

PROLOGIS

FORM 10-Q (Quarterly Report)

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Address	4545 AIRPORT WAY DENVER, CO 80239
Telephone	3033759292
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Industry	Real Estate Operations
Sector	Services
Fiscal Year	12/31

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 01-12846



(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of
incorporation or organization)

74-2604728
(I.R.S. Employer
Identification No.)

4545 Airport Way, Denver, Colorado
(Address or principal executive offices)

80239
(Zip Code)

(303) 567-5000
(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website; if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter periods that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934).
Yes No

The number of shares outstanding of the Registrant's common shares as of May 2, 2011 was approximately 570,550,300.

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PART 1.

Item 1. Financial Statements

PROLOGIS
CONSOLIDATED BALANCE SHEETS
(In thousands, except per share data)

	March 31, 2011 (Unaudited)	December 31, 2010
ASSETS		
Investments in real estate properties	\$13,141,508	\$12,879,641
Less accumulated depreciation	1,656,781	1,595,678
Net investments in properties	11,484,727	11,283,963
Investments in and advances to unconsolidated investees	2,084,696	2,024,661
Notes receivable backed by real estate	358,323	302,144
Assets held for sale	215,714	574,791
Net investments in real estate	14,143,460	14,185,559
Cash and cash equivalents	24,744	37,634
Restricted cash	34,088	27,081
Accounts receivable	95,538	58,979
Other assets	637,865	593,414
Total assets	\$14,935,695	\$14,902,667
LIABILITIES AND EQUITY		
Liabilities:		
Debt	\$ 6,415,034	\$ 6,506,029
Accounts payable and accrued expenses	394,862	388,536
Other liabilities	496,946	467,998
Liabilities related to assets held for sale	2,464	19,749
Total liabilities	7,309,306	7,382,312
Equity:		
ProLogis shareholders' equity:		
Series C Preferred Shares at stated liquidation preference of \$50 per share; \$0.01 par value; 2,000 shares issued and outstanding at March 31, 2011 and December 31, 2010	100,000	100,000
Series F Preferred Shares at stated liquidation preference of \$25 per share; \$0.01 par value; 5,000 shares issued and outstanding at March 31, 2011 and December 31, 2010	125,000	125,000
Series G Preferred Shares at stated liquidation preference of \$25 per share; \$0.01 par value; 5,000 shares issued and outstanding at March 31, 2011 and December 31, 2010	125,000	125,000
Common Shares; \$0.01 par value; 570,552 shares issued and outstanding at March 31, 2011 and 570,076 shares issued and outstanding at December 31, 2010	5,706	5,701
Additional paid-in capital	9,665,861	9,668,404
Accumulated other comprehensive income (loss)	213,465	(3,160)
Distributions in excess of net earnings	(2,626,381)	(2,515,722)
Total ProLogis shareholders' equity	7,608,651	7,505,223
Noncontrolling interests	17,738	15,132
Total equity	7,626,389	7,520,355
Total liabilities and equity	\$14,935,695	\$14,902,667

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(In thousands, except per share data)

	Three Months Ended March 31,	
	2011	2010
Revenues:		
Rental income	\$205,311	\$ 187,545
Property management and other fees and incentives	29,170	28,662
Development management and other income	4,319	1,076
Total revenues	<u>238,800</u>	<u>217,283</u>
Expenses:		
Rental expenses	63,342	56,264
Investment management expenses	10,552	10,319
General and administrative	39,183	42,006
Merger integration expenses and reduction in workforce	5,988	—
Depreciation and amortization	82,693	75,166
Other expenses	4,684	4,267
Total expenses	<u>206,442</u>	<u>188,022</u>
Operating income	32,358	29,261
Other income (expense):		
Earnings from unconsolidated investees, net	13,641	7,973
Interest income	4,436	310
Interest expense	(90,562)	(109,979)
Other expense, net	(7,015)	(482)
Net gains on dispositions of investments in real estate	3,725	11,807
Foreign currency exchange gains, net	1,374	3,688
Loss on early extinguishment of debt, net	—	(47,633)
Total other income (expense)	<u>(74,401)</u>	<u>(134,316)</u>
Loss before income taxes	(42,043)	(105,055)
Current income tax expense	5,505	9,753
Deferred income tax expense (benefit)	864	(1,551)
Total income tax expense	<u>6,369</u>	<u>8,202</u>
Loss from continuing operations	<u>(48,412)</u>	<u>(113,257)</u>
Discontinued operations:		
Income attributable to disposed properties and assets held for sale	6,288	20,602
Net gains on dispositions of properties and other real estate investments, net of taxes	1,960	8,148
Total discontinued operations	<u>8,248</u>	<u>28,750</u>
Consolidated net loss	(40,164)	(84,507)
Net earnings attributable to noncontrolling interests	(83)	(253)
Net loss attributable to controlling interests	(40,247)	(84,760)
Less preferred share dividends	6,369	6,369
Net loss attributable to common shares	\$ (46,616)	\$ (91,129)
Weighted average common shares outstanding — Basic	570,559	474,991
Weighted average common shares outstanding — Diluted	570,559	474,991
Net earnings (loss) per share attributable to common shares — Basic:		
Continuing operations	\$ (0.09)	\$ (0.25)
Discontinued operations	0.01	0.06
Net loss per share attributable to common shares — Basic	\$ (0.08)	\$ (0.19)
Net earnings (loss) per share attributable to common shares — Diluted:		
Continuing operations	\$ (0.09)	\$ (0.25)
Discontinued operations	0.01	0.06
Net loss per share attributable to common shares — Diluted	\$ (0.08)	\$ (0.19)
Distributions per common share	\$ 0.1125	\$ 0.15

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS
CONSOLIDATED STATEMENT OF EQUITY
Three Months Ended March 31, 2011
(Unaudited)
(In thousands)

	Preferred Shares	Common Shares		Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Distributions in Excess of Net Earnings	Non-controlling Interests	Total Equity
		Number of Shares	Par Value					
Balance as of January 1, 2011	\$350,000	570,076	\$ 5,701	\$9,668,404	\$ (3,160)	\$(2,515,722)	\$ 15,132	\$7,520,355
Consolidated net earnings (loss)	—	—	—	—	—	(40,247)	83	(40,164)
Issuances of common shares under common share plans, net of issuance costs	—	476	5	(2,543)	—	—	—	(2,538)
Foreign currency translation gains, net	—	—	—	—	201,253	—	2,608	203,861
Unrealized gains and amortization on derivative contracts, net	—	—	—	—	15,372	—	—	15,372
Distributions	—	—	—	—	—	(70,412)	(85)	(70,497)
Balance as of March 31, 2011	\$350,000	570,552	\$ 5,706	\$9,665,861	\$ 213,465	\$(2,626,381)	\$ 17,738	\$7,626,389

PROLOGIS
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
(Unaudited)
(In thousands)

	Three Months Ended	
	2011	2010
Net loss attributable to controlling interests	\$ (40,247)	\$ (84,760)
Other comprehensive income (loss):		
Foreign currency translation gains (losses), net	201,253	(118,006)
Unrealized gains (losses) and amortization on derivative contracts, net	15,372	(12,794)
Comprehensive income (loss) attributable to common shares	\$176,378	\$(215,560)

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

	Three Months Ended March 31,	
	2011	2010
Operating activities:		
Net loss attributable to controlling interests	\$ (40,247)	\$ (84,760)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Noncontrolling interest share in earnings, net	83	253
Straight-lined rents	(12,602)	(11,304)
Cost (settlement) of share-based compensation awards	(1,537)	5,681
Depreciation and amortization	83,121	86,315
Earnings from unconsolidated investees	(13,641)	(7,973)
Changes in operating receivables and distributions from unconsolidated investees	23,063	(3,728)
Amortization of deferred loan costs	4,997	6,482
Amortization of debt discount, net	7,838	15,334
Gains recognized on property dispositions, net	(7,601)	(19,955)
Loss on early extinguishment of debt, net	—	47,633
Unrealized foreign currency exchange gains, net	(1,635)	(3,209)
Deferred income tax expense (benefit)	864	(1,551)
Increase in restricted cash, accounts receivable and other assets	(56,198)	(13,792)
Increase (decrease) in accounts payable and accrued expenses and other liabilities	16,057	(4,517)
Net cash provided by operating activities	<u>2,562</u>	<u>10,909</u>
Investing activities:		
Real estate investments	(200,746)	(91,246)
Tenant improvements and lease commissions on previously leased space	(12,290)	(9,061)
Non-development capital expenditures	(4,674)	(5,351)
Net advances from (investments in and net advances to) unconsolidated investees	11,329	(127,264)
Return of investment from unconsolidated investees	38,693	27,251
Proceeds from dispositions of real estate properties	394,494	180,913
Proceeds from repayment of notes receivable	6,450	13,638
Investments in notes receivable backed by real estate and advances on other notes receivable	(55,000)	—
Net cash provided by (used in) investing activities	<u>178,256</u>	<u>(11,120)</u>
Financing activities:		
Proceeds from sales and issuances of common shares	31	28,309
Distributions paid on common shares	(64,043)	(71,713)
Dividends paid on preferred shares	(6,354)	(6,354)
Noncontrolling interest distributions, net	(85)	(143)
Debt and equity issuance costs paid	(3,039)	(21,106)
Net payments on credit facilities	(269,817)	(561,208)
Repurchase of senior and convertible senior notes and extinguishment of secured mortgage debt	—	(961,135)
Proceeds from issuance of senior and convertible senior notes and secured mortgage debt	164,503	1,646,248
Payments on senior notes, secured mortgage debt and assessment bonds	(16,351)	(30,502)
Net cash provided by (used in) financing activities	<u>(195,155)</u>	<u>22,396</u>
Effect of foreign currency exchange rate changes on cash	1,447	(669)
Net increase (decrease) in cash and cash equivalents	(12,890)	21,516
Cash and cash equivalents, beginning of period	37,634	34,362
Cash and cash equivalents, end of period	\$ 24,744	\$ 55,878

See Note 11 for information on non-cash investing and financing activities and other information.

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. General

Business. ProLogis, collectively with our consolidated subsidiaries (“we”, “our”, “us”, the “Company” or “ProLogis”), is a publicly held real estate investment trust (“REIT”) that owns, operates and develops (directly and through our unconsolidated investees) primarily industrial properties in North America, Europe and Asia. Our current business strategy includes two reportable business segments: direct owned and investment management. Our direct owned segment represents the direct long-term ownership of industrial properties. Our investment management segment represents the long-term investment management of property funds and other unconsolidated investees, and the properties they own. See Note 10 for further discussion of our business segments.

On January 30, 2011, we and three of our newly formed, wholly owned subsidiaries, entered into a definitive Agreement and Plan of Merger, with AMB Property Corporation, a Maryland corporation (“AMB”), and AMB Property, L.P., a Delaware limited partnership (“AMB LP”). During the first quarter of 2011, we incurred certain expenses in connection with the expected merger with AMB, that have been included in *Merger Integration Expenses and Reduction in Workforce* on the Consolidated Statements of Operations. See Note 13 for further discussion on subsequent events related to the merger.

Basis of Presentation. The accompanying consolidated financial statements, presented in the U.S. dollar, are prepared in accordance with U.S. generally accepted accounting principles (“GAAP”). GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities as of the date of the financial statements and revenue and expenses during the reporting period. Our actual results could differ from those estimates and assumptions. All material intercompany transactions with consolidated entities have been eliminated.

The accompanying unaudited interim financial information has been prepared according to the rules and regulations of the U.S. Securities and Exchange Commission (“SEC”). Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with GAAP have been condensed or omitted in accordance with such rules and regulations. Our management believes that the disclosures presented in these financial statements are adequate to make the information presented not misleading. In our opinion, all adjustments and eliminations, consisting only of normal recurring adjustments, necessary to present fairly our financial position as of March 31, 2011, our results of operations for the three months ended March 31, 2011 and 2010, and our cash flows for the three months ended March 31, 2011 and 2010 have been included. We have evaluated all subsequent events for adjustment to or disclosure in these financial statements through the issuance of these financial statements. The results of operations for such interim periods are not necessarily indicative of the results for the full year. The accompanying unaudited interim financial information should be read in conjunction with our December 31, 2010 Consolidated Financial Statements, as filed with the SEC in our Annual Report on Form 10-K.

Certain amounts included in the accompanying Consolidated Financial Statements for 2010 have been reclassified to conform to the 2011 financial statement presentation.

Recent Accounting Pronouncements. In July 2010, the FASB issued a new accounting standard that expands existing disclosures about the credit quality of financing receivables and the related allowance for credit losses. We adopted the expanded disclosure requirements for ending balances applicable to our *Notes Receivable Backed by Real Estate* as of December 31, 2010. Disclosures regarding activity that occurs during the reporting period were effective beginning January 1, 2011. See Note 4 for disclosure of the rollforward activity for the three months ended March 31, 2011.

In January 2010, the FASB issued a new accounting standard that requires disclosures about purchases, sales, issuances and settlements in the reconciliation for Level 3 fair value measurements. The Level 3 disclosure requirements were effective for us on January 1, 2011, but did not have an impact on our financial position or results of operations. In addition, we do not have any significant financial assets or financial liabilities that are measured at fair value using Level 3 valuation techniques and inputs on a recurring basis, the adoption of this standard is not considered material.

2. Real Estate

Investments in real estate properties are presented at cost, and consist of the following (in thousands):

	March 31, 2011	December 31, 2010
Industrial properties (1):		
Improved land	\$ 2,548,677	\$ 2,527,972
Buildings and improvements	8,258,506	8,186,827
Properties under development, including cost of land (2)	452,813	365,362
Land (3)	1,599,966	1,533,611
Other real estate investments (4)	281,546	265,869
Total investments in real estate properties	13,141,508	12,879,641
Less accumulated depreciation	1,656,781	1,595,678
Net investments in properties	\$11,484,727	\$11,283,963

(1) At March 31, 2011 and December 31, 2010, we had 983 and 985 industrial properties consisting of 167.6 million square feet and

168.5 million square feet, respectively.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(Unaudited)

- (2) Properties under development consisted of 16 properties aggregating 5.7 million square feet at March 31, 2011 and 14 properties aggregating 4.9 million square feet at December 31, 2010. Our total expected investment upon completion of the properties under development at March 31, 2011 was \$659.3 million, including land, development and leasing costs.
- (3) Land consisted of 8,909 acres and 8,990 acres at March 31, 2011 and December 31, 2010, respectively, and includes land parcels that we may develop or sell depending on market conditions and other factors.
- (4) Included in other investments are: (i) land subject to ground leases; (ii) parking lots; (iii) our corporate office buildings, which we occupy, and one office building available for lease; (iv) certain infrastructure costs related to projects we are developing on behalf of others; (v) costs incurred related to future development projects, including purchase options on land; and (vi) earnest money deposits associated with potential acquisitions.

At March 31, 2011, excluding our assets held for sale, we owned real estate assets in North America (Canada, Mexico and the United States), Europe (Austria, Belgium, the Czech Republic, France, Germany, Hungary, Italy, the Netherlands, Poland, Romania, Slovakia, Spain, Sweden and the United Kingdom) and Asia (Japan).

During the three months ended March 31, 2011, we recognized *Net Gains on Dispositions of Real Estate Properties* in continuing operations of \$3.7 million, which related to the sale of one operating property (0.3 million square feet) to ProLogis European Properties Fund II and adjustments to previous dispositions (\$3.1 million gain and cash proceeds of \$17.2 million) and the sale of 60 acres of land to third parties (\$0.6 million gain and cash proceeds of \$9.1 million).

When we contribute to a property fund or joint venture in which we have an ownership interest, we do not recognize a portion of the gain realized. If a loss is realized it is recognized when known. The amount of gain not recognized, based on our ownership interest in the entity acquiring the property, is deferred by recognizing a reduction to our investment in the applicable unconsolidated investee. Due to our continuing involvement through our ownership in the unconsolidated investee, these dispositions are not included in discontinued operations. See Note 5 for further discussion of properties we sold to third parties that are reported in discontinued operations.

During the first quarter of 2011, we recognized a \$6.9 million charge for estimated repairs related primarily to one of our buildings in Japan that was damaged from the earthquake and related tsunami in March 2011, which is included in *Other Expense, Net* on the Consolidated Statement of Operations.

3. Unconsolidated Investees

Summary of Investments

Our investments in and advances to unconsolidated investees, which we account for under the equity method, are summarized by type of investee as follows (in thousands):

	March 31, 2011	December 31, 2010
Property funds	\$1,950,313	\$ 1,890,016
Other investees	134,383	134,645
Totals	\$2,084,696	\$ 2,024,661

Property Funds

We have investments in several property funds that own portfolios of operating industrial properties. Many of these properties were originally developed by us and contributed to these property funds, although certain of the property funds have also acquired properties from third parties. We earn fees for acting as manager of the property funds and the properties they own. We may earn additional fees by providing other services including, but not limited to, leasing, construction, development and financing. We may also earn incentive performance returns based on the investors' returns over a specified period.

Summarized information regarding our investments in the property funds is as follows (in thousands):

	Three Months Ended March 31,	
	2011	2010
Earnings (loss) from unconsolidated property funds:		
North America	\$ 2,622	\$ (2,813)
Europe	9,092	8,529
Asia	209	178
Total earnings from unconsolidated property funds, net	\$ 11,923	\$ 5,894

Fees paid to ProLogis:

Property management and other fees and incentives:

North America
Europe

\$ 12,541
13,325

\$ 14,376
12,895

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(Unaudited)

	Three Months Ended March 31,	
	2011	2010
Asia	193	189
Total property management and other fees and incentives	26,059	27,460
Development management and other income — Europe	1,901	—
Total fees paid to ProLogis	\$ 27,960	\$ 27,460

We also earned property management fees from other investees and other entities of \$3.1 million and \$1.2 million during the three months ended March 31, 2011 and 2010, respectively.

Information about our investments in the property funds is as follows (dollars in thousands):

Property Fund	Ownership Percentage		Investment in and Advances to	
	March 31, 2011	December 31, 2010	March 31, 2011	December 31, 2010
ProLogis California	50.0%	50.0%	\$ 89,577	\$ 91,088
ProLogis North American Properties Fund I	41.3%	41.3%	40,238	40,572
ProLogis North American Properties Fund XI	20.0%	20.0%	30,248	30,274
ProLogis North American Industrial Fund	23.1%	23.1%	231,498	234,172
ProLogis North American Industrial Fund II	37.0%	37.0%	350,463	354,407
ProLogis North American Industrial Fund III	20.0%	20.0%	130,915	132,282
ProLogis Mexico Industrial Fund	20.0%	20.0%	52,804	53,574
ProLogis European Properties (“PEPR”) (1)	33.1%	33.1%	533,718	496,946
ProLogis European Properties Fund II (“PEPF II”)	29.7%	29.7%	473,471	439,985
ProLogis Korea Fund	20.0%	20.0%	17,381	16,716
Totals			\$ 1,950,313	\$ 1,890,016

(1) Subsequent to March 31, 2011, we increased our ownership percentage in PEPR and launched a mandatory tender offer. See Note 13 for more information.

To the extent an unconsolidated investee acquires properties from a third party or requires cash to retire debt or has other cash needs, we may agree to contribute our proportionate share of the equity component in cash to the unconsolidated investee.

