



Fourth Quarter 2016

# PROLOGIS INVESTOR FACT SHEET

www.prologis.com | NYSE: PLD

## World's Leading Logistics Real Estate Company

Prologis is the leading global provider of logistics real estate, offering customers approximately 676 million square feet of distribution space (63 million square meters) in markets across the Americas, Europe and Asia. The company leases more than 3,300 industrial facilities in 20 countries to more than 5,200 customers, including third-party logistics providers, transportation companies, retailers, and manufacturers.

## World-Class Platform

- The undisputed leader in the industrial sector
- The best customer brand in the real estate industry
- The only truly global real estate company active on four continents
- World's leading logistics real estate strategic capital franchise

## Prologis At A Glance <sup>(1)</sup>

- 97.1% occupancy in its owned and managed operating portfolio
- Leased 38.9 million square feet (3.6 million square meters) in the operating and development portfolios during 4Q 2016
- Commenced \$717 million of development across three continents in Q4 and generated \$571 million of value creation (Prologis share) on stabilizations
- \$4.0 billion in liquidity, including \$807 million in unrestricted cash and cash equivalents

(1) As of December 31, 2016 (PLD closed at \$52.80)

(2) Market allocation based on owned and managed operating portfolio gross book value as of December 31, 2016. On a Prologis share basis, ownership was 72.9% US, 6.0% Other Americas, 17.1% Europe, 4.0% Asia. Sum of the parts may not equal 100% due to rounding.

NYSE: PLD

### Total Assets Under Management

\$66.0 billion

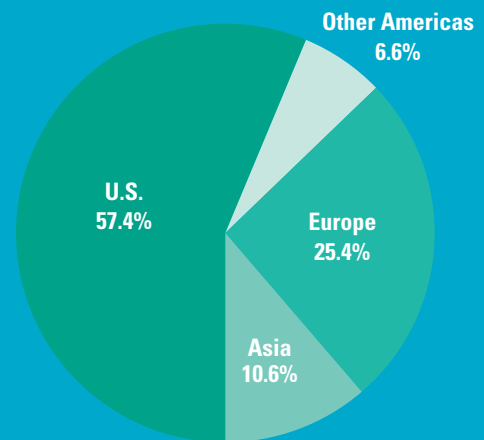
### TTM Dividend Yield<sup>(1)</sup>

3.2%

### Listed Securities

PLD – Common Stock

### Market Allocation<sup>(2)</sup>



**Global Headquarters**

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**Board of Directors**

**Hamid R. Moghadam**

Chairman and CEO, Prologis

**George L. Fotiades**

Chairman, Healthcare, Diamond Castle Holdings

**Christine N. Garvey**

Former Global Head of Corporate Real Estate Services,  
Deutsche Bank AG London

**Lydia H. Kennard**

Principal, Airport Property Ventures, LLC  
Founder and Chief Executive Officer,  
KDG Construction Consulting

**J. Michael Losh**

Former CFO, General Motors;  
Former Chairman, GMAC

**Irving F. Lyons, III**

Principal, Lyons Asset Management

**David P. O'Connor**

Managing Partner, High Rise Capital Partners, LLC

**Jeffrey L. Skelton**

Managing Partner, Resultant Capital Partners

**Carl B. Webb**

Senior Partner, Ford Management, L.P.

**William D. Zollars**

Former Chairman, President and CEO, YRC Worldwide Inc.

**Senior Officers**

**Hamid R. Moghadam**

Chairman & Chief Executive Officer

**Gary E. Anderson**

Chief Executive Officer, Europe and Asia

**Michael S. Curless**

Chief Investment Officer

**Edward S. Nekritz**

Chief Legal Officer, General Counsel

**Thomas S. Olinger**

Chief Financial Officer

**Eugene F. Reilly**

Chief Executive Officer, The Americas

**Diana L. Scott**

Chief Human Resources Officer

**Investor Relations**

**Tracy A. Ward** Senior Vice President

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**Our Global Reach**

**The Americas**

Brazil  
Canada  
Mexico  
United States

**Europe**

Austria  
Belgium  
Czech Republic  
France  
Germany  
Hungary  
Italy

Netherlands  
Poland  
Slovakia  
Spain  
Sweden  
United Kingdom

**Asia**

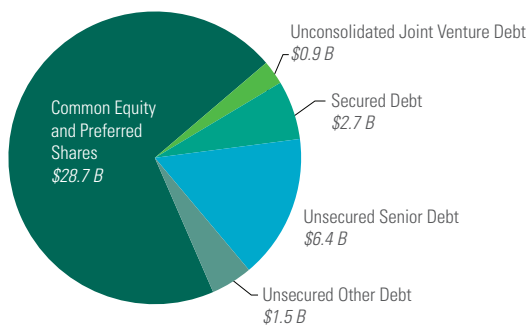
China  
Japan  
Singapore



**The Platform**

	U.S.	OTHER AMERICAS	EUROPE	ASIA	TOTAL <sup>(1)</sup>
<b>Total AUM <sup>(2)</sup></b>	\$41.1 B	\$1.0 B	\$14.6 B	\$9.4 B	<b>\$66.0 B</b>
<b>Square Feet</b>	377 M	55 M	183 M	61 M	<b>676 M</b>
<b>Acres of Land</b>	3,043 M	1,336 M	2,069 M	170 M	<b>6,618 M</b>

**Share of Debt** (as of December 31, 2016)



**Total enterprise value <sup>(1)(3)</sup>: \$40.2 B**

**Top 10 Customers**

(by NER)

- Amazon.com
- Deutsche Post AG (DHL)
- Geodis
- XPO Logistics
- Kuehne + Nagel
- FedEx
- Home Depot
- CEVA Logistics
- Wal-Mart Stores
- DSV Air and Sea

(1) Sum of the parts may not equal total due to rounding  
(2) AUM is defined as book value for wholly-owned properties and fair value for unconsolidated real estate  
(3) Total enterprise value is defined as total debt plus preferred equity plus common market equity

