,</b> 903	33,619	61	1997	5-40
Center	3,795	15,220	19,015	35	1997	5-40
Aurora Marketplace	3,243	13,017	16,260	30	1997	5-40
BayHill Shopping Center	2,844	11,481	14,325	26	1997	5-40
Brentwood Commons	1,810	7,281	9,091	17	1997	5-40
Civic Center Plaza Corbins Corner Shopping	5,113	20,534	25 <b>,</b> 647	47	1997	5-40
Center						

 6,438 | 25**,**794 | 32,232 | 59 | 1997 | 5-40 |F-43

<TABLE> <CAPTION>

CAFILON				INITIAL COST TO COMPANY			COSTS ITALIZED EQUENT TO UISITION
PROPERTY	LOCATION	TYPE	ENCUMBRANCES(1)	LAND	BUILDING	LAND	BUILDING
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Eastgate Plaza Five Points Shopping	WA	RET		2,122	8 <b>,</b> 529		59
Center	CA	RET		5,412	21,687		96
Granada Village	CA	RET	15,678	6 <b>,</b> 533	26,172		251
Kendall Mall	FL	RET	25,162	7,069	28,316		16
La Jolla Village Lakeshore Plaza Shopping	CA	RET	19,245	6,936	27 <b>,</b> 785		16
Center	CA	RET	13,839	6,706	26,865		74
Latham Farms Long Gate Shopping	NY	RET	38,833	12,327	49,350		23
Center Manhattan Village Shopping	MD	RET		9,662	38 <b>,</b> 677		
Center Pleasant Hill Shopping	CA	RET		16,484	66 <b>,</b> 578		230
CenterRancho San Diego Village	CA	RET		5,403	21,654		13
Shopping Center	CA	RET		2,645	10,621		2

Randall's Dairy Ashford	TX	RET		2,542	10,179		
Randall's Austin Parkway	TX	RET		2,139	8,563		
Randall's Commons							
Memorial	ТX	RET		2,053	8,221		1
Randall's Woodway	TX	RET		3,075	12,313		
<u> </u>	IA	IVE I		3,073	12,313		
Riverview Plaza Shopping							
Center	IL	RET		2 <b>,</b> 656	10,663		
Rockford Road Plaza	MN	RET		4,333	17,371		35
Shoppes at Lago Mar	FL	RET	5,932	2,051	8,246		66
Silverado Plaza Shopping							
Center	CA	RET	5,203	1,928	7,753		
Southwest Pavilion	NV	RET	·	1,575	8,140		30
The Plaza at Delray	FL	RET	23,455	6,968	27,914		4
Twin Oaks Shopping	111	1001	23, 133	0,300	27,311		-
Center	CA	RET		2 <b>,</b> 399	9,637		47
Weslayan Plaza	TX	RET		7,842	31,409		76
Woodlawn Point Shopping							
Center	GA	RET	4,823	2,318	9,312		
Ygnacio Plaza	CA	RET	8,365	3,021	12,114		38
ignacio riaza	CA	KEI	0,303	3,021	12,114		
			\$455,256	\$550,635	\$1,817,216	\$	\$5,300
			, ,	,	, , , , , , , , , , , , , , , , , , , ,	7	
						====	

<CAPTION>

# GROSS AMOUNT CARRIED AT 12/31/97

PROPERTY	LAND	BUILDING	TOTAL COSTS(2)	ACCUMULATED DEPRECIATION	YEAR OF CONSTRUCTION OR ACQUISITION	DEPRECIABLE LIFE (YEARS)
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Eastgate Plaza	2,122	8,588	10,710	20	1997	5-40
Five Points Shopping						
Center	5,412	21,783	27,195	50	1997	5-40
Granada Village	6 <b>,</b> 533	26,423	32 <b>,</b> 956	60	1997	5-40
Kendall Mall	7,069	28,332	35,401	65	1997	5-40
La Jolla Village	6 <b>,</b> 936	27,801	34,737	63	1997	5-40
Lakeshore Plaza Shopping						
Center	6,706	26 <b>,</b> 939	33,645	61	1997	5-40
Latham Farms	12,327	49,373	61,700	113	1997	5-40
Long Gate Shopping						
Center	9,662	38 <b>,</b> 677	48,339	88	1997	5-40
Manhattan Village Shopping						
Center	16,484	66,808	83,292	152	1997	5-40
Pleasant Hill Shopping						
Center	5,403	21,667	27 <b>,</b> 070	49	1997	5-40
Rancho San Diego Village						
Shopping Center	2,645	10,623	13,268	24	1997	5-40
Randall's Dairy Ashford	2,542	10,179	12,721	23	1997	5-40
Randall's Austin Parkway	2,139	8 <b>,</b> 563	10,702	20	1997	5-40
Randall's Commons						
Memorial	2,053	8,222	10,275	19	1997	5-40
Randall's Woodway	3 <b>,</b> 075	12,313	15 <b>,</b> 388	28	1997	5-40
Riverview Plaza Shopping						
Center	2,656	10,663	13,319	24	1997	5-40
Rockford Road Plaza	4,333	17,406	21,739	40	1997	5-40
Shoppes at Lago Mar	2,051	8,312	10,363	19	1997	5-40
Silverado Plaza Shopping						
Center	1,928	7,753	9,681	18	1997	5-40
Southwest Pavilion	1,575	8,170	9,745	19	1997	5-40
The Plaza at Delray	6,968	27 <b>,</b> 918	34,886	64	1997	5-40
Twin Oaks Shopping						
Center	2,399	9,684	12,083	22	1997	5-40
Weslayan Plaza	7,842	31,485	39 <b>,</b> 327	72	1997	5-40
Woodlawn Point Shopping						
Center	2,318	9,312	11,630	21	1997	5-40
Ygnacio Plaza	3,021	12,152	15,173	26	1997	5-40
	 ¢EEO 63E	61 020 E16	60 272 1E1	64 152		
	\$550 <b>,</b> 635	\$1,822,516 =======	\$2,373,151 =======	\$4,153 =====		
		=======	=======	=====		

</TABLE>

F - 44

# AMB PROPERTY CORPORATION

SCHEDULE III (CONTINUED)

CONSOLIDATED REAL ESTATE AND ACCUMULATED DEPRECIATION

AS OF DECEMBER 31, 1997

(IN THOUSANDS)

A summary of activity for real estate and accumulated depreciation for the year ended December 31, 1997 is as follows:

10.12 1 2 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1997(5)
<\$>	<c></c>
INVESTMENTS IN REAL ESTATE:	
Balance at beginning of year	\$
Acquisition of Properties(6)	2,367,851 5,300
Ī	
Balance at end of year	\$2,373,151
ACCUMULATED DEPRECIATION:	
Balance at beginning of year	\$
Depreciation expense	
Balance at end of year	\$ 4,153
	========

</TABLE>

- -----

- (1) As of December 31, 1997, Properties with a net book value of \$170,979 serve as collateral for outstanding indebtedness under a secured debt facility of \$73,000.
- (2) As of December 31, 1997, the aggregate cost for federal income tax purposes of investments in real estate was approximately \$2,231,504.
- (3) Consists of two properties with seven buildings in Los Angeles and one building in  $\mbox{Anaheim.}$
- (4) Consists of two properties with five buildings in Houston and 18 buildings in Dallas.
- (5) The Company was formed in November 1997. Since the Company did not own real estate prior to the Formation Transaction, a reconciliation of activity for real estate and accumulated depreciation is not provided for the years ended December 31, 1996 and 1995.
- (6) As discussed in the "Notes to Consolidated Financial Statements --Organization and Formation of the Company," the Company and the Operating Partnership acquired Properties with a value of \$2,216,137 in exchange for shares of the Company's common stock and units in the Operating Partnership.

F-45

# REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To AMB Property Corporation:

We have audited the accompanying combined balance sheets of the AMB Contributed Properties as of December 31, 1995 and 1996, and the related combined statements of operations, owners' equity and cash flows for the years ended December 31, 1994, 1995 and 1996. These combined financial statements are the responsibility of the management of the AMB Contributed Properties. Our responsibility is to express an opinion on these combined financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, the evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of the AMB Contributed Properties as of December 31, 1995 and 1996, and the results of their operations and their cash flows for the years ended December 31, 1994, 1995 and 1996, in conformity with generally accepted accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California March 27, 1998

F-46

AMB CONTRIBUTED PROPERTIES

COMBINED BALANCE SHEETS
AS OF DECEMBER 31, 1995 AND 1996

# AND SEPTEMBER 30, 1997 (UNAUDITED) (DOLLARS IN THOUSANDS)

<TABLE> <CAPTION>

	DECEMBER 31,		SEPTEMBER 30, 1997		
	1995	1996	HISTORICAL	AS ADJUSTED	
<\$>	<c></c>	<c></c>	(UNAUDITED) <c></c>	(UNAUDITED)	
ASSETS					
Investments in real estate:	¢ 252 627	ć 421 0C0	ć E00 20E	¢	
Land and land improvements  Buildings and improvements	\$ 252,627 754,623	\$ 431,869 1,157,464	\$ 502,385 1,367,162	\$ 502,385 1,367,162	
Construction in progress	11,431	26,758	31,615	31,615	
constitution in progress					
Total investments in real estate	1,018,681	1,616,091	1,901,162	1,901,162	
Less accumulated depreciation	(33,726)	(61,704)	(87,836)	(87,836)	
Net investments in real estate	984,955	1,554,387	1,813,326	1,813,326	
Cash and cash equivalents	110,474	33,120	46,055	13,168	
Accounts receivable, net	9,646	13,842	17,112	17,112	
Deferred rent receivable	3,465	5,899	8,347	8,347	
Deferred financing and leasing costs, net	6,281	13,840	15,130	15,130	
Prepaid expenses and other assets	2,360	1,471	4,905	4,905	
riepara expenses and other assets					
Total assets	\$1,117,181	\$1,622,559	\$1,904,875	\$1,871,988	
	========	=======	========	========	
LIABILITIES AND OWNERS' EQUITY Debt:					
Mortgage loans	\$ 254,067	\$ 403,321	\$ 443,324	\$ 443,324	
Secured debt facility		73,000	73,000	73,000	
Secured line of credit		46,313	43,613	43,613	
Unsecured line of credit		25 <b>,</b> 500	181,300	181,300	
Total debt	254,067	548,134	741,237	741,237	
Accounts payable and other liabilities	11,395	14,298	19,662	19,662	
Accounts payable to affiliates	529	2,713	3,117	3,117	
Accrued real estate taxes	7,240	8,465	16,278	16,278	
Security deposits payable	2,141	6,714	8 <b>,</b> 202	8,202	
Unearned rental income	896	1,703	2,354	2,354	
Total liabilities	276 <b>,</b> 268	582,027	790,850	790,850	
Commitments and contingencies	270,200	J02, 027	790,630	790,030	
Minority interests	3,714	12,931	16,224	16,224	
Owners' equity	838,007	1,028,377	1,098,526	1,065,639	
Note receivable from owner	(808)	(776)	(725)	(725)	
Total owners' equity	837,199	1,027,601	1,097,801	1,064,914	
Total liabilities and owners'					
equity	\$1,117,181 =======	\$1,622,559 ======	\$1,904,875	\$1,871,988 =======	
			=	=	

</TABLE>

The accompanying notes are an integral part of these combined financial statements.  ${\rm F-47}$ 

# AMB CONTRIBUTED PROPERTIES

# COMBINED STATEMENTS OF OPERATIONS

FOR THE YEARS ENDED DECEMBER 31, 1994, 1995 AND 1996,
THE NINE MONTHS ENDED SEPTEMBER 30, 1996 (UNAUDITED) AND
THE PERIOD FROM JANUARY 1, 1997 TO NOVEMBER 25, 1997 (UNAUDITED)
(DOLLARS IN THOUSANDS)

<TABLE> <CAPTION>

		EARS ENDED DE	•	NINE MONTHS ENDED SEPTEMBER 30,	JANUARY 1, 1997 TO NOVEMBER 25,
	1994	1995	1996	1996	1997
				(UNAUDITED)	(UNAUDITED)
<s> REVENUES</s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Rental revenues	\$50,893	\$106,180	\$166,415	\$120,146	\$207,391
Interest and other income	789 	2,069	1,538	1,066	1,217
Total revenues	51,682	108,249	167,953	121,212	208,608

OPERATING EXPENSES					
Rental expenses	7,216	15,210	22,646	16,013	28,057
Real estate taxes	6,361	15,431	23,167	17,460	29,749
Interest expense	12,023	20,533	26,867	18,927	45,009
Depreciation and amortization	8,812	17,524	28,591	20,549	32,616
Asset management fees to					
affiliate	3,167	6 <b>,</b> 250	9,508	6,593	14,646
General, administrative and					
other	350	782	838	586	823
Total operating					
expenses	37 <b>,</b> 929	75 <b>,</b> 730	111,617	80,128	150,900
Income from operations before					
disposal of properties and	10 550	20 510	F.C. 22.C	41 004	F. 7.00
minority interests	13,753	32,519	56,336	41,084	57 <b>,</b> 708
Gain (loss) on disposition of			(1 471)	4.2	2.60
properties			(1,471)	43	360
Income from operations before					
minority interests	12 752	32,519	54,865	41,127	58,068
Minority interests' share of	13,733	32,319	34,003	41,127	30,000
-	(559)	12	(465)	(678)	(884)
(Income) 1055	(339)	12	(405)	(070)	(004)
Net income	\$13,194	\$ 32.531	\$ 54,400	\$ 40.449	\$ 57,184
nec income	======	=======	=======	=======	=======

</TABLE>

The accompanying notes are an integral part of these combined financial statements.

F-48

# AMB CONTRIBUTED PROPERTIES

COMBINED STATEMENTS OF OWNERS' EQUITY
FOR THE YEARS ENDED DECEMBER 31, 1994, 1995 AND 1996 AND
THE NINE MONTHS ENDED SEPTEMBER 30, 1997 (UNAUDITED)
(DOLLARS IN THOUSANDS)

<TABLE> <CAPTION>

CALITON /	OWNERS' EQUITY	NOTE RECEIVABLE FROM OWNER	TOTAL
<s> Balance at December 31, 1993  Contributions  Distributions  Net income</s>	\$ 208,810 312,241 (43,367) 13,194	<pre><c></c></pre>	<pre><c> \$ 208,043 312,241 (43,367) 13,194</c></pre>
Balance at December 31, 1994  Contributions  Distributions.  Increase in note receivable from owner  Net income	490,878 392,662 (78,064)  32,531	(767)   (41) 	490,111 392,662 (78,064) (41) 32,531
Balance at December 31, 1995  Contributions	838,007 253,322 (117,352)  54,400	(808)   32 	837,199 253,322 (117,352) 32 54,400
Balance at December 31, 1996  Contributions  Distributions  Principal reduction on note receivable from owner  Net income	1,028,377 112,912 (89,598)  46,835	(776)   51 	1,027,601 112,912 (89,598) 51 46,835
Balance at September 30, 1997		\$ (725) =====	\$1,097,801 =======
/ MADIES			

</TABLE>

The accompanying notes are an integral part of these combined financial statements.

F-49

# AMB CONTRIBUTED PROPERTIES

COMBINED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 1994, 1995 AND 1996,
THE NINE MONTHS ENDED SEPTEMBER 30, 1996 (UNAUDITED) AND
THE PERIOD FROM JANUARY 1, 1997 TO NOVEMBER 25, 1997 (UNAUDITED)
(DOLLARS IN THOUSANDS)

NORTHON PARTY NAME OF THE PART		ARS ENDED DEC	NINE MONTHS ENDED	JANUARY 1, 1997 TO NOVEMBER 25,		
	1994	1995	1996	SEPTEMBER 30, 1996	1997	
<s></s>	<c></c>	<c></c>	<c></c>	(UNAUDITED)	(UNAUDITED) <c></c>	
CASH FLOWS FROM OPERATING ACTIVITIES: Net income	\$ 13,194	\$ 32,531	\$ 54,400	\$ 40,449	\$ 57,184	
Depreciation and amortization Amortization of deferred financing	8,812	17,524	28,591	20,549	32,616	
costs Straight-line rents Minority interests' share of net	138 (1,404)	217 (2,061)	479 (2,434)	360 (1,826)	1,088 (2,965)	
<pre>income (loss) (Gain) loss on disposition of</pre>	559	(12)	465	678	884	
properties  Increase in accounts receivable and			1,471	(43)	(360)	
other assetsIncrease (decrease) in payable to	(776)	(5,603)	(3,307)	(1,116)	(14,166)	
affiliates  Increase in accounts payable and	1,001	(472)	2,184	(1,413)	615	
other liabilities	6 <b>,</b> 998	10,284	9,069	8,405 	16,890 	
Net cash provided by operating activities	28,522	52,408	90,918	66,043	91,786	
Additions to properties	(345,042)	(352,984)	(566,278)	(220,685)	(315,303)	
Additions to leasing costs	(1,898)	(2,741)		(3,732)	(4,548)	
Net cash used for investing						
activities				(224,417)		
Borrowings on debt	125,527	59,852	331,023	121,342		
Payments on debt	(20,534)		(36,956)		(52,004)	
Additions to financing fees	(836)			(3,077) (85,437)	(244)	
Capital distributions  Capital contributions	(43,367) 312,241	(78,064)	(117,352) 231,491	(03,437)	(90,107) 187,192	
Contributions by minority	312,241	304,330	231,431		107,132	
interests	150	457	556	78,824	7,980	
interests	(368)	(2,994)	(1,538)	(1,463)	(2,528)	
receivable from owner	(767)	(41)		83	(17)	
Net cash provided by financing activities  Net increase (decrease) in cash and	372,046	355,246	404,008	81,218	239,158	
equivalents	53,628	51,929	(77,354)	(77,156)	11,093	
beginning of period	4,917	58,545 	110,474	110,474	33,120	
Cash and cash equivalents at end of period	\$ 58,545	\$ 110,474 ======	\$ 33,120	\$ 33,318 =======	\$ 44,213 ======	

</TABLE>

The accompanying notes are an integral part of these combined financial statements.  ${\scriptsize F-50}$ 

# AMB CONTRIBUTED PROPERTIES

# NOTES TO COMBINED FINANCIAL STATEMENTS (DOLLARS IN THOUSANDS)

# 1. ORGANIZATION AND BASIS OF PRESENTATION

The accompanying combined financial statements represent a combination of the assets, liabilities and operations of 96 properties (the "Properties") located throughout the United States, which are owned by certain real estate investment funds, trusts and partnerships. Collectively, the combination of the operations of the investments in the Properties is referred to as the "AMB Contributed Properties." During the periods presented, the AMB Contributed Properties were all managed by AMB Institutional Realty Advisors, Inc. ("AMB"), the investment manager, under separate investment management agreements (the "Agreements"). AMB Contributed Properties is not a legal entity. A summary of the various entities that own the Properties, the number of properties and square footage as of November 25, 1997 is as follows:

	NUMBER	
PROPERTY OWNER	PROPERTIES	SQUARE FOOTAGE
<\$>	<c></c>	<c></c>
AMB Current Income Fund, Inc.(1)	34	14,866,408
AMB Value Added Fund, Inc	5	1,740,103
AMB Western Properties Fund-I	8	1,118,907
Ameritech Pension Trust	11	4,398,878
City and County of San Francisco Employees' Retirement		
System	12	3,933,608
First Allmerica Financial Life Insurance Company	1	484,370
Milwaukee Employe's Retirement System(1)	1	285,480
Southern Company System Master Retirement Trust	20	8,427,537
SPP Investment Management	1	699,512
Various Family Trusts	3	510,298
-		
Total	96	36,465,101
	==	========

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(1) AMB Current Income Fund, Inc. and Milwaukee Employe's Retirement System own respective interests in a limited liability company of 66.7% and 33.3%. The principal asset of the limited liability company is a 2,512,465 square foot property. The property is included in AMB Current Income Fund, Inc.'s number of properties and square footage above.

On November 25, 1997, the owners of the AMB Contributed Properties and AMB completed a business combination plan whereby the owners of the Properties contributed their property to AMB Property Corporation, a public real estate company (the "Company"), in exchange for shares in AMB Property Corporation, or units in a subsidiary partnership, AMB Property, L.P. (the "Operating Partnership") or, in certain limited circumstances, cash (the "Formation Transactions"). The allocation of ownership interests among the owners of the AMB Contributed Properties and AMB was based on the agreed-upon relative values of net assets contributed. The initial allocation among these entities may change pending the resolution of certain future performance criteria of the Company.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# GENERALLY ACCEPTED ACCOUNTING PRINCIPLES

These financial statements have been prepared in accordance with generally accepted accounting principles using the accrual method of accounting. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# F-51 AMB CONTRIBUTED PROPERTIES

# NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED) (DOLLARS IN THOUSANDS)

### INVESTMENTS IN REAL ESTATE

Investments in real estate are stated at depreciated cost and are reviewed for impairment on a property-by-property basis whenever events or changes in circumstances indicate that the carrying amount of a property may not be recoverable. Impairment is recognized when estimated expected future cash flows (undiscounted and without interest charges) are less than the carrying amount of the property. To the extent an impairment has occurred, the excess of the carrying amount of the property over its estimated fair value will be charged to income. As of December 31, 1997, there were no impairments of the carrying values of the Properties.

Depreciation and amortization are calculated using the straight-line method over the estimated useful lives of the investments. The estimated lives are as follows:

# <TABLE>

</TABLE>

The cost of buildings and improvements includes the purchase price of the property or interest in property, legal fees and acquisition costs and interest,

property taxes, and other costs incurred during the period of construction.

Expenditures for maintenance and repairs are charged to operations as incurred. Significant renovations or betterments that extend the economic useful life of assets are capitalized.

Project costs directly associated with the development and construction of a real estate project are capitalized as construction in progress. In addition, interest, real estate taxes and other costs are capitalized during the construction period.

### CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash held in financial institutions and other highly liquid short-term investments with original maturities of three months or less. Cash and cash equivalents as of December 31, 1995 and 1996 and September 30, 1997 (unaudited) include restricted cash of \$77,593, \$11,042, and \$1,740, respectively, which represent amounts held in escrow in connection with property purchases and capital improvements.

### DEFERRED FINANCING AND LEASING COSTS

Costs incurred in connection with financing or leasing are capitalized and amortized to interest expense and depreciation and amortization, respectively, on a straight-line basis (which approximates the effective interest method in the case of financing costs) over the term of the related loan or lease for periods generally ranging from six months to 10 years. Unamortized costs are charged to expense upon the early repayment of the related debt or upon the early termination of the lease. Accumulated amortization as of December 31, 1995 and 1996 and September 30, 1997 (unaudited) was \$1,239, \$2,930 and \$5,487, respectively.

### FAIR VALUE OF FINANCIAL INSTRUMENTS

Based on the borrowing rates currently available to the Properties, the fair value of its debt at September 30, 1997 (unaudited) (with a carrying amount of \$741,237) was approximately \$760,000. Such valuation is based on the current rates offered to the AMB Contributed Properties for debt of the same remaining maturities. The carrying amount of cash and cash equivalents approximates fair value.

# F-52 AMB CONTRIBUTED PROPERTIES

# NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED) (DOLLARS IN THOUSANDS)

### MINORITY INTERESTS

Minority interests in the AMB Contributed Properties represent interests held by certain entities in eight real estate limited partnerships and limited liability companies that are consolidated for financial reporting purposes. Such investments are consolidated because (i) the Company owns a controlling general partner's interest or holds a majority member interest, or (ii) the Company as limited partner holds significant control over the entity through a 50% or greater ownership interest combined with the ability to control major operating decisions such as approval of budgets, selection of property managers and change in financing. Further, in all cases, the Company has the ability to preclude a sale or refinancing proposed by any other partner.

### REVENUES

All leases are classified as operating leases. Rental revenues are recognized on a straight-line basis over the term of the leases. Deferred rent receivable represents the excess of rental revenue recognized on a straight-line basis over cash received under the applicable lease provisions.

### INTEREST AND OTHER INCOME

Interest and other income primarily represents interest income on cash and cash equivalents.

## NEW ACCOUNTING PRONOUNCEMENTS

In June of 1997, the FASB issued SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information." This statement, effective for financial statements for periods beginning after December 15, 1997, requires that a public business enterprise report financial and descriptive information about its reportable operating segments. Generally, information is required to be reported on the basis that it is used internally for evaluating segment performance and deciding how to allocate resources to segments. This statement is not applicable to the AMB Contributed Properties, as they are not public business enterprises.

# 3. NOTE RECEIVABLE FROM OWNER

An affiliate of AMB held a 1% general partnership interest in AMB Western Properties Fund-I. The general partner's capital contribution was made through a note payable to AMB Western Properties Fund-I. The note accrues interest at 9.29%, payable from the general partner's quarterly cash distributions. At December 31, 1995 and 1996 and September 30, 1997 (unaudited), outstanding principal and interest on the note totaled \$808, \$776 and \$725, respectively.

#### 4. TRANSACTIONS WITH INVESTMENT MANAGER

The owners of the AMB Contributed Properties are obligated to pay AMB acquisition fees and asset management fees, as defined in the Agreements. For the years ended December 31, 1994, 1995 and 1996, the nine months ended September 30, 1996 (unaudited) and the period from January 1, 1997 to November 25, 1997 (unaudited), the AMB Contributed Properties incurred expenses of \$3,167, \$6,250, \$9,508, \$6,593 and \$14,646, respectively, related to asset management of the Properties. In addition, acquisition fees paid to AMB of \$3,521, \$3,884, \$4,849, \$2,053 and \$2,989 were capitalized to investments in real estate in the accompanying combined balance sheets for the years ended December 31, 1994, 1995 and 1996, for the nine months ended September 30, 1996 (unaudited) and the period from January 1, 1997 to November 25, 1997 (unaudited), respectively. At December 31, 1995 and 1996 and September 30, 1997 (unaudited), total acquisition and asset management fees payable to AMB were \$529, \$2,713 and \$3,024, respectively.

# F-53 AMB CONTRIBUTED PROPERTIES

# NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED) (DOLLARS IN THOUSANDS)

Certain owners of the AMB Contributed Properties are also obligated to pay incentive management fees to AMB during ownership and upon disposition of the Properties to the extent that operations of the Properties and their fair values meet certain criteria. In connection with the Formation Transaction the owners of the AMB Contributed Properties agreed to terminate their respective existing incentive management fee agreements with AMB. One of the owners of the AMB Contributed Properties agreed to and paid a final incentive management fee of \$3,011.

### 5. DEBT

As of December 31, 1995 and 1996 and September 30, 1997 (unaudited), debt consisted of the following:

<TABLE>

	DECEMB	ER 31,	GTDTT1/DTD 20
	1995	1996	SEPTEMBER 30, 1997
			(UNAUDITED)
<\$>	<c></c>	<c></c>	<c></c>
Mortgage loans, varying interest rates from 7.0% to 10.4%, due November 1998 to December 2008 Secured debt facility, fixed interest at 7.53%,	\$254,067	\$403,321	\$443,324
due December 2008		73,000	73,000
Secured line of credit, variable interest at LIBOR plus 50 basis points (6.2% at September 30, 1997), due October 1998		46,313	43,613
LIBOR plus 150 basis points (7.2% at September 30, 1997), due August 1999		25,500	181,300
Total debt	\$254,067 ======	\$548,134 ======	\$741,237 ======

</TABLE>

The unsecured line of credit had total availability of \$200,000 as of September 30, 1997 (unaudited). The unsecured line includes a one-year option to extend and a fee on average unused funds of 25 basis points.

The secured debt facility and secured line of credit in aggregate had total availability of \$116,613 as of September 30, 1997.

Mortgage loans generally require monthly principal and interest payments. The mortgage loans are secured by deeds of trust or mortgages on 42 Properties. The net book value of real estate investments pledged as collateral under deeds of trust or mortgages for mortgage loans and the secured debt facility at December 31, 1995 and 1996 and September 30, 1997 (unaudited) is \$475,783, \$934,233 and \$935,074, respectively. In addition, Properties with a net book value of \$129,192, \$147,452 and \$146,853 as of December 31, 1995 and 1996 and September 30, 1997 (unaudited), respectively, are part of a collateral pool for cross-collateralized mortgage debt of one of the Property owners. As such

mortgage is deemed to be debt of the real estate investment fund rather than of the Properties and as such Properties were contributed to the Company free of debt, the debt is not reflected in the accompanying combined financial statements.

Also included in mortgage loans is a construction loan with a balance of \$1,928 as of September 30, 1997 (unaudited). Such loan matures in 2000, has total availability of \$8,000 and bears interest at LIBOR plus 275 basis points or prime plus 50 basis points at the borrower's option.

The secured line is collateralized by capital subscriptions receivable of \$149,436 at September 30, 1997 (unaudited) from the owners of AMB Value Added Fund, Inc. which have been netted against owners' equity in the accompanying combined financial statements.

The weighted-average fixed interest rate on debt at September 30, 1997 (unaudited) was 7.87%. Interest capitalized related to construction projects for the years ended December 31, 1994, 1995 and 1996, for the

# F-54 AMB CONTRIBUTED PROPERTIES

# NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED) (DOLLARS IN THOUSANDS)

nine months ended September 30, 1996 (unaudited) and for the period from January 1, 1997 to November 25, 1997 (unaudited) was \$132, \$105, \$1,134, \$537 and \$1,092, respectively.

The scheduled maturities of all debt outstanding as of September 30, 1997 are as follows:

<table></table>	
<\$>	<c></c>
1997 (three months)	\$ 1,536
1998	63 <b>,</b> 002
1999	190,966
2000	9,285
2001	35,654
Thereafter	440,794
	\$741,237

# </TABLE>

### 6. LEASING ACTIVITY

Future minimum rentals due under noncancelable operating leases with tenants in effect at September 30, 1997 (unaudited) are as follows:

<table></table>	
<\$>	<c></c>
1997 (three months)	\$ 43,059
1998	178,488
1999	158,878
2000	138,977
2001	117,644
Thereafter	509,810
	\$1,146,856

## </TABLE>

In addition to minimum rental payments, certain tenants pay reimbursements for their pro rata share of specified operating expenses, which reimbursements amounted to \$9,077, \$21,008, \$33,805, \$26,176 and \$44,574 for the years ended December 31, 1994, 1995 and 1996, for the nine months ended September 30, 1996 (unaudited) and for the period from January 1, 1997 to November 25, 1997 (unaudited), respectively. These amounts are included as rental income and operating expenses in the accompanying combined statements of operations. Certain of the leases also provide for the payment of additional rent based on a percentage of the tenant's revenues. Some leases contain options to renew. No individual tenant accounts for greater than 10% of rental revenues.

# 7. PROPERTY DISPOSITIONS

During the year ended December 31, 1996 and period from January 1, 1997 to November 25, 1997 (unaudited), the AMB Contributed Properties disposed of certain Properties. The accompanying combined financial statements include the operations of such Properties for periods prior to their disposition. The following table sets forth the revenues and expenses of the disposed Properties included in the accompanying

# NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED) (DOLLARS IN THOUSANDS)

combined financial statements for the years ended December 31, 1994, 1995 and 1996, the nine months ended September 30, 1996 (unaudited) and the period from January 1, 1997 to November 25, 1997 (unaudited).

<TABLE>

	YEARS ENDED DECEMBER 31,			NINE MONTHS ENDED SEPTEMBER 30,	JANUARY 1, 1997 TO NOVEMBER 25,
	1994	1995	1996	1996	1997
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Revenues	\$1,248	\$ 2,170	\$ 2,624	\$ 1 <b>,</b> 909	\$1,200
Expenses	(489)	(1,005)	(1,475)	(1,075)	(595)
Net Income	\$ 759	\$ 1,165	\$ 1,149	\$ 834	\$ 605
	=====	======	======	======	=====

</TABLE>

#### 8. INCOME TAXES

The Properties are owned by entities that are generally not subject to federal income taxes, including tax-exempt master trusts, real estate investment trusts and partnerships. Accordingly, no provision for income taxes has been made in the accompanying combined financial statements.

### 9. COMMITMENTS AND CONTINGENCIES

#### ENVIRONMENTAL MATTERS

The owners of the AMB Contributed Properties follow the policy of monitoring its properties for the presence of hazardous or toxic substances. The owners of the AMB Contributed Properties are not aware of any environmental liability with respect to the Properties that would have a material adverse effect on the AMB Contributed Properties' business, assets or results of operations; however, there can be no assurance that a material environmental liability does not exist. The existence of any such material environmental liability could have a material adverse effect on the AMB Contributed Properties' results of operations and cash flow.

# GENERAL UNINSURED LOSSES

The AMB Contributed Properties generally carry comprehensive liability, fire, flood, extended coverage and rental loss insurance with policy specifications, limits and deductibles customarily carried for similar properties. There are, however, certain types of extraordinary losses that may be either uninsurable, or not economically insurable. Should an uninsured loss occur, the AMB Contributed Properties could lose its investment in, and anticipated profits and cash flows from, a property.

Certain of the AMB Contributed Properties are located in areas that are subject to earthquake activity; the AMB Contributed Properties have therefore obtained limited earthquake insurance.

# 10. AS ADJUSTED BALANCE SHEET (UNAUDITED)

The as adjusted balance sheet as of September 30, 1997 reflects a cash distribution of approximately \$32,887 to the owners of the AMB Contributed Properties. Such distribution was made in connection with the formation of the Company and was paid subsequent to December 31, 1997. The distribution was determined based upon the net working capital position of the Properties as of November 25, 1997.

F-56

### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

### To AMB Property Corporation:

We have audited the accompanying combined statement of revenues and certain expenses of the Boston Industrial Portfolio (as defined in Note 1) for the year ended December 31, 1997. This combined financial statement is the responsibility of the management of the Boston Industrial Portfolio. Our responsibility is to express an opinion on this combined financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the combined statement of revenues and certain expenses. An audit also includes assessing the

accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying combined statement of revenues and certain expenses has been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of the Boston Industrial Portfolio.

In our opinion, the combined statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of the Boston Industrial Portfolio for the year ended December 31, 1997, in conformity with generally accepted accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California March 27, 1998

F-57

### BOSTON INDUSTRIAL PORTFOLIO

COMBINED STATEMENTS OF REVENUES AND CERTAIN EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 1997 AND FOR THE PERIOD FROM JANUARY 1, 1998

TO MARCH 27, 1998 (UNAUDITED)

(IN THOUSANDS)

<TABLE> <CAPTION>

COLL TON	1997	1998
<s> REVENUES:</s>	<c></c>	(UNAUDITED) <c></c>
Rental revenues	\$10,395 8	\$2,847 6
	10,403	2,853
CERTAIN EXPENSES: Property operating expenses	306 496	30 78
	802	108
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$ 9,601 =====	\$2,745 =====

</TABLE>

The accompanying notes are an integral part of these combined financial statements.

F - 58

# BOSTON INDUSTRIAL PORTFOLIO

NOTES TO COMBINED STATEMENTS OF REVENUES AND CERTAIN EXPENSES (UNAUDITED, DOLLARS IN THOUSANDS)

1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES.

# PROPERTIES ACQUIRED

The accompanying combined statements of revenues and certain expenses include the combined operations of the Boston Industrial Portfolio (the "Portfolio"). AMB Property Corporation (the "Company") acquired the following properties from an unrelated party on March 27, 1998 for an aggregate purchase price of \$85,356 and one building with a value of \$2,444, which is to be acquired.

# <TABLE>

CMI IION				
PROF	PERTY NAME	LOCATI	ION	RENTABLE SQUARE FEET
<s></s>		<c></c>		<c></c>
Braintree Indu	ıstrial	Braintree, MA		976,634
Braintree Offi	ce	Braintree, MA		120,000
Stoughton Indu	strial	Stoughton, MA		632 <b>,</b> 675
Arsenal Street	-	Watertown, MA		191,850
Bedford Street		Middleborough, MA		40,018
Brockton Indus	strial	Brockton, MA		300,114
Collins Street	-	Attleboro, MA		152,730
Hartwell Avenu	ie	Lexington, MA		40,800
United Drive		West Bridgewater,	MA	315,000

88,420 -----2,858,241

</TABLE>

#### BASIS OF PRESENTATION

The accompanying combined statements of revenues and certain expenses are not representative of the actual operations of the Portfolio for the period presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Portfolio; however, the Company is not aware of any material factors relating to the Portfolio that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Portfolio.

The combined statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the period from January 1, 1998 to March 27, 1998 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the combined statement of revenues and certain expenses for the Portfolio.

#### REVENUE RECOGNITION

All leases are classified as operating leases. Rental revenues are recognized on a straight-line basis over the terms of the leases. No individual tenant accounted for greater than 10% of revenues.

### USE OF ESTIMATES

The preparation of the combined statements of revenues and certain expenses in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

# F-59 BOSTON INDUSTRIAL PORTFOLIO

NOTES TO COMBINED STATEMENTS OF REVENUES AND CERTAIN EXPENSES (CONTINUED) (UNAUDITED, DOLLARS IN THOUSANDS)

### 2. LEASING ACTIVITY

Future minimum rental revenue due under non-cancelable operating lease with tenants in effect as of December 31, 1997 is as follows:

<table></table>	
<\$>	<c></c>
1998	\$ 10,746
1999	10,283
2000	9,284
2001	8,864
2002	6,381
Thereafter	28,196
Total	\$ 73,754
	=======

# </TABLE>

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$610 and \$153 for the year ended December 31, 1997 and for the period from January 1, 1998 to March 27, 1998 (unaudited), respectively. These amounts are included in rental revenues in the accompanying combined statements of revenues and certain expenses. Certain leases contain options to renew.

F-60

# REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

### To AMB Property Corporation:

We have audited the accompanying statement of revenues and certain expenses of the Jamesburg Property (as defined in Note 1), for the year ended December 31, 1997. This financial statement is the responsibility of the management of the Jamesburg Property. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement of revenues and certain expenses has been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of the Jamesburg Property.