Summarized financial information of the property funds (for the entire entity, not our proportionate share) and our investment in such funds is presented below (dollars in millions):

2011	North America	Europe	Asia	Total
For the three months ended March 31, 2011:				
Revenues	\$ 173.3	\$ 190.4	\$ 3.0	\$ 366.7
Net earnings (loss)	\$ (14.5)	\$ 20.5	\$ 1.1	\$ 7.1
As of March 31, 2011:				
Total assets	\$8,037.7	\$8,736.4	\$ 157.6	\$16,931.7
Amounts due to (from) us (1)	\$ 115.3	\$ (26.2)	\$ 0.2	\$ 89.3
Third party debt (2)	\$4,193.2	\$3,719.1	\$ 50.9	\$ 7,963.2
Total liabilities	\$4,499.0	\$4,394.6	\$ 54.7	\$ 8,948.3
Noncontrolling interest	\$ —	\$ 6.3	\$ —	\$ 6.3
Fund partners’ equity	\$3,538.7	\$4,335.5	\$ 102.9	\$ 7,977.1
Our weighted average ownership (3)	28.5%	31.3%	20.0%	29.8%
Our investment balance (4)	\$ 925.7	\$1,007.2	\$ 17.4	\$ 1,950.3
Deferred gains, net of amortization (5)	\$ 233.4	\$ 298.5	\$ —	\$ 531.9

2010	North America	Europe	Asia	Total
For the three months ended March 31, 2010:				
Revenues	\$ 201.9	\$ 186.7	\$ 2.8	\$ 391.4
Net earnings (loss) (6)	\$ (24.0)	\$ 16.5	\$ 0.9	\$ (6.6)
As of December 31, 2010:				
Total assets	\$8,082.2	\$8,176.7	\$ 127.3	\$16,386.2



PROLOGIS

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(Unaudited)

2010	North America	Europe	Asia	Total
Amounts due to (from) us (1)	\$ 117.3	\$ (5.9)	\$ 0.2	\$ 111.6
Third party debt (2)	\$4,196.2	\$3,476.8	\$ 49.2	\$7,722.2
Total liabilities	\$4,529.8	\$4,131.7	\$ 52.9	\$8,714.4
Noncontrolling interest	\$ —	\$ 5.9	\$ —	\$ 5.9
Fund partners' equity	\$3,552.4	\$4,039.1	\$ 74.4	\$7,665.9
Our weighted average ownership (3)	28.5%	31.3%	20.0%	29.8%
Our investment balance (4)	\$ 936.4	\$ 936.9	\$ 16.7	\$1,890.0
Deferred gains, net of amortization (5)	\$ 235.1	\$ 297.1	\$ —	\$ 532.2

- (1) As of March 31, 2011 and December 31, 2010, we had notes receivable aggregating \$21.4 million outstanding from ProLogis North American Industrial Fund III for both periods. During 2010, we purchased an \$81.0 million loan to ProLogis North American Industrial Fund II ("ProLogis NAIF II") from the lender, which is included in *Notes Receivable Backed by Real Estate*; the note balance was reduced by \$2.7 million during the first quarter of 2011. The remaining amounts represent current balances from services provided by us to the property funds.
- (2) As of March 31, 2011 and December 31, 2010, we had not guaranteed any of the third party debt of the property funds. We have pledged direct owned properties, with an undepreciated cost of \$273.7 million, to serve as additional collateral for the secured mortgage loan of ProLogis North American Industrial Fund II payable to an affiliate of our fund partner.
- (3) Represents our weighted average ownership interest in all property funds based on each entity's contribution to total assets, before depreciation, net of other liabilities.
- (4) The difference between our ownership interest in the property fund's equity and our investment balance results principally from three types of transactions: (i) deferring a portion of the gains we recognize from a contribution of one of our properties to a property fund (see next footnote); (ii) recording additional costs associated with our investment in the property fund; and (iii) advances to the property fund.
- (5) This amount is recorded as a reduction to our investment and represents the gains that were deferred when we contributed a property to a property fund due to our continuing ownership in the property.
- (6) In 2010, there were net losses of \$5.2 million associated with interest rate contracts that no longer met the requirements for hedge accounting and, therefore, the change in fair value of these contracts was recognized within earnings, along with the gain or loss upon settlement. All derivatives were settled in 2010, therefore, there is no impact in 2011.

Other unconsolidated investees

During the three months ended March 31, 2011, we had investments in entities that developed and/or owned industrial properties and performed land development activity. During the first quarter of 2010, we also had investments in entities that owned non-core properties, which were disposed of later in 2010 and in the first quarter of 2011. The amounts that we recognized as our proportionate share of the earnings from our investments in these entities are summarized as follows (in thousands):

	Three Months Ended March 31,	
	2011	2010
North America	\$ 73	\$ 1,542
Europe	730	503
Asia	915	34
Total earnings from other unconsolidated investees, net	\$ 1,718	\$ 2,079

Our investments in and advances to these entities are as follows (in thousands):

	March 31, 2011	December 31, 2010
North America	\$ 17,823	\$ 17,508
Europe	50,113	49,857
Asia	66,447	67,280
Total investments in and advances to unconsolidated investees	\$134,383	\$ 134,645

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(Unaudited)

4. Notes Receivable Backed by Real Estate

As of March 31, 2011 and December 31, 2010, the balance in notes receivable backed by real estate was \$358.3 million and \$302.1 million, respectively. The activity on these notes receivable for the three months ended March 31, 2011 is as follows (in thousands):

	\$188 million Preferred Equity Interest	\$55 million Preferred Equity Interest (1)	ProLogis NAIF II (2)	Other Notes Receivable
Balance as of December 31, 2010	\$ 189,550	\$ —	\$ 81,540	\$ 31,054
Addition of notes receivable balance	—	55,000	—	—
Payment received on principal note balance	—	—	(2,676)	—
Accrued interest, net of interest payments received	1,695	316	—	—
Impact of changes in foreign exchange rates	—	—	—	1,844
Balance as of March 31, 2011	\$ 191,245	\$ 55,316	\$ 78,864	\$ 32,898

- (1) In the first quarter of 2011, we completed the sale of a portfolio of U.S. retail, mixed-use and other non-core assets to a third party. As part of the transaction, we invested approximately \$55 million in a preferred equity interest in a subsidiary of the buyer. Based on the terms of this instrument, the preferred equity interest meets the definition of an investment in a debt security from an accounting perspective. We earn a preferred return at an annual rate of 7% for the first three years, 8% for the fourth year and 10% for the fifth year. Partial or full redemption can occur at any time at the buyer's discretion or after the five year anniversary at our discretion.
- (2) During the first quarter of 2011, one of the properties securing this note was sold and the proceeds were used to pay down the balance on the note. As of March 31, 2011 this note is secured by 12 properties.

5. Assets Held for Sale and Discontinued Operations

Held for Sale

During the first quarter of 2011, we sold a portfolio of non-core assets for net proceeds of \$357.3 million that were included in *Assets Held for Sale* at December 31, 2010 (\$296.7 million of the proceeds related to assets that are included in *Discontinued Operations*). As of March 31, 2011, we have eight land parcels and five operating properties that met the criteria as held for sale. The amounts included in *Assets Held for Sale* as of March 31, 2011 primarily include real estate balances of certain non-core assets, which were part of a definitive agreement signed in December 2010 that are expected to close in the second quarter of 2011.

Discontinued Operations

During the three months ended March 31, 2011, we disposed of land subject to ground leases and 33 non-development properties aggregating 2.2 million square feet to third parties, most of which was included in *Assets Held for Sale* at December 31, 2010. During all of 2010, we disposed of land subject to ground leases and 205 properties aggregating 25.4 million square feet to third parties, two of which were development properties.

The operations of the properties held for sale or disposed of to third parties and the aggregate net gains recognized upon their disposition are presented as *Discontinued Operations* in our Consolidated Statements of Operations for all periods presented. Interest expense is included in discontinued operations only if it is directly attributable to these properties.

Discontinued operations are summarized as follows (in thousands):

	Three Months Ended March 31,	
	2011	2010
Rental income	\$ 10,061	\$ 43,373
Rental expenses	(3,345)	(11,622)
Depreciation and amortization	(428)	(11,149)
Income attributable to disposed properties	6,288	20,602
Net gains recognized on dispositions of properties and other real estate investments	3,876	8,148
Income tax on dispositions	(1,916)	—
Total discontinued operations	\$ 8,248	\$ 28,750

The following information relates to properties disposed of during the periods presented and recorded as discontinued operations, including adjustments to previous dispositions for actual versus estimated selling costs (dollars in thousands):

	Three Months Ended March 31,	
	2011	2010
Number of properties	33	8

Net proceeds from dispositions	\$331,153	\$ 13,688
Net gains from dispositions	\$ 3,876	\$ 8,148

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(Unaudited)

6. Debt

Our debt consisted of the following (dollars in thousands):

	March 31, 2011		December 31, 2010	
	Weighted Average Interest Rate	Amount Outstanding	Weighted Average Interest Rate	Amount Outstanding
Credit facilities (“Global Line”)	3.58%	\$ 273,520	3.53%	\$ 520,141
Senior notes	6.61%	3,194,083	6.63%	3,195,724
Convertible senior notes (1)	4.90%	1,529,843	4.90%	1,521,568
Secured mortgage debt	5.18%	1,398,744	5.67%	1,249,729
Assessment bonds	6.31%	18,844	6.48%	18,867
Totals	5.76%	\$6,415,034	5.79%	\$6,506,029

- (1) The interest rates presented represent the effective interest rates (including amortization of the non-cash discount related to these notes). The weighted average coupon interest rate was 2.6% as of March 31, 2011 and December 31, 2010.

As of March 31, 2011, we were in compliance with all of our debt covenants, under our Global Line and Indenture, dated as of March 1, 1995, between Prologis and U.S. Bank National Association, as trustee (as successor in interest to State Street Bank and Trust Company) (as amended, supplemented or otherwise modified to the date hereof, the “Indenture”).

During the three months ended March 31, 2010, in connection with our announced initiatives to stagger and extend our debt maturities and reduce debt, we repurchased certain senior and convertible senior notes outstanding with maturities in 2012 and 2013 (we did not repurchase any debt in 2011). We utilized proceeds from borrowings under the Global Line to repurchase the senior notes. In addition, in 2010 we repaid certain secured mortgage debt in connection with the sale of a property in Japan. The activity is summarized as follows (in thousands):

	Three Months Ended March 31, 2010
Convertible Senior Notes (1):	
Original principal amount	\$ 490,039
Cash purchase price	\$ 465,094
Senior Notes:	
Original principal amount	\$ 422,476
Cash purchase price	\$ 449,382
Secured Mortgage Debt:	
Original principal amount	\$ 45,140
Cash repayment price	\$ 46,659
Total:	
Original principal amount	\$ 957,655
Cash purchase / repayment price	\$ 961,135
Loss on early extinguishment of debt (2)	\$ (47,633)

- (1) Although the cash purchase price is less than the principal amount outstanding, the repurchase of these notes resulted in a non-cash loss due to the reversal of the non-cash discount associated with the notes repurchased.
- (2) Represents the difference between the recorded debt (including unamortized related debt issuance costs, premiums and discounts) and the consideration we paid to retire the debt, which may include prepayment penalties and costs.

Global Line

Information related to our Global Line as of March 31, 2011 is as follows (dollars in millions):

Aggregate lender — commitments	\$1,627.5
Less:	
Borrowings outstanding	273.5
Outstanding letters of credit	85.3
Current availability	\$1,268.7

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(Unaudited)

We may draw funds from a syndicate of banks in U.S. dollars, euros, Japanese yen, and British pound sterling. Based on our public debt ratings and a pricing grid, interest on the borrowings under the Global Line accrues at a variable rate (3.58% per annum at March 31, 2011 based on a weighted average using local currency rates) and is based upon the interbank offered rate in each respective jurisdiction in which the borrowings are outstanding. The facility matures on August 12, 2012.

Secured Mortgage Debt

TMK bonds are a financing vehicle in Japan for special purpose companies known as TMKs. In 2011, we issued a ¥13.0 billion (\$161.3 million) TMK bond on March 17, 2011 at 1.34% due March 2018 on one property with an undepreciated cost of \$253.8 million at March 31, 2011.

Long-Term Debt Maturities

Principal payments due on our debt, excluding the Global Line, for the remainder of 2011 and for each of the years in the five-year period ending December 31, 2016 and thereafter are as follows (in thousands):

2011 (1)	\$ 172,333
2012 (2)	800,233
2013 (2) (3)	659,957
2014	659,160
2015	801,616
2016	566,156
Thereafter	<u>2,523,973</u>
Total principal due	6,183,428
Less: discount, net	<u>41,914</u>
Net carrying balance	<u>\$6,141,514</u>

- (1) The majority of this balance relates to our euro notes, which were repaid in April 2011 with borrowings under our Global Line.
- (2) The maturities in 2012 and 2013 include \$593.0 million and \$527.9 million, respectively, representing the aggregate principal amounts of the convertible senior notes issued in 2007 and 2008, based on the year in which the holders first have the right to require us to repurchase their notes for cash.
- (3) The convertible notes issued in November 2007 are included as 2013 maturities since the holders have the right to require us to repurchase their notes for cash in January 2013. The holders of these notes also have the option to convert their notes in November 2012, which we may settle in cash or common shares, at our option.

7. Long-Term Compensation

Our long-term incentive plans provide for grants of share options, stock appreciation rights, full value awards and cash incentive awards to employees and other persons, including non-management members of our Board of Trustees. The full value awards outstanding at March 31, 2011 include restricted share units ("RSUs") and performance share awards ("PSAs").

Summary of Activity

The activity for the three months ended March 31, 2011, with respect to our share options, is as follows:

	<u>Options Outstanding</u>		<u>Options Exercisable</u>
	<u>Number of Options</u>	<u>Weighted Average Exercise Price</u>	
Balance at December 31, 2010	3,222,508	\$ 29.86	
Settled	(278,399)	31.98	
Forfeited	(104,435)	48.34	
Balance at March 31, 2011	<u>2,839,674</u>	<u>\$ 28.97</u>	<u>2,365,352</u>

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(Unaudited)

The activity for the three months ended March 31, 2011, with respect to our full value awards, is as follows:

	Number of Shares	Weighted Average Original Value	Number of Shares Vested
Balance at December 31, 2010	4,185,341		
Granted	1,788,385		
Distributed	(645,125)		
Settled	(333,900)		
Forfeited	(226,970)		
Balance at March 31, 2011	4,767,731	\$ 12.61	196,988

In 2011, we granted 1,159,968 RSUs and 628,417 target PSAs. The PSAs were granted to certain employees of the company, vest over three years and may be earned based on the attainment of certain individual and company goals for 2011. The ultimate number of PSAs that may be earned and issued to each employee can be between from 0 — 200% of their target award.

8. Earnings Per Common Share

We determine basic earnings per share based on the weighted average number of common shares outstanding during the period. We compute diluted earnings per share based on the weighted average number of common shares outstanding combined with the incremental weighted average effect from all outstanding potentially dilutive instruments.

The following table sets forth the computation of our basic and diluted earnings per share (in thousands, except per share amounts):

	Three Months Ended March 31,	
	2011 (1)	2010 (1)
Net loss attributable to common shares	<u>\$ (46,616)</u>	<u>\$ (91,129)</u>
Weighted average common shares outstanding — Basic and Diluted (2)(3)	<u>570,559</u>	<u>474,991</u>
Net loss per share attributable to common shares — Basic	<u>\$ (0.08)</u>	<u>\$ (0.19)</u>
Net loss per share attributable to common shares — Diluted	<u>\$ (0.08)</u>	<u>\$ (0.19)</u>

- (1) In periods with a net loss, the inclusion of any incremental shares is anti-dilutive, and therefore, both basic and diluted shares are the same.
- (2) Total weighted average potentially dilutive share awards outstanding (in thousands) were 7,744 and 11,042 for the three months ended March 31, 2011 and 2010, respectively.
- (3) The impact of our convertible notes was anti-dilutive for all periods.

9. Financial Instruments

Derivative Financial Instruments

In the normal course of business, our operations are exposed to global market risks, including the effect of changes in foreign currency exchange rates and interest rates. To manage these risks, we may enter into various derivative contracts. We may use foreign currency contracts, including forwards and options, to manage foreign currency exposure. We may use interest rate swaps to manage the effect of interest rate fluctuations. We do not use derivative financial instruments for trading purposes. The majority of our derivative financial instruments are customized derivative transactions and are not exchange-traded. Management reviews our hedging program, derivative positions, and overall risk management strategy on a regular basis. We only enter into transactions that we believe will be effective at offsetting the underlying risk.

Our use of derivatives does involve the risk that counterparties may default on a derivative contract. We establish exposure limits for each counterparty to minimize this risk and provide counterparty diversification. Substantially all of our derivative exposures are with counterparties that have long-term credit ratings of single-A or better. We enter into master agreements with counterparties that generally allow for netting of certain exposures; therefore, the actual loss we would recognize if all counterparties failed to perform as contracted would be significantly lower. To mitigate pre-settlement risk, minimum credit standards become more stringent as the duration of the derivative financial instrument increases. To minimize the concentration of credit risk, we enter into derivative transactions with a portfolio of financial institutions. Based on these factors, we consider the risk of counterparty default to be minimal.

All derivatives are recognized at fair value in our Consolidated Balance Sheets within the line items *Other Assets* or *Accounts Payable and Accrued Expenses*, as applicable. We do not net our derivative position by counterparty for purposes of balance sheet presentation and disclosure. The accounting for gains and losses that result from changes in the fair values of derivative instruments depends on whether the

derivatives are designated as, and qualify as, hedging instruments. Derivatives can be designated as fair value hedges, cash flow hedges or hedges of net investments in foreign operations.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(Unaudited)

Changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recorded in *Accumulated Other Comprehensive Income (Loss)* in our Consolidated Balance Sheets. We reclassify changes in the fair value of derivatives into the applicable line item in our Consolidated Statements of Operations in which the hedged items are recorded in the same period that the underlying hedged items affect earnings. Due to the high degree of effectiveness between the hedging instruments and the underlying exposures hedged, fluctuations in the value of the derivative instruments will generally be offset by changes in the fair values or cash flows of the underlying exposures being hedged. The changes in fair values of derivatives that were not designated and/or did not qualify as hedging instruments are immediately recognized in earnings.

For derivatives that will be accounted for as hedging instruments in accordance with the accounting standards, we formally designate and document, at inception, the financial instrument as a hedge of a specific underlying exposure, the risk management objective and the strategy for undertaking the hedge transaction. In addition, we formally assess both at inception and at least quarterly thereafter, whether the derivatives used in hedging transactions are effective at offsetting changes in either the fair values or cash flows of the related underlying exposures. Any ineffective portion of a derivative financial instrument's change in fair value is immediately recognized in earnings. Derivatives not designated as hedges are not speculative and are used to manage our exposure to foreign currency fluctuations but do not meet the strict hedge accounting requirements.

Our interest rate risk management strategy is to limit the impact of future interest rate changes on earnings and cash flows. To achieve this objective, we primarily borrow on a fixed rate basis for longer-term debt issuances. The maximum length of time that we hedge our exposure to future cash flows is typically less than 10 years. We use cash flow hedges to minimize the variability in cash flows of assets or liabilities or forecasted transactions caused by fluctuations in interest rates. We typically designate our interest rate swap agreements as cash flow hedges as these derivative instruments may be used to manage the interest rate risk on potential future debt issuances or to fix the interest rate on a variable rate debt issuance. The effective portion of the gain or loss on the derivative is reported as a component of *Accumulated Other Comprehensive Income (Loss)* in our Consolidated Balance Sheets, and reclassified to *Interest Expense* in the Consolidated Statements of Operations over the corresponding period of the hedged item. Losses on the derivative representing hedge ineffectiveness are recognized in *Interest Expense* at the time the ineffectiveness occurred.

We have entered into interest rate swap contracts with a combined notional amount of \$268.1 million to fix the variable rate on certain TMK bonds. We designated these contracts as cash flow hedges and they qualify for hedge accounting treatment. At March 31, 2011, we had \$1.0 million accrued in *Accounts Payable and Accrued Expenses* in our Consolidated Balance Sheets relating to these unsettled derivative contracts.

There was no ineffectiveness recorded during the three months ended March 31, 2011 and 2010. The amount reclassified to interest expense for the three months ended March 31, 2011 and 2010 is not considered material.

The following table summarizes the activity in our derivative instruments (in millions) for the three months ended March 31:

	2011 Interest Rate Swaps	2010 Interest Rate Swaps
Notional amounts at January 1	\$ 268.1	\$ 157.7
Matured or expired contracts	—	(44.6)
Notional amounts at March 31	\$ 268.1	\$ 113.1

Fair Value of Financial Instruments

We have estimated the fair value of our financial instruments using available market information and valuation methodologies we believe to be appropriate for these purposes. Considerable judgment and a high degree of subjectivity are involved in developing these estimates and, accordingly, they are not necessarily indicative of amounts that we would realize upon disposition.

The fair value hierarchy consists of three broad levels, which are described below:

- Level 1 — Quoted prices in active markets for identical assets or liabilities that the entity has the ability to access.
- Level 2 — Observable inputs, other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

At March 31, 2011 and December 31, 2010, the carrying amounts of certain of our financial instruments, including cash and cash equivalents, accounts and notes receivable and accounts payable and accrued expenses were representative of their fair values due to the short-term nature of these instruments and the recent acquisition of these items.

At March 31, 2011 and December 31, 2010, the fair value of our senior notes and convertible senior notes, has been estimated based upon quoted market prices for the same (Level 1) or similar (Level 2) issues when current quoted market prices are available, the fair value of our

Global Line has been estimated by discounting the future cash flows using rates and borrowing spreads currently available to us (Level 3), and the fair value of our secured mortgage debt and assessment bonds that do not have current quoted market prices available has been estimated by discounting the future cash flows using rates currently available to us for debt with similar terms and maturities (Level 3). The fair value of our derivative

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
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financial instruments is determined through widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative (Level 2). The differences in the fair value of our debt from the carrying value in the table below are the result of differences in interest rates and/or borrowing spreads that were available to us at March 31, 2011 and December 31, 2010, as compared with those in effect when the debt was issued or acquired. The senior notes and many of the issues of secured mortgage debt contain pre-payment penalties or yield maintenance provisions that could make the cost of refinancing the debt at lower rates exceed the benefit that would be derived from doing so.

