### SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (date of earliest event reported): October 12, 2004

# **AMB PROPERTY CORPORATION**

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of Incorporation) 001-13545 (Commission File Number) 94-3281941

(I.R.S. Employer Identification Number)

Pier 1, Bay 1, San Francisco, California 94111

(Address of principal executive offices) (Zip Code)

415-394-9000

(Registrants' telephone number, including area code)

n/a

(former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION AND

### **ITEM 7.01 REGULATION FD DISCLOSURE**

On October 12, 2004, we disclosed a supplemental analyst package in connection with our earnings conference call for the third quarter of 2004. A copy of the supplemental analyst package is attached hereto as Exhibit 99.1. This section and the attached exhibit are provided under Items 2.02 and 7.01 of Form 8-K and are furnished to, but not filed with, the Securities and Exchange Commission.

### Forward Looking Statements

Some of the information included in this report contains forward-looking statements, such as statements pertaining to our business strategy, future plans and performance, and operating results, including expected project completion dates and expected total investments. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. The events or circumstances reflected in forward-looking statements might not occur. You can identify forwardlooking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "plans," "pro forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases. You can also identify forward-looking statements by discussions of strategy, plans or intentions. Forward-looking statements are necessarily dependent on assumptions, data or methods that may be incorrect or imprecise and we may not be able to realize them. We caution you not to place undue reliance on forward-looking statements, which reflect our analysis only and speak only as of the date of this report or the dates indicated in the statements. We assume no obligation to update or supplement forward-looking statements. The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: defaults on or non-renewal of leases by tenants, increased interest rates and operating costs, our failure to obtain necessary outside financing, difficulties in identifying properties to acquire and in effecting acquisitions, our failure to successfully integrate acquired properties and operations, our failure to divest properties we have contracted to sell or to timely reinvest proceeds from any divestitures, risks and uncertainties affecting property development and construction (including construction delays, cost overruns, our inability to obtain necessary permits and public opposition to these activities), our failure to qualify and maintain our status as a real estate investment trust, environmental uncertainties, risks related to natural disasters. financial market fluctuations, changes in real estate and zoning laws, risks related to doing business internationally and increases in real property tax rates. Our success also depends upon economic trends generally, including interest rates, income tax laws, governmental regulation, legislation, population changes and certain other matters discussed under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations-Business Risks" and elsewhere in our most recent annual report on Form 10-K.

### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

### (c) Exhibits:

Exhibit Number	Description
99.1	AMB Property Corporation Supplemental Analyst Package for Third Quarter 2004 Earnings Conference Call October 13, 2004

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMB Property Corporation (Registrant)

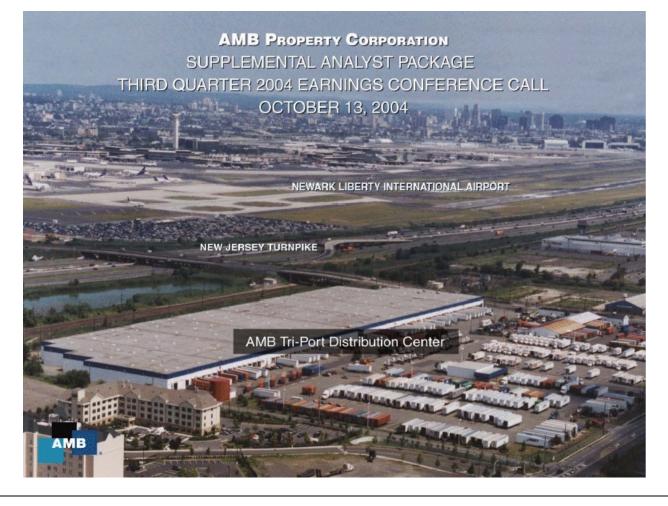
Date: October 12, 2004

By: /s/ Tamra Browne Tamra Browne

Tamra Browne Senior Vice President, General Counsel and Secretary Exhibits

Exhibit Number	Description
99.1	AMB Property Corporation Supplemental Analyst Package for Third Quarter 2004 Earnings Conference Call October 13, 2004

### Exhibit 99.1





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To reflect additional depreciation expense, management will restate AMB's previously issued financial statements for the years ended December 31, 2003, 2002 and 2001 filed on Form 10-K and for the quarters ended March 31, 2004 and June 30, 2004 filed on Form 10-C. The restatement affects the company's depreciation expense, near locar and earnings per share for the prior periods. The net impact of the restatement of depreciation expense, on earnings per share for the prior periods. The net impact of the restatement of depreciation expense, near share for the prior periods. The net impact of the restatement of depreciation expense, on earnings per share results will reduce EPS by \$0.02 from \$1.47 to \$1.41 for 2003. The net impact on each of the three months ended March 31 and June 30, 2004 will reduce EPS by \$0.02 from \$0.19 to \$0.17 and by \$0.02 from \$0.22 to \$0.20, respectively. This restatement of depreciation expense, on earnings per share for the AREIT's FF0 definition, the company adds back real estate-related depreciation to calculate FF0. Please see the Company's earnings perss release for more detail.

Couer: AMB Tri-PortDistribution Center, adjacent to the Ports of Newark and Elizabeth, New Jersey, and Newark Liberty International Aliport (BMR), is a 450,830 square foot distribution facility acquired in September 2004. The property is fully leased to Federal Express Corporation.



# SUPPLEMENTAL ANALYST PACKAGE Third Quarter Earnings Conference Call

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## FINANCIAL HIGHLIGHTS (3)

(dollars in thousands, except share data)

	QU	arter i Ende d Septe	m ber 30,		Nine Mont	in∎ Brided Septe	mbe	ог 30,
	20.04	Change	20.03		2004	Change		20.03
Operating Data				_				
Revenues	\$ 176.	529 19.8%	\$ 147,3	4	\$ 505,077	14.2%	- \$	442,433
Adjusted EBITDA"	128,0	616 13.9%	112,9	2	361,509	6.8%		338,374
Netincome available to common stockholders	30,:	266 47.3%	20,5	7	62,188	(32.0%)		91,391
FFO <sup>44</sup>	54,1	744 31.1%	41,74	4	151,029	12.0%		134,801
Per diluted share and unit								
EPS	\$ 0	.35 40.0%	\$ 0.3	15	\$ 0.73	(34.2%)	- \$	1.11
FFO <sup>14</sup>	0	.61 27.1%	0.4	8	1.68	9. 1%		1.54
Dividends per common share	0.4	425 2.4%	0.4:	.5	1.28	2.4%		1.25
Ratios								
Interest coverage "		3.0 ×	3	1 ×	29 >	ć		3.0 ×
Fixed charge coverage "		24 ×	2	4 ×	23 >	¢		24 ×
FFO payout	7	0%	86	%	76%			81%

	ALOT									
	Septer	m ber 30, 2004	Jur	10 30,2004	Mar	ch 31, 2004	De се п	n ber 31, 2003		
Capitalization										
AMB's share of total debt	\$	2,581,627	\$	2,363,536	\$	2,128,464	\$	1, 954, 314		
Preferre d e quity		392,325		355,846		355,846		355,846		
Marketequity		3,245,525		3,026,532		3,246,769		2,845,984		
T o tal capi talizatio n	\$	6,219,477	\$	5,745,914	\$	5,731,079	\$	5, 156, 144		
Ratios										
AMB's share of total debt-to-total book capitalization		56.3%		54.6%		518%		49.6%		
AMB's share of total debt-to-total market capitalization		415%		41.1%		37.1%		37.9%		
Total comm on shares and units outstanding		87,669,504		87,396,245		87,349, 167		86,556,703		
-										

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### CONSOLIDATED BALANCE SHEETS (1) (dollars in thousands)

	ALOT									
	Septer	m ber 30, 2004	Jur	ne 30, 2004	Маг	ci1 3 1, 20 04	Бесел	1 ber 3 1, 2003		
Arretr										
Investments in real estate										
Totalinves tments in properties	\$	6,30 2,529	\$	6,051,308	\$	5,730,654	\$	5,491,707		
A caumulate d depreciation		ę95,43 B)		(\$60,877)		(\$24,115)		(485,559)		
Netinvestments in properties		5,707,091		5,490,431		5,206,539		5,006,148		
Investment in unconsolidated joint ventures		48,601		52,579		5 4,006		52,005		
Properties keld for contribution, net		11,854		11,1 43		-				
Properties held for dives titum, net		59,924		39,246		9,628		11,751		
Net investments in real es tate		5,827,470		5,593,399		5,270,173		5,069,902		
Cas h and cash equivalents		174,323		146,136		150,903		156,663		
Mortgages meeivahle		23,068		23,594		23,620		43,145		
Accounts receivable, net		102,078		96,524		92,081		88,45 2		
Other ass ets		94,711		76,958		69,669		51,391		
Totalauuetu	\$	6,221,650	\$	5,936,611	\$	5,606,446	\$	5, 409,553		
Lisbilities and Stockholders' Equity										
Secure d' debt	\$	1,617,944	\$	1,552,084	\$	1,457,630	\$	1,363,890		
Unsecure diseni or debit securities		1,025,000		1,025,000		1,025,000		925,000		
Uns erure d. de bt		9,182		9,334		9,482		9,621		
Uns coure il cre dit facilities		583,864		428,5 02		261,369		275,733		
Accounts payable and other liabilities		278,350		256,574		208,614		187,095		
Tota liabilities		3,514,340		3,271,494		2,96 2,095		2, 761, 35 2		
Minority interests :										
Joint venture partners		701,639		698,549		66 2,235		658,723		
Preferred witholders		278,378		241,899		241,873		241,899		
Limited partnership witholder		88,026		88,190		89,036		90,441		
Total minority interes to		1,068,043		1,028,638		993,144		991,070		
Stockholdez' equity:										
Commonstock		1,536,063		1,533,275		1,547,995		1,553,764		
Preferred stock		103,204		103,204		103,212		103,373		
Total stockholders' equity		1,639,267		1,636,479		1,651,207		1,657,137		
Total liabilitie and stockholders' equit;	\$	6,221,650	\$	5,936,611	\$	5,606,446	\$	5,409,555		