In our opinion, the statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of the Jamesburg Property for the year ended December 31, 1997, in conformity with generally accepted accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California March 27, 1998

F-61

#### THE JAMESBURG PROPERTY

STATEMENTS OF REVENUES AND CERTAIN EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 1997 AND FOR THE PERIOD FROM JANUARY 1, 1998
TO MARCH 20, 1998 (UNAUDITED)
(IN THOUSANDS)

<TABLE>

CAFILON	1997	1998
<s> REVENUES</s>	<c></c>	(UNAUDITED) <c></c>
Rental revenues	\$6,774	\$1,466
Other income		
	6,774	1,466
CERTAIN EXPENSES		
Property operating expenses	1,720	372
Real estate taxes	790 	171 
	2,510	543
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$4,264	\$ 923

 ===== | ===== |The accompanying notes are an integral part of these financial statements.  $\label{eq:F-62} \textbf{F-62}$ 

### THE JAMESBURG PROPERTY

NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (UNAUDITED DOLLARS IN THOUSANDS)

# 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# PROPERTIES ACQUIRED

The accompanying statements of revenues and certain expenses include the operations of the Jamesburg Property (the "Property") acquired by AMB Property Corporation (the "Company") from an unrelated party on March 20, 1998 for an initial purchase price of \$46,802. The Property is located in Dayton, New Jersey and includes 821,712 rentable square feet.

# BASIS OF PRESENTATION

The accompanying statements of revenues and certain expenses are not representative of the actual operations of the Property for the period presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Property; however, the Company is not aware of any material factors relating to the Property that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future

operations of the Property.

The statements of revenues and certain expenses have been prepared for purposes of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the period from January 1, 1998 to March 20, 1998 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the statement of revenues and certain expenses for the Property.

### REVENUE RECOGNITION

All leases are classified as operating leases. Rental revenues are recognized on a straight-line basis over the terms of the leases. No individual tenant accounted for greater than 10% of revenues.

#### USE OF ESTIMATES

The preparation of the statements of revenues and certain expenses in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

#### 2. LEASING ACTIVITY

Future minimum rental revenues due under non-cancelable operating lease with tenants in effect as of December 31, 1997 is as follows:

<table></table>	
<\$>	<c></c>
1998	\$ 4,783
1999	4,404
2000	2,480
2001	2,085
2002	1,080
Thereafter	1,712
Total	\$16,544
	======

## </TABLE>

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$2,143 and \$536 for the year ended December 31, 1997 and for the period from January 1, 1998 to March 20, 1998 (unaudited), respectively. These amounts are included in rental revenues in the accompanying statements of revenues and certain expenses. Certain leases contain options to renew.

F-63

## REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

## To AMB Property Corporation:

We have audited the accompanying statement of revenues and certain expenses of Orlando Central Park, for the year ended December 31, 1997. This financial statement is the responsibility of the management of the Orlando Central Park. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement of revenues and certain expenses has been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of Orlando Central Park.

In our opinion, the statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of Orlando Central Park for the year ended December 31, 1997, in conformity with generally accepted accounting principles.

#### F-64

### ORLANDO CENTRAL PARK

# STATEMENTS OF REVENUES AND CERTAIN EXPENSES FOR THE YEAR ENDED DECEMBER 31, 1997 AND FOR THE PERIOD FROM JANUARY 1, 1998 TO MARCH 24, 1998 (UNAUDITED) (IN THOUSANDS)

<TABLE>

CAPITON	1997	1998
<s> REVENUES</s>	<c></c>	(UNAUDITED) <c></c>
Rental revenues	\$ 3,194 55	\$ 792 12
	3,249	804
CERTAIN EXPENSES Property operating expenses	693 376	166 94
	1,069	260
REVENUES IN EXCESS OF CERTAIN EXPENSES		\$ 544 =====
// INDEE/		

The accompanying notes are an integral part of these financial statements. F-65  $\,$ 

#### ORLANDO CENTRAL PARK

NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (UNAUDITED, DOLLARS IN THOUSANDS)

## 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## PROPERTIES ACQUIRED

The accompanying statements of revenues and certain expenses include the operations of Orlando Central Park (the "Property") acquired by AMB Property Corporation (the "Company") from an unrelated party on March 24, 1998 for an initial purchase price of \$30,300. The Property is located in Orlando, Florida and includes 791,386 rentable square feet.

## BASIS OF PRESENTATION

The accompanying statements of revenues and certain expenses are not representative of the actual operations of the Property for the period presented. Certain expenses may not be comparable to the expenses incurred by the Company in the proposed future operations of the Property; however, the Company is not aware of any material factors relating to the Property that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Property.

The statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the period from January 1, 1998 to March 24, 1998 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the statement of revenues and certain expenses for the Property.

## REVENUE RECOGNITION

All leases are classified as operating leases. Rental revenues are recognized on a straight-line basis over the terms of the leases. No individual tenant accounted for greater than 10% of revenues.

## USE OF ESTIMATES

The preparation of the statements of revenues and certain expenses in conformity with generally accepted accounting principles requires management to

make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

### 2. LEASING ACTIVITY

Future minimum rental revenues due under non-cancelable operating leases with tenants in effect as of December 31, 1997 is as follows:

<table></table>	
<\$>	<c></c>
1998	\$1,981
1999	1,475
2000	1,014
2001	412
2002	294
Thereafter	
Total	\$5,176

</TABLE>

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$140 and \$35 for the year ended December 31, 1997 and for the period from January 1, 1998 to March 24, 1998 (unaudited), respectively. These amounts are included in rental revenues in the accompanying statements of revenues and certain expenses. Certain leases contain options to renew.

F-66

### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To AMB Property Corporation:

We have audited the accompanying statement of revenues and certain expenses of Totem Lake Malls (as defined in Note 1), for the year ended December 31, 1997. This financial statement is the responsibility of the management of the Totem Lake Malls. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement of revenues and certain expenses has been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of Totem Lake Malls.

In our opinion, the statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of Totem Lake Malls for the year ended December 31, 1997, in conformity with generally accepted accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California March 27, 1998

F-67

## TOTEM LAKE MALLS

STATEMENTS OF REVENUES AND CERTAIN EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 1997 AND FOR THE PERIOD FROM JANUARY 1, 1998
TO MARCH 6, 1998 (UNAUDITED)
(IN THOUSANDS)

<TABLE> <CAPTION>

1997	1998
	(UNAUDITED)
<c></c>	<c></c>
\$2,749	\$742
73	16
	<c> \$2,749</c>

	2,822	758
ORDER IN HYDRIAGO		
CERTAIN EXPENSES		
Property operating expenses	1,041	235
Real estate taxes	252	42
	1,293	277
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$1 <b>,</b> 529	\$481
	=====	====
/ / MA DI E \		

</TABLE>

The accompanying notes are an integral part of these financial statements.  $\ensuremath{\text{F-68}}$ 

#### TOTEM LAKE MALLS

# NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (DOLLARS IN THOUSANDS)

## 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### PROPERTIES ACQUIRED

The accompanying statements of revenues and certain expenses include the operations of Totem Lake Malls (the "Property") acquired by AMB Property Corporation (the "Company") from an unrelated party on March 6, 1998 for an initial purchase price of \$26,000. The Property is located in Seattle, Washington and includes 290,204 rentable square feet.

### BASIS OF PRESENTATION

The accompanying statements of revenues and certain expenses are not representative of the actual operations of the Property for the period presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Property; however, the Company is not aware of any material factors relating to the Property that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Property.

The statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the period from January 1, 1998 to March 6, 1998 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the statement of revenues and certain expenses for the Portfolio.

## REVENUE RECOGNITION

All leases are classified as operating leases. Rental revenues are recognized on a straight-line basis over the terms of the leases. No individual tenant accounted for greater than 10% of revenues.

## USE OF ESTIMATES

The preparation of the statements of revenues and certain expenses in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

## 2. LEASING ACTIVITY

Future minimum rental revenue due under non-cancelable operating leases with tenants in effect as of December 31, 1997 is as follows:

<table> <s> 1998.  1999.  2000.  2001.  2002.</s></table>	1,620 1,633 1,549 929
Thereafter	4,515
Total	\$ 11,985

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$457 and \$114 for the year ended December 31, 1997 and for the period from January 1, 1998 to March 6, 1998 (unaudited), respectively. These amounts are included in rental revenues in the accompanying statements of revenues and certain expenses. Certain leases contain options to renew.

F-69

### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To AMB Property Corporation:

We have audited the accompanying statement of revenues and certain expenses of the Garland Industrial Portfolio (as defined in Note 1) for the year ended December 31, 1997. This financial statement is the responsibility of the management of the Garland Industrial Portfolio. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement of revenues and certain expenses was prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of the Garland Industrial Portfolio.

In our opinion, the statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of the Garland Industrial Portfolio for the year ended December 31, 1997, in conformity with generally accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California, April 21, 1998

F-70

## GARLAND INDUSTRIAL PORTFOLIO

STATEMENTS OF REVENUES AND CERTAIN EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 1997 AND
FOR THE PERIOD FROM JANUARY 1, 1998 TO JUNE 18, 1998 (UNAUDITED)
(IN THOUSANDS)

<TABLE>

CAPITON	1997	1998
<\$>	<c></c>	(UNAUDITED)
REVENUES		
Rental revenuesOther income	\$4,133	\$1 <b>,</b> 957 9
CERTAIN EXPENSES	4,159	1,966
Property operating expenses	280	80
Real estate taxes	681	332
	961	412
DEVENUES IN ENGESS OF SERMIN ENDENSES	62 100	
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$3 <b>,</b> 198	\$1,554

 ===== | ===== |The accompanying notes are an integral part of these financial statements. F-71

GARLAND INDUSTRIAL PORTFOLIO

NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (DOLLARS IN THOUSANDS)

1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### PROPERTIES ACQUIRED

The accompanying statements of revenues and certain expenses include the operations of the Garland Industrial Portfolio (the "Portfolio") acquired by AMB Property Corporation (the "Company") from an unrelated party on June 18, 1998 for an initial purchase price of \$32,650. The Portfolio is located in the Dallas, Texas area and includes 11 buildings comprising 1,019,200 rentable square feet.

## Basis of Presentation

The accompanying statements of revenues and certain expenses are not representative of the actual operations of the Portfolio for the periods presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Portfolio; however, the Company is not aware of any material factors relating to these Portfolio that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Portfolio.

The statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the period from January 1, 1998 to June 18, 1998 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the statement of revenues and certain expenses for the Portfolio.

### Revenue Recognition

All leases are classified as operating leases, and rental revenue is recognized on a straight-line basis over the terms of the leases.

### Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

## 2. LEASING ACTIVITY

Future minimum rental revenues due under on non-cancelable operating leases with tenants in effect as of December 31, 1997 is as follows:

<table> <caption> YEAR</caption></table>	AMOUNT
	711100111
<pre></pre>	<c> \$ 4,300 2,765 2,019 1,242 1,071 2,099</c>
Total	\$13,496

## </TABLE>

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$322 and \$142 for the year ended December 31, 1997 and for the period from January 1, 1998 to June 18, 1998 (unaudited). Certain leases contain options to renew.

F-72

## REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

## To AMB Property Corporation:

We have audited the accompanying combined statement of revenues and certain expenses of the Minnetonka Industrial Portfolio (as defined in Note 1) for the year ended December 31, 1997. This combined financial statement is the responsibility of the management of the Minnetonka Industrial Portfolio. Our responsibility is to express an opinion on this combined financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain

reasonable assurance about whether the combined statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the combined statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying combined statement of revenues and certain expenses has been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of the Minnetonka Industrial Portfolio.

In our opinion, the combined statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of the Minnetonka Industrial Portfolio for the year ended December 31, 1997, in conformity with generally accepted accounting principles.

#### ARTHUR ANDERSEN LLP

San Francisco, California May 1, 1998

F-73

#### MINNETONKA INDUSTRIAL PORTFOLIO

COMBINED STATEMENTS OF REVENUES AND CERTAIN EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 1997 AND FOR THE PERIOD FROM JANUARY 1, 1998
TO JUNE 30, 1998 (UNAUDITED)
(IN THOUSANDS)

# <TABLE> <CAPTION>

	1997	1998
<pre><s> REVENUES:</s></pre>	<c></c>	(UNAUDITED) <c></c>
Rental revenues	\$4,262 32	\$2,014 8
	4,294	2,022
CERTAIN EXPENSES:		
Property operating expenses	626 996	282 486
	1,622	768
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$2 <b>,</b> 672	\$1,254

 ===== | ===== |The accompanying notes are an integral part of these combined financial statements.  ${\scriptsize F-74}$ 

## MINNETONKA INDUSTRIAL PORTFOLIO

NOTES TO COMBINED STATEMENTS OF REVENUES AND CERTAIN EXPENSES (UNAUDITED, DOLLARS IN THOUSANDS)

## 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## PROPERTIES ACQUIRED

The accompanying combined statements of revenues and certain expenses include the combined operations of the Minnetonka Industrial Portfolio (the "Portfolio") acquired by AMB Property Corporation (the "Company") from an unrelated party on June 30, 1998 for an aggregate purchase price of \$26,759. The Portfolio is located in the Minnetonka, Minnesota area and includes 10 buildings comprising 515,951 rentable square feet.

## BASIS OF PRESENTATION

The accompanying combined statements of revenues and certain expenses are not representative of the actual operations of the Portfolio for the period presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Portfolio; however, the Company is not aware of any material factors relating to the Portfolio that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future

operations of the Portfolio.

The combined statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the six months ended June 30, 1998 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the combined statement of revenues and certain expenses for the Portfolio.

### REVENUE RECOGNITION

All leases are classified as operating leases. Rental revenues are recognized on a straight-line basis over the terms of the leases. No individual tenant accounted for greater than 10% of revenues.

#### USE OF ESTIMATES

The preparation of the combined statements of revenues and certain expenses in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

### 2. LEASING ACTIVITY

Future minimum rental revenues due under non-cancelable operating leases with tenants in effect as of December 31, 1997 is as follows:

<table></table>	
<\$>	<c></c>
1998	\$2,628
1999	2,038
2000	1,386
2001	1,033
2002	790
Thereafter	696
Total	\$8,571
	======

## </TABLE>

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$1,517 and \$836 for the year ended December 31, 1997 and for the period from January 1, 1998 to June 30, 1998 (unaudited), respectively. Certain leases contain options to renew.

# F-75 MINNETONKA INDUSTRIAL PORTFOLIO

NOTES TO COMBINED STATEMENTS OF REVENUES AND CERTAIN EXPENSES (CONTINUED) (UNAUDITED, DOLLARS IN THOUSANDS)

## 3. MORTGAGE PAYABLE

In connection with the purchase of the Portfolio, the Company assumed certain mortgages with an aggregate principal value of \$12,759 as of December 31, 1997. The mortgages require monthly principal and interest payments and are secured by deeds of trust on certain of the Portfolio properties. The mortgages bear interest at fixed rates ranging from 8.25% to 9.5% and are due between June 2005 and January 2007. The mortgages have various financial and non-financial covenants. The weighted-average fixed interest on this secured debt at December 31, 1997 was 8.69%.

The scheduled maturities of the mortgages as of December 31, 1997 are as follows:

<table></table>	
<\$>	<c></c>
1998	\$ 125
1999	301
2000	
2001	
2002	
Thereafter	11,258
Total	\$12,759
	======

</TABLE>

To AMB Property Corporation:

We have audited the accompanying statement of revenues and certain expenses of Crysen Corridor Warehouse (as defined in Note 1), for the year ended December 31, 1997. This financial statement is the responsibility of the management of the Crysen Corridor Warehouse. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement of revenues and certain expenses has been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of Crysen Corridor Warehouse.

In our opinion, the statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of Crysen Corridor Warehouse for the year ended December 31, 1997, in conformity with generally accepted accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California February 24, 1998

F - 77

#### CRYSEN CORRIDOR WAREHOUSE

STATEMENTS OF REVENUES AND CERTAIN EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 1997 AND FOR THE PERIOD FROM JANUARY 1, 1998
TO JUNE 30, 1998 (UNAUDITED)
(IN THOUSANDS)

<table></table>
<caption:< td=""></caption:<>

	1997	1998
<s></s>	<c></c>	(UNAUDITED)
REVENUES Rental revenues. Other income.	\$526 10	\$236 12
	536	248
CERTAIN EXPENSES		
Property operating expenses	46	28
Real estate taxes	67	34
	113	62
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$423	\$186
	====	====

  |  |The accompanying notes are an integral part of these financial statements. F-78

## CRYSEN CORRIDOR WAREHOUSE

NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (UNAUDITED DOLLARS IN THOUSANDS)

1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## PROPERTIES ACQUIRED

The accompanying statements of revenues and certain expenses include the operations of Crysen Corridor Warehouse (the "Property") acquired by AMB Property Corporation (the "Company") from an unrelated party on June 30, 1998 for an initial purchase price of \$5,700. The Property is located in Howard County, Maryland and includes 150,000 rentable square feet.

#### BASIS OF PRESENTATION

The accompanying statements of revenues and certain expenses are not representative of the actual operations of the Property for the period presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Property; however, the Company is not aware of any material factors relating to the Property that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Property.

The statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the six months ended June 30, 1998 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the combined statement of revenues and certain expenses for the Property.

### REVENUE RECOGNITION

All leases are classified as operating leases. Rental revenues are recognized on a straight-line basis over the terms of the leases. The property is leased to two tenants, which together accounted for 100% of rental revenues.

#### USE OF ESTIMATES

The preparation of the statements of revenues and certain expenses in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

#### 2. LEASING ACTIVITY

Future minimum rental revenues due under non-cancelable operating leases with tenants in effect as of December 31, 1997 are as follows:

<table></table>	
<\$>	<c></c>
1998	\$ 408
1999	426
2000	432
2001	442
2002	368
Thereafter	
Total	\$2,076

</TABLE>

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$36 and \$12 for the year ended December 31, 1997 and for the period from January 1, 1998 to June 30, 1998 (unaudited), respectively. Certain leases contain options to renew.

## F-79 CRYSEN CORRIDOR WAREHOUSE

NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (CONTINUED)

## 3. MORTGAGE PAYABLE

In connection with the purchase of the Property, the Company assumed a mortgage payable with an aggregate principal value of \$3,500 as of December 31, 1997. The mortgage requires monthly principal and interest payments and is secured by the deed of trust on the Property. The mortgage is due in December 1, 2005 and bears interest at a variable rate.

The scheduled maturities of the mortgage as of December 31, 1997 are as follows:

<table></table>		
<\$>	<c< td=""><td>&gt;</td></c<>	>
1998	\$	100
1999		100
2000		100
2001		200
2002		200
Thereafter	2	,800

Total......\$3,500

</TABLE>

F-80

### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To AMB Property Corporation:

We have audited the accompanying combined statement of revenues and certain expenses of the Amberjack Portfolio (as defined in Note 1) for the year ended December 31, 1997. This financial statement is the responsibility of the management of the Amberjack Portfolio. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement of revenues and certain expenses was prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of the Amberjack Portfolio.

In our opinion, the combined statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of the Amberjack Portfolio for the year ended December 31, 1997, in conformity with generally accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California, July 9, 1998

F-81

## AMBERJACK PORTFOLIO

STATEMENTS OF REVENUES AND CERTAIN EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 1997 AND
FOR THE PERIOD FROM JANUARY 1, 1998 TO JUNE 30, 1998 (UNAUDITED)
(IN THOUSANDS)

<TABLE>

CAFIION	1997	1998
<\$>	<c></c>	(UNAUDITED)
REVENUES Rental revenues	\$9,509 18	\$5,064 14
CERTAIN EXPENSES Property operating expenses	9,527 1,898 1,244	5,078 847 997
	3,142	1,844
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$6,385 =====	\$3,234 =====

The accompanying notes are an integral part of these financial statements. F-82  $\,$ 

AMBERJACK PORTFOLIO

NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (DOLLARS IN THOUSANDS)

1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying combined statements of revenues and certain expenses include the combined operations (see "Basis of Presentation" below) of the Amberjack Portfolio (the "Portfolio"). AMB Property Corporation (the "Company") acquired the Portfolio, which includes 44 industrial buildings aggregating 2.1 million square feet, from an unrelated party on July 31, 1998 for an initial purchase price of \$78.5 million.

### Basis of Presentation

The accompanying statements of revenues and certain expenses are not representative of the actual operations of the Portfolio for the periods presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Portfolio; however, the Company is not aware of any material factors relating to these Portfolio that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Portfolio.

The combined statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the six months ended June 30, 1998 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the combined statement of revenues and certain expenses for the Portfolio.

### Revenue Recognition

All leases are classified as operating leases, and rental revenue is recognized on a straight-line basis over the terms of the leases.

#### Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

#### 2. LEASING ACTIVITY

The following is a schedule of future minimum rental revenues due under non-cancelable operating leases with tenants in effect as of December 31, 1997 is as follows:

<table></table>	
<\$>	<c></c>
1998	\$ 7,564
1999	5,376
2000	3,599
2001	2,522
2002	1,386
Thereafter	1,169
Total	\$21,616
	======

## </TABLE>

< m x D T D >

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$1,287 and \$665 for the year ended December 31, 1997 and for the six months ended June 30, 1998 (unaudited). Certain leases contain options to renew.

## F-83

## REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

## To AMB Property Corporation:

We have audited the accompanying statement of revenues and certain expenses of the Willow Lake Portfolio (as defined in Note 1) for the year ended December 31, 1997. This financial statement is the responsibility of the management of the Willow Lake Portfolio. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our

audit provides a reasonable basis for our opinion.

The accompanying statement of revenues and certain expenses was prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of the Willow Lake Portfolio.

In our opinion, the statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of the Willow Lake Portfolio for the year ended December 31, 1997, in conformity with generally accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California, July 21, 1998

F-84

### WILLOW LAKE PORTFOLIO

STATEMENTS OF REVENUES AND CERTAIN EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 1997 AND
FOR THE PERIOD FROM JANUARY 1, 1998 TO JUNE 30, 1998 (UNAUDITED)
(IN THOUSANDS)

<TABLE>

CAPTION	1997	1998
<\$>	<c></c>	(UNAUDITED) <c></c>
REVENUES Rental revenues Other income	\$5,198 16	\$2,707 5
CERTAIN EXPENSES	5,214	2,712
Property operating expenses  Real estate taxes	646 585	286 343 
	1,231	629
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$3,983 =====	\$2,083 =====

</TABLE>

The accompanying notes are an integral part of these financial statements. \$F-85\$

## WILLOW LAKE PORTFOLIO

NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (DOLLARS IN THOUSANDS)

## 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## PROPERTIES ACQUIRED

The accompanying statements of revenues and certain expenses include the operations of the Willow Lake Portfolio (the "Portfolio") acquired by AMB Property Corporation (the "Company") from an unrelated party on June 18, 1998 for an initial purchase price of \$60.5 million (unaudited). The Portfolio is located in the Memphis, Tennessee and includes 12 industrial buildings comprising 1.4 million rentable square feet.

Basis of Presentation

The accompanying statements of revenues and certain expenses are not representative of the actual operations of the Portfolio for the periods presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Portfolio; however, the Company is not aware of any material factors relating to these Portfolio that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Portfolio.

The statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the six months ended June 30, 1998

is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the combined statement of revenues and certain expenses for the Portfolio.

#### Revenue Recognition

All leases are classified as operating leases, and rental revenue is recognized on a straight-line basis over the terms of the leases.

### Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

### 2. LEASING ACTIVITY

Future minimum rental revenues due under non-cancelable operating leases with tenants in effect as of December 31, 1997 is as follows:

<table> <caption> YEAR</caption></table>	AMOUNT
<s> 1998 1999 2000 2001 2002 Thereafter</s>	<pre><c> \$ 5,342 4,679 3,532 2,608 1,222 2,798</c></pre>
Total	\$23,181 ======

#### </TABLE>

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$666 and \$286 for the year ended December 31, 1997 and for the six months ended June 30, 1998 (unaudited). Certain leases contain options to renew.

F-86 WILLOW LAKE PORTFOLIO

NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (DOLLARS IN THOUSANDS)

## 3. MORTGAGES PAYABLE

In connection with the purchase of the Portfolio, the Company assumed certain mortgages with an aggregate principal value of \$38,055 as of December 31, 1997. The mortgages require monthly principal and interest payments and are secured by deeds of trust on certain of the Portfolio properties. The mortgages bear interest at fixed rates ranging from 7.87% to 9.00% and are due between October 2002 and January 2011. The mortgages have various financial and non-financial covenants. The weighted-average fixed interest rate on this secured debt at December 31, 1997 was 8.10%.

The scheduled maturities of the mortgages as of December 31, 1997 are as follows:

<table></table>	
<\$>	<c></c>
1998	\$ 121
1999	511
2000	555
2001	602
2002	9,241
Thereafter	27,025
Total	\$38,055

</TABLE>

F-87

## REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

## To AMB Property Corporation:

We have audited the accompanying statement of revenues and certain expenses of the Willow Park Portfolio (as defined in Note 1) for the year ended December 31, 1997. This financial statement is the responsibility of the management of

the Willow Park Portfolio. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement of revenues and certain expenses was prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of the Willow Park Portfolio.

In our opinion, the statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of the Willow Park Portfolio for the year ended December 31, 1997, in conformity with generally accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California, June 8, 1998

F-88

### WILLOW PARK PORTFOLIO

STATEMENTS OF REVENUES AND CERTAIN EXPENSES FOR THE YEAR ENDED DECEMBER 31, 1997 AND FOR THE PERIOD FROM JANUARY 1, 1998 TO JUNE 30, 1998 (UNAUDITED) (IN THOUSANDS)

<TABLE> <CAPTION>

	1997	1998
<\$>	<c></c>	(UNAUDITED) <c></c>
REVENUES Rental revenues. Other income.	\$10,119 	\$6,514 
CERTAIN EXPENSES	10,119	6,514
Property operating expenses  Real estate taxes	443 1,770	222 1,116 
	2,213	1,338
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$ 7,906 =====	\$5,176 =====

The accompanying notes are an integral part of these financial statements. F-89

## WILLOW PARK PORTFOLIO

NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (DOLLARS IN THOUSANDS)

## 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## PROPERTIES ACQUIRED

The accompanying statements of revenues and certain expenses include the operations of the Willow Park Portfolio (the "Portfolio") acquired by AMB Property Corporation (the "Company") from an unrelated party on September 24, 1998 for an initial purchase price of approximately \$100 million. The Portfolio is located in the San Francisco Bay Area and includes 21 industrial buildings comprising 1.0 million rentable square feet.

Basis of Presentation

The accompanying statements of revenues and certain expenses are not representative of the actual operations of the Portfolio for the periods presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Portfolio;

however, the Company is not aware of any material factors relating to these Portfolio that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Portfolio.

The statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the six months ended June 30, 1998 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the combined statement of revenues and certain expenses for the Portfolio.

### Revenue Recognition

All leases are classified as operating leases, and rental revenue is recognized on a straight-line basis over the terms of the leases:

#### Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

#### 2. LEASING ACTIVITY

Future minimum rental revenues due under non-cancelable operating leases with tenants in effect as of December 31, 1997 is as follows:

<table> <caption> YEAR</caption></table>	AMOUNT
 <s> 1998</s>	<c> \$ 8,707 8,291</c>
2000	7,579 6,976 5,358
Thereafter  Total	3,387  \$40,298

## </TABLE>

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$1,589 and \$1,162 for the year ended December 31, 1997 and for the six months ended June 30, 1998 (unaudited). Certain leases contain options to renew. F-90

## WILLOW PARK PORTFOLIO

NOTES TO STATEMENTS OF REVENUES
AND CERTAIN EXPENSES
(DOLLARS IN THOUSANDS)

## 3. MORTGAGES PAYABLE

In connection with the purchase of the Portfolio, the Company assumed certain mortgages with an aggregate principal value of \$33,451 as of December 31, 1997. The mortgages require monthly principal and interest payments and are secured by deeds of trust on certain of the Portfolio properties. The mortgages bear interest at rates ranging from 7.85% to 8.59% and are due between August 2000 and May 2007. The mortgages have various financial and non-financial covenants. The weighted-average fixed interest rate on secured debt at December 31, 1997 was 8.33%.

The scheduled maturities of the mortgages payable as of December 31, 1997 are as follows:

<table></table>	
<\$>	<c></c>
1998	\$366
1999	1,793
2000	7,455
2001	
2002	998
Thereafter	21,929
Total	\$33,451

F-91

#### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

### To AMB Property Corporation:

We have audited the accompanying combined statement of revenues and certain expenses of the Cabot Industrial Portfolio (as defined in Note 1) for the year ended December 31, 1996. This combined financial statement is the responsibility of the management of the AMB Contributed Properties. Our responsibility is to express an opinion on this combined financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the combined statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying combined statement of revenues and certain expenses was prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of the Cabot Industrial Portfolio.

In our opinion, the combined statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of the Cabot Industrial Portfolio for the year ended December 31, 1996, in conformity with generally accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California, October 29, 1997

F-92

## CABOT INDUSTRIAL PORTFOLIO

COMBINED STATEMENTS OF REVENUES AND CERTAIN EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 1996 AND
FOR THE PERIOD FROM JANUARY 1, 1997 TO DECEMBER 30, 1997 (UNAUDITED)
(IN THOUSANDS)

<TABLE>

Chi I Tony	1996	1997
<\$>	<c></c>	(UNAUDITED)
REVENUES Rental revenues. Other income.	\$21,821 197	\$22,843 152
CERTAIN EXPENSES Property operating expenses	22,018 1,418 2,391	22,995 1,476 3,299
	3,809	4,775
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$18,209 ======	\$18,220 =====

The accompanying notes are an integral part of these combined financial statements. F-93

## CABOT INDUSTRIAL PORTFOLIO

NOTES TO COMBINED STATEMENTS OF REVENUES
AND CERTAIN EXPENSES
(DOLLARS IN THOUSANDS)

## 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Properties Acquired

The accompanying combined statements of revenues and certain expenses

include the combined operations (see "Basis of Presentation" below) of the Cabot Industrial Portfolio (the "Portfolio"). AMB Property Corporation (the "Company") acquired the following 28 properties from an unrelated party on December 30, 1997 for an aggregate purchase price of \$216.7 million.

## <TABLE>

<caption> PROPERTY NAME</caption>	LOCATION	RENTABLE SQUARE FEET
<s></s>	<c></c>	<c></c>
Hampden Road	Mansfield, MA	204,117
Dock's Corner II	South Brunswick, NJ	212,335
Santa Barbara Court	Elkridge, MD	166,820
Preston Court	Jessup, MD	178,880
Brightseat Road	Landover, MD	121,785
President's Drive	Orlando, FL	129,372
President's Drive II	Orlando, FL	302,400
Viscount	Orlando, FL	114,846
Dixie Highway	Florence, KY	209,680
Production Drive	Florence, KY	50 <b>,</b> 729
Empire Drive	Florence, KY	199,440
Industrial Drive	Columbus, OH	225,433
Holton Drive	Florence, KY	268,525
Janitrol	Columbus, OH	240,000
Belden Avenue	Addison, IL	346,233
Pagemill & Dillworth	Dallas, TX	217,803
McDaniel Drive	Carrollton, TX	157,500
Shiloh Road	Garland, TX	192,720
N. Glenville Avenue	Richardson, TX	109,000
West Kiest	Dallas, TX	248,698
Valwood Parkway II	Carrollton, TX	254,209
72nd Avenue	Kent, WA	125,654
Wiegman Road	Hayward, CA	148,559
Yosemite Drive	Milpitas, CA	169,195
Laurelwood	Santa Clara, CA	155 <b>,</b> 500
Commerce	Fontana, CA	254,414
East Walnut Drive	City of Industry, CA	85 <b>,</b> 871
Jasmine Avenue	Fontana, CA	410,208
		5,499,926
		=======

### </TABLE>

## Basis of Presentation

The accompanying combined statements of revenues and certain expenses are not representative of the actual operations of the Portfolio for the periods presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Portfolio; however, the Company is not aware of any material factors relating to these Portfolio that would cause the reported

## F-94 CABOT INDUSTRIAL PORTFOLIO

# NOTES TO COMBINED STATEMENTS OF REVENUES AND CERTAIN EXPENSES (CONTINUED) (DOLLARS IN THOUSANDS)

financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Portfolio.

The combined statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the period from January 1, 1997 to December 30, 1997 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the statement of revenues and certain expenses for the Portfolio.

## Revenue Recognition

All leases are classified as operating leases, and rental revenue is recognized on a straight-line basis over the terms of the leases.

## Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

### 2. LEASING ACTIVITY

Future minimum rental revenues due under non-cancelable operating leases with tenants in effect as of December 31, 1997 is as follows:

<caption> YEAR</caption>	AMOUNT
<pre><s> 1998 1999 2000 2001 2002 Thereafter.</s></pre>	<c> \$16,476 14,502 11,336 7,335 5,514 14,353</c>
Total	\$69,516 ======

</TABLE>

∠πλ D τ □ \

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$2,641 and \$2,688 for the year ended December 31, 1996 and for the period from January 1, 1997 to December 30, 1997 (unaudited). Certain leases contain options to renew.

F-95

### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Owners of the AMB Contributed Properties:

We have audited the accompanying statement of revenues and certain expenses of Cabot Business Park (as defined in Note 1) for the year ended December 31, 1996. This financial statement is the responsibility of the management of the AMB Contributed Properties. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement of revenues and certain expenses was prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of Cabot Business Park.

In our opinion, the statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of Cabot Business Park for the year ended December 31, 1996, in conformity with generally accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California, October 29, 1997

F-96

## CABOT BUSINESS PARK

STATEMENTS OF REVENUES AND CERTAIN EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 1996 AND
FOR THE PERIOD FROM JANUARY 1, 1997 TO SEPTEMBER 15, 1997 (UNAUDITED)
(IN THOUSANDS)

<TABLE> <CAPTION>

Other income	2	4
Rental revenues		\$ 4,730
REVENUES		
<\$>	<c></c>	<c></c>
		(UNAUDITED)
	1996	1997
<capition></capition>		

	======	======
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$ 5,118	\$ 3,839
	1,283	895
Real estate taxes	783	553
Property operating expenses	500	342
CERTAIN EXPENSES		
	6,401	4,734

</TABLE>

The accompanying notes are an integral part of these financial statements. F-97

#### CABOT BUSINESS PARK

# NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (DOLLARS IN THOUSANDS)

### 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Properties Acquired

The accompanying statements of revenues and certain expenses include the operations (see "Basis of Presentation" below) of Cabot Business Park (the "Property") acquired by the owners of the AMB Contributed Properties (the "Company") from an unrelated party on September 15, 1997 for an initial purchase price of \$64,108. The property is located in Mansfield, Massachusetts and includes 1,071,517 rentable square feet.

### Basis of Presentation

The accompanying statements of revenues and certain expenses are not representative of the actual operations of the Property for the periods presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Property; however, the Company is not aware of any material factors relating to the Property that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Property.

The statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the period from January 1, 1997 to September 15, 1997 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the statement of revenues and certain expenses for the Portfolio.

## Revenue Recognition

All leases are classified as operating leases, and rental revenue is recognized on a straight-line basis over the terms of the leases.

## Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## 2. LEASING ACTIVITY

Future minimum rental revenue due under non-cancelable operating leases with tenants in effect as of December 31, 1996 is as follows:

<table></table>	
<caption></caption>	
YEAR	AMOUNT
<\$>	<c></c>
1997	\$ 6,373
1998	5,608
1999	6 <b>,</b> 055
2000	6,165
2001	6,307
Thereafter	6,673
Total	\$37,181
	======

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$1,042 and \$774 for the year ended December 31, 1996 and for the period from January 1, 1997 to September 15, 1997 (unaudited). Certain leases contain options to renew.

F-98

### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Owners of the AMB Contributed Properties:

We have audited the accompanying statement of revenues and certain expenses of the Manhattan Village Shopping Center (as defined in Note 1) for the year ended December 31, 1996. This financial statement is the responsibility of the management of the AMB Contributed Properties. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement of revenues and certain expenses was prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of Manhattan Village Shopping Center.

In our opinion, the statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of the Manhattan Village Shopping Center for the year ended December 31, 1996, in conformity with generally accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California, October 17, 1997

F-99

## MANHATTAN VILLAGE SHOPPING CENTER

STATEMENTS OF REVENUES AND CERTAIN EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 1996 AND
FOR THE PERIOD FROM JANUARY 1, 1997 TO AUGUST 19, 1997 (UNAUDITED)
(IN THOUSANDS)

<TABLE>

<caption></caption>	1996	1997
<\$>	<c></c>	(UNAUDITED) <c></c>
REVENUES Rental revenues. Other income	\$8,197 19	\$5 <b>,</b> 467 
CERTAIN EXPENSES	8,216	5,467
Property operating expenses	2,119 978	1,485 443
	3,097 	1,928 
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$5,119 =====	\$3,539 =====

The accompanying notes are an integral part of these financial statements. F-100

MANHATTAN VILLAGE SHOPPING CENTER

NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (DOLLARS IN THOUSANDS)

1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Properties Acquired

The accompanying statements of revenues and certain expenses include the operations of the Manhattan Village Shopping Center (the "Property") acquired by the owners of the AMB Contributed Properties (the "Company") from an unrelated party on August 19, 1997 for an initial purchase price of \$79,300. The Property is located in Manhattan Beach, California and includes 423,950 rentable square feet

### Basis of Presentation

The accompanying statements of revenues and certain expenses are not representative of the actual operations of the Property for the periods presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Property; however, the Company is not aware of any material factors relating to the Property that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Property.

The statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the period from January 1, 1997 to August 19, 1997 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the statement of revenues and certain expenses for the Property.

