

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
 Washington, DC 20549

**Form 10-Q**

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
 OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2005

OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
 OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission file number: 001-13545

**AMB Property Corporation**

*(Exact Name of Registrant as Specified in Its Charter)*

**Maryland**  
*(State or Other Jurisdiction of  
 Incorporation or Organization)*

**94-3281941**  
*(I.R.S. Employer  
 Identification No.)*

**Pier 1, Bay 1, San Francisco, California**  
*(Address of Principal Executive Offices)*

**94111**  
*(Zip Code)*

**(415) 394-9000**

*(Registrant's Telephone Number, Including Area Code)*

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No .

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes  No .

As of May 2, 2005, there were 84,058,181 shares of the Registrant's common stock, \$0.01 par value per share, outstanding.

**AMB PROPERTY CORPORATION**

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PART I

Item 1. *Financial Statements*

AMB PROPERTY CORPORATION

CONSOLIDATED BALANCE SHEETS  
As of March 31, 2005 and December 31, 2004

	March 31, 2005	December 31, 2004
(Unaudited, dollars in thousands)		
<b>ASSETS</b>		
Investments in real estate:		
Land	\$ 1,509,648	\$ 1,509,145
Buildings and improvements	4,329,161	4,305,622
Construction in progress	769,928	711,377
Total investments in properties	6,608,737	6,526,144
Accumulated depreciation and amortization	(652,085)	(615,646)
Net investments in properties	5,956,652	5,910,498
Investments in unconsolidated joint ventures	105,127	55,166
Properties held for divestiture, net	49,455	87,340
Net investments in real estate	6,111,234	6,053,004
Cash and cash equivalents	167,781	109,392
Restricted cash	47,287	37,201
Mortgage and loan receivables	21,710	13,738
Accounts receivable, net of allowance for doubtful accounts	135,768	109,028
Deferred financing costs, net	27,163	28,340
Other assets	44,141	36,240
Total assets	<u>\$ 6,555,084</u>	<u>\$ 6,386,943</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Debt:		
Secured debt	\$ 1,915,702	\$ 1,892,524
Unsecured senior debt securities	1,003,940	1,003,940
Unsecured debt	8,869	9,028
Unsecured credit facilities	422,616	351,699
Total debt	3,351,127	3,257,191
Security deposits	40,195	40,260
Dividends payable	42,747	41,103
Accounts payable and other liabilities	175,217	180,923
Total liabilities	3,609,286	3,519,477
Commitments and contingencies (Note 12)		
Minority interests:		
Joint venture partners	884,188	828,622
Preferred unitholders	278,378	278,378
Limited partnership unitholders	89,377	89,326
Total minority interests	1,251,943	1,196,326
Stockholders' equity:		
Series L preferred stock, cumulative, redeemable, \$.01 par value, 2,300,000 shares authorized and 2,000,000 issued and outstanding \$50,000 liquidation preference	48,017	48,017
Series M preferred stock, cumulative, redeemable, \$.01 par value, 2,300,000 shares authorized and 2,300,000 issued and outstanding \$57,500 liquidation preference	55,187	55,187
Common stock \$.01 par value, 500,000,000 shares authorized, 83,963,307 and 83,248,640 issued and outstanding, respectively	839	832
Additional paid-in capital	1,584,010	1,568,095
Retained earnings	8,040	—
Accumulated other comprehensive loss	(2,238)	(991)
Total stockholders' equity	1,693,855	1,671,140
Total liabilities and stockholders' equity	<u>\$ 6,555,084</u>	<u>\$ 6,386,943</u>

The accompanying notes are an integral part of these consolidated financial statements.

AMB PROPERTY CORPORATION

CONSOLIDATED STATEMENTS OF OPERATIONS  
For the Three Months Ended March 31, 2005 and 2004

	For the Three Months Ended March 31,	
	2005	2004
(Unaudited, dollars in thousands, except share and per share amounts)		
<b>REVENUES</b>		
Rental revenues	\$ 169,056	\$ 155,208
Private capital income	3,318	2,429
Total revenues	<u>172,374</u>	<u>157,637</u>
<b>COSTS AND EXPENSES</b>		
Property operating expenses	(24,584)	(22,729)
Real estate taxes	(19,845)	(18,248)
Depreciation and amortization	(43,485)	(37,255)
General and administrative	(18,799)	(14,567)
Fund costs	(364)	(309)
Total costs and expenses	<u>(107,077)</u>	<u>(93,108)</u>
<b>OTHER INCOME AND EXPENSES</b>		
Equity in earnings of unconsolidated joint ventures, net	1,242	1,709
Other income and expenses, net	(566)	1,481
Gains from dispositions of real estate interests	1,301	—
Development profits, net of taxes	17,949	—
Interest expense, including amortization	(40,896)	(39,018)
Total other income and expenses, net	<u>(20,970)</u>	<u>(35,828)</u>
Income before minority interests and discontinued operations	<u>44,327</u>	<u>28,701</u>
Minority interests' share of income:		
Joint venture partners' share of income before minority interests and discontinued operations	(11,284)	(8,585)
Joint venture partners' share of development profits	(9,837)	—
Preferred unitholders	(5,368)	(4,912)
Limited partnership unitholders	(352)	(731)
Total minority interests' share of income	<u>(26,841)</u>	<u>(14,228)</u>
Income from continuing operations	<u>17,486</u>	<u>14,473</u>
Discontinued operations:		
Income attributable to discontinued operations, net of minority interests	1,339	2,395
Gains (loss) from dispositions of real estate, net of minority interests	27,942	(286)
Total discontinued operations	<u>29,281</u>	<u>2,109</u>
Net income	46,767	16,582
Preferred stock dividends	(1,783)	(1,783)
Net income available to common stockholders	<u>\$ 44,984</u>	<u>\$ 14,799</u>
<b>BASIC INCOME PER COMMON SHARE</b>		
Income from continuing operations (after preferred stock dividends)	\$ 0.19	\$ 0.15
Discontinued operations	0.35	0.03
Net income available to common stockholders	<u>\$ 0.54</u>	<u>\$ 0.18</u>
<b>DILUTED INCOME PER COMMON SHARE</b>		
Income from continuing operations (after preferred stock dividends)	\$ 0.18	\$ 0.17
Discontinued operations	0.34	0.02
Net income available to common stockholders	<u>\$ 0.52</u>	<u>\$ 0.17</u>
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING</b>		
Basic	<u>83,133,730</u>	<u>81,691,434</u>
Diluted	<u>86,516,695</u>	<u>84,861,965</u>

The accompanying notes are an integral part of these consolidated financial statements.

AMB PROPERTY CORPORATION

CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY  
For the Three Months Ended March 31, 2005

	Preferred Stock	Common Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total
		Number of Shares	Amount				
(Unaudited, dollars in thousands, except share amounts)							
Balance as of December 31, 2004	\$ 103,204	83,248,640	\$ 832	\$ 1,568,095	\$ —	\$ (991)	\$ 1,671,140
Net income	1,783	—	—	—	44,984	—	—
Unrealized loss on securities and derivatives	—	—	—	—	—	(1,181)	—
Currency translation adjustment	—	—	—	—	—	(66)	—
Total comprehensive income	—	—	—	—	—	—	45,520
Issuance of restricted stock, net	—	205,574	2	9,300	—	—	9,302
Issuance of stock options, net	—	—	—	3,659	—	—	3,659
Exercise of stock options	—	482,812	5	10,946	—	—	10,951
Conversion of partnership units	—	26,281	—	1,019	—	—	1,019
Forfeiture of restricted stock	—	—	—	(1,531)	—	—	(1,531)
Stock-based deferred compensation	—	—	—	(12,961)	—	—	(12,961)
Stock-based compensation amortization	—	—	—	4,280	—	—	4,280
Reallocation of partnership interest	—	—	—	1,203	—	—	1,203
Dividends	(1,783)	—	—	—	(36,944)	—	(38,727)
Balance as of March 31, 2005	<u>\$ 103,204</u>	<u>83,963,307</u>	<u>\$ 839</u>	<u>\$ 1,584,010</u>	<u>\$ 8,040</u>	<u>\$ (2,238)</u>	<u>\$ 1,693,855</u>

The accompanying notes are an integral part of these consolidated financial statements.

AMB PROPERTY CORPORATION

CONSOLIDATED STATEMENTS OF CASH FLOWS  
For the Three Months Ended March 31, 2005 and 2004

	2005	2004
	(Unaudited, dollars in thousands)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income	\$ 46,767	\$ 16,582
Adjustments to net income:		
Straight-line rents and amortization of lease intangibles	(4,497)	(4,168)
Depreciation and amortization	43,485	37,255
Stock-based compensation amortization	4,280	2,557
Equity in earnings of unconsolidated joint ventures	(1,242)	(1,709)
Gains from dispositions of real estate interest	(1,301)	—
Development profits, net of taxes	(17,949)	—
Debt premiums, discounts and finance cost amortization, net	1,313	339
Total minority interests' share of net income	26,841	14,228
Discontinued operations:		
Depreciation and amortization	638	2,393
Joint venture partners' share of net income	319	555
Limited partnership unitholders' share of net income	75	138
(Gains) loss from dispositions of real estate, net of minority interests	(27,942)	286
Changes in assets and liabilities:		
Accounts receivable and other assets	(34,222)	(2,456)
Accounts payable and other liabilities	11,038	1,259
Net cash provided by operating activities	47,603	67,259
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Change in restricted cash	(10,244)	3,616
Cash paid for property acquisitions	(58,957)	(60,899)
Additions to land, buildings, development costs, building improvements and lease costs	(130,977)	(113,352)
Net proceeds from divestiture of real estate	184,287	4,731
Additions to interests in unconsolidated joint ventures	(48,910)	(814)
Distributions received from unconsolidated joint ventures	261	568
(Issuance) and repayment of mortgage and loan receivables	(7,972)	19,525
Net cash used in investing activities	(72,512)	(146,625)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Issuance of common stock, proceeds from stock option exercises	10,951	12,048
Borrowings on secured debt	38,734	29,953
Payments on secured debt	(20,731)	(8,735)
Payments on unsecured debt	(159)	(146)
Borrowings on unsecured credit facilities	292,928	94,684
Payments on unsecured credit facilities	(210,818)	(111,063)
Payment of financing fees	(824)	(199)
Net proceeds from issuances of senior debt securities	—	99,390
Issuance costs on preferred stock or units	—	(161)
Contributions from co-investment partners	52,526	3,890
Dividends paid to common and preferred stockholders	(37,083)	(35,149)
Distributions to minority interests, including preferred units	(40,416)	(10,759)
Net cash provided by financing activities	85,108	73,753
Net effect of exchange rate changes on cash	(1,810)	1,682
Net increase (decrease) in cash and cash equivalents	58,389	(3,931)
Cash and cash equivalents at beginning of period	109,392	127,678
Cash and cash equivalents at end of period	\$ 167,781	\$ 123,747
<b>Supplemental Disclosures of Cash Flow Information</b>		
Cash paid for interest, net of capitalized interest	\$ 33,679	\$ 29,109
Non-cash transactions:		
Acquisition of properties	\$ 84,404	\$ 134,160
Assumption of secured debt	(15,477)	(67,026)
Assumption of other assets and liabilities	(1,873)	(4,802)
Acquisition capital	(8,097)	(1,433)
Net cash paid	\$ 58,957	\$ 60,899

The accompanying notes are an integral part of these consolidated financial statements.

AMB PROPERTY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2005

(unaudited)

**1. Organization and Formation of the Company**

AMB Property Corporation, a Maryland corporation (the "Company"), commenced operations as a fully integrated real estate company effective with the completion of its initial public offering on November 26, 1997. The Company elected to be taxed as a real estate investment trust ("REIT") under Sections 856 through 860 of the Internal Revenue Code of 1986 (the "Code"), commencing with its taxable year ended December 31, 1997, and believes its current organization and method of operation will enable it to maintain its status as a REIT. The Company, through its controlling interest in its subsidiary, AMB Property, L.P., a Delaware limited partnership (the "Operating Partnership"), is engaged in the acquisition, development and operation of primarily industrial properties in key distribution markets throughout North America, Europe and Asia. Unless the context otherwise requires, the "Company" means AMB Property Corporation, the Operating Partnership and their other controlled subsidiaries.

As of March 31, 2005, the Company owned an approximate 94.7% general partnership interest in the Operating Partnership, excluding preferred units. The remaining approximate 5.3% common limited partnership interests are owned by non-affiliated investors and certain current and former directors and officers of the Company. Certain properties are owned through limited partnerships, limited liability companies and other entities. The ownership of such properties through such entities does not materially affect the Company's overall ownership interests in the properties. As the sole general partner of the Operating Partnership, the Company has full, exclusive and complete responsibility and discretion in the day-to-day management and control of the Operating Partnership. Net operating results of the Operating Partnership are allocated after preferred unit distributions based on the respective partners' ownership interests.

Through the Operating Partnership, the Company enters into co-investment joint ventures with institutional investors. These co-investment joint ventures provide the Company with an additional source of capital and income. As of March 31, 2005, the Company had investments in seven consolidated and one unconsolidated co-investment joint ventures.

AMB Capital Partners, LLC, a Delaware limited liability company ("AMB Capital Partners"), provides real estate investment services to clients on a fee basis. Headlands Realty Corporation, a Maryland corporation, conducts a variety of businesses that include development projects available for sale or contribution to third parties and incremental income programs. IMD Holding Corporation, a Delaware corporation, also conducts a variety of businesses that include development projects available for sale or contribution to third parties. AMB Capital Partners, Headlands Realty Corporation and IMD Holding Corporation are wholly-owned direct or indirect subsidiaries of the Company and the Operating Partnership.

As of March 31, 2005, the Company owned 958 operating industrial buildings and four retail and other properties, aggregating approximately 89.7 million rentable square feet, located in 33 markets throughout the United States and in France, Germany, Japan, Mexico and the Netherlands. The Company's strategy is to become a leading provider of distribution properties in supply-constrained submarkets located near key international passenger and cargo airports, highway systems and seaports in major metropolitan areas of North America, Europe and Asia. These submarkets are generally tied to global trade. As of March 31, 2005, the Company's industrial buildings, principally warehouse distribution buildings, encompassed approximately 89.2 million rentable square feet and were 95.1% leased. As of March 31, 2005, the Company's retail centers, principally grocer-anchored community shopping centers, and other properties encompassed approximately 0.5 million rentable square feet and were 71.4% leased.

As of March 31, 2005, through AMB Capital Partners, the Company also managed, but did not have an ownership interest in, industrial and other properties, totaling approximately 0.4 million rentable square feet. In addition, the Company had investments in industrial operating properties, totaling approximately 10.2 mil-

**AMB PROPERTY CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

lion rentable square feet, through unconsolidated joint ventures. As of March 31, 2005, the Company also had investments in industrial development projects throughout the United States and in Japan, Mexico, the Netherlands, Singapore and Spain, which are expected to total approximately 9.6 million square feet. Development projects in the U.S., totaling \$16.6 million, were available for sale or contribution.

**2. Interim Financial Statements**

The consolidated financial statements included herein have been prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission. Accordingly, certain information and note disclosures normally included in the annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted.

In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments of a normal, recurring nature, necessary for a fair presentation of the Company's consolidated financial position and results of operations for the interim periods. The interim results for the three months ended March 31, 2005 are not necessarily indicative of future results. These financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2004.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Investments in Real Estate.* Investments in real estate and leasehold interests are stated at cost unless circumstances indicate that cost cannot be recovered, in which case, the carrying value of the property is reduced to estimated fair value. The Company also regularly reviews the impact of above or below-market leases, in-place leases and lease origination costs for all new acquisitions, and records an intangible asset or liability accordingly. Carrying values for financial reporting purposes are reviewed for impairment on a property-by-property basis whenever events or changes in circumstances indicate that the carrying value of a property may not be fully recoverable. Impairment is recognized when estimated expected future cash flows (undiscounted and without interest charges) are less than the carrying value of the property. The estimation of expected future net cash flows is inherently uncertain and relies on assumptions regarding current and future economics and market conditions and the availability of capital. If impairment analysis assumptions change, then an adjustment to the carrying value of the Company's long-lived assets could occur in the future period in which the assumptions change. To the extent that a property is impaired, the excess of the carrying amount of the property over its estimated fair value is charged to earnings. The Company believes that there are no impairments of the carrying values of its investments in real estate as of March 31, 2005.

*Reclassifications.* Certain items in the consolidated financial statements for prior periods have been reclassified to conform to current classifications.

*Comprehensive Income.* The Company reports comprehensive income in its Statement of Stockholders' Equity. Comprehensive income was \$45.5 million and \$15.6 million for the three months ended March 31, 2005 and 2004, respectively.

*International Operations.* The U.S. dollar is the functional currency for the Company's subsidiaries operating in the United States and Mexico. The functional currency for the Company's subsidiaries operating outside North America is generally the local currency of the country in which the entity is located. The Company's subsidiaries whose functional currency is not the U.S. dollar translate their financial statements into U.S. dollars. Assets and liabilities are translated at the exchange rate in effect as of the financial statement date. The Company translates income statement accounts using the average exchange rate for the period and

**AMB PROPERTY CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

significant nonrecurring transactions using the rate on the transaction date. These gains (losses) are included in accumulated other comprehensive income as a separate component of stockholders' equity.

