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## **FORM 10-Q**

**Prologis, Inc. - PLD**

**Filed: November 02, 2015 (period: September 30, 2015)**

Quarterly report with a continuing view of a company's financial position

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2015

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-13545 (Prologis, Inc.) 001-14245 (Prologis, L.P.)



Prologis, Inc.  
Prologis, L.P.

(Exact name of registrant as specified in its charter)

Maryland (Prologis, Inc.)  
Delaware (Prologis, L.P.)  
(State or other jurisdiction of  
incorporation or organization)

94-3281941 (Prologis, Inc.)  
94-3285362 (Prologis, L.P.)  
(I.R.S. Employer  
Identification No.)

Pier 1, Bay 1, San Francisco, California  
(Address or principal executive offices)

94111  
(Zip Code)

(415) 394-9000

(Registrants' telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing for the past 90 days.

Prologis, Inc.  
Prologis, L.P.

Yes  No   
Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website; if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter periods that the registrant was required to submit and post such files).

Prologis, Inc.  
Prologis, L.P.

Yes  No   
Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Prologis, Inc.:

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Prologis, L.P.:

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934).

Prologis, Inc.  
Prologis, L.P.

Yes  No   
Yes  No

The number of shares of Prologis, Inc.'s common stock outstanding at October 27, 2015, was approximately 524,311,000.

## EXPLANATORY NOTE

This report combines the quarterly reports on Form 10-Q for the period ended September 30, 2015, of Prologis, Inc. and Prologis, L.P. Unless stated otherwise or the context otherwise requires, references to "Prologis, Inc." or the "Parent" mean Prologis, Inc. and its consolidated subsidiaries; and references to "Prologis, L.P." or the "Operating Partnership" mean Prologis, L.P., and its consolidated subsidiaries. The terms "the Company," "Prologis," "we," "our" or "us" means Prologis, Inc. and the Operating Partnership collectively.

Prologis, Inc. is a real estate investment trust ("REIT") and the general partner of the Operating Partnership. At September 30, 2015, Prologis, Inc. owned an approximate 98.77% common general partnership interest in the Operating Partnership and 100% of the preferred units in the Operating Partnership. The remaining approximate 1.23% common limited partnership interests are owned by nonaffiliated investors and certain current and former directors and officers of Prologis, Inc. As the sole general partner of the Operating Partnership, Prologis, Inc. has complete responsibility and discretion in the day-to-day management and control of the Operating Partnership.

We operate Prologis, Inc. and the Operating Partnership as one enterprise. The management of Prologis, Inc. consists of the same members as the management of the Operating Partnership. These members are officers of Prologis, Inc. and employees of the Operating Partnership or one of its subsidiaries. As general partner with control of the Operating Partnership, Prologis, Inc. consolidates the Operating Partnership for financial reporting purposes. Because the only significant asset of Prologis, Inc. is its investment in the Operating Partnership, the assets and liabilities of Prologis, Inc. and the Operating Partnership are the same on their respective financial statements.

We believe combining the quarterly reports on Form 10-Q of Prologis, Inc. and the Operating Partnership into this single report results in the following benefits:

- enhances investors' understanding of Prologis, Inc. and the Operating Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;
- eliminates duplicative disclosure and provides a more streamlined and readable presentation since a substantial portion of the Company's disclosure applies to both Prologis, Inc. and the Operating Partnership; and
- creates time and cost efficiencies through the preparation of one combined report instead of two separate reports.

It is important to understand the few differences between Prologis, Inc. and the Operating Partnership in the context of how we operate the Company. Prologis, Inc. does not conduct business itself, other than acting as the sole general partner of the Operating Partnership and issuing public equity from time to time. Prologis, Inc. itself does not incur any indebtedness, but guarantees the unsecured debt of the Operating Partnership. The Operating Partnership holds substantially all the assets of the business, directly or indirectly, and holds the ownership interests in the Company's investment in certain entities. The Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for net proceeds from equity issuances by Prologis, Inc., which are contributed to the Operating Partnership in exchange for partnership units, the Operating Partnership generates capital required by the business through the Operating Partnership's operations, incurrence of indebtedness and issuance of partnership units to third parties.

Noncontrolling interests, stockholders' equity and partners' capital are the main areas of difference between the consolidated financial statements of Prologis, Inc. and those of the Operating Partnership. The noncontrolling interests in the Operating Partnership's consolidated financial statements include the interests in consolidated entities not owned by the Operating Partnership. The noncontrolling interests in Prologis, Inc.'s consolidated financial statements include the same noncontrolling interests at the Operating Partnership level, as well as the common limited partnership interests in the Operating Partnership, not owned by Prologis, Inc., which are accounted for as partners' capital by the Operating Partnership.

To highlight the differences between Prologis, Inc. and the Operating Partnership, there are separate sections in this report, as applicable, that separately discuss Prologis, Inc. and the Operating Partnership, including separate financial statements and separate Exhibit 31 and 32 certifications. In the sections that combine disclosure of Prologis, Inc. and the Operating Partnership, this report refers to actions or holdings as being actions or holdings of Prologis.

**PROLOGIS**

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PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

PROLOGIS, INC.  
 CONSOLIDATED BALANCE SHEETS  
 (In thousands, except per share data)

	September 30, 2015 (Unaudited)	December 31, 2014
<b>ASSETS</b>		
Investments in real estate properties	\$ 27,269,358	\$ 22,190,145
Less accumulated depreciation	3,156,445	2,790,781
Net investments in real estate properties	24,112,913	19,399,364
Investments in and advances to unconsolidated entities	4,841,225	4,824,724
Assets held for sale	369,382	43,934
Note receivable backed by real estate	197,500	-
Net investments in real estate	29,521,020	24,268,022
Cash and cash equivalents	310,433	350,692
Other assets	1,587,901	1,199,509
<b>Total assets</b>	<b>\$ 31,419,354</b>	<b>\$ 25,818,223</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities:</b>		
Debt	\$ 11,934,355	\$ 9,380,199
Accounts payable and accrued expenses	697,860	627,999
Other liabilities	602,168	626,426
<b>Total liabilities</b>	<b>13,234,383</b>	<b>10,634,624</b>
<b>Equity:</b>		
Prologis, Inc. stockholders' equity:		
Series Q preferred stock at stated liquidation preference of \$50 per share: \$0.01 par value; 1,565 shares issued and outstanding and 100,000 preferred shares authorized at September 30, 2015, and December 31, 2014	78,235	78,235
Common stock: \$0.01 par value; 524,186 shares and 509,498 shares issued and outstanding at September 30, 2015, and December 31, 2014, respectively	5,242	5,095
Additional paid-in capital	19,150,336	18,467,009
Accumulated other comprehensive loss	(776,570)	(600,337)
Distributions in excess of net earnings	(3,825,673)	(3,974,493)
<b>Total Prologis, Inc. stockholders' equity</b>	<b>14,631,570</b>	<b>13,975,509</b>
Noncontrolling interests	3,553,401	1,208,090
<b>Total equity</b>	<b>18,184,971</b>	<b>15,183,599</b>
<b>Total liabilities and equity</b>	<b>\$ 31,419,354</b>	<b>\$ 25,818,223</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

**PROLOGIS, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)  
(In thousands, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b>Revenues:</b>				
Rental income	\$ 418,116	\$ 275,686	\$ 1,100,491	\$ 871,025
Rental recoveries	114,639	80,136	312,510	254,310
Strategic capital income	44,176	54,070	133,247	175,714
Development management and other income	3,691	5,259	7,625	8,873
Total revenues	<u>580,622</u>	<u>415,151</u>	<u>1,553,873</u>	<u>1,309,922</u>
<b>Expenses:</b>				
Rental expenses	139,905	102,324	392,438	322,417
Strategic capital expenses	21,714	22,442	62,190	74,442
General and administrative expenses	59,375	58,203	172,690	181,781
Depreciation and amortization	247,471	149,202	607,467	471,059
Other expenses	8,765	4,868	44,467	15,371
Total expenses	<u>477,230</u>	<u>337,039</u>	<u>1,279,252</u>	<u>1,065,070</u>
<b>Operating income</b>	<b>103,392</b>	<b>78,112</b>	<b>274,621</b>	<b>244,852</b>
<b>Other income (expense):</b>				
Earnings from unconsolidated entities, net	33,557	28,514	106,383	79,411
Interest expense	(81,035)	(69,086)	(218,698)	(234,793)
Interest and other income, net	6,237	550	19,133	19,716
Gains on dispositions of investments in real estate, net	268,791	151,057	655,288	337,695
Foreign currency and derivative gains (losses) and related amortization, net	(9,428)	20,792	(374)	2,738
Losses on early extinguishment of debt, net	-	(86,076)	(16,525)	(163,361)
Total other income	<u>218,122</u>	<u>45,751</u>	<u>545,207</u>	<u>41,406</u>
<b>Earnings before income taxes</b>	<b>321,514</b>	<b>123,863</b>	<b>819,828</b>	<b>286,258</b>
Current income tax expense	17,283	10,394	22,828	59,292
Deferred income tax benefit	(2,955)	(33,658)	(1,758)	(84,594)
Total income tax expense (benefit)	<u>14,328</u>	<u>(23,264)</u>	<u>21,070</u>	<u>(25,302)</u>
<b>Consolidated net earnings</b>	<b>307,186</b>	<b>147,127</b>	<b>798,758</b>	<b>311,560</b>
Net earnings attributable to noncontrolling interests	(46,536)	(9,212)	(49,314)	(85,664)
<b>Net earnings attributable to controlling interests</b>	<b>260,650</b>	<b>137,915</b>	<b>749,444</b>	<b>225,896</b>
Less preferred stock dividends	1,671	1,670	5,019	5,753
Loss on preferred stock repurchase	-	-	-	6,517
<b>Net earnings attributable to common stockholders</b>	<b>\$ 258,979</b>	<b>\$ 136,245</b>	<b>\$ 744,425</b>	<b>\$ 213,626</b>
Weighted average common shares outstanding – Basic	523,528	499,292	520,388	499,045
Weighted average common shares outstanding – Diluted	532,073	516,088	531,121	504,211
<b>Net earnings per share attributable to common stockholders – Basic</b>	<b>\$ 0.49</b>	<b>\$ 0.27</b>	<b>\$ 1.43</b>	<b>\$ 0.43</b>
<b>Net earnings per share attributable to common stockholders – Diluted</b>	<b>\$ 0.49</b>	<b>\$ 0.23</b>	<b>\$ 1.41</b>	<b>\$ 0.43</b>
<b>Dividends per common share</b>	<b>\$ 0.40</b>	<b>\$ 0.33</b>	<b>\$ 1.12</b>	<b>\$ 0.99</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

**PROLOGIS, INC.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
(Unaudited)  
(In thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Consolidated net earnings	\$ 307,186	\$ 147,127	\$ 798,758	\$ 311,560
Other comprehensive income (loss):				
Foreign currency translation losses, net	(148,570)	(130,763)	(197,912)	(72,022)
Unrealized losses and amortization on derivative contracts, net	(15,660)	(4,359)	(12,313)	(7,784)
Comprehensive income	142,956	12,005	588,533	231,754
Net earnings attributable to noncontrolling interests	(46,536)	(9,212)	(49,314)	(85,664)
Other comprehensive loss attributable to noncontrolling interest	18,925	9,709	33,992	4,820
<b>Comprehensive income attributable to common stockholders</b>	<b>\$ 115,345</b>	<b>\$ 12,502</b>	<b>\$ 573,211</b>	<b>\$ 150,910</b>

**PROLOGIS, INC.**  
**CONSOLIDATED STATEMENT OF EQUITY**  
Nine Months Ended September 30, 2015  
(Unaudited)  
(In thousands)

	Common Stock			Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Distributions in Excess of Net Earnings	Non- controlling interests	Total Equity
	Preferred Stock	Number of Shares	Par Value					
Balance at January 1, 2015	\$ 78,235	509,498	\$ 5,095	\$ 18,467,009	\$ (600,337)	\$ (3,974,493)	\$ 1,208,090	\$ 15,183,599
Consolidated net earnings	-	-	-	-	-	749,444	49,314	798,758
Effect of equity compensation plans	-	1,149	12	36,410	-	-	21,203	57,625
Issuance of stock in at-the-market program, net of issuance costs	-	1,662	16	71,604	-	-	-	71,620
Issuance of stock upon conversion of exchangeable debt	-	11,872	119	502,613	-	-	-	502,732
Issuance of units related to KTR acquisition	-	-	-	-	-	-	181,170	181,170
Capital contributions from our partners	-	-	-	-	-	-	2,354,697	2,354,697
Foreign currency translation losses, net	-	-	-	-	(164,072)	-	(33,840)	(197,912)
Unrealized losses and amortization on derivative contracts, net	-	-	-	-	(12,161)	-	(152)	(12,313)
Allocation from the limited partners	-	-	-	71,740	-	-	(71,740)	-
Distributions and other	-	5	-	960	-	(600,624)	(155,341)	(755,005)
<b>Balance at September 30, 2015</b>	<b>\$ 78,235</b>	<b>524,186</b>	<b>\$ 5,242</b>	<b>\$ 19,150,336</b>	<b>\$ (776,570)</b>	<b>\$ (3,825,673)</b>	<b>\$ 3,553,401</b>	<b>\$ 18,184,971</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

**PROLOGIS, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)  
(In thousands)

	Nine Months Ended September 30,	
	2015	2014
<b>Operating activities:</b>		
Consolidated net earnings	\$ 798,758	\$ 311,560
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Straight-lined rents and amortization of above and below market leases	(37,537)	(11,213)
Equity-based compensation awards	40,124	43,042
Depreciation and amortization	607,467	471,059
Earnings from unconsolidated entities, net	(106,383)	(79,411)
Distributions and net changes in operating receivables from unconsolidated entities	91,328	78,702
Amortization of debt intangibles and deferred financing costs	(22,271)	(2,091)
Gains on dispositions of investments in real estate, net	(655,288)	(337,695)
Losses on early extinguishment of debt, net	16,525	163,361
Unrealized foreign currency and derivative losses and related amortization, net	6,931	1,993
Deferred income tax benefit	(1,758)	(84,594)
Increase in accounts receivable and other assets	(68,243)	(20,688)
Decrease in accounts payable and accrued expenses and other liabilities	(19,838)	(83,238)
Net cash provided by operating activities	<u>649,815</u>	<u>450,787</u>
<b>Investing activities:</b>		
Real estate development activity	(950,199)	(776,237)
Real estate acquisitions	(571,368)	(389,818)
KTR acquisition, net of cash received	(4,809,499)	-
Tenant improvements and lease commissions on previously leased space	(108,662)	(95,812)
Non-development capital expenditures	(51,374)	(47,915)
Proceeds from dispositions and contributions of real estate properties	1,814,532	1,654,554
Investments in and advances to unconsolidated entities	(438,964)	(1,324,530)
Return of investment from unconsolidated entities	109,359	188,507
Proceeds from repayment of note receivable	9,866	188,000
Proceeds from the settlement of net investment hedges	122,505	14,487
Payments on the settlement of net investment hedges	(981)	(14,691)
Net cash used in investing activities	<u>(4,874,785)</u>	<u>(603,455)</u>
<b>Financing activities:</b>		
Proceeds from issuance of common stock	84,112	15,085
Dividends paid on common and preferred stock	(592,795)	(502,259)
Repurchase of preferred stock	-	(27,643)
Noncontrolling interests contributions	2,354,468	467,016
Noncontrolling interests distributions	(157,517)	(269,400)
Purchase of noncontrolling interests	(2,560)	(2,440)
Debt and equity issuance costs paid	(18,476)	(19,318)
Net proceeds from credit facilities	199,958	22,076
Repurchase and payments of debt	(913,178)	(3,731,044)
Proceeds from issuance of debt	3,239,261	4,024,785
Net cash provided by (used in) financing activities	<u>4,193,273</u>	<u>(23,142)</u>
Effect of foreign currency exchange rate changes on cash	(8,562)	(3,440)
Net decrease in cash and cash equivalents	(40,259)	(179,250)
Cash and cash equivalents, beginning of period	350,692	491,129
Cash and cash equivalents, end of period	<u>\$ 310,433</u>	<u>\$ 311,879</u>

See Note 14 for information on noncash investing and financing activities and other information.

The accompanying notes are an integral part of these Consolidated Financial Statements.



**PROLOGIS, L.P.**  
**CONSOLIDATED BALANCE SHEETS**  
(In thousands)

	September 30, 2015 (Unaudited)	December 31, 2014
<b>ASSETS</b>		
Investments in real estate properties	\$ 27,269,358	\$ 22,190,145
Less accumulated depreciation	3,156,445	2,790,781
Net investments in real estate properties	24,112,913	19,399,364
Investments in and advances to unconsolidated entities	4,841,225	4,824,724
Assets held for sale	369,382	43,934
Note receivable backed by real estate	197,500	-
Net investments in real estate	29,521,020	24,268,022
Cash and cash equivalents	310,433	350,692
Other assets	1,587,901	1,199,509
<b>Total assets</b>	<b>\$ 31,419,354</b>	<b>\$ 25,818,223</b>
<b>LIABILITIES AND CAPITAL</b>		
<b>Liabilities:</b>		
Debt	\$ 11,934,355	\$ 9,380,199
Accounts payable and accrued expenses	697,860	627,999
Other liabilities	602,168	626,426
<b>Total liabilities</b>	<b>13,234,383</b>	<b>10,634,624</b>
<b>Capital:</b>		
Partners' capital:		
General partner – preferred	78,235	78,235
General partner – common	14,553,335	13,897,274
Limited partners	181,976	48,189
Total partners' capital	14,813,546	14,023,698
Noncontrolling interests	3,371,425	1,159,901
Total capital	18,184,971	15,183,599
<b>Total liabilities and capital</b>	<b>\$ 31,419,354</b>	<b>\$ 25,818,223</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

**PROLOGIS, L.P.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)  
(In thousands, except per unit amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b>Revenues:</b>				
Rental income	\$ 418,116	\$ 275,686	\$ 1,100,491	\$ 871,025
Rental recoveries	114,639	80,136	312,510	254,310
Strategic capital income	44,176	54,070	133,247	175,714
Development management and other income	3,691	5,259	7,625	8,873
Total revenues	<u>580,622</u>	<u>415,151</u>	<u>1,553,873</u>	<u>1,309,922</u>
<b>Expenses:</b>				
Rental expenses	139,905	102,324	392,438	322,417
Strategic capital expenses	21,714	22,442	62,190	74,442
General and administrative expenses	59,375	58,203	172,690	181,781
Depreciation and amortization	247,471	149,202	607,467	471,059
Other expenses	8,765	4,868	44,467	15,371
Total expenses	<u>477,230</u>	<u>337,039</u>	<u>1,279,252</u>	<u>1,065,070</u>
<b>Operating income</b>	<b>103,392</b>	<b>78,112</b>	<b>274,621</b>	<b>244,852</b>
<b>Other income (expense):</b>				
Earnings from unconsolidated entities, net	33,557	28,514	106,383	79,411
Interest expense	(81,035)	(69,086)	(218,698)	(234,793)
Interest and other income, net	6,237	550	19,133	19,716
Gains on dispositions of investments in real estate, net	268,791	151,057	655,288	337,695
Foreign currency and derivative gains (losses) and related amortization, net	(9,428)	20,792	(374)	2,738
Losses on early extinguishment of debt, net	-	(86,076)	(16,525)	(163,361)
Total other income	<u>218,122</u>	<u>45,751</u>	<u>545,207</u>	<u>41,406</u>
<b>Earnings before income taxes</b>	<b>321,514</b>	<b>123,863</b>	<b>819,828</b>	<b>286,258</b>
Current income tax expense	17,283	10,394	22,828	59,292
Deferred income tax benefit	(2,955)	(33,658)	(1,758)	(84,594)
Total income tax expense (benefit)	<u>14,328</u>	<u>(23,264)</u>	<u>21,070</u>	<u>(25,302)</u>
<b>Consolidated net earnings</b>	<b>307,186</b>	<b>147,127</b>	<b>798,758</b>	<b>311,560</b>
Net earnings attributable to noncontrolling interests	(43,360)	(8,719)	(43,558)	(84,897)
<b>Net earnings attributable to controlling interests</b>	<b>263,826</b>	<b>138,408</b>	<b>755,200</b>	<b>226,663</b>
Less preferred unit distributions	1,671	1,670	5,019	5,753
Loss on preferred unit repurchase	-	-	-	6,517
<b>Net earnings attributable to common unitholders</b>	<b>\$ 262,155</b>	<b>\$ 136,738</b>	<b>\$ 750,181</b>	<b>\$ 214,393</b>
Weighted average common units outstanding – Basic	530,044	501,135	524,411	500,837
Weighted average common units outstanding – Diluted	<u>532,073</u>	<u>516,088</u>	<u>531,121</u>	<u>504,211</u>
<b>Net earnings per unit attributable to common unitholders – Basic</b>	<b>\$ 0.49</b>	<b>\$ 0.27</b>	<b>\$ 1.43</b>	<b>\$ 0.43</b>
<b>Net earnings per unit attributable to common unitholders – Diluted</b>	<b>\$ 0.49</b>	<b>\$ 0.23</b>	<b>\$ 1.41</b>	<b>\$ 0.43</b>
<b>Distributions per common unit</b>	<b>\$ 0.40</b>	<b>\$ 0.33</b>	<b>\$ 1.12</b>	<b>\$ 0.99</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