### Revenue Recognition

All leases are classified as operating leases, and rental revenue is recognized on a straight-line basis over the terms of the leases.

### Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

## 2. LEASING ACTIVITY

Future minimum rental revenues due under non-cancelable operating leases with tenants in effect as of December 31, 1996 is as follows:

<table></table>	
<caption></caption>	
YEAR	AMOUNT
<\$>	<c></c>
1997	\$ 6,546
1998	7,287
1999	8,566
2000	8 <b>,</b> 756
2001	9,005
Thereafter	20,473
Total	\$60,633

## </TABLE>

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$2,502 and \$1,995 for the year ended December 31, 1996 and for the nine months ended August 19, 1997 (unaudited). Certain leases contain options to renew.

F-101

## REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Owners of the AMB Contributed Properties:

We have audited the accompanying statement of revenues and certain expenses of the Weslayan Plaza (as defined in Note 1) for the year ended December 31, 1996. This financial statement is the responsibility of management of the AMB Contributed Properties. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain

reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement of revenues and certain expenses was prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of Weslayan Plaza.

In our opinion, the statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of the Weslayan Plaza for the year ended December 31, 1996, in conformity with generally accounting principles.

ARTHUR ANDERSEN LLP

San Francisco, California, October 17, 1997

F-102

### WESLAYAN PLAZA

STATEMENTS OF REVENUES AND CERTAIN EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 1996 AND
FOR THE PERIOD FROM JANUARY 1, 1997 TO SEPTEMBER 30, 1997 (UNAUDITED)
(IN THOUSANDS)

<TABLE>

	1996	1997
<s></s>	<c></c>	(UNAUDITED)
REVENUES Rental revenues	\$4,619 19	\$3 <b>,</b> 259 
CERTAIN EXPENSES Property operating expenses	4 <b>,</b> 638	3 <b>,</b> 259
Real estate taxes	659  1,198	494 
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$3,440	\$2,269

  |  |The accompanying notes are an integral part of these financial statements. F-10.3

## WESLAYAN PLAZA

NOTES TO STATEMENTS OF REVENUES
AND CERTAIN EXPENSES
(DOLLARS IN THOUSANDS)

## 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Properties Acquired

The accompanying statements of revenues and certain expenses include the operations of Weslayan Plaza (the "Property") acquired by the owners of the AMB Contributed Properties (the "Company") from an unrelated party, on September 30, 1997 for an initial purchase price of \$37,393. The Property is located in Houston, Texas, and includes 216,870 rentable square feet.

Basis of Presentation

The accompanying statements of revenues and certain expenses are not representative of the actual operations of the Property for the periods presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Property; however, the Company is not aware of any material factors relating to the Property that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Property.

The statements of revenues and certain expenses have been prepared for the

purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the period from January 1, 1997 to September 30, 1997 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the statement of revenues and certain expenses for the Portfolio.

Revenue Recognition

All leases are classified as operating leases, and rental revenue is recognized on a straight-line basis over the terms of the leases.

Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

#### 2. LEASING ACTIVITY

Future minimum rental revenues due under non-cancelable operating leases with tenants in effect as of December 31, 1996 is as follows:

# <TABLE>

YEAR	AMOUNT
<del></del> -	
<\$>	<c></c>
1997	\$ 3,576
1998	3,171
1999	2,168
2000	1,715
2001	1,213
Thereafter	5 <b>,</b> 956
Total	\$17,799

</TABLE>

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$864,584 and \$449,425 for the year ended December 31, 1996 and for the period from January 1, 1997 to December 30, 1997 (unaudited). Certain leases contain options to renew.

F-104

## REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Owners of the AMB Contributed Properties:

We have audited the accompanying statement of revenues and certain expenses of the Silicon Valley R&D Portfolio (as defined in Note 1) for the year ended December 31, 1996. This financial statement is the responsibility of the management of the AMB Contributed Properties. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of revenues and certain expenses is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of revenues and certain expenses. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying statement of revenues and certain expenses was prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations, as described in Note 1, and is not intended to be a complete presentation of the revenues and expenses of the Silicon Valley R&D Portfolio.

In our opinion, the statement of revenues and certain expenses referred to above presents fairly, in all material respects, the revenues and certain expenses of the Silicon Valley R&D Portfolio for the year ended December 31, 1996, in conformity with generally accounting principles.

ARTHUR ANDERSEN LLP

#### F - 105

### SILICON VALLEY R&D PORTFOLIO

STATEMENTS OF REVENUES AND CERTAIN EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 1996 AND
FOR THE PERIOD FROM JANUARY 1, 1997 TO SEPTEMBER 30, 1997 (UNAUDITED)
(IN THOUSANDS)

<TABLE> <CAPTION>

	1996	1997
<\$>	<c></c>	(UNAUDITED)
REVENUES Rental revenues Other income	\$2,546	\$2 <b>,</b> 958 
CERTAIN EXPENSES	2,548	2,958
Property operating expenses	306 199	190 121
	505	311
REVENUES IN EXCESS OF CERTAIN EXPENSES	\$2,043 =====	\$2,647 =====

</TABLE>

The accompanying notes are an integral part of these financial statements. F-106

#### SILICON VALLEY R&D PORTFOLIO

NOTES TO STATEMENTS OF REVENUES AND CERTAIN EXPENSES (DOLLARS IN THOUSANDS)

## 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## PROPERTIES ACQUIRED

The accompanying statements of revenues and certain expenses include the operations of the Silicon Valley R&D Portfolio (the "Portfolio") acquired by the owners of the AMB Contributed Properties (the "Company") from an unrelated party on November 25, 1997 for an initial purchase price of \$29,850. The Portfolio is located throughout the greater San Jose, California area and includes 5 buildings comprising 287,228 rentable square feet.

## Basis of Presentation

The accompanying statements of revenues and certain expenses are not representative of the actual operations of the Portfolio for the periods presented. Certain expenses may not be comparable to the expenses expected to be incurred by the Company in the proposed future operations of the Portfolio; however, the Company is not aware of any material factors relating to these Portfolio that would cause the reported financial information not to be indicative of future operating results. Excluded expenses consist of interest, depreciation and amortization and other costs not directly related to the future operations of the Portfolio.

The statements of revenues and certain expenses have been prepared for the purpose of complying with Rule 3-14 of the Securities and Exchange Commission's rules and regulations.

The financial information presented for the period from January 1, 1997 to September 30, 1997 is not audited. In the opinion of management, the unaudited financial information contains all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the statement of revenues and certain expenses for the Portfolio.

## Revenue Recognition

All leases are classified as operating leases, and rental revenue is recognized on a straight-line basis over the terms of the leases.

## Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates.

#### 2. LEASING ACTIVITY

Future minimum rental revenues due under non-cancelable operating leases with tenants in effect as of November 25, 1997 is as follows:

<table></table>	
<caption></caption>	
YEAR	AMOUNT
<\$>	<c></c>
1997	\$ 2,175
1998	1,507
1999	1,404
2000	1,289
2001	629
Thereafter	156
Total	\$ 7,160
	======

### </TABLE>

In addition to minimum rental payments, tenants pay reimbursements for their pro rata share of specified operating expenses, which amounted to \$430 and \$501 for the year ended December 31, 1996 and for the nine months ended November 25, 1997 (unaudited). Certain leases contain options to renew.

F - 107

[AMB LOGO]

PART II

#### INFORMATION NOT REQUIRED IN PROSPECTUS

#### ITEM 31. OTHER EXPENSES OF ISSUANCE AND DISTRIBUTION

The following table sets forth the fees and expenses in connection with the issuance and distribution of the securities being registered hereunder. Except for the SEC registration fee, all amounts are estimates.

<table></table>	
<\$>	<c></c>
SEC Registration Fee	\$ 25,444
Rating Agency Fees and Expenses	300,000
NYSE Fees and Expenses	100,000
Printing and Engraving Expenses	200,000
Legal Fees and Expenses	200,000
Accounting Fees and Expenses	75,000
Blue Sky Fees and Expenses	15,000
Miscellaneous Expenses	84,556
Total	\$1,000,000

</TABLE>

All of the costs identified above will be paid by the Company.

ITEM 32. SALES TO SPECIAL PARTIES

See Item 33.

## ITEM 33. RECENT SALES OF UNREGISTERED SECURITIES

In connection with its formation, the Company issued 4,746,624 unregistered shares of Common Stock to AMB for a purchase price of \$21.00 per share. In connection with the Formation Transactions, the Company issued an aggregate of 69,963,529 shares of Common Stock in connection with the mergers of certain corporations, and the Operating Partnership issued 2,386,910 limited partnership Units in consideration for the contribution of certain Properties.

In January 1995, AMB issued 101,595 shares of its common stock to one of its officers, for total consideration of \$342,806, and in December 1996, it issued 101,595 shares of common stock to one of its officers, for total consideration of \$307,071.

All of the above sales were made to "accredited investors" as defined in Regulation D under the Securities Act in transactions not involving a public offering pursuant to Regulation D.

## ITEM 34. INDEMNIFICATION OF DIRECTORS AND OFFICERS

Section 2-418 of the MGCL permits a corporation to indemnify its directors and officers and certain other parties against judgments, penalties, fines, settlements, and reasonable expenses actually incurred by them in connection

with any proceeding to which they may be made a party by reason of their service in those or other capacities unless it is established that (i) the act or omission of the director or officer was material to the matter giving rise to the proceeding and (a) was committed in bad faith or (b) was the result of active and deliberate dishonesty; (ii) the director or officer actually received an improper personal benefit in money, property or services; or (iii) in the case of any criminal proceeding, the director or officer had reasonable cause to believe that the act or omission was unlawful. Indemnification may be made against judgments, penalties, fines, settlements and reasonable expenses actually incurred by the director or officer in connection with the proceeding; provided, however, that if the proceeding is one by or in the right of the corporation, indemnification may not be made with respect to any proceeding in which the director or officer has been adjudged to be liable to the corporation. In addition, a director or officer may not be indemnified with respect to any proceeding charging improper personal benefit to the director or officer, whether or not involving action in the director's or officer's official capacity, in which the director or officer was adjudged to be liable on the

basis that personal benefit was received. The termination of any proceeding by conviction, or upon a plea of nolo contendere or its equivalent, or an entry of any order of probation prior to judgment, creates a rebuttable presumption that the director or officer did not meet the requisite standard of conduct required for indemnification to be permitted.

In addition, Section 2-418 of the MGCL requires that, unless prohibited by its charter, a corporation indemnify any director or officer who is made a party to any proceeding by reason of service in that capacity against reasonable expenses incurred by the director or officer in connection with the proceeding, in the event that the director or officer is successful, on the merits or otherwise, in the defense of the proceeding.

The Company's Charter and Bylaws provide in effect for the indemnification by the Company of the directors and officers of the Company to the fullest extent permitted by applicable law. The Company has purchased directors' and officers' liability insurance for the benefit of its directors and officers.

The Company has entered into indemnification agreements with each of its executive officers and directors. The indemnification agreements require, among other matters, that the Company indemnify its executive officers and directors to the fullest extent permitted by law and reimburse the executive officers and directors for all related expenses as incurred, subject to return if it is subsequently determined that indemnification is not permitted.

ITEM 35. TREATMENT OF PROCEEDS FROM STOCK BEING REGISTERED

Not applicable.

ITEM 36. FINANCIAL STATEMENTS AND FINANCIAL STATEMENT SCHEDULES AND EXHIBITS

## (a) (1) FINANCIAL STATEMENTS

<TABLE>

Pro Forma Financial Information (Unaudited)

AMB Property Corporation

Pro forma condensed consolidated balance sheet as of June 30, 1998

Notes to pro forma condensed consolidated balance sheet Pro forma condensed consolidated statement of operations for the six months ended June 30, 1998

Notes to pro forma condensed consolidated statement of operations

Pro forma condensed consolidated statement of operations for the year ended December 31, 1997

Notes to pro forma condensed consolidated statement of operations

Historical Financial Information

AMB Property Corporation -- June 30, 1998

Consolidated balance sheets as of December 31, 1997 and June 30, 1998 (unaudited)

Consolidated statements of operations for the six months ended June 30, 1997 and 1998 (unaudited)

Consolidated statements of cash flows for the six months ended June 30, 1997 and 1998 (unaudited)

Consolidated statements of stockholders' equity for the six months ended June 30, 1998 (unaudited)

Notes to consolidated financial statements (unaudited) AMB Property Corporation -- December 31, 1996 and 1997

Report of independent public accountants

Consolidated balance sheets as of December 31, 1996 and

Consolidated statement of operations for the years ended

<C>

December 31, 1995, 1996 and 1997, the nine months ended September 30, 1996 (unaudited) and the period from January 1, 1997 to November 25, 1997 Consolidated statement of stockholders' equity for the years ended December 31, 1995, 1996 and 1997 Consolidated statement of cash flows for the years ended December 31, 1995, 1996 and 1997 </TABLE> II-2<TABLE> <S> <C> Notes to consolidated financial statements AMB Contributed Properties -- December 31, 1995, 1996 and 1997 Report of independent public accountants Combined balance sheets as of December 31, 1995 and 1996 and September 30, 1997 (unaudited) Combined statements of operations for the years ended December 31, 1994, 1995 and 1996, the nine months ended September 30, 1996 (unaudited) and the period from January 1, 1997 to November 25, 1997 (unaudited) Combined statements of owners' equity for the years ended December 31, 1994, 1995 and 1996 and the nine months ended September 30, 1997 (unaudited) Combined statements of cash flows for the years ended December 31, 1994, 1995 and 1996, the nine months ended September 30, 1996 (unaudited) and the period from January 1, 1997 to November 25, 1997 (unaudited) Notes to combined financial statements The 1997 and 1998 Acquired Properties Boston Industrial Portfolio Report of independent public accountants Combined statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from January 1, 1998 to March 27, 1998 (unaudited) Notes to combined statement of revenues and certain expenses The Jamesburg Property Report of independent public accountants Statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from January 1, 1998 to March 20, 1998 (unaudited) Notes to statements of revenues and certain expenses Orlando Central Park Report of independent public accountants Statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from January 1, 1998 to March 24, 1998 (unaudited) Notes to statements of revenues and certain expenses Totem Lake Malls Report of independent public accountants Statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from January 1, 1998 to March 6, 1998 (unaudited) Notes to statements of revenues and certain expenses Garland Industrial Portfolio Report of independent public accountants Combined statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from January 1, 1998 to June 18, 1998 Notes to combined statements of revenues and certain expenses Minnetonka Industrial Portfolio Report of independent public accountants Combined statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from January 1, 1998 to June 30, 1998 (unaudited) Notes to combined statements of revenues and certain expenses Crysen Corridor Warehouse Report of independent public accountants Statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from January 1, 1998 to June 30, 1998 (unaudited) Notes to statements of revenues and certain expenses </TABLE> TT-3<TABLE> <C>

the year ended December 31, 1997 and for the period from January 1, 1998 to June 30, 1998 (unaudited) Notes to combined statements of revenues and certain expenses Willow Lake Portfolio Report of independent public accountants Combined statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from January 1, 1998 to June 30, 1998 (unaudited) Notes to combined statements of revenues and certain expenses Willow Park Portfolio Report of independent public accountants Combined statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from January 1, 1998 to June 30, 1998 (unaudited) Notes to combined statements of revenues and certain expenses Cabot Industrial Portfolio Report of independent public accountants Combined statements of revenues and certain expenses for the year ended December 31, 1996 and for the period from January 1, 1997 to December 30, 1997 (unaudited) Notes to Combined statements of revenue and certain expenses Cabot Business Park Report of independent public accountants Statements of revenues and certain expenses for the year ended December 31, 1996 and for the period from January 1, 1997 to September 15, 1997 (unaudited) Notes to statements of revenue and certain expenses Manhattan Village Shopping Center Report of independent public accountants Statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from January 1, 1997 to August 19, 1997 (unaudited) Notes to statements of revenues and certain expenses Weslavan Plaza Report of independent public accountants Statements of revenues and certain expenses for the year ended December 31, 1997 and for the period from January 1, 1997 to September 30, 1997 (unaudited) Notes to statement of revenues and certain expenses Silicon Valley R&D Portfolio Report of independent public accountants Statements of revenues and certain expenses for the year ended December 31, 1996 and for the period from January 1, 1997 to September 30, 1997 (unaudited) Notes to statements of revenues and certain expenses

## (a) (2) FINANCIAL STATEMENT SCHEDULE

Historical Financial Information -- AMB Property Corporation

Schedule III -- Historical Consolidated Real Estate and Accumulated Depreciation.

II-4

## (B) EXHIBITS

<TABLE>
<CAPTION>
EXHIBIT
NUMBER

## DESCRIPTION

<C> <S:

- \*1.1 Form of Underwriting Agreement.
- 3.1 Articles of Incorporation of the Registrant (incorporated by reference to Exhibit 3.1 of the Company's Registration Statement on Form S-11 (No. 333-35915)).
- 3.2 Articles Supplementary establishing and fixing the rights and preferences of the Series A Cumulative Redeemable Preferred Stock (incorporated by reference to Exhibit 3.4(4) of the Company's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1998).
- \*3.3 Articles Supplementary establishing and fixing the rights and preferences of the Series B Cumulative Redeemable Preferred Stock.
- 3.4 Bylaws of the Registrant (incorporated by reference to Exhibit 3.2 of the Company's Registration Statement on Form S-11 (No. 333-35915)).
- \*3.5 Specimen Stock Certificate for the Series B Cumulative Redeemable Preferred Stock.

- 4.1 Indenture (the "Indenture") by and among the Operating Partnership, the Company and State Street Bank and Trust Company of California, N.A., as trustee (incorporated by reference to Exhibit 4.1 of the Company's Registration Statement on Form S-11 (No. 333-49163)).
- 4.2 First Supplemental Indenture, by and among the Operating Partnership, the Company and State Street Bank and Trust Company of California, N.A., as trustee (incorporated by reference to Exhibit 4.2 to the Company's Registration Statement on Form S-11 (No. 333-49163)).
- 4.3 Second Supplemental Indenture, by and among the Operating Partnership, the Company and State Street Bank and Trust Company of California, N.A., as trustee (incorporated by reference to Exhibit 4.3 to the Company's Registration Statement on Form S-11 (No. 333-49163)).
- 4.4 Third Supplemental Indenture, by and among the Operating Partnership, the Company and State Street Bank and Trust Company of California, N.A., as trustee (incorporated by reference to Exhibit 4.4 to the Company's Registration Statement on Form S-11 (No. 333-49163)).
- 4.5 Specimen of 7.10% Notes due 2008 (included in the First Supplemental Indenture incorporated by reference as Exhibit 4.2 to the Company's Registration Statement on Form S-11 (No. 333-49163)).
- 4.6 Specimen of 7.50% Notes due 2018 (included in the Second Supplemental Indenture incorporated by reference as Exhibit 4.3 to the Company's Registration Statement on Form S-11 (No. 333-49163)).
- 4.7 Specimen of 6.90% Reset Put Securities due 2015 (included in the Third Supplemental Indenture incorporated by reference as Exhibit 4.4 to the Company's Registration Statement on Form S-11 (No. 333-49163)).
- \*5.1 Opinion of Ballard Spahr Andrews & Ingersoll, LLP.
- \*8.1 Opinion of Latham & Watkins.
- \*10.1 Third Amended and Restated Agreement of Limited Partnership of AMB Property, L.P.
- 10.2 Form of Registration Rights Agreement among the Registrant and the persons named therein. (incorporated by reference to Exhibit 10.2 to the Company's Registration Statement on Form S-11 (No. 333-35915)).
- 10.3 Second Amended and Restated Revolving Credit Agreement, dated as of November 26, 1997.
- 10.4 Amendment to Second Amended and Restated Revolving Credit Agreement made as of May 29, 1998.
- 10.5 Form of Employment Agreement between AMB Property Corporation and certain of its executive officers (incorporated by reference to Exhibit 10.4 to the Company's Registration Statement on Form S-11 (No. 333-35915)).

</TABLE>

II-5

<table> <caption> EXHIBIT</caption></table>	
NUMBER	DESCRIPTION
<c></c>	<\$>
10.6	The 1997 Stock Option and Incentive Plan of the Registrant
	(incorporated by reference to Exhibit 10.5 of the Company's
	Registration Statement on Form S-11 (No. 333-35915)).
10.7	Calculation Agency Agreement between the Operating
	Partnership and Morgan Stanley & Co. Incorporated
	(incorporated by reference to Exhibit 10.6 to the Company's
	Registration Statement on Form S-11 (No. 333-49163)).
12.1	Statement regarding computation of ratios.
21.1	Subsidiaries of the Registrant.
*23.1	Consent of Ballard Spahr Andrews & Ingersoll, LLP (included
	in Exhibit 5.1 above).
*23.2	Consent of Latham & Watkins (included in Exhibit 8.1 above).
23.3	Consent of Arthur Andersen LLP.
24.1	Power of Attorney (included herein on signature page).
27.1	Financial Data Schedule.

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## ITEM 37. UNDERTAKINGS

Insofar as indemnification for liabilities arising under the Securities Act of 1933 (the "Act") may be permitted to directors, officers, and controlling persons of the Registrant pursuant to the provisions described under Item 34 above, or otherwise, the Registrant has been advised that in the opinion of the Securities and Exchange Commission, such indemnification is against public

 $<sup>^{\</sup>star}$  To be filed by amendment.

policy as expressed in the Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Registrant of expenses incurred or paid by a director, officer, or controlling person of the registrant in the successful defense of any action, suit, or proceeding) is asserted by such director, officer, or controlling person in connection with the securities registered, the Registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Act and will be governed by the final adjudication of such issue.

The Registrant hereby undertakes:

- (1) For purposes of determining any liability under the Act, the information omitted from the form of Prospectus filed as part of the Registration Statement in reliance upon Rule 430A and contained in the form of Prospectus filed by the Registrant pursuant to Rule 424(b)(1) or (4) or 497(h) under the Act shall be deemed to be part of the Registration Statement as of the time it was declared effective.
- (2) For the purpose of determining any liability under the Act, each post-effective amendment that contains a form of prospectus shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

The Registrant hereby undertakes to provide to the Underwriters at the closing specified in the Underwriting Agreement certificates in such denominations and registered in such names as required by the Underwriters to permit prompt delivery to each purchaser.

TT-6

#### SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, the Registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-11 and has duly caused this Registration Statement to be signed on its behalf by the undersigned thereunto duly authorized in the City of San Francisco, State of California, on the 29th day of September, 1998.

AMB PROPERTY CORPORATION

By: /s/ HAMID R. MOGHADAM

Hamid R. Moghadam President and Chief Executive

Officer

## POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints jointly and severally, Hamid R. Moghadam, S. Davis Carniglia, David S. Fries, John T. Roberts, Jr., and Michael A. Coke and each of them, his attorney-in-fact, each with the power of substitution, for him in any and all capacities, to sign any and all amendments to this Registration Statement (including post effective amendments), and to sign any registration statement for the same offering covered by this Registration Statement that is to be effective upon filing pursuant to Rule 462(b) promulgated under the Securities Act of 1933, and all post-effective amendments thereto, and to file the same, with exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that each of said attorneys-in-fact, or his substitute or substitutes, may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1933, as amended, this Registration Statement has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<TABLE> <CAPTION>

<C>

SIGNATURE TITLE DATE
----<S> C>

/s/ T. ROBERT BURKE

T. Robert Burke Chai

Chairman of the Board and Director September 29, 1998

/s/ HAMID R. MOGHADAM

Hamid R. Moghadam

President, Chief Executive Officer and Director (Principal Executive Officer) September 29, 1998

	/s/ DOUGLAS D. ABBEY		
	Douglas D. Abbey	Chairman of Investment Committee and Director	September 29, 1998
	/s/ S. DAVIS CARNIGLIA		

 S. Davis Carniglia | Chief Financial Officer (Principal Financial Officer) | September 29, 1998 ||  | II-7 |  |  |
	SIGNATURE	TITLE	DATE		
	/s/ MICHAEL A. COKE				
	Michael A. Coke	Vice President and Director of Financial Management Reporting (Principal Accounting Officer)	September 29, 1998		
	Daniel H. Case, III	Director	September 29, 1998		
	obert H. Edelstein, Ph.D.	Director	September 29, 1998		
	/s/ LYNN M. SEDWAY				
	Lynn M. Sedway	Director	September 29, 1998		
/s/	JEFFREY L. SKELTON, PH.D.				
	effrey L. Skelton, Ph.D.	Director	September 29, 1998		
	Thomas W. Tusher	Director	September 29, 1998		
	/s/ CARYL B. WELBORN				
	Caryl B. Welborn	Director	September 29, 1998		
	II-8				
	EXHIBIT INDE	x			
	DESCRIPTION	r			
	<\$>				
\*1.1 3.1	Form of Underwriting Agreement. Articles of Incorporation of the Re	gistrant (incorporated by			
	reference to Exhibit 3.1 of the Com Statement on Form S-11 (No. 333-359				
3.2	Articles Supplementary establishing and preferences of the Series A Cum Preferred Stock (incorporated by re of the Company's Quarterly Report of	ulative Redeemable eference to Exhibit 3.4(4)			
\*3.3	quarterly period ended June 30, 199 Articles Supplementary establishing and preferences of the Series B Cum Preferred Stock	and fixing the rights			
3.4	Bylaws of the Registrant (incorporated by reference to Exhibit 3.2 of the Company's Registration Statement on Form				
\*3.5	S-11 (No. 333-35915)).  Specimen Stock Certificate for the Series B Cumulative				
4.1	Redeemable Preferred Stock. Indenture (the "Indenture") by and among the Operating Partnership, the Company and State Street Bank and Trust				
4.2	Company of California, N.A., as trustee (incorporated by reference to Exhibit 4.1 of the Company's Registration Statement on Form S-11 (No. 333-49163)). First Supplemental Indenture, by and among the Operating Partnership, the Company and State Street Bank and Trust Company of California, N.A., as trustee (incorporated by reference to Exhibit 4.2 to the Company's Registration				
4.3	Statement on Form S-11 (No. 333-491 Second Supplemental Indenture, by a				
Partnership, the Company and State Street Bank and Trust Company of California, N.A., as trustee (incorporated by reference to Exhibit 4.3 to the Company's Registration Statement on Form S-11 (No. 333-49163)).

- 4.4 Third Supplemental Indenture, by and among the Operating Partnership, the Company and State Street Bank and Trust Company of California, N.A., as trustee (incorporated by reference to Exhibit 4.4 to the Company's Registration Statement on Form S-11 (No. 333-49163)).
- 4.5 Specimen of 7.10% Notes due 2008 (included in the First Supplemental Indenture incorporated by reference as Exhibit 4.2 to the Company's Registration Statement on Form S-11 (No. 333-49163)).
- 4.6 Specimen of 7.50% Notes due 2018 (included in the Second Supplemental Indenture incorporated by reference as Exhibit 4.3 to the Company's Registration Statement on Form S-11 (No. 333-49163)).
- 4.7 Specimen of 6.90% Reset Put Securities due 2015 (included in the Third Supplemental Indenture incorporated by reference as Exhibit 4.4 to the Company's Registration Statement on Form S-11 (No. 333-49163)).
- \*5.1 Opinion of Ballard Spahr Andrews & Ingersoll, LLP.
- \*8.1 Opinion of Latham & Watkins.
- \*10.1 Third Amended and Restated Agreement of Limited Partnership of AMB Property, L.P.
- 10.2 Form of Registration Rights Agreement among the Registrant and the persons named therein. (incorporated by reference to Exhibit 10.2 to the Company's Registration Statement on Form S-11 (No. 333-35915)).
- 10.3 Second Amended and Restated Revolving Credit Agreement, dated as of November 26, 1997.
- 10.4 Amendment to Second Amended and Restated Revolving Credit Agreement made as of May 29, 1998.
- 10.5 Form of Employment Agreement between AMB Property Corporation and certain of its executive officers (incorporated by reference to Exhibit 10.4 to the Company's Registration Statement on Form S-11 (No. 333-35915)).

### </TABLE>

## <TABLE> <CAPTION> EXHIBIT NUMBER

- -----

# DESCRIPTION \_\_\_\_\_

- 10.7 Calculation Agency Agreement between the Operating
  Partnership and Morgan Stanley & Co. Incorporated
  (incorporated by reference to Exhibit 10.6 to the Company's
  Registration Statement on Form S-11 (No. 333-49163)).
- 12.1 Statement Regarding Computation of Ratios.
- 21.1 Subsidiaries of the Registrant.
- \*23.1 Consent of Ballard Spahr Andrews & Ingersoll, LLP (included in Exhibit 5.1 above).
- \*23.2 Consent of Latham & Watkins (included in Exhibit 8.1 above).
- 23.3 Consent of Arthur Andersen LLP.
- 24.1 Power of Attorney (included herein on signature page).
- 27.1 Financial Data Schedule.

## </TABLE>

- -----

\* To be filed by amendment.

# SECOND AMENDED AND RESTATED REVOLVING CREDIT AGREEMENT

dated as of November 26, 1997

among

AMB PROPERTY, L.P.

The Banks Listed Herein

and

## MORGAN GUARANTY TRUST COMPANY OF NEW YORK

as Agent

and

## COMMERZBANK AKTIENGESELLSCHAFT, LOS ANGELES BRANCH FLEET NATIONAL BANK NATIONSBANK OF TEXAS, N.A. and PNC BANK, NATIONAL ASSOCIATION

as Co-Agents

## TABLE OF CONTENTS

			Page
ARTICLE	I		
SECTION SECTION SECTION	1.2.	DEFINITIONS. Definitions. Accounting Terms and Determinations. Types of Borrowings.	2
ARTICLE	II		
THE CREI SECTION	2.1. 2.2. 2.3. 2.4. 2.5. 2.6. 2.7. 2.8. 2.9. 2.10. 2.11. 2.12. 2.13.	Commitments to Lend. Notice of Borrowing. Notice to Banks; Funding of Loans. Notes. Maturity of Loans. Interest Rates. Fees. Mandatory Expiration. Mandatory Prepayment. Optional Prepayments. General Provisions as to Payments. Funding Losses. Computation of Interest and Fees. Use of Proceeds.	
SECTION SECTION SECTION SECTION	3.1. 3.2. 3.3. 3.4.	Closing. Borrowings. Borrowing Base Properties. Conditions Precedent to New Acquisitions and Additional Real Property Assets.	34 37 39
ARTICLE			
REPRESEN SECTION SECTION SECTION SECTION SECTION SECTION	4.1. 4.2. 4.3. 4.4. 4.5.	NS AND WARRANTIES.  Existence and Power.  Power and Authority.  No Violation.  Financial Information.  Litigation.  Compliance with ERISA.	42 42 42 43

SECTION 4.9. SECTION 4.10.	Taxes
	Page
SECTION 4.11. SECTION 4.12. SECTION 4.13.	Use of Proceeds; Margin Regulations
SECTION 4.14. SECTION 4.15.	Closing Date Transactions
SECTION 4.16. SECTION 4.17. SECTION 4.18. SECTION 4.19. SECTION 4.20. SECTION 4.21. SECTION 4.22. SECTION 4.23. SECTION 4.24. SECTION 4.25. SECTION 4.26.	Patents, Trademarks, Etc.       47         Ownership of Property.       .47         No Default.       .47         Licenses, Etc.       .47         Compliance With Law.       .48         No Burdensome Restrictions       .48         Brokers' Fees.       .48         Labor Matters.       .48         Insurance.       .48         Organizational Documents.       .48         Principal Offices.       .48
ARTICLE V	
AFFIRMATIVE AN SECTION 5.1. SECTION 5.2. SECTION 5.3. SECTION 5.4.	D NEGATIVE COVENANTS
SECTION 5.5. SECTION 5.6.	Existence
SECTION 5.7. SECTION 5.8.	Existence
SECTION 5.9. SECTION 5.10. SECTION 5.11. SECTION 5.12. SECTION 5.13. SECTION 5.14. SECTION 5.15. SECTION 5.16. SECTION 5.17.	Financial Covenants
ARTICLE VI	
SECTION 6.1. SECTION 6.2.	
	ii
	Page
ARTICLE VII	
SECTION 7.1. SECTION 7.2. SECTION 7.3. SECTION 7.4. SECTION 7.5. SECTION 7.6. SECTION 7.7.	Appointment and Authorization

CHANGE IN CIRCUMSTANCES......65

SECTION SECTION SECTION SECTION	8.2. 8.3. 8.4.	Basis for Determining Interest Rate Inadequate of Unital?
ARTICLE	IX	
MISCELLA	ANEOUS	70
SECTION	9.1.	Notices
SECTION	9.2.	No Waivers70
SECTION		Expenses; Indemnification71
SECTION		Sharing of Set-Offs72
SECTION		Amendments and Waivers73
SECTION		Successors and Assigns73
SECTION		Collateral
SECTION	9.8.	Governing Law; Submission to
		Jurisdiction
Section		Marshalling; Recapture76
SECTION	9.10.	Counterparts; Integration;
		Effectiveness
		WAIVER OF JURY TRIAL
		Survival77
		Domicile of Loans
		Limitation of Liability
		Recourse
PECLION	9.10.	Confidentiality

iii

Page

#### EXHIBITS AND SCHEDULES

Exhibit A - Note
Exhibit B - Borrowing Base Properties
Exhibit C - Assignment and Assumption Agreement
Exhibit D - Form of Borrowing Base Property Certificate
Exhibit E - Form of Subsidiary Guaranty

Schedule 4.17(a) - Real Property Assets
Schedule 4.17(b) - Liens

iv

# SECOND AMENDED AND RESTATED REVOLVING CREDIT AGREEMENT

THIS SECOND AMENDED AND RESTATED REVOLVING CREDIT AGREEMENT dated as of November 26, 1997 by and among AMB PROPERTY, L.P., a Delaware limited partnership (the "Borrower"), the BANKS listed on the signature pages hereof and MORGAN GUARANTY TRUST COMPANY OF NEW YORK, as Agent and COMMERZBANK AKTIENGESELLSCHAFT, LOS ANGELES BRANCH, FLEET NATIONAL BANK, NATIONSBANK OF TEXAS, N.A. and PNC BANK, NATIONAL ASSOCIATION, as Co-Agents.

## RECITALS

WHEREAS, certain of the Banks previously agreed to make available to AMB Current Income Fund, Inc. a revolving credit facility upon the terms and conditions set forth in that certain Revolving Credit Agreement, dated as of October 25, 1996, as amended by that certain First Amendment to Revolving Credit Agreement, dated as of January 17, 1997 and as amended and restated in its entirety pursuant to that certain Amended and Restated Revolving Credit Agreement, dated as of August 8, 1997 (as so amended and amended and restated, the "Existing Credit Agreement");

WHEREAS, the Borrower assumed the rights, duties and obligations of AMB Current Income Fund, Inc. under the Existing Credit Agreement pursuant to that certain Assumption Agreement dated as of November 26, 1997; and

WHEREAS, the Borrower and the Banks wish to amend and restate the provisions of the Existing Credit Agreement in their entirety, as hereinafter set forth.

NOW, THEREFORE, in consideration of the mutual agreements,

provisions and covenants contained herein, the parties hereby amend and restate the Existing Credit Agreement and agree as follows:

#### AGREEMENT

- I. The Existing Credit Agreement is hereby amended, restated, replaced and modified so that all of the terms and conditions of the aforesaid Existing Credit Agreement shall be restated and replaced in their entirety as set forth herein, and the Borrower agrees to comply with and be subject to all of the terms, covenants and conditions of this Agreement.
- II. This Agreement shall be binding upon and inure to the benefit of the parties hereto, and their respective successors and assigns, and shall be deemed to be effective as of the date hereof.
- III. Any reference to the Existing Credit Agreement in any other instrument or document executed in connection with the Existing Credit Agreement shall be deemed to refer to this Agreement.

#### ARTICLE I

#### DEFINITIONS

SECTION 1.1. Definitions. The following terms, as used herein, have the following meanings:

"Acquisition Price" means (i) the purchase price of a Real Property Asset as set forth in the applicable purchase and sale agreement, (ii) increases or reductions to such purchase price as provided in such purchase and sale agreement or the final closing statement, and (iii) reasonable closing costs to the extent incurred by Borrower or any Consolidated Subsidiary of Borrower in connection with such acquisition, including but not limited to, brokerage fees, attorneys fees and expenses, due diligence expenses, appraisal fees, engineering and environmental fees, title insurance premiums, survey preparation costs, and recording fees.

"Adjusted EBITDA" means EBITDA minus (i) an adjustment to exclude the effects of straight-lining of rents, and minus (ii) an amount equal to appropriate reserves for replacements of not less than \$.50 per square foot per annum for each Real Property Asset that is primarily a retail use property and not less than \$.35 per square foot per annum for each Real Property Asset that is primarily an industrial use property.

2

"Adjusted London Interbank Offered Rate" has the meaning set forth in Section 2.6(b).

"Adjustment Date" shall mean the earlier to occur of (i) the date that the General Partner and/or the Borrower receives a public credit rating for its unsecured senior long term indebtedness from either S&P or Moody's and (ii) the date which is nine months following the Closing Date.

"Administrative Questionnaire" means, with respect to each Bank, an administrative questionnaire in the form prepared by the Agent and submitted to the Agent (with a copy to the Borrower) duly completed by such Bank.

"Agent" means Morgan Guaranty Trust Company of New York in its capacity as agent for the Banks hereunder, and its successors in such capacity.

"Agreement" means this Second Amended and Restated Revolving Credit Agreement, as the same may from time to time hereafter be modified, supplemented or amended, as permitted herein.