The following table reflects the carrying amounts and estimated fair values of our debt (in thousands):

	March 31, 2011		December 31, 2010	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Global Line	\$ 273,520	\$ 278,170	\$ 520,141	\$ 526,684
Senior notes	3,194,083	3,492,879	3,195,724	3,403,353
Convertible senior notes	1,529,843	1,658,691	1,521,568	1,591,976
Secured mortgage debt	1,398,744	1,525,912	1,249,729	1,320,084
Assessment bonds	18,844	18,098	18,867	17,995
Total debt	\$ 6,415,034	\$ 6,973,750	\$ 6,506,029	\$ 6,860,092

10. Business Segments

Our business strategy currently includes two operating segments, as follows:

- **Direct Owned** — representing the direct long-term ownership of industrial operating properties. Each operating property is considered to be an individual operating segment having similar economic characteristics that are combined within the reportable segment based upon geographic location. Also included in this segment is the development of properties for continued direct ownership, including land held for development and properties currently under development and land we own and lease to customers under ground leases. We own real estate in North America (Canada, Mexico and the United States), Europe (Austria, Belgium, the Czech Republic, France, Germany, Hungary, Italy, the Netherlands, Poland, Romania, Slovakia, Spain, Sweden and the United Kingdom) and Asia (Japan).
- **Investment Management** — representing the long-term investment management of property funds and industrial joint ventures and the properties they own. We recognize our proportionate share of the earnings or losses from our investments in unconsolidated property funds and certain joint ventures operating in North America, Europe and Asia that are accounted for under the equity method. In addition, we recognize fees and incentives earned for services performed on behalf of the unconsolidated investees and certain third parties and dividends and interest income earned on investments in preferred stock or debt securities in our unconsolidated investees, if any.

We report the costs associated with our investment management segment for all periods presented in the line item *Investment Management Expenses* in our Consolidated Statements of Operations. These costs include the direct expenses associated with the asset management of the property funds provided by individuals who are assigned to our investment management segment. In addition, in order to achieve efficiencies and economies of scale, all of our property management functions are provided by a team of professionals who are assigned to our direct owned segment. These individuals perform the property-level management of the properties we own and the properties we manage that are owned by the unconsolidated investees. We allocate the costs of our property management function to the properties we own (reported in *Rental Expenses*) and the properties owned by the unconsolidated investees (included in *Investment Management Expenses*), by using the square feet owned at the beginning of the period by the respective portfolios.

Each investment in a property fund or joint venture is considered to be an individual operating segment having similar economic characteristics that are combined within the reportable segment based upon geographic location. Our operations in the investment management segment are in North America (Canada, Mexico and the United States), Europe (Belgium, the Czech Republic, France, Germany, Hungary, Italy, the Netherlands, Poland, Slovakia, Spain, Sweden and the United Kingdom) and Asia (Japan and South Korea).

We present the operations and net gains associated with properties sold to third parties or classified as held for sale as discontinued operations, which results in the restatement of prior year operating results to exclude the items presented as discontinued operations.

Reconciliations are presented below for: (i) each reportable business segment's revenue from external customers to our *Total Revenues*; (ii) each reportable business segment's net operating income from external customers to our *Loss before Income Taxes*; and (iii) each reportable business segment's assets to our *Total Assets*. Our chief operating decision makers rely primarily on net operating income and similar measures to make decisions about allocating resources and assessing segment performance. The applicable components of our *Revenues*, *Loss before Income Taxes* and *Total Assets* are allocated to each reportable business segment's revenues, net operating income and assets. Items that are not directly assignable to a segment, such as certain corporate income and expenses, are reflected as reconciling items. The following reconciliations are presented in thousands:

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(Unaudited)

	Three Months Ended	
	March 31,	
	2011	2010
Revenues:		
Direct owned (1):		
North America	\$ 156,732	\$ 151,091
Europe	27,570	18,915
Asia	23,427	18,615
Total direct owned segment	<u>207,729</u>	<u>188,621</u>
Investment management (2):		
North America	18,062	12,684
Europe	24,912	21,425
Asia	1,485	412
Total investment management segment	<u>44,459</u>	<u>34,521</u>
Total segment revenue	252,188	223,142
Reconciling item (3)	(13,388)	(5,859)
Total revenues	\$ 238,800	\$ 217,283
Net operating income:		
Direct owned (4):		
North America	\$ 107,085	\$ 107,046
Europe	15,630	7,828
Asia	16,988	13,216
Total direct owned segment	<u>139,703</u>	<u>128,090</u>
Investment management (2)(5):		
North America	11,304	6,091
Europe	21,391	17,842
Asia	1,212	269
Total investment management segment	<u>33,907</u>	<u>24,202</u>
Total segment net operating income	173,610	152,292
Reconciling items:		
General and administrative expenses	(39,183)	(42,006)
Merger integration expenses and reduction in workforce	(5,988)	—
Depreciation and amortization expense	(82,693)	(75,166)
Earnings from other unconsolidated investees, net	253	2,114
Interest income	4,436	310
Interest expense	(90,562)	(109,979)
Other expense, net	(7,015)	(482)
Net gains on dispositions of investments in real estate	3,725	11,807
Foreign currency exchange gains, net	1,374	3,688
Loss on early extinguishment of debt, net	—	(47,633)
Total reconciling items	<u>(215,653)</u>	<u>(257,347)</u>
Loss before income taxes	\$ (42,043)	\$ (105,055)

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(Unaudited)

	March 31, 2011	December 31, 2010
Assets:		
Direct owned:		
North America	\$ 7,371,628	\$ 7,358,374
Europe	2,842,808	2,619,455
Asia	1,953,817	1,889,879
Total direct owned segment	<u>12,168,253</u>	<u>11,867,708</u>
Investment management:		
North America	1,022,278	1,035,548
Europe	1,113,398	1,038,061
Asia	83,828	84,000
Total investment management segment	<u>2,219,504</u>	<u>2,157,609</u>
Total segment assets	<u>14,387,757</u>	<u>14,025,317</u>
Reconciling items:		
Investments in and advances to other unconsolidated investees	4,183	6,987
Notes receivable backed by real estate	246,561	189,550
Assets held for sale	215,714	574,791
Cash and cash equivalents	24,744	37,634
Accounts receivable	575	4,081
Other assets	56,161	64,307
Total reconciling items	<u>547,938</u>	<u>877,350</u>
Total assets	\$14,935,695	\$14,902,667

- (1) Includes rental income of our industrial properties and land subject to ground leases, as well as development management and other income, other than development fees earned for services provided to our unconsolidated investees, which are included in the investment management segment.
- (2) Includes investment management fees, development fees and our share of the earnings or losses recognized under the equity method from our investments in unconsolidated property funds and certain industrial joint ventures, along with dividends and interest earned on investments in preferred stock or debt securities of these unconsolidated investees. See Note 3 for more information on our unconsolidated investees.
- (3) Amount represents the earnings or losses recognized under the equity method from unconsolidated investees, which we reflect in revenues of the investment management segment but are not presented as a component of *Revenues* in our Consolidated Statements of Operations.
- (4) Includes rental income less rental expenses of our industrial properties and land subject to ground leases, as well as development management and other income less related expenses.
- (5) Also includes the direct costs we incur to manage the unconsolidated investees and certain third parties and the properties they own that are presented as *Investment Management Expenses* in our Consolidated Statements of Operations.

11. Supplemental Cash Flow Information

During the three months ended March 31, 2011 and 2010, we capitalized portions of the total cost of our share-based compensation awards of \$1.4 million and \$1.3 million, respectively, to the investment basis of our real estate or other assets.

In February 2010, we received \$4.6 million of ownership interests in ProLogis North American Industrial Fund as a portion of our proceeds from the contribution of a property to this property fund.

The amount of interest paid in cash, net of amounts capitalized, for the three months ended March 31, 2011 and 2010 was \$68.2 million and \$43.1 million, respectively.

During the three months ended March 31, 2011 and 2010, cash paid for income taxes, net of refunds, was \$5.9 million and \$19.9 million, respectively.

12. Commitments and Contingencies

From time to time, we and our unconsolidated investees are party to a variety of legal proceedings arising in the ordinary course of business. We believe that, with respect to any such matters that we are currently a party to, the ultimate disposition of any such matters will not result in a material adverse effect on our business, financial position or results of operations.

Following the announcement of the merger agreement, several lawsuits were filed. Three actions were filed in the District Court for the City and County of Denver, Colorado. These cases have been consolidated, and on or about April 1, 2011, plaintiffs filed a consolidated class action

PROLOGIS

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
(Unaudited)

complaint against ProLogis, the members of our Board of Trustees (the “Board”), AMB, New Pumpkin Inc. (“New Pumpkin”), Upper Pumpkin LLC (“Upper Pumpkin”), Pumpkin LLC (“Pumpkin”) and AMB LP. The complaint alleges that the Board breached their fiduciary duties in connection with entering into the merger agreement and that we, AMB, New Pumpkin, Upper Pumpkin, Pumpkin and AMB LP aided and abetted the breaches of those fiduciary duties. The complaint further alleges that the registration statement that was filed along with the joint proxy statement/prospectus contained material omissions and misstatements. The plaintiffs seek, among other relief, an order to (i) enjoin the defendants from consummating the merger unless and until we adopt and implement a procedure or process reasonably designed to enter into a merger agreement providing the best possible value for our shareholders; (ii) direct the defendants to exercise their fiduciary duties to obtain a transaction that is in the best interests of our shareholders and to refrain from entering into any transaction until the process for the sale or merger of ProLogis is completed and the highest possible value obtained; (iii) rescind the merger agreement, to the extent already implemented; and (iv) award plaintiffs’ costs and disbursements of the action. Defendants have moved to stay the Colorado action in favor of the Maryland action described below. Plaintiffs have moved for expedited discovery, and the defendants have opposed that motion.

Two actions were filed in the Circuit Court of Maryland for Baltimore City. The actions have been consolidated, and the plaintiffs filed a consolidated class action and derivative complaint on or about March 28, 2011. The Maryland consolidated complaint names the same defendants as the Colorado consolidated complaint. The complaint alleges that the members of the Board breached their fiduciary duties in connection with the merger and that AMB and AMB LP aided and abetted the breaches of those fiduciary duties. The complaint further alleges that the registration statement that was filed along with the joint proxy statement/prospectus is misleading and incomplete. The plaintiffs in this action seek, among other relief, an order to: (i) enjoin, preliminarily and permanently, the merger; (ii) rescind the merger in the event it is consummated or award rescissory damages; (iii) direct the defendants to account to plaintiffs and all other members of the class for all damages, profits and any special benefits defendants obtained as a result of their breaches of fiduciary duties; and (iv) award plaintiffs the costs of the action. Defendants have moved to dismiss the Maryland action for failure to state a claim and to stay all discovery pending a ruling on their motion to dismiss. Plaintiffs have moved for expedited discovery in advance of a preliminary injunction hearing.

On April 15, 2011, the parties to the Maryland action executed a memorandum of understanding that embodies their agreement in principle on the structure of a proposed settlement. The proposed settlement, which is subject to confirmatory discovery and court approval following notice to the class of all or our shareholders during the period from January 30, 2011 through the date of the consummation of the merger (which we refer to as the “Class”), would dismiss all causes of action asserted in the Maryland consolidated complaint and release all claims that members of the Class may have arising out of or relating in any manner to the merger, including all claims being asserted in the Colorado action. Pursuant to the terms of the proposed settlement, defendants agreed to make certain disclosures to shareholders in their joint proxy statement/prospectus. The parties reported to the Maryland court on April 18, 2011 that they had reached agreement on a proposed settlement and executed a memorandum of understanding. On April 27, 2011, the parties to the consolidated action in Colorado reached an agreement in principle on the structure of a proposed settlement. Under the proposed settlement, which is subject to confirmatory discovery and approval of the Maryland court following notice to the Class, defendants agreed to make additional disclosures in their joint proxy statement/prospectus.

The defendants believe that the claims asserted against them in these lawsuits are without merit and, absent court approval of the proposed settlement, intend to defend themselves vigorously against the claims.

13. Subsequent Events

Merger with AMB

On April 28, 2011, the SEC declared effective AMB’s registration statement on Form S-4 relating to our proposed merger with AMB (the “Merger”) effective. We have set June 1, 2011 as the date of the special meeting for our common shareholders to vote on the Merger. Subject to receipt of shareholder approval, approval by the stockholders of AMB and satisfaction or waiver of the other closing conditions, the anticipated effective date of the Merger is June 3, 2011.

In connection with and contingent upon consummation of the Merger, on May 3, 2011, AMB LP commenced offers to exchange all of our outstanding senior notes and convertible senior notes issued under the Indenture for corresponding series of notes to be issued by AMB LP and guaranteed by AMB. Following the Merger, we intend to revoke the classification of all indebtedness arising under the Indenture as designated senior debt under the Amended and Restated Security Agency Agreement dated as of October 6, 2005 among various creditors of ProLogis and Bank of America, N.A., as collateral agent (the “Security Agency Agreement”) and to cause the termination of the Security Agency Agreement. Although we intend to make such revocation promptly after satisfaction of the requirements for revocation set forth in Section 8(e) of the Security Agency Agreement, and to cause such termination concurrently therewith or shortly thereafter, we do not have any obligation to do so and may delay, or elect not to take, either of such actions.

Ownership in PEPR

In April 2011, we increased our ownership percentage in PEPR to approximately 39% and launched a mandatory tender offer to acquire any or all of the outstanding ordinary units and convertible preferred units we do not currently own in PEPR. In May 2011, we agreed to purchase additional ordinary and convertible preferred units in PEPR from two of PEPR’s institutional investors at a price of €6.20 per unit. After the purchases, our ownership percentage in PEPR will increase to approximately 60%. Concurrently, we increased the offer price for any and all ordinary units and convertible preferred units of PEPR that we do not currently own to €6.20 per unit in cash from our previous offer price of €6.10 per unit and extended the offer acceptance period to May 18, 2011. The consideration for the shares we purchased in April 2011 will be increased to match the new €6.20 per unit offer price. We have funded the April purchases on our Global Line and we expect to fund the purchase of these additional units and any units tendered (approximately €811 million or \$1.2 billion at May 2, 2011) by drawing on our Global

Line and with funds borrowed through a new €500 million (\$741.9 million at May 2, 2011) bridge loan obtained in April 2011. Depending on the results of the tender offer, the accounting for our investment in PEPR may change.

Report of Independent Registered Public Accounting Firm

The Board of Trustees and Shareholders
ProLogis:

We have reviewed the accompanying consolidated balance sheet of ProLogis and subsidiaries (the “Company”) as of March 31, 2011, the related consolidated statements of operations for the three-month periods ended March 31, 2011 and 2010, the related consolidated statement of equity for the three-month period ended March 31, 2011, the related consolidated statements of comprehensive income (loss) for the three-month periods ended March 31, 2011 and 2010, and the related consolidated statements of cash flows for the three-month periods ended March 31, 2011 and 2010. These consolidated financial statements are the responsibility of the Company’s management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of ProLogis and subsidiaries as of December 31, 2010, and the related consolidated statements of operations, comprehensive income (loss), equity, and cash flows for the year then ended (not presented herein); and in our report dated February 25, 2011, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2010, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

KPMG LLP

Denver, Colorado
May 9, 2011

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with our Consolidated Financial Statements and the related notes included in Item 1 of this report and our 2010 Annual Report on Form 10-K.

Certain statements contained in this discussion or elsewhere in this report may be deemed "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Words and phrases such as "expects", "anticipates", "intends", "plans", "believes", "seeks", "estimates", "designed to achieve", variations of such words and similar expressions are intended to identify such forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future — including statements relating to rent and occupancy growth, development activity and changes in sales or contribution volume or profitability on such sales and contributions, economic and market conditions in the geographic areas where we operate and the availability of capital in existing or new property funds — are forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained and therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Many of the factors that may affect outcomes and results are beyond our ability to control. For further discussion of these factors see Part II, "Item 1A. Risk Factors" in our most recent annual report on Form 10-K. All references to "we", "us" and "our" refer to ProLogis and our consolidated subsidiaries. Unless otherwise noted herein, all statements, particularly those in "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations," are not reflective of the impact of the proposed merger with AMB Property Corporation discussed herein.

Management's Overview

We are a self-administered and self-managed real estate investment trust ("REIT") that owns, operates and develops real estate properties, primarily industrial properties, in North America, Europe and Asia (directly and through our unconsolidated investees). Our business is primarily driven by requirements for modern, well-located inventory space in key global distribution locations. Our focus on our customers' needs has enabled us to become a leading global provider of industrial distribution properties.

Our current business strategy includes two operating segments: direct owned and investment management. Our direct owned segment represents the direct long-term ownership of industrial properties. Our investment management segment represents the long-term investment management of property funds, other unconsolidated investees and the properties they own.

We generate revenues; earnings; FFO, as defined at the end of Item 2; and cash flows through our segments primarily as follows:

- **Direct Owned Segment** — Our investment strategy in this segment focuses primarily on the ownership and leasing of industrial properties in key distribution markets. Also included in this segment are industrial properties that are currently under development, land available for development and/or disposition and land subject to ground leases.

We earn rent from our customers, including reimbursements of certain operating costs, generally under long-term operating leases. The revenue from this segment has increased in 2011 from 2010 due to the lease up and increased occupancy levels of our operating portfolio, primarily from our completed development properties, partially offset by a decrease in rental rates. We anticipate additional increases in occupied square feet to come from leases that have been signed, but where the space will not be occupied until future quarters. Our direct owned operating portfolio was 87.7% and 87.6% leased at March 31, 2011 and December 31, 2010, respectively, and 85.7% and 85.9% occupied at March 31, 2011 and December 31, 2010, respectively.

- **Investment Management Segment** — We recognize our proportionate share of the earnings or losses from our investments in unconsolidated property funds and certain joint ventures that are accounted for under the equity method. In addition, we recognize fees and incentives earned for services performed on behalf of these and other entities. We provide services to these entities, which may include property management, asset management, leasing, acquisition, financing and development services. We may also earn incentives from our property funds depending on the return provided to the fund partners over a specified period.

On January 30, 2011, we and three of our newly formed, wholly owned subsidiaries, entered into a definitive Agreement and Plan of Merger (the "Merger Agreement"), with AMB Property Corporation, a Maryland corporation ("AMB"), and AMB Property, L.P., a Delaware limited partnership ("AMB LP"). The merger and related integration is progressing as expected and we anticipate closing will be in the second quarter of 2011, subject to shareholder approval and other closing conditions. The meeting of shareholders to consider and vote on the merger is scheduled for June 1, 2011. See further discussion in Note 13 to the Consolidated Financial Statements in Item I.

Summary of 2011

Our objectives for 2011 and beyond are to: (i) increase occupancy in our industrial portfolio (representing 167.6 million square feet at March 31, 2011 that was 85.7% occupied); (ii) develop new industrial properties on our land, predominantly in our major logistics corridors; (iii) sell our non-core properties; and (iv) along with development, monetize our investment in land through dispositions to third parties as raw land or subsequent to the development of a building.

We have made progress on these objectives, as well as completed other activities, as follows:

- We generated aggregate proceeds of \$409.0 million from the disposition of 33 properties to third parties, including the sale of the majority of a portfolio of non-core assets for which we signed a definitive agreement in the fourth quarter of 2010, and the sale of one development property to ProLogis European Properties Fund II ("PEPF II"). We used these proceeds to help fund our



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development activities, which will allow us to develop a portion of our investment in land held for development into income producing properties through new build-to-suit and potential speculative opportunities.

- We began development on four properties in Europe that aggregated 1.2 million square feet and utilized \$29.1 million of land we owned and held for development. Three of these properties were 100% pre-leased. In addition, we sold land parcels to third parties for net proceeds of \$9.1 million.
- On March 17, 2011, we issued ¥13.0 billion in TMK bonds (\$161.3 million) at 1.34% due March 2018 on one property with an undepreciated cost of \$253.8 million at March 31, 2011.
- We increased the leased percentage of our operating portfolio slightly from 87.6% at December 31, 2010 to 87.7% at March 31, 2011.
- In April 2011, we increased our ownership percentage in PEPR and launched a mandatory tender offer. See further discussion on the tender offer in Liquidity and Capital Resources.

Results of Operations

Three Months Ended March 31, 2011 and 2010

Summary

The following table illustrates the net operating income for each of our segments, along with the reconciling items to *Loss from Continuing Operations* on our Consolidated Statements of Operations in Item 1 for the three months ended March 31 (dollars in thousands):

	2011	2010
Net operating income — direct owned segment	\$139,703	\$ 128,090
Net operating income — investment management segment	33,907	24,202
Other:		
General and administrative expenses	(39,183)	(42,006)
Merger integration expenses and reduction in workforce	(5,988)	—
Depreciation and amortization expense	(82,693)	(75,166)
Earnings from unconsolidated investees, net	253	2,114
Interest income	4,436	310
Interest expense	(90,562)	(109,979)
Other expense, net	(7,015)	(482)
Net gains on dispositions of investments in real estate	3,725	11,807
Foreign currency exchange gains, net	1,374	3,688
Loss on early extinguishment of debt, net	—	(47,633)
Income tax expense	(6,369)	(8,202)
Loss from continuing operations	\$ (48,412)	\$(113,257)

See Note 10 to our Consolidated Financial Statements in Item 1 for additional information regarding our segments and a reconciliation of net operating income to *Loss Before Income Taxes*.

Direct Owned Segment

The net operating income of the direct owned segment consists of rental income and rental expenses from industrial properties that we own. The size and occupied percentage of our direct owned operating portfolio fluctuates due to the timing of development and contributions and affects the net operating income we recognize in this segment. Also included in this segment is land we own and lease to customers under ground leases, development management and other income, offset by acquisition costs and land holding cost. The net operating income from the direct owned segment for the three months ended March 31, excluding amounts presented as *Discontinued Operations* in our Consolidated Financial Statements in Item 1, was as follows (in thousands):

	2011	2010
Rental and other income	\$207,729	\$188,621
Rental and other expenses	68,026	60,531
Total net operating income — direct owned segment	\$139,703	\$128,090

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Our direct owned industrial operating portfolio was as follows (square feet in thousands):

	Number of Properties	Square Feet	Leased %
March 31, 2011	983	167,563	87.7%
December 31, 2010 (1)	985	168,547	87.6%
March 31, 2010 (1)	1,181	191,573	83.7%

- (1) At December 31, 2010 and March 31, 2010, there were 3 properties (aggregating 1.0 million square feet) and 202 properties (aggregating 26.2 million square feet), respectively, that were included in discontinued operations and therefore excluded from the direct owned segment.

