SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549 \_\_\_\_\_ FORM 10-0 \_\_\_\_\_ (MARK ONE) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE [X] SECURITIES EXCHANGE ACT OF 1934 FOR THE OUARTERLY PERIOD ENDED SEPTEMBER 30, 2000 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 COMMISSION FILE NUMBER: 001-13545 AMB PROPERTY CORPORATION (EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER) <TABLE> <S> <C> MARYLAND 94-3281941 (STATE OR OTHER JURISDICTION OF (I.R.S. EMPLOYER INCORPORATION OR ORGANIZATION) IDENTIFICATION NO.) 505 MONTGOMERY ST., SAN FRANCISCO, CALIFORNIA 94111 (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) (ZIP CODE) </TABLE> (415) 394-9000 (REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE) Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [] As of October 30, 2000, there were 84,149,059 shares of the Registrant's common stock, \$0.01 par value per share, outstanding. \_\_\_\_\_\_ AMB PROPERTY CORPORATION INDEX <TABLE> <CAPTION> PAGE <S> <C> <C> PART I. FINANCIAL INFORMATION Item 1. Financial Statements (unaudited) Consolidated Balance Sheets as of September 30, 2000, and December 31, 1999..... Consolidated Statements of Operations for the three and nine months ended September 30, 2000 and 1999..... Consolidated Statements of Cash Flows for the nine months ended September 30, 2000 and 1999..... Consolidated Statement of Stockholders' Equity for the nine months ended September 30, 2000.....

Notes to Consolidated Financial Statements.....

and Results of Operations.....

Item 2. Management's Discussion and Analysis of Financial Condition

Item 3.	Quantitative and Qualitative Disclosures About Market Risk PART II. OTHER INFORMATION	29
Item 1.	Legal Proceedings	30
Item 2.	Changes in Securities and Use of Proceeds	30
Item 3.	Defaults Upon Senior Securities	30
Item 4.	Submission of Matters to a Vote of Security Holders	30
Item 5.	Other Information	30
Item 6. 		

 Exhibits and Reports on Form 8-K | 45 ||  | i |  |
|  | PART I |  |

## ITEM 1. FINANCIAL STATEMENTS

### AMB PROPERTY CORPORATION

CONSOLIDATED BALANCE SHEETS AS OF SEPTEMBER 30, 2000 AND DECEMBER 31, 1999 (UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE AMOUNTS)

### ASSETS

<TABLE>

<caption></caption>		
	SEPTEMBER 30, 2000	DECEMBER 31, 1999
<\$>	<c></c>	<c></c>
Investments in real estate:		
Land and improvements Buildings and improvements. Construction in progress.	\$ 805,428 2,723,499 258,524	\$ 714,916 2,349,221 185,315
Total investments in properties	3,787,451 (160,880)	3,249,452 (103,558)
Net investments in properties	3,626,571 77,981 149,842	3,145,894 66,357 181,201
Net investments in real estate.  Cash and cash equivalents.  Restricted cash and cash equivalents.  Other assets.	3,854,394 18,804 19,036 210,808	3,393,452 33,312 103,707 91,079
Total assets	\$4,103,042	\$3,621,550 ======
LIABILITIES AND STOCKHOLDERS' EQUI	TY	
Secured debt Alliance Fund I credit facility Unsecured senior debt securities Unsecured credit facility	\$ 825,477  455,000 233,000	\$ 707,037 80,000 400,000 83,000
Total debtOther liabilities	1,513,477 144,104	1,270,037 89,371
Total liabilities	1,657,581	1,359,408
Minority interests	672 <b>,</b> 450	432,883
par value, 100,000,000 shares authorized, 4,000,000 shares issued and outstanding, \$100,000 liquidation preference	96,100	96,100
outstanding	841	851
Additional paid-in capital	1,632,655	1,656,226
Retained earnings	43,438 (23)	47,089 28,993
Total stockholders' equity	1,773,011	1,829,259

Total liabilities and stockholders' equity...... \$4,103,042 \$3,621,550

</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.  $\label{eq:total_state} \mathbf{1}$ 

### AMB PROPERTY CORPORATION

CONSOLIDATED STATEMENTS OF OPERATIONS
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2000 AND 1999
(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)

<TABLE> <CAPTION>

CAPTION		SEPTEMB	E MONTHS ENDED FOR THE NINE MONTH BER 30, SEPTEMBER 30				30,	
		2000		1999		2000		1999
<\$>			<c:< th=""><th></th><th></th><th>&gt;</th><th><c></c></th><th></th></c:<>			>	<c></c>	
REVENUES Rental revenues	\$	118,493	\$	109,708	\$	337,356	\$	330,895
Equity in earnings of unconsolidated joint ventures		1,447		1,251		4,006		3,580
Investment management and other income		1,431		825		3,811		2,258
Total revenues		121,371				345,173		
Property operating expenses		13,400		13,153		36,463		39,110
Real estate taxes		13,994		13,629		40,992		43,431
Interest, including amortization		22,562		21,147		62 <b>,</b> 906		67 <b>,</b> 705
Depreciation and amortization		23,312		15,693		65 <b>,</b> 135		49,295
General and administrative		5 <b>,</b> 987		6 <b>,</b> 107		17,322		19,116
Total operating expenses		79,255		69 <b>,</b> 729		222,818		218,657
<pre>Income from operations before   minority interests</pre>		42,116				122,355		118,076
Minority interests' share of net		•		,		·		•
income		(13,085)		(9 <b>,</b> 661)		(32 <b>,</b> 677)		(24,367)
Net income before gain from divestiture of real estate Gain from divestiture of real		29,031		32,394		89 <b>,</b> 678		93 <b>,</b> 709
estate		5,815		21,532		6 <b>,</b> 220		33,057
Net income before extraordinary								
items Extraordinary items		34,846		53,926 (1,347)		95 <b>,</b> 898 		126,766 (2,856)
-								
Net income Series A preferred stock		34,846		52 <b>,</b> 579		95 <b>,</b> 898		123,910
dividends		(2,125)		(2,125)		(6 <b>,</b> 375)		(6 <b>,</b> 375)
Net income available to common stockholders		32 <b>,</b> 721				89 <b>,</b> 523		
BASIC INCOME PER COMMON SHARE	<u>^</u>	0.20	ć	0.60	6	1 07	ć	1 20
Before extraordinary items Extraordinary items		0.39		0.60 (0.02)		1.07		1.39 (0.03)
Net income available to common								
stockholders	\$ ===	0.39	\$ ===	0.58		1.07		1.36
DILUTED INCOME PER COMMON SHARE Before extraordinary items	\$	0.39	\$	0.60	\$	1.06	\$	1.39
Extraordinary items				(0.02)				(0.03)
Net income available to common stockholders	\$	0.39	\$	0.58	\$	1.06	\$	1.36
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING								
Basic		,115,613 ======		5,536,918	83,937,884 ======			5,274,878
Diluted	84	,725,109	86	5,637,633	8	4,237,861 	86	5,375,711 ======

  |  |  |  |  |  |  |  |

# AMB PROPERTY CORPORATION

# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2000 AND 1999 (UNAUDITED, DOLLARS IN THOUSANDS)

<TABLE> <CAPTION>

<caption></caption>	FOR THE NINE	MONTHS ENDED
	2000	
<pre><s> CASH FLOWS FROM OPERATING ACTIVITIES</s></pre>	<c></c>	<c></c>
Net income	\$ 95,898	\$123,910
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	65,135	49,295
Straight-line rents	(7 <b>,</b> 158)	(7 <b>,</b> 523)
Amortization of debt premiums and financing costs	(5,530)	(2,156)
Minority interests' share of net income	32,677	24,367
Gain on divestitures of real estate	(6,220)	(33,057)
Non-cash portion of extraordinary items	2 162	(1,884)
Equity in losses of AMB Investment Management  Equity in earnings of unconsolidated joint ventures	2,162 (4,006)	411 (3,580)
Changes in assets and liabilities:		
Other assetsOther liabilities	(34,924) 23,612	1,758 34,056
Other Habilities	23,612	
Net cash provided by operating activities  CASH FLOWS FROM INVESTING ACTIVITIES	161,646	185 <b>,</b> 597
Change in restricted cash and cash equivalents	57 <b>,</b> 838	
Cash paid for property acquisitions	(331,346)	(309,699)
first generation improvements	(155,787)	(108,027)
lease costs	(25,828)	(20,046)
Additions to interest in unconsolidated joint ventures	(10,562)	
Distributions received from unconsolidated joint ventures	2,944	2,550
Net proceeds from divestitures of real estate	26,833 	460,132
Net cash provided (used) by investing activities CASH FLOWS FROM FINANCING ACTIVITIES	(435,908)	24,910
Issuance of common stock	1,741	732
Borrowings on unsecured credit facility	307,000	265 <b>,</b> 000
Borrowings on Alliance Fund I credit facility	25,000	80,000
Borrowings on secured debt	57,646	35,253
Payments on unsecured credit facility	(157,000)	(450,000)
Payments on Alliance Fund I credit facility  Payments on secured debt	(105,000) (14,599)	(73 <b>,</b> 860)
Payment of financing fees	(4,149)	(320)
Net proceeds from issuance of unsecured senior debt	(1/115)	(320)
securities	54,808	
Net proceeds from issuance of preferred units	61,533	88 <b>,</b> 547
Contributions from investors in the Alliance Fund I	129,699	11,600
Dividends paid to common and preferred stockholders  Distributions to minority interests, including preferred	(68,427)	(98,318)
units	(28,498)	(23 <b>,</b> 457)
Net cash provided (used) by financing activities	259 <b>,</b> 754	(164,823)
Net increase (decrease) in cash and cash equivalents	(14,508)	45,684
Cash and cash equivalents at beginning of period	33,312	25 <b>,</b> 137
Cash and cash equivalents at end of period	\$ 18,804 ======	\$ 70,821 ======
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION		
Cash paid for interest	\$ 66,005 ======	\$ 61,267 ======
Non-cash transactions:		
Acquisitions of properties	\$ 407,889	\$381,713
Assumption of debt	(76,543)	(57,480)
Minority interest's contribution, including units		/14 504
issued		(14,534)
Net cash paid	\$ 331,346 ======	\$309 <b>,</b> 699

  |  |</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.

#### AMB PROPERTY CORPORATION

CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2000 (UNAUDITED, DOLLARS IN THOUSANDS)

<TABLE> <CAPTION>

CAL LION		COMMON ST					
	SERIES A PREFERRED STOCK	NUMBER OF SHARES	AMOUNT	ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE INCOME	TOTAL
_							
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
BALANCE AT DECEMBER 31,							
1999	\$96,100	85,133,041	\$851	\$1,656,226	\$ 47,089	\$ 28,993	\$1,829,259
Comprehensive income:							
Net income Unrealized loss on	6,375				89 <b>,</b> 523		
securities  Total comprehensive						(29,016)	
income							66,882
Issuance of restricted stock,		156 685		2 164			2 166
net Exercise of stock options		156,675 82,225	2 1	3,164 1,727			3,166 1,728
Conversion of Operating		02,223	1	1, /2/			1, /20
Partnership units		206,423	2	4,151			4,153
Cancellation of common		200,123	2	1,101			1,100
stock		(1,465,926)	(15)	(29,303)			(29,318)
Deferred compensation				(3,166)			(3,166)
Deferred compensation							
amortization  Reallocation of limited partners' Interests in the				895			895
Operating Partnership and							
other				(1,039)			(1,039)
Dividends	(6,375)				(93,174)		(99,549)
- BALANCE AT SEPTEMBER 30,							
2000	\$96 <b>,</b> 100	84,112,438	\$841	\$1,632,655	\$ 43,438	\$ (23) ======	\$1,773,011
(/B) DI D.	======	========	====	========	=======	=======	=======

</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.

4

### AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2000
(UNAUDITED)

### 1. ORGANIZATION AND BASIS OF PRESENTATION

AMB Property Corporation, a Maryland corporation (the "Company"), commenced operations as a fully integrated real estate company effective with the completion of its initial public offering on November 26, 1997. The Company elected to be taxed as a real estate investment trust under Sections 856 through 860 of the Internal Revenue Code of 1986, commencing with its taxable year ended December 31, 1997, and believes its current organization and method of operation will enable it to maintain its status as a real estate investment trust. The Company, through its controlling interest in its subsidiary, AMB Property, L.P., a Delaware limited partnership (the "Operating Partnership"), is engaged in the acquisition, ownership, operation, management, renovation, expansion, and development of primarily industrial buildings in target markets nationwide. Unless the context otherwise requires, the "Company" means AMB Property Corporation, the Operating Partnership and its other controlled subsidiaries.

As of September 30, 2000, the Company owned an approximate 93.6% general partner interest in the Operating Partnership, excluding preferred units. The remaining 6.4% limited partner interest is owned by non-affiliated investors and certain current and former directors and officers of the Company. For local law purposes, certain properties are owned through limited partnerships and limited liability companies. The ownership of such properties through such entities does not materially affect the Company's overall ownership of the interests in the properties. As the sole general partner of the Operating Partnership, the Company has the full, exclusive, and complete responsibility and discretion in the day-to-day management and control of the Operating Partnership. Net operating results of the Operating Partnership are allocated after preferred unit distributions based on the respective partners' ownership interests.

Through the Operating Partnership, the Company enters into co-investment joint ventures with institutional investors. These co-investment joint ventures provide the Company with an additional source of capital to fund certain acquisitions and development and renovation projects. As of September 30, 2000, the Company had investments in two co-investment joint ventures, including AMB Institutional Alliance Fund I, L.P. ("Alliance Fund I"), which are consolidated for financial reporting purposes.

AMB Investment Management, Inc., a Maryland corporation ("AMB Investment Management"), provides real estate investment services on a fee basis to clients. The Operating Partnership purchased 100% of AMB Investment Management's non-voting preferred stock (representing a 95% economic interest therein). Certain current and former executive officers of the Company and a former executive officer of AMB Investment Management collectively purchased 100% of AMB Investment Management's voting common stock (representing a 5% economic interest therein). The Operating Partnership also owns 100% of the non-voting preferred stock of Headlands Realty Corporation, a Maryland corporation, (representing a 95% economic interest therein). Certain current and former executive officers of the Company and a director of Headlands Realty Corporation collectively own 100% of the voting common stock of Headlands Realty Corporation (representing a 5% economic interest therein). Headlands Realty Corporation invests in properties and interests in entities that engage in the management, leasing, and development of properties and similar activities. The Operating Partnership accounts for its investment in AMB Investment Management and Headlands Realty Corporation using the equity method of accounting.

As of September 30, 2000, the Company owned 813 industrial buildings and eight retail centers, located in 25 markets throughout the United States. The Company's strategy is to become a leading provider of High Throughput Distribution, or HTD, properties located near key passenger and cargo airports, highway systems and ports in major metropolitan areas, such as Atlanta, Chicago, Dallas/Fort Worth, Northern New Jersey/ New York City, the San Francisco Bay Area, and Southern California. As of September 30, 2000, the industrial buildings, principally warehouse distribution buildings, encompassed approximately 71.4 million rentable square feet and were 96.8% leased to 2,667 tenants. As of September 30, 2000, the retail centers,

AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

SEPTEMBER 30, 2000

(UNAUDITED)

principally grocer-anchored community shopping centers, encompassed approximately 1.2 million rentable square feet and were 85.9% leased to over 160 tenants.

### 2. INTERIM FINANCIAL STATEMENTS

The consolidated financial statements included herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, certain information and note disclosures normally included in the annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted.

In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments, of a normal recurring nature, necessary for a fair presentation of the Company's consolidated financial position and results of operations for the interim periods.

The interim results of the three and nine months ended September 30, 2000 and 1999, are not necessarily indicative of future results. These financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 1999.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## 3. REAL ESTATE ACQUISITION AND DEVELOPMENT ACTIVITY

During the third quarter of 2000, the Company invested \$179.8 million in operating properties, consisting of 30 industrial buildings aggregating approximately 2.6 million square feet, including the investment of \$38.5 million in operating properties, consisting of six industrial buildings aggregating approximately 0.6 million square feet, by the Alliance Fund I. Year to date, the Company has invested \$407.9 million in operating properties, consisting of 88 industrial buildings aggregating approximately 5.6 million square feet.

The Company also initiated two new development projects during the third quarter, which will aggregate approximately 0.7 million square feet and have a

total estimated cost of \$38.6 million upon completion. As of September 30, 2000, the Company had 25 industrial projects, which will total approximately 6.4 million square feet and have an aggregate estimated investment of \$380.2 million upon completion, in its development pipeline. It also had two retail projects (excluding two development projects held for divestiture), which will total approximately 0.2 million square feet and have an aggregate estimated investment of \$34.2 million upon completion, in its development pipeline. As of September 30, 2000, the Company and its Development Alliance Partners have funded an aggregate of \$250.2 million and will need to fund an estimated additional \$164.2 million in order to complete projects currently under construction.