**PROLOGIS, L.P.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
(Unaudited)  
(In thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Consolidated net earnings	\$ 307,186	\$ 147,127	\$ 798,758	\$ 311,560
Other comprehensive income (loss):				
Foreign currency translation losses, net	(148,570)	(130,763)	(197,912)	(72,022)
Unrealized losses and amortization on derivative contracts, net	(15,660)	(4,359)	(12,313)	(7,784)
Comprehensive income	142,956	12,005	588,533	231,754
Net earnings attributable to noncontrolling interests	(43,360)	(8,719)	(43,558)	(84,897)
Other comprehensive loss attributable to noncontrolling interest	17,104	9,249	31,788	4,538
<b>Comprehensive income attributable to common unitholders</b>	<b>\$ 116,700</b>	<b>\$ 12,535</b>	<b>\$ 576,763</b>	<b>\$ 151,395</b>

**PROLOGIS, L.P.**  
**CONSOLIDATED STATEMENT OF CAPITAL**  
Nine Months Ended September 30, 2015  
(Unaudited)  
(In thousands)

	General Partner				Limited Partners		Non- controlling interests	Total
	Preferred		Common		Common			
	Units	Amount	Units	Amount	Units	Amount		
Balance at January 1, 2015	1,565	\$ 78,235	509,498	\$ 13,897,274	1,767	\$ 48,189	\$ 1,159,901	\$ 15,183,599
Consolidated net earnings	-	-	-	749,444	-	5,756	43,558	798,758
Effect of equity compensation plans	-	-	1,149	36,422	303	21,203	-	57,625
Issuance of stock in at-the-market program, net of issuance costs	-	-	1,662	71,620	-	-	-	71,620
Issuance of stock upon conversion of exchangeable debt	-	-	11,872	502,732	-	-	-	502,732
Issuance of units related to KTR acquisition	-	-	-	-	4,500	181,170	-	181,170
Capital contributions from our partners	-	-	-	-	-	-	2,354,697	2,354,697
Foreign currency translation losses, net	-	-	-	(164,072)	-	(2,052)	(31,788)	(197,912)
Unrealized losses and amortization on derivative contracts, net	-	-	-	(12,161)	-	(152)	-	(12,313)
Allocation to the common unit holders	-	-	-	71,740	-	(71,740)	-	-
Distributions and other	-	-	5	(599,664)	(16)	(398)	(154,943)	(755,005)
<b>Balance at September 30, 2015</b>	<b>1,565</b>	<b>\$ 78,235</b>	<b>524,186</b>	<b>\$ 14,553,335</b>	<b>6,554</b>	<b>\$ 181,976</b>	<b>\$ 3,371,425</b>	<b>\$ 18,184,971</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

**PROLOGIS, L.P.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)  
(In thousands)

	Nine Months Ended September 30,	
	2015	2014
<b>Operating activities:</b>		
Consolidated net earnings	\$ 798,758	\$ 311,560
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Straight-lined rents and amortization of above and below market leases	(37,537)	(11,213)
Equity-based compensation awards	40,124	43,042
Depreciation and amortization	607,467	471,059
Earnings from unconsolidated entities, net	(106,383)	(79,411)
Distributions and net changes in operating receivables from unconsolidated entities	91,328	78,702
Amortization of debt intangibles and deferred financing costs	(22,271)	(2,091)
Gains on dispositions of investments in real estate, net	(655,288)	(337,695)
Losses on early extinguishment of debt, net	16,525	163,361
Unrealized foreign currency and derivative losses and related amortization, net	6,931	1,993
Deferred income tax benefit	(1,758)	(84,594)
Increase in accounts receivable and other assets	(68,243)	(20,688)
Decrease in accounts payable and accrued expenses and other liabilities	(19,838)	(83,238)
Net cash provided by operating activities	<u>649,815</u>	<u>450,787</u>
<b>Investing activities:</b>		
Real estate development activity	(950,199)	(776,237)
Real estate acquisitions	(571,368)	(389,818)
KTR acquisition, net of cash received	(4,809,499)	-
Tenant improvements and lease commissions on previously leased space	(108,662)	(95,812)
Non-development capital expenditures	(51,374)	(47,915)
Proceeds from dispositions and contributions of real estate properties	1,814,532	1,654,554
Investments in and advances to unconsolidated entities	(438,964)	(1,324,530)
Return of investment from unconsolidated entities	109,359	188,507
Proceeds from repayment of note receivable	9,866	188,000
Proceeds from the settlement of net investment hedges	122,505	14,487
Payments on the settlement of net investment hedges	(981)	(14,691)
Net cash used in investing activities	<u>(4,874,785)</u>	<u>(603,455)</u>
<b>Financing activities:</b>		
Proceeds from issuance of common partnership units in exchange for contributions from Prologis, Inc.	84,112	15,085
Distributions paid on common and preferred units	(600,186)	(504,045)
Repurchase of preferred units	-	(27,643)
Noncontrolling interests contributions	2,354,468	467,016
Noncontrolling interests distributions	(150,523)	(267,614)
Purchase of noncontrolling interests	(2,163)	(2,440)
Debt and equity issuance costs paid	(18,476)	(19,318)
Net proceeds from credit facilities	199,958	22,076
Repurchase and payments of debt	(913,178)	(3,731,044)
Proceeds from issuance of debt	3,239,261	4,024,785
Net cash provided by (used in) financing activities	<u>4,193,273</u>	<u>(23,142)</u>
Effect of foreign currency exchange rate changes on cash	(8,562)	(3,440)
Net decrease in cash and cash equivalents	(40,259)	(179,250)
Cash and cash equivalents, beginning of period	350,692	491,129
Cash and cash equivalents, end of period	<u>\$ 310,433</u>	<u>\$ 311,879</u>

See Note 14 for information on noncash investing and financing activities and other information.

The accompanying notes are an integral part of these Consolidated Financial Statements.

**PROLOGIS, INC. AND PROLOGIS, L.P.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**Note 1. General**

**Business.** Prologis, Inc. (or the "Parent") commenced operations as a fully integrated real estate company in 1997, elected to be taxed as a real estate investment trust ("REIT") under the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"), and believes the current organization and method of operation will enable it to maintain its status as a REIT. The Parent is the general partner of Prologis, L.P. (or the "Operating Partnership"). Through the Operating Partnership, we are engaged in the ownership, acquisition, development and management of industrial properties in global and regional markets throughout the Americas, Europe and Asia. Our current business strategy consists of two operating business segments: Real Estate Operations and Strategic Capital. Our Real Estate Operations segment represents the ownership of industrial properties. Our Strategic Capital segment represents the management of co-investment ventures and other unconsolidated entities. See Note 13 for further discussion of our business segments. Unless otherwise indicated, the Notes to the Consolidated Financial Statements apply to both the Parent and the Operating Partnership. The terms "the Company," "Prologis," "we," "our" or "us" means the Parent and Operating Partnership collectively.

For each share of common stock or preferred stock the Parent issues, the Operating Partnership issues a corresponding common or preferred partnership unit, as applicable, to the Parent in exchange for the contribution of the proceeds from the stock issuance. At September 30, 2015, the Parent owned an approximate 98.77% common general partnership interest in the Operating Partnership, and 100% of the preferred units in the Operating Partnership. The remaining approximate 1.23% common limited partnership interests are owned by nonaffiliated investors and certain current and former directors and officers of the Parent. As the sole general partner of the Operating Partnership, the Parent has complete responsibility and discretion in the day-to-day management and control of the Operating Partnership.

We operate the Parent and the Operating Partnership as one enterprise. The management of the Parent consists of the same members as the management of the Operating Partnership. These members are officers of the Parent and employees of the Operating Partnership or one of its subsidiaries. As general partner with control of the Operating Partnership, the Parent consolidates the Operating Partnership. Because the Parent's only significant asset is its investment in the Operating Partnership, the assets and liabilities of the Parent and the Operating Partnership are the same on their respective financial statements.

**Basis of Presentation.** The accompanying Consolidated Financial Statements are prepared in accordance with U.S. generally accepted accounting principles ("GAAP") and are presented in our reporting currency, the U.S. dollar. All material intercompany transactions with consolidated entities have been eliminated.

The accompanying unaudited interim financial information has been prepared according to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in our annual financial statements prepared in accordance with GAAP have been condensed or omitted in accordance with such rules and regulations. Our management believes that the disclosures presented in these financial statements are adequate to make the information presented not misleading. In our opinion, all adjustments and eliminations, consisting only of normal recurring adjustments, necessary to present fairly the financial position and results of operations for both the Parent and the Operating Partnership for the reported periods have been included. The results of operations for such interim periods are not necessarily indicative of the results for the full year. The accompanying unaudited interim financial information should be read in conjunction with our Annual Report as filed with the SEC on Form 10-K for the fiscal year ended December 31, 2014, and other public information.

Certain amounts included in the accompanying Consolidated Financial Statements for 2014 have been reclassified to conform to the 2015 financial statement presentation.

**Recent Accounting Pronouncements.** In September 2015, the Financial Accounting Standards Board ("FASB") issued an accounting standard update that amends the retroactive requirement to apply adjustments made to provisional amounts recognized in a business combination. The update requires that the acquirer record, in the same period's financial statements, the effect on earnings of changes in depreciation, amortization, or other income effects, if any, as a result of the change to the provisional amounts, calculated as if the accounting had been completed at the acquisition date. We early adopted this standard for business combinations with open measurement periods for which the accounting is not finalized as of September 30, 2015. The adoption of this standard did not have a material impact on the Consolidated Financial Statements.

In April 2015, the FASB issued an accounting standard update that requires the presentation of debt issuance costs in the balance sheet as a deduction from the carrying amount of the related debt liability instead of a deferred charge. It is effective for annual reporting periods beginning after December 15, 2015, but early adoption is permitted. At September 30, 2015, we had \$50.8 million of debt issuance costs in *Other Assets* in the Consolidated Balance Sheets that would be subject to the reclassification upon adoption.

In February 2015, the FASB issued an accounting standard update that amends the consolidation requirements in existing GAAP. Under the update, all entities, including limited partnerships and similar legal entities, are now within the scope of consolidation guidance, unless a scope exception applies. The presumption that a general partner controls a limited partnership has been eliminated. In addition, fees paid to decision makers that meet certain conditions no longer cause the decision makers to consolidate variable interest entities ("VIEs"). It is effective for annual reporting periods beginning after December 15, 2015, but early adoption is permitted and allows for either a full retrospective or a modified retrospective adoption approach. We are currently evaluating the impact the adoption of this standard will have on the Consolidated Financial Statements.

In May 2014, the FASB issued an accounting standard update that requires companies to use a five step model to determine when to recognize revenue from customer contracts in an effort to increase consistency and comparability throughout global capital markets and across industries. Under the model, a company will identify the contract, identify any separate performance obligations in the contract, determine the transaction price, allocate the transaction price and recognize revenue when the performance obligation is satisfied. In July 2015, the FASB deferred the effective date by one year to annual reporting periods beginning after December 15, 2017. The FASB also permits early adoption of the standard, but not before the original effective date of December 15, 2016. We are currently evaluating the impact the adoption of this standard will have on the Consolidated Financial Statements.

## Note 2. Business Combinations

### Acquisition of KTR Capital Partners and Its Affiliates

On May 29, 2015, we acquired the real estate assets and operating platform of KTR Capital Partners and its affiliates ("KTR"). The portfolio consisted of 315 operating properties aggregating 59 million square feet, 3.6 million square feet of properties under development and land parcels that will support an estimated build out of 6.8 million square feet. The properties were acquired by our consolidated co-investment venture Prologis U.S. Logistics Venture ("USLV"), of which we own 55%. The acquisition was funded through cash (which included the contribution of \$2.3 billion from our venture partner and our share with newly issued debt as detailed in Note 7), the assumption of secured mortgage debt and the issuance of 4.5 million common limited partnership units in the Operating Partnership. We incurred \$24.7 million of acquisition costs during the second quarter of 2015, which are included in *Other Expenses* in the Consolidated Statements of Operations.

The allocation of the purchase price required a significant amount of judgment and was based on our valuations, estimates and assumptions of the acquisition date fair value of the tangible and intangible assets acquired and liabilities assumed. While the preliminary allocation of the purchase price is substantially complete, the valuation of the real estate properties is still being finalized. We do not expect future revisions, if any, to have a significant impact on our financial position or results of operations.

The allocation of the purchase price was as follows (in thousands):

Investments in real estate properties	\$	5,428,422
Cash, accounts receivable and other assets		378,159
Debt, including premium		(735,172)
Accounts payable, accrued expenses and other liabilities		(80,740)
<b>Total estimated purchase price</b>		<b>4,990,669</b>
Our venture partner's share of purchase price		(2,253,234)
Common limited partnership units issued in the Operating Partnership		(181,170)
<b>Prologis share of cash purchase price</b>	<b>\$</b>	<b>2,556,265</b>

The following pro forma financial information presents our results as though the KTR acquisition had been completed on January 1, 2014. The pro forma information does not reflect the actual results of operations had the transaction actually been completed on January 1, 2014, and it is not indicative of future operating results. The results for the nine months ended September 30, 2015, include approximately four months of actual results for the acquisition, including the acquisition expenses, and five months of pro forma adjustments. Actual results in 2015 include rental income and rental expenses of the properties acquired of \$132.7 million and \$30.0 million, respectively, representing the period from acquisition through September 30, 2015.

The following amounts are in thousands, except per share amounts:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2015	2014	2014
Total revenues	\$ 491,203	\$ 1,715,540	\$ 1,538,073	\$ 1,538,073
Net earnings attributable to common stockholders	\$ 133,568	\$ 756,302	\$ 207,329	\$ 207,329
Net earnings per share attributable to common stockholders – Basic	\$ 0.27	\$ 1.45	\$ 0.42	\$ 0.42
Net earnings per share attributable to common stockholders – Diluted	\$ 0.22	\$ 1.43	\$ 0.41	\$ 0.41

These results include certain adjustments, primarily: (i) decreased revenues from the amortization of the net assets from the acquired leases with net favorable rents relative to estimated market rents; (ii) increased depreciation and amortization expense resulting from the adjustment of real estate assets to estimated fair value and recognition of intangible assets related to in-place leases; and (iii) additional interest expense attributable to the debt issued to finance our cash portion of the acquisition offset by lower interest expense due to the accretion of the fair value adjustment of debt assumed.

### Acquisition of a Controlling Interest in Prologis North American Industrial Fund

During 2014, we increased our ownership in Prologis North American Industrial Fund ("NAIF") from 23.1% to 66.1% by acquiring the equity units from all but one partner for an aggregate of \$679.0 million. This included the acquisition of \$46.8 million of equity units on October 20, 2014, that resulted in our gaining control over NAIF, based on the rights of the limited partners, and therefore we began consolidating NAIF at that date.

The total purchase price was \$1.1 billion, which included our investment in NAIF at the time of consolidation. The allocation of the purchase price required a significant amount of judgment and was based on our valuation, estimates and assumptions of the acquisition date fair value of the tangible and intangible assets acquired and liabilities assumed, for which we used external valuations as appropriate. While the preliminary allocation of the purchase price is substantially complete, the valuation of the real estate properties is still being finalized. We do not expect future revisions, if any, to have a significant impact on our financial position or results of operations.

The allocation was as follows (in thousands):

Investments in real estate properties	\$	2,639,481
Cash, accounts receivable and other assets		262,971
Debt		(1,195,213)
Accounts payable, accrued expenses and other liabilities		(70,226)
Noncontrolling interests		(554,493)
<b>Total purchase price</b>	<b>\$</b>	<b>1,082,520</b>

### Note 3. Real Estate

Investments in real estate properties consisted of the following (dollars and square feet in thousands):

	Square Feet/Acres (1)		Number of Buildings (1)		September 30, 2015	December 31, 2014
	September 30, 2015	December 31, 2014	September 30, 2015	December 31, 2014		
<b>Industrial operating properties:</b>						
Improved land	--	--	--	--	\$ 5,724,586	\$ 4,227,637
Buildings and improvements	342,762	282,282	1,909	1,607	17,774,600	14,407,815
<b>Development portfolio, including land costs:</b>						
Prestabilized	7,321	7,448	24	24	558,208	547,982
Properties under development	22,310	22,844	50	55	1,017,181	925,998
Land	8,500	9,017	--	--	1,569,416	1,577,786
Other real estate investments (2)					625,367	502,927
<b>Total investments in real estate properties</b>					<b>27,269,358</b>	<b>22,190,145</b>
Less accumulated depreciation					3,156,445	2,790,781
<b>Net investments in real estate properties</b>					<b>\$ 24,112,913</b>	<b>\$ 19,399,364</b>

- (1) Items indicated by '- -' are not applicable.
- (2) Included in other real estate investments are: (i) certain non-industrial real estate; (ii) land parcels that are ground leased to third parties; (iii) our corporate office buildings; (iv) earnest money deposits associated with potential acquisitions; (v) certain infrastructure costs related to projects we are developing on behalf of others and (vi) costs related to future development projects, including purchase options on land.

#### Acquisitions

The following table summarizes our real estate acquisition activity for the nine months ended September 30 (dollars and square feet in thousands):

	2015 (1)	2014
<b>Acquisitions of operating properties from third parties</b>		
Number of industrial operating properties	27	8
Square feet	3,651	1,004
Real estate acquisition value	\$ 305,519	\$ 78,314

- (1) Excludes the properties acquired in the KTR acquisition, see Note 2 for additional information.

#### Dispositions

The following table summarizes our real estate disposition activity for the nine months ended September 30 (dollars and square feet in thousands):

	2015	2014
<b>Contributions to unconsolidated co-investment ventures</b>		
Number of properties	23	115
Square feet	6,659	22,806
Net proceeds (1)	\$ 662,645	\$ 1,627,424
Net gains on contributions (1)	\$ 111,307	\$ 156,746
<b>Dispositions to third parties</b>		
Number of properties	75	106
Square feet	12,723	14,663
Net proceeds (1)	\$ 1,347,755	\$ 955,240
Net gains on dispositions (1)	\$ 543,981	\$ 180,949

- (1) Includes land sales.

In June 2014, we launched the initial public offering for FIBRA Prologis, a Mexican REIT. In connection with the offering, FIBRA Prologis purchased 177 properties aggregating 29.7 million square feet (12.6 million square feet from our wholly-owned portfolio, 7.6 million square feet from our consolidated co-investment venture Prologis Mexico Fondo Logistico and 9.5 million square feet from our unconsolidated co-investment venture Prologis Mexico Industrial Fund). Based on this transaction, we recognized a gain on disposition of investments in real estate of \$52.5 million, current tax expense of \$32.4 million, deferred tax benefit of \$55.5 million and earnings attributable to noncontrolling interests of \$61.0 million.

### Note 4. Unconsolidated Entities

#### Summary of Investments

We have investments in entities through a variety of ventures. We co-invest in entities that own multiple properties with partners and investors and provide asset and property management services to these entities, which we refer to as co-investment ventures. These entities may be consolidated or unconsolidated, depending on the structure, our partner's participation and other rights and our level of control of the entity. This note details our investments in unconsolidated co-investment ventures, which are accounted for using the equity method of accounting. See Note 9 for more detail regarding our consolidated investments.

We also have other ventures, generally with one partner and that we do not manage, which we account for using the equity method. We refer to our investments in all entities accounted for using the equity method, both unconsolidated co-investment ventures and other ventures, collectively, as unconsolidated entities.

The following table summarizes our investments in and advances to our unconsolidated entities (in thousands):

	September 30, 2015	December 31, 2014
Unconsolidated co-investment ventures	\$ 4,631,329	\$ 4,665,918
Other ventures	209,896	158,806
<b>Totals</b>	<b>\$ 4,841,225</b>	<b>\$ 4,824,724</b>

#### Unconsolidated Co-Investment Ventures

The amounts recognized in *Strategic Capital Income* and *Earnings from Unconsolidated Entities, Net* in the Consolidated Statements of Operations depend on the size and operations of the co-investment ventures as well as fluctuations in foreign currency exchange rates. Our ownership interest in these ventures also affects the equity in earnings we recognize. The co-investment venture information below represents the ventures' information (not our proportionate share) prepared on a GAAP basis.