"Applicable Interest Rate" means (i) with respect to any Fixed Rate Indebtedness, the fixed interest rate applicable to such Fixed Rate Indebtedness at the time in question, and (ii) with respect to any Floating Rate Indebtedness, the lesser of (x) the rate at which the interest rate applicable to such Floating Rate Indebtedness could be fixed, at the time of calculation, by Borrower entering into an unsecured interest rate swap agreement (or, if such rate is incapable of being fixed by entering into an unsecured interest rate swap agreement at the time of calculation, a reasonably determined fixed rate equivalent), or (y) the rate at which the interest rate applicable to such Floating Rate Indebtedness is actually capped, at the time of calculation, if Borrower has entered into an interest rate cap agreement with respect thereto.

"Applicable Lending Office" means, with respect to any Bank, (i) in the case of its Domestic Loans, its Domestic Lending Office and (ii) in the case of its Euro-Dollar Loans, its Euro-Dollar Lending Office.

"Applicable Margin" means, prior to the Adjustment Date, 1.10% with respect to each Euro-Dollar Loan and 0.125% with respect to each Base Rate Loan. From and after the Adjustment Date, the Applicable Margin with respect to each Euro-Dollar Loan and each Base Rate Loan shall mean the respective percentages per annum determined, at any time, based on the range into which the Borrower's Credit Rating (if any) then falls, in accordance with the table set forth below. Any change in the Borrower's Credit Rating shall be effective immediately as of the date on which any of the Rating Agencies announces a change in the Borrower's Credit Rating or the date on which the Borrower (or, as applicable, the General Partner) has no Credit Rating, whichever is applicable. In the event that the Borrower (or, as applicable, the General Partner) receives two (2) Credit Ratings that are not equivalent, the Applicable Margin shall be determined by the lower of such two (2) Credit Ratings. In the event that Borrower (or, as applicable, the General Partner) receives more than two (2) Credit Ratings and such Credit Ratings are not equivalent, the Applicable Margin shall be determined by the lower of the two (2) highest ratings, provided that each of said two (2) highest ratings shall be Investment Grade Ratings and at least one of which shall be an Investment Grade Rating from S&P or Moody's. In the event that only one of the Rating Agencies shall have set Borrower's Credit Rating, then the Applicable Margin shall be based on such rating only.

<TABLE> <CAPTION> Applicable Range of Applicable Borrower's Margin for Credit Rating Base Rate Margin for Euro (S&P/Moody's Loans Dollar Loans Ratings) (% per annum) (% per annum) -----<C> <C> <S> BBB+/Baa1 0.000 0.90 BBB/Baa2 0.000 1.00 BBB-/Baa3 0.125 1.15 Non-Investment Grade or no rating 0.250 1.20 </TABLE>

"Approved Bank" shall mean a bank which has (i)(a) a minimum net worth of \$500,000,000 and/or (b) total assets of \$10,000,000,000, and (ii) a minimum long term debt rating

4

of (a) BBB+ or higher by S&P, and (b) Baal or higher by Moody's.

"Approved Uses" has the meaning set forth in Section 2.14.

"Assignee" has the meaning set forth in Section 9.6(c).

"Bank" means each bank listed on the signature pages hereof, each Assignee which becomes a Bank pursuant to Section 9.6(c), and their respective successors.

"Bankruptcy Code" means Title 11 of the United States Code, entitled "Bankruptcy", as amended from time to time, and any successor statute or statutes.

"Base Rate" means, for any day, a rate per annum equal to the higher of (i) the Prime Rate for such day or (ii) the sum of 1/2 of 1% plus the Federal Funds Rate for such day.

"Base Rate Loan" means a Loan to be made by a Bank as a Base Rate Loan in accordance with the applicable Notice of Borrowing or pursuant to Article VIII.

"Benefit Arrangement" means at any time an employee benefit plan within the meaning of Section 3(3) of ERISA which is not a Plan or a Multiemployer Plan and which is maintained or otherwise contributed to by any member of the ERISA Group.

"Borrower" means AMB Property, L.P., a Delaware limited partnership.

"Borrower's Credit Rating" means the rating assigned by the Rating Agencies to the General Partner's or the Borrower's senior unsecured long term indebtedness.

"Borrowing" means a borrowing hereunder consisting of Loans made to the Borrower at the same time by the Banks pursuant to Article II. A Borrowing is (i) a "Domestic Borrowing" if such Loans are Domestic Loans or (ii) a "Euro-Dollar Borrowing" if such Loans are Euro-Dollar Loans.

"Borrowing Base Net Operating Cash Flow" means as of any date

5

Base Properties, Property Income for the previous four consecutive quarters including the quarter then ended, but less (x) Property Expenses with respect to the Borrowing Base Properties for the previous four consecutive quarters including the quarter then ended, and (y) appropriate reserves for replacements of not less than \$.50 per square foot per annum for each Borrowing Base Property that is primarily a retail use property and not less than \$.35 per square foot per annum for each Borrowing Base Property that is primarily an industrial use property. For purposes of Section 5.1(m) hereof, the calculation of Borrowing Base Net Operating Cash Flow shall be made separately as to each Borrowing Base Property.

"Borrowing Base Properties" has the meaning set forth in Section 3.3.

"Borrowing Base Properties Value" means the aggregate of the Gross Asset Values of the Borrowing Base Properties.

"Capital Expenditures" means, for any period, the sum of all expenditures (whether paid in cash or accrued as a liability) which are capitalized on the balance sheet of the Borrower in accordance with GAAP, but exclusive, however, with respect to any Real Property Asset acquired by the Borrower or a Consolidated Subsidiary within the previous twelve months, of those expenditures which the Borrower makes, or reasonably projects (as of the date of determination) to make, within twelve months after the date of such acquisition and excluding all expenditures made with respect to the acquisition of such Real Property Asset by the Borrower or such Consolidated Subsidiary.

"Cash and Cash Equivalents" means (i) cash, (ii) direct obligations of the United States Government, including, without limitation, treasury bills, notes and bonds, (iii) interest bearing or discounted obligations of Federal agencies and Government sponsored entities or pools of such instruments offered by Approved Banks and dealers, including, without limitation, Federal Home Loan Mortgage Corporation participation sale certificates, Government National Mortgage Association modified pass-through certificates, Federal National Mortgage Association bonds and notes, Federal Farm Credit System securities, (iv) time deposits, domestic and Eurodollar certificates of deposit, bankers acceptances, commercial paper rated at least A-1 by S&P and

6

P-1 by Moody's Investors Service, Inc., and/or guaranteed by an Aa rating by Moody's Investors Service, Inc., an AA rating by S&P, or better rated credit, floating rate notes, other money market instruments and letters of credit each issued by Approved Banks, (v) obligations of domestic corporations, including, without limitation, commercial paper, bonds, debentures, and loan participations, each of which is rated at least AA by S&P, and/or Aa2 by Moody's Investors Service, Inc., and/or unconditionally guaranteed by an AA rating by S&P, an Aa2 rating by Moody's, or better rated credit, (vi) obligations issued by states and local governments or their agencies, rated at least MIG-1 by Moody's Investors Service, Inc. and/or SP-1 by S&P and/or quaranteed by an irrevocable letter of credit of an Approved Bank, (vii) repurchase agreements with major banks and primary government securities dealers fully secured by U.S. Government or agency collateral equal to or exceeding the principal amount on a daily basis and held in safekeeping, and (viii) real estate loan pool participations, guaranteed by a Person with an AA rating given by S&P or an Aa2 rating given by Moody's Investors Service, Inc., or better rated credit.

"Closing Date" means November 26, 1997.

"Code" means the Internal Revenue Code of 1986, as amended, or any successor statute.

"Combined Gross Asset Value" shall be the aggregate Gross Asset Value of all Real Property Assets owned, directly or indirectly, by the Borrower, the General Partner and the Consolidated Subsidiaries; with respect to Real Property Assets held in Minority Holdings or Joint Ventures or Subsidiaries which are not Consolidated, only the portion of such Real Property Asset that is allocable, in accordance with GAAP, to Borrower's interest shall be included in Combined Gross Asset Value.

"Commitment" means, with respect to each Bank, the amount set forth opposite the name of such Bank on the signature pages hereof (and for each Bank which is an Assignee, the amount set forth in the Assumption Agreement entered into pursuant to Section 9.6(c) as the Assignee's Commitment), as such amount may be reduced from time to time pursuant to Section 2.10(c) or in connection with an assignment to an Assignee.

"Commitment Fee Percentage" means, prior to the Adjustment Date, 0.20%. From and after the Adjustment Date, the Commitment Fee Percentage shall be the applicable percentage per annum determined, at any time, based on the range into which Borrower's Credit Rating (if any) then falls, in accordance with the following table. Any change in the Commitment Fee Percentage shall be effective immediately as of the date on which any of the Rating Agencies announces a change in the Borrower's Credit Rating or the date on which the Borrower (or, as applicable, the General Partner) has no Credit Rating, whichever is applicable. In the event that Borrower (or, as applicable, the General Partner) receives two (2) Credit Ratings that are not equivalent, the Commitment Fee Percentage shall be determined by the lower of such two (2) Credit Ratings. In the event that Borrower (or, as applicable, the General Partner) receives more than two (2) Credit Ratings, and such Credit Ratings are not equivalent, the Commitment Fee Percentage shall be determined by the lower of the two (2) highest ratings, provided that each of said two (2) highest ratings shall be Investment Grade Ratings and at least one of which shall be an Investment Grade Rating from S&P or Moody's. In the event that only one of the Rating Agencies shall have set Borrower's Credit Rating, then the Commitment Fee Percentage shall be based on such rating only.

<TABLE> <CAPTION> Range of Borrower's Credit Rating (S&P/Moody's Commitment Fee Percentage Ratings) (% per annum) - ----------<C> <S> 0.15 BBB+/Baa1 BBB/Baa2 0.20 BBB-/Baa3 0.25 Non-Investment Grade or no rating 0.25 </TABLE>

"Confirmation of Guaranty" means that certain Confirmation of Guaranty, dated as of the date hereof, by the General Partner, AMB Property II, L.P. and Long Gate LLC.

"Consolidated" means "consolidated" in accordance with GAAP.

"Consolidated Subsidiary" means at any date any Subsidiary of the Borrower that is Consolidated on the financial statements of the Borrower and the General Partner.

"Consolidated Tangible Net Worth" means at any date the consolidated stockholders' or partners' equity of

8

the Borrower, the General Partner, and the Consolidated Subsidiaries less their Consolidated Intangible Assets, all determined as of such date. For purposes of this definition "Intangible Assets" means with respect to any such intangible assets, the amount (to the extent reflected in determining such consolidated stockholders' equity) of (i) all write-ups in the book value of any asset owned by the Borrower or a Consolidated Subsidiary and (ii) all unamortized debt discount and expense, unamortized deferred charges, goodwill, patents, trademarks, service marks, trade names, anticipated future benefit of tax loss carry-forwards, copy rights, organization or developmental expenses and other intangible assets.

"Construction Asset Cost" shall mean, with respect to Development Projects in which construction has begun (as evidenced by obtaining a permit to commence such construction by the applicable governmental authority) but has not yet been substantially completed (substantial completion shall be deemed to mean not less than 90% completion, as such completion shall be evidenced by a certificate of occupancy or its equivalent and the commencement of the payment of rent by tenants of such Development Project), the aggregate, good faith estimated cost of construction of such improvements (including land acquisition costs).

"Contingent Obligation" as to any Person means, without duplication, (i) any contingent obligation of such Person required to be shown on such Person's balance sheet in accordance with GAAP, and (ii) any obligation required to be disclosed in the footnotes to such Person's financial statements in accordance with GAAP, guaranteeing partially or in whole any non-recourse Debt, lease, dividend or other obligation, exclusive of contractual indemnities (including, without limitation, any indemnity or price-adjustment provision relating to the purchase or sale of securities or other assets) and guarantees of non-monetary obligations (other than guarantees of completion) which have not yet been called on or quantified, of such Person or of any other Person. The amount of any Contingent Obligation described in clause (ii) shall be deemed to

be (a) with respect to a guaranty of interest or interest and principal, or operating income guaranty, the sum of all payments required to be made thereunder (which in the case of an operating income guaranty shall be deemed to be equal to the debt service for the note secured thereby), calculated at the Applicable Interest Rate, through (i) in the case of an interest or interest and principal guaranty, the stated date of maturity of the obligation (and commencing on the date interest could first be payable thereunder), or (ii) in the case of an operating income guaranty, the date through which such guaranty will remain in effect, and (b) with respect to all guarantees not covered by the preceding clause (a), an amount equal to the stated or determinable amount of the primary obligation in respect of which such guaranty is made or, if not stated or determinable, the maximum reasonably anticipated liability

9

in respect thereof (assuming such Person is required to perform thereunder) as recorded on the balance sheet and on the footnotes to the most recent financial statements of Borrower required to be delivered pursuant to Section 4.4 hereof. Notwithstanding anything contained herein to the contrary, guarantees of completion shall not be deemed to be Contingent Obligations unless and until a claim for payment or performance has been made thereunder by the person entitled to performance or payment thereunder, at which time any such guaranty of completion shall be deemed to be a Contingent Obligation in an amount equal to any such claim. Subject to the preceding sentence, (i) in the case of a joint and several guaranty given by such Person and another Person (but only to the extent such guaranty is directly or indirectly recourse to such Person), the amount of the guaranty, to the extent it is directly or indirectly recourse to such Person, shall be deemed to be 100% thereof unless and only to the extent that such other Person has delivered Cash or Cash Equivalents to secure all or any part of such Person's guaranteed obligations, (ii) in the case of joint and several quarantees given by a Person in whom Borrower owns an interest (which guarantees are non-recourse to Borrower), to the extent the guarantees, in the aggregate, exceed 15% of Combined Gross Asset Value, the amount which is the lesser of (x) the amount in excess of 15% or (y) the amount of Borrower's interest therein shall be deemed to be a Contingent Obligation of Borrower, and (iii) in the case of any other guaranty, (whether or not joint and several) of an obligation otherwise constituting Debt of such Person, the amount of such quaranty shall be deemed to be only that amount in excess of the amount of the obligation constituting Indebtedness of such Person. Notwithstanding any thing contained herein to the contrary, "Contingent Obligations" shall not be deemed to include quarantees of Unused Commitments or of construction loans to the extent the same have not been drawn.

"Debt" of any Person means, without duplication, (A) as shown on such Person's balance sheet (i) all indebtedness of such Person for borrowed money or for the deferred purchase price of property and, (ii) all indebtedness of such Person evidenced by a note, bond, debenture or similar instrument (whether or not disbursed in full in the case of a construction loan), (B) the face amount of all letters of credit issued for the account of such Person and, without duplication, all unreimbursed amounts drawn thereunder, (C) all Contingent Obligations of such Person, (D) all payment obligations of such Person under any interest rate protection agreement (including, without limitation, any interest rate swaps, caps, floors, collars and similar agreements) and currency swaps and similar agreements which were not entered into specifically in connection with Debt set forth in clauses (A), (B) or (C) hereof. For purposes of this Agreement, Debt (other than Contingent Obligations) of the Borrower shall be deemed to include only Debt of the Borrower, the General Partner, and their Consolidated

10

Subsidiaries plus the Borrower's and/or the General Partner's respective pro rata share (without duplication) (such pro rata share being based upon the Borrower's or the General Partner's percentage ownership interest as shown on their annual financial statements) of the Debt of any Person in which the Borrower or the General Partner, directly or indirectly, owns an interest, provided that such Debt is nonrecourse, both directly and indirectly, to the Borrower, the General Partner or any Consolidated Subsidiary.

"Debt Service" shall mean, measured as of the last day of each calendar quarter, an amount equal to the sum of (i) interest (whether accrued, paid or capitalized) actually payable by the Borrower, the General Partner, and their Consolidated Subsidiaries, together with the Borrower's and the General Partner's respective pro rata shares of such interest actually payable by Minority Holdings and Joint Ventures, on their Debt for the previous four consecutive quarters including the quarter then ended, plus (ii) scheduled payments of principal on Debt of the Borrower, the General Partner, and their Consolidated Subsidiaries (and the Borrower's and the General Partner's respective pro rata share of such payments on Debt of Minority Holdings and Joint Ventures), whether or not actually paid (excluding balloon payments) for the previous four consecutive quarters including the quarter then ended.

"Default" means any condition or event which constitutes an Event of Default or which with the giving of notice or lapse of time or both would, unless cured or waived, become an Event of Default.

"Development Projects" shall have the meaning set forth in Section 5.1(1) hereof.

"Domestic Business Day" means any day except a Saturday, Sunday or other day on which commercial banks in New York City and/or San Francisco, California are authorized by law to close.

"Domestic Lending Office" means, as to each Bank, its office located at its address set forth on the signature pages hereto or such other office as such Bank may hereafter designate as its Domestic Lending Office by notice to the Borrower and the Agent.

"Domestic Loans" means Base Rate Loans.

"EBITDA" means income from operations of the Borrower, the General Partner and the Consolidated, Subsidiaries before disposal of properties and minority interests, plus interest expense, income taxes, depreciation and amortization.

"Effective Date" means the date this Agreement becomes effective in accordance with Section 9.10.

11

"Environmental Affiliate" means any partnership, or joint venture, trust or corporation in which an equity interest is owned by the Borrower or the General Partner, either directly or indirectly.

"Environmental Approvals" means any permit, license, approval, ruling, variance, exemption or other authorization required under applicable Environmental Laws by a court or governmental agency having jurisdiction.

"Environmental Claim" means, with respect to any Person, any written notice, claim, demand or similar communication by any other Person having jurisdiction alleging potential liability for investigatory costs, cleanup costs, governmental response costs, natural resources damage, property damages, personal injuries, fines or penalties arising out of, based on or resulting from (i) the presence, or release into the environment, of any Hazardous Substances at any location, whether or not owned by such Person or (ii) circumstances forming the basis of any violation, of any applicable Environmental Law, in each case as to which there is a reasonable possibility of an adverse determination with respect thereto and which, if adversely determined, would have a Material Adverse Effect on the Borrower or the General Partner.

"Environmental Laws" means any and all federal, state, local and foreign statutes, laws, judicial decisions, regulations, ordinances, rules, judgments, orders, decrees, plans, injunctions, permits, concessions, grants, franchises, licenses, agreements and other governmental restrictions relating to the environment, the effect of the environment on human health or to emissions, discharges or releases of pollutants, contaminants, Hazardous Substances or wastes into the environment including, without limitation, ambient air, surface water, ground water, or land, or otherwise relating to the manufacture, processing, distribution, use, treatment, storage, disposal, transport or handling of pollutants, contaminants, Hazardous Substances or wastes or the clean-up or other remediation thereof.

"ERISA" means the Employee Retirement Income Security Act of 1974, as amended, or any successor statute.

"ERISA Group" means the Borrower, the General Partner, any Subsidiary and all members of a controlled group of corporations and all trades or businesses (whether or not incorporated) under common control which, together with the Borrower, the General Partner or any Subsidiary, are treated as a single employer under Section 414 of the Internal Revenue Code.

"Euro-Dollar Business Day" means any Domestic Business Day on which commercial banks are open for international business (including dealings in dollar deposits) in London.

12

"Euro-Dollar Lending Office" means, as to each Bank, its office, branch or affiliate located at its address set forth on the signature pages hereto, or such other office, branch or affiliate of such Bank as it may hereafter designate as its Euro-Dollar Lending Office by notice to the Borrower and the Agent.

"Euro-Dollar Loan" means a Loan to be made by a Bank as a Euro-Dollar Loan in accordance with the applicable Notice of Borrowing.

"Event of Default" has the meaning set forth in Section 6.1.

"Existing Credit Agreement" has the meaning set forth in the

recitals of this Agreement.

"Federal Funds Rate" means, for any day, the rate per annum (rounded upward, if necessary, to the nearest 1/100th of 1%) equal to the weighted average of the rates on overnight Federal funds transactions with members of the Federal Reserve System arranged by Federal funds brokers on such day, as published by the Federal Reserve Bank of New York on the Domestic Business Day next succeeding such day, provided that (i) if such day is not a Domestic Business Day, the Federal Funds Rate for such day shall be such rate on such transactions on the next preceding Domestic Business Day as so published on the next succeeding Domestic Business Day, and (ii) if no such rate is so published on such next succeeding Domestic Business Day, the Federal Funds Rate for such day shall be the average rate quoted to Morgan Guaranty Trust Company of New York on such day on such transactions as determined by the Agent.

"Federal Reserve Board" means the Board of Governors of the Federal Reserve System as constituted from time to time.

"Fixed Charges" means with respect to any fiscal period, the sum of (a) interest expense according to GAAP (including capitalized interest) payable during such period, plus (b) the aggregate of all scheduled principal payments on Debt according to GAAP payable during that fiscal period and for Debt guaranteed under a Contingent Obligation (but excluding balloon payments of principal due upon the stated maturity of a Debt), plus (c) the aggregate of all dividends payable on the Borrower's, the General Partner's or any Consolidated Subsidiary's preferred partnership interests or preferred stock (as applicable), to the extent such charges are paid or incurred, as applicable, by Borrower, the General Partner, and their Consolidated Subsidiaries or, with respect to Minority Holdings and Joint Ventures, in each case to the extent of Borrower's, the General Partner's or the applicable Consolidated Subsidiary's allocable share of such payments. For the purposes of this definition, (i) interest on Fixed Rate Indebtedness shall be the actual

13

interest payable on such Debt and (ii) interest on Floating Rate Indebtedness shall be assumed to be the greater of (A) the actual interest payable on such Debt or (B) an assumed interest rate per annum to be approved by the Agent for tax-exempt Debt and an assumed interest rate of nine percent (9%) per annum for non-tax-exempt Debt, except that, if any of the foregoing in (A) or (B) above is subject to an interest rate cap agreement purchased by the Borrower, the General Partner or a Consolidated Subsidiary, the interest rate shall be assumed to be the lower of the actual interest payable on such Debt or the capped rate of such interest rate cap agreement. In no event shall any dividends payable on the General Partner's or any Consolidated Subsidiary's common stock be included in Fixed Charges.

"Fixed Rate Indebtedness" means all Debt which accrues interest at a fixed rate.  $\,$ 

"Floating Rate Indebtedness" means all Debt which is not Fixed Rate Indebtedness and which is not a Contingent Obligation or an Unused Commitment.

"Funds From Operations" means net income (computed in accordance with GAAP) before extraordinary items, excluding gains (or losses) from debt restructuring and sales of property, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect funds from operations on the same basis.

"GAAP" means generally accepted accounting principles recognized as such in the opinions and pronouncements of the Accounting Principles Board and the American Institute of Certified Public Accountants and Board or in such other statements by such other entity as may be approved by a significant segment of the accounting profession, which are applicable to the circumstances as of the date of determination.

"General Partner" means AMB Property Corporation, a Maryland corporation qualified as a real estate investment trust and the sole general partner of the Borrower.

"General Partner Guaranty" means the Unconditional Guaranty Agreement of the General Partner dated as of November 26, 1997 delivered to the Agent in connection with assumption of the Existing Credit Agreement by the Borrower.

"Gross Asset Value" shall mean (i) with respect to a Real Property Asset that was acquired, directly or indirectly, within the twelve (12) months prior to the date of determination, (A) prior to the first full quarter following such acquisition, the Acquisition Price of such Real Property Asset plus any Capital Expenditures actually incurred by the Borrower or its Subsidiary in connection with such Real

Property Asset (which, for the purpose of this definition shall include any expenditures that would have been considered Capital Expenditures except that they were made with respect to the acquisition by the Borrower or its Consolidated Subsidiaries of any interest in a Real Property Asset within twelve months after the date such interest in asset was acquired) and (B) from and after the first full quarter following such acquisition, the lesser of (x) the amount in clause (i)(A) above and (y) the Net Operating Cash Flow applicable to such Real Property Asset (provided that such Net Operating Cash Flow shall be calculated on an annualized basis based upon the actual amount of Net Operating Cash Flow for the period of Borrower's ownership of such Real Property Asset), in each case capitalized at an annual interest rate of 9.5% if such Real Property Asset is primarily a retail use property and 9.25% if such Real Property Asset is primarily an industrial use property; and (ii) with respect to a Real Property Asset that was acquired, directly or indirectly by the Borrower more than twelve (12) months prior to the date of determination, the Net Operating Cash Flow applicable to such Real Property Asset capitalized at an annual interest rate of 9.5% if such Real Property Asset is primarily a retail use property and 9.25% if such Real Property Asset is primarily an industrial use property.

"Guaranty" shall mean each of the General Partner Guaranty and any Subsidiary Guaranty.

"Hazardous Substances" means any toxic, radioactive, caustic or otherwise hazardous substance, identified as such as a matter of Environmental Law, including petroleum, its derivatives, by-products and other hydrocarbons, or any substance having any constituent elements displaying any of the foregoing characteristics.

"Improved Asset" means a Real Property Asset upon which material construction of material improvements has commenced or upon which material improvements have been constructed.

"Indemnitee" has the meaning set forth in Section 9.3(b).

"Interest Period" means: (1) with respect to each Euro-Dollar Borrowing, the period commencing on the date of such Borrowing and ending one, two, three or six months thereafter, as the Borrower may elect in the applicable Notice of Borrowing; provided that:

(a) any Interest Period which would otherwise end on a day which is not a Euro-Dollar Business Day shall be extended to the next succeeding Euro-Dollar Business Day unless such Euro-Dollar Business Day falls in another calendar month, in which case such Interest Period shall end on the next preceding Euro-Dollar Business Day;

15

- (b) any Interest Period which begins on the last Euro-Dollar Business Day of a calendar month (or on a day for which there is no numerically corresponding day in the calendar month at the end of such Interest Period) shall, subject to clause (c) below, end on the last Euro-Dollar Business Day of a calendar month; and
- (c) if any Interest Period includes a date on which a payment of principal of the Loans is required to be made under Section 2.9 but does not end on such date, then (i) the principal amount (if any) of each Euro-Dollar Loan required to be repaid on such date shall have an Interest Period ending on such date and (ii) the remainder (if any) of each such Euro-Dollar Loan shall have an Interest Period determined as set forth above.
- (2) with respect to each Base Rate Borrowing, the period commencing on the date of such Borrowing and ending 30 days thereafter; provided that:
  - (a) any Interest Period (other than an Interest Period determined pursuant to clause (b) below) which would otherwise end on a day which is not a Euro-Dollar Business Day shall be extended to the next succeeding Euro-Dollar Business Day; and
  - (b) if any Interest Period includes a date on which a payment of principal of the Loans is required to be made under Section 2.9 but does not end on such date, then (i) the principal amount (if any) of each Base Rate Loan required to be repaid on such date shall have an Interest Period ending on such date and (ii) the remainder (if any) of each such Base Rate Loan shall have an Interest Period determined as set forth above.

"Investment Grade Rating" means a rating for a Person's senior long-term unsecured debt of BBB- or better from S&P, and a rating of Baa3 or better from Moody's, if ratings from both Rating Agencies are obtained.

"Joint Ventures" means partnerships, corporations or other entities held or owned jointly by the Borrower or a Consolidated Subsidiary of

Borrower and one or more Persons which Persons are not Consolidated with Rorrower

"Lien" means, with respect to any asset, any mortgage, lien, pledge, charge, security interest or encumbrance of any kind, or any other type of preferential arrangement that has the practical effect of creating a security interest, in respect of such asset. For the purposes of this Agreement, the Borrower or any Subsidiary shall be deemed to own subject to a Lien any asset which it has acquired or holds subject to the interest of a vendor or lessor under

16

any conditional sale agreement, capital lease or other title retention agreement relating to such asset.

"Loan" means a Domestic Loan or a Euro-Dollar Loan and "Loans" means Domestic Loans or Euro-Dollar Loans or any combination of the foregoing.

"Loan Amount" shall mean the amount of Five Hundred Million Dollars (\$500,000,000).

"Loan Documents" means this Agreement, the Notes, the General Partner Guaranty and the Subsidiary Guaranties.

"London Interbank Offered Rate" has the meaning set forth in Section 2.6(b).

"Mandatory Prepayment Event" has the meaning set forth in Section 2.9(c).

"Margin Stock" shall have the meaning provided such term in Regulation U and Regulation G of the Federal Reserve Board.

"Material Adverse Effect" means a material adverse effect upon (i) the business, operations, properties or assets of the Borrower, the General Partner, and their Consolidated Subsidiaries or (ii) the ability of the Borrower to pay debt service on the Loans, as such debt service becomes due from time to time.

"Material Plan" means at any time a Plan or Plans having aggregate Unfunded Liabilities in excess of \$5,000,000.

"Maturity Date" shall have the meaning set forth in Section 2.8.  $\,$ 

"Maximum Loan Amount" means the Loan Amount, as the Loan Amount may be reduced pursuant to Section 2.10(c).

"Minority Holdings" means partnerships and corporations held or owned by the Borrower which are not Consolidated with Borrower on Borrower's financial statements.

"Moody's" means Moody's Investors Service, Inc. and its successors.

"Morgan" means Morgan Guaranty Trust Company of New York, in its individual capacity.

"Multiemployer Plan" means at any time an employee pension benefit plan within the meaning of Section 4001(a)(3) of ERISA to which any member of the ERISA Group is then making or accruing an obligation to make contributions or has within the preceding five plan years made contributions, including for these purposes any Person which

17

ceased to be a member of the ERISA Group during such five year period.

"Net Operating Cash Flow" means, as of any date of determination, with respect to all Real Property Assets, Minority Holdings and Joint Ventures of Borrower, the General Partner, and their Consolidated Subsidiaries (with respect to Minority Holdings and Joint Ventures, the Borrower's, the General Partner's or the applicable Consolidated Subsidiary's allocable share only), Property Income for the previous four consecutive quarters including the quarter then ended, but less (x) Property Expenses with respect to all such Real Property Assets, Minority Holdings and Joint Ventures (with respect to Minority Holdings and Joint Ventures, the Borrower's, the General Partner's or the applicable Consolidated Subsidiary's allocable share only) for the previous four consecutive quarters including the quarter then ended and (y) appropriate reserves for replacements of not less than \$.50 per square foot per annum for each Real Property Asset that is primarily a retail use property and not less than \$.35 per square foot per annum for each Real Property Asset that is primarily an industrial use property.

"New Acquisitions" has the meaning set forth in Section 2.14.

"Non-Recourse Debt" means Debt of a Person for which the right of recovery of the obligee thereof is limited to recourse against the Real Property Assets securing such Debt (subject to such limited exceptions as fraud, misappropriation, misapplication and environmental indemnities as are usual and customary in similar transactions at the time such Debt is incurred).

"Notes" means promissory notes of the Borrower, substantially in the form of Exhibit A hereto, evidencing the obligation of the Borrower to repay the Loans, as the same may be amended, supplemented, modified or restated from time to time, and "Note" means any one of such promissory notes issued hereunder.

"Notice of Borrowing" has the meaning set forth in Section

2.2.

"Obligations" means all obligations, liabilities and indebtedness of every nature of the Borrower, from time to time owing to any Bank under or in connection with this Agreement or any other Loan Document.

"PBGC" means the Pension Benefit Guaranty Corporation or any entity succeeding to any or all of its functions under ERISA.

18

"Parent" means, with respect to any Bank, any Person controlling such Bank.

"Participant" has the meaning set forth in Section 9.6(b).

"Permitted Liens" means (a) Liens to secure the performance of statutory obligations, surety or appeal bonds, performance bonds, completion bonds, government contracts or other obligations of a like nature, including Liens in connection with workers' compensation, unemployment insurance and other types of statutory obligations or to secure the performance of tenders, bids, leases, contracts (other than for the repayment of Debt) and other similar obligations incurred in the ordinary course of business; (b) Liens for taxes, assessments or governmental charges or claims that are not yet delinquent or that are being contested in good faith by appropriate proceedings promptly instituted and diligently concluded; provided, that any reserve or other appropriate provision as shall be required in conformity with GAAP shall have been made therefor; (c) Liens on property of either Borrower or any Subsidiary thereof in favor of the Federal or any state government to secure certain payments pursuant to any contract, statute or regulation; (d) easements (including, without limitation, reciprocal easement agreements and utility agreements), rights of way, covenants, consents, reservations, encroachments, variations and zoning and other restrictions, charges or encumbrances (whether or not recorded), which do not interfere materially with the ordinary conduct of the business of the Borrower or any Subsidiary thereof and which do not materially detract from the value of the property to which they attach or materially impair the use thereof by the Borrower or Subsidiary; (e) statutory Liens of carriers, warehousemen, mechanics, suppliers, materialmen, repairmen or other Liens imposed by law and arising in the ordinary course of business, for sums not then due and payable (or which, if due and payable are being contested in good faith and with respect to which adequate reserves are being maintained to the extent required by GAAP); (f) Liens not otherwise permitted by this definition and incurred in the ordinary course of business of the Borrower or any Subsidiary with respect to obligations which do not exceed \$100,000 in principal amount with respect to any Separate Parcel and do not exceed \$1,000,000 in principal amount in the aggregate, in each case at any one time outstanding; and (g) the interests of lessees and lessors under leases of real or personal property made in the ordinary course of business which would not have a material adverse effect on the Borrower, the General Partner, and their Consolidated Subsidiaries taken as a whole.

19

"Person" means an individual, a corporation, a partnership, an association, a trust, limited liability company or any other entity or organization, including a government or political subdivision or an agency or instrumentality thereof.

"Plan" means at any time an employee pension benefit plan (other than a Multiemployer Plan) which is covered by Title IV of ERISA or subject to the minimum funding standards under Section 412 of the Internal Revenue Code and either (i) is maintained, or contributed to, by any member of the ERISA Group for employees of any member of the ERISA Group or (ii) has at any time within the preceding five years been maintained, or contributed to, by any Person which was at such time a member of the ERISA Group for employees of any Person which was at such time a member of the ERISA Group.

"Plan Asset Regulations" means the Department of Labor Regulation Section 2510.3-101, 29 C.F.R. Section 2510.3-101.

"Prime Rate" means the rate of interest publicly announced by Morgan Guaranty Trust Company of New York in New York City from time to time as its Prime Rate.

"Pro-Forma Debt Service" means as of any date of determination, an amount equal to the greater of (x) the product of: (A) the average Unsecured Debt outstanding at the end of each of the previous four quarters, including the quarter then ended, as set forth on the Borrower's balance sheet, and (B) the Treasury Rate plus 1.75%, plus an amount equal to the principal that would be required to be repaid by applying a 25 year mortgage style amortization schedule thereto; and (y) Debt Service for Unsecured Debt for the previous four quarters including the quarter then ended.

"Property Expenses" means, when used with respect to any Real Property Asset, the costs of maintaining such Real Property Asset, including, without limitation, taxes, insurance, repairs and maintenance, but excluding depreciation, amortization and interest costs and Capital Expenditures.

"Property Income" means, when used with respect to any Real Property Asset, revenues therefrom (including, without limitation, lease termination fees appropriately amortized), less deferred rents receivable, calculated, in each case, in accordance with GAAP.

"Rated Unsecured Debt" means, Investment Grade Debt which is Unsecured Debt and which has an Investment Grade Rating.

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"Rating Agencies" means, collectively, S&P and Moody's, Duff & Phelps Credit Rating Co., and Fitch Investor Services, or any successor to the foregoing.

"Real Property Assets" means the real property assets or interests therein (including interests in participating mortgages in which the Borrower's interest therein is characterized as equity according to GAAP) currently owned, directly or indirectly by the Borrower or its Consolidated Subsidiaries (including the form the real property asset is held, such as a partnership, limited liability company or corporation) and listed on Schedule 4.17(a) annexed hereto, as such may be modified from time to time to reflect sales, transfers, assignments, conveyances, acquisitions and purchases of real property assets.

"Recourse Debt" means Debt of a Person that is not Non-Recourse Debt.

"Reference Bank" means the principal London offices of Morgan Guaranty Trust Company of New York.

"Regulation U" means Regulation U of the Board of Governors of the Federal Reserve System, as in effect from time to time.

"Required Banks" means at any time Banks having at least 66-2/3% of the aggregate amount of the Commitments or, if the Commitments shall have been terminated, holding Notes evidencing at least 66-2/3% of the aggregate unpaid principal amount of the Loans.

"Required Occupancy Level" means, with respect to any Borrowing Base Property, that during any twelve (12) month period, no less than an average of 85% of the rentable square feet of such Borrowing Base Property is occupied by tenants pursuant to written leases for which no default has occurred beyond applicable notice and cure periods.

"Secured Debt" means Debt of a Person that is secured by a

"Separate Parcel" means a Real Estate Asset that is a single, legally subdivided, separately zoned parcel that can be legally transferred or conveyed separate and distinct from any other Real Estate Asset without benefit of any other Real Estate Asset.

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"Solvent" as to any Person shall mean that such Person is not "insolvent" within the meaning of Section 101(32) of the Bankruptcy Code or Section 271 of the Debtor and Creditor Law of the State of New York.

21

"Subsidiary" means any corporation or other entity of which securities or other ownership interests having ordinary voting power to elect a majority of the board of directors or other persons performing similar functions are at the time directly or indirectly owned by the Borrower or the General Partner.

"Subsidiary Guaranty" shall mean a guaranty, in substantially the form of Exhibit E attached hereto, executed by each Subsidiary Guarantor.

"Subsidiary Guarantor" means AMB Property II, L.P., Long Gate LLC, and any other Wholly-Owned Subsidiary of the Borrower that owns a Borrowing Base Property and provides a Subsidiary Guaranty as required pursuant to Section 3.3 hereof.

"S&P" means Standard & Poors Ratings Group and its successors.

"Term" has the meaning set forth in Section 2.8.