 $\Theta$  . See Table of Coerce is for discussion of respect accounts for prior periods



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# CONSOLIDATED STATEMENTS OF OPERATIONS (1)

(dollars in thousands, except share data)

	For the Quar Beatern	rlers Ende d Iber 20.	For the Nine Month's Ended Beate mber 20.			
	2004	2008	2004	2008		
Revenue c						
Result re-cours.	I 173,803	S 145,400	£ 407,000	\$ 434,539		
Раманскари абласован	2,726	1,928	8,077	7,844		
Texal revenues	176,527	147,374	\$05,077	442,433		
Colors and expenses						
Propenyopena a geous	(43,953)	(39,129)	(123,530)	(115,550)		
Depression and according to a	(42,099)	(33,734)	(120,998)	(102,347)		
lag ar ann a leann.	-	-	-	(\$,251)		
Coord and administrative	(15,747)	<u>(10,324)</u>	(45,706)	j34(334)		
Total cours and expresses.	(101,799)	<b>\$3,637)</b>	£95,284)	£\$3,432		
Орежнодносос	74,730	63,707	209,793	183,951		
Orher Income and expenses						
Equity to carology of up costolidal ediption restructs	603	1,365	3,256	4,222		
latered tage and et ber, and	1,295	653	3,283	3,144		
Cass from dispositions of real case of	-	-		7,425		
Development profits, and of taxes.	1,521	S, SI 2	4796	5,512		
loieres expesse, a dudiog accentration	(40,324)	BS(S62)_	(113,449)	107,132)		
Total otàce teccenciae d'expresses	(36,90S)	(28,0.32)	(107,154)	<b>β</b> 6,325		
loss can before can only initiatus and discontinued operations.	37,325	35,675	102,637	97,126		
Maching later cus share of later car						
Joint venturepannes' shareof teene	(10,302)	(9,546)	(28,978)	£4712)		
Join i veniuropana est sharcof developesen profins	(14S)	(3,446)	(374)	(3,446)		
Preferred us a bolders.	(4,942)	(6,314)	(14,766)	19,073		
Leoned period ship uon's olders	(1,012)	(433)	£,613)	12,200		
Teral meaning reported a start of reported	(16,401)	(19,794)	<u> 47,256)</u>	<u> 49,431</u>		
la concerta con la viagragamica s	21,424	IS,331	55,383	47,695		
Disconound operations:						
la mane (less) a intra stole in disconigued o pera ielas, a a of asigoni y iai area s	175	1,919	(171)	13,570		
Get from disposition of real case, on of encoring interess	10,450	7,333	12,325	39,575		
Total disconound operations	10,625	9,307	12154	\$3,155		
No exec	32,040	25,688	67,537	100,851		
Proferrard week dived and s	(1,783)	(1,470)	(S. 347)	(5,733)		
Proferent sueda una restanza price disensuor/ (sausocenesus)		(3.671)		(3.671)		
Netinoome available to oommon stockholders	\$ 30,266	\$ 20,547	S 62,133	I 91,391		
Netinoome per common share (diluted)	1 0.35	\$ 025	I 0 73	I 11		
Weighted average common chares (diluted)	35,375,787	82,720,130	35,012,460	82,539,800		

 $\Theta$  . See Table of Course is for discussion of restand accounts for prior periods.



### CONSOLIDATED STATEMENTS OF FUNDS FROM OPERATIONS<sup>(1)</sup>

(dollars in thousands, except share data)

	For the Quarters Ended For the Nine		r the Nine M	Months Ended				
		Septern	ber 30	<b>)</b> ,		Septem	ber 3	D,
		2004	2	003 (2)	2004		2003 (2)	
Net income	\$	32,049	\$	25,688	\$	67,537	\$	100,850
Gain from disposition of real estate, net of minority interests		(10, 450)		(7,888)		(12,325)		(47,008)
Real estate related deprediation and amortization:								
Total depreciation and amortization		42,099		33,734		120,998		102,847
Discontinued operations' depreciation		525		597		1,733		2,346
FF& E depreciation		(172)		(170)		(508)		(548)
Adjustments to derive FFO from consolidated JVs:								
Joint venture partners' minority interests (NI)		10,302		9,546		28,978		24,712
Limited partnership unitholders' minority interests (NI)		1,012		488		2,618		2,200
Limited partnership unitholders' minority interests (Development profits)		79		115		222		115
Discontinued operations' minority interests (NI)		2,218		1,140		2,464		3,195
FFO attributable to minority interests		(22, 193)		(17,345)		(58,172)		(47,847)
Adjustments to derive FFO from unconsolidated JVs:								
AMB's share of net income		(603)		(1,365)		(3,256)		(4,222)
AMB's share of FFO		1,661		2,345		6,089		7,620
Preferred stock dividends		(1,783)		(1,470)		(5,349)		(5,788)
Preferred stock unit redemption discount/(issuance costs)				(3,671)		-		(3,671)
Funds from operations	\$	54,744	\$	41,744	\$	151,029	\$	134,801
FFO per common share and unit (diluted)	\$	0.61	\$	0.48	\$	1.68	\$	1.54
Weighted average common shares and units (diluted)	9	0,146,245	8	7,399,544	8	39,764,633	- 8	37,342,075

See Supplemental Financial Measures Disclosures for a discussion of why management believes FPO is a useful supplemental measure of operating performance, of ways in which investors might use FPO when assessing AMB's financial performance, and of FPO's limitations as a measurement tool. Effective January 1, 2003, the Company discontinued its practice of deduction of investments in lessehold interests from FPO as such an adjustment is not provided for in NAREIT's FFO definition. As a result, FPO for the periods presented has been adjusted to reflect the changes. (1) (2)

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### ADJUSTED EBITDA (1) AND COVERAGE RATIOS

ollars in thousands	o	llars	in t	hou	sar	۱d	s	۱
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	Fo	r the Qu	arters	Ended	Fo	or the Nine N	lonth	s Ended
		Septe	mber	30,		Septern	ber 3	0,
	- 1	2004		2003		2004		2003
Net income	\$	32,049	\$	25,688	\$	67,537	\$	100,850
Depreciation and amortization		42,099		33,734		120,998		102,847
Impairment losses		-		-		-		5,251
Stock-based compensation amortization		2,467		2,021		7,943		6,000
Adjustments to derive adjusted EBITDA from unconsolidated JVs:								
AMB's share of net income		(603)		(1, 365)		(3, 256)		(4,222)
AMB's share of FFO		1,661		2,345		6,089		7,620
AMB's share of interest expense		1,316		808		2,974		2,082
Gains from dispositions of real estate		-		-		-		(7,429)
Interest, including amortization		40,324		35,562		118,449		107,132
Total minority interests' share of income		16,401		19,794		47,256		49,431
Total discontinued operations, induding (gains) losses		(10, 625)		(9,807)		(12, 154)		(53, 155)
Discontinued operations' adjusted EBITDA		3,527		4,132		5,673		21,967
Adjusted EBITDA	\$	128,616	\$	112,912	\$	361,509	\$	338,374
Interest			_					
Interest expense, induding amortization - continuing operations	\$	40,324	\$	35,562	\$	118,449	\$	107,132
Interest expense, including amortization - discontinued operations		609		476		1,646		2,850
AMB's share of interest expense from unconsolidated JVs		1,316	_	808	_	2,974		2,082
Total interest	5	42,249	_\$	36,846	\$	123,069	\$	112,064
Interest coverage <sup>(2)</sup>		3.0	x	3.1 x		2.9		3.0
Fixed charge								
Interest expense, induding amortization - continuing operations	\$	40,324	\$	35,562	\$	118,449	\$	107,132
Amortization of financing costs and debt premiums - continuing operations		(374)		(852)		483		(1,567)
Interest expense, induding amortization - discontinued operations		609		476		1,646		2,850
Amortization of financing costs and debt premiums - discontinued operations		4		3		(119)		(10)
AMB's share of interest expense from unconsolidated JVs		1,316		808		2,974		2,083
Capitalized interest		5,883		2,481		11,812		6,072
Preferred unit distributions		4,942		6,314		14,766		19,073
Preferred stock dividends		1,783	_	1,470		5,349		5,788
Total fixed charge	\$	54,487	\$	46,262	\$	155,360	\$	141,420
Fixed charge coverage <sup>(2)</sup>		2.4	x	2.4 x		2.3		2.4

See Supplemental Financial Measures Disclosures for a discussion of why management believes adjusted EBITDA is a useful supplemental measure of operating performance and liquidity, of ways in which investors might use adjusted EBITDA when assessing AMB's financial performance, and of adjusted EBITDA's limitations an a measurement tool.
 See Reporting Definitions for Interest coverage and Supplemental Financial Measures Disclosures for a discussion of why management believes Interest coverage is a useful supplemental measure of liquidity.
 See Reporting Definitions for Fixed charge coverage and Supplemental Financial Measures Disclosures for a discussion of why management believes Fixed charge coverage is a useful supplemental measure of liquidity.