The following tables summarize these unconsolidated co-investment ventures:

<i>(dollars and square feet in millions)</i>	September 30, 2015	December 31, 2014	September 30, 2014
<b>Americas:</b>			
Number of ventures	3	3	4
Number of properties owned	602	590	814
Square feet	89.2	87.1	130.5
Total assets	\$ 6,870	\$ 7,063	\$ 9,396
Third-party debt	\$ 2,025	\$ 2,280	\$ 3,309
Total liabilities	\$ 2,166	\$ 2,421	\$ 3,513
Our investment balance (1)	\$ 1,480	\$ 1,537	\$ 2,371
Our weighted average ownership (2)	29.7%	31.0%	40.2%
<b>Europe:</b>			
Number of ventures	4	4	4
Number of properties owned	683	636	629
Square feet	158.5	147.4	145.3
Total assets	\$ 11,734	\$ 11,463	\$ 11,952
Third-party debt	\$ 2,786	\$ 2,644	\$ 2,798
Total liabilities	\$ 3,766	\$ 3,524	\$ 3,823
Our investment balance (1)	\$ 2,796	\$ 2,773	\$ 2,894
Our weighted average ownership (2)	39.5%	38.8%	38.8%
<b>Asia:</b>			
Number of ventures	2	2	2
Number of properties owned	57	52	51
Square feet	27.3	26.2	26.0
Total assets	\$ 4,248	\$ 4,135	\$ 4,366
Third-party debt	\$ 1,747	\$ 1,652	\$ 1,758
Total liabilities	\$ 1,969	\$ 1,749	\$ 1,955
Our investment balance (1) (3)	\$ 355	\$ 356	\$ 376
Our weighted average ownership (2)	15.0%	15.0%	15.0%
<b>Total:</b>			
Number of ventures	9	9	10
Number of properties owned	1,342	1,278	1,494
Square feet	275.0	260.7	301.8
Total assets	\$ 22,852	\$ 22,661	\$ 25,714
Third-party debt	\$ 6,558	\$ 6,576	\$ 7,865
Total liabilities	\$ 7,901	\$ 7,694	\$ 9,291
Our investment balance (1)	\$ 4,631	\$ 4,666	\$ 5,641
Our weighted average ownership (2)	32.1%	32.0%	35.4%



(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b>Americas (4):</b>				
Revenues	\$ 152,196	\$ 204,225	\$ 457,048	\$ 551,153
Net operating income	\$ 118,146	\$ 154,415	\$ 347,616	\$ 405,900
Net earnings	\$ 33,561	\$ 24,362	\$ 77,606	\$ 16,792
<b>Europe:</b>				
Revenues	\$ 237,914	\$ 250,477	\$ 702,772	\$ 749,433
Net operating income	\$ 186,779	\$ 198,011	\$ 548,705	\$ 590,856
Net earnings	\$ 50,504	\$ 38,708	\$ 168,947	\$ 166,999
<b>Asia:</b>				
Revenues	\$ 68,451	\$ 70,969	\$ 204,629	\$ 209,188
Net operating income	\$ 53,083	\$ 55,601	\$ 159,064	\$ 162,894
Net earnings	\$ 10,097	\$ 22,380	\$ 55,717	\$ 60,874
<b>Total:</b>				
Revenues	\$ 458,561	\$ 525,671	\$ 1,364,449	\$ 1,509,774
Net operating income	\$ 358,008	\$ 408,027	\$ 1,055,385	\$ 1,159,650
Net earnings	\$ 94,162	\$ 85,450	\$ 302,270	\$ 244,665

- The difference between our ownership interest of a venture's equity and our investment balance results principally from three types of transactions: (i) deferring a portion of the gains we recognize from a contribution of a property to a venture (\$411.2 million and \$322.9 million at September 30, 2015, and December 31, 2014, respectively); (ii) recording additional costs associated with our investment in a venture; and (iii) advances to a venture.
- Represents our weighted average ownership interest in all co-investment ventures based on each entity's contribution of total assets, before depreciation, net of other liabilities.
- At September 30, 2015, and December 31, 2014, we had receivables from Nippon Prologis REIT, Inc. ("NPR") of \$86.2 million and \$85.9 million, respectively, related to customer security deposits that were made through a leasing company owned by Prologis that pertain to properties owned by NPR. There is a corresponding payable to NPR's customers in *Other Liabilities* in the Consolidated Balance Sheets.
- As discussed in Note 3, we formed and invested in FIBRA Prologis in June 2014. In connection with the transaction, we concluded our unconsolidated co-investment venture in Mexico. As discussed in Note 2, we began consolidating NAIF in October 2014.

The following table summarizes the amounts we recognized in the Consolidated Statements of Operations as our share of the earnings from our investments in unconsolidated co-investment ventures (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b>Earnings from unconsolidated co-investment ventures, net:</b>				
Americas	\$ 10,558	\$ 8,863	\$ 25,116	\$ 8
Europe	20,871	14,653	69,685	66,890
Asia	1,188	3,678	8,903	10,181
<b>Total earnings from unconsolidated co-investment ventures, net</b>	<b>\$ 32,617</b>	<b>\$ 27,194</b>	<b>\$ 103,704</b>	<b>\$ 77,079</b>
<b>Strategic capital and other income:</b>				
Americas	\$ 14,098	\$ 18,449	\$ 45,073	\$ 80,004
Europe	20,652	24,713	60,046	65,866
Asia	8,760	10,603	26,165	28,810
Total strategic capital income	43,510	53,765	131,284	174,680
Development management income	1,847	1,678	5,033	3,259
<b>Total strategic capital and other income</b>	<b>\$ 45,357</b>	<b>\$ 55,443</b>	<b>\$ 136,317</b>	<b>\$ 177,939</b>

In June 2014, we earned a promote fee from Prologis Targeted U.S. Logistics Fund of \$42.1 million, which was based on the venture's cumulative returns to the investors over the prior three-year period ended June 30, 2014. Of that amount, \$31.3 million represented the third party investors' portion and is reflected in *Strategic Capital Income* in the Consolidated Statements of Operations. We also recognized \$4.2 million of expense which is reflected in *Strategic Capital Expenses* in the Consolidated Statements of Operations, representing the associated cash bonus paid pursuant to the terms of the Prologis Promote Plan.

Equity Commitments Related to Certain Unconsolidated Co-Investment Ventures

The following table summarizes the remaining equity commitments at September 30, 2015 (in millions):

	Equity Commitments			Expiration Date for Remaining Commitments
	Prologis	Venture Partners	Total	
Prologis Targeted U.S. Logistics Fund	\$ -	\$ 277	\$ 277	2015 – 2016
Prologis Targeted Europe Logistics Fund (1)	-	411	411	2015 – 2017
Prologis European Properties Fund II (1)	15	78	93	2015 – 2016
Prologis European Logistics Partners Sàrl (2)	52	52	104	February 2016
Prologis China Logistics Venture	214	1,214	1,428	2015 and 2017
<b>Totals</b>	<b>\$ 281</b>	<b>\$ 2,032</b>	<b>\$ 2,313</b>	

- (1) Equity commitments are denominated in euro and reported in U.S. dollars based on an exchange rate of \$1.12 U.S. dollars to the euro.
- (2) The equity commitments for this venture are expected to fund the future repayment of debt that is denominated in British pounds sterling. The commitments will be called in euros and are reported in U.S. dollars using an exchange rate of \$1.52 U.S. dollars to British pounds sterling.

**Note 5. Assets Held for Sale**

We had certain investments in real estate properties that met the criteria to be classified as held for sale at September 30, 2015, and December 31, 2014. These properties are expected to be sold to third parties or contributed to unconsolidated co-investment ventures. The amounts included in held for sale represented real estate investment balances and the related assets and liabilities for each property.

Assets held for sale consisted of the following (dollars and square feet in thousands):

	September 30, 2015	December 31, 2014
Number of operating properties	19	7
Square feet	5,538	457
Total assets held for sale (1)	\$ 369,382	\$ 43,934
Total liabilities associated with assets held for sale – included in <i>Other Liabilities</i> in the Consolidated Balance Sheets	\$ 7,230	\$ -

- (1) Includes two parcels of land held for sale at September 30, 2015.

**Note 6. Note Receivable Backed by Real Estate**

In February 2015, we received a \$197.5 million note backed by real estate in connection with the disposition of real estate to a third party. We earn interest at an annual rate of 2.0%. The note and all accrued interest are due in February 2016.

**Note 7. Debt**

All debt is incurred by the Operating Partnership. The Parent does not have any indebtedness, but guarantees the unsecured debt of the Operating Partnership.

The following table summarizes our debt (dollars in thousands):

	September 30, 2015		December 31, 2014	
	Weighted Average Interest Rate (1)	Amount Outstanding (2)	Weighted Average Interest Rate (1)	Amount Outstanding
Credit facilities	1.2%	\$ 207,978	-	\$ -
Senior notes	3.3%	6,622,440	3.6%	6,076,920
Exchangeable senior notes	-	-	3.3%	456,766
Term loans	1.4%	2,442,848	1.3%	572,730
Other debt	6.2%	15,648	6.2%	16,086
Secured mortgage debt	6.4%	785,480	6.1%	1,050,591
Secured mortgage debt of consolidated entities	2.7%	1,859,961	2.5%	1,207,106
<b>Totals</b>	<b>3.0%</b>	<b>\$ 11,934,355</b>	<b>3.6%</b>	<b>\$ 9,380,199</b>

- (1) The interest rates presented represent the effective interest rates (including amortization of the noncash premiums or discounts).
- (2) Included in the outstanding balances are borrowings denominated in non-U.S. currency, principally: euro (\$3.6 billion) and Japanese yen (\$1.0 billion).

### Credit Facilities

We have a global senior credit facility (the “Global Facility”), under which we may draw in U.S. dollars, euro, Japanese yen, British pounds sterling and Canadian dollars on a revolving basis up to \$2.3 billion at September 30, 2015, subject to currency fluctuations. We also have a ¥45 billion (\$374.3 million at September 30, 2015) Japanese yen revolver (the “Revolver”) with availability to increase to ¥56.5 billion. We refer to the Global Facility and the Revolver, collectively, as our “Credit Facilities.”

The following table summarizes information about our Credit Facilities at September 30, 2015 (in millions):

Aggregate lender commitments	\$	2,682
Less:		
Borrowings outstanding		208
Outstanding letters of credit		31
<b>Current availability</b>	<b>\$</b>	<b>2,443</b>

### Senior Notes

In May 2015, we issued €700.0 million (\$785.5 million) of senior notes with an interest rate of 1.375%, maturing in 2021, at 99.112% of par value for an all-in rate of 1.531%. We used the net proceeds for general corporate purposes and to fund a portion of our share of the purchase price of KTR.

On October 27 2015, we issued \$750.0 million in principal amount of senior notes with an interest rate of 3.750% maturing in November 2025. We intend to use a portion of the net proceeds to repurchase all of the outstanding principal amount (\$300.0 million) of our 4.5% senior unsecured notes due in 2017. In connection with the offering, we commenced a tender offer through which we may utilize a portion of the net proceeds to repurchase a portion of our senior notes that mature in 2019 and 2020 for an aggregate purchase price up to approximately \$200 million including premiums and accrued interest. The tender offer is expected to expire on November 24, 2015. We also intend to use a portion of the net proceeds for other corporate purposes, including other debt repayment or repurchases.

### Exchangeable Senior Notes

During March 2015, the holders of the exchangeable notes exchanged \$459.8 million of their notes for 11.9 million shares of common stock of the Parent and \$0.2 million of their notes for cash.

The fair value of the derivative associated with the exchangeable debt was a liability of \$51.3 million at December 31, 2014. The fair value of the exchange option was \$43.0 million immediately before the exchange in March 2015. When the debt was exchanged into common stock, the value of the derivative associated with the debt was reclassified to *Additional Paid-In Capital* in the Consolidated Balance Sheets. We recognized unrealized gains or losses resulting from the change in fair value of the derivative. We recognized gains of \$8.3 million in the first quarter of 2015 and gains of \$27.6 million and \$21.2 million for the three and nine months ended September 30, 2014, respectively, in *Foreign Currency and Derivative Gains (Losses) and Related Amortization, Net* in the Consolidated Statements of Operations.

### Term Loans

In May 2015, we entered into an unsecured senior term loan agreement (the “Senior Term Loan”) under which we can draw in U.S. dollars in an aggregate amount not to exceed \$1.0 billion. We may pay down and reborrow under the Senior Term Loan. The interest rate on the Senior Term Loan is LIBOR plus 100 basis points and is scheduled to mature in May 2016; however we may extend the maturity date by one year, subject to the satisfaction of certain conditions and the payment of an extension fee. The Senior Term Loan contains customary representations, covenants and defaults (including cross payment default and cross-acceleration to other recourse indebtedness of more than \$100.0 million). In connection with the KTR acquisition, we borrowed \$ 1.0 billion, causing the Senior Term Loan to be fully drawn at September 30, 2015.

In June 2015, we entered into an unsecured senior term loan agreement (the “2015 Yen Term Loan”) under which we can draw in Japanese yen in an aggregate amount not to exceed ¥65.0 billion (\$540.6 million at September 30, 2015). The interest rate on the 2015 Yen Term Loan is yen LIBOR plus 110 basis points and is scheduled to mature in 2022. In connection with the KTR acquisition, we borrowed ¥65.0 billion (\$540.6 million), causing the 2015 Yen Term Loan to be fully drawn at September 30, 2015.

We also have an unsecured senior term loan agreement (the “Euro Term Loan”) under which loans can be obtained in U.S. dollars, euro, Japanese yen and British pounds sterling in an aggregate amount not to exceed €500 million at the time of borrowing. At December 31, 2014, we had an outstanding balance of €190 million (\$230.7 million). During 2015, we borrowed an additional €240 million (\$272.6 million). During the second quarter of 2015, we paid off the entire euro balance and subsequently borrowed \$561.9 million, causing the Euro Term Loan to be fully drawn at September 30, 2015.

We also have an unsecured senior term loan agreement (the “2014 Yen Term Loan”) under which we can draw in Japanese yen in an aggregate amount not to exceed ¥40.9 billion (\$340.3 million at September 30, 2015) that is scheduled to mature in 2021. The 2014 Yen Term Loan was fully drawn at September 30, 2015 and December 31, 2014.

### Secured Mortgage Debt and Secured Mortgage Debt of Consolidated Entities

During 2015, we repurchased \$286.5 million of secured mortgage debt prior to maturity, resulting in a net loss on early extinguishment of \$16.5 million.

In connection with the KTR acquisition, USLV assumed secured mortgage debt valued at \$735.2 million, which includes premiums of \$30.5 million. The debt has interest rates ranging from 1.8% to 6.8% (effective interest rates ranging from 2.7% to 2.9%) and is scheduled to mature July 2017 to January 2020. See Note 2 for more information on this transaction.

### Long-Term Debt Maturities

Principal payments due on our debt, for the remainder of 2015 and for each of the years in the period ending December 31, 2024, and thereafter were as follows at September 30, 2015 (in millions):

Maturity	Prologis				Total	Consolidated Entities' Debt	Total Consolidated Debt
	Unsecured			Secured Mortgage Debt			
	Credit Facilities	Senior Notes	Term Loans and Other Debt				
2015 (1)	\$ -	\$ -	\$ -	\$ 15	\$ 15	\$ 3	\$ 18
2016 (1) (2)	-	-	1,001	199	1,200	455	1,655
2017 (3)	197	377	563	6	1,143	516	1,659
2018	11	262	1	112	386	403	789
2019	-	693	1	285	979	143	1,122
2020	-	1,040	1	6	1,047	252	1,299
2021	-	1,284	341	11	1,636	1	1,637
2022	-	784	542	7	1,333	1	1,334
2023	-	850	1	7	858	1	859
2024	-	784	1	129	914	1	915
Thereafter	-	560	7	-	567	3	570
Subtotal	208	6,634	2,459	777	10,078	1,779	11,857
Unamortized premiums (discounts), net	-	(12)	-	8	(4)	81	77
<b>Totals</b>	<b>\$ 208</b>	<b>\$ 6,622</b>	<b>\$ 2,459</b>	<b>\$ 785</b>	<b>\$ 10,074</b>	<b>\$ 1,860</b>	<b>\$ 11,934</b>

- (1) We expect to repay the amounts maturing in 2015 and 2016 related to our wholly owned debt with cash generated from operations, proceeds from the disposition of wholly owned real estate properties, or as necessary, with borrowings on our Credit Facilities.
- (2) Included in our debt is a Senior Term Loan that can be extended until 2017.
- (3) Included in our debt is a Global Facility that can be extended until 2018 and a term loan that can be extended until 2019.

### Debt Covenants

Our debt agreements contain various covenants, including maintenance of specified financial ratios. At September 30, 2015, we were in compliance with all covenants.

### Note 8. Stockholders' Equity of Prologis, Inc. and Partners' Capital of the Operating Partnership

#### Common Stock of Prologis, Inc.

During the first quarter of 2015, we issued 1.7 million shares of common stock under our at-the-market ("ATM") program, which generated \$71.6 million in net proceeds.

As discussed in Note 7, we issued 11.9 million shares of stock in the Parent in exchange for the settlement of our exchangeable notes in March 2015.

#### Partners' Capital of the Operating Partnership

During the second quarter of 2015, we issued 4.5 million common limited partnership units in the Operating Partnership in connection with the KTR acquisition.

### Note 9. Noncontrolling Interests

#### Prologis, L.P.

We report noncontrolling interests related to several entities we consolidate but of which we do not own 100% of the equity. These entities include two real estate partnerships that have issued limited partnership units to third parties. Depending on the specific partnership agreements, these limited partnership units are exchangeable into shares of the Parent's common stock (or cash), generally at a rate of one share of common stock to one unit. We also consolidate several entities in which we do not own 100% of the equity and the units of the entity are not exchangeable into our common stock.

#### Prologis, Inc.

The noncontrolling interests of the Parent include the noncontrolling interests presented in the Operating Partnership, as well as the common limited partnership units in the Operating Partnership that are not owned by the Parent.

The following table summarizes our noncontrolling interests and the consolidated entity's total investment in real estate and debt at September 30, 2015, and December 31, 2014 (dollars and shares/units in thousands):

	Our Ownership Percentage		Noncontrolling Interests		Total Investment in Real Estate		Debt	
	2015	2014	2015	2014	2015	2014	2015	2014
Prologis U.S. Logistics Venture (1)	55.0%	55.0%	2,697,369	427,307	6,508,973	1,006,183	729,232	-
Prologis North American Industrial Fund	66.1%	66.1%	523,817	544,718	2,616,676	2,771,299	1,114,579	1,188,836
Prologis Brazil Logistics Partners Fund I (2)	50.0%	50.0%	47,245	68,533	-	-	-	-
Other consolidated entities (3)	various	various	102,994	119,343	1,006,607	1,018,996	16,150	18,270
<b>Prologis, L.P. noncontrolling interests</b>			<b>3,371,425</b>	<b>1,159,901</b>	<b>10,132,256</b>	<b>4,796,478</b>	<b>1,859,961</b>	<b>1,207,106</b>
Limited partners in Prologis, L.P. (4) (5)			181,976	48,189	-	-	-	-
<b>Prologis, Inc. noncontrolling interests</b>			<b>\$ 3,553,401</b>	<b>\$ 1,208,090</b>	<b>\$ 10,132,256</b>	<b>\$ 4,796,478</b>	<b>\$ 1,859,961</b>	<b>\$ 1,207,106</b>

- (1) As discussed in Note 2, USLV acquired a portfolio of properties from KTR in May 2015. We received a contribution of \$2.3 billion from our venture partner to fund their share of this acquisition.
- (2) The assets of Prologis Brazil Logistics Partners Fund I ("Brazil Fund") are primarily investments in unconsolidated entities of \$101.0 million and \$152.0 million at September 30, 2015, and December 31, 2014, respectively. For additional information on our unconsolidated investments, see Note 4.
- (3) This line item includes our two partnerships that have issued limited partnership units to third parties, as discussed above, along with various other consolidated entities. At September 30, 2015, and December 31, 2014, limited partnership units were exchangeable into cash or, at our option, 1,835 and 1,887 shares, respectively, of the Parent's common stock. All of these outstanding limited partnership units receive quarterly cash distributions equal to the quarterly dividends paid on our common stock pursuant to the terms of the applicable partnership agreements.
- (4) As discussed in Note 2, we issued 4.5 million common limited partnership units in the Operating Partnership in connection with the KTR acquisition.
- (5) At September 30, 2015, and December 31, 2014, limited partnership units in the Operating Partnership were exchangeable into cash or, at our option, 6,554 and 1,767 shares, respectively, of the Parent's common stock with a fair value of \$255.0 million and \$76.0 million, respectively, based on the closing stock price of the Parent's common stock. At September 30, 2015, and December 31, 2014, there were 941 and 113 unvested LTIP Units (as defined in Note 10) outstanding, respectively, associated with our long-term compensation plan that are not exchangeable into the Parent's common stock until they vest. All of these outstanding limited partnership units receive quarterly cash distributions equal to the quarterly distributions paid on our common stock pursuant to the terms of the partnership agreement.

#### Note 10. Long-Term Compensation

At September 30, 2015, we had points awarded under our Outperformance Plan ("OPP") outstanding. We also had restricted stock, restricted stock units ("RSUs"), Operating Partnership units ("LTIP Units"), special outperformance plan type of LTIP Units ("OPP LTIP Units") and stock options outstanding under our incentive plans.

##### Outperformance Plan

We granted points under our OPP on February 10, 2015, with a fair value of \$26.5 million at the date of grant using a Monte Carlo valuation model that assumed a risk free interest rate of 0.86% and an expected volatility of 28%. Such points relate to a three-year performance period that began on January 1, 2015, and will end on December 31, 2017. At September 30, 2015, we also have OPP points outstanding for the 2013 – 2015 and 2014 – 2016 performance periods under the OPP.

##### Restricted Stock Units

The following table summarizes the activity for RSUs for the nine months ended September 30, 2015 (units in thousands):

	Number of RSUs	Weighted Average Grant-Date Fair Value	Number of RSUs Vested
Balance at January 1, 2015	2,521	\$ 39.38	106
Granted	689		
Vested and distributed	(1,029)		
Forfeited	(550)		
<b>Balance at September 30, 2015</b>	<b>1,631</b>	<b>\$ 42.23</b>	<b>108</b>

In 2014, certain participants in our long-term incentive plan were offered an election to exchange outstanding but unvested full value awards for LTIP Units. The exchange for these units was completed in January 2015. Included in the forfeited unvested RSUs were 0.5 million units that were forfeited upon exchange for unvested LTIP Units per this election.