"Termination Event" shall mean (i) a "reportable event", as such term is described in Section 4043 of ERISA (other than a "reportable event" not subject to the provision for 30-day notice to the PBGC), or an event described in Section 4062(e) of ERISA, (ii) the withdrawal by any member of the ERISA Group from a Multiemployer Plan during a plan year in which it is a "substantial employer" (as defined in Section 4001(a)(2) of ERISA), or the incurrence of liability by any member of the ERISA Group under Section 4064 of ERISA upon the termination of a Multiemployer Plan, (iii) the filing of a notice of intent to terminate any Plan under Section 4041 of ERISA, other than in a standard termination within the meaning of Section 4041 of ERISA, or the treatment of a Plan amendment as a distress termination under Section 4041 of ERISA, (iv) the institution by the PBGC of proceedings to terminate, impose liability (other than for premiums under Section 4007 of ERISA) in respect of, or cause a trustee to be appointed to administer, any Plan or (v) any other event or condition that might reasonably constitute grounds for the  $\overline{\text{termination}}$ of, or the appointment of a trustee to administer, any Plan or the imposition of any liability or encumbrance or Lien on the Real Property Assets or any member of the ERISA Group under ERISA.

"Title Company" means, with respect to each Borrowing Base Property, a title insurance company of recognized national standing.

"Title Commitment" means, for each Borrowing Base Property, an ALTA fee or leasehold title commitment or title

22

policy issued by the Title Company at the time of acquisition by the Borrower or, if applicable, a Wholly-Owned Subsidiary.

"Total Liabilities" means, without duplication, all liabilities (determined in accordance with GAAP) and all other Debt (to the extent such Debt is not a "liability" as determined in accordance with GAAP) of the Borrower, the General Partner, and their Consolidated Subsidiaries and Borrower's pro rata share of liabilities (including the pro rata share of Debt) of Minority Holdings and Joint Ventures, based on Borrower's percentage ownership of such Minority Holdings and Joint Ventures.

"Treasury Rate" means, as of any date, a rate equal to the annual yield to maturity on the U.S. Treasury Constant Maturity Series with a ten year maturity, as such yield is reported in Federal Reserve Statistical Release H.15 -- Selected Interest Rates, published most recently prior to the date the applicable Treasury Rate is being determined. Such yield shall be determined by straight line linear interpolation between the yields reported in Release H.15, if necessary. In the event Release H.15 is no longer published, the Agent shall select, in its reasonable discretion, an alternate basis for the determination of Treasury yield for U.S. Treasury Constant Maturity Series with ten year maturities.

"UCC Searches" has the meaning set forth in Section  $3.1\,(\mathrm{m})$ .

"Unfunded Liabilities" means, with respect to any Plan at any time, the amount (if any) by which (i) the value of all benefit liabilities under such Plan, determined on a plan termination basis using the assumptions prescribed by the PBGC for purposes of Section 4044 of ERISA, exceeds (ii) the fair market value of all Plan assets allocable to such liabilities under Title IV of ERISA (excluding any accrued but unpaid contributions), all determined as of the then most recent valuation date for such Plan, but only to the extent that such excess represents a potential liability of a member of the ERISA Group to the PBGC or any other Person under Title IV of ERISA.

"Unimproved Assets" means Real Property Assets (i) upon which no material construction of material improvements has been commenced and (ii) which are either not contiguous to an Improved Asset or, if contiguous to an Improved Asset, were not acquired at the same time as the Improved Asset, or if contiquous to an Improved Asset and acquired at the same time as an Improved Asset, the net operating income (capitalized in accordance with industry standard) of the Improved Asset was, at time of acquisition, insufficient to

23

support the acquisition price of such Improved Asset plus an 8% rate of return on the investment; all Unimproved Assets will continue to be deemed Unimproved Assets until such time as the chief financial officer or chief accounting officer of Borrower shall certify to the Agent that material construction of

"Unimproved Land Value" means the aggregate Gross Asset Value of Unimproved Assets.

"United States" means the United States of America, including the states and the District of Columbia, but excluding its territories and possessions.

"Unsecured Assets" means assets of a Person which are not subject to a Lien (other than Permitted Liens).

"Unsecured Debt" means Debt of a Person which is not secured by a Lien.

"Unsecured Senior Debt" means the Obligations and other Unsecured Debt of the Borrower, the General Partner and their Consolidated Subsidiaries.

"Unused Commitments" means an amount equal to all unadvanced funds (other than unadvanced funds in connection with any construction loan) which any third party is obligated to advance to the Borrower or otherwise, pursuant to any loan document, written instrument or otherwise.

"Unused Facility" shall mean the amount, calculated daily, by which the Commitments exceed the sum of the outstanding principal amount of the Loans.

"Wholly-Owned Subsidiary" shall mean a Consolidated Subsidiary that is 100% owned, directly or indirectly, by the Borrower; provided that a Consolidated Subsidiary shall also be deemed to be a "Wholly-Owned Subsidiary" hereunder if the General Partner also wholly owns, directly or indirectly, a minority position in such Consolidated Subsidiary (in addition to the General Partner's indirect interest in such Consolidated Subsidiary as a result of the General Partner's ownership interest in the Borrower) and the Borrower owns all the remaining interests in such Consolidated Subsidiary.

SECTION 1.2. Accounting Terms and Determinations. Unless otherwise specified herein, all accounting terms used herein shall be interpreted, all accounting determinations hereunder shall be made, and all financial statements required to be delivered hereunder shall be prepared in accordance with GAAP as in effect from time to time, applied on a basis consistent (except for changes concurred in by the

2.4

Borrower's independent public accountants) with the most recent audited Consolidated financial statements of the Borrower, the General Partner, and their Consolidated Subsidiaries delivered to the Banks; provided that, if the Borrower notifies the Agent that the Borrower wishes to amend any covenant in Article V to eliminate the effect of any change in GAAP on the operation of such covenant (or if the Agent notifies the Borrower that the Required Banks wish to amend Article V for such purpose), then the Borrower's compliance with such covenant shall be determined on the basis of GAAP in effect immediately before the relevant change in GAAP became effective, until either such notice is withdrawn or such covenant is amended in a manner satisfactory to the Borrower and the Required Banks.

SECTION 1.3. Types of Borrowings. The term "Borrowing" denotes the aggregation of Loans of one or more Banks to be made to the Borrower pursuant to Article II on a single date and for a single Interest Period. Borrowings are classified for purposes of this Agreement by reference to the pricing of Loans comprising such Borrowing (e.g., a "Euro-Dollar Borrowing" is a Borrowing comprised of Euro-Dollar Loans).

# ARTICLE II

# THE CREDITS

SECTION 2.1. Commitments to Lend. During the Term, each Bank severally agrees, on the terms and conditions set forth in this Agreement, to make loans to the Borrower pursuant to this Section from time to time in amounts such that the aggregate principal amount of Loans by such Bank at any one time outstanding shall not exceed the amount of its Commitment. The aggregate amount of Loans to be made hereunder shall not exceed the Maximum Loan Amount. At no time shall there be more than ten (10) Euro-Dollar Loans outstanding. Each Borrowing under this subsection (a) shall be in an aggregate principal amount of not less than \$5,000,000, or an integral multiple of \$1,000,000 in excess thereof (except that any such Borrowing may be in the aggregate amount available in accordance with Section 3.2(c)) and shall be made from the several Banks ratably in proportion to their respective Commitments. Upon the expiration of the Term, the Banks shall have no further obligation to make loans to Borrower. Within the foregoing limits, the Borrower may borrow under this Section, repay, or to the extent required by Section 2.9 or permitted by Section 2.10, prepay Loans and reborrow at any time during the Term.

SECTION 2.2. Notice of Borrowing. The Borrower shall give the Agent notice (a "Notice of Borrowing") not

2.5

later than 1:00 p.m. (New York City time) (y) one (1) Domestic Business Day before each Base Rate Borrowing, or (z) three (3) Euro-Dollar Business Days before each Euro-Dollar Borrowing, as applicable, specifying:

- (a) the date of such Borrowing, which shall be a Domestic Business Day in the case of a Domestic Borrowing or a Euro-Dollar Business Day in the case of a Euro-Dollar Borrowing,
  - (b) the aggregate amount of such Borrowing,
- (c) whether the Loans comprising such Borrowing are to be Base Rate Loans or Euro-Dollar Loans, and
- (d) in the case of a Euro-Dollar Borrowing, the duration of the Interest Period applicable thereto, subject to the provisions of the definition of Interest Period, except that no Interest Period shall extend beyond the Maturity Date, as such may be extended pursuant to Section 2.8 hereof.

### SECTION 2.3. Notice to Banks; Funding of Loans.

- (a) Upon receipt of a Notice of Borrowing, the Agent shall promptly notify each Bank of the contents thereof and of such Bank's share (if any) of such Borrowing and such Notice of Borrowing shall thereafter only be revocable by the Borrower no later than (y) with respect to a Base Rate Borrowing, 5:00 p.m. (New York City time) one Domestic Business Day before each Base Rate Borrowing or (z) with respect to a Euro-Dollar Borrowing, 3:00 p.m. (New York City time) three (3) Euro-Dollar Business Days before each Euro-Dollar Borrowing. Upon the expiration of such applicable time periods, the Notice of Borrowing shall not thereafter be revocable by Borrower.
- (b) Not later than 2:00 p.m. (New York City time) on the date of each Borrowing as indicated in the Notice of Borrowing, each Bank participating therein shall (except as provided in subsection (c) of this Section) make available its share of such Borrowing, in Federal or other funds immediately available in New York City, to the Agent at its address referred to in Section 9.1. Unless the Agent determines that any applicable condition specified in Article III has not been satisfied, the Agent will make the funds so received from the Banks available to the Borrower at the Agent's aforesaid address.
- (c) Unless the Agent shall have received notice from a Bank prior to the date of any Borrowing that such Bank will not make available to the Agent such Bank's share of such Borrowing, the Agent may assume that such Bank has

26

made such share available to the Agent on the date of such Borrowing in accordance with subsection (b) of this Section 2.3 and the Agent may, in reliance upon such assumption, make available to the Borrower on such date a corresponding amount. If and to the extent that such Bank shall not have so made such share available to the Agent, such Bank and the Borrower severally agree to repay to the Agent forthwith within ten (10) days after demand therefore such corresponding amount together with interest thereon, for each day from the date such amount is made available to the Borrower until the date such amount is repaid to the Agent, at (i) in the case of the Borrower, a rate per annum equal to the higher of the Federal Funds Rate and the interest rate applicable thereto pursuant to Section 2.6 and (ii) in the case of such Bank, the Federal Funds Rate. If such Bank shall repay to the Agent such corresponding amount, such amount so repaid shall constitute such Bank's Loan included in such Borrowing for purposes of this Agreement. The failure of any Bank to make any Loan on a date of Borrowing hereunder shall not relieve any other Bank of any obligation hereunder to make a Loan on such date. Notwithstanding the foregoing and any other provision to the contrary contained herein, if any Bank shall have failed to fund its share of a previously requested Loan on the applicable date of Borrowing and Borrower provides a new Notice of Borrowing as a result of such failure to fund, then, if necessary to make such Borrowing, Borrower shall be permitted a single additional Loan (beyond that permitted by Section 2.1, if a Euro-Dollar Loan) and the \$5,000,000 minimum Borrowing limit elsewhere referred to in the Credit Agreement shall not apply to such new Borrowing.

# SECTION 2.4. Notes.

(a) The Loans of each Bank shall be evidenced by a single Note payable to the order of such Bank for the account of its Applicable Lending Office in an amount equal to the aggregate unpaid principal amount of such Bank's Loans.

- (b) Each Bank may, by notice to the Borrower and the Agent, request that its Loans of a particular type be evidenced by a separate Note in an amount equal to the aggregate unpaid principal amount of such Bank's Loans. Each such Note shall be in substantially the form of Exhibit A hereto with appropriate modifications to reflect the fact that it evidences solely Loans of the relevant type for such Bank. Each reference in this Agreement to the "Note" of such Bank shall be deemed to refer to and include any or all of such Notes, as the context may require.
- (c) Upon receipt of each Bank's Note pursuant to Section 3.1(a), the Agent shall forward such Note to such

27

Bank. Each Bank shall record the date, amount, type and maturity of each Loan made by it and the date and amount of each payment of principal made by the Borrower with respect thereto, and may, if such Bank so elects in connection with any transfer or enforcement of its Note, endorse on the schedule forming a part thereof appropriate notations to evidence the foregoing information with respect to each such Loan then outstanding; provided that the failure of any Bank to make any such recordation or endorsement shall not affect the obligations of the Borrower hereunder or under the Notes. Each Bank is hereby irrevocably authorized by the Borrower so to endorse its Note and to attach to and make a part of its Note a continuation of any such schedule as and when required which continuation shall be deemed correct absent manifest error.

SECTION 2.5. Maturity of Loans. Each Loan included in any Borrowing shall mature, and the principal amount thereof shall be due and payable, on the last day of the Interest Period applicable to such Borrowing.

#### SECTION 2.6. Interest Rates.

- (a) Each Base Rate Loan shall bear interest on the outstanding principal amount thereof for each day from the date such Loan is made until the date it is repaid at a rate per annum equal to the Base Rate plus the Applicable Margin for Base Rate Loans for such day. Such interest shall be payable for each Interest Period on the last day thereof.
- (b) Each Euro-Dollar Loan shall bear interest on the outstanding principal amount thereof, for each day during the Interest Period applicable thereto, at a rate per annum equal to the sum of the Applicable Margin for Euro-Dollar Loans for such day plus the Adjusted London Interbank Offered Rate applicable to such Interest Period. Such interest shall be payable for each Interest Period on the last day thereof and, if such Interest Period is longer than three months, at intervals of three months after the first day thereof.

The "Adjusted London Interbank Offered Rate" applicable to any Interest Period means a rate per annum equal to the quotient obtained (rounded upward, if necessary, to the next higher 1/100 of 1%) by dividing (i) the applicable London Interbank Offered Rate by (ii) 1.00 minus the Euro-Dollar Reserve Percentage.

The "London Interbank Offered Rate" applicable to any Interest Period means the average (rounded upward, if necessary, to the next higher 1/16 of 1%) of the respective rates per annum at which deposits in dollars are offered to

28

the Reference Bank in the London interbank market at approximately 11:00 a.m. (London time) two Euro-Dollar Business Days before the first day of such Interest Period in an amount approximately equal to the principal amount of the Euro-Dollar Loan of the Reference Bank to which such Interest Period is to apply and for a period of time comparable to such Interest Period.

"Euro-Dollar Reserve Percentage" means for any day that percentage (expressed as a decimal) which is in effect on such day, as prescribed by the Board of Governors of the Federal Reserve System (or any successor) for determining the maximum reserve requirement for a member bank of the Federal Reserve System in New York City with deposits exceeding five billion dollars in respect of "Eurocurrency liabilities" (or in respect of any other category of liabilities which includes deposits by reference to which the interest rate on Euro-Dollar Loans is determined or any category of extensions of credit or other assets which includes loans by a non-United States office of any Bank to United States residents). The Adjusted London Interbank Offered Rate shall be adjusted automatically on and as of the effective date of any change in the Euro-Dollar Reserve Percentage.

(c) In the event that, and for so long as, any Event of Default shall have occurred and be continuing, the outstanding principal amount of the Loans, and, to the extent permitted by applicable law, overdue interest in respect of all Loans, shall bear interest at the annual rate of the sum of the Prime Rate and four percent (4%).

- (d) The Agent shall determine each interest rate applicable to the Loans hereunder. The Agent shall give prompt notice to the Borrower and the participating Banks of each rate of interest so determined, and its determination thereof shall be conclusive in the absence of manifest error.
- (e) The Reference Bank agrees to use its best efforts to furnish quotations to the Agent as contemplated by this Section. If the Reference Bank does not furnish a timely quotation, the provisions of Section 8.1 shall apply.

#### SECTION 2.7. Fees.

(a) Commitment Fee. During the Term, the Borrower shall pay Agent for the account of the Banks ratably in proportion to their respective Commitments a commitment fee (the "Commitment Fee") accruing at a per annum rate equal to the then applicable Commitment Fee Percentage on the daily average undrawn Commitments. The Commitment Fee

29

shall be payable quarterly in arrears on each October 31, January 31, April 30, and July 31 during the Term.

(b) Fees Non-Refundable. All fees set forth in this Section 2.7 shall be deemed to have been earned as such fees accrue in accordance with the provisions of this Agreement and shall be non-refundable when paid. The obligation of the Borrower to pay such fees in accordance with the provisions of this Agreement shall be binding upon the Borrower and shall inure to the benefit of the Agent and the Banks regardless of whether any Loans are actually made.

SECTION 2.8. Mandatory Expiration. The term (the "Term") of the Commitments shall terminate and expire on the date which is the third anniversary of the Closing Date (or, if such date is not a Domestic Business Day, then the next succeeding Domestic Business Day) (the "Maturity Date"). Upon the date of the termination of the Term, any Loans then outstanding (together with accrued interest thereon) shall be due and payable.

### SECTION 2.9. Mandatory Prepayment.

- (a) In the event that a Borrowing Base Property (or any Separate Parcel that originally formed a part of a Borrowing Base Property) is sold, transferred or released from the restrictions of Section 5.11 hereof, in accordance with this Agreement, the Borrower shall simultaneously with such sale, transfer or release, prepay an amount equal to in the event of a sale or transfer, 100% of the net proceeds of such sale or transfer or in the event of a release, such amount as shall be required for the Borrower to remain in compliance with this Agreement. Notwithstanding the foregoing, a simultaneous like-kind exchange under Section 1031 of the Internal Revenue Code will not be subject to the provisions of this Section 2.9(a) provided that the exchanged property has qualified as a New Acquisition and any "boot" associated therewith shall be applied to prepayment of the Loans. Sale of a property in violation of this Section 2.9 shall constitute an Event of Default.
- (b) Any prepayment pursuant to this Section 2.9 shall be applied first to any Base Rate Loans then outstanding, then to any Euro-Dollar Loans with the shortest remaining Interest Periods. In connection with the prepayment of a Euro-Dollar Loan prior to the maturity thereof, the Borrower shall also pay any applicable expenses pursuant to Section 2.12. Each such prepayment shall be applied to prepay ratably the Loans of the Banks. Notwithstanding the foregoing, in the event any Mandatory Prepayment Event would result in the Borrower incurring expenses pursuant to Section 2.12, at Borrower's written request to be delivered on the date of any prepayment pursuant to this Section 2.9 (if

30

Borrower fails to deliver such a request, then such expenses pursuant to Section 2.12, if any, shall be immediately due and payable), the Agent shall create an interest-bearing escrow account with Agent or Agent's designee to receive funds that would have been applied to pre-pay Euro-Dollar Loans prior to the end of the applicable Interest Periods, which funds will be held by Agent or Agent's designee until the earlier of (x) an Event of Default hereunder (in which event such funds shall be immediately applied without notice to the outstanding Euro-Dollar Loans) or (y) such time as an Interest Period shall end whereupon the Agent shall apply such funds to pay the Euro-Dollar Loan relating to such expiring Interest Period or (z) Agent has received a Notice of Borrowing with respect to such escrowed funds together with a certificate of the Borrower's chief financial officer or chief accounting officer certifying that upon the distribution of such funds to Borrower as new Loans, the Borrower will be in compliance with the requirements of Section 5.9 and containing information required by Section 5.1(c)(i) and (ii) hereof to establish such compliance.

(c) Any event referred to in Section 2.9(a) that results in a required prepayment of the Loans pursuant to this Section 2.9 shall be referred to as a "Mandatory Prepayment Event".

- (a) The Borrower may, upon at least five (5) Domestic Business Days' notice to the Agent, prepay any Base Rate Borrowing in whole at any time, or from time to time in part in amounts aggregating not less than One Million Dollars (\$1,000,000) or any larger multiple of One Million Dollars (\$1,000,000), by paying the principal amount to be prepaid together with accrued interest thereon to the date of prepayment. Each such optional prepayment shall be applied to prepay ratably the Loans of the several Banks included in such Borrowing.
- (b) Except as provided in Section 8.2, the Borrower may not prepay all or any portion of the principal amount of any Euro-Dollar Loan prior to the maturity thereof unless the Borrower shall also pay any applicable expenses pursuant to Section 2.12. Notice of such prepayment shall be delivered to Agent by Borrower, upon at least five (5) Domestic Business Days notice. Each such optional prepayment shall be in the amounts set forth in Section 2.10(a) above and shall be applied to prepay ratably the Loans of the Banks included.
- (c) The Borrower may cancel all or any portion of the Commitments by the delivery to Agent of a notice of cancellation within the applicable time periods and minimum  ${\cal C}$

31

amounts set forth in Sections 2.10(a) and (b) above if there are Loans then outstanding or, if there are no Loans outstanding at such time, upon at least five (5) Domestic Business Days notice to Agent, whereupon, in either event, such Commitments so designated by Borrower shall terminate on the date set forth in such notice of cancellation, and, if there are any Loans then outstanding in excess of the Commitments after giving effect to such termination, Borrower shall prepay such Loans outstanding on such date in accordance with the requirements of Section 2.10(a) and (b).

- (d) Upon receipt of a notice of prepayment or cancellation from Borrower pursuant to this Section, the Agent shall promptly notify each Bank of the contents there of and of such Bank's ratable share (if any) of such prepayment or cancellation and such notice shall thereafter be revocable by the Borrower no later than 10:00 a.m. (New York City time) three (3) Domestic Business Days before the date originally set forth by Borrower in the applicable notice of prepayment or cancellation as the prepayment or cancellation date. Upon the expiration of such time period, the notice of prepayment or cancellation shall be irrevocable.
- (e) Any amounts prepaid pursuant to Sections  $2.10\,(a)$  or (b) may be reborrowed. Any amounts cancelled pursuant to Section  $2.10\,(c)$  may not be reborrowed.

### SECTION 2.11. General Provisions as to Payments.

(a) The Borrower shall make each payment of principal of, and interest on, the Loans and of fees required hereunder, not later than  $1:00~\mathrm{p.m.}$ (New York City time) on the date when due, in Federal or other funds immediately available in New York City, to the Agent at its address referred to in Section 9.1. The Agent will promptly distribute to each Bank its ratable share of each such payment received by the Agent for the account of the Banks. Whenever any payment of principal of, or interest on, the Base Rate Loans or of fees required hereunder shall be due on a day which is not a Domestic Business Day, the date for payment thereof shall be extended to the next succeeding Domestic Business Day. Whenever any payment of principal of, or interest on, the Euro-Dollar Loans shall be due on a day which is not a Euro-Dollar Business Day, the date for payment thereof shall be extended to the next succeeding Euro-Dollar Business Day unless such Euro-Dollar Business Day falls in another calendar month, in which case the date for payment thereof shall be the next preceding Euro-Dollar Business Day. If the date for any payment of principal is extended by operation of law or otherwise, interest thereon shall be payable for such extended time.

32

(b) Unless the Agent shall have received notice from the Borrower prior to the date on which any payment is due to the Banks hereunder that the Borrower will not make such payment in full, the Agent may assume that the Borrower has made such payment in full to the Agent on such date and the Agent may, in reliance upon such assumption, cause to be distributed to each Bank on such due date an amount equal to the amount then due such Bank. If and to the extent that the Borrower shall not have so made such payment, each Bank shall repay to the Agent forthwith on demand such amount distributed to such Bank together with interest thereon, for each day from the date such amount is distributed to such Bank until the date such Bank repays such amount to the Agent, at the Federal Funds Rate.

SECTION 2.12. Funding Losses. If the Borrower makes any payment of principal with respect to any Euro-Dollar Loan (pursuant to Article II, VI or VIII or otherwise) on any day other than the last day of the Interest

Period applicable thereto, or the last day of an applicable period fixed pursuant to Section 2.6(b), or if the Borrower fails to borrow any Euro-Dollar Loans, after notice has been given to any Bank in accordance with Section 2.3(a) and not revoked as permitted in this Agreement, then and only then shall Borrower reimburse each Bank within 15 days after demand therefor for any resulting loss or expense reasonably incurred by it (or by an existing or prospective Participant in the related Loan), including (without limitation) any loss incurred in obtaining, liquidating or employing deposits from third parties, but excluding loss of margin for the period after any such payment or failure to borrow, provided that such Bank shall have delivered to the Borrower a certificate signed by an authorized officer of such Bank as to the amount of such loss or expense reasonably incurred, which certificate shall be conclusive in the absence of manifest error.

SECTION 2.13. Computation of Interest and Fees. Interest based on the Prime Rate hereunder shall be computed on the basis of a year of 365 days (or 366 days in a leap year) and paid for the actual number of days elapsed (including the first day but excluding the last day). All other interest and fees shall be computed on the basis of a year of 360 days and paid for the actual number of days elapsed (including the first day but excluding the last day).

SECTION 2.14. Use of Proceeds. The Borrower shall use the proceeds of the Loans solely for (i) the acquisition by Borrower (either directly or indirectly through Subsidiaries) of real estate properties (or interests therein) which are primarily industrial (including warehouse/distribution, light industrial and light assembly)

33

or retail (including neighborhood or community shopping centers and similar sub-regional properties) with land adjacent or incidental thereto (the "New Acquisitions"), (ii) such other costs and expenses attendant with such acquisitions and improvements, including, without limitation, closing costs, attorneys' fees and expenses and other professional fees, architectural fees, due diligence expenses, title insurance premiums, survey preparation costs, recording fees, appraisal fees, engineering and environmental fees, licensing and regulatory filing fees, brokerage commissions, leasing commissions, reasonable tenant improvement costs, (iii) construction, renovation, rehabilitation and alteration of Real Property Assets or other Capital Expenditures, and (iv) general working capital needs of Borrower or Consolidated Subsidiaries of Borrower not to exceed a maximum amount of \$50,000,000 with respect to such working capital needs (collectively, "Approved Uses").

### ARTICLE III

### CONDITIONS

SECTION 3.1. Closing. The closing hereunder shall occur on the date (the "Closing Date") when each of the following conditions is satisfied (or waived by the Agent), each document to be dated the Closing Date unless otherwise indicated:

- (a) the Borrower shall have executed and delivered to the Agent a Note for the account of each Bank dated on or before the Closing Date complying with the provisions of Section 2.4;
- (b) the Borrower and Agent shall have executed and delivered to the Agent a duly executed original of this Agreement;
- (c) the General Partner, AMB Property II, L.P. and Long Gate LLC shall each have executed and delivered the Confirmation of Guaranty;
- (d) Agent shall have received an enforceability opinion of Latham & Watkins, New York and California counsel for the Borrower, and opinions as to the due authority, execution and delivery of the Loan Documents (other than any Subsidiary Guaranty) by Latham & Watkins and Ballard Spahr Andrews & Ingersoll, in each case reasonably acceptable to the Agent, the Banks and their counsel;
- (e) Agent shall have received all documents Agent may reasonably request relating to the existence of the Borrower, the General Partner and any Subsidiary Guarantor, the

34

authority for and the validity of this Agreement and the other Loan Documents, and any other matters relevant hereto, all in form and substance reasonably satisfactory to the Agent. Such documentation shall include, without limitation, the partnership agreement and certificate of limited partnership of Borrower, the articles of incorporation and by-laws of the General Partner and the organizational and formation documents of any Subsidiary Guarantor, each as amended, modified or supplemented to the Closing Date, certified to be true, correct and complete by a senior officer of the Borrower as of a date not more than twenty (20) days prior to the Closing Date, together with a good standing

certificate from the Secretary of State (or the equivalent thereof) of the State or States in which Borrower, the General Partner and any Subsidiary Guarantor are incorporated and from the Secretary of State (or the equivalent thereof) of each other State in which a Borrowing Base Property is located and in which any of the Borrower, the General Partner or a Subsidiary Guarantor is required to be qualified to transact business, each to be dated not more than twenty (20) days prior to the Closing Date;

- (f) Agent shall have received all certificates, agreements and other documents referred to in this Section 3.1 and Section 3.2, unless otherwise specified, in sufficient counterparts, satisfactory in form and substance to the Agent in its sole discretion;
- (g) Borrower, the General Partner and each Subsidiary Guarantor shall have taken all actions required to authorize the execution and delivery of this Agreement and the other Loan Documents to which it is a party and the performance thereof by the Borrower, the General Partner and such Subsidiary Guarantors, as applicable;
- (i) Agent shall have received a pro forma Consolidated balance sheet of the Borrower, the General Partner, and their Consolidated Subsidiaries for the period ended September 30, 1997;
- (j) if applicable, Agent shall have received wire transfer instructions in connection with any Loans to be made on the Closing Date;
- (k) Agent shall have received, for its and any other Bank's account, (i) all fees due and payable pursuant to Section 2.7 hereof on or before the Closing Date, and (ii) the reasonable fees and expenses accrued through the Closing Date of Skadden, Arps, Slate, Meagher & Flom LLP;

35

- (1) Agent shall have received copies of all consents, licenses and approvals, if any, required in connection with the execution, delivery and performance by the Borrower, the General Partner and any Subsidiary Guarantor, and the validity and enforceability, of the Loan Documents, or in connection with any of the transactions contemplated thereby, and such consents, licenses and approvals shall be in full force and effect in all material respects;
- (m) Agent shall have received satisfactory reports of UCC (collectively, the "UCC Searches"), tax lien, and judgment searches conducted by a search firm reasonably acceptable to Agent with respect to the Borrowing Base Properties, the Borrower, the General Partner and any Subsidiary Guarantor, such searches to be conducted by Borrower's counsel in each of the locations specified by the Agent;
- (n) the Agent shall have received with respect to each Borrowing Base Property that was not a Borrowing Base Property under the Existing Credit Agreement, a copy of the engineer's inspection report obtained in connection with the acquisition of such Borrowing Base Property;
- (o) the Agent shall have received with respect to each Borrowing Base Property that was not a Borrowing Base Property under the Existing Credit Agreement, (i) a description of the Borrowing Base Property, (ii) two years of historical cash flow operating statements with respect to such Borrowing Base Property, if available, (iii) five years of cash flow projections (including capital expenditures), (iv) a map and site plan, (v) an investment memorandum prepared by the Borrower (or a predecessor of the Borrower) in connection with the acquisition of the Borrowing Base Property (which memorandum shall include, but not be limited to, an analysis prepared by the Borrower or such predecessor of the credit quality and viability of each existing tenant of such Borrowing Base Property which occupies more than 15% of such Borrowing Base Property or accounts for more than 15% of the base rentals of such Borrowing Base Property), and (vi) to the extent obtained by the Borrower or, as applicable, a predecessor, in connection with such acquisition, evidence of zoning compliance (which evidence can include a "lawyer's letter" from a local counsel engaged by Borrower at the time of acquisition);
- (p) the Agent shall have received certificates of insurance with respect to each Borrowing Base Property demonstrating the coverage required under this Agreement;
- (q) the Agent shall have received with respect to each Borrowing Base Property that was not a Borrowing Base Property under the Existing Credit Agreement, a copy of the Title Commitment obtained by the Borrower or, as applicable,

Property in connection with the acquisition of each such Borrowing Base Property;

- (r) the Agent shall have received a compliance certificate from Borrower's chief financial officer or chief accounting officer certifying compliance with Section 5.9 hereof containing such information as is required by Section 5.1(c) (i) and (ii);
- (s) the Agent shall have received with respect to each Borrowing Base Property that was not a Borrowing Base Property under the Existing Credit Agreement, a copy of the environmental report obtained by the Borrower or the Wholly-Owned Subsidiary that owns or leases each such Borrowing Base Property in connection with the acquisition of each such Borrowing Base Property;
- (t) the Agent shall have received with respect to each Borrowing Base Property such additional information with respect to each Borrowing Base Property, the tenants of such Borrowing Base Property, and, if applicable, the Wholly-Owned Subsidiary that owns such Borrowing Base Property, as the Agent or any Bank shall reasonably request; and
- (u) the Agent shall have received a certificate of the chief financial officer or the chief accounting officer of the Borrower certifying that the "Formation Transactions," as defined in the Form S-11 filed with the Securities and Exchange Commission in connection with the initial public offering of the common stock of the General Partner, shall have been consummated.

Agent shall promptly notify Borrower and the Banks of the Closing Date.

SECTION 3.2. Borrowings. The obligation of any Bank to make a Loan on the occasion of any Borrowing is subject to the satisfaction of the following conditions:

- (a) the Closing Date shall have occurred on or prior to November 26, 1997;
- (b) receipt by Agent of a Notice of Borrowing as required by Section 2.2;
- (c) immediately after such Borrowing, the aggregate outstanding principal amount of the Loans will not exceed the Maximum Loan Amount;
- (d) immediately after such Borrowing, the aggregate outstanding principal amount of the Loans will not exceed the aggregate amount of the Commitments (as reduced pursuant  $\frac{1}{2}$

37

to Section 2.10(c)) and with respect to each Bank, such Bank's pro rata portion of the Loans will not exceed such Bank's Commitment (as reduced pursuant to Section 2.10(c)).

- (e) immediately before and after such Borrowing, no Default or Event of Default shall have occurred and be continuing both before and after giving effect to the making of such Loans;
- (f) the representations and warranties of the Borrower contained in this Agreement shall be true and correct in all material respects on and as of the date of such Borrowing both before and after giving effect to the making of such Loans;
- (g) no law or regulation shall have been adopted, no order, judgment or decree of any governmental authority shall have been issued, and no litigation shall be pending or threatened, which does or, with respect to any threatened litigation, seeks to enjoin, prohibit or restrain, the making or repayment of the Loans or the consummation of the transactions contemplated by this Adreement:
- (h) no event, act or condition shall have occurred after the Closing Date which, in the reasonable judgment of the Agent or the Banks, as the case may be, has had or is likely to have a Material Adverse Effect;
- (i) the Agent shall have theretofore received duly and validly executed Subsidiary Guaranties from each Wholly-Owned Subsidiary that owns a Borrowing Base Property;
- (j) receipt by the Agent of a certificate of the chief financial officer or the chief accounting officer of the Borrower certifying that as of the date of such Borrowing, the Borrower is in compliance Section 5.9 and containing such information as is required by Section 5.1(c) (i) and (ii); and
- (k) receipt by the Agent of a certificate of the chief financial officer or the chief accounting officer of the Borrower certifying that Borrower shall receive the proceeds of the Loan and will use the proceeds of such Loan for Approved Uses and briefly describing such Approved Uses.

Each Borrowing hereunder shall be deemed to be a representation and warranty by the Borrower on the date of such Borrowing as to the facts specified in clauses (c), (d), (e), (f), (g) and (i) of this Section.

3 2

### SECTION 3.3. Borrowing Base Properties.

- (a) For purposes of this Agreement, the term "Borrowing Base Properties" shall mean (i) the Real Property Assets listed in Exhibit B attached hereto and made a part hereof, each of which shall be 100% owned in fee (or leasehold in the case of assets listed as such on Exhibit B) by the Borrower or any Wholly-Owned Subsidiary of the Borrower and each of which is not subject to any Lien (other than Permitted Liens), subject to adjustment as set forth herein, together with (ii) each New Acquisition or Real Property Asset submitted by Borrower for inclusion as a "Borrowing Base Property" hereunder and made a "Borrowing Base Property" pursuant to the terms hereof and of Section 3.4. Each Borrowing Base Property (1) shall be 100% owned in fee or leasehold by the Borrower or a Wholly-Owned Subsidiary of the Borrower, (2) shall not be subject to a Lien (other than Permitted Liens), and (3) shall not be an interest in a participating mortgage, all as certified by Borrower pursuant to a certificate in substantially the form of Exhibit D attached hereto delivered to Agent at the time that Borrower submits a New Acquisition or Real Property Asset for inclusion as a Borrowing Base Property. In addition, with respect to any proposed Borrowing Base Property which is owned by a Wholly-Owned Subsidiary of Borrower, Borrower shall cause such Wholly-Owned Subsidiary to deliver to the Agent a Subsidiary Guaranty at the time that such New Acquisition or Real Property Asset is submitted for inclusion as a Borrowing Base Property.
- (b) Except as set forth in clause (c) below, Real Property Assets (i) which have been released from this Agreement and the other Loan Documents as of such date in accordance with Sections 5.11 or Section 5.12 or any other provision of this Agreement, or (ii) which have failed to maintain the Required Occupancy Level for any twelve month period, shall be excluded as "Borrowing Base Properties" for purposes of this Agreement.
- (c) Notwithstanding the foregoing clause (b), Separate Parcels which, for a period of no longer than twelve months, do not maintain the Required Occupancy Level but which otherwise satisfy the requirements set forth in Section 3.3(a) or Section 3.4 for inclusion as Borrowing Base Properties may be included as Borrowing Base Properties provided that the aggregate Gross Asset Value for such Separate Parcels shall not constitute more than ten percent (10%) of the aggregate Gross Asset Value of the remaining Borrowing Base Properties, as of any date of determination. In the event that the aggregate Gross Asset Value of such Separate Parcels would, as of any date, constitute more than ten percent of the Gross Asset Value of the remaining Borrowing Base Properties, only those Separate Parcels for

39

which the aggregate Gross Asset Value would constitute 10% or less shall be deemed to be included as Borrowing Base Properties hereunder.

SECTION 3.4. Conditions Precedent to New Acquisitions and Additional Real Property Assets.

