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SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

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**Form 10-Q**

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(Mark One)



**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2003**

or



**REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Commission File Number: 001-13545**

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**AMB Property Corporation**

*(Exact Name of Registrant as Specified in Its Charter)*

**Maryland**

*(State or Other Jurisdiction of  
Incorporation or Organization)*

**94-3281941**

*(I.R.S. Employer  
Identification No.)*

**Pier 1, Bay 1, San Francisco, California**

*(Address of Principal Executive Offices)*

**94111**

*(Zip Code)*

**(415) 394-9000**

*(Registrant's Telephone Number, Including Area Code)*

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes  No

As of May 5, 2003, there were 80,958,128 shares of the Registrant's common stock, \$0.01 par value per share, outstanding.

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AMB PROPERTY CORPORATION

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PART I

Item 1. *Financial Statements*

AMB PROPERTY CORPORATION

CONSOLIDATED BALANCE SHEETS  
As of March 31, 2003 and December 31, 2002

	March 31, 2003	December 31, 2002
(Unaudited, dollars in thousands)		
<b>ASSETS</b>		
Investments in real estate:		
Land	\$1,213,631	\$1,236,406
Buildings and improvements	3,475,523	3,557,086
Construction in progress	180,587	132,490
	<hr/>	<hr/>
Total investments in properties	4,869,741	4,925,982
Accumulated depreciation and amortization	(382,900)	(362,540)
	<hr/>	<hr/>
Net investments in properties	4,486,841	4,563,442
Investments in unconsolidated joint ventures	67,754	64,428
Properties held for divestiture, net	59,742	107,871
	<hr/>	<hr/>
Net investments in real estate	4,614,337	4,735,741
Cash and cash equivalents	134,793	89,332
Restricted cash	15,115	27,882
Mortgage receivable	13,112	13,133
Accounts receivable, net of allowance for doubtful accounts	76,056	74,207
Other assets	51,909	52,199
	<hr/>	<hr/>
Total assets	\$4,905,322	\$4,992,494
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Debt:		
Secured debt	\$1,250,528	\$1,284,675
Unsecured senior debt securities	800,000	800,000
Alliance Fund II credit facility	51,500	45,500
Unsecured debt	10,050	10,186
Unsecured credit facility	17,464	95,000
	<hr/>	<hr/>
Total debt	2,129,542	2,235,361
Dividends payable	41,441	41,213
Accounts payable and other liabilities	146,609	140,503
	<hr/>	<hr/>
Total liabilities	2,317,592	2,417,077
Commitments and contingencies (Notes 3 and 12)		
Minority interests	900,629	891,267
Stockholders' equity:		
Series A preferred stock, cumulative, redeemable, \$.01 par value, 4,600,000 shares authorized, 4,000,000 issued, and 3,995,800 outstanding, \$99,895 liquidation preference	95,994	95,994
Common stock \$.01 par value, 500,000,000 shares authorized, 81,534,326 and 82,029,449 issued and outstanding	815	820
Additional paid-in capital	1,561,847	1,580,733
Retained earnings	28,311	6,572
Accumulated other comprehensive income	134	31
	<hr/>	<hr/>
Total stockholders' equity	1,687,101	1,684,150
	<hr/>	<hr/>
Total liabilities and stockholders' equity	\$4,905,322	\$4,992,494

The accompanying notes are an integral part of these consolidated financial statements.

AMB PROPERTY CORPORATION

CONSOLIDATED STATEMENTS OF OPERATIONS  
For the three months ended March 31, 2003 and 2002

	For the Three Months Ended March 31,	
	2003	2002
	(Unaudited, dollars in thousands, except per share amounts)	
<b>REVENUES AND OTHER INCOME</b>		
Rental revenues	\$ 158,036	\$ 141,781
Equity in earnings of unconsolidated joint ventures	1,235	1,483
Private capital income	2,361	2,588
Interest and other income	1,393	2,850
	<u>163,025</u>	<u>148,702</u>
<b>EXPENSES</b>		
Property operating expenses	22,138	17,459
Real estate taxes	18,249	17,044
Interest, including amortization	37,180	35,004
Depreciation and amortization	35,022	27,832
General and administrative	12,174	10,137
	<u>124,763</u>	<u>107,476</u>
Total revenues and other income	163,025	148,702
Income before minority interests	38,262	41,226
Minority interests' share of income		
Preferred units	(6,380)	(5,857)
Minority interests	(11,183)	(9,766)
	<u>(17,563)</u>	<u>(15,623)</u>
Total minority interests' share of income	(17,563)	(15,623)
Income from continuing operations before gains/(losses) on dispositions	20,699	25,603
Gains/(losses) from dispositions of real estate, net of minority interests	7,429	(288)
	<u>28,128</u>	<u>25,315</u>
Income from continuing operations	28,128	25,315
Discontinued operations, net of minority interests:		
Income attributable to discontinued operations	1,606	4,988
Gains from dispositions of real estate, discontinued operations	29,644	—
	<u>31,250</u>	<u>4,988</u>
Total discontinued operations	31,250	4,988
Net income	59,378	30,303
Series A preferred stock dividends	(2,123)	(2,125)
	<u>\$ 57,255</u>	<u>\$ 28,178</u>
Net income available to common stockholders	\$ 57,255	\$ 28,178
<b>BASIC INCOME PER COMMON SHARE</b>		
Income from continuing operations available to common stockholders	\$ 0.32	\$ 0.28
Discontinued operations	0.39	0.06
	<u>\$ 0.71</u>	<u>\$ 0.34</u>
Net income available to common stockholders	\$ 0.71	\$ 0.34
<b>DILUTED INCOME PER COMMON SHARE</b>		
Income from continuing operations available to common stockholders	\$ 0.31	\$ 0.27
Discontinued operations	0.38	0.06
	<u>\$ 0.69</u>	<u>\$ 0.33</u>
Net income available to common stockholders	\$ 0.69	\$ 0.33
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING</b>		
Basic	81,097,725	83,319,047
	<u>81,097,725</u>	<u>83,319,047</u>
Diluted	82,514,156	84,781,872
	<u>82,514,156</u>	<u>84,781,872</u>

The accompanying notes are an integral part of these consolidated financial statements.

AMB PROPERTY CORPORATION

CONSOLIDATED STATEMENTS OF CASH FLOWS  
For the three months ended March 31, 2003 and 2002

	2003	2002
	(Unaudited, dollars in thousands)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income	\$ 59,378	\$ 30,303
Adjustments to net income:		
Equity in earnings of unconsolidated joint ventures	(1,235)	(1,483)
Straight-line rents	(2,380)	(3,961)
Debt premiums, discounts and finance cost amortization, net	(99)	(482)
Depreciation and amortization, including discontinued operations	35,173	29,675
Stock-based compensation amortization	1,942	859
Minority interests, including discontinued operations	17,563	15,623
Gains/(losses) from dispositions of real estate, net of minority interests	(37,073)	288
Changes in assets and liabilities:		
Accounts receivable and other assets	(2,570)	(3,076)
Accounts payable and other liabilities	6,106	(19,502)
	<u>76,805</u>	<u>48,244</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Change in restricted cash	12,767	(4,002)
Cash paid for property acquisitions	(10,494)	(30,486)
Additions to buildings, development costs and other first generation improvements	(56,058)	(13,991)
Additions to second generation building improvements and lease costs	(10,880)	(11,223)
Additions to interests in unconsolidated joint ventures	(809)	—
Distributions received from unconsolidated joint ventures	2,116	1,433
Net proceeds from divestiture of real estate	200,522	36,923
	<u>137,164</u>	<u>(21,346)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Issuance of common stock, proceeds from stock option exercises	1,179	868
Retirement of common stock	(20,562)	—
Borrowings on secured debt	7,913	41,166
Payments on secured debt	(40,688)	(33,979)
Borrowings on unsecured credit facility	112,464	—
Payments on unsecured credit facility	(190,000)	(12,000)
Borrowings on Alliance Fund II credit facility	6,000	23,500
Payments on Alliance Fund II credit facility	—	(31,000)
Payment of financing fees	(36)	(1,662)
Net proceeds from issuances of senior debt securities	—	19,883
Contributions from co-investment partners	7,039	—
Dividends paid to common and preferred stockholders	(37,728)	(2,125)
Distributions to minority interests, including preferred units	(14,089)	(17,791)
	<u>(168,508)</u>	<u>(13,140)</u>
Net cash provided by/(used in) investing activities	137,164	(21,346)
Net cash used in financing activities	(168,508)	(13,140)
Net increase in cash and cash equivalents	45,461	13,758
Cash and cash equivalents at beginning of period	89,332	73,071
Cash and cash equivalents at end of period	<u>\$ 134,793</u>	<u>\$ 86,829</u>
<b>Supplemental Disclosures of Cash Flow Information</b>		
Cash paid for interest, net of capitalized interest	\$ 29,756	\$ 20,328
Non-cash transactions:		
Acquisition of properties	\$ 10,867	\$ 34,063
Assumption of debt	—	(3,577)
Acquisition capital	(373)	—
Net cash paid	<u>\$ 10,494</u>	<u>\$ 30,486</u>

The accompanying notes are an integral part of these consolidated financial statements.

AMB PROPERTY CORPORATION

CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY  
For the three months ended March 31, 2003

	Series A Preferred Stock	Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Total
		Number of Shares	Amount				
(Unaudited, dollars in thousands)							
<b>Balance as of December 31, 2002</b>	\$95,994	82,029,449	\$ 820	\$1,580,733	\$ 6,572	\$ 31	\$1,684,150
Net income	2,123	—	—	—	57,255	—	
Currency translation adjustment	—	—	—	—	—	103	
Total comprehensive income							59,481
Issuance of restricted stock, net	—	238,010	2	6,444	—	—	6,446
Issuance of stock options, net	—	—	—	4,309	—	—	4,309
Exercise of stock options	—	54,667	1	1,178	—	—	1,179
Retirement of common stock	—	(787,800)	(8)	(20,554)	—	—	(20,562)
Stock-based deferred compensation	—	—	—	(10,753)	—	—	(10,753)
Amortization of stock-based compensation	—	—	—	1,942	—	—	1,942
Reallocation of partnership interest and other	—	—	—	(1,452)	—	—	(1,452)
Dividends	(2,123)	—	—	—	(35,516)	—	(37,639)
<b>Balance as of March 31, 2003</b>	<b>\$95,994</b>	<b>81,534,326</b>	<b>\$ 815</b>	<b>\$1,561,847</b>	<b>\$ 28,311</b>	<b>\$ 134</b>	<b>\$1,687,101</b>

The accompanying notes are an integral part of these consolidated financial statements.

AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2003

(Unaudited)

**1. Organization and Formation of the Company**

AMB Property Corporation, a Maryland corporation (the "Company"), commenced operations as a fully integrated real estate company effective with the completion of its initial public offering on November 26, 1997. The Company elected to be taxed as a real estate investment trust ("REIT") under Sections 856 through 860 of the Internal Revenue Code of 1986 (the "Code"), commencing with its taxable year ended December 31, 1997, and believes its current organization and method of operation will enable it to maintain its status as a real estate investment trust. The Company, through its controlling interest in its subsidiary, AMB Property, L.P., a Delaware limited partnership (the "Operating Partnership"), is engaged in the acquisition, ownership, operation, management, renovation, expansion and development of industrial buildings primarily within key distribution markets worldwide. Unless the context otherwise requires, the "Company" means AMB Property Corporation, the Operating Partnership and their other controlled subsidiaries.

As of March 31, 2003, the Company owned an approximate 94.4% general partner interest in the Operating Partnership, excluding preferred units. The remaining 5.6% limited partner interest is owned by non-affiliated investors and certain current and former directors and officers of the Company. For local law purposes, certain properties are owned through limited partnerships and limited liability companies. The ownership of such properties through such entities does not materially affect the Company's overall ownership interests in the properties. As the sole general partner of the Operating Partnership, the Company has full, exclusive and complete responsibility and discretion in the day-to-day management and control of the Operating Partnership. Net operating results of the Operating Partnership are allocated after preferred unit distributions based on the respective partners' ownership interests.

Through the Operating Partnership, the Company enters into co-investment joint ventures with institutional investors. These co-investment joint ventures provide the Company with an additional source of capital and income. As of March 31, 2003, the Company had investments in five co-investment joint ventures, which are consolidated for financial reporting purposes.

AMB Capital Partners, LLC, a Delaware limited liability company ("AMB Capital Partners"), provides real estate investment services to clients on a fee basis. Headlands Realty Corporation, a Maryland corporation, conducts a variety of businesses that include incremental income programs and development projects available for sale to third parties. IMD Holding Corporation, a Delaware corporation, also conducts a variety of businesses that include development projects available for sale to third parties.

As of March 31, 2003, the Company owned 873 industrial buildings and nine retail and other properties, located in 27 markets throughout North America and France. The Company's strategy is to become a leading provider of distribution properties in supply-constrained, infill submarkets located near key international passenger and cargo airports, highway systems and seaports in major metropolitan areas of North America, Europe and Asia. As of March 31, 2003, the industrial buildings, principally warehouse distribution buildings, encompassed approximately 80.4 million rentable square feet and were 92.5% leased. As of March 31, 2003, the retail centers, principally grocer-anchored community shopping centers, encompassed approximately 1.0 million rentable square feet and were 87.9% leased to 113 customers.

As of December 31, 2002, through AMB Capital Partners, the Company also managed, but did not have an ownership interest in, industrial, retail and other properties, totaling approximately 1.7 million rentable square feet. In addition, the Company has investments in industrial operating and development properties, totaling approximately 8.2 million rentable square feet, through unconsolidated joint ventures.



**AMB PROPERTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**2. Interim Financial Statements**

The consolidated financial statements included herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, certain information and note disclosures normally included in the annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted.

In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments, of a normal recurring nature, necessary for a fair presentation of the Company's consolidated financial position and results of operations for the interim periods. The interim results for the three months ended March 31, 2003, are not necessarily indicative of future results. These financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2002.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Reclassifications.* Certain items in the consolidated financial statements for prior periods have been reclassified to conform to current classifications.

*Comprehensive Income.* The Company reports comprehensive income in its Statement of Stockholders' Equity. Comprehensive income was \$59.5 million and \$30.5 million for the three months ended March 31, 2003 and 2002, respectively.

*Financial Instruments.* For its lease denominated in Mexican pesos, the Company used derivative financial instruments to manage foreign currency exchange rate risk. The Company adopted Statement of Financial Accounting Standard ("SFAS") No. 133, *Accounting for Derivative Instruments and for Hedging Activities*, as amended, on January 1, 2001. SFAS No. 133 provides comprehensive guidelines for the recognition and measurement of derivatives and hedging activities and, specifically, requires all derivatives to be recorded on the balance sheet at fair value as an asset or liability, with an offset to accumulated other comprehensive income or income. The Company's only derivative financial instruments in effect at December 31, 2002, were a combination of foreign currency option contracts. These derivative instruments were closed-out when the Company sold its property holding the lease denominated in Mexican pesos. The Company had no derivative financial instruments in effect at March 31, 2003.

*Foreign Operations.* The U.S. dollar is the functional currency for the Company's subsidiaries operating in the United States and Mexico. The functional currency for the Company's subsidiaries operating outside North America is generally the local currency of the country in which the entity is located. The Company's subsidiaries whose functional currency is not the U.S. dollar translate their financial statements into U.S. dollars. Assets and liabilities are translated at the exchange rate in effect as of the financial statement date. The Company translates income statement accounts using the average exchange rate for the period and significant nonrecurring transactions using the rate on the transaction date. Gains and losses resulting from the translation are included in accumulated other comprehensive income as a separate component of stockholders' equity.

The Company's foreign subsidiaries may have transactions denominated in currencies other than their functional currency. In these instances, nonmonetary assets and liabilities are reflected at the historical exchange rate, monetary assets and liabilities are remeasured at the exchange rate in effect at the end of the period and income statement accounts are remeasured at the average exchange rate for the period. Gains and losses from remeasurement are generally included in the Company's results of operations.

**AMB PROPERTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The Company also records gains or losses in the income statement when a transaction with a third party, denominated in a currency other than the entity's functional currency, is settled and the functional currency cash flows realized are more or less than expected based upon the exchange rate in effect when the transaction was initiated.

*New Accounting Pronouncements.* In January 2003, Financial Accounting Standards Board ("FASB") issued Interpretation No. 46, *Consolidation of Variable Interest Entities* ("FIN 46"). FIN 46 requires a variable interest entity to be consolidated by a company if that company is subject to a majority of the risk of loss from the variable interest entity's activities or entitled to receive a majority of the entity's residual returns or both. FIN 46 requires disclosures about variable interest entities that a company is not required to consolidate, but in which it has a significant variable interest. The consolidation requirements of FIN 46 apply immediately to variable interest entities created after January 31, 2003. The consolidation requirements apply to existing entities in the first fiscal year or interim period beginning after June 15, 2003. Certain of the disclosure requirements apply to all financial statements issued after January 31, 2003, regardless of when the variable interest entity was established. The Company will adopt the consolidation requirements of this statement in the third quarter of 2003, and it does not expect the adoption of this statement to have a material impact on its financial position, results of operations or cash flows.

In November 2002, the FASB issued Interpretation No. 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others* ("FIN 45"). FIN 45 requires disclosure of obligations under guarantee contracts be disclosed. The Company has no off-balance sheet transactions, arrangements, obligations, guarantees or other relationships with unconsolidated entities or other persons that have, or are reasonably likely to have, a material effect on its financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

**AMB PROPERTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**3. Real Estate Acquisition and Development Activity**

During the three months ended March 31, 2003, the Company invested \$10.9 million in two industrial buildings, aggregating approximately 0.2 million square feet, through two of the Company's co-investment joint ventures. During the quarter ended March 31, 2002, the Company invested \$35.0 million in eight industrial buildings, aggregating approximately 0.7 million square feet, through two of the Company's co-investment joint ventures.