### 4. PROPERTY DIVESTITURES AND PROPERTIES HELD FOR DIVESTITURE

Property Divestitures. During the third quarter of 2000, the Company divested itself of three industrial buildings located in Atlanta, Georgia and Hayward, California, aggregating approximately 0.1 million square feet, for an aggregate price of \$3.2 million. The Company also sold a retail center located in Los Angeles, California, aggregating approximately 0.4 million square feet, for \$89.0 million. The Company carries an 8.75% mortgage note in the principal amount of \$79.0 million with a term of one year on the retail center sale. The divestitures during the third quarter resulted in an aggregate net gain of \$5.8 million. Year to date, the

AMB PROPERTY CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) SEPTEMBER 30, 2000 (UNAUDITED)

Company has divested itself of nine industrial buildings and one retail center, aggregating approximately 0.9 million square feet, for an aggregate price of \$107.9 million, with a resulting net gain of \$6.2 million.

Properties Held for Divestiture. The Company has decided to divest itself of five retail centers, one industrial building, and one land parcel, which are not in its core markets or which do not meet its strategic objectives. The divestitures of the properties are subject to negotiation of acceptable terms and other customary conditions. In connection with the divestiture of the industrial building, the Company reduced its basis by taking an additional \$1.9 million in depreciation expense. As of September 30, 2000, the net carrying value of the properties held for divestiture was \$149.8 million.

The following summarizes the condensed results of operations of the properties held for divestiture (dollars in thousands):

### PROPERTIES HELD FOR DIVESTITURE

<caption></caption>	THREE MONTHS ENDED SEPTEMBER 30,	2000	1999
	rating expenses	<pre><c> \$ 4,249 1,107</c></pre>	<c> \$ 4,091 1,075</c>
Net operati	ing income	\$ 3,142	\$ 3,016

======	======			NINE MONTHS ENDED SEPTEMBER 30,	2000	1999
	rating expenses	\$12,179 3,266	\$12,079 3,210			
Net operati	ing income	\$ 8,913	\$ 8,869			

# </TABLE>

<TABLE>

As of September 30, 2000, and December 31, 1999, debt consisted of the following (dollars in thousands):

<TABLE>

<caption></caption>	SEPTEMBER 30, 2000	DECEMBER 31, 1999
<\$>	<c></c>	<c></c>
Secured debt, varying interest rates from 4.0% to		
10.4% due May 2000 to January 2014	\$ 815 <b>,</b> 073	\$ 696,931
Alliance Fund I credit facility variable interest		

at LIBOR plus 87.5 basis points (weighted average interest rate of 7.5% at September 30, 2000), due April 2001		80,000
Unsecured senior debt securities, weighted average interest rate of 7.3%, due August 2007, June		
2008, June 2015, and June 2018 Unsecured credit facility, variable interest at LIBOR plus 75 basis points (weighted average interest rate of 7.5% at September 30, 2000), due	455,000	400,000
May 2003	233,000	83,000
Subtotal Unamortized premiums	1,503,073 10,404	1,259,931 10,106
Total consolidated debt	\$1,513,477 =======	\$1,270,037 ======

</TABLE>

Secured debt generally requires monthly principal and interest payments. The secured debt is secured by deeds of trust on certain properties. As of September 30, 2000, the total gross investment book value of those properties secured by debt was \$1.6 billion. All of the secured debt bears interest at fixed rates, except for two loans with an aggregate principal amount of \$33.0 million, which bear interest at variable rates (weighted

### AMB PROPERTY CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) SEPTEMBER 30, 2000 (UNAUDITED)

average interest rate of 8.4% at September 30, 2000). The secured debt has various financial and non-financial covenants. Management believes that the Company was in compliance with these covenants at September 30, 2000. Additionally, certain secured debt is cross-collateralized.

In addition, the Alliance Fund I had an \$80.0 million unsecured credit facility. The debt was secured by the unfunded capital commitments of the third party investors in AMB Institutional Alliance REIT I, Inc. (the "Alliance REIT I"), a limited partner of the Alliance Fund I. Currently, there are no remaining unfunded capital commitments. As a result, the Alliance Fund I paid off the outstanding balance and closed this credit facility in the third quarter. See Note 6 for a discussion of the Alliance Fund I and the Alliance REIT I.

Interest on the senior debt securities is payable semiannually. The 2015 notes are putable and callable in June 2005. The senior debt securities are subject to various financial and non-financial covenants. Management believes that the Company was in material compliance with these covenants at September 30, 2000.

In August 2000, the Operating Partnership commenced a medium-term note program for the possible issuance of up to \$400 million in principal amount of medium-term notes, which will be guaranteed by the Company. In August and September 2000, the Operating Partnership issued and sold \$55 million of the notes under this program to Morgan Stanley Dean Witter as principal. The Company has guaranteed the notes, which mature on August 20, 2007, and bear interest at 7.925% per annum. The Operating Partnership used the net proceeds of \$54.8 million for general corporate purposes, to repay indebtedness, and for the acquisition and development of additional properties.

In May 2000, the Operating Partnership entered into a new \$500 million unsecured revolving credit agreement, which replaced its previous \$500 million credit facility that was to mature in November 2000. The Company is a guarantor of the Operating Partnership's obligations under the credit facility. The new credit facility matures in May 2003, has a one-year extension option, and is subject to a 15 basis point annual facility fee. The credit facility has various financial and non-financial covenants. Management believes that the Company and the Operating Partnership were in material compliance with these covenants at September 30, 2000. The Operating Partnership has the ability to increase available borrowings up to \$700 million by adding additional banks to the facility or obtaining the agreement of existing banks to increase their commitments. Monthly debt service payments on the credit facility are interest only. The total amount available under the credit facility fluctuates based upon the borrowing base, as defined in the agreement governing the credit facility. At September 30, 2000, the remaining amount available under the credit facility was \$267.0 million (excluding the additional \$200.0 million of potential additional capacity).

Capitalized interest related to construction projects for the three months ended September 30, 2000 and 1999, was \$4.3 million, \$2.8 million, respectively, and for the nine months ended September 30, 2000 and 1999, was \$11.5 million, and \$8.3 million, respectively.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) SEPTEMBER 30, 2000 (UNAUDITED)

The scheduled maturities of the Company's total debt, excluding unamortized debt premiums, as of September 30, 2000, were (dollars in thousands):

<TABLE> <CAPTION>

	INDUSTRIAL SECURED DEBT	RETAIL SECURED DEBT	UNSECURED SENIOR DEBT SECURITIES	UNSECURED CREDIT FACILITY	TOTAL
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
2000 (three months)	\$ 3,285	\$ 7,400	\$	\$	\$ 10,685
2001	15,183	24,481			39,664
2002	50,156	22,513			72,669
2003	76,667	526		233,000	310,193
2004	88,096	570			88,666
2005	72,304	618	100,000		172,922
2006	137,911	670			138,581
2007	50,746	727	55,000		106,473
2008	126,761	7,758	175,000		309,519
2009	5,316	318			5,634
2010	103,830	345			104,175
Thereafter	17,629	1,263	125,000		143,892
	\$747,884	\$67,189	\$455,000	\$233,000	\$1,503,073
	=======	======	=======	=======	========

</TABLE>

### 6. MINORITY INTERESTS IN CONSOLIDATED JOINT VENTURES

Minority interests in the Company represent the limited partnership interests in the Operating Partnership and interests held by certain third parties (some of which are separate account co-investors that are Institutional Alliance Partners) in 26 real estate joint ventures, through which 41 properties are held, that are consolidated for financial reporting purposes. Such investments are consolidated because: (1) the Company owns a majority interest; or (2) the Company exercises significant control over major operating decisions such as approval of budgets, selection of property managers, and changes in financing.

The Operating Partnership, together with one of the Company's other affiliates, owns, as of September 30, 2000, approximately 21% of the partnership interests in the Alliance Fund I. The Alliance Fund I is a co-investment partnership between the Operating Partnership and the Alliance REIT I, which includes 15 institutional investors stockholders, and is engaged in the acquisition, ownership, operation, management, renovation, expansion, and development of primarily industrial buildings in target markets nationwide. As of September 30, 2000, the Alliance Fund I had received equity contributions from third party investors totaling \$169.0 million, which, when combined with anticipated debt financings and the Company's investment, created a total planned capitalization of \$410.0 million.

### 9 AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

SEPTEMBER 30, 2000

(UNAUDITED)

The following table distinguishes the minority interest liability and the minority interests' share of net income (dollars in thousands):

<TABLE> <CAPTION>

# MINORITY INTEREST SHARE OF NET INCOME

	MINORITY INTEREST LIABILITY AS OF SEPTEMBER 30, 2000	THREE MONTHS ENDED SEPTEMBER 30, 2000	NINE MONTHS ENDED SEPTEMBER 30, 2000
<\$>	<c></c>	<c></c>	<c></c>
Joint venture partners	\$ 21,090	\$ 1,009	\$ 2 <b>,</b> 359
Separate account co-investors	50,094	656	2,252
Alliance REIT I's interest in Alliance Fund I	169,045	2 <b>,</b> 739	3 <b>,</b> 956
Limited Partners in the Operating Partnership Series B preferred units (liquidation preference of	114,045	2,475	6,332
\$65,000)	62,319	1,402	4,206

\$110,000)	105,847	2,406	7,218
Series D preferred units (liquidation preference of \$79,767)	77,688	1,545	4,635
\$11,022)	10,789	214	642
Series F preferred units (liquidation preference of \$19,872)	19,590	395	833
Series G preferred units (liquidation preference of \$1,000)	994	7	7
Series H preferred units (liquidation preference of \$42,000)	40,949	237	237
Total	\$672 <b>,</b> 450	\$13,085	\$32 <b>,</b> 677
	======	======	======

</TABLE>

#### 7. INVESTMENT IN UNCONSOLIDATED JOINT VENTURES

The Company has non-controlling limited partnership interests in three separate unconsolidated equity investment joint ventures. The Company has a 56.1% interest in a joint venture, which was purchased in June 1998, and that owns an aggregate of 36 industrial buildings totaling approximately 4.0 million square feet. The Company also has a 50% interest in each of the two other development alliance joint ventures, which were purchased in September 1999 and September 2000, respectively. For the three and nine months ended September 30, 2000, the Company's share of net operating income was \$2.2 million and \$6.3 million, respectively, and, as of September 30, 2000, the Company's share of the unconsolidated joint ventures' debt was \$30.1 million, with a weighted average interest rate of 7.3% and a weighted average maturity of 4.8 years.

### 8. STOCKHOLDERS' EQUITY

On September 1, 2000, AMB Property II, L.P., one of the Company's subsidiaries, issued and sold 840,000 8.125% Series H Cumulative Redeemable Preferred Limited Partnership Units at a price of \$50.00 per unit in a private placement. Distributions are cumulative from the date of issuance and payable quarterly in arrears at a rate per unit equal to \$4.0625 per annum. The Series H Preferred Units are redeemable by AMB Property II, L.P. on or after September 1, 2005, subject to certain conditions, for cash at a redemption price equal to \$50.00 per unit, plus accumulated and unpaid distributions thereon, if any, to the redemption date. The Series H Preferred Units are exchangeable, at specified times and subject to certain conditions, on a one-for-one basis, for shares of the Company's Series H Preferred Stock. AMB Property II, L.P. used the net proceeds of \$41.0 million to repay advances from the Operating Partnership and to make a loan to the

# 10 AMB PROPERTY CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) SEPTEMBER 30, 2000 (UNAUDITED)

Operating Partnership. The Operating Partnership used the funds to partially repay borrowings under its unsecured credit facility and for general corporate purposes. The loan bears interest at 8.0% per annum and is payable on demand.

On August 29, 2000, AMB Property II, L.P. issued and sold 20,000 7.95% Series G Cumulative Redeemable Preferred Limited Partnership Units at a price of \$50.00 per unit in a private placement. Distributions are cumulative from the date of issuance and payable quarterly in arrears at a rate per unit equal to \$3.975 per annum. The Series G Preferred Units are redeemable by AMB Property II, L.P. on or after August 29, 2005, subject to certain conditions, for cash at a redemption price equal to \$50.00 per unit, plus accumulated and unpaid distributions thereon, if any, to the redemption date. The Series G Preferred Units are exchangeable, at specified times and subject to certain conditions, on a one-for-one basis, for shares of the Company's Series G Preferred Stock. AMB Property II, L.P. used the net proceeds of \$1.0 million to repay advances from the Operating Partnership. The Operating Partnership used the funds for general corporate purposes.

In July 2000, 206,423 limited partnership units were redeemed for shares of the Company's common stock.

On March 22, 2000, AMB Property II, L.P. issued and sold 397,439 7.95% Series F Cumulative Redeemable Preferred Limited Partnership Units at a price of \$50.00 per unit in a private placement. Distributions are cumulative from the date of issuance and payable quarterly in arrears at a rate per unit equal to \$3.975 per annum. The Series F Preferred Units are redeemable by AMB Property II, L.P. on or after March 22, 2005, subject to certain conditions, for cash at a redemption price equal to \$50.00 per unit, plus accumulated and unpaid distributions thereon, if any, to the redemption date. The Series F Preferred Units are exchangeable, at specified times and subject to certain conditions, on a one-for-one basis, for shares of the Company's Series F Preferred Stock. AMB Property II, L.P. loaned the net proceeds of \$19.6 million to the Operating

Partnership. The Operating Partnership used the funds to partially repay borrowings under its unsecured credit facility and for general corporate purposes. The loan bears interest at 7.0% per annum and is payable upon demand.

At the time of the Company's initial public offering, 4,237,750 shares of common stock, known as performance shares, were placed in escrow by certain of the Company's investors, which were subject to advisory agreements with the Company's predecessor that included incentive fee provisions. On January 7, 2000, 2,771,824 shares of common stock were released from escrow to these investors and 1,465,926 shares of common stock were returned to the Company and cancelled. The cancelled shares of common stock represent indirect interests in the Operating Partnership that were reallocated from the Company (thereby decreasing the number of shares of common stock outstanding) to other unitholders who had an ownership interest in our predecessor, including certain of the Company's executive officers, (thereby increasing the number of limited partnership units owned by partners other than the Company). The total number of outstanding partnership units did not change as a result of this reallocation. This reallocation did not change the amount of fully diluted shares of common stock and limited partnership units outstanding.

#### 11 AMB PROPERTY CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) SEPTEMBER 30, 2000 (UNAUDITED)

The following table sets forth the dividend payments and distributions for the three and nine months ended September 30, 2000:

<TABLE>

	SECURITY	PAYING ENTITY	RECORD DATE	PAYMENT PERIOD	DIVIDEND PAYMENT DATE	THIRD QUARTER AMOUNT	YEAR-TO- DATE AMOUNT
	- <s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
	Common Stock	Company	10/04/00	Ouarter ended 9/30/00		\$0.370	\$1.1100
	OP units			Ouarter ended 9/30/00			\$1.1100
	Series A preferred	Company	10/04/00	3 months ended 10/15/00		\$0.531	\$1.5939
	stock	1 1					
5	Series A preferred	Operating Partnership	10/04/00	3 months ended 10/15/00	10/16/00	\$0.531	\$1.5939
	units						
5	Series B preferred	Operating Partnership	10/04/00	3 months ended 10/15/00	10/16/00	\$1.078	\$3.2343
	units						
5	Series C preferred	AMB Property II, L.P.	10/04/00	3 months ended 10/15/00	10/16/00	\$1.094	\$3.2814
	units						
	Series D preferred	AMB Property II, L.P.	9/15/00	3 months ended 9/25/00	9/26/00	\$0.969	\$2.9064
	units						
	Series E preferred	AMB Property II, L.P.	10/04/00	3 months ended 10/15/00	10/16/00	\$0.969	\$2.9064
	units						
	Series F preferred	AMB Property II, L.P.	10/04/00	3 months ended 10/15/00	10/16/00	\$0.994	\$2.0968
	units		40/04/00	- 0/00/00 - 40/45/00	40/45/00	+0 055	+0 0555
	Series G preferred	AMB Property II, L.P.	10/04/00	From 8/29/00 to 10/15/00	10/16/00	\$0.357	\$0.3565
,	units	TMD D I TT I D	0/15/00	D 0/1/00 L . 0/05/00	0./06/00	60 000	60 0001
	Series H preferred units	AMB Property II, L.P.	9/15/00	From 9/1/00 to 9/25/00	9/26/00	ŞU.∠8Z	\$0.2821
	UNIES						
•	\/ IADLE/						

### 9. INCOME PER SHARE

The Company's only dilutive securities outstanding for the three and nine months ended September 30, 2000 and 1999, were stock options granted under its stock incentive plan. The effect of the stock options was to increase weighted average shares outstanding by 609,496 and 100,715 shares for the three months ended September 30, 2000 and 1999, respectively, and 299,977 shares and 100,833 shares for the nine months ended September 30, 2000 and 1999, respectively. Such dilution was computed using the treasury stock method.