### SUPPLEMENTAL CASH FLOW INFORMATION (dollars in thousands)

	For the Quarters Ended					For the Nine Months Ended					
	Septern			30,	September 30,						
	_	2004		2003		2004		2003			
Supplemental Information:											
Straight-line rents	\$	2,593	\$	2,579	\$	11,251	\$	6,832			
AMB's share of straight-line rents	\$	1,838	\$	1,800	\$	7,867	\$	4,655			
AMB's share of unconsolidated JV's NOI	\$	2,840	\$	3,015	\$	8,655	\$	9,228			
JV Partners' share of cash basis NOI	\$	32,547	\$	26,158	\$	89,057	\$	75,617			
Discontinued operations' NOI - Held for Sale	\$	484	\$	484	\$	1,332	\$	1,503			
Discontinued operations' NOI - Sold	\$	3,043	\$	3,648	\$	4,341	\$	20,464			
Stock-based compensation amortization	\$	2,467	\$	2,021	\$	7,943	\$	6,000			
Capitalized interest	\$	5,883	\$	2,481	\$	11,812	ş	6,072			
Recurring capital expenditures:											
Tenant improvements	\$	6,298	\$	2,918	\$	17,264	\$	12,114			
Lease commissions and other lease costs		4,827		5,223		17,399		15,928			
Building improvements		5,209		4,351		12,097		11,214			
Sub-total		16,334	_	12,492		46,760		39,256			
JV Partners' share of capital expenditures		(4,007)		(3, 522)		(11,621)		(11,777)			
AMB's share of recurring capital expenditures	\$	12,327	\$	8,970	\$	35,139	\$	27,479			



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### INDUSTRIAL OPERATING AND LEASING STATISTICS (dollars in thousands, except per square foot amounts)

Operating Portfolio 19	Qua	rter		ear-to- Date	Same Store Pool	Quarter	Year-to- Date
Square feet owned at September 30, 2004 (2)	91,1	43,270	- 9	1,143,270	Square feet in same store pool at September 30, 2004	77,941,898	77,941,898
Occupancy percentage at September 30, 2004		94.6%		94.6%	% of total industrial square feet	85.5%	85.5%
Weighted average lease terms:					Occupancy percentage at period end:		
Original	6.	2 years		6.2 years	September 30, 2004	94.8%	94.8%
Remaining	.3.	3 years		3.3 years	September 30, 2003	92.5%	92.5%
Tenant retention		63.3%		65.9%			
					Tenant retention	59.8%	63.8%
Same Space Leasing Activity: 10							
Rent increases (decreases) on renewals and rollovers (2)	(1	13.2%)		(13.6%)	Rent increases (decreases) on renewals and rollovers	(14.3%)	(15.1%)
Same space square footage commencing (millions)		4.2		13.3	Same space square footage commencing (millions)	3.9	12.3
2nd Generation Leasing Activity:					Cash basis NOI growth % increase/(decrease):		
TIs and LCs per square foot:					Revenues	3.7%	(0.7%)
Retained	\$	1.46	\$	1.63	Expenses	0.8%	0.6%
Re-ten an ted		2.25		2.27	NOI	4.8%	(1.1%)
Weighted average	\$	1.97	\$	2.00	NOI without lease termination fees	0.6%	(1.0%)
Square footage commencing (millions)		5.5		17.2			

(1)

- (2) (3)
- Includes all consolidated industrial operating properties and excludes industrial development and renovation projects. Excludes retail and other properties' square feet of 474,368 with occupancy of 27.9% and annualized base rent of \$3.1 million. The same store pool excludes properties purchased and developments stabilized after December 31, 2002. See Reporting Definitions. In addition to owned square feet a of September 30, 2004, the Company manages, through its subsidiary, AMB Capital Patterse, 0.5 million additional square feet of industrial, retail and other properties. The Company also has investments in 8.0 million square feet of operating industrial properties through its investment in unconsolidated joint ventures. Consists of second generation leases renewing or re-tenanting with current and prior lease terms genere than one year. (4)



8

# INDUSTRIAL MARKET OPERATING STATISTICS (1)

				As of S	eptemi	oer 30, 2	2004			To tal		
					No. No.v	Ban				U.B. Hub and	Total	To tal/
	<u>Atlanta</u>	Ch loago	Dellais/ Pt. Worth	La c <u>Angele c <sup>uz</sup></u>	Jensey/ New York	Francisco Eay: Are a	<u>Miami</u>	Be atte	On - Tarmao <sup>(2</sup>	Gate way <u>Marke to</u>	Other <u>Markets</u>	Weighted <u>Average</u>
Number of buildings.	Sú	93	40	152	127	139	49	<b>ú4</b>	33	758	233	991
Reculable square fee	6,903,993	7,565,570	3,799,444	13,418,020	10,129,555	11,104,362	S,170,909	6,857,569	2,933,699	67,883,121	23,260,149	91,143,271
Ye of recall receable square feet	7.6%	8.3%	4 2%	14 7%	11.1%	12 2%	S 7%	7 5%	32%	74 5%	25 5%	100.0%
Оссыравсу регесси аде	93 194	95 S%	89 S%	98.3%	94 2%	94.6%	90 2%	96.3%	94 2%	94 3%	94 1%	94.6%
Ann united base real (000's)	\$26,100	<b>13</b> 5,572	\$13,241	\$33,720	206,914	\$74,983	\$33,373	<b>1</b> 34,611	244,549	\$413,063	806,961	\$552,43
Ve of roral accualized base rear	4 7%	6 4%	2 4%	15 2%	12 1%	13.6%	S 9%	6.3%	81%	74 7%	25 3%	100.05
Number of Jeans.	209	139	115	427	373	416	232	266	253	2,480	<b>3</b> 35	3,36
Ann unlisted base reni per square foor Lease expressions as a Yalof (ABR <sup>, P)</sup>	<b>1</b> 4 06	5492	<b>1</b> 3 39	<b>2</b> 6.35	\$7.01	<b>S</b> 7 14	\$7 IS	<b>2</b> 5 24	\$16 12	26 42	26.37	<b>2</b> ú 4
2004	3 3%	3 3%	7 6%	4 9%	S 3%	4 3%	2.6%	3 4%	32%	44%	4 6 %	4 4 9
200S	13 7%	22 8%	20.3%	15.5%	7 9%	19 9%	24 8%	151%	15.1%	16 4%	15 5%	16.15
2006	19 5%	27 8%	13 9%	19 5%	12 9%	10 7%	17 5%	18 194	12,3%	16.3%	10 4%	14 35
Weight of a vorage lease to reas												
Origoal	ú 2 ymara	ն 🛛 γα στα	52 yr.#1	6 2 years	ú 3 ymara	S 2 years	S9 years	Säycara	32 years	ú Dymara	ú7 yrana	ú 2 ymai
Recentered	33	22 -	32 70 81	33 70 81	3 ն դասու	30 <del>1</del> 0 mm	29 ymm	31	43 70 20 1	3 2 mars	37 -	33700
Газанта са неа												
Quanter	ST 5%	94 7%	42 8%	42 3%	82.6%	73 3%	77 3%	40 S%	92 6%	62 1%	68 0%	63 35
Year-ie-daic	63 2%	S6 7%	67 5%	S9 2%	73 1%	66.6%	72 4%	65 <b>3%</b>	74 7%	64 8%	73 9%	6S 95
Real lacrencies reservals and roller era												
Quantz	(10.0%)	(2.1%)	(9,3%)	(8.9%)	(1.0%)	<b>#5 4%</b> )	4 8%	(4.4%)	(7.4%)	(13 4%)	(11.5%)	(13.2%
Same space SP leased	420, 273	625,356	164,931	724,440	214,530	373,209	334,999	131,358	232,489	3,276,590	964,339	4,241,47
Year-ie-daie	(13.6%)	(S 7%)	(12.0%)	(4.3%)	(7.0%)	<b>#0 0%</b> )	(1.2.%)	(8,3%)	(3.9%)	(14.6%)	(7.8%)	ji 3, 6%
Same against S.P. Instead	1,323,464	1,669,967	829,442	2,241,983	782,609	1,859,042	743,168	1,131,081	485,669	11,066,425	2,260,625	13,327,05
ianac uore canà baux NOI gro≪rà:												
Quantz	(6.0%)	3 3%	(1.5%)	6.1%	0.7%	14.6%	0.7%	3 3%	2 2 %	56%	2 3%	4 3 9
Year-ie-daie	0.3%	(4.4%)	(S 8%)	2 5%	(6.6%)	(8.4%)	Ø 2 %)	1.8%	61%	(2.3%)	2 7%	(E. 156
iq faciowa adia xaaxa a ora pool <sup>15</sup>	6,547,961	7,254,655	3,532,884	11,903,011	7,069,187	10,696,341	4,348,139	4,857,434	2,396,732	\$8,611,344	19,330,554	77,941,89
WHB's proving a share of a quarcificer	4,383,746	5,732,513	2,752,701	9,340,281	6,480,791	8,555,590	4,296,915	3,596,859	2,390,483	47,529,879	20,386,367	67,916,24
Teval coarker square feerage <sup>10</sup>	7,838,429	12,113,777	4,599,301	17,199,588	10,784,970	11,602,757	5, <b>833</b> ,222	7,033,554		77,061,093	32,062,671	109,123,76