During the three months ended March 31, 2003, the Company completed two industrial buildings valued at \$12.6 million, aggregating approximately 0.2 million square feet. The Company also initiated four new industrial projects valued at \$36.4 million, aggregating approximately 0.6 million square feet. The Company acquired 438 acres of land for development in Miami's Airport West submarket for \$29.7 million. The master planned park, called Beacon Lakes, is fully entitled for 6.8 million square feet of properties for lease or sale. During the quarter, the Company and its partner began development of the first two buildings at Beacon Lakes, which will aggregate approximately 0.4 million square feet and have an estimated investment of \$20.3 million. New development projects during the quarter include the two Beacon Lakes buildings as well as two additional projects.

As of March 31, 2003, the Company had in its development pipeline: (1) 13 industrial projects, which will total approximately 2.2 million square feet and will have an aggregate estimated investment of \$133.2 million upon completion and (2) three development projects available for sale, which will total approximately 0.6 million square feet and will have an aggregate estimated investment of \$47.3 million upon completion. As of March 31, 2003, the Company and its Development Alliance Partners had funded an aggregate of \$102.1 million and needed to fund an estimated additional \$78.4 million in order to complete current and planned projects. The Company's development pipeline includes projects to be completed through June 2005.

**AMB PROPERTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**4. Property Divestitures and Properties Held for Divestiture**

*Property Divestitures.* During the three months ended March 31, 2003, the Company divested itself of ten industrial buildings, aggregating approximately 1.6 million square feet, for an aggregate price of \$127.0 million, with a resulting net gain of \$29.6 million. The Company reported the divestitures as discontinued operations separately as prescribed under the provisions of SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. On February 19, 2003, the Company also contributed \$94.0 million in operating properties, consisting of 24 industrial buildings, aggregating approximately 2.4 million square feet, to its newly formed unconsolidated joint venture, Industrial Fund I, LLC. The Company recognized a gain of \$7.4 million on the contribution, representing the gain on the contributed properties acquired by the third-party investors.

*Properties Held for Divestiture.* As of March 31, 2003, the Company had decided to divest itself of one industrial building and two retail centers with a net book value of \$59.7 million. The properties either are not in the Company's core markets or do not meet its current strategic objectives. The divestitures of the properties are subject to negotiation of acceptable terms and other customary conditions. Properties held for divestiture are stated at the lower of cost or estimated fair value less costs to sell. The following summarizes the condensed results of operations of the properties held for divestiture and sold under SFAS No. 144 for the three months ended March 31, (dollars in thousands):

	For the Three Months Ended March 31,	
	2003	2002
Rental revenues	\$ 2,618	\$ 10,201
Straight-line rents	88	259
Property operating expenses	(550)	(1,021)
Real estate taxes	(357)	(1,545)
Interest, including amortization	(42)	(1,063)
Depreciation and amortization	(151)	(1,843)
Income attributable to discontinued operations	\$ 1,606	\$ 4,988

As of March 31, 2003, and December 31, 2002, assets and liabilities of properties held for divestiture under the provisions of SFAS No. 144 consisted of the following (dollars in thousands):

	March 31, 2003	December 31, 2002
Accounts receivable, net	\$ 1,743	\$ 3,986
Other assets	\$ 115	\$ 82
Secured debt	\$ —	\$ 9,544
Accounts payable and other liabilities	\$ 1,110	\$ 1,912

**AMB PROPERTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**5. Mortgage Receivable**

Through a wholly-owned subsidiary, the Company holds a mortgage loan receivable on AMB Pier One, LLC, an unconsolidated joint venture. The note bears interest at 13.0% and matures in May 2026. As of March 31, 2003, the outstanding balance on the note was \$13.1 million.

**AMB PROPERTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**6. Debt**

As of March 31, 2003, and December 31, 2002, debt consisted of the following (dollars in thousands):

	March 31, 2003	December 31, 2002
Company secured debt, varying interest rates from 4.0% to 10.4%, due June 2003 to January 2014 (weighted average interest rate of 8.1% at March 31, 2003 and December 31, 2002)	\$ 348,348	\$ 381,764
Joint venture secured debt, varying interest rates from 2.9% to 12.0%, due April 2004 to April 2023 (weighted average interest rate of 7.0% at March 31, 2003, and December 31, 2002)	893,734	893,093
Unsecured senior debt securities, varying interest rates from 5.9% to 8.0%, (weighted average interest rate of 7.2% at March 31, 2003, and December 31, 2002) due June 2005 to June 2018	800,000	800,000
Alliance Fund II credit facility, variable interest at LIBOR plus 87.5 basis points (weighted average interest rate of 2.2% and 2.3% at March 31, 2003 and December 31, 2002, respectively), due August 2003	51,500	45,500
Unsecured debt, interest rate of 7.5%, due June 2013 and November 2015	10,050	10,186
Unsecured credit facility, variable interest at LIBOR or EURIBOR plus 60 basis points (weighted average interest rate of 3.2% and 2.0% at March 31, 2003 and December 31, 2002, respectively), due December 2005	17,464	95,000
<b>Total debt before unamortized premiums</b>	<b>2,121,096</b>	<b>2,225,543</b>
Unamortized premiums	8,446	9,818
<b>Total consolidated debt</b>	<b>\$2,129,542</b>	<b>\$2,235,361</b>

Secured debt generally requires monthly principal and interest payments. The secured debt is secured by deeds of trust on certain properties and is generally non-recourse. As of March 31, 2003 and December 31, 2002, the total gross investment book value of those properties securing the debt was \$2.5 billion and \$2.6 billion, respectively, including \$1.6 billion and \$1.6 billion, respectively, in consolidated joint ventures. All of the secured debt bears interest at fixed rates, except for seven loans with an aggregate principal amount of \$65.6 million as of March 31, 2003, which bear interest at variable rates (weighted average interest rate of 3.5% as of March 31, 2003). The secured debt has various covenants. Management believes that the Company and the Operating Partnership were in compliance with their financial covenants as of March 31, 2003. As of March 31, 2003, the Company had 28 non-recourse secured loans, which are cross-collateralized by 62 properties, totaling \$719.5 million (not including unamortized debt premiums).

In June 1998, the Company issued \$400.0 million of unsecured senior debt securities. Interest on the unsecured senior debt securities is payable semi-annually. The 2015 notes are putable and callable in September 2005. The senior debt securities are subject to various covenants. Management believes that the Company and the Operating Partnership were in compliance with their financial covenants as of March 31, 2003. In August 2000, the Operating Partnership commenced a medium-term note program and subsequently issued \$400.0 million of medium-term notes, which are guaranteed by the Company.

In May 2002, the Operating Partnership commenced a new medium-term note program for the issuance of up to \$400.0 million in principal amount of medium-term notes (unsecured senior debt securities), which will be guaranteed by the Company. As of March 31, 2003, the Operating Partnership had issued no medium-term notes under this program.

**AMB PROPERTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

In December 2002, the Operating Partnership renewed its \$500.0 million unsecured revolving line of credit. The Company guarantees the Operating Partnership's obligations under the credit facility. The credit facility matures in December 2005, has a one-year extension option and currently is subject to a 20 basis point annual facility fee. Borrowings under the credit facility currently bear interest at LIBOR plus 60 basis points. Euro borrowings under the credit facility currently bear interest at EURIBOR plus 60 basis points. Both the facility fee and the interest rate are based on the Operating Partnership's credit rating, which is currently investment grade. The credit facility includes a multi-currency component under which up to \$150.0 million may be drawn in either British pounds sterling, euros or yen (provided that such currency is readily available and freely transferable and convertible to U.S. dollars, the Reuters Monitor Money Rates Service reports LIBOR for such currency in interest periods of 1, 2, 3 or 6 months and the Operating Partnership has an investment grade credit rating). The Operating Partnership has the ability to increase available borrowings to \$700.0 million by adding additional banks to the facility or obtaining the agreement of existing banks to increase their commitments. The Company uses its unsecured credit facility principally for acquisitions and for general working capital requirements. Monthly debt service payments on the credit facility are interest only. The total amount available under the credit facility fluctuates based upon the borrowing base, as defined in the agreement governing the credit facility, generally the value of the Company's unencumbered properties. As of March 31, 2003, the outstanding balance on the credit facility was \$17.5 million and the remaining amount available was \$459.2 million, net of outstanding letters of credit (excluding the additional \$200.0 million of potential additional capacity). The outstanding balance was denominated in Euros and converted to U.S. dollars at March 31, 2003. The credit facility has various covenants. Management believes that the Company and the Operating Partnership were in compliance with their financial covenants at March 31, 2003.

In July 2001, AMB Institutional Alliance Fund II, L.P. ("Alliance Fund II") obtained a \$150.0 million credit facility secured by the unfunded capital commitments of the investors in AMB Institutional Alliance REIT II, Inc. ("Alliance REIT II") and the Alliance Fund II. Borrowings currently bear interest at LIBOR plus 87.5 basis points (2.2% at March 31, 2003). As of March 31, 2003, the outstanding balance was \$51.5 million and the remaining amount available was \$25.2 million, net of outstanding letters of credit and the previously funded capital contributions from third-party investors. The Company repaid the credit facility in April with capital contributions and secured debt proceeds. The credit facility has various covenants. Management believes that the Alliance Fund II and the Alliance REIT II were in compliance with their financial covenants as of March 31, 2003.

**AMB PROPERTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

As of March 31, 2003, the scheduled maturities of the Company's total debt, excluding unamortized debt premiums, were as follows (dollars in thousands):

	<u>Company Secured Debt</u>	<u>Consolidated Joint Venture Debt</u>	<u>Unsecured Senior Debt Securities</u>	<u>Unsecured Debt</u>	<u>Credit Facilities</u>	<u>Total</u>
2003	\$ 56,160	\$ 12,650	\$ —	\$ 422	\$51,500	\$ 120,732
2004	62,516	65,261	—	601	—	128,378
2005	44,427	59,496	250,000	647	17,464	372,034
2006	82,693	65,996	25,000	698	—	174,387
2007	14,495	43,341	75,000	752	—	133,588
2008	31,665	154,879	175,000	810	—	362,354
2009	4,147	77,032	—	873	—	82,052
2010	50,948	105,766	75,000	941	—	232,655
2011	409	179,525	75,000	1,014	—	255,948
2012	407	107,524	75,000	1,092	—	109,023
Thereafter	481	22,264	125,000	2,200	—	149,945
Total	<u>\$348,348</u>	<u>\$ 893,734</u>	<u>\$800,000</u>	<u>\$10,050</u>	<u>\$68,964</u>	<u>\$2,121,096</u>



**AMB PROPERTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)****7. Minority Interests in Consolidated Joint Ventures and Preferred Units**

Minority interests in the Company represent the limited partnership interests in the Operating Partnership and interests held by certain third parties in several real estate joint ventures, aggregating approximately 33.8 million square feet, which are consolidated for financial reporting purposes. Such investments are consolidated because the Company owns a majority interest or exercises significant control over major operating decisions such as approval of budgets, selection of property managers, investment activity and changes in financing.

Through the Operating Partnership, the Company enters into co-investment joint ventures with institutional investors. The Company's five co-investment joint ventures are engaged in the acquisition, ownership, operation, management and, in some cases, the renovation, expansion and development, of industrial buildings in target markets nationwide.

The Company's co-investment joint ventures at March 31, 2003 (dollars in thousands) were:

<u>Co-investment Joint Venture</u>	<u>Joint Venture Partner</u>	<u>Company's Ownership Percentage</u>	<u>Total Capitalization(1)</u>
AMB/Erie, L.P.	Erie Insurance Company and affiliates	50%	\$ 170,257
AMB Institutional Alliance Fund I, L.P.	AMB Institutional Alliance REIT I, Inc.(2)	21%	394,409
AMB Partners II, L.P.	City and County of San Francisco Employees' Retirement System	20%	260,326
AMB-SGP, L.P.	Industrial JV Pte Ltd.(3)	50%	367,623
AMB Institutional Alliance Fund II, L.P.	AMB Institutional Alliance REIT II, Inc.(4)	20%	356,105
Total			<u>\$ 1,548,720</u>

(1) Includes total equity and debt.

(2) Included 15 institutional investors as stockholders as of March 31, 2003.

(3) A subsidiary of the real estate investment subsidiary of the Government of Singapore Investment Corporation.

(4) Included 13 institutional investors as stockholders and one third-party limited partner as of March 31, 2003.

**AMB PROPERTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The following table distinguishes the minority interest liability as of March 31, 2003 and December 31, 2002 (dollars in thousands):

	March 31, 2003	December 31, 2002
Joint venture partners	\$497,760	\$ 488,524
Limited Partners in the Operating Partnership	94,500	94,374
Series B preferred units (liquidation preference of \$65,000)	63,288	63,288
Series J preferred units (liquidation preference of \$40,000)	38,883	38,883
Series K preferred units (liquidation preference of \$40,000)	38,932	38,932
Held through AMB Property II, L.P.:		
Series D preferred units (liquidation preference of \$79,767)	77,684	77,684
Series E preferred units (liquidation preference of \$11,022)	10,788	10,788
Series F preferred units (liquidation preference of \$13,372)	13,082	13,082
Series H preferred units (liquidation preference of \$42,000)	40,912	40,912
Series I preferred units (liquidation preference of \$25,500)	24,800	24,800
Total minority interests	<u>\$900,629</u>	<u>\$ 891,267</u>

The following table distinguishes the minority interests' share of income, excluding minority interests share of gains from dispositions of real estate (dollars in thousands):

	For the Three Months Ended March 31,	
	2003	2002
Joint Venture Partners	\$ 7,781	\$ 7,966
Limited Partners in the Operating Partnership	3,402	1,800
Series B preferred units (liquidation preference of \$65,000)	1,402	1,402
Series J preferred units (liquidation preference of \$40,000)	795	918
Series K preferred units (liquidation preference of \$40,000)	795	—
Held through AMB Property II, L.P.:		
Series D preferred units (liquidation preference of \$79,767)	1,545	1,545
Series E preferred units (liquidation preference of \$11,022)	214	214
Series F preferred units (liquidation preference of \$13,372)	266	395
Series G preferred units (repurchased in July 2002)	—	20
Series H preferred units (liquidation preference of \$42,000)	853	853
Series I preferred units (liquidation preference of \$25,500)	510	510
Total minority interests' share of net income	<u>\$17,563</u>	<u>\$ 15,623</u>

**AMB PROPERTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**8. Investments in Unconsolidated Joint Ventures**

The Company's unconsolidated joint ventures at March 31, 2003 (dollars in thousands) were:

Co-investment Joint Venture	Joint Venture Partner	Square Feet	Company's Ownership Percentage	Net Equity Investment
Elk Grove Du Page	Hamilton Partners	4,046,721	56%	\$58,883
Pico Rivera	Majestic Realty	855,600	50%	1,503
Monte Vista Spectrum	Majestic Realty	576,852	50%	2,223
Industrial Fund I, LLC	Citigroup Alternative Investments	2,446,334	15%	4,301
Airport Logistics Park of Singapore(1)	Boustead Projects	233,773	50%	844
Total investment in unconsolidated JVs		8,159,280	47%	\$67,754

(1) This is a development alliance joint venture

On February 19, 2003, the Company formed Industrial Fund I, LLC, a joint venture with Citigroup Global Investments Real Estate LP, LLC, a Delaware limited liability company, and certain of its private investor clients. The Company contributed \$94.0 million in operating properties, consisting of 24 industrial buildings, aggregating approximately 2.4 million square feet, to Industrial Fund I, LLC in which it retained a 15% interest. The Company recognized a gain of \$7.4 million on the contribution, representing the gain on the contributed properties acquired by the third-party investors.

Under the agreements governing the joint ventures, the Company and the other parties to the joint venture may be required to make additional capital contributions and, subject to certain limitations, the joint ventures may incur additional debt. As of March 31, 2003, the Company's share of unconsolidated joint venture debt was \$49.1 million.

The Company also has a 0.1% unconsolidated equity interest (with an approximate 33% economic interest) in AMB Pier One, LLC, a joint venture to redevelop the Company's office space in San Francisco. The investment is not consolidated because the Company does not own a majority interest and does not exercise significant control over major operating decisions such as approval of budgets, selection of property managers, investment activity and changes in financing. The Company has an option to purchase the remaining equity interest beginning January 1, 2007, and expiring December 31, 2009, based on the fair market value as stipulated in the operating agreement.

**AMB PROPERTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**9. Stockholders' Equity**

Holders of common limited partnership units of the Operating Partnership have the right, commencing generally on or after the first anniversary of the holder becoming a limited partner of the Operating Partnership (or such other date agreed to by the Operating Partnership and the applicable unit holders), to require the Operating Partnership to redeem part or all of their common units for cash (based upon the fair market value, as defined in the partnership agreement, of an equivalent number of shares of common stock at the time of redemption) or the Operating Partnership may, in its sole and absolute discretion (subject to the limits on ownership and transfer of common stock set forth in the Company's charter), elect to have the Company exchange those common units for shares of the Company's common stock on a one-for-one basis, subject to adjustment in the event of stock splits, stock dividends, issuance of certain rights, certain extraordinary distributions and similar events. The Operating Partnership presently anticipates that it will generally elect to have the Company issue shares of its common stock in exchange for common units in connection with a redemption request; however, the Operating Partnership has paid cash, and may in the future pay cash, for a redemption of common units. With each redemption or exchange, the Company's percentage ownership in the Operating Partnership will increase. Common limited partners may exercise this redemption right from time to time, in whole or in part, subject to the limitations that limited partners may not exercise this right if such exercise would result in any person actually or constructively owning shares of common stock in excess of the ownership limit or any other amount specified by the board of directors, assuming common stock was issued in the exchange. During the three months ended March 31, 2003, the Company did not redeem any common limited partnership units of the Operating Partnership for shares of its common stock.