### 10. SEGMENT INFORMATION

The Company has two reportable segments, industrial and retail. Industrial properties consist primarily of warehouse distribution facilities suitable for single or multiple tenants and are typically comprised of multiple buildings that are leased to tenants engaged in various types of businesses. Retail properties are generally leased to one or more anchor tenants, such as grocery and drug stores, and various retail businesses. The accounting policies of the segments are the same as those described in the Company's Annual Report on Form 10-K for the year ended December 31, 1999. The Company evaluates performance based upon property net operating income of the combined properties in each segment. The Company's properties are managed

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) SEPTEMBER 30, 2000 (UNAUDITED)

separately because each segment requires different operating, pricing, and leasing strategies. Summary information for the reportable segments is as follows (dollars in thousands):

<TABLE> <CAPTION>

	INDUSTRIAL PROPERTIES	RETAIL PROPERTIES	TOTAL PROPERTIES	
	PROPERTIES	PROPERTIES	PROPERTIES	
<\$>	<c></c>	<c></c>	<c></c>	
FOR THE THREE MONTHS ENDED SEPTEMBER 30:				
Rental revenues(1):				
2000	\$ 110,000	\$ 8,493	\$ 118,493	
1999	91,395	18,313	109,708	
Property net operating income(1,2):				
2000	84,982	6,117	91,099	
1999	69 <b>,</b> 620	13,306	82,926	
FOR THE NINE MONTHS ENDED SEPTEMBER 30:				
Rental revenues(1):				
2000	\$ 314,769	\$22,587	\$ 337,356	
1999	257,199	73,696	330,895	
Property net operating income(1,2):				
2000	243,841	16,060	259 <b>,</b> 901	
1999	195,224	53,130	248,354	
Total investment in properties (3):				
At September 30, 2000	3,751,906	35,545	3,787,451	
At December 31, 1999	3,177,283	72,169	3,249,452	

  |  |  |

- -----
- (1) Includes straight-line rents of \$1.8 million and \$2.0 million for the three months ended September 30, 2000 and 1999, respectively, and \$7.2 million and \$7.5 million for the nine months ended September 30, 2000 and 1999, respectively.
- (2) Property net operating income is defined as rental revenue, including reimbursements and straight-line rents, less property level operating expenses, excluding depreciation, amortization, general and administrative expenses, and interest expense.
- (3) Excludes net properties held for divestiture of \$149.8 million, which is comprised of \$138.4 million in retail and \$11.4 million in industrial properties, as of September 30, 2000, and \$181.2 million as of December 31, 1999.

### 13 AMB PROPERTY CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) SEPTEMBER 30, 2000 (UNAUDITED)

The Company uses property net operating income as an operating performance measure. The following is a reconciliation between total reportable segment revenue and property net operating income to consolidated revenues and net income (dollars in thousands):

# <TABLE> <CAPTION>

	FOR THE THREE MONTHS ENDED SEPTEMBER 30,		FOR THE NINE MONTH ENDED SEPTEMBER 30	
		1999	2000	
<s> REVENUES</s>	<c></c>	<c></c>	<c></c>	<c></c>
Total rental revenues for reportable segments		\$109,708 2,076	\$337,356 7,817	\$330,895 5,838
Total consolidated revenues	\$121,371 ======	\$111,784 ======	\$345,173 ======	\$336,733 ======
NET INCOME Property net operating income for reportable				
segments	\$ 91,099	\$ 82,926	\$259,901	\$248,354
ventures  Investment management and other income  Less:	1,447 1,431	1,251 825	4,006 3,811	
General and administrative	(5,987)	(6,107)	(17,322)	(19,116)

DOD MILD MILDED MONMILO

DOD BUIL NAME WOMBILD

Interest expense  Depreciation and amortization  Minority interests	(22,562)	(21,147)	(62,906)	(67,705)
	(23,312)	(15,693)	(65,135)	(49,295)
	(13,085)	(9,661)	(32,677)	(24,367)
Net income before gain from divestitures of real estate	29,031	32,394	89,678	93,709
	5,815	21,532	6,220	33,057
Net income before extraordinary items Extraordinary items	34,846	53,926 (1,347)	95 <b>,</b> 898	126,766 (2,856)
Net income	\$ 34,846	\$ 52,579	\$ 95,898	\$123,910
	======	======	======	======

</TABLE>

### 11. COMMITMENTS AND CONTINGENCIES

### Litigation

In the normal course of business, the Company is involved in legal actions relating to the ownership and operations of its properties. In management's opinion, the liabilities, if any, that may ultimately result from such legal actions are not expected to have a materially adverse effect on the consolidated financial position, results of operations or cash flows of the Company.

### Environmental Matters

The Company follows the policy of monitoring its properties for the presence of hazardous or toxic substances. The Company is not aware of any environmental liability that would have a material adverse effect on the Company's business, assets, or results of operations; however, there can be no assurance that such a material environmental liability does not exist. The existence of any such material environmental liability would have an adverse effect on the Company's results of operations and cash flow.

# 14 AMB PROPERTY CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) SEPTEMBER 30, 2000 (UNAUDITED)

## General Uninsured Losses

The Company carries comprehensive liability, fire, flood, environmental, extended coverage, and rental loss insurance with policy specifications, limits, and deductibles that the Company believes are adequate and appropriate under the circumstances given the relative risk of loss, the cost of such coverage, and industry practice. There are, however, certain types of extraordinary losses that may be either uninsurable or not economically insurable. Certain of the properties are located in areas that are subject to earthquake activity; therefore, the Company has obtained limited earthquake insurance on those properties. Should an uninsured loss occur, the Company could lose its investment in, and anticipated profits and cash flows from, a property.

1.5

# ITEM 2.MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion and analysis of our consolidated financial condition and results of operations in conjunction with the Notes to Consolidated Financial Statements. Statements contained in this discussion that are not historical facts may be forward-looking statements. You can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates," or "anticipates" or the negative of these words and phrases or similar words or phrases. You can also identify forward-looking statements by discussions of strategy, plans, or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely upon them as predictions of future events. There is no assurance that the events or circumstances reflected in forward-looking statements will be achieved or occur. Forward-looking statements are necessarily dependent on assumptions, data, or methods that may be incorrect or imprecise and we may not be able to realize them.

The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements:

- defaults or non-renewal of leases by tenants;
- increased interest rates and operating cost;
- our failure to obtain necessary outside financing;

- difficulties in identifying properties to acquire and in effecting acquisitions;
- our failure to successfully integrate acquired properties and operations;
- our failure to divest of properties that we have contracted to sell or to timely reinvest proceeds from any such divestitures;
- risks and uncertainties affecting property development and construction (including construction delays, cost overruns, our inability to obtain necessary permits, and public opposition to these activities);
- our failure to qualify and maintain our status as a real estate investment trust under the Internal Revenue Code of 1986;
- environmental uncertainties:
- risks related to natural disasters;
- financial market fluctuations;
- changes in real estate and zoning laws; and
- increases in real property tax rates.

Our success also depends upon economic trends generally, including interest rates, income tax laws, governmental regulation, legislation, population changes, and those risk factors discussed in the section entitled "Business Risks" in this report. We caution you not to place undue reliance on forward-looking statements, which reflect our analysis only and speak only as of the date of this report or the dates indicated in the statements.

Unless the context otherwise requires, the terms "we," "us" and "our" refer to AMB Property Corporation, the operating partnership and the other controlled subsidiaries and the references to AMB Property Corporation include the operating partnership and the other controlled subsidiaries. The following marks are our registered trademarks: AMB(R); Customer Alliance Partners(R); Customer Alliance Program(R); Development Alliance Partners(R); Development Alliance Program(R); Institutional Alliance Partners(R); Management Alliance Program(R); UPREIT Alliance Partners(R); and UPREIT Alliance Program(R). The following are our unregistered trademarks: Broker Alliance Partners(TM); Broker Alliance Program(TM); eSpace(TM); HTD(TM); High Throughput Distribution(TM); Institutional Alliance Program(TM); iSpace(TM); Strategic Alliance Partners(TM); and Strategic Alliance Programs(TM).

16

### THE COMPANY

AMB Property Corporation, a Maryland corporation, is one of the leading owners and operators of industrial real estate nationwide. Our investment strategy is to become a leading provider of High Throughput Distribution, or HTD, properties located near key passenger and cargo airports, highway systems and ports in major metropolitan areas, such as Atlanta, Chicago, Dallas/Fort Worth, Northern New Jersey/New York City, the San Francisco Bay Area, and Southern California. Within each of our markets, we focus our investments in in-fill submarkets. In-fill sub-markets are characterized by supply constraints on the availability of land for competing projects. High Throughput Distribution facilities are designed to serve the high-speed, high-value freight handling needs of today's supply chain, as opposed to functioning as long-term storage facilities. We believe that the rapid growth of the airfreight business, the outsourcing of supply chain management to third party logistics companies and e-commerce are indicative of the changes that are occurring in the supply chain and the manner in which goods are distributed. In addition, we believe that inventory levels as a percentage of final sales are falling and that goods are moving more rapidly through the supply chain. As a result, we intend to focus our investment activities primarily on industrial properties that we believe will benefit from these changes.

As of September 30, 2000, we owned and operated 813 industrial buildings and eight retail centers, totaling approximately 72.6 million rentable square feet, located in 25 markets nationwide. As of September 30, 2000, these properties were 96.6% leased. As of September 30, 2000, through our subsidiary, AMB Investment Management, we also managed industrial buildings and retail centers, totaling approximately 4.4 million rentable square feet on behalf of various institutional investors. In addition, we have invested in 36 industrial buildings, totaling approximately 4.0 million rentable square feet, through an unconsolidated joint venture.

As of September 30, 2000, we had five retail centers, one industrial building, and one land parcel, which were held for divestiture. In addition, during the third quarter of 2000, we disposed of three industrial buildings and one retail center, aggregating approximately 0.5 million rentable square feet, for an aggregate price of \$92.2 million. Over the next few years, we intend to

dispose of non-strategic assets and redeploy the resulting capital into High Throughput Distribution properties that better fit our current investment focus.

Through our subsidiary, AMB Property, L.P., a Delaware limited partnership, we are engaged in the acquisition, ownership, operation, management, renovation, expansion, and development of primarily industrial properties in target markets nationwide. We refer to AMB Property, L.P. as the operating partnership. As of September 30, 2000, we owned an approximate 93.6% general partnership interest in the operating partnership, excluding preferred units. As the sole general partner of the operating partnership, we have the full, exclusive, and complete responsibility and discretion in the day-to-day management and control of the operating partnership.

Through the operating partnership, we enter into co-investment joint ventures with institutional investors. These co-investment joint ventures provide us with an additional source of capital to fund certain acquisitions and developments and renovation projects. As of September 30, 2000, we had investments in two co-investment joint ventures, including Alliance Fund I, which are consolidated for financial reporting purposes.

The operating partnership is the managing general partner of AMB Institutional Alliance Fund I, L.P. and, together with one of our other affiliates, owns, as of September 30, 2000, approximately 21% of the partnership interests in the Alliance Fund I. The Alliance Fund I is a co-investment partnership between us and AMB Institutional Alliance REIT I, Inc., a limited partner of the Alliance Fund I, which includes 15 institutional investors as stockholders and is engaged in the acquisition, ownership, operation, management, renovation, expansion, and development of primarily industrial buildings in target markets nationwide. As of September 30, 2000, the Alliance Fund I had received equity contributions from third party investors totaling \$169.0 million, which, when combined with anticipated debt financings and the Company's investment, creates a total planned capitalization of \$410.0 million.

17

We are self-administered and self-managed and expect that we have qualified and will continue to qualify as a real estate investment trust for federal income tax purposes beginning with the year ending December 31, 1997. As a self-administered and self-managed real estate investment trust, our own employees perform our administrative and management functions, rather than our relying on an outside manager for these services. The principal executive office of AMB Property Corporation and the operating partnership is located at 505 Montgomery St., San Francisco, CA 94111, and our telephone number is (415) 394-9000. We also maintain a regional office in Boston, Massachusetts.

### ACOUISITION AND DEVELOPMENT ACTIVITY

During the third quarter of 2000, we invested \$179.8 million in operating properties, consisting of 30 industrial buildings aggregating approximately 2.6 million square feet, including the investment of \$38.5 million in operating properties, consisting of six industrial buildings aggregating approximately 0.6 million square feet, by the Alliance Fund I. Year to date, we have invested \$407.9 million in operating properties, consisting of 88 industrial buildings aggregating approximately 5.6 million square feet.

We also initiated two new development projects during the third quarter, which will aggregate approximately 0.7 million square feet and have a total estimated cost of \$38.6 million upon completion. As of September 30, 2000, we had 25 industrial projects, which will total approximately 6.4 million square feet and have a total estimated investment of \$380.2 million upon completion, in our development pipeline. We also had two retail projects (excluding two development projects held for divestiture), which will total approximately 0.2 million square feet and have a total estimated investment of \$34.2 million upon completion, in our development pipeline. As of September 30, 2000, the Company and its Development Alliance Partners have funded an aggregate of \$250.2 million and will need to fund an estimated additional \$164.2 million in order to complete projects currently under construction.

### STRATEGIC ALLIANCE PROGRAMS

Real estate is fundamentally a local business and we believe that the most effective way to operate is by forging alliances with the best available service providers in every market. We believe that these collaborations allow us to: 1) leverage our national presence with the local market expertise of brokers, developers, and property managers; 2) improve the operating efficiency and flexibility of our national portfolio; 3) strengthen customer satisfaction; and 4) provide a continuous pipeline of growth.

Our Operating Alliances allow us to form relationships with local or regional real estate experts, thereby becoming their ally rather than their competitor and our Investment Alliances allow us to establish relationships with a variety of capital sources.

Through our Broker Alliance Program, we work closely with top local leasing and investment brokers in each of our markets. We believe that there is no better way to attract fast-growing small- and mid-sized firms in each region. Through the program, we believe that: 1) top brokers become our local sales force and information source; 2) we improve the flexibility and operating efficiency of our national portfolio; 3) we strengthen customer satisfaction and retention; and 4) we have a continuous pipeline of opportunities.

Through our Customer Alliance Program, we are building long-term working relationships with major customers. We are committed to working with our customers, particularly our larger customers with multi-site requirements, to satisfy their real estate needs as efficiently as possible.

Through our Development Alliance Program, we work with leading local developers who have the insight to recognize the potential of an undervalued asset and the skill to realize that potential. Our partners are successful entrepreneurs with the ability to execute a renovation or building project quickly and efficiently. We believe that development collaboration allows us to select the best opportunities from a national platform and generate higher returns.

18

Through our Management Alliance Program, we develop close relationships with, and outsource property management to, local property management firms that we believe to be among the best in each of our markets. We outsource day-to-day custodial management of our properties to leading local firms, working closely with each to ensure optimum flexibility, decrease overhead, and improve customer service. Our strategy provides us with highly influential allies at the grassroots level who can help us retain our existing customers and develop new relationships.

### INVESTMENT ALLIANCES

Our strategy for the Institutional Alliance Program is to form alliances with institutional investors that provide us with access to private capital and a source of incremental fee income and investment returns. This program allows our Institutional Alliance Partners the opportunity to co-invest with us and to receive professional investment management of their real estate assets.

Through our UPREIT Alliance Program, we issue from time to time limited partnership units in the operating partnership to certain property owners in exchange for properties, thus providing additional growth for the portfolio.

## RESULTS OF OPERATIONS

The analysis below includes changes attributable to acquisitions, development activity and divestitures and the changes resulting from properties that we owned during both the current and prior year reporting periods, excluding development properties prior to being stabilized (90% leased). We refer to these properties as the same store properties. For the comparison between the three and nine months ended September 30, 2000 and 1999, the same store properties consisted of properties aggregating approximately 54.1 million square feet. The properties acquired in 1999 consisted of 154 buildings, aggregating approximately 8.4 million square feet, and the properties acquired during the first nine months of 2000 consisted of 88 buildings, aggregating 5.6 million square feet. In 1999, property divestitures consisted of 30 retail centers and 15 industrial buildings, aggregating approximately 6.6 million square feet, and property divestitures during the first nine months of 2000 consisted of nine industrial buildings and one retail center, aggregating approximately 0.9 million square feet. Our future financial condition and results of operations, including rental revenues, may be impacted by the acquisition of additional properties and dispositions. Our future revenues and expenses may vary materially from their historical rates.

THREE MONTHS ENDED SEPTEMBER 30, 2000 COMPARED TO THE THREE MONTHS ENDED SEPTEMBER 30, 1999 (DOLLARS IN MILLIONS):

# <TABLE>

<caption></caption>				
RENTAL REVENUES	2000	1999	\$ CHANGE	% CHANGE
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Same store	\$ 81.4	\$ 76.5	\$ 4.9	6.4%
1999 acquisitions	22.1	15.9	6.2	39.0%
2000 acquisitions	7.1		7.1	
Developments	3.0	1.3	1.7	130.8%
Divestitures	3.1	14.0	(10.9)	(77.9)%
Straight-line rents	1.8	2.0	(0.2)	(10.0)%
Total	\$118.5	\$109.7	\$ 8.8	8.0%
	======	======	======	=====

The growth in rental revenues in same store properties resulted primarily from the incremental effect of cash rental rate increases, fixed rent increases on existing leases, and changes in occupancy and reimbursement of expenses. During the three months ended September 30, 2000, the same store rent increases on renewals and rollovers (cash basis) was 41.5% on 2.5 million square feet leased.

# <TABLE> <CAPTION>

	======	======	=====	=====
Total	\$ 2.9	\$ 2.1	\$ 0.8	38.1%
ventures  Investment management and other income		\$ 1.3 0.8	\$ 0.2 0.6	15.4% 75.0%
Equity earnings in unconsolidated joint				
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
INVESTMENT MANAGEMENT AND OTHER INCOME	2000	1999	\$ CHANGE	% CHANGE

</TABLE>

The \$0.6 million increase in investment management and other income was due primarily to increased Alliance Fund I acquisition fees and interest income.