ledude, all induurial execution of operang properties, and excludes induurial developeeen and resonance projects. The Cooperang also has a 10.9 are parking for which graphes games, and 12 billboard ages in the Les Angeles, ecarkon resonand of adjacon to LAR ledudes, constrained apply and example which a 14 arports. See: Reporting: Definitions and angle for all experts participated or developeeens statistical after December 31, 2002. See: Reporting: Definitions Same source pool a September 30, 2004 excludes properties, participated or developeeens statistical after December 31, 2002. See: Reporting: Definitions Same source pool a September 30, 2004 excludes properties, participated or developeeens statistical after December 31, 2002. See: Reporting: Definitions Texa and Reporting Sections and additional after all operating properties, developeeens properties, unonosciel and properties, (100% SP), properties, econologie (or third parties, and realiseance of Destaces properties into econe econducts. 한 전 한 한 전 관



### SUPPLEMENTAL ANALYST PACKAGE Third Quarter Earnings Conference Call

### INDUSTRIAL PORTFOLIO OVERVIEW As of September 30, 2004

	Number	Rentable	% of Total	,	Americal	% of Total		Annualized
	Number	Square	% of Total Rentable	Occupancy	Annualized Base Rent	% of Total Annualized	Number	Base Rent per
	Buildings	Feet	Square Feet	Percentage	(000's)	Base Rent	of Leases	Square Foot
Domestic Hub Markets	758	67,883,121	74.5 %	94.8 %	\$ 413,063	74.7 %	2,480	\$ 6.42
Other Markets Domestic Target Markets								
Austin	10	1,656,254	1.8	99.5	11,117	2.0	36	6.74
Baltimore/Washington DC	65	4,262,420	4.7	95.0	32,991	6.0	287	8.15
Boston	36	4,418,252	4.8	94.7	27,486	5.0	94	6.57
Minneapolis	33	3,562,738	3.9	95.5	15,590	2.8	160	4.58
Subtotal/Weighted Average	144	13,899,664	15.2	95.6	87,184	15.8	577	6.56
Domestic Non-Target Markets								
Charlotte	21	1,317,864	1.4	83.0	5,702	1.0	64	5.21
Columbus	1	240,000	0.3	75.0	489	0.1	9	2.72
Houston	1	410,000	0.4	100.0	2,172	0.4	1	5.30
Memphis	17	1,883,845	2.1	89.4	8,386	1.5	49	4.98
New Orleans	5	410,839	0.5	98.2	2,022	0.4	51	5.01
Newport News	1	60,215	0.1	76.8	566	0.1	2	12.24
Orlando	15	1,223,148	1.3	99.2	5,421	1.0	74	4.47
Portland	5	676,104	0.7	93.5	2,885	0.5	9	4.57
San Diego	5	276,167	0.3	91.4	1,940	0.4	20	7.69
Subtotal/Weighted Average	71	6,498,182	7.1	91.0	29,583	5.4	279	5.00
International Target Markets 🕫								
Amsterdam, Netherlands	1	183,892	0.2	100.0	2,056	0.4	1	11.18
Frankfurt, Germany	1	166,917	0.2	100.0	1,456	0.3	1	8.72
Guadalajara, Mexico	5	687,088	0.8	91.6	3,783	0.7	15	6.01
Mexico City, Mexico	4	689,328	0.7	82.6	3,436	0.6	4	6.04
Paris, France	3	521,268	0.6	100.0	4,592	0.8	3	8.81
Tokyo, Japan	4	613,810	0.7	100.0	7,278	1.3	5	11.86
Subtotal/Weighted Average	18	2,862,303	3.2	93.8	22,601	4.1	29	8.42
Total Other Markets	233	23,260,149	25.5	94.1	139,368	25.3	885	\$ 6.37
Total/Weighted Average	991	91,143,270	100.0 %	94.6 %	\$ 552,431	100.0 %	3,365	\$ 6.41

(1) Annualized base rent for leases denominated in foreign currencies is translated using the currency exchange rate at September 30, 2004.



# INDUSTRIAL LEASE EXPIRATIONS (1) As of September 30, 2004 (dollars in thousands)

			% of
	Square	Annualized	Annualized
	Feet	Base Rent <sup>(2)</sup>	Base Rent
2004	4,299,660	\$ 26,061	4.4%
2005	14,444,956	94,695	16.1%
2006	14,029,434	86,868	14.8%
2007	13,803,816	88,894	15.1%
2008	11,101,675	69,534	11.8%
2009	10,604,596	64,905	11.0%
2010	5,066,486	41,462	7.1%
2011	3,668,682	30,647	5.2%
2012	2,783,728	28,941	4.9%
2013	1,128,697	12,656	2.2%
2014 and beyond	5,397,654	43,839	7.4%
Total	86,329,384	\$ 588,502	100.0%

Schedule includes in-place leases and leases with future commencement dates. Schedule also includes month-to-month leases totaling 42,000 square feet and leases in hold-over status totaling 2.5 million square feet. Calculated as monthly rent at expiration multiplied by 12. (1)

(2)



#### SUPPLEMENTAL ANALYST PACKAGE Third Quarter Earnings Conference Call

# **TOP 25 CUSTOMERS**

As of September 30, 2004

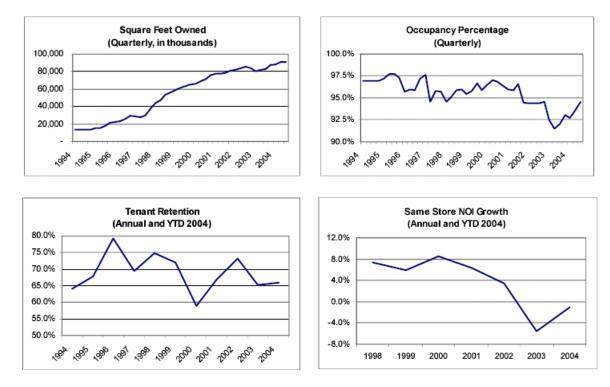
	(do	lars in thousands)	Percentage of		Percentage of
Customer Name (1)	Number of Leases	Aggregate Rentable Square Feet	Aggregate Leased Square Feet (2)	Annualized Base Rent (3)	Aggregate Annualized Base Rent <sup>14</sup>
United States Government (5)(5)	48	910,891	1.0%	\$ 17,086	3.1%
FedEx Corporation (5)	33	1,264,178	1.4%	14,023	2.5%
Deutsche Post World Net <sup>(3)</sup>	32	1,029,150	1.1%	8,404	1.5%
Harmonic Inc.	4	285,480	0.3%	6,424	1.2%
International Paper Company	7	525,893	0.6%	4,100	0.7%
Worldwide Flight Services (5)	18	359,085	0.4%	4,095	0.7%
Exel, Inc.	12	480,779	0.5%	3,806	0.7%
BAX Global Inc. <sup>(5)</sup>	8	256,877	0.3%	3,805	0.7%
Panalpina, Inc.	8	646,636	0.7%	3,680	0.7%
Forward Air Corporation	7	462,714	0.5%	3,314	0.6%
County of Los Angeles (7)	11	213,230	0.2%	3,129	0.6%
Eagle Global Logistics, L.P.	8	520,243	0.6%	3,075	0.6%
Expeditors International	7	666,045	0.7%	3,048	0.5%
Ford Motor Company	1	610,878	0.7%	3,034	0.5%
CNF Inc.	14	470,772	0.5%	2,915	0.5%
Ahold NV	7	680,565	0.7%	2,880	0.5%
La Poste	1	353,640	0.4%	2,808	0.5%
Nippon Express USA	3	367,707	0.4%	2,695	0.5%
Wells Fargo and Company	4	203,445	0.2%	2,536	0.5%
United Air Lines Inc. (5)	5	118,825	0.1%	2,426	0.4%
Ryder Integrated Logistics	6	398,759	0.4%	2,366	0.4%
Integrated Airline Services (5)	6	233,656	0.3%	2,229	0.4%
Applied Materials, Inc.	1	290,557	0.3%	2,152	0.4%
Elmhult Limited Partnership	4	661,149	0.7%	2,104	0.4%
Rite Aid Corporation	3	526,631	0.6%	2,088	0.4%
Total		12,537,785	13.7%	\$ 108,222	19.5%

Customer(s) may be a subsidiary of or an entity affiliated with the named customer. The Company also holds a lease at our Park One property adjacent to LAX with an ABR of \$6,749, which is not included.
 Computed as aggregate leased square feet divided by the aggregate leased square feet of the industrial and retail properties.
 See Reporting Definitions.
 Computed as aggregate annualized base rent divided by the aggregate annualized base rent of the industrial, retail and other properties.
 Computed as aggregate annualized base rent divided by the aggregate annualized base rent of the industrial, retail and other properties.
 Computed as aggregate annualized base rent divided by the aggregate annualized base rent of the industrial, retail and other properties.
 Apron rental annuarius (but not square footoge) are included.
 United States Government includes the United States Postal Service (USPS), United States Customs and the United States Department of Agriculture (USDA).
 County of Los Angeles includes.