##### Operating Partnership Units

The following table summarizes the activity for LTIP Units for the nine months ended September 30, 2015 (units in thousands):

	Number of LTIP Units	Weighted Average Grant-Date Fair Value	Number of LTIP Units Vested
Balance at January 1, 2015	113	\$ 41.43	-
Granted	1,131		
<b>Balance at September 30, 2015</b>	<b>1,244</b>	<b>\$ 42.21</b>	<b>303</b>

In December 2014, participants in the OPP were offered the election to exchange their previously granted participation points into OPP LTIP Units. In such election, participation points were exchanged into OPP LTIP Units with respect to all outstanding performance periods. The performance criteria for the 2012 – 2014 performance period were not met and as a result the OPP LTIP Units associated with the 2012 – 2014 performance period were forfeited with no financial impact in 2015. At September 30, 2015, 1.9 million OPP LTIP Units were outstanding with respect to the 2013 – 2015 and 2014 – 2016 performance periods. OPP LTIP Units receive quarterly cash distributions equal to one-tenth of the quarterly distributions paid on our common stock pursuant to the terms of the partnership agreement of the Operating Partnership.

#### Stock Options

We have 4.8 million stock options outstanding and exercisable at September 30, 2015, with a weighted average exercise price of \$34.96. No stock options were granted in 2015 or 2014.

#### Note 11. Earnings Per Common Share/Unit

We determine basic earnings per share/unit based on the weighted average number of shares of common stock/units outstanding during the period. We compute diluted earnings per share/unit based on the weighted average number of shares outstanding combined with the incremental weighted average effect from all outstanding potentially dilutive instruments.

The computation of our basic and diluted earnings per share/unit (in thousands, except per share/unit amounts) is as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b>Prologis, Inc.</b>				
Net earnings attributable to common stockholders	\$ 258,979	\$ 136,245	\$ 744,425	\$ 213,626
Noncontrolling interests attributable to exchangeable limited partnership units	3,203	493	7,331	767
Gains, net of expenses, associated with exchangeable debt assumed exchanged	-	(18,658)	(1,614)	-
Adjusted net earnings attributable to common stockholders	<u>\$ 262,182</u>	<u>\$ 118,080</u>	<u>\$ 750,142</u>	<u>\$ 214,393</u>
Weighted average common shares outstanding – Basic (1)	523,528	499,292	520,388	499,045
Incremental weighted average effect on exchange of limited partnership units (2)	6,685	1,843	5,875	1,792
Incremental weighted average effect of equity awards and warrant	1,860	3,074	1,953	3,374
Incremental weighted average effect on exchange of exchangeable debt (3)	-	11,879	2,905	-
Weighted average common shares outstanding – Diluted (4)	<u>532,073</u>	<u>516,088</u>	<u>531,121</u>	<u>504,211</u>
<b>Net earnings per share attributable to common stockholders:</b>				
Basic	\$ 0.49	\$ 0.27	\$ 1.43	\$ 0.43
Diluted	\$ 0.49	\$ 0.23	\$ 1.41	\$ 0.43
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b>Prologis, L.P.</b>				
Net earnings attributable to common unitholders	\$ 262,155	\$ 136,738	\$ 750,181	\$ 214,393
Noncontrolling interests attributable to exchangeable limited partnership units	27	-	1,575	-
Gains, net of expenses, associated with exchangeable debt assumed exchanged	-	(18,658)	(1,614)	-
Adjusted net earnings attributable to common unitholders	<u>\$ 262,182</u>	<u>\$ 118,080</u>	<u>\$ 750,142</u>	<u>\$ 214,393</u>
Weighted average common partnership units outstanding – Basic (1)	530,044	501,135	524,411	500,837
Incremental weighted average effect on exchange of limited partnership units	169	-	1,852	-
Incremental weighted average effect of equity awards and warrant of Prologis, Inc.	1,860	3,074	1,953	3,374
Incremental weighted average effect on exchange of exchangeable debt (3)	-	11,879	2,905	-
Weighted average common partnership units outstanding – Diluted (4)	<u>532,073</u>	<u>516,088</u>	<u>531,121</u>	<u>504,211</u>
<b>Net earnings per unit attributable to common unitholders:</b>				
Basic	\$ 0.49	\$ 0.27	\$ 1.43	\$ 0.43
Diluted	\$ 0.49	\$ 0.23	\$ 1.41	\$ 0.43

- (1) The increase in shares/units between the periods is primarily due to a warrant Norges Bank Investment Management exercised in December 2014, the ATM program activity in late 2014 and early 2015 and the conversion of exchangeable debt to shares/units in March 2015.
- (2) Earnings allocated to the exchangeable Operating Partnership units not held by the Parent has been included in the numerator and exchangeable Operating Partnership units have been included in the denominator for the purpose of computing diluted earnings per share for all periods as the per share/unit amount is the same. The incremental weighted average exchangeable Operating Partnership units were 6,516 and 1,843 for the three months ended September 30, 2015, and 2014, respectively, and 4,023 and 1,792 for the nine months ended September 30, 2015, and 2014, respectively.
- (3) In March 2015, the exchangeable debt was settled primarily through the issuance of common stock. The adjustment in 2015 assumes the exchange occurred on January 1, 2015.

(4) Our total potentially dilutive shares/units outstanding consisted of the following:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Total potentially dilutive stock awards and warrant	7,359	14,170	7,392	14,903
Total weighted average potentially dilutive shares/units from exchangeable debt	-	11,879	2,905	11,879
Total weighted average effect on exchange of potentially dilutive limited partnership units	1,835	1,944	1,852	1,947

## Note 12. Financial Instruments and Fair Value Measurements

### Derivative Financial Instruments

In the normal course of business, our operations are exposed to global market risks, including the effect of changes in foreign currency exchange rates and interest rates. To manage these risks, we may enter into various derivative contracts, such as foreign currency contracts to manage foreign currency exposure, and interest rate swaps to manage the effect of interest rate fluctuations. We do not use derivative financial instruments for trading or speculative purposes. All of our derivative financial instruments are customized derivative transactions and are not exchange-traded. Management reviews our hedging program, derivative positions and overall risk management strategy on a regular basis. We enter into only those transactions we believe will be highly effective at offsetting the underlying risk. There have been no significant changes in our policy or strategy from what was disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

#### Foreign Currency

We primarily manage our foreign currency exposure by borrowing in the currencies in which we invest. In certain circumstances, we may issue debt in a currency that is not the same functional currency of the borrowing entity to offset the translation and economic exposures related to our net investment in international subsidiaries. To mitigate the impact of the translation from the fluctuations in exchange rates, we may designate the debt as a nonderivative financial instrument hedge. We also hedge our investments in certain international subsidiaries using foreign currency derivative contracts (net investment hedges) to offset the translation and economic exposures related to our investments in these subsidiaries by locking in a forward exchange rate at the inception of the hedge. To the extent we have an effective hedging relationship, we report all changes in fair value of the hedged portion of the nonderivative financial instruments and net investment hedges in equity in the foreign currency translation component of *Accumulated Other Comprehensive Loss ("AOCL")* in the Consolidated Balance Sheets. These amounts offset the translation adjustments on the underlying net assets of our foreign investments, which we also record in *AOCL*. The changes in fair value of the portion of the nonderivative financial instruments that are not designated as hedges are recorded directly in earnings within the line item *Foreign Currency and Derivative Gains (Losses) and Related Amortization, Net* in the Consolidated Statements of Operations.

We may also use foreign currency forwards to mitigate foreign currency exchange rate risk associated with payments in a currency that is not the functional currency of our foreign subsidiaries, primarily in Mexico. These may be designated as cash flow hedges. To the extent we have an effective hedging relationship, we report all changes in fair value of the hedged portion of the foreign currency forwards cash flow hedges in *AOCL*. We recognize ineffectiveness, if any, in earnings at the time the ineffectiveness occurred. We did not record any ineffectiveness on our foreign currency derivative contracts during the three and nine months ended September 30, 2015, and 2014.

We may use foreign currency option contracts, including puts, calls and collars to mitigate foreign currency exchange rate risk associated with the translation of our projected net operating income of our international subsidiaries, principally in Canada, Europe and Japan. A collar contract combines put and call options into one contract with the purchase of a foreign currency put option, combined with the sale of a foreign currency call option such that there is no cash outlay at execution. This strategy effectively locks in a range around the rate at which net operating earnings of our international subsidiaries will be translated into U.S. dollars. Foreign currency option contracts are not designated as hedges as they do not meet hedge accounting requirements. Changes in the fair value of non-hedge designated derivatives are recorded directly in earnings within the line item *Foreign Currency and Derivative Gains (Losses) and Related Amortization, Net* in the Consolidated Statements of Operations.

#### Interest Rate

Our interest rate risk management strategy is to limit the impact of future interest rate changes on earnings and cash flows as well as to stabilize interest expense and manage our exposure to interest rate movements. We may enter into interest rate swap agreements that allow us to receive variable-rate amounts from a counterparty in exchange for us making fixed-rate payments over the life of the agreement, to offset the exposure of variable-rate debt obligations. We may also enter into forward interest rate swap agreements to effectively fix the interest rate of future expected debt issuances. The effective portion of the gain or loss on the derivative is reported as a component of *AOCL* in the Consolidated Balance Sheets, and reclassified to *Interest Expense* in the Consolidated Statements of Operations over the corresponding period of the hedged item. Ineffectiveness, if any, is recognized in *Interest Expense* at the time the ineffectiveness occurred.

The following tables summarize the activity in our derivative instruments for the nine months ended September 30 (in millions, except for weighted average forward rates and number of active contracts):

2015

Local Currency	Foreign Currency Contracts									Interest Rate Contracts
	Net Investment Forward Contracts			Forward and Option Contracts					JPY	
	EUR	GBP	JPY	EUR (1)	GBP (1) (2)	JPY (1)	CAD (1)	MXN		
Notional amounts at January 1	€ 300	£ 238	¥ 24,136	€ 284	£ -	¥ -	\$ -	\$ -	¥ 40,916	
New contracts (3)	-	118	43,373	268	179	18,740	69	140	65,000	
Matured or expired contracts	(300)	(118)	(67,509)	(292)	(70)	(4,400)	(14)	(42)	-	
<b>Notional amounts at September 30,</b>	<b>€ -</b>	<b>£ 238</b>	<b>¥ -</b>	<b>€ 260</b>	<b>£ 109</b>	<b>¥ 14,340</b>	<b>\$ 55</b>	<b>\$ 98</b>	<b>¥ 105,916</b>	

  

U.S. Dollar	Foreign Currency Contracts									Interest Rate Contracts
	Net Investment Forward Contracts			Forward and Option Contracts					JPY	
	EUR	GBP	JPY	EUR (1)	GBP (1) (2)	JPY (1)	CAD (1)	MXN		
Notional amounts at January 1	\$ 400	\$ 400	\$ 250	\$ 354	\$ -	\$ -	\$ -	\$ -	\$ 398	
New contracts (3) (4)	-	186	353	303	269	159	55	8	886	
Matured or expired contracts	(400)	(200)	(603)	(358)	(104)	(38)	(11)	(2)	-	
<b>Notional amounts at September 30,</b>	<b>\$ -</b>	<b>\$ 386</b>	<b>\$ -</b>	<b>\$ 299</b>	<b>\$ 165</b>	<b>\$ 121</b>	<b>\$ 44</b>	<b>\$ 6</b>	<b>\$ 1,284</b>	

  

Weighted average forward rate at September 30,	-	1.62	-	1.15	1.31	118.12	1.26	17.03	115.47
<b>Active contracts at September 30,</b>	<b>-</b>	<b>3</b>	<b>-</b>	<b>20</b>	<b>15</b>	<b>18</b>	<b>9</b>	<b>11</b>	<b>6</b>

2014

Local Currency	Foreign Currency Contracts						Interest Rate Swaps
	Net Investment Forward Contracts			Forward and Option Contracts (1)		JPY	
	EUR	GBP	JPY	EUR	JPY		
Notional amounts at January 1	€ 600	£ -	¥ 24,136	€ -	¥ -	-	
New contracts	1,446	238	79,010	141	-	40,916	
Matured or expired contracts	(1,446)	-	(79,010)	(66)	-	-	
<b>Notional amounts at September 30,</b>	<b>€ 600</b>	<b>£ 238</b>	<b>¥ 24,136</b>	<b>€ 75</b>	<b>¥ -</b>	<b>40,916</b>	

  

U.S. Dollar	Foreign Currency Contracts					Interest Rate Swaps	
	Net Investment Forward Contracts			Forward and Option Contracts (1)			JPY
	EUR	GBP	JPY	EUR	JPY		
Notional amounts at January 1	\$ 800	\$ -	\$ 250	\$ -	\$ -	\$ 71	
New contracts	1,979	400	769	187	-	373	
Matured or expired contracts	(1,979)	-	(769)	(90)	-	-	
<b>Notional amounts at September 30,</b>	<b>\$ 800</b>	<b>\$ 400</b>	<b>\$ 250</b>	<b>\$ 97</b>	<b>\$ -</b>	<b>\$ 444</b>	

- (1) During the nine months ended September 30, 2015 and 2014, we exercised 23 and 2 option contracts and realized gains of \$9.6 million and \$1.1 million, respectively, in *Foreign Currency and Derivative Gains (Losses) and Related Amortization, Net* in the Consolidated Statements of Operations. During the three months ended September 30, 2015 and 2014, we exercised 10 and 1 option contracts and realized gains of \$3.4 million and \$1.0 million, respectively, in *Foreign Currency and Derivative Gains (Losses) and Related Amortization, Net*.
- (2) Included in our British pounds sterling denominated option contracts are four forward contracts to sell British pounds sterling and buy euros. These forwards have a notional amount of £23.0 million (€30.8 million) and were reported in this table using a weighted average exchange rate of \$1.10 U.S. dollars to the euro.
- (3) In the second quarter of 2015, we entered into two contracts to effectively fix the interest rate on the 2015 Yen Term Loan. These contracts were designated as interest rate swap hedges. See Note 7 for more information on the 2015 Yen Term Loan.
- (4) In the third quarter of 2015, we entered into two contracts with a notional amount of \$360.0 million to effectively fix the interest rate at the three month LIBOR rate of 2.3% on expected future debt issuances. These contracts were designated as interest rate forward hedges.



The following table presents the fair value of our derivative instruments (in thousands):

	September 30, 2015		December 31, 2014	
	Asset	Liability	Asset	Liability
Net investment hedges – euro denominated (1)	\$ -	\$ -	\$ 22,891	\$ -
Net investment hedges – pound sterling denominated	25,829	-	29,097	-
Net investment hedges – yen denominated (1)	-	-	46,934	-
Cash flow hedge foreign currency options – peso denominated	-	74	-	-
Foreign currency options – Canadian dollar denominated (2)	2,269	-	-	-
Foreign currency options – euro denominated (2)	10,304	1,282	7,742	-
Foreign currency options – pound sterling denominated (2)	1,373	1,316	-	-
Foreign currency options – yen denominated (2)	1,025	791	-	-
Interest rate hedges	-	16,878	-	1,395
<b>Total fair value of derivatives</b>	<b>\$ 40,800</b>	<b>\$ 20,341</b>	<b>\$ 106,664</b>	<b>\$ 1,395</b>

- (1) During the second quarter of 2015, we terminated our euro and yen denominated net investment hedges. See below for additional information about the gains recognized associated with these net investment hedges.
- (2) As discussed above, these foreign currency options are not designated as hedges. We recognized gains of \$2.7 million and \$12.2 million in *Foreign Currency and Derivative Gains and (Losses) and Related Amortization, Net* in the Consolidated Statements of Operations from the change in value of our outstanding foreign currency options for the three and nine months ended September 30, 2015, respectively. We recognized gains of \$1.1 million for the three and nine months ended September 30, 2014.

The change in *Other Comprehensive Income (Loss)* in the Consolidated Statements of Comprehensive Income (Loss) during the periods presented is due to the translation upon consolidation of the financial statements into U.S. dollars of our consolidated subsidiaries whose functional currency is not the U.S. dollar for which we recorded losses of \$158.1 million and \$465.0 million for the three and nine months ended September 30, 2015, respectively, and losses of \$428.4 million and \$357.0 million for the three and nine months ended September 30, 2014, respectively. It also includes the change in fair value for the effective portion of our derivative and nonderivative instruments that have been designated as hedges.

The following table presents the gains and losses associated with the change in fair value for the effective portion of our derivative and nonderivative hedging instruments included in *Other Comprehensive Income (Loss)* (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Derivative net investment hedges (1)	\$ 14,225	\$ 93,502	\$ 48,419	\$ 70,393
Interest rate hedges (2)	(14,680)	(39)	(15,439)	(229)
Cash flow hedges	(74)	-	(74)	-
Our share of derivatives from unconsolidated co-investment ventures	(906)	(4,474)	3,200	(7,555)
Total gain (loss) on derivative instruments	(1,435)	88,989	36,106	62,609
Nonderivative net investment hedges (3)	(4,674)	204,250	218,729	214,570
<b>Total gain (loss) on derivative and nonderivative hedging instruments</b>	<b>\$ (6,109)</b>	<b>\$ 293,239</b>	<b>\$ 254,835</b>	<b>\$ 277,179</b>

- (1) We received \$121.5 million for the nine months ended September 30, 2015, upon the settlement of net investment hedges. We did not settle any net investment hedges during the three months ended September 30, 2015. For the three and nine months ended September 30, 2014, we received \$5.9 million and paid \$5.5 million, respectively, upon the settlement of net investment hedges.
- (2) The amounts reclassified to interest expense for the three and nine months ended September 30, 2015, and 2014, respectively, were not considered significant. For the next 12 months from September 30, 2015, we estimate an additional expense for \$7.6 million will be reclassified to *Interest Expense* in the Consolidated Statements of Operations.
- (3) At September 30, 2015, and December 31, 2014, we had €3.2 billion (\$3.6 billion) and €2.5 billion (\$3.0 billion) of debt, net of accrued interest, respectively, designated as nonderivative financial instrument hedges of our net investment in international subsidiaries. We had €97.6 million (\$118.5 million) of debt that was not designated as a nonderivative financial instrument hedge at December 31, 2014. We recognized unrealized gains of \$10.0 million in *Foreign Currency and Derivative Gains (Losses) and Related Amortization, Net* in the Consolidated Statements of Operations on the unhedged portion of our debt for the nine months ended September 30, 2015. We did not recognize any gains or losses for the three months ended September 30, 2015; or the three and nine months ended September 30, 2014.

#### Fair Value Measurements

We have estimated the fair value of our financial instruments using available market information and valuation methodologies we believe to be appropriate for these purposes. Considerable judgment and a high degree of subjectivity are involved in developing these estimates and, accordingly, they are not necessarily indicative of amounts that we would realize upon disposition.

### Fair Value Measurements on a Recurring Basis

At September 30, 2015, and December 31, 2014, other than the derivatives discussed previously and the embedded derivative in Note 7, we did not have any significant financial assets or financial liabilities that are measured at fair value on a recurring basis in the Consolidated Financial Statements. We determined the fair value of our derivative instruments using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves, foreign exchange rates, and implied volatilities. We determined the fair values of our interest rate swaps using the market standard methodology of netting the discounted future fixed cash receipts or payments and the discounted expected variable cash payments. We based the variable cash payments on an expectation of future interest rates, or forward curves, derived from observable market interest rate curves. We based the fair values of our net investment hedges on the change in the spot rate at the end of the period as compared with the strike price at inception.

We incorporate credit valuation adjustments to appropriately reflect both our nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of our derivative contracts for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts and guarantees.

We have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy. Although the credit valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by us and our counterparties, we assessed the significance of the impact of the credit valuation adjustments on the overall valuation of our derivative positions and have determined that the credit valuation adjustments are not significant to the overall valuation of our derivatives. As a result, all of our derivatives held at September 30, 2015, and December 31, 2014, were classified as Level 2 of the fair value hierarchy.

### Fair Value Measurements on Nonrecurring Basis

Assets measured at fair value on a nonrecurring basis in the Consolidated Financial Statements consist of real estate assets and investments in and advances to unconsolidated entities that were subject to impairment charges. No assets met these criteria at September 30, 2015, or December 31, 2014.

### Fair Value of Financial Instruments

At September 30, 2015, and December 31, 2014, our carrying amounts of certain financial instruments, including cash and cash equivalents, restricted cash, accounts and notes receivable, accounts payable and accrued expenses were representative of their fair values because of the short-term nature of these instruments.

At September 30, 2015, we estimated the fair value of our senior notes and at December 31, 2014, we estimated the fair value of our senior notes and exchangeable senior notes based upon quoted market prices for the same (Level 1) or similar (Level 2) issues when current quoted market prices were available, and we estimated the fair value of our Credit Facilities, term loans, secured mortgage debt and assessment bonds by discounting the future cash flows using rates and borrowing spreads currently available to us (Level 3). The differences in the fair value of our debt from the carrying value in the table below are the result of differences in interest rates and/or borrowing spreads that were available to us at September 30, 2015, and December 31, 2014, as compared with those in effect when the debt was issued or assumed, including reduced borrowing spreads resulting from our improved credit ratings. The senior notes and many of the issues of secured mortgage debt contain pre-payment penalties or yield maintenance provisions that could make the cost of refinancing the debt at lower rates exceed the benefit that would be derived from doing so.

The following table reflects the carrying amounts and estimated fair values of our debt (in thousands):

	September 30, 2015		December 31, 2014	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Credit Facilities	\$ 207,978	\$ 208,029	\$ -	\$ -
Senior notes	6,622,440	6,884,123	6,076,920	6,593,657
Exchangeable senior notes	-	-	456,766	511,931
Term loans and other debt	2,458,496	2,460,662	588,816	591,810
Secured mortgage debt	785,480	886,632	1,050,591	1,173,488
Secured mortgage debt of consolidated entities	1,859,961	1,870,774	1,207,106	1,209,271
<b>Total debt</b>	<b>\$ 11,934,355</b>	<b>\$ 12,310,220</b>	<b>\$ 9,380,199</b>	<b>\$ 10,080,157</b>

In connection with the KTR acquisition, the secured mortgage debt of consolidated entities assumed was recorded at fair value. See Notes 2 and 7 for additional information on the KTR acquisition.