- (a) Until such time as Borrower or the General Partner shall receive at least one (1) Investment Grade Rating from either S&P or Moody's, any New Acquisition or Real Property Asset desired by Borrower to be included as a Borrowing Base Property will require the approval of the Required Banks. The approval right set forth in this clause (a) shall be of no force or effect for so long as Borrower's Credit Rating is an Investment Grade Rating. Notwithstanding the foregoing, if Borrower or the General Partner receives a rating that is not an Investment Grade Rating from either S&P or Moody's, until such time as Borrower or the General Partner has received an Investment Grade Rating from each of S&P and Moody's, any New Acquisition or Real Property Asset desired by Borrower to be included as a Borrowing Base Property will require the approval of the Required Banks.
- (b) For so long as the approval of the Required Banks is required pursuant to clause (a) above, the Borrower shall submit to the Agent the materials set forth below (the "Due Diligence Package") relating to each New Acquisition or Real Property Asset that the Borrower desires to be added to the Borrowing Base Properties. The Due Diligence Package shall include (i) a description of the Real Property Asset or New Acquisition, (ii) two years of historical cash flow operating statements, if available, (iii) five years of cash flow projections (including capital expenditures), (iv) a map and site plan, (v) if such New Acquisition or Real Property Asset was acquired by the Borrower (or a predecessor of the Borrower) within the prior twelve month period, an investment memorandum prepared by the Borrower or such predecessor in connection with the acquisition of the Borrowing Base Property by Borrower or such predecessor (which memorandum shall include, but not be limited to, an analysis prepared by the Borrower or such predecessor of the credit quality and viability of each existing tenant of such Borrowing Base Property which occupies more than 15% of such Borrowing Base Property or accounts for more than 15% of

the base rentals of such Borrowing Base Property), (vi) to the extent obtained by the Borrower or, as applicable, a Wholly-Owned Subsidiary in connection with any New Acquisition, evidence of zoning compliance (which evidence can include a "lawyer's letter" from a local counsel engaged by Borrower at the time of acquisition), (vii) a copy of the engineer's inspection report obtained by the Borrower or, if applicable, a Wholly-Owned Subsidiary in connection with the acquisition of such New Acquisition or Real Property Asset,

40

(viii) a copy of the Title Commitment obtained by the Borrower or, if applicable, a Wholly-Owned Subsidiary that owns or leases (or will own or lease) each such New Acquisition or Real Property Asset, (ix) a copy of the environmental report obtained by the Borrower or, if applicable, a Wholly-Owned Subsidiary, in connection with the acquisition of each such Borrowing Base Property and (x) such additional information with respect to each New Acquisition or Real Property Asset, the tenants of such New Acquisition or Real Property Asset, and if applicable, the Wholly-Owned Subsidiary that owns or leases such New Acquisition or Real Property Asset, as the Agent or any Bank shall reasonably request. The Borrower shall permit the Agent at all reasonable times and upon reasonable prior notice to make an inspection of such New Acquisition or Real Property Asset.

(c) Notwithstanding the foregoing clause (b), the Due Diligence Package with respect to any Real Property Asset to be added as a Borrowing Base Property within thirty (30) days after the Closing Date shall include only (i) a description of the Real Property Asset, (ii) two years of historical cash flow operating statements, if available, (iii) five years of cash flow projections (including capital expenditures), (iv) a map and site plan, and (v) if such Real Property Asset was acquired by the Borrower (or a predecessor of the Borrower) within the prior twelve month period, an investment memorandum prepared by the Borrower (or such predecessor) in connection with the acquisition of the Borrowing Base Property by Borrower or such predecessor (which memorandum shall include, but not be limited to, an analysis prepared by the Borrower or such predecessor of the credit quality and viability of each existing tenant of such Borrowing Base Property which occupies more than 15% of such Borrowing Base Property or accounts for more than 15% of the base rentals of such Borrowing Base Property) and (vi) such additional information with respect to such Real Property Asset, the tenants of such Real Property Asset, and, if applicable, the Wholly-Owned Subsidiary that owns or leases such New Acquisition or Real Property Asset, as the Agent or any Bank shall reasonably request. The Borrower shall permit the Agent at all reasonable times and upon reasonable prior notice to make an inspection of such Real Property Asset.

(d) The Borrower shall distribute a copy of each item constituting the Due Diligence Package by overnight mail to each of the Banks for their review and approval. Failure to respond to the Agent in writing by any Bank within ten (10) Domestic Business Days after receipt of the Due Diligence Package, shall be deemed to be an approval by such Bank of such New Acquisition or Real Property Asset for inclusion as a Borrowing Base Property.

#### 41 ARTICLE IV

## REPRESENTATIONS AND WARRANTIES

In order to induce the Agent and each of the other Banks which may become a party to this Agreement to make the Loans, the Borrower makes the following representations and warranties as of the Closing Date. Such representations and warranties, shall survive the effectiveness of this Agreement, the execution and delivery of the other Loan Documents and the making of the Loans.

SECTION 4.1. Existence and Power. The General Partner is a real estate investment trust, duly formed, validly existing and in good standing as a corporation under the laws of Maryland. The Borrower is a limited partnership duly formed, validly existing and in good standing under the laws of Delaware. Each of the Borrower, the General Partner and each Subsidiary Guarantor has all powers and all material governmental licenses, authorizations, consents and approvals required to own its property and assets and carry on its business as now conducted or as it presently proposes to conduct and has been duly qualified and is in good standing in every jurisdiction in which the failure to be so qualified and/or in good standing is likely to have a Material Adverse Effect.

SECTION 4.2. Power and Authority. Each of the Borrower, the General Partner and each Subsidiary Guarantor has the partnership or corporate (as applicable) power and authority to execute, deliver and carry out the terms and provisions of each of the Loan Documents to which it is a party and has taken all necessary corporate action to authorize the execution and delivery on behalf of, as applicable, the Borrower, the General Partner and such Subsidiary Guarantor and the performance by the Borrower, the General Partner and such Subsidiary Guarantor of such Loan Documents to which it is a party. Each of the Borrower, the General Partner and each Subsidiary Guarantor has duly executed and delivered each Loan Document to which it is a party, and each such Loan

Document constitutes the legal, valid and binding obligation of such party, enforceable in accordance with its terms, except as enforceability may be limited by applicable insolvency, bankruptcy or other laws affecting creditors rights generally, or general principles of equity, whether such enforceability is considered in a proceeding in equity or at law.

SECTION 4.3. No Violation. Neither the execution, delivery or performance by or on behalf of the Borrower, the General Partner or any Subsidiary Guarantor of the Loan Documents to which it is a party, nor compliance by the Borrower, the General Partner or any Subsidiary Guarantor with

42

the terms and provisions thereof nor the consummation of the transactions contemplated by the Loan Documents, (i) will contravene any applicable provision of any material law, statute, rule, regulation, order, writ, injunction or decree of any court or governmental instrumentality or (ii) will conflict, in any material respect, with or result in any breach of, any of the terms, covenants, conditions or provisions of, or constitute a material default under, or result in the creation or imposition of (or the obligation to create or impose) any Lien upon any of the property or assets of the Borrower, the General Partner or any of their Consolidated Subsidiaries pursuant to the terms of any indenture, mortgage, deed of trust, subscription agreement or other agreement or other instrument to which the Borrower, the General Partner, any Subsidiary Guarantor (or of any partnership of which any such party is a partner) or any of their Consolidated Subsidiaries is a party or by which it or any of its property or assets is bound or to which it is subject, or (iii) will cause a default by the Borrower, the General Partner or any Subsidiary Guarantor under any subscription agreement or any other organizational document of any Person in which the Borrower, the General Partner or any Consolidated Subsidiary has an interest, or cause a default under the partnership agreement, articles of incorporation or by laws (as applicable) of the Borrower, the General Partner or any Consolidated Subsidiary.

#### SECTION 4.4. Financial Information.

- (a) The Consolidated balance sheet of the Borrower, the General Partner, and their Consolidated Subsidiaries dated December 31, 1996 and the related Consolidated statements of the Borrower's financial position for the fiscal year then ended, audited by Arthur Andersen & Co., L.L.P., a copy of which has been delivered to the Agent fairly present, in conformity with GAAP, the Consolidated financial position of the Borrower, the General Partner, and their Consolidated Subsidiaries of such date and their results of operations and cash flows for such fiscal year.
- (b) The Consolidated balance sheet of the Borrower, the General Partner, and their Consolidated Subsidiaries for the period ending September 30, 1997, a copy of which has been delivered to the Agent, fairly present, in conformity with GAAP, the Consolidated financial position of the Borrower, the General Partner, and their Consolidated Subsidiaries as of such date and their Consolidated results of operations and cash flows for such period.
- (c) Since September 30, 1997, (i) there has been no material adverse change in the business, financial position or results of operations of the Borrower, the General Partner, and their Consolidated Subsidiaries and (ii) except

43

as previously disclosed to the Agent, none of the Borrower, the General Partner or any of their Consolidated Subsidiaries has incurred any material indebtedness or guaranty.

SECTION 4.5. Litigation. There is no material action, suit or proceeding pending against, or to the actual knowledge of the Borrower, after due inquiry, threatened against or adversely affecting, (i) the Borrower, the General Partner or any of their Subsidiaries, (ii) the Loan Documents or any of the transactions contemplated by the Loan Documents or (iii) any of its assets, before any court or arbitrator or any governmental body, agency or official in which there is a reasonable possibility of an adverse decision which could, individually, or in the aggregate materially adversely affect the business, Consolidated financial position or Consolidated results of operations of the Borrower, the General Partner or their Consolidated Subsidiaries or which in any manner draws into question the validity of this Agreement or the other Loan Documents.

# SECTION 4.6. Compliance with ERISA.

- (a) The transactions contemplated by the Loan Documents will not constitute a nonexempt prohibited transaction (as such term is defined in Section 4975 of the Code or Section 406 of ERISA) that could subject the Agent or the Banks to any tax or penalty or prohibited transactions imposed under Section 4975 of the Code or Section 502(i) of ERISA.
  - (b) Each member of the ERISA Group has fulfilled its obligations under

the minimum funding standards of ERISA and the Internal Revenue Code with respect to each Plan and is in compliance in all material respects with the presently applicable provisions of ERISA and the Internal Revenue Code with respect to each Plan. No member of the ERISA Group has (i) sought a waiver of the minimum funding standard under Section 412 of the Internal Revenue Code in respect of any Plan, (ii) failed to make any contribution or payment to any Plan or Multiemployer Plan or in respect of any Benefit Arrangement, or made any amendment to any Plan or Benefit Arrangement, which has resulted or could result in the imposition of a Lien or the posting of a bond or other security under ERISA or the Internal Revenue Code or (iii) incurred any liability under Title IV of ERISA other than a liability to the PBGC for premiums under Section 4007 of ERISA.

SECTION 4.7. Environmental Matters. In the ordinary course of its business, the Borrower conducts a periodic review of the effect of Environmental Laws on the business, operations and properties of the Borrower and its Subsidiaries, including, without limitation, the Real Property

44

Assets, in the course of which it seeks to identify and evaluate applicable liabilities and costs (including, without limitation, any capital or operating expenditures required as a matter of Environmental Law for clean-up or closure of properties presently or previously owned, any capital or operating expenditures required as a matter of Environmental Law to achieve or maintain compliance with Environmental Law or as a condition of any license, permit or contract to which Borrower is a party or a beneficiary, any related constraints on operating activities, including any periodic or permanent shutdown of any facility or reduction in the level of or change in the nature of operations conducted thereat, any costs or liabilities in connection with off-site disposal of wastes or Hazardous Substances, and any actual or potential liabilities to third parties, including employees, and any related costs and expenses). On the basis of this review, the Borrower has reasonably concluded that such associated potential liabilities and costs, including the costs of compliance with Environmental Laws, are unlikely to have a Material Adverse Effect.

SECTION 4.8. Taxes. The Borrower, the General Partner and their Subsidiaries have filed all United States Federal income tax returns and all other material tax returns which are required to be filed by them and have paid all taxes due and payable pursuant to such returns or pursuant to any assessment received by the Borrower or any Subsidiary. The charges, accruals and reserves on the books of the Borrower, the General Partner and their Subsidiaries in respect of taxes or other governmental charges are, in the reasonable judgment of the Borrower, adequate.

SECTION 4.9. Full Disclosure. All information heretofore furnished by or on behalf of the Borrower, the General Partner and their Subsidiaries to the Agent or any Bank for purposes of or in connection with this Agreement or any transaction contemplated hereby is, and all such information hereafter furnished by the Borrower or the General Partner or any Subsidiary Guarantor to the Agent or any Bank will be, true and accurate in all material respects on the date as of which such information is stated. The Borrower and the General Partner have disclosed to the Banks in writing any and all facts which, in Borrower's and the General Partner's reasonable judgment, materially and adversely affect or may affect (to the extent the Borrower and the General Partner can now reasonably foresee), the business, operations or financial condition of the Borrower, the General Partner, and their Consolidated Subsidiaries, taken as a whole, or the ability of the Borrower or the General Partner or any Subsidiary Guarantor to perform its obligations under this Agreement or the other Loan Documents in any material respect.

45

SECTION 4.10. Solvency. On the Closing Date and after giving effect to the transactions contemplated by the Loan Documents occurring on the Closing Date, each of Borrower, the General Partner and any Subsidiary Guarantor will be Solvent.

SECTION 4.11. Use of Proceeds; Margin Regulations. All proceeds of the Loans will be used by the Borrower only in accordance with the provisions of this Agreement. No part of the proceeds of any Loan will be used by the Borrower to purchase or carry any Margin Stock or to extend credit to others for the expressed purpose of purchasing or carrying any Margin Stock. Neither the making of any Loan nor the use of the proceeds thereof will violate or be inconsistent with the provisions of Regulations G, T, U or X of the Federal Reserve Board.

SECTION 4.12. Governmental Approvals. No order, consent, approval, license, authorization, or validation of, or filing, recording or registration with, or exemption by, any governmental or public body or authority, or any subdivision thereof, is required to authorize, or is required in connection with the execution, delivery and performance of any Loan Document or the consummation of any of the transactions contemplated thereby other than those that have already been duly made or obtained and remain in full force and effect.

SECTION 4.13. Investment Company Act; Public Utility Holding Company

Act. The Borrower is not (x) an "investment company" or a company "controlled" by an "investment company", within the meaning of the Investment Company Act of 1940, as amended, (y) a "holding company" or a "subsidiary company" of a "holding company" or an "affiliate" of either a "holding company" or a "subsidiary company" within the meaning of the Public Utility Holding Company Act of 1935, as amended, or (z) subject to any other federal or state law or regulation which purports to restrict or regulate its ability to borrow money.

SECTION 4.14. Closing Date Transactions. On the Closing Date and immediately prior to the making of the Loans, the transactions (other than the making of the Loans) intended to be consummated on the Closing Date will have been consummated in accordance with all applicable laws. All material consents and approvals of, and all material filings and registrations with, and all other material actions by, any Person required in order to make or consummate such transactions have been obtained, given, filed or taken and are in full force and effect.

SECTION 4.15. Representations and Warranties in Loan Documents. All representations and warranties made by the Borrower in the Loan Documents are true and correct in all

46

material respects as of the date of this Agreement and as of any date that Borrower is expressly obligated to confirm the same under this Agreement.

SECTION 4.16. Patents, Trademarks, Etc. The Borrower, the General Partner, and their Consolidated Subsidiaries have obtained and hold in full force and effect all patents, trademarks, service marks, trade names, copyrights and other such rights, free from burdensome restrictions, which are necessary for the operation of their business as presently conducted, the impairment of which is likely to have a Material Adverse Effect. To the Borrower's knowledge, no material product, process, method, substance, part or other material presently sold by or employed by the Borrower or its Consolidated Subsidiaries in connection with such business infringes any patent, trademark, service mark, trade name, copyright, license or other such right owned by any other Person. There is not pending or, to the Borrower's or the General Partner's knowledge, threatened any claim or litigation against or affecting the Borrower, the General Partner or their Consolidated Subsidiaries contesting any of their respective rights to sell or use any such product, process, method, substance, part or other material.

SECTION 4.17. Ownership of Property. Schedule 4.17(a) attached hereto and made a part hereof sets forth all the real property owned or leased by the Borrower and Persons in which the Borrower, directly or indirectly, owns an interest as of the Closing Date. As of the Closing Date, the Borrower and such Persons have good and insurable fee simple title (or leasehold title if so designated on Schedule 4.17(a) to all of such real property, subject to customary encumbrances and liens as of the date of this Agreement. As of the date of this Agreement, there are no mortgages, deeds of trust, indentures, debt instruments or other agreements creating a Lien against any of the Real Property Assets except as disclosed on Schedule 4.17(b).

SECTION 4.18. No Default. No Default or Event of Default exists under or with respect to any Loan Document. The Borrower (nor the General Partner nor any Consolidated Subsidiary) is not in default in any material respect beyond any applicable grace period under or with respect to any other material agreement, instrument or undertaking to which it is a party or by which it or any of its property is bound in any respect, the existence of which default is likely to result in a Material Adverse Effect.

SECTION 4.19. Licenses, Etc. Each of the Borrower, the General Partner and each of their Consolidated Subsidiaries) has obtained and holds in full force and effect, all material franchises, licenses, permits, certificates, authorizations, qualifications, accreditations, ease-

47

ments, rights of way and other consents and approvals which are necessary for the operation of its business as presently conducted, the absence of which is likely to have a Material Adverse Effect.

SECTION 4.20. Compliance With Law. The Borrower, the General Partner and each of their Consolidated Subsidiaries and each of the Real Property Assets is in compliance with all material laws, rules, regulations, orders, judgments, writs and decrees, including, without limitation, all building and zoning ordinances and codes, the failure to comply with which is likely to have a Material Adverse Effect.

SECTION 4.21. No Burdensome Restrictions. The Borrower, the General Partner and each of their Consolidated Subsidiaries is not a party to any agreement or instrument or subject to any other obligation or any charter or corporate or partnership restriction, as the case may be, which, individually or in the aggregate, is likely to have a Material Adverse Effect except in the event of a default there under.

SECTION 4.22. Brokers' Fees. Neither the Borrower nor the General Partner has dealt with any broker or finder with respect to the transactions contemplated by the Loan Documents or otherwise in connection with this Agreement.

SECTION 4.23. Labor Matters. There are no collective bargaining agreements or Multiemployer Plans covering any employees of the Borrower, the General Partner, or any of their Consolidated Subsidiaries.

SECTION 4.24. Insurance. The Borrower, the General Partner and each of its Consolidated Subsidiaries currently maintains all insurance which is required to be maintained by Section 5.3 hereof.

SECTION 4.25. Organizational Documents. The documents delivered pursuant to Section 3.1(e) constitute, as of the Closing Date, all of the organizational documents (together with all amendments and modifications thereof) of the Borrower. The Borrower represents that it has delivered to the Agent true, correct and complete copies of each of the documents set forth in Section 3.1(e).

SECTION 4.26. Principal Offices. The principal office, chief executive office and principal place of business of each of the Borrower, the General Partner and each Subsidiary Guarantor is 505 Montgomery Street, San Francisco, California.

#### 48 ARTICLE V

#### AFFIRMATIVE AND NEGATIVE COVENANTS

The Borrower covenants and agrees that, so long as any Bank has any Commitment hereunder or any Obligations remain unpaid:

SECTION 5.1. Information. The Borrower will deliver to each of the Banks:

- (a) as soon as reasonably available and in any event within 95 days after the end of each fiscal year of the Borrower, a Consolidated balance sheet of the Borrower, the General Partner, and their Consolidated Subsidiaries as of the end of such fiscal year and the related Consolidated statements of operations for such fiscal year prepared by Arthur Andersen & Co., L.L.P. or other independent public accountants of nationally recognized standing;
- (b) as soon as available and in any event within 50 days after the end of each of the first three quarters of each fiscal year of the Borrower, (i) a Consolidated balance sheet of the Borrower, the General Partner, and their Consolidated Subsidiaries as of the end of such quarter and the related Consolidated statements of operations for such quarter and for the portion of the Borrower's fiscal year ended at the end of such quarter, all certified (subject to normal year-end adjustments) as to fairness of presentation, GAAP and consistency by the chief financial officer or the chief accounting officer of the Borrower; (ii) an acquisition status report, with respect to each Real Property Asset acquired during such quarter, in form reasonably satisfactory to the Agent, setting forth all acquisition activity during such quarterly period, including a description of such Real Property Asset and the Acquisition Price thereof and (iii) such other information reasonably requested by the Agent or any Bank;
- (c) simultaneously with the delivery of each set of financial statements referred to in clauses (a) and (b) above, a certificate of the chief financial officer or the chief accounting officer of the Borrower (i) setting forth in reasonable detail the calculations required to establish whether the Borrower was in compliance with the requirements of Section 5.9 on the date of such financial statements; (ii) stating whether any Default, Event of Default or Mandatory Prepayment Event exists on the date of such certificate and with respect to a Mandatory Prepayment Event, whether it existed at any time during the period covered by such financial statements, and, if any Default, Event of Default or Mandatory Prepayment Event then exists, setting forth the details thereof and the action which the Borrower is taking

4 9

or proposes to take with respect thereto; and (iii) certifying (x) that such financial statements fairly present the financial condition and the results of operations of the Borrower on the dates and for the periods indicated, on the basis of GAAP, with respect to the Borrower subject, in the case of interim financial statements, to normally recurring year-end adjustments, and (y) that such officer has reviewed the terms of the Loan Documents and has made, or caused to be made under his or her supervision, a review in reasonable detail of the business and condition of the Borrower during the period beginning on the date through which the last such review was made pursuant to this Section 5.1(c) (or, in the case of the first certification pursuant to this Section 5.1(c), the Closing Date) and ending on a date not more than ten (10) Domestic Business Days

prior to the date of such delivery and that (1) on the basis of such financial statements and such review of the Loan Documents, no Event of Default existed under Section 6.1(b) with respect to Section 5.9 at or as of the date of said financial statements, and (2) on the basis of such review of the Loan Documents and the business and condition of the Borrower, to the actual knowledge of such officer, no Default or Event of Default under any other provision of Section 6.1 occurred or, if any such Default or Event of Default has occurred and is then continuing, specifying the nature and extent thereof and, if continuing, the action the Borrower proposes to take in respect thereof and (3) on the basis of such review of the Loan Documents and the business and condition of the Borrower, no Mandatory Prepayment Event then exists or has existed during the period since the last review pursuant to this Section 5.1(c). Such certificate shall set forth the calculations required to establish the matters described in clause (i) above;

(d) (i) within seven (7) days after the chief financial officer or chief accounting officer of the Borrower, the General Partner, or any Consolidated Subsidiary of any of the foregoing obtains knowledge of any Default or a Mandatory Prepayment Event, if such Default or Mandatory Prepayment Event is then continuing, a certificate of such officer setting forth the details thereof and the action which the Borrower is taking or proposes to take with respect thereto; (ii) promptly and in any event within ten(10) days after the chief financial officer or chief accounting officer of the Borrower, the General Partner or any Consolidated Subsidiary of any of the foregoing obtains knowledge thereof, notice of (x) any litigation or governmental proceeding pending or actions threatened against the Borrower, the General Partner, any Consolidated Subsidiary or the Real Property Assets as to which there is a reason able possibility of an adverse determination and which, if adversely determined, is likely to individually or in the aggregate, result in a Material Adverse Effect, and (y) any

50

other event, act or condition which is likely to result in a Material Adverse Effect.

- (e) promptly upon the mailing thereof to the shareholders of the Borrower generally, copies of all financial statements, reports and proxy statement so mailed;
- (f) promptly upon the filing thereof, copies of all registration statements (other than the exhibits thereto and any registration statements on Form S-8 or its equivalent) and reports on Forms 10-K, 10-Q and 8-K (or their equivalents) which the General Partner shall have filed with the Securities and Exchange Commission;
- (g) promptly and in any event within ten (10) Domestic Business Days after the Borrower obtains actual knowledge of any of the following events, a certificate of the Borrower, executed by an officer of the Borrower, specifying the nature of such condition and the Borrower's or, if the Borrower has actual knowledge thereof, the Environmental Affiliate's proposed initial response thereto: (i) the receipt by the Borrower, or, if the Borrower has actual knowledge thereof, any of the Environmental Affiliates of any written communication, whether from a governmental authority, citizens group, employee or otherwise, that alleges that the Borrower, or, if the Borrower has actual knowledge thereof, any of the Environmental Affiliates, is not in compliance with applicable Environmental Laws, and such noncompliance is likely to have a Material Adverse Effect, (ii) the Borrower shall obtain actual knowledge that there exists any Environmental Claim pending or threatened against the Borrower or any Environmental Affiliate or (iii) the Borrower obtains actual knowledge of any release, emission, discharge or disposal of any Hazardous Substances that is likely to form the basis of any Environmental Claim against the Borrower or any Environmental Affiliate;
- (h) within ten (10) Domestic Business Days after receipt of any material notices or correspondence from any company or agent for any company providing insurance coverage to the Borrower relating to any material loss of the Borrower, copies of such notices and correspondence;
- (i) no less than ten (10) Domestic Business Days prior to a sale, transfer or conveyance of any Borrowing Base Property, Borrower shall deliver a certificate of the chief financial officer or the chief accounting officer of the Borrower certifying that such officer has reviewed the terms of the Loan Documents and has made, or caused to be made under his or her supervision, a review in reasonable detail of the business and condition of the Borrower during the period beginning on the date through which the last such review was made pursuant to Section 5.1(c) hereof and ending

on a date not more than twenty (20) Domestic Business Days prior to the date of such delivery and that (1) on the basis of such review of the Loan Documents and assuming such sale, transfer or conveyance is actually consummated, no Mandatory Prepayment Event exists and no Event of Default exists under Section 6.1(b) with respect to Section 5.9 at or as of the date of said sale, transfer or conveyance

- and (2) on the basis of such review of the Loan Documents and the business and condition of the Borrower and assuming the Transfer is actually consummated, to the actual knowledge of such officer, no Default or Event of Default under any other provision of Section 6.1 occurred or, if any such Default or Event of Default has occurred and is then continuing, specifying the nature and extent thereof and, if continuing, the action the Borrower proposes to take in respect thereof;
- (j) within 50 days after the end of each quarter of each fiscal year of Borrower, an updated Schedule 4.17(a) and 4.17(b), certified by the chief financial officer or chief accounting officer of the Borrower as true, correct and complete as of the date such updated schedules are delivered;
- (k) within 50 days after June 30 and December 31, a statement containing a listing of all new construction projects and Real Property Assets then undergoing significant rehabilitation (collectively, "Development Projects");
- (1) within 30 days after filing of the annual income tax return with the Internal Revenue Service, a certificate of the chief financial officer or chief accounting officer of the Borrower certifying that General Partner is properly classified and continues to qualify as a real estate investment trust under the Internal Revenue Code and has taken all actions consistent with maintaining such status;
- (m) simultaneously with delivery of the information required by Sections 5.1(a) and (b), a statement of Borrowing Base Net Operating Cash Flow with respect to each Borrowing Base Property and a list of all Borrowing Base Properties;
- (n) promptly upon receipt thereof, any notice or communication from any Rating Agency regarding any change in Borrower's Credit Rating;
- (o) from time to time such additional information regarding the financial position or business of the Borrower and its Subsidiaries as the Agent, at the request of any Bank, may reasonably request in writing; and

52

- (p) within 50 days after the end of each quarter of each fiscal year of Borrower, a certificate of the chief financial officer or chief accounting officer of Borrower certifying whether or not each Borrowing Base Property has maintained the Required Occupancy Level for the previous twelve month period (as of the end of such quarter).
- SECTION 5.2. Payment of Obligations. The Borrower, the General Partner and each of their Consolidated Subsidiaries will pay and discharge, at or before maturity, all its respective material obligations and liabilities, including, without limitation, any obligation pursuant to any agreement by which it or any of its properties is bound and any tax liabilities, except where such tax liabilities may be contested in good faith by appropriate proceedings, and will maintain in accordance with GAAP, appropriate reserves for the accrual of any of the same.

# SECTION 5.3. Maintenance of Property; Insurance.

- (a) The Borrower will keep (or cause to be kept through its leases at the respective Real Property Assets), and will cause each Subsidiary to keep, all property useful and necessary in its business, including without limitation the Real Property Assets, in good repair, working order and condition, ordinary wear and tear excepted.
- (b) The Borrower currently maintains, or causes its tenants to maintain, insurance at 100% replacement cost insurance coverage (subject to customary deductibles) in respect of each of the Real Property Assets, as well as commercial general liability insurance (including "builders' risk") against claims for personal, and bodily injury and/or death, to one or more persons, or property damage, as well as workers' compensation insurance, in each case with respect to the Real Property Assets with insurers having an A.M. Best policyholders' rating of not less than A-IX in amounts that prudent owner of assets such as the Real Property Assets would maintain.
- SECTION 5.4. Conduct of Business and Maintenance of Existence. The Borrower and the General Partner will continue to engage in, and will cause each Subsidiary Guarantor to continue to engage in, business of the same general type as now conducted by the Borrower, the General Partner or such Subsidiary Guarantor, as applicable, and will preserve, renew and keep in full force and effect, its corporate existence and its respective rights, privileges and franchises necessary or desirable in the normal conduct of business.

SECTION 5.5. Compliance with Laws. The Borrower and the General Partner will comply (and will cause each of

their Subsidiaries to comply) in all material respects with all applicable laws, ordinances, rules, regulations, and requirements of governmental authorities (including, without limitation, Environmental Laws, and all zoning and building codes with respect to the Real Property Assets, all laws, rules and regulations with respect to the General Partner's status as a real estate investment trust under the Code and ERISA and the rules and regulations thereunder) except where the necessity of compliance therewith is contested in good faith by appropriate proceedings.

SECTION 5.6. Inspection of Property, Books and Records. The Borrower and the General Partner will keep (and will cause each of their Subsidiaries to keep) proper books of record and account in which full, true and correct entries shall be made of all material financial matters and transactions in relation to its business and activities; and will permit representatives of any Bank at such Bank's expense to visit and inspect any of its properties (subject to the terms of the applicable leases), including without limitation the Real Property Assets, to examine and make abstracts from any of its books and records and to discuss its affairs, finances and accounts with its officers, employees and independent public accountants, all at such reasonable times and as often as may reasonably be desired.

SECTION 5.7. Existence. The Borrower and the General Partner and each Subsidiary Guarantor shall do or cause to be done, all things reasonably necessary to preserve and keep in full force and effect its existence and its tradenames, licenses, permits, certificates, authorizations, qualifications, accreditations, easements, rights of way and other rights, consents and approvals the nonexistence of which is likely to have a Material Adverse Effect.

SECTION 5.8. Certain Requirements for the Borrowing Base Properties. At all times (based upon the average occupancy level for the prior twelve month period) (i) no single tenant shall account for more than 5% of the aggregate base rents from the Borrowing Base Properties and (ii) no single Separate Parcel shall account for more than 15% of the aggregate base rents from the Borrowing Base Properties, taken as a whole. Notwithstanding the foregoing, (a) the government of the United States of America and its agencies (including, without limitation, the General Services Administration) shall be excluded from the restriction set forth in the first sentence of this Section 5.8 and (b) single tenants that hold Investment Grade Ratings and are approved by the Agent, in its sole discretion, may account for up to 10% of the aggregate base rents from the Borrowing Base Properties.

54

# SECTION 5.9. Financial Covenants.

- (a) Total Liabilities. Total Liabilities will at no time exceed fifty percent (50%) of the Combined Gross Asset Value, plus the sum of Cash and Cash Equivalents held by the Borrower, the General Partner or any Consolidated Subsidiary plus accounts receivable of the Borrower, the General Partner or any Consolidated Subsidiary, less Intangible Assets (as defined in the definition of Consolidated Tangible Net Worth) and deferred rents.
- (b) Dividends. Neither the Borrower, the General Partner nor any Consolidated Subsidiary will declare any dividends in excess of 95% of its Funds From Operations, except that the General Partner may declare dividends in excess thereof (i) to maintain its status as a real estate investment trust under the Code or (ii) to distribute 100% of its taxable income (computed in accordance with the Code).
- (c) Limits on Negative Pledge. None of the Borrower, the General Partner or any Subsidiary will agree to limits on Liens on Unsecured Assets of the Borrower, the General Partner or such Subsidiary, except as may otherwise be required pursuant to the terms of this Agreement.
- (d) Fixed Rate Indebtedness. All Non-Recourse Debt of the Borrower, the General Partner and any Subsidiaries shall be Fixed Rate Indebtedness.
- (e) Debt Maturity Dates. The stated maturity or termination dates of any Debt of the Borrower, the General Partner or any Subsidiary shall not be prior to the Maturity Date; except that Borrower, the General Partner and their Subsidiaries may incur Debt with earlier maturity or termination dates provided that the aggregate outstanding amount of such Debt at any one time shall not exceed five percent (5%) of Combined Gross Asset Value.
- (f) Limitation on Secured Debt. Secured Debt of the Borrower, the General Partner and the Consolidated Subsidiaries shall at no time exceed thirty-five percent (35%) of Combined Gross Asset Value.
- (g) Limitation on Unimproved Land Investment. Unimproved Land Value of the Borrower, the General Partner, and the Consolidated Subsidiaries, together with the Borrower's and the General Partner's pro rata shares with respect to Minority Holdings and Joint Ventures, shall at no time exceed five percent (5%) of Combined Gross Asset Value.
  - (h) Minimum Consolidated Tangible Net Worth. Consolidated Tangible Net

Partner, and the Consolidated Subsidiaries shall at no time be less than 75% of the Consolidated Tangible Net Worth of the Borrower, the General Partner, and the Consolidated Subsidiaries as of the Closing Date, which amount shall be in creased by an amount equal to ninety percent (90%) of the net proceeds of any public or private sale by the Borrower of common or preferred stock subsequent to the Closing Date.

- (i) Limitation on Construction Asset Costs. Construction Asset Costs of the Borrower, the General Partner and their Subsidiaries shall at no time exceed five percent (5%) of Combined Gross Asset Value.
- (j) Limitation on Joint Ventures. The aggregate Gross Asset Value of Real Property Assets held in Joint Ventures shall at no time exceed thirty-five percent (35%) of Combined Gross Asset Value.
- (k) Fixed Charge Coverage. The ratio of Adjusted EBITDA to Fixed Charges (for any period of four consecutive fiscal quarters), as of the last day of any quarter, shall be equal to or greater than 2:1.
- (1) Borrowing Base Properties Minimum Debt Service Coverage. As of the last day of each calendar quarter, the ratio of Borrowing Base Net Operating Cash Flow to Pro-Forma Debt Service shall be equal to or greater than 2:1.
- (m) Borrowing Base Properties Value Unsecured Debt Ratio. The ratio of Borrowing Base Properties Value to Unsecured Senior Debt shall at no time be less than 2:1.

SECTION 5.10. Restriction on Fundamental Changes. (a) The Borrower shall not enter into any merger or consolidation, unless the Borrower is the surviving entity, or liquidate, wind-up or dissolve (or suffer any liquidation or dissolution), discontinue its business or convey, lease, sell, transfer or otherwise dispose of, in one transaction or series of transactions, all or any substantial part of its business or property, whether now or hereafter acquired. Subject to other provisions of this Agreement, nothing in this Section 5.10 shall be deemed to prohibit (i) the leasing of portions of the Real Property Assets or an entire Real Property Asset in the ordinary course of business for occupancy by the tenants thereunder or (ii) the sale of such Real Property Assets in the ordinary course of Borrower's business or (iii) the sale of additional equity interests in the General Partner pursuant to a public or privately placed equity offering of common or preferred stock or (iv) the issuance of additional limited partnership interests in the Borrower, subject to Section 6.1 hereof.

56

(b) The Borrower shall not amend its partnership agreement or certificate of limited partnership and the General Partner shall not amend its articles of incorporation, by-laws, or other organizational documents without the Agent's consent, which shall not be unreasonably withheld or delayed.

SECTION 5.11. Liens; Release of Liens. None of the Borrower, the General Partner or any of their Subsidiaries (including any Subsidiary Guarantor) shall at any time during the Term directly or indirectly create, incur, assume or permit to exist any Lien for borrowed monies or any other Lien (except for Permitted Liens) unless the same is being contested in good faith or the same is discharged, bonded off or paid within thirty (30) days of filing of such Lien, on or with respect to any Borrowing Base Property. Notwithstanding the foregoing, the Borrower may obtain a release from the terms of this Agreement of any Borrowing Base Property provided that such Borrower has complied with Section 2.9(a) and prior to or simultaneously with such release (i) such Borrower shall pay to the Agent any amounts due pursuant to Section 2.9(a), and (ii) Borrower delivers to the Agent a certificate from its chief financial officer or chief accounting officer certifying that at the time of the release all of the covenants contained in Sections 5.8 through 5.12, 5.16 through 5.17 are and after giving effect to the transaction shall continue to be true and accurate in all respects. In the event that Borrower notifies the Agent that a Separate Parcel that originally formed a part of a Borrowing Base Property be released from the terms of this Agreement and Borrower otherwise complies with the provisions hereof with respect thereto, the value of such Separate Parcel (and the remaining portion of the Borrowing Base Property) will be determined by Agent at the time of the release in its sole discretion.

SECTION 5.12. Sale of Borrowing Base Properties. Prior to the sale or transfer of any Borrowing Base Property, the Borrower shall (i) deliver prior written notice to the Agent, (ii) deliver to the Agent a certificate from its chief financial officer or chief accounting officer certifying that at the time of such sale or other disposal (based on pro-forma calculations for the previous period assuming that such Borrowing Base Property was not a Borrowing Base Property for the relevant period) all of the covenants contained in Sections 5.8 through 5.12, 5.16 through 5.17 are and after giving effect to the transaction shall continue to be true and accurate in all respects, and (iii) pay to the

Agent an amount equal to that required pursuant to Section 2.9(a). In the event that Borrower notifies the Agent that a Separate Parcel that originally formed a part of a Borrowing Base Property is to be sold or transferred, the value of the remaining portion of the Borrowing Base Property will be

5

determined by Agent at the time of sale or transfer in its sole discretion.

SECTION 5.13. Changes in Business. None of the Borrower, the General Partner or any Subsidiary Guarantor shall enter into any business which is substantially different from that conducted by such entity on the Closing Date, after giving effect to the transactions contemplated by the Loan Documents.

SECTION 5.14. Fiscal Year; Fiscal Quarter. Neither the Borrower nor the General Partner shall change its fiscal year or any of its fiscal quarters, without Agent's prior written consent, which consent shall not be unreasonably withheld or delayed.

SECTION 5.15. Margin Stock. None of the proceeds of the Loan will be used by Borrower or the General Partner, directly or indirectly, for the purpose, whether immediate, incidental or ultimate, of buying or carrying any Margin Stock.