The Company's international subsidiaries may have transactions denominated in currencies other than their functional currency. In these instances, non-monetary assets and liabilities are reflected at the historical exchange rate, monetary assets and liabilities are remeasured at the exchange rate in effect at the end of the period and income statement accounts are remeasured at the average exchange rate for the period. These gains (losses) are included in the Company's results of operations.

The Company also records gains or losses in the income statement when a transaction with a third party, denominated in a currency other than the entity's functional currency, is settled and the functional currency cash flows realized are more or less than expected based upon the exchange rate in effect when the transaction was initiated. Management believes that these gains and losses are immaterial.

*Stock-based Compensation Expense.* In 2002, the Company adopted the expense recognition provisions of SFAS No. 123, *Accounting for Stock-Based Compensation*. The Company values stock options using the Black-Scholes option-pricing model and recognizes this value as an expense over the vesting periods. Under this standard, recognition of expense for stock options is applied to all options granted after the beginning of the year of adoption. Under SFAS No. 123, related stock option expense was \$2.1 million and \$1.0 million during the three months ended March 31, 2005 and 2004, respectively. Additionally, the Company awards restricted stock and recognizes this value as an expense over the vesting periods. Related restricted stock compensation expense was \$2.2 million and \$1.6 million for the three months ended March 31, 2005 and 2004, respectively. The expense is included in general and administrative expenses in the accompanying consolidated statements of operations. Prior to 2002, the Company followed the intrinsic method set forth in APB Opinion 25, *Accounting for Stock Issued to Employees*.

Had compensation costs for the Company's stock-based compensation plans been determined based on the fair value at the grant dates for awards prior to 2002 consistent with the method of SFAS No. 123, the Company's pro forma net income available to common stockholders would have been (dollars in thousands):

	For the Three Months Ended March 31,	
	2005	2004
Reduction to net income	\$ 183	\$ 348
Adjusted net income available to common stockholders	\$ 44,801	\$ 14,451
Adjusted earnings per common share:		
Basic	\$ 0.54	\$ 0.18
Diluted	\$ 0.52	\$ 0.17

*New Accounting Pronouncements.* In December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 123R, *Share-Based Payment* ("SFAS 123R"). This Statement is a revision of FASB Statement No. 123, *Accounting for Stock-Based Compensation*. This Statement establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods or services. It also addresses transactions in which an entity incurs liabilities in exchange for goods or services that are based on the fair value of the entity's equity instruments or that may be settled by the issuance of those equity instruments. This Statement focuses primarily on accounting for transactions in which an entity obtains employee services in share-based payment transactions. SFAS 123R is effective for public companies for annual periods beginning after June 15, 2005. The adoption of SFAS 123R will require the unamortized portion of any options issued prior to 2002 to be amortized over the remaining life of those options. The adoption of SFAS 123R will not impact the Company's financial position, results of operations or cash flows because all options issued prior to 2002 will have been fully amortized.



**AMB PROPERTY CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**3. Real Estate Acquisition and Development Activity**

During the three months ended March 31, 2005, the Company acquired six industrial buildings, aggregating approximately 0.8 million square feet for a total expected investment of \$77.8 million, through three of the Company's co-investment joint ventures. Additional acquisition activity in the quarter ended March 31, 2005 included the purchase of an approximate 43% unconsolidated equity interest in G.Accion, one of Mexico's largest real estate companies, for \$46.1 million. During the three months ended March 31, 2004, the Company acquired seven industrial buildings, aggregating approximately 1.3 million square feet for a total expected investment of \$134.2 million, of which the Company acquired two industrial buildings aggregating approximately 0.3 million square feet through two of the Company's co-investment joint ventures, for a total expected investment of \$32.7 million.

For the quarter ended March 31, 2005, the Company initiated six new industrial development projects in North America with a total expected investment of \$60.4 million, aggregating approximately 0.6 million square feet, and one new industrial development project in Amsterdam with a total expected investment of \$29.6 million, aggregating approximately 0.2 million square feet. For the three months ended March 31, 2004, the Company initiated five new industrial development projects in North America with a total expected investment of \$69.5 million, aggregating approximately 1.1 million square feet and one new industrial development in Japan with a total expected investment of \$82.5 million, aggregating approximately 0.7 million square feet. During the three months ended March 31, 2005, the Company completed two industrial buildings with a total expected investment at \$16.8 million, aggregating approximately 0.2 million square feet.

As of March 31, 2005, the Company had 35 industrial projects in its development pipeline, which will total approximately 9.6 million square feet, and will have an aggregate estimated investment of \$881.2 million upon completion. Four of these industrial projects, with a total of 1.2 million square feet and an aggregate estimated investment of \$55.0 million upon completion, are held in unconsolidated joint ventures. The Company has an additional four development projects available for sale, which will total approximately 0.6 million square feet, and has an aggregate estimated investment of \$26.9 million upon completion. As of March 31, 2005, the Company and its Development Alliance Partners had funded an aggregate of \$594.4 million and needed to fund an estimated additional \$286.8 million in order to complete current and planned projects. The Company's development pipeline currently includes projects expected to be completed through the first quarter of 2008.

**4. Gains from Dispositions of Real Estate, Development Sales and Discontinued Operations**

*Gains from Dispositions of Real Estate Interests.* On December 31, 2004, the Company contributed \$71.5 million in operating properties, consisting of eight industrial buildings, aggregating approximately 1.3 million square feet, to its newly formed unconsolidated co-investment joint venture, AMB-SGP Mexico, LLC. The Company recognized a total gain of \$7.2 million on the contribution, representing the partial sale of the Company's interests in the contributed properties acquired by the third-party investors for cash. Of this amount, the Company recognized \$2.0 million in development profits in the fourth quarter of 2004. This amount is classified under development profits, net of taxes on the consolidated statement of operations. For the three months ended March 31, 2005, the Company recognized a gain of \$1.3 million from disposition of real estate interests, representing the additional value received from the contribution of properties to AMB-SGP Mexico, LLC.

*Development Sales and Contributions.* For the three months ended March 31, 2005, the Company sold two land parcels and one development project, aggregating approximately 24,000 square feet, as part of our development-for-sale program, for an aggregate price of \$42.9 million, resulting in an after-tax gain of \$17.9 million, of which \$9.8 million was the joint venture partners' share. For the three months ended March 31, 2004, no such sales were initiated by the Company.

**AMB PROPERTY CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

*Discontinued Operations.* The Company reported its property divestitures as discontinued operations separately as prescribed under the provisions of SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (“SFAS No. 144”). During the three months ended March 31, 2005, the Company divested itself of 24 industrial buildings, aggregating approximately 1.5 million square feet, for an aggregate price of \$142.1 million, with a resulting net gain of \$27.9 million. During the three months ended March 31, 2004, the Company divested itself of one industrial building, aggregating approximately 48,000 square feet, for an aggregate price of \$5.0 million, with a resulting net loss of \$0.3 million.

*Properties Held for Divestiture.* As of March 31, 2005, the Company held for divestiture eight industrial buildings and six undeveloped land parcels with an aggregate net book value of \$49.5 million. These properties either are not in the Company’s core markets or do not meet its current strategic objectives, or are included as part of its development-for-sale program. The divestitures of the properties are subject to negotiation of acceptable terms and other customary conditions. Properties held for divestiture are stated at the lower of cost or estimated fair value less costs to sell.

The following summarizes the condensed results of operations of the properties held for divestiture and sold under SFAS No. 144 (dollars in thousands):

	For the Three Months Ended March 31,	
	2005	2004
Rental revenues	\$ 3,996	\$ 8,265
Straight-line rents and amortization of lease intangibles	136	403
Property operating expenses	(748)	(1,365)
Real estate taxes	(621)	(1,259)
Depreciation and amortization	(638)	(2,393)
Other income and expenses, net	15	46
Interest, including amortization	(407)	(609)
Joint venture partners’ share of income	(319)	(555)
Limited partnership unitholders’ share of income	(75)	(138)
Income attributable to discontinued operations	<u>\$ 1,339</u>	<u>\$ 2,395</u>

As of March 31, 2005 and December 31, 2004, assets and liabilities attributable to properties held for divestiture under the provisions of SFAS No. 144 consisted of the following (dollars in thousands):

	March 31, 2005	December 31, 2004
Accounts receivable, net	\$ 874	\$ 878
Other assets	\$ 153	\$ 202
Accounts payable and other liabilities	\$ 908	\$ 944

**5. Mortgage and Loan Receivables**

Through a wholly-owned subsidiary, the Company holds a mortgage loan receivable on AMB Pier One, LLC, an unconsolidated joint venture. The Company also holds a loan receivable on G.Accion, an unconsolidated investment. At December 31, 2004, the Company also held a mortgage receivable from a prior

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year property sale, which was repaid during the first quarter of 2005. The Company's mortgage and loan receivables at March 31, 2005 and December 31, 2004 consisted of the following (dollars in thousands):

Mortgage and Loan Receivables	Market	Maturity	March 31, 2005	December 31, 2004	Rate	Ownership Percentage(1)
1. Pier 1	SF Bay Area	May 2026	\$ 12,910	\$ 12,938	13.0%	100%
2. G.Accion	Various	November 2006	8,800	—	12.0%	43%
3. Platinum Distribution Center	No. New Jersey	N/A	—	800	12.0%	20%
Total Mortgage and Loan Receivables			<u>\$ 21,710</u>	<u>\$ 13,738</u>		

(1) Represents the Company's ownership percentage in the mortgage and loan receivables.

**6. Debt**

As of March 31, 2005 and December 31, 2004, debt consisted of the following (dollars in thousands):

	March 31, 2005	December 31, 2004
Wholly-owned secured debt, varying interest rates from 0.7% to 10.4%, due April 2005 to October 2017 (weighted average interest rate of 5.1% and 5.3% at March 31, 2005 and December 31, 2004, respectively)	\$ 509,268	\$ 484,929
Consolidated joint venture secured debt, varying interest rates from 3.5% to 9.4%, due August 2005 to November 2022 (weighted average interest rates of 6.4% and 6.4% at March 31, 2005 and December 31, 2004, respectively)	1,394,850	1,396,829
Unsecured senior debt securities, varying interest rates from 3.5% to 8.0%, due June 2005 to June 2018 (weighted average interest rates of 6.6% and 6.6% at March 31, 2005 and December 31, 2004, respectively)	1,003,940	1,003,940
Unsecured debt, due June 2013 and November 2015, interest rate of 7.5%	8,869	9,028
Unsecured credit facilities, variable interest rate, due May 2006 to June 2007 (weighted average interest rates of 2.0% and 1.9% at March 31, 2005 and December 31, 2004, respectively)	422,616	351,699
Total debt before unamortized premiums	3,339,543	3,246,425
Unamortized premiums	11,584	10,766
Total consolidated debt	<u>\$ 3,351,127</u>	<u>\$ 3,257,191</u>

Secured debt generally requires monthly principal and interest payments. The secured debt is secured by deeds of trust or mortgages on certain properties and is generally non-recourse. As of March 31, 2005 and December 31, 2004, the total gross investment book value of those properties securing the debt was \$3.0 billion and \$3.3 billion, respectively, including \$2.3 billion and \$2.4 billion, respectively, in consolidated joint ventures. As of March 31, 2005, \$1.8 billion of the secured debt obligations bear interest at fixed rates with a weighted average interest rate of 6.4% while the remaining \$119.4 million bear interest at variable rates (with a weighted average interest rate of 1.6%). The secured debt has various covenants. Management believes that the Company and the Operating Partnership were in compliance with their financial covenants as of March 31, 2005. As of March 31, 2005, the Company had certain non-recourse, secured loans, which are cross-collateralized by multiple properties.

As of March 31, 2005, the Operating Partnership had issued an aggregate of approximately \$1.0 billion in unsecured senior debt securities, which bore a weighted average interest rate of 6.6% and had an average term of 4.3 years. These unsecured senior debt securities include \$400.0 million in notes issued in June 1998,

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\$100.0 million of which are putable and callable in June 2005, \$400.0 million of medium-term notes, which were issued under the Operating Partnership's 2000 medium-term note program, and \$225.0 million of medium-term notes, which were issued under the Operating Partnership's 2002 medium-term note program. \$21.1 million of the notes issued under the 2002 medium-term note program were cancelled in December 2004. As of March 31, 2005, the Operating Partnership's 2002 medium-term note program had a remaining capacity of \$175.0 million. The Operating Partnership intends to continue to issue medium-term notes, guaranteed by the Company, under its 2002 program from time to time and as market conditions permit. The unsecured senior debt securities are subject to various covenants. Management believes that the Company and the Operating Partnership were in compliance with their financial covenants as of March 31, 2005.

On June 1, 2004, the Operating Partnership completed the early renewal of its senior unsecured revolving line of credit in the amount of \$500.0 million. The Company remains a guarantor of the Operating Partnership's obligations under the credit facility. The three-year credit facility includes a multi-currency component under which up to \$250.0 million can be drawn in Yen, Euros or British Pounds Sterling. The line, which matures in June 2007 and carries a one-year extension option, can be increased up to \$700.0 million upon certain conditions, and replaces the Operating Partnership's previous \$500.0 million credit facility that was to mature in December 2005. The rate on the borrowings is generally LIBOR plus a margin, based on the Operating Partnership's long-term debt rating, which is currently 60 basis points with an annual facility fee of 20 basis points, based on the current credit rating of the Operating Partnership's long-term debt. The Operating Partnership uses its unsecured credit facility principally for acquisitions, funding development activity and general working capital requirements. The total amount available under the credit facility fluctuates based upon the borrowing base, as defined in the agreement governing the credit facility, which is generally based upon the value of the Company's unencumbered properties. As of March 31, 2005, the outstanding balance on the credit facility was \$214.7 million and the remaining amount available was \$271.1 million, net of outstanding letters of credit of \$14.2 million (excluding the additional \$200.0 million of potential additional capacity). The outstanding balance included borrowings denominated in Euros and Yen, which, using the exchange rate in effect on March 31, 2005, would equal approximately \$98.0 million and \$45.7 million in U.S. dollars, respectively. The revolving credit facility contains customary and other affirmative covenants, including compliance with financial reporting requirements and maintenance of specified financial ratios and negative covenants, including limitations on the incurrence of liens and limitations on mergers or consolidations. Management believes that the Company and the Operating Partnership were in compliance with their financial covenants at March 31, 2005. As of March 31, 2005, the Company had an additional outstanding balance of \$32.4 million on other credit facilities.

On June 29, 2004, AMB Japan Finance Y.K., a subsidiary of the Operating Partnership, entered into an unsecured revolving credit agreement providing for loans or letters of credit in a maximum principal amount outstanding at any time of up to 24 billion Yen, which, using the exchange rate in effect on March 31, 2005, equaled approximately \$224.0 million U.S. dollars. The Company, along with the Operating Partnership, guarantees the obligations of AMB Japan Finance Y.K. under the revolving credit facility, as well as the obligations of any other entity in which the Operating Partnership directly or indirectly owns an ownership interest, and which is selected from time to time to be a borrower under and pursuant to the revolving credit agreement. The borrowers intend to use the proceeds from the facility to fund the acquisition and development of properties and for other real estate purposes in Japan. Generally, borrowers under the revolving credit facility have the option to secure all or a portion of the borrowings under the revolving credit facility with certain real estate assets or equity in entities holding such real estate assets. The revolving credit facility matures in June 2007 and has a one-year extension option, which is subject to the satisfaction of certain conditions and the payment of an extension fee equal to 0.25% of the outstanding commitments under the facility at that time. The rate on the borrowings is generally TIBOR plus a margin, which is based on the current credit rating of the Operating Partnership's long-term debt and is currently 60 basis points. In addition, there is an annual facility fee, payable in quarterly amounts, which is based on the credit rating of the

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Operating Partnership's long-term debt, and is currently 20 basis points of the outstanding commitments under the facility. As of March 31, 2005, the outstanding balance on this credit facility, using the exchange rate in effect on March 31, 2005, was \$175.5 million in U.S. dollars. The revolving credit facility contains customary and other affirmative covenants, including financial reporting requirements and maintenance of specified financial ratios, and negative covenants, including limitations on the incurrence of liens and limitations on mergers or consolidations. Management believes that the Company and the Operating Partnership were in compliance with their financial covenants at March 31, 2005.