In December 2001, the Company's board of directors approved a new stock repurchase program for the repurchase of up to \$100.0 million worth of common and preferred stock. In December 2002, the Company's board of directors increased the repurchase program to \$200.0 million. The new stock repurchase program expires in December 2003 and, as of March 31, 2003, \$110.0 million of repurchase capacity remained under the Company's stock repurchase program. In January 2003, the Company repurchased and retired 787,800 shares of its common stock for an aggregate purchase price of \$20.6 million, including commissions.

The Company has authorized 100,000,000 shares of preferred stock for issuance, of which the following series were designated as of March 31, 2003: 4,600,000 shares of Series A preferred; 1,300,000 shares of Series B preferred; 1,595,337 shares of Series D preferred; 220,440 shares of Series E preferred; 267,439 shares of Series F preferred; 840,000 shares of Series H preferred; 510,000 shares of Series I preferred; 800,000 shares of Series J preferred; and 800,000 shares of Series K preferred.

## AMB PROPERTY CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table sets forth the dividends and distributions paid per share or unit:

Paying Entity	Security	For the Three Months Ended March 31,	
		2003	2002
Company	Common stock	\$0.415	\$0.410
Company	Series A preferred stock	\$0.531	\$0.531
Operating Partnership	Common limited partnership units	\$0.415	\$0.410
Operating Partnership	Series A preferred units	\$0.531	\$0.531
Operating Partnership	Series B preferred units	\$1.078	\$1.078
Operating Partnership	Series J preferred units	\$0.994	\$0.994
Operating Partnership	Series K preferred units	\$0.994	—
AMB Property II, L.P.	Series D preferred units	\$0.969	\$0.969
AMB Property II, L.P.	Series E preferred units	\$0.969	\$0.969
AMB Property II, L.P.	Series F preferred units	\$0.994	\$0.994
AMB Property II, L.P.	Series G preferred units	—	\$0.994
AMB Property II, L.P.	Series H preferred units	\$1.016	\$1.016
AMB Property II, L.P.	Series I preferred units	\$1.000	\$1.000

**AMB PROPERTY CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)****10. Income Per Share**

The Company's only dilutive securities outstanding for the three months ended March 31, 2003 and 2002, were stock options and restricted stock granted under its stock incentive plans. The effect on income per share was to increase weighted average shares outstanding. Such dilution was computed using the treasury stock method.

	For the Three Months Ended March 31,	
	2003	2002
WEIGHTED AVERAGE COMMON SHARES		
Basic	81,097,725	83,319,047
Stock options and restricted stock	1,416,431	1,462,825
Diluted weighted average common shares	82,514,156	84,781,872

**AMB PROPERTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**11. Segment Information**

The Company operates industrial and retail properties in North America and France and manages its business both by property type and by market. Industrial properties represent more than 98% of the Company's portfolio by rentable square feet and consist primarily of warehouse distribution facilities suitable for single or multiple customers and are typically comprised of multiple buildings that are leased to customers engaged in various types of businesses. The Company's geographic markets for industrial properties are managed separately because each market requires different operating, pricing and leasing strategies. As of March 31, 2003, the Company operated retail properties in Southeast Florida, Atlanta, Chicago, the San Francisco Bay Area, Boston and Baltimore. The Company does not separately manage its retail operations by market. Retail properties are generally leased to one or more anchor customers, such as grocery and drug stores, and various retail businesses. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company evaluates performance based upon property net operating income of the combined properties in each segment.

The industrial domestic target markets category includes Austin, Baltimore/ Washington D.C. and Boston. The industrial domestic non-target markets category captures all of the Company's other U.S. markets, except for those markets listed individually in the table. Summary information for the reportable segments is as follows (dollars in thousands):

Segments	Rental Revenues		Property NOI(1)	
	For the Three Months Ended March 31,		For the Three Months Ended March 31,	
	2003	2002	2003	2002
Industrial domestic hub and gateway markets:				
Atlanta	\$ 7,246	\$ 7,313	\$ 5,700	\$ 5,880
Chicago	11,216	11,885	7,840	8,331
Dallas/ Fort Worth	4,080	6,617	2,728	4,835
Los Angeles	23,135	18,645	18,646	14,707
Northern New Jersey/ New York	13,330	10,826	8,662	7,259
San Francisco Bay Area	32,771	29,994	27,988	25,285
Miami	8,053	8,296	5,657	6,232
Seattle	6,887	5,492	5,500	4,375
On-Tarmac	11,493	4,842	6,075	2,781
Total industrial domestic hub markets	118,211	103,910	88,796	79,685
Total industrial domestic target markets	20,332	18,768	14,809	14,836
Total industrial domestic non-target markets	14,790	20,180	9,967	13,154
International target markets	1,120	—	902	—
Straight-line rents	2,380	3,961	2,380	3,961
Total retail markets	3,909	5,422	2,594	3,536
Discontinued operations	(2,706)	(10,460)	(1,799)	(7,894)
Total rental revenues	\$158,036	\$141,781	\$117,649	\$107,278

(1) Property net operating income (NOI) is defined as rental revenue, including reimbursements, less property operating expenses, which excludes depreciation, amortization, general and administrative expenses and interest expense.

## AMB PROPERTY CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Total Gross Investment (1)	
	As of	
	March 31, 2003	December 31, 2002
Industrial domestic hub and gateway markets:		
Atlanta	\$ 265,545	\$ 289,398
Chicago	371,821	370,139
Dallas/ Fort Worth	148,526	140,616
Los Angeles	828,033	760,640
Northern New Jersey/ New York	479,091	486,644
San Francisco Bay Area	800,901	828,975
Miami	347,100	305,399
Seattle	250,640	249,500
On-Tarmac	224,931	223,215
Total industrial domestic hub markets	3,716,588	3,654,526
Total industrial domestic target markets	600,959	599,165
Total industrial domestic non-target markets	439,784	585,939
International target markets	52,827	81,112
Properties held for divestiture	(62,007)	(115,175)
Total retail markets	121,590	120,415
Total investments in properties	\$4,869,741	\$4,925,982

(1) Includes construction in progress of \$180.6 million and \$132.5 million as of March 31, 2003, and December 31, 2002, respectively.



## AMB PROPERTY CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

## 12. Commitments and Contingencies

*Commitments*

*Lease Commitments.* The Company holds operating ground leases on certain land parcels, primarily on-tarmac facilities and leases on office spaces in San Francisco and Boston. The Company also holds a lease on office space in New York City, which it holds for investment purposes. The remaining lease terms are from one to 38 years. Future minimum rental payments required under non-cancelable operating leases in effect as of March 31, 2003, were as follows (dollars in thousands):

2003	\$ 14,941
2004	19,753
2005	19,819
2006	20,553
2007	20,772
Thereafter	283,574
Total lease commitments	\$379,412

These operating lease payments are being amortized ratably over the terms of the related leases.

*Contingencies*

*Litigation.* In the normal course of business, from time to time, the Company may be involved in legal actions relating to the ownership and operations of its properties. Management does not expect that the liabilities, if any, that may ultimately result from such legal actions will have a material adverse effect on the consolidated financial position, results of operations or cash flows of the Company.

*Environmental Matters.* The Company monitors its properties for the presence of hazardous or toxic substances. The Company is not aware of any environmental liability with respect to the properties that would have a material adverse effect on the Company's business, assets or results of operations. However, there can be no assurance that such a material environmental liability does not exist. The existence of any such material environmental liability would have an adverse effect on the Company's results of operations and cash flow.

*General Uninsured Losses.* The Company carries property and rental loss, liability, flood, environmental and terrorism insurance. The Company believes that the policy terms and conditions, limits and deductibles are adequate and appropriate under the circumstances, given the relative risk of loss, the cost of such coverage and industry practice. In addition, certain of the Company's properties are located in areas that are subject to earthquake activity; therefore, the Company has obtained limited earthquake insurance on those properties. There are, however, certain types of extraordinary losses, such as those due to acts of war that may be either uninsurable or not economically insurable. Although we have obtained coverage for certain acts of terrorism, with policy specifications and insured limits that we believe are commercially reasonable, it is not certain that we will be able to collect under such policies. Should an uninsured loss occur, the Company could lose its investment in, and anticipated profits and cash flows from, a property.

*Captive Insurance Company.* The Company has responded to increasing costs and decreasing coverage availability in the insurance markets by obtaining higher-deductible property insurance from third-party insurers and by forming a wholly-owned captive insurance company, Arcata National Insurance Ltd. ("Arcata") in December 2001. Arcata provides insurance coverage for all or a portion of losses below the increased deductible under the Company's third-party policies. The Company capitalized Arcata in accordance with regulatory requirements. Arcata established annual premiums based on projections derived from the past loss experience at the Company's properties. Annually, the Company engages an independent third party to perform an actuarial estimate of future projected claims, related deductibles and projected expenses

**AMB PROPERTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

necessary to fund associated risk management programs. Premiums paid to Arcata may be adjusted based on this estimate. Premiums paid to Arcata have a retrospective component, so that if expenses, including losses and deductibles, are less than premiums collected, the excess may be returned to the property owners (and,

in turn, as appropriate, to the customers) and conversely, subject to certain limitations, if expenses, including losses, are greater than premiums collected, an additional premium will be charged. As with all recoverable expenses, differences between estimated and actual insurance premiums will be recognized in the subsequent year. Through this structure, the Company believes that it has more comprehensive insurance coverage at an overall lower cost than would otherwise be available in the market.

**Item 2.**

***Management's Discussion and Analysis of Financial Condition and Results of Operations***

*You should read the following discussion and analysis of our consolidated financial condition and results of operations in conjunction with the notes to consolidated financial statements. Statements contained in this discussion that are not historical facts may be forward-looking statements. Such statements relate to our future performance and plans, results of operations, capital expenditures, acquisitions, and operating improvements and costs. You can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates," or the negative of these words and phrases, or similar words or phrases. You can also identify forward-looking statements by discussions of strategy, plans or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely upon them as predictions of future events. There is no assurance that the events or circumstances reflected in forward-looking statements will occur or be achieved. Forward-looking statements are necessarily dependent on assumptions, data or methods that may be incorrect or imprecise and we may not be able to realize them.*

*The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements:*

- defaults or non-renewal of leases by customers;*
- increased interest rates and operating costs;*
- our failure to obtain necessary outside financing;*
- difficulties in identifying properties to acquire and in effecting acquisitions;*
- our failure to successfully integrate acquired properties and operations;*
- our failure to divest of properties that we have contracted to sell or to timely reinvest proceeds from any such divestitures;*
- risks and uncertainties affecting property development and construction (including construction delays, cost overruns, our inability to obtain necessary permits and public opposition to these activities);*
- our failure to qualify and maintain our status as a real estate investment trust under the Internal Revenue Code of 1986;*
- environmental uncertainties;*
- risks related to natural disasters;*
- financial market fluctuations;*
- changes in real estate and zoning laws;*
- increases in real property tax rates; and*
- risks of doing business internationally, including currency risks.*

*Our success also depends upon economic trends generally, including interest rates, income tax laws, governmental regulation, legislation, population changes and those other risk factors discussed in the section entitled "Business Risks" in this report. We caution you not to place undue reliance on forward-looking statements, which reflect our analysis only and speak as of the date of this report or as of the dates indicated in the statements.*

Unless the context otherwise requires, the terms "we," "us" and "our" refer to AMB Property Corporation, AMB Property, L.P. and their other controlled subsidiaries, and the references to AMB Property Corporation include AMB Property, L.P. and their other controlled subsidiaries. The following marks are our registered trademarks: AMB®; Broker Alliance Partners®; Broker Alliance Program®; Customer Alliance Partners®; Customer Alliance Program®; Development Alliance Partners®; Development Alliance Program®; HTD®; High Throughput Distribution®; Institutional Alliance Partners®; Institutional Alliance Program®; Management Alliance Partners®; Management Alliance Program®; Strategic Alliance Partners®; Strategic Alliance Programs®; UPREIT Alliance Partners®; and UPREIT Alliance Program®.

## GENERAL

We commenced operations as a fully integrated real estate company effective with the completion of our initial public offering on November 26, 1997, and elected to be taxed as a real estate investment trust under Sections 856 through 860 of the Internal Revenue Code of 1986 with our initial tax return for the year ended December 31, 1997. AMB Property Corporation and AMB Property, L.P. were formed shortly before the consummation of our initial public offering.

We generate revenue primarily from rent received from customers under long-term operating leases at our properties, including reimbursements from customers for certain operating costs, and our private capital business. In addition, our growth is dependent on our ability to increase occupancy rates or increase rental rates at our properties and our ability to continue to acquire and develop additional properties. Our income would be adversely affected if a significant number of customers were unable to pay rent or if we were unable to rent our industrial space on favorable terms. Certain significant expenditures associated with an investment in real estate (such as mortgage payments, real estate taxes and maintenance costs) generally do not decline when circumstances cause a reduction in income from the property. Although the weak economy has decreased customer demand for new space and has limited or in some cases lowered rent growth, many types of investors are acquiring industrial real estate. We have capitalized on this opportunity by accelerating our portfolio repositioning program through the disposition of properties. While property dispositions result in reinvestment capacity and trigger gain/loss recognition, they also create near-term earnings dilution. However, we believe that, in the long-term, the repositioning of our portfolio will benefit our stockholders. As the general partner of the operating partnership, we generally will be liable for all of the operating partnership's unsatisfied obligations other than non-recourse obligations, including the operating partnership's obligations as the general partner of the co-investment joint ventures. Any such liabilities could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

### Critical Accounting Policies

Our discussion and analysis of financial condition and results of operations is based on our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities and contingencies as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We evaluate our assumptions and estimates on an on-going basis. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements.

*Investments in Real Estate.* Investments in real estate are stated at cost unless circumstances indicate that cost cannot be recovered, in which case, the carrying value of the property is reduced to estimated fair value. Carrying values for financial reporting purposes are reviewed for impairment on a property-by-property basis whenever events or changes in circumstances indicate that the carrying value of a property may not be recoverable. Impairment is recognized when estimated expected future cash flows (undiscounted and without interest charges) are less than the carrying amount of the property. The estimation of expected future net cash flows is inherently uncertain and relies on assumptions regarding current and future market conditions and the availability of capital. If impairment analysis assumptions change, then an adjustment to the carrying amount of our long-lived assets could occur in the future period in which the assumptions change. To the extent that a property is impaired, the excess of the carrying amount of the property over its estimated fair value is charged to earnings.

*Rental Revenues.* We record rental revenue from operating leases on a straight-line basis over the term of the leases and maintain an allowance for estimated losses that may result from the inability of our customers to make required payments. If customers fail to make contractual lease payments that are greater

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than our bad-debt reserves, security deposits and letters of credit, then we may have to recognize additional bad debt charges in future periods. Each period we review our outstanding accounts receivable, including straight-line rents, for doubtful accounts and provide allowances as needed. Historically, our bad debt expense has been between 50 and 150 basis points of total revenues.

*Consolidated Joint Ventures.* Minority interests represent the limited partnership interests in the operating partnership and interests held by certain third parties in several real estate joint ventures, aggregating approximately 33.8 million square feet, which are consolidated for financial reporting purposes. Such investments are consolidated because we own a majority interest or we exercise significant control over major operating decisions such as approval of budgets, selection of property managers, investment activity and changes in financing. When we contribute properties to our joint ventures, we recognize a gain on the contributed properties acquired by the third-party co-investors.

*Investments in Unconsolidated Joint Ventures.* We have non-controlling limited partnership interests in five separate unconsolidated joint ventures. These investments are not consolidated because we do not exercise significant control over major operating decisions such as approval of budgets, selection of property managers, investment activity and changes in financing. We account for the joint ventures using the equity method of accounting. When we contribute properties to our joint ventures, we recognize a gain on the contributed properties acquired by the third-party investors.

*Stock-based Compensation Expense.* In 2002, we adopted the expense recognition provisions of Statement of Financial Accounting Standard (“SFAS”) No. 123, Accounting for Stock-Based Compensation. We value stock options issued using the Black-Scholes option-pricing model and recognize this value as an expense over the period in which the options vest. Under this standard, recognition of expense for stock options is retroactively applied to all options granted after the beginning of the year of adoption. Prior to 2002, we followed the intrinsic method set forth in APB Opinion 25, Accounting for Stock Issued to Employees. The expense is included in general and administrative expenses in the accompanying consolidated statements of operations.

*REIT Compliance.* We elected to be taxed as a real estate investment trust under Sections 856 through 860 of the Internal Revenue Code commencing with our taxable year ended December 31, 1997. In order to qualify as a real estate investment trust, we must derive at least 95% of our gross income in any year from qualifying sources. In addition, we must pay dividends to stockholders aggregating annually at least 90% of our real estate investment trust taxable income (determined without regard to the dividends paid deduction and by excluding capital gains) and must satisfy specified asset tests on a quarterly basis. It is our current intention to adhere to these requirements and maintain our REIT status. As a REIT, we generally will not be subject to corporate level federal income tax on net income that we distribute currently to our stockholders. As such, no provision for federal income taxes has been included in the accompanying consolidated financial statements. As a REIT, we still may be subject to certain state, local and foreign taxes on our income and property and to federal income and excise taxes on our undistributed taxable income. In addition, we will be required to pay federal and state income tax on the net taxable income, if any, from the activities conducted through our taxable REIT subsidiaries.

## THE COMPANY

AMB Property Corporation, a Maryland corporation, acquires, develops and operates industrial property in key distribution markets throughout North America, Europe and Asia. We commenced operations as a fully integrated real estate company effective with the completion of our initial public offering on November 26, 1997. Increasingly, our properties are designed for customers who value the efficient movement of goods in the world's busiest distribution markets: large, supply-constrained locations with close proximity to airports, seaports and major freeway systems. We currently serve 2,546 customers in a portfolio (owned, managed or under development) totaling 987 buildings, encompassing approximately 93.7 million square feet (8.7 million square meters), in 29 global markets.