### HISTORICAL INDUSTRIAL OPERATING AND LEASING STATISTICS

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MB PROPERTY CORPORATION





### ACQUISITIONS For the Quarter ended September 30, 2004 (dollars in thousands)

Property Name	Location	Number of Buildings	Square Feet	Month of Acquisition	Acquisition Cost	AMB's Ownership Percentage
AMB Property Corporation						
1. AMB Tri-Port Distribution Center	Elizabeth, NJ	1	490,830	Septem ber	\$ 45,942	100%
AMB-AMS						
2. Fairfalls 231 Main Street	Fairfield, NJ	1	100,000	July	5,655	39%
Total Third Quarter Acquisitions Weighted Average Stabilized Cap Rate GAAP/Cash		2	590,830		\$ 51,597 <sup>(1)</sup> 7.3%/7.1%	93%
Total Year-to-Date Acquisitions Weighted Average Stabilized Cap Rate GAAP/Cash		48	4,568,448		\$ 490,846 7.9%/7.6%	80%

(6) Represents the total expected investment, including closing costs and estimated acquisition capital of \$0.4 million.



### DISPOSITIONS For the Quarter ended September 30, 2004 (dollars in thousands)

Property Name	Location	Number of Buildings or Centers	Square Feet	Month of Disposition		osition rice	AMB's Ownership Percentage
ndustrial							
1. Northbrook Distribution	Suwanee, GA	1	149,885	August	\$	5,321	21%
<ol><li>FK Air Cargo - Alliance Fund #5</li></ol>	Jamaica, NY	1	4,539	August		681	21%
3. Hayward/Weigm an	Hayward, CA	1	230,000	Septem ber		11,000	20%
4. 240 Forbes Blvd.	Mansfield, MA	1	72,960	Septem ber		4,390	100%
5. 400 Corporate Drive	Mahwah, NJ	1	147,000	Septem ber		10,574	100%
Total Industrial Dispositions		5	604,384			31,966	
Retail							
6. Palm Aire	Pompano Beach, FL	1	140,302	Septem ber		20,425	100%
7. Mazzeo Drive	Randolph, MA	1	88,420	Septem ber		10,450	100%
Total Retail Dispositions		2	228,722			30,875	
Total Third Quarter Dispositions Weighted Average Stabilized Cash Cap Rate		7	833,106		\$	62,841 7.5%	78%
Total Year-to-Date Dispositions Weighted Average Stabilized Cash Cap Rate		10	1,186,704		ş	80,741	83%



#### SUPPLEMENTAL ANALYST PACKAGE Third Quarter Earnings Conference Call

### **DEVELOPMENT & RENOVATION ACTIVITY** For the Quarter ended September 30, 2004

(dollars in thousands)

	(dollar:	s in thousands)				AMB's
Industrial Development Stabilizations	Location	Development Alliance Partner®	Square Feet	Stabillzation Date	fotal stment <sup>en</sup>	Ownership Percentage
<ol> <li>Singapore Airport Logistics Center Bldg 1<sup>(2)(3)</sup></li> <li>Northfield Bldg 600</li> </ol>	Changi Airport, Singapore Grapevine, TX	Boustead Projects PTE Seefied Properties	230,460 140,160	Q3 04 Q3 04	\$ 9,700 5,700	50% 20%
Total Third Quarter Development Stabilizations Leased/Weighted Average Stabilized Cash Yield <sup>QI</sup>			370,620 92%		\$ 15,400 12.9%	39%
Total Year-to-Date Development Stabilizations Weighted Average Stabilized Cash Yield <sup>(B)</sup>			841,248		\$ 42,300	47%

	Location	Development Alliance Partner®	Estimated Square Feet	Estimated Stabilization Date	т	mated otal tment <sup>ला</sup>	AMB's Ownership Percentage
New Projects							
1. Spinnaker Logistics (8)	Redondo Beach, CA	AMB-IAC	279,431	Q4 05	\$	28,900	39%
2. AMB West O'Hare Bldg 1	Elk Grove Village, IL	AMB	189,240	Q4 05		14,400	20%
<ol> <li>AMB Amagasaki Distribution Center<sup>(3)</sup></li> </ol>	Osaka, Japan	AMB Blackpine	973,037	Q4-05		92,900	100%
4. AMB West O'Hare Bldg 2	Elk Grove Village, IL	AMB	119,708	Q1.06		8,800	20%
<ol> <li>AMB Ohta Distribution Center<sup>4)</sup></li> </ol>	Tokyo, Japan	AMB Blackpine	816,866	Q2.06		182,000	100%
6. Dulles Commerce Center - Bldg 200	Dulles, VA	Secfried Properties	97,232	Q2.06		7,300	20%
7. Singapore Airport Logistics Center Bldg 2 <sup>(2)(2)</sup>	Changi Airport, Singapore	Boustead Projects PTE	254,267	Q2.06		11,400	50%
Total Third Quarter New Projects Weighted Average Estimated Stabilized Cash Yield <sup>10</sup>			2,729,781		\$	345,700 7.9%	86%
Total Year-to-Date New Projects Weighted Average Estimated Stabilized Cash Yield <sup>(2)</sup>			4,493,047		\$	497,700	84%

(1)

Represents total estimated cost of removation, expansion, or development, including initial acquisition costs, Development Alliance Partner® estimates and associated carey costs. The estimates are based on the Company's current estimates and forecasts and are subject to change. Non-U.S. Dollar investments are translated to U.S. Dollars using the exchange rate at September 30, 2004. Represents projects in uncersolidated joint ventures. Yields on international projects are on an after-tax basis. Represents a renovation project. See Reporting Definitions. (2) (3) (4)



# INDUSTRIAL DEVELOPMENT & RENOVATION DELIVERIES As of September 30, 2004

Project 2004 Deliveries	Leaden	Lievelopment Altense Pertner <sup>X</sup>	Estimated Settination	Square Feat at Sabilization	istal Investment <sup>(C</sup>	Gwnership Decentese
	Leaden					
			_			
I. PK di Caça - ITO I-Ok Rand <sup>4</sup>	Jacobie, NY	0160	0-	15,570	4 4000	10%. •0%
L Scolleg Dividentien Como 1 14 Teol 100: Dellevide	CHee, Co	Majurda Radio	0-	1,00,000	36,500	- 25
Lanced Parada and a				5005	155,00 4	• *•
Weight and Annual Residence and Stability of Cash-					90%	
2003 Deliveres					42/14	
5 Paula Dhalla dan Caraa 4	Mandle M. Ma	Natural Development	01	40.007	15800	10%
•. Dalla Carrossa Ganas -Blac 100	Dulks Ma	SecTrial Pressules	a.	10050	•100	10%
5. Michaelas Wenchannes	BUS Grant Millers, L	niil	ăi	6174	1100	1076
6. Serve allk, Divillarium Conser 4	Surgerally, Ma	Geographi	Ő1	87.58-	17300	10%
7. Overal et 4	Orlanda PL	a Million	ац -	JD 1 600	1500	10%
I. Opens Bidg ( <sup>al</sup> )	Marke Clo, Madae	Gauden	01	57,110	10100	90%
9. digan Sauch Bale (10)	adama, Ga	Section Properties	<u>01</u>	116,000	(600	10%
D. Min Laglalas Carros 4	Mines, PL	alia	01	PT/B1	9900	1076
11. Secting Directory 1 <sup>rd</sup>	Chine, Cr	Majurda Radio	Ő.	-10,000	17,100	-06
LL Sauling Disa Basian 31	CHrm. Co	Majurda Radio	ō,	50,000	1-,100	106
15. Benerary Labors 9	Minel, PL	Cardina Dandagenary	05	26,516	10,000	776
F. Nada di Carga I - Phas. 1914g 8	Nata Japan	معاوشها كالش	0.	976,0+1	65,000	1076
K. Spinness : Legisla	Rudorada Bush, Cri	aMB4aC	0.	276,931	10,900	976
K. Bastan Dividia dan Caren 41	Marke Cly, Madae	Gauden	0.	971,167	18600	90%
	BIS Grant Million, L.	a Million	0.	89,1×0	100	10%
8. AMB Arrey with Dividention Comp. 🖣	Carlos Japan	ridi Binàpina	0.	W 5,057	67600	1076
Terel 1005 Delleville				5,57 <b>,7</b> 1-	575-00	79%
Lanced/ Parential sections				50%	4 19×100 <sup>-4</sup>	
Weighead Annungs Badronaud Stabilities a Cash	YIJA 🖣				1.9%	
2004 Deliveries						
R. Dallas Commence Camp - Bidg 190	Dulks, Va	SecTrial Properties	01	71,00D	(600	10%
ID. Nede Laglacia. Carea	Bi Sugaraha, Cat	000 - 100	01	75,000	14000	50%
JJ. Nada Ab Carga I - Phase 1 Blag a	Nata Japan	ali Bini gina	01	D0,004	17100	1075
IL AND WAR DINNE DE MARE I	BUS Grant Million, B.	0 M B	01	119,708	Ú100	10%
J. nill Ohn Dhalls day Cares	Taŭya, japan	rid Bladgins	01	Bie Jee	18 1000	1076
<ol> <li>Shopper e Aliger i Legisla: Carros Blag 179 4</li> </ol>	Changi Aligan ( Singapan s	Barra and Produces PTR.	01	72L+3L	1(-00	SD46
S. D. L. Commun. Comu - Balg 100	Dulks, Va	Section Properties	01	64,177	7300	10%
X. Bunan Labuti X. MAD Lagalar Consta <sup>rtig</sup>	Minesi, PL Manisial, Spain	Cardina Dandapratina Cardina Tarlinda	01	105710 977,978	00601	79% 80%
*			0,	<u> </u>	<u> </u>	
Taul 106 Dellacita				1,01,457	177500	176
Leazed/ Funded-ro-dare				06	4110000 4	
	sh Yeld 7				7,7%	
യലുമെർ നോളം ജനങ്ങൽ 3 രാജമർയ				1,8-119	1 61930	78%
I chal Scheduled Delivenes <sup>10</sup>				50%	6 000,741 B	
					1.5%	