On November 24, 2004, AMB Tokai TMK, a Japanese subsidiary of the Operating Partnership, entered into a secured multi-advance project financing, providing for loans in a maximum principal amount outstanding at any time of up to 20 billion Yen, which, using the exchange rate in effect on March 31, 2005, equaled approximately \$186.7 million U.S. dollars. The financing agreement is among AMB Tokai TMK, the Company, the Operating Partnership, Sumitomo Mitsui Banking Corporation ("Sumitomo") and a syndicate of banks. The Company and the Operating Partnership, jointly and severally guarantee AMB Tokai TMK's obligations under the financing agreement, pursuant to a guaranty of payment executed in connection with the project financing. The financing is secured by a mortgage on certain real property located in Tokai, Tokyo, Japan, and matures on October 31, 2006 with a one-year extension option. The rate on the borrowings is generally TIBOR plus a margin, which is based on the credit rating of the Operating Partnership's long-term debt and is currently 60 basis points per annum, except that AMB Tokai TMK has purchased from Sumitomo an interest rate swap, which has fixed the interest rate payable on a principal amount equal to 13 billion Yen at 1.32% per annum plus the applicable margin. In addition, there is an annual commitment fee based on unused commitments, payable quarterly, which is based on the credit rating of the Operating Partnership's long-term debt, and is currently 20 basis points of the amount of unused commitments. The financing agreement contains customary and other affirmative covenants, including financial reporting requirements and maintenance of specified financial ratios, and negative covenants, including limitations on the incurrence of liens and limitations on mergers or consolidations. In addition, Sumitomo, AMB Tokai TMK and the Operating Partnership signed a commitment letter on November 24, 2004, pursuant to which Sumitomo committed to purchase bonds that may be issued by AMB Tokai TMK in an amount between 10 billion Yen and 15 billion Yen (such amount to be determined by AMB Tokai TMK). The bonds would be secured by the AMB Ohta Distribution Center and would generally accrue interest at a rate of TIBOR plus 1.10% per annum; because the swap purchased by AMB Tokai TMK from Sumitomo is coterminous with the maturity date of the proposed bonds, AMB Tokai TMK will have fixed the interest rate payable on, in general, a principal amount equal to 13 billion Yen at 2.42% per annum. The bonds, if issued, would mature on October 31, 2012. As of March 31, 2005, the outstanding balance on this financing agreement was 16.5 billion Yen, which, using the exchange rate in effect on March 31, 2005, equaled approximately \$154.0 million U.S. dollars.

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As of March 31, 2005, the scheduled maturities of the Company's total debt, excluding unamortized debt premiums, were as follows (dollars in thousands):

	Wholly- owned Secured Debt	Consolidated Joint Venture Secured Debt	Unsecured Senior Debt Securities	Unsecured Debt	Credit Facilities	Total
2005	\$ 41,794	\$ 52,372	\$ 250,000	\$ 488	\$ —	\$ 344,654
2006	80,812	73,060	75,000	698	32,356	261,926
2007	16,535	68,301	75,000	752	390,260	550,848
2008	41,756	174,701	175,000	810	—	392,267
2009	5,699	131,877	100,000	873	—	238,449
2010	71,521	149,934	75,000	941	—	297,396
2011	77,180	412,155	75,000	1,014	—	565,349
2012	151,962	177,969	—	1,093	—	331,024
2013	2,307	117,346	53,940	920	—	174,513
2014	12,903	3,777	—	616	—	17,296
Thereafter	6,799	33,358	125,000	664	—	165,821
Total	<u>\$ 509,268</u>	<u>\$ 1,394,850</u>	<u>\$ 1,003,940</u>	<u>\$ 8,869</u>	<u>\$ 422,616</u>	<u>\$ 3,339,543</u>

**7. Minority Interests in Consolidated Joint Ventures and Preferred Units**

Minority interests in the Company represent the limited partnership interests in the Operating Partnership, limited partnership interests in AMB Property II, L.P. and interests held by certain third parties in several real estate joint ventures, aggregating approximately 44.2 million square feet, which are consolidated for financial reporting purposes. Such investments are consolidated because the Company exercises significant rights over major operating decisions such as approval of budgets, selection of property managers, asset management, investment activity and changes in financing. These joint venture investments do not meet the variable interest entity criteria under FASB Interpretation No. 46R, *Consolidation of Variable Interest Entities*.

Through the Operating Partnership, the Company enters into co-investment joint ventures with institutional investors. The Company's co-investment joint ventures are engaged in the acquisition, ownership, operation, management and, in some cases, the renovation, expansion and development of industrial buildings in target markets nationwide.

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The Company's consolidated co-investment joint ventures' total investment and property debt in properties at March 31, 2005 and December 31, 2004 (dollars in thousands) were:

Co-investment Joint Venture	Joint Venture Partner	Company's Ownership Percentage	Total Investment in Real Estate(7)		Secured Debt(8)	
			March 31, 2005	December 31, 2004	March 31, 2005	December 31, 2004
AMB/Erie, L.P.	Erie Insurance Company and affiliates	50%	\$ 97,804	\$ 149,244	\$ 41,225	\$ 50,338
AMB Institutional Alliance Fund I, L.P.	AMB Institutional Alliance REIT I, Inc.(1)	21%	417,791	415,191	222,942	223,704
AMB Partners II, L.P.	City and County of San Francisco Employees' Retirement System	20%	525,096	516,200	263,097	264,315
AMB-SGP, L.P.	Industrial JV Pte Ltd(2)	50%	434,493	418,129	244,253	245,454
AMB Institutional Alliance Fund II, L.P.	AMB Institutional Alliance REIT II, Inc.(3)	20%	495,209	492,687	236,801	237,798
AMB-AMS, L.P.(4)	PMT, SPW and TNO(5)	39%	125,551	100,043	59,514	44,406
AMB Institutional Alliance Fund III, L.P.	AMB Institutional Alliance REIT III, Inc.(6)	20%	543,078	523,037	257,259	258,164
			<u>\$ 2,639,022</u>	<u>\$ 2,614,531</u>	<u>\$ 1,325,091</u>	<u>\$ 1,324,179</u>

- (1) Comprised of 16 institutional investors as stockholders as of March 31, 2005.
- (2) A subsidiary of the real estate investment subsidiary of the Government of Singapore Investment Corporation.
- (3) Comprised of 13 institutional investors as stockholders and one third-party limited partner as of March 31, 2005.
- (4) AMB-AMS, L.P. is a co-investment partnership with three Dutch pension funds advised by Mn Services NV.
- (5) PMT is Stichting Pensioenfonds Metaal en Techniek, SPW is Stichting Pensioenfonds voor de Woningcorporaties and TNO is Stichting Pensioenfonds TNO.
- (6) AMB Institutional Alliance Fund III, L.P. is an open-ended co-investment partnership formed in 2004 with institutional investors.
- (7) The Company also had other consolidated joint ventures with total investments in real estate of \$381.3 million and \$370.0 million at March 31, 2005 and December 31, 2004, respectively.
- (8) The Company also had other consolidated joint ventures with secured debt of \$77.9 million and \$79.9 million at March 31, 2005 and December 31, 2004, respectively.

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The following table distinguishes the minority interest as of March 31, 2005 and December 31, 2004 (dollars in thousands):

	March 31, 2005	December 31, 2004
Joint Venture Partners	\$ 884,188	\$ 828,622
Limited Partners in the Operating Partnership	86,621	86,587
Series J preferred units (liquidation preference of \$40,000)	38,883	38,883
Series K preferred units (liquidation preference of \$40,000)	38,932	38,932
Held through AMB Property II, L.P.:		
Class B Limited Partners	2,756	2,739
Series D preferred units (liquidation preference of \$79,767)	77,684	77,684
Series E preferred units (liquidation preference of \$11,022)	10,788	10,788
Series F preferred units (liquidation preference of \$10,057)	9,900	9,900
Series H preferred units (liquidation preference of \$42,000)	40,912	40,912
Series I preferred units (liquidation preference of \$25,500)	24,800	24,800
Series N preferred units (liquidation preference of \$36,479)	36,479	36,479
<b>Total minority interests</b>	<b>\$ 1,251,943</b>	<b>\$ 1,196,326</b>

The following table distinguishes the minority interests' share of income, including minority interests' share of development profits, but excluding minority interests' share of discontinued operations for the three months ended March 31, 2005 and 2004 (dollars in thousands):

	For the Three Months Ended March 31,	
	2005	2004
Joint Venture Partners' share of income	\$ 11,284	\$ 8,585
Joint Venture Partners' share of development profits	9,837	—
Common limited partners in the Operating Partnership	341	702
Series J preferred units (liquidation preference of \$40,000)	795	795
Series K preferred units (liquidation preference of \$40,000)	795	795
Held through AMB Property II, L.P.:		
Class B common limited partnership units	11	29
Series D preferred units (liquidation preference of \$79,767)	1,545	1,545
Series E preferred units (liquidation preference of \$11,022)	214	214
Series F preferred units (liquidation preference of \$10,057)	200	200
Series H preferred units (liquidation preference of \$42,000)	853	853
Series I preferred units (liquidation preference of \$25,500)	510	510
Series N preferred units (liquidation preference of \$36,479)	456	—
<b>Total minority interests' share of income</b>	<b>\$ 26,841</b>	<b>\$ 14,228</b>

The Company has consolidated joint ventures that have finite lives under the terms of the partnership agreements. As of March 31, 2005 and December 31, 2004, the aggregate book value of the minority interests in the accompanying consolidated balance sheets was \$884.2 million and \$828.6 million, respectively, and the Company believes that the aggregate settlement value of these interests were approximately \$1,089.9 million and \$997.6 million, respectively. However, there can be no assurance that the aggregate settlement value of the interests will be as such. The aggregate settlement value is based on the estimated liquidation values of the assets and liabilities and the resulting proceeds that the Company would distribute to its joint venture partners upon dissolution, as required under the terms of the respective partnership agreements. There can be no assurance that the estimated liquidation values of the assets and liabilities and the resulting proceeds that the Company distributes upon dissolution will be the same as the actual liquidation values of such assets, liabilities and proceeds distributed upon dissolution. Subsequent changes to the estimated fair values of the assets and liabilities of the consolidated joint ventures will affect the Company's estimate of the aggregate settlement



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value. The partnership agreements do not limit the amount that the minority partners would be entitled to in the event of liquidation of the assets and liabilities and dissolution of the respective partnerships.

**8. Investments in Unconsolidated Joint Ventures**

The Company's investment in unconsolidated joint ventures at March 31, 2005 and December 31, 2004 totaled \$105.1 million and \$55.2 million, respectively. The Company's unconsolidated joint ventures' net equity investments at March 31, 2005 and December 31, 2004 (dollars in thousands) were:

Unconsolidated Joint Ventures	Market	Square Feet	March 31, 2005	December 31, 2004	Company's Ownership Percentage
<b>Co-Investment Joint Ventures</b>					
AMB-SGP Mexico, LLC	Various	1,256,165	\$ 10,839	\$ 9,467	20%
<b>Other Industrial Operating Joint Ventures</b>		9,035,939	42,188	41,371	52%
<b>Other Industrial Development Joint Ventures</b>		1,209,267	6,007	4,328	49%
<b>Other Investments — G.Accion</b>		N/A	46,093	—	43%
<b>Total Unconsolidated Joint Ventures</b>		<u>11,501,371</u>	<u>\$ 105,127</u>	<u>\$ 55,166</u>	45%

On December 31, 2004, the Company formed AMB-SGP Mexico, LLC, a joint venture with Industrial (Mexico) JV Pte Ltd, a real estate investment subsidiary of the Government of Singapore Investment Corporation, in which the Company retained a 20% interest. The Company contributed \$71.5 million in operating properties, consisting of eight industrial buildings, aggregating approximately 1.3 million square feet, to this fund. The Company recognized a gain of \$7.2 million on the contribution, representing the portion of its interest in the contributed properties acquired by the third-party investors for cash. For the three months ended March 31, 2005, the Company recognized a gain of \$1.3 million from disposition of real estate interests, representing the additional value received from the contribution of properties to AMB-SGP Mexico, LLC. Under the agreements governing the joint ventures, the Company and the other parties to the joint venture may be required to make additional capital contributions and, subject to certain limitations, the joint ventures may incur additional debt.

The Company also has a 0.1% unconsolidated equity interest (with an approximate 33% economic interest) in AMB Pier One, LLC, a joint venture related to redevelopment of the Company's office space in San Francisco. The investment is not consolidated because the Company does not exercise significant control over major operating decisions such as approval of budgets, selection of property managers, investment activity and changes in financing. The Company has an option to purchase the remaining equity interest beginning January 1, 2007 and expiring December 31, 2009, based on the fair market value as stipulated in the operating agreement.

**9. Stockholders' Equity**

Holders of common limited partnership units of the Operating Partnership and class B common limited partnership units of AMB Property II, L.P. have the right, commencing generally on or after the first anniversary of the holder becoming a limited partner of the Operating Partnership or AMB Property II, L.P., as applicable (or such other date agreed to by the Operating Partnership or AMB Property II, L.P. and the applicable unit holders), to require the Operating Partnership or AMB Property II, L.P., as applicable, to redeem part or all of their common units or class B common limited partnership units, as applicable, for cash (based upon the fair market value, as defined in the applicable partnership agreement, of an equivalent number of shares of common stock of the Company at the time of redemption) or the Operating Partnership or AMB Property II, L.P. may, in its respective sole and absolute discretion (subject to the limits on ownership and transfer of common stock set forth in the Company's charter), elect to have the Company

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exchange those common units or class B common limited partnership units, as applicable, for shares of the Company's common stock on a one-for-one basis, subject to adjustment in the event of stock splits, stock dividends, issuance of certain rights, certain extraordinary distributions and similar events. With each redemption or exchange of the Operating Partnership's common units, the Company's percentage ownership in the Operating Partnership will increase. Common limited partners and class B common limited partners may exercise this redemption right from time to time, in whole or in part, subject to certain limitations. During the three months ended March 31, 2005, the Operating Partnership redeemed 26,281 of its common limited partnership units for an equivalent number of shares of the Company's common stock.

The Company has authorized 100,000,000 shares of preferred stock for issuance, of which the following series were designated as of March 31, 2005: 1,595,337 shares of series D preferred; 220,440 shares of series E cumulative redeemable preferred; 267,439 shares of series F cumulative redeemable preferred; 840,000 shares of series H cumulative redeemable preferred; 510,000 shares of series I cumulative redeemable preferred; 800,000 shares of series J cumulative redeemable preferred; 800,000 shares of series K cumulative redeemable preferred; 2,300,000 shares of series L cumulative redeemable preferred; and 2,300,000 shares of series M cumulative redeemable preferred.

The following table sets forth the dividends and distributions paid per share or unit:

Paying Entity	Security	For the Three Months Ended March 31,	
		2005	2004
AMB Property Corporation	Common stock	\$0.440	\$0.425
AMB Property Corporation	Series L preferred stock	\$0.406	\$0.406
AMB Property Corporation	Series M preferred stock	\$0.422	\$0.422
Operating Partnership	Common limited partnership units	\$0.440	\$0.425
Operating Partnership	Series J preferred units	\$0.994	\$0.994
Operating Partnership	Series K preferred units	\$0.994	\$0.994
Operating Partnership	Series L preferred units	\$0.406	\$0.406
Operating Partnership	Series M preferred units	\$0.422	\$0.422
AMB Property II, L.P.	Class B common limited partnership units	\$0.440	\$0.425
AMB Property II, L.P.	Series D preferred units	\$0.969	\$0.969
AMB Property II, L.P.	Series E preferred units	\$0.969	\$0.969
AMB Property II, L.P.	Series F preferred units	\$0.994	\$0.994
AMB Property II, L.P.	Series H preferred units	\$1.016	\$1.016
AMB Property II, L.P.	Series I preferred units	\$1.000	\$1.000
AMB Property II, L.P.	Series N preferred units	\$0.625	n/a

**10. Income Per Share**

The Company's only dilutive securities outstanding for the three months ended March 31, 2005 and 2004 were stock options and restricted stock granted under its stock incentive plans. The effect on income per share

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was to increase weighted average shares outstanding. Such dilution was computed using the treasury stock method.

	For the Three Months Ended March 31,	
	2005	2004
<b>Weighted Average Common Shares</b>		
Basic	83,133,730	81,691,434
Stock options and restricted stock	<u>3,382,965</u>	<u>3,170,531</u>
Diluted weighted average common shares	<u><u>86,516,695</u></u>	<u><u>84,861,965</u></u>

**11. Segment Information**

The Company mainly operates industrial properties and manages its business by markets. Industrial properties represent more than 99.5% of the Company's portfolio by rentable square feet and consist primarily of warehouse distribution facilities suitable for single or multiple customers, and are typically comprised of multiple buildings that are leased to customers engaged in various types of businesses. The Company's geographic markets for industrial properties are managed separately because each market requires different operating, pricing and leasing strategies. The remaining 0.5% of the Company's portfolio is comprised of retail and other properties located in Southeast Florida and Atlanta. The Company does not separately manage its retail operations by market. Retail properties are generally leased to one or more anchor customers, such as grocery and drug stores, and various retail businesses. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company evaluates performance based upon property net operating income of the combined properties in each segment.