Through our subsidiary, AMB Property, L.P., a Delaware limited partnership, we are engaged in the acquisition, ownership, operation, management, renovation, expansion and development of primarily industrial properties in target markets in North America, Europe and Asia. We refer to AMB Property, L.P. as the "operating partnership." As of March 31, 2003, we owned an approximate 94.4% general partnership interest in the operating partnership, excluding preferred units. As the sole general partner of the operating partnership, we have the full, exclusive and complete responsibility and discretion in the day-to-day management and control of the operating partnership.

Our investment strategy targets customers whose businesses are growing at a faster rate than world gross domestic product (GDP) — specifically, participants in global trade. To serve the facilities needs of these customers, we invest in major markets: transportation hubs and gateways in the U.S., and targeted distribution and airport markets internationally. Our target markets are characterized by large population densities and typically offer substantial consumer bases, proximity to large clusters of distribution-facility users and significant labor pools. When measured by annual base rents, approximately 70% of our assets are concentrated in eight domestic hub distribution markets: Atlanta, Chicago, Dallas/ Fort Worth, Los Angeles, Northern New Jersey/ New York City, San Francisco Bay Area, Miami and Seattle.

By focusing on an investment strategy that benefits from high customer demand and limited competition from new supply, we believe that over time our net operating income will grow and our property values will increase. We work to implement this strategy by investing in locations that have geographic or regulatory supply constraints, high barriers to entry and close proximity to large population centers, and in buildings with customer-preferred characteristics.

Our portfolio is comprised of strategically located industrial buildings in in-fill submarkets; in-fill locations are characterized by supply constraints on the availability of land for competing projects as well as physical, political or economic barriers to new development. A majority of our owned or managed buildings function as High Throughput Distribution®, or HTD® facilities; buildings designed to quickly distribute our customers' products, rather than store them. Our investment focus on HTD assets is based on the secular change toward lower inventory levels and expedited supply chains.

HTD facilities have a variety of characteristics that allow the rapid transport of goods from point-to-point; examples include numerous dock doors, shallower building depths, fewer columns, large truck courts and more space for trailer parking. These facilities function best when located in convenient proximity to transportation infrastructure such as major airports and seaports. We believe that these building characteristics represent an important success factor for time-sensitive tenants such as air express, logistics and freight forwarding companies.

As of March 31, 2003, we owned and operated (exclusive of properties that we managed for third parties) 873 industrial buildings and nine retail and other properties, totaling approximately 81.4 million rentable square feet, located in 27 markets throughout North America and in France. As of March 31, 2003, our industrial and retail properties were 92.5% and 87.9% leased, respectively. As of March 31, 2003, through our subsidiary, AMB Capital Partners, LLC, we also managed, but did not have an ownership interest in, industrial buildings and retail centers, totaling approximately 1.7 million rentable square feet. In addition, as of March 31, 2003, we had investments in 67 operating industrial buildings, totaling approximately 7.9 million rentable square feet, through unconsolidated joint ventures.

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As of March 31, 2003, we had two retail centers and one industrial building held for divestiture. Over the next few years, we intend to dispose of non-strategic assets and redeploy the resulting capital into industrial properties in supply-constrained markets in the U.S. and internationally that better fit our current investment focus.

We are self-administered and self-managed and expect that we have qualified and will continue to qualify as a real estate investment trust for federal income tax purposes beginning with the year ended December 31, 1997. As a self-administered and self-managed real estate investment trust, our own employees perform our administrative and management functions, rather than our relying on an outside manager for these services. Our principal executive office is located at Pier 1, Bay 1, San Francisco, California 94111; our telephone number is (415) 394-9000. We also maintain regional offices in Boston, Massachusetts and Amsterdam, the Netherlands. As of March 31, 2003, we employed 175 individuals, 131 at our San Francisco headquarters, 43 in our Boston office and one in our Amsterdam office. Our website address is *www.amb.com*. Our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act are available on our website free of charge as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission. We have adopted a code of business conduct that applies to our principal executive officer, principal financial officer, principal accounting officer or controller, and persons performing similar functions, which is available free of charge on our website. We will promptly disclose on our website any amendments to, and waivers from, our code of business conduct relating to any of these specified officers.

### **Co-investment Joint Ventures**

Through the operating partnership, we enter into co-investment joint ventures with institutional investors. These co-investment joint ventures provide us with an additional source of capital to fund certain acquisitions, development projects and renovation projects, as well as private capital income, which enhances our returns. As of March 31, 2003, we had investments in five co-investment joint ventures with a gross book value of \$1.6 billion, which are consolidated for financial reporting purposes.

### **Acquisition, Development and Disposition Activity**

During the three months ended March 31, 2003, we invested \$10.9 million in two operating properties, aggregating approximately 0.2 million square feet, through two of our co-investment joint ventures.

During the three months ended March 31, 2003, we stabilized two industrial buildings valued at \$12.6 million, aggregating approximately 0.2 million square feet. We also initiated four new industrial development projects valued at \$36.4 million, aggregating approximately 0.6 million square feet. We acquired 438 acres of land for development in Miami's Airport West submarket for \$29.7 million. The master planned park, called Beacon Lakes, is fully entitled for 6.8 million square feet of properties for lease or sale. During the quarter, we began development of the first two buildings at Beacon Lakes, which will aggregate approximately 0.4 million square feet and have an estimated investment of \$20.3 million. New development projects during the quarter include the two Beacon Lakes buildings as well as two additional projects.

As of March 31, 2003, we had in our development pipeline 13 industrial projects, which will total approximately 2.2 million square feet and have an aggregate estimated investment of \$133.2 million upon completion and three development projects available for sale, which will total approximately 0.6 million square feet and have an aggregate estimated investment of \$47.3 million upon completion. As of March 31, 2003, we and our partners had funded an aggregate of \$102.1 million and needed to fund an estimated additional \$78.4 million in order to complete current and planned projects.

During the three months ended March 31, 2003, we disposed of ten industrial buildings, aggregating approximately 1.6 million rentable square feet, for an aggregate price of \$127.0 million. On February 19, 2003, we also contributed \$94.0 million in operating properties, consisting of 24 industrial buildings aggregating approximately 2.4 million square feet, to our newly formed co-investment joint venture with Citigroup Global

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Investments Real Estate LP, LLC, Industrial Fund I, LLC, in which we retained an unconsolidated 15% ownership interest.

### **Operating Strategy**

We base our operating strategy on extensive operational and service offerings, including in-house acquisitions, development, redevelopment, asset management, leasing, finance, accounting and market research. We leverage our expertise across a large customer base and have long-standing relationships with entrepreneurial real estate management and development firms in our target markets, which we refer to as our Strategic Alliance Partners®.

We believe that real estate is fundamentally a local business and best operated by forging alliances with service providers in each target market. We believe that this strategy results in a mutually beneficial relationship as these alliance partners provide us with high-quality, local market expertise and intelligence. We, in turn, contribute value to the alliance relationship through national and global customer relationship development, industry knowledge, perspective and financial strength.

While our alliance relationships give us local market benefits, we retain flexibility to focus on our core competencies: developing and executing our strategic approach to real estate investment and management and raising private capital to finance growth and enhance returns to stockholders.

### **Growth Strategies**

#### *Growth Through Operations*

We seek to generate internal growth through rent increases on existing space and renewals on rollover space. We do this by seeking to maintain a high occupancy rate at our properties and by seeking to control expenses by capitalizing on the economies of owning, operating and growing a large global portfolio. As of March 31, 2003, our industrial properties and retail centers were 92.5% leased and 87.9% leased, respectively. During the three months ended March 31, 2003, average industrial base rental rates decreased by 6.6% from the expiring rent for that space, on leases entered into or renewed during the period. This amount excludes expense reimbursements, rental abatements, percentage rents and straight-line rents. During the three months ended March 31, 2003, we increased cash-basis same-store net operating income by 3.8% (1.6% including straight-line rents) on our industrial properties. Since our initial public offering in November 1997, we have experienced average annual increases in industrial base rental rates of 11.0%. While we believe that it is important to view real estate as a long-term investment, past results are not necessarily an indication of future performance.

#### *Growth Through Acquisitions and Capital Redeployment*

We believe that our significant acquisition experience, our alliance-based operating strategy and our extensive network of property acquisition sources will continue to provide opportunities for external growth. We have forged relationships with third-party local property management firms through our Management Alliance Program®. We believe that these alliances will create acquisition opportunities, as such managers frequently market properties on behalf of sellers. Our operating structure also enables us to acquire properties through our UPREIT Alliance Program® in exchange for limited partnership units in the operating partnership, thereby enhancing our attractiveness to owners and developers seeking to transfer properties on a tax-deferred basis. In addition to acquisitions, we seek to redeploy capital from non-strategic assets into properties that better fit our current investment focus.

We are generally in various stages of negotiations for a number of acquisitions and dispositions that may include acquisitions and dispositions of individual properties, acquisitions of large multi-property portfolios and acquisitions of other real estate companies. There can be no assurance that we will consummate any of these transactions. Such transactions, if we consummate them, may be material individually or in the aggregate. Sources of capital for acquisitions may include undistributed cash flow from operations, borrowings under our unsecured credit facility, other forms of secured or unsecured debt financing, issuances of debt or



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equity securities by us or the operating partnership (including issuances of units in the operating partnership or its subsidiaries), proceeds from divestitures of properties, assumption of debt related to the acquired properties and private capital from our co-investment partners.

### ***Growth Through Development***

We believe that renovation and expansion of properties and development of well-located, high-quality industrial properties should continue to provide us with attractive opportunities for increased cash flow and a higher rate of return than we may obtain from the purchase of fully-leased, renovated properties. Value-added properties are typically characterized as properties with available space or near-term leasing exposure, undeveloped land acquired in connection with another property that provides an opportunity for development or properties that are well-located but require redevelopment or renovation. Value-added properties require significant management attention or capital investment to maximize their return. We believe that we have developed the in-house expertise to create value through acquiring and managing value-added properties and believe that our global market presence and expertise will enable us to continue to generate and capitalize on these opportunities. In addition to our in-house development staff, we have established strategic alliances with global and regional developers through our Development Alliance Program® to enhance our development capabilities.

The multidisciplinary backgrounds of our employees should provide us with the skills and experience to capitalize on strategic renovation, expansion and development opportunities. Several of our officers have specific experience in real estate development, both with us and with national development firms. We generally pursue development projects in joint ventures with our Development Alliance Partners®; however, if a Development Alliance Partner® is not available for a project, then we will pursue the opportunity with our in-house development staff. This way, we leverage the development skill, access to opportunities and capital of such developers, and we eliminate the need and expense of an extensive in-house development staff. Under a typical joint venture agreement with a Development Alliance Partner, we would fund 95% of the construction costs and our partner would fund 5%; however, in certain cases we may own as little as 50% or as much as 98% of the joint venture. Upon completion, we generally would purchase our partner's interest in the joint venture. We may also structure developments where we would own 100% of the asset with an incentive development fee to be paid upon completion to our development partner.

### ***Growth Through Co-Investments***

We co-invest with third-party partners (some of whom may be clients of AMB Capital Partners, LLC, to the extent such partners commit new investment capital) through partnerships, limited liability companies or joint ventures. We currently use a co-investment formula with each third party whereby we will own at least a 20% interest in all ventures. In general, we control all significant operating and investment decisions of our co-investment entities. We believe that our co-investment program will continue to serve as a source of capital for acquisitions and developments and private capital income; however, there can be no assurance that it will continue to do so.

### ***Growth Through Developments for Sale***

The operating partnership, through its taxable REIT subsidiaries, conducts a variety of businesses that include incremental income programs, such as our development projects available for sale to third parties. Such development properties include value-added conversion projects and build-to-sell projects. As of March 31, 2003, we were developing three projects for sale to third parties.

### ***Growth Through Global Expansion***

Over the next three-to-five years, we expect to have from 12% to 15% of our assets invested in international markets. Our Mexican target markets currently include Mexico City, Guadalajara and Monterrey. Our European target markets currently include Paris, Amsterdam, London, Frankfurt and Madrid. Our

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Asian target markets currently include Singapore, Hong Kong, and Tokyo. During the three months ended March 31, 2003, we earned \$1.1 million in rental revenues from our Guadalajara and Paris properties and recognized a gain of \$4.9 million from the sale of a property in Mexico City. There are many factors that could cause our entry into target markets and future capital allocation to differ from our current expectations, which are discussed under the subheading “Our International Growth is Subject to Special Political and Monetary Risks” and elsewhere under the heading “Business Risks” in this report.

We believe that expansion into target international markets represents a natural extension of our well-established strategy to invest in industrial markets with high population densities, close proximity to large customer clusters and available labor pools, and major distribution centers serving the global supply chain. Our expansion strategy mirrors our domestic focus on in-fill locations, which are supply-constrained submarkets with political, economic or physical constraints to new development; and, land, as a high percentage of total asset value, becoming more valuable for higher and better use over time. Our international investments will extend our offering of High Throughput Distribution facilities for customers who value speed-to-market over storage. Specifically, we are focused on customers whose business is derived from world air-cargo flows, a sector expected to grow significantly faster than world GDP growth. In addition, our investments target major consumer distribution markets and customers.

We believe that our established customer relationships, our contacts in the air cargo and logistics industries, diligent underwriting of markets and investment considerations and our strategic alliance partnerships with knowledgeable, local-market property brokers, developers and managers will assist us in competing internationally.

**RESULTS OF OPERATIONS**

The analysis below includes changes attributable to acquisitions, development activity and divestitures and the changes resulting from properties that we owned during both the current and prior year reporting periods, excluding development properties prior to being stabilized (generally defined as 90% leased or 12 months after we receive a certificate of occupancy for the building). We refer to these properties as the same store properties. For the comparison between the three months ended March 31, 2003 and 2002, the same store industrial properties consisted of properties aggregating approximately 73.0 million square feet. The properties acquired during the three months ended March 31, 2003, consisted of two buildings, aggregating approximately 0.2 million square feet. The properties acquired during 2002 consisted of 43 buildings, aggregating approximately 5.4 million square feet. During the three months ended March 31, 2003, property divestitures and contributions consisted of 34 industrial buildings, aggregating approximately 4.0 million square feet. In 2002, property divestitures consisted of 58 industrial and two retail buildings, aggregating approximately 5.7 million square feet. Our future financial condition and results of operations, including rental revenues, may be impacted by the acquisition of additional properties and dispositions. Our future revenues and expenses may vary materially from historical rates.

Occupancy levels in our industrial portfolio and rents on lease renewals and rollovers were lower in 2003 as the general contraction in business activity nationwide reduced demand for industrial warehouse facilities. This reduction in demand was evidenced by decreases in national industrial occupancy levels and negative net absorption of industrial facility space. According to Torto Wheaton Research, these factors combined to reduce market rents for industrial properties by approximately 15% to 20% nationally from peak levels at the beginning of 2001. While the level of rental rate reduction varied by market, we strove to maintain high occupancy by pricing lease renewals and new leases with sensitivity to local market conditions. Occupancy in our operating industrial portfolio decreased 2.1% from December 31, 2002, to 92.5% at March 31, 2003.

*For the Three Months Ended March 31, 2003 and 2002 (dollars in millions)*

Rental Revenues	2003	2002	\$ Change	% Change
<b>Industrial:</b>				
Same store	\$134.7	\$128.0	\$ 6.7	5.2%
2002 acquisitions	14.8	0.7	14.1	—
Developments	2.7	2.7	0.0	—
Divestitures	2.2	11.5	(9.3)	(80.9)%
Retail	3.9	5.4	(1.5)	(27.8)%
Discontinued operations	(2.7)	(10.5)	7.8	74.3%
Straight-line rents	2.4	4.0	(1.6)	(40.0)%
<b>Total</b>	<b>\$158.0</b>	<b>\$141.8</b>	<b>\$ 16.2</b>	<b>11.4%</b>

The growth in rental revenues in same store properties resulted primarily from increased lease termination fees, fixed rent increases on existing leases and reimbursement of expenses, partially offset by lower average occupancies and bad debt expense. Industrial same store occupancy was 92.6% at March 31, 2003, and 94.9% at March 31, 2002. For the three months ended March 31, 2003, the same store rents declined 7.3% on industrial renewals and rollovers (cash basis) on 4.7 million square feet leased. The decrease in straight-line rents was partially due to write-offs associated with lease terminations.

Private Capital and Other Income	2003	2002	\$ Change	% Change
Equity in earnings of unconsolidated joint ventures	\$1.2	\$1.5	\$ (0.3)	(20.0)%
Private capital income	2.4	2.6	(0.2)	(7.7)%
Interest and other income	1.4	2.8	(1.4)	(50.0)%
<b>Total</b>	<b>\$5.0</b>	<b>\$6.9</b>	<b>\$ (1.9)</b>	<b>(27.5)%</b>

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The decrease in interest and other income was primarily due to the repayment of the \$74.0 million mortgage note in July 2002. We carried a 9.5% mortgage note secured by the retail center that we sold in September 2000 in the principal amount of \$74.0 million.

Property Operating Expenses and Real Estate Taxes	2003	2002	\$ Change	% Change
(Exclusive of depreciation and amortization)				
Rental expenses	\$22.1	\$17.5	\$ 4.6	26.3%
Real estate taxes	18.3	17.0	1.3	7.6%
Property operating expenses	\$40.4	\$34.5	\$ 5.9	17.1%
Industrial:				
Same store	\$32.9	\$29.9	\$ 3.0	9.9%
2002 acquisitions	4.7	0.1	4.6	—
Developments	1.6	2.1	(0.5)	100.0%
Divestitures	0.8	3.1	(2.3)	(74.2)%
Retail	1.3	1.9	(0.6)	(31.6)%
Discontinued operations	(0.9)	(2.6)	1.7	65.4%
Total	\$40.4	\$34.5	\$ 5.9	17.1%

The \$3.0 million increase in same store properties' operating expenses was primarily due to increases in common area maintenance expenses, including snow removal, of \$1.8 million, real estate taxes of \$0.6 million and insurance expenses of \$0.4 million.