# <TABLE>

PROPERTY OPERATING EXPENSES AND REAL ESTATE TAXES	2000	1999	\$ CHANGE	% CHANGE
<s> Rental expenses</s>	<c> \$ 13.4 14.0</c>	<c> \$ 13.2 13.6</c>	<c> \$ 0.2 0.4</c>	<c>     1.5%     2.9%</c>
Property operating expenses	\$ 27.4	\$ 26.8	\$ 0.6 =====	2.2%
Same store	\$ 19.2 4.6 1.8 0.9 0.9	\$ 18.0 4.3  0.5 4.0	\$ 1.2 0.3 1.8 0.4 (3.1)	6.5% 7.0%  80.0% (77.5)%
Total	\$ 27.4	\$ 26.8	\$ 0.6	2.2%

</TABLE>

<TABLE>

			======	======	=====
Total		\$ 51.9	\$ 42.9	\$ 9.0	21.0%
General and administrat	ive expense	6.0	6.1	(0.1)	(1.6)%
Depreciation expense		23.3	15.7	7.6	48.4%
Interest expense			\$ 21.1	\$ 1.5	7.1%
10,		107	101		<c></c>
<\$>		<c></c>	<c></c>	<c></c>	<b>20</b> 5
OTHER EX	PENSES	2000	1999	\$ CHANGE	% CHANGE

## </TABLE>

The increase in interest expense was primarily due to the increase in our unsecured credit facility balance offset by the increase in capitalized interest. The increase in depreciation expense was due to lower than normal depreciation expense in 1999 and increases in our investments in real estate. Under the required accounting for assets held for sale, we discontinued depreciation of a substantial portion of our retail portfolio after we committed to dispose of a portion of the portfolio in March 1999. The decrease in general and administrative expenses was due to timing differences.

NINE MONTHS ENDED SEPTEMBER 30, 2000 COMPARED TO THE NINE MONTHS ENDED SEPTEMBER 30, 1999 (DOLLARS IN MILLIONS):

# <TABLE>

CAPITON>					
	RENTAL REVENUES	2000	1999	\$ CHANGE	% CHANGE
<s></s>		<c></c>	<c></c>	<c></c>	<c></c>
Same stor	e	\$238.9	\$225.4	\$ 13.5	6.0%
1999 acqu	isitions	64.1	29.2	34.9	119.5%
2000 acqu	isitions	11.3		11.3	
Developme	nts	6.9	4.3	2.6	60.5%
Divestitu	res	9.0	64.5	(55.5)	(86.0)%
Straight-	line rents	7.2	7.5	(0.3)	(4.0)%
	Total	\$337.4	\$330.9	\$ 6.5	2.0%
		=====	=====	======	=====

The growth in rental revenues in same store properties resulted primarily from the incremental effect of cash rental rate increases, fixed rent increases on existing leases, and changes in occupancy and reimbursement of expenses. During the nine months ended September 30, 2000, the same store rent increases on renewals and rollovers (cash basis) was 25.7% on 7.5 million square feet leased.

# <TABLE>

INVESTMENT MANAGEMENT AND OTHER INCOME	2000	1999	\$ CHANGE	% CHANGE
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Equity earnings in unconsolidated joint				
ventures	\$ 4.0	\$ 3.6	\$ 0.4	11.1%
Investment management and other income	3.8	2.2	1.6	72.7%
Total	\$ 7.8	\$ 5.8	\$ 2.0	34.5%
	=====	=====	======	=====

</TABLE>

The \$1.6 million increase in investment management and other income was due primarily to increased Alliance Fund I acquisition fees and interest income.

# <TABLE>

<caption> PROPERTY OPERATING EXPENSES AND REAL ESTATE TAXES</caption>	2000	1999	\$ CHANGE	% CHANGE
<pre><s> Rental expenses</s></pre>	<c> \$ 36.5 41.0</c>	<c> \$ 39.1 43.4</c>	<c> \$ (2.6) (2.4)</c>	<c> (6.6)% (5.5)%</c>
Property operating expenses	\$ 77.5 =====	\$ 82.5	\$ (5.0) =====	(6.1)% =====
Same store. 1999 acquisitions. 2000 acquisitions. Developments. Divestitures.	\$ 54.4 15.3 2.9 2.2 2.7	\$ 53.5 9.4  1.6 18.0	\$ 0.9 5.9 2.9 0.6 (15.3)	1.7% 62.8%  37.5% (85.0)%
Total	\$ 77.5	\$ 82.5	\$ (5.0)	(6.1)%

### </TABLE>

# <TABLE>

OTHER EXPENSES	2000	1999	\$ CHANGE	% CHANGE
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Interest expense	\$ 62.9	\$ 67.7	\$ (4.8)	(7.1)%
Depreciation expense	65.1	49.3	15.8	32.0%
General and administrative expense	17.3	19.1	(1.8)	(9.4)%
Total	\$145.3	\$136.1	\$ 9.2	6.8%
	=====	=====	=====	=====

# </TABLE>

The decrease in interest expense was primarily due to the decrease in our unsecured credit facility balance and the increase in capitalized interest. The increase in depreciation expense was primarily due to lower than normal depreciation expense in 1999 and increases in our investments in real estate. Under the required accounting for assets held for sale, we discontinued depreciation of a substantial portion of our retail portfolio after we committed to dispose of a portion of the portfolio in March 1999. The decrease in general and administrative expenses was due to timing differences.

# LIQUIDITY AND CAPITAL RESOURCES

We currently expect that our principal sources of working capital and funding for acquisitions, development, expansion, and renovation of properties will include: 1) cash flow from operations; 2) borrowings under our unsecured credit facility; 3) other forms of secured or unsecured financing; 4) proceeds from equity or debt offerings by us or the operating partnership (including issuances of limited partnership units in the operating partnership or its subsidiaries); and 5) net proceeds from divestitures of properties. We believe that our sources of working capital and our ability to access private and public debt and equity capital are adequate for us to meet our liquidity requirements for the foreseeable future.

# CAPITAL RESOURCES

Property Divestitures. In the third quarter of 2000, we divested ourselves of three industrial buildings and one retail center for an aggregate price of \$92.2 million. These divestitures during the third quarter resulted in an

aggregate net gain of \$5.8 million. The joint venture that sold the retail center carries an 8.75% interest only mortgage note in the principal amount of \$79.0 million with a term of one year. Year to date, we

21

have sold nine industrial buildings and one retail center for an aggregate price of \$107.9 million, with a resulting net gain of \$6.2 million.

Credit Facilities. In May 2000, the operating partnership entered into a new \$500 million unsecured revolving credit agreement, which replaced its previous \$500 million credit facility that was to mature in November 2000. We guarantee the operating partnership's obligations under the credit facility. The new credit facility matures in May 2003, has a one-year extension option, and is subject to a 15 basis point annual facility fee. The operating partnership has the ability to increase available borrowings up to \$700 million by adding additional banks to the facility or obtaining the agreement of existing banks to increase its commitments. We use our unsecured credit facility principally for acquisitions and for general working capital requirements. Borrowing under our credit facility bear interest at LIBOR plus 75 basis points. As of September 30, 2000, the outstanding balance on our unsecured credit facility was \$233.0 million and it bore interest at a weighted average rate of 7.5%. Monthly debt service payments on our credit facility are interest only. The total amount available under our credit facility fluctuates based upon the borrowing base, as defined in the agreement governing the credit facility. At September 30, 2000, the remaining amount available under our unsecured credit facility was \$267.0 million (excluding the additional \$200.0 million of potential additional capacity).

In addition, the Alliance Fund I had an \$80.0 million unsecured credit facility. The debt was secured by the unfunded capital commitments of the third party investors in the Alliance REIT I. Currently, there are no remaining unfunded capital commitments. As a result, the Alliance Fund I paid off the outstanding balance and closed this credit facility in the third quarter.

Equity. On September 1, 2000, AMB Property II, L.P., one of our subsidiaries, issued and sold 840,000 8.125% Series H Cumulative Redeemable Preferred Limited Partnership Units at a price of \$50.00 per unit in a private placement. Distributions are cumulative from the date of issuance and payable quarterly in arrears at a rate per unit equal to \$4.0625 per annum. The Series H Preferred Units are redeemable by AMB Property II, L.P. on or after September 1, 2005, subject to certain conditions, for cash at a redemption price equal to \$50.00 per unit, plus accumulated and unpaid distributions thereon, if any, to the redemption date. The Series H Preferred Units are exchangeable, at specified times and subject to certain conditions, on a one-for-one basis, for shares of our Series H Preferred Stock. AMB Property II, L.P. used the net proceeds of \$41.0 million to repay advances from the operating partnership and to make a loan to the operating partnership. The operating partnership used the funds to partially repay borrowings under its unsecured credit facility and for general corporate purposes. The loan bears interest at 8.0% per annum and is payable on demand.

In July 2000, 206,423 limited partnership units were redeemed for shares of the Company's common stock.

On August 29, 2000, AMB Property II, L.P. issued and sold 20,000 7.95% Series G Cumulative Redeemable Preferred Limited Partnership Units at a price of \$50.00 per unit in a private placement. Distributions are cumulative from the date of issuance and payable quarterly in arrears at a rate per unit equal to \$3.975 per annum. The Series G Preferred Units are redeemable by AMB Property II, L.P. on or after August 29, 2005, subject to certain conditions, for cash at a redemption price equal to \$50.00 per unit, plus accumulated and unpaid distributions thereon, if any, to the redemption date. The Series G Preferred Units are exchangeable, at specified times and subject to certain conditions, on a one-for-one basis, for shares of our Series G Preferred Stock. AMB Property II, L.P. used the net proceeds of \$1.0 million to repay advances from the operating partnership. The operating partnership used the funds for general corporate purposes.

On March 22, 2000, AMB Property II, L.P. issued and sold 397,439 7.95% Series F Cumulative Redeemable Preferred Limited Partnership Units at a price of \$50.00 per unit in a private placement. Distributions are cumulative from the date of issuance and payable quarterly in arrears at a rate per unit equal to \$3.975 per annum. The Series F Preferred Units are redeemable by AMB Property II, L.P. on or after March 22, 2005, subject to certain conditions, for cash at a redemption price equal to \$50.00 per unit, plus accumulated and unpaid distributions thereon, if any, to the redemption date. The Series F Preferred Units are exchangeable, at specified times and subject to certain conditions, on a one-for-one basis, for shares of our Series F Preferred Stock. AMB Property II, L.P. loaned the net proceeds of \$19.6 million to the operating

22

partnership. The operating partnership used the funds to partially repay borrowings under its unsecured credit facility and for general corporate purposes. The loan bears interest at 7.0% per annum and is payable upon demand.

At the time of our initial public offering, 4,237,750 shares of common stock, known as performance shares, were placed in escrow by certain of our investors, which were subject to advisory agreements with our predecessor that included incentive fee provisions. On January 7, 2000, 2,771,824 shares of common stock were released from escrow to these investors and 1,465,926 shares of common stock were returned to us and cancelled. The cancelled shares of common stock represent indirect interests in the operating partnership that were reallocated from us (thereby decreasing the number of shares of common stock outstanding) to other unitholders who had an ownership interest in our predecessor, including certain of our executive officers (thereby increasing the number of limited partnership units owned by partners other than us). The total number of outstanding partnership units did not change as a result of this reallocation. This reallocation did not change the amount of fully diluted shares of common stock and limited partnership units outstanding.

Debt. As of September 30, 2000, the aggregate principal amount of our secured debt was \$815.1 million, excluding unamortized debt premiums of \$10.4 million. The secured debt bears interest at rates varying from 4.0% to 10.4% per annum (with a weighted average rate of 7.9%) and final maturity dates ranging from May 2000 to January 2014. All of the secured debt bears interest at fixed rates, except for two loans with an aggregate principal amount of \$33.0 million as of September 30, 2000, which bear interest at variable rates.

In August 2000, the operating partnership commenced a medium-term note program for the possible issuance of up to \$400 million in principal amount of medium-term notes, which will be guaranteed by us. In August and September 2000, the operating partnership issued and sold \$55 million of the notes under this program to Morgan Stanley Dean Witter as principal. We have guaranteed the notes, which mature on August 20, 2007, and bear interest at 7.925% per annum. The operating partnership used the net proceeds of \$54.8 million for general corporate purposes, to repay indebtedness, and for the acquisition and development of additional properties.

In order to maintain financial flexibility and facilitate the rapid deployment of capital through market cycles, we presently intend to operate with a debt-to-total market capitalization ratio of approximately 45% or less. Additionally, we presently manage our capitalization in order to maintain an investment grade rating on our senior unsecured debt. In spite of these policies, our organizational documents do not contain any limitation on the amount of indebtedness that we may incur. Accordingly, our board of directors could alter or eliminate these policies.

23

The tables below summarize our debt maturities and capitalization as of September 30, 2000 (dollars in thousands):

<TABLE> <CAPTION>

DEBT

	INDUSTRIAL	RETAIL	UNSECURED	UNSECURED	
	SECURED	SECURED	SENIOR DEBT	CREDIT	TOTAL
	DEBT(2)	DEBT(2)	SECURITIES	FACILITY	DEBT
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
2000 (three months)	\$ 3,285	\$ 7,400	\$	\$	\$ 10,685
2001	15,183	24,481			39,664
2002	50,156	22,513			72,669
2003	76,667	526		233,000	310,193
2004	88,096	570			88,666
2005	72,304	618	100,000		172,922
2006	137,911	670			138,581
2007	50,746	727	55,000		106,473
2008	126,761	7,758	175,000		309,519
2009	5,316	318			5,634
2010	103,830	345			104,175
Thereafter	17,629	1,263	125,000		143,892
Subtotal	747,884	67 <b>,</b> 189	455,000	233,000	1,503,073
Unamortized premiums	9,660	744			10,404
Total consolidated					
debt	757,544	67 <b>,</b> 933	455,000	233,000	1,513,477
Our share of unconsolidated					
joint venture debt	30,078				30,078
Total debt	787 <b>,</b> 622	67 <b>,</b> 933	455 <b>,</b> 000	233,000	1,543,555
Joint venture partners' share of					
consolidated joint venture					
debt	, , ,				(122,733)
	+ 604 064		+ 4 5 5 . 0 0 0	+000 000	
Our share of total debt	\$ 681,361	\$ 51,461 ======	\$455 <b>,</b> 000	\$233 <b>,</b> 000	\$1,420,822 =======
Weighed average interest rate	7.9%(1)	7.8%	7.3%	7.5%	7.6%
nerginea average interest fate	7.50(1)	7.00	7.50	7.50	7.00

Weighed average maturity (in					
years)	6.3(1)	2.9	9.7	2.6	6.6

  |  |  |  |  |- -----

- (1) Does not include unconsolidated joint venture debt. The weighted average interest and weighted average maturity for the two unconsolidated joint venture debts were 7.3% and 4.8 years, respectively.
- (2) All of the secured debt bears interest at fixed rates, except for two loans with an aggregate principal amount of \$33.0 million, which bear interest at variable rates.

<TABLE>

### MARKET EQUITY

SECURITY	SHARES/UNITS OUTSTANDING	MARKET PRICE	MARKET VALUE
<\$>	<c></c>	<c></c>	<c></c>
Common stock	84,112,438	\$24.56	\$2,066,012
Common limited partnership units	5,767,192	24.56	141,657
Total	89,879,630		\$2,207,669
	========		========

</TABLE>

24

<TABLE>

### PREFERRED STOCK AND UNITS

SECURITY	DIVIDEND RATE	LIQUIDATION PREFERENCE	REDEMPTION PROVISIONS
<\$>	<c></c>	<c></c>	<c></c>
Series A preferred stock	8.50%	\$100,000	July 2003
Series B preferred units	8.63%	65,000	November 2003
Series C preferred units	8.75%	110,000	November 2003
Series D preferred units	7.75%	79 <b>,</b> 767	May 2004
Series E preferred units	7.75%	11,022	August 2004
Series F preferred units	7.95%	19,872	March 2005
Series G preferred units	7.95%	1,000	August 2005
Series H preferred units	8.13%	42,000	September 2005
Weighted Average/Total	8.36%	\$428,661	

</TABLE>

<TABLE> <CAPTION>

## CAPITALIZATION RATIOS

<\$>	<c></c>
Total debt-to-total market capitalization	36.9%
Our share of total debt-to-total market capitalization	35.0%
Total debt plus preferred-to-total market capitalization	47.2%
Our share of total debt plus preferred-to-total market	
capitalization	45.6%
Our share of total debt-to-total book capitalization	40.3%

  |

# LIQUIDITY

As of September 30, 2000, we had approximately \$37.8 million in cash, restricted cash, and cash equivalents, and \$267.0 million of additional available borrowings under our credit facilities. We intend to use: 1) cash from operations; 2) borrowings under our credit facilities; 3) other forms of secured and unsecured financing; 4) proceeds from any future debt or equity offerings by us or the operating partnership (including issuances of limited partnership units in the operating partnership or its subsidiaries); and 5) proceeds from divestitures of properties to fund acquisitions, development activities, and capital expenditures and to provide for general working capital requirements.