The other domestic target markets category includes Austin, Baltimore/ Washington D.C., Boston and Minneapolis. The other domestic non-target markets category captures all of the Company's other U.S. markets, except for those markets listed individually in the table. The international target markets

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category includes France, Germany, Japan, Mexico and the Netherlands. Summary information for the reportable segments is as follows (dollars in thousands):

Segments	Rental Revenues		Property NOI(1)	
	For the Three Months		For the Three Months	
	Ended March 31,		Ended March 31,	
	2005	2004	2005	2004
Industrial domestic hub and gateway markets:				
Atlanta	\$ 5,457	\$ 7,695	\$ 4,237	\$ 6,143
Chicago	13,653	11,059	9,206	7,364
Dallas/ Fort Worth	4,081	3,865	2,808	2,599
Los Angeles	25,480	24,864	20,157	19,947
Northern New Jersey/ New York	19,542	13,786	13,639	8,993
San Francisco Bay Area	21,921	23,314	17,435	18,636
Miami	8,366	8,315	5,764	5,918
Seattle	10,838	10,379	8,486	8,156
On-Tarmac	13,793	14,261	7,970	7,864
Total industrial domestic hub markets	123,131	117,538	89,702	85,620
Other domestic target markets	28,335	26,938	19,991	19,330
Other domestic non-target markets	9,311	7,542	7,010	5,433
International target markets	6,929	5,951	5,554	4,721
Straight-line rents and amortization of lease intangibles	4,497	4,168	4,497	4,168
Total retail and other markets	985	1,739	636	1,003
Discontinued operations	(4,132)	(8,668)	(2,763)	(6,044)
Total	<u>\$ 169,056</u>	<u>\$ 155,208</u>	<u>\$ 124,627</u>	<u>\$ 114,231</u>

- (1) Property net operating income (“NOI”) is defined as rental revenue, including reimbursements, less property operating expenses, which excludes depreciation, amortization, general and administrative expenses and interest expense. For a reconciliation of NOI to net income, see the table below.

The Company considers NOI to be an appropriate supplemental performance measure because NOI reflects the operating performance of the Company’s real estate portfolio on a segment basis, and the Company uses NOI to make decisions about resource allocations and to assess regional property level performance. However, NOI should not be viewed as an alternative measure of the Company’s financial performance since it does not reflect general and administrative expenses, interest expense, depreciation and amortization costs, capital expenditures and leasing costs, or trends in development and construction activities that could materially impact the Company’s results from operations. Further, the Company’s NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating NOI.

**AMB PROPERTY CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The following table is a reconciliation from NOI to reported net income, a financial measure under GAAP:

	For the Three Months Ended March 31,	
	2005	2004
Property NOI	\$ 124,627	\$ 114,231
Private capital income	3,318	2,429
Depreciation and amortization	(43,485)	(37,255)
General and administrative	(18,799)	(14,567)
Fund costs	(364)	(309)
Equity in earnings of unconsolidated joint ventures	1,242	1,709
Other income and expenses, net	(566)	1,481
Gains from dispositions of real estate	1,301	—
Development profits, net of taxes	17,949	—
Interest, including amortization	(40,896)	(39,018)
Total minority interests' share of income	(26,841)	(14,228)
Total discontinued operations	29,281	2,109
Net income	<u>\$ 46,767</u>	<u>\$ 16,582</u>

The Company's total assets by market were:

	Total Assets as of	
	March 31, 2005	December 31, 2004
Industrial domestic hub and gateway markets:		
Atlanta	\$ 186,536	\$ 204,554
Chicago	506,105	479,919
Dallas/ Fort Worth	144,375	143,953
Los Angeles	894,630	922,401
Northern New Jersey/ New York	810,381	775,784
San Francisco Bay Area	776,656	788,120
Miami	367,427	363,694
Seattle	370,976	377,142
On-Tarmac	257,546	239,377
Total industrial domestic hub markets	4,314,632	4,294,944
Other domestic target markets	750,569	825,930
Other non-target markets and other	302,275	308,428
International target markets	744,610	684,184
Total retail and other markets	8,777	15,915
Investments in unconsolidated joint ventures	105,127	55,166
Non-segment assets(1)	329,094	202,376
Total assets	<u>\$ 6,555,084</u>	<u>\$ 6,386,943</u>

(1) Non-segment assets consist of corporate assets including cash, investments in unconsolidated joint ventures and mortgages receivable.

**AMB PROPERTY CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**12. Commitments and Contingencies**

***Commitments***

*Lease Commitments.* The Company holds operating ground leases on land parcels at its on-tarmac facilities, leases on office spaces for corporate use, and a leasehold interest that it holds for investment purposes. The remaining lease terms are from two to 58 years. Operating lease payments are being amortized ratably over the terms of the related leases.

*Standby Letters of Credit.* As of March 31, 2005, the Company had provided approximately \$26.8 million in letters of credit, of which \$14.2 million was provided under the Operating Partnership's \$500.0 million unsecured credit facility. The letters of credit were required to be issued under certain ground lease provisions, bank guarantees and other commitments.

*Guarantees.* Other than parent guarantees associated with the unsecured debt of the Operating Partnership, as of March 31, 2005, the Company had outstanding guarantees in the aggregate amount of \$33.6 million in connection with certain acquisitions and lease obligations of which \$7.9 million was backed by standby letters of credit. As of March 31, 2005, the Company guaranteed \$2.8 million and \$4.5 million on outstanding loans for one of our consolidated joint ventures and two of our unconsolidated joint ventures, respectively. Additionally, the Company provided a take out guarantee after the completion of construction on the aggregate construction loan amount of \$30.2 million, if permanent financing can not be obtained upon stabilization for two of its unconsolidated joint ventures, of which \$23.0 million was outstanding as of March 31, 2005.

*Performance and Surety Bonds.* As of March 31, 2005, the Company had outstanding performance and surety bonds in an aggregate amount of \$1.2 million. These bonds were issued in connection with certain of its development projects and were posted to guarantee certain tax obligations and the construction of certain real property improvements and infrastructure, such as grading, sewers and streets. Performance and surety bonds are commonly required by public agencies from real estate developers. Performance and surety bonds are renewable and expire upon the payment of the taxes due or the completion of the improvements and infrastructure.

*Promoted Interests and Other Contractual Obligations.* Upon the achievement of certain return thresholds and the occurrence of certain events, the Company may be obligated to make payments to certain development joint venture partners pursuant to the terms and provisions of their contractual agreements with the Operating Partnership. From time to time in the normal course of the Company's business, the Company enters into various contracts with third parties that may obligate it to make payments or perform other obligations upon the occurrence of certain events.

***Contingencies***

*Litigation.* In the normal course of business, from time to time, the Company may be involved in legal actions relating to the ownership and operations of its properties. Management does not expect that the liabilities, if any, that may ultimately result from such legal actions will have a material adverse effect on the consolidated financial position, results of operations or cash flows of the Company.

*Environmental Matters.* The Company monitors its properties for the presence of hazardous or toxic substances. The Company is not aware of any environmental liability with respect to the properties that would have a material adverse effect on the Company's business, assets or results of operations. However, there can be no assurance that such a material environmental liability does not exist. The existence of any such material environmental liability would have an adverse effect on the Company's results of operations and cash flow. The Company carries environmental insurance and believes that the policy terms, conditions, limits and

**AMB PROPERTY CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

deductibles are adequate and appropriate under the circumstances, given the relative risk of loss, the cost of such coverage and current industry practice.

*General Uninsured Losses.* The Company carries property and rental loss, liability, flood and terrorism insurance. The Company believes that the policy terms, conditions, limits and deductibles are adequate and appropriate under the circumstances, given the relative risk of loss, the cost of such coverage and current industry practice. In addition, certain of the Company's properties are located in areas that are subject to earthquake activity; therefore, the Company has obtained limited earthquake insurance on those properties. There are, however, certain types of extraordinary losses, such as those due to acts of war that may be either uninsurable or not economically insurable. Although the Company has obtained coverage for certain acts of terrorism, with policy specifications and insured limits that it believes are commercially reasonable, there can be no assurance that the Company will be able to collect under such policies. Should an uninsured loss occur, the Company could lose its investment in, and anticipated profits and cash flows from, a property.

*Captive Insurance Company.* In December 2001, the Company formed a wholly-owned captive insurance company, Arcata National Insurance Ltd. ("Arcata"), which provides insurance coverage for all or a portion of losses below the deductible under the Company's third-party policies. The Company capitalized Arcata in accordance with the applicable regulatory requirements. Arcata established annual premiums based on projections derived from the past loss experience at the Company's properties. Annually, the Company engages an independent third party to perform an actuarial estimate of future projected claims, related deductibles and projected expenses necessary to fund associated risk management programs. Premiums paid to Arcata may be adjusted based on this estimate. Premiums paid to Arcata have a retrospective component, so that if expenses, including losses, deductibles and reserves, are less than premiums collected, the excess may be returned to the property owners (and, in turn, as appropriate, to the customers) and conversely, subject to certain limitations, if expenses, including losses, deductibles and reserves, are greater than premiums collected, an additional premium will be charged. As with all recoverable expenses, differences between estimated and actual insurance premiums will be recognized in the subsequent year. Through this structure, the Company believes that it has more comprehensive insurance coverage at an overall lower cost than would otherwise be available in the market.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Some of the information included in this Quarterly Report on Form 10-Q contains forward-looking statements, which are made pursuant to the safe-harbor provisions of Section 21E of the Securities Exchange Act of 1934, as amended, and Section 27A of the Securities Act of 1933, as amended. Because these forward-looking statements involve risks and uncertainties, there are important factors that could cause our actual results to differ materially from those in the forward-looking statements, and you should not rely on the forward-looking statements as predictions of future events. The events or circumstances reflected in forward-looking statements might not occur. You can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates," or the negative of these words and phrases, or similar words or phrases. You can also identify forward-looking statements by discussions of strategy, plans or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely upon them as predictions of future events. There is no assurance that the events or circumstances reflected in forward-looking statements will occur or be achieved. Forward-looking statements are necessarily dependent on assumptions, data or methods that may be incorrect or imprecise and we may not be able to realize them.

The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements:

- changes in general economic conditions or in the real estate sector;
- non-renewal of leases by customers or renewal at lower than expected rent;
- difficulties in identifying properties to acquire and in effecting acquisitions on advantageous terms and the failure of acquisitions to perform as we expect;
- risks and uncertainties affecting property development and renovation (including construction delays, cost overruns, our inability to obtain necessary permits and financing);
- risks of doing business internationally, including unfamiliarity with new markets and currency risks;
- a downturn in California's economy or real estate conditions;
- losses in excess of our insurance coverage;
- our failure to divest of properties on advantageous terms or to timely reinvest proceeds from any such divestitures;
- unknown liabilities acquired in connection with acquired properties or otherwise;
- risks associated with using debt to fund acquisitions and development, including re-financing risks;
- our failure to obtain necessary financing;
- changes in local, state and federal regulatory requirements;
- environmental uncertainties; and
- our failure to qualify and maintain our status as a real estate investment trust under the Internal Revenue Code of 1986, as amended.

Our success also depends upon economic trends generally, various market conditions and fluctuations and those other risk factors discussed under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations — Business Risks" and elsewhere in our Annual Report on Form 10-K for the year ended December 31, 2004. We caution you not to place undue reliance on forward-looking statements, which reflect our analysis only and speak as of the date of this report or as of the dates indicated in the statements. We assume no obligation to update or supplement forward-looking statements.

Unless the context otherwise requires, the terms "we," "us" and "our" refer to AMB Property Corporation, AMB Property, L.P. and their other controlled subsidiaries, and the references to AMB Property Corporation include AMB Property, L.P. and their controlled subsidiaries. We refer to AMB Property, L.P. as



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the “operating partnership.” The following marks are our registered trademarks: AMB®; Development Alliance Partners®; HTD®; High Throughput Distribution®; Strategic Alliance Partners®; Strategic Alliance Programs®; and UPREIT Alliance Program®.

### GENERAL

We commenced operations as a fully integrated real estate company effective with the completion of our initial public offering on November 26, 1997, and elected to be taxed as a real estate investment trust under Sections 856 through 860 of the Internal Revenue Code of 1986 with our initial tax return for the year ended December 31, 1997. AMB Property Corporation and AMB Property, L.P. were formed shortly before the consummation of our initial public offering.

### Management’s Overview

We generate revenue and earnings primarily from rent received from customers under long-term (generally three to ten years) operating leases at our properties, including reimbursements from customers for certain operating costs, and from partnership distributions and fees from our private capital business. We also derive earnings from the strategic disposition of assets and from the disposition of projects under our development-for-sale or contribution program. Our long-term growth is dependent on our ability to maintain and increase occupancy rates or increase rental rates at our properties and our ability to continue to acquire and develop new properties.

National industrial markets improved during the first quarter of 2005 when compared with the same period of 2004. According to Torto Wheaton Research, the positive trend in demand began in the second quarter of 2004 and reversed 14 prior quarters of negatively trending, or rising, space availability. We believe the protracted period of rising availability created a difficult national leasing environment which is now improving, particularly in large industrial markets tied to global trade. During the two-and-a-half year period of negatively trending industrial space availability, investor demand for industrial property (as evidenced by our observation of strong national sales volumes and declining acquisition capitalization rates) remained consistently strong. We believe we capitalized on the demand for acquisition property by accelerating the repositioning of our portfolio through the disposition of non-core properties. We plan to continue selling selected assets on an opportunistic basis but believe we have substantially achieved our repositioning goals. Property dispositions result in reinvestment capacity and trigger gain/loss recognition, but also create near-term earnings dilution if the capital cannot be redeployed effectively. We experienced such near-term dilution in the first quarter of 2005. However, we believe that the repositioning of our portfolio will benefit our

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stockholders in the long-term. The table below summarizes key operating and leasing statistics for our industrial operating properties as of and for the three months ended March 31, 2005 and 2004:

Property Data	U.S. Hub and Gateway Markets(1)	Total Other Markets	Total/Weighted Average
As of and for the three months ended March 31, 2005:			
% of total rentable square feet	74.8%	25.2%	100.0%
Occupancy percentage at year end	95.2%	94.6%	95.1%
Same space square footage leased	3,574,340	542,155	4,116,495
Rent increases (decreases) on renewals and rollovers	(9.8)%	1.5%	(8.6)%
As of and for the three months ended March 31, 2004:			
% of total rentable square feet	74.6%	25.4%	100.0%
Occupancy percentage at year end	93.2%	91.2%	92.7%
Same space square footage leased	3,842,026	617,077	4,459,103
Rent increases (decreases) on renewals and rollovers	(15.7)%	8.0%	(14.7)%

(1) Our U.S. hub and gateway markets include on-tarmac and Atlanta, Chicago, Dallas/ Fort Worth, Los Angeles, Northern New Jersey/ New York City, the San Francisco Bay Area, Miami and Seattle.

We observed that national industrial real estate trends continued to improve during the quarter ended March 31, 2005, supported by data provided by Torto Wheaton Research. First, national industrial space availability declined 20 basis points from the prior quarter to 10.8%, resulting in a year-over-year decline of 80 basis points from 11.6% at March 31, 2004. The decrease in national industrial space availability began in the second quarter of 2004, reversing the trend of the prior 14 quarters in which national industrial space availability increased on average 36 basis points per quarter. Additionally, national absorption of industrial space, defined as the net change in occupied stock as measured by square feet of completions less the change in available square feet, totaled approximately 41 million square feet in the quarter ended March 31, 2005, down from the prior quarter's 55 million square feet but above the ten-year historical average of 33 million square feet of space absorbed quarterly.

In this strengthened environment, our industrial portfolio's occupancy levels increased to 95.1% at March 31, 2005 from 94.8% at December 31, 2004, which we believe reflects higher levels of demand for industrial space generally and in our portfolio specifically. During the quarter ended March 31, 2005, our lease expirations totaled approximately 5.4 million square feet while commencements of new or renewed leases totaled approximately 6.0 million square feet, resulting in an increase in our occupancy level of approximately 30 basis points.

Rents on industrial lease renewals and rollovers in our portfolio continued their sequential improvement declining 8.6% during the quarter ended March 31, 2005 compared with declines of 12.4% in the prior quarter and 14.7% in the first quarter of 2004. These rental rate declines occurred as we entered into or renewed leases at rates consistent with what we believe to be current market levels. We believe this decline in rents on lease renewals and rollovers reflects trends in national industrial space availability. We believe that relatively high levels of national industrial space availability have caused market rents for industrial properties to decline between 10% and 20% from their peak levels in 2001 based on our research data. This decline in market rents from their 2001 peak levels had a negative impact on our results as 47% of the space that rolled over in our portfolio in the first quarter of 2005 had commenced between 1999 and 2001. However, rental rates in our portfolio declined at successively lesser rates in each of the five quarters ended March 31, 2005. While the level of rental rate reduction varied by market, we achieved occupancy levels in our portfolio 590 basis points in excess of the national industrial market, as determined by Torto Wheaton Research, by pricing lease renewals and new leases with sensitivity to local market conditions. For example, during periods of decreasing

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or stabilizing rental rates, we strove to sign leases with shorter terms to prevent locking in lower rent levels for long periods and to be prepared to sign new, longer-term leases during periods of growing rental rates. We now believe that industrial real estate fundamentals in general, and occupancy in our portfolio specifically, have improved to a level at which we may increase rental rates in selected markets.