The increase in rental income in 2011 from 2010 is due primarily to the increased leasing and occupancy in our operating portfolio and the completion of new development properties, offset by decreases in rental rates. During 2011, we completed the development of two buildings aggregating 0.4 million square feet that were 100% leased at March 31, 2011 and sold one development property aggregating 0.3 million square feet to PEPF II. The effective rental rates in our same store portfolio (as defined below) decreased 9.2% in the first quarter 2011 as compared with first quarter 2010. Under the terms of our lease agreements, we are able to recover the majority of our rental expenses from customers. Rental expense recoveries, included in both rental income and expenses, were \$44.9 million and \$41.5 million for the three months ended March 31, 2011 and 2010, respectively.

Investment Management Segment

The net operating income of the investment management segment consists of: (i) earnings or losses recognized under the equity method from our investments in property funds and certain joint ventures; (ii) fees and incentives earned for services performed for our unconsolidated investees and certain third parties; and (iii) dividends and interest earned on investments in preferred stock or debt securities of our unconsolidated investees; offset by (iv) our direct costs of managing these entities and the properties they own.

The net earnings or losses of the unconsolidated investees may include the following income and expense items, in addition to rental income and rental expenses: (i) interest income and interest expense; (ii) depreciation and amortization expenses; (iii) general and administrative expenses; (iv) income tax expense; (v) foreign currency exchange gains and losses; (vi) gains or losses on dispositions of properties or investments; and (vii) impairment charges. The fluctuations in income we recognize in any given period are generally the result of: (i) variances in the income and expense items of the unconsolidated investees; (ii) the size of the portfolio and occupancy levels; (iii) changes in our ownership interest; and (iv) fluctuations in foreign currency exchange rates at which we translate our share of net earnings to U.S. dollars, if applicable.

The direct costs associated with our investment management segment totaled \$10.6 million and \$10.3 million for the three months ended March 31, 2011 and 2010, respectively, and are included in the line item *Investment Management Expenses* in our Consolidated Statements of Operations. This slight increase is due to the sale of a portfolio of industrial properties to a third party in the fourth quarter of 2010 that we still manage. These costs include the direct expenses associated with the asset management of the property funds provided by individuals who are assigned to our investment management segment. In addition, in order to achieve efficiencies and economies of scale, all of our property management functions are provided by a team of professionals who are assigned to our direct owned segment. These individuals perform the property-level management of the properties we own and the properties we manage that are owned by the unconsolidated investees and certain third parties. We allocate the costs of our property management function to the properties we own (reported in *Rental Expenses*) and the properties owned by the unconsolidated investees (included in *Investment Management Expenses*), by using the square feet owned at the beginning of the period by the respective portfolios.

The net operating income from the investment management segment for the three months ended March 31 was as follows (in thousands):

	2011	2010
Unconsolidated property funds:		
North America (1)	\$ 8,403	\$ 5,443
Europe (2)	20,797	17,842
Asia (3)	129	224
Other (4)	4,578	693
Total net operating income — investment management segment	\$ 33,907	\$ 24,202

- (1) Represents the income earned by us from our investments in seven and ten property funds for the three months ended March 31, 2011 and 2010, in North America, respectively, offset by investment management expenses. During the fourth quarter of 2010, we sold our 20% interest in three property funds (ProLogis North American Properties Funds VI-VIII). We continue to provide property management services for the industrial properties that were previously owned by these property funds. Our ownership interests ranged from 20.0% to 50.0% at March 31, 2011. These property funds on a combined basis, excluding ProLogis North American Properties Funds VI-VIII, owned 724, 725 and 725 properties that were 91.0%, 92.1% and 91.2% occupied at March 31, 2011, December 31, 2010 and March 31, 2010, respectively.

Our proportionate share of earnings from the North American property funds increased in 2011, as compared with 2010, due to higher interest income on outstanding loans from the property funds offset by a reduction in management fee income from ProLogis North American Properties Funds VI-VIII following the disposition of these funds to a third party in the fourth quarter of 2010. In addition, included in net operating income for the first quarter of 2010 is a net loss of \$1.9 million, which represents our proportionate share of net losses that were recognized by a property fund for interest rate derivative contracts that no longer met the requirements for hedge

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accounting. Investment management expenses were \$6.8 million and \$6.6 million for the three months ended March 31, 2011 and 2010, respectively.

- (2) Represents the income earned by us from our investments in two property funds in Europe, PEPR and PEPF II, offset by investment management expenses. On a combined basis, these funds owned 438, 437 and 428 properties that were 92.8%, 93.6% and 94.3% occupied at March 31, 2011, December 31, 2010 and March 31, 2010, respectively. The increase in properties is due to contributions we made to PEPF II in 2011 and 2010, along with the acquisition of three properties from third parties by PEPF II in 2010.
Excluding our preferred interest in PEPR, our common ownership interest in PEPR and PEPF II was 33.1% and 29.7%, respectively, at March 31, 2011. In April 2011, we increased our ownership percentage in PEPR to approximately 39% and launched a mandatory tender offer. See further discussion on the tender offer in Liquidity and Capital Resources.
- (3) Represents the income earned by us from our 20% ownership interest in one property fund in South Korea. At March 31, 2011, December 31, 2010 and March 31, 2010, the Korea fund owned 12 properties and were 100%, 100%, and 97.8% occupied, respectively.
- (4) Includes property management fees and our share of earnings from industrial joint ventures and other entities, offset by investment management expenses.

See Note 3 to our Consolidated Financial Statements in Item 1 for additional information on our unconsolidated investees.

Operational Outlook

With global economic fundamentals having begun to show signs of recovery in late 2009, the industrial real estate business has followed suit, and also begun to stabilize, albeit with a slight lag. Globally, demand for industrial distribution space is still soft, but we are seeing signs of increased customer interest, with increased market activity in 2010 and 2011 and positive overall market net absorption for four consecutive quarters. Looking ahead, we expect demand in the U.S. to improve as the economic recovery gains traction. Within Europe and Asia, we believe significant obsolescence and customers' preference to lease, rather than own, facilities will continue to drive demand for industrial space. Market rents currently remain below their cyclical peaks and also below the level of rents generally needed to justify new speculative construction. However, we believe market rents are trending upward and new development will take place.

In our total operating industrial portfolio, including properties managed by us and owned by our unconsolidated investees that are accounted for under the equity method, we leased 21.9 million square feet and 119.4 million square feet of space during the three months ended March 31, 2011 and the year ended December 31, 2010, respectively. On lease turnovers in the same store portfolio (as defined below), rental rates decreased 9.2% for the first quarter of 2011 as compared with a decline of 12.3% for the first quarter of 2010. The total operating portfolio was 90.7% leased at March 31, 2011, slightly down from 91.0% at December 31, 2010, due to lower leasing activity and occupancy in our investment management portfolio, offset by an increase in the direct owned operating portfolio resulting from the lease up of our development properties.

In our direct owned portfolio, we leased 10.7 million square feet for the three months ended March 31, 2011 compared to 12.7 million square feet for the three months ended March 31, 2010. Our existing customers renewed their leases 65.9% of the time during the three months ended March 31, 2011 as compared with 71.7% for the three months ended March 31, 2010. As of March 31, 2011, our total direct owned industrial operating portfolio was 87.7% leased, as compared with 87.6% at December 31, 2010 and 83.7% at March 31, 2010.

New speculative development has fallen to record-low levels worldwide during the past couple of years. However, we continue to experience a stable level of customer requests for build-to-suit proposals, since much of the overall existing industry vacancy is in older, obsolete buildings and, therefore, does not meet these customers' distribution space requirements. During the three months ended March 31, 2011, in response to this emerging demand, we started development of four properties in Europe totaling 1.2 million square feet, three of which were 100% leased prior to the commencement of development. In an effort to monetize our land holdings, we plan to continue to take advantage of opportunities to develop new, generally pre-leased, operating properties for long-term investment, primarily in our major logistics corridors.

As of March 31, 2011, we had 16 properties under development that were 68.9% leased and we expect to incur an additional \$204.6 million of development and leasing costs related to these properties. Our near-term focus is to complete the development and leasing of these properties. Once these properties are leased, we will generally own them directly, thereby creating additional income in our direct owned segment. In certain limited circumstances, we may sell them to a third party, a property fund or joint venture, including properties that are pre-committed for sale.

Other Components of Income

General and Administrative ("G&A") Expenses

Net G&A expenses for the three months ended March 31 consisted of the following (in thousands):

	2011	2010
Gross G&A expense	\$ 66,543	\$ 66,853
Reported as rental expense	(4,911)	(5,001)
Reported as investment management expense	(10,552)	(10,319)
Capitalized amounts	(11,897)	(9,527)
Net G&A	\$ 39,183	\$ 42,006

Merger Integration Expenses and Reduction in Workforce

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We incurred \$6.0 million of expenses for the three months ended March 31, 2011 in connection with the expected merger with AMB and a reduction in workforce associated with certain recent or expected dispositions.

Depreciation and Amortization

Depreciation and amortization expenses were \$82.7 million and \$75.2 million for the three months ended March 31, 2011 and 2010, respectively. The increase is due to the leasing and stabilization of properties that we have developed.

Interest Expense

Interest expense for the three months ended March 31 includes the following components (in thousands):

	2011	2010
Gross interest expense	\$ 89,058	\$105,009
Amortization of discount, net	7,838	15,334
Amortization of deferred loan costs	4,997	6,482
Interest expense before capitalization	101,893	126,825
Capitalized amounts	(11,331)	(16,846)
Net interest expense	\$ 90,562	\$109,979

Gross interest expense decreased in 2011 from 2010 due primarily to lower debt levels. Our total debt decreased from \$8.1 billion at March 31, 2010 to \$6.4 billion at March 31, 2011 due to repayments and repurchases with proceeds from asset sales and our November 2010 equity offering. The decrease in capitalized amounts in 2011 from 2010 is due to less development activity and the stabilization of previously developed properties. Our weighted average effective interest rate was 6.20% and 6.35% for the three months ended March 31, 2011 and 2010, respectively. Our future interest expense, both gross and the portion capitalized, will vary depending on, among other things, the level of our development activities.

Other Expenses, Net

During the three months ended March 31, 2011, we recorded a \$6.9 million charge related primarily to one of our buildings in Japan that was damaged from the earthquake and related tsunami.

Loss on Early Extinguishment of Debt

During the three months ended March 31, 2010, in connection with our initiatives to reduce debt and stagger debt maturities, we purchased portions of several series of senior notes and senior convertible notes outstanding and extinguished some secured mortgage debt prior to maturity, which resulted in the recognition of \$47.6 million losses (we did not purchase any debt in 2011). The gains or losses represent the difference between the recorded debt (net of premiums and discounts and including related debt issuance costs) and the consideration we paid to retire the debt, including fees. See Note 6 to our Consolidated Financial Statements in Item 1 for more information regarding our debt repurchases.

Income Tax Expense

During the three months ended March 31, 2011 and 2010, our current income tax expense was \$5.5 million and \$9.8 million, respectively. We recognize current income tax expense for income taxes incurred by our taxable REIT subsidiaries and in certain foreign jurisdictions, as well as certain state taxes. We also include in current income tax expense the interest associated with our liability for uncertain tax positions. Our current income tax expense fluctuates from period to period based primarily on the timing of our taxable income and changes in tax and interest rates.

In 2011 and 2010, we recognized a net deferred tax expense of \$0.9 million and a net deferred tax benefit of \$1.6 million, respectively. Deferred income tax expense is generally a function of the period's temporary differences and the utilization of net operating losses generated in prior years that had been previously recognized as deferred income tax assets in certain of our taxable subsidiaries operating in the U.S. or in foreign jurisdictions.

Discontinued Operations

Discontinued operations represent a component of an entity that has either been disposed of or is classified as held for sale if both the operations and cash flows of the component have been or will be eliminated from ongoing operations of the entity as a result of the disposal transaction and the entity will not have any significant continuing involvement in the operations of the component after the disposal transaction. The results of operations of the component of the entity that has been classified as discontinued operations are reported separately in our Consolidated Financial Statements in Item 1.

In 2011, we disposed of land subject to ground leases and 33 non-development properties aggregating 2.2 million square feet to third parties, most of which was included in *Assets Held for Sale* at December 31, 2010. The net gains on disposition of these properties of \$2.0 million, net of taxes of \$1.9 million, are reflected in discontinued operations, along with the results of operations of these properties for all periods presented.

As of March 31, 2011, we have eight land parcels and six operating properties that met the criteria as held for sale. We also have certain other non-core assets, which are part of a definitive agreement signed in December 2010 that we expect to sell in the second quarter of 2011 that met

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the criteria as held for sale. The amounts included in *Assets Held for Sale* as of March 31, 2011 include real estate investment balances and the related assets and liabilities for each property.

During all of 2010, we disposed of land subject to ground leases and 205 properties aggregating 25.4 million square feet to third parties.

See Note 5 to our Consolidated Financial Statements in Item 1.

Other Comprehensive Income (Loss) — Foreign Currency Translation (Losses), Net

For our consolidated subsidiaries whose functional currency is not the U.S. dollar, we translate their financial statements into U.S. dollars at the time we consolidate those subsidiaries' financial statements. Generally, assets and liabilities are translated at the exchange rate in effect as of the balance sheet date. The resulting translation adjustments, due to the fluctuations in exchange rates from the beginning of the period to the end of the period, are included in Other Comprehensive Income (Loss).

During the three months ended March 31, 2011 and 2010, we recorded unrealized gains in *Other Comprehensive Income (Loss)* of \$201.3 million and losses of \$118.0 million, respectively, related to foreign currency translations of our foreign subsidiaries into U.S. dollars upon consolidation. In 2011, we recorded net unrealized gains due to the strengthening of the euro and pound sterling to the U.S. dollar, from the beginning to the end of the period. In 2010, the unrealized losses are mainly the result of the strengthening of the U.S. dollar to the euro and pound sterling, partially offset by the yen strengthening against the U.S. dollar, from the beginning to the end of the period.

Portfolio Information

Our total operating portfolio of properties includes industrial properties owned by us and the property funds and joint ventures we manage and account for on the equity method. The operating portfolio does not include properties under development, properties held for sale or any other properties owned by unconsolidated investees, and was as follows (square feet in thousands):

Reportable Business Segment	March 31, 2011		December 31, 2010		March 31, 2010	
	Number of Properties	Square Feet	Number of Properties	Square Feet	Number of Properties	Square Feet
Direct Owned	983	167,563	985	168,547	1,181	191,573
Investment Management	1,179	255,248	1,179	255,367	1,243	268,913
Totals	2,162	422,811	2,164	423,914	2,424	460,486

Same Store Analysis

We evaluate the performance of the operating properties we own and manage using a “same store” analysis because the population of properties in this analysis is consistent from period to period, thereby eliminating the effects of changes in the composition of the portfolio on performance measures. We include properties owned by us, and properties owned by the unconsolidated investees (accounted for on the equity method) that are managed by us (referred to as “unconsolidated investees”), in our same store analysis. We have defined the same store portfolio, for the three months ended March 31, 2011, as those properties that were in operation at January 1, 2010, and have been in operation throughout the three-month periods in both 2011 and 2010. We have removed all properties that were disposed of to a third party or were classified as held for sale from the population for both periods. We believe the factors that impact rental income, rental expenses and net operating income in the same store portfolio are generally the same as for the total portfolio. In order to derive an appropriate measure of period-to-period operating performance, we remove the effects of foreign currency exchange rate movements by using the current exchange rate to translate from local currency into U.S. dollars, for both periods. The same store portfolio, for the three months ended March 31, 2011, included 2,139 properties that aggregated 412.7 million square feet.

The following is a reconciliation of our consolidated rental income, rental expenses and net operating income (calculated as rental income less rental expenses) for the three months ended March 31, 2011 and 2010, as included in our Consolidated Statements of Operations in Item 1, to the respective amounts in our same store portfolio analysis.

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	2011	2010	Percentage Change
Rental Income (1)(2)			
Consolidated:			
Rental income per our Consolidated Statements of Operations	\$ 205,311	\$ 187,545	
<i>Adjustments to derive same store results:</i>			
Rental income of properties not in the same store portfolio — properties developed and acquired during the period and land subject to ground leases	(10,251)	(10,405)	
Effect of changes in foreign currency exchange rates and other	(845)	1,358	
Unconsolidated investees:			
Rental income of properties managed by us and owned by our unconsolidated investees	<u>361,465</u>	<u>368,211</u>	
Same store portfolio — rental income (2)(3)	555,680	546,709	1.64%
Rental Expenses (1)(4)			
Consolidated:			
Rental expenses per our Consolidated Statements of Operations	\$ 63,342	\$ 56,264	
<i>Adjustments to derive same store results:</i>			
Rental expenses of properties not in the same store portfolio — properties developed and acquired during the period and land subject to ground leases	(5,660)	(6,931)	
Effect of changes in foreign currency exchange rates and other	3,471	8,699	
Unconsolidated investees:			
Rental expenses of properties managed by us and owned by our unconsolidated investees	<u>92,110</u>	<u>90,122</u>	
Same store portfolio — rental expenses (3)(4)	153,263	148,154	3.45%
Net Operating Income (1)			
Consolidated:			
Net operating income per our Consolidated Statements of Operations	\$ 141,969	\$ 131,281	
<i>Adjustments to derive same store results:</i>			
Net operating income of properties not in the same store portfolio — properties developed and acquired during the period and land subject to ground leases	(4,591)	(3,474)	
Effect of changes in foreign currency exchange rates and other	(4,316)	(7,341)	
Unconsolidated investees:			
Net operating income of properties managed by us and owned by our unconsolidated investees	<u>269,355</u>	<u>278,089</u>	
Same store portfolio — net operating income (3)	402,417	398,555	0.97%

- (1) As discussed above, our same store portfolio includes industrial properties from our consolidated portfolio and owned by the unconsolidated investees (accounted for on the equity method) that are managed by us. During the periods presented, certain properties owned by us were contributed to a property fund and are included in the same store portfolio on an aggregate basis. Neither our consolidated results nor that of the unconsolidated investees, when viewed individually, would be comparable on a same store basis due to the changes in composition of the respective portfolios from period to period (for example, the results of a contributed property would be included in our consolidated results through the contribution date and in the results of the unconsolidated investee subsequent to the contribution date).
- (2) We exclude the net termination and renegotiation fees from our same store rental income to allow us to evaluate the growth or decline in each property's rental income without regard to items that are not indicative of the property's recurring operating performance. Net termination and renegotiation fees represent the gross fee negotiated to allow a customer to terminate or renegotiate their lease, offset by the write-off of the asset recognized due to the adjustment to straight-line rents over the lease term. The adjustments to remove these items are included as "effect of changes in foreign currency exchange rates and other" in the tables above.
- (3) These amounts include rental income, rental expenses and net operating income of both our consolidated industrial properties and those owned by our unconsolidated investees (accounted for on the equity method) and managed by us.
- (4) Rental expenses in the same store portfolio include the direct operating expenses of the property such as property taxes, insurance, utilities, etc. In addition, we include an allocation of the property management expenses for our direct-owned properties based on the property management fee that is provided for in the individual management agreements under which our wholly owned management companies provide property management services to each property (generally, the fee is based on a percentage of revenues). On consolidation, the management fee income earned by the management company and the management fee expense recognized by the properties are eliminated and the actual costs of providing property management services are recognized as part of our consolidated rental expenses. These expenses fluctuate based on the level of properties included in the same store portfolio and any adjustment is included as "effect of changes in foreign currency exchange rates and other" in the above table.

Environmental Matters

A majority of the properties acquired by us were subjected to environmental reviews either by us or the previous owners. While some of these assessments have led to further investigation and sampling, none of the environmental assessments have revealed an environmental liability that we believe would have a material adverse effect on our business, financial condition or results of operations.

We record a liability for the estimated costs of environmental remediation to be incurred in connection with certain operating properties we acquire, as well as certain land parcels we acquire in connection with the planned development of the land. The liability is established to cover the environmental remediation costs, including cleanup costs, consulting fees for studies and investigations, monitoring costs and legal costs relating to cleanup, litigation defense, and the pursuit of responsible third parties. We purchase various environmental insurance policies to mitigate our exposure to environmental liabilities. We are not aware of any environmental liability that we believe would have a material adverse effect on our business, financial condition or results of operations.

Liquidity and Capital Resources

Overview

We consider our ability to generate cash from operating activities, dispositions of properties and from available financing sources to be adequate to meet our anticipated future development, acquisition, operating, debt service and shareholder distribution requirements.