The following table sets forth the dividend payments and distributions for the three and nine months ended September 30, 2000:

<TABLE>

					DIVIDEND	THIRD	YEAR-TO-
		RECORD			PAYMENT	QUARTER	DATE
SECURITY	PAYING ENTITY	DATE	PAYMENT	PERIOD	DATE	AMOUNT	AMOUNT

<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Common Stock	Company	10/04/00	Quarter ended 9/30/00	10/16/00	\$0.370	\$1.1100
OP units	Operating Partnership	10/04/00	Quarter ended 9/30/00	10/16/00	\$0.370	\$1.1100
Series A preferred stock	Company	10/04/00	3 months ended 10/15/00	10/16/00	\$0.531	\$1.5939
Series A preferred units	Operating Partnership	10/04/00	3 months ended 10/15/00	10/16/00	\$0.531	\$1.5939
Series B preferred units	Operating	10/04/00	3 months ended 10/15/00	10/16/00	\$1.078	\$3.2343
Series C preferred units	AMB Property II, L.P.	10/04/00	3 months ended 10/15/00	10/16/00	\$1.094	\$3.2814
Series D preferred units	AMB Property II, L.P.	9/15/00	3 months ended 9/25/00	9/26/00	\$0.969	\$2.9064
Series E preferred units	AMB Property II, L.P.	10/04/00	3 months ended 10/15/00	10/16/00	\$0.969	\$2.9064
Series F preferred units	AMB Property II, L.P.	10/04/00	3 months ended 10/15/00	10/16/00	\$0.994	\$2.0968
Series G preferred units	AMB Property II, L.P.	10/04/00	From 8/29/00 to 10/15/00	10/16/00	\$0.357	\$0.3565
Series H preferred units						

 AMB Property II, L.P. | 9/15/00 | From 9/1/00 to 9/25/00 | 9/26/00 | \$0.282 | \$0.2821 |The anticipated size of our distributions, using only cash from operations, will not allow us to retire all of our debt as it comes due. Therefore, we intend to also repay maturing debt with net proceeds from future debt or equity financings. However, we may not be able to obtain future financings on favorable terms or at all.

25

#### CAPITAL COMMITMENTS

In addition to recurring capital expenditures and costs to renew or re-tenant space, as of September 30, 2000, we are developing 27 projects representing a total estimated investment of \$414.4 million upon completion. Of this total, \$250.2 million had been funded as of September 30, 2000, and approximately \$164.2 million is estimated to be required to complete current and planned projects. We expect to fund these expenditures with cash from operations, borrowings under our credit facilities, debt or equity issuances, and net proceeds from property divestitures. We have no other material capital commitments.

During the period from January 1, 2000, to September 30, 2000, we invested:

- \$407.9 million in 88 operating industrial buildings, aggregating approximately 5.6 million rentable square feet, and
- \$73.9 million in 14 new development and renovation projects (with a total cost upon completion estimated to be \$184.1 million), aggregating approximately 3.7 million square feet upon completion.

We funded these acquisitions and initiated development and renovation projects through borrowings under our credit facilities, cash, debt and equity issuances, and net proceeds from property divestitures.

2.6

## FUNDS FROM OPERATIONS

We believe that funds from operations, or FFO, as defined by the National Association of Real Estate Investment Trusts, is an appropriate measure of performance for an equity real estate investment trust. While funds from operations is a relevant and widely used measure of operating performance of real estate investment trusts, it does not represent cash flow from operations or net income as defined by U.S. generally accepted accounting principles and it should not be considered as an alternative to those indicators in evaluating liquidity or operating performance. Further, funds from operations as disclosed by other real estate investment trusts may not be comparable.

The following table reflects the calculation of funds from operations for the three and nine months ended September 30, 2000 and 1999 (dollars in thousands, except share and per share data):

<TABLE>

CAPITON	FOR THE THREE MONTHS ENDED SEPTEMBER 30,			FOR THE NINE MONTHS ENDE SEPTEMBER 30,				
		2000		1999		2000		1999
<\$>	<c></c>		<c></c>		<c:< th=""><th>&gt;</th><th><c:< th=""><th>&gt;</th></c:<></th></c:<>	>	<c:< th=""><th>&gt;</th></c:<>	>
Income from operations before minority interests	\$	42,116	\$	42,055	\$	122,355	\$	118,076

amortization:									
Total depreciation and									
amortization		23,312		15,693		65 <b>,</b> 135		49,295	
Furniture, fixtures, and equipment									
depreciation and ground lease									
amortization		(223)		(285)		(857)		(649)	
FFO attributable to minority									
interests(1)(2):									
Separate account co-investors		(1, 130)				(3 <b>,</b> 677)		(4,001)	
Alliance Fund I		(2 <b>,</b> 664)		(127)		(3 <b>,</b> 898)		(127)	
Other joint venture partners		(468)		(582)		(1,994)		(1,691)	
Adjustments to derive FFO in unconsolidated									
<pre>joint venture(3):</pre>									
Our share of net income		(1,447)		(1,251)		(4,006)		(3 <b>,</b> 579)	
Our share of FFO		1,941		1,745		5,488		5,061	
Series A preferred stock dividends		(2,125)		(2,125)		(6 <b>,</b> 375)		(6 <b>,</b> 375)	
Series B, C, D, E & F preferred unit									
distributions		(6,206)		(5 <b>,</b> 425)		(17 <b>,</b> 778)		(13,900)	
FFO(1)		53,106		48,332		154 <b>,</b> 393		142,110	
			===	======	===		===		
FFO per common share and unit:									
Basic	'	0.59		0.53		1.72	'	1.56	
517								1 5.6	
Diluted	\$	0.59	\$	0.53	\$	1.71	\$	1.56	
Mainted account about the control of	====	======	===	======	==:	======	===	======	
Weighted average common shares and units: Basic	0.0	000 E11	0.1	070 706	0.0	004 070	0.0	706 600	
BdS1C		,090,311		,070,720	89,804,970 =======		, ,		
Diluted(4)						0,104,947			
2110000(1)	50,	, ,	2 -	, ,	٠,	,, = 0 - , 0 - ,		,, 05., 020	

#### </TABLE>

- -----
- (1) Funds from operations, or FFO, is defined as income from operations before minority interest, gains or losses from sale of real estate and extraordinary items plus real estate depreciation and adjustment to derive our pro rata share of the funds from operations of unconsolidated joint ventures, less minority interests' pro rata share of the funds from operations of consolidated joint ventures and perpetual preferred stock dividends. In accordance with NAREIT White Paper on funds from operations, we include the effects of straight-line rents in funds from operations. Further, we do not adjust funds from operations to eliminate the effects of non-recurring charges.
- (2) Represents FFO attributable to minority interest in consolidated joint ventures for the period presented, which has been computed as minority interests' share of net income plus minority interests' share of real estate-related depreciation and amortization of the consolidated joint ventures for such period. These minority interests are not convertible into shares of common stock.
- (3) Represents our pro rata share of FFO in unconsolidated joint ventures for the period presented, which has been computed as our share of net income plus our share of real estate-related depreciation and amortization of the unconsolidated joint ventures for such period.
- (4) Includes the dilutive effect of stock options.

27

### OPERATING AND LEASING STATISTICS SUMMARY

The following summarizes key operating and leasing statistics for the all of our industrial and retail properties as of and for the period ended September 30, 2000 (dollars in thousands):

# <TABLE> <CAPTION>

	INDUSTRIAL	RETAIL	TOTAL
<\$>	<c></c>	<c></c>	<c></c>
Square feet owned(1)	71,423,608	1,183,023	72,606,631
Occupancy percentage	96.8%	85.9%	96.6%
Lease expirations as percentage of total square feet			
(next 12 months)	15.8%	7.9%	15.7%
Weighted average lease term	6 years	11 years	6 years
Tenant retention:			
Quarter (4.4 million sq. ft. expired)	62.1%	0.0%	62.0%
Year-to-date (10.3 million sq. ft. expired)	61.1%	8.8%	60.7%
Rent increases on lease commencements			
Quarter (2.9 million sq. ft. leased)	36.4%	n/a	36.4%
Year-to-date (9.0 million sq. ft. leased)	24.3%	10.3%	24.3%
Second generation tenant improvements and leasing			

econd generation tenant improvements and leasing commissions per sq. ft.(2):

Quarter: Renewals Re-tenanted.	\$	0.63 3.11	\$		\$	0.63
Weighted average	 \$	2.00	 \$		 \$	1.99
	===	======	====	=====	===	======
Year-to-date:						
Renewals	\$	1.00	\$		\$	1.00
Re-tenanted		2.29				2.25
Weighted average	\$	1.74	\$		\$	1.71
Recurring capital expenditures(3)	===	======	====:	=====	===	======
Quarter						
Tenant improvements	\$	1,822	\$		\$	1,822
Lease commissions		4,870				4,870
Building improvements		3,148				3,148
Total		9,840	\$		\$	9,840
		======	====			
Year-to-date						
Tenant improvements	\$	5,983	\$		\$	5,983
Lease commissions		11,583				11,583
Building improvements		8,246		16		8,262
Total		25,812	\$	16		25 <b>,</b> 828

### </TABLE>

- -----

- (1) In addition to owned square feet as of September 30, 2000, we managed, through our subsidiary, AMB Investment Management, approximately 3.7 million, 0.6 million, and 0.1 million additional square feet of industrial, retail and other properties, respectively. We also have an investment in approximately 4.0 million square feet of industrial properties through our investments in the unconsolidated joint ventures.
- (2) Consists of all second generation leases renewing or re-tenanting with lease terms greater than one year.
- (3) Includes second generation leasing costs and building improvements.

28

The following summarizes key same store properties' operating statistics for our industrial and retail properties as of and for the period ending September 30, 2000:

# <TABLE> <CAPTION>

	INDUSTRIAL	RETAIL	TOTAL
<\$>	<c></c>	<c></c>	<c></c>
Square feet in same store pool(1)	53,715,850	367,179	54,083,029
% of total square feet	75.2%	31.0%	74.5%
Occupancy percentage at period end			
September 30, 2000	97.2%	87.4%	97.1%
September 30, 1999	97.0%	97.0%	97.0%
Tenant retention:			
Quarter (3.5 million SF expired)	62.4%	0.0%	62.3%
Year-to-date (8.5 million SF expired)	61.7%	9.1%	61.3%
Rent increases on lease commencements:			
Quarter (2.5 million SF leased)	41.5%	n/a	41.5%
Year-to-date (7.5 million SF leased)	25.7%	0.0%	25.7%
Cash basis NOI growth % increase (decrease):			
Quarter:			
Revenues	6.8%	(16.6)%	6.4%
Expenses	6.6%	(3.2)%	6.5%
Net operating income	6.9%	(20.6)%	6.4%
Year-to-date:			
Revenues	6.2%	(5.6)%	6.0%
Expenses	1.9%	(6.0)%	1.7%
Net operating income	7.5%	(5.5)%	7.3%

  |  |  |<sup>- -----</sup>

(1) Consists of industrial buildings and retail centers owned prior to January 1, 1999 and excludes development properties prior to stabilization.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our exposure to market risk includes: 1) the rising interest rates in connection with our unsecured credit facilities and other variable rate borrowings; and 2) our ability to incur more debt without stockholder approval, thereby increasing our debt service obligations, which could adversely affect

our cash flows. See "Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations -- Liquidity and Capital Resources -- Capital Resources -- Market Capitalization."

29

PART II

#### ITEM 1. LEGAL PROCEEDINGS

As of September 30, 2000, there were no pending legal proceedings to which we are a party or of which any of our properties is the subject, the adverse determination of which we anticipate would have a material adverse effect upon our financial condition and results of operations.

### ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

On September 1, 2000, AMB Property II, L.P. issued and sold 840,000 8.125% Series H Cumulative Redeemable Preferred Limited partnership Units at a price of \$50.00 per unit, for a gross sales price of \$42.0 million, to a limited liability company. The issuance and sale of the Series H Preferred Units constituted a private placement of securities that was exempt from the registration requirement of the Securities Act pursuant to Section 4(2) of the Securities Act and Rule 506 of Regulation D. The Series H Preferred Units are exchangeable, at specified times and subject to certain conditions, on a one-for-one basis, for shares of our Series H Preferred Stock. The Articles Supplementary establishing the rights and preferences of the holders of the Series H Preferred Stock were filed as Exhibit 3.3 to our Current Report on Form 8-K filed on September 29, 2000.

On August 29, 2000, AMB Property II, L.P. issued and sold 20,000 7.95% Series G Cumulative Redeemable Preferred Limited partnership Units at a price of \$50.00 per unit, for a gross sales price of \$1.0 million, to a limited liability company. The issuance and sale of the Series G Preferred Units constituted a private placement of securities that was exempt from the registration requirement of the Securities Act pursuant to Section 4(2) of the Securities Act and Rule 506 of Regulation D. The Series G Preferred Units are exchangeable, at specified times and subject to certain conditions, on a one-for-one basis, for shares of our Series G Preferred Stock. The Articles Supplementary establishing the rights and preferences of the holders of the Series G Preferred Stock were filed as Exhibit 3.1 to our Current Report on Form 8-K filed on September 29, 2000.

In July 2000, 206,423 limited partnership units were redeemed for shares of the Company's common stock. The redemption of limited partnership units for shares of the Company's common stock was exempt from the registration requirement of the Securities Act pursuant to Section 4(2) of the Securities Act and Rule 506 of Regulation D.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

ITEM 5. OTHER INFORMATION

### BUSINESS RISKS

Our operations involve various risks that could have adverse consequences to us. These risks include, among others:

GENERAL REAL ESTATE RISKS

THERE ARE FACTORS OUTSIDE OF OUR CONTROL THAT AFFECT THE PERFORMANCE AND VALUE OF OUR PROPERTIES

Real property investments are subject to varying degrees of risk. The yields available from equity investments in real estate depend on the amount of income earned and capital appreciation generated by the related properties as well as the expenses incurred in connection with the properties. If our properties do not generate income sufficient to meet operating expenses, including debt service and capital expenditures, then our ability to pay distributions to our stockholders could be adversely affected. Income from, and the value of,

30

our properties may be adversely affected by the general economic climate, local conditions such as oversupply of industrial space, or a reduction in demand for industrial space, the attractiveness of our properties to potential customers, competition from other properties, our ability to provide adequate maintenance and insurance, and an increase in operating costs. In addition, revenues from

properties and real estate values are also affected by factors such as the cost of compliance with regulations, the potential for liability under applicable laws (including changes in tax laws), interest rate levels, and the availability of financing. Our income would be adversely affected if a significant number of customers were unable to pay rent or if we were unable to rent our industrial space on favorable terms. Certain significant expenditures associated with an investment in real estate (such as mortgage payments, real estate taxes, and maintenance costs) generally do not decline when circumstances cause a reduction in income from the property.

### WE MAY BE UNABLE TO RENEW LEASES OR RELET SPACE AS LEASES EXPIRE

We are subject to the risks that leases may not be renewed, space may not be relet, or the terms of renewal or reletting (including the cost of required renovations) may be less favorable than current lease terms. Leases on a total of 19.1% of our properties (based on annualized base rent) as of September 30, 2000, will expire on or prior to December 31, 2001, with leases on 4.8% of our properties as of September 30, 2000, expiring during the three months ending December 31, 2000. In addition, numerous properties compete with our properties in attracting customers to lease space, particularly with respect to retail centers. The number of competitive commercial properties in a particular area could have a material adverse effect on our ability to lease space in our properties and on the rents that we are able to charge. Our financial condition, results of operations, cash flow, and our ability to pay distributions on, and the market price of, our stock could be adversely affected if we are unable to promptly relet or renew the leases for all or a substantial portion of expiring leases, if the rental rates upon renewal or reletting is significantly lower than expected, or if our reserves for these purposes prove inadequate.

### REAL ESTATE INVESTMENTS ARE ILLIQUID

Because real estate investments are relatively illiquid, our ability to vary our portfolio promptly in response to economic or other conditions is limited. The limitations in the Internal Revenue Code and related regulations on a real estate investment trust holding property for sale may affect our ability to sell properties without adversely affecting distributions to our stockholders. The relative illiquidity of our holdings and Internal Revenue Code prohibitions and related regulations could impede our ability to respond to adverse changes in the performance of our investments and could adversely affect our financial condition, results of operations, cash flow, and our ability to pay distributions on, and the market price of, our stock.

## A SIGNIFICANT NUMBER OF OUR PROPERTIES ARE LOCATED IN CALIFORNIA

Our properties located in California as of September 30, 2000, represented approximately 21.5% of the aggregate square footage of our properties as of September 30, 2000, and 26.8% of our annualized base rent. Annualized base rent means the monthly contractual amount under existing leases at September 30, 2000, multiplied by 12. This amount excludes expense reimbursements and rental abatements. Our revenue from, and the value of, our properties located in California may be affected by a number of factors, including local real estate conditions (such as oversupply of or reduced demand for industrial properties) and the local economic climate. Business layoffs, downsizing, industry slowdowns, changing demographics, and other factors may adversely impact the local economic climate. A downturn in either the California economy or in California real estate conditions could adversely affect our financial condition, results of operations, cash flow, and our ability to pay distributions on, and the market price of, our stock. Certain of our properties are also subject to possible loss from seismic activity.