### Note 13. Business Segments

Our current business strategy consists of two operating segments: Real Estate Operations and Strategic Capital. We generate revenues, earnings, net operating income and cash flows through our segments, as follows:

- **Real Estate Operations.** This operating segment represents the ownership of industrial operating properties and is the main source of our revenue and earnings. We collect rent from our customers through operating leases, including reimbursements for the majority of our operating costs. Each operating property is considered to be an individual operating segment with similar economic characteristics; these properties are combined within the reportable segment based on geographic location. Our Real Estate Operations segment also includes development, re-development and acquisition activities that lead to rental operations. We develop, redevelop and acquire industrial properties primarily in global and regional markets to meet our customers' needs. Within this line of business, we capitalize on the following: (i) the land that we currently own; (ii) the development expertise of our local teams; (iii) our global customer relationships; and (iv) the demand for high-quality distribution facilities. Land held for development, properties currently under development and land we own and lease to customers under ground leases are included in this segment.

- Strategic Capital.** This operating segment represents the management of unconsolidated co-investment ventures. We invest with partners and investors through our ventures, both private and public. We tailor industrial portfolios to investors' specific needs and deploy capital with a focus on larger, ventures with longer duration and open-ended funds with leading global institutions. These private and public vehicles provide capital for distinct geographies across our global platform. We hold a significant ownership interest in these ventures; we believe this aligns our interests with those of our partners. We generate strategic capital revenues from our unconsolidated co-investment ventures through asset management and property management services and we earn additional revenues from leasing, acquisition, construction, development and disposition services provided. Depending on the structure of the venture and the returns provided to our partners, we also earn revenues through promotes during the life of a venture or upon liquidation. Each unconsolidated co-investment venture we manage is considered to be an individual operating segment with similar economic characteristics; these ventures are combined within the reportable segment based on geographic location.

Reconciliations are presented in the following tables for: (i) each reportable business segment's revenue from external customers to *Total Revenues* in the Consolidated Statements of Operations; (ii) each reportable business segment's net operating income from external customers to *Earnings Before Income Taxes* in the Consolidated Statements of Operations; and (iii) each reportable business segment's assets to *Total Assets* in the Consolidated Balance Sheets. Our chief operating decision makers rely primarily on net operating income and similar measures to make decisions about allocating resources and assessing segment performance. The applicable components of *Total Revenues*, *Earnings Before Income Taxes* and *Total Assets* are allocated to each reportable business segment's revenues, net operating income and assets. Items that are not directly assignable to a segment, such as certain corporate income and expenses, are reflected as reconciling items. The following reconciliations are presented in thousands:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2015	2014	2015	2014
<b>Revenues:</b>				
Real estate operations:				
Americas	\$ 503,487	\$ 324,877	\$ 1,326,446	\$ 1,025,349
Europe	17,591	20,422	53,041	57,083
Asia	15,368	15,782	41,139	51,776
Total Real Estate Operations segment	536,446	361,081	1,420,626	1,134,208
Strategic capital:				
Americas	14,692	18,567	46,734	80,457
Europe	20,652	24,713	60,046	65,866
Asia	8,832	10,790	26,467	29,391
Total Strategic Capital segment	44,176	54,070	133,247	175,714
<b>Total revenues</b>	<b>\$ 580,622</b>	<b>\$ 415,151</b>	<b>\$ 1,553,873</b>	<b>\$ 1,309,922</b>
<b>Net operating income:</b>				
Real estate operations:				
Americas	\$ 365,723	\$ 230,515	\$ 923,118	\$ 727,245
Europe	11,092	12,072	32,173	31,706
Asia	10,961	11,302	28,430	37,469
Total Real Estate Operations segment	387,776	253,889	983,721	796,420
Strategic capital:				
Americas	2,966	6,451	15,091	38,599
Europe	14,285	17,791	40,576	43,600
Asia	5,211	7,386	15,390	19,073
Total Strategic Capital segment	22,462	31,628	71,057	101,272
Total segment net operating income	410,238	285,517	1,054,778	897,692
Reconciling items:				
General and administrative expenses	(59,375)	(58,203)	(172,690)	(181,781)
Depreciation and amortization	(247,471)	(149,202)	(607,467)	(471,059)
Earnings from unconsolidated entities, net	33,557	28,514	106,383	79,411
Interest expense	(81,035)	(69,086)	(218,698)	(234,793)
Interest and other income, net	6,237	550	19,133	19,716
Gains on dispositions of investments in real estate, net	268,791	151,057	655,288	337,695
Foreign currency and derivative gains (losses) and related amortization, net	(9,428)	20,792	(374)	2,738
Losses on early extinguishment of debt, net	-	(86,076)	(16,525)	(163,361)
Total reconciling items	(88,724)	(161,654)	(234,950)	(611,434)
<b>Earnings before income taxes</b>	<b>\$ 321,514</b>	<b>\$ 123,863</b>	<b>\$ 819,828</b>	<b>\$ 286,258</b>

	September 30, 2015	December 31, 2014
Assets:		
Real estate operations:		
Americas	\$ 22,986,722	\$ 17,432,909
Europe	1,286,275	1,820,529
Asia	1,075,751	926,645
Total Real Estate Operations segment	<u>25,348,748</u>	<u>20,180,083</u>
Strategic capital:		
Americas	19,681	20,635
Europe	51,085	54,577
Asia	2,173	2,718
Total Strategic Capital segment	<u>72,939</u>	<u>77,930</u>
Total segment assets	<u>25,421,687</u>	<u>20,258,013</u>
Reconciling items:		
Investments in and advances to unconsolidated entities	4,841,225	4,824,724
Assets held for sale	369,382	43,934
Note receivable backed by real estate	197,500	-
Cash and cash equivalents	310,433	350,692
Other assets	279,127	340,860
Total reconciling items	<u>5,997,667</u>	<u>5,560,210</u>
<b>Total assets</b>	<b><u>\$ 31,419,354</u></b>	<b><u>\$ 25,818,223</u></b>

#### Note 14. Supplemental Cash Flow Information

Our significant noncash investing and financing activities for the nine months ended September 30, 2015, and 2014 included the following:

- See Notes 2, 7 and 9 for information related to the KTR acquisition in May 2015.
- During 2015, we received \$65.3 million of ownership interests in certain unconsolidated entities as a portion of our proceeds from the contribution of properties to these entities.
- We received a note backed by real estate in 2015, as disclosed in Note 6.
- Holders of our exchangeable senior notes exchanged their notes into common stock of the Parent in 2015, as disclosed in Note 7.
- We capitalized \$17.1 million and \$16.1 million in 2015 and 2014, respectively, of equity-based compensation expense resulting from our development and leasing activities.
- As partial consideration for properties we contributed to FIBRA Prologis and the conclusion of an unconsolidated co-investment venture during the second quarter of 2014, we received ownership interests of \$601.6 million and FIBRA Prologis assumed \$345.1 million of secured debt.

We paid \$273.3 million and \$222.1 million of interest in cash, net of amounts capitalized, for the nine months ended September 30, 2015, and 2014, respectively.

We paid \$17.0 million and \$93.9 million for income taxes, net of refunds, for the nine months ended September 30, 2015, and 2014, respectively.

#### Note 15. Subsequent Events

On October 9, 2015, we completed the acquisition of a portfolio of properties from Morris Realty Associates LLC and certain of its affiliates for an aggregate of approximately \$820 million. The portfolio consisted of industrial properties aggregating 3.2 million square feet and retail properties aggregating 2.2 million square feet. The acquisition was funded through the assumption of debt and the issuance of a combination of common limited partnership units in the Operating Partnership and a new class of common limited partnership units in the Operating Partnership designated as Class A convertible common units. The number of units issued was based upon an agreed upon price of \$43.11 per unit.

The retail properties acquired in the transaction are subject to a Purchase and Sale Agreement with affiliates of Blackstone Real Estate Advisors, L.P., pursuant to which the retail properties are expected to be sold for aggregate consideration of approximately \$374 million, including the assumption of debt and subject to certain adjustments. The transaction is expected to be completed in the fourth quarter of 2015.

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders  
Prologis, Inc.:

We have reviewed the accompanying consolidated balance sheet of Prologis, Inc. and subsidiaries (the "Company") as of September 30, 2015, the related consolidated statements of operations, and consolidated statements of comprehensive income (loss) for the three-month and nine-month periods ended September 30, 2015 and 2014, the related consolidated statement of equity for the nine-month period ended September 30, 2015, and the related consolidated statements of cash flows for the nine-month periods ended September 30, 2015 and 2014. These consolidated financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Prologis, Inc. and subsidiaries as of December 31, 2014, and the related consolidated statements of operations, comprehensive income (loss), equity and cash flows for the year then ended (not presented herein); and in our report dated February 25, 2015, we expressed an unqualified opinion on those consolidated financial statements.

As discussed in Note 2 to those consolidated financial statements, the Company changed its method of accounting for discontinued operations as of January 1, 2014, on a prospective basis, due to the adoption of Accounting Standards Update 2014-08. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2014, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

**KPMG LLP**

Denver, Colorado  
October 30, 2015

## Report of Independent Registered Public Accounting Firm

The Partners  
Prologis, L.P.:

We have reviewed the accompanying consolidated balance sheet of Prologis, L.P. and subsidiaries (the "Operating Partnership") as of September 30, 2015, the related consolidated statements of operations, and consolidated statements of comprehensive income (loss) for the three-month and nine-month periods ended September 30, 2015 and 2014, the related consolidated statement of capital for the nine-month period ended September 30, 2015, and the related consolidated statements of cash flows for the nine-month periods ended September 30, 2015 and 2014. These consolidated financial statements are the responsibility of the Operating Partnership's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Prologis, L.P. and subsidiaries as of December 31, 2014, and the related consolidated statements of operations, comprehensive income (loss), capital and cash flows for the year then ended (not presented herein); and in our report dated February 25, 2015, we expressed an unqualified opinion on those consolidated financial statements.

As discussed in Note 2 to those consolidated financial statements, the Company changed its method of accounting for discontinued operations as of January 1, 2014, on a prospective basis, due to the adoption of Accounting Standards Update 2014-08. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2014, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

**KPMG LLP**

Denver, Colorado  
October 30, 2015

## ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following should be read in conjunction with the Consolidated Financial Statements and related Notes included in Item 1 of this report and our Annual Report as filed with the Securities and Exchange Commission ("SEC") on Form 10-K for the fiscal year ended December 31, 2014.

Certain statements contained in this discussion or elsewhere in this report may be deemed "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Words and phrases such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates" and "designed to achieve" as well as variations of such words and similar expressions are intended to identify such forward-looking statements, which generally are not historic in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future – including statements relating to rent and occupancy growth, development activity and sales or contribution volume or profitability on such sales and contributions, economic and market conditions in the geographic areas where we operate and the availability of capital directly or in existing or new co-investment ventures – are forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained and therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Many of the factors that may affect outcomes and results are beyond our ability to control. For further discussion of these factors see Part I, Item 1A. Risk Factors in our 2014 Annual Report on Form 10-K. References to "we," "us" and "our" refer to Prologis, Inc. (or the "Parent") and its consolidated subsidiaries.

### Management's Overview

We are the global leader in industrial real estate, focused on markets across the Americas, Europe and Asia. At September 30, 2015, we owned or had investments in, on a wholly owned basis or through co-investment ventures, properties and development projects expected to total approximately 671 million square feet (62 million square meters) in 21 countries. We lease modern distribution facilities to more than 5,200 customers, including third-party logistics providers, transportation companies, retailers and manufacturers.

Prologis, Inc. is a self-administered and self-managed real estate investment trust ("REIT"), and is the sole general partner of Prologis, L.P. (the "Operating Partnership"). We operate Prologis, Inc. and the Operating Partnership as one enterprise, and, therefore, our discussion and analysis refers to Prologis, Inc. and its consolidated subsidiaries, including the Operating Partnership, collectively.

Our business comprises two operating segments: Real Estate Operations and Strategic Capital.

### Real Estate Operations

**Rental Operations.** Rental operations represent the main source of our revenues, earnings and funds from operations (see below for our definition of funds from operations and a complete reconciliation to net earnings in the following section). We collect rent from our customers through operating leases, including reimbursements for the majority of our operating costs. We expect to generate long-term internal growth by maintaining high occupancy rates, by controlling expenses and through increasing rents. Our rental income is diversified because of our global presence and broad customer base. We believe our property management, leasing and maintenance teams, together with our capital expenditure, energy management and risk management programs, create cost efficiencies that allow us to capitalize on the economies of scale inherent in owning, operating and growing a global portfolio.

**Capital Deployment.** Capital deployment includes the development, redevelopment and acquisition of industrial properties that lead to rental operations and therefore is reported with rental operations. We primarily deploy capital in global and regional markets to meet our customers' needs. We capitalize on the following: (i) our land bank, (ii) the development expertise of our local teams, (iii) our global customer relationships, and (iv) the demand for high-quality distribution facilities. We aim to increase our rental income and our net asset value by leasing newly developed space and acquiring operating properties. We develop properties for long-term hold, for contribution to our co-investment ventures and, occasionally, for sale to third parties.

### Strategic Capital

We invest with partners and investors through private and public ventures that may be consolidated or unconsolidated. We tailor industrial portfolios to meet investors' specific needs, with a focus on long-term ventures and open-ended funds. We also access alternative sources of equity through the publicly traded vehicles Nippon Prologis REIT, Inc. ("NPR") and FIBRA Prologis. These private and public vehicles fund our capital needs in distinct geographies across our global platform. We hold a significant ownership interest in these ventures, aligning our interests with those of our partners. We generate strategic capital revenues from our unconsolidated ventures through asset management and property management services and we earn additional revenues by providing leasing, acquisition, construction, development, financing and disposition services. Depending on the structure of the venture and the returns provided to our partners, we also earn revenues through incentive fees during the life of a venture or upon liquidation (called "promotes"). We believe our co-investment ventures will offer sources of capital for investments, provide incremental revenues and mitigate foreign currency risk associated with our international investments. We plan to grow this business generally through our existing ventures.

### Growth Strategies

We believe the scale and quality of our operating platform, the skills of our team and the strength of our balance sheet give us unique competitive advantages. Our plan to grow revenue, earnings, net operating income ("NOI"), cash flows and core funds from operations (see below for our definition of core funds from operations and a complete reconciliation to net earnings in the following section) is based on the following:

- **Rising Rents.** Market rents are increasing across many of our markets. We expect growth to continue as demand for logistics facilities is strong across the globe. Because many of our leases originated during low rent periods following the global financial crisis, in-place leases have room for growth, which translates into increased earnings, NOI and cash flow. We had positive rent change on rollovers (when comparing the net effective rent of the new lease to the prior lease for the same space) on our owned and managed operating portfolio during 2015, ranging from 9.7% to 14.4%, and the third quarter of 2015 represented the eleventh consecutive quarter of positive rent change.

- *Value Creation from Development.* We believe a successful development program involves maintaining control of well-positioned land. On the basis of our current estimates, our owned and managed land bank has the potential to support the development of more than 174 million additional square feet of industrial space. We believe the carrying value of our land bank is below its current fair value, and we expect to realize this value going forward through the development of our strategic land and dispositions of nonstrategic land. During the first nine months of 2015, in our owned and managed portfolio, we stabilized development projects with a total expected investment (“TEI”) of \$1.4 billion. Post stabilization, we estimate the value of these buildings will be approximately 34% more than their book value or the cost to develop (defined as estimated margin and calculated using estimated yield and capitalization rates from our underwriting models).
- *Economies of Scale from Growth in Assets Under Management.* We believe we have the infrastructure that will allow us to increase our investments in real estate, with minimal increases to general and administrative expenses (“G&A”). During the first nine months of 2015, our owned and managed real estate assets increased through the acquisition of 69.2 million square feet of operating properties, principally through the acquisition of the real estate portfolio of KTR Capital Partners and its affiliates (“KTR”). We completed and integrated this acquisition with no increases in gross overhead.

### Summary of 2015

During the nine months ended September 30, 2015, we completed the following activities as further described in the Consolidated Financial Statements:

- On May 29, 2015, we acquired the real estate assets and operating platform of KTR. The portfolio consisted of 315 operating properties aggregating 59 million square feet, 3.6 million square feet of properties under development and land parcels that will support an estimated build out of 6.8 million square feet. The properties were acquired by our consolidated co-investment venture Prologis U.S. Logistics Venture (“USLV”), of which we own 55%. The acquisition was funded through cash, the assumption of debt and the issuance of 4.5 million common limited partnership units in the Operating Partnership, as further discussed below in Liquidity and Capital Resources.
- We issued €700.0 million (\$785.5 million) of senior notes, entered into an unsecured senior term loan under which we can draw in U.S. dollars in an aggregate amount not to exceed \$1.0 billion and entered into an unsecured senior term loan under which we can draw in Japanese yen in an aggregate amount not to exceed ¥65.0 billion (\$540.6 million at September 30, 2015). The term loans were both fully drawn at September 30, 2015. We used the net proceeds for general corporate purposes and to fund a portion of our share of the cash portion of the purchase price of KTR. See further discussion in the Liquidity and Capital Resources section below.
- We generated net proceeds of \$2.0 billion and net gains of \$655.3 million from the contribution and disposition of real estate investments. The gains were primarily driven by dispositions to third parties of \$544.0 million, primarily in the United States, and property contributions of \$111.3 million, primarily in Europe.
- During March 2015, the holders of the exchangeable notes exchanged \$459.8 million of their notes for 11.9 million shares of common stock of the Parent and \$0.2 million of their notes for cash.
- See below, in Our Owned and Managed Portfolio section, for details of our operating and development activity in 2015.

On October 9, 2015, we completed the acquisition of a portfolio of properties from Morris Realty Associates LLC and certain of its affiliates for an aggregate of approximately \$820 million. The portfolio consisted of industrial properties aggregating 3.2 million square feet and retail properties aggregating 2.2 million square feet. The acquisition was funded through the assumption of debt and the issuance of a combination of common limited partnership units in the Operating Partnership and a new class of common limited partnership units in the Operating Partnership designated as Class A convertible common units. The number of units issued was based upon an agreed upon price of \$43.11 per unit. The retail properties acquired in the transaction are subject to a Purchase and Sale Agreement, pursuant to which the retail properties are expected to be sold for aggregate consideration of approximately \$374 million, including the assumption of debt and subject to certain adjustments. The transaction is expected to be completed in the fourth quarter of 2015.

### Results of Operations

Nine Months Ended September 30, 2015, and 2014

#### Real Estate Operations

This operating segment includes rental income and rental expense recognized from our consolidated operating properties. The 2015 results include approximately four months of NOI from the properties acquired in the KTR acquisition. The operating fundamentals in the markets in which we operate have been improving, which has positively affected both the occupancy and rental rates we have experienced and also has fueled development activity. This operating segment also includes revenue from land we own and lease to customers and development management and other income, net of acquisition, disposition and land holding costs.

Real Estate Operations NOI for the nine months ended September 30 was as follows (dollars in millions):

	2015	2014
Rental and other income	\$ 1,108.1	\$ 879.9
Rental recoveries	312.5	254.3
Rental and other expenses	(436.9)	(337.8)
<b>Real Estate Operations – NOI</b>	<b>\$ 983.7</b>	<b>\$ 796.4</b>
<b>Operating margin</b>	<b>69.2%</b>	<b>70.2%</b>
<b>Average occupancy</b>	<b>95.2%</b>	<b>94.0%</b>



Detail of our consolidated operating properties was as follows (square feet in millions):

	September 30, 2015	December 31, 2014	September 30, 2014
Number of properties	1,909	1,607	1,415
Square feet	342.8	282.3	241.1
Percentage occupied	95.2%	96.3%	94.1%

Below were the key drivers of Real Estate Operations NOI:

- Activity within the portfolio, which included acquisitions, contributions to co-investment ventures and dispositions to third parties, affected NOI for the nine months ended September 30, 2015, from the same period in 2014, as follows:
  - consolidation of Prologis North American Industrial Fund (“NAIF”) during the fourth quarter of 2014: \$134.9 million increase,
  - KTR acquisition on May 29, 2015:
    - \$102.7 million increase in NOI from property operations,
    - \$24.7 million decrease from acquisition costs,
    - approximately 45% of all KTR activity is offset in *Net Loss (Earnings) Attributable to Noncontrolling Interests* in the Consolidated Statements of Operations attributable to our venture partner’s share
  - other acquisitions and development activity: \$43.1 million increase,
  - contribution activity: \$62.0 million decrease, and
  - disposition activity: \$35.8 million decrease.
- Average occupancy in our operating properties increased 120 basis points for the nine months ended September 30, 2015, from the same period in 2014. The KTR properties were 89.2% occupied at the time of the acquisition, which decreased our average and period-end occupancy slightly in 2015.
- We leased a total of 70.7 million square feet, or approximately 23% of our average portfolio, during the nine months ended September 30, 2015, compared with 49.3 million square feet, or approximately 19% of our average portfolio, during the same period in 2014.
- We recognize changes in rental income from contractual rent increases on existing leases and from rent change on new leases. We recognize the total rental income under the lease on a straight-line basis over the term of the lease which includes all known contractual changes. If a lease has a contractual rent increase that is not known at the time the lease is signed, such as the consumer price index or a similar metric, the rent increase is not included in rent leveling; therefore, any rent increase will impact the rental income we recognize.
- We experienced an increase in rental rates on the turnover of existing leases for the past 11 quarters that has resulted in higher average rental rates in our portfolio and increased rental income and NOI as those leases commenced.
- Under the terms of our lease agreements, we are able to recover the majority of our rental expenses from customers. Rental expense recoveries, included in both rental income and rental expenses, were 79.6% and 78.9% of total rental expenses for the nine months ended September 30, 2015, and 2014, respectively.