Near-Term Principal Cash Sources and Uses

In addition to common share distributions and preferred share dividend requirements, we expect our primary cash needs will consist of the following:

- completion of the development and leasing of the properties in our development portfolio (*a*);
- investments in current or future unconsolidated investees (*b*);
- development of new properties for long-term investment, primarily in our major logistics corridors;
- repayment of debt, including payments on our credit facility (“Global Line”) and repurchases of senior notes and/or convertible senior notes;
- scheduled debt principal payments in the remainder of 2011 of \$172.3 million (*c*);
- capital expenditures and leasing costs on properties;
- depending on market conditions, direct acquisition of operating properties and/or portfolios of operating properties in key distribution markets for direct, long-term investment; and
- merger and integration expenses.

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- (a) As of March 31, 2011, we had 16 properties under development that were 68.9% leased with a current investment of \$454.7 million and a total expected investment of \$659.3 million when completed and leased, leaving \$204.6 million remaining to be spent.
- (b) Subsequent to March 31, 2011, we increased our ownership percentage in PEPR and launched a mandatory tender offer. If we acquired all of the outstanding units that we do not own as of March 31, 2011, at the current offer price of €6.20 per unit, the total consideration would be approximately €811 million (\$1.2 billion at May 2, 2011). We expect to fund the purchase of these units by drawing on our existing Global Line and with funds borrowed through a new €500 million (\$741.9 million at May 2, 2011) bridge loan obtained in April 2011. See Note 13 to the Consolidated Financial Statements in Item I.
- (c) On April 13, 2011, we repaid €101.3 million (\$146.8 million) of our euro notes, leaving \$29.1 million to be repaid.

We expect to fund our cash needs principally from the following sources, all subject to market conditions:

- available cash balances (\$24.7 million at March 31, 2011);
- property operations;
- fees and incentives earned for services performed on behalf of the property funds and distributions received from the property funds;
- proceeds from the disposition of properties, land parcels or other investments to third parties;
- proceeds from the contributions of properties to property funds or other unconsolidated investees;
- borrowing capacity under our Global Line (\$1.3 billion available as of March 31, 2011), other facilities or borrowing arrangements;
- proceeds from the issuance of equity securities, including sales under our at-the-market equity issuance program (under which we have 48.1 million common shares remaining); and

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- proceeds from the issuance of debt securities, including secured mortgage debt.

We may repurchase our outstanding debt securities through cash purchases, in open market purchases, privately negotiated transactions, tender offers or otherwise. Such repurchases will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. We have approximately \$84.1 million remaining on authorization to repurchase common shares that was approved by our Board in 2001. We have not repurchased our common shares since 2003.

Cash Provided by Operating Activities

For the three months ended March 31, 2011 and 2010, operating activities provided net cash of \$2.6 million and \$10.9 million, respectively. In the first three months of 2011 and 2010, cash provided by operating activities was less than the cash distributions paid on common shares and dividends paid on preferred shares by \$67.8 million and \$67.2 million, respectively. In 2011, the decrease in cash provided by operating activities was largely due to an increase in prepaid assets.

Cash Investing and Cash Financing Activities

For the three months ended March 31, 2011 and 2010, investing activities provided net cash of \$178.3 million and used net cash of \$11.1 million, respectively. The following are the significant activities for both periods presented:

- We generated cash from dispositions of \$394.5 million and \$180.9 million during 2011 and 2010, respectively. In 2011, we disposed of land, land subject to ground leases and 34 properties that included the majority of our non-core assets. In 2010, we disposed of land and 10 properties.
- We invested \$217.7 million in real estate during 2011 and \$105.7 million for the same period in 2010; including costs for current and future development projects and recurring capital expenditures and tenant improvements on existing operating properties.
- We received distributions from unconsolidated investees as a return of investment of \$38.7 million and \$27.3 million during 2011 and 2010, respectively.
- We generated net cash proceeds from payments on notes receivable of \$6.5 million and \$13.6 million in 2011 and 2010, respectively.
- In 2011, we invested \$55.0 million in a preferred equity interest in a subsidiary of the buyer of a portfolio of non-core assets.
- In 2011, we received advances, net of repayments, from unconsolidated investees of \$11.3 million. In 2010, we invested cash of \$127.3 million in unconsolidated investees including investments in connection with a property contribution we made, net of repayment of advances by the investees.

For the three months ended March 31, 2011 and 2010, financing activities used net cash of \$195.2 million and provided net cash of \$22.4 million, respectively. The following are the significant activities for both periods presented:

- In March 2011, we incurred \$164.5 million in secured mortgage debt. In March 2010, we issued \$1.1 billion of senior notes due 2017 and 2020 and \$460.0 million of convertible senior notes due 2015 and incurred \$86.7 million in secured mortgage debt.
- We had net payments on our Global Line of \$269.8 million and \$561.2 million during 2011 and 2010, respectively.
- We made net payments of \$16.4 million and \$30.5 million on regularly scheduled debt principal and maturity payments during 2011 and 2010, respectively.
- In 2010, we purchased and extinguished \$957.7 million original principal amount of our senior and convertible notes and secured mortgage debt for \$961.1 million.
- We paid distributions of \$64.0 million and \$71.7 million to our common shareholders during 2011 and 2010, respectively. We paid dividends on our preferred shares of \$6.4 million during both 2011 and 2010.
- We generated proceeds from the sale and issuance of common shares under our various common share plans of \$28.3 million in 2010, primarily from our at-the-market equity issuance program.

Off-Balance Sheet Arrangements

Property Fund Debt

We had investments in and advances to the property funds at March 31, 2011 of \$2.0 billion. The property funds had total third party debt of \$8.0 billion (for the entire entity, not our proportionate share) at March 31, 2011 that matures as follows (in millions):

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	2011	2012	2013	2014	2015	Thereafter	Discount	Total (1)
ProLogis California	\$ —	\$ —	\$ —	\$ 137.5	\$ —	\$ 172.5	\$ —	\$ 310.0
ProLogis North American Properties Fund I	2.1	177.2	—	—	—	—	—	179.3
ProLogis North American Properties Fund XI	0.5	0.7	0.4	—	—	—	—	1.6
ProLogis North American Industrial Fund	—	52.0	80.0	—	108.7	1,003.5	—	1,244.2
ProLogis North American Industrial Fund II (2)	7.5	164.0	74.0	526.4	—	462.2	(6.0)	1,228.1
ProLogis North American Industrial Fund III (3)	120.0	85.7	385.6	146.4	—	280.0	(1.8)	1,015.9
ProLogis Mexico Industrial Fund	—	—	—	—	—	214.1	—	214.1
ProLogis European Properties	—	354.8	545.8	1,293.7	—	—	—	2,194.3
ProLogis European Properties Fund II	—	156.8	317.2	494.0	261.2	295.6	—	1,524.8
ProLogis Korea Fund	16.9	34.0	—	—	—	—	—	50.9
Total property funds	\$ 147.0	\$ 1,025.2	\$ 1,403.0	\$ 2,598.0	\$ 369.9	\$ 2,427.9	\$ (7.8)	\$ 7,963.2

- As of March 31, 2011, we had not guaranteed any of the third party debt of the property funds. See notes (2) and (3) below. In our role as the manager of the property funds, we work with the property funds to refinance their maturing debt. As noted in note (3) below, remaining 2011 maturities have been substantially addressed. There can be no assurance that the property funds will be able to refinance any maturing indebtedness on terms as favorable as the maturing debt, or at all. If the property funds are unable to refinance the maturing indebtedness with newly issued debt, they may be able to obtain funds by voluntary capital contributions from us and our fund partners or by selling assets. Certain of the property funds also have credit facilities, which may be used to obtain funds. Generally, the property funds issue long-term debt and utilize the proceeds to repay borrowings under the credit facilities.
- We have a note receivable from this property fund that bears interest at 8%, matures in May 2015 and is secured by 12 buildings in the property fund. As of March 31, 2011 the balance was \$78.9 million. This loan is not presented in the table as it is not third party debt. In addition, we have pledged properties we own directly, valued at approximately \$273.7 million, to serve as additional collateral on a loan payable to an affiliate of our fund partner that is due in 2014.
- We have a note receivable from this property fund. The outstanding balance at March 31, 2011 was \$21.4 million and is not included in the maturities above as it is not third party debt. In addition, this property fund has received a loan extension proposal from the lender of its debt that matures in July 2011 to extend the maturity to March 2012.

Contractual Obligations

Distribution and Dividend Requirements

Our common share distribution policy is to distribute a percentage of our cash flow to ensure we will meet the distribution requirements of the Internal Revenue Code of 1986, as amended, relative to maintaining our REIT status, while still allowing us to maximize the cash retained to meet other cash needs such as capital improvements and other investment activities.

We paid a cash distribution of \$0.1125 per common share for the first quarter on February 28, 2011. On May 5, 2011, our Board declared the second quarter distribution of \$0.1125 per common share that will be payable on May 25, 2011 to shareholders of record on May 16, 2011. Our future common share distributions may vary and will be determined by our Board upon the circumstances prevailing at the time, including our financial condition, operating results and REIT distribution requirements, and may be adjusted at the discretion of the Board during the year.

At March 31, 2011, we had three series of preferred shares outstanding. The annual dividend rates on preferred shares are \$4.27 per Series C preferred share, \$1.69 per Series F preferred share and \$1.69 per Series G preferred share. The dividends are payable quarterly in arrears on the last day of each quarter.

Pursuant to the terms of our preferred shares, we are restricted from declaring or paying any distribution with respect to our common shares unless and until all cumulative dividends with respect to the preferred shares have been paid and sufficient funds have been set aside for dividends that have been declared for the then current dividend period with respect to the preferred shares.

Other Commitments

As discussed in Note 5 to our Consolidated Financial Statements in Item I, we entered into a definitive agreement in December 2010 to sell a portfolio of non-core assets. We sold a majority of this portfolio in the first quarter of 2011 and expect the remainder to close in the second quarter of 2011.

On a continuing basis, we are engaged in various stages of negotiations for the acquisition and/or disposition of individual properties or portfolios of properties.

New Accounting Pronouncements

See Note 1 to our Consolidated Financial Statements in Item 1.

Funds from Operations (“FFO”)

FFO is a non-GAAP measure that is commonly used in the real estate industry. The most directly comparable GAAP measure to FFO is net earnings. Although National Association of Real Estate Investment Trusts (“NAREIT”) has published a definition of FFO, modifications to the

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NAREIT calculation of FFO are common among REITs, as companies seek to provide financial measures that meaningfully reflect their business.

FFO is not meant to represent a comprehensive system of financial reporting and does not present, nor do we intend it to present, a complete picture of our financial condition and operating performance. We believe net earnings computed under GAAP remains the primary measure of performance and that FFO is only meaningful when it is used in conjunction with net earnings computed under GAAP. Further, we believe our consolidated financial statements, prepared in accordance with GAAP, provide the most meaningful picture of our financial condition and our operating performance.

NAREIT's FFO measure adjusts net earnings computed under GAAP to exclude historical cost depreciation and gains and losses from the sales of previously depreciated properties. We agree that these two NAREIT adjustments are useful to investors for the following reasons:

- (i) historical cost accounting for real estate assets in accordance with GAAP assumes, through depreciation charges, that the value of real estate assets diminishes predictably over time. NAREIT stated in its White Paper on FFO "since real estate asset values have historically risen or fallen with market conditions, many industry investors have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves." Consequently, NAREIT's definition of FFO reflects the fact that real estate, as an asset class, generally appreciates over time and depreciation charges required by GAAP do not reflect the underlying economic realities.
- (ii) REITs were created as a legal form of organization in order to encourage public ownership of real estate as an asset class through investment in firms that were in the business of long-term ownership and management of real estate. The exclusion, in NAREIT's definition of FFO, of gains and losses from the sales of previously depreciated operating real estate assets allows investors and analysts to readily identify the operating results of the long-term assets that form the core of a REIT's activity and assists in comparing those operating results between periods. We include the gains and losses from dispositions of land, development properties, as well as our proportionate share of the gains and losses from dispositions recognized by the property funds, in our definition of FFO.

Our FFO Measures

At the same time that NAREIT created and defined its FFO measure for the REIT industry, it also recognized that "management of each of its member companies has the responsibility and authority to publish financial information that it regards as useful to the financial community." We believe shareholders, potential investors and financial analysts who review our operating results are best served by a defined FFO measure that includes other adjustments to net earnings computed under GAAP in addition to those included in the NAREIT defined measure of FFO. Our FFO measures are used by management in analyzing our business and the performance of our properties and we believe that it is important that shareholders, potential investors and financial analysts understand the measures management uses.

We use our FFO measures as supplemental financial measures of operating performance. We do not use our FFO measures as, nor should they be considered to be, alternatives to net earnings computed under GAAP, as indicators of our operating performance, as alternatives to cash from operating activities computed under GAAP or as indicators of our ability to fund our cash needs.

FFO, as defined by ProLogis

To arrive at *FFO, as defined by ProLogis*, we adjust the NAREIT defined FFO measure to exclude:

- (i) deferred income tax benefits and deferred income tax expenses recognized by our subsidiaries;
- (ii) current income tax expense related to acquired tax liabilities that were recorded as deferred tax liabilities in an acquisition, to the extent the expense is offset with a deferred income tax benefit in GAAP earnings that is excluded from our defined FFO measure;
- (iii) certain foreign currency exchange gains and losses resulting from certain debt transactions between us and our foreign consolidated subsidiaries and our foreign unconsolidated investees;
- (iv) foreign currency exchange gains and losses from the remeasurement (based on current foreign currency exchange rates) of certain third party debt of our foreign consolidated subsidiaries and our foreign unconsolidated investees; and
- (v) mark-to-market adjustments associated with derivative financial instruments utilized to manage foreign currency and interest rate risks.

We calculate *FFO, as defined by ProLogis* for our unconsolidated investees on the same basis as we calculate our *FFO, as defined by ProLogis*.

We use this FFO measure, including by segment and region, to: (i) evaluate our performance and the performance of our properties in comparison to expected results and results of previous periods, relative to resource allocation decisions; (ii) evaluate the performance of our management; (iii) budget and forecast future results to assist in the allocation of resources; (iv) assess our performance as compared to similar real estate companies and the industry in general; and (v) evaluate how a specific potential investment will impact our future results. Because we make decisions with regard to our performance with a long-term outlook, we believe it is appropriate to remove the effects of short-term items that we do not expect to affect the underlying long-term performance of the properties. The long-term performance of our properties is principally driven by rental income. While not infrequent or unusual, these additional items we exclude in calculating *FFO, as defined by ProLogis*, are subject to significant fluctuations from period to period that cause both positive and negative short-term effects on our results of operations, in inconsistent and unpredictable directions that are not relevant to our long-term outlook.

We believe investors are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in planning and executing our business strategy.

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FFO, excluding significant non-cash items

When we began to experience the effects of the global economic crises in the fourth quarter of 2008, we decided that *FFO, as defined by ProLogis*, did not provide all of the information we needed to evaluate our business in this environment. As a result, we developed *FFO, excluding significant non-cash items* to provide additional information that allows us to better evaluate our operating performance in this unprecedented economic time.

To arrive at *FFO, excluding significant non-cash items*, we adjust *FFO, as defined by ProLogis*, to exclude the following items that we recognized directly or our share recognized by our unconsolidated investees:

Non-recurring items

- (i) impairment charges related to the sale of our China operations;
- (ii) impairment charges of goodwill; and
- (iii) our share of the losses recognized by PEPR on the sale of its investment in PEPF II.

Recurring items

- (i) impairment charges of completed development properties that we contributed or expect to contribute to a property fund;
- (ii) impairment charges of land or other real estate properties that we sold or expect to sell;
- (iii) impairment charges of other non-real estate assets, including equity investments;
- (iv) our share of impairment charges of real estate that is sold or expected to be sold by an unconsolidated investee; and
- (v) gains or losses from the early extinguishment of debt.

We believe that these items, both recurring and non-recurring, are driven by factors relating to the fundamental disruption in the global financial and real estate markets, rather than factors specific to the company or the performance of our properties or investments.

The impairment charges of real estate properties that we have recognized were primarily based on valuations of real estate, which had declined due to market conditions, that we no longer expected to hold for long-term investment. In order to generate liquidity, we decided to sell our China operations in the fourth quarter of 2008 at a loss and, therefore, we recognized an impairment charge. Also, to generate liquidity, we have contributed or intend to contribute certain completed properties to property funds and sold or intend to sell certain land parcels or properties to third parties. To the extent these properties are expected to be sold at a loss, we record an impairment charge when the loss is known. The impairment charges related to goodwill and other assets that we have recognized were similarly caused by the decline in the real estate markets.

Certain of our unconsolidated investees have recognized and may continue to recognize similar impairment charges of real estate that they expect to sell, which impacts our equity in earnings of such investees.

In connection with our announced initiatives to reduce debt and extend debt maturities, we have purchased portions of our debt securities. As a result, we recognized net gains or losses on the early extinguishment of certain debt. Certain of our unconsolidated investees have recognized or may recognize similar gains or losses, which impacts our equity in earnings of such investees.

During this turbulent time, we have recognized certain of these recurring charges and gains over several quarters since the fourth quarter of 2008. We believe that as the economy stabilizes, our liquidity needs change and since the remaining capital available to the existing unconsolidated property funds to acquire our completed development properties expired, the potential for impairment charges on real estate properties will diminish to an immaterial amount. As we continue to monetize our land bank through development or dispositions, we may dispose of this land at a gain or loss. We may also dispose of other non-strategic assets at a gain or loss. However, we do not expect that we will adjust our FFO measure for these gains or losses after 2010.

We analyze our operating performance primarily by the rental income of our real estate, net of operating, administrative and financing expenses, which is not directly impacted by short-term fluctuations in the market value of our real estate or debt securities. As a result, although these significant non-cash items have had a material impact on our operations and are reflected in our financial statements, the removal of the effects of these items allows us to better understand the core operating performance of our properties over the long-term.

As described above, we began using *FFO, excluding significant non-cash items*, including by segment and region, to: (i) evaluate our performance and the performance of our properties in comparison to expected results and results of previous periods, relative to resource allocation decisions; (ii) evaluate the performance of our management; (iii) budget and forecast future results to assist in the allocation of resources; (iv) assess our performance as compared to similar real estate companies and the industry in general; and (v) evaluate how a specific potential investment will impact our future results. Because we make decisions with regard to our performance with a long-term outlook, we believe it is appropriate to remove the effects of short-term items that we do not expect to affect the underlying long-term performance of the properties we own. As noted above, we believe the long-term performance of our properties is principally driven by rental income. We believe investors are best served if the information that is made available to them allows them to align their analysis and evaluation of our operating results along the same lines that our management uses in planning and executing our business strategy.

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As the impact of these recurring items dissipates, we expect that the usefulness of *FFO, excluding significant non-cash items* will similarly dissipate and we will go back to using only *FFO, as defined by ProLogis*.

Limitations on Use of our FFO Measures

While we believe our defined FFO measures are important supplemental measures, neither NAREIT's nor our measures of FFO should be used alone because they exclude significant economic components of net earnings computed under GAAP and are, therefore, limited as an analytical tool. Accordingly they are two of many measures we use when analyzing our business. Some of these limitations are:

- The current income tax expenses that are excluded from our defined FFO measures represent the taxes that are payable.
- Depreciation and amortization of real estate assets are economic costs that are excluded from FFO. FFO is limited, as it does not reflect the cash requirements that may be necessary for future replacements of the real estate assets. Further, the amortization of capital expenditures and leasing costs necessary to maintain the operating performance of industrial properties are not reflected in FFO.
- Gains or losses from property dispositions represent changes in the value of the disposed properties. By excluding these gains and losses, FFO does not capture realized changes in the value of disposed properties arising from changes in market conditions.
- The deferred income tax benefits and expenses that are excluded from our defined FFO measures result from the creation of a deferred income tax asset or liability that may have to be settled at some future point. Our defined FFO measures do not currently reflect any income or expense that may result from such settlement.
- The foreign currency exchange gains and losses that are excluded from our defined FFO measures are generally recognized based on movements in foreign currency exchange rates through a specific point in time. The ultimate settlement of our foreign currency-denominated net assets is indefinite as to timing and amount. Our FFO measures are limited in that they do not reflect the current period changes in these net assets that result from periodic foreign currency exchange rate movements.
- The non-cash impairment charges that we exclude from our *FFO, excluding significant non-cash items*, have been or may be realized as a loss in the future upon the ultimate disposition of the related real estate properties or other assets through the form of lower cash proceeds.
- The gains on extinguishment of debt that we exclude from our *FFO, excluding significant non-cash items*, provides a benefit to us as we are settling our debt at less than our future obligation.

We compensate for these limitations by using our FFO measures only in conjunction with net earnings computed under GAAP when making our decisions. To assist investors in compensating for these limitations, we reconcile our defined FFO measures to our net earnings computed under GAAP. This information should be read with our complete financial statements prepared under GAAP and the rest of the disclosures we file with the SEC to fully understand our FFO measures and the limitations on its use.