### OUR PROPERTIES ARE CURRENTLY CONCENTRATED IN THE INDUSTRIAL SECTOR

Our properties are currently concentrated predominantly in the industrial real estate sector. Our concentration in a certain property type may expose us to the risk of economic downturns in this sector to a greater extent than if our portfolio also included other property types. As a result of such concentration, 31

economic downturns in the industrial real estate sector could have an adverse effect on our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock.

### SOME POTENTIAL LOSSES ARE NOT COVERED BY INSURANCE

We carry comprehensive liability, fire, extended coverage, and rental loss insurance covering all of our properties, with policy specifications and insured limits that we believe are adequate and appropriate under the circumstances given relative risk of loss, the cost of such coverage, and industry practice. There are, however, certain losses that are not generally insured because it is not economically feasible to insure against them, including losses due to riots or acts of war. Certain losses such as losses due to floods or seismic activity may be insured subject to certain limitations including large deductibles or co-payments and policy limits. If an uninsured loss or a loss in excess of insured limits occurs with respect to one or more of our properties, then we could lose the capital we invested in the properties, as well as the anticipated

future revenue from the properties and, in the case of debt, which is with recourse to us, we would remain obligated for any mortgage debt or other financial obligations related to the properties. Moreover, as the general partner of the operating partnership, we will generally be liable for all of the operating partnership's unsatisfied obligations other than non-recourse obligations. Any such liability could adversely affect our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock.

A number of our properties are located in areas that are known to be subject to earthquake activity, including California where, as of September 30, 2000, 211 industrial buildings aggregating approximately 15.6 million rentable square feet (representing 21.5% of our properties based on aggregate square footage and 26.8% based on annualized base rent) are located. We carry replacement cost earthquake insurance on all of our properties located in areas historically subject to seismic activity, subject to coverage limitations and deductibles that we believe are commercially reasonable. This insurance coverage also applies to the properties managed by AMB Investment Management, with a single aggregate policy limit and deductible applicable to those properties and our properties. The operating partnership owns 100% of the non-voting preferred stock of AMB Investment Management. Through an annual analysis prepared by outside consultants, we evaluate our earthquake insurance coverage in light of current industry practice and determine the appropriate amount of earthquake insurance to carry. We may incur material losses in excess of insurance proceeds and we may not be able to continue to obtain insurance at commercially reasonable rates.

WE ARE SUBJECT TO RISKS AND LIABILITIES IN CONNECTION WITH PROPERTIES OWNED THROUGH JOINT VENTURES, LIMITED LIABILITY COMPANIES, AND PARTNERSHIPS

As of September 30, 2000, we had ownership interests in 24 joint ventures, limited liability companies, or partnerships with third parties, as well as interests in three unconsolidated entities. As of September 30, 2000, we owned 41 (excluding the three unconsolidated joint ventures) of our properties through these entities. We may make additional investments through these ventures in the future and presently plan to do so with clients of AMB Investment Management, Inc. and certain Development Alliance Partners, who share certain approval rights over major decisions. Partnership, limited liability company, or joint venture investments may involve risks such as the following:

- our partners, co-members, or joint venturers might become bankrupt (in which event we and any other remaining general partners, members, or joint venturers would generally remain liable for the liabilities of the partnership, limited liability company, or joint venture);
- our partners, co-members, or joint venturers might at any time have economic or other business interests or goals that are inconsistent with our business interests or goals;
- our partners, co-members, or joint venturers may be in a position to take action contrary to our instructions, requests, policies, or objectives, including our current policy with respect to maintaining our qualification as a real estate investment trust; and
- agreements governing joint ventures, limited liability companies, and partnerships often contain restrictions on the transfer of a joint venturer's, member's, or partner's interest or "buy-sell" or other

32

provisions, which may result in a purchase or sale of the interest at a disadvantageous time or on disadvantageous terms.

We will, however, generally seek to maintain sufficient control of our partnerships, limited liability companies, and joint ventures to permit us to achieve our business objectives. Our organizational documents do not limit the amount of available funds that we may invest in partnerships, limited liability companies, or joint ventures. The occurrence of one or more of the events described above could have an adverse effect on our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock.

WE MAY BE UNABLE TO CONSUMMATE ACQUISITIONS ON ADVANTAGEOUS TERMS

We intend to continue to acquire primarily industrial properties. Acquisitions of properties entail risks that investments will fail to perform in accordance with expectations. Estimates of the costs of improvements necessary for us to bring an acquired property up to market standards may prove inaccurate. In addition, there are general investment risks associated with any new real estate investment. Further, we anticipate significant competition for attractive investment opportunities from other major real estate investors with significant capital including both publicly traded real estate investment trusts and private institutional investment funds. We expect that future acquisitions will be financed through a combination of borrowings under our unsecured credit facility, proceeds from equity or debt offerings by us or the operating

partnership (including issuances of limited partnership units by the operating partnership or its subsidiaries), and proceeds from property divestitures, which could have an adverse effect on our cash flow. We may not be able to acquire additional properties. Our inability to finance any future acquisitions on favorable terms or the failure of acquisitions to conform with our expectations or investment criteria, or our failure to timely reinvest the proceeds from property divestitures could adversely affect our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock.

WE MAY BE UNABLE TO COMPLETE RENOVATION AND DEVELOPMENT ON ADVANTAGEOUS TERMS

The real estate development business, including the renovation and rehabilitation of existing properties, involves significant risks. These risks include the following:

- we may not be able to obtain financing on favorable terms for development projects and we may not complete construction on schedule or within budget, resulting in increased debt service expense and construction costs and delays in leasing such properties and generating cash flow;
- we may not be able to obtain, or we may experience delays in obtaining, all necessary zoning, land-use, building, occupancy, and other required governmental permits and authorizations;
- new or renovated properties may perform below anticipated levels, producing cash flow below budgeted amounts;
- substantial renovation as well as new development activities, regardless of whether or not they are ultimately successful, typically require a substantial portion of management's time and attention that could divert management's time from our day-to-day operations; and
- activities that we finance through construction loans involve the risk that, upon completion of construction, we may not be able to obtain permanent financing or we may not be able to obtain permanent financing on advantageous terms.

These risks could have an adverse effect on our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock.

WE MAY BE UNABLE TO COMPLETE DIVESTITURES ON ADVANTAGEOUS TERMS

We intend to dispose of properties from time to time that do not conform with our current investment strategy or that we have otherwise determined should be divested, including, as of September 30, 2000, five retail centers, one industrial property, and one land parcel, which are held for divestiture. Our ability to dispose

33

of properties on advantageous terms is dependent upon factors beyond our control, including competition from other owners (including other real estate investment trusts) that are attempting to dispose of industrial and retail properties and the availability of financing on attractive terms for potential buyers of our properties. Our inability to dispose of properties on favorable terms or our inability to redeploy the proceeds of property divestitures in accordance with our investment strategy could adversely our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock.

DEBT FINANCING

WE COULD INCUR MORE DEBT

We operate with a policy of incurring debt, either directly or through our subsidiaries, only if upon such incurrence our debt-to-total market capitalization ratio would be approximately 45% or less. The aggregate amount of indebtedness that we may incur under our policy varies directly with the valuation of our capital stock and the number of shares of capital stock outstanding. Accordingly, we would be able to incur additional indebtedness under our policy as a result of increases in the market price per share of our common stock or other outstanding classes of capital stock, and future issuance of shares of our capital stock. In spite of this policy, our organizational documents do not contain any limitation on the amount of indebtedness that we may incur. Accordingly, our board of directors could alter or eliminate this policy. If we change this policy, then we could become more highly leveraged, resulting in an increase in debt service that could adversely affect our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock.

SCHEDULED DEBT PAYMENTS COULD ADVERSELY AFFECT OUR FINANCIAL CONDITION

We are subject to risks normally associated with debt financing, including the risks that cash flow will be insufficient to make distributions to our

stockholders, that we will be unable to refinance existing indebtedness on our properties (which in all cases will not have been fully amortized at maturity) and that the terms of refinancing will not be as favorable as the terms of existing indebtedness.

As of September 30, 2000, we had total debt outstanding of approximately \$1.5 billion including:

- \$815.1 million of secured indebtedness (excluding unamortized debt premiums) with an average maturity of six years and a weighted average interest rate of 7.9%;
- \$233.0 million outstanding under our unsecured \$500.0 million credit facility with a maturity date of May 2003 and an interest rate of LIBOR plus 75 basis points (a weighted average interest rate of 7.5% as of September 30, 2000); and
- \$455.0 million aggregate principal amount of unsecured senior debt securities with maturities in 2007, 2008, 2015, and 2018 and a weighted average interest rate of 7.3%.

We guarantee the operating partnership's obligations with respect to the senior debt securities referenced above. If we are unable to refinance or extend principal payments due at maturity or pay them with proceeds of other capital transactions, then we expect that our cash flow will not be sufficient in all years to pay distributions to our stockholders and to repay all such maturing debt. Furthermore, if prevailing interest rates or other factors at the time of refinancing (such as the reluctance of lenders to make commercial real estate loans) result in higher interest rates upon refinancing, then the interest expense relating to that refinanced indebtedness would increase. This increased interest expense would adversely affect our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock. In addition, if we mortgage one or more of our properties to secure payment of indebtedness and we are unable to meet mortgage payments, then the property could be foreclosed upon or transferred to the mortgagee with a consequent loss of income and asset value. A foreclosure on one or more of our properties could adversely affect our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock.

34

## RISING INTEREST RATES COULD ADVERSELY AFFECT OUR CASH FLOW

As of September 30, 2000, we had approximately \$233.0 million outstanding under our unsecured credit facility. In addition, we may incur other variable rate indebtedness in the future. Increases in interest rates on this indebtedness could increase our interest expense, which would adversely affect our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock. Accordingly, we may in the future engage in transactions to limit our exposure to rising interest rates.

## WE ARE DEPENDENT ON EXTERNAL SOURCES OF CAPITAL

In order to qualify as a real estate investment trust under the Internal Revenue Code, we are required each year to distribute to our stockholders at least 95% of our real estate investment trust taxable income (determined without regard to the dividends-paid deduction and by excluding any net capital gain). Because of this distribution requirement, we may not be able to fund all future capital needs, including capital needs in connection with acquisitions, from cash retained from operations. As a result, to fund capital needs, we rely on third party sources of capital, which we may not be able to obtain on favorable terms or at all. Our access to third party sources of capital depends upon a number of factors, including: 1) general market conditions; 2) the market's perception of our growth potential; 3) our current and potential future earnings and cash distributions; and 4) the market price of our capital stock. Additional debt financing may substantially increase our leverage.

## WE COULD DEFAULT ON CROSS-COLLATERALIZED AND CROSS-DEFAULTED DEBT

As of September 30, 2000, we had 19 non-recourse secured loans, which are cross-collateralized by 21 properties. As of September 30, 2000, we had approximately \$244.7 million (not including unamortized debt premium) outstanding on these loans. If we default on any of these loans, then we will be required to repay the aggregate of all indebtedness, together with applicable prepayment charges, to avoid foreclosure on all the cross-collateralized properties within the applicable pool. Foreclosure on our properties, or our inability to refinance our loans on favorable terms, could adversely impact our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock. In addition, our credit facilities and the senior debt securities of the operating partnership contain certain cross-default provisions, which are triggered in the event that our other material indebtedness is in default. These cross-default provisions may require us to repay or restructure the credit facilities and the senior debt securities in addition to any mortgage or other debt that is in default, which

could adversely affect our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock.

### CONTINGENT OR UNKNOWN LIABILITIES COULD ADVERSELY AFFECT OUR FINANCIAL CONDITION

Our predecessors have been in existence for varying lengths of time up to 17 years. At the time of our formation we acquired the assets of these entities subject to all of their potential existing liabilities. There may be current liabilities or future liabilities arising from prior activities that we are not aware of and therefore have not disclosed in this report. We assumed these liabilities as the surviving entity in the various merger and contribution transactions that occurred at the time of our formation. Existing liabilities for indebtedness generally were taken into account in connection with the allocation of the operating partnership's limited partnership units or shares of our common stock in the formation transactions, but no other liabilities were taken into account for these purposes. We do not have recourse against our predecessors or any of their respective stockholders or partners or against any individual account investors with respect to any unknown liabilities. Unknown liabilities might include the following:

- liabilities for clean-up or remediation of undisclosed environmental conditions;
- claims of customers, vendors, or other persons dealing with our predecessors prior to the formation transactions that had not been asserted prior to the formation transactions;
- accrued but unpaid liabilities incurred in the ordinary course of business;
- tax liabilities; and

35

- claims for indemnification by the officers and directors of our predecessors and others indemnified by these entities.

Certain customers may claim that the formation transactions gave rise to a right to purchase the premises that they occupy. We do not believe any such claims would be material and, to date, no such claims have been filed. See "-- Government Regulations -- We Could Encounter Costly Environmental Problems" below regarding the possibility of undisclosed environmental conditions potentially affecting the value of our properties. Undisclosed material liabilities in connection with the acquisition of properties, entities and interests in properties, or entities could adversely affect our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock.

### CONFLICTS OF INTEREST

SOME OF OUR EXECUTIVE OFFICERS ARE INVOLVED IN OTHER REAL ESTATE ACTIVITIES AND INVESTMENTS

Some of our executive officers own interests in real estate-related businesses and investments. These interests include minority ownership of AMB Institutional Housing Partners, a residential housing finance company, and ownership of AMB Development, Inc. and AMB Development, L.P., developers that own property not suitable for ownership by us. AMB Development, Inc. and AMB Development, L.P. have agreed not to initiate any new development projects following our initial public offering in November 1997. These entities have also agreed that they will not make any further investments in industrial properties other than those currently under development at the time of our initial public offering. AMB Institutional Housing Partners, AMB Development, Inc., and AMB Development, L.P. continue to use the name "AMB" pursuant to royalty-free license arrangements. The continued involvement in other real estate-related activities by some of our executive officers and directors could divert management's attention from our day-to-day operations. Most of our executive officers have entered into non-competition agreements with us pursuant to which they have agreed not to engage in any activities, directly or indirectly, in respect of commercial real estate, and not to make any investment in respect of industrial real estate, other than through ownership of not more than 5% of the outstanding shares of a public company engaged in such activities or through the existing investments referred to in this report. State law may limit our ability to enforce these agreements.

We could also, in the future, subject to the unanimous approval of the disinterested members of the board of directors with respect to such transaction, acquire property from executive officers, enter into leases with executive officers, or engage in other related activities in which the interests pursued by the executive officers may not be in the best interests of our stockholders.

CERTAIN OF OUR EXECUTIVE OFFICERS AND DIRECTORS MAY HAVE CONFLICTS OF INTEREST WITH US IN CONNECTION WITH OTHER PROPERTIES THAT THEY OWN OR CONTROL

As of September 30, 2000, AMB Development, L.P. owns interests in 10 retail

development projects in the U.S., eight of which are single free-standing Walgreens drugstores and two are Walgreens drugstores plus shop buildings, which are less than 10,000 feet. In addition, Messrs. Abbey, Moghadam, and Burke, each a founder and director, own less than 1% interests in two partnerships that own office buildings in various markets; these interests have negligible value. Luis A. Belmonte, an executive officer, owns less than a 10% interest, representing an estimated value of \$150,000, in a limited partnership, which owns an office building located in Oakland, California.

In addition, several of our executive officers individually own:

- less than 1% interests in the stocks of certain publicly-traded real
   estate investment trusts;
- certain interests in and rights to developed and undeveloped real property located outside the United States; and
- certain other de minimis holdings in equity securities of real estate companies.

Thomas W. Tusher, a member of our board of directors, is a limited partner in a partnership in which Messrs. Abbey, Moghadam, and Burke are general partners and which owns a 75% interest in an office

36

building. Mr. Tusher owns a 20% interest in the partnership, valued at approximately \$1.2\$ million. Messrs. Abbey, Moghadam, and Burke each have a 26.7% interest in the partnership, each valued at approximately \$1.6\$ million.

We believe that the properties and activities set forth above generally do not directly compete with any of our properties. However, it is possible that a property in which an executive officer or director, or an affiliate of an executive officer or director, has an interest may compete with us in the future if we were to invest in a property similar in type and in close proximity to that property. In addition, the continued involvement by our executive officers and directors in these properties could divert management's attention from our day-to-day operations. Our policy prohibits us from acquiring any properties from our executive officers or their affiliates without the approval of the disinterested members of our board of directors with respect to that transaction.

OUR ROLE AS GENERAL PARTNER OF THE OPERATING PARTNERSHIP MAY CONFLICT WITH THE INTERESTS OF STOCKHOLDERS

As the general partner of the operating partnership, we have fiduciary obligations to the operating partnership's limited partners, the discharge of which may conflict with the interests of our stockholders. In addition, those persons holding limited partnership units will have the right to vote as a class on certain amendments to the partnership agreement of the operating partnership and individually to approve certain amendments that would adversely affect their rights. The limited partners may exercise these voting rights in a manner that conflicts with the interests of our stockholders. In addition, under the terms of the operating partnership's partnership agreement, holders of limited partnership units will have certain approval rights with respect to certain transactions that affect all stockholders but which they may not exercise in a manner that reflects the interests of all stockholders.