#### Strategic Capital

This operating segment includes income from fees and promotes earned for services performed for our unconsolidated co-investment ventures. This income is reduced by recognized expenses for direct costs associated with the asset management of these ventures, allocated property-level management costs for the properties owned by the ventures, as well as other expenses incurred related to the Strategic Capital segment. Income associated with the Strategic Capital segment fluctuates because of the size of co-investment ventures under management, the transactional activity in the ventures and the timing of promotes.

Strategic Capital NOI for the nine months ended September 30 was as follows (in millions):

	2015	2014
<b>Americas:</b>		
Asset management and other fees	\$ 38.2	\$ 40.3
Leasing commissions, acquisition and other transaction fees	8.5	8.8
Promotes	-	31.3
Strategic capital expenses	(31.6)	(41.8)
<b>Subtotal Americas</b>	<b>15.1</b>	<b>38.6</b>
<b>Europe:</b>		
Asset management and other fees	52.4	52.4
Leasing commissions, acquisition and other transaction fees	7.7	13.5
Strategic capital expenses	(19.5)	(22.3)
<b>Subtotal Europe</b>	<b>40.6</b>	<b>43.6</b>
<b>Asia:</b>		
Asset management and other fees	23.7	24.0
Leasing commissions, acquisition and other transaction fees	2.8	5.4
Strategic capital expenses	(11.1)	(10.3)
<b>Subtotal Asia</b>	<b>15.4</b>	<b>19.1</b>
<b>Strategic Capital – NOI</b>	<b>\$ 71.1</b>	<b>\$ 101.3</b>

The following assets under management were held through our unconsolidated co-investment ventures (dollars and square feet in millions):

	September 30, 2015	December 31, 2014	September 30, 2014
<b>Americas:</b>			
Number of ventures	3	3	4
Square feet	89.2	87.1	130.5
Total assets	\$ 6,870	\$ 7,063	\$ 9,396
<b>Europe:</b>			
Number of ventures	4	4	4
Square feet	158.5	147.4	145.3
Total assets	\$ 11,734	\$ 11,463	\$ 11,952
<b>Asia:</b>			
Number of ventures	2	2	2
Square feet	27.3	26.2	26.0
Total assets	\$ 4,248	\$ 4,135	\$ 4,366
<b>Total:</b>			
Number of ventures	9	9	10
Square feet	275.0	260.7	301.8
Total assets	\$ 22,852	\$ 22,661	\$ 25,714

The following were the key drivers of Strategic Capital NOI:

- We acquired a controlling interest in our co-investment venture NAIF in the fourth quarter of 2014 and began consolidating the venture.
- We formed the co-investment venture FIBRA Prologis in Mexico in June 2014, and in connection with this transaction, we concluded the Prologis Mexico Industrial Fund.
- We contributed 23 and 126 properties to several co-investment ventures for the nine months ended September 30, 2015, and during all of 2014, respectively.
- The unconsolidated co-investment ventures acquired 37 and 81 properties from third parties for the nine months ended September 30, 2015, and during all of 2014, respectively.
- The amounts presented for Europe and Asia are shown in U.S. dollars and were impacted by fluctuations in the exchange rates of primarily euro, British pounds sterling and Japanese yen to the U.S. dollar. We have hedged the majority of our investment in euro, British pound sterling, and Japanese yen through outstanding debt and derivative instruments that offset the majority of these fluctuations.
- In June 2014, we earned a promote of \$42.1 million from our co-investment venture Prologis Targeted U.S. Logistics Fund ("USLF"). Of that amount, \$31.3 million represented the third-party investors' portion and is reflected in *Strategic Capital Income* in the Consolidated Statements of Operations.

The direct costs associated with Strategic Capital totaled \$62.2 million and \$74.4 million for the nine months ended September 30, 2015, and 2014, respectively, and are included in *Strategic Capital Expenses* in the Consolidated Statements of Operations. The decrease in Strategic Capital Expenses was principally due to the additional expense in 2014 that represents the associated bonus paid pursuant to the terms of the Prologis Promote Plan for the promote we earned from USLF along with the conclusion of the NAIF co-investment venture in 2014.

See Note 4 to the Consolidated Financial Statements for additional information about our unconsolidated co-investment ventures.

#### *Our Owned and Managed Portfolio*

We manage our business on an owned and managed basis whether a particular property is wholly owned by us or owned by one of our co-investment ventures. As further discussed, we believe that the operating fundamentals of our owned and managed portfolio are consistent with those of our consolidated portfolio. The activity in our owned and managed portfolio affects Real Estate Operations NOI, Strategic Capital revenues and net earnings we recognize from our unconsolidated co-investment ventures.

Our owned and managed portfolio includes operating industrial properties and does not include properties under development or held for sale to third parties (square feet in millions):

	September 30, 2015			December 31, 2014			September 30, 2014		
	Number of Properties	Square Feet	Percentage Occupied	Number of Properties	Square Feet	Percentage Occupied	Number of Properties	Square Feet	Percentage Occupied
Consolidated	1,909	342.8	95.2%	1,607	282.3	96.3%	1,415	241.1	94.1%
Unconsolidated	1,342	275.0	95.5%	1,278	260.7	95.0%	1,494	301.8	94.5%
<b>Totals</b>	<b>3,251</b>	<b>617.8</b>	<b>95.4%</b>	<b>2,885</b>	<b>543.0</b>	<b>95.6%</b>	<b>2,909</b>	<b>542.9</b>	<b>94.3%</b>

## Operating Activity

The following table summarizes our operating activity for the nine months ended September 30 (square feet in millions):

	2015	2014
Aggregate leased square feet	109.7	97.5
Average turnover costs per square foot	\$ 1.65	\$ 1.44
Rent change on rollover	9.7% – 14.4%	6.6% – 9.7%
Weighted average retention percentage on aggregate leased square feet	84.8%	84.4%
Weighted average lease term in months	42	39

Average turnover costs per square foot have increased in 2015 due to the longer term of the leases signed and, therefore, the higher value of the leases.

## Development Start and Stabilization Activity

The following table summarizes our development starts for the nine months ended September 30 (dollars and square feet in millions):

	2015 (1)	2014
Number of properties	63	51
Aggregate square feet	20.8	16.7
TEI	\$ 1,574.8	\$ 1,308.4
Our proportionate share of TEI based on ownership	\$ 1,246.1	\$ 1,165.9
Percentage of build-to-suits based on TEI	37.9%	23.5%
Weighted average expected yield on TEI	7.3%	7.2%
Estimated value at completion	\$ 1,904.6	\$ 1,562.4
Estimated margin	20.9%	19.4%

(1) We expect these developments to be completed before May 2017.

The following table summarizes our development stabilization activity for the nine months ended September 30 (dollars and square feet in millions):

	2015	2014
Number of properties	58	38
Aggregate square feet	19.5	12.6
TEI	\$ 1,444.1	\$ 858.0
Our proportionate share of TEI based on ownership	\$ 1,350.1	\$ 753.5
Estimated margin	33.8%	23.2%

## Same Store Analysis

We evaluate the performance of the operating properties we own and manage using a “same store” analysis because the population of properties in this analysis is consistent from period to period, thereby eliminating the effects of changes in the composition of the portfolio on performance measures. We include properties from our consolidated portfolio, as well as properties owned by the unconsolidated co-investment ventures that are managed by us, in our same store analysis. We have defined the same store portfolio, for the three months ended September 30, 2015, as those properties that were in operation at January 1, 2014, and have been in operation throughout the same three-month periods in both 2015 and 2014. We have removed all properties that were disposed of to a third party or were classified as held for sale to a third party from the population for both periods. We believe the factors that affect rental income, rental expenses and NOI in the same store portfolio are generally the same as for the total portfolio. To derive an appropriate measure of period-to-period operating performance, we remove the effects of foreign currency exchange rate movements by using the recent period end exchange rate to translate from local currency into U.S. dollars, for both periods.

We calculate our same store results on a quarterly basis. The following is a reconciliation of our consolidated rental income, rental expenses and NOI (calculated as rental income and recoveries less rental expenses), as included in the Consolidated Statements of Operations, to the respective amounts in our same store portfolio analysis for the three months ended September 30 (dollars in millions):

	2015	2014	Percentage Change
<b>Rental Income (1) (2)</b>			
Consolidated:			
Rental income per the Consolidated Statements of Operations	\$ 418.1	\$ 275.7	
Rental recoveries per the Consolidated Statements of Operations	114.6	80.1	
<i>Consolidated adjustments to derive same store results:</i>			
Rental income and recoveries of properties not in the same store portfolio – properties developed, acquired and sold to third parties during the period and land subject to ground leases	(145.7)	(39.6)	
Effect of changes in foreign currency exchange rates and other	(1.4)	(7.4)	
Unconsolidated co-investment ventures – rental income	409.5	451.0	
<b>Same store portfolio – rental income (2)</b>	<b>\$ 795.1</b>	<b>\$ 759.8</b>	<b>4.6 %</b>
<b>Rental Expenses (1) (3)</b>			
Consolidated:			
Rental expenses per the Consolidated Statements of Operations	\$ 139.9	\$ 102.3	
<i>Consolidated adjustments to derive same store results:</i>			
Rental expenses of properties not in the same store portfolio – properties developed, acquired and sold to third parties during the period and land subject to ground leases	(35.6)	(14.2)	
Effect of changes in foreign currency exchange rates and other	7.7	3.6	
Unconsolidated co-investment ventures – rental expenses	91.3	102.7	
<b>Same store portfolio – rental expenses (3)</b>	<b>\$ 203.3</b>	<b>\$ 194.4</b>	<b>4.6 %</b>
<b>NOI (1)</b>			
Consolidated:			
NOI per the Consolidated Statements of Operations	\$ 392.8	\$ 253.5	
<i>Consolidated adjustments to derive same store results:</i>			
NOI of properties not in the same store portfolio – properties developed, acquired and sold to third parties during the period and land subject to ground leases	(110.1)	(25.4)	
Effect of changes in foreign currency exchange rates and other	(9.1)	(11.0)	
Unconsolidated co-investment ventures – NOI	318.2	348.3	
<b>Same store portfolio – NOI</b>	<b>\$ 591.8</b>	<b>\$ 565.4</b>	<b>4.7 %</b>

- (1) As discussed, our same store portfolio includes industrial properties from our consolidated portfolio and owned by the unconsolidated co-investment ventures that are managed by us. We include 100% of the NOI from the properties in our same store portfolio. During the periods presented, certain properties owned by us were contributed to a co-investment venture and are included in the same store portfolio. Neither our consolidated results nor those of the co-investment ventures, when viewed individually, would be comparable on a same store basis because of the changes in composition of the respective portfolios from period to period (for example, the results of a contributed property are included in our consolidated results through the contribution date and in the results of the unconsolidated entities subsequent to the contribution date).
- (2) We exclude the net termination and renegotiation fees from our same store rental income to allow us to evaluate the growth or decline in each property's rental income without regard to items that are not indicative of the property's recurring operating performance. Net termination and renegotiation fees represent the gross fee negotiated to allow a customer to terminate or renegotiate their lease, offset by the write-off of the asset recorded due to the adjustment to straight-line rents over the lease term. The adjustments to remove these items are included in "effect of changes in foreign currency exchange rates and other" in this table.
- (3) Rental expenses include the direct operating expenses of the property such as property taxes, insurance and utilities. In addition, we include an allocation of the property management expenses for our direct-owned properties based on the property management services provided to each property (generally, based on a percentage of revenues). On consolidation, these amounts are eliminated and the actual costs of providing property management services are recognized as part of our consolidated rental expenses. These expenses fluctuate based on the level of properties included in the same store portfolio and any adjustment is included as "effect of changes in foreign currency exchange rates and other" in this table.

#### Other Components of Income (Expense)

##### G&A Expenses

The following table summarizes G&A expenses for the nine months ended September 30 (in millions):

	2015	2014
Gross overhead	\$ 334.7	\$ 344.7
Reported as rental expenses	(25.2)	(22.8)
Reported as strategic capital expenses	(62.2)	(74.4)
Capitalized amounts	(74.6)	(65.7)
<b>G&amp;A expenses</b>	<b>\$ 172.7</b>	<b>\$ 181.8</b>

Gross overhead includes all costs related to our business, including those attributable to the Real Estate Operations and Strategic Capital segments. We allocate a portion of our gross overhead that relates to property management functions to both segments based on the size of the respective portfolios. Costs directly associated to Strategic Capital also are allocated to that segment. The decrease in gross overhead was primarily due to fluctuations in foreign currency exchange rates between the U.S. dollar and the euro, British pound sterling and Japanese yen.

We capitalize certain costs directly related to our development and leasing activities. Capitalized G&A expenses included salaries and related costs, as well as other G&A costs. The following table summarizes capitalized G&A amounts for the nine months ended September 30 (in millions):

	2015	2014
Development activities	\$ 55.4	\$ 51.3
Leasing activities	15.9	13.4
Costs related to internally developed software	3.3	1.0
<b>Total capitalized G&amp;A expenses</b>	<b>\$ 74.6</b>	<b>\$ 65.7</b>

For the nine months ended September 30, 2015, and 2014, the capitalized salaries and related costs represented 28.4% and 23.8%, respectively, of our total salaries and related costs, which includes cash and stock compensation and other employee-related expenses.

#### *Depreciation and Amortization*

Depreciation and amortization was \$607.5 million and \$471.1 million for the nine months ended September 30, 2015, and 2014, respectively. The increase in depreciation and amortization principally resulted from an increased investment in real estate properties from the KTR acquisition in May 2015, the consolidation of NAIF in the fourth quarter of 2014, acquired properties and completed developments over the prior year. This is offset slightly by the disposition and contribution of properties during 2015 and 2014.

#### *Earnings from Unconsolidated Entities, Net*

We recognized net earnings from unconsolidated entities that are accounted for using the equity method of \$106.4 million and \$79.4 million for the nine months ended September 30, 2015, and 2014, respectively. The earnings we recognize are impacted by: (i) variances in revenues and expenses of each venture; (ii) the size and occupancy rate of the portfolio of properties owned by each venture; (iii) gains or losses from the dispositions of properties, when applicable; (iv) our ownership interest in each venture; and (v) fluctuations in foreign currency exchange rates used to translate our share of net earnings to U.S. dollars, if applicable. See the discussion of our co-investment ventures above in the Strategic Capital segment discussion and in Note 4 to the Consolidated Financial Statements for further breakdown of our share of net earnings recognized.

#### *Interest Expense*

The following table summarizes the components of interest expense for the nine months ended September 30 (in millions):

	2015	2014
Gross interest expense	\$ 287.7	\$ 282.2
Amortization of premium, net	(32.2)	(12.5)
Amortization of deferred loan costs	9.9	10.4
Interest expense before capitalization	\$ 265.4	\$ 280.1
Capitalized amounts	(46.7)	(45.3)
<b>Net interest expense</b>	<b>\$ 218.7</b>	<b>\$ 234.8</b>

Gross interest expense increased for the nine months ended September 30, 2015, due to higher debt levels from the financing of the KTR acquisition offset somewhat by a decrease in interest rates. Our weighted average effective interest rate was 3.4% and 4.3% for the nine months ended September 30, 2015, and 2014, respectively. During 2015 and 2014, we issued new debt with lower borrowing costs and used the proceeds to invest in real estate and pay down or buy back our higher cost debt. Our debt increased by \$3.1 billion, from September 30, 2014, to September 30, 2015, principally from the financing of KTR, including the issuance of a new euro senior note and two unsecured senior term loan facilities in U.S. dollar and Japanese yen and the assumption of secured mortgage debt. See Note 7 to the Consolidated Financial Statements and the Liquidity and Capital Resources section below, for further discussion of our debt and borrowing costs.

#### *Gains on Dispositions of Investments in Real Estate, Net*

We recognized \$655.3 million and \$337.7 million for the nine months ended September 30, 2015, and 2014, respectively. In 2015, we sold 75 properties to third parties, primarily in the United States, and contributed 23 properties to unconsolidated co-investment ventures, primarily in Europe. In 2014, we sold 106 properties to third parties, primarily in the United States, and contributed 115 properties to our unconsolidated co-investment venture in Mexico. We expect to continue to have contributions to co-investment ventures in the future, primarily in Europe, Japan and Mexico, as well as the disposition of properties to third parties, all depending on market conditions and other factors. We expect to use the proceeds to pay down the \$1.0 billion term loan that was used to finance a portion of the KTR acquisition. See Note 3 to the Consolidated Financial Statements for further information on the gains we recognized.

#### *Foreign Currency and Derivative Gains (Losses) and Related Amortization, Net*

We recognized losses of \$0.4 million and gains of \$2.7 million for the nine months ended September 30, 2015, and 2014, respectively. The losses in 2015 were driven principally by losses on the foreign currency impact of the euro, British pound sterling and Japanese yen derivatives (see Note 12 to the Consolidated Financial Statements), offset by a gain in the first quarter on the embedded derivative instrument (exchange feature), net of related amortization, related to our exchangeable senior notes. The gains in 2014 were primarily driven by gains on the embedded derivative instrument (exchange feature), net of related amortization, offset by losses on the remeasurement of intercompany loans. The exchangeable notes were exchanged in March 2015 primarily into shares of common stock, so there will be no impact to the financial statements going forward. See Note 7 to the Consolidated Financial Statements for more information about the embedded derivative instrument (exchange feature) related to our exchangeable senior notes that matured March 15, 2015.

#### *Gains (Losses) on Early Extinguishment of Debt, Net*

During the nine months ended September 30, 2015, we extinguished \$286.5 million of secured mortgage debt before maturity, which resulted in a loss of \$16.5 million, most of which happened in the first quarter. During the nine months ended September 30, 2014, we extinguished \$1.3 billion of our senior notes and other debt before maturity, which resulted in a net loss of \$163.4 million, most of which happened in the second quarter.

### *Income Tax Expense (Benefit)*

During the nine months ended September 30, 2015, and 2014, our current income tax expense was \$22.8 million and \$59.3 million, respectively. We recognize current income tax expense for income taxes incurred by our taxable REIT subsidiaries ("TRSs"), state and local income taxes and taxes incurred in our foreign jurisdictions. Our current income tax expense fluctuates from period to period based primarily on the timing of our taxable income. The majority of the current income tax expense for both periods relates to asset sales and contributions of properties that were held in foreign subsidiaries or TRSs.

Deferred income tax expense is generally a function of the period's temporary differences and the utilization of net operating losses generated in prior years that had been previously recognized as deferred income tax assets. During the nine months ended September 30, 2014, we recognized a deferred tax benefit of \$84.6 million due to the reversal of deferred tax liabilities in connection with the FIBRA Prologis transaction.

### *Net Loss (Earnings) Attributable to Noncontrolling Interests*

This amount represents the third-party investors' share of the earnings generated in consolidated ventures in which we do not own 100% of the equity, as well as the limited partners' interests in the Operating Partnership. During the nine months ended September 30, 2015, and 2014, the net earnings attributable to noncontrolling interests for Prologis, Inc. was \$49.3 million and \$85.7 million, respectively. In 2015, we recognized net earnings attributable to noncontrolling interests primarily related to operating activity in our consolidated co-investment ventures, NAIF and USLV. We acquired a controlling interest in NAIF in the fourth quarter of 2014 and began consolidating the venture. USLV completed the KTR acquisition in May 2015, so approximately four months of activity were included, offset by the third-party share of acquisition costs and an acquisition fee payable to us. In 2014, we recognized net earnings attributable to noncontrolling interests in Prologis Mexico Fondo Logistico ("AFORES") of \$61.0 million because of the FIBRA Prologis transaction, primarily related to the third-party investors' share of the gain on disposition and the net deferred income tax benefit. See Note 9 to the Consolidated Financial Statements for further information on our consolidated ventures.

### *Other Comprehensive Income (Loss) – Foreign Currency Translation Gains (Losses), Net*

We recognize unrealized gains or losses related to the translation of our foreign subsidiaries' assets and liabilities into U.S. dollars, along with realized and unrealized gains or losses associated with the changes in the fair value of derivative and nonderivative financial instruments that are designated and qualify as hedges of net investments in foreign operations.

During the nine months ended September 30, 2015, and 2014, we recorded unrealized losses of \$197.9 million and \$72.0 million, respectively, related to foreign currency translations of our foreign subsidiaries into U.S. dollars upon consolidation. The unrealized losses in both years were principally due to the weakening of the euro, British pound sterling, Japanese yen and Brazilian real to the U.S. dollar from the beginning of the period to the end of the period.

### *Three Months Ended September 30, 2015, and 2014*

Except as separately discussed above, the changes in net earnings attributable to common stockholders and its components for the three months ended September 30, 2015, as compared to the three months ended September 30, 2014, were similar to the changes for the nine month periods ended on the same dates.

## **Liquidity and Capital Resources**

### *Overview*

We consider our ability to generate cash from operating activities, dispositions of properties and from available financing sources to be adequate to meet our anticipated future development, acquisition, operating, debt service, dividend and distribution requirements.