SECTION 5.16. Restrictions on Recourse Debt. Until such time as Borrower (or the General Partner, as applicable) shall receive at least one (1) Investment Grade Rating, from either S&P or Moody's, none of the Borrower, the General Partner, or any Consolidated Subsidiary shall create, incur or guaranty any Recourse Debt unless such Recourse Debt is Unsecured Debt which has an Investment Grade Rating. Notwithstanding the foregoing, if Borrower (or the General Partner, as applicable) receives a rating that is not In vestment Grade from either S&P or Moody's, until such time as Borrower (or the General Partner, as applicable) has received an Investment Grade Rating from each of S&P and Moody's, none of the Borrower, the General Partner, or any Consolidated Subsidiary shall create, incur or guaranty any Recourse Debt unless such Recourse Debt is Unsecured Debt which has an Investment Grade Rating.

SECTION 5.17. Covenant Restrictions. No Debt of Borrower, the General Partner, or any Consolidated Subsidiary incurred after the date hereof shall contain any covenant or restriction which is more restrictive than any covenant or restriction contained in this Agreement or any other Loan Documents.

### ARTICLE VI

# DEFAULTS

58

SECTION 6.1. Events of Default. If one or more of the following events ("Events of Default") shall have occurred and be continuing:

- (a) the Borrower shall fail to (i) pay when due any principal on any Loan, or (ii) pay when due any interest on any Loan or any fees or any other amount payable hereunder and such failure shall continue for three (3) Domestic Business Days;
- (b) the Borrower shall fail to observe or perform any covenant contained in Section 5.3, or Sections 5.8 to 5.17 inclusive;
- (c) the Borrower shall fail to observe or perform any covenant or agreement contained in this Agreement (other than those covered by clause (a) or (b) above) for 30 days after written notice thereof has been given to the Borrower by the Agent at the request of any Bank;
- (d) any representation, warranty, certification or statement made by the Borrower in this Agreement or in any certificate, financial statement or other document delivered pursuant to this Agreement shall prove to have been incorrect in any material respect when made (or deemed made);
- (e) The Borrower, the General Partner or any Consolidated Subsidiary shall default in the payment when due (whether by scheduled maturity, required prepayment, acceleration, demand or otherwise) of any amount owing in respect of any Debt (other than the Obligations) and such default shall continue beyond the giving of any required notice and the expiration of any applicable grace period; or the Borrower shall default in the performance or observance of any material obligation or material conditions with respect to any such Debt or any other event shall occur or condition exist beyond the giving of any required notice and the expiration of any applicable grace period, if the effect of such default, event or condition is to accelerate the maturity of any such indebtedness or to permit (without any further requirement of notice or lapse of time) the holder or holders thereof, or any trustee or agent for such holders, to accelerate the maturity of any such indebtedness shall become or be declared to be due and payable prior to its stated maturity

other than as a result of a regularly scheduled payment.

(f) the Borrower or the General Partner or any Subsidiary Guarantor shall commence a voluntary case or other proceeding seeking liquidation, reorganization or other relief with respect to itself or its debts under any bankruptcy, insolvency or other similar law now or hereafter in effect or seeking the appointment of a trustee,

50

receiver, liquidator, custodian or other similar official of it or any substantial part of its property, or shall consent to any such relief or to the appointment of or taking possession by any such official in an involuntary case or other proceeding commenced against it, or shall make a general assignment for the benefit of creditors, or shall fail generally to pay its debts as they become due:

- (g) an involuntary case or other proceeding shall be commenced against the Borrower, the General Partner or any Subsidiary Guarantor seeking liquidation, reorganization or other relief with respect to it or its debts under any bankruptcy, insolvency or other similar law now or hereafter in effect or seeking the appointment of a trustee, receiver, liquidator, custodian or other similar official of it or any substantial part of its property, and such involuntary case or other proceeding shall remain undismissed and unstayed for a period of 60 days; or an order for relief shall be entered against the Borrower under the federal bankruptcy laws as now or hereafter in effect;
- (h) one or more judgments or decrees in an aggregate amount of Five Million Dollars (\$5,000,000) or more shall be entered by a court or courts of competent jurisdiction against the Borrower, the General Partner or any Consolidated Subsidiaries (other than any judgment as to which, and only to the extent, a reputable insurance company has acknowledged coverage of such claim in writing or has acknowledged in writing its willingness to defend any such claim under a reservation of rights) and (i) any such judgments or decrees shall not be stayed, discharged, paid, bonded or vacated within twenty (20) days or (ii) enforcement proceedings shall be commenced by any creditor on any such judgments or decrees;
- (i) (i) a judgment or decree with respect to any Environmental Claim shall have been entered against the Borrower or any Environmental Affiliate or any Real Property Asset by a court of competent jurisdiction, (ii) any release, emission, discharge or disposal of any Hazardous Substances shall have occurred, and such event is reasonably likely to form the basis of an Environmental Claim by a government agency with jurisdiction against the Borrower or any Environmental Affiliate or any Real Property Asset thereof, or (iii) the Borrower or the Environmental Affiliates shall have failed to obtain any Environmental Approval necessary for the ownership, or operation of its business, property or assets or any such Environmental Approval shall be revoked, terminated, or otherwise cease to be in full force and effect, in each case, if the existence of such condition has had or is reasonably likely to have a Material Adverse Effect;

60

- (j) the General Partner shall cease to qualify as a real estate investment trust under the Code;  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left$
- $\mbox{(k)}$  the Borrower shall cease to be managed by the General Partner or a Subsidiary of the General Partner;
- (1) there shall be a change in the majority of the Board of Directors of the General Partner during any twelve month period;
- (m) any Person (including affiliates of such Person) shall acquire more than twenty percent (20%) of the common shares of the General Partner;
- (n) any Person (including affiliates of such Person) shall acquire more than twenty percent (20%) of the limited partnership interests of the Borrower;
- (o) if, any Termination Event with respect to a Plan shall occur as a result of which Termination Event or Events any member of the ERISA Group has incurred or may incur any liability to the PBGC or any other Person and the sum (determined as of the date of occurrence of such Termination Event) of the insufficiency of such Plan and the insufficiency of any and all other Plans with respect to which such a Termination Event shall occur and be continuing (or, in the case of a Multi-Employer Plan with respect to which a Termination Event described in clause (ii) of the definition of Termination Event shall occur and be continuing, the liability of the Borrower and the ERISA Affiliates related thereto) is equal to or greater than \$1,000,000 and in the case of a Termination Event with respect to a Plan of any ERISA Affiliate other than any Borrower, the liability therefor could reasonably be asserted against any member of the ERISA Group; or

(p) if any member of the ERISA Group shall commit a failure described in Section  $402\,(f)\,(1)$  of ERISA or Section  $412\,(n)\,(1)$  of the Code and the amount of the lien determined under Section  $402\,(f)\,(3)$  of ERISA or Section  $412\,(n)\,(3)$  of the Code that could reasonably be expected to be imposed on any member of the ERISA Group or their assets in respect of such failure shall be equal to or greater than \$1,000,000.

SECTION 6.2. Rights and Remedies. (a) Upon the occurrence of any Event of Default described in Sections 6.1(f) or (g), the Commitments shall immediately terminate and the unpaid principal amount of, and any and all accrued interest on, the Loans and any and all accrued fees and other Obligations hereunder shall automatically become immediately due and payable, with all additional interest from time to time accrued thereon and without presentation, demand, or protest or other requirements of any kind

61

(including, without limitation, valuation and appraisement, diligence, presentment, notice of intent to demand or accelerate and notice of acceleration), all of which are hereby expressly waived by the Borrower; and upon the occurrence and during the continuance of any other Event of Default, the Agent may and at the direction of the Required Banks shall (until the Agent receives such written direction, it may, but shall not be obligated to, take such action, or refrain from taking such action with respect to such Event of Default as it shall deem advisable in its sole discretion), by written notice to the Borrower, terminate the Commitments, and may, and at the direction of the Required Banks shall (until the Agent receives such written direction, it may, but shall not be obligated to, take such action, or refrain from taking such action with respect to such Event of Default as it shall deem advisable in its sole discretion), in addition to the exercise of all rights and remedies permitted Agent and the Banks at law or equity, declare the unpaid principal amount of and any and all accrued and unpaid interest on the Loans and any and all accrued fees and other Obligations hereunder to be, and the same shall thereupon be, immediately due and payable with all additional interest from time to time accrued thereon and without presentation, demand, or protest or other requirements of any kind other than as provided in the Loan Documents (including, without limitation, valuation and appraisement, diligence, presentment, notice of intent to demand or accelerate and notice of acceleration), all of which are hereby expressly waived by the Borrower to the extent permitted by law.

(b) Notwithstanding anything to the contrary contained in this Agreement or in any other Loan Document, the Agent and the Banks each agree that any exercise or enforcement of the rights and remedies granted the Agent or the Banks under this Agreement or at law or in equity with respect to this Agreement or any other Loan Documents shall be commenced and maintained by the Agent on behalf of the Banks.

SECTION 6.3. Notice of Default. The Agent shall give notice to the Borrower under Section 6.1(c) promptly upon being requested to do so by any Bank and shall thereupon notify all the Banks thereof.

### ARTICLE VII

## THE AGENT

SECTION 7.1. Appointment and Authorization. Each Bank irrevocably appoints and authorizes the Agent to take such action as agent on its behalf and to exercise such powers under this Agreement and the other Loan Documents as are

62

delegated to the Agent by the terms hereof or thereof, together with all such powers as are reasonably incidental thereto. Only Agent (and not one or more of the Banks) shall have the authority to deal directly with the Borrower under this Agreement and each Bank acknowledges that all notices, demands or requests from such Bank to Borrower must be forwarded to Agent for delivery to the Borrower. Each Bank acknowledges that Borrower has no obligation to act or refrain from acting on instructions or demands of one or more Banks absent written instructions from Agent in accordance with its rights and authority hereunder.

SECTION 7.2. Agent and Affiliates. Morgan shall have the same rights and powers under this Agreement as any other Bank and may exercise or refrain from exercising the same as though it were not the Agent, and Morgan and its affiliates may accept deposits from, lend money to, and generally engage in any kind of business with the Borrower or any Subsidiary or affiliate of the Borrower as if it were not the Agent hereunder, and the term "Bank" and "Banks"

SECTION 7.3. Action by Agent. The obligations of the Agent hereunder are only those expressly set forth herein. Without limiting the generality of the foregoing, the Agent shall not be required to take any action with respect to any Default, except as expressly provided in Article VI.

SECTION 7.4. Consultation with Experts. The Agent may consult with legal counsel (who may be counsel for the Borrower), independent public accountants and other experts selected by it and shall not be liable for any action taken or omitted to be taken by it in good faith in accordance with the advice of such counsel, accountants or experts.

SECTION 7.5. Liability of Agent. Neither the Agent nor any of its affiliates nor any of their respective directors, officers, agents or employees shall be liable for any action taken or not taken by it in connection herewith (i) with the consent or at the request of the Required Banks or (ii) in the absence of its own gross negligence or willful misconduct. Neither the Agent nor any of its directors, officers, agents or employees shall be responsible for or have any duty to ascertain, inquire into or verify (i) any statement, warranty or representation made in connection with this Agreement or any borrowing hereunder; (ii) the performance or observance of any of the covenants or agreements of the Borrower; (iii) the satisfaction of any condition specified in Article III, except receipt of items required to be delivered to the Agent; or (iv) the validity, effectiveness or genuineness of this Agreement, the other Loan Documents or any other instrument or writing furnished in connection herewith. The Agent shall not incur any

63

liability by acting in reliance upon any notice, consent, certificate, statement, or other writing (which may be a bank wire, telex or similar writing) believed by it to be genuine or to be signed by the proper party or parties.

SECTION 7.6. Indemnification. Each Bank shall, ratably in accordance with its Commitment, indemnify the Agent, its affiliates and their respective directors, officers, agents and employees (to the extent not reimbursed by the Borrower as may be required under this Agreement) against any cost, expense (including counsel fees and disbursements), claim, demand, action, loss or liability (except such as result from such indemnitees' gross negligence or willful misconduct) that such indemnitees may suffer or incur in connection with this Agreement, the other Loan Documents or any action taken or omitted by such indemnitees hereunder.

SECTION 7.7. Credit Decision. Each Bank acknowledges that it has, independently and without reliance upon the Agent or any other Bank, and based on such documents and information as it has deemed appropriate, made its own credit analysis and decision to enter into this Agreement. Each Bank also acknowledges that it will, independently and without reliance upon the Agent or any other Bank, and based on such documents and information as it shall deem appropriate at the time, continue to make its own credit decisions in taking or not taking any action under this Agreement.

SECTION 7.8. Successor Agent. The Agent may resign at any time by giving notice thereof to the Banks and the Borrower. Upon any such resignation, the Required Banks shall have the right to appoint a successor Agent and, provided that no Event of Default shall have occurred and be continuing, the appointment of such successor Agent shall be subject to the consent of Borrower, which shall not be unreasonably withheld or delayed provided that any such successor Agent is then a Bank hereunder. Furthermore, in the event that at any time Morgan is the Agent and Morgan assigns its entire interest as a Bank hereunder to an Assignee as permitted by Section 9.6(c) hereof, which Assignee is not an affiliate of Morgan, then Morgan shall offer to resign as Agent, which resignation shall only become effective if the Required Banks accept such resignation in writing within twenty (20) Domestic Business Days after it has been tendered by Morgan. If the Required Banks do not timely accept such resignation, then the resignation shall be deemed to be withdrawn and Morgan shall continue as Agent pursuant to the terms hereof. In addition, upon the affirmative vote of the Required Banks that Agent has acted (or failed to act) with gross negligence or committed an act of willful misconduct in its capacity as agent for the Banks hereunder, the Agent shall immediately tender its resigna-

tion. If no successor Agent shall have been so appointed by the Required Banks, and shall have accepted such appointment, within 30 days after the retiring Agent gives notice of resignation, then the retiring Agent may, on behalf of the Banks, appoint a successor Agent, which shall be a commercial bank organized or licensed under the laws of the United States of America or of any State thereof and having a combined capital and surplus of at least \$50,000,000. Upon the acceptance of its appointment as the Agent hereunder by a successor Agent, such

successor Agent shall thereupon succeed to and become vested with all the rights and duties of the retiring Agent, and the retiring Agent shall be discharged from its duties and obligations hereunder. After any retiring Agent's resignation hereunder as Agent, the provisions of this Article shall inure to its benefit as to any actions taken or omitted to be taken by it while it was the Agent.

#### ARTICLE VIII

#### CHANGE IN CIRCUMSTANCES

SECTION 8.1. Basis for Determining Interest Rate Inadequate or Unfair. If on or prior to the first day of any Interest Period for any Euro-Dollar Borrowing:

- (a) the Agent is advised by the Reference Bank that deposits in dollars (in the applicable amounts) are not being offered to the Reference Bank in the relevant market for such Interest Period, or
- (b) Banks having 50% or more of the aggregate amount of the Commitments advise the Agent that the Adjusted London Interbank Offered Rate as determined by the Agent will not adequately and fairly reflect the cost to such Banks of funding their Euro-Dollar Loans for such Interest Period, the Agent shall forthwith give notice thereof to the Borrower and the Banks, whereupon until the Agent notifies the Borrower that the circumstances giving rise to such suspension no longer exist, the obligations of the Banks to make Europa-Dollar Loans shall be suspended. Unless the Borrower notifies the Agent at least two Domestic Business Days before the date of any Euro-Dollar Borrowing for which a Notice of Borrowing has previously been given that it elects not to borrow on such date, such Borrowing shall instead be made as a Base Rate Borrowing.

SECTION 8.2. Illegality. If, on or after the date of this Agreement, the adoption of any applicable law, rule or regulation, or any change in any applicable law, rule or regulation, or any change in the interpretation or administration thereof by any governmental authority, central bank

65

or comparable agency charged with the interpretation or administration thereof, or compliance by any Bank (or its Euro-Dollar Lending Office) with any request or directive (whether or not having the force of law) of any such authority, central bank or comparable agency shall make it unlawful or impossible for any Bank (or its Euro-Dollar Lending Office) to make, maintain or fund its Euro-Dollar Loans and such Bank shall so notify the Agent, the Agent shall forthwith give notice thereof to the other Banks and the Borrower, whereupon until such Bank notifies the Borrower and the Agent that the circumstances giving rise to such suspension no longer exist, the obligation of such Bank to make Euro-Dollar Loans shall be suspended. Before giving any notice to the Agent pursuant to this Section, such Bank shall designate a different Euro-Dollar Lending Office if such designation will avoid the need for giving such notice and will not, in the judgment of such Bank, be otherwise disadvantageous to such Bank. If such Bank shall determine that it may not lawfully continue to maintain and fund any of its outstanding Euro-Dollar Loans to maturity and shall so specify in such notice, the Borrower shall immediately prepay in full the then outstanding principal amount of each such Euro-Dollar Loan, together with accrued interest thereon. Concurrently with prepaying each such Euro-Dollar Loan, the Borrower shall borrow a Base Rate Loan in an equal principal amount from such Bank (on which interest and principal shall be payable contemporaneously with the related Euro-Dollar Loans of the other Banks), and such Bank shall make such a Base Rate Loan.

### SECTION 8.3. Increased Cost and Reduced Return.

(a) If, on or after the date hereof, the adoption of any applicable law, rule or regulation, or any change in any applicable law, rule or regulation, or any change in the interpretation or administration thereof by any governmental authority, central bank or comparable agency charged with the interpretation or administration thereof, or compliance by any Bank (or its Applicable Lending Office) with any request or directive (whether or not having the force of law) of any such authority, central bank or comparable agency shall impose, modify or deem applicable any reserve (including, without limitation, any such requirement imposed by the Board of Governors of the Federal Reserve System (but excluding with respect to any Euro-Dollar Loan any such requirement reflected in an applicable Euro-Dollar Reserve Percentage)), special deposit, insurance assessment or similar requirement against assets of, deposits with or for the account of, or credit extended by, any Bank (or its Applicable Lending Office) or shall impose on any Bank (or its Applicable Lending Office) or on the London interbank market any other condition affecting its Euro-Dollar Loans, its Note, or its obligation to make Euro-Dollar Loans, and

the result of any of the foregoing is to increase the cost to such Bank (or its Applicable Lending Office) of making or maintaining any Euro-Dollar Loan, or to reduce the amount of any sum received or receivable by such Bank (or its Applicable Lending Office) under this Agreement or under its Note with respect thereto, by an amount deemed by such Bank to be material, then, within 15 days after demand by such Bank (with a copy to the Agent), the Borrower shall pay to such Bank such additional amount or amounts as will compensate such Bank for such increased cost or reduction; provided, however, that such amounts shall be no greater than that which such Bank is generally charging other borrowers similarly situated to Borrower.

- (b) If any Bank shall have determined that, after the date hereof, the adoption of any applicable law, rule or regulation regarding capital adequacy, or any change in any such law, rule or regulation, or any change in the interpretation or administration thereof by any governmental authority, central bank or comparable agency charged with the interpretation or administration thereof, or any request or directive regarding capital adequacy (whether or not having the force of law) of any such authority, central bank or comparable agency, has or would have the effect of reducing the rate of return on capital of such Bank (or its Parent) as a consequence of such Bank's obligations hereunder to a level below that which such Bank (or its Parent) could have achieved but for such adoption, change, request or directive (taking into consideration its policies with respect to capital adequacy) by an amount deemed by such Bank to be material, then from time to time, within 15 days after demand by such Bank (with a copy to the Agent), the Borrower shall pay to such Bank such additional amount or amounts as will compensate such Bank (or its Parent) for such reduction; provided, however, that such amount shall be no greater than that which such Bank is generally charging other borrowers similarly situated to Borrower.
- (c) Each Bank will promptly notify the Borrower and the Agent of any event of which it has knowledge, occurring after the date hereof, which will entitle such Bank to compensation pursuant to this Section and will designate a different Applicable Lending Office if such designation will avoid the need for, or reduce the amount of, such compensation and will not, in the judgment of such Bank, be otherwise disadvantageous to such Bank. A certificate of any Bank claiming compensation under this Section and setting forth the additional amount or amounts to be paid to it hereunder shall be conclusive in the absence of manifest error. In determining such amount, such Bank may use any reasonable averaging and attribution methods.

67

(d) Notwithstanding anything to the contrary contained herein, no Bank shall demand compensation for any increased cost, reduction or capital referred to above in Section 8.3(a) or (b) if it shall not at the time be the general policy and practice of such Bank to demand such compensation in similar circumstances from similarly situated borrowers.

### SECTION 8.4. Taxes.

- (a) Any and all payments by the Borrower to or for the account of any Bank or the Agent hereunder or under any other Loan Document shall be made free and clear of and without deduction for any and all present or future taxes, duties, levies, imposts, deductions, charges or withholdings, and all liabilities with respect thereto, excluding, in the case of each Bank and the Agent, taxes imposed on its income, and franchise taxes imposed on it, by the jurisdiction under the laws of which such Bank or the Agent (as the case may be) is organized or any political subdivision thereof and, in the case of each Bank, taxes imposed on its income, and franchise or similar taxes imposed on it, by the jurisdiction of such Bank's Applicable Lending Office or any political subdivision thereof (all such non-excluded taxes, duties, levies, imposts, deductions, charges, withholdings and liabilities being hereinafter referred to as "Taxes"). If the Borrower shall be required by law to deduct any Taxes from or in respect of any sum payable hereunder or under any Note to any Bank or the Agent, (i) the sum payable shall be increased as necessary so that after making all required deductions (including deductions applicable to additional sums payable under this Section 8.4) such Bank or the Agent (as the case may be) receives an amount equal to the sum it would have received had no such deductions been made, (ii) the Borrower shall make such deductions, (iii) the Borrower shall pay the full amount deducted to the relevant taxation authority or other authority in accordance with applicable law and (iv) the Borrower shall furnish to the Agent, at its address referred to in Section 9.1, the original or a certified copy of a receipt evidencing payment thereof.
- (b) In addition, the Borrower agrees to pay any present or future stamp or documentary taxes and any other excise or property taxes, or charges or similar levies which arise from any payment made hereunder or under any Note or from the execution or delivery of, or otherwise with respect to, this Agreement or any Note (hereinafter referred to as "Other Taxes").
- (c) The Borrower agrees to indemnify each Bank and the Agent for the full amount of Taxes or Other Taxes (including, without limitation, any Taxes  $\frac{1}{2}$

68

be) and any liability (including penalties, interest and expenses) arising therefrom or with respect thereto. This indemnification shall be made within 15 days from the date such Bank or the Agent (as the case may be) makes demand therefor.

- (d) Each Bank organized under the laws of a jurisdiction outside the United States, on or prior to the date of its execution and delivery of this Agreement in the case of each Bank listed on the signature pages hereof and on or prior to the date on which it becomes a Bank in the case of each other Bank, and from time to time thereafter if requested in writing by the Borrower (but only so long as such Bank remains lawfully able to do so), shall provide the Borrower with Internal Revenue Service form 1001 or 4224, as appropriate, or any successor form prescribed by the Internal Revenue Service, certifying that such Bank is entitled to benefits under an income tax treaty to which the United States is a party which reduces the rate of withholding tax on payments of interest or certifying that the income receivable pursuant to this Agreement is effectively connected with the conduct of a trade or business in the United States. If the form provided by a Bank at the time such Bank first becomes a party to this Agreement indicates a United States interest withholding tax rate in excess of zero, withholding tax at such rate shall be considered excluded from "Taxes" as defined in Section 8.4(a).
- (e) For any period with respect to which a Bank has failed to provide the Borrower with the appropriate form pursuant to Section 8.4(d) (unless such failure is due to a change in treaty, law or regulation occurring subsequent to the date on which a form originally was required to be provided), such Bank shall not be entitled to indemnification under Section 8.4(a) with respect to Taxes imposed by the United States; provided, however, that should a Bank, which is otherwise exempt from or subject to a reduced rate of withholding tax, become subject to Taxes because of its failure to deliver a form required hereunder, the Borrower shall take such steps as such Bank shall reasonably request to assist such Bank to recover such Taxes.
- (f) If the Borrower is required to pay additional amounts to or for the account of any Bank pursuant to this Section 8.4, then such Bank will change the jurisdiction of its Applicable Lending Office so as to eliminate or reduce any such additional payment which may thereafter accrue if such change, in the judgment of such Bank, is not otherwise disadvantageous to such Bank.
- (g) If circumstances subsequently change so that it is no longer unlawful for an affected Bank to make or maintain Euro-Dollar Loans as contemplated hereunder, such Bank will,

69

as soon as reasonably practicable after such Bank becomes aware of such change in circumstances, notify the Borrower and the Agent and upon receipt of such notice, the obligations of such Bank to make or continue Euro-Dollar Loans or to convert Base Rate Loans into Euro-Dollar Loans shall be reinstated.

SECTION 8.5. Base Rate Loans Substituted for Affected Euro-Dollar Loans. If (i) the obligation of any Bank to make Euro-Dollar Loans has been suspended pursuant to Section 8.2 or (ii) any Bank has demanded compensation under Section 8.3 or 8.4 with respect to its Euro-Dollar Loans and the Borrower shall, by at least five Euro-Dollar Business Days' prior notice to such Bank through the Agent, have elected that the provisions of this Section shall apply to such Bank, then, unless and until such Bank notifies the Borrower that the circumstances giving rise to such suspension or demand for compensation no longer exist:

- (a) all Loans which would otherwise be made by such Bank as Euro-Dollar Loans shall be made instead as Base Rate Loans (on which interest and principal shall be payable contemporaneously with the related Euro-Dollar Loans of the other Banks), and
- (b) after each of its Euro-Dollar Loans has been repaid, all payments of principal which would otherwise be applied to repay such Euro-Dollar Loans shall be applied to repay its Base Rate Loans instead.

#### ARTICLE IX

#### MISCELLANEOUS

any party hereunder shall be in writing (including bank wire, facsimile, facsimile transmission or similar writing) and shall be given to such party: (x) in the case of the Borrower or the Agent, at its address or facsimile number set forth on the signature pages hereof, (y) in the case of any Bank, at its address or facsimile number set forth in its Administrative Questionnaire or (z) in the case of any party, such other address or facsimile number as such party may hereafter specify for the purpose by notice to the Agent and the Borrower. Each such notice, request or other communication shall be effective (i) if given by facsimile, when such facsimile is transmitted to the facsimile number specified in this Section and the appropriate answer back is received, (ii) if given by mail, 72 hours after such communication is deposited in the mails with first class postage prepaid, addressed as aforesaid or

70

(iii) if given by any other means, when delivered at the address specified in this Section; provided that notices to the Agent under Article II or Article VIII shall not be effective until received.

SECTION 9.2. No Waivers. No failure or delay by the Agent or any Bank or Borrower in exercising any right, power or privilege hereunder or under any Note shall operate as a waiver thereof nor shall any single or partial exercise thereof preclude any other or further exercise thereof or the exercise of any other right, power or privilege. The rights and remedies herein provided shall be cumulative and not exclusive of any rights or remedies provided by law.

#### SECTION 9.3. Expenses; Indemnification.

- (a) The Borrower shall pay (i) all reasonable out-of-pocket expenses of the Agent, including, without limitation, appraisal fees, engineering fees, and fees and disbursements of Skadden, Arps, Slate, Meagher & Flom LLP, counsel for the Agent, as well as fees and disbursements of internal counsel, in connection with the preparation, syndications and administration of this Agreement, the Loan Documents and the documents and instruments referred to therein, and further modifications or syndications of the Facility in connection therewith, the administration of the Loans, any waiver or consent hereunder or any amendment or modification hereof or any Default or Event of Default hereunder, and (ii) if an Event of Default occurs, all reasonable out-of-pocket expenses incurred by the Agent and each Bank, including fees and disbursements of counsel for the Agent and each of the Banks, in connection with the enforcement of the Loan Documents and the instruments referred to therein and such Event of Default and collection, bankruptcy, insolvency and other enforcement proceedings resulting therefrom.
- (b) The Borrower agrees to indemnify the Agent and each Bank, their respective affiliates and the respective directors, officers, agents and employees of the foregoing (each an "Indemnitee") and hold each Indemnitee harmless from and against any and all liabilities, losses, damages, costs and expenses of any kind, including, without limitation, the reasonable fees and disbursements of counsel, which may be incurred by such Indemnitee in connection with any investigative, administrative or judicial proceeding (whether or not such Indemnitee shall be designated a party thereto) that may at any time (including, without limitation, at any time following the payment of the Obligations) be imposed on, asserted against or incurred by any Indemnitee as a result of, or arising out of, or in any way related to or by reason of, (i) any of the transactions contemplated by the Loan Documents or the execution, delivery or performance of any Loan Document, (ii) any violation by the Bor-

71

rower or the Environmental Affiliates of any applicable Environmental Law, (iii) any Environmental Claim arising out of the management, use, control, ownership or operation of property or assets by the Borrower or any of the Environmental Affiliates, including, without limitation, all on-site and off-site activities involving Hazardous Substances, (iv) the breach of any environmental  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left($ representation or warranty set forth herein, (v) the grant to the Agent and the Banks of any Lien in any property or assets of the Borrower or any stock or other equity interest in the Borrower, and (vi) the exercise by the Agent and the Banks of their rights and remedies (including, without limitation, foreclosure) under any agreements creating any such Lien (but excluding, as to any Indemnitee, any such losses, liabilities, claims, damages, expenses, obligations, penalties, actions, judgments, suits, costs or disbursements incurred by reason of (i) the gross negligence or willful misconduct of such Indemnitee as finally determined by a court of competent jurisdiction, (ii) the breach of this Agreement by such Indemnitee, as finally determined by a court of competent jurisdiction and (iii) any investigative, administrative or judicial proceeding imposed or asserted against any Indemnitee by any bank regulatory agency or by any equity holder of such Indemnitee). The Borrower's obligations under this Section shall survive the termination of this Agreement and the payment of the Obligations.

(c) The Borrower shall pay, and hold the Agent and each of the Banks harmless from and against, any and all present and future U.S. stamp, recording, transfer and other similar foreclosure related taxes with respect to the

foregoing matters and hold the Agent and each Bank harmless from and against any and all liabilities with respect to or resulting from any delay or omission (other than to the extent attributable to such Bank) to pay such taxes.

SECTION 9.4. Sharing of Set-Offs. In addition to any rights now or hereafter granted under applicable law or otherwise, and not by way of limitation of any such rights, upon the occurrence and during the continuance of any Event of Default, each Bank is hereby authorized at any time or from time to time, without presentment, demand, protest or other notice of any kind to the Borrower or to any other Person, any such notice being hereby expressly waived, to set off and to appropriate and apply any and all deposits (general or special, time or demand, provisional or final) and any other indebtedness at any time held or owing by such Bank (including, without limitation, by branches and agencies of such Bank wherever located) to or for the credit or the account of the Borrower against and on account of the Obligations of the Borrower then due and payable to such Bank under this Agreement or under any of the other Loan Documents, including, without limitation, all interests in

72

Obligations purchased by such Bank. Each Bank agrees that if it shall, by exercising any right of set-off or counterclaim or otherwise, receive payment of a proportion of the aggregate amount of principal and interest due with respect to any Note held by it which is greater than the proportion received by any other Bank in respect of the aggregate amount of principal and interest due with respect to any Note held by such other Bank, the Bank receiving such proportionately greater payment shall purchase such participations in the Notes held by the other Banks, and such other adjustments shall be made, as may be required so that all such payments of principal and interest with respect to the Notes held by the Banks shall be shared by the Banks pro rata; provided that nothing in this Section shall impair the right of any Bank to exercise any right of set-off or counterclaim it may have and to apply the amount subject to such exercise to the payment of indebtedness of the Borrower other than its indebtedness under the Notes. The Borrower agrees, to the fullest extent it may effectively do so under applicable law, that any holder of a participation in a Note, whether or not acquired pursuant to the foregoing arrangements, may exercise rights of set-off or counterclaim and other rights with respect to such participation as fully as if such holder of a participation were a direct creditor of the Borrower in the amount of such participation. Notwithstanding anything to the contrary contained herein, any Bank may, by separate agreement with the Borrower, waive its right to set off contained herein or granted by law and any such written waiver shall be effective against such Bank under this Section 9.4.

SECTION 9.5. Amendments and Waivers. Any provision of this Agreement or the Notes or other Loan Documents may be amended or waived if, but only if, such amendment or waiver is in writing and is signed by the Borrower and the Required Banks (and, if the rights or duties of the Agent are affected thereby, by the Agent); provided that no such amendment or waiver shall, unless signed by all the Banks, (i) increase or decrease the Commitment of any Bank (except for a ratable decrease in the Commitments of all Banks) or subject any Bank to any additional obligation, or increase the Maximum Loan Amount, (ii) reduce the principal of or rate of interest on any Loan or any fees hereunder, except as provided below, (iii) postpone the date fixed for any payment of principal of or interest on any Loan or any fees hereunder or for any reduction or termination of any Commitment, (iv) change the percentage of the Commitments or of the aggregate unpaid principal amount of the Notes, or the number of Banks, which shall be required for the Banks or any of them to take any action under this Section or any other provision of this Agreement, (v) release any guarantor or any Guaranty, (vi) modify any Guaranty, or (vii) modify this Section 9.5.

73

#### SECTION 9.6. Successors and Assigns.

- (a) The provisions of this Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns, except that the Borrower may not assign or otherwise transfer any of its rights under this Agreement or the other Loan Documents without the prior written consent of all Banks except as permitted by Section 5.10 hereof.
- (b) Any Bank may at any time grant to one or more banks or other institutions (each a "Participant") participating interests in its Commitment or any or all of its Loans. In the event of any such grant by a Bank of a participating interest to a Participant, whether or not upon notice to the Borrower and the Agent, such Bank shall remain responsible for the performance of its obligations hereunder, and the Borrower and the Agent shall continue to deal solely and directly with such Bank in connection with such Bank's rights and obligations under this Agreement. Any agreement pursuant to which any Bank may grant such a participating interest shall provide that such Bank shall retain the sole right and responsibility to enforce the obligations of the Borrower

hereunder including, without limitation, the right to approve any amendment, modification or waiver of any provision of this Agreement; provided that such participation agreement may provide that such Bank will not agree to any modification, amendment or waiver of this Agreement described in clause (i), (ii), (iii) or (iv) of Section 9.5 without the consent of the Participant. The Borrower agrees that each Participant shall, to the extent provided in its participation agreement, be entitled to the benefits of Article VIII with respect to its participating interest. An assignment or other transfer which is not permitted by subsection (c) or (d) below shall be given effect for purposes of this Agreement only to the extent of a participating interest granted in accordance with this subsection (b).

(c) Any Bank may at any time assign to one or more banks or other institutions (each an "Assignee") all, or a proportionate part of all, of its rights and obligations under this Agreement, the Notes and the other Loan Documents, and such Assignee shall assume such rights and obligations, pursuant to an Assignment and Assumption Agreement in substantially the form of Exhibit C hereto executed by such Assignee and such transferor Bank, with (and subject to) the subscribed consent of the Borrower and the Agent which consent shall not be unreasonably withheld; provided that if an Assignee is an affiliate of such transferor Bank, no such consent shall be required provided that the rating of such affiliate's senior unsecured indebtedness shall be at least investment grade at such time (although nothing

74

contained herein shall limit the right of any Bank to assign its interest herein as aforesaid to any successor by merger or consolidation); provided further, until such time as an Event of Default has occurred and subject to the provisions of subsection (d) of this Section 9.6 and any reduction pursuant to Section 2.10(c) hereof, at all times during the Term, Morgan or an affiliate of Morgan shall retain a minimum Commitment of \$10,000,000 unless (i) required by law, regulation, administrative decree or court order to divest all or any part of such Commitment or (ii) a lesser amount is consented to by Borrower; and provided further that, upon the occurrence and during the continuation of an Event of Default, a Bank may assign its interest herein to an affiliate, regardless of rating and furthermore that Borrower shall have no right to consent to any Assignee. Upon execution and delivery of such instrument and payment by such Assignee to such transferor Bank of an amount equal to the purchase price agreed between such transferor Bank and such Assignee, such Assignee shall be a Bank party to this Agreement and shall have all the rights and obligations of a Bank with a Commitment as set forth in such instrument of assumption, and the transferor Bank shall be released from its obligations hereunder to a corresponding extent, and no further consent or action by any party shall be required. Upon the consummation of any assignment pursuant to this subsection (c), the transferor Bank, the Agent and the Borrower shall make appropriate arrangements so that, if required, a new Note is issued to the Assignee. In connection with any such assignment, the transferor Bank shall pay to the Agent an administrative fee for processing such assignment in the amount of \$2,500. If the Assignee is not incorporated under the laws of the United States of America or a state thereof, it shall deliver to the Borrower and the Agent certification as to exemption from deduction or withholding of any United States federal income taxes in accordance with Section 8.4.

- (d) Any Bank may at any time assign all or any portion of its rights under this Agreement and its Note to a Federal Reserve Bank. No such assignment shall release the transferor Bank from its obligations hereunder. Promptly upon being notified in writing of such transfer, Agent shall notify Borrower thereof.
- (e) No Assignee, Participant or other transferee of any Bank's rights shall be entitled to receive any greater payment under Section 8.3 or 8.4 than such Bank would have been entitled to receive with respect to the rights transferred, unless such transfer is made with the Borrower's prior written consent or by reason of the provisions of Section 8.2, 8.3 or 8.4 requiring such Bank to designate a different Applicable Lending Office under certain circum-

75

stances or at a time when the circumstances giving rise to such greater payment  $\operatorname{did}$  not exist.

SECTION 9.7. Collateral. Each of the Banks represents to the Agent and each of the other Banks that it in good faith is not relying upon any "margin stock" (as defined in Regulation U) as collateral in the extension or maintenance of the credit provided for in this Agreement.