Going forward, we expect development to be a primary driver of our earnings growth as we expand our land and development for sale program, and contribute completed development projects into our co-investment program and recognize profits. We believe that development, renovation and expansion of well-located, high-quality industrial properties should generally continue to provide us with attractive investment opportunities at a higher rate of return than we may obtain from the purchase of existing properties. We believe that our development opportunities in Mexico and Japan are attractive given the current lack of supply of modern distribution facilities in the major metropolitan markets of these countries. Globally, we have increased our development pipeline from a low of \$107.0 million at the end of 2002 to approximately \$881.2 million at March 31, 2005. In addition to our committed development pipeline, we hold a total of 1,201 acres for future development or sale, of which 1,152 acres, 39 acres and ten acres are in North America, Asia and Europe, respectively. We believe these 1,201 acres of land can support an aggregate of approximately 19.2 million square feet of additional development.

Going forward, we believe that our co-investment program with private-capital investors will continue to serve as a significant source of revenues and capital for acquisitions and developments. Through these co-investment joint ventures, we typically earn acquisition and development fees, asset management fees and priority distributions, as well as promoted interests and incentive distributions based on the performance of the co-investment joint ventures; however, there can be no assurance that we will continue to do so. Through contribution of development properties to our co-investment joint ventures, we expect to recognize value creation from our development pipeline. As of March 31, 2005, we owned approximately 40.5 million square feet of our properties (36.8% of the total operating and development portfolio) through our consolidated and unconsolidated co-investment joint ventures. We may make additional investments through these joint ventures or new joint ventures in the future and presently plan to do so.

By 2007, we plan to have approximately 15% of our portfolio (based on both consolidated and unconsolidated annualized base rent) invested in international markets. Our North American target markets outside of the United States currently include Guadalajara, Mexico City, Monterrey and Toronto. Our European target markets currently include Amsterdam, Brussels, Frankfurt, London, Lyon, Madrid and Paris. Our Asian target markets currently include Beijing, Nagoya, Osaka, the Pearl River Delta, Shanghai, Singapore and Tokyo. It is possible that our target markets will change over time to reflect experience, market opportunities, customer needs and changes in global distribution patterns. As of March 31, 2005, our international operating properties comprised 4.5% of our consolidated annualized base rent.

To maintain our qualification as a real estate investment trust, we must pay dividends to our stockholders aggregating annually at least 90% of our taxable income. As a result, we cannot rely on retained earnings to fund our on-going operations to the same extent that other corporations that are not real estate investment trusts can. We must continue to raise capital in both the debt and equity markets to fund our working capital needs, acquisitions and developments. See "Liquidity and Capital Resources" for a complete discussion of the sources of our capital.

### **Summary of Key Transactions**

During the three months ended March 31, 2005, we completed the following significant capital deployment transactions:

- Acquired six buildings in the United States, aggregating approximately 0.8 million square feet, for \$77.8 million, through three of our co-investment joint ventures;
- Acquired an approximate 43% unconsolidated equity interest in G.Accion, one of Mexico's largest real estate companies for \$46.1 million;

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- Commenced seven development projects in North America and Amsterdam, totaling 0.8 million square feet with an estimated total investment of approximately \$90.0 million (using exchange rates in effect at March 31, 2005);
- Sold two land parcels and one development project available for sale, aggregating approximately 24,000 square feet, for an aggregate price of \$42.9 million; and
- Divested ourselves of 24 industrial buildings, aggregating approximately 1.5 million square feet, for an aggregate price of \$142.1 million.

See Part I, Item 1: Notes 3 and 4 of the “Notes to Consolidated Financial Statements” for a more detailed discussion of our acquisition, development and disposition activity.

During the three months ended March 31, 2005, we completed the following capital markets transactions:

- Assumed \$14.3 million of debt for our co-investment joint ventures at a weighted average interest rate of 8.0%;
- Obtained \$13.6 million of debt (using exchange rates at March 31, 2005) with a weighted average interest rate of 4.7% for international acquisitions.

See Part I, Item 1: Notes 6, 7 and 9 of the “Notes to Consolidated Financial Statements” for a more detailed discussion of our capital markets and equity transactions.

### **Critical Accounting Policies**

In the preparation of financial statements and in the determination of our operating performance, we utilize certain significant accounting policies. There has been no material change in our significant accounting policies, which are included in the notes to our audited financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2004.

### **THE COMPANY**

AMB Property Corporation, a Maryland corporation, acquires, develops and operates primarily industrial properties in key distribution markets throughout North America, Europe and Asia. We commenced operations as a fully integrated real estate company effective with the completion of our initial public offering on November 26, 1997. Our strategy focuses on providing properties for customers who value the efficient movement of goods in the world’s busiest distribution markets: large, supply-constrained locations with close proximity to airports, seaports and major highway systems. As of March 31, 2005, we owned, managed and had renovation and development projects totaling 110.3 million square feet (10.3 million square meters) and 1,085 buildings in 38 markets within eight countries.

We operate our business through our subsidiary, AMB Property, L.P., a Delaware limited partnership. As of March 31, 2005, we owned an approximate 94.7% general partnership interest in the operating partnership, excluding preferred units. As the sole general partner of the operating partnership, we have the full, exclusive and complete responsibility for and discretion in its day-to-day management and control.

Our investment strategy generally targets customers whose businesses are tied to global trade, which, according to the World Trade Organization, has grown more than three times the world gross domestic product growth rate during the last 20 years. To serve the facilities needs of these customers, we seek to invest in major distribution markets, transportation hubs and gateways, both domestically and internationally. Our investment strategy seeks target markets that are generally characterized by large population densities and typically offer substantial consumer bases, proximity to large clusters of distribution-facility users and significant labor pools. When measured by annualized base rents, 66.2% of our industrial properties are concentrated in eight U.S. hub and gateway distribution markets: Atlanta, Chicago, Dallas/ Fort Worth, Los Angeles, Northern New Jersey/ New York City, the San Francisco Bay Area, Miami and Seattle. Our portfolio of properties located on-tarmac at airports comprised 8.7% of our consolidated annualized base rents. Much of our portfolio is comprised of industrial buildings in in-fill submarkets. In-fill locations are

characterized by supply constraints on the availability of land for competing projects as well as physical, political or economic barriers to new development.

We focus our investment strategy on High Throughput Distribution®, or HTD® facilities, which are buildings designed to quickly distribute our customers' products rather than store them. Our investment focus on HTD assets is based on what we believe to be a global trend toward lower inventory levels and expedited supply chains. HTD facilities generally have a variety of characteristics that allow for the rapid transport of goods from point-to-point. Examples of these physical characteristics include numerous dock doors, shallower building depths, fewer columns, large truck courts and more space for trailer parking. We believe that these building characteristics represent an important success factor for time-sensitive customers such as air express, logistics and freight forwarding companies, and that these facilities function best when located in convenient proximity to transportation infrastructure such as major airports and seaports.

As of March 31, 2005, we owned and operated (exclusive of properties that we managed for third parties) 958 industrial buildings and four retail and other properties, totaling approximately 89.7 million rentable square feet, located in 33 markets throughout the United States and in France, Germany, Japan, Mexico and the Netherlands. As of March 31, 2005, through our subsidiary, AMB Capital Partners, LLC, we also managed, but did not have an ownership interest in, industrial buildings and other properties totaling approximately 0.4 million rentable square feet. In addition, as of March 31, 2005, we had investments in operating industrial buildings totaling approximately 10.2 million rentable square feet, through investments in unconsolidated joint ventures. As of March 31, 2005, we also had investments in industrial development projects, some of which are part of our development-for-sale program, totaling approximately 9.6 million square feet. As of March 31, 2005, we had eight industrial buildings and six undeveloped land parcels held for divestiture.

We are self-administered and self-managed and expect that we have qualified and will continue to qualify as a real estate investment trust for federal income tax purposes beginning with the year ended December 31, 1997. As a self-administered and self-managed real estate investment trust, our own employees perform our corporate administrative and management functions, rather than our relying on an outside manager for these services. We manage our portfolio of properties in a flexible operating model which includes both direct property management and a Strategic Alliance Program® in which we have established relationships with third-party real estate management firms, brokers and developers that provide property-level administrative and management services under our direction.

Our principal executive office is located at Pier 1, Bay 1, San Francisco, California 94111; our telephone number is (415) 394-9000. We also maintain regional offices in Amsterdam, Boston, Chicago, Los Angeles, Menlo Park, Shanghai and Tokyo. As of March 31, 2005, we employed 261 individuals: 159 at our San Francisco headquarters, 59 in our Boston office and the remainder in our other regional offices. Our website address is [www.amb.com](http://www.amb.com). Our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 are available on our website free of charge as soon as reasonably practicable after we electronically file such material with, or furnish it to, the U.S. Securities and Exchange Commission. Information contained on our website is not and should not be deemed a part of this quarterly report.

### **Operating Strategy**

We base our operating strategy on a variety of operational and service offerings, including in-house acquisitions, development, redevelopment, asset management, leasing, finance, accounting and market research. Our strategy is to leverage our expertise across a large customer base, and complement our internal management resources with long-standing relationships with entrepreneurial real estate management and development firms in our target markets, which we refer to as our Strategic Alliance Partners®.

We believe that real estate is fundamentally a local business and best operated by local teams in each market comprised of AMB employees, local alliance partners or both. We intend to increase utilization of internal management resources in target markets to achieve both operating efficiencies and to expose our

customers to the broadening array of AMB service offerings, including access to multiple locations worldwide and build-to-suit developments. We actively manage our portfolio, whether directly or with an alliance partner, by establishing leasing strategies, negotiating lease terms, pricing, and level and timing of property improvements.

## **Growth Strategies**

### ***Growth Through Operations***

We seek to generate long-term internal growth through rent increases on existing space and renewals on rollover space by working to maintain a high occupancy rate at our properties and to control expenses by capitalizing on the economies of scale inherent in owning, operating and growing a large, global portfolio. During the three months ended March 31, 2005, our average industrial base rental rates decreased by 8.6% from the rent in place at expiration for that space on leases entered into or renewed during the period. This amount excludes expense reimbursements, rental abatements, percentage rents and straight-line rents. Since 2001, as the industrial market weakened, we have focused on maintaining occupancy levels. During the three months ended March 31, 2005, cash-basis same-store net operating income (rental revenues less property operating expenses and real estate taxes for properties included in the same-store pool, which is set annually and excludes properties purchased or developments stabilized after December 31, 2003) decreased by 0.1% on our industrial properties. For the seven full calendar years following our initial public offering (the most recent reporting period for our peer group), our cash-basis same-store net operating income growth has outperformed our industrial peer average by approximately 150 basis points based on our research data. Since our initial public offering in November 1997, we have experienced average annual increases in industrial base rental rates of 6.3% and maintained an average quarter-end occupancy of 94.8% in our industrial operating portfolio. While we believe that it is important to view real estate as a long-term investment, past results are not necessarily an indication of future performance. See Part I, Item 1: Note 11 of the “Notes to Consolidated Financial Statements” for detailed segment information, including revenue attributable to each segment, gross investment in each segment and total assets.

### ***Growth Through Acquisitions and Capital Redeployment***

We believe that our acquisition experience and our network of property management and acquisition resources will continue to provide opportunities for external growth. We have long-term relationships with third-party local property management firms, which we believe will give us access to additional acquisition opportunities, as such managers frequently market properties on behalf of sellers. We believe that our operating structure also enables us to acquire properties through our UPREIT Alliance Program® in exchange for limited partnership units in the operating partnership or AMB Property II, L.P., thereby enhancing our attractiveness to owners and developers seeking to transfer properties on a tax-deferred basis. Going forward, we believe that our newly-formed open-ended co-investment partnership, AMB Institutional Alliance Fund III, L.P., will serve as our primary source of capital for acquisitions of operating properties within the U.S. In addition, we seek to redeploy capital from non-strategic assets into properties that better fit our current investment focus.

We are generally engaged in various stages of negotiations for a number of acquisitions and dispositions that may include acquisitions and dispositions of individual properties, large multi-property portfolios or other real estate companies. There can be no assurance that we will consummate any of these transactions. Such transactions, if we consummate them, may be material individually or in the aggregate. Sources of capital for acquisitions may include retained cash flow from operations, borrowings under our unsecured credit facilities, other forms of secured or unsecured debt financing, issuances of debt or preferred or common equity securities by us or the operating partnership (including issuances of units in the operating partnership or its subsidiaries), proceeds from divestitures of properties, assumption of debt related to the acquired properties and private capital from our co-investment partners.

***Growth Through Development***

We believe that development, renovation and expansion of well-located, high-quality industrial properties should continue to provide us with attractive investment opportunities at a higher rate of return than we may obtain from the purchase of existing properties. We believe we have the in-house expertise to create value both through new construction and acquisition and management of value-added properties. Value-added conversion project represents the repurposing of land or a building site for more valuable uses and may include such activities as rezoning, redesigning, reconstructing and retreating. Both new development and value-added conversions require significant management attention and capital investment to maximize their return. Completed development properties may be held in our portfolio, sold to third parties or contributed to our co-investment joint ventures. We believe our global market presence and expertise will enable us to continue to generate and capitalize on a diverse range of development opportunities.

We believe that the multidisciplinary backgrounds of our employees should provide us with the skills and experience to capitalize on strategic renovation, expansion and development opportunities. Many of our officers have specific experience in real estate development, both with us and with national development firms, and over the past year and a half, we have expanded our development staff. We pursue development projects directly and in joint ventures with our Development Alliance Partners®, which provide us with the flexibility to pursue development projects independently or in partnerships, depending on market conditions, submarkets or building sites.

***Growth Through Global Expansion***

By 2007, we plan to have approximately 15% of our portfolio (based on both consolidated and unconsolidated annualized base rent) invested in international markets. As of March 31, 2005, our international operating properties comprised 4.5% of our consolidated annualized base rent. When international operating properties owned in unconsolidated joint ventures are included, our annualized base rents from international investments increases to 6.1%. Our North American target markets outside of the United States currently include Guadalajara, Mexico City, Monterrey and Toronto. Our European target markets currently include Amsterdam, Brussels, Frankfurt, London, Lyon, Madrid and Paris. Our Asian target markets currently include Beijing, Nagoya, Osaka, the Pearl River Delta, Shanghai, Singapore and Tokyo.

We believe that expansion into target international markets represents a natural extension of our strategy to invest in industrial markets with high population densities, close proximity to large customer clusters and available labor pools, and major distribution centers serving global trade. Our international expansion strategy mirrors our domestic focus on supply-constrained submarkets with political, economic or physical constraints to new development. Our international investments extend our offering of High Throughput Distribution® facilities for customers who value speed-to-market over storage. Specifically, we are focused on customers whose business is derived from global trade. In addition, our investments target major consumer distribution markets and customers. We believe that our established customer relationships, our contacts in the air cargo and logistics industries, our underwriting of markets and investments and our Strategic Alliance Programs with knowledgeable developers and managers will assist us in competing internationally.

***Growth Through Co-Investments***

We co-invest in properties with private-capital investors through partnerships, limited liability companies or joint ventures. Our co-investment joint ventures are managed by our private capital group and typically operate under the same investment strategy that we apply to our other operations. Typically we will own a 20-50% interest in our co-investment ventures. In general, we control all significant operating and investment decisions of our consolidated co-investment entities. We believe that our co-investment program will continue to serve as a source of capital for acquisitions and developments; however, there can be no assurance that it will continue to do so. In addition, our co-investment joint ventures typically allow us to earn acquisition and development fees, asset management fees and priority distributions, as well as promoted interests and incentive fees based on the performance of the co-investment joint ventures. As of March 31, 2005, we owned

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approximately 40.5 million square feet of our properties (36.8% of the total operating and development portfolio) through our consolidated and unconsolidated co-investment joint ventures.

### RESULTS OF OPERATIONS

The analysis below includes changes attributable to same store growth, acquisitions, development activity and divestitures. Same store properties are those that we owned during both the current and prior year reporting periods, excluding development properties prior to being stabilized subsequent to December 31, 2003 (generally defined as properties that are 90% leased or properties for which we have held a certificate of occupancy or where building has been substantially complete for at least 12 months).

As of March 31, 2005, same store industrial properties consisted of properties aggregating approximately 80.0 million square feet. The properties acquired during the three months ended March 31, 2005 consisted of six buildings, aggregating approximately 0.8 million square feet. The properties acquired during the three months ended March 31, 2004 consisted of seven buildings, aggregating approximately 1.3 million square feet. During the three months ended March 31, 2005, property divestitures consisted of 24 industrial buildings, aggregating approximately 1.5 million square feet. During the three months ended March 31, 2004, property divestitures consisted of one building, aggregating approximately 48,000 square feet. Our future financial condition and results of operations, including rental revenues, may be impacted by the acquisition of additional properties and dispositions. Our future revenues and expenses may vary materially from historical results.