Other Expenses	2003	2002	\$ Change	% Change
Interest, including amortization	\$37.2	\$35.0	\$ 2.2	6.3%
Depreciation and amortization	35.0	27.8	7.2	25.9%
General and administrative	12.2	10.1	2.1	20.8%
Total	\$84.4	\$72.9	\$ 11.5	15.8%

The increase in interest expense was primarily due to the issuance of additional unsecured senior debt securities and an increase in secured debt balances, partially offset by decreased borrowings on our unsecured credit facility. The secured debt issuances were primarily for our co-investment joint ventures' properties and were partially offset by debt repayments on our wholly-owned properties. The increase in depreciation expense was due to the increase in our net investment in real estate. The increase in general and administrative expenses was due to increased stock-based compensation expense, additional staffing and expenses for new initiatives, including our international expansion.

## LIQUIDITY AND CAPITAL RESOURCES

We currently expect that our principal sources of working capital and funding for acquisitions, development, expansion and renovation of properties will include:

- cash flow from operations;
- borrowings under our unsecured credit facility;
- other forms of secured or unsecured financing;
- proceeds from equity or debt offerings by us or the operating partnership (including issuances of limited partnership units in the operating partnership or its subsidiaries);
- net proceeds from divestitures of properties; and
- private capital from co-investment partners.

We believe that our sources of working capital, specifically our cash flow from operations, borrowings available under our unsecured credit facility and our ability to access private and public debt and equity capital, are adequate for us to meet our liquidity requirements for the foreseeable future.

### Capital Resources

*Property Divestitures.* During the three months ended March 31, 2003, we divested ourselves of ten industrial buildings for an aggregate price of \$127.0 million, with a resulting net gain of \$29.6 million. On February 19, 2003, we also contributed \$94.0 million in operating properties, consisting of 24 industrial buildings, aggregating approximately 2.4 million square feet, to our newly formed unconsolidated joint venture with Citigroup Global Investments Real Estate LP, LLC, a Delaware limited liability company, Industrial Fund I, LLC, and recognized a gain of \$7.4 million on the contribution, representing the gain on the contributed properties acquired by the third-party co-investors.

*Properties Held for Divestiture.* We have decided to divest ourselves of two retail centers and one industrial building, which are not in our core markets or which do not meet our current strategic objectives. The divestitures of the properties are subject to negotiation of acceptable terms and other customary conditions. As of March 31, 2003, the net carrying value of the properties held for divestiture was \$59.7 million.

*Co-investment Joint Ventures.* We consolidate the financial position, results of operations and cash flows of our five co-investment joint ventures. Our five co-investment joint ventures are engaged in the acquisition, ownership, operation, management and, in some cases, the renovation, expansion and development of industrial buildings in target markets nationwide. We consolidate these joint ventures for financial reporting purposes because we are the sole managing general partner and, as a result, control all major operating decisions. Third-party equity interests in the joint ventures are reflected as minority interests in the consolidated financial statements. As of March 31, 2003, we owned approximately 28.5 million square feet of our properties through these five co-investment joint ventures and 5.3 million square feet of our properties through our other consolidated joint ventures. We may make additional investments through these joint ventures or new joint ventures in the future and presently plan to do so.

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Our co-investment joint ventures at March 31, 2003 (dollars in thousands):

Co-investment Joint Venture	Joint Venture Partner	Our Approximate Ownership Percentage	Original Planned Capitalization(1)
AMB/Erie, L.P.	Erie Insurance Company and affiliates	50%	\$ 200,000
AMB Institutional Alliance Fund I, L.P.	AMB Institutional Alliance REIT I, Inc.(2)	21%	\$ 420,000
AMB Partners II, L.P.	City and County of San Francisco Employees' Retirement System	20%	\$ 500,000
AMB-SGP, L.P.	Industrial JV Pte Ltd.(3)	50%	\$ 425,000
AMB Institutional Alliance Fund II, L.P.	AMB Institutional Alliance REIT II, Inc.(4)	20%	\$ 489,000

- (1) Planned capitalization is based on anticipated debt and both partners' expected equity contributions.
- (2) Included 15 institutional investors as stockholders as of March 31, 2003.
- (3) A subsidiary of the real estate investment subsidiary of the Government of Singapore Investment Corporation.
- (4) Included 13 institutional investors as stockholders and one third-party limited partner as of March 31, 2003.

*Equity.* We have authorized for issuance 100,000,000 shares of preferred stock, of which the following series were designated as of March 31, 2003: 4,600,000 shares of Series A preferred; 1,300,000 shares of Series B preferred; 1,595,337 shares of Series D preferred; 220,440 shares of Series E preferred; 267,439 shares of Series F preferred; 840,000 shares of Series H preferred; 510,000 shares of Series I preferred; 800,000 shares of Series J preferred; and 800,000 shares of Series K preferred.

In December 2001, our board of directors approved a new stock repurchase program for the repurchase of up to \$100.0 million worth of our common and preferred stock. In December 2002, our board of directors increased the repurchase program to \$200.0 million. The current stock repurchase program expires in December 2003 and, as of March 31, 2003, \$110.0 million of repurchase capacity remained under the program. During the three months ended March 31, 2003, we repurchased 787,800 shares of our common stock for \$20.6 million, including commissions.

*Debt.* In order to maintain financial flexibility and facilitate the deployment of capital through market cycles, we presently intend to operate with a debt-to-total market capitalization ratio (our share) of approximately 45% or less. As of March 31, 2003, our share of total debt-to-total market capitalization ratio was 35.6%. Additionally, we currently intend to manage our capitalization in order to maintain an investment grade rating on our senior unsecured debt. In spite of these policies, our organizational documents do not contain any limitation on the amount of indebtedness that we may incur. Accordingly, our board of directors could alter or eliminate these policies or circumstances could arise that could render us unable to comply with these policies.

As of March 31, 2003, the aggregate principal amount of our secured debt was \$1.2 billion, excluding unamortized debt premiums of \$8.4 million. Of the \$1.2 billion of secured debt, \$0.9 billion is secured by properties in our joint ventures. The secured debt is generally non-recourse and bears interest at rates varying from 2.9% to 12.0% per annum (with a weighted average rate of 7.3%) and final maturity dates ranging from June 2003 to April 2023. All of the secured debt bears interest at fixed rates, except for seven loans with an aggregate principal amount of \$65.6 million as of March 31, 2003, which bear interest at variable rates (with a weighted average interest rate of 3.5% as of March 31, 2003). Over time, we intend to repay the secured debt on our 100%-owned assets and may prepay if market conditions warrant.

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In June 1998, we issued \$400.0 million of unsecured senior debt securities. Interest on the unsecured senior debt securities is payable semi-annually. The 2015 notes are puttable and callable in September 2005. In August 2000, we commenced a medium-term note program and subsequently issued \$400.0 million of medium-term notes with an average interest rate of 7.3%. In May 2002, the operating partnership commenced a new medium-term note program for the issuance of up to \$400.0 million in principal amount of medium-term notes, which will be guaranteed by us. As of March 31, 2003, the operating partnership had issued no medium-term notes under this program.

We guarantee the operating partnership's obligations with respect to its senior debt securities. If we are unable to refinance or extend principal payments due at maturity or pay them with proceeds from other capital transactions, then our cash flow may be insufficient to pay dividends to our stockholders in all years and to repay debt upon maturity. Furthermore, if prevailing interest rates or other factors at the time of refinancing (such as the reluctance of lenders to make commercial real estate loans) result in higher interest rates upon refinancing, then the interest expense relating to that refinanced indebtedness would increase. This increased interest expense would adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

*Credit Facilities.* In December 2002, the operating partnership renewed its \$500.0 million unsecured revolving line of credit. We guarantee the operating partnership's obligations under the credit facility. The credit facility matures in December 2005, has a one-year extension option and currently is subject to a 20 basis point annual facility fee. Borrowings under our credit facility currently bear interest at LIBOR plus 60 basis points. Euro borrowings under the credit facility currently bear interest at EURIBOR plus 60 basis points. Both the facility fee and the interest rate are based on our credit rating, which is currently investment grade. However, if our credit rating falls below investment grade, then our facility fee and interest rate may increase. The credit facility includes a multi-currency component under which up to \$150.0 million may be drawn in either British pounds sterling, euros or yen (provided that such currency is readily available and freely transferable and convertible to U.S. dollars, the Reuters Monitor Money Rates Service reports LIBOR for such currency in interest periods of 1, 2, 3 or 6 months and the operating partnership has an investment grade credit rating). The operating partnership has the ability to increase available borrowings to \$700.0 million by adding additional banks to the facility or obtaining the agreement of existing banks to increase their commitments. We use our unsecured credit facility principally for acquisitions and for general working capital requirements. Monthly debt service payments on our credit facility are interest only. The total amount available under our credit facility fluctuates based upon the borrowing base, as defined in the agreement governing the credit facility, generally the value of our unencumbered properties. As of March 31, 2003, the outstanding balance on our unsecured credit facility was \$17.5 million and the remaining amount available was \$459.2 million, net of outstanding letters of credit (excluding the \$200.0 million of potential additional capacity). The outstanding balance was denominated in Euros and converted to U.S. dollars at March 31, 2003.

In July 2001, AMB Institutional Alliance Fund II, L.P. obtained a \$150.0 million credit facility secured by the unfunded capital commitments of the investors in AMB Institutional Alliance REIT II, Inc. and AMB Institutional Alliance Fund II, L.P. Borrowings currently bear interest at LIBOR plus 87.5 basis points. As of March 31, 2003, the outstanding balance was \$51.5 million and the remaining amount available was \$25.2 million, net of outstanding letters of credit and the funded capital contributions from third-party investors. We repaid the credit facility in April with capital contributions and secured debt proceeds.

*Mortgage Receivable.* Through a wholly-owned subsidiary, we hold a mortgage loan receivable on AMB Pier One, LLC, an unconsolidated joint venture. The note bears interest at 13.0% and matures in May 2026. As of March 31, 2003, the outstanding balance on the note was \$13.1 million.

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The tables below summarize our debt maturities and capitalization as of March 31, 2003 (dollars in thousands):

**Debt**

	Our Secured Debt	Joint Venture Debt	Unsecured Senior Debt Securities	Unsecured Debt	Credit Facilities	Total Debt
2003	\$ 56,160	\$ 12,650	\$ —	\$ 422	\$ 51,500	\$ 120,732
2004	62,516	65,261	—	601	—	128,378
2005	44,427	59,496	250,000	647	17,464	372,034
2006	82,693	65,996	25,000	698	—	174,387
2007	14,495	43,341	75,000	752	—	133,588
2008	31,665	154,879	175,000	810	—	362,354
2009	4,147	77,032	—	873	—	82,052
2010	50,948	105,766	75,000	941	—	232,655
2011	409	179,525	75,000	1,014	—	255,948
2012	407	107,524	—	1,092	—	109,023
Thereafter	481	22,264	125,000	2,200	—	149,945
Subtotal	348,348	893,734	800,000	10,050	68,964	2,121,096
Unamortized premiums	8,114	332	—	—	—	8,446
Total consolidated debt	356,462	894,066	800,000	10,050	68,964	2,129,542
Our share of unconsolidated joint venture debt(1)	—	49,064	—	—	—	49,064
Total debt	356,462	943,130	800,000	10,050	68,964	2,178,606
Joint venture partners' share of consolidated joint venture debt	—	(556,864)	—	—	(41,200)	(598,064)
Our share of total debt	\$356,462	\$ 386,266	\$800,000	\$10,050	\$ 27,764	\$1,580,542
Weighted average interest rate	8.1%	7.0%	7.2%	7.5%	2.4%	7.0%
Weighted average maturity (in years)	3.6	6.8	6.2	11.5	2.7	5.9

(1) The weighted average interest and maturity for the unconsolidated joint venture debt were 5.6% and 5.3 years, respectively.

**Market Equity**

Security	Shares/Units Outstanding	Market Price	Market Value
Common stock	81,534,326	\$ 28.25	\$2,303,345
Common limited partnership units	4,846,387	28.25	136,910
Total	86,380,713		\$2,440,255



**Preferred Stock and Units**

Security	Dividend Rate	Liquidation Preference	Redemption Provisions
Series A preferred stock	8.50%	\$ 99,895	July 2003
Series B preferred units	8.63%	65,000	November 2003
Series D preferred units	7.75%	79,767	May 2004
Series E preferred units	7.75%	11,022	August 2004
Series F preferred units	7.95%	13,372	March 2005
Series H preferred units	8.13%	42,000	September 2005
Series I preferred units	8.00%	25,500	March 2006
Series J preferred units	7.95%	40,000	September 2006
Series K preferred units	7.95%	40,000	April 2007
Weighted average/total	8.17%	\$416,556	

**Capitalization Ratios**

Total debt-to-total market capitalization	43.3%
Our share of total debt-to-total market capitalization	35.6%
Total debt plus preferred-to-total market capitalization	51.5%
Our share of total debt plus preferred-to-total market capitalization	45.0%
Our share of total debt-to-total book capitalization	44.2%

**Liquidity**

As of March 31, 2003, we had \$149.9 million in cash, restricted cash and cash equivalents, and \$459.2 million of additional available borrowings under our credit facility. To fund acquisitions, development activities and capital expenditures, and to provide for general working capital requirements, we intend to use:

- cash flow from operations;
- borrowings under our unsecured credit facility;
- other forms of secured and unsecured financing;
- proceeds from any future debt or equity offerings by us or the operating partnership (including issuances of limited partnership units in the operating partnership or its subsidiaries);
- net proceeds from divestitures of properties; and
- private capital from our co-investment partners.

The unavailability of capital would adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

Our board of directors declared a regular cash dividend for the quarter ended March 31, 2003, of \$0.415 per share of common stock and the operating partnership declared a regular cash distribution for the quarter ended March 31, 2003, of \$0.415 per common unit. The dividends and distributions were payable on April 15, 2003, to stockholders and unitholders of record on April 4, 2003. The Series A, B, E, F, J and K preferred stock and unit dividends and distributions were payable on April 15, 2003, to stockholders and unitholders of record on April 4, 2003. The Series D, H and I preferred unit distributions were payable on March 25, 2003.

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The following table sets forth the dividends and distributions paid or payable per share or unit for the three months ended March 31, 2003 and 2002:

<u>Paying Entity</u>	<u>Security</u>	<u>2003</u>	<u>2002</u>
AMB Property Corporation	Common stock	\$0.415	\$0.410
AMB Property Corporation	Series A preferred stock	\$0.531	\$0.531
Operating Partnership	Common limited partnership units	\$0.415	\$0.410
Operating Partnership	Series A preferred units	\$0.531	\$0.531
Operating Partnership	Series B preferred units	\$1.078	\$1.078
Operating Partnership	Series J preferred units	\$0.994	\$0.994
Operating Partnership	Series K preferred units	\$0.994	n/a
AMB Property II, L.P.	Series D preferred units	\$0.969	\$0.969
AMB Property II, L.P.	Series E preferred units	\$0.969	\$0.969
AMB Property II, L.P.	Series F preferred units	\$0.994	\$0.994
AMB Property II, L.P.	Series G preferred units	\$0.994	\$0.994
AMB Property II, L.P.	Series H preferred units	\$1.016	\$1.016
AMB Property II, L.P.	Series I preferred units	\$1.000	\$1.000

The anticipated size of our distributions, using only cash from operations, will not allow us to retire all of our debt as it comes due. Therefore, we intend to also repay maturing debt with net proceeds from future debt or equity financings, as well as property divestitures. However, we may not be able to obtain future financings on favorable terms or at all. Our inability to obtain future financings on favorable terms or at all would adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

### ***Capital Commitments***

*Developments.* In addition to recurring capital expenditures, which consist of building improvements and leasing costs incurred to renew or re-tenant space, as of March 31, 2003, we were developing 13 projects representing a total estimated investment of \$133.2 million upon completion and three development projects available for sale representing a total estimated investment of \$47.3 million upon completion. Of this total, \$102.1 million had been funded as of March 31, 2003, and an estimated \$78.4 million is required to complete current and planned projects. We expect to fund these expenditures with cash from operations, borrowings under our credit facility, debt or equity issuances, net proceeds from property divestitures, and private capital from co-investment partners, which could have an adverse effect on our cash flow.

*Acquisitions.* During the three months ended March 31, 2003, we invested \$10.9 million in two operating industrial buildings, aggregating approximately 0.2 million rentable square feet. We generally fund our acquisitions and development and renovation projects through private capital contributions, borrowings under our credit facility, cash, debt issuances and net proceeds from property divestitures.

*Co-investment Joint Ventures.* Through the operating partnership, we enter into co-investment joint ventures with institutional investors. These co-investment joint ventures provide us with an additional source of capital to fund certain acquisitions, development projects and renovation projects, as well as private capital income, which enhances our returns. As of March 31, 2003, we may make additional capital contributions to current and planned co-investment joint ventures up to \$72.0 million.

*Lease Commitments.* We hold operating ground leases on certain land parcels, primarily on-tarmac facilities, and leases on office space in San Francisco and Boston. We also hold a lease on office space in New York City, which we hold for investment purposes. The remaining lease terms are from one to 38 years. Future

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minimum rental payments required under non-cancelable operating leases in effect as of March 31, 2003, were as follows (dollars in thousands):

2003	\$ 14,941
2004	19,753
2005	19,819
2006	20,553
2007	20,772
Thereafter	283,574
Total lease commitments	\$379,412

These operating lease payments are being amortized ratably over the terms of the related leases.