SECTION 9.8. Governing Law; Submission to Jurisdiction. (a) THIS AGREEMENT AND THE OTHER LOAN DOCUMENTS AND THE RIGHTS AND OBLIGATIONS OF THE PARTIES HEREUNDER AND THEREUNDER SHALL BE CONSTRUED IN ACCORDANCE WITH AND BE GOVERNED BY THE LAWS OF THE STATE OF NEW YORK.

(b) Any legal action or proceeding with respect to this Agreement or

any other Loan Document and any action for enforcement of any judgment in respect thereof may be brought in the courts of the State of New York or of the United States of America for the Southern District of New York, and, by execution and delivery of this Agreement, the Borrower hereby accepts for itself and in respect of its property, generally and unconditionally, the non-exclusive jurisdiction of the aforesaid courts and appellate courts from any thereof. The Borrower irrevocably consents to the service of process out of any of the aforementioned courts in any such action or proceeding by the hand delivery, or mailing of copies thereof by registered or certified mail, postage prepaid, to the Borrower at its address set forth below. The Borrower hereby irrevocably waives, to the extent permitted by applicable law, any objection which it may now or hereafter have to the laying of venue of any of the aforesaid actions or proceedings arising out of or in connection with this Agreement or any other Loan Document brought in the courts referred to above and hereby further irrevocably waives, to the extent permitted by applicable law, and agrees not to plead or claim in any such court that any such action or proceeding brought in any such court has been brought in an inconvenient forum. Nothing herein shall affect the right of the Agent, any Bank or any holder of a Note to serve process in any other manner permitted by law or to commence legal proceedings or otherwise proceed against the Borrower in any other jurisdiction.

Section 9.9. Marshalling; Recapture. Neither the Agent nor any Bank shall be under any obligation to marshall any assets in favor of the Borrower or any other party or against or in payment of any or all of the Obligations. To the extent any Bank receives any payment by or on behalf of the Borrower, which payment or any part thereof is subsequently invalidated, declared to be fraudulent or preferential, set aside or required to be repaid to the Borrower or its estate, trustee, receiver, custodian or any other party

76

under any bankruptcy law, state or federal law, common law or equitable cause, then to the extent of such payment or repayment, the Obligation or part thereof which has been paid, reduced or satisfied by the amount so repaid shall be reinstated by the amount so repaid and shall be included within the liabilities of the Borrower to such Bank as of the date such initial payment, reduction or satisfaction occurred.

SECTION 9.10. Counterparts; Integration; Effectiveness. This Agreement may be signed in any number of counterparts, each of which shall be an original, with the same effect as if the signatures thereto and hereto were upon the same instrument. This Agreement constitutes the entire agreement and understanding among the parties hereto and supersedes any and all prior agreements and understandings, oral or written, relating to the subject matter hereof. This Agreement shall become effective upon receipt by the Agent of counterparts hereof signed by each of the parties hereto (or, in the case of any party as to which an executed counterpart shall not have been received, receipt by the Agent in form satisfactory to it of telegraphic, telex or other written confirmation from such party of execution of a counterpart hereof by such party).

SECTION 9.11. WAIVER OF JURY TRIAL. EACH OF THE BORROWER, THE AGENT AND THE BANKS HEREBY IRREVOCABLY WAIVES ANY AND ALL RIGHT TO TRIAL BY JURY IN ANY LEGAL PROCEEDING ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE TRANSACTIONS CONTEMPLATED HEREBY.

SECTION 9.12. Survival. All indemnities set forth herein shall survive the execution and delivery of this Agreement and the other Loan Documents and the making and repayment of the Loans hereunder.

SECTION 9.13. Domicile of Loans. Each Bank may transfer and carry its Loans at, to or for the account of any domestic or foreign branch office, subsidiary or affiliate of such Bank.

SECTION 9.14. Limitation of Liability. No claim may be made by the Borrower or any other Person against the Agent or any Bank or the affiliates, directors, officers, employees, attorneys or agent of any of them for any consequential or punitive damages in respect of any claim for breach of contract or any other theory of liability arising out of or related to the transactions contemplated by this Agreement or by the other Loan Documents, or any act, omission or event occurring in connection therewith; and the Borrower hereby waives, releases and agrees not to sue upon any claim for any such damages, whether or not accrued and whether or not known or suspected to exist in its favor.

7

SECTION 9.15. Recourse. All obligations, covenants and agreements of Borrower contained in or evidenced by this Agreement, the Notes and any Loan Document shall be fully recourse to Borrower and each and every asset of Borrower. Notwithstanding the foregoing, no recourse under or upon any obligation, covenant, or agreement contained in this Agreement or the Note or any Loan Document shall be had against any officer, director, limited partner, shareholder or employee of Borrower or of the General Partner (each, a

"Non-Recourse Party") and no such Non-Recourse Party shall be personally liable for payment of the Loans or other amounts due in respect thereof (all such liability being expressly waived and released by each Bank and the Agent). In no event shall the foregoing limitation on recourse with respect to any Non-Recourse Party be deemed to limit (a) the liability of the General Partner under the General Partner Guaranty, which shall be fully recourse to the General Partner and each and every asset of the General Partner or (b) the liability of any Subsidiary Guarantor under any Subsidiary Guaranty, which shall be fully recourse to each such Subsidiary Guarantor and each and every asset of each such Subsidiary Guarantor.

SECTION 9.16. Confidentiality. Each Bank and the Agent agrees that it shall maintain confidentiality with regard to nonpublic information concerning the Borrower or the General Partner obtained from the Borrower or the General Partner pursuant to this Agreement, provided that the Banks and the Agent shall not be precluded from making disclosure regarding such information: (i) to the Banks' and Agent's counsel, accountants and other professional advisors (who are, in each case, subject to this confidentiality agreement), (ii) to officers, directors, employees, agents and partners of each Bank, and the Agent who need to know such information (who are, in each case, subject to this confidentiality agreement), (iii) in response to a subpoena or order of a court or governmental agency, (iv) to any entity participating or considering participating in any credit made under this Agreement, provided, the Banks and Agent shall require that any such entity be subject to this Section 9.16, however, Banks and Agent shall have no duty to monitor any participating entity and shall have no liability in the event that any participating entity violates this Section 9.16, (v) in connection with the enforcement of this Agreement, the Notes or the other Loan Documents, or (vi) as required by law, GAAP or applicable regulation. In connection with enforcing its rights pursuant to this Section 9.16, Borrower and the General Partner shall be entitled to the equitable remedies of specific performance and injunctive relief against the Agent or any Bank which shall breach the confidentiality provisions of this Section 9.16.

78

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed by their respective authorized officers as of the day and year first above written.

> AMB PROPERTY, L.P., a Delaware limited partnership

AMB PROPERTY CORPORATION, a Maryland Bv: corporation and its sole general

partner

By:

Name: Title:

505 Montgomery Street San Francisco, CA 94111 Attention: Chief Financial Officer Facsimile No.: (415) 394-9001

Commitment

Agent and Bank

\$55,000,000

MORGAN GUARANTY TRUST COMPANY OF NEW YORK

By: Name: Timothy O'Donovan

J.P. Morgan Services Inc.

500 Stanton Christiana Road

Newark, DE 19713-2107

Title: Vice President

Attention: Jennifer Van Landingham

Telecopy: (302) 634-4222

DOMESTIC AND EURO-DOLLAR

LENDING OFFICE:

J.P. Morgan Services Inc.

500 Stanton Christiana Road Newark, DE 19713-2107

Attention: Jennifer Van Landingham

Telecopy: (302) 634-4222

Signature Page to AMB Property, L.P. Second Amended and Restated  $$\operatorname{\textbf{Credit}}$$  Agreement

Commitment

Co-Agent and Bank

\$50,000,000

COMMERZBANK AKTIENGESELLSCHAFT, LOS AN

GELES BRANCH

By:\_

Name: Title:

By:

Name: Title:

DOMESTIC AND EURO-DOLLAR

LENDING OFFICE: Commerzbank AG

660 S. Figueroa Street Los Angeles, California Attention: Steve Larsen Telecopy: (213) 623-8223

and to:

Commerzbank AG

Two World Financial Center New York, NY 10281-1050

Attention: David Schwartz, Vice President

Telecopy: 212-266-7530

Signature Page to AMB Property, L.P. Second Amended and Restated  $$\operatorname{\textbf{Credit}}$$  Agreement

Commitment

Co-Agent and Bank

\$50,000,000

FLEET NATIONAL BANK

Ву:\_

Name:

Title:

DOMESTIC AND EURO-DOLLAR

LENDING OFFICE:

Fleet Bank

111 Westminster Street Providence, RI 02903 Attention: Debbie Fox Telecopy: (401) 278-5166

Signature Page to AMB Property, L.P. Second Amended and Restated  $$\operatorname{\textbf{Credit}}$$  Agreement

Commitment

Co-Agent and Bank

\$50,000,000

NATIONSBANK OF TEXAS, N.A.

Ву:\_

Name: Title: DOMESTIC AND EURO-DOLLAR LENDING OFFICE:

NationsBank of Texas, N.A. 901 Main Street, 51st Floor Dallas, Texas 75202-3714 Attn: David Howard Telecopy: (214) 508-0085

Signature Page to AMB Property, L.P. Second Amended and Restated Credit Agreement

Commitment

Co-Agent and Bank

\$50,000,000

PNC BANK, NATIONAL ASSOCIATION

Ву:\_

Name: Title:

DOMESTIC AND EURO-DOLLAR LENDING OFFICE:

PNC Bank One PNC Plaza 249 Fifth Avenue

Pittsburgh, PA 15222-2707 Attn: David Martens Telecopy: (412) 762-6500

Signature Page to AMB Property, L.P. Second Amended and Restated  $$\operatorname{\textbf{Credit}}$$  Agreement

Commitment

\$45,000,000

BANK OF AMERICA, National Trust and Sav

ings Association

Ву:\_\_

Name:

Bank

Title:

DOMESTIC AND EURO-CURRENCY

LENDING OFFICE:

Bank of America NT & SA CRESG National 9105

50 California Street, 11th floor

San Francisco, California 94111

Attn: Laurence Hughes Telecopy: (415) 445-4154

Signature Page to AMB Current Income Fund, Inc. Second Amended and Restated Credit Agreement

Commitment

Bank

\$35,000,000 DRESDNER BANK AG, NEW YORK AND GRAND

CAYMAN BRANCHES

By:\_ Name: Title:

By:

Name: Title:

DOMESTIC AND EURO-DOLLAR

LENDING OFFICE: Dresdner Bank AG

333 South Grand Avenue, Suite 1700

Los Angeles, CA 90071 Attention: Vitol Wiacek Telecopy: (213) 473-5450

Signature Page to AMB Property, L.P. Second Amended and Restated Credit Agreement

Commitment - ----- Bank

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\$25,000,000

THE BANK OF NOVA SCOTIA, acting through

its San Francisco Agency

By:

Name: Paul Stiplosek

Title: Relationship Manager

DOMESTIC AND EURO-DOLLAR LENDING OFFICE: Bank of Nova Scotia

580 California Street, 48th floor

San Francisco, CA 94104

Attn: Office Head, Real Estate Banking

Telecopy: (415) 397-0791

Signature Page to AMB Property, L.P. Second Amended and Restated Credit Agreement

Commitment - ----- Bank

\$30,000,000

CORESTATES BANK, N.A.

By:\_

Name:

Title:

DOMESTIC AND EURO-DOLLAR LENDING OFFICE:

CoreStates Bank FC 1-8-10-67

1339 Chestnut Street

Philadelphia, PA 19107-7618

Attn: R. Scott Relick, Vice President

Telecopy: 215-786-6381

Signature Page to AMB Property, L.P. Second Amended and Restated Credit Agreement

Commitment - ----- Bank

THE INDUSTRIAL BANK OF JAPAN, LIMITED LOS ANGELES AGENCY

Ву:		
Name:		
Title:		
Ву:		
Name:		
Title:		

DOMESTIC AND EURO-DOLLAR LENDING OFFICE:

Industrial Bank of Japan, Limited 350 South Grand Avenue, Suite 1500 Los Angeles, CA 90071 Attn: Hiroshi Maekawa Telecopy: 213-488-9840

Signature Page to AMB Property, L.P. Second Amended and Restated  $$\operatorname{\textbf{Credit}}$$  Agreement

Commitment Bank

\$15,000,000 UNION BANK OF CALIFORNIA, N.A.

By:\_\_\_\_\_\_Name: Title:

By:\_\_\_\_\_\_\_ Name: Title:

DOMESTIC AND EURO-DOLLAR LENDING OFFICE:

Union Bank of California, N.A. San Francisco Corporate Office 350 California Street, 7th Floor San Francisco, CA 94104 Attn: Diana Giacomini Telecopy: 415-433-7438

Signature Page to AMB Property, L.P. Second Amended and Restated Credit Agreement

Commitment Bank

\$30,000,000 BANKERS TRUST COMPANY

By:\_\_\_\_\_\_Name:
Title:

DOMESTIC AND EURO-DOLLAR LENDING OFFICE:

BT Alex Brown Company BT Plaza 130 Liberty Street New York, New York 10006 Attn: Kathleen McCabe Fax: (212) 669-0752

## Signature Page to AMB Property, L.P. Second Amended and Restated Credit Agreement

	Credit Agreement
Commitment	Bank 
\$40,000,000	SOCIETE GENERALE, Southwest Agency
	By: Name: Robert N. Delph Title: Vice President
	DOMESTIC AND EURO-DOLLAR LENDING OFFICE:
	Societe Generale Trammell Crow Center 2001 Ross Avenue, Suite 4800 Dallas, Texas 75201 Attn: Robert N. Delph Telecopy: (214) 979-2727
Cotal Commitments	
5500,000,000	MORGAN GUARANTY TRUST COMPANY OF NEW YORK, as Agent
	By: Name: Timothy O'Donovan Title: Vice President
	c/o J.P. Morgan Services Inc. 500 Stanton Christiana Road Newark, DE 19713-2107 Attn: Jennifer Van Landingham Telecopy: (302) 634-4222
	FUNDING INSTRUCTIONS: Morgan Guaranty Trust Company of New York 60 Wall Street New York, New York 10260-0060 ABA # 021 000 238
	For Credit to: Loan Department Account Number 999-99-090
	Reference: AMB Property, L.P.
	EXHIBIT A
	FORM OF NOTE
	NOTE
5	New York, New York
	, 199_

For value received, AMB Property, L.P., a Delaware limited partnership (the "Borrower"), promises to pay to the order of \_\_\_\_\_ (the "Bank"), for

the account of its Applicable Lending Office, the unpaid principal amount of each Loan made by the Bank to the Borrower pursuant to the Credit Agreement referred to below on the last day of the Interest Period relating to such Loan. The Borrower promises to pay interest on the unpaid principal amount of each such Loan on the dates and at the rate or rates provided for in the Credit Agreement. All such payments of principal and interest shall be made in lawful money of the United States in Federal or other immediately available funds at the office of Morgan Guaranty Trust Company of New York, 60 Wall Street, New York, New York.

All Loans made by the Bank, the respective types and maturities thereof and all repayments of the principal thereof shall be recorded by the Bank and, if the Bank so elects in connection with any transfer or enforcement hereof, appropriate notations to evidence the foregoing information with respect to each such Loan then outstanding may be endorsed by the Bank on the schedule attached hereto, or on a continuation of such schedule attached to and made a part hereof; provided that the failure of the Bank to make any such recordation or endorsement shall not affect the obligations of the Borrower hereunder or under the Credit Agreement.

This note is one of the Notes referred to in the Second Amended and Restated Revolving Credit Agreement dated as of November 26, 1997 among the Borrower, the banks listed on the signature pages thereof and Morgan Guaranty Trust Company of New York, as Agent and Commerzbank Aktiengesellschaft, Los Angeles Branch, Fleet National Bank, NationsBank of Texas, N.A. and PNC Bank, N.A., as Co-Agents (as the same may be amended from time to time, the "Credit Agreement"). Terms defined in the Credit Agreement are used

A-1

herein with the same meanings. Reference is made to the Credit Agreement for provisions for the prepayment hereof and the acceleration of the maturity hereof.

All obligations, covenants and agreements contained or evidenced in this Note, shall be fully recourse to Borrower and each and every asset of Borrower. Notwithstanding the foregoing, no recourse under or upon any obligation, covenant, agreement contained in this Note shall be had against any Non-Recourse Party (as defined in the Credit Agreement) and no such Non-Recourse Party shall be personally liable for payment of the Loans or other amounts due in respect thereof (all such liability being expressly waived and released by each Bank and the Agent). In no event shall the foregoing limitation on recourse with respect to any Non-Recourse Party be deemed to limit (a) the liability of the General Partner under the General Partner Guaranty, which shall be fully recourse to the General Partner and each and every asset of the General Partner or (b) the liability of any Subsidiary Guarantor under any Subsidiary Guaranty, which shall be fully recourse to each such Subsidiary Guarantor and each and every asset of each such Subsidiary Guarantor.

AMB PROPERTY, L.P.

By: AMB PROPERTY CORPORATION, a Maryland corporation and its sole general partner

By: \_\_\_\_\_\_Name: Title:

A-2

Note (cont'd)

LOANS AND PAYMENTS OF PRINCIPAL

- -----

Amount of Amount of Type of Principal Maturity Notation Date Loan Loan Repaid Date Made By

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A-3
ם חומוטעם
EXHIBIT B
See Attached.
B-1
EXHIBIT C
EARIDII
ASSIGNMENT AND ASSUMPTION AGREEMENT
AGREEMENT dated as of, 199_ among [ASSIGNOR] (the "Assignor"), [ASSIGNEE] (the "Assignee"), AMB PROPERTY, L.P. (the "Borrower") and MORGAN GUARANTY TRUST COMPANY OF NEW YORK, as Agent (the "Agent").
WITNESSETH
WHEREAS, this Assignment and Assumption Agreement (the "Assignment") relates to the Second Amended and Restated Revolving Credit Agreement dated as of November 26, 1997 (the "Credit Agreement") among the Borrower, the Assignor and the other Banks party thereto, as Banks, and the Agent;
WHEREAS, as provided under the Credit Agreement, the Assignor has a Commitment to make Loans to the Borrower in an aggregate principal amount at any time outstanding not to exceed \$;
WHEREAS, Loans made to the Borrower by the Assignor under the Credit Agreement in the aggregate principal amount of $\S$ are outstanding at the date hereof; and
WHEREAS, the Assignor proposes to assign to the Assignee all of the rights of the Assignor under the Credit Agreement in respect of a portion of its Commitment thereunder in an amount equal to \$ (the "Assigned Amount"), together with a corresponding portion of its outstanding Loans, and the Assignee proposes to accept assignment of such rights and assume the corresponding obligations from the Assignor on such terms;
NOW, THEREFORE, in consideration of the foregoing and the mutual agreements contained herein, the parties hereto agree as follows:
SECTION 1. Definitions. All capitalized terms not otherwise defined herein shall have the respective meanings set forth in the Credit Agreement.

SECTION 2. Assignment. The Assignor hereby assigns and sells to the Assignee all of the rights of the Assignor under the Credit Agreement to the extent of the Assigned Amount, and the Assignee hereby accepts such assignment from the Assignor and assumes all of the obligations of the

including the purchase from the Assignor of the corresponding portion of the principal amount of the Loans made by the Assignor outstanding at the date hereof. Upon the execution and delivery hereof by the Assignor, the Assignee, the Borrower and the Agent and the payment of the amounts specified in Section 3 required to be paid on the date hereof (i) the Assignee shall, as of the date hereof, succeed to the rights and be obligated to perform the obligations of a Bank under the Credit Agreement with a Commitment in an amount equal to the Assigned Amount, and (ii) the Commitment of the Assignor shall, as of the date hereof, be reduced by a like amount and the Assignor released from its obligations under the Credit Agreement to the extent such obligations have been assumed by the Assignee. The assignment provided for herein shall be without recourse to the Assignor.

SECTION 3. Payments. As consideration for the assignment and sale contemplated in Section 2 hereof, the Assignee shall pay to the Assignor on the date hereof in Federal funds the amount heretofore agreed between them.\* It is understood that Commitment Fees accrued to the date hereof are for the account of the Assignor and such fees accruing from and including the date hereof are for the account of the Assignee. Each of the Assignor and the Assignee hereby agrees that if it receives any amount under the Credit Agreement which is for the account of the other party hereto, it shall receive the same for the account of such other party to the extent of such other party's interest therein and shall promptly pay the same to such other party.

SECTION 4. Consent of the Borrower and the Agent. This Agreement is conditioned upon the consent of the Borrower and the Agent to the extent required by Section 9.6(c) of the Credit Agreement. The execution of this Agreement by the Borrower and the Agent is evidence of this consent (if such consent is required). Pursuant to Section 9.6(c), the Borrower agrees to execute and deliver a Note payable to the order of the Assignee to evidence the assignment and assumption provided for herein.

SECTION 5. Non-Reliance on Assignor. The Assignor makes no representation or warranty in connection with, and shall

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Amount should combine principal together with accrued interest and breakage compensation, if any, to be paid by the Assignee, net of any portion of any upfront fee to be paid by the Assignor to the Assignee. It may be preferable in an appropriate case to specify these amounts generically or by formula rather than as a fixed sum.

C-2

have no responsibility with respect to, the solvency, financial condition, or statements of the Borrower, or the validity and enforceability of the obligations of the Borrower in respect of the Credit Agreement or any Note. The Assignee acknowledges that it has, independently and without reliance on the Assignor, and based on such documents and information as it has deemed appropriate, made its own credit analysis and decision to enter into this Agreement and will continue to be responsible for making its own independent appraisal of the business, affairs and financial condition of the Borrower.

SECTION 6. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of New York

SECTION 7. Counterparts. This Agreement may be signed in any number of counterparts, each of which shall be an original, with the same effect as if the signatures thereto and hereto were upon the same instrument.

 $\,$  IN WITNESS WHEREOF, the parties have caused this Agreement to be executed and delivered by their duly authorized officers as of the date first above written.

By: AMB PROPERTY CORPORATION, a Maryland corporation and its sole general partner

By:	
Title:	

MORGAN GUARANTY TRUST COMPANY OF NEW YORK

By:\_\_\_\_\_\_\_
Title:

C-3

EXHIBIT D

#### FORM OF BORROWING BASE PROPERTY CERTIFICATE

[Date]

To: Morgan Guaranty Trust Company of New York ("Agent"), as Agent for the Banks party to Second Amended and Restated Revolving Credit Agreement dated as of November 26, 1997 (the "Credit Agreement") among AMB Property, L.P., and the Banks party thereto, as banks, the Agent and Commerzbank Aktiengesellschaft, Los Angeles Branch, Fleet National Bank, NationsBank of Texas, N.A. and PNC Bank, National Association, as Co-Agents

Re: [INSERT DESCRIPTION OF THE NEW ACQUISITION OR REAL PROPERTY
ASSET TO BE ADDED TO BORROWING BASE] (the "New Borrowing Base
Property")

The undersigned requests that the above-described New Borrowing Base Property be added to the "Borrowing Base Properties" under the terms of the Credit Agreement. Capitalized terms used but not defined herein shall have the meaning ascribed thereto in the Credit Agreement.

Pursuant to Section 3.3(a) of the Credit Agreement, the undersigned hereby certifies as follows with respect to the New Borrowing Base Property:

- 1. The New Borrowing Base Property is 100% owned in [insert form of ownership: fee/leasehold] by Borrower or a Wholly-Owned Subsidiary of Borrower.
- 2. The New Borrowing Base Property is not subject to any Lien, other than Permitted Liens.
- 3. The New Borrowing Base Property is not an interest in a participating mortgage.

Insert if New Borrowing Base Property is owned by any Wholly-Owned Subsidiary which is a distinct corporate or partnership entity (exclusive of mere title holding entities, such as land trusts): The Wholly-Owned Subsidiary that owns the New Borrowing Base Property has delivered to the Agent a Subsidiary Guaranty with respect thereto, as required by Section 3.3 of the Credit Agreement.

The undersigned acknowledges and agrees that the Agent and the Banks will be relying on the foregoing certifications in adding the New Borrowing Base Property as a Borrowing Base Property under the Credit Agreement.

 $\,$  IN WITNESS WHEREOF, the undersigned has caused this certificate to be duly executed as of the date first above written.

AMB Property, L.P.

By: AMB Property Corporation,
 its general partner
 By:
 Title:

D-1

EXHIBIT E

#### REAL PROPERTY ASSETS

Acer Distribution Center Activity Distribution Center\* Alvarado Business Center Amwiler-Gwinnett Industrial Portfolio\* Applewood Village Shopping Center Arapahoe Village Shopping Center\* Ardenwood Corporate Park\* Artesia Industrial Portfolio\* Atlanta South Aurora Marketplace Bayhill Shopping Center Beacon Industrial Park Bensenville\* Blue Lagoon\* Brentwood Commons\* Cabot Business Park Chancellor\* Chicago Industrial\* Civic Center Plaza\* Corbins Corner Shopping Center Corporate Square Crossroads Industrial Docks Corner Dowe Industrial Eastgate Plaza Elk Grove Village Industrial Executive Drive Fairway Drive Industrial Five Points Shopping Center Granada Village\* Harvest Business Park\* Hewlett Packard Distribution\* International Multifoods Itasca Industrial Portfolio Kendall Mall\* Kent Centre Kingsport Industrial Park\* L.A. County Industrial Portfolio La Jolla Village\* Lake Michigan Industrial Portfolio Lakeshore Plaza Shopping Center\* Latham Farms\* Lincoln Industrial Center Linder Skokie

Lonestar\* Manhattan Village Shopping Center Melrose Park Mendota Heights\* Metric Center Milmont Page Minneapolis Distribution Portfolio Minneapolis Industrial\* Minneapolis Industrial Portfolio IV\* Moffett Business Center\* Moffett Park R & D Portfolio Norcross/Brookhollow Portfolio Northpointe Commerce Northwest Distribution Center O'Hare Industrial Portfolio Pacific Business Center\* Palm Aire Patuxent Penn James Office Warehouse Pennsy Drive Pleasant Hill Shopping Center Rancho San Diego Village Shopping Center Randall's Houston Retail Portfolio Riverview Plaza Shopping Center Rockford Road Plaza Shoppes At Lago Mar\* Silverado Plaza Shopping Center\*

Lisle Industrial

Long Gate Shopping Center

South Bay Industrial\* Southfield Southwest Pavilion Stadium Business Park\* Systematics Texas Industrial Portfolio The Plaza At Delray\* Twin Cities Twin Oaks Shopping Center Two South Middlesex Valwood\* Weslayan Plaza West North Carrier\* Windsor Court Woodlawn Point Shopping Center\* Ygnacio Plaza\* Zanker/Charcot Industrial

\* See Schedule 4.17(b)

2

SCHEDULE 4.17(b)

LIENS

<TABLE> <CAPTION> <S> <C> Activity Distribution Center 5,362,000 Amwiler-Gwinnett Industrial Portfolio 14,341,000 Arapahoe Village Shopping Center 10,839,000 Ardenwood Corporate Park 10,000,000 Artesia Industrial Portfolio 54,100,000 Bensenville 41,853,000 11,897,000 Blue Lagoon 5,109,000 Brentwood Commons 2,966,000 Chancellor Chicago Industrial 3,267,000 13,668,000 Civic Center Plaza Granada Village 14,669,000 3,661,000 Harvest Business Park Hewlett Packard Distribution 3,412,000 Kendall Mall 24,780,000 Kingsport Industrial Park 17,584,000 La Jolla Village 18,006,000 13,970,000 Lakeshore Plaza Shopping Center 37,761,000 Latham Farms 17,000,000 Lonestar Mendota Heights 668,000 7,477,000 Minneapolis Industrial Minneapolis Industrial Portfolio IV 8,287,000 12,857,000 Moffett Business Center Pacific Business Center 9,898,000 Shoppes at Lago Mar 5,878,000 Silverado Plaza Shopping Center 4,906,000 South Bay Industrial 19,516,000 Stadium Business Park 4,875,000 The Plaza at Delray 23,000,000 4,036,000 Valwood West North Carrier 3,267,000 Woodlawn Point Shopping Center 4,659,000 Ygnacio Plaza 7,827,000 </TABLE>

1

### AMENDMENT TO SECOND AMENDED AND RESTATED REVOLVING CREDIT AGREEMENT

THIS AMENDMENT TO SECOND AMENDED AND RESTATED REVOLVING CREDIT AGREEMENT (this "Amendment") is made as of May 29, 1998, by and among AMB PROPERTY, L.P., a Delaware limited partnership (the "Borrower"), the BANKS listed on the signature pages hereof, and MORGAN GUARANTY TRUST COMPANY OF NEW YORK, as Agent.

#### WITNESSETH:

WHEREAS, the Borrower and the Banks have entered into the Second Amended and Restated Revolving Credit Agreement, dated as of November 26, 1997 (the "Credit Agreement"); and

 $\,$  WHEREAS, the parties desire to modify the Credit Agreement upon the terms and conditions set forth herein.

NOW THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties do hereby agree as follows:

- 1. Definitions. All capitalized terms not otherwise defined herein shall have the meanings ascribed to them in the Credit Agreement.
- 2. Guaranties. The final sentence of Section 3.3(a) of the Credit Agreement is hereby deleted, and all references in the Credit Agreement to "Subsidiary Guaranties" and "Subsidiary Guarantors" are hereby deemed

deleted. In addition, the Banks hereby confirm that the Unconditional Guaranty Agreement by AMB Property II, L.P. and Long Gate LLC is hereby terminated and of no further force or effect.

- 3. Restrictions on Recourse Debt. The following is hereby added to Section 5.16: "Notwithstanding anything contained herein to the contrary, in no event shall the Borrower at any time permit its Consolidated Subsidiaries, other than AMB Property Corporation, to incur third party Recourse Debt."
- 4. Effective Date. This Amendment shall become effective upon receipt by the Agent of counterparts hereof signed by the Borrower (the date of such receipt being deemed the "Effective Date").
- 5. Entire Agreement. This Amendment constitutes the entire and final agreement among the parties hereto with respect to the subject matter hereof and there are no other agreements, understandings, undertakings, representations or warranties among the parties hereto with respect to the subject matter hereof except as set forth herein.
- 6. Governing Law. This Amendment shall be governed by, and construed in accordance with, the law of the State of New York.

2

- 7. Counterparts. This Amendment may be executed in any number of counterparts, all of which taken together shall constitute one and the same agreement, and any of the parties hereto may execute this Amendment by signing any such counterpart.
- 8. Headings, Etc. Section or other headings contained in this Amendment are for reference purposes only and shall not in any way affect the meaning or interpretation of this Amendment.
- 9. No Further Modifications. Except as modified herein, all of the terms and conditions of the Credit Agreement, as modified hereby shall remain in full force and effect and, as modified hereby, the Borrower confirms and ratifies all of the terms, covenants and conditions of the Credit Agreement in all respects.

3

	·
	By: AMB Property Corporation,
	its general partner
	By:
	Name: Title:
	iitie:
	AND RATIFYING THE CONTINUED EFFECTIVENESS OF THE EEMENT, DATED AS OF NOVEMBER 26, 1997, BY AMB PROPERTY
Confirmed and Ratified:	
AMB PROPERTY CORPORATION	
Ву:	
Name:	
Title:	
	4
Agent and Bank:	MORGAN GUARANTY TRUST COMPANY OF NEW YORK, as a Bank and as Agent
	D
	By: Name:
	Title:
	5
	j
Co-Agent and Bank:	COMMERZBANK AKTIENGESELLSCHAFT, LOS ANGELES BRANCH
	By:Name:
	Title:
	By:
	Name:
	Title:
	6
Co-Agent and Bank:	FLEET NATIONAL BANK
	By:
	Name:
	Title:
	7
Co-Agent and Bank	NATIONCDAMY N A (f/b/s/ Mationales)
Co-Agent and Bank:	NATIONSBANK, N.A. (f/k/a/ NationsBank of Texas, N.A.)
	By:
	Name: Title:

Co-Agent and Bank:	PNC BANK, NATIONAL ASSOCIATION By:			
	Name:			
	Title:			
	9			
Bank:	BANK OF AMERICA, NATIONAL TRUST AND SAVINGS ASSOCIATION			
	By:			
	Name: Title:			
	10			
Bank:	SOCIETE GENERALE, SOUTHWEST AGENCY			
	By:			
	Name:			
	Title:			
	11			
Bank:	DRESDNER BANK AG, NEW YORK AND GRAND CAYMAN BRANCHES			
	By:			
	Name: Title:			
	11010.			
	By:			
	Name: Title:			
	iicie.			
	12			
Bank:	BANKERS TRUST COMPANY			
	By:Name:			
	Title:			
	13			
Bank:	CORESTATES BANK, N.A.			
	By:			
	Name:			

Title:

Bank:	THE BANK OF NOVA SCOTIA, ACTING THROUGH ITS SAN FRANCISCO AGENCY
	By:
	15
Bank:	THE INDUSTRIAL BANK OF JAPAN, LIMITED, LOS ANGELES AGENCY
	By: Name: Title:
	16

By:\_\_\_\_\_ Name: Title:

Bank:

17

UNION BANK OF CALIFORNIA, N.A.

# AMB PROPERTY CORPORATION COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES AND PREFERRED STOCK DIVIDENDS (IN THOUSANDS, EXCEPT RATIOS)

<TABLE> <CAPTION>

FOR THE YEARS ENDED DECEMBER 31,

	1993	1994	1995 	1996	1997 HISTORICAL(1)	1997 AS ADJUSTED(2)	1997 PRO FORMA(3)
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Earnings:							
<pre>Income (loss) from operations   before minority interests</pre>	\$798	\$2,925	\$3,296	\$7,140	\$18,885	\$103,903	\$118,539
Interest expense	7/50	Ψ <b>∠</b> , J <b>∠</b> J	45 <b>,</b> 250	7/ <b>,</b> 140	3,528	45,429	83,062
incorose enpender							
Total earnings	\$798	\$2,925	\$3,300	\$7,140	\$22,413	\$149,332	\$201,601
	====		=====		======	======	=======
Fixed charges:		<u> </u>	<u> </u>		4 2 500	A.F. 400	<b>*</b> 02 060
Interest expense(4) Capitalized interest(5)	\$	\$	\$ 4	\$	\$ 3,528 448	\$ 45,429 3,455	\$ 83,062 4,118
Capitalized interest(5)					448	3,455	4,118
Total fixed charges	\$	\$	\$ 4	\$	\$ 3,976	\$ 48,884	\$ 87,180
-			=====		======	=======	=======
Series A and Series B Preferred							
Stock dividends							14,875
Total fixed charges and							
preferred stock							
dividends	\$	\$	\$ 4	\$	\$ 3,976	\$ 48,884	\$102,055
	====	=====	=====		======	=======	=======
Ratio of earnings to fixed							
charges	N/A	N/A	825x	N/A	5.6x	3.1x	2.3x
Ratio of earnings to fixed	====	=====	=====	=====	======	======	=======
charges and preferred stock							
dividends	N/A	N/A	825x	N/A	5.6x	3.1x	2.0x
	====		======	======	======	=======	=======

<CAPTION>

FOR THE SIX MONTHS ENDED
JUNE 30,

	1997 HISTORICAL	1998 HISTORICAL	1998 PRO FORMA(3)
<s></s>	<c></c>	<c></c>	<c></c>
Earnings:			
Income (loss) from operations			
before minority interests	\$2 <b>,</b> 764	\$59,570	\$ 67,501
Interest expense		27,561	40,211
mal all and all and		007 101	0107 710
Total earnings	\$2 <b>,</b> 764	\$87 <b>,</b> 131	\$107 <b>,</b> 712
Fixed charges:	=====		=======
	\$	\$27,561	\$ 40,211
Interest expense(4)	Ş <b></b>		·
Capitalized interest(5)		3,098	3,098
Total fixed charges	\$	\$30,659	\$ 43,309
Total lixed charges	=====	======	=======
Series A and Series B Preferred			
Stock dividends			7,438
Total fixed charges and preferred stock			
dividends	\$	\$30 <b>,</b> 659	\$ 50,747
	=====	======	=======
Ratio of earnings to fixed			
charges	N/A	2.8x	2.5x
	=====	======	=======
Ratio of earnings to fixed			
charges and preferred stock			
dividends	N/A	2.8x	2.1x
	=====	======	======

  |  |  |</TABLE>

<sup>(1)</sup> Historical ratio of earnings to fixed charges includes the results of the

Predecessor for the period from January 1, 1997 through November 25, 1997, and the results of the Company subsequent to November 25, 1997, the date of acquisition by the Company.

- (2) As adjusted ratio of earnings to fixed charges has been prepared as if the Formation Transactions, the IPO and certain 1997 property acquisitions and dispositions had occurred on January 1, 1997.
- (3) Pro forma ratio of earnings to fixed charges has been prepared as if the 1998 property acquisitions, the issuance of Senior Debt Securities, the issuance of Series A Preferred Stock and the Offering had occurred on January 1, 1997.
- (4) Includes amortization of debt premiums and deferred financing fees.
- (5) Historical capitalized interest represents construction interest incurred subsequent to November 25, 1997, the date of acquisition by the Company.

EXHIBIT 21.1

#### SUBSIDIARIES OF THE REGISTRANT

<TABLE> <CAPTION>

Name of Subsidiary

- -----

<S>

AMB Property Holding Corporation
AMB Property II, L.P.

Long Gate LLC

</TABLE>

Jurisdiction of Organization and Type of Entity

<C>

-----

Delaware limited partnership Maryland corporation Delaware limited partnership Delaware limited liability

company

Exhibit 23.3

#### CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS

As independent public accountants, we hereby consent to the use of our reports and to all references to our Firm included in or made a part of this Registration Statement.

/s/ Arthur Andersen LLP
------ARTHUR ANDERSEN LLP

San Francisco, California September 28, 1998 <ARTICLE> 5 <MULTIPLIER> 1,000 <CURRENCY> U.S. DOLLARS

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