*For the Three Months ended March 31, 2005 and 2004 (dollars in millions):*

Revenues	2005	2004	\$ Change	% Change
Rental revenues				
U.S. industrial:				
Same store	\$ 141.2	\$ 143.2	\$ (2.0)	(1.4)%
2004 acquisitions	13.8	1.5	12.3	820.0%
2005 acquisitions	0.7	—	0.7	—%
Development	2.0	3.1	(1.1)	(35.5)%
Other industrial	3.6	0.6	3.0	500.0%
International industrial	6.9	5.9	1.0	16.9%
Retail	0.9	0.9	—	—%
Total rental revenues	169.1	155.2	13.9	9.0%
Private capital income	3.3	2.4	0.9	37.5%
Total revenues	<u>\$ 172.4</u>	<u>\$ 157.6</u>	<u>\$ 14.8</u>	<u>9.4%</u>

The decrease in U.S. industrial same store rental revenues was primarily driven by decreased rental rates in various markets. Across the portfolio, a decrease in rental rates, a decrease in straight-line rents and amortization of lease intangibles, and other factors accounted for the change from prior year. For the three months ended March 31, 2005, rents in the same store portfolio decreased 8.6% on industrial renewals and rollovers (cash basis) on 4.1 million square feet leased, which was partially offset by an increase in same store occupancy of 1.9% to 94.9% at March 31, 2005. The properties acquired during 2004 consisted of seven buildings, aggregating approximately 1.3 million square feet. The properties acquired during 2005 consisted of six buildings, aggregating approximately 0.8 million square feet. Other industrial revenues include rental revenues from divested properties that have been contributed to an unconsolidated joint venture, and accordingly are not classified as discontinued operations in our consolidated financial statements, and development projects that have reached certain levels of operation and are not yet part of the same store



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operating pool of properties. In 2004, we acquired properties in France, Germany, Japan, Mexico and the Netherlands, resulting in increased international industrial revenues.

<u>Costs and Expenses</u>	<u>2005</u>	<u>2004</u>	<u>\$ Change</u>	<u>% Change</u>
Property operating costs:				
Rental expenses	\$ 24.6	\$ 22.7	\$ 1.9	8.4%
Real estate taxes	19.8	18.3	1.5	8.2%
Total property operating costs	<u>\$ 44.4</u>	<u>\$ 41.0</u>	<u>\$ 3.4</u>	<u>8.3%</u>
Property operating costs				
U.S. industrial:				
Same store	\$ 38.4	\$ 37.9	\$ 0.5	1.3%
2004 acquisitions	3.5	0.5	3.0	600.0%
2005 acquisitions	0.1	—	0.1	—%
Development	0.7	1.0	(0.3)	(30.0)%
Other industrial	0.1	0.1	—	—%
International industrial	1.4	1.2	0.2	16.7%
Retail	0.2	0.3	(0.1)	(33.3)%
Total property operating costs	44.4	41.0	3.4	8.3%
Depreciation and amortization	43.5	37.2	6.3	16.9%
General and administrative	18.8	14.6	4.2	28.8%
Fund costs	0.4	0.3	0.1	33.3%
Total costs and expenses	<u>\$ 107.1</u>	<u>\$ 93.1</u>	<u>\$ 14.0</u>	<u>15.0%</u>

Same store properties' operating expenses showed an increase of \$0.5 million from prior year on a quarter-to-date basis. The 2004 acquisitions consist of seven buildings, aggregating approximately 1.3 million square feet. Other industrial expenses include expenses from divested properties that have been contributed to an unconsolidated joint venture, and accordingly are not classified as discontinued operations in our consolidated financial statements, and development properties that have reached certain levels of operation and are not yet part of the same store operating pool of properties. In 2004, we acquired properties in France, Germany, Japan, Mexico and the Netherlands, resulting in increased international industrial property operating costs. The increase in depreciation and amortization expense was due to the increase in our net investment in real estate. The increase in general and administrative expenses was primarily due to increased stock-based compensation expense of \$1.7 million and additional staffing and expenses for new initiatives, including our international and development expansions. Fund costs represent general and administrative costs paid to third parties associated with our co-investment joint ventures.

<u>Other Income and (Expenses)</u>	<u>2005</u>	<u>2004</u>	<u>\$ Change</u>	<u>% Change</u>
Equity in earnings of unconsolidated joint ventures, net	\$ 1.2	\$ 1.7	\$ (0.5)	(29.4)%
Other income and expenses, net	(0.5)	1.5	(2.0)	(133.3)%
Gains from dispositions of real estate interests	1.3	—	1.3	—%
Development profits, net of taxes	17.9	—	17.9	—%
Interest expense, including amortization	(40.9)	(39.0)	(1.9)	(4.9)%
Total other income and (expenses), net	<u>\$ (21.0)</u>	<u>\$ (35.8)</u>	<u>\$ 14.8</u>	<u>41.3%</u>

The \$0.5 million decrease in equity in earnings of unconsolidated joint ventures was primarily due to decreased occupancy at a property held by one of our joint ventures. The \$2.0 million decrease in other income and expenses was primarily due to costs related to the internalization of property management and accounting functions and certain deal costs. The 2005 gains from disposition of real estate interests resulted from

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additional value received from the contribution of properties to one of our unconsolidated joint ventures, AMB-SGP Mexico, LLC. Development profits represent gains from the sale of development projects and land as part of our development-for-sale program.

<u>Discontinued Operations</u>	<u>2005</u>	<u>2004</u>	<u>\$ Change</u>	<u>% Change</u>
Income attributable to discontinued operations, net of minority interests	\$ 1.3	\$ 2.4	\$ (1.1)	(45.8)%
Gains (loss) from dispositions of real estate, net of minority interests	27.9	(0.3)	28.2	9,400.0%
Total discontinued operations	<u>\$ 29.2</u>	<u>\$ 2.1</u>	<u>\$ 27.1</u>	<u>1,290.5%</u>

During the three months ended March 31, 2005, we divested ourselves of 24 industrial buildings aggregating approximately 1.5 million square feet for \$142.1 million, with a resulting net gain of approximately \$29.6 million. During the first quarter of 2004, we divested ourselves of one industrial building of approximately 48,000 square feet for \$5.0 million, with a resulting net loss of approximately \$0.3 million.

<u>Preferred Stock</u>	<u>2005</u>	<u>2004</u>	<u>\$ Change</u>	<u>% Change</u>
Preferred stock dividends	\$ (1.8)	\$ (1.8)	\$ —	—%

## LIQUIDITY AND CAPITAL RESOURCES

*Balance Sheet Strategy.* In general, we use unsecured lines of credit, unsecured notes, preferred stock and common equity (issued by us and/or the operating partnership and its subsidiaries) to capitalize our 100%-owned assets. Over time, we plan to retire non-recourse, secured debt encumbering our 100%-owned assets and replace that debt with unsecured notes. In managing our co-investment joint ventures, in general, we use non-recourse, secured debt to capitalize our co-investment joint ventures.

We currently expect that our principal sources of working capital and funding for acquisitions, development, expansion and renovation of properties will include:

- retained earnings and cash flow from operations;
- borrowings under our unsecured credit facilities;
- other forms of secured or unsecured financing;
- proceeds from equity or debt offerings by us or the operating partnership (including issuances of limited partnership units in the operating partnership or its subsidiaries);
- net proceeds from divestitures of properties;
- private capital from co-investment partners; and
- contribution of properties and completed development projects to our co-investment joint ventures.

We currently expect that our principal funding requirements will include:

- working capital;
- development, expansion and renovation of properties;
- acquisitions, including our global expansion;
- debt service; and
- dividends and distributions on outstanding common and preferred stock and limited partnership units.

We believe that our sources of working capital, specifically our cash flow from operations, borrowings available under our unsecured credit facilities and our ability to access private and public debt and equity capital, are adequate for us to meet our liquidity requirements for the foreseeable future. The unavailability of

capital could adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

### Capital Resources

*Property Divestitures.* During the three months ended March 31, 2005, we divested ourselves of 24 industrial buildings, aggregating approximately 1.5 million square feet, for an aggregate price of \$142.1 million, with a resulting net gain of \$27.9 million. For the three months ended March 31, 2004, we divested ourselves of one industrial building for a price of \$5.0 million, with a resulting net loss of \$0.3 million.

*Development Sales and Contributions.* For the three months ended March 31, 2005, we sold two land parcels and one development project, comprising approximately 24,000 square feet, as part of our development-for-sale program, for an aggregate price of \$42.9 million, resulting in an after-tax gain of \$17.9 million, of which \$9.8 million was the joint venture partners' share. For the three months ended March 31, 2004, no such sales were initiated by us.

*Properties Held for Divestiture.* As of March 31, 2005, we held for divestiture eight industrial buildings and six undeveloped land parcels, which are not in our core markets, do not meet our current strategic objectives or which we have included as part of our development-for-sale program. The divestitures of the properties are subject to negotiation of acceptable terms and other customary conditions. As of March 31, 2005, the net carrying value of the properties held for divestiture was \$49.5 million. Expected net sales proceeds exceed the net carrying value of the properties.

*Mortgage and Loan Receivables.* Through a wholly-owned subsidiary, we hold a mortgage loan receivable on AMB Pier One, LLC, an unconsolidated joint venture. The note bears interest at 13.0% and matures in May 2026. As of March 31, 2005, the outstanding balance on the note was \$12.9 million. We also hold a loan receivable of \$8.8 million on G.Accion, an unconsolidated investment, which bears interest at 12.0% and matures in November 2006. At December 31, 2004, we also held a mortgage receivable from a property sale.

*Co-investment Joint Ventures.* Through the operating partnership, we enter into co-investment joint ventures with institutional investors. These co-investment joint ventures are managed by our private capital group and provide us with an additional source of capital to fund certain acquisitions, development projects and renovation projects, as well as private capital income. We generally consolidate these joint ventures for financial reporting purposes because they are not variable interest entities and because we are the sole managing general partner and control all major operating decisions. However, in certain cases, our co-investment joint ventures are unconsolidated.

Third-party equity interests in the joint ventures are reflected as minority interests in our consolidated financial statements. As of March 31, 2005, we owned approximately 40.5 million square feet of our properties (36.8% of the total operating and development portfolio) through our consolidated and unconsolidated co-investment joint ventures and 5.2 million square feet of our properties through our other consolidated joint ventures. We may make additional investments through these joint ventures or new joint ventures in the future and presently plan to do so.

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Our consolidated co-investment joint ventures at March 31, 2005 (dollars in thousands):

<u>Consolidated co-investment Joint Venture</u>	<u>Joint Venture Partner</u>	<u>Our Approximate Ownership Percentage</u>	<u>Original Planned Capitalization(1)</u>
AMB/Erie, L.P.	Erie Insurance Company and affiliates	50%	\$ 200,000
AMB Institutional Alliance Fund I, L.P.	AMB Institutional Alliance REIT I, Inc.(2)	21%	\$ 420,000
AMB Partners II, L.P.	City and County of San Francisco Employees' Retirement System	20%	\$ 580,000
AMB-SGP, L.P.	Industrial JV Pte Ltd(3)	50%	\$ 425,000
AMB Institutional Alliance Fund II, L.P.	AMB Institutional Alliance REIT II, Inc.(4)	20%	\$ 489,000
AMB-AMS, L.P.(5)	PMT, SPW and TNO(6)	39%	\$ 200,000
AMB Institutional Alliance Fund III, L.P.(7)	AMB Institutional Alliance REIT III, Inc.	20%	N/A

- (1) Planned capitalization includes anticipated debt and both partners' expected equity contributions.
- (2) Comprised of 16 institutional investors as stockholders as of March 31, 2005.
- (3) A subsidiary of the real estate investment subsidiary of the Government of Singapore Investment Corporation.
- (4) Comprised of 13 institutional investors as stockholders and one third-party limited partner as of March 31, 2005.
- (5) AMB-AMS, L.P. is a co-investment partnership with three Dutch pension funds advised by Mn Services NV.
- (6) PMT is Stichting Pensioenfonds Metaal en Techniek, SPW is Stichting Pensioenfonds voor de Woningcorporaties and TNO is Stichting Pensioenfonds TNO.
- (7) AMB Institutional Alliance Fund III, L.P. is an open-ended co-investment partnership formed in 2004 with institutional investors, which invest through a private real estate investment trust.

<u>Unconsolidated co-investment Joint Venture</u>	<u>Joint Venture Partner</u>	<u>Our Approximate Ownership Percentage</u>	<u>Original Planned Capitalization(1)</u>
AMB-SGP Mexico, LLC	Industrial (Mexico) JV Pte Ltd(2)	20%	\$ 715,000

- (1) Planned capitalization includes anticipated debt and both partners' expected equity contributions.
- (2) A real estate investment subsidiary of the Government of Singapore Investment Corporation.

*Common and Preferred Equity.* We have authorized for issuance 100,000,000 shares of preferred stock, of which the following series were designated as of March 31, 2005: 1,595,337 shares of series D preferred; 220,440 shares of series E cumulative redeemable preferred; 267,439 shares of series F cumulative redeemable preferred; 840,000 shares of series H cumulative redeemable preferred; 510,000 shares of series I cumulative redeemable preferred; 800,000 shares of series J cumulative redeemable preferred; 800,000 shares of series K cumulative redeemable preferred; 2,300,000 shares of series L cumulative redeemable preferred; and 2,300,000 shares of series M cumulative redeemable preferred.

In December 2003, our board of directors approved a new two-year common stock repurchase program for the repurchase of up to \$200.0 million of our common stock. We did not repurchase or retire any shares of our common stock during the three months ended March 31, 2005.

*Debt.* In order to maintain financial flexibility and facilitate the deployment of capital through market cycles, we presently intend to operate with an our share of total debt-to-our share of total market capitalization ratio of approximately 45% or less. As of March 31, 2005, our share of total debt-to-our share of total market capitalization ratio was 40.4%. (See footnote 1 to the Capitalization Ratio table contained in Part 1, Item 2:

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“Management’s Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources” below for our definitions of “our share of total market capitalization,” “market equity” and “our share of total debt.”) However, we typically finance our co-investment joint ventures with secured debt at a loan-to-value ratio of 50-65% per our joint venture partnership agreements. Additionally, we currently intend to manage our capitalization in order to maintain an investment grade rating on our senior unsecured debt. Regardless of these policies, however, our organizational documents do not limit the amount of indebtedness that we may incur. Accordingly, our management could alter or eliminate these policies without stockholder approval or circumstances could arise that could render us unable to comply with these policies.

As of March 31, 2005, the aggregate principal amount of our secured debt was \$1.9 billion, excluding unamortized debt premiums of \$11.6 million. Of the \$1.9 billion of secured debt, \$1.4 billion is secured by properties in our joint ventures. The secured debt is generally non-recourse and bears interest at rates varying from 0.7% to 10.4% per annum (with a weighted average rate of 5.1%) and final maturity dates ranging from April 2005 to November 2022. As of March 31, 2005, \$1.8 billion of the secured debt obligations bears interest at fixed rates with a weighted average interest rate of 6.4% while the remaining \$119.4 million bears interest at variable rates (with a weighted average interest rate of 1.6%).

As of March 31, 2005, the operating partnership had issued an aggregate of \$1.0 billion in unsecured senior debt securities, which bore a weighted average interest rate of 6.6% and had an average term of 4.3 years. These unsecured senior debt securities include \$400.0 million of medium-term notes, which were issued under the operating partnership’s 2000 medium-term note program, and \$225.0 million of medium-term notes, which were issued under the operating partnership’s 2002 medium-term note program. As of March 31, 2005, the operating partnership’s 2002 medium-term note program has a remaining capacity of \$175.0 million. The operating partnership intends to continue to issue medium-term notes, guaranteed by us, under the 2002 program from time to time and as market conditions permit.

We guarantee the operating partnership’s obligations with respect to its senior debt securities. If we are unable to refinance or extend principal payments due at maturity or pay them with proceeds from other capital transactions, then our cash flow may be insufficient to pay dividends to our stockholders in all years and to repay debt upon maturity. Furthermore, if prevailing interest rates or other factors at the time of refinancing (such as the reluctance of lenders to make commercial real estate loans) result in higher interest rates upon refinancing, then the interest expense relating to that refinanced indebtedness would increase. This increased interest expense would adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

*Credit Facilities.* On June 1, 2004, the operating partnership completed the early renewal of its senior unsecured revolving line of credit in the amount of \$500.0 million. We remain a guarantor of the operating partnership’s obligations under the credit facility. The three-year credit facility includes a multi-currency component under which up to \$250.0 million can be drawn in Yen, Euros or British Pounds Sterling. The line, which matures in June 2007 and carries a one-year extension option, can be increased up to \$700.0 million upon certain conditions, and replaces the operating partnership’s previous \$500.0 million credit facility that was to mature in December 2005. The rate on the borrowings is generally LIBOR plus a margin, based on the operating partnership’s long-term debt rating, which is currently 60 basis points with an annual facility fee of 20 basis points, based on the current credit rating of the operating partnership’s long-term debt. The operating partnership uses its unsecured credit facility principally for acquisitions, funding development activity and general working capital requirements. The total amount available under the credit facility fluctuates based upon the borrowing base, as defined in the agreement governing the credit facility, which is generally based upon the value of our unencumbered properties. As of March 31, 2005, the outstanding balance on the credit facility was \$214.7 million and the remaining amount available was \$271.1 million, net of outstanding letters of credit of \$14.2 million (excluding the additional \$200.0 million of potential additional capacity). The outstanding balance included borrowings denominated in Euros and Yen, which, using the exchange rate in effect on March 31, 2005, would equal approximately \$98.0 million and \$45.7 million in U.S. dollars, respectively. As of March 31, 2005, we had an additional outstanding balance of \$32.4 million on other credit facilities.