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### DEVELOPMENT PROJECTS SOLD AND AVAILABLE FOR SALE OR CONTRIBUTION

As of September 30, 2004 (dollars in thousands)

							AMB's	AMB's
		Development	Month of				Ownership	Net Cash
Projects Sold	Market	Alliance Partner®	Disposition	Square Feet	Sa	le Price	Percentage	Gain
1. 1950 Williams Street	SF Bay Area	AMB	July	-	\$	150	20%	
2. Central Business Park E	SF Bay Area	Harvest Properties	August	19,844		2,084	100%	
3. Central Business Park G	SF Bay Area	Harvest Properties	August	12,579		1,695	100%	
<ol> <li>Axygen Headquarters</li> </ol>	SF Bay Area	Harvest Properties	September	100,518		9,883	100%	
Total Third Quarter Sold Projects				132,941	\$	13,812	99%s	\$ 1,455
Total Year-to-Date Sold Projects				225,223	\$	27,787	95%	\$ 4,084

			Estimated	Estimated	Est	imated	AMB's
		Development	Completion	Square Feet	1	Total	Ownership
Projects Available for Sale or Contribution (1)	Market	Alliance Partner®	Date (2)	at Completion	Inves	stment 🕫	Percentage
1. Wilsonville Phase II	Portland	Trammell Crow	Completed	249,625	\$	11,000	100%
<ol><li>O'Hare Industrial - 701 Hilltop Drive</li></ol>	Itasca, IL	Hamilton Partners	Completed	60,810		2,900	100%
3. Central Business Park Bldgs A-D,F	SF Bay Area	Harvest Properties	Completed	94,478		8,900	100%
4. Agave Bldg 3	Mexico City, Mexico	G. Action	Completed	224,020		12,000	90%
5. Singapore Airport Logistics Center Bldg 1	Changi Airport, Singapore	Boustead Projects PTE	Completed	230,460		9,700	50%
Total Development Projects Available for Sale o	r Contribution			859,393	\$	44,500	86%
Funded-to-date						\$37,000 (40	

Represents build-to-suit and speculative development or redevelopment. Excludes 307 acres of land held for future development or sale and other acquisition-related costs totaling \$50.2 million. The Company intends to sell these properties or contribute them into a co-investment joint venture within two years of completion. Represents total estimated cost of renovation, expansion, or development, including initial acquisition costs, carry and partner earnouts. The estimates are based on the Company's current estimates and forecasts and are subject to charge. AMB's share of amounts funded to date was \$32.3 million. (1) (2) (3)

(4)



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#### CAPITALIZATION SUMMARY As of September 30, 2004 (dollars in thousands, except share price)

	AMB	Join c	Una e a une d	in prousanus							
	S ec u re d	Vencu re	Sønio rdøbe	∇n c e cu red	Credia	Toral		Marker Eq			
Year	Debe	Debt	Securities	Debt	Tax ilicies d'	Debr	S+curity	Shores	1 1 1 1 1	U.	s lue
2004	S 2,144	S ú,394	۰ <b>۲</b>	<b>S</b> 154	۰ <b>۲</b>	2 3,639	Common Stock	82,919,046	\$ 37.02	<b>2</b> 3,0	069,6
2005	42,625	67,692	250,000	647	-	360,968	LP Dena	4,750,453	3702		175,8
2006	30,637	72,065	75,000	693	26,600	255,050	Total	37,669,504		S 3,2	24S,S
2007	12,350	72,777	75,000	752	357,264	718,643					
1003	31,04	173,752	175,000	310	-	390,609	1 141	ierned Scock o			
2009	2,057	112,994	100,000	373	-	215,926			Dividend	L iqu id	
1010	67,791	141,429	75,000	941		285,101	Sec uricy	r	Roce	1 10 [4	re no
1011	S6,023	369,063	75,000	1,014	-	\$01,100	Series D& Epider	red up its	775%	s 9	90,73
1012	2,044	165,061	-	1,093	-	168,195	Series P preferred u	0111	795%	1	10,0:
E10		97,665	75,000	A 920	-	163,585	Series Hipreferred u		813%		42,01
Facresfier		39,135	125,000	1,280	-	165,465	Series I proferred us		300%	7	25,S
Sub-rotal	297,268	1,303,077	1,025,000	9,182	\$33,364	3,223,391	Series J preferred us		795%		40,00
Ja season and pressiums.	1975	8,627				12,599	Series K preferred u	10111	795%		40,00
Total coasolidated debi	301,240	1,310,704	1,025,000	9,182	\$3,364	3,235,990	Series N preferred u	비미 이 이 이 이 이 이 이 이 이 이 이 이 이 이 이 이 이 이 이	\$00%	2	36,47
AMB's share of up copsolid and							Series L preferred a	ock	6 SD%	1	50,00
JV Debr <sup>(1)</sup>		95,965	<u> </u>	<u> </u>	<u> </u>	95,965	Series M preferred a	ucek	675%		\$7,5I
Total dicbi	301,240	1,412,669	1,025,000	9,182	\$3,364	3,331,955	Woghted Average	/Teral	7 29%	1 3	92,32
V рживстаї заже об								Capiza lizazion	Razioz		
coo soli daed JV debi		(750,329)	·	<u> </u>	<u> </u>	(750,328)	Total debinonional es	arkerespushas			47 3
(MB's share of ional dieb)	\$ 301,240	<b>S</b> 662,344	£ 1,025,000	S 9,182	I 383,864	\$ 2,591,627	AM B's share of lot	al debitio- lo lal			
							marke (capital bat)	le b			41:
Woghted average interest rate	7.35	6 65%	65%	75%	20%	58%	Texal debi plus pref	erred-to-to-tal es	erker capitalı	20100	53
Weighted average							AMB's share of lot	al debi gioa			
comunity ( o years)	30	62	49	101	27	49	graferred-to-to-to-tal	marks I capital b	a lie b		47 2

Represents tores real i facilitative via tendi espanty of approximanty \$768.0 mailine i ladudes. Euro and Yeo based berrownegs insubland in US Dellars using the forege exchange rate an September 30, 2004 With ear an exception, unit New mode 10, 2005, the Geophery can require the purchance in return these soins in the Geophery for can colling of or an obligation of equil dellar account of a secured (in a conception) unit New mode 10, 2005, the Geophery can require the purchance in return these soins in the Geophery for can colling of ear adding a secure of the secure of ы

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### **CO-INVESTMENT CONSOLIDATED JOINT VENTURES** As of September 30, 2004

(dollars in thousands)