### *Near-Term Principal Cash Sources and Uses*

In addition to dividends to the common and preferred stockholders of Prologis and distributions to the holders of limited partnership units of the Operating Partnership and other partnerships, we expect our primary cash needs will consist of the following:

- repayment of an unsecured senior term loan of \$1.0 billion that is scheduled to mature in 2016, however we may extend the maturity date by one year subject to certain conditions;
- repayment of debt, which includes payments on our credit facilities, and scheduled principal payments of approximately \$18.0 million for the remainder of 2015, and \$655.0 million in 2016;
- completion of the development and leasing of the properties in our consolidated development portfolio (at September 30, 2015, 74 properties in our development portfolio were 38.7% leased with a current investment of \$1.6 billion and a TEI of \$2.5 billion when completed and leased, leaving \$0.9 billion remaining to be spent);
- development of new properties for long-term investment, including the acquisition of land in certain markets;
- capital expenditures and leasing costs on properties in our operating portfolio;
- additional investments in current unconsolidated co-investment ventures or new investments in future unconsolidated co-investment ventures;
- acquisition of operating properties and/or portfolios of operating properties in global or regional markets (depending on market and other conditions) for direct, long-term investment in our consolidated portfolio (this may include acquisitions from our co-investment ventures); and
- repurchase of our outstanding debt or equity securities (depending on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors) through cash purchases, in open-market purchases, privately negotiated transactions, tender offers or otherwise.

We expect to fund our cash needs principally from the following sources, all subject to market conditions:

- available unrestricted cash balances (\$310.4 million at September 30, 2015);
- property operations;
- fees earned for services performed on behalf of the co-investment ventures, including promotes, and distributions received from the co-investment ventures;
- proceeds from the dispositions of properties, land parcels or other investments to third parties;
- proceeds from the contributions of properties to current or future co-investment ventures;
- borrowing capacity under our current credit facility arrangements discussed in the following section (\$2.4 billion available at September 30, 2015), other facilities or borrowing arrangements;
- proceeds from the issuance of equity securities, including through the ATM program (we issued 1.7 million shares of common stock in the first quarter of 2015, generating net proceeds of \$71.6 million); and
- proceeds from the issuance of debt securities, including secured mortgage debt.

#### Debt

The following table summarizes information about our debt (in millions):

	September 30, 2015	December 31, 2014
Debt outstanding	\$ 11,934	\$ 9,380
Weighted average interest rate	3.0%	3.6%
Weighted average maturity in months	60	70

As discussed earlier and in Note 2 to the Consolidated Financial Statements, we completed the KTR acquisition on May 29, 2015. In order to fund our share of the cash portion, approximately \$2.6 billion, as well as our other net cash requirements, we entered into the following debt arrangements and borrowed \$440.2 million under our credit facilities during the second quarter of 2015:

- issued €700.0 million (\$785.5 million) of senior notes with an interest rate of 1.375%, maturing in 2021;
- entered into an unsecured senior term loan under which we can draw in U.S. dollars in an aggregate amount not to exceed \$1.0 billion that matures in 2016 (which was fully drawn at September 30, 2015); and
- entered into an unsecured senior term loan under which we can draw in Japanese yen in an aggregate amount not to exceed ¥65.0 billion (\$540.6 million at September 30, 2015) that matures in 2022 (which was fully drawn at September 30, 2015).

On October 27 2015, we issued \$750.0 million in principal amount of senior notes with an interest rate of 3.750% maturing in November 2025. We intend to use a portion of the net proceeds to repurchase all of the outstanding principal amount (\$300.0 million) of our 4.5% senior unsecured notes due in 2017. In connection with the offering, we commenced a tender offer through which we may utilize a portion of the net proceeds to repurchase a portion of our senior notes that mature in 2019 and 2020 for an aggregate purchase price up to approximately \$200 million including premiums and accrued interest. The tender offer is expected to expire on November 24, 2015. We also intend to use a portion of the net proceeds for other corporate purposes, including other debt repayment or repurchases.

At September 30, 2015, we had credit facilities with an aggregate borrowing capacity of \$2.7 billion, of which \$2.4 billion was available.

We expect to repay the balances drawn on the above credit facilities and the \$1.0 billion senior term loan that were used to fund the KTR acquisition with proceeds generated from the contributions of certain development properties to our co-investment ventures in Europe, Japan and Mexico and dispositions of certain nonstrategic properties to third parties. During the third quarter of 2015, we had net repayments on our credit facilities of \$232.2 million.

At September 30, 2015, we were in compliance with all of our debt covenants. These covenants include customary financial covenants for total debt, encumbered debt and fixed charge coverage ratios. See Note 7 to the Consolidated Financial Statements for further discussion on our debt.

#### Equity Commitments Related to Certain Co-Investment Ventures

Certain co-investment ventures have equity commitments from us and our venture partners. Our venture partners fulfill their equity commitment with cash. We may fulfill our equity commitment through contributions of properties or cash. For more information on equity commitments for our unconsolidated co-investment ventures, see Note 4 to the Consolidated Financial Statements. We also have one consolidated co-investment venture with equity commitments, the Brazil Fund. There has been no material change to its equity commitments in 2015.

#### Cash Flow Summary

The following table summarizes our cash flow activity for the nine months ended September 30, 2015, and 2014 (in millions):

	2015	2014
Net cash provided by operating activities	\$ 649.8	\$ 450.8
Net cash used in investing activities	\$ (4,874.8)	\$ (603.5)
Net cash provided by (used in) financing activities	\$ 4,193.3	\$ (23.1)

### Cash Provided by Operating Activities

In 2014, cash provided by operating activities was less than cash dividends paid on common and preferred stock by \$51.5 million. We used proceeds from dispositions to third parties and contributions of real estate properties to consolidated and unconsolidated entities (\$1.7 billion) to fund dividends not covered by cash flows from operating activities. As disclosed in Note 14 to the Consolidated Financial Statements, we paid combined amounts for interest and income taxes of \$290.3 million and \$316.0 million, respectively, in 2015 and 2014. In addition, our cash provided by operating activities, exclusive of changes in receivables and payables, is impacted by the following significant activity:

- **Real estate operations NOI.** We receive the majority of our operating cash through our real estate operations segment. NOI from this segment, less the noncash amount of straight-lined rent and amortization of above and below market leases, was \$946.2 million and \$785.2 million for 2015 and 2014, respectively. See our Real Estate Operations Results of Operations section above for the key drivers of our real estate operations NOI.
- **Strategic capital NOI.** We also generate operating cash through our strategic capital operating segment by providing management services to our unconsolidated co-investment ventures. NOI from this segment was \$71.1 million and \$101.3 million for 2015 and 2014, respectively. See our Strategic Capital Results of Operations section above for the key drivers of our strategic capital NOI.
- **Distributions from unconsolidated co-investment ventures.** In 2015 and 2014, we received \$111.5 million and \$84.6 million of distributions from our unconsolidated co-investment ventures.
- **G&A expenses.** In 2015 and 2014, we incurred \$132.6 million and \$138.7 million, respectively, of net G&A costs, net of equity-based compensation expenses.

### Cash Used in Investing Activities

- **Real estate development.** We invested \$950.2 million and \$776.2 million in 2015 and 2014, respectively, in real estate development and leasing costs for first generation leases. We had 50 properties under development and 24 properties that were completed but not stabilized at September 30, 2015, and we expect to continue to develop new properties as the opportunities arise.
- **Real estate acquisitions.** In 2015, excluding the KTR acquisition, we acquired total real estate of \$571.4 million, which included 973 acres of land and 27 operating properties. In 2014, we acquired 588 acres of land and eight operating properties for \$389.8 million.
- **KTR acquisition, net of cash received.** In 2015, we acquired the real estate assets of KTR for a cash purchase price of \$4.8 billion through our consolidated co-investment venture USLV, of which we own and funded 55%. Our partner in USLV contributed their share which is discussed below in Cash Provided by (Used in) Financing Activities – Noncontrolling interests contributions. See Note 2 to the Consolidated Financial Statements for more detail on the transaction.
- **Capital expenditures.** We invested \$160.0 million and \$143.7 million in our operating properties during 2015 and 2014, respectively; which included recurring capital expenditures, tenant improvements and leasing commissions on existing operating properties that were previously leased.
- **Proceeds from dispositions and contributions.** We generated cash from contributions and dispositions of properties and land parcels of \$1.8 billion and \$1.7 billion during 2015 and 2014, respectively. In 2015, we disposed of 75 properties to third parties and contributed 23 operating properties to unconsolidated co-investment ventures. In 2014, we contributed real estate properties owned on a consolidated basis to FIBRA Prologis in exchange for an ownership interest in FIBRA Prologis, along with cash proceeds of \$286.8 million, primarily related to third-party partners in AFORES and subsequently distributed the proceeds to them. In 2014, we also disposed of land, ground leases and 106 operating properties to third parties and contributed 6 operating properties to unconsolidated co-investment ventures.
- **Investments in and advances to.** In 2015 and 2014, we invested cash of \$439.0 million and \$1.3 billion, respectively, in our unconsolidated co-investment ventures, net of repayment of advances by the entities. Our investments represented our proportionate share and the ventures used the funds for the acquisition of operating properties, development and repayment of debt. The following table summarizes our significant investments in our unconsolidated co-investment ventures for the nine months ended September 30 (in millions):

	2015	2014
Prologis European Logistics Partners Sarl	\$ 222.5	\$ 461.2
Prologis Targeted Europe Logistics Fund	\$ 90.7	\$ 72.9
Prologis Brazil Logistics Partners Fund I and related joint ventures	\$ 37.9	\$ 57.8
Prologis European Properties Fund II	\$ 10.3	\$ 20.3
Prologis North American Industrial Fund	\$ -	\$ 632.1
Nippon Prologis REIT	\$ -	\$ 56.6

See Note 4 to the Consolidated Financial Statements for more detail on our unconsolidated co-investment ventures.

- **Return of investment.** We received distributions from unconsolidated co-investment ventures and other ventures as a return of investment of \$109.4 million and \$188.5 million during 2015 and 2014, respectively. In 2015, the distributions were primarily from our investments in Prologis European Logistics Partners Sarl (“PELP”) and Prologis European Properties Fund II. In 2014, the distributions were primarily from our investments in PELP and USLF.
- **Proceeds from repayment of notes receivable.** In June 2014, we received \$188.0 million for the payment in full of the notes receivable backed by real estate that originated in 2010 through the sale of a portfolio of industrial properties.
- **Settlement of net investment hedges.** We received net proceeds of \$121.5 million and made net payments of \$0.2 million from the settlement of our net investment hedges during 2015 and 2014, respectively. See Note 12 to the Consolidated Financial Statements for further information on our derivative activity.



#### *Cash Provided by (Used in) Financing Activities*

- **Proceeds from issuance of common stock.** We generated net proceeds of \$71.6 million from the issuance of shares of common stock under our ATM program during the first quarter of 2015.
- **Dividends paid on common and preferred stock.** We paid dividends of \$592.8 million and \$502.3 million to our common and preferred stockholders during 2015 and 2014, respectively.
- **Repurchase of preferred stock/units.** In 2014, we paid \$27.6 million to repurchase shares of series Q preferred stock.
- **Noncontrolling interests contributions.** In 2015, our partner in USLV made contributions of \$2.4 billion, primarily for the KTR acquisition as discussed in Note 2 to the Consolidated Financial Statements. In 2014, our partners in consolidated co-investment ventures made contributions of \$467.0 million, of which \$455.6 million was for the formation of USLV.
- **Noncontrolling interests distributions.** In 2015 and 2014, we distributed \$157.5 million and \$269.4 million to various noncontrolling interests, respectively. The distributions in 2014 related to a cash distribution of \$218.2 million to our partners in AFORES due to the FIBRA Prologis transaction and \$28.6 million to our partners in Prologis AMS due to the disposition of the remaining properties of the venture.
- **Net proceeds from credit facilities.** We received net proceeds of \$200.0 million and \$22.1 million on our credit facilities during 2015 and 2014, respectively. In 2015 the proceeds were primarily used to fund the KTR acquisition as discussed in Note 2 to the Consolidated Financial Statements.
- **Repurchase and payments of debt.** During 2015, we made payments of \$482.5 million on our outstanding term loans, \$120.2 million on regularly scheduled debt principal payments and payments at maturity and repurchased and extinguished secured mortgage debt of \$310.5 million. During 2014, we made payments of \$1.8 billion on our previous term loan, \$101.8 million on regularly scheduled debt principal payments and payments at maturity and repurchased and extinguished exchangeable senior notes and secured mortgage debt of \$1.8 billion.
- **Proceeds from issuance of debt.** In 2015, we issued €700.0 million (\$785.5 million) of senior notes and \$2.3 billion of term loans and used the net proceeds for general corporate purposes and to fund our share of the purchase price for the KTR acquisition (see above for further explanation). See Note 7 to the Consolidated Financial Statements for more detail on debt. In 2014, we issued €1.2 billion (\$1.6 billion) of senior notes and \$2.3 billion of term loans and \$70.7 million of secured debt.

#### *Off-Balance Sheet Arrangements*

##### *Unconsolidated Co-Investment Venture Debt*

We had investments in and advances to unconsolidated co-investment ventures at September 30, 2015, of \$4.6 billion. These ventures had total third-party debt of \$6.6 billion (of which \$1.8 billion was our proportionate share) at September 30, 2015.

At September 30, 2015, we did not guarantee any third-party debt of the co-investment ventures. In our role as the manager, we work with the co-investment ventures to refinance their maturing debt. There can be no assurance that the co-investment ventures will be able to refinance any maturing indebtedness on terms as favorable as the maturing debt, or at all. If the ventures are unable to refinance the maturing indebtedness with newly issued debt, they may be able to obtain funds by voluntary capital contributions from us and our partners or by selling assets. Certain of the ventures also have credit facilities, or unencumbered properties, both of which may be used to obtain funds.

#### **Contractual Obligations**

##### *Distribution and Dividend Requirements*

Our dividend policy on our common stock is to distribute a percentage of our cash flow to ensure that we will meet the dividend requirements of the Internal Revenue Code, relative to maintaining our REIT status, while still allowing us to retain cash to meet such needs as capital improvements and other investment activities.

We paid a cash dividend of \$0.36 per common share for the first two quarters of 2015 and \$0.40 per common share for the third quarter of 2015. Our future common stock dividends may vary and will be determined by our board of directors upon the circumstances prevailing at the time, including our financial condition, operating results and REIT distribution requirements, and may be adjusted at the discretion of the board of directors during the year.

At September 30, 2015, we had one series of preferred stock outstanding, the series Q. The annual dividend rate is 8.54% per share and dividends are payable quarterly in arrears.

Pursuant to the terms of our preferred stock, we are restricted from declaring or paying any dividend with respect to our common stock unless and until all cumulative dividends with respect to the preferred stock have been paid and sufficient funds have been set aside for dividends that have been declared for the relevant dividend period with respect to the preferred stock.

##### *Other Commitments*

On a continuing basis, we are engaged in various stages of negotiations for the acquisition and/or disposition of individual properties or portfolios of properties.

#### **New Accounting Pronouncements**

See Note 1 to the Consolidated Financial Statements.

#### **Funds from Operations attributable to common stockholders/unitholders ("FFO")**

FFO is a financial measure that is not determined in accordance with GAAP, but is a measure that is commonly used in the real estate industry. The most directly comparable GAAP measure to FFO is net earnings. Although the National Association of Real Estate Investment Trusts (“NAREIT”) has published a definition of FFO, modifications to the NAREIT calculation of FFO are common among REITs, as companies seek to provide financial measures that meaningfully reflect their business.

FFO is not meant to represent a comprehensive system of financial reporting and does not present, nor do we intend it to present, a complete picture of our financial condition and operating performance. We believe net earnings computed under GAAP remains the primary measure of performance and that FFO is only meaningful when it is used in conjunction with net earnings computed under GAAP. Further, we believe the consolidated financial statements, prepared in accordance with GAAP, provide the most meaningful picture of our financial condition and our operating performance.

NAREIT’s FFO measure adjusts net earnings computed under GAAP to exclude historical cost depreciation and gains and losses from the sales, along with impairment charges, of previously depreciated properties. We agree that these NAREIT adjustments are useful to investors for the following reasons:

- historical cost accounting for real estate assets in accordance with GAAP assumes, through depreciation charges, that the value of real estate assets diminishes predictably over time. NAREIT stated in its White Paper on FFO “since real estate asset values have historically risen or fallen with market conditions, many industry investors have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves.” Consequently, NAREIT’s definition of FFO reflects the fact that real estate, as an asset class, generally appreciates over time and depreciation charges required by GAAP do not reflect the underlying economic realities. We exclude depreciation from our unconsolidated entities and the third parties’ share of our consolidated ventures.
- REITs were created in order to encourage public ownership of real estate as an asset class through investment in firms that were in the business of long-term ownership and management of real estate. The exclusion, in NAREIT’s definition of FFO, of gains and losses from the sales, along with impairment charges, of previously depreciated operating real estate assets allows investors and analysts to readily identify the operating results of the long-term assets that form the core of a REIT’s activity and assists in comparing those operating results between periods. We include the gains and losses (including impairment charges) from dispositions of land and development properties, as well as our proportionate share of the gains and losses (including impairment charges) from dispositions of development properties recognized by our unconsolidated and consolidated entities, in our definition of FFO. We exclude the gain on revaluation of equity investments upon acquisition of a controlling interest from our definition of FFO.

#### *Our FFO Measures*

At the same time that NAREIT created and defined its FFO measure for the REIT industry, it also recognized that “management of each of its member companies has the responsibility and authority to publish financial information that it regards as useful to the financial community.” We believe stockholders, potential investors and financial analysts who review our operating results are best served by a defined FFO measure that includes other adjustments to net earnings computed under GAAP in addition to those included in the NAREIT defined measure of FFO. Our FFO measures are used by management in analyzing our business and the performance of our properties and we believe that it is important that stockholders, potential investors and financial analysts understand the measures management uses.

We calculate our FFO measures, as defined below, based on our proportionate ownership share of both our unconsolidated and consolidated ventures. We reflect our share of our FFO measures for unconsolidated ventures by applying our average ownership percentage for the period to the applicable reconciling items on an entity by entity basis. We reflect our share for consolidated ventures in which we do not own 100% of the equity by adjusting our FFO measures to remove the third party ownership share of the applicable reconciling items based on average ownership percentage for the applicable periods.

We use these FFO measures, including by segment and region, to: (i) evaluate our performance and the performance of our properties in comparison to expected results and results of previous periods, relative to resource allocation decisions; (ii) evaluate the performance of our management; (iii) budget and forecast future results to assist in the allocation of resources; (iv) assess our performance as compared to similar real estate companies and the industry in general; and (v) evaluate how a specific potential investment will impact our future results. Because we make decisions with regard to our performance with a long-term outlook, we believe it is appropriate to remove the effects of short-term items that we do not expect to affect the underlying long-term performance of the properties. The long-term performance of our properties is principally driven by rental income. While not infrequent or unusual, these additional items we exclude in calculating *FFO, as defined by Prologis*, defined below, are subject to significant fluctuations from period to period that cause both positive and negative short-term effects on our results of operations in inconsistent and unpredictable directions that are not relevant to our long-term outlook.

We use our FFO measures as supplemental financial measures of operating performance. We do not use our FFO measures as, nor should they be considered to be, alternatives to net earnings computed under GAAP, as indicators of our operating performance, as alternatives to cash from operating activities computed under GAAP or as indicators of our ability to fund our cash needs.

#### *FFO, as defined by Prologis attributable to common stockholders/unitholders (“FFO, as defined by Prologis”)*

To arrive at *FFO, as defined by Prologis*, we adjust the NAREIT defined FFO measure to exclude:

- deferred income tax benefits and deferred income tax expenses recognized by our subsidiaries;
- current income tax expense related to acquired tax liabilities that were recorded as deferred tax liabilities in an acquisition, to the extent the expense is offset with a deferred income tax benefit in GAAP earnings that is excluded from our defined FFO measure;
- unhedged foreign currency exchange gains and losses resulting from debt transactions between us and our foreign consolidated subsidiaries and our foreign unconsolidated entities;
- foreign currency exchange gains and losses from the remeasurement (based on current foreign currency exchange rates) of certain third-party debt of our foreign consolidated subsidiaries and our foreign unconsolidated entities; and
- mark-to-market adjustments and related amortization of debt discounts associated with derivative financial instruments.

We believe investors are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in planning and executing our business strategy.

#### *Core FFO attributable to common stockholders/unitholders ("Core FFO")*

In addition to *FFO, as defined by Prologis*, we also use *Core FFO*. To arrive at *Core FFO*, we adjust *FFO, as defined by Prologis*, to exclude the following recurring and non-recurring items that we recognized directly in *FFO, as defined by Prologis*:

- gains or losses from contribution or sale of land or development properties;
- income tax expense related to the sale of investments in real estate and third-party acquisition costs related to the acquisition of real estate;
- impairment charges recognized related to our investments in real estate generally as a result of our change in intent to contribute or sell these properties;
- gains or losses from the early extinguishment of debt and redemption and repurchase of preferred stock; and
- expenses related to natural disasters.

We believe it is appropriate to further adjust our *FFO, as defined by Prologis* for certain recurring items as they were driven by transactional activity and factors relating to the financial and real estate markets, rather than factors specific to the on-going operating performance of our properties or investments. The impairment charges we have recognized were primarily based on valuations of real estate, which had declined due to market conditions, that we no longer expected to hold for long-term investment. Over the last few years, we made it a priority to strengthen our financial position by reducing our debt, our investment in certain low yielding assets and our exposure to foreign currency exchange fluctuations. As a result, we changed our intent to sell or contribute certain of our real estate properties and recorded impairment charges when we did not expect to recover the costs of our investment. Also, we purchased portions of our debt securities when we believed it was advantageous to do so, which was based on market conditions, and in an effort to lower our borrowing costs and extend our debt maturities. As a result, we have recognized net gains or losses on the early extinguishment of certain debt due to the financial market conditions at that time.