OUR DIRECTORS, EXECUTIVE OFFICERS, AND SIGNIFICANT STOCKHOLDERS COULD ACT IN A MANNER THAT IS NOT IN THE BEST INTEREST OF ALL STOCKHOLDERS

As of October 24, 2000, our three largest stockholders, Cohen & Steers Capital Management, Inc. (with respect to various client accounts for which Cohen & Steers Capital Management, Inc. serves as investment advisor), Capital Research and Management Company (with respect to various client accounts for which Capital Research and Management Company serves as investment advisor), and RREEF Real Estate Securities Advisors L.P. (with respect to various accounts for which RREEF serves as investors advisor) beneficially owned approximately 15.2% of our outstanding common stock. In addition, our executive officers and directors beneficially owned approximately 5.4% of our outstanding common stock as of October 24, 2000, and will have influence on our management and operation and, as stockholders, will have influence on the outcome of any matters submitted to a vote of our stockholders. This influence might be exercised in a manner that is inconsistent with the interests of other stockholders. Although there is no understanding or arrangement for these directors, officers, and stockholders and their affiliates to act in concert, these parties would be in a position to exercise significant influence over our affairs if they choose to do so.

### WE COULD INVEST IN REAL ESTATE MORTGAGES

We may invest in mortgages, and may do so as a strategy for ultimately acquiring the underlying property. In general, investments in mortgages include the risks that borrowers may not be able to make debt service payments or pay principal when due, that the value of the mortgaged property may be less than

the principal amount of the mortgage note secured by the property and that interest rates payable on the mortgages may be lower than our cost of funds to acquire these mortgages. In any of these events, our funds from operations and our ability to make distributions on, and the market price of, our stock could be adversely affected.

### GOVERNMENT REGULATIONS

Many laws and governmental regulations are applicable to our properties and changes in these laws and regulations, or their interpretation by agencies and the courts, occur frequently.

31

### COSTS OF COMPLIANCE WITH AMERICANS WITH DISABILITIES ACT

Under the Americans with Disabilities Act, places of public accommodation must meet certain federal requirements related to access and use by disabled persons. Compliance with the Americans with Disabilities Act might require us to remove structural barriers to handicapped access in certain public areas where such removal is "readily achievable." If we fail to comply with the Americans with Disabilities Act, then we might be required to pay fines to the government or damages to private litigants. The impact of application of the Americans with Disabilities Act to our properties, including the extent and timing of required renovations, is uncertain. If we are required to make unanticipated expenditures to comply with the Americans with Disabilities Act, then our cash flow and the amounts available for distributions to our stockholders may be adversely

### WE COULD ENCOUNTER ENVIRONMENTAL PROBLEMS

Federal, state, and local laws and regulations relating to the protection of the environment impose liability on a current or previous owner or operator of real estate for contamination resulting from the presence or discharge of hazardous or toxic substances or petroleum products at the property. A current or previous owner may be required to investigate and clean up contamination at or migrating from a site. These laws typically impose liability and clean-up responsibility without regard to whether the owner or operator knew of or caused the presence of the contaminants. Even if more than one person may have been responsible for the contamination, each person covered by the environmental laws may be held responsible for all of the clean-up costs incurred. In addition, third parties may sue the owner or operator of a site for damages based on personal injury, property damage, or other costs, including investigation and clean-up costs, resulting from environmental contamination present at or emanating from that site.

Environmental laws also govern the presence, maintenance, and removal of asbestos. These laws require that owners or operators of buildings containing asbestos properly manage and maintain the asbestos, that they adequately inform or train those who may come into contact with asbestos, and that they undertake special precautions, including removal or other abatement in the event that asbestos is disturbed during renovation or demolition of a building. These laws may impose fines and penalties on building owners or operators for failure to comply with these requirements and may allow third parties to seek recovery from owners or operators for personal injury associated with exposure to asbestos fibers. Some of our properties may contain asbestos-containing building materials.

Some of our properties are leased or have been leased, in part, to owners and operators of businesses that use, store, or otherwise handle petroleum products or other hazardous or toxic substances. These operations create a potential for the release of petroleum products or other hazardous or toxic substances. Some of our properties are adjacent to or near other properties that have contained or currently contain petroleum products or other hazardous or toxic substances. In addition, certain of our properties are on, are adjacent to, or are near other properties upon which others, including former owners or tenants of the properties, have engaged or may in the future engage in activities that may release petroleum products or other hazardous or toxic substances. From time to time, we may acquire properties, or interests in properties, with known adverse environmental conditions where we believe that the environmental liabilities associated with these conditions are quantifiable and the acquisition will yield a superior risk-adjusted return. We have formed a limited liability company with AIG Global Real Estate Investment Corp. to acquire, develop, manage, and operate environmentally impaired properties in target markets nationwide. The operating partnership is the managing member of this venture. AIG and the operating partnership each have committed \$50 million to this venture. This venture currently intends to invest primarily in industrial properties located near major airports, ports, and in-fill areas with known and quantifiable environmental issues, as well as, to a more limited extent, other well-located, value-added properties. Environmental issues for each property are evaluated and quantified prior to acquisition. The costs of environmental investigation, clean-up, and monitoring are underwritten into the cost of the acquisition and appropriate environmental insurance is obtained for the property. In connection with certain divested properties, we have agreed to remain responsible for, and to bear the cost of, remediating or monitoring

3.8

All of our properties were subject to a Phase I or similar environmental assessments by independent environmental consultants at the time of acquisition. Phase I assessments are intended to discover and evaluate information regarding the environmental condition of the surveyed property and surrounding properties and include an historical review, a public records review, an investigation of the surveyed site and surrounding properties, and preparation and issuance of a written report. We may perform additional Phase II testing if recommended by the independent environmental consultant. Phase II testing may include the collection and laboratory analysis of soil and groundwater samples, completion of surveys for asbestos-containing building materials, and any other testing that the consultant considers prudent in order to test for the presence of hazardous materials.

None of the environmental assessments of our properties has revealed any environmental liability that we believe would have a material adverse effect on our financial condition or results of operations taken as a whole. Furthermore, we are not aware of any such material environmental liability. Nonetheless, it is possible that the assessments do not reveal all environmental liabilities and that there are material environmental liabilities of which we are unaware or that known environmental conditions may give rise to liabilities that are materially greater than anticipated. Moreover, the current environmental condition of our properties may be affected by tenants, the condition of land, operations in the vicinity of the properties (such as releases from underground storage tanks), or by third parties unrelated to us. If the costs of compliance with existing or future environmental laws and regulations exceed our budgets for these items, then our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock could be adversely affected.

OUR FINANCIAL CONDITION COULD BE ADVERSELY AFFECTED IF WE FAIL TO COMPLY WITH OTHER REGULATIONS

Our properties are also subject to various federal, state, and local regulatory requirements such as state and local fire and life safety requirements. If we fail to comply with these requirements, then we might incur fines by governmental authorities or be required to pay awards of damages to private litigants. We believe that our properties are currently in substantial compliance with all such regulatory requirements. However, these requirements may change or new requirements may be imposed, which could require significant unanticipated expenditures by us. Any such unanticipated expenditures could have an adverse effect on our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock.

### FEDERAL INCOME TAX RISKS

OUR FAILURE TO QUALIFY AS A REAL ESTATE INVESTMENT TRUST WOULD HAVE SERIOUS ADVERSE CONSEQUENCES TO STOCKHOLDERS

We elected to be taxed as a real estate investment trust under Sections 856 through 860 of the Internal Revenue Code commencing with our taxable year ended December 31, 1997. We currently intend to operate so as to qualify as a real estate investment trust under the Internal Revenue Code and believe that our current organization and method of operation comply with the rules and regulations promulgated under the Internal Revenue Code to enable us to continue to qualify as a real estate investment trust. However, it is possible that we have been organized or have operated in a manner that would not allow us to qualify as a real estate investment trust, or that our future operations could cause us to fail to qualify. Qualification as a real estate investment trust requires us to satisfy numerous requirements (some on an annual and quarterly basis) established under highly technical and complex Internal Revenue Code provisions for which there are only limited judicial and administrative interpretations, and involves the determination of various factual matters and circumstances not entirely within our control. For example, in order to qualify as a real estate investment trust, we must derive at least 95% of our gross income in any year from qualifying sources. In addition, we must pay dividends to stockholders aggregating annually at least 95% of our real estate investment trust taxable income (determined without regard to the dividends paid deduction and by excluding capital gains) and must satisfy specified asset tests on a quarterly basis. These provisions and the applicable treasury regulations are more complicated in our case because we hold our assets in partnership form. Legislation, new regulations, administrative interpretations, or court decisions could significantly change the tax laws with

39

respect to qualification as a real estate investment trust or the federal income tax consequences of such qualification. However, we are not aware of any pending tax legislation that would adversely affect our ability to operate as a real estate investment trust.

year, then we will be required to pay federal income tax (including any applicable alternative minimum tax) on our taxable income at regular corporate rates. Unless we are entitled to relief under certain statutory provisions, we would be disqualified from treatment as a real estate investment trust for the four taxable years following the year during which we lost qualification. If we lose our real estate investment trust status, then our net earnings available for investment or distribution to stockholders would be significantly reduced for each of the years involved. In addition, we would no longer be required to make distributions to stockholders.

WE MAY INVEST IN HIGHLY SPECULATIVE EARLY-STAGE COMPANIES THAT MAY JEOPARDIZE OUR STATUS AS A REAL ESTATE INVESTMENT TRUST

We believe that our investments in highly speculative early-stage companies have been structured so that we currently qualify as a real estate investment trust under the Internal Revenue Code. However, if the value of these investments, either individually or in the aggregate, appreciates significantly, then these investments may adversely affect our ability to continue to qualify as a real estate investment trust, unless we are able to restructure or dispose of our holdings on a timely basis. As of September 30, 2000, we had invested approximately \$24.0 million in early-stage companies. See "-- Our Failure to Qualify as a Real Estate Investment Trust Would Have Serious Adverse Consequences to Stockholders" and "-- We May Invest in Highly Speculative Early-Stage Companies in which We May Lose Our Entire Investment."

### WE PAY SOME TAXES

Even if we qualify as a real estate investment trust, we will be required to pay certain state and local taxes on our income and property. In addition, we will be required to pay federal and state income tax on the net taxable income, if any, from the activities conducted through AMB Investment Management and Headlands Realty Corporation (which we discuss below under "-- AMB Investment Management and Headlands Realty Corporation").

### CERTAIN PROPERTY TRANSFERS MAY GENERATE PROHIBITED TRANSACTION INCOME

From time to time, we may transfer or otherwise dispose of some of our properties. Under the Internal Revenue Code, any gain resulting from transfers of properties that we hold as inventory or primarily for sale to customers in the ordinary course of business would be treated as income from a prohibited transaction. We would be required to pay a 100% penalty tax on that income. Since we acquire properties for investment purposes, we believe that any transfer or disposal of property by us would not be deemed by the Internal Revenue Service ("IRS") to be a prohibited transaction with any resulting gain allocable to us being subject to a 100% penalty tax. However, whether property is held for investment purposes is a question of fact that depends on all the facts and circumstances surrounding the particular transaction. The IRS may contend that certain transfers or disposals of properties by us are prohibited transactions. While we believe that the IRS would not prevail in any such dispute, if the IRS successfully argued that a transfer or disposition of property constituted a prohibited transaction, then we would be required to pay a 100% penalty tax on any gain allocable to us from the prohibited transaction. In addition, any income from a prohibited transaction may adversely affect our ability to satisfy the income tests for qualifications as a real estate investment trust for federal income tax purposes.

### WE ARE DEPENDENT ON OUR KEY PERSONNEL

We depend on the efforts of our executive officers. While we believe that we could find suitable replacements for these key personnel, the loss of their services or the limitation of their availability could adversely affect our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock. We do not have employment agreements with any of our executive officers.

40

# WE MAY BE UNABLE TO MANAGE OUR GROWTH

Our business has grown rapidly and continues to grow through property acquisitions and developments. If we fail to effectively manage our growth, then our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock could be adversely affected.

WE MAY INVEST IN HIGHLY SPECULATIVE EARLY-STAGE COMPANIES IN WHICH WE MAY LOSE OUR ENTIRE INVESTMENT

From time to time, we may invest in highly speculative early-stage companies that we believe will enhance our understanding of changes occurring in the movement of goods, which may, in turn, sharpen our real estate investment focus, create real estate provider relationships with growth companies, and provide the potential for significant returns on invested capital. Each of these investments generally will be \$10.0 million or less. As a result, we believe that the amounts of our investments in early-stage companies are immaterial,

both individually and in the aggregate. However, these investments are highly speculative and it is possible that we may lose our entire investment in an early-stage company.

AMB INVESTMENT MANAGEMENT, INC. AND HEADLANDS REALTY CORPORATION

WE DO NOT CONTROL THE ACTIVITIES OF AMB INVESTMENT MANAGEMENT, INC. AND HEADLANDS REALTY CORPORATION

The operating partnership owns 100% of the non-voting preferred stock of AMB Investment Management, Inc. and Headlands Realty Corporation (representing approximately 95% of the economic interest in each entity). Some of our current and former executive officers and a former executive officer of AMB Investment Management, Inc. own all of the outstanding voting common stock of AMB Investment Management, Inc. (representing approximately 5% of the economic interest in AMB Investment Management, Inc.). Some of our current and former executive officers and a director of Headlands Realty Corporation own all of the outstanding voting common stock of Headlands Realty Corporation (representing approximately 5% of the economic interest in Headlands Realty Corporation). The ownership structure of AMB Investment Management, Inc. and Headlands Realty Corporation permits us to share in the income of those corporations while allowing us to maintain our status as a real estate investment trust. We receive substantially all of the economic benefit of the businesses carried on by AMB Investment Management and Headlands Realty Corporation through the operating partnership's right to receive dividends. However, we are not able to elect the directors or officers of AMB Investment Management, Inc. and Headlands Realty Corporation and, as a result, we do not have the ability to influence their operation or to require that their boards of directors declare and pay cash dividends on the non-voting stock of AMB Investment Management, Inc. and Headlands Realty Corporation held by the operating partnership. The boards of directors and management of AMB Investment Management, Inc. and Headlands Realty Corporation might implement business policies or decisions that would not have been implemented by persons controlled by us and that may be adverse to the interests of our stockholders or that may adversely impact our financial condition, results of operations, cash flow, and ability to pay distributions on, and the market price of, our stock. In addition, AMB Investment Management, Inc. and Headlands Realty Corporation are subject to tax on their income, reducing their cash available for distribution to the operating partnership.

AMB INVESTMENT MANAGEMENT, INC. MAY NOT BE ABLE TO GENERATE SUFFICIENT FEES

Fees earned by AMB Investment Management, Inc. depend on various factors affecting the ability to attract and retain investment management clients and the overall returns achieved on managed assets. These factors are beyond our control. AMB Investment Management, Inc.'s failure to attract investment management clients or achieve sufficient overall returns on managed assets could reduce its ability to make distributions on the stock owned by the operating partnership and could also limit co-investment opportunities to the operating partnership. This would limit the operating partnership's ability to generate rental revenues from such co-investments and use the co-investment program as a source to finance property acquisitions and leverage acquisition opportunities.

**4** 1

## OWNERSHIP OF OUR STOCK

LIMITATIONS IN OUR CHARTER AND BYLAWS COULD PREVENT A CHANGE IN CONTROL

Certain provisions of our charter and bylaws may delay, defer, or prevent a change in control or other transaction that could provide the holders of our common stock with the opportunity to realize a premium over the then-prevailing market price for the common stock. To maintain our qualification as a real estate investment trust for federal income tax purposes, not more than 50% in value of our outstanding stock may be owned, actually or constructively, by five or fewer individuals (as defined in the Internal Revenue Code to include certain entities) during the last half of a taxable year after the first taxable year for which a real estate investment trust election is made. Furthermore, after the first taxable year for which a real estate investment trust election is made, our common stock must be held by a minimum of 100 persons for at least 335 days of a 12-month taxable year (or a proportionate part of a short tax year). In addition, if we, or an owner of 10% or more of our stock, actually or constructively owns 10% or more of one of our tenants (or a tenant of any partnership in which we are a partner), then the rent received by us (either directly or through any such partnership) from that tenant will not be qualifying income for purposes of the real estate investment trust gross income tests of the Internal Revenue Code. To facilitate maintenance of our qualification as a real estate investment trust for federal income tax purposes, we will prohibit the ownership, actually or by virtue of the constructive ownership provisions of the Internal Revenue Code, by any single person of more than 9.8% (by value or number of shares, whichever is more restrictive) of the issued and outstanding shares of our common stock and more than 9.8% (by value or number of shares, whichever is more restrictive) of the issued and outstanding shares of our Series A Preferred Stock, and we will also prohibit the ownership, actually or constructively, of any shares of our other preferred stock by any single person so that no such person, taking into account all of

our stock so owned by such person, may own in excess of 9.8% of our issued and outstanding capital stock. We refer to this limitation as the "ownership limit." Shares acquired or held in violation of the ownership limit will be transferred to a trust for the benefit of a designated charitable beneficiary. Any person who acquires shares in violation of the ownership limit will not be entitled to any distributions on the shares or be entitled to vote the shares or receive any proceeds from the subsequent sale of the shares in excess of the lesser of the price paid for the shares or the amount realized from the sale. A transfer of shares in violation of the above limits may be void under certain circumstances. The ownership limit may have the effect of delaying, deferring, or preventing a change in control and, therefore, could adversely affect our stockholders' ability to realize a premium over the then-prevailing market price for the shares of our common stock in connection with such transaction.