*Captive Insurance Company.* We have responded to increasing costs and decreasing coverage availability in the insurance markets by obtaining higher-deductible property insurance from third-party insurers and by forming a wholly-owned captive insurance company, Arcata National Insurance Ltd., in December 2001. Arcata National Insurance Ltd. provides insurance coverage for all or a portion of losses below the increased deductible under our third-party policies. We capitalized Arcata National Insurance Ltd. in accordance with regulatory requirements. Arcata National Insurance Ltd. established annual premiums based on projections derived from the past loss experience of our properties. Annually, we engage an independent third party to perform an actuarial estimate of future projected claims, related deductibles and projected expenses necessary to fund associated risk management programs. Premiums paid to Arcata National Insurance Ltd. may be adjusted based on this estimate. Premiums paid to Arcata National Insurance Ltd. have a retrospective component, so that if expenses, including losses and deductibles, are less than premiums collected, the excess may be returned to the property owners (and, in turn, as appropriate, to the customers) and conversely, subject to certain limitations, if expenses, including losses, are greater than premiums collected, an additional premium will be charged. As with all recoverable expenses, differences between estimated and actual insurance premiums will be recognized in the subsequent year. Through this structure, we believe that we have more comprehensive insurance coverage at an overall lower cost than would otherwise be available in the market.

*Potential Unknown Liabilities.* Unknown liabilities may include the following:

- liabilities for clean-up or remediation of undisclosed environmental conditions;
- claims of customers, vendors or other persons dealing with our predecessors prior to our formation transactions that had not been asserted prior to our formation transactions;
- accrued but unpaid liabilities incurred in the ordinary course of business;
- tax liabilities; and
- claims for indemnification by the officers and directors of our predecessors and others indemnified by these entities.

**OFF-BALANCE SHEET ARRANGEMENTS**

We have no off-balance sheet transactions, arrangements, obligations, guarantees or other relationships with unconsolidated entities or other persons that have, or are reasonably likely to have, a material effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

**Supplemental Earning Measures**

We believe that net income, as defined by GAAP, is the most appropriate earnings measure. However, the real estate industry has adopted a supplemental earnings measure, funds from operations, or FFO, as defined by the National Association of Real Estate Investment Trusts ("NAREIT"), that is widely used by investors and analysts. While FFO is a relevant and widely used measure of operating performance of real estate investment trusts, it does not represent cash flow from operations or net income as defined by GAAP and it should not be considered as an alternative to those indicators in evaluating liquidity or operating performance. Further, FFO as disclosed by other real estate investment trusts may not be comparable.

FFO is income available to common stockholders less gains from dispositions of real estate held for investment purposes and real estate-related depreciation, and adjustments to derive our pro rata share of FFO of consolidated and unconsolidated joint ventures. In accordance with the NAREIT White Paper on FFO, we include the effects of straight-line rents in FFO. Further, we do not adjust FFO to eliminate the effects of non-recurring charges.

The following table reflects the calculation of FFO for the three months ended March 31, (dollars in thousands):

	2003	2002
Net income available to common stockholders	\$ 57,255	\$ 28,178
(Gains)/losses from dispositions of real estate	(37,073)	288
Real estate related depreciation and amortization:		
Total depreciation and amortization	35,022	27,832
Discontinued operations' depreciation	151	1,843
Furniture, fixtures and equipment depreciation and ground lease amortization(1)	(1,033)	(674)
Adjustments to derive FFO in consolidated joint ventures:		
Minority interests	11,183	9,766
FFO attributable to minority interests	(14,983)	(12,844)
Adjustments to derive FFO in unconsolidated joint ventures:		
Our share of net income	(1,235)	(1,483)
Our share of FFO	2,491	2,129
Funds from operations	<u>\$ 51,778</u>	<u>\$ 55,035</u>

(1) Ground lease amortization represents the amortization of our investments in ground lease properties, for which we do not have a purchase option.

We believe that earnings before interest, tax, depreciation and amortization, or EBITDA, is also an appropriate supplemental earnings measure that is widely used by investors and analysts. While EBITDA is a relevant and widely used measure of operating performance, it does not represent cash flow from operations or net income as defined by GAAP and it should not be considered as an alternative to those indicators in evaluating liquidity or operating performance. Further, EBITDA as disclosed by other companies not be comparable.

EBITDA is income before minority interests and gains plus interest, depreciation, stock-based compensation amortization and adjustments to derive our pro rata share of EBITDA from unconsolidated joint ventures.

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The following table reflects the calculation of EBITDA for the three months ended March 31, (dollars in thousands):

	2003	2002
Income before minority interests	\$ 38,262	\$ 41,226
Interest, including amortization	37,180	35,004
Depreciation and amortization	35,022	27,832
Stock-based compensation amortization	1,941	859
Discontinued operations' EBITDA	1,799	7,894
Adjustments to derive EBITDA from unconsolidated joint ventures:		
Our share of net income	(1,235)	(1,483)
Our share of FFO	2,491	2,129
Our share of interest expense	577	515
EBITDA	<u>\$116,037</u>	<u>\$113,976</u>

The following table reflects supplemental cash flow information and recurring capital expenditures for the three months ended March 31, (dollars in thousands):

	2003	2002
Straight-line rents	\$ 2,380	\$ 3,961
Our share of unconsolidated joint venture partners' net operating income	\$ 3,068	\$ 2,644
Joint venture partners' share of cash basis net operating income	\$24,192	\$19,735
Discontinued operations' net operating income, held for sale	\$ 1,474	\$ 1,269
Discontinued operations' net operating income, sold	\$ 325	\$ 6,625
Stock-based compensation amortization	\$ 1,942	\$ 859
Capitalized interest	\$ 1,597	\$ 1,791
Recurring capital expenditures:		
Tenant improvements	\$ 3,017	\$ 3,919
Lease commissions and other lease costs	5,190	4,963
Building improvements	2,673	2,341
Subtotal	<u>10,880</u>	<u>11,223</u>
Joint venture partners' share of capital expenditures	<u>(3,867)</u>	<u>(2,842)</u>
Our share of recurring capital expenditures	<u>\$ 7,013</u>	<u>\$ 8,381</u>

**OPERATING AND LEASING STATISTICS SUMMARY**

The following table summarizes key operating and leasing statistics for all of our industrial properties as of and for the three month period ended March 31, 2003 (dollars in thousands):

	<b>Three Months Ended March 31, 2003</b>
Square feet owned(1)(2)	80,431,776
Occupancy percentage(1)	92.5%
Weighted average lease terms:	
Original	6.1 years
Remaining	3.3 years
Tenant retention	68.4%
Same Space Leasing Activity(3):	
Rent decreases on renewals and rollovers	(6.6)%
Same space square footage commencing (millions)	4.9
Second Generation Leasing Activity:	
Tenant improvements and leasing commissions per sq. ft.:	
Renewals	\$ 1.22
Re-tenanted	1.45
	<hr/>
Weighted average	\$ 1.30
	<hr/>
Square footage commencing (millions)	6.2

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- (1) Includes all industrial consolidated operating properties and excludes development and renovation projects. Excludes retail and other properties' square feet of 1,003,638, occupancy of 87.9%, and annualized base rent of \$12.0 million.
  - (2) In addition to owned square feet as of March 31, 2003, we managed, through our subsidiary, AMB Capital Partners, LLC, approximately 1.7 million additional square feet of industrial, retail, and other properties. We also have investments in approximately 7.9 million square feet of industrial operating properties through our investments in the unconsolidated joint ventures.
  - (3) Consists of all second-generation leases renewing or re-tenanting with current and prior lease terms greater than one year.

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The following summarizes key same store properties' operating statistics for our industrial properties as of and for the three-month periods ended March 31, 2003:

	<b>Three Months Ended March 31, 2003</b>
Square feet in same store pool(1)	73,032,118
% of total industrial square feet	90.8%
Occupancy percentage at period end	
March 31, 2003	92.6%
March 31, 2002	94.9%
Tenant retention	74.2%
Rent decreases on renewals and rollovers	(7.3)%
Square feet leased	4.7
Growth % increase (excluding straight-line rents):	
Revenues	5.2%
Expenses	9.9%
Net operating income	3.8%
Growth % increase (including straight-line rents):	
Revenues	3.5%
Expenses	9.9%
Net operating income	1.6%

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(1) The same store pool excludes properties purchased or developments stabilized after December 31, 2001.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Market risk is the risk of loss from adverse changes in market prices and interest rates. Our future earnings and cash flows are dependent upon prevailing market rates. Accordingly, we manage our market risk by matching projected cash inflows from operating, investing and financing activities with projected cash outflows for debt service, acquisitions, capital expenditures, distributions to stockholders and unitholders, and other cash requirements. The majority of our outstanding debt has fixed interest rates, which minimizes the risk of fluctuating interest rates. Our exposure to market risk includes interest rate fluctuations in connection with our credit facilities and other variable rate borrowings and our ability to incur more debt without stockholder approval, thereby increasing our debt service obligations, which could adversely affect our cash flows. As of March 31, 2003, we had no interest rate caps or swaps. See “Item 2: Management’s Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources — Capital Resources — Market Capitalization.”

The table below summarizes the market risks associated with our fixed and variable rated debt outstanding before unamortized debt premiums of \$8.4 million as of March 31, 2003 (dollars in thousands):

	Expected Maturity Date						Total Debt
	2003	2004	2005	2006	2007	Thereafter	
Fixed rate debt(1)	\$67,771	\$97,698	\$351,127	\$165,649	\$126,727	\$1,177,611	\$1,986,583
Average interest rate	7.8%	8.0%	7.3%	7.4%	7.4%	7.3%	7.4%
Variable rate debt(2)	\$52,961	\$30,680	\$ 20,907	\$ 8,738	\$ 6,861	\$ 14,366	\$ 134,513
Average interest rate	2.2%	3.3%	3.8%	3.1%	3.0%	4.3%	3.0%

(1) Represents 93.9% of all outstanding debt.

(2) Represents 6.1% of all outstanding debt.

If market rates of interest on our variable rate debt increased by 10% (or approximately 30 basis points), then the increase in interest expense on the variable rate debt would be \$0.4 million annually. As of March 31, 2003, the estimated fair value of our fixed rate debt was \$2,156.0 million based on our estimate of current market interest rates.



**Item 4.      *Controls and Procedures***

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including our chief executive officer, president and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, our management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Also, we have investments in certain unconsolidated entities, which are accounted for using the equity method of accounting. As we do not control or manage these entities, our disclosure controls and procedures with respect to such entities are necessarily substantially more limited than those we maintain with respect to our consolidated subsidiaries.

Within 90 days prior to the date of this report filing, we carried out an evaluation, under the supervision and with the participation of our management, including our chief executive officer, president and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on the foregoing, our chief executive officer, president and chief financial officer each concluded that our disclosure controls and procedures were effective.

There have been no significant changes in our internal controls or in other factors that could significantly affect the internal controls subsequent to the date we completed our evaluation.

**PART II**

**Item 1.      *Legal Proceedings***

As of March 31, 2003, there were no pending legal proceedings to which we are a party or of which any of our properties is the subject, the adverse determination of which we anticipate would have a material adverse effect upon our financial condition and results of operations.

**Item 2.      *Changes in Securities and Use of Proceeds***

In January 2003, we repurchased 787,800 shares of our common stock under our stock repurchase program.

**Item 3.      *Defaults Upon Senior Securities***

None.

**Item 4.      *Submission of Matters to a Vote of Security Holders***

None.

**Item 5. Other Information**

**BUSINESS RISKS**

Our operations involve various risks that could have adverse consequences to us. These risks include, among others:

**General Real Estate Risks**

*There are Factors Outside of Our Control that Affect the Performance and Value of Our Properties.*

Real property investments are subject to varying degrees of risk. The yields available from equity investments in real estate depend on the amount of income earned and capital appreciation generated by the related properties as well as the expenses incurred in connection with the properties. If our properties do not generate income sufficient to meet operating expenses, including debt service and capital expenditures, then our ability to pay dividends to our stockholders could be adversely affected. Income from, and the value of, our properties may be adversely affected by the general economic climate, local conditions, such as oversupply of industrial space or a reduction in demand for industrial space, the attractiveness of our properties to potential customers, competition from other properties, our ability to provide adequate maintenance and insurance and an increase in operating costs. Periods of economic slowdown or recession in the United States and in other countries, rising interest rates or declining demand for real estate, or public perception that any of these events may occur, would result in a general decrease in rents or an increased occurrence of defaults under existing leases, which would adversely affect our financial condition and results of operations.

Our properties are currently concentrated predominantly in the industrial real estate sector. Our concentration in a certain property type exposes us to the risk of economic downturns in this sector to a greater extent than if our portfolio also included other property types. As a result of such concentration, economic downturns in the industrial real estate sector could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock. In addition, revenues from properties and real estate values are also affected by factors such as the cost of compliance with regulations, the potential for liability under applicable laws (including changes in tax laws), interest rate levels and the availability of financing. Our income would be adversely affected if a significant number of customers were unable to pay rent or if we were unable to rent our industrial space on favorable terms. Certain significant expenditures associated with an investment in real estate (such as mortgage payments, real estate taxes, and maintenance costs) generally do not decline when circumstances cause a reduction in income from the property. Future terrorist attacks in the United States may result in declining economic activity, which could harm the demand for and the value of our properties. To the extent that our customers are impacted by future attacks, their businesses similarly could be adversely affected, including their ability to continue to honor their existing leases.

*We May Be Unable to Renew Leases or Relet Space as Leases Expire.*

We are subject to the risks that leases may not be renewed, space may not be relet, or the terms of renewal or reletting (including the cost of required renovations) may be less favorable than current lease terms. Leases on a total of 11.9% of our industrial properties (based on annualized base rent) as of March 31, 2003, will expire on or prior to December 31, 2003. In addition, numerous properties compete with our properties in attracting customers to lease space, particularly with respect to retail centers. The number of competitive commercial properties in a particular area could have a material adverse effect on our ability to lease space in our properties and on the rents that we are able to charge. Our financial condition, results of operations, cash flow and our ability to pay dividends on, and the market price of, our stock could be adversely affected if we are unable to promptly relet or renew the leases for all or a substantial portion of expiring leases, if the rental rates upon renewal or reletting is significantly lower than expected, or if our reserves for these purposes prove inadequate.

***Real Estate Investments are Illiquid.***

Because real estate investments are relatively illiquid, our ability to vary our portfolio promptly in response to economic or other conditions is limited. The limitations in the Internal Revenue Code and related regulations on a real estate investment trust holding property for sale may affect our ability to sell properties without adversely affecting dividends to our stockholders. The relative illiquidity of our holdings and Internal Revenue Code prohibitions and related regulations could impede our ability to respond to adverse changes in the performance of our investments and could adversely affect our financial condition, results of operations, cash flow and our ability to pay dividends on, and the market price of, our stock.

***A Significant Number of Our Properties are Located in California.***

Our industrial properties located in California as of March 31, 2003, represented 29.3% of the aggregate square footage of our industrial operating properties as of March 31, 2003, and 33.6% of our industrial annualized base rent. Annualized base rent means the monthly contractual amount under existing leases as of March 31, 2003, multiplied by 12. This amount excludes expense reimbursements and rental abatements. Our revenue from, and the value of, our properties located in California may be affected by a number of factors, including local real estate conditions (such as oversupply of or reduced demand for industrial properties) and the local economic climate. Business layoffs, downsizing, industry slowdowns, changing demographics, and other factors may adversely impact the local economic climate. A downturn in California's economy, fiscal situation or real estate conditions could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock. Certain of our properties are also subject to possible loss from seismic activity. See "Some Potential Losses are not Covered by Insurance."

***Some Potential Losses are not Covered by Insurance.***

We carry commercial liability, property and rental loss insurance covering all properties owned and managed by us, with policy specifications and insured limits that we believe are adequate and appropriate under the circumstances given relative risks, the cost of such coverage and industry practice. Certain losses such as losses due to terrorism, windstorms, floods or seismic activity may be insured subject to certain limitations, including large deductibles or co-payments and policy limits. Although we have obtained coverage for certain acts of terrorism, with policy specifications and insured limits that we believe are commercially reasonable, it is not certain that we will be able to renew coverage or collect under such policies. From time to time, we evaluate the amount of earthquake coverage that we carry for all properties owned and managed by us, to assess whether, in our good faith discretion, the coverage is adequate. We may incur material losses in excess of insurance proceeds and we may not be able to continue to obtain insurance at commercially reasonable rates. In addition, there are certain losses that are not generally insured because it is not economically feasible to insure against them, including losses due to riots or acts of war. If an uninsured loss or a loss in excess of insured limits occurs with respect to one or more of our properties, then we could lose the capital we invested in the properties, as well as the anticipated future revenue from the properties and, in the case of debt, which is with recourse to us, we would remain obligated for any mortgage debt or other financial obligations related to the properties. Moreover, as the general partner of the operating partnership, we generally will be liable for all of the operating partnership's unsatisfied obligations other than non-recourse obligations, including any obligations incurred by the operating partnership as the general partner of the co-investment joint ventures. Any such liabilities could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

A number of our properties are located in areas that are known to be subject to earthquake activity, including California where, as of March 31, 2003, 290 industrial buildings, aggregating approximately 23.6 million square feet (representing 29.3% of our industrial operating properties based on aggregate square footage and 33.6% based on industrial annualized base rent), are located. We carry replacement-cost earthquake insurance on all of our properties located in areas historically subject to seismic activity, subject to coverage limitations and deductibles that we believe are commercially reasonable. This insurance coverage also applies to the properties managed by AMB Capital Partners, LLC, with a single aggregate policy limit and deductible applicable to those properties and our properties. Through an annual analysis prepared by

outside consultants, we evaluate our earthquake insurance coverage in light of current industry practice and determine the appropriate amount of earthquake insurance to carry, which we believe is commercially reasonable. We may incur material losses in excess of insurance proceeds and we may not be able to continue to obtain insurance at commercially reasonable rates.