We analyze our operating performance primarily by the rental income of our real estate and the revenue driven by our strategic capital business, net of operating, administrative and financing expenses. This income stream is not directly impacted by fluctuations in the market value of our investments in real estate or debt securities. Although these items discussed above have had a material impact on our operations and are reflected in our financial statements, the removal of the effects of these items allows us to better understand the core operating performance of our properties over the long term.

We use *Core FFO*, including by segment and region, to: (i) evaluate our performance and the performance of our properties in comparison to expected results and results of previous periods, relative to resource allocation decisions; (ii) evaluate the performance of our management; (iii) budget and forecast future results to assist in the allocation of resources; (iv) provide guidance to the financial markets to understand our expected operating performance; (v) assess our operating performance as compared to similar real estate companies and the industry in general; and (vi) evaluate how a specific potential investment will impact our future results. Because we make decisions with regard to our performance with a long-term outlook, we believe it is appropriate to remove the effects of items that we do not expect to affect the underlying long-term performance of the properties we own. As noted above, we believe the long-term performance of our properties is principally driven by rental income. We believe investors are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in planning and executing our business strategy.

#### *Limitations on Use of our FFO Measures*

While we believe our defined FFO measures are important supplemental measures, neither NAREIT's nor our measures of FFO should be used alone because they exclude significant economic components of net earnings computed under GAAP and are, therefore, limited as an analytical tool. Accordingly, these are only a few of the many measures we use when analyzing our business. Some of these limitations are:

- The current income tax expenses and acquisition costs that are excluded from our defined FFO measures represent the taxes and transaction costs that are payable.
- Depreciation and amortization of real estate assets are economic costs that are excluded from FFO. FFO is limited, as it does not reflect the cash requirements that may be necessary for future replacements of the real estate assets. Further, the amortization of capital expenditures and leasing costs necessary to maintain the operating performance of industrial properties are not reflected in FFO.
- Gains or losses from non-development property acquisitions and dispositions or impairment charges related to expected dispositions represent changes in value of the properties. By excluding these gains and losses, FFO does not capture realized changes in the value of acquired or disposed properties arising from changes in market conditions.
- The deferred income tax benefits and expenses that are excluded from our defined FFO measures result from the creation of a deferred income tax asset or liability that may have to be settled at some future point. Our defined FFO measures do not currently reflect any income or expense that may result from such settlement.
- The foreign currency exchange gains and losses that are excluded from our defined FFO measures are generally recognized based on movements in foreign currency exchange rates through a specific point in time. The ultimate settlement of our foreign currency-denominated net assets is indefinite as to timing and amount. Our FFO measures are limited in that they do not reflect the current period changes in these net assets that result from periodic foreign currency exchange rate movements.
- The gains and losses on extinguishment of debt that we exclude from our Core FFO, may provide a benefit or cost to us as we may be settling our debt at less or more than our future obligation.
- The natural disaster expenses that we exclude from Core FFO are costs that we have incurred.

We compensate for these limitations by using our FFO measures only in conjunction with net earnings computed under GAAP when making our decisions. This information should be read with our complete consolidated financial statements prepared under GAAP. To assist investors in compensating for these limitations, we reconcile our defined FFO measures to our net earnings computed under GAAP for the nine months ended September 30 as follows (in millions).

	2015	2014
<b>FFO</b>		
Reconciliation of net earnings to FFO measures:		
Net earnings attributable to common stockholders	\$ 744.4	\$ 213.6
Add (deduct) NAREIT defined adjustments:		
Real estate related depreciation and amortization	587.4	453.7
Gains on dispositions of investments in real estate properties, net	(445.2)	(211.3)
Reconciling items related to noncontrolling interests	(33.4)	48.9
Our share of reconciling items included in earnings from unconsolidated entities	149.3	153.1
<b>NAREIT defined FFO</b>	<b>1,002.5</b>	<b>658.0</b>
Add (deduct) our defined adjustments:		
Unrealized foreign currency and derivative losses (gains) and related amortization, net	8.9	(0.9)
Deferred income tax benefit, net	(1.8)	(84.6)
Current income tax expense related to acquired tax liabilities	3.5	30.5
Reconciling items related to noncontrolling interests	(1.1)	-
Our share of reconciling items included in earnings from unconsolidated entities	(11.8)	0.3
<b>FFO, as defined by Prologis</b>	<b>1,000.2</b>	<b>603.3</b>
Adjustments to arrive at Core FFO:		
Gains on dispositions of development properties and land, net of taxes	(205.2)	(111.5)
Acquisition expenses	29.5	2.6
Losses on early extinguishment of debt and repurchase of preferred stock, net	16.5	169.9
Reconciling items related to noncontrolling interests	(12.4)	-
Our share of reconciling items included in earnings from unconsolidated entities	6.9	42.4
<b>Core FFO</b>	<b>\$ 835.5</b>	<b>\$ 706.7</b>

### ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to the impact of foreign-exchange related variability and earnings volatility on our foreign investments and interest rate changes. See our risk factors in Item 1A. Risk Factors, in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014. See also Note 12 to the Consolidated Financial Statements in Item 1 for more information about our derivative financial instruments.

We monitor our market risk exposures using a sensitivity analysis. Our sensitivity analysis estimates the exposure to market risk sensitive instruments assuming a hypothetical 10% adverse change in exchange or interest rates at September 30, 2015. The results of the sensitivity analysis are summarized in the following sections. The sensitivity analysis is of limited predictive value. As a result, our ultimate realized gains or losses with respect to interest rate and foreign currency exchange rate fluctuations will depend on the exposures that arise during a future period, hedging strategies at the time and the prevailing interest and foreign currency exchange rates.

#### Foreign Currency Risk

We are exposed to foreign exchange-related variability and earnings volatility on our foreign investments. Foreign currency market risk is the possibility that our financial results or financial position could be better or worse than planned because of changes in foreign currency exchange rates. At September 30, 2015, we had net equity of \$1.5 billion, or 8.0% of total net equity, denominated in a currency other than the U.S. dollar, after consideration of our derivative and nonderivative financial instruments. On the basis of our sensitivity analysis, a 10% reduction in exchange rates would cause a reduction of \$148.3 million to our net equity.

At September 30, 2015, we had foreign currency forward contracts, which were designated and qualify as net investment hedges, with an aggregate notional amount of \$386.1 million to hedge a portion of our investments in the United Kingdom. We also have foreign currency forward contracts, which were designated and qualify as cash flow hedges, with an aggregate notional amount of \$5.7 million to hedge cash payments for development in Mexico. On the basis of our sensitivity analysis, a weakening of the U.S. dollar against the British pound sterling or Mexican peso by 10% would result in a \$39.2 million negative change in our cash flows upon settlement. In addition, we also have British pound sterling, Canadian dollar, euro and Japanese yen forward and option contracts, which were not designated as hedges, and have an aggregate notional amount of \$629.5 million to mitigate risk associated with the translation of projected net income of our subsidiaries in Europe, Canada and Asia. A weakening of the U.S. dollar against these currencies by 10% would result in a \$63.0 million negative change in our net income upon settlement.

#### Interest Rate Risk

We also are exposed to the impact of interest rate changes on future earnings and cash flows. At September 30, 2015, we had \$2.7 billion of variable rate debt outstanding, of which \$2.4 billion was outstanding on our term loans, \$208.0 million was outstanding on our credit facilities and \$97.7 million was outstanding on secured mortgage debt. At September 30, 2015, we had entered into interest rate swap agreements to fix \$881.0 million of our Japanese yen term loans (¥105.9 billion). We also effectively fixed the interest rate on \$360.0 million of expected future debt issuances by entering into forward interest rate swap agreements during the third quarter of 2015. During the nine months ended September 30, 2015, we had weighted average daily outstanding borrowings of \$289.4 million on our variable rate credit facilities. On the basis of our sensitivity analysis, a 10% adverse change in interest rates based on our average outstanding variable rate debt balances not subject to interest rate swap agreements during the period would result in additional interest expense of \$2.4 million, which equates to a change in interest rates of 12 basis points.

#### **ITEM 4. Controls and Procedures**

##### **Controls and Procedures (The Parent)**

The Parent carried out an evaluation under the supervision and with the participation of management, including the chief executive officer and chief financial officer, of the effectiveness of the disclosure controls and procedures (as defined in Rule 13a-14(c)) under the Securities and Exchange Act of 1934 (the "Exchange Act") at September 30, 2015. On the basis of this evaluation, the chief executive officer and the chief financial officer have concluded that the disclosure controls and procedures are effective to ensure that the information required to be disclosed in reports that are filed or submitted under the Exchange Act are recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission ("SEC") rules and forms.

No changes in the internal controls over financial reporting during the most recent fiscal quarter have materially affected, or are reasonably likely to materially affect, internal control over financial reporting.

##### **Controls and Procedures (The Operating Partnership)**

The Operating Partnership carried out an evaluation under the supervision and with the participation of management, including the chief executive officer and chief financial officer, of the effectiveness of the disclosure controls and procedures (as defined in Rule 13a-14(c)) under the Exchange Act at September 30, 2015. On the basis of this evaluation, the chief executive officer and the chief financial officer have concluded that the disclosure controls and procedures are effective to ensure that the information required to be disclosed in reports that are filed or submitted under the Exchange Act are recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms.

No changes in the internal controls over financial reporting during the most recent fiscal quarter have materially affected, or are reasonably likely to materially affect, internal control over financial reporting.

#### **PART II. OTHER INFORMATION**

##### **ITEM 1. Legal Proceedings**

Prologis and our unconsolidated investees are party to a variety of legal proceedings arising in the ordinary course of business. With respect to any such matters to which we are currently a party, the ultimate disposition of any such matters will not result in a material adverse effect on our business, financial position or results of operations.

##### **ITEM 1A. Risk Factors**

At September 30, 2015, no material changes had occurred in our risk factors as discussed in Item 1A in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

##### **ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

##### **ITEM 3. Defaults Upon Senior Securities**

None.

##### **ITEM 4. Mine Safety Disclosures**

Not Applicable.

##### **ITEM 5. Other Information**

None.

##### **ITEM 6. Exhibits**

The exhibits required by this item are set forth on the Exhibit Index attached hereto.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Exchange Act, the registrants have duly caused this report to be signed on their behalf by the undersigned, thereunto duly authorized.

### PROLOGIS, INC.

By: /s/ Thomas S. Olinger  
Thomas S. Olinger  
*Chief Financial Officer*

By: /s/ Lori A. Palazzolo  
Lori A. Palazzolo  
*Managing Director and Chief Accounting Officer*

### PROLOGIS, L.P.

By: Prologis, Inc., its general partner

By: /s/ Thomas S. Olinger  
Thomas S. Olinger  
*Chief Financial Officer*

By: /s/ Lori A. Palazzolo  
Lori A. Palazzolo  
*Managing Director and Chief Accounting Officer*

Date: October 30, 2015

## Index to Exhibits

Certain of the following documents are filed herewith. Certain other of the following documents that have been previously filed with the Securities and Exchange Commission and, pursuant to Rule 12-b-32, are incorporated herein by reference.

3.1	Second Amendment to the Thirteenth Amended and Restated Agreement of the Limited Partnership of Prologis, L.P., dated October 7, 2015 (incorporated by reference to Exhibit 3.1 to Prologis' Current Report on Form 8-K filed on October 13, 2015).
12.1†	Computation of Ratio of Earnings to Fixed Charges of Prologis, Inc. and Prologis, L.P.
12.2†	Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock/Unit Dividends, of Prologis, Inc. and Prologis, L.P.
15.1†	KPMG LLP Awareness Letter of Prologis, Inc.
15.2†	KPMG LLP Awareness Letter of Prologis, L.P.
31.1†	Certification of Chief Executive Officer of Prologis, Inc.
31.2†	Certification of Chief Financial Officer of Prologis, Inc.
31.3†	Certification of Chief Executive Officer for Prologis, L.P.
31.4†	Certification of Chief Financial Officer for Prologis, L.P.
32.1†	Certification of Chief Executive Officer and Chief Financial Officer of Prologis, Inc., pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2†	Certification of Chief Executive Officer and Chief Financial Officer for Prologis, L.P., pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS†	XBRL Instance Document
101.SCH†	XBRL Taxonomy Extension Schema
101.CAL†	XBRL Taxonomy Extension Calculation Linkbase
101.DEF†	XBRL Taxonomy Extension Definition Linkbase
101.LAB†	XBRL Taxonomy Extension Label Linkbase
101.PRE†	XBRL Taxonomy Extension Presentation Linkbase
†	<i>Filed herewith</i>

**PROLOGIS, INC. AND PROLOGIS, L.P.**  
**COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES**  
(Dollar amounts in thousands)

	Nine Months Ended September 30,	Year Ended December 31,				
	2015	2014	2013	2012	2011	2010
Consolidated net earnings (loss) from continuing operations	\$ 798,758	\$ 739,284	\$ 229,529	\$ (106,397)	\$ (274,944)	\$ (1,605,355)
Add (Deduct):						
Fixed charges	275,283	382,210	458,285	572,108	529,798	518,399
Capitalized interest	(46,686)	(61,457)	(67,955)	(53,397)	(52,651)	(53,661)
Earnings from unconsolidated entities, net	(106,383)	(134,288)	(97,220)	(31,676)	(59,935)	(23,678)
Distributed income from equity entities	111,483	117,937	68,618	34,945	72,976	27,404
Income tax expense (benefit)	21,070	(25,656)	106,733	3,580	1,776	(30,499)
<b>Earnings (loss), as adjusted</b>	<b>\$ 1,053,525</b>	<b>\$ 1,018,030</b>	<b>\$ 697,990</b>	<b>\$ 419,163</b>	<b>\$ 217,020</b>	<b>\$ (1,167,390)</b>
Fixed charges:						
Interest expense	\$ 218,698	\$ 308,885	\$ 379,327	\$ 505,215	\$ 466,571	\$ 461,166
Capitalized interest	46,686	61,457	67,955	53,397	52,651	53,661
Portion of rents representative of the interest factor	9,899	11,868	11,003	13,496	10,576	3,572
<b>Total fixed charges</b>	<b>\$ 275,283</b>	<b>\$ 382,210</b>	<b>\$ 458,285</b>	<b>\$ 572,108</b>	<b>\$ 529,798</b>	<b>\$ 518,399</b>
<b>Ratio of earnings (loss), as adjusted, to fixed charges</b>	<b>3.8</b>	<b>2.7</b>	<b>1.5</b>	<b>(a)</b>	<b>(a)</b>	<b>(a)</b>

- (a) The loss from continuing operations for 2012, 2011 and 2010 included impairment charges of \$269.0 million, \$147.7 million and \$1.1 billion, respectively, that are discussed in our Annual Report on Form 10-K. Our fixed charges exceed our earnings (loss), as adjusted, by \$152.9 million, \$312.8 million and \$1.7 billion for the years ended December 31, 2012, 2011 and 2010, respectively.



**PROLOGIS, INC. AND PROLOGIS, L.P.**  
**COMPUTATION OF RATIO OF EARNINGS TO COMBINED FIXED CHARGES**  
**AND PREFERRED STOCK DIVIDENDS/UNIT DISTRIBUTIONS**  
(Dollar amounts in thousands)

	Nine Months Ended		Year Ended December 31,			
	September 30,					
	2015	2014	2013	2012	2011	2010
Consolidated net earnings (loss) from continuing operations	\$ 798,758	\$ 739,284	\$ 229,529	\$ (106,397)	\$ (274,944)	\$ (1,605,355)
Add (Deduct):						
Fixed charges	275,283	382,210	458,285	572,108	529,798	518,399
Capitalized interest	(46,686)	(61,457)	(67,955)	(53,397)	(52,651)	(53,661)
Earnings from unconsolidated entities, net	(106,383)	(134,288)	(97,220)	(31,676)	(59,935)	(23,678)
Distributed income from equity entities	111,483	117,937	68,618	34,945	72,976	27,404
Income tax expense (benefit)	21,070	(25,656)	106,733	3,580	1,776	(30,499)
<b>Earnings (loss), as adjusted</b>	<b>\$ 1,053,525</b>	<b>\$ 1,018,030</b>	<b>\$ 697,990</b>	<b>\$ 419,163</b>	<b>\$ 217,020</b>	<b>\$ (1,167,390)</b>
Combined fixed charges and preferred stock dividends/unit distributions:						
Interest expense	\$ 218,698	\$ 308,885	\$ 379,327	\$ 505,215	\$ 466,571	\$ 461,166
Capitalized interest	46,686	61,457	67,955	53,397	52,651	53,661
Portion of rents representative of the interest factor	9,899	11,868	11,003	13,496	10,576	3,572
Total fixed charges	275,283	382,210	458,285	572,108	529,798	518,399
Preferred stock dividends/unit distributions	5,019	7,431	18,391	41,226	34,696	25,424
<b>Combined fixed charges and preferred stock dividends/unit distributions</b>	<b>\$ 280,302</b>	<b>\$ 389,641</b>	<b>\$ 476,676</b>	<b>\$ 613,334</b>	<b>\$ 564,494</b>	<b>\$ 543,823</b>
<b>Ratio of earnings (loss), as adjusted, to combined fixed charges and preferred stock dividends/unit distributions</b>	<b>3.8</b>	<b>2.6</b>	<b>1.5</b>	<b>(a)</b>	<b>(a)</b>	<b>(a)</b>

(a) The loss from continuing operations for 2012, 2011 and 2010 includes impairment charges of \$269.0 million, \$147.7 million and \$1.1 billion, respectively, that are discussed in our Annual Report on Form 10-K. Our combined fixed charges and preferred stock/unit dividends exceeded our earnings (loss), as adjusted, by \$194.2 million, \$347.5 million and \$1.7 billion for the years ended December 31, 2012, 2011 and 2010, respectively.

The Board of Directors  
Prologis, Inc.:

Re: Registration Statement Nos. 333-78699, 333-81475, 333-75951, and 333-195316 on Form S-3; Registration Statement Nos. 333-173891 and 333-172741 on Form S-4; and  
Registration Statement Nos. 333-42015, 333-78779, 333-90042, 333-100214, 333-144489, 333-177378, 333-178955, and 333-181529 on Form S-8.

With respect to the subject registration statements, we acknowledge our awareness of the use therein of our report dated October 30, 2015, related to our review of interim financial information. Our review report refers to a change in accounting for discontinued operations.

Pursuant to Rule 436 under the Securities Act of 1933 (the Act), such report is not considered part of a registration statement prepared or certified by an independent registered public accounting firm, or a report prepared or certified by an independent registered public accounting firm within the meaning of Sections 7 and 11 of the Act.

**KPMG LLP**

Denver, Colorado  
October 30, 2015

The Partners  
Prologis, L.P.:

Re: Registration Statement No. 333-195316 on Form S-3; and Registration Statement No. 333-100214 on Form S-8.

With respect to the subject registration statements, we acknowledge our awareness of the use therein of our report dated October 30, 2015, related to our review of interim financial information. Our review report refers to a change in accounting for discontinued operations.

Pursuant to Rule 436 under the Securities Act of 1933 (the Act), such report is not considered part of a registration statement prepared or certified by an independent registered public accounting firm, or a report prepared or certified by an independent registered public accounting firm within the meaning of Sections 7 and 11 of the Act.

**KPMG LLP**

Denver, Colorado  
October 30, 2015

## CERTIFICATION

I, Hamid R. Moghadam, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Prologis, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I, are responsible for establishing and maintaining disclosure controls and procedures, (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I, have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 30, 2015

/s/ Hamid R. Moghadam

Name: Hamid R. Moghadam  
Title: Chief Executive Officer

## CERTIFICATION

I, Thomas S. Olinger, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Prologis, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures, (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 30, 2015

/s/ Thomas S. Olinger  
 Name: Thomas S. Olinger  
 Title: Chief Financial Officer

## CERTIFICATION

I, Hamid R. Moghadam, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Prologis, L.P.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I, are responsible for establishing and maintaining disclosure controls and procedures, (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I, have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 30, 2015

/s/ Hamid R. Moghadam  
 Name: Hamid R. Moghadam  
 Title: Chief Executive Officer

## CERTIFICATION

I, Thomas S. Olinger, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Prologis, L.P.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures, (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 30, 2015

/s/ Thomas S. Olinger  
 Name: Thomas S. Olinger  
 Title: Chief Financial Officer

## CERTIFICATION

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of Prologis, Inc. ("the Company"), hereby certifies, to such officer's knowledge, that the Company's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2015 (the "Report"), which accompanies these certifications, fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: October 30, 2015

/s/ Hamid R. Moghadam  
Name: Hamid R. Moghadam  
Title: Chief Executive Officer

Dated: October 30, 2015

/s/ Thomas S. Olinger  
Name: Thomas S. Olinger  
Title: Chief Financial Officer



## CERTIFICATION

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of Prologis, L.P. ("the Company"), hereby certifies, to such officer's knowledge, that the Company's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2015 (the "Report"), which accompanies these certifications, fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: October 30, 2015

/s/ Hamid R. Moghadam  
Name: Hamid R. Moghadam  
Title: Chief Executive Officer

Dated: October 30, 2015

/s/ Thomas S. Olinger  
Name: Thomas S. Olinger  
Title: Chief Financial Officer