FFO, as defined by ProLogis, was \$62.1 million and \$7.1 million for the three months ended March 31, 2011 and 2010, respectively. *FFO, excluding significant non-cash items* was \$62.1 million and \$22.9 million for the three months ended March 31, 2011 and 2010, respectively. The reconciliations of FFO to net earnings attributable to common shares computed under GAAP are as follows for the periods indicated (in thousands):

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	Three Months Ended March 31,	
	2011	2010
Net loss attributable to common shares	\$(46,616)	\$(91,129)
Add (deduct) NAREIT defined adjustments:		
Real estate related depreciation and amortization	79,084	71,771
Adjustments to gains on dispositions for depreciation	(327)	(1,629)
Adjustments to dispositions of non-development properties	(830)	103
Reconciling items attributable to discontinued operations:		
Gains on dispositions of non-development properties	(3,876)	(8,083)
Real estate related depreciation and amortization	428	11,149
Our share of reconciling items from unconsolidated investees:		
Real estate related depreciation and amortization	39,233	37,641
Other amortization items	(3,556)	(3,474)
Subtotal-NAREIT defined FFO	63,540	16,349
Add (deduct) our defined adjustments:		
Foreign currency exchange gains, net	(1,635)	(3,209)
Deferred income tax expense (benefit)	864	(1,551)
Our share of reconciling items from unconsolidated investees:		
Foreign currency exchange gains, net	(196)	(787)
Unrealized gains on derivative contracts, net	—	(4,060)
Deferred income tax expense (benefit)	(427)	375
FFO, as defined by ProLogis	62,146	7,117
Adjustments made in 2010, not applicable in 2011	—	15,808
FFO, excluding significant non-cash items	\$ 62,146	\$ 22,925

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to the impact of interest rate changes and foreign-exchange related variability and earnings volatility on our foreign investments. We have used certain derivative financial instruments, primarily foreign currency put option and forward contracts, to reduce our foreign currency market risk, as we deem appropriate. We have also used interest rate swap agreements to reduce our interest rate market risk. We do not use financial instruments for trading or speculative purposes and all financial instruments are entered into in accordance with established policies and procedures.

We monitor our market risk exposures using a sensitivity analysis. Our sensitivity analysis estimates the exposure to market risk sensitive instruments assuming a hypothetical 10% adverse change in interest rates. The results of the sensitivity analysis are summarized below. The sensitivity analysis is of limited predictive value. As a result, our ultimate realized gains or losses with respect to interest rate and foreign currency exchange rate fluctuations will depend on the exposures that arise during a future period, hedging strategies at the time and the prevailing interest and foreign currency exchange rates.

Interest Rate Risk

Our interest rate risk management objective is to limit the impact of future interest rate changes on earnings and cash flows. To achieve this objective, we primarily borrow on a fixed rate basis for longer-term debt issuances. At March 31, 2011, we have ¥37.3 billion (\$450.6 million) in TMK bond agreements with variable interest rates. Upon issuance, we entered into interest rate swap agreements to fix the interest rate on ¥23.0 billion (\$268.1 million as of March 31, 2011) of the TMK bonds for the term of the agreements. We have no other derivative contracts outstanding at March 31, 2011.

Our primary interest rate risk is created by the variable rate Global Line. During the three months ended March 31, 2011, we had weighted average daily outstanding borrowings of \$565.0 million on our variable rate Global Line. Based on the results of the sensitivity analysis, which assumed a 10% adverse change in interest rates, the estimated market risk exposure for the variable rate lines of credit was approximately \$0.5 million of cash flow for the three months ended March 31, 2011.

Foreign Currency Risk

Foreign currency risk is the possibility that our financial results could be better or worse than planned because of changes in foreign currency exchange rates.

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Our primary exposure to foreign currency exchange rates relates to the translation of the net income of our foreign subsidiaries into U.S. dollars, principally euro, British pound sterling and yen. To mitigate our foreign currency exchange exposure, we borrow in the functional currency of the borrowing entity, when appropriate. We also may use foreign currency put option contracts to manage foreign currency exchange rate risk associated with the projected net operating income of our foreign consolidated subsidiaries and unconsolidated investees. At March 31, 2011, we had no put option contracts outstanding and, therefore, we may experience fluctuations in our earnings as a result of changes in foreign currency exchange rates.

We also have some exposure to movements in exchange rates related to certain intercompany loans we issue from time to time and we may use foreign currency forward contracts to manage these risks. At March 31, 2011, we had no forward contracts outstanding and, therefore, we may experience fluctuations in our earnings from the remeasurement of these intercompany loans due to changes in foreign currency exchange rates.

Item 4. Controls and Procedures

An evaluation was carried out under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the disclosure controls and procedures (as defined in Rule 13a-14(c)) under the Securities and Exchange Act of 1934 (the “Exchange Act”) as of March 31, 2011. Based on this evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that our disclosure controls and procedures are effective to ensure that information required to be disclosed in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms.

There have been no changes in our internal controls over financial reporting during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II

Item 1. Legal Proceedings

From time to time, we and our unconsolidated investees are party to a variety of legal proceedings arising in the ordinary course of business. We believe that, with respect to any such matters that we are currently a party to, the ultimate disposition of any such matters will not result in a material adverse effect on our business, financial position or results of operations.

Following the announcement of the merger agreement, several lawsuits were filed. Three actions were filed in the District Court for the City and County of Denver, Colorado. These cases have been consolidated, and on or about April 1, 2011, plaintiffs filed a consolidated class action complaint against ProLogis, the members of our Board of Trustees (the “Board”), AMB, New Pumpkin Inc. (“New Pumpkin”), Upper Pumpkin LLC (“Upper Pumpkin”), Pumpkin LLC (“Pumpkin”) and AMB LP. The complaint alleges that the Board breached their fiduciary duties in connection with entering into the merger agreement and that we, AMB, New Pumpkin, Upper Pumpkin, Pumpkin and AMB LP aided and abetted the breaches of those fiduciary duties. The complaint further alleges that the registration statement that was filed along with the joint proxy statement/prospectus contained material omissions and misstatements. The plaintiffs seek, among other relief, an order to (i) enjoin the defendants from consummating the merger unless and until we adopt and implement a procedure or process reasonably designed to enter into a merger agreement providing the best possible value for our shareholders; (ii) direct the defendants to exercise their fiduciary duties to obtain a transaction that is in the best interests of our shareholders and to refrain from entering into any transaction until the process for the sale or merger of ProLogis is completed and the highest possible value obtained; (iii) rescind the merger agreement, to the extent already implemented; and (iv) award plaintiffs’ costs and disbursements of the action. Defendants have moved to stay the Colorado action in favor of the Maryland action described below. Plaintiffs have moved for expedited discovery, and the defendants have opposed that motion.

Two actions were filed in the Circuit Court of Maryland for Baltimore City. The actions have been consolidated, and the plaintiffs filed a consolidated class action and derivative complaint on or about March 28, 2011. The Maryland consolidated complaint names the same defendants as the Colorado consolidated complaint. The complaint alleges that the members of the Board breached their fiduciary duties in connection with the merger and that AMB and AMB LP aided and abetted the breaches of those fiduciary duties. The complaint further alleges that the registration statement that was filed along with the joint proxy statement/prospectus is misleading and incomplete. The plaintiffs in this action seek, among other relief, an order to: (i) enjoin, preliminarily and permanently, the merger; (ii) rescind the merger in the event it is consummated or award rescissory damages; (iii) direct the defendants to account to plaintiffs and all other members of the class for all damages, profits and any special benefits defendants obtained as a result of their breaches of fiduciary duties; and (iv) award plaintiffs the costs of the action. Defendants have moved to dismiss the Maryland action for failure to state a claim and to stay all discovery pending a ruling on their motion to dismiss. Plaintiffs have moved for expedited discovery in advance of a preliminary injunction hearing.

On April 15, 2011, the parties to the Maryland action executed a memorandum of understanding that embodies their agreement in principle on the structure of a proposed settlement. The proposed settlement, which is subject to confirmatory discovery and court approval following notice to the class of all or our shareholders during the period from January 30, 2011 through the date of the consummation of the merger (which we refer to as the “Class”), would dismiss all causes of action asserted in the Maryland consolidated complaint and release all claims that members of the Class may have arising out of or relating in any manner to the merger, including all claims being asserted in the Colorado action.

Pursuant to the terms of the proposed settlement, defendants agreed to make certain disclosures to shareholders in their joint proxy statement/prospectus. The parties reported to the Maryland court on April 18, 2011 that they had reached agreement on a proposed settlement and executed a memorandum of understanding. On April 27, 2011, the parties to the consolidated action in Colorado reached an agreement in principle on the structure of a proposed settlement. Under the proposed settlement, which is subject to confirmatory discovery and approval of the Maryland court following notice to the Class, defendants agreed to make additional disclosures in their joint proxy statement/prospectus.

The defendants believe that the claims asserted against them in these lawsuits are without merit and, absent court approval of the proposed settlement, intend to defend themselves vigorously against the claims.

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Item 1A. Risk Factors

As of March 31, 2011, no material changes had occurred in our risk factors as discussed in Item 1A of our Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. [Removed and Reserved]

Item 5. Other Information

None.

Item 6. Exhibits

10.1	Agreement and Plan of Merger, dated January 30, 2011, by and among ProLogis, New Pumpkin Inc., Upper Pumpkin LLC, Pumpkin LLC, AMB Property Corporation and AMB Property, L.P. and amended as of March 9, 2011 (incorporated by reference to Annex A to the joint proxy statement/prospectus included in the Registration Statement on Form S-4, as amended, filed by AMB Property Corporation on March 11, 2011, as amended, File No. 333-172741).
10.2*	Second Amended and Restated Employment Agreement, effective as of March 1, 2011, entered into between ProLogis and Ted R. Antenucci.
12.1	Computation of Ratio of Earnings to Fixed Charges
12.2	Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Share Dividends
15.1	KPMG LLP Awareness Letter
31.1	Certification of Chief Executive Officer
31.2	Certification of Chief Financial Officer
32.1	Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101. INS**	XBRL Instance Document
101. SCH**	XBRL Taxonomy Extension Schema
101. CAL**	XBRL Taxonomy Extension Calculation Linkbase
101. DEF**	XBRL Taxonomy Extension Definition Linkbase
101. LAB**	XBRL Taxonomy Extension Label Linkbase
101. PRE**	XBRL Taxonomy Extension Presentation Linkbase

* *Management Contract or Compensatory Plan or Arrangement*

** *These exhibits are not deemed filed for purposes of Section 11 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of these sections, and are not part of any registration statement or incorporated by reference into any registration statement.*

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PROLOGIS

By: /s/ William E. Sullivan

William E. Sullivan
Chief Financial Officer

By: /s/ Lori A. Palazzolo

Lori A. Palazzolo
Senior Vice President and Chief Accounting Officer

Date: May 9, 2011

Index to Exhibits

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SECOND AMENDED AND RESTATED
EMPLOYMENT AGREEMENT

THIS SECOND AMENDED AND RESTATED AGREEMENT (this "Agreement"), made and entered into effective as of the Effective Date (as defined below) by and between Ted R. Antenucci (the "Executive") and ProLogis, a Maryland real estate investment trust (the "Company"),

WITNESSETH THAT :

WHEREAS, the Executive and the Company are parties to an Amended and Restated Employment Agreement dated as of December 31, 2008 (the "Amended Agreement");

WHEREAS, certain affiliates of the Company are parties to that certain Asset Purchase Agreement By and Among Catellus Operating Limited Partnership (and certain other entities) and Santa Fe Acquisition Company, LLC ("Purchaser") dated as of December 17, 2010 (the "Purchase Agreement");

WHEREAS, it is acknowledged and agreed by the Company that it is intended and anticipated that the Executive will (i) provide services to Purchaser or an affiliate of Purchaser (referred to for purposes of this Agreement as "Catellus") following the closing of the transactions contemplated by the Purchase Agreement and (ii) make a significant investment in Purchaser's equity or assets;

WHEREAS, the Executive has agreed to continue to provide services to the Company through June 30, 2011;

WHEREAS, pursuant to a transition services agreement (the "Transition Services Agreement") entered into in connection with the transactions contemplated by the Purchase Agreement (the "Transactions"), Purchaser has agreed to make Executive available to provide consulting services to the Company and its affiliates for the period from July 1, 2011 through December 31, 2011, and Executive has agreed to provide such consulting services to the Company and its affiliates, in accordance with the Transition Services Agreement and at no cost to the Company and its affiliates; and

WHEREAS, the parties desire to amend, restate and continue the Amended Agreement in the form of this Agreement to reflect changes to the terms and conditions of the Executive's employment with the Company in connection with the Transactions and also to reflect certain other clarifying changes.

NOW, THEREFORE, in consideration of the mutual covenants and agreements set forth below, it is hereby covenanted and agreed by the Executive and the Company as follows, all conditioned upon, and effective as of, the Closing (as defined in the Purchase Agreement):

1. Term. Subject to the terms and conditions of this Agreement, the Company hereby agrees to continue to employ the Executive as its President and Chief Investment Officer for the Agreement Term (as defined below), and the Employee hereby agrees to remain in the employ of the Company and to provide services during the Agreement Term in accordance with this Agreement. The "Agreement Term" shall be the period beginning on the Closing Date (as defined in the Purchase Agreement, which, for purposes of this Agreement, will be referred to as the "Effective Date") and ending on June 30, 2011.

2. Performance of Services. The Executive's employment with the Company shall be subject to the following:

- (a) During the Agreement Term, while the Executive is employed by the Company, the Executive shall devote such time, energies and talents to serving as its President and Chief Investment Officer as are reasonably necessary to perform his duties. The Company acknowledges that he will also provide services to Catellus during the Agreement Term.
- (b) The Executive shall report to the Chief Executive Officer of the Company. The Executive agrees that he shall perform his duties faithfully and efficiently subject to the lawful directions of the Chief Executive Officer of the Company. The Executive's duties may include providing services for both the Company and the Subsidiaries (as defined below), as determined by the Board of Trustees of the Company (the "Board"); provided, however, that the Executive shall not, without his consent, be assigned tasks that would be inconsistent with those of President and Chief Investment Officer. The Executive shall have such authority, power, responsibilities and duties as are inherent in his positions (and the undertakings applicable to his positions) and necessary to carry out his responsibilities and the duties required of him hereunder. The Executive also acknowledges and agrees that, pursuant to the Transition Services Agreement, he shall make himself reasonably available to provide consulting services to the Company and its affiliates for the period from July 1, 2011 through December 31, 2011 at no cost to the Company and its affiliates.
- (c) Notwithstanding the foregoing provisions of this paragraph 2, during the Agreement Term, the Executive may devote reasonable time to activities other than those required under this Agreement, including providing services to Catellus (including as an officer, director and member of Purchaser and its affiliates), the supervision of his personal investments, and activities involving professional, charitable, community, educational, religious and similar types of organizations, speaking engagements, membership on the boards of directors of any for-profit or not-for-profit organizations, and similar types of activities.
- (d) The term "Subsidiary" shall mean any person with whom the Company is considered to be a single employer under section 414(b) of the Code and all persons with whom the Company would be considered a single employer under section 414(c) of the Code but using an ownership standard of "more than 50%" rather than "at least 80%" where applicable.

3. Compensation. Subject to the terms of this Agreement, during the Agreement Term, while the Executive is employed by the Company, the Company shall compensate him for his services as follows:

- (a) Salary. The Executive shall receive, for the Agreement Term, in substantially equal monthly or more frequent installments, a base salary, determined on an annual basis, of not less than \$630,000 (the "Salary").
 - (b) Bonus. The Executive will receive a bonus equal to \$435,000 on July 1, 2011 if he is employed through the last day of the Agreement Term. The Executive's bonus for any period prior to the Agreement Term shall be subject to the terms and conditions of the Amended Agreement, as though such agreement were not amended and restated hereby.
 - (c) Long-Term Incentives; Cash-Out of Equity Awards. On the Effective Date, the Executive shall receive a lump payment in full satisfaction of (i) all of his outstanding awards under and (ii) any awards that Executive would have been given during 2011, in each case, under the ProLogis 2006 Long-Term Incentive Plan (the "LTIP") (whether or not vested) in an amount equal to \$7,028,371, less applicable withholding taxes.
 - (d) Benefit Plans. Except as otherwise specifically provided to the contrary in this Agreement, the Executive shall be eligible to participate in the Company's employee benefit plans, programs, policies and arrangements to the same extent and on the same terms as those benefits are provided by the Company from time to time to the Company's other similarly situated senior management employees. However, the Company shall not be required to provide a benefit under this subparagraph 3(d) if such benefit would duplicate (or otherwise be of the same type as) a benefit specifically required to be provided under another provision of this Agreement. The Executive shall complete all forms and physical examinations, and otherwise take all other similar actions to secure coverage and benefits described in this subparagraph 3(d), to the extent determined to be necessary or appropriate by the Company.
 - (e) Expense Reimbursements. The Executive is authorized to incur reasonable expenses for entertainment, traveling, meals, lodging and similar items in promoting the Company's business. The Company will reimburse the Executive for all reasonable expenses so incurred in accordance with the normal practices of the Company.
 - (f) Purchase of Certain Property. Upon the termination of the Agreement Term, Executive or Executive's representatives or beneficiaries, shall be entitled to retain his personal computer (desktop and/or laptop), printer, personal fax machine, personal digital assistant and mobile telephone used in connection with his employment with the Company, each for a purchase price equal to \$1.00.
4. Termination. The Executive's employment with the Company during the Agreement Term may be terminated by the Company or the Executive without any breach of this Agreement only under the circumstances described in subparagraphs 4(a) through 4(f):
- (a) Death. The Executive's employment hereunder will terminate upon his death.
 - (b) Permanent Disability. The Company may terminate the Executive's employment during any period in which he is Permanently Disabled. The Executive shall be considered "Permanently Disabled" during any period in which he is unable, by reason of a medically determinable
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physical or mental impairment, to engage in the material and substantial duties of his regular occupation, and such condition is expected to be permanent, as determined by the Board.

- (c) Cause. The Company may terminate the Executive's employment hereunder at any time for Cause. For purposes of this Agreement, the term "Cause" shall mean in the reasonable judgment of the Board (i) the willful and continued failure by the Executive to substantially perform his duties with the Company or any Subsidiary after written notification by the Company or Subsidiary, (ii) the willful engaging by the Executive in conduct which is demonstrably injurious to the Company or any Subsidiary, monetarily or otherwise, or (iii) the engaging by the Executive in egregious misconduct involving serious moral turpitude. For purposes hereof, no act, or failure to act, on the Executive's part shall be deemed "willful" unless done, or omitted to be done, by the Executive not in good faith and without reasonable belief that such action was in the best interest of the Company or Subsidiary.
- (d) Constructive Discharge. If (I) the Executive provides written notice to the Company of the occurrence of Good Reason (as defined below) within 90 days after the Executive has knowledge of the circumstances constituting Good Reason (as defined below), which notice specifically identifies the circumstances which the Executive believes constitute Good Reason; (II) the Company fails to correct the circumstances within 30 days after receipt of such notice or fails to notify the Executive of the Company's intended method of correction and the timing thereof; (III) the Company fails to cure the circumstances within the cure period or the time specified in the Company's response to the Executive, and (IV) the Executive resigns within 90 days after the expiration of the cure period or the time specified in the Company's response to the Executive, then the Executive's Date of Termination shall be considered to have occurred by reason of a Constructive Discharge. For purposes of this Agreement, "Good Reason" shall mean, without the Executive's express written consent, the occurrence of any of the following circumstances which occur during the Agreement Term:
- (i) The assignment to the Executive of any duties materially inconsistent with the Executive's position and status as President and Chief Investment Officer of the Company; provided, however, that a change to the Executive's duties that result solely from a corporate transaction involving the Company and its affiliates occurring after the Effective Date shall not constitute a Good Reason event for purposes of this clause 4(d)(i).
 - (ii) A reduction by the Company in the Executive's Salary to an amount that is less than required under subparagraph 3(a).
 - (iii) The relocation of the Executive's base office in Evergreen Colorado to an office that is more than 30 highway miles of the Executive's base office on the Effective Date.
 - (iv) The Company's material breach of a material term of this Agreement.

The Executive's right to terminate his employment pursuant to this subparagraph 4(d) shall not be affected by his incapacity due to physical or mental illness. The Executive's continued employment shall not constitute consent to, or a waiver of rights with respect to, any circumstance constituting Good Reason hereunder.