***We are Subject to Risks and Liabilities In Connection With Properties Owned Through Joint Ventures, Limited Liability Companies and Partnerships.***

As of March 31, 2003, we had ownership interests in several joint ventures, limited liability companies or partnerships with third parties, as well as interests in three unconsolidated entities. As of March 31, 2003, we owned approximately 33.8 million square feet (excluding five unconsolidated joint ventures) of our properties through these entities. We may make additional investments through these ventures in the future and presently plan to do so. Such partners may share certain approval rights over major decisions. Partnership, limited liability company or joint venture investments may involve risks such as the following:

- our partners, co-members or joint venturers might become bankrupt (in which event we and any other remaining general partners, members, or joint venturers would generally remain liable for the liabilities of the partnership, limited liability company, or joint venture);
- our partners, co-members or joint venturers might at any time have economic or other business interests or goals that are inconsistent with our business interests or goals;
- our partners, co-members or joint venturers may be in a position to take action contrary to our instructions, requests, policies, or objectives, including our current policy with respect to maintaining our qualification as a real estate investment trust; and
- agreements governing joint ventures, limited liability companies and partnerships often contain restrictions on the transfer of a joint venturer's, member's or partner's interest or "buy-sell" or other provisions that may result in a purchase or sale of the interest at a disadvantageous time or on disadvantageous terms.

We will, however, generally seek to maintain sufficient control of our partnerships, limited liability companies, and joint ventures to permit us to achieve our business objectives. Our organizational documents do not limit the amount of available funds that we may invest in partnerships, limited liability companies or joint ventures. The occurrence of one or more of the events described above could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

***We May be Unable to Consummate Acquisitions on Advantageous Terms or Acquisitions May Not Perform As We Expect.***

We intend to continue to acquire primarily industrial properties. The acquisition of and investment in properties entails various risks. In addition to the general investment risks associated with any real estate investment, our investments may not perform in accordance with our expectations or our cost estimates for bringing an acquired property up to market standards may prove inaccurate. Further, we may not be able to acquire additional properties on acceptable terms. We anticipate significant competition for attractive investment opportunities from other major real estate investors with significant capital including both publicly-traded real estate investment trusts and private institutional investment funds. In addition, we expect to finance future acquisitions through a combination of borrowings under our unsecured credit facility, proceeds from equity or debt offerings by us or the operating partnership (including issuances of limited partnership units by the operating partnership or its subsidiaries) and proceeds from property divestitures, which could have an adverse effect on our cash flow. Our inability to finance future acquisitions on favorable terms, the failure of acquisitions to conform with our expectations or investment criteria, or our failure to timely reinvest the proceeds from property divestitures could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

***We May be Unable to Complete Divestitures on Advantageous Terms.***

We have decided to divest ourselves of retail centers and industrial properties that are not in our core markets or which do not meet our strategic objectives. The divestitures of the properties are subject to negotiation of acceptable terms and other customary conditions. Our ability to dispose of properties on advantageous terms is dependent upon factors beyond our control, including competition from other owners (including other real estate investment trusts) that are attempting to dispose of industrial and retail properties and the availability of attractive financing for potential buyers of our properties. Our inability to dispose of properties on favorable terms or redeploy the proceeds of property divestitures in accordance with our investment strategy could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

***We May be Unable to Complete Renovation and Development Projects on Advantageous Terms.***

The real estate development business, including the renovation and rehabilitation of existing properties, involves significant risks that include the following:

- we may not be able to obtain financing on favorable terms for development projects and we may not complete construction on schedule or within budget, resulting in increased debt service expense and construction costs and delays in leasing such properties and generating cash flow;
- we may not be able to obtain, or we may experience delays in obtaining, all necessary zoning, land-use, building, occupancy and other governmental permits and authorizations;
- new or renovated properties may perform below anticipated levels, producing cash flow below budgeted amounts;
- substantial renovation as well as new development activities, regardless of their ultimate success, typically require a substantial portion of management's time and attention, diverting our attention from our day-to-day operations; and
- upon completion of construction, we may not be able to obtain permanent financing, or obtain permanent financing on advantageous terms, for activities that we have financed through construction loans.

These risks could adversely affect our financial condition, results of operations, cash flow, and ability to pay dividends on, and the market price of, our stock.

**Debt Financing**

***We Could Incur More Debt.***

It is our policy to incur debt, either directly or through our subsidiaries, only if it will not cause our share of debt-to-total market capitalization ratio to exceed approximately 45%. The aggregate amount of indebtedness that we may incur under our policy varies directly with the valuation of our capital stock and the number of shares of capital stock outstanding. Accordingly, we would be able to incur additional indebtedness under our policy as a result of increases in the market price per share of our common stock or other outstanding classes of capital stock, and future issuance of shares of our capital stock. However, our organizational documents do not contain any limitation on the amount of indebtedness that we may incur. Accordingly, our board of directors could alter or eliminate this policy. If we change this policy, then we could become more highly leveraged, resulting in an increase in debt service that could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

***Scheduled Debt Payments Could Adversely Affect Our Financial Condition.***

We are subject to risks normally associated with debt financing, including that cash flow will be insufficient to pay dividends to our stockholders, that we will be unable to refinance existing indebtedness on our properties (which in all cases will not have been fully amortized at maturity), and that the terms of

refinancing will not be as favorable as the terms of existing indebtedness. As of March 31, 2003, we had total debt outstanding of \$2.1 billion.

In addition, we guarantee the operating partnership's obligations with respect to the senior debt securities referenced in our financial statements. If we are unable to refinance or extend principal payments due at maturity or pay them with proceeds of other capital transactions, then we expect that our cash flow will not be sufficient in all years to pay dividends to our stockholders and to repay all such maturing debt. Furthermore, if prevailing interest rates or other factors at the time of refinancing (such as the reluctance of lenders to make commercial real estate loans) result in higher interest rates upon refinancing, then the interest expense relating to that refinanced indebtedness would increase. This increased interest expense would adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock. In addition, if we mortgage one or more of our properties to secure payment of indebtedness and we are unable to meet mortgage payments, then the property could be foreclosed upon or transferred to the mortgagee with a consequent loss of income and asset value. A foreclosure on one or more of our properties could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

***Rising Interest Rates Could Adversely Affect Our Cash Flow.***

As of March 31, 2003, we had \$51.5 million outstanding under our Alliance Fund II secured credit facility, \$17.5 million outstanding on our unsecured credit facility, and we had seven secured loans with an aggregate principal amount of \$65.6 million that bear interest at variable rates (with weighted average interest rate of 3.5% as of March 31, 2003). In addition, we may incur other variable rate indebtedness in the future. Increases in interest rates on this indebtedness could increase our interest expense, which would adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock. Accordingly, in the future, we may engage in transactions to limit our exposure to rising interest rates.

***We Are Dependent on External Sources of Capital.***

In order to qualify as a real estate investment trust under the Internal Revenue Code, we are required each year to distribute to our stockholders at least 90% of our real estate investment trust taxable income (determined without regard to the dividends-paid deduction and by excluding any net capital gain) and we are subject to tax on our income to the extent it is not distributed. Because of this distribution requirement, we may not be able to fund all future capital needs, including capital needs in connection with acquisitions, from cash retained from operations. As a result, to fund capital needs we rely on third-party sources of capital, which we may not be able to obtain on favorable terms or at all. Our access to third-party sources of capital depends upon a number of factors, including:

- general market conditions;
- the market's perception of our growth potential;
- our current and potential future earnings and cash distributions; and
- the market price of our capital stock.

Additional debt financing may substantially increase our debt-to-total capitalization ratio.

***We Could Default on Cross-Collateralized and Cross-Defaulted Debt.***

As of March 31, 2003, we had 28 non-recourse secured loans that are cross-collateralized by 62 properties, totaling \$719.5 million (not including unamortized debt premium). If we default on any of these loans, then we could be required to repay the aggregate of all indebtedness, together with applicable prepayment charges, to avoid foreclosure on all the cross-collateralized properties within the applicable pool. Foreclosure on our properties, or our inability to refinance our loans on favorable terms, could adversely impact our financial condition, results of operations, cash flow and ability to pay dividends on, and the market

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price of, our stock. In addition, our credit facilities and senior debt securities contain certain cross-default provisions, which are triggered in the event that our other material indebtedness is in default. These cross-default provisions may require us to repay or restructure the credit facilities and the senior debt securities in addition to any mortgage or other debt that is in default, which could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

### ***Contingent or Unknown Liabilities Could Adversely Affect Our Financial Condition.***

Our predecessors have been in existence for varying lengths of time up to 19 years. At the time of our formation we acquired the assets of these entities subject to all of their potential existing liabilities. There may be current liabilities or future liabilities arising from prior activities that we are not aware of and therefore have not disclosed in this report. We assumed these liabilities as the surviving entity in the various merger and contribution transactions that occurred at the time of our formation. Existing liabilities for indebtedness generally were taken into account in connection with the allocation of the operating partnership's limited partnership units or shares of our common stock in the formation transactions, but no other liabilities were taken into account for these purposes. We do not have recourse against our predecessors or any of their respective stockholders or partners or against any individual account investors with respect to any unknown liabilities. Unknown liabilities might include the following:

- liabilities for clean-up or remediation of undisclosed environmental conditions;
- claims of customers, vendors, or other persons dealing with our predecessors prior to the formation transactions that had not been asserted prior to the formation transactions;
- accrued but unpaid liabilities incurred in the ordinary course of business;
- tax liabilities; and
- claims for indemnification by the officers and directors of our predecessors and others indemnified by these entities.

Certain customers may claim that the formation transactions gave rise to a right to purchase the premises that they occupy. We do not believe any such claims would be material and, to date, no such claims have been filed. See “— Government Regulations — We Could Encounter Costly Environmental Problems” below regarding the possibility of undisclosed environmental conditions potentially affecting the value of our properties. Undisclosed material liabilities in connection with the acquisition of properties, entities and interests in properties, or entities could adversely affect our financial condition, results of operations, cash flow, and ability to pay dividends on, and the market price of, our stock.

## **Conflicts of Interest**

### ***Some of Our Directors and Executive Officers are Involved in Other Real Estate Activities and Investments.***

Some of our executive officers and directors own interests in real estate-related businesses and investments. These interests include minority ownership interests in Institutional Housing Partners, L.P., a residential housing finance company (Messrs. Burke and Moghadam) and Aspire Development, Inc. and Aspire Development, L.P., developers of properties not within our investment criteria (Messrs. Belmonte, Burke and Moghadam). The continued involvement in other real estate-related activities by some of our executive officers could divert management's attention from our day-to-day operations. Our executive officers have entered into non-competition agreements with us pursuant to which they have agreed not to engage in any activities, directly or indirectly, in respect of commercial real estate, and not to make any investment in respect of any industrial or retail real estate, other than through ownership of not more than 5% of the outstanding shares of a public company engaged in such activities or through the existing investments referred to in this report. State law may limit our ability to enforce these agreements.

***Certain of Our Executive Officers and Directors May Have Conflicts of Interest with Us in Connection with Other Properties that They Own or Control.***

As of March 31, 2003, Aspire Development, L.P. owned interests in several retail development projects in the U.S., which are individually less than 10,000 feet. In addition, Messrs. Moghadam and Burke, each a founder and director, own less than 1% interests in two partnerships that own office buildings in various markets; these interests have negligible value. Luis A. Belmonte, an executive officer, owns less than a 10% interest, representing an estimated value of \$150,000, in a limited partnership, which owns an office building located in Oakland, California.

In addition, several of our executive officers individually own:

- less than 1% interests in the stocks of certain publicly-traded real estate investment trusts;
- certain interests in and rights to developed and undeveloped real property located outside the United States; and
- certain other de minimus holdings in equity securities of real estate companies.

Thomas W. Tusher, a member of our board of directors and chair of the board's compensation committee, is a limited partner in a venture in which Messrs. Moghadam and Burke are two of three members in the controlling general partner. The venture owns an office building. Mr. Tusher owns a 20% interest in the venture and Messrs. Moghadam and Burke each have a 26.7% interest in the venture. These interests in the venture have negligible value. The venture was formed in 1985, prior to the time of our initial public offering, and we continue currently to act as property and asset manager of the office building, for which services the venture pays us a fee. In our capacity as property and asset manager, we oversee the management and operation of the property, including the obtaining of financing and negotiating with third party lenders in connection therewith. The largest tenant, which occupies 68% of the building, filed for bankruptcy in January 2003.

We believe that the properties and activities set forth above generally do not directly compete with any of our properties. However, it is possible that a property in which an executive officer or director, or an affiliate of an executive officer or director, has an interest may compete with us in the future if we were to invest in a property similar in type and in close proximity to that property. In addition, the continued involvement by our executive officers and directors in these properties could divert management's attention from our day-to-day operations. Our policy prohibits us from acquiring any properties from our executive officers or their affiliates without the approval of the disinterested members of our board of directors with respect to that transaction.

***Our Role as General Partner of the Operating Partnership May Conflict with the Interests of Stockholders.***

As the general partner of the operating partnership, we have fiduciary obligations to the operating partnership's limited partners, the discharge of which may conflict with the interests of our stockholders. In addition, those persons holding limited partnership units will have the right to vote as a class on certain amendments to the partnership agreement of the operating partnership and individually to approve certain amendments that would adversely affect their rights. The limited partners may exercise these voting rights in a manner that conflicts with the interests of our stockholders. In addition, under the terms of the operating partnership's partnership agreement, holders of limited partnership units will have certain approval rights with respect to certain transactions that affect all stockholders but which they may not exercise in a manner that reflects the interests of all stockholders.

***Our Directors, Executive Officers, and Significant Stockholders Could Act in a Manner that is Not in the Best Interest of All Stockholders.***

As of December 31, 2002, our two largest stockholders, Morgan Stanley Investment Management, Inc. (with respect to various client accounts for which Morgan Stanley Investment Management, Inc. serves as investment advisor) and ABP Investments U.S. (with respect to various client accounts for which ABP



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Investments U.S. serves as investment advisor) together beneficially owned 12.8% of our outstanding common stock. In addition, our executive officers and directors beneficially owned 4.3% of our outstanding common stock as of April 30, 2003, and will have influence on our management and operation and, as stockholders, will have influence on the outcome of any matters submitted to a vote of our stockholders. This influence might be exercised in a manner that is inconsistent with the interests of other stockholders. Although there is no understanding or arrangement for these directors, officers, and stockholders and their affiliates to act in concert, these parties would be in a position to exercise significant influence over our affairs if they choose to do so.

### **Government Regulations**

Many laws and governmental regulations are applicable to our properties and changes in these laws and regulations, or their interpretation by agencies and the courts, occur frequently.

#### *We May Incur Costs to Comply with Americans with Disabilities Act.*

Under the Americans with Disabilities Act, places of public accommodation must meet certain federal requirements related to access and use by disabled persons. Compliance with the Americans with Disabilities Act might require us to remove structural barriers to handicapped access in certain public areas where such removal is “readily achievable.” If we fail to comply with the Americans with Disabilities Act, then we might be required to pay fines to the government or damages to private litigants. The impact of application of the Americans with Disabilities Act to our properties, including the extent and timing of required renovations, is uncertain. If we are required to make unanticipated expenditures to comply with the Americans with Disabilities Act, then our cash flow and the amounts available for dividends to our stockholders may be adversely affected.

#### *We Could Encounter Environmental Problems.*

Federal, state and local laws and regulations relating to the protection of the environment impose liability on a current or previous owner or operator of real estate for contamination resulting from the presence or discharge of hazardous or toxic substances or petroleum products at the property. A current or previous owner may be required to investigate and clean up contamination at or migrating from a site. These laws typically impose liability and clean-up responsibility without regard to whether the owner or operator knew of or caused the presence of the contaminants. Even if more than one person may have been responsible for the contamination, each person covered by the environmental laws may be held responsible for all of the clean-up costs incurred. In addition, third parties may sue the owner or operator of a site for damages based on personal injury, property damage, or other costs, including investigation and clean-up costs, resulting from environmental contamination present at or emanating from that site.

Environmental laws also govern the presence, maintenance and removal of asbestos. These laws require that owners or operators of buildings containing asbestos properly manage and maintain the asbestos, that they adequately inform or train those who may come into contact with asbestos and that they undertake special precautions, including removal or other abatement in the event that asbestos is disturbed during renovation or demolition of a building. These laws may impose fines and penalties on building owners or operators for failing to comply with these requirements and may allow third parties to seek recovery from owners or operators for personal injury associated with exposure to asbestos fibers. Some of our properties may contain asbestos-containing building materials.

Some of our properties are leased or have been leased, in part, to owners and operators of businesses that use, store, or otherwise handle petroleum products or other hazardous or toxic substances. These operations create a potential for the release of petroleum products or other hazardous or toxic substances. Some of our properties are adjacent to or near other properties that have contained or currently contain petroleum products or other hazardous or toxic substances. In addition, certain of our properties are on, are adjacent to, or are near other properties upon which others, including former owners or customers of the properties, have engaged or may in the future engage in activities that may release petroleum products or other hazardous or toxic

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substances. From time to time, we may acquire properties, or interests in properties, with known adverse environmental conditions where we believe that the environmental liabilities associated with these conditions are quantifiable and the acquisition will yield a superior risk-adjusted return. Environmental issues for each property are evaluated and quantified prior to acquisition. The costs of environmental investigation, clean-up and monitoring are underwritten into the cost of the acquisition and appropriate environmental insurance is obtained for the property. In connection with certain divested properties, we have agreed to remain responsible for, and to bear the cost of, remediating or monitoring certain environmental conditions on the properties.

All of our properties were subject to a Phase I or similar environmental assessments by independent environmental consultants at the time of acquisition. Phase I assessments are intended to discover and evaluate information regarding the environmental condition of the surveyed property and surrounding properties and include an historical review, a public records review, an investigation of the surveyed site and surrounding properties, and preparation and issuance of a written report. We may perform additional Phase II testing if recommended by the independent environmental consultant. Phase II testing may include the collection and laboratory analysis of soil and groundwater samples, completion of surveys for asbestos-containing building materials, and any other testing that the consultant considers prudent in order to test for the presence of hazardous materials.