(uullais i	n urousanus)				
AMBI			Gro		JV Partner∎'
Ow ner∎hip Perceintage	Num ber of Buildings	Square Feet <sup>n:</sup>	Book Val⊔e '≭	Property Debt	Share of Debt
50%	27	2,585,304	\$ 146,801	\$ 52,115	\$ 26,058
21%	102	6,046,368	4 19,595	212, 189	168,277
20%	95	7,219, 108	449,434	260,327	208,757
50%	73	8,589,823	415,102	246,657	122,971
20%	67	7,436, 187	454,111	226,822	179,473
39%	30	1,218,592	73,371	35, 199	21,640
100%	31	2,780,655	4 13,443	178,539	1,464
42%	425	35,876,087	2,371,857	1,211,848	728,640
50%	-		14,364	-	-
20%	7	841,754	33,299	6, 163	4,881
20%	1	429,897	29,666	5,940	4,752
39%	1	279,431	24,524	9,566	5,881
100%	1	147, 182	8,718	<u> </u>	<u> </u>
34%	10	1,698,264	110,571	21,669	15,514
41%	435	37,574,301	\$2,482,428	\$1,233,517	\$ 744,154
			P	artners' Share	of
Call It NOI	Net Incom e	FRO	Calih NOI	<u>Netincom e</u>	FO
\$ 51,056	\$ 13,978	\$ 30,260	\$ 32,057	\$ 10,067	\$ 21,532
\$ 136,173	\$ 34,004	\$ 76,340	\$ 87,398	\$ 25,764	\$ 56,919
	AMEP Ownerthip Percentage 50% 20% 20% 20% 20% 20% 20% 20% 2	Ownership Percentage         Number of Building           50%         27           21%         102           20%         95           50%         73           20%         67           30%         31           42%         425           50%         7           20%         1           30%         1           30%         1           30%         1           30%         1           30%         1           30%         1           30%         1           30%         1           30%         1           30%         1           30%         1           30%         1           34%         10           41%         435           51,056         \$ 13,978	A.M.F.1         Num be not Percentage         Square Building1         Feet**           50%         27         2,585,304         Feet**           50%         27         2,585,304         102         6,046,368           20%         95         7,219,108         50%         50%         73         8,589,823           20%         67         7,456,187         30         1,218,592         100%         31         2,780,655           42%         425         35,876,007         429,807         35,876,007           50%         7         841,754         20%         1         429,807           20%         1         1754,311         100%         1         147,182           30%         10         1,668,264         37,574,301         1           51,056         \$ 13,978         \$ 30,260         \$ 30,260	AME1         Gro II           Dw ner Ihip Percentage         Num ber of Buildingi         Square Peetric         Ebok Value '           50%         27         2,565,304         \$ 146,801           21%         102         6,046,368         419,595           20%         95         7,219,108         449,434           50%         73         8,589,823         415,102           20%         67         7,436,187         454,111           30%         30         1,218,592         73,371           100%         31         2,780,655         413,443           42%         425         35,876,037         2,371,857           50%         -         -         14,364           20%         7         841,754         32,299           20%         1         279,431         24,524           100%         1         147,182         8,718           34%         10         1,668,264         110,571           41%         425         37,574,301         \$24,42,428           Caith NOI         \$ 13,978         \$ 30,260         \$ 32,057	AMPF1         Gro II           Ow ner INIP Percentsige         Number of Building1         Square Feet*         Book Value*         Property Dabt           50%         27         2,583,304         \$ 146,801         \$ 52,115           21%         102         6,046,368         419,595         212,189           20%         95         7,219,108         449,434         260,327           50%         73         8,599,823         415,102         246,657           20%         67         7,436,187         454,111         226,822           30%         30         1,218,592         73,371         35,199           100%         31         2,780,635         413,443         178,539           425%         425         35,676,037         23,71,857         1,214,648           50%         -         -         14,364         -           20%         1         429,897         29,666         5,940           30%         1         279,431         24,524         9,566           100%         1         1,698,264         110,571         21,669           41%         435         37,574,301         \$ 24,82,428         \$ 1,23,517 <td< td=""></td<>

Per developezen proportes, das represents cuises el squite (en la completion of developezen (er desentin el plants of developezen) and resorvance projects. Represents da bace future (de proport planter assumbled depresentes) evend by de jean valure com y sed cedude se o der sauts. Developezent beek values in dude useceses ned land AMB Ernel se convenzents privarsality forestations protocollaps value resources value (or sentimeter assumeter assumeter) evend by de jean valure com y sed cedude se o der sauts. Developezent beek values in dude useceses ned land AMB Ernel se convenzents privarsality forestations privarsalitys values in developezent invest. Values forestations forestations of sentences AMB Ernels se convenzents privarsality forestations and developezent investers, value invest direndo forestations forestations AMB Escons. It is a convenzents privarsality forestation 2001 value (Conversion Baranes) executes values invest forestations (State AMB Escons. It is a convenzents privarsality forestation 2001 value (Conversion Baranes) exected values values values interestations AMB Escons. It is a convenzents privarsality forestation (Conversion Baranes) executes investores investores interestations AMB Escons. It is a convenzent privarsality forestation (Conversion Pratoces) Exections as convenzents privarsality forestations (Conversions) executes investores assuments investores in the convent AMB Escons. It is a convenzent forestation (Conversion Conversions) (Conversions) (Conversions) (Conversions) (Conversions) AMB Escons. It is a convenzent privarsality forestation (Conversions) (Conversions) (Conversions) (Conversions) AMB Escons. It is a convenzent (Conversions) (Conversions) (Conversions) (Conversions) (Conversions) (Conversions) AMB Escons. It is a convenzent (Conversions) (Conve

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SUPPLEMENTAL ANALYST PACKAGE Third Quarter Earnings Conference Call

# OTHER CONSOLIDATED JOINT VENTURES

As of September 30, 2004 (dollars in thousands)

Properties	Market	AMB's Ownership Percentage	Square Feet	Gross Book Value <sup>(1)</sup>	Property Debt	Sh	artners' hare Debt
Other Industrial Operating Joint Ventures	Various	91%	3,884,679	\$ 305,298	\$ 69,553	\$	4,305
Other Industrial Development Joint Ventures	Various	84%	1,262,365	93,730	4,593		965
Total Other Industrial Consolidated Joint Ven	itures	89%	5,147,044	\$ 399,028	\$ 74,146	\$	5,270
Retail Joint Ventures:							
1. Around Lenox	Atlanta	90%	125,222	\$ 22,266	\$ 9,041	\$	904
2. Springs Gate Land	Miami	100%	-	6,717	-		
Total Retail Consolidated Joint Ventures		92%	125,222	\$ 28,983	\$ 9,041	\$	90-

(6) Represents the book value of the property (before accumulated depreciation) owned by the joint venture entity and excludes net other assets. Development book values include uncommitted land.



## UNCONSOLIDATED JOINT VENTURES, MORTGAGE INVESTMENTS AND OTHER INVESTMENTS As of September 30, 2004 (dollars in thousands)

	(dollars in thousands)			AMB's	AMB's	AMB's	
Unconsolidated Joint Ventures	Market	Alliance Partner	Square Feet	Net Equity Investment	Ownership Percentage	Share of Debt	
Other Industrial Operating Joint Ventures	market			investment	Percentage	010201	
1. Elk Grove Du Page	Chicago	Hamilton Partners	4,046,721	\$ 33,467	56%	\$ 37,626	
2. Pico Rivera	Los Angeles	Majestic Realty	855,600	748	50%	16,328	
3. Monte Vista Spectrum	Los Angeles	Majestic Realty	576,852	288	50%	9,335	
4. Industrial Fund I, LLC	Various	Citigroup	2,326,334	3,559	15%	9,735	
5. Singapore Airport Logistics Center Bldg 1	Singapore	Boustead Projects	230,460	2,508	50%	2,420	
Total Other Industrial Operating Joint Ventures			8,035,967	40,570	52%	75,444	
Other Industrial Development Joint Ventures ®							
6. Sterling Distribution 1 & 2	Los Angeles	Majestic Realty	1,490,000	4,653	40%	15,946	
7. Sterling Distribution 3	Los Angeles	Majestic Realty	390,000	1,977	50%	2,295	
8. Nash Logistics Center	Los Angeles	AMB - IAC	75,000	1,340	50%	2,280	
9. Singapore Airport Logistics Center Bldg 2	Singapore	Boustead Projects	254,267	61	50%	-	
Total Other Industrial Development Joint Ventures			2,209,267	8,031	44%	20,521	
Total Unconsolidated Joint Ventures			10,245,234	\$ 48,601	51%	\$ 95,965	

Mortgage investments	Market	Maturity	Mortgage Receivable <sup>(2)</sup>	Rate	AMB's Ownership Percentage
<ol> <li>Pier 1<sup>(3)</sup></li> </ol>	SF Bay Area	May 2026	\$ 12,966	13.0%	100%
2. Platinum Distribution Center	No. New Jersey	November 2006	800	12.0%	20%
3. North Bay Distribution Center/BAB	SF Bay Area	December 2004	7,040	5.5%	100%
4. North Bay Distribution Center/Corovan	SF Bay Area	December 2004	2,262 \$ 23,068	7.3%	100%
Other Investments	Market	Property Type	Gross Investment	AMB's Ownership Percentage	
1. Park One	Los Angeles	Parking Lot	\$ 75,497	100%	

(1) (2) (3) Square feet for development alliance joint ventures represents estimated square feet at completion of development project. The Company also holds inter-company loans that it eliminates in consolidations. AMB also has an 0.1% unconsolidated equity interest (with a 33% economic interest) in this property, and has an option to purchase the remaining equity interest beginning January 1, 2007 and expiring December 31, 2009.

### REPORTING DEFINITIONS

Acquisition/non-recurring capex includes immediate building improvements that were taken into consideration when underwriting the purchase of a building or which are incurred to bring a building up to "operating standard" or to stabilization. Also includes incremental building improvements and lessing exists that are incurred in an effort to substantially increase the revenue potential of an existing building.

Annualized base rent (ABR) is calculated as monthly base rent (cash basis) per the lease, as of a certain date, multiplied by 12. If free rent is granted, then the first positive rent value is used.