- (e) Termination by the Executive . The Executive may terminate his employment hereunder at any time for any reason by giving the Company prior written Notice of Termination (as defined in subparagraph 4(g)), which Notice of Termination shall be effective not less than 30 days after it is given to the Company, provided that nothing in this Agreement shall require the Executive to specify a reason for any such termination. However, to the extent that the procedures specified in subparagraph 4(d) are required, the procedures of this subparagraph 4(e) may not be used in lieu of the procedures required under subparagraph 4(d).
- (f) Termination by Company . The Company may terminate the Executive's employment hereunder at any time for any reason, by giving the Executive prior written Notice of Termination, which Notice of Termination shall be effective immediately, or such later time as is specified in such notice. The Company shall not be required to specify a reason for the termination under this subparagraph 4(f), provided that termination of the Executive's employment by the Company shall be deemed to have occurred under this subparagraph 4(f) only if it is not for reasons described in subparagraph 4(b), 4(c), 4(d), or 4(e). Notwithstanding the foregoing provisions of this subparagraph 4(f), if the Executive's employment is terminated by the Company in accordance with this subparagraph 4(f), and within a reasonable time period thereafter, it is determined by the Board that circumstances existed as of the date of such termination which would have constituted a basis for termination of the Executive's employment for Cause in accordance with subparagraph 4(c) disregarding circumstances which could have been remedied if notice had been given in accordance with subparagraph 4(c), the Executive's employment will be deemed to have been terminated for Cause in accordance with subparagraph 4(c).
- (g) Notice of Termination . Any termination of the Executive's employment by the Company or the Executive (other than a termination pursuant to subparagraph 4(a)) must be communicated by a written Notice of Termination to the other party hereto. For purposes of this Agreement, a "Notice of Termination" means a dated notice which indicates the Date of Termination (not earlier than the date on which the notice is provided or such later date otherwise required by this Agreement), and which indicates the specific termination provision in this Agreement relied on and which sets forth in reasonable detail the facts and circumstances, if any, claimed to provide a basis for termination of the Executive's employment under the provision so indicated.
- (h) Date of Termination . "Date of Termination" means the last day the Executive is employed by the Company and the Subsidiaries, provided that the Executive's employment is terminated in accordance with the foregoing provisions of this paragraph 4.
- (i) Effect of Termination . If, on the Date of Termination, the Executive is a member of the Board or the board of trustees or board of directors any of the Subsidiaries, or holds any other position with the Company and the Subsidiaries (other than the position described in subparagraph 2(a)), the Executive shall resign from all such positions as of the Date of Termination.
5. Rights Upon Termination . The Executive's right to payment and benefits under this Agreement for periods after his Date of Termination shall be determined in accordance with the following provisions of this paragraph 5:
- (a) Minimum Payments and Benefits . If the Executive's Date of Termination occurs during the Agreement Term for any reason, the Company shall pay to the Executive:
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- (i) The Executive's Salary (to the extent not previously paid) for the period ending on the Date of Termination, payable in a lump sum within 30 days after the Executive's Date of Termination or such earlier date required by applicable law.
- (ii) Payment for unused vacation days, as determined in accordance with Company policy as in effect from time to time, payable, if applicable, in a lump sum within 30 days after the Executive's Date of Termination or such earlier date required by applicable law.
- (iii) Any other payments or benefits to be provided to the Executive by the Company pursuant to any employee benefit plans or arrangements adopted by the Company, to the extent such amounts are due from the Company, payable in accordance with the applicable plans and arrangements.

Except as may otherwise be expressly provided to the contrary in this Agreement, nothing in this Agreement shall be construed as requiring the Executive to be treated as employed by the Company for purposes of any employee benefit plan or arrangement following the date of the Executive's Date of Termination. In no event shall the Executive be permitted to designate the taxable year of any payment under this Agreement.

- (b) Death, Permanent Disability, Cause or Voluntary Resignation . If the Executive's Date of Termination occurs during the Agreement Term under circumstances described in subparagraph 4(a) (relating to the Executive's death), subparagraph 4(b) (relating to the Executive's being Permanently Disabled), subparagraph 4(c) (relating to the Executive's termination for Cause), subparagraph 4(e) (relating to the Executive's resignation), or if the Executive's employment with the Company terminates after the end of the Agreement Term then, except as otherwise expressly provided in this Agreement or otherwise agreed in writing between the Executive and the Company, the Company shall have no obligation to make payments under the Agreement for periods after the Executive's Date of Termination; provided, however that if the Date of Termination occurs as a result of death or on account of the Executive being Permanently Disabled, equity-based awards granted to the Executive under the 1997 LTIP and the LTIP (or a successor plan thereto), to the extent then outstanding, shall be fully vested as of the Date of Termination.
 - (c) Termination Without Cause; Constructive Discharge . If the Executive's Date of Termination occurs during the Agreement Term under circumstances described in subparagraph 4(d) (relating to Constructive Discharge) or subparagraph 4(f) (relating to termination by the Company without Cause), then, in addition to the amounts payable in accordance with subparagraph 5(a):
 - (i) The Executive shall receive from the Company for the period (the "Severance Period") from the Date of Termination through the end of the Agreement Term or, if later, the six month anniversary of the Date of Termination, the Salary amount described in subparagraph 3(a), as in effect on the Executive's Date of Termination, payable in substantially equal monthly or more frequent installments in accordance with subparagraph 3(a) commencing on the date that is 45 days following Executive's Date of Termination. The Severance Period, and the Company's obligation to make payments
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under this clause 5(c)(i) shall cease with respect to periods after the date, if any, of the breach by the Executive of the provisions of paragraphs 8 or 9 of this Agreement.

- (ii) The Executive shall receive from the Company payment of the bonus to which he would otherwise be entitled under subparagraph 3 (b), payable in a lump sum on the date that is 45 days following Executive's Date of Termination. For the avoidance of doubt, if the Executive's termination of employment terminates as a result of the expiration of the Agreement Term, he shall be paid the bonus in accordance with subparagraph 3(b).
- (iii) The Executive shall be provided with continuation of coverage under the employee benefit plans and arrangements of the Company in which the Executive was participating at the time of his termination of employment (the "Post-Termination Coverage") for the Severance Period; provided that in no event shall the Post-Termination Coverage provided (or made available) with respect to any plan or arrangement under this clause 5(c)(iii) be materially less favorable to the Executive than the coverage most favorable to the Executive that was provided (or was available) during the one-year period prior to such termination of employment; and provided further that in no event shall the Executive be permitted to continue participation in any pension, retirement plan or deferred compensation plan for periods after his Date of Termination. In determining the amount of benefits to which the Executive is entitled as Post-Termination Coverage under this clause 5(c)(iii), it shall be assumed that the Executive shall continue to be entitled to the Salary that he was receiving immediately prior to his Date of Termination, and the bonus for the year prior to the year in which his Date of Termination occurs. For purposes of this clause 5(c)(iii), if the Company reasonably determines that the Executive cannot participate in any benefit plan because he is not actively performing services for the Company or its Subsidiaries, then, in lieu of providing benefits under any such plan, the Company shall be treated as having satisfied its obligation to provide Post-Termination Coverage by making monthly payments to the Executive equal to the reduction in monthly funding cost resulting from the Executive's exclusion from such plan, which payments shall fully satisfy any obligation of the Company to continue benefits under such plans; provided that the Company shall not be permitted to provide substitute benefits under this sentence with respect to group medical coverage, life insurance or disability coverage. For the period commencing on the Executive's Date of Termination and ending on the 45th day thereafter, any Post-Termination Coverage shall be provided at the Executive's expense and, if the Release Requirements (as defined below) are satisfied on the 45th day after the Date of Termination, the Executive shall be entitled to a lump sum payment in an amount equal to any contributions the Company would have made to the cost of Post-Termination Coverage for such 45-day period, payable in accordance with the provisions of this subparagraph 5(c).

Except as provided in clause 5(c)(iii) (relating to continuation of Post-Termination Coverage at the Executive's expense during the 45 day period following the Date of Termination), payments to be made and benefits to be provided to the Executive pursuant to this subparagraph 5(c) shall be provided or shall commence on the 45th day after the Executive's Date of Termination provided that, as of the 45th day after the Executive's Date of Termination, the Release Requirements (as defined below) are satisfied. If the Release Requirements are not satisfied as of the 45th day after the

Executive's Date of Termination, the Executive shall not be entitled to any payments or benefits under this subparagraph 5(c). For purposes of this Agreement, the "Release Requirements" shall be satisfied if, as of the applicable date, the Executive has executed a release in the form provided by the Company (the 'Release'), the revocation period required by applicable law has expired without the Executive's revocation of the Release and the Release has become effective. The Release shall be provided to the Executive within 15 days following his Date of Termination. The Executive shall not be entitled to payments or benefits under this subparagraph 5(c) if he is entitled to payments and benefits under subparagraph 5(d). If the Release Requirements are not satisfied as of the 45th day after the Executive's Date of Termination, the Executive shall not be entitled to any payments or benefits under this subparagraph 5(c). For purposes of this Agreement, the "Release Requirements" shall be satisfied if, as of the applicable date, the Executive has executed a release in the form provided by the Company (the "Release"), the revocation period required by applicable law has expired without the Executive's revocation of the Release and the Release has become effective. The Release shall be provided to the Executive within 15 days following his Date of Termination. The Executive shall not be entitled to payments or benefits under this subparagraph 5(c) if he is entitled to payments and benefits under subparagraph 5(d).

- (d) Payments in Lieu of Other Benefits . Except as may be otherwise specifically provided in an amendment of this paragraph 5 adopted in accordance with paragraph 17, the Executive's rights under this paragraph 5 shall be in lieu of any benefits that may be otherwise payable to or on behalf of the Executive pursuant to the terms of any severance pay arrangement of the Company or any Subsidiary or any other, similar arrangement of the Company or any Subsidiary providing benefits upon involuntary termination of employment. Notwithstanding the foregoing provisions of this paragraph 5 or any other provision of the Agreement to the contrary, with respect to any amounts that are subject to section 409A of the Code, this paragraph 5 shall be interpreted and administered in accordance with section 409A of the Code and shall not result in an offset or substitution of any amount in violation of section 409A of the Code.

6. Duties on Termination . Subject to the terms and conditions of this Agreement, during the period beginning on the date of delivery of a Notice of Termination, and ending on the Date of Termination, the Executive shall continue to perform his duties as set forth in this Agreement, and shall also perform such services for the Company as are necessary and appropriate for a smooth transition to the Executive's successor, if any. Notwithstanding the foregoing provisions of this paragraph 6, the Company may suspend the Executive from performing his duties under this Agreement (including, without limitation, his duties as a member of the Board or the board of directors of any Subsidiary) following the delivery of a Notice of Termination providing for the Executive's resignation, or delivery by the Company of a Notice of Termination providing for the Executive's termination of employment for any reason; provided, however, that during the period of suspension (which shall end on the Date of Termination), and subject to the legal rules applicable to such payments and benefits, including, without limitation, the rules applicable to qualified plans under section 401(a) of the Code and the rules applicable to nonqualified deferred

compensation plans under section 409A of the Code, the Executive shall continue to be treated as employed by the Company for other purposes, and his rights to compensation or benefits shall not be reduced by reason of the suspension; and further provided that any such suspension shall not affect the determination of whether the resignation was the result of a Constructive Discharge.

7. Mitigation and Set-Off. The Executive shall not be required to mitigate the amount of any payment provided for in this Agreement by seeking other employment or otherwise. The Company shall not be entitled to set off against the amounts payable to the Executive under this Agreement any amounts owed to the Company by the Executive, any amounts earned by the Executive in other employment after termination of his employment with the Company, or any amounts which might have been earned by the Executive in other employment had he sought such other employment.

8. Confidential Information. The Executive agrees that, during the Agreement Term, and at all times thereafter:

- (a) Except as may be required by the lawful order of a court or agency of competent jurisdiction, except as necessary to carry out his duties to the Company and the Subsidiaries, or except to the extent that the Executive has express authorization from the Company, the Executive agrees to take reasonable efforts to maintain the confidentiality of all Confidential Information, and not to disclose the same, either directly or indirectly, to any other person, firm, or business entity, or to use it in any way that would reasonably be expected to be adverse to the Company.
 - (b) To the extent that any court or agency seeks to have the Executive disclose Confidential Information, he shall promptly inform the Company, and he shall take such reasonable steps to prevent disclosure of Confidential Information until the Company has been informed of such requested disclosure, and the Company has an opportunity to respond to such court or agency. To the extent that the Executive obtains information on behalf of the Company or any of the Subsidiaries that may be subject to attorney-client privilege as to the Company's attorneys, the Executive shall take reasonable steps to maintain the confidentiality of such information and to preserve such privilege.
 - (c) Nothing in the foregoing provisions of this paragraph 8 shall be construed so as to prevent the Executive from using, in connection with his employment for himself or an employer other than the Company or any of the Subsidiaries, knowledge which was acquired by him during the course of his employment with the Company and the Subsidiaries which is generally known to persons of his experience in other companies in the same industry. Furthermore, notwithstanding subparagraph 8(d) below, Executive shall be free to accurately disclose in any context his track record and business experiences at the Company (*e.g.* , the investment experience of Company investments with which Executive was involved; management lessons learned by Executive, etc.), (ii) any information that summarizes the performance of the Executive's real estate activities at the Company, (iii) detailed descriptions of any projects or investment with which Executive was involved.
 - (d) For purposes of this Agreement, the term "Confidential Information" shall include all proprietary and non-public information (including, without limitation, privileged information regarding litigation and pending litigation) concerning the Company and the Subsidiaries which was
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acquired by or disclosed to the Executive during the course of his employment with the Company, or during the course of his consultation with the Company following his Date of Termination (regardless of whether consultation is pursuant to paragraph 10).

- (e) This paragraph 8 shall not be construed to restrict the Executive's ability to disclose confidential information in an arbitration proceeding or a court proceeding in connection with the assertion of, or defense against any claim of breach of this Agreement.
- (f) The Company acknowledges that (i) during the Agreement Term and for a period of six (6) months thereafter (the "Damages Window"), in the event of any alleged or actual breach of any of the provisions of this paragraph 8 by the Executive that is reasonably likely to result in material and adverse consequences to the Company, the Company will, before exercising any remedies of any type, give Executive notice of such alleged or actual breach and afford him a reasonable opportunity to cure any such alleged or actual breaches, if curable, during a period of at least five (5) business days, and (ii) following the expiration of the Damages Window, in all cases involving any alleged or actual breach of any of the provisions of this paragraph 8 by the Executive, the Company's sole remedy shall be limited to specific performance and injunctions restraining the Executive from committing or continuing any such violation of this paragraph 8, and such remedies may only be sought to be exercised by the Company following the provision of notice to Executive and affording him a reasonable opportunity to cure any alleged breaches thereof, if curable, during a period of at least five (5) business days, and that this subparagraph 8(f)(ii) is expressly intended to act as, and bind the Company, as an election and waiver of remedies.

9. Restrictive Covenants. The Executive will not, without the Company's prior written consent, which shall not be unreasonably withheld, or as otherwise specifically provided herein:

- (a) during the Restricted Period, engage or participate in, directly or indirectly, alone or as principal, agent, employee, employer, consultant, investor or partner of, or assist in the management of, or provide advisory or other services to, or own any stock or any other ownership interest in, or make any financial investment in any business or entity which is Competitive with the Company (as defined below) or purchase any property which could reasonably be used to provide or develop a business that is Competitive with the Company, except that Executive may (i) directly or indirectly own, solely as an investment, securities of any business or entity engaged in a business that is Competitive with the Company if Executive does not, directly or indirectly, own 5% or more of any class of securities of such business or entity, and (ii) serve on the board of directors of any not-for-profit or for-profit company or other organization;
 - (b) during the Restricted Period, be personally and directly involved in any material manner or fashion with any discussions, negotiations, analysis or other activities associated with the Excluded Projects (as defined below), whether on behalf of or in concert with Purchaser and its affiliates or otherwise; provided, however, that is agreed and acknowledged by the Company that Executive's supervision and management of employees involved in any such activities shall not be a violation of subparagraphs 9(a) or 9(b); and
 - (c) during the Restricted Period, solicit or attempt to hire or employ, in any fashion (whether as an employee, independent contractor or otherwise), any employee of the Company or the
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Subsidiaries or solicit or induce, or attempt to solicit or induce, any of the Company's or any of its affiliates' employees, consultants, clients, customers, vendors, suppliers or independent contractors to terminate their relationship with the Company and/or its affiliates; provided, however, that, for the portion of the Restricted Period following the Agreement Term, the foregoing shall not apply to any employee who has been employed by the Company or any of its affiliates for less than six months prior to such solicitation or whose employment has been terminated by the Company and affiliates prior to such solicitation and nothing in this subparagraph 9(c) shall prohibit general solicitations for employment through advertisements.

- (d) The Company acknowledges that (i) during the Damages Window, in the event of any alleged or actual breach of any of the provisions of this paragraph 9 by the Executive that is reasonably likely to result in material and adverse consequences to the Company, the Company will, before exercising any remedies of any type, give Executive notice of such alleged or actual breach and afford him a reasonable opportunity to cure any such alleged or actual breaches, if curable, during a period of at least five (5) business days, and (ii) following the expiration of the Damages Window, in all cases involving any alleged or actual breach of any of the provisions of this paragraph 9 by the Executive, the Company's sole remedy shall be limited to specific performance and injunctions restraining the Executive from committing or continuing any such violation of this paragraph 9, and such remedies may only be sought to be exercised by the Company following the provision of notice to Executive and affording him a reasonable opportunity to cure any alleged breaches thereof, if curable, during a period of at least five (5) business days, and that this subparagraph 9(d)(ii) is expressly intended to act as, and bind the Company, as an election and waiver of remedies
- (e) For the avoidance of doubt, (i) Executive is precluded from being personally involved in any material manner or fashion with any discussions, negotiations, analysis or other activities associated with the Excluded Projects, whether on behalf of or in concert with Purchaser and its affiliates or otherwise but Executive's supervision and management of employees involved in, or employed by an entity involved in, any such activities shall not be a violation of subparagraphs 9(a) or 9(b) hereof, and (ii) Executive's services for Catellus, including any activities permitted to be engaged in by Catellus or its affiliates, including TPG, in accordance with the Purchase Agreement, the Transition Services Agreement or any arrangement contemplated thereby, other than the Excluded Projects, shall not be prohibited by this paragraph 9.

For purposes of this Agreement:

- (I) The "Restricted Period" means the period beginning on the Effective Date and ending on December 31, 2012;
- (II) A business or entity shall be considered "Competitive with the Company" if (1) it engages in the business of providing distribution facilities or distribution services or engages in the acquisition or development of properties for such purpose, or (2) it is a private equity fund that establishes investment funds for the purposes described in clause (1) but only with respect to activities of the private equity fund and its investment funds relating to businesses or activities described in clause (1); provided, however, that, for the portion of the Restricted Period following the Agreement Term and while he is employed by Catellus, the services of the Executive for Catellus, other than the Excluded Projects, shall not be considered to be Competitive with the
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Company; and provided further that, the Executive's investment in Catellus in connection with the Transactions shall not be considered to be Competitive with the Company.

(i) The term "Excluded Projects" means the projects set forth on Exhibit 9(e) hereof.

Nothing in the foregoing shall preclude the Executive from being employed by, as an officer or director of, or engaged as a consultant with Purchaser or any other party after the Agreement Term provided that such employment or engagement shall not relieve the Executive from his obligations under this paragraph 9.

10. Assistance with Claims. The Executive agrees that, for the period beginning on the Effective Date, and continuing for 24 months after the Executive's Date of Termination, the Executive will use reasonable efforts to assist the Company and the Subsidiaries in defense of any claims that may be made against the Company and the Subsidiaries, and will assist the Company and the Subsidiaries in the prosecution of any claims that may be made by the Company or the Subsidiaries, to the extent that such claims may relate to services performed by the Executive for the Company and the Subsidiaries. The Executive agrees to promptly inform the Company if he becomes aware of any lawsuits involving such claims that may be filed against the Company or any Subsidiary. The Company agrees to provide legal counsel to the Executive in connection with such assistance (to the extent legally permitted), and to reimburse the Executive for all of the Executive's reasonable out-of-pocket expenses associated with such assistance, including travel expenses and reasonable legal expenses. The Executive shall choose his legal counsel in his sole discretion. For periods after the Executive's employment with the Company terminates, the Company agrees to provide reasonable compensation to the Executive for such assistance. The Executive also agrees to promptly inform the Company if he is asked to assist in any investigation of the Company or the Subsidiaries (or their actions) that may relate to services performed by the Executive for the Company or the Subsidiaries, regardless of whether a lawsuit has then been filed against the Company or the Subsidiaries with respect to such investigation. Any payments of compensation to the Executive pursuant to this paragraph 10 shall be paid within 30 days of the date on which the services are performed.

11. Directors and Officers Insurance. The Executive shall be named as an insured and covered against the same claims and at the same level of insurance under the Directors and Officers insurance programs or arrangements purchased by, or made available to, the Company on the same basis as any other senior executive or director of the Company, including without limitation, any so-called "tail" or "run-off" policies covering any persons who have served as directors or officers of the Company at any time.

12. Equitable Remedies. The Executive acknowledges that the Company would be irreparably injured by a violation of paragraphs 8 or 9 and he agrees that the Company, in addition to any other remedies available to it for such breach or threatened breach during the Damages Window, shall be entitled to a preliminary injunction,

temporary restraining order, or other equivalent relief, restraining the Executive from any actual or threatened breach of either paragraphs 8 or 9. If a bond is required to be posted in order for the Company to secure an injunction or other equitable remedy, the parties agree that said bond need not be more than a nominal sum. Notwithstanding anything to the contrary in this paragraph 12 or otherwise in this Agreement, the Company acknowledges and agrees that subparagraph 8(f)(ii) and 9(d)(ii) of this Agreement limit the Company's remedies to the equitable remedies described in this paragraph 12 following the expiration of the Damages Window, and that the effect of subparagraphs 8(f)(ii) and 9(d)(ii) is expressly intended by the parties hereto to act as, and bind the Company, as an election and waiver of any remedies at law, including the ability to see monetary damages of any kind whatsoever.

13. Nonalienation. The interests of the Executive under this Agreement are not subject in any manner to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance, attachment, or garnishment by creditors of the Executive or the Executive's beneficiary.