Our charter authorizes us to issue additional shares of common stock and Series A Preferred Stock and to issue Series B Preferred Stock, Series C Preferred Stock, Series D Preferred Stock, Series E Preferred Stock, Series F Preferred Stock, Series G Preferred Stock, Series H Preferred Stock, and one or more other series or classes of preferred stock and to establish the preferences, rights, and other terms of any series or class of preferred stock that we issue. Although our board of directors has no intention to do so at the present time, it could establish a series or class of preferred stock that could delay, defer, or prevent a transaction or a change in control that might involve a premium price for the common stock or otherwise be in the best interests of our stockholders.

Our charter and bylaws and Maryland law also contain other provisions that may delay, defer, or prevent a transaction, including a change in control, that might involve payment of a premium price for the common stock or otherwise be in the best interests of our stockholders. Those provisions include the following:

- the provision in the charter that directors may be removed only for cause and only upon a two-thirds vote of stockholders, together with bylaw provisions authorizing the board of directors to fill vacant directorships;
- the provision in the charter requiring a two-thirds vote of stockholders for any amendment of the charter;
- the requirement in the bylaws that the request of the holders of 50% or more of our common stock is necessary for stockholders to call a special meeting;

42

- the requirement of Maryland law that stockholders may only take action by written consent with the unanimous approval of all stockholders entitled to vote on the matter in question; and
- the requirement in the bylaws of advance notice by stockholders for the nomination of directors or proposal of business to be considered at a meeting of stockholders.

These provisions may impede various actions by stockholders without approval of our board of directors, which in turn may delay, defer or prevent a transaction involving a change of control.

WE COULD CHANGE OUR INVESTMENT AND FINANCING POLICIES WITHOUT A VOTE OF STOCKHOLDERS

Subject to our current investment policy to maintain our qualification as a real estate investment trust (unless a change is approved by our board of directors under certain circumstances), our board of directors will determine our investment and financing policies, our growth strategy and our debt, capitalization, distribution, and operating policies. Although the board of directors has no present intention to revise or amend these strategies and policies, the board of directors may do so at any time without a vote of stockholders. Accordingly, stockholders will have no control over changes in our strategies and policies (other than through the election of directors), and any such changes may not serve the interests of all stockholders and could adversely affect our financial condition or results of operations, including our ability to distribute cash to stockholders.

IF WE ISSUE ADDITIONAL SECURITIES, THEN THE INVESTMENT OF EXISTING STOCKHOLDERS WILL BE DILUTED

We have authority to issue shares of common stock or other equity or debt securities in exchange for property or otherwise. Similarly, we may cause the operating partnership to issue additional limited partnership units in exchange for property or otherwise. Existing stockholders will have no preemptive right to acquire any additional securities issued by us or the operating partnership and any issuance of additional equity securities could result in dilution of an existing stockholder's investment.

THE LARGE NUMBER OF SHARES AVAILABLE FOR FUTURE SALE COULD ADVERSELY AFFECT THE

We cannot predict the effect, if any, that future sales of shares of our common stock, or the availability of shares of our common stock for future sale, will have on its market price. Sales of a substantial number of shares of our common stock in the public market (or upon exchange of limited partnership units in the operating partnership) or the perception that such sales (or exchanges) might occur could adversely affect the market price of our common stock.

All shares of common stock issuable upon the redemption of limited partnership units in the operating partnership will be deemed to be "restricted securities" within the meaning of Rule 144 under the Securities Act and may not be transferred unless registered under the Securities Act or an exemption from registration is available, including any exemption from registration provided under Rule 144. In general, upon satisfaction of certain conditions, Rule 144 permits the holder to sell certain amounts of restricted securities one year following the date of acquisition of the restricted securities from us and, after two years, permits unlimited sales by persons unaffiliated with us. On November 26, 1999, 74,710,153 shares of common stock issued in our formation transactions became eligible for sale pursuant to Rule 144(k). Commencing generally on the first anniversary of the date of acquisition of common limited partnership units (or such other date agreed to by the operating partnership and the holders of the units), the operating partnership may redeem common limited partnership units at the request of the holders for cash (based on the fair market value of an equivalent number of shares of common stock at the time of redemption) or, at our option, exchange the common limited partnership units for an equal number of shares of our common stock, subject to certain antidilution adjustments. The operating partnership had issued and outstanding 5,767,192 common limited partnership units as of September 30, 2000. As of September 30, 2000, we had reserved 8,537,368 shares of common stock for issuance under our Stock Option and Incentive Plan (not including shares that we have already issued) and, as of September 30, 2000, we had granted to certain directors, officers and employees options to purchase 5,655,552 shares of common stock (excluding forfeitures and 107,227 shares that we have issued pursuant to

the exercise of options). As of September 30, 2000, we had granted 305,395 restricted shares of common stock, 1,633 of which have been forfeited. In addition, we may issue additional shares of common stock and the operating partnership may issue additional limited partnership units in connection with the acquisition of properties. In connection with the issuance of common limited partnership units to other transferors of properties, and in connection with the issuance of the performance units, we have agreed to file registration statements covering the issuance of shares of common stock upon the exchange of the common limited partnership units. We have also filed a registration statement with respect to the shares of common stock issuable under our Stock Option and Incentive Plan. These registration statements and registration rights generally allow shares of common stock covered thereby, including shares of common stock issuable upon exchange of limited partnership units, including performance units, or the exercise of options or restricted shares of common stock, to be transferred or resold without restriction under the Securities Act. We may also agree to provide registration rights to any other person who may become an owner of the operating partnership's limited partnership units.

Future sales of the shares of common stock described above could adversely affect the market price of our common stock. The existence of the operating partnership's limited partnership units, options, and shares of common stock reserved for issuance upon exchange of limited partnership units, and the exercise of options and registration rights referred to above, also may adversely affect the terms upon which we are able to obtain additional capital through the sale of equity securities.

### VARIOUS MARKET CONDITIONS AFFECT THE PRICE OF OUR STOCK

As with other publicly-traded equity securities, the market price of our stock will depend upon various market conditions, which may change from time to time. Among the market conditions that may affect the market price of our stock are the following:

- the extent of investor interest in us;
- the general reputation of real estate investment trusts and the attractiveness of their equity securities in comparison to other equity securities (including securities issued by other real estate-based companies);
- our financial performance; and
- general stock and bond market conditions, including changes in interest rates on fixed income securities, that may lead prospective purchasers of our stock to demand a higher annual yield from future distributions. Such an increase in the required yield from distributions may adversely affect the market price of our stock.

Other factors such as governmental regulatory action and changes in tax

laws could also have a significant impact on the future market price of our stock.

EARNINGS AND CASH DISTRIBUTIONS, ASSET VALUE, AND MARKET INTEREST RATES AFFECT THE PRICE OF OUR STOCK

The market value of the equity securities of a real estate investment trust generally is based primarily upon the market's perception of the real estate investment trust's growth potential and its current and potential future earnings and cash distributions. It is based secondarily upon the real estate market value of the underlying assets. For that reason, shares of our stock may trade at prices that are higher or lower than the net asset value per share. To the extent that we retain operating cash flow for investment purposes, working capital reserves, or other purposes, these retained funds, while increasing the value of our underlying assets, may not correspondingly increase the market price of our stock. Our failure to meet the market's expectation with regard to future earnings and cash distributions likely would adversely affect the market price of our stock. Another factor that may influence the price of our stock will be the distribution yield on the stock (as a percentage of the price of the stock) relative to market interest rates. An increase in market interest rates might lead prospective purchasers of our stock to expect a higher distribution yield, which would adversely affect the market price of the stock. If the market price of our stock declines significantly, then we might breach certain covenants with respect to debt obligations, which might adversely affect our liquidity and ability to make future acquisitions and our ability to pay distributions to our stockholders.

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

< CA1

10.4

ABLE> APTION> EXHIBIT NUMBER	DESCRIPTION
<c></c>	<\$>
1.1	Distribution Agreement dated August 15, 2000, by and among AMB Property, L.P., AMB Property Corporation, Morgan Stanley & Co. Incorporated, Banc of America Securities LLC, Banc One Capital Markets, Inc., Chase Securities Inc., Merrill Lynch, Pierce, Fenner & Smith Incorporated, J.P. Morgan Securities Inc., and Salomon Smith Barney Inc. (incorporated by reference to Exhibit 1.1 of the Registrant's Current Report on Form 8-K filed on August 16, 2000)
3.1	Articles Supplementary establishing and fixing the rights and preferences of the 7.95% Series G Cumulative Redeemable Preferred Stock. (incorporated by reference to Exhibit 3.1 of the Registrant's Current Report on Form 8-K filed on September 29, 2000)
3.2	Articles Supplementary establishing and fixing the rights and preferences of the 8.125% Series H Cumulative Redeemable Preferred Stock. (incorporated by reference to Exhibit 3.3 of the Registrant's Current Report on Form 8-K filed on September 29, 2000)
4.1	Fourth Supplemental Indenture, by and among AMB Property, L.P., AMB Property Corporation, and State Street Bank and Trust Company of California, N.A., as trustee. (incorporated by reference to Exhibit 4.1 of the Registrant's Current Report on Form 8-K filed on August 16, 2000)
4.2	Form of Fixed Rate Medium-Term Note, attaching the Form of Parent Guarantee. (incorporated by reference to Exhibit 4.2 of the Registrant's Current Report on Form 8-K filed on August 16, 2000)
4.3	Form of Floating Rate Medium-Term Note, attaching the Form of Parent Guarantee. (incorporated by reference to Exhibit 4.3 of the Registrant's Current Report on Form 8-K filed on August 16, 2000)
10.1	Fourth Amended and Restated Agreement of Limited Partnership of AMB Property, L.P. (incorporated by reference to Exhibit 10.1 of the Registrant's Current Report on Form 8-K filed on August 15, 2000)
10.2	Eighth Amended and Restated Agreement of Limited Partnership of AMB Property II, L.P., dated September 1, 2000. (incorporated by reference to Exhibit 10.1 of the Registrant's Current Report on Form 8-K filed on September 29, 2000)
10.3	Registration Rights Agreement among AMB Property Corporation, AMB Property II, L.P., and the unit holders signatory thereto dated August 29, 2000. (incorporated by reference to Exhibit 3.2 of the Registrant's Current Report

on Form 8-K filed on September 29, 2000)

Registration Rights Agreement among AMB Property

Corporation, AMB Property II, L.P., and the unit holders

signatory thereto dated September 1, 2000. (incorporated by reference to Exhibit 3.4 of the Registrant's Current Report on Form 8-K filed on September 29, 2000) Financial Data Schedule -- AMB Property Corporation.

</TABLE>

27.1

- (b) Reports on Form 8-K:
- The Registrant filed a Current Report on Form 8-K on August 15, 2000, in connection with the Fourth Amended and Restated Agreement of Limited Partnership of AMB Property, L.P.
- The Registrant filed a Current Report on Form 8-K on August 16, 2000, in connection with the commencement of AMB Property, L.P.'s medium term note program.

45

- The Registrant filed a Current Report on Form 8-K on August 23, 2000, in connection with the pricing by AMB Property, L.P. of \$30 million of senior unsecured notes under its medium-term note program that it commenced on August 15, 2000.
- The Registrant filed a Current Report on Form 8-K on August 23, 2000, in connection with its prospectus for AMB Property, L.P.'s \$400 million medium-term note program.
- The Registrant filed a Current Report on Form 8-K on September 15, 2000, in connection with its issuance of \$25 million of senior unsecured notes by AMB Property L.P. under its medium-term note program.
- The Registrant filed a Current Report on Form 8-K on September 29, 2000, in connection with the Series G and Series H Cumulative Redeemable Preferred Limited Partnership Unit issuances by AMB Property II, L.P.
- The Registrant filed a Current Report on Form 8-K on November 2, 2000, in connection with its issuance of \$75 million of senior unsecured notes by AMB Property L.P. under its medium-term note program.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> AMB PROPERTY CORPORATION Registrant

Date: November 7, 2000

<TABLE>

/s/ MICHAEL A. COKE

Michael A. Coke Chief Financial Officer and Executive Vice President (Duly Authorized Officer and Principal

\_\_\_\_\_

Financial and Accounting Officer)

47

### EXHIBIT INDEX

<caption> EXHIBIT NUMBER</caption>	DESCRIPTION
<c></c>	<\$>
1.1	Distribution Agreement dated August 15, 2000, by and among AMB Property, L.P., AMB Property Corporation, Morgan Stanley & Co. Incorporated, Banc of America Securities LLC, Banc One Capital Markets, Inc., Chase Securities Inc., Merrill Lynch, Pierce, Fenner & Smith Incorporated, J.P. Morgan Securities Inc., and Salomon Smith Barney Inc. (incorporated by reference to Exhibit 1.1 of the Registrant's Current Report on Form 8-K filed on August 16, 2000)

- Articles Supplementary establishing and fixing the rights 3.1 and preferences of the 7.95% Series G Cumulative Redeemable Preferred Stock. (incorporated by reference to Exhibit 3.1 of the Registrant's Current Report on Form 8-K filed on September 29, 2000)
- Articles Supplementary establishing and fixing the rights 3.2 and preferences of the 8.125% Series H Cumulative Redeemable

- Preferred Stock. (incorporated by reference to Exhibit 3.3 of the Registrant's Current Report on Form 8-K filed on September 29, 2000)
- 4.1 Fourth Supplemental Indenture, by and among AMB Property, L.P., AMB Property Corporation, and State Street Bank and Trust Company of California, N.A., as trustee. (incorporated by reference to Exhibit 4.1 of the Registrant's Current Report on Form 8-K filed on August 16, 2000)
- 4.2 Form of Fixed Rate Medium-Term Note, attaching the Form of Parent Guarantee. (incorporated by reference to Exhibit 4.2 of the Registrant's Current Report on Form 8-K filed on August 16, 2000)
- 4.3 Form of Floating Rate Medium-Term Note, attaching the Form of Parent Guarantee. (incorporated by reference to Exhibit 4.3 of the Registrant's Current Report on Form 8-K filed on August 16, 2000)
- 10.1 Fourth Amended and Restated Agreement of Limited Partnership of AMB Property, L.P. (incorporated by reference to Exhibit 10.1 of the Registrant's Current Report on Form 8-K filed on August 15, 2000)
- 10.2 Eighth Amended and Restated Agreement of Limited Partnership of AMB Property II, L.P., dated September 1, 2000. (incorporated by reference to Exhibit 10.1 of the Registrant's Current Report on Form 8-K filed on September 29, 2000)
- 10.3 Registration Rights Agreement among AMB Property
  Corporation, AMB Property II, L.P., and the unit holders
  signatory thereto dated August 29, 2000. (incorporated by
  reference to Exhibit 3.2 of the Registrant's Current Report
  on Form 8-K filed on September 29, 2000)
- 10.4 Registration Rights Agreement among AMB Property
  Corporation, AMB Property II, L.P., and the unit holders
  signatory thereto dated September 1, 2000. (incorporated by
  reference to Exhibit 3.4 of the Registrant's Current Report
  on Form 8-K filed on September 29, 2000)
- 27.1 Financial Data Schedule -- AMB Property Corporation.  $\ensuremath{^{</}}$  Financial Data Schedule -- AMB Property Corporation.

# <ARTICLE> 5

<LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM AMB PROPERTY CORPORATION'S CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED JUNE 30, 2000 (UNAUDITED) AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH CONSOLIDATED FINANCIAL STATEMENTS.

</LEGEND>

<MULTIPLIER> 1,000
<CURRENCY> US DOLLARS

<\$>	<c></c>	
<period-type></period-type>	9-MOS	
<fiscal-year-end></fiscal-year-end>		DEC-31-2000
<period-start></period-start>		JAN-01-2000
<period-end></period-end>		SEP-30-2000
<exchange-rate></exchange-rate>		1
<cash></cash>		37,840
<securities></securities>		0
<receivables></receivables>		149,590
<allowances></allowances>		0
<inventory></inventory>		0
<current-assets></current-assets>		248,648
<pp&e></pp&e>		3,787,451
<pre><depreciation></depreciation></pre>		160,880
<total-assets></total-assets>		4,103,042
<current-liabilities></current-liabilities>		144,104
<bonds></bonds>		1,513,477
<preferred-mandatory></preferred-mandatory>		0
<preferred></preferred>		96,100
<common></common>		1,633,496
<other-se></other-se>		43,415
<total-liability-and-equity></total-liability-and-equity>		4,103,042
<sales></sales>		0
<total-revenues></total-revenues>		345,173
<cgs></cgs>		0
<total-costs></total-costs>		222,818
<other-expenses></other-expenses>		0
<loss-provision></loss-provision>		0
<interest-expense></interest-expense>		62,906
<income-pretax></income-pretax>		122,355
<income-tax></income-tax>		0
<pre><income-continuing></income-continuing></pre>		89,678
<discontinued></discontinued>		0
<extraordinary></extraordinary>		0
<changes></changes>		0
<net-income></net-income>		89,523
<eps-basic></eps-basic>		1.07
<eps-diluted></eps-diluted>		1.06

</TABLE>