AMB's share of total debt-to-total market capitalization is calculated as AMB's share of total debt divided by the sum of total debt plus market equity and preferred stock and units at liquidation greference. AMB's abuse of total debt includes total consolidated debt plus AMB's pro rata share of the debt of unconsolidated joint ventures less JV partners' share of debt. Market equity assumes conversion of all OP units into common stock.

Completion/Stabilization is generally defined as properties that are 90% leased or properties for which we have held a certificate of occupancy or building has been substantially complete for at least 12 months.

Development and renovation cash yields are calculated from estimated NOI for the 12 menths following occupancy stabilization (excluding straight-line rents) divided by the estimated total investment, including Development Alliance Partner® camouts and associated earrying costs.

Fixed charge coverage is adjusted EBITDA divided by total interest expense (including capitalized interest) plus preferred dividends and distributions.

Interest coverage is adjusted EBITDA divided by total GAAP interest expense.

Occupancy percentage represents the percentage of total entitable square feet owned, which is leased, including month-to-month leases, as of the date reported. Space is considered leased when the tenant has either taken physical or economic occupancy.

Percentage pre-leased represents the percentage of signed leases only.

Renovation projects represent projects where the acquired buildings are less than 75% leased and require significant capital expenditures (generally more than 10% - 25% of acquisition cost) to bring the buildings up to operating standards and stabilization (generally 90% occupancy).

Recurring capital expenditures represents non-incremental building improvements and leasing costs required to maintain current revenues. Recurring capital expenditures do not include acquisition capital that was taken into consideration when underwriting the purchase of a building or which are incurred to bring a building up to "openning tandard". Rent increases on renewals and rollovers are calculated as the difference, weighted by square feet, of the net ABR due the first menuth after a term commencement date and the net ABR due the last month prior to the termination date of the former tenant's term. If free enti sgnated, then the first positive full rent value is used as a point of comparison. The rental amounts exclude base stop arnoants, holdover eent and premium rent charges. If either the previous or current leave terms are under 12 months, then they are excluded from this calculation. If the lease is the first in the unit (first generation) and there is no prior lease for comparison, then it is excluded from this calculation.

Same store NOI growth is the change in the NOI (excluding straight-line rents) of the same store properties from the prior year reporting period to the current year reporting period.

Same store properties include all properties that were owned as of the end of both the current and prior year reporting periods and excludes development properties for both the current and prior reporting periods. The same store pool is set annually and excludes properties purchased and developments stabilized after December 31, 2002.

Second generation TIs and LCs per square foot are total tenant improvements, lease commissions and other leasing costs incurred during leasing of second generation space divided by the total square feet leased. Costs incurred prior to leasing available space are not included until such space is leased. Second generation space excludes newly developed square footage or square footage vacant at acquisition.

Square feet owned represents 100% of the square footage of properties either owned directly by the Company or which the Company has a controlling interest in (e.g. consolidated joint ventures) and excludes square footage of development properties prior to completion.

Stabilized GAAP cap rates are calculated as NOI, including straight-line rents, stabilized to market occupancy (generally 95%) dirided by total acquisition cost. The total acquisition cost basis includes the initial purchase price, the effect of marking assumed debt to market, all due difference and closing costs, SFAS 141 adjustments, planned immediate capital expenditures ("acquisition capest"), leasing costs necessary to achieve stabilization and, if applicable, any estimated costs required to buy-out AMB's joint venture partners. Cash trates are calculated excluding straight-line rents from NOL.

Tenant retention is the square footage of all leases renewed by existing tenants divided by the square footage of all expiring and renewed leases during the reporting period, excluding the square footage of tenants that default or buy-out prior to expiration of their lease, short-term tenants and the square footage of month-to-month leases.



### SUPPLEMENTAL FINANCIAL MEASURES DISCLOSURES

Adjusted EBITDA. The Company uses adjusted earnings before interest, tax, depreciation and amortization, or adjusted EBITDA, to measure both its operating performance and liquidity. The Company considers adjusted EBITDA to provide investors relevant and useful information because it permits fixed income investors to view income from its operating interest expense, adjusted EBITDA allows investors to measure both as operating performance indeprediated instances and indebtedness and, therefore, allows for a more meaningful comparison of its operating performance between quaters as well as annual periods and to compare its operating performance to that of other ecomparies, both in the real state industry and in other industries. The Company considers adjusted EBITDA to be a useful supplemental measure for reviewing its companitive performance with network compares. As a liquidity measure, the previewing its companitive performance with adjusted EBITDA in the same manner as the Company performance with adjusted EBITDA in the same manner as the Company performance or a real state industry and in other industries. The Company considers adjusted EBITDA is a liquidity measure, the performance or a real state industry and in other industries. As a liquidity measure, the performance or a neal estate company to that of companies in other industries. As a liquidity measure, the company believes interviewed bits correlates the Company performance and liquidity; peetifically when assessing its operating performance, and owned in the real state industries, and when evaluating its ability to meet debt service obligations and to make quarterly preferred share and unit distributions. The Company believes involves to so when measuring the Company's operating performance and liquidity; specifically when assessing its operating performance, and ony adjusted EBITDA in the same real state industry data of ETDA in the same adjusted is ability to improve their understanding of the Company's operating performance is a sagarist of the co

Interest coverage. The Company uses interest coverage to measure its liquidity. The Company considers interest coverage to provide investors relevant and useful information because it permits fixed income investors to measure the Company's ability to meet its interest payments on outstanding debt. The Company's computation of interest coverage may not be comparable to interest coverage reported by other companies. Fixed charge coverage. The Company uses fixed charge coverage to measure its liquidity. The Company considers fixed charge coverage to provide investors relevant and useful information because it permits fixed income investors to measure the Company's ability to meet its interest payments on outstanding debt, make distributions to its preferred unitholders and pay dividends to its preferred shareholders. The Company's computation of fixed charge coverage may not be comparable to fixed charge coverage reported by other companies.

Funds From Operations ("FFO"). The Company believes that net income, as defined by GAAP, is the most appropriate survings measure. However, the Company considers fixeds from operations, or FFO, as defined by NAREIT, to be a useful supplemental measure of its operating performance. FFO is defined by AREIT, is to be a useful supplemental measure of its operating performance. FFO is the Company's pro rate share of FFO of consolitated and unconsolitated ipint ventures. Further, the Company does not adjust FFO to eliminate the effects of non-recouring charges. The Company believes that FFO, as defined by NAREIT, is a meaningful supplemental measure of its operating performance because historical cost accounting for real estate easters in accordance with GAAP implicitly assumes that the value of real estate asset diminishes performance for east estate introduced through depreciation and amortization expenses. However, since real estate values have bistorically rises or fallen with market and other conditions, many industry investors and analyts have considered presentation of operating results for real estate ecompanies that use historical cost accounting for real estate average of operating results of real estate investment trusts that excludes FFO as a supplemental measure of operating results of real estate investment trusts among the investing public and making comparisons of operating results of real estate investment trusts among the investing public and making comparisons of operating results among such comparise more mensingful. The Company believes that the use of PFO, combined with the required GAAP presentations, has been beneficial in insproving the understanding of operating results among such comparise more mensingful the comparise, by excluding gains or losses related to sales of prevising comparises more mensingful the Company believes that the use of operating results among such comparise more mensingful the Company believes that depreciation and amortization, proble is and making



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### AMB PROPERTY CORPORATION CONTACTS

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Other Office Locations

### Corporate Headquarters

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This supplemental analyst package and the conference call to be held in connection herewith may contain forward-looking statements about development projects, lease expirations and future business plans (such as property divestitures), which are made pursuant to the safe-harbor provisions of Section 21E of the Securities Exchange Act of 1934. Forward-looking statements involve numerous risks and uncertainties and should not be relied upon as predictions of future events. The events or circumstances reflected in our forward-looking statements might not occur. In particular, a number of factors could cause AMB's actual results to differ materially from those anticipated, including, among other things: changes in general economic conditions or in the real estate sector; non-renewal of leases by customers or renewal at lower than expected rent; difficulties in identifying properties to acquire and in effecting acquisitions on advantageous terms and the failure of acquisitions to perform as we expect; our failure to divest properties on advantageous terms or to timely reinvest proceeds from any such divestitures; risks and uncertainties affecting property development and renovation (including construction delays, cost overruns, our inability to obtain necessary permits and financings); a downturn in California's economy or real estate conditions; losses in excess of our insurance coverage; unknown liabilities acquired from our predecessors or in connections with acquired properties; risks of doing business internationally, including unfamiliarity with new markets and currency risks; risks associated with using debt to fund acquisitions and development, including re-financing risks; our failure to obtain necessary financing; changes in local, state and federal regulatory requirements; environmental uncertainties; and our failure to qualify and maintain our status as a real estate investment trust under the Internal Revenue Code of 1986. AMB's success also depends upon economic trends generally, various market conditions and fluctuations. For further information on these and other factors that could impact AMB and the statements contained herein, please see AMB's Securities and Exchange Commission filings, including AMB's annual report on Form 10-K for the year ended December 31, 2003. Forward-looking statements reflect our analysis only and speak only as of the date hereof or the dates indicated in the statements. We assume no obligation to update or supplement forward-looking statements. The quarterly financial information contained herein is unaudited and the historical financial information contained herein is not necessarily indicative of future results.