None of the environmental assessments of our properties has revealed any environmental liability that we believe would have a material adverse effect on our financial condition or results of operations taken as a whole. Furthermore, we are not aware of any such material environmental liability. Nonetheless, it is possible that the assessments do not reveal all environmental liabilities and that there are material environmental liabilities of which we are unaware or that known environmental conditions may give rise to liabilities that are materially greater than anticipated. Moreover, the current environmental condition of our properties may be affected by customers, the condition of land, operations in the vicinity of the properties (such as releases from underground storage tanks), or by third-parties unrelated to us. If the costs of compliance with existing or future environmental laws and regulations exceed our budgets for these items, then our financial condition, results of operations, cash flow, and ability to pay dividends on, and the market price of, our stock could be adversely affected.

### ***Our Financial Condition Could be Adversely Affected if We Fail to Comply with Other Regulations.***

Our properties are also subject to various federal, state and local regulatory requirements such as state and local fire and life-safety requirements. If we fail to comply with these requirements, then we might incur fines by governmental authorities or be required to pay awards of damages to private litigants. We believe that our properties are currently in substantial compliance with all such regulatory requirements. However, these requirements may change or new requirements may be imposed that could require significant unanticipated expenditures by us. Any such unanticipated expenditure could adversely affect our financial condition, results of operations, cash flow, and ability to pay dividends on, and the market price of, our stock.

## **Federal Income Tax Risks**

### ***Our Failure to Qualify as a Real Estate Investment Trust Would Have Serious Adverse Consequences to Our Stockholders.***

We elected to be taxed as a real estate investment trust under Sections 856 through 860 of the Internal Revenue Code commencing with our taxable year ended December 31, 1997. We currently intend to operate so as to qualify as a real estate investment trust under the Internal Revenue Code and believe that our current organization and method of operation comply with the rules and regulations promulgated under the Internal Revenue Code to enable us to continue to qualify as a real estate investment trust. However, it is possible that we have been organized or have operated in a manner that would not allow us to qualify as a real estate investment trust, or that our future operations could cause us to fail to qualify. Qualification as a real estate investment trust requires us to satisfy numerous requirements (some on an annual and others on a quarterly basis) established under highly technical and complex Internal Revenue Code provisions for which there are only limited judicial and administrative interpretations, and involves the determination of various factual

matters and circumstances not entirely within our control. For example, in order to qualify as a real estate investment trust, we must derive at least 95% of our gross income in any year from qualifying sources. In addition, we must pay dividends to stockholders aggregating annually at least 90% of our real estate investment trust taxable income (determined without regard to the dividends paid deduction and by excluding capital gains) and must satisfy specified asset tests on a quarterly basis. These provisions and the applicable treasury regulations are more complicated in our case because we hold our assets through the operating partnership. Legislation, new regulations, administrative interpretations or court decisions could significantly change the tax laws with respect to qualification as a real estate investment trust, the federal income tax consequences of such qualification or the desirability of an investment in a real estate investment trust relative to other investments. However, we are not aware of any pending tax legislation that would adversely affect our ability to operate as a real estate investment trust.

If we fail to qualify as a real estate investment trust in any taxable year, then we will be required to pay federal income tax (including any applicable alternative minimum tax) on our taxable income at regular corporate rates. Unless we are entitled to relief under certain statutory provisions, we would be disqualified from treatment as a real estate investment trust for the four taxable years following the year in which we lost qualification. If we lose our real estate investment trust status, then our net earnings available for investment or distribution to stockholders would be significantly reduced for each of the years involved. In addition, we would no longer be required to make distributions to our stockholders.

***We Pay Some Taxes.***

Even if we qualify as a real estate investment trust, we will be required to pay certain state, local and foreign taxes on our income and property. In addition, we will be required to pay federal and state income tax on the net taxable income, if any, from the activities conducted through our taxable REIT subsidiaries, thereby reducing their cash available for distribution to us.

**Certain Property Transfers May Generate Prohibited Transaction Income.**

From time to time, we may transfer or otherwise dispose of some of our properties. Under the Internal Revenue Code, any gain resulting from transfers of properties that we hold as inventory or primarily for sale to customers in the ordinary course of business would be treated as income from a prohibited transaction. We would be required to pay a 100% penalty tax on that income. Since we acquire properties for investment purposes, we believe that any transfer or disposal of property by us would not be deemed by the Internal Revenue Service to be a prohibited transaction with any resulting gain allocable to us being subject to a 100% penalty tax. However, whether property is held for investment purposes is a question of fact that depends on all the facts and circumstances surrounding the particular transaction. The Internal Revenue Service may contend that certain transfers or disposals of properties by us are prohibited transactions. While we believe that the Internal Revenue Service would not prevail in any such dispute, if the IRS were to argue successfully that a transfer or disposition of property constituted a prohibited transaction, then we would be required to pay a 100% penalty tax on any gain allocable to us from the prohibited transaction. In addition, any income from a prohibited transaction may adversely affect our ability to satisfy the income tests for qualification as a real estate investment trust for federal income tax purposes.

***We May Be Unable to Manage Our Growth.***

Our business has grown rapidly and continues to grow through property acquisitions and developments. If we fail to effectively manage our growth, then our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock could be adversely affected.

***Our International Growth is Subject to Special Political and Monetary Risks.***

We have and expect to continue to acquire or develop additional properties in foreign countries. Local markets affect our operations and, therefore, we would be subject to economic fluctuations in foreign locations. Our international operations also would be subject to the usual risks of doing business abroad such as the

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reevaluation of currencies, revisions in tax treaties or other laws governing the taxation of revenues, restrictions on the transfer of funds, and, in certain parts of the world, property rights uncertainty and political instability. We cannot predict the likelihood that any such developments may occur. Further, we may enter into agreements with non-U.S. entities that are governed by the laws of, and are subject to dispute resolution in, the courts of another country or region. We cannot accurately predict whether such a forum would provide us with an effective and efficient means of resolving disputes that may arise. Even if we are able to obtain a satisfactory decision through arbitration or a court proceeding, we could have difficulty enforcing any award or judgment on a timely basis. Our business has grown rapidly and continues to grow through property acquisitions and developments. If we fail to effectively manage our international growth, then our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock could be adversely affected.

### ***We Are Dependent On Our Key Personnel.***

We depend on the efforts of our executive officers. While we believe that we could find suitable replacements for these key personnel, the loss of their services or the limitation of their availability could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock. We do not have employment agreements with any of our executive officers.

## **Ownership of Our Stock**

### ***Limitations in Our Charter and Bylaws Could Prevent a Change in Control.***

Certain provisions of our charter and bylaws may delay, defer, or prevent a change in control or other transaction that could provide the holders of our common stock with the opportunity to realize a premium over the then-prevailing market price for the common stock. To maintain our qualification as a real estate investment trust for federal income tax purposes, not more than 50% in value of our outstanding stock may be owned, actually or constructively, by five or fewer individuals (as defined in the Internal Revenue Code to include certain entities) during the last half of a taxable year after the first taxable year for which a real estate investment trust election is made. Furthermore, our common stock must be held by a minimum of 100 persons for at least 335 days of a 12-month taxable year (or a proportionate part of a short tax year). In addition, if we, or an owner of 10% or more of our stock, actually or constructively owns 10% or more of one of our customers (or a tenant of any partnership in which we are a partner), then the rent received by us (either directly or through any such partnership) from that tenant will not be qualifying income for purposes of the real estate investment trust gross income tests of the Internal Revenue Code. To facilitate maintenance of our qualification as a real estate investment trust for federal income tax purposes, we prohibit the ownership, actually or by virtue of the constructive ownership provisions of the Internal Revenue Code, by any single person of more than 9.8% (by value or number of shares, whichever is more restrictive) of the issued and outstanding shares of our common stock and more than 9.8% (by value or number of shares, whichever is more restrictive) of the issued and outstanding shares of our Series A preferred stock, and we also prohibit the ownership, actually or constructively, of any shares of our other preferred stock by any single person so that no such person, taking into account all of our stock so owned by such person, may own in excess of 9.8% of our issued and outstanding capital stock. We refer to this limitation as the "ownership limit." Shares acquired or held in violation of the ownership limit will be transferred to a trust for the benefit of a designated charitable beneficiary. Any person who acquires shares in violation of the ownership limit will not be entitled to any dividends on the shares or be entitled to vote the shares or receive any proceeds from the subsequent sale of the shares in excess of the lesser of the price paid for the shares or the amount realized from the sale. A transfer of shares in violation of the above limits may be void under certain circumstances. The ownership limit may have the effect of delaying, deferring, or preventing a change in control and, therefore, could adversely affect our stockholders' ability to realize a premium over the then-prevailing market price for the shares of our common stock in connection with such transaction.

Our charter authorizes us to issue additional shares of common and preferred stock and to establish the preferences, rights and other terms of any series or class of preferred stock that we issue. Although our board of directors has no intention to do so at the present time, it could establish a series or class of preferred stock

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that could delay, defer, or prevent a transaction or a change in control that might involve a premium price for the common stock or otherwise be in the best interests of our stockholders.

Our charter and bylaws and Maryland law also contain other provisions that may delay, defer, or prevent a transaction, including a change in control, that might involve payment of a premium price for the common stock or otherwise be in the best interests of our stockholders. Those provisions include the following:

- directors may be removed only for cause and only upon a two-thirds vote of stockholders, together with bylaw provisions authorizing the board of directors to fill vacant directorships;
- a two-thirds vote of stockholders for any amendment of the charter is required;
- the request of the holders of 50% or more of our common stock is necessary for stockholders to call a special meeting;
- stockholders may only take action by written consent with the unanimous approval of all stockholders entitled to vote on the matter in question; and
- advance notice by stockholders for the nomination of directors or proposal of business to be considered at a meeting of stockholders is required.

These provisions may impede various actions by stockholders without approval of our board of directors, which in turn may delay, defer or prevent a transaction involving a change of control.

### *Various Market Conditions Affect the Price of Our Stock.*

As with other publicly-traded equity securities, the market price of our stock will depend upon various market conditions that may change from time to time. Among the market conditions that may affect the market price of our stock are the following:

- the extent of investor interest in us;
- the general reputation of real estate investment trusts and the attractiveness of their equity securities in comparison to other equity securities (including securities issued by other real estate-based companies);
- our financial performance;
- general stock and bond market conditions, including changes in interest rates on fixed income securities, that may lead prospective purchasers of our stock to demand a higher annual yield from future dividends; and
- terrorist activity may adversely affect the markets in which our securities trade, possibly increasing market volatility and causing the further erosion of business and consumer confidence and spending.

Other factors such as governmental regulatory action and changes in tax laws could also have a significant impact on the future market price of our stock.

### *Earnings and Cash Dividends, Asset Value and Market Interest Rates Affect the Price of Our Stock.*

The market value of the equity securities of a real estate investment trust generally is based primarily upon the market's perception of the real estate investment trust's growth potential and its current and potential future earnings and cash dividends. It is based secondarily upon the real estate market value of the underlying assets. For that reason, shares of our stock may trade at prices that are higher or lower than the net asset value per share. To the extent that we retain operating cash flow for investment purposes, working capital reserves, or other purposes, these retained funds, while increasing the value of our underlying assets, may not correspondingly increase the market price of our stock. Our failure to meet the market's expectations with regard to future earnings and cash dividends likely would adversely affect the market price of our stock. Another factor that may influence the price of our stock will be the distribution yield on the stock (as a percentage of the price of the stock) relative to market interest rates. An increase in market interest rates

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might lead prospective purchasers of our stock to expect a higher distribution yield, which would adversely affect the market price of the stock. If the market price of our stock declines significantly, then we might breach certain covenants with respect to debt obligations, which might adversely affect our liquidity and ability to make future acquisitions and our ability to pay dividends to our stockholders.

### ***If We Issue Additional Securities, then the Investment of Existing Stockholders Will Be Diluted.***

We have authority to issue shares of common stock or other equity or debt securities in exchange for property or otherwise. Similarly, we may cause the operating partnership to issue additional limited partnership units in exchange for property or otherwise. Existing stockholders will have no preemptive right to acquire any additional securities issued by us or the operating partnership and any issuance of additional equity securities could result in dilution of an existing stockholder's investment.

### ***We Could Change Our Investment and Financing Policies without a Vote of Stockholders.***

Subject to our current investment policy to maintain our qualification as a real estate investment trust (unless a change is approved by our board of directors under certain circumstances), our board of directors will determine our investment and financing policies, our growth strategy and our debt, capitalization, distribution and operating policies. Although the board of directors has no present intention to revise or amend these strategies and policies, they may do so at any time without a vote of stockholders. Accordingly, stockholders will have no control over changes in our strategies and policies (other than through the election of directors), and any such changes may not serve the interests of all stockholders and could adversely affect our financial condition or results of operations, including our ability to pay dividends to our stockholders.

### ***Shares Available for Future Sale Could Adversely Affect the Market Price of Our Common Stock.***

We cannot predict the effect, if any, that future sales of shares of our common stock, or the availability of shares of our common stock for future sale, will have on its market price. Sales of a substantial number of shares of our common stock in the public market (or upon exchange of limited partnership units in the operating partnership) or the perception that such sales (or exchanges) might occur could adversely affect the market price of our common stock.

All shares of common stock issuable upon the redemption of limited partnership units in the operating partnership will be deemed to be "restricted securities" within the meaning of Rule 144 under the Securities Act and may not be transferred unless registered under the Securities Act or an exemption from registration is available, including any exemption from registration provided under Rule 144. In general, upon satisfaction of certain conditions, Rule 144 permits the holder to sell certain amounts of restricted securities one year following the date of acquisition of the restricted securities from us and, after two years, permits unlimited sales by persons unaffiliated with us. Commencing generally on the first anniversary of the date of acquisition of common limited partnership units (or such other date agreed to by the operating partnership and the holders of the units), the operating partnership may redeem common limited partnership units at the request of the holders for cash (based on the fair market value of an equivalent number of shares of common stock at the time of redemption) or, at the option of the operating partnership, exchange the common limited partnership units for an equal number of shares of our common stock, subject to certain antidilution adjustments. The operating partnership had issued and outstanding 4,846,387 common limited partnership units as of March 31, 2003. As of March 31, 2003, we had reserved 17,027,908 shares of common stock for issuance under our Stock Option and Incentive Plans (not including shares that we have already issued) and, as of March 31, 2003, we had granted to certain directors, officers and employees options to purchase 10,426,917 shares of common stock (excluding forfeitures and 950,819 shares that we have issued pursuant to the exercise of options). As of March 31, 2003, we had granted 971,273 restricted shares of common stock, excluding 36,200 shares that have been forfeited. In addition, we may issue additional shares of common stock and the operating partnership may issue additional limited partnership units in connection with the acquisition of properties. In connection with the issuance of common limited partnership units to transferors of properties, and in connection with the issuance of the performance units, we have agreed to file registration statements covering the issuance of shares of common stock upon the exchange of the common limited partnership units.

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We have also filed registration statements with respect to the shares of common stock issuable under our stock option and incentive plans. These registration statements and registration rights generally allow shares of common stock covered thereby, including shares of common stock issuable upon exchange of limited partnership units, including performance units, or the exercise of options or restricted shares of common stock, to be transferred or resold without restriction under the Securities Act. We may also agree to provide registration rights to any other person who may become an owner of the operating partnership's limited partnership units.

Future sales of the shares of common stock described above could adversely affect the market price of our common stock. The existence of the operating partnership's limited partnership units, options, and shares of common stock reserved for issuance upon exchange of limited partnership units, and the exercise of options and registration rights referred to above, also may adversely affect the terms upon which we are able to obtain additional capital through the sale of equity securities.

### **Item 6.      *Exhibits and Reports on Form 8-K***

#### *(a) Exhibits:*

None

#### *(b) Reports on Form 8-K:*

- AMB Property Corporation filed a Current Report on Form 8-K on January 16, 2003, in connection with its fourth quarter 2002 earnings release.
- AMB Property Corporation filed a Current Report on Form 8-K on April 8, 2003, in connection with its first quarter 2003 earnings release.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMB PROPERTY CORPORATION  
*Registrant*

By: /s/ HAMID R. MOGHADAM

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Hamid R. Moghadam  
*Chairman of the Board and  
Chief Executive Officer  
(Duly Authorized Officer and  
Principal Executive Officer)*

By: /s/ W. BLAKE BAIRD

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W. Blake Baird  
*President and Director  
(Duly Authorized Officer)*

By: /s/ MICHAEL A. COKE

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Michael A. Coke  
*Chief Financial Officer and  
Executive Vice President  
(Duly Authorized Officer and Principal  
Financial and Accounting Officer)*

Date: May 13, 2003



**CERTIFICATIONS**

I, Hamid R. Moghadam, certify that:

- (1) I have reviewed this quarterly report on Form 10-Q of AMB Property Corporation;
- (2) Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- (4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- (5) The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls that could adversely affect the registrant's ability to record, process, summarize, and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- (6) The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

By:

/s/ HAMID R. MOGHADAM

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Hamid R. Moghadam  
*Chairman of the Board and  
Chief Executive Officer*

Date: May 13, 2003

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I, W. Blake Baird, certify that:

- (1) I have reviewed this quarterly report on Form 10-Q of AMB Property Corporation;
- (2) Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- (4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - d) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - e) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - f) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- (5) The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - c) all significant deficiencies in the design or operation of internal controls that could adversely affect the registrant's ability to record, process, summarize, and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - d) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- (6) The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

By: /s/ W. BLAKE BAIRD

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W. Blake Baird  
*President and Director*

Date: May 13, 2003

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I, Michael A. Coke, certify that:

(1) I have reviewed this quarterly report on Form 10-Q of AMB Property Corporation;

(2) Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

(3) Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations, and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

(4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:

g) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

h) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and

i) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

(5) The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):

e) all significant deficiencies in the design or operation of internal controls that could adversely affect the registrant's ability to record, process, summarize, and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

f) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

(6) The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

By: /s/ MICHAEL A. COKE

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Michael A. Coke  
*Chief Financial Officer and  
Executive Vice President*

Date: May 13, 2003