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On June 29, 2004, AMB Japan Finance Y.K., a subsidiary of the operating partnership, entered into an unsecured revolving credit agreement providing for loans or letters of credit in a maximum principal amount outstanding at any time of up to 24 billion Yen, which, using the exchange rate in effect on March 31, 2005, equaled approximately \$224.0 million U.S. dollars. We, along with the operating partnership, guarantee the obligations of AMB Japan Finance Y.K. under the revolving credit facility, as well as the obligations of any other entity in which the operating partnership directly or indirectly owns an ownership interest, and which is selected from time to time to be a borrower under and pursuant to the revolving credit agreement. The borrowers intend to use the proceeds from the facility to fund the acquisition and development of properties and for other real estate purposes in Japan. Generally, borrowers under the revolving credit facility have the option to secure all or a portion of the borrowings under the revolving credit facility with certain real estate assets or equity in entities holding such real estate assets. The revolving credit facility matures in June 2007 and has a one-year extension option, which is subject to the satisfaction of certain conditions and the payment of an extension fee equal to 0.25% of the outstanding commitments under the facility at that time. The rate on the borrowings is generally TIBOR plus a margin, which is based on the current credit rating of the operating partnership's long-term debt and is currently 60 basis points. In addition, there is an annual facility fee, payable in quarterly amounts, which is based on the credit rating of the operating partnership's long-term debt, and is currently 20 basis points of the outstanding commitments under the facility. As of March 31, 2005, the outstanding balance on this credit facility, using the exchange rate in effect on March 31, 2005, was \$175.5 million in U.S. dollars.

On November 24, 2004, AMB Tokai TMK, a Japanese subsidiary of the operating partnership, entered into a secured multi-advance project financing, providing for loans in a maximum principal amount outstanding at any time of up to 20 billion Yen, which, using the exchange rate in effect on March 31, 2005, would equal approximately \$186.7 million U.S. dollars. The financing agreement is among AMB Tokai TMK, us, the operating partnership, Sumitomo Mitsui Banking Corporation and a syndicate of banks. We, along with the operating partnership, jointly and severally guarantee AMB Tokai TMK's obligations under the financing agreement, pursuant to a guaranty of payment executed in connection with the project financing. The financing is secured by a mortgage on certain real property located in Tokai, Tokyo, Japan, and matures on October 31, 2006 with a one-year extension option. The rate on the borrowings will generally be TIBOR plus a margin, which is based on the credit rating of the operating partnership's long-term debt and is currently 60 basis points per annum, except that AMB Tokai TMK has purchased from Sumitomo an interest rate swap, which has fixed the interest rate payable on a principal amount equal to 13 billion Yen at 1.32% per annum plus the applicable margin. In addition, there is an annual commitment fee based on unused commitments, payable quarterly, which is based on the credit rating of the operating partnership's long-term debt, and is currently 20 basis points of the amount of unused commitments. The financing agreement contains customary and other affirmative covenants, including financial reporting requirements and maintenance of specified financial ratios, and negative covenants, including limitations on the incurrence of liens and limitations on mergers or consolidations. In addition, Sumitomo, AMB Tokai TMK and the operating partnership signed a commitment letter on November 24, 2004, pursuant to which Sumitomo committed to purchase bonds that may be issued by AMB Tokai TMK in an amount between 10 billion Yen and 15 billion Yen (such amount to be determined by AMB Tokai TMK). The bonds would be secured by the AMB Ohta Distribution Center and would generally accrue interest at a rate of TIBOR plus 1.10% per annum; because the swap purchased by AMB Tokai TMK from Sumitomo is coterminous with the maturity date of the proposed bonds, AMB Tokai TMK will have fixed the interest rate payable on, in general, a principal amount equal to 13 billion Yen at 2.42% per annum. The bonds, if issued, would mature on October 31, 2012. As of March 31, 2005, the outstanding balance on this financing agreement was 16.5 billion Yen, which, using the exchange rate in effect on March 31, 2005, equaled approximately \$154.0 million U.S. dollars.

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The tables below summarize our debt maturities and capitalization as of March 31, 2005 (dollars in thousands):

	<b>Debt</b>					
	<b>Our Secured Debt(4)</b>	<b>Joint Venture Debt</b>	<b>Unsecured Senior Debt Securities</b>	<b>Unsecured Debt</b>	<b>Credit Facilities(1)</b>	<b>Total Debt</b>
2005	\$ 41,794	\$ 52,372	\$ 250,000	\$ 488	\$ —	\$ 344,654
2006	80,812	73,060	75,000	698	32,356	261,926
2007	16,535	68,301	75,000	752	390,260	550,848
2008	41,756	174,701	175,000	810	—	392,267
2009	5,699	131,877	100,000	873	—	238,449
2010	71,521	149,934	75,000	941	—	297,396
2011	77,180	412,155	75,000	1,014	—	565,349
2012	151,962	177,969	—	1,093	—	331,024
2013	2,307	117,346	53,940	920	—	174,513
2014	12,903	3,777	—	616	—	17,296
Thereafter	6,799	33,358	125,000	664	—	165,821
Subtotal	509,268	1,394,850	1,003,940	8,869	422,616	3,339,543
Unamortized premiums	3,480	8,104	—	—	—	11,584
Total consolidated debt	512,748	1,402,954	1,003,940	8,869	422,616	3,351,127
Our share of unconsolidated joint venture debt(2)	—	145,377	—	—	—	145,377
Total debt	512,748	1,548,331	1,003,940	8,869	422,616	3,496,504
Joint venture partners' share of consolidated joint venture debt	—	(969,010)	—	—	—	(969,010)
Our share of total debt(3)	\$ 512,748	\$ 579,321	\$ 1,003,940	\$ 8,869	\$ 422,616	\$ 2,527,494
Weighted average interest rate	5.1%	6.4%	6.6%	7.5%	2.0%	5.7%
Weighted average maturity (in years)	5.1	5.8	4.3	9.6	2.1	4.8

(1) Includes \$98.0 million, \$221.3 million and \$5.7 million in Euro, Yen and Singapore dollar-based borrowings, respectively, translated to U.S. dollars using the functional exchange rates in effect on March 31, 2005.

(2) The weighted average interest and maturity for the unconsolidated joint venture debt were 5.3% and 4.6 years, respectively.

(3) Our share of total debt is the pro rata portion of the total debt based on our percentage of equity interest in each of the consolidated or unconsolidated ventures holding the debt. We believe that our share of total debt is a meaningful supplemental measure, which enables both management and investors to analyze our leverage and to compare our leverage to that of other companies. In addition, it allows for a more meaningful comparison of our debt to that of other companies that do not consolidate their joint ventures. Our share of total debt is not intended to reflect our actual liability should there be a default under any or all of such loans or a liquidation of the joint ventures. The above table reconciles our share of total debt to total consolidated debt, a GAAP financial measure.

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- (4) Our secured debt and joint venture debt include debt related to international assets in the amount of \$294.4 million. Of this, \$210.3 million is associated with assets located in Asia and the remaining \$84.1 million is related to assets located in Europe.

Market Equity			
Security	Shares/Units Outstanding	Market Price	Market Value
Common stock	83,963,307	\$ 37.65	\$ 3,161,219
Common limited partnership units(1)	4,719,823	\$ 37.65	177,701
<b>Total</b>	<b>88,683,130</b>		<b>\$ 3,338,920</b>

(1) Includes 145,548 class B common limited partnership units issued by AMB Property II, L.P. in November 2003.

Preferred Stock and Units			
Security	Dividend Rate	Liquidation Preference	Redemption Date
Series D preferred units	7.75%	\$ 79,767	May 2004
Series E preferred units	7.75%	11,022	August 2004
Series F preferred units	7.95%	10,057	March 2005
Series H preferred units	8.13%	42,000	September 2005
Series I preferred units	8.00%	25,500	March 2006
Series J preferred units	7.95%	40,000	September 2006
Series K preferred units	7.95%	40,000	April 2007
Series N preferred units	5.00%	36,479	September 2006-September 2009
Series L preferred stock	6.50%	50,000	June 2008
Series M preferred stock	6.75%	57,500	November 2008
<b>Weighted average/total</b>	<b>7.29%</b>	<b>\$ 392,325</b>	

**Capitalization Ratios as of March 31, 2005**

Total debt-to-total market capitalization(1)	48.4%
Our share of total debt-to-our share of total market capitalization(1)	40.4%
Total debt plus preferred-to-total market capitalization(1)	53.8%
Our share of total debt plus preferred-to-our share of total market capitalization(1)	46.7%
Our share of total debt-to-our share of total book capitalization(1)	55.1%

(1) Our definition of “total market capitalization” is total debt plus preferred equity liquidation preferences plus market equity. Our definition of “our share of total market capitalization” is our share of total debt plus preferred equity liquidation preferences plus market equity. Our definition of “market equity” is the total number of outstanding shares of our common stock and common limited partnership units multiplied by the closing price per share of our common stock as of March 31, 2005. Our definition of “preferred” is preferred equity liquidation preferences. Our share of total book capitalization is defined as our share of total debt plus minority interests to preferred unitholders and limited partnership unitholders plus stockholders’ equity. Our share of total debt is the pro rata portion of the total debt based on our percentage of equity interest in each of the consolidated or unconsolidated ventures holding the debt. We believe that our share of total debt is a meaningful supplemental measure, which enables both management and investors to analyze our leverage and to compare our leverage to that of other companies. In addition, it allows for a more meaningful comparison of our debt to that of other companies that do not consolidate their joint ventures. Our share of total debt is not intended to reflect our actual liability should there be a default under any or all of such loans or a liquidation of the joint ventures. For a reconciliation of our



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share of total debt to total consolidated debt, a GAAP financial measure, please see the table of debt maturities and capitalization above.

### **Liquidity**

As of March 31, 2005, we had \$167.8 million in cash and cash equivalents (of which \$104.6 million was held by our consolidated co-investment joint ventures), and \$337.1 million of additional available borrowings under our credit facilities. As of March 31, 2005, we had \$47.3 million in restricted cash (of which \$14.8 million was held by our consolidated co-investment joint ventures).

Our board of directors declared a regular cash dividend for the quarter ended March 31, 2005 of \$0.440 per share of common stock and the operating partnership announced its intention to pay a regular cash distribution for the quarter ended March 31, 2005 of \$0.440 per common unit. The dividends and distributions were payable on April 15, 2005 to stockholders and unitholders of record on April 5, 2005. The series L and M preferred stock dividends were payable on April 15, 2005 to stockholders of record on April 5, 2005. The series E, F, J and K preferred unit quarterly distributions were payable on April 15, 2005. The series D, H and I preferred unit quarterly distributions were payable on April 15, 2005.

The following table sets forth the dividends and distributions paid or payable per share or unit for the three months ended March 31, 2005 and 2004:

Paying Entity	Security	For the three months ended March 31,	
		2005	2004
AMB Property Corporation	Common stock	\$ 0.440	\$ 0.425
AMB Property Corporation	Series L preferred stock	\$ 0.406	\$ 0.406
AMB Property Corporation	Series M preferred stock	\$ 0.422	\$ 0.422
Operating Partnership	Common limited partnership units	\$ 0.440	\$ 0.425
Operating Partnership	Series J preferred units	\$ 0.994	\$ 0.994
Operating Partnership	Series K preferred units	\$ 0.994	\$ 0.994
Operating Partnership	Series L preferred units	\$ 0.406	\$ 0.406
Operating Partnership	Series M preferred units	\$ 0.422	\$ 0.422
AMB Property II, L.P.	Class B common limited partnership units	\$ 0.440	\$ 0.425
AMB Property II, L.P.	Series D preferred units	\$ 0.969	\$ 0.969
AMB Property II, L.P.	Series E preferred units	\$ 0.969	\$ 0.969
AMB Property II, L.P.	Series F preferred units	\$ 0.994	\$ 0.994
AMB Property II, L.P.	Series H preferred units	\$ 1.016	\$ 1.016
AMB Property II, L.P.	Series I preferred units	\$ 1.000	\$ 1.000
AMB Property II, L.P.	Series N preferred units	\$ 0.625	n/a

The anticipated size of our distributions, using only cash from operations, will not allow us to retire all of our debt as it comes due. Therefore, we intend to also repay maturing debt with net proceeds from future debt or equity financings, as well as property divestitures. However, we may not be able to obtain future financings on favorable terms or at all. Our inability to obtain future financings on favorable terms or at all would adversely affect our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our stock.

### **Capital Commitments**

*Developments.* In addition to recurring capital expenditures, which consist of building improvements and leasing costs incurred to renew or re-tenant space, during the three months ended March 31, 2005, we initiated six new industrial development projects in North America with a total expected investment of \$60.4 million, aggregating approximately 0.6 million square feet, and one new industrial development project in Amsterdam with a total expected investment of \$29.6 million, aggregating approximately 0.2 million square

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feet. As of March 31, 2005, we had 35 projects in our development pipeline representing a total estimated investment of \$881.2 million upon completion, of which four industrial projects with a total of 1.2 million square feet and an aggregate estimated investment of \$55.0 million upon completion are held in unconsolidated joint ventures. In addition, we held four development projects available for sale, representing a total estimated investment of \$26.9 million upon completion. Of this total, \$594.4 million had been funded as of March 31, 2005 and an estimated \$286.8 million was required to complete current and planned projects. We expect to fund these expenditures with cash from operations, borrowings under our credit facility, debt or equity issuances, net proceeds from property divestitures and private capital from co-investment partners, which could have an adverse effect on our cash flow.

*Acquisitions.* During the three months ended March 31, 2005, we acquired six industrial buildings, aggregating approximately 0.8 million square feet for a total expected investment of \$77.8 million, through three of our co-investment joint ventures. Additional acquisition activity in the quarter ended March 31, 2005 included the purchase of an approximate 43% unconsolidated equity interest in G.Accion, one of Mexico's largest real estate companies, for \$46.1 million. We generally fund our acquisitions through private capital contributions, borrowings under our credit facility, cash, debt issuances and net proceeds from property divestitures.

*Lease Commitments.* We have entered into operating ground leases on certain land parcels, primarily on-tarmac facilities and office space with remaining lease terms from two to 58 years.

*Co-investment Joint Ventures.* Through the operating partnership, we enter into co-investment joint ventures with institutional investors. These co-investment joint ventures are managed by our private capital group and provide us with an additional source of capital to fund certain acquisitions, development projects and renovation projects, as well as private capital income. As of March 31, 2005, we had investments in co-investment joint ventures with a gross book value of \$2.6 billion, which are consolidated for financial reporting purposes, and net equity investments in an unconsolidated co-investment joint venture of \$10.8 million. As of March 31, 2005, we may make additional capital contributions to current and planned co-investment joint ventures of up to \$46.3 million. From time to time, we may raise additional equity commitments for AMB Institutional Alliance Fund III, L.P., an open-ended consolidated co-investment joint venture formed in 2004 with institutional investors, which invest through a private real estate investment trust, which would increase our obligation to make additional capital commitments. Pursuant to the terms of the partnership agreement of this fund, we are obligated to contribute 20% of the total equity commitments to the fund until such time our total equity commitment is greater than \$150 million, at which time, our obligation is reduced to 10% of the total equity commitments. We expect to fund these contributions with cash from operations, borrowings under our credit facilities, debt or equity issuances or net proceeds from property divestitures, which could adversely affect our cash flow.

*Captive Insurance Company.* In December 2001, we formed a wholly-owned captive insurance company, Arcata National Insurance Ltd., which provides insurance coverage for all or a portion of losses below the deductible under our third-party policies. We capitalized Arcata National Insurance Ltd. in accordance with the applicable regulatory requirements. Arcata National Insurance Ltd. established annual premiums based on projections derived from the past loss experience of our properties. Annually, we engage an independent third party to perform an actuarial estimate of future projected claims, related deductibles and projected expenses necessary to fund associated risk management programs. Premiums paid to Arcata National Insurance Ltd. may be adjusted based on this estimate. Premiums paid to Arcata National Insurance Ltd. have a retrospective component, so that if expenses, including losses, deductibles and reserves, are less than premiums collected, the excess may be returned to the property owners (and, in turn, as appropriate, to the customers) and conversely, subject to certain limitations, if expenses, including losses, deductibles and reserves, are greater than premiums collected, an additional premium will be charged. As with all recoverable expenses, differences between estimated and actual insurance premiums are recognized in the subsequent year. Through this structure, we believe that we have more comprehensive insurance coverage at an overall lower cost than would otherwise be available in the market.

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*Potential Unknown Liabilities.* Unknown liabilities may include the following:

- liabilities for clean-up or remediation of undisclosed environmental conditions;
- claims of customers, vendors or other persons dealing with our predecessors prior to our formation transactions that had not been asserted prior to our formation transactions;
- accrued but unpaid liabilities incurred in the ordinary course of business;
- tax liabilities; and
- claims for indemnification by the officers and directors of our predecessors and others indemnified by these entities.

### **OFF-BALANCE SHEET ARRANGEMENTS**

*Standby Letters of Credit.* As of March 31, 2005, we had provided approximately \$26.8 million in letters of credit, of which \$14.2 million was provided under the operating partnership's \$500.0 million unsecured credit facility. The letters of credit were required to be issued under certain ground lease provisions, bank guarantees and other commitments.