14. Withholding. All payments and benefits under this Agreement are subject to withholding of all applicable taxes.

15. Indemnity. To the maximum extent permitted by applicable law, the Amended and Restated Declaration of Trust of the Company and the Amended and Restated Bylaws of the Company (in the case of such Declaration of Trust and Bylaws, as in effect on the date hereof), the Company shall indemnify the Executive against, and shall pay and advance to the Executive, all expenses, including, without limitation, attorneys' fees, disbursements and retainers, accounting and witness fees, travel and deposition costs, expenses of investigations, judicial or administrative proceedings and appeals, amounts paid in settlement by the Executive or on behalf of the Executive, actually incurred by the Executive in connection with any threatened, pending or completed claim, action, suit or proceeding, formal or informal, whether brought in the right of the Company or otherwise and whether of a civil, criminal, administrative or investigative nature, by reason of the fact that the Executive was serving as a director, officer, employee or agent of the Company or its affiliates or was serving at the Company's request as a director, officer, employee, or agent of another corporation, limited liability company, partnership, joint venture, trust, or other enterprise; provided, however, that the Company shall not be required to advance any such amounts to the Executive unless the Executive furnishes to the Company a written undertaking reasonably satisfactory to the Company to repay to the Company all amounts to be advanced to the Executive by the Company in the event that it is determined in accordance with this paragraph 15 that the Executive is not entitled to any indemnification pursuant to this paragraph 15.

16. Make-Whole Payments. The following shall apply with respect to amounts to or on behalf of the Executive:

- (a) Subject to the following provisions of this paragraph 16, if any payment or benefit to which the Executive is entitled from the Company, any affiliate, or trusts established by the Company or by
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any affiliate (a "Payment") is subject to any tax under section 4999 of the Code, or any similar federal or state law (an "Excise Tax"), the Company shall pay to the Executive an additional amount (the "Make Whole-Amount") which is equal to (i) the amount of the Excise Tax, plus (ii) the aggregate amount of any interest, penalties, fines or additions to any tax which are imposed in connection with the imposition of such Excise Tax, plus (iii) all income, excise and other applicable taxes imposed on the Executive under the laws of any Federal, state or local government or taxing authority by reason of the payments required under clause 16(a)(i) and clause 16(a)(ii) and this clause 16(a)(iii).

- (b) For purposes of determining the Make-Whole Amount, the Executive shall be deemed to be taxed at the highest marginal rate under all applicable local, state, federal and foreign income tax laws for the year in which the Make-Whole Amount is paid. The Make-Whole Amount payable with respect to an Excise Tax shall be paid by the Company within 90 days following the Payment with respect to which such Excise Tax relates but in no event later than the end of the calendar year next following the calendar year in which the applicable tax is remitted to the Tax Authority (as defined in subparagraph 16(e)).
 - (c) All calculations under this paragraph 16 shall be made initially by the Company and the Company shall provide prompt written notice thereof to the Executive to enable the Executive to timely file all applicable tax returns. Upon request of the Executive, the Company shall provide the Executive with sufficient tax and compensation data to enable the Executive or his tax advisor to independently make the calculations described in subparagraph 16(b) and the Company shall reimburse the Executive for reasonable fees and expenses incurred for any such verification.
 - (d) If the Executive gives written notice to the Company of any objection to the results of the Company's calculations within 60 days after the Executive's receipt of written notice thereof, the dispute shall be referred for determination to tax counsel selected by the independent auditors of the Company ("Tax Counsel"). The Company shall pay all fees and expenses of such Tax Counsel. Pending such determination by Tax Counsel, the Company shall pay the Executive the Make-Whole Amount as determined by it in good faith. The Company shall pay the Executive any additional amount determined by Tax Counsel to be due under this subparagraph 16(d) (together with interest thereon at a rate equal to 120% of the short-term applicable Federal rate determined under section 1274(d) of the Code) within 10 days after such determination but in no event later than the end of the calendar year next following the calendar year in which the applicable related tax is remitted to the Tax Authority (as defined in subparagraph 16(e)).
 - (e) The determination by Tax Counsel shall be conclusive and binding upon all parties unless the Internal Revenue Service, a court of competent jurisdiction, or such other duly empowered governmental body or agency (a "Tax Authority") determines that the Executive owes a greater or lesser amount of Excise Tax with respect to any Payment than the amount determined by Tax Counsel.
 - (f) If a Taxing Authority makes a claim against the Executive which, if successful, would require the Company to make a payment under this paragraph 16, the Executive agrees to contest the claim on request of the Company subject to the following conditions:
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- (i) The Executive shall notify the Company of any such claim within 10 days of becoming aware thereof. In the event that the Company desires the claim to be contested, it shall promptly (but in no event more than 30 days after the notice from the Executive or such shorter time as the Taxing Authority may specify for responding to such claim) request the Executive to contest the claim. The Executive shall not make any payment of any tax which is the subject of the claim before the Executive has given the notice or during the 30-day period thereafter unless the Executive receives written instructions from the Company to make such payment together with an advance of funds sufficient to make the requested payment plus any amounts payable under this paragraph 16 determined as if such advance were an Excise Tax, in which case the Executive will act promptly in accordance with such instructions.
- (ii) If the Company so requests, the Executive will contest the claim by either paying the tax claimed and suing for a refund in the appropriate court or contesting the claim in the United States Tax Court or other appropriate court, as directed by the Company; provided, however, that any request by the Company for the Executive to pay the tax shall be accompanied by an advance from the Company to the Executive of funds sufficient to make the requested payment plus any amounts payable under this paragraph 16 determined as if such advance were an Excise Tax. If directed by the Company in writing the Executive will take all action necessary to compromise or settle the claim, but in no event will the Executive compromise or settle the claim or cease to contest the claim without the written consent of the Company; provided, however, that the Executive may take any such action if the Executive waives in writing his right to a payment under this paragraph 16 for any amounts payable in connection with such claim. The Executive agrees to cooperate in good faith with the Company in contesting the claim and to comply with any reasonable request from the Company concerning the contest of the claim, including the pursuit of administrative remedies, the appropriate forum for any judicial proceedings, and the legal basis for contesting the claim. Upon request of the Company, the Executive shall take appropriate appeals of any judgment or decision that would require the Company to make a payment under this paragraph 16. Provided that the Executive is in compliance with the provisions of this clause 16(f)(ii), the Company shall be liable for and indemnify the Executive against any loss in connection with, and all costs and expenses, including attorneys' fees, which may be incurred as a result of, contesting the claim, and shall provide to the Executive within 30 days after each written request therefor by the Executive cash advances or reimbursement for all such costs and expenses actually incurred or reasonably expected to be incurred by the Executive as a result of contesting the claim.
- (iii) Should a Tax Authority finally determine that an additional Excise Tax is owed, then the Company shall pay an additional Make-Up Amount to the Executive in a manner consistent with this paragraph 16 with respect to any additional Excise Tax and any assessed interest, fines, or penalties. If any Excise Tax as calculated by the Company or Tax Counsel, as the case may be, is finally determined by a Tax Authority to exceed the amount required to be paid under applicable law, then the Executive shall repay such excess to the Company within 30 days of such determination; provided that such repayment shall be reduced by the amount of any taxes paid by the Executive on such excess which is not offset by the tax benefit attributable to the repayment.
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17. Amendment. This Agreement may be amended or cancelled only by mutual agreement of the parties in writing without the consent of any other person. So long as the Executive lives, no person, other than the parties hereto, shall have any rights under or interest in this Agreement or the subject matter hereof. Without limiting the generality of the foregoing, it is the intent of the parties that all payments hereunder comply with the requirements of section 409A of the Code, and applicable guidance issued thereunder and, to the extent applicable, this Agreement shall be amended as the parties deem necessary or appropriate to comply with the requirements of section 409A and applicable guidance issued thereunder in a manner that preserves to the extent possible the intended benefits of this Agreement for the parties.

18. Applicable Law. The provisions of this Agreement shall be construed in accordance with the laws of the State of Colorado, without regard to the conflict of law provisions of any state.

19. Severability. The invalidity or unenforceability of any provision of this Agreement will not affect the validity or enforceability of any other provision of this Agreement, and this Agreement will be construed as if such invalid or unenforceable provision were omitted (but only to the extent that such provision cannot be appropriately reformed or modified).

20. Waiver of Breach. No waiver by any party hereto of a breach of any provision of this Agreement by any other party, or of compliance with any condition or provision of this Agreement to be performed by such other party, will operate or be construed as a waiver of any subsequent breach by such other party of any similar or dissimilar provisions and conditions at the same or any prior or subsequent time. The failure of any party hereto to take any action by reason of such breach will not deprive such party of the right to take action at any time while such breach continues.

21. Successors. This Agreement shall be binding upon, and inure to the benefit of, the Company and its successors and assigns and upon any person acquiring, whether by merger, consolidation, purchase of assets or otherwise, all or substantially all of the Company's assets and business, and the successor shall be substituted for the Company under this Agreement. The Company shall obtain a satisfactory agreement from any successor to assume and perform this Agreement. In addition, if employment of the Executive is transferred to any affiliate or Subsidiary of the Company, the Company will require the affiliate or Subsidiary to assume this Agreement and be substituted for the Company under this Agreement.

22. Notices. Notices and all other communications provided for in this Agreement shall be in writing and shall be delivered personally or sent by registered or certified mail, return receipt requested, postage prepaid (provided that international mail shall be sent via overnight or two-day delivery), or sent by facsimile or prepaid overnight courier to the parties at the addresses set forth below (or such other addresses as shall be specified by the parties by like notice). Such notices, demands, claims and other communications shall be deemed given:

- (a) in the case of delivery by overnight service with guaranteed next day delivery, the next day or the day designated for delivery;
 - (b) in the case of certified or registered U.S. mail, five days after deposit in the U.S. mail; or
 - (c) in the case of facsimile, the date upon which the transmitting party received confirmation of receipt by facsimile, telephone or otherwise;
- provided, however, that in no event shall any such communications be deemed to be given later than the date they are actually received. Communications that are to be delivered by the U.S. mail or by overnight service or two-day delivery service are to be delivered to the addresses set forth below:

to the Company:

4545 Airport Way
Denver, CO 80239
Attn: General Counsel
Fax: (303) 567-5761

or to the Executive:

29029 Upper Bear Creek Road, #203
Evergreen, Colorado 80439
Fax: (303) 980-3493

All notices to the Company shall be directed to the attention of the General Counsel of the Company, with a copy to the Secretary of the Company. Each party, by written notice furnished to the other party, may modify the applicable delivery address, except that notice of change of address shall be effective only upon receipt.

23. Arbitration of All Disputes. Any controversy or claim arising out of or relating to this Agreement (or the breach thereof) shall be settled by final, binding and non-appealable arbitration in Colorado by three arbitrators. Except as otherwise expressly provided in this paragraph 23, the arbitration shall be conducted in accordance with the rules of the American Arbitration Association (the "Association") then in effect. One of the arbitrators shall be appointed by the Company, one shall be appointed by the Executive, and the third shall be appointed by the first two arbitrators. If the first two arbitrators cannot agree on the third arbitrator within 30 days of the appointment of the second arbitrator, then the third arbitrator shall be appointed by the Association.

24. Legal and Enforcement Costs. The provisions of this paragraph 24 shall apply if it becomes necessary or desirable for the Executive to retain legal counsel or incur other costs and expenses in connection with either enforcing any and all of his

rights under this Agreement or defending against any allegations of breach of this Agreement by the Company:

- (a) The Executive shall be entitled to recover from the Company reasonable attorneys' fees, costs and expenses incurred by him in connection with such enforcement or defense.
- (b) Payments required under this paragraph 24 shall be made by the Company to the Executive (or directly to the Executive's attorney) promptly following submission to the Company of appropriate documentation evidencing the incurrence of such attorneys' fees, costs, and expenses.
- (c) The Executive shall be entitled to select his legal counsel; provided, however, that such right of selection shall not affect the requirement that any costs and expenses reimbursable under this paragraph 24 be reasonable.
- (d) The Executive's rights to payments under this paragraph 24 shall not be affected by the final outcome of any dispute with the Company; provided, however, that to the extent that the arbitrators shall determine that under the circumstances recovery by the Executive of all or a part of any such fees and costs and expenses would be unjust or inappropriate, the Executive shall not be entitled to such recovery; and to the extent that such amount have been recovered by the Executive previously, the Executive shall repay such amounts to the Company.

25. Survival of Agreement. Except as otherwise expressly provided in this Agreement, the rights and obligations of the parties to this Agreement shall survive the termination of the Executive's employment with the Company.

26. Reimbursements and In-Kind Benefits. To the extent that any in-kind benefits or reimbursements provided under this Agreement are taxable to the Executive, then, notwithstanding any other provision of this Agreement to the contrary, they will be paid or provided only if they are provided pursuant to a policy or program of the Company which provides an objectively determinable nondiscretionary definition of the expenses eligible for reimbursement or the in-kind benefits to be provided (including the terms of this Agreement). With respect to any such benefits or expenses, the amount of the expenses or benefits that are eligible to be paid or provided during one calendar year may not affect the amount of reimbursements to be paid or provided in any subsequent calendar year, the reimbursement for an expense shall be made no event later than the last day of the calendar year following the calendar year in which the expense was incurred, and the right to reimbursement of the expenses or the right to the payments or benefits shall not be subject to liquidation or exchange for any other benefit.

27. Entire Agreement. Except as otherwise noted herein or in any separation agreement subsequently entered into by the Executive and the Company, this Agreement, including any Exhibit(s) attached hereto, constitutes the entire agreement between the parties concerning the subject matter hereof and supersedes all prior and contemporaneous agreements, if any, between the parties relating to the subject matter hereof; including the Amended Agreement. Notwithstanding the foregoing, in consideration for the Company's obligations under an employment agreement with the

Executive dated June 5, 2005 (the "Original Agreement"), the Executive waived all rights under that certain Memorandum of Understanding dated March 26, 2004, as amended as of February 16, 2005 (the "MOU"), between the Executive and Catellus Development Corporation ("Catellus") and released Catellus and the Company from any and all obligations under the MOU; provided, however, that the provisions of Paragraph 8 of the MOU (relating to indemnification) continued and shall continue to apply, Appendix B of the MOU (relating to the Tax Protection Policy) and shall continue to apply in all respects without limitation to any payment, distribution or benefit which is determined to be subject to excise tax under section 4999 of the Code as a result of the Merger (as defined in the Original Agreement) and Paragraph 10.3(b) of the MOU continued and will continue to apply with respect to awards referenced therein that are outstanding immediately prior to the Merger.

28. Section 409A of the Code. Notwithstanding any other provision of this Agreement to the contrary, if the Executive is a "specified employee" within the meaning of section 409A of the Code, payments and benefits that are subject to section 409A and that would otherwise be paid or provided during the six month period commencing on the Executive's Date of Termination will be deferred until the first day of the seventh month following the Date of Termination. In the case of a series of payments, the first payment shall include the amounts the Executive would have been entitled to receive during the six month waiting period. For all purposes of this Agreement, the determination as to whether the Executive has had a separation from service or a termination of employment as applied to payments or benefits that are or may be subject to section 409A of the Code shall be determined in accordance with section 409A of the Code and the guidance issued thereunder by applying the applicable default provisions.

IN WITNESS THEREOF, the Executive has hereunto set his hand, and the Company has caused these presents to be executed in its name and on its behalf, all as of the Effective Date.

The Executive

ProLogis

By: _____
Its: Chief Executive Officer

Exhibit 9(c)

EXCLUDED PROJECTS

For purposes of the Agreement, the term "Excluded Projects" means real estate projects involving an equity investment or commitment by the Purchaser (or its affiliates) in an amount

equal to \$10,000,000 or more, in the aggregate, where the primary purpose of such projects is the vertical construction or acquisition of an industrial building (or buildings), and where such projects are deemed to be (in the Company's reasonable determination) competitive with any existing industrial buildings or industrial projects owned by the Company (or any affiliate of the Company); provided, however, that Excluded Projects do not include (i) the acquisition, land planning or entitlement of raw land that is ultimately intended for development of industrial buildings or any other non-industrial real estate assets, (ii) Stockton—Park 599 which is subject to the Stockton Development Agreement, or (iii) the "Tracy Lammers" property.

PROLOGIS
COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES
(Dollar amounts in thousands)

	Three Months Ended March 31,	Year Ended December 31,				
	2011	2010	2009	2008	2007	2006
Earnings (loss) from continuing operations	\$ (48,412)	\$(1,581,944)	\$(345,911)	\$(359,356)	\$ 852,641	\$608,663
Add (deduct):						
Income taxes	6,369	(30,499)	5,975	68,011	66,855	29,786
Interest expense	90,562	461,166	373,305	385,065	388,746	294,063
Earnings (loss), as adjusted	\$ 48,519	\$(1,151,277)	\$ 33,369	\$ 93,720	\$1,308,242	\$932,512
Fixed charges:						
Interest expense	\$ 90,562	\$ 461,166	\$ 373,305	\$ 385,065	\$ 388,746	\$294,063
Capitalized interest	11,331	53,661	94,205	168,782	123,880	95,635
Total fixed charges	\$ 101,893	\$ 514,827	\$ 467,510	\$ 553,847	\$ 512,626	\$389,698
Ratio of earnings (loss), as adjusted, to fixed charges	(a)	(a)	(a)	(a)	2.6	2.4

- (a) Our fixed charges exceeded our earnings, as adjusted, by \$53.4 million for the three months ended March 31, 2011. The loss from continuing operations for 2010, 2009, and 2008 includes impairment charges of \$1.1 billion, \$495.2 million and \$703.5 million, respectively, that are discussed in our Annual Report on Form 10-K. Due to these impairment charges, our fixed charges exceed our earnings, as adjusted, by \$1.7 billion, \$434.1 million and \$460.1 million for 2010, 2009 and 2008, respectively.

PROLOGIS
COMPUTATION OF RATIO OF EARNINGS TO COMBINED FIXED CHARGES
AND PREFERRED SHARE DIVIDENDS
(Dollar amounts in thousands)

	Three Months Ended March 31,	Year Ended December 31,				
	2011	2010	2009	2008	2007	2006
Earnings (loss) from continuing operations	\$ (48,412)	\$(1,581,944)	\$(345,911)	\$(359,356)	\$ 852,641	\$608,663
Add (Deduct):						
Income taxes	6,369	(30,499)	5,975	68,011	66,855	29,786
Interest expense	90,562	461,166	373,305	385,065	388,746	294,063
Earnings (loss), as adjusted	\$ 48,519	\$(1,151,277)	\$ 33,369	\$ 93,720	\$1,308,242	\$932,512
Combined fixed charges and preferred share dividends:						
Interest expense	\$ 90,562	\$ 461,166	\$ 373,305	\$ 385,065	\$ 388,746	\$294,063
Capitalized interest	11,331	53,661	94,205	168,782	123,880	95,635
Total fixed charges	101,893	514,827	467,510	553,847	512,626	389,698
Preferred share dividends	6,369	25,424	25,423	25,423	25,423	25,416
Combined fixed charges and preferred share dividends	\$ 108,262	\$ 540,251	\$ 492,933	\$ 579,270	\$ 538,049	\$415,114
Ratio of earnings (loss), as adjusted, to combined fixed charges and preferred share dividends	(a)	(a)	(a)	(a)	2.4	2.2

- (a) Our combined fixed charges and preferred share dividends exceeded our earnings, as adjusted, by \$59.7 million for the three months ended March 31, 2011. The loss from continuing operations for 2010, 2009 and 2008 includes impairment charges of \$1.1 billion, \$495.2 million, and \$703.5 million, respectively, that are discussed in our Annual Report on Form 10-K. Due to these impairment charges, our combined fixed charges and preferred share dividends exceed our earnings, as adjusted, by \$1.7 billion, \$459.6 million and \$485.6 million for 2010, 2009 and 2008, respectively.

The Board of Trustees
ProLogis:

Re: Registration Statement Nos. 333-157818 and 333-157819 on Form S-3; Registration Statement Nos. 333-26597, 333-31421, 333-46698, 333-46700, 333-69001, 333-70274, 333-97895, 333-141812, and 333-167075 on Form S-8

With respect to the subject registration statements, we acknowledge our awareness of the use therein of our report dated May 9, 2011 related to our review of interim financial information.

Pursuant to Rule 436 under the Securities Act of 1933 (the Act), such report is not considered part of a registration statement prepared or certified by an independent registered public accounting firm, or a report prepared or certified by an independent registered public accounting firm within the meaning of Sections 7 and 11 of the Act.

KPMG LLP

Denver, Colorado
May 9, 2011

CERTIFICATION

I, Walter C. Rakowich, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ProLogis;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures, (as defined in Exchange Act Rules 13a —15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 9, 2011

/s/ Walter C. Rakowich

Name: Walter C. Rakowich

Title: Chief Executive Officer

CERTIFICATION

I, William E. Sullivan, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ProLogis;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures, (as defined in Exchange Act Rules 13a —15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 9, 2011

/s/ William E. Sullivan

Name: William E. Sullivan

Title: Chief Financial Officer

CERTIFICATION

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of ProLogis (“the Company”), hereby certifies, to such officer’s knowledge, that the Company’s Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2011 (the “Report”), which accompanies these certifications, fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 9, 2011

/s/ Walter C. Rakowich
Name: Walter C. Rakowich
Title: Chief Executive Officer

Dated: May 9, 2011

/s/ William E. Sullivan
Name: William E. Sullivan
Title: Chief Financial Officer