*Guarantees.* Other than parent guarantees associated with the unsecured debt of the operating partnership, as of March 31, 2005, we had outstanding guarantees in the aggregate amount of \$33.6 million in connection with certain acquisitions and lease obligations of which \$7.9 million was backed by standby letters of credit. As of March 31, 2005, we guaranteed \$2.8 million and \$4.5 million on outstanding loans for one of our consolidated joint ventures and two of our unconsolidated joint ventures, respectively. Additionally, we provided a take out guarantee after the completion of construction on the aggregate construction loan amount of \$30.2 million, if permanent financing can not be obtained upon stabilization for two of our unconsolidated joint ventures, of which \$23.0 million was outstanding as of March 31, 2005.

*Performance and Surety Bonds.* As of March 31, 2005, we had outstanding performance and surety bonds in an aggregate amount of \$1.2 million. These bonds were issued in connection with certain of our development projects and were posted to guarantee certain tax obligations and the construction of certain real property improvements and infrastructure, such as grading, sewers and streets. Performance and surety bonds are commonly required by public agencies from real estate developers. Performance and surety bonds are renewable and expire upon the payment of the taxes due or the completion of the improvements and infrastructure.

*Promoted Interests and Other Contractual Obligations.* Upon the achievement of certain return thresholds and the occurrence of certain events, we may be obligated to make payments to certain of our joint venture partners pursuant to the terms and provisions of their contractual agreements with us. From time to time in the normal course of our business, we enter into various contracts with third parties that may obligate us to make payments or perform other obligations upon the occurrence of certain events.

### **Supplemental Earnings Measures**

**FFO.** We believe that net income, as defined by GAAP, is the most appropriate earnings measure. However, we consider funds from operations, or FFO, as defined by the National Association of Real Estate Investment Trusts ("NAREIT"), to be a useful supplemental measure of our operating performance. FFO is defined as net income, calculated in accordance with GAAP, less gains (or losses) from dispositions of real estate held for investment purposes and real estate-related depreciation, and adjustments to derive our pro rata share of FFO of consolidated and unconsolidated joint ventures. Further, we do not adjust FFO to eliminate the effects of non-recurring charges. We believe that FFO, as defined by NAREIT, is a meaningful supplemental measure of our operating performance because historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time, as reflected through depreciation and amortization expenses. However, since real estate values have historically risen or fallen with market and other conditions, many industry investors and analysts have

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considered presentation of operating results for real estate companies that use historical cost accounting to be insufficient. Thus, NAREIT created FFO as a supplemental measure of operating performance for real estate investment trusts that excludes historical cost depreciation and amortization, among other items, from net income, as defined by GAAP. We believe that the use of FFO, combined with the required GAAP presentations, has been beneficial in improving the understanding of operating results of real estate investment trusts among the investing public and making comparisons of operating results among such companies more meaningful. We consider FFO to be a useful measure for reviewing our comparative operating and financial performance because, by excluding gains or losses related to sales of previously depreciated operating real estate assets and real estate depreciation and amortization, FFO can help the investing public compare the operating performance of a company's real estate between periods or as compared to other companies.

While FFO is a relevant and widely used measure of operating performance of real estate investment trusts, it does not represent cash flow from operations or net income as defined by GAAP and should not be considered as an alternative to those measures in evaluating our liquidity or operating performance. FFO also does not consider the costs associated with capital expenditures related to our real estate assets nor is FFO necessarily indicative of cash available to fund our future cash requirements. Further, our computation of FFO may not be comparable to FFO reported by other real estate investment trusts that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definition differently than we do.

The following table reflects the calculation of FFO reconciled from net income for the three months ended March 31, 2005 and 2004 (dollars in thousands, except per share and unit amounts):

	For the Three Months Ended	
	March 31,	
	2005	2004
Net income	\$ 46,767	\$ 16,582
(Gain) loss from dispositions of real estate, net of minority interests	(29,243)	286
Depreciation and amortization:		
Total depreciation and amortization	43,485	37,255
Discontinued operations' depreciation	638	2,393
Non-real estate depreciation	(745)	(175)
Adjustments to derive FFO from consolidated joint ventures:		
Joint venture partners' minority interests (Net income)	11,284	8,585
Limited partnership unitholders' minority interests (Net income)	352	731
Limited partnership unitholders' minority interests (Development profits)	458	—
Discontinued operations' minority interests (Net income)	394	693
FFO attributable to minority interests	(23,587)	(17,861)
Adjustments to derive FFO from unconsolidated joint ventures:		
Our share of net income	(1,242)	(1,709)
Our share of FFO	2,747	2,493
Preferred stock dividends	(1,783)	(1,783)
Funds from operations	<u>\$ 49,525</u>	<u>\$ 47,490</u>
<b>Basic FFO per common share and unit</b>	<u>\$ 0.56</u>	<u>\$ 0.55</u>
<b>Diluted FFO per common share and unit</b>	<u>\$ 0.54</u>	<u>\$ 0.53</u>
<b>Weighted average common shares and units:</b>		
Basic	<u>87,857,933</u>	<u>86,447,303</u>
Diluted	<u>91,240,898</u>	<u>89,617,834</u>

**OPERATING AND LEASING STATISTICS SUMMARY**

The following table summarizes key operating and leasing statistics for all of our industrial properties as of and for the three months ended March 31, 2005:

Operating Portfolio(1)	Quarter
Square feet owned at March 31, 2005(2)	89,241,646
Occupancy percentage at March 31, 2005	95.1%
Weighted average lease terms:	
Original	6.2 years
Remaining	3.3 years
Tenant retention	68.6%
Same Space Leasing Activity(3):	
Rent increases (decreases) on renewals and rollovers	(8.6)%
Same space square footage commencing (millions)	4.1
Second Generation Leasing Activity(4):	
Tenant improvements and leasing commissions per sq. ft.:	
Renewals	\$ 1.65
Re-tenanted	2.68
Weighted average	<u>\$ 2.11</u>
Square footage commencing (millions)	<u>5.2</u>

- (1) Includes all consolidated industrial operating properties and excludes industrial development and renovation projects. Excludes retail and other properties' square feet of 474,368 with occupancy of 71.4% and annualized base rent of \$3.8 million.
- (2) In addition to owned square feet as of March 31, 2005, we managed, through our subsidiary, AMB Capital Partners, LLC, approximately 0.4 million additional square feet of industrial and other properties. We also have investments in approximately 10.2 million square feet of industrial operating properties through our investments in unconsolidated joint ventures.
- (3) Consists of second generation leases renewing or re-tenanting with current and prior lease terms greater than one year.
- (4) Second generation tenant improvements and leasing commissions per square foot are the total cost of tenant improvements, leasing commissions and other leasing costs incurred during leasing of second generation space divided by the total square feet leased. Costs incurred prior to leasing available space are not included until such space is leased. Second generation space excludes newly developed square footage or square footage vacant at acquisition.

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The following summarizes key same store properties' operating statistics for our industrial properties as of and for the three months ended March 31, 2005:

	<u>Quarter</u>
Square feet in same store pool at March 31, 2005(1)	79,974,843
% of total industrial square feet	89.6%
Occupancy percentage at period end:	
March 31, 2005	94.9%
March 31, 2004	93.0%
Tenant retention	68.5%
Rent increases (decreases) on renewals and rollovers	(8.6)%
Same space square footage commencing (millions)	4.1
Cash basis NOI growth % increase (decrease):	
Revenues	0.2%
Expenses	0.9%
Net operating income	(0.1)%
Net operating income without lease termination fees	(0.5)%

- (1) Same store properties are those properties that we owned during both the current and prior year reporting periods, excluding development properties prior to being stabilized (generally defined as properties that are 90% leased or properties for which we have held a certificate of occupancy or building has been substantially complete for at least 12 months).

### Item 3. *Quantitative and Qualitative Disclosures about Market Risk*

Market risk is the risk of loss from adverse changes in market prices, interest rates and international exchange rates. Our future earnings and cash flows are dependent upon prevailing market rates. Accordingly, we manage our market risk by matching projected cash inflows from operating, investing and financing activities with projected cash outflows for debt service, acquisitions, capital expenditures, distributions to stockholders and unitholders, and other cash requirements. The majority of our outstanding debt has fixed interest rates, which minimizes the risk of fluctuating interest rates. Our exposure to market risk includes interest rate fluctuations in connection with our credit facilities and other variable rate borrowings and our ability to incur more debt without stockholder approval, thereby increasing our debt service obligations, which could adversely affect our cash flows. As of March 31, 2005, we had two outstanding interest rate swaps with aggregate notional amount of \$131.3 million (in U.S. dollars) and one foreign exchange option with notional amount of \$6.2 million (in U.S. dollars). See Part I, Item 2: "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources — Capital Resources — Market Capitalization."

The table below summarizes the market risks associated with our fixed and variable rate debt outstanding before unamortized debt premiums of \$11.6 million as of March 31, 2005 (dollars in thousands):

	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>Thereafter</u>	<u>Total</u>
Fixed rate debt(1)	\$ 343,923	\$ 172,526	\$ 143,300	\$ 386,677	\$ 201,790	\$ 1,499,299	\$ 2,747,515
Average interest rate	7.1%	6.6%	6.9%	6.7%	4.9%	6.5%	6.5%
Variable rate debt(2)	\$ 731	\$ 89,400	\$ 407,548	\$ 5,590	\$ 36,659	\$ 52,100	\$ 592,028
Average interest rate	4.0%	2.6%	2.0%	2.0%	1.8%	1.2%	2.0%
Interest Payments	\$ 24,448	\$ 13,711	\$ 18,039	\$ 26,019	\$ 10,548	\$ 98,080	\$ 190,845

- (1) Represents 82.3% of all outstanding debt.  
(2) Represents 17.7% of all outstanding debt.

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If market rates of interest on our variable rate debt increased by 10%, then the increase in interest expense on the variable rate debt would be \$1.2 million annually. As of March 31, 2005, the book value and the estimated fair value of our total consolidated debt (both secured and unsecured) was \$3.5 billion based on our estimate of current market interest rates.

As of March 31, 2005 and December 31, 2004, variable rate debt comprised 17.7% and 15.3%, respectively, of all our outstanding debt. Variable rate debt was \$592.0 million and \$498.3 million, respectively, as of March 31, 2005 and December 31, 2004. The increase is primarily due to higher outstanding balances on our credit facilities. This increase in our variable rate debt increases our risk associated with unfavorable interest rate fluctuations.

*Financial Instruments.* We record all derivatives on the balance sheet at fair value as an asset or liability, with an offset to accumulated other comprehensive income or income. For revenues or expenses denominated in non-functional currencies, we may use derivative financial instruments to manage foreign currency exchange rate risk. Our derivative financial instruments in effect at March 31, 2005 were two interest rate swaps hedging cash flows of our variable rate borrowings based on Euribor (Europe) and Japanese TIBOR (Japan), and one put option (buy CAD/sell USD) hedging against adverse currency exchange fluctuations of the Canadian dollar against the U.S. dollar. The following table summarizes our financial instruments as of March 31, 2005:

Related Derivatives (in thousands)	Maturity Dates			Notional Amount	Fair Value
	April-05	Dec-08	October-12		
<b>Interest Rate Swaps:</b>					
<i>Plain Interest Rate Swap, Japan</i>					
Notional Amount (U.S. Dollars)			\$ 121,325	\$ 121,325	
Receive Floating (%)			3M TIBOR		
Pay Fixed Rate (%)			1.32%		
Fair Market Value			\$ (1,490)		\$ (1,490)
<i>Plain Interest Rate Swap, Europe</i>					
Notional Amount (U.S. Dollars)	\$ 9,982			\$ 9,982	
Receive Floating (%)		3M EURIBOR			
Pay Fixed Rate (%)		3.72%			
Fair Market Value	\$ (296)				\$ (296)
<b>Foreign Exchange Agreements:</b>					
<i>Option to Buy CAD/Sell USD</i>					
Contract Amount (U.S. Dollars)	\$ 6,219			\$ 6,219	
Contract FX Rate	1.21				
Contract Premium	\$ 51				\$ 51
<b>Total</b>				<u>\$ 137,526</u>	<u>\$ (1,735)</u>

*International Operations.* Our exposure to market risk also includes foreign currency exchange rate risk. The U.S. dollar is the functional currency for our subsidiaries operating in the United States and Mexico. The functional currency for our subsidiaries operating outside North America is generally the local currency of the country in which the entity is located, mitigating the effect of foreign exchange gains and losses. Our subsidiaries whose functional currency is not the U.S. dollar translate their financial statements into U.S. dollars. Assets and liabilities are translated at the exchange rate in effect as of the financial statement date. We translate income statement accounts using the average exchange rate for the period and significant nonrecurring transactions using the rate on the transaction date. The losses resulting from the translation are included in accumulated other comprehensive income as a separate component of stockholders' equity and totaled \$0.1 million for the three months ended March 31, 2005.

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Our international subsidiaries may have transactions denominated in currencies other than their functional currency. In these instances, non-monetary assets and liabilities are reflected at the historical exchange rate, monetary assets and liabilities are remeasured at the exchange rate in effect at the end of the period and income statement accounts are remeasured at the average exchange rate for the period. For the three months ended March 31, 2005, gains from remeasurement included in our results of operations was \$0.3 million.

We also record gains or losses in the income statement when a transaction with a third party, denominated in a currency other than the entity's functional currency, is settled and the functional currency cash flows realized are more or less than expected based upon the exchange rate in effect when the transaction was initiated. We believe that these gains or losses are immaterial.

### **Item 4.      *Controls and Procedures***

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including our chief executive officer, president and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, our management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Also, we have investments in certain unconsolidated entities, which are accounted for using the equity method of accounting. As we do not control or manage these entities, our disclosure controls and procedures with respect to such entities are necessarily substantially more limited than those we maintain with respect to our consolidated subsidiaries.

As required by Rule 13a-15(b) of the Securities Exchange Act of 1934, as amended, we carried out an evaluation, under the supervision and with participation of our management, including our chief executive officer, president and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures that were in effect as of the end of the quarter covered by this report. Based on the foregoing, our chief executive officer, president and chief financial officer each concluded that our disclosure controls and procedures were effective at the reasonable assurance level.

There have been no other changes in our internal control over financial reporting during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



**PART II**

**Item 1.     *Legal Proceedings***

As of March 31, 2005, there were no pending legal proceedings to which we are a party or of which any of our properties is the subject, the adverse determination of which we anticipate would have a material adverse effect upon our financial condition and results of operations.

**Item 2.     *Changes in Securities and Use of Proceeds***

None.

**Item 3.     *Defaults Upon Senior Securities***

None.

**Item 4.     *Submission of Matters to a Vote of Security Holders***

None.

**Item 5.     *Other Information***

None.

**Item 6.     *Exhibits***

(a) *Exhibits:*

<u>Exhibit Number</u>	<u>Description</u>
31.1	Rule 13a-14 (a)/15d-14 (a) Certifications dated May 6, 2005.
32.1	18 U.S.C. § 1350 Certifications dated May 6, 2005. The certifications in this exhibit are being furnished solely to accompany this report pursuant to 18 U.S.C. sec. 1350, and are not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and are not to be incorporated by reference into any of our filings, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMB Property Corporation

*Registrant*

By: \_\_\_\_\_ /s/ Hamid R. Moghadam

Hamid R. Moghadam  
*Chairman and CEO*  
*(Duly Authorized Officer and*  
*Principal Executive Officer)*

By: \_\_\_\_\_ /s/ W. Blake Baird

W. Blake Baird  
*President and Director*  
*(Duly Authorized Officer)*

By: \_\_\_\_\_ /s/ Michael A. Coke

Michael A. Coke  
*CFO and Executive Vice President*  
*(Duly Authorized Officer and Principal*  
*Financial and Accounting Officer)*

Date: May 6, 2005

CERTIFICATIONS

I, Hamid R. Moghadam, certify that:

- (1) I have reviewed this quarterly report on Form 10-Q of AMB Property Corporation;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Hamid R. Moghadam

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Hamid R. Moghadam  
*Chairman and CEO*

Date: May 6, 2005

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I, W. Blake Baird, certify that:

- (1) I have reviewed this quarterly report on Form 10-Q of AMB Property Corporation;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ W. Blake Baird

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W. Blake Baird  
*President and Director*

Date: May 6, 2005

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I, Michael A. Coke, certify that:

- (1) I have reviewed this quarterly report on Form 10-Q of AMB Property Corporation;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Michael A. Coke

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Michael A. Coke  
*CFO and Executive Vice President*

Date: May 6, 2005

**Certification of Chief Executive Officer, President and Chief Financial Officer**

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of AMB Property Corporation (the "Company"), hereby certifies, to such officer's knowledge, that:

(i) the accompanying Quarterly Report on Form 10-Q of the Company for the quarterly period ended March 31, 2005 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and

(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Hamid R. Moghadam

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Hamid R. Moghadam  
*Chairman and CEO*

/s/ W. Blake Baird

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W. Blake Baird  
*President and Director*

/s/ Michael A. Coke

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Michael A. Coke  
*CFO and Executive Vice President*

Date: May 6, 2005

The foregoing certification is being furnished solely to accompany the Report pursuant to 18 U.S.C. § 1350, and is not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